

Dated: February 01, 2014 Please Read Section 32 Of Companies Act, 2013 (To Be Updated Upon Roc Filing) 100% Fixed Price Issue

#### **B.C. POWER CONTROLS LIMITED**

Our Company was incorporated as "B.C. Power Controls Private Limited" under the provisions of the Companies Act. 1956 vide certificate of incorporation dated June 12, 2008 bearing registration no. 179414, in Delhi. Subsequently, Our Company was converted into a public limited company vide fresh certificate of incorporation dated November 21, 2013 and consequently the name of our Company was changed to B.C. Power Controls Limited. The Corporate Identification Number of Our Company is U31300DL2008PLC179414. For details of change in registered office of our Company please refer to chapter titled "Our History and Certain Other Corporate Matters" beginning on page 121 of this Prospectus.

Registered Office: 7A/39, WEA Channa Market, Karol Bagh, Delhi-110005, India

Tel No: +91 11 47532792-95; Fax No: +91 11 47532798; E-mail: info@bonlongroup.com; Website: www.bcpowercontrols.com

Contact Person: Mr. Vivarth Dosar, Company Secretary and Compliance Officer Promoters of Our Company: Mr. Arun Kumar Jain and Mr. Harshit Jain

#### THE ISSUE

PUBLIC ISSUE OF 57,60,000 EQUITY SHARES OF FACE VALUE OF Rs. 10/- EACH FULLY PAID OF B.C. POWER CONTROLS LIMITED ("BCPL" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF RS. 18/- PER EQUITY SHARE (THE "ISSUE PRICE") (INCLUDING A SHARE PREMIUM OF Rs. 8/- PER EQUITY SHARE AGGREGATING Rs. 1036.80 LAKHS (THE "ISSUE") BY OUR COMPANY, OF WHICH 2,88,000 EQUITY SHARES OF Rs. 10/- FULLY PAID EACH WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 54,72,000 EQUITY SHARES OF Rs. 10/- EACH FULLY PAID IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 48.98 % AND 46.53 %, RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL

THE FACE VALUE OF THE EQUITY SHARES IS Rs. 10/- EACH. THE ISSUE PRICE IS Rs. 18/-. THE ISSUE PRICE IS 1.80 TIMES THE FACE

THIS ISSUE IS BEING IN TERMS OF CHAPTER XB OF THE SEBI (ICDR) REGULATIONS, 2009 (AS AMENDED FROM TIME TO TIME)

For further details please refer to "Section VII - Issue Information" beginning on Page 231of this Prospectus.

All potential investors may participate in the Issue through Application Supported by Blocked Amount ("ASBA") process providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to "Issue Procedure" on page 237 of this Prospectus. In case of delay, if any in refund, our Company shall pay interest on the application money at the rate of 15% per annum for the period of delay.

#### RISK IN RELATION TO THE FIRST ISSUE

This being the first issue of Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is Rs. 10/- and the Issue Price is 1.80 times of the face value. The Issue Price (as determined and justified by the Company and the Lead Manager as stated under chapter titled "Basis for Issue Price" beginning on page 84 of this Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares of our Company or regarding the price at which the Equity Shares will be traded after listing.

#### **GENERAL RISKS**

Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the Risk Factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI") nor does SEBI guarantee the accuracy or adequacy of this Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" on page 23 of this Prospectus.

#### COMPANY'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Prospectus contains all information with regard to our Company and the Issue, which is material in the context of this Issue; that the information contained in this Prospectus is true and correct in all material aspects and is not misleading in any material respect; that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

The Equity Shares offered through this Prospectus are proposed to be listed on the BSE SME Platform. In terms of the Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time, we are not required to obtain an in-principle listing approval for the shares being offered in this issue. However, our Company has received an approval letter dated January 21, 2014 from BSE for using its name in this offer document for listing of our Equity Shares on the SME Platform of BSE. For the purpose of this Issue, the Designated Stock Exchange will be the BSE Limited ("BSE").

#### LEAD MANAGER TO THE ISSUE



SARTHI CAPITAL ADVISORS PRIVATE LIMITED

Anthem House E-360, First Floor, Nirman Vihar

New Delhi- 110092 Tel: +91 11 2244 9817/18 Fax: +91 11 2243 9816

Investor Grievance Email: bcpipo@sarthiwm.in

Website: www.sarthi.in

Contact Person: Mr. Anand Lakhotia Mr. Abhishek Jain

SEBI Registration. No.: INM000012011

#### BIGSHARE SERVICES PRIVATE LIMITED

E2 Ansa Industrial Estate, Sakivihar Road. Sakinaka, Andheri East, Mumbai- 400072

REGISTRAR TO THE ISSUE

Tel: +91 22 40430200 Fax: +91 22 28475207

Email: ipo@bigshareonline.com Website: www.bigshareonline.com Contact Person: Mr. Jagdish Raul SEBI Regn. Number: INR000001385

#### ISSUE PROGRAMME

**ISSUE OPENS ON: FEBRUARY 24, 2014** 

**ISSUE CLOSES ON: FEBRUARY 28, 2014** 



#### CONTENTS

SECTION I – GENERAL	3
DEFINITION AND ABBREVIATIONS	3
PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA	20
FORWARD - LOOKING STATEMENTS	22
SECTION II - RISK FACTORS	23
SECTION III - INTRODUCTION	40
SUMMARY OF OUR INDUSTRY	40
SUMMARY OF OUR BUSINESS	44
SUMMARY FINANCIAL STATEMENTS	49
THE ISSUE	55
GENERAL INFORMATION	56
CAPITAL STRUCTURE	64
OBJECTS OF THE ISSUE	80
BASIS FOR ISSUE PRICE	84
STATEMENT OF TAX BENEFITS	87
SECTION IV - ABOUT THE COMPANY	95
OUR INDUSTRY	95
OUR BUSINESS	108
KEY INDUSTRY REGULATION AND POLICIES	118
OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS	121
OUR MANAGEMENT	123
OUR PROMOTERS AND PROMOTER GROUP	137
OUR GROUP ENTITIES	141
RELATED PARTY TRANSACTIONS	159
DIVIDEND POLICY	160
SECTION V – FINANCIAL INFORMATION	161
FINANCIAL STATEMENT, AS RESTATED.	161
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS	
OF OPERATIONS	200
SECTION VI - LEGAL AND OTHER INFORMATION	210
OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS	210
GOVERNMENT AND OTHER STATUTORY APPROVALS	215
OTHER REGULATORY AND STATUTORY DISCLOSURES	220
SECTION VII – ISSUE INFORMATION	231
TERMS OF THE ISSUE	231
ISSUE STRUCTURE	235
ISSUE PROCEDURE	237
RESTRICTION ON FOREIGN OWNERSHIP OF INDIAN SECURITIES	255
SECTION VIII - MAIN PROVISION OF ARTICLES OF ASSOCIATION	256
SECTION IX - OTHER INFORMATION	338
MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION	338
DECLARATION	340



The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended (U.S. Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



#### **SECTION – I GENERAL INFORMATION**

#### **DEFINITIONS AND ABBREVIATIONS**

In this Prospectus, unless the context otherwise requires, the terms and abbreviations stated hereunder shall have the meanings as assigned therewith.

#### **Company Related Terms**

Term	Description
Articles or Articles of Association or AOA	The articles of association of our Company, as amended from time to time
Auditor or Statutory Auditor	The auditor of our Company, being Mehta & Company Chartered Accountants, having their Office at K.K. Tower, First Floor, F-296 (J), RIICO Chowk, Bhiwadi-301019
Bankers to our Company	Bank of India
"Board" or "Board of Directors" or "our Board"	The Board of Directors of our Company, as duly constituted from time to time, or committee(s) thereof
Company Secretary and Compliance Officer	Mr. Vivarth Dosar
Director(s)	The Director(s) of our Company, unless otherwise specified
Equity Shares	Equity Shares of our Company of face value of Rs. 10 each
Equity Shareholders	Persons holding equity shares of our Company
Group Companies	Includes those companies, firms and ventures promoted by our Promoter, irrespective of whether such entities are covered under section 370(1)(B) of the Companies Act,1956 and disclosed in the chapter titled "Our Group Entities" beginning on page 141 of this prospectus
Memorandum of Association or Memorandum or MOA	The memorandum of association of our Company, as amended from time to time
Peer Review Auditor	The Peer Reviewed Auditors of our Company, being Hem Sandeep & Co. Chartered Accountants, having their Office at 1961, Katra Khushal Rai, Kinari Bazar, Delhi-110006.
"Promoters" or "our Promoter"	Promoters of our company being Mr. Arun Kumar Jain and Mr. Harshit Jain.
Promoter Group	Includes such persons and entities constituting our promoter group in terms of Regulation 2(zb) of the SEBI (ICDR) Regulations and a list of which is provided in the chapter titled "Our Promoters and Promoter Group" beginning on page 137 of this prospectus



Term	Description
Registered Office	The Registered Office of our Company located at, 7A/39, WEA Channa Market, Karol Bagh, New Delhi, Delhi-110005
RoC	Registrar of Companies, National Capital Territory of Delhi and Haryana
	B.C. Power Controls Limited, a public limited company incorporated under the provisions of the Companies Act, 1956



#### **Issue Related Terms**

Term	Description
Allocation / Allocation of Equity Shares	The Allocation of Equity Shares of our Company pursuant to Fresh Issue of Equity Shares to the successful Applicants
Allotment/ Allot/ Allotted	Issue an allotment of Equity Shares of our Company pursuant to Fresh Issue of the Equity Shares to the successful Applicants
Allottee(s)	Successful Applicants to whom Equity Shares of our Company shall have been allotted
Applicant	Any prospective investor who makes an application for Equity Shares of our Company in terms of this Prospectus
Application Amount	The amount at which the Applicant makes an application for Equity Shares of our Company in terms of this Prospectus
Application Form	The Form in terms of which the prospective investors shall apply for our Equity Shares in the Issue
ASBA/ Application Supported by Blocked Amount.	Applications Supported by Blocked Amount (ASBA) means an application for Subscribing to the Issue containing an authorization to block the application money in a bank account maintained with SCSB
ASBA Account	Account maintained with SCSBs which will be blocked by such SCSBs to the extent of the Application Amount
ASBA Application Location(s)/ Specified Cities	Locations at which ASBA Applications can be uploaded by the SCSBs, namely Mumbai, New Delhi, Chennai, Kolkata, Ahmedabad, Rajkot, Banglore, Hyderabad, Pune, Baroda and Surat
ASBA Investor/ASBA applicant	Any prospective investor(s)/applicants(s) in this Issue who apply(ies) through the ASBA process
Banker(s) to the Issue/ Escrow Collection Bank(s).	The banks which are clearing members and registered with SEBI as Banker to an Issue with whom the Escrow Account will be opened and in this case being ICICI Bank Limited and Axis Bank Limited
Basis of Allotment	The basis on which Equity Shares will be Allotted to the successful Applicants under the Issue and which is described under chapter titled "Issue Procedure" beginning on page 237 of this prospectus
Controlling Branch	Such branch of the SCSBs which coordinate Applications under this Issue by the ASBA Applicants with the Registrar to the Issue and the Stock Exchanges and a list of which is available at http://www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time
CRISIL	Credit Rating Information Services of India Limited



Term	Description
Demographic Details	The demographic details of the Applicants such as their address, PAN, occupation and bank account details
Depository Participant	A Depository Participant as defined under the Depositories Act, 1996
Designated Branches	Such branches of the SCSBs which shall collect the ASBA Forms from the ASBA Applicants and a list of which is available at www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time
Designated Date	The date on which funds are transferred from the Escrow Account or the amount blocked by the SCSBs is transferred from the ASBA Account, as the case may be, to the Public Issue Account or the Refund Account, as appropriate, after the Issue is closed, following which the Equity Shares shall be allotted/transfer to the successful Applicants
Designated Stock Exchange	SME Platform of BSE Limited (BSE)
Prospectus	The Prospectus issued in accordance with section 32 of the Companies Act, 2013 and filed with the BSE Limited (SME Platform) under SEBI (ICDR) Regulations
Eligible NRIs	NRIs from jurisdictions outside India where it is not unlawful to make an issue or invitation under the Issue and in relation to whom this Prospectus constitutes an invitation to subscribe to the Equity Shares offered herein
Escrow Account(s)	Account(s) opened with the Escrow Collection Bank(s) for the Issue and in whose favour the Applicants (excluding ASBA Applicants) will issue cheques or drafts in respect of the Application Amount when submitting any Application(s) pursuant to this Issue
Escrow Agreement	Agreement to be entered into by our Company, the Registrar to the Issue, the Lead Manager, and the Escrow Collection Bank(s) for collection of the Application Amounts and where applicable, refunds of the amounts collected to the Applicants (excluding ASBA Applicants) on the terms and conditions thereof
First/ Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form
Issue/ Issue Size/ Initial Public Issue/ Initial Public Offer/ Initial Public Offering/ IPO	Public Issue of 57,60,000 Equity Shares of face value of Rs. 10 each fully paid of B.C. Power Controls Limited for cash at a price of Rs. 18 per Equity Share (including a premium of Rs. 8 per Equity Share) aggregating Rs. 1036.80 Lakhs
Issue Agreement	The agreement dated November 23, 2013 between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue
Issue Closing date	The date on which Issue closes for subscription
Issue Opening Date	The date on which Issue opens for subscription



Term	Description
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both the days during which prospective Investors may submit their application
Issue Price	The price at which the Equity Shares are being issued by our Company under this Prospectus being Rs. 18 per Equity Share of face value of Rs. 10 each fully paid
Issue Proceeds	Proceeds from the fresh Issue that will be available to our Company, being Rs. 1036.80 Lakhs
Listing Agreement	The Equity Listing Agreement to be signed between our Company and the SME Platform of BSE
Lead Manager/ LM	Lead Manager to the Issue in this case being Sarthi Capital Advisors Private Limited, SEBI Registered Category I Merchant Banker
Market Making Agreement	Market Making Agreement dated January 03, 2014 between our Company, LM and Market Maker
Market Maker	Market Maker appointed by our Company from time to time, in this case being Choice Equity Broking Private Limited, who has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for any other period as may be notified by SEBI from time to time
Market Maker Reservation Portion	The Reserved Portion of 2,88,000 Equity Shares of face value of Rs. 10 each fully paid for cash at a price of Rs.18 per Equity Share aggregating Rs. 51.84 Lakhs for the Market Maker in this Issue
Mutual Fund(s)	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time
NIF	National Investment Fund set up by resolution F. No. 2/3/2005-DD-II dated November 23, 2005 of Government of India published in the Gazette of India
Net Issue	The Issue excluding the Market Maker Reservation Portion of 54,72,000 Equity Shares of face value of Rs 10 each fully paid for cash at a price of Rs. 18 per Equity Share aggregating Rs. 984.96 Lakhs by our Company
Net Proceeds	The Issue Proceeds, less the Issue related expenses, received by the Company. For further information about use of the Issue Proceeds and the Issue expenses, please refer to the chapter titled "Objects of the Issue" beginning on page 80 of this Prospectus
Non Institutional Investors	All Applicants that are not Qualified Institutional Buyers or Retail Individual Investors and who have Applied for Equity Shares for an amount more than Rs. 2,00,000
OCB/Overseas Corporate	A company, partnership, society or other corporate body owned directly or



Term	Description
Body	indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue
Payment through electronic transfer of funds	Payment through NECS, NEFT or Direct Credit, as applicable
Person/Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires
Prospectus	The Prospectus, filed with RoC containing, interalia, issue size, the issue opening and closing dates and other information
Public Issue Account	Account opened with the Banker to the Issue i.e. ICICI Bank Limited and Axis Bank Limited by our Company to receive monies from the Escrow Account and the SCSBs from the bank accounts of the ASBA Applicants on the Designated Date
Qualified Institutional Buyers or QIBs	QIBs, as defined under the SEBI ICDR Regulations, including public financial institutions as specified in Section 2(72) of the Companies Act, 2013 scheduled commercial banks, mutual fund registered with SEBI, FII and sub-account (other than a sub-account which is a foreign corporate or foreign individual) registered with SEBI, multilateral and bilateral development financial institution, venture capital fund registered with SEBI, foreign venture capital investor registered with SEBI, state industrial development corporation, insurance company registered with Insurance Regulatory and Development Authority, provident fund with minimum corpus of Rs. 2,500 lakhs, Pension fund with minimum corpus of Rs. 2,500 lakhs, NIF, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India
Refund Account (s)	Account(s) to which Application monies to be refunded to the Applicants (excluding the ASBA Applicants) shall be transferred from the Public Issue Account.
Refund Bank(s) / Refund Banker(s)	Bank(s) which is / are clearing member(s) and registered with the SEBI as Bankers to the Issue at which the Refund Accounts will be opened, in this case being Axis Bank Limited
Refund through electronic transfer of funds	Refund through ECS, Direct Credit, RTGS or the ASBA process, as applicable
Registrar /Registrar to the	Registrar to the Issue, in this case being Bigshare Services Private Limited having registered office at E2 Ansa Industrial Estate, Sakivihar Road, Sakinaka, Andheri



Term	Description
Issue	East, Mumbai- 400072
RoC	Registrar of Companies, National Capital Territory of Delhi and Haryana
Retail Individual Investor	Individual Applicants, or minors applying through their natural guardians, including HUFs (applying through their Karta) and ASBA Applicants, who apply for an amount less than or equal to Rs $2,00,000$
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares in any of their Application Forms or any previous Revision Form(s)
SCSB/ Self Certified Syndicate Banker.	Shall mean a Banker to an Issue registered under SEBI (Bankers to an Issue) Regulations, 1994, as amended from time to time, and which offer the service of making Application/s Supported by Blocked Amount including blocking of bank account and a list of which is available on <a href="http://www.sebi.gov.in/cms/sebi_data/attachdocs/1365051213899.html">http://www.sebi.gov.in/cms/sebi_data/attachdocs/1365051213899.html</a> , or at such other website as may be prescribed by SEBI from time to time
SME Platform of BSE	The SME Platform of BSE for listing of Equity Shares offered under Chapter XB of the SEBI (ICDR) Regulations which was approved by SEBI as an SME Exchange on September 27, 2011
Underwriters	Sarthi Capital Advisors Private Limited
Underwriting Agreement	The agreement dated January 03, 2014 to be entered into between the Underwriters and our Company
	Unless the context otherwise requires:
Working Day	(i) Till Application / Issue closing date: All days other than a Saturday, Sunday or a public holiday;
	(ii) Post Application / Issue closing date and till the Listing of Equity Shares: All days other than a Sunday or a public holiday, and on which commercial banks in Delhi and / or Mumbai are open for business in accordance with the SEBI circular no. CIR/CFD/DIL/3/2010 dated April 22, 2010



#### **Technical and Industry Terms**

Term	Description
AC	Alternative Current
A/D	Analog/Digital
Alloy	Any combination or compound of metals fused together; a mixture of metals.
Aluminium	Aluminium is a soft, durable, lightweight, ductile and malleable metal with appearance ranging from silvery to dull gray, depending on the surface roughness. Aluminium is non magnetic and does not easily ignite.
APDRP	Accelerated Power Development& Reform Programme
BTS	Base Transceiver Station
Cables/ RF Cables	Radio Frequency Cables
CAGR	Compounded Annual Growth Rate
Capex	Capital Expenditure
Conductors	A material or an object that conducts heat, electricity, light, or sound. Electrical conductors contain electric charges (usually electrons) that are relatively free to move through the material; a voltage applied across the conductor therefore creates an electric current.
Copper	A common metal of a reddish colour, both ductile and malleable and very tenacious. It is one of the best conductors of heat and electricity. It is one of the most useful metals in itself, and also in its alloys, brass and bronze
DC	Direct Current
DG	Diesel Generator
Dia	Diameter
ECC	Earth Continuity Conductor
FR	Fire Retardant
GI	Galvanized iron
НР	Horse Power
НТ	High Tension
HT Cable	High Tension Cables



Term	Description
IBS	In-Building Solutions
ISO	Indian Standards Organization
IT	Information Technology
Kg	Kilo gram
Kltrs	Kilo Litres
KMS	Kilo Meters
KV	Kilo Volt
KVA	Kilo Volt Ampere
KW	Kilowatt
KWH	Kilo Watt Hour
LT	Low Tension
LT Cable	Low Tension Cable
Lts	Litres
M <sub>3</sub> /HR	Metre cube per Hour
MCC	Multi Core Cable
MNC	Multinational Corporation
MT	Medium Tension
MW	Mega Watt
O.H. Crane	Over Head Crane
P.A.	Per Annum
PC's	Personal Computers
PE	Polyethylene
Power cables	A power cable is an assembly of two or more electrical conductors, usually held together with an overall sheath. The assembly is used for transmission of electrical power. Power cables may be installed as permanent wiring within buildings, buried in the ground, run overhead, or exposed.



Term	Description
PSU	Public Sector Undertaking
PVC	Poly Vinyl chloride
QoS	Quality of Service
R&D	Research and Development
SEZ	Special Economic Zone
Sq. Mt.	Square Metres
SSI	Small Scale Industry
Transformer	An electrical device by which alternating current of one voltage is changed to another voltage.
UT	Union Territory
VA	Volt Ampere



#### **Conventional and General Terms/ Abbreviations**

Term	Description
A/C	Account
Act	The Companies Act, 1956 and amendments thereto including provisions of Companies Act 2013, wherever notified
AGM	Annual General Meeting
Articles	Articles of Association of the Company as originally framed or as altered from time to time in pursuance of any previous companies law or of this Act
AS	Accounting Standards as issued by the Institute of Chartered Accountants of India.
ASBA	Applications Supported by Blocked Amount
A.Y.	Assessment Year
B. A	Bachelor of Arts
B. Com	Bachelor of Commerce
BIFR	Board for Industrial and Financial Reconstruction
B. Sc	Bachelor of Science
BSE	BSE Limited
B. Tech	Bachelor of Technology
CAGR	Compounded Annual Growth Rate
CBI	Central Bureau of Investigation
CCEA	Cabinet Committee of Economic Affairs
CDSL	Central Depository Services (India) Limited
CESTAT	Customs, Excise and Service Tax Appellate Tribunal
CENVAT	Central Value Added Tax
CIN	Corporate Identification Number
Cr. P.C.	Code of Criminal Procedure, 1973
Companies Act	Companies Act, 1956 as amended from time to time, including provisions of



Term	Description
	Companies Act 2013, wherever notified by the Central Government
Competition Act	Competition Act, 2002
Competition Commission	Competition Commission of India
CSO	Central Statistical Organization
Depositories	NSDL and CDSL; Depositories registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, as amended from time to time.
Depositories Act	The Depositories Act, 1996, as amended from time to time.
DGMS	Directorate General of Mines Safety
DIN	Director Identification Number
DIPP	Department of Industrial Policy and Promotion of the Ministry of Commerce and Industry, Government of India
DP	Depository Participant
DPE	Department of Public Enterprises
DP ID	Depository Participant's Identity
DB	Designated Branch
EBIDTA	Earnings before Interest, Depreciation, Tax, Amortization and extraordinary items.
ECS	Electronic Clearing System
EGM	Extraordinary General Meeting
ESIC	Employee State Insurance Corporation
ESOP	Employee Stock Option Plan
EPS	Earnings per Share
FDI	Foreign Direct Investment
FCNR Account	Foreign Currency Non Resident Account
FEMA	Foreign Exchange Management Act, as amended from time to time and the regulations framed there under.



Term	Description			
FEMA Regulations	FEMA (Transfer or Issue of Security by Person Resident Outside India) Regulations, 2000 and amendments thereto.			
FII(s)	Foreign Institutional Investors			
FIs	Financial Institutions			
FIPB	The Foreign Investment Promotion Board, Ministry of Finance, Government of India.			
FV	Face Value			
FVCI	Foreign Venture Capital Investor registered under the Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000.			
F.Y./FY	Financial Year			
GAAP	Generally Accepted Accounting Principles			
GDP	Gross Domestic Product			
GIR Number	General Index Registry number.			
GoI/ Government	Government of India.			
HNI	High Networth Individual			
HUF	Hindu Undivided Family			
IBM	Indian Bureau of Mines			
ICDR Regulations/ SEBI Regulations/ SEBI (ICDR) Regulations	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended from time to time.			
Indian GAAP	Generally accepted accounting principles in India.			
ICAI	Institute of Chartered Accountants of India			
ICSG	International Copper Study Group			
ICSI	Institute of Company Secretaries of India			
IFRS	International financial reporting standards.			
IMACS	ICRA Management Consulting Services Limited			
IPC	Indian Penal Code			



Term	Description
IPO	Initial Public Offering
IPR	Intellectual Property Right
IT Act	The Income-tax Act, 1961 as amended from time to time except as stated otherwise.
IT Rules	The Income-tax Rules, 1962, as amended from time to time
INR	Indian National Rupee
JV	Joint venture
Key Managerial Personnel / KMP	The officers declared as a Key Managerial Personnel and as mentioned in the chapter titled "Our Management" beginning on page 123 of this Prospectus.
LOA	Letter of Acceptance
Ltd.	Limited
M. A	Master of Arts
M. B. A	Master of Business Administration
MAT	Minimum Alternative Tax under the I.T Act
MCA	Ministry of Corporate Affairs, Government of India
M. Com	Master of Commerce
MD	Managing Director
MoF	Ministry of Finance, Government of India
MoM	Ministry of mines
MoU	Memorandum of Understanding
M. Tech	Masters of Technology
MT	Million Tonnes
N/A or N.A.	Not Applicable
NAV	Net Asset Value
NEFT	National Electronic Fund Transfer



Term	Description				
Net Worth	The aggregate of the paid up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account				
NHAI	National Highways Authority of India				
NOC	No Objection Certificate				
NPV	Net Present Value				
NR	Non Resident				
NRE Account	Non Resident External Account				
NRI	Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.				
NRO Account	Non Resident Ordinary Account				
NSDL	National Securities Depository Limited.				
NSE	The National Stock Exchange of India Limited				
OCB	Overseas Corporate Bodies				
p.a.	per annum				
PAN	Permanent account number				
PAT	Profit After Tax				
Pvt.	Private				
PBT	Profit Before Tax				
PBDIT	Profit before depreciation, interest and tax				
P/E Ratio	Price Earnings Ratio				
POA	Power of Attorney				
PIO	Persons of Indian Origin				
PLR	Prime lending rate				



Term	Description			
QIB	Qualified Institutional Buyer			
RBI	Reserve Bank of India			
RBI Act	The Reserve Bank of India Act, 1934, as amended from time to time			
RoC	The Registrar of Companies, National Capital Territory of Delhi and Haryana			
Ron	Return on Net Worth.			
Rs. / INR	Indian Rupees			
RTGS	Real Time Gross Settlement			
RTI	Right to Information			
SCRA	Securities Contracts (Regulation) Act, 1956			
SCRR	Securities Contracts (Regulation) Rules, 1957			
SCSB	Self Certified Syndicate Bank			
SEBI	Securities and Exchange Board of India.			
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended from time to time.			
SEBI Insider Trading Regulations	The SEBI (Prohibition of Insider Trading) Regulations, 1992, as amended from time to time, including instructions and clarifications issued by SEBI from time to time.			
SEBI Takeover Regulations /Takeover Regulations / Takeover Code	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011.			
Sec.	Section			
SICA	Sick Industrial Companies (Special Provisions) Act, 1985, as amended from time to time.			
SME	Small Medium Enterprise			
SSI Undertaking	Small Scale Industrial Undertaking			
Stock Exchange (s)	SME Platform of BSE			
STT	Securities Transaction Tax			
TAN	Tax Deduction Account Number			



Term	Description		
TIN	Taxpayers Identification Number		
TNW	Total Net Worth		
u/s	Under Section		
UIN	Unique Identification Number		
US/ U.S. / USA	United States of America		
USD or US\$	United States Dollar		
U.S. GAAP	Generally accepted accounting principles in the United States of America		
USGS	U.S. Geological Survey		
UOI	Union of India		
Venture Capital Fund(s)/ VCF(s)	Venture capital funds as defined and registered with SEBI under the Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996, as amended from time to time.		
WDV	Written Down Value		
Weights and Measures Act	Standard of Weights and Measures Act, 1976		
w.e.f.	With effect from		
YoY	Year over year		

#### Notwithstanding the following: -

- (i) In the section titled 'Main Provisions of the Articles of Association' beginning on page 256 of the Prospectus, defined terms shall have the meaning given to such terms in that section;
- (ii) In the section titled 'Financial Statements' beginning on page 161 of the Prospectus, defined terms shall have the meaning given to such terms in that section; and
- (iii) In the chapter titled "Statement of Possible Tax Benefits" beginning on page 87 of the Prospectus, defined terms shall have the meaning given to such terms in that chapter.



#### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

#### FINANCIAL DATA

Unless stated otherwise, the financial data included in this Prospectus are extracted from the restated financial statements of our Company, prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled 'Financial Statements' beginning on page 161 this Prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act, and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on April 1<sup>st</sup> of each year and ends on March 31<sup>st</sup> of the next year. All references to a particular fiscal year are to the 12 month period ended March 31<sup>st</sup> of that year. In this Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly to what extent, the financial statements included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled 'Financial Statements' beginning on page 161 of this Prospectus.

#### **CURRENCY OF PRESENTATION**

In this Prospectus, references to "Rupees" or "Rs." or "INR" are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$"or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten millions' and 'billion / bn./ Billions' means 'one hundred crores'.

#### **INDUSTRY & MARKET DATA**

Unless otherwise stated, Industry & Market data used throughout this Prospectus have been obtained from internal Company reports and Industry publications *inter alia* Central Intelligence Agency, Ministry of Finance, Indexmundi, Ministry of Commerce and Industry, Metalworld, Ministry of Power, Ministry of Statistics and Programme Implementation, Indian Brand Equity Foundation, Planning Commission etc. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness are not guaranteed and their reliability cannot be assured. Although we believe that industry data used in this Prospectus is reliable, it has not been independently verified. Similarly, internal Company reports, while believed by us to be reliable, have not been verified by any independent sources.

Further the extent to which the market and industry data presented in this Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard



data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.



#### FORWARD-LOOKING STATEMENTS

This Prospectus contains certain "forward-looking statements". These forward looking statements can generally be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "shall", "will", "will continue", "will pursue" or other words or phrases of similar meaning. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results and property valuations to differ materially from those contemplated by the relevant forward looking statement.

Important factors that could cause actual results to differ materially from our expectations include, among others:

- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- Changes in laws and regulations relating to the sectors/areas in which we operate;
- Increased competition in Wires & Cables Industry;
- Factors affecting Wires & Cables Industry
- Our ability to successfully implement our growth strategy and expansion plans;
- Our ability to meet our capital expenditure requirements;
- Fluctuations in operating costs;
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- The performance of the financial markets in India and globally;
- Our failure to keep pace with rapid changes in technology;
- The occurrence of natural disasters or calamities;
- Other factors beyond our control;
- Our ability to manage risks that arise from these factors;
- · Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- Changes in government policies and regulatory actions that apply to or affect our business.

For a further discussion of factors that could cause our actual results to differ, refer to section titled "Risk Factors" and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 23 and 200 respectively of this Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Future looking statements speak only as of the date of this Prospectus. Neither we, our Directors, Underwriters nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the LM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange.



#### **SECTION II- RISK FACTORS**

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. In making an investment decision prospective investors must rely on their own examination of our Company and the terms of this offer including the merits and risks involved. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks and uncertainties not known to us or that we currently deem immaterial may also have an adverse effect on our business. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations and financial condition could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. Additionally, our business operations could also be affected by additional factors that are not presently known to us or that we currently consider as immaterial to our operations.

Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other implications of any of the risks mentioned herein. To obtain a complete understanding, you should read this section in conjunction with the chapters titled "Our Business" beginning on page 108, "Our Industry" beginning on page 95 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 200 respectively, of this Prospectus as well as other financial information contained herein.

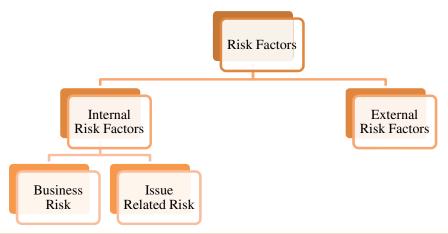
The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively;
- Some events may not be material at present but may have material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence the same has not been disclosed in such risk factors. Unless otherwise stated, the financial information of the Company used in this section is derived from our financial statements under Indian GAAP, as restated in this Prospectus. Unless otherwise stated, we are not in a position to specify or quantify the financial or other risks mentioned herein. For capitalized terms used but not defined in this chapter, refer to the chapter titled "Definitions and Abbreviations" beginning on page 3 of this Prospectus. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another.

The risk factors are classified as under for the sake of better clarity and increased understanding





### A. INTERNAL RISK FACTORS

- A. Business Risks/ Company specific Risk
- 1. There are certain Income Tax Notices / Demands issued to our Company, Promoter and Group Entities

Our Company & group entities are involved in certain proceedings and claims in relation to taxation matters. These proceedings are pending at different levels of adjudication. Any adverse decision may render them liable to liabilities/penalties and may adversely affect our business and results of operations. A classification of these legal and other proceedings are given in the following table:

#### I. Case pending with Tax Authorities against our Company:

ĺ	S. No.	Description	Assessment Year	Amount	Pending with
	1.	Assessment Proceedings	2011-12	Nil	ITO Ward 4(2)
ĺ	Assessment Proceedings		2012-13	Nil	Circle 2(1)

#### Cases Pending with DVAT/CST Authorities\*

S. No.	Description	Description Financial Demand under Dvat/ Year DST Act		Demand Under CST
1	Assessment Proceedings	2011-12	Nil	Nil
2	Assessment Proceedings	2012-13	Nil	Nil

<sup>\*</sup>Assessment under DVAT and CST is complete upto Financial Year 2010-11 and Assessment for the Financial Year 2011-12 and 2012-13 is under process before VATO, Sales Tax Authority, Bhiwadi, Rajasthan. As on date there is no outstanding demand pending on the Company.

#### II. Case pending with Tax Authorities against our Promoter:

S. No.	Name of Promoter	Description	A.Y.	Amount	Pending with
1.	Arun Kumar Jain	(Assessment Proceedings)	2012-13	NIL	DCIT CIRCLE 3(1)
2.	Arun Kumar Jain	(Assessment Proceedings) DIN- 2012201037003718803T	2010-11	15,500	-
3.	Arun Kumar Jain	(Assessment Proceedings) (DIN- 2010200810040001480T)	2008-09	180	-
4.	Arun Kumar Jain	Assessment Proceedings) (DIN- 2010200551057276572T)	2005-06	26,526	-



#### III. Case pending with Tax Authorities against our Group Entities:

S.	Name of Group	Description	A.Y.	Amount	Pending with
No.	Companies				
1.	Bonlon Steel Pvt.	(Assessment Proceedings)	2012-13	Nil	DCIT CIRCLE
	Ltd.				3(1)
2.	Smita Global Private	(Assessment Proceedings)	2012-13	Nil	ITO WARD
	Limited				9(1)/DEL/W/39/1
3.	Bonlon Securities	Demand Outstanding	2009-10	Rs. 42440	-
	Limited	DIN- 2010200910028841760C			
4.	Harshit Promoters	Demand Outstanding	2010-11	Rs. 175720	-
	Private Limited	DIN- 2011201010057312640C			
5.	Harshit Promoters	Demand Outstanding	2009-10	Rs. 135150	-
	Private Limited	DIN- 2010200910021197902C			
6.	Bonlon Private	Demand Outstanding	2010-11	Rs. 103160	-
	Limited	DIN- 2011201010000922051C			
7.	Harshit Infratech	Rectification reference Number	2012-13	Rs. 401050	Rectification filled
	Private Limited	(6062790501511133)			
8.	Smita Global Private	Rectification Reference Number	2012-13	Rs. 175760	Rectification filled
	Limited	(606278740151113)			

#### Cases Pending with DVAT/CST Authorities\*

	S.	Name of Group		Description	A.Y.		Demand under	Demand
	No.	No. Companies					DVAT/ DST Act	Under CST
Ī	1	Smita Global	Private	Assessment	2011-12	&	NIL	NIL
		Limited		Proceedings	2012-13			
Ī	2	Bonlon Steels	Private	Assessment	2011-12	&	NIL	NIL
		Limited		Proceedings	2012-13			

<sup>\*</sup>Assessment under DVAT and CST is complete upto Financial Year 2010-11 of M/s. Smita Global Private Limited and M/s. Bonlon Steels Private Limited and Assessment for the Financial Year 2011-12 and 2012-13 is under process of M/s. Smita Global Private Limited and M/s. Bonlon Steels Private Limited before VATO, Sales Tax Authority, Delhi. As on date there is no outstanding demand pending on the M/s. Smita Global Private Limited and M/s. Bonlon Steels Private Limited.

### IV. Case pending with Tax Authorities against Directors of Group Companies:

S. No	Directors	Description	A.Y.	Amount	Pending with
1.	Smita Jain	Demand Outstanding DIN-2010200551057278930T	2005-06	Rs. 37010	-
2.	Smita Jain	Demand Outstanding DIN-2010200451057278922T	2004-05	Rs. 40	-
3.	Smita Jain	Demand Outstanding DIN-2010200351057278914T	2003-04	Rs.7	-
4.	Abhishek Jain	Demand Outstanding DIN-2011200751107290595T	2007-08	Rs. 18,185	-
5.	Yashika Jain	Demand Outstanding DIN-2011201010071227122T	2010-11	Rs. 640	-



2. Our top five customers contribute approximately 71.20% of our revenues during the financial year 2012-2013. Any loss of business from one or more of them may adversely affect our revenues and profitability.

Our top five customers contribute approximately 71.20% of our revenues during the financial year 2012-2013. Any decline in our quality standards, growing competition and any change in the demand for our products by these customers may adversely affect our ability to retain them. We cannot assure that we shall generate the same quantum of business, or any business at all, from these customers, and loss of business from one or more of them may adversely affect our revenues and profitability. However, the composition and revenue generated from these clients might change as we continue to add new clients in normal course of business. We intend to retain our customers by offering solutions to address specific needs in a proactive, cost effective and time efficient manner. This helps us in providing better value to each customer thereby increasing our engagement with our new and existing customer base that presents a substantial opportunity for growth.

3. Our Company has a negative cash flow in the past 5 years, details of which are given below. Sustained negative cash flow could impact our growth and business.

Our Company had negative cash flows from our operating activities, investing activities as well as financing activities in some of the previous year(s) as per the Audited Financial Statements and the same are summarized as under:

(Rs. in lakhs)

		For the Period					
Particulars	2009	2010	2011	2012	2013	Ended September 30, 2013	
Cash Flow from / (used in) Operating Activities	37.38	24.64	(11.78)	125.27	(1423.81)	604.24.00	
Cash Flow from / (used in) Investing Activities	(46.11)	(29.73)	(427.57)	(1026.26)	(79.63)	(113.15)	
Cash Flow from / (used in) Financing* Activities	14.20	8.07	478.51	875.09	1680.85	(422.99)	

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If we are not able to generate sufficient cash flows in future, it may adversely affect our business and financial operations.

4. Our Company requires significant amounts of working capital for a continued growth. Our inability to meet our working capital requirements may have an adverse effect on our results of operations.

Our business is working capital intensive. A significant portion of our working capital is utilized towards trade receivables. Summary of our working capital position is given below:-



(Rs. In Lakhs)

		As on 31st			
Particulars	As on 30, June 2013	March 2013	March 2012	March 2011	
Net Working Capital (Excl Short Term Borrowings)	1618.17	2372.02	555.16	145.25	
Total Current Assets	3245.30	6919.81	2279.06	1448.54	
Trade receivables	1700.30	5106.05	277.99	617.89	
Trade receivables as % of Total Current Assets	52.39%	73.79%	12.20%	42.66%	

The cables & wires manufacturing business is working capital intensive and involves a lot of investment in trade receivables. We intend to continue growing by reaching to other geographical areas. All these factors may result in increase in the quantum of current assets. Our inability to maintain sufficient cash flow, credit facility and other sources of fund, in a timely manner, or at all, to meet the requirement of working capital or pay out debts, could adversely affect our financial condition and result of our operations. For further details regarding working capital requirement, please refer to the chapter titled "Objects of the Issue" beginning on page 80 of this Prospectus.

#### 5. Delays or defaults in client payments could result in a reduction of our profits.

We may be subject to working capital shortages due to delays or defaults in payment by clients. If clients default in their payments in due time to which we have devoted significant resources it could have a material adverse effect on our business, financial condition and results of operations and could cause the price of our Equity Shares to decline.

### 6. We do not own our Registered Office from which we operate and the same is on rental basis from our Promoter Group Entity.

Our registered office which is situated at 7A/39, W.E.A. Channa Market, Karol Bagh, New Delhi – 110005 is not owned by us. One of our Promoter's relative, Mrs. Smita Jain, vide Rent Agreement dated August 29, 2013 has provided the said premises to be used as registered office of our Company, on a monthly rent rental of Rs. 10,000 (Rupees Ten Thousand only) for a period of 11 months. We cannot assure you that we will own, or have the right to occupy, this premises in future, or that we will be able to continue with the uninterrupted use of this premise, which may impair our operations and adversely affect our financial condition. For details on properties taken on lease/rent by us please refer to the heading titled "Property" in chapter titled "Our Business" beginning on page 108 of this Prospectus.

## 7. Our Business Premises are not owned by us. In the event, we are unable to renew the rent agreement, or if such agreement is terminated, we may suffer a disruption in our operations.

Our Business Premises are not owned by us and are subject to renewal of lease / rent agreements with various entities. We cannot assure you that we will have the right to occupy, this premises in the future, or that we will be able to continue with the uninterrupted use of this property, which may impair our operations and adversely affect our profitability and financial condition. For details on properties taken on lease/rent by us please refer to the heading titled "Property" in chapter titled "Our Business" beginning on page 108 of this Prospectus.



8. Our Company operates under statutory and regulatory permits, licenses and approvals. Our failure to obtain and/or renew any approvals or licenses in future may have an adverse impact on our business operations.

Our Company requires several statutory and regulatory permits, licenses and approvals to operate the business. Many of these approvals are granted for fixed periods of time and need renewal from time to time. Our Company is required to renew such permits, licenses and approvals. There can be no assurance that the relevant authorities will issue any of such permits or approvals in time or at all. Further, these permits, licenses and approvals are subject to several conditions, and our Company cannot assure that it shall be able to continuously meet such conditions or be able to prove compliance with such conditions to statutory authorities, and this may lead to cancellation, revocation or suspension of relevant permits/ licenses/ approvals. Failure by our Company to renew, maintain or obtain the required permits, licenses or approvals, or cancellation, suspension or revocation of any of the permits, licenses or approvals which may result in the interruption of our Company's operations and may have a material adverse effect on the business. For details please refer to chapter titled "Government and Other Statutory Approvals" beginning on page 215 of this Prospectus.

9. We are in the process of payment of Stamp Duty on allotment of Equity Shares under the provisions of Delhi Stamp Act.

Every Company is required to pay the stamp duty at a stipulated rate at the time of allotment of its equity shares. Our Company has failed to comply with the provisions of Delhi Stamp Act However, we have applied for the payment of Stamp duty on allotment of Equity Shares to Revenue Department, Government of NCT of Delhi on January 22, 2014. We have neither received any notice nor has any action been initiated against us by any regulatory authority for the violation of the aforesaid provisions of the Delhi Stamp Act.

10. Our Company including Group Companies have not timely filed Balance Sheet and Profit & Loss Account with Registrar of Companies

Under the existing provisions of Section 159 of the Companies Act, 1956 the companies are required to file the balance-sheet, and profit and loss accounts within 30 days of holding the annual general meeting (AGM). The annual return is required to be filed within 60 days of the AGM. If a company fails to comply with the provisions of the Act, which prescribes for filing of annual returns, then the company and every officer of the company who is in default is punishable with fine.

Perusal of the database maintained with the field offices of the Ministry, it was found that these statutory documents have not been timely filed by our Company and few of our Group Companies.

11. Our logo BONLON is in the process of getting registered. If we fail to obtain trademark registration our brand building efforts may be hampered which might lead to an adverse affect on our business.

We have made an application for registration of our Logo/trademark on November 18, 2013 under the Trademarks Act, 1999 and are in the process of getting the same registered. If our Company is unable to obtain registration of trademark, we may not be able to successfully enforce or protect our intellectual property rights and obtain statutory protections available under the Trademarks Act, 1999, as otherwise available for registered trademarks. This could have a material adverse effect on our business, which in turn could adversely affect our results of operations. For details of various applications of trademarks / logo, please refer to chapter titled "Government and Other Statutory Approvals" beginning on page 215 of this Prospectus.

12. Our Company has not entered into Tripartite Agreement with CDSL and NSDL at the time of filing of Draft Prospectus.



Every Company accessing Capital Markets is required to enter into tripartite agreement with both the Depositories i.e. NSDL and CDSL along with Registrar & Transfer Agent for dematerialization of its equity shares. Our Company had not entered into tripartite agreement with CDSL and NSDL at the time of filing of Draft Prospectus. Subsequently, we have entered into tripartite agreement with CDSL and NSDL before filing of prospectus with Registrar of Companies.

### 13. Mishaps or accidents could result in a loss or slowdown in operations and could also cause damage to life and property.

The products offered by our Company are subject to operating risks, including but not limited to, breakdown or accidents & mishaps. While, till date, there have not been any notable incidents involving mishaps or major accidents, we cannot assure that these may not occur in the future. Any consequential losses arising due to such events will affect our operations and financial condition.

### 14. Some of our Group Entities have objects similar to that of our Company's business and this could lead to a potential conflict of interest between Group Entities.

Some of our Group Entities i.e. Smita Global Private Limited and Bonlon Steel Private Limited have some of the objects similar to that of our Company's business. Currently we do not have any non-compete agreement/arrangement with any of our Group Entities. Such a conflict of interest may have adverse effect on our business and growth.

# 15. Our Promoters and members of the Promoter Group will continue jointly to retain majority control over our Company after the Issue, which will allow them to determine the outcome of matters submitted to shareholders for approval.

Post this Issue, our Promoters and Promoter Group will collectively own substantial portion of our Equity Share Capital. As a result, our Promoters, together with the members of the Promoter Group, will continue to exercise a significant degree of influence over us and will be able to control the outcome of any proposal that can be approved by a majority shareholder vote, including, the election of members to our Board, in accordance with the Companies Act and our Articles of Association. Such a concentration of ownership may have the effect of delaying, preventing or deterring a change in control of our Company.

In addition, our Promoters will continue to have the ability to cause us to take actions that may not in, or may conflict with, our interests or the interests of some or all of our creditors or other shareholders, and we cannot assure you that such actions will not have an adverse effect on our future financial performance or the price of our Equity Shares.

#### 16. We are subject to risks arising from exchange rate fluctuations.

The exchange rate between the Rupee and other currencies is variable and may continue to fluctuate in future. Fluctuations in the exchange rates may affect the Company to the extent of cost of goods rendered in foreign currency terms. Any adverse fluctuations with respect to the exchange rate of any foreign currency for Indian Rupees may affect the Company's profitability, since a part of its service is rendered in foreign currency.

### 17. Our Promoters and Directors may have interest in our Company, other than reimbursement of expenses incurred or remuneration.

Our Promoters and Directors may be deemed to be interested to the extent of the Equity Shares held by them, or their relatives or our Group Entities, and benefits deriving from their directorship in our Company. For further details, please refer to the chapters titled "Our Business", "Our Promoters and Promoter Group" and "Related Party Transactions" beginning on page 108,137 and 159, respectively of this Prospectus.

18. Within the parameters as mentioned in the chapter titled 'Objects of this Issue' beginning on page 80 of this Prospectus, our Company's management will have flexibility in applying the proceeds of this Issue. The fund



### requirement and deployment mentioned in the Objects of this Issue have not been appraised by any bank or financial institution.

We intend to use entire fresh Issue Proceeds towards working capital needs, to meet the issue expenses and General Corporate Purposes. We intend to deploy the Net Issue Proceeds in financial year 2013-14 and such deployment is based on certain assumptions and strategy which our Company believes to implement in future. The funds raised from the fresh Issue may remain idle on account of change in assumptions, market conditions, strategy of our Company, etc. For further details on the use of the Issue Proceeds, please refer to chapter titled "Objects of the Issue" beginning on page 80 of this Prospectus.

The deployment of funds for the purposes described above is at the discretion of our Company's Board of Directors. The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution. Accordingly, within the parameters as mentioned in the chapter titled 'Objects of this Issue' beginning on page 80 of this Prospectus, the management will have significant flexibility in applying the proceeds received by our Company from the Issue. Our Board of Directors will monitor the utilization of the proceeds of this Issue.

### 19. Our inability to effectively implement our growth strategies or manage our growth could have a material adverse effect on our business, results of operations and financial condition.

Our growth strategy is subject to and involves risks and difficulties, many of which are beyond our control and, accordingly, there can be no assurance that we will be able to implement our strategy or growth plans, or complete them within the budgeted cost and timelines. Any inability on our part to manage our growth or implement our strategy effectively could have a material adverse effect on our business, results of operations and financial condition. Further, we operate in a highly dynamic industry, and on account of changes in market conditions, industry dynamics, technological improvements or changes and any other relevant factors, our growth strategy and plans may undergo changes or modifications, and such changes or modifications may be substantial, and may even include limiting or foregoing growth opportunities if the situation so demands.

#### 20. We have entered into related party transactions into past.

Our Company has entered into certain Related Party Transactions with the Promoters, Directors, Promoter Group, and Group Entities in the past. For further details regarding the related party transactions, please refer to chapter "Related Party transaction" beginning on page 159 of this Prospectus. There can be no assurance that such transactions, individually or in the aggregate, will not have an adverse effect on our financial condition and results of our operations.

#### 21. One of our Group Company had incurred losses in financial year ended March 31, 2011.

One of our Group Company namely, Harshit Infratech Private Limited, had incurred losses in the financial year 2010-11. For further details regarding the performance of our Group Entities, please refer to Chapter titled "Our Group Entities" beginning on page 141 of this Prospectus. Sustained financial losses by our Group Entities may not be perceived positively by external parties such as customers, bankers, suppliers etc, which may affect our credibility and business operations

## 22. Insurance cover available for certain risks as is customary in our business is inadequate and may not protect us from entire liability for damages in case of any unforeseen adverse event.

Although we attempt to limit and mitigate our liability for damages arising from negligent acts, errors or omissions through contractual provisions and/or insurance, the indemnities set forth in our contracts and/ or our insurance may not be enforceable in all instances or the limitations of liability may not protect us from entire liability for damages. A successful assertion of one or more large claims against us could adversely affect the results of our operations.



23. Our future funds requirements, in the form of fresh issue of capital or securities and/or loans taken by us, may be prejudicial to the interest of the shareholders depending upon the terms on which they are eventually raised.

We may require additional capital from time to time depending on our business needs. Any fresh issue of shares or convertible securities would dilute the shareholding of the existing shareholders and such issuance may be done on terms and conditions, which may not be favorable to the then existing shareholders. If such funds are raised in the form of loans or debt, then it may substantially increase our interest burden and decrease our cash flows, thus prejudicially affecting our profitability and ability to pay dividends to our shareholders.

24. Any future equity offerings may lead to dilution of your shareholding in our Company.

Investors in this Issue may experience dilution of their shareholding to the extent that our Company makes future equity or convertible offerings. Further, any perception or belief that further issues might occur may adversely affect the trading price of our Equity Shares.

25. Our success depends largely upon the services of our Promoters and other Key Managerial Personnel and our ability to retain them. Our inability to attract and retain key managerial personnel may adversely affect the operations of our Company.

Our Company and our Promoters have over the years built relations with suppliers, clients and other persons who are connected with our business. Further, our Key Managerial Personal also possesses the requisite domain knowledge to provide efficient services to our clients. Accordingly, our Company's performance is dependent upon the services of our Promoters and other Key Managerial Personnel. Our future performance will, therefore, depend upon the continued services of these persons. It is possible that we may lose our skilled and trained staff to our competitors and high attrition rates in particular, could result in a loss of domain and process knowledge. Demand for key managerial personnel in the industry is intense and our inability to attract and retain Key Managerial Personnel may affect the operations of our Company.

26. We may not be able to sustain effective implementation of our business and growth strategy.

The success of our business will depend greatly on our ability to effectively implement our business and growth strategy. Whilst we have generally been successful in execution of our business strategy in the past, there can be no assurance that we will be able to execute our strategy on time and within the estimated budget in the future. If we are unable to implement our business and growth strategy, this may have an adverse effect on our business, financial condition and results of operations.

27. We face competition from existing and new entrants, which in turn can adversely affect our margins.

As the market is expanding, smaller players are getting larger orders which will enable them to compete with existing large players, which will going forward increase competition. Presently, there are very few players competing for large orders, however over next couple of years, once various small producers start building up prequalification's, the competition in this space could intensify. This could result in margins coming under pressure.

28. Due to the absence of any written agreements with our vendors/suppliers, we are exposed to risks due to supply obligations not clearly specified in writing.

We do not have written agreements with our vendors/suppliers and operate on a purchase order system. Due to the absence of any formal contract with our vendors/suppliers, we are exposed to the risks of irregular supplies or no supplies at all and delayed supplies which would materially affect our results of operations.

29. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.



Employee misconduct or errors could expose us to business risks or losses, including regulatory sanctions and serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees and agents may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

30. Changes in government regulations or their implementation could disrupt our operations and adversely affect our business and results of operations.

Our business and industry is regulated by different laws, rules and regulations framed by the Central and State Government. These regulations can be amended/ changed on a short notice at the discretion of the Government. If we fail to comply with all applicable regulations or if the regulations governing our business or their implementation change adversely, we may incur increased costs or be subject to penalties, which could disrupt our operations and adversely affect our business and results of operations.

31. We have certain contingent liabilities, which have not been provided for. Crystallization of any of these contingent liabilities may adversely affect our financial condition.

The Contingent liabilities of our Company not provided for, as certified by the our Board of Directors is as under:

(Rs. In Lakhs)

Sr. No.	Nature of Liability	Amount as on Jan 30, 2014	
1.	Outstanding Bank Guarantees	825	

In the event any of these contingent liabilities gets crystallized, our financial condition may be adversely affected.

32. Our ability to pay dividends will depend upon future earnings, financial condition, cash flows, working capital requirements, capital expenditures and other factors.

Till date our Company has not paid any dividend. The amount of our future dividend payments, if any, will depend upon various factors such as our future earnings, financial condition, cash flows, working capital requirements, capital expenditures and other factors. There can be no assurance that we shall have distributable funds or that we will declare dividends in the future. Additionally, the terms of any financing we obtain in the future, may contain restrictive covenants which may also affect some of the rights of our shareholders, including the payment of the dividend.

33. Our revenues and expenses are difficult to predict and can vary significantly from period to period, which could cause our share price to decline

The economic environment, pricing pressure and decreased employee utilization rates could negatively impact our revenues and operating results. In the event that the Government of India or the government of another country changes its tax policies in a manner that is adverse to us, our tax expense may materially increase, reducing our profitability.

- II. Risk related to this Issue and our Equity Shares
- 34. Sale of Equity Shares by our Promoters or other significant shareholder(s) may adversely affect the trading price of the Equity Shares.



Any instance of disinvestments of equity shares by our Promoters or by other significant shareholder(s) may significantly affect the trading price of our Equity Shares. Further, our market price may also be adversely affected even if there is a perception or belief that such sales of Equity Shares might occur.

35. There are restrictions on daily movements in the price of the Equity Shares, which may adversely affect a shareholder's ability to sell, or the price at which it can sell, Equity Shares at a particular point in time.

Once listed, we would be subject to circuit breakers imposed by all stock exchanges in India, which does not allow transactions beyond specified increases or decreases in the price of the Equity Shares. This circuit breaker operates independently of the index-based market-wide circuit breakers generally imposed by SEBI on Indian stock exchanges. The percentage limit on circuit breakers is set by the stock exchanges based on the historical volatility in the price and trading volume of the Equity Shares. The stock exchanges do not inform us of the percentage limit of the circuit breaker in effect from time to time, and may change it without our knowledge. This circuit breaker limits the upward and downward movements in the price of the Equity Shares. As a result of this circuit breaker, no assurance may be given regarding your ability to sell your Equity Shares or the price at which you may be able to sell your Equity Shares at any particular time.

36. After this Issue, the price of the Equity Shares may be highly volatile, or an active trading market for the Equity Shares may not develop.

The price of the Equity Shares on the Stock Exchanges may fluctuate as a result of the factors, including:

- a. Volatility in the Indian and global capital market;
- b. Company's results of operations and financial performance;
- c. Performance of Company's competitors,
- d. Adverse media reports on Company or pertaining to the Cables & Wires Industry;
- e. Changes in our estimates of performance or recommendations by financial analysts;
- f. Significant developments in India's economic and fiscal policies;
- g. Significant developments in India's environmental regulations.

Current valuations may not be sustainable in the future and may also not be reflective of future valuations for our industry and our Company. There has been no public market for the Equity Shares and the prices of the Equity Shares may fluctuate after this Issue. There can be no assurance that an active trading market for the Equity Shares will develop or be sustained after this Issue or that the price at which the Equity Shares are initially traded will correspond to the price at which the Equity Shares will trade in the market subsequent to this Issue.

37. The Issue price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the issue price and you may not be able to sell your Equity Shares at or above the Issue Price.

The Issue Price of our Equity Shares has been determined by fixed price method. This price is be based on numerous factors (For further information, please refer chapter titled "Basis for Issue Price" beginning on page 84 of this Prospectus) and may not be indicative of the market price of our Equity Shares after the Issue. The market price of our Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price. Among the factors that could affect our share price include without limitation. The following:

- Half yearly variations in the rate of growth of our financial indicators, such as earnings per share, net income and revenues;
- Changes in revenue or earnings estimates or publication of research reports by analysts;



- Speculation in the press or investment community;
- General market conditions; and
- Domestic and international economic, legal and regulatory factors unrelated to our performance.

## 38. You will not be able to sell immediately on Indian Stock Exchanges any of the Equity Shares you purchase in the Issue until the Issue receives appropriate trading permissions.

The Equity Shares will be listed on the Stock Exchange. Pursuant to Indian regulations, certain actions must be completed before the Equity Shares can be listed and trading may commence. We cannot assure you that the Equity Shares will be credited to investors' demat accounts, or that trading in the Equity Shares will commence, within the time periods specified in this Prospectus. Any failure or delay in obtaining the approval would restrict your ability to dispose of the Equity Shares. In accordance with Section 40 of the Companies Act, 2013 in the event that the permission of listing the Equity Shares is denied by the stock exchanges, we are required to refund all monies collected to investors.



#### B. EXTERNAL RISK FACTORS

39. We have not prepared, and currently do not intend to prepare, our financial statements in accordance with the International Financial Reporting Standards ("IFRS"). Our transition to IFRS reporting could have a material adverse effect on our reported results of operations or financial condition.

Public companies in India, including us, may be required to prepare annual and interim financial statements under IFRS in accordance with the roadmap for convergence with IFRS announced by the Ministry of Corporate Affairs, Government of India through a press note dated January 22, 2010 (the "IFRS Convergence Note"). The Ministry of Corporate Affairs by a press release dated February 25, 2011 has notified that 35 Indian Accounting Standards are to be converged with IFRS. The date of -implementation of such converged Indian accounting standards has not yet been determined. Our financial condition, results of operations, cash flows or changes in shareholders' equity may appear materially different under IFRS than under Indian GAAP or our adoption of converged Indian Accounting Standards may adversely affect our reported results of operations or financial condition. This may have a material adverse effect on the amount of income recognized during that period and in the corresponding (restated) period in the comparative Fiscal/period.

40. Political instability or changes in the Government could adversely affect economic conditions in India generally and our business in particular.

Our business, and the market price and liquidity of our Equity Shares, may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. Elimination or substantial change of policies or the introduction of policies that negatively affect the Company's business could cause its results of operations to suffer. Any significant change in India's economic policies could disrupt business and economic conditions in India generally and the Company's business in particular.

41. Financial instability in Indian financial markets could adversely affect our company's results of operations and financial condition.

In this globalised world, the Indian economy and financial markets are significantly influenced by worldwide economic, financial and market conditions. Any financial turmoil, say in the United States of America, Europe, China or other emerging economies, may have a negative impact on the Indian economy. Although economic conditions differ in each country, investors' reactions to any significant developments in one country can have adverse effects on the financial and market conditions in other countries. A loss in investor confidence in the financial systems, particularly in other emerging markets, may cause increased volatility in Indian financial markets. Indian financial markets have also experienced the contagion effect of the global financial turmoil. Any prolonged financial crisis may have an adverse impact on the Indian economy, thereby resulting in a material and adverse effect on our Company's business, operations, financial condition, profitability and price of its Shares. Stock exchanges in India have in the past experienced substantial fluctuations in the prices of listed securities.

42. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfers of shares between nonresidents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There



can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

43. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

44. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the Mumbai terrorist attacks, other incidents such as those in US, Indonesia, Madrid and London, and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

45. Taxes and other levies imposed by the Government of India or other State Governments, as well as other financial policies and regulations, may have a material adverse effect on our business, financial condition and results of operations.

Taxes and other levies imposed by the Central or State Governments in India that affect our industry include sales tax, income tax and other taxes, duties or surcharges introduced on a permanent or temporary basis from time to time. Imposition of any other taxes by the Central and the State Governments may adversely affect our results of operations.

46. Demand for our goods may decrease during an economic recession which may adversely affect our profitability and financial condition.

The Cables & Wires Industry historically has experienced cyclical fluctuations in financial results due to economic recession, downturns in business cycles of our customers, fuel shortages, interest rate fluctuations, and other economic factors beyond our control.

47. Our Company's Equity Shares are proposed to be listed and traded on BSE SME Platform, which is of recent origin and may take time to establish

BSE SME Platform was launched by BSE on 13th March, 2012. Such an SME platform is of recent origin and may take time to establish in markets. Since its launch till the date of this Prospectus, 46 (Forty Six) companies have been listed on BSE SME Platform and another 4 (Four) companies listed on NSE SME Platform – Emerge. Investors may still not have strong confidence for initial subscription and / or secondary market trading in SME scrip. Moreover, it is proposed to list the Equity Shares of our Company only on BSE SME Platform. Investment in this Issue, thus, could be riskier.



# 48. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

## 49. Natural calamities could have a negative impact on the Indian economy and cause Our Company's business to suffer.

India has experienced natural calamities such as earthquakes, tsunami, and floods in recent years. The extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operation as well as the price of the Equity Shares.

## 50. You may be subject to Indian taxes arising out of capital gains on sale of Equity Shares.

Under current Indian tax laws and regulations, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India. Any gain realized on the sale of listed equity shares on a stock exchange held for more than 12 months is not subject to capital gains tax in India if securities transaction tax ("STT") is paid on the transaction. STT will be levied on and collected by a domestic stock exchange on which the Equity Shares are sold. Any gain realized on the sale of equity shares held for more than 12 months to an Indian resident, which are sold other than on a recognized stock exchange and on which no STT has been paid, will be subject to long term capital gains tax in India. Further, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short term capital gains tax. Any change in tax provisions may significantly impact your return on investments.



## **PROMINENT NOTES:**

- a) The Public Issue of 57,60,000 Equity Shares of face value of Rs. 10 each fully paid for cash at a price of Rs. 18/- per Equity Share (including a premium of Rs. 8 per Equity Share) aggregating Rs. 1,036.80 Lakhs ("the Issue"). Issue of Equity Shares will constitute 48.98 % of the fully diluted Post-Issue paid up capital of our Company. For more information, please refer to chapter titled "The Issue" on page 55 of this Prospectus.
- b) The net worth of our Company was Rs. 1029.50 Lakhs, Rs. 997.17 Lakhs and Rs. 505.48 Lakhs as of March 31, 2013, March 31, 2012 and March 31, 2011 respectively. The book value of each Equity Share was Rs. 51.47, Rs. 49.86 and Rs. 46.21 as of March 31, 2013, March 31, 2012 and March 31, 2011 respectively as per the audited financial statements of our Company. For more information, please refer to section titled "Financial Statements" beginning on page 161 of this Prospectus.
- c) The average cost of acquisition of per Equity Shares by our Promoters, which has been calculated by taking the average amount paid by them to acquire our Equity Shares, is as follows:

Name of the Promoter	No. of Shares held	Average cost of Acquisition (in Rs.)
Arun Jain	15,33,000 <sup>1</sup>	14.19
Harshit Jain	9,78,000 <sup>2</sup>	3.67

<sup>&</sup>lt;sup>1</sup> Including 10,22,000 Equity Shares issued pursuant to bonus issue

- d) For details of Related Party Transactions entered into by our Company, please refer to the chapter titled "Related Party Transactions" beginning on page 159 of this Prospectus.
- e) Except as disclosed in the chapter titled "Capital Structure", "Our Promoters and Promoter Group" and "Our Management" beginning on pages 64,137 and 123 respectively, of this Prospectus, none of our Promoters, Directors or Key Management Personnel have any interest in our Company.
- f) Except as disclosed in the chapter titled "Capital Structure" beginning on page 64 of this Prospectus, we have not issued any Equity Shares for consideration other than cash.
- g) Investors may contact the LM or the Compliance Officer for any clarification / complaint or information relating to the Issue, which shall be made available by the LM and our Company to the investors at large. No selective or additional information will be available for a section of investors in any manner whatsoever. For contact details of the LM and the Compliance Officer, please refer to the chapter titled "General Information" beginning on page 56 of this Prospectus.
- h) Investors are advised to refer to chapter titled "Basis for Issue Price" on page 84 of this Prospectus.
- i) Trading in Equity Shares for all investors shall be in dematerialized form only.
- j) There are no financing arrangements whereby the Promoter Group, the Directors of our Company who are the Promoters of our Company, the Independent Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of six months immediately preceding the date of filing of this Prospectus.
- k) Except as stated in the chapter titled "Our Group Entities" beginning on page 141 and chapter titled "Related Party Transactions" beginning on page 159 of this Prospectus, our Group Entities have no business interest or other interest in our Company.

<sup>&</sup>lt;sup>2</sup> Including 6,52,000 Equity Shares issued pursuant to bonus issue



- Investors may note that in case of over-subscription in the Issue, allotment to Retail applicants and other
  applicants shall be on a proportionate basis. For more information, please refer to the chapter titled "Issue
  Structure" beginning on page 235 of this Prospectus
- m) The name of our Company was changed to B.C. Power Controls Limited pursuant to which a fresh certificate of incorporation dated November 21, 2013 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana, consequent to conversion in to Public Limited Company. However, the new name does not suggest any change of activity and company continues to carry on the same activity. For further details of changes in the name of our Company, please refer to the chapter titled "Our History and Certain Other Corporate Matters" beginning on page 121 of this Prospectus.



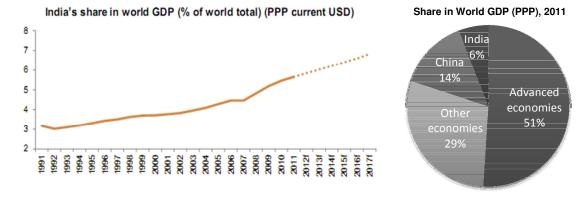
## SECTION - III INTRODUCTION

## SUMMARY OF OUR INDUSTRY

## **Overview of Indian Economy:**

India, the world's largest democracy in terms of population (1,220 million people) had a GDP on a purchasing power parity basis of approximately INR 58 trillion in June 2013. This makes it the fourth largest economy in the world after the United States of America, European Union and China. The outlook for India's medium-term growth is positive due to a young population and corresponding low dependency ratio, healthy savings and investment rates, and increasing integration into the global economy. (Source: CIA World Fact book as on April 22, 2013 & http://eaindustry.nic.in/Key\_Economic\_Indicators/Key\_Economic\_Indicators.pdf)

(Source: https://www.cia.gov/library/publications/the-world-factbook/geos/in.html)

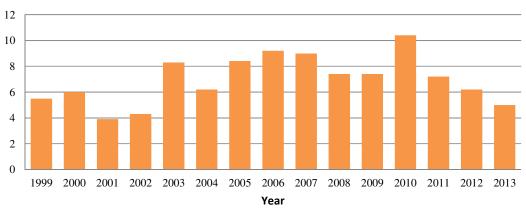


(Source: "Fact Book" from Department of Economic Affairs, Ministry of Finance, Government of India, June 2012)

The Indian economy's performance in FY 2012-13 and Q1 FY 2013-14 was marked by slowing growth and widening fiscal and current account gaps. The slowdown was partly rooted in external causes, while domestic causes like higher inflation, supply side constrains and policy inaction also put a drag on the economy. With GDP growth of 4.4% in Q1 FY13-14, the economy grew at its slowest quarterly pace in four years with mining, manufacturing and construction dragging growth down. Weakening of both domestic and external demand contributed further to the slowdown. Post 2008 crisis, Reserve Bank in response to the high inflation persisted with tightening till October 2011 and paused before easing in April 2012. The inflation has eased in last year though slowing growth, and widening twin deficits on the back of policy inaction along with global flight to safety amidst a deepening euro area crisis put pressures on the financial markets and the exchange rate during the year. As a result, Rupee has depreciated significantly in last one year further widening India's macro-economic problems.







(Source: <a href="http://www.indexmundi.com/g/g.aspx?v=66&c=in&l=en">http://www.indexmundi.com/g/g.aspx?v=66&c=in&l=en</a>)

The Indian economy was one of the fastest growing economies in the post-crisis period. During 2012-13, however, there was continuous deceleration of economic activity in each of the four quarters which pushed the expansion of the economy to below potential and the economic growth hit 4.4% in Q1 of FY 2013-14.

Growth slowed down due to multiple factors. One of the reasons was the persistence of inflation at a much higher level than the threshold for two successive years. Persistent and high inflation necessitated continued tightening of monetary policy. Even after reducing inflation in recent time, widening twin deficits has prevented RBI to pursue aggressive monetary easing. Recent research suggests that real interest (lending) rates explain only about one-third of GDP growth.

This suggests that non-monetary factors played a bigger role and accentuated the slowdown to beyond what was anticipated while tightening the monetary policy. Recession in the euro area and general uncertainty regarding the global economic climate chipped the external demand as well. Domestic policy uncertainties, governance and corruption issues amidst lack of political consensus on reforms led to a sharp deterioration in investment climate. Structural constraints emerged in key investment drivers in the infrastructure space – telecom, roads and power – which increased the disinflationary costs. High inflation kept aggregate demand and business confidence subdued.

India's robust macro economic performance

Key Parameters	2005-06	2011-12	Change
Real GDP (INR billion) <sup>1</sup>	32,542	52,220	60% higher
Real Per Capita GDP (INR) <sup>1</sup>	33,548	46,221	38% higher
Investment / GDP (%) <sup>2</sup>	35.8	37.6**	5% higher
Exports (US \$ bn) <sup>1</sup>	103	303	194% higher
General Government Gross Debt (% GDP) <sup>1</sup>	77.4	64.9**	16% lower
Workers' Remittances (US \$ bn) <sup>2</sup>	28.0 <sup>+</sup>	63.7**	127% higher
Gross International Reserves (US \$ bn) <sup>1</sup>	151#	294++	94% higher
Foreign Direct Investment inflow (US \$ bn)	9.1	46.8	414% higher
Foreign Direct Investment outflow (US \$ bn)	6.1	25.8**	323% higher

(Source: "Fact Book" from Department of Economic Affairs, Ministry of Finance, Government of India, April 2013)



<sup>1</sup> Reserve Bank of India Data (as on March 2012), <sup>2</sup> IMF WEO Database April 2012, \*\*For FY 2010-11, <sup>+</sup> For Calendar Year 2006, <sup>++</sup> For Calendar Year 2011, <sup>#</sup>as on 31 March 2006, <sup>##</sup> As on 30 March 2012

## Overview of Wire and Cable Industry:

Wire and cables play an important part in our surrounding. Cables are one of the basic inputs and therefore they are very critical for the entire industrial sector. Whether it is steel ropes, cables, springs or screws, the products of the wire, cable and wire–processing industry are practically everywhere. They may look unassuming, but they are indispensable when it comes to the transmission of electric power or electronic data, and they assure that mechanical systems function well. The technological and economic development of a society is closely connected with the wire and cable industry and its suppliers.

Wires and Cables, be they made of fibre, optics, iron or non-ferrous metals (copper, zinc, aluminum), they play a decisive role in almost all areas of industrial and daily life. Electrical wires and cable Industry is one of the earliest industries established in the country in the field of electrical products.

(Source: Annual Report of Department of Industrial Policy and Promotion of Ministry of Commerce and Industry 2010-11)

## **Nature of Indian Cable Industry:**

The Indian cable industry is highly fragmented with large number of cable producers. Many of these companies are small-scale cable producers, the smallest of which are family-run operations which use the most basic production equipments. There has been very limited consolidation amongst the major players in the industry. The tendency of cable companies to grow organically, rather than by acquisition of competitors, means that no dominant groups have emerged in the industry. In mobile towers, feeders are the cables used as a high-frequency transmission medium to carry high-frequency or broadband signals between antenna and its base station. These feeder cables are vital for site's optimal performance.

Cables are the necessity of every basic infrastructure. Be it housing, telecom or information technology, cables form the background of all the core industries. The industry has a derived demand and caters to the high growth sector of the economy. Demand for cables comes from the following sectors:

- Power Sector
- Telecom Sector
- Industrial Sector
- Others (Petrochemical / Refinery, Automobile, Railway)

Electrical wires and cables market is growing at a steady pace as the government is investing heavily in infrastructure development. Increase in capacity of the existing power plants and commissioning of the new ones have resulted in higher demand for electric wires and cables. Although currently there is a drag on the infrastructure and power sectors, with the Government taking reformed steps, the revival is in sight.

(Source: http://www.reportlinker.com/p0765587-summary/Electric-Wires-and-Cable-Market-in-India.html)

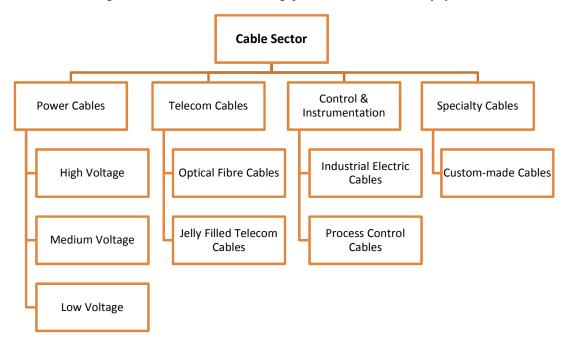
Wire and cable industry comprises 40% of the entire electrical industry, which is expected to double in size over the next five years. The industry is growing at a CAGR of 15% as a result of growth in the power and infrastructure segments. It is expected to grow at similar rate for the next five years. The wire and cable industry will eventually focus on supplying cables for specific applications pertaining to the industry needs. India has a lot of potential in the mining, power, oil and gas, metro railways, cement industry, steel industry and other sectors. Different kinds of cables like extra high voltage cables, elastomer cables, etc, are now being used for special applications such as mining/oil sector, shipbuilding /crane cables/elevator cables, cables for solar power plants, to harness power for new generation motor vehicles, windmill solutions, security systems and other types of data cables.



(Source: http://www.metalworld.co.in/newsletter/july12/infocus0712.pdf)

#### **Classification of Cables:**

Cable market is largely divided into two types of users: Industrial and Domestic. Amongst the industrial users, wires and cables mainly find application in three sectors: power, industrial and telecommunication. Industrial cables include control and instrumentation, LT cables, HT cables and specialty cables whereas telecom cables are classified as high capacity cables (Optical Fibre Cables -OFCS) and Low capacity cables (Jelly Filled Telecom Cables - JFTCS). Control cables are used for control circuits in power plants and other similar industrial – electrical installations and signaling network of Railways. Instrumentation cable offers total interference free data transfer and is ideal for use as a signal and control cable in measuring, process- control and security systems.





## SUMMARY OF OUR BUSINESS

#### Overview:

Our Company is an established player in the Wire & Cable Industry and is among the largest Wire & Cable manufacturers in India having more than five years of rich experience of the International Industry. Over the period of last five years, we have established our reputation and reliability in various markets in India as well as abroad. Our Company, based on its experience and standard, confirms to major specifications and customer requirements and accordingly manufacture the products which provide us the value addition and technical edge.

Driven by innovation and heavy investment in Research & Development, our company introduces Wires Of tomorrow. Safety, security and durability are our prime concerns. That's why our wires pass through the toughest of tests before it reaches you. And it will redefine the way you live. Our company stepped into the manufacturing of Wire & Cable in 2008.

Earlier to 2010, our company used to purchase Copper and Aluminium Wires from the outsider to manufacture its final products. However in year 2010, our Company made the backwards integration installing the Copper and Aluminium wire drawing facility which, in turn, added value to the organization in terms of economies of scale and production of Copper and Aluminium wires in our accordance.

#### **About Us:**

Our company was incorporated on June 12, 2008 to manufacture and trade cables. Over the years we have been expanding our product range and have added variety of cables in our product range. We moved up the value chain by identifying new opportunities and diversifying the product portfolio. The registered office of the company is situated at 7A/39, WEA Channa Market, Karol Bagh, New Delhi, Delhi-110005, India and manufacturing unit at E-424, RIICO Industrial Area, Chopanki, Bhiwadi, Tehsil-Tijara, District-Alwar, Rajasthan.

## **Product Portfolio:**

We are one of the leading manufacturers of Wires & Cables which include Armoured Cable, Unarmoured Cable, Flexible & House Wires, Submersible Cable, Control & Instrumentation Cable. These are manufactured using quality material which is checked at every stage of production by our highly experienced quality controllers.

## **OUR PRODUCTS**

#### **Armoured Cable**

Armoured cables are generally used for underground wiring. Armoured cables are power cables which comprises of two or more electric conductors which are enveloped in a protective sheath. The cable derives its name from its protective nature and allows better electric transmission with lesser risks involved. The significance of armoured cables lies in its construction. Each and every component plays a significant role in energy transmission. The conducting wires which are mostly made of copper offer superior conductivity. The cross-linked polyethylene insulation enveloped in wires allows better energy transmission by preventing external alterations.

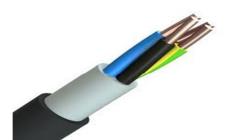


Armoured cables are more flexible than their counter-parts and this makes them the first choice for industrial purposes. The installation bends and twists involved in installation do not hamper its external shape and energy transmission. The mechanism involved in these cables allows better flexibility thus, making it durable for large electric transmission. The chromium content in the steel armour protects the cable from external harsh environment when exposed to it. The heat-resistant ability of armoured cables should be attributed towards the PVC bedding and



the external layer of steel armour. The external protection in conductors allows better transmission of energy under high pressure.

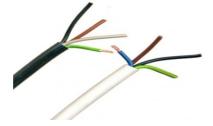
## **Unarmoured Cable**



Unarmoured electrical cable has no protective flexible steel covering, its covering is made of plastic.

#### Flexible & House Wires

Flexible cables or 'continuous-flex' cables are cables specially designed to cope with the tight bending radii and physical stress associated with moving applications, such as inside cable carriers. Due to increasing



demands within the field of automation technology in the 1980s, such as increasing loads, moving cables guided inside cable carriers often failed, although the cable carriers themselves did not. In extreme cases, failures caused by "corkscrews" and core ruptures brought entire production lines to a standstill at high cost. As a result, highly flexible cables were developed with unique characteristics to differentiate them from standard designs.

These are sometimes called "chain-suitable," "high-flex," or "continuous flex" cables. A higher level of flexibility means the service life of a cable inside a cable carrier can be greatly extended. A normal cable typically manages 50,000 cycles but a dynamic cable can complete between one and three million cycles. Flexible cables can be divided into two types: those with conductors stranded in layers inside the cable and those that have bundled or braided conductors. Flexible cables manufactured by us include:

## 1. Single Core PVC Insulated Copper Conductor (Unsheathed) Flexible Industrial cables, 1100 Voltage Grade (Colour: Red/Yellow/Blue/Black/Green)

Nominal Cross Sectional area of conductor sq. mm	Number/Nom . Dia of cond. Strands* mm	Thickness of Insulation (Nom) mm	Approx. overall Diameter mm	Current carrying capacity 2 cables single phase  Unenclosed clipped directly to a surface or on a cable trays amps	Max. conductor resistance per KM at 20 <sup>0</sup> C ohms
10	80/0.4	1.0	6.1	46	1.91
16	126/0.4	1.0	7.0	62	1.21
25	196/0.4	1.2	8.6	80	0.780
35	276/0.4	1.2	9.7	102	0.554
50	396/0.4	1.4	11.5	138	0.386
70	360/0.5	1.4	13.0	214	0.272
95	475/0.5	1.6	14.9	260	0.206
120	608/0.5	1.6	16.4	305	0.161
150	750/0.5	1.8	18.3	355	0.129
185	925/0.5	2.0	20.1	415	0.106
240	1221/0.5	2.2	22.9	500	0.0801



\*The number and diameter of conductor strands are for reference only. Conductor resistance as per IS: 8130 is the governing criteria.

## 2. Multicore Round PVC Insulated Copper Conductor and PVC Sheathed Flexible Industrial cables, 1100 Voltage Grade

Nominal Cross	Number/	Thickness	Nominal Thickness of Sheath		Approx. Overall Diameter			Current	Voltage Drop/Amp/Meter		Max. Conductor	
Sectional area of conductor Sq. mm	Nom. Dia of cond. Strands* mm	of insulation mm	Two Core mm	Three Core Mm	Four Core mm	Two Core mm	Three Core mm	Four Core mm	Rating AC Amps	DC or Single phase AC mV	3 Phase AC mV	Resistance per KM at 20 <sup>0</sup> C ohms
0.5	16/0.20	0.6	0.9	0.9	0.9	6.2	6.5	7.0	4	83	72	39.0
0.75	24/0.20	0.6	0.9	0.9	0.9	6.6	6.9	7.5	7	56	48	26.0
1.0	32/0.20	0.6	0.9	0.9	0.9	6.9	7.3	7.9	11	43	37	19.5
1.5	30/0.25	0.6	0.9	0.9	1.0	7.4	7.8	8.7	13	31	26	13.3
2.5	50/0.25	0.7	1.0	1.0	1.0	8.81	9.4	10.2	18	18	16	7.98
4.0	56/0.30	0.8	1.0	1.0	1.0	10.2	10.9	11.9	24	11	9.6	4.95
6.0	84/0.30	0.80	1.1	1.1	1.2	11.5	12.2	13.6	31	8	7	3.30

## **Submersible Cable**

Submersible cables help transmit energy in submerged devices. Fully submersible, these cables with their tough robust insulation allows better energy transmission and helps avoid accidents. Primarily used to supply energy to submersible pumps, these cables can also be used to extract water from deep underground reservoirs. However, there are various kinds of submersible cables and each differs from the other in terms of performance and function. The specification of this variety of cable depends on its working environment, the electrical load and the type of external liquid it comes in contact with. Ideally, the cable used for pumping underground water should be free from harmful chemicals and provide resistance to abrasion.



Most submersible wires are enveloped in durable rubber and plastic compounds that are flexible and provide optimum protection against the liquid it is surrounded by. Designed for excellent performance even under fully submerged condition, these cables withstand the impact of corrosive liquids and abrasion. Used in the aquarium filtration system, these cables are also used for illuminating floodlights. It's the ideal replacement to ordinary cables in construction sites which require greater protection and resistance to water. Submersible Cables manufactured by us include:



## 3. Three Core Flat PVC Insulated Flexible Industrial cable for Submersible use, 1100 Voltage Grade

Nominal		Insulation		Sheath Overall D	Approx Dimension	Max. Conductor	Current Carrying
area of conductor Sq. mm	Number/Size of Wire for each core mm	Thickness (Nom.) mm	Core dia. (Nom.) mm	Width (Nom.0 mm	Height (Nom.) mm	resistance per at 20 <sup>0</sup> C (Max.) Ohm/km	Capacity at 40 <sup>0</sup> C amps
1.5	30/0.25	0.6	2.8	10.1	4.7	13.3	13
2.50	50/0.25	0.7	3.5	12.2	5.5	7.98	18
4.00	56/0.30	0.8	4.2	14.6	6.5	4.95	24
6.00	84/0.30	0.8	4.7	16.2	7.0	3.30	31
10.00	80/0.40	1.0	6.0	20.2	8.5	1.91	42
16.00	126/0.40	1.0	7.0	23.4	9.7	1.21	57
25.00	196/0.40	1.2	8.6	28.5	11.7	0.780	72
35.00	276/0.40	1.2	9.7	32.1	13.0	0.554	90

## **Control & Instrumentation Cable**

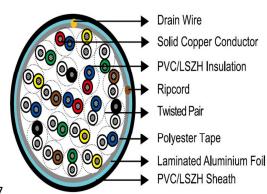


Instrumentation cables have very diverse applications. These cables are designed for use in communication and instrumentation application in and around process industries like oil exploration, cement, paper, steel, power generation and others. Cable made to specific rigid requirements are utilized in process controls, transmission of signals, computers, control systems and monitor networks as well as in intrinsically safe systems in hazardous areas like petrochemical plants and thermal power plants

The technological and economic development of a society is closely connected with the wire and cable industry and its suppliers. Since basically all areas of life rely on wire and the products that are manufactured from wire, and while their property potential is seemingly not yet exhausted, the wire, cable and wire processing industry is constantly faced with new challenges. In order to meeting these challenges, it requires machinery, tooling, accessories, ancillary equipment and services that are as efficient as possible in their utilization of energy and raw materials, and which produce as little waste as possible during startup and production.

## **Telephone Switch Board Cables**

Telephone Switch Board Cables are used for indoor Telephones, Telephone Exch anges, Satellite Telecommunication Systems, Industrial Plant Communication Systems, EPBAX Systems, Closed Circuit Security Systems, In-House Telephone wiring and various other equipments involving telephones. These Cables are generally made as per TEC





Specification No. G/WIR-06/02 or as per customer specification.

## Flame Retardant-Low Smoke & Halogen Cables

Flame Retardant-Low Smoke & Halogen Cables are recommended for places where human concentration is high



like shopping malls, buildings, offices, hospitals, etc. These cables are made up of specially formulated PVC Polymers which restrict toxic gases and smoke, and doesn't allow fire to spread. We also manufacture Zero-Halogen Flame Retardant Cables which are manufactured using special polymeric compounds that are Halogen-free which should be the first choice for places like shopping malls, offices, cinema halls etc. It has a high oxygen index, thus offering superior protection against fire. Choking being the main reason of death during fire, we have designed our wires with technology that releases less toxic gas because they are halogen free. Thus reducing the chances of choking during fire. Being halogen free makes them eco friendly as well. As everyday, regular wires releases huge amounts of hazardous halogen gases, depleting the earth's ozone layer.



## SUMMARY FINANCIAL STATEMENTS

The following summary of financial data has been prepared in accordance with Indian GAAP, the Companies Act and the SEBI (ICDR) Regulations and restated as described in the Auditor's Report in the section titled "Financial Statements." You should read this financial data in conjunction with our financial statements for Financial Year 2009, 2010 2011, 2012, 2013 and period ended September, 2013 including the notes thereto and the reports thereon, which appears under the chapter titled "Financial Statements" and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 161 and 200 of this Prospectus.

STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

ANNEXURE - I

(Rs. in Lakhs)

			(Rs. II							
Sr.	Particulars	Notes		As a	t 31st Mai	rch		As at 30 <sup>th</sup> Sept		
No.			2009	2010	2011	2012	2013	2013		
A	Equity & Liabilities									
1	Shareholders' Funds									
	Share Capital	1	1.00	10.00	109.40	200.00	200.00	600.00		
	Reserves & Surplus	2	(4.61)	(3.27)	399.36	797.17	829.50	424.88		
	Total Shareholders' Funds		(3.61)	6.73	508.76	997.17	1029.50	1024.88		
2	Non Current Liabilities									
	a. Long Term Borrowings	3	13.54	14.51	NIL	166.00	275.20	109.35		
	b. Deferred Tax Liabilities	4	NIL	NIL	0.79	4.12	3.65	3.65		
	c. Long Term Provisions	5	NIL	NIL	NIL	NIL	NIL	NIL		
	Total Non Current Liabilities		13.54	14.51	0.79	170.12	278.85	113.00		
3	Current Liabilities									
	a. Short Term Borrowings	6	NIL	NIL	NIL	264.62	1914.04	1770.35		
	b. Trade Payables	7	78.81	585.43	1241.88	1124.68	4511.62	1886.85		
	c. Other Current Liabilities	8	15.48	78.04	60.26	585.40	26.00	24.65		
	d. Short Term Provisions	9	0.56	0.35	1.15	13.82	10.17	1.62		
	Total Current Liabilities		94.85	663.82	1303.29	1988.52	6461.83	3683.47		
	Total (1+2+3)		104.78	685.06	1812.84	3155.81	7770.18	4821.35		
В	ASSETS									
4	Non Current Assets									
	a. Fixed Assets	10								
	i. Tangible Assets		39.13	55.54	193.74	625.88	662.45	664.70		
	ii. Intangible Assets		0.05	0.05	0.05	0.05	0.19	0.19		
	Less: Depreciation		2.25	7.86	16.24	57.92	117.48	144.74		
	Net Block		36.93	47.73	177.55	568.01	545.16	520.15		
	iii. Capital Work In Progress		NIL	NIL	178.04	NIL	NIL	NIL		



Sr.	Particulars	Notes		As at 31st March						
No.			2009	2010	2011	2012	2013	2013		
	a. Non Current Investment	11	0.20	0.20	0.20	300.20	297.20	304.28		
	b. Deferred Tax Asset	12	NIL	1.46	NIL	NIL	NIL	NIL		
	c. Long Term Loans & Advances	13	4.43	4.43	5.92	6.32	8.01	8.01		
	d. Other Non Current Assets	14	0.16	0.11	2.59	2.22	NIL	NIL		
	<b>Total Non Current Assets</b>		41.72	53.93	364.30	876.75	850.37	832.44		
5	Current Assets									
	a. Inventories	15	11.39	581.45	654.80	1371.22	918.14	396.74		
	b. Trade Receivables	16	43.75	25.44	617.89	277.99	5106.05	2501.51		
	c. Cash and Cash Equivalents	17	5.47	8.45	47.61	21.71	199.12	267.22		
	d. Short Term Loans & Advances	18	2.39	15.73	125.57	607.96	696.21	823.44		
	e. Other Current Assets	19	0.06	0.06	2.67	0.18	0.29	NIL		
	Total Current Assets		63.06	631.13	1448.54	2279.06	6919.81	3988.91		
	Total (4+5)		104.78	685.06	1812.84	3155.81	7770.18	4821.35		



## ANNEXURE – II

## STATEMENT OF PROFIT AND LOSS AS RESTATED

(Rs. in Lakhs)

		ı	1	n Lakns)				
Sr. No	Particulars	Notes				d March 31,	,	For the Period Ended 30 <sup>th</sup> Sept
			2009	2010	2011	2012	2013	2013
A	INCOME							
	Revenue from Operations							
	Revenue	20	71.24	691.35	4524.72	10362.85	10358.13	4635.78
	Other Income	21	0.10	0.02	0.00	10.64	44.04	50.31
	Total Income		71.34	691.37	4524.72	10373.49	10402.17	4686.09
В	EXPENDITURE							
	Raw Material Consumed	22	67.96	695.20	3781.31	7502.51	5787.64	3043.95
	Manufacturing Expenses	23	2.55	12.15	39.68	132.26	101.88	41.77
	Purchase of stock-in-trade	24	NIL	NIL	977.14	2411.78	4120.99	1345.55
	Changes in inventories of Finished Goods & Stock In Trade	25	(6.01)	(35.82)	(319.05)	126.30	32.35	28.74
	Employee benefit expenses	26	1.40	5.13	14.31	71.48	82.09	30.56
	Finance costs	27	0.07	1.90	0.81	5.25	77.77	100.65
	Depreciation and amortisation expense	28	2.25	5.61	8.38	41.69	59.56	27.26
	Other expenses	29	7.73	7.32	14.52	26.58	85.37	54.82
	Total Expenditure		75.95	691.49	4517.10	10317.85	10347.65	4673.29
	Profit before prior period items		(4.61)	(0.12)	7.62	55.64	54.52	12.80
	Prior period items (Net)		NIL	NIL	NIL	NIL	NIL	NIL
	Profit before exceptional, extraordinary items and tax		(4.61)	(0.12)	7.62	55.64	54.52	12.80
	Exceptional items		NIL	NIL	NIL	NIL	NIL	NIL
	Profit before extraordinary items and tax		(4.61)	(0.12)	7.62	55.64	54.52	12.80
	Extraordinary items		NIL	NIL	NIL	NIL	NIL	NIL
	Profit before tax		(4.61)	(0.12)	7.62	55.64	54.52	12.80
	Tax expense :							
	(i) Current tax		NIL	NIL	0.34	13.63	22.66	4.61
	(ii) Deferred tax		NIL	1.46	2.25	3.33	(0.47)	-
	(iii) MAT Credit		NIL	NIL	NIL	NIL	NIL	-



Profit for the year	(4.61)	1.34	5.03	38.68	32.33	8.19
(iv) Short/(Excess) provision for earlier years	NIL	NIL	NIL	NIL	NIL	-
(v) Wealth Tax	NIL NIL	NIL NIL	NIL NIL	NIL NIL	NIL NIL	-
(iv) FBT	NIL	NIL	NIL	NIL	NIL	-



ANNEXURE – III

STATEMENT OF CASH FLOW FROM RESTATED FINANCIAL STATEMENTS

(Rs. in Lakhs)

	(Rs. in Lakh					
Particulars		,	For The Period Ended 30 <sup>th</sup> Sept			
	2009	2010	2011	2012	2013	2013
A. CASH FLOW FROM OPERATING ACTIVIT	IES					
Profit/ (Loss) before tax	(4.61)	(0.12)	7.62	55.64	54.52	12.80
Adjustments for:						
Depreciation	2.25	5.61	8.38	41.69	59.56	27.26
Interest Expense	0.07	1.90	0.81	5.25	77.77	100.65
Fixed Asset Written Off	NIL	NIL	NIL	NIL	0.02	NIL
Interest Received	(0.10)	(0.02)	0.00	(10.64)	(44.04)	(23.41)
Preliminary Expenses written off	0.06	0.06	0.06	NIL	NIL	NIL
Operating profit before working capital changes	(2.33)	7.43	16.87	91.94	147.83	117.30
Movements in working capital:						
(Increase)/ Decrease in Inventories	(11.39)	(570.07)	(73.35)	(716.42)	453.08	521.40
	(43.75)	18.31	(592.45	339.91	(4828.06)	2604.54
(Increase)/Decrease in Trade Receivables			)			
(Increase)/Decrease in Other Receivables	(0.00)	(0.00)	(1.98)	2.86	2.11	0.29
Increase/(Decrease) in Trade Payables and Other	94.85	568.97	639.47	420.61	2823.89	(2634.68)
Liabilities	27.29	24.64	(11.44)	120.00	(1401.15)	(00.05
Cash generated from operations	37.38 NIL	24.64	(11.44)	138.90	(1401.15)	608.85
Income tax Refund/ (paid) during the year		NIL	(0.34)	(13.63) 125.27	(22.66) (1423.81)	(4.61)
Net cash from operating activities (A)	37.38	24.64	(11.78)	604.24		
B. CASH FLOW FROM INVESTING ACTIVITI		(16.41)	(216.24)	(27.1.11)	(26.72)	(2.25)
Purchase of Fixed assets (including capital advances)	(39.19)	(16.41)	(316.24)	(254.11)	(36.73)	(2.25)
Purchase of Long Term Investment	(0.20)	NIL	NIL	(300.00)	3.00	(7.08)
(Increase)/Decrease in Loan & Advances	(6.82)	(13.34)	(111.33)	(482.79)		(127.23)
Interest Received	0.10	0.02	0.00	10.64	` ,	23.41
Net cash from investing activities (B)	(46.11)	(29.73)	(427.57)	(1026.26)		(113.15)
C. CASH FLOW FROM FINANCING ACTIVITI		(=====)	()	(======)	(11111)	(======)
Proceeds from issue of share capital	1.00	9.00	497.00	449.72	NIL	NIL
Payment of Public Issue Expenses (Adjusted against	NIL	NIL	NIL	NIL	NIL	(12.80)
Securities Premium Account)					·	( 111)
Finance Cost	(0.34)	(1.90)	(3.98)	(5.25)	(77.77)	(100.65)
Proceeds of Short Term Loans	NIL	NIL	NIL	264.62	1649.42	(143.69)
Proceeds of Long Term Loans	13.54	0.97	NIL	166.00	109.20	NIL
Repayment of Long Term Borrowing	NIL	NIL	(14.51)	NIL	NIL	(165.85)
Net cash used in financing activities (C)	14.20	8.07	478.51	875.09	1680.85	(422.99)
Net increase in cash and cash equivalents	5.47	2.98	39.16	(25.90)	177.41	68.10



(A+B+C)						
Cash and cash equivalents at the beginning of	NIL	5.47	8.45	47.61	21.71	199.12
the year						
Cash and cash equivalents at the end of the year	5.47	8.45	47.61	21.71	199.12	267.22



## THE ISSUE

Particulars	Number of Equity Shares
Equity Shares Offered	57,60,000 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 18 per Equity Share aggregating Rs. 1036.80 Lakhs
Fresh Issue Consisting of	
Issue Reserved for Market Makers	2,88,000 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 18 per Equity Share aggregating Rs. 51.84 Lakhs
	54,72,000 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 18 per Equity Share aggregating Rs. 984.96 Lakhs
	of which
Net Issue to the Public	27,36,000 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 18 per Equity Share will be available for allocation to investors up to Rs. 2.00 Lakhs
	27,36,000 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 18 per Equity Share will be available for allocation to investors above Rs. 2.00 Lakhs
Equity Shares outstanding prior to the Issue	60,00,000 Equity Shares
Equity Shares outstanding after the Issue	1,17,60,000 Equity Shares
Objects of the Issue	See the chapter titled "Objects of the Issue" on page 80

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations. The Issue is being made through the Fixed Price Process and hence, as per Regulation 43, sub regulation (4) of SEBI (ICDR) Regulations, at least 50% of the Net Issue to Public will be available for allocation on a proportionate basis to Retail Individual Applicants, subject to valid Applications being received at the Issue Price.

For further details please refer to chapter titled "Issue Structure" beginning on page 235 of this Prospectus.



## **GENERAL INFORMATION**

Our Company was incorporated as B.C. Power Controls Private Limited under the provisions of the Companies Act, 1956 on June12, 2008 in New Delhi. Subsequently, our Company was converted from private limited company to a public limited company vide fresh Certificate of Incorporation dated November 21, 2013 issued by Registrar of Companies National Capital Territory of Delhi and Haryana. For further details please refer to chapter titled 'Our History and Certain Other Corporate Matters' beginning on page 121 of this Prospectus.

## REGISTERED OFFICE OF OUR COMPANY

## **B.C. Power Controls Limited**

7A/39, WEA Channa Market

Karol Bagh, New Delhi

Delhi-110005, India

**Tel:** (91) 11 47532792-95

Fax: (91) 11 47532798

Email: info@bonlongroup.com

Website: www.bcpowercontrols.com

**Registration Number: 179414** 

Corporate Identification Number: U31300DL2008PLC179414

## **REGISTRAR OF COMPANIES**

## Registrar of Companies National Capital Territory of Delhi and Haryana

4th Floor, IFCI Tower, 61, Nehru Place

New Delhi – 110019

Delhi, India

Website: www.mca.gov.in

## **DESIGNATED STOCK EXCHANGE:**

## **SME Platform of BSE Limited**

P. J Towers, Dalal Street, Mumbai, Maharashtra, 400001

For details in relation to the changes to the name of our Company, please refer to the chapter titled, "Our History and Certain Other Corporate Matters" beginning on page 121 of this Prospectus.

## BOARD OF DIRECTORS OF OUR COMPANY

Sr. No.	Name	Age	DIN	Address	Designation
1.	Arun Kumar Jain	55	00438324	6-B/10 N.E.A., Old Rajinder Nagar, New Delhi-110060	Chairman & Managing Director
2.	Rajat Jain	37	00438444	A-2/2, 1 <sup>st</sup> Floor, Rana Pratap Bagh, Delhi-110007	Executive Director
3.	Praveen Kumar	68	00508769	5-A Tiger Lane, Sainik Farm New	Non-Executive and



Sr. No.	Name	Age	DIN	Address	Designation
	Aggarwal			Delhi-110062	Independent Director
4.	Surender Pal Singh Chauhan	44	06706390	1654 Officers Flats, Gulabi Bagh, Malka Ganj, North Delhi, Delhi- 110007	Non-Executive and Independent Director

For further details of our Directors, please refer to the chapter titled "Our Management" beginning on page 123 of this Prospectus.

## COMPANY SECRETARY AND COMPLIANCE OFFICER

Vivarth Dosar

B.C. Power Controls Limited

7A/39, WEA Channa Market

Karol Bagh, New Delhi

Delhi-110005, India

Tel: +91-11 47532792-95

Fax: +91 11 47532798

Email: info@bonlongroup.com

Investors may contact the Compliance Officer and/or the Registrar to the Issue and/or the LM to the Issue in case of any Pre-Issue or Post- Issue related matter such as non-receipt of letters of Allotment, credit of allotted Equity Shares in the respective beneficiary account, refund orders, etc.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the concerned SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount blocked, ASBA Account number and the Designated Branch of the SCSB where the ASBA Application Form was submitted by the ASBA Applicant.

For all Issue related queries and for redressal of complaints, Applicants may also write to the Lead Manager. All complaints, queries or comments received by Stock Exchange/SEBI shall be forwarded to the Lead Manager, who shall respond to the same.

## STATUTORY AUDITORS

## Mehta & Company

K.K. Tower, First Floor,

F- 296(J), RIICO Chowk,

Bhiwadi-301019

**Tel:** 01493-220161

Fax: 01493-220161

E-mail: ca.mehta.co@gmail.com

Contact Person: Mr. Praphull Mehta

Firm Registration No. 000772C

Membership No. 403372



## PEER REVIEWED AUDITORS

Hem Sandeep & Co.

1961, Katra Kushal Rai,

Kinari Bazar, Delhi - 110006

**Tel:** (91) 011-23288672

Fax:-(91) 011- 23260986

E-mail: hemsandeep@yahoo.com
Contact Person: Mr. Manish Gupta
Firm Registration No. 009907N

Peer Review Certificate No. 006920

LEAD MANAGER

Sarthi Capital Advisors Private Limited

Anthem House, E-360,

1st Floor, Nirman Vihar

Delhi – 110092

**Tel:** (011) 22449817-15 **Fax:** (011) 22439816

Contact Person: Mr. Anand Lakhotia

Mr. Abhishek Jain

Email: bcpipo@sarthiwm.in

SEBI Registration No: INM000012011

159/11, Amar Brass Compound

Vidya Nagari Marg, Kalina

Santacruz (E), Mumbai – 400 098

**Tel:** (022) 26528671/72 **Fax:** (022) 26528673

Contact Person: Mr. Deepak Sharma

## **REGISTRAR TO THE ISSUE**

**Bigshare Services Private Limited** 

E2 Ansa Industrial Estate,

Sakivihar Road, Sakinaka,

Andheri East, Mumbai-400072

**Tel:** (91)22 40430200

**Fax:** (91)22 28475207

E-mail: ipo@bigshareonline.com
Contact Person: Mr. Jagdish Raul

SEBI Registration No: INR000001385

LEGAL ADVISOR TO THE ISSUE

Mr. Vineet Garg, Advocate

203, Skipper Corner,



88, Nehru Place, New Delhi-110019 **Tel:** (91) 11 26460876/26464149

Email: vineet@kpgarg.org

Contact Person: Mr. Shekhar Chand Joshi

## **BANKERS TO THE COMPANY**

## Bank of India

66, Janpath, New Delhi-110001Tel: (91) 11 28844060/28844059

Fax: (91) 11 233220986

Email: Janpath.newdelhi@bankofindia.co.in
Contact Person: Mr. Chintamani Sahoo

## BANKERS TO THE ISSUE / ESCROW COLLECTION BANK

## ICICI Bank Limited Axis Bank Limited

Capital Market Division Mangal Mahal, Turner Road, 1<sup>st</sup> Floor, 122, Mistry Bhavan, Mumbai-400050, Maharashtra

Dinshaw Vachha Road, Tel: 022-26412960
Backbay Reclamation, Churchgate, Fax:022-26412989

Mumbai-400020 Email: bandra.operationshead@axis bank.com

 Tel: (91) 22 22859905
 Contact Person: Mr. Gautam Chopra

 Fax:(91) 22 22611138
 SEBI Registration No.: INBI00000017

Email: anil.gadoo@icicibank.com
Contact Person: Mr. Anil Gadoo

#### REFUND BANKER

## **Axis Bank Limited**

Mangal Mahal, Turner Road, Mumbai-400050, Maharashtra

**SEBI Registration No.:** INBI00000004

**Tel:** 022-26412960 **Fax:** 022-26412989

Email: bandra.operationshead@axisbank.com

Contact Person: Mr. Gautam Chopra SEBI Registration No.: INBI00000017

## SELF CERTIFIED SYNDICATE BANKS

The list of banks that have been notified by SEBI to act as SCSB for the Applications Supported by Blocked Amount (ASBA) Process are provided on <a href="http://www.sebi.gov.in/cms/sebi\_data/attachdocs/1365051213899.html">http://www.sebi.gov.in/cms/sebi\_data/attachdocs/1365051213899.html</a>



For details on Designated Branches of SCSBs collecting the ASBA Application Form, please refer to the above-mentioned SEBI link.

#### **CREDIT RATING**

This being an issue of Equity shares, credit rating is not required.

## **IPO GRADING**

Since the Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

## APPRAISAL AND MONITORING AGENCY

As per Regulation 16(1) of the SEBI (ICDR) Regulations, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 50,000 Lakhs. Since the Issue size is only of Rs. 1036.80 Lakhs, our Company has not appointed any monitoring agency for this Issue. However, as per the Clause 52 of the SME Listing Agreement to be entered into with BSE upon listing of the Equity Shares and the corporate governance requirements, *inter-alia*, the audit committee of our Company, would be monitoring the utilization of the proceeds of the Issue.

## INTER-SE ALLOCATION OF RESPONSIBILITIES

Since Sarthi Capital Advisors Pvt. Ltd. is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Lead Managers is not applicable.

## **EXPERT OPINION**

Except the report of the Statutory Auditor on statement of tax benefits included in this Prospectus, our Company has not obtained any other expert opinion.

## **DEBENTURE TRUSTEE**

Since this is not a debenture issue, appointment of debenture trustee is not required.

## **UNDERWRITER**

Our Company and LM to the issue hereby confirm that the Issue is 100% Underwritten. The underwriting agreement is dated January 03, 2014, pursuant to the terms of the underwriting agreement; the obligations of the underwriter are subject to certain conditions specified therein. The underwriter have indicated its intention to underwrite the following number of specified securities being offered through this Issue

Name and Address of the Underwriters	Indicative Number of Equity shares to be Underwritten	Amount Underwritten (Rupees In Lakhs)	% of the Total Issue Size Underwritten
Sarthi Capital Advisors Private Limited	57,60,000	1036.80	100%
159/11, Amar Brass Compound,			
Vidya Nagari Marg,			
Kalina, Santacruz (E),			
Mumbai - 400098			
<b>Tel:</b> - (022) 26528671/72			
<b>Fax:</b> (022) 26528673			
Email: bcpipo@sarthiwm.in			
Contact Person: Mr. Deepak Sharma			
SEBI Registration No: INM000012011			



Name and Address of the Underwriters	Indicative Number of Equity shares to be Underwritten	Amount Underwritten (Rupees In Lakhs)	% of the Total Issue Size Underwritten
Total	57,60,000	1036.80	100%

In the opinion of the Board of Directors of the Company, the resources of the above mentioned underwriter are sufficient to enable them to discharge their respective underwriting obligations in full.

## DETAILS OF THE MARKET MAKING ARRANGEMENT

Our Company and the Lead Manager have entered into a tripartite agreement dated January 03, 2014 with the following Market Maker, duly registered with BSE Limited to fulfill the obligations of Market Making:

## **Choice Equity Broking Private Limited**

Shree Shakambhari Corporate Park,

156-158, Chakravarti Ashok Society,

J.B. Nagar Andheri (E),

Mumbai- 400099

**Tel:** +91 22 67078910

E-mail: mahavir.toshniwal@choiceindia.com

Contact Person: Mr. Mahavir Toshniwal SEBI Registration No. INB011377331

## Market Maker Registration No. (SME Segment of BSE): SMEMM0329931012012

Choice Equity Broking Private Limited, registered with SME segment of BSE will act as the market maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI ICDR Regulations vide consent letter dated November 19, 2013.

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, as amended from time to time and the circulars issued by the BSE and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- 1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. Further, the Market Maker(s) shall inform the Exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2. The minimum depth of the quote shall be Rs. 1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 3. After a period of three (3) months from the market making period, the market maker would be exempted to provide quote if the Shares of market maker in our Company reaches to 25% of Issue Size (Including the 2,88,000 Equity Shares out to be allotted under this Issue.) Any Equity Shares allotted to Market Maker under this Issue over and above 2,88,000 Equity Shares would not be taken in to consideration of computing the



- threshold of 25% of Issue Size. As soon as the Shares of market maker in our Company reduce to 24% of Issue Size, the market maker will resume providing 2-way quotes.
- 4. There shall be no exemption/threshold on downside. However, in the event the market maker exhausts his inventory through market making process, the concerned stock exchange may intimate the same to SEBI after due verification.
- 5. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 6. There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors. At this stage, Choice Equity Broking Private Limited is acting as the sole Market Maker.
- 7. On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- 8. The Marker Maker may also be present in the opening call auction, but there is no obligation on him to do so.
- 9. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 10. The Market Maker(s) shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Merchant Banker, who shall then be responsible to appoint a replacement Market Maker(s).
  - In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations, 2009. Further the Company and the Lead Manager reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our Registered Office from 11.00 a.m. to 5.00 p.m. on working days.
- 11. BSE SME Exchange will have all margins which are applicable on the BSE Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. BSE can impose any other margins as deemed necessary from time-to-time.
- 12. BSE SME Exchange will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker(s) in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.
  - The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties/ fines/ suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.



- 13. SEBI Circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for issue size up to Rs. 25,000 Lakhs, the applicable price bands for the first day shall be:
  - i. In case equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
  - ii. In case equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the issue price.

Additionally, the trading shall take place in TFT (Trade for Trade) segment for first 10 days from commencement of trading. The following spread will be applicable on the BSE SME Exchange/ Platform.

Sr. No.	Market Price Slab (in Rs.)	Proposed spread (in % to sale price)
1	Up to 50	9%
2	50 to 75	8%
3	75 to 100	6%
4	Above 100	5%

14. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market makers during market making process has been made applicable, based on the issue size and as follows:

Issue size	Buy quote exemption threshold (including mandatory initial inventory of5% of the Issue Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of the Issue Size)	
Up to Rs. 20 Crore	25%	24%	
Rs. 20 crore to Rs. 50 crore	20%	19%	
Rs. 50 crore to Rs. 80 crore	15%	14%	
Above Rs. 80 crore	12%	11%	



## CAPITAL STRUCTURE

The share capital of our Company as of the date of this Prospectus before and after the issue is set forth below:

(Rs. In Lakhs except share data)

G. N	Particulars	Aggrega	te Value
Sr. No.	Particulars	Face Value	Issue Price
A	AUTHORISED SHARE CAPITAL		
	1,40,00,000 Equity Shares of face value of Rs. 10 each	1400.00	
В	ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL		
	60,00,000 fully paid up Equity Shares of face value of Rs. 10 each	600.00	
С	PRESENT ISSUE IN TERMS OF PROSPECTUS*		
	57,60,000 Equity Shares of face value of Rs. 10 each	576.00	1036.80
	Which comprises		
	2,88,000 Equity Shares of face value of Rs. 10/- each at a premium of Rs. 8/-per Equity Share reserved as Market Maker Portion	28.80	51.84
	Net Issue to Public of 54,72,000 Equity Shares of face value of Rs. 10/- each at a premium of Rs. 8/- per Equity Share to the Public	547.20	984.96
	Of which		
	27,36,000 Equity Shares of face value of Rs.10/- each at a premium of Rs. 8/- per Equity Share will be available for allocation to Investors up to Rs. 2.00 Lakhs	273.60	492.48
	27,36,000 Equity Shares of face value of Rs.10/- each at a premium of Rs. 8/- per Equity Share will be available for allocation to Investors above Rs. 2.00 Lakhs	273.60	492.48
D	ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL AFTER THE ISSUE		
	1,17,60,000 Equity Shares of face value of Rs. 10 each	1176.00	
E	SECURITIES PREMIUM ACCOUNT		
	Before the Issue		356.72



	After the Issue	817.52
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<sup>\*</sup> The Issue has been authorized pursuant to a resolution of our Board dated September 05, 2013 and by Special Resolution passed under Section 81(1A) of the Companies Act at an Annual General Meeting of our shareholders held on September 30, 2013.

The Company has only one class of share capital i.e. Equity Shares of face value of Rs.10 each only. All Equity Shares issued are fully paid-up.

Our Company has no outstanding convertible instruments as on the date of this Prospectus.

## NOTES TO THE CAPITAL STRUCTURE:

History of change in authorized Equity Share capital of Our Company

- a) The Initial authorized Share Capital of Rs. 10,00,000 (Rupees Ten Lakhs Only) was increased to Rs. 2,00,00,000 (Rupees Two Crores Only) consisting of 20,00,000 Equity Shares of face value of Rs. 10 each pursuant to a resolution of the shareholders dated August 18, 2010.
- b) The authorized capital of Rs. 2,00,00,000 (Rupees Two Crores Only) was increased to Rs. 14,00,00,000 (Rupees Fourteen Crores Only) consisting of 1,40,00,000 Equity Shares of face value of Rs. 10 each pursuant to a resolution of the shareholders dated August 21, 2013.
- 1. Equity Share Capital History:

Date of Allotment	No. of Shares Allotted	Face Value	Issue Price	Nature of Allotment	Nature of Consideration	Cumulative No of Shares	Cumulative Paid up Capital
June 09, 2008	10,000	10	10	Subscription to MOA <sup>(1)</sup>	Cash	10,000	1,00,000
March 01, 2010	90,000	10	10	Further Allotment <sup>(2)</sup>	Cash	1,00,000	10,00,000
March 31, 2011	9,94,000	10	50	Further Allotment <sup>(3)</sup>	Cash	10,94,000	1,09,40,000
March 30, 2012	9,06,000	10	50	Further Allotment (4)	Cash	20,00,000	2,00,00,000
September 30, 2013	40,00,000	10	NA	Bonus Issue <sup>(5)</sup>	NIL	60,00,000	6,00,00,000

Initial Subscribers to Memorandum of Association holds 10,000 Equity Shares each of face value of Rs. 10/fully paid up as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Kulbhushan Nagpal	2500
2.	Tripta Nagpal	2500
3.	Sanjay Sethi	2500



Sr. No.	Name of Person	No. of Shares Allotted
4.	Sandeep Sethi	2500
	Total	10,000

The Company allotted 90,000 Equity Shares of face value of Rs. 10/-each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Arun Kumar Jain	90,000
	Total	90,000

(3) The Company allotted 9,94,000 Equity Shares of Rs. 10/-each at a premium of Rs. 40/- as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Bon Lon Securities Ltd	1,00,000
2.	Harshit Promoters Pvt Ltd	3,20,000
3.	Vinco Metals Pvt Ltd	2,04,000
4.	Ram Metacap Pvt Ltd	3,26,000
5.	Ms. Saloni Jain	44,000
	Total	9,94,000

(4) The Company allotted 9,06,000 Equity Shares of face value of Rs. 10/-each at a premium of Rs. 40/- as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Arun Kumar Jain	4,16,000
2.	Ms. Saloni Jain	1,000
3.	Vinco Metals Pvt Ltd	2,04,000
4.	Ankit Kumar Jain	92,000
5.	Harshit Promoters Pvt Ltd	1,32,000
6.	Harshit Finvest Pvt Ltd	20,000
7.	Bon Lon Pvt Ltd	38,000
8.	Rita Jain	3,000



Sr. No.	Name of Person	No. of Shares Allotted
	Total	9,06,000

The Company allotted 40,00,000 Equity Shares as Bonus Shares of face value of Rs. 10/- each in the ratio of 2:1 as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Arun Kumar Jain	10,22,000
2.	Harshit Promoters Pvt Ltd	9,04,000
3.	Vinco Metals Pvt Ltd	8,16,000
4.	Harshit Jain	6,52,000
5.	Bon Lon Securities Ltd	2,00,000
6.	Ankit Kumar Jain	1,84,000
7.	Saloni Jain	90,000
8.	Bon Lon Pvt Ltd	76,000
9.	Harshit Finvest Pvt Ltd	40,000
10.	Smita Jain	10,000
11.	Rita Jain	6,000
	Total	40,00,000

2. Issue of Equity Shares for consideration other than cash (Issue of bonus shares)

Date of allotment	Number of Equity Shares	Face value(Rs.)	Issue Price(Rs.)	Nature of Considerat ion	Reasons for allotment	Allottees	No. of Shares Allotted
						Arun Kumar Jain	10,22,000
						Harshit Promoters Pvt Ltd	9,04,000
Septemb er 30,	40,00,00		Vinco Metals Pvt Ltd	8,16,000			
2013	0	10	NII	-	Shares in the ratio of 2:1	Harshit Jain	6,52,000
			Bon Lon Securities Ltd	2,00,000			
						Ankit Kumar Jain	1,84,000



		Total	40,00,000
		Rita Jain	6,000
		Smita Jain	10,000
		Harshit Finvest Pvt Ltd	40,000
		Bon Lon Pvt Ltd	76,000
		Saloni Jain	90,000

No benefits have accrued to the Company out the above issuances.

- 3. We have not issued any Equity Shares out of revaluation reserves or in terms of any scheme approved under Sections 391- 394 of the Companies Act.
- 4. We have not issued any equity shares in last one year at price below Issue Price.
- 5. Details of shareholding of promoters

## Mr. Arun Kumar Jain

Date of Allotmen t/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisiti on/Transf er price (Rs.)*	Nature of Transactions	Pre- issue shareh olding %	Post- issue sharehol ding %	Lock-in Period	No. of Shares Pledged	% of Shares Pledged
March 01, 2010	90,000	10	10	Further Allotment	1.50	0.76	3 years	0	0.00%
March 30, 2012	4,16,000	10	50	Further Allotment	6.93	3.54	3 years	0	0.00%
February 28, 2012	5,000	10	10	Transfer	0.08	0.04	3 years	0	0.00%
Septembe r 30, 2013	10,22,000	10	Nil	Bonus Issue	17.03	8.69	3 years	0	0.00%
Total	15,33,000				25.55	13.03		0	0.00%

<sup>\*</sup>Cost of acquisition excludes Stamp Duty

## Mr. Harshit Jain

Date of Allotmen t/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisiti on/Transf er price (Rs.)*	Nature of Transactions	Pre- issue shareh olding %	Post- issue sharehol ding %	Lock-in Period	No. of Shares Pledged	% of Shares Pledged	
February	3,26,000	10	11	Transfer	5.43	2.77	3 years	0	0.00%	



28, 2012									
Septembe r 30, 2013	6,52,000	10	Nil	Bonus Issue	10.87	5.54	3 years	0	0.00%
Total	9,78,000				16.30	8.32		0	0.00%

\*Cost of acquisition excludes Stamp Duty

- 6. Our Promoter Group, Directors and their immediate relatives have not purchased/sold Equity Shares of the Company during last 6 months.
- 7. There are no financing arrangements whereby the Promoter Group, the Directors of our Company and their relatives have financed the purchase by any other person of securities of the issuer other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of filing offer document with the Stock Exchanges.
- 8. Details of Promoter's Contribution locked in for three years:

Pursuant to Regulation 32 and 36 of SEBI (ICDR) Regulations an aggregate of 20% of the post-issue capital held by our Promoters shall be considered as Promoters' Contribution ("Promoters Contribution") and locked-in for a period of three years from the date of Allotment. The lock-in of the Promoters' Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

Our Promoters have granted consent to include such number of Equity Shares held by them as may constitute 21.35% of the post-issue Equity Share Capital of our Company as Promoters Contribution and have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoters Contribution from the date of filing of this Prospectus until the commencement of the lock-in period specified above.

Date of allotment	Date when made fully paid up	No. of Shares Allotted	Face Value	Issue / Acquisition/T ransfer price (Rs.)	Nature of Allotment	% of Post Issue Capital					
	Mr. Arun Kumar Jain (A)										
March 01, 2010	March 01, 2010	90,000	10	10	Further Allotment	0.76					
March 30, 2012	March 30, 2012	4,16,000	10	50	Further Allotment	3.54					
February 28, 2012	June 09, 2008	5,000	10	10	Transfer	0.04					
September 30, 2013	September 30, 2013	10,22,000	10	Nil	Bonus Issue	8.69					
Total (A)		15,33,000				13.03					
		ľ	Mr. Hars	hit Jain (B)	•						
February 28, 2012	March 31, 2011	3,26,000	10	11	Transfer	2.77					



September 30, 2013	September 30, 2013	6,52,000	10	Bonus Issue	5.54
Total (B)		9,78,000			8.32
Total (A+B)		25,11,000			21.35

We further confirm that the aforesaid minimum Promoter Contribution of 20% which is subject to lock-in for three years does not consist of:

- Equity Shares acquired during the preceding three years for consideration other than cash and out of
  revaluation of assets or capitalization of intangible assets or bonus shares out of revaluation reserves or
  reserves without accrual of cash resources.
- Equity Shares acquired by the Promoters during the preceding one year, at a price lower than the price at which Equity Shares are being offered to public in the Issue.
- The Equity Shares held by the Promoters and offered for minimum Promoters' Contribution are not subject to any pledge.
- Equity Shares for which specific written consent has not been obtained from the shareholders for inclusion of their subscription in the minimum Promoters' Contribution subject to lock-in.
- Equity shares issued to our Promoter on conversion of partnership firm into limited company.
- Private placement made by solicitation of subscription from unrelated persons either directly or through any intermediary.

The Promoters' Contribution can be pledged only with a scheduled commercial bank or public financial institution as collateral security for loans granted by such banks or financial institutions, in the event the pledge of the Equity Shares is one of the terms of the sanction of the loan. The Promoters' Contribution may be pledged only if in addition to the above stated, the loan has been granted by such banks or financial institutions for the purpose of financing one or more of the objects of this Issue.

The Equity Shares held by our Promoters may be transferred to and among the Promoter Group or to new Promoters or persons in control of our Company, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the Takeover Regulations, as applicable.

## 9. Details of share capital locked in for one year

In addition to minimum 20% of the Post-Issue shareholding of our Company held by the Promoters (locked in for three years as specified above), in accordance with regulation 36 of SEBI (ICDR) Regulations, the entire pre-issue share capital of our Company shall be locked in for a period of one year from the date of Allotment in this Issue.

The Equity Shares held by persons other than our Promoters and locked-in for a period of one year from the date of Allotment, in accordance with regulation 37 of SEBI (ICDR) Regulations, in the Issue may be transferred to any other person holding Equity Shares which are locked-in, subject to the continuation of the lock-in the hands of transferees for the remaining period and compliance with the Takeover Regulations.



Categ	Cotogowy of showsholdon	No. Of shareh olders	Total numbers of shares	shares held in	Total sharel percentage of t sha	otal number of	Shares pledged or otherwise encumbered	
ory Code	Category of shareholder			demateriali zed form	As a percentage of (A+B)	As a percentage of (A+B+C)	Number of shares	As a Percentage
(I)	(II))	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)
(A)	Promoter and Promoter Group							
(1)	Indian							
(a)	Individuals/Hindu Undivided Family	6	29,46,000	29,46,000	49.10	49.10	0	0.00
(b)	Central Government/State Government(s)	0	0	0	0.00	0.00	0	0.00
(c)	Bodies Corporate	5	30,54,000	30,54,000	50.90	50.90	0	0.00
(d)	Financial Institutions/Banks	0	0	0	0.00	0.00	0	0.00
(e)	Any other (Specify)	0	0	0	0.00	0.00	0	0.00
	SUB TOTAL (A)(1)	11	60,00,000	60,00,000	100.00	100.00	0	0.00
(2)	Foreign	0	0	0	0.00	0.00	0	0.00
(a)	Individuals (Non-Resident Individuals/Foreign Individuals)	0	0	0	0.00	0.00	0	0.00
(b)	Bodies Corporate	0	0	0	0.00	0.00	0	0.00



Categ		No. Of	Total numbers of	Number of shares held in demateriali zed form	Total shareholding as a percentage of total number of shares		Shares pledged or otherwise encumbered	
ory Code	Category of shareholder	olders	shares		As a percentage of (A+B)	As a percentage of (A+B+C)	Number of shares	As a Percentage
(I)	(II))	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)
(c)	Institutions/FII	0	0	0	0.00	0.00	0	0.00
(d)	Any other (Specify)	0	0	0	0.00	0.00	0	0.00
	SUB TOTAL (A)(2)	0	0	0	0.00	0.00	0	0.00
	Total Shareholding of Promoter and Promoter Group (A)=(A)(1)+(A)(2)	11	60,00,000	60,00,000	100.00	100.00	0	0.00
<b>(B)</b>	Public shareholding							
(1)	Institutions							
(a)	Mutual Funds/UTI	0	0	0	0.00	0.00	0	0.00
(b)	Financial Institutions/Banks	0	0	0	0.00	0.00	0	0.00
(c)	Central Government/State Government(s)	0	0	0	0.00	0.00	0	0.00
(d)	Venture Capital Fund	0	0	0	0.00	0.00	0	0.00
(e)	Insurance Companies	0	0	0	0.00	0.00	0	0.00



Categ		No. Of	Total numbers of shares	Number of shares held	percentage of t	holding as a otal number of ares	Shares pledged or otherwise encumbered	
ory Code	Category of shareholder	olders		in demateriali zed form	As a percentage of (A+B)	As a percentage of (A+B+C)	Number of shares	As a Percentage
(I)	(II))	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)
(f)	Foreign Institutional Investors	0	0	0	0.00	0.00	0	0.00
(g)	Foreign Venture Capital Investors	0	0	0	0.00	0.00	0	0.00
(h)	Nominated Investors (as defined in Chapter XA of SEBI (ICDR) Regulations)	0	0	0	0.00	0.00	0	0.00
(i)	Market Makers	0	0	0	0.00	0.00	0	0.00
(j)	Any other (Specify)	0	0	0	0.00	0.00	0	0.00
	SUB TOTAL (B) (1)	0	0	0	0.00	0.00	0	0.00
(2)	Non-Institutions							
(a)	Bodies Corporate	0	0	0	0.00	0.00	0	0.00
(b)	Individuals -							
	i) Individual shareholders holding nominal share Capital up to Rs.1 lakh	0	0	0	0.00	0.00	0	0.00
	ii) Individual shareholders holding nominal	0	0	0	0.00	0.00	0	0.00



Categ	Category of shareholder	No. Of	Total numbers of shares	Number of shares held in demateriali zed form	Total shareholding as a percentage of total number of shares		Shares pledged or otherwise encumbered	
ory Code		olders			As a percentage of (A+B)	As a percentage of (A+B+C)	Number of shares	As a Percentage
(I)	(II))	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)
	share capital in excess of Rs. 1 lakh							
(c)	Any other (Specify)Individual (Non-Resident individuals )	0	0	0	0.00	0.00	0	0.00
	SUB TOTAL (B) (2)	0	0	0	0.00	0.00	0	0.00
	Total Public Shareholding (B)=(B)(1)+(B)(2)	0	0	0	0.00	0.00	0	0.00
	TOTAL (A)+(B)	11	60,00,000	60,00,000	100.00	100.00	0	0.00
(C)	Shares held by Custodians and against which Depository Receipts have been issued	0	0	0	0.00	0.00	0	0.00
	GRAND TOTAL (A)+(B)+(C)	11	60,00,000	60,00,000	100.00	100.00	0	0.00

Our Company will file the shareholding pattern of our Company, in the form prescribed under clause 37 of the Listing Agreement, one day prior to the listing of Equity Shares. The shareholding pattern will be uploaded on the website of BSE before commencement of trading of such Equity Shares.



## A. Shareholding of our Promoters and Promoter Group

The table below presents the current shareholding pattern of our Promoters and Promoter Group (individuals and companies).

g		Pre –	Issue	Post – Issue		
Sr. No.	Name of the Shareholder	No. of Equity Shares	% of Pre- Issue Capital	No. of Equity Shares	% of Post- Issue Capital	
<b>(I)</b>	(II)	(III)	(IV)	(V)	(VI)	
	Promoter					
1.	Arun Kumar Jain	15,33,000	25.55	15,33,000	13.03	
2.	Harshit Jain	9,78,000	16.30	9,78,000	8.32	
	Promoter Group					
1.	Smita Jain	15,000	0.25	15,000	0.13	
2.	Harshit Finvest Pvt Ltd	60,000	1.00	60,000	0.51	
3.	Bon Lon Securities Ltd	3,00,000	5.00	3,00,000	2.55	
4.	Harshit Promoters Pvt Ltd	13,56,000	22.60	13,56,000	11.53	
5.	Saloni Jain	1,35,000	2.25	1,35,000	1.15	
6.	Vinco Metals Pvt Ltd	12,24,000	20.40	12,24,000	10.41	
7.	Bon Lon Pvt Ltd	1,14,000	1.90	1,14,000	0.97	
8.	Rita Jain	9,000	0.15	9,000	0.08	
9.	Ankit Kumar Jain	2,76,000	4.60	2,76,000	2.35	
	Total	60,00,000	100.00	1,17,60,000	51.02	

The average cost of acquisition of or subscription to Equity Shares by our Promoters is set forth in the table below:

Name of the Promoter	No. of Shares held	Average cost of Acquisition (in Rs.)
Arun Kumar Jain	15,33,000 <sup>1</sup>	14.19
Harshit Jain	$9,78,000^2$	3.67

<sup>&</sup>lt;sup>1</sup> Including 10,22,000 Equity Shares issued pursuant to bonus issue

<sup>&</sup>lt;sup>2</sup>Including 6,52,000 Equity Shares issued pursuant to bonus issue



## **Equity Shares held by top ten shareholders**

Our top ten shareholders and the number of Equity Shares held by them as on date of this Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Arun Kumar Jain	15,33,000	25.55
2.	Harshit Promoters Private Limited	13,56,000	22.60
3.	Vinco Metals Private Limited	12,24,000	20.40
4.	Harshit Jain	9,78,000	16.30
5.	Bon Lon Securities Limited	3,00,000	5.00
6.	Ankit Kumar Jain	2,76,000	4.60
7.	Saloni Jain	1,35,000	2.25
8.	Bon Lon Private Limited	1,14,000	1.90
9.	Harshit Finvest Private Limited	60,000	1.00
10.	Smita Jain	15,000	0.25
	Total	59,91,000	99.85

Our top ten shareholders and the number of Equity Shares held by them ten days prior to the date of this Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Arun Kumar Jain	15,33,000	25.55
2.	Harshit Promoters Private Limited	13,56,000	22.60
3.	Vinco Metals Private Limited	12,24,000	20.40
4.	Harshit Jain	9,78,000	16.30
5.	Bon Lon Securities Limited	3,00,000	5.00
6.	Ankit Kumar Jain	2,76,000	4.60
7.	Saloni Jain	1,35,000	2.25
8.	Bon Lon Private Limited	1,14,000	1.90



	Total	59,91,000	99.85
10.	Smita Jain	15,000	0.25
9.	Harshit Finvest Private Limited	60,000	1.00

Our top ten shareholders and the number of Equity Shares held by them two years prior to date of this Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of then existing capital
1.	Ram Metacap Pvt Ltd	3,26,000	29.79
2.	Harshit Promoters Pvt Ltd	3,20,000	29.25
3.	Vinco Metals Pvt Ltd	2,04,000	18.65
4.	Bonlon Securities Ltd	1,00,000	9.14
5.	Arun Kumar Jain	90,000	8.23
6.	Saloni Jain	44,000	4.02
7.	Tripta Nagpal	2,500	0.23
8.	Kulbhushan Nagpal	2,500	0.23
9.	Sandeep Sethi	2,500	0.23
10.	Sanjay Sethi	2,500	0.23
	Total	10,94,000	100.00

- 10. There is no "Buyback", "Standby", or similar arrangement for the purchase of Equity Shares by our Company/Promoters/Directors/Lead Manager for purchase of Equity Shares offered through this Prospectus.
- 11. The Equity Shares, which are subject to lock-in, shall carry the inscription "non-transferable" and the non transferability details shall be informed to the depository. The details of lock-in shall also be provided to the Stock Exchange before the listing of the Equity Shares.
- 12. As on the date of this Prospectus, none of the shares held by our Promoters/ Promoter Group are pledged with any financial institutions or banks or any third party as security for repayment of loans.
- 13. Except, as otherwise disclosed in the chapter titled "Objects of the Issue" beginning on page 80 of this Prospectus, we have not raised any bridge loans against the proceeds of the Issue.
- 14. Investors may note that in case of over-subscription, allotment will be on proportionate basis as detailed in heading on "Basis of Allotment" beginning on page 243of this Prospectus.
- 15. The Equity Shares Issued pursuant to this Issue shall be fully paid-up at the time of Allotment, failing which no allotment shall be made.



- 16. Our Company has not issued any Equity Shares at a price less than the Issue Price in the last one year preceding the date of filing of this Prospectus.
- 17. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 43 (4) of SEBI (ICDR) Regulations, as amended from time to time.
- 18. Under subscription, if any, in any category, shall be met with spill-over from any other category or combination of categories at the discretion of our Company, in consultation with the Lead Manager and SME Platform of BSE.
- 19. An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off while finalizing the basis of allotment to the nearest integer during finalizing the allotment, subject to minimum allotment lot. Consequently, the actual allotment may go up by a maximum of 10% of the Issue, as a result of which, the post issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoters and subject to lock-in shall be suitably increased to ensure that 20% of the post issue paid-up capital is locked-in.
- 20. The Issue is being made through Fixed Price Method.
- 21. As on date of filing of this Prospectus with Stock Exchange, the entire issued share capital of our Company is fully paid-up. The Equity Shares offered through this Public Issue will be fully paid up.
- 22. On the date of filing this Prospectus with Stock Exchange, there are no outstanding financial instruments or any other rights that would entitle the existing Promoters or shareholders or any other person any option to receive Equity Shares after the Issue.
- 23. Our Company has not issued any Equity Shares out of revaluation reserves and not issued any bonus shares out of capitalization of revaluation reserves.
- 24. Lead Manager to the Issue viz. Sarthi Capital Advisors Private Limited and its associates do not hold any Equity Shares of our Company.
- 25. Our Company has not revalued its assets since incorporation.
- 26. Our Company has been awarded an NSIC-CRISIL rating of SE 2B on February 11, 2013 for its High Performance Capability and Moderate Financial Strength.
- 27. Our Company has not made any Public Issue of any kind or class of securities since its incorporation.
- 28. There will be only one denomination of the Equity Shares of our Company unless otherwise permitted by law.
- Our Company shall comply with such disclosure, and accounting norms as may be specified by SEBI from time to time.
- 30. There will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, and rights issue or in any other manner during the period commencing from submission of this Prospectus with Stock Exchange until the Equity Shares to be issued pursuant to the Issue have been listed.
- 31. Except as disclosed in the Prospectus, our Company presently does not have any intention or proposal to alter its capital structure for a period of six (6) months from the date of opening of the Issue, by way of spilt/consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise. However, during such period or a later date, it may issue Equity Shares or securities linked to Equity Shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company.
- 32. Our Company does not have any ESOS/ESPS scheme for our employees and we do not intend to allot any shares to our employees under ESOS/ESPS scheme from the proposed Issue. As and when, options are



- granted to our employees under the ESOP scheme, our Company shall comply with the SEBI (Employee Stock Option Scheme and Employees Stock Purchase Plan) Guidelines 1999.
- 33. An investor cannot make an application for more than the number of Equity Shares offered in this Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investor.
- 34. No payment, direct, indirect in the nature of discount, commission, and allowance, or otherwise shall be made either by us or by our Promoters to the persons who receive allotments, if any, in this Issue.
- 35. Our Company has 11 members as on the date of filing of this Prospectus.



#### **OBJECTS OF THE ISSUE**

Our Company proposes to utilize the funds which are being raised towards funding the following objects and achieve the benefits of listing on the SME platform of BSE.

The objects of the Issue are:-

- 1. Working Capital requirements;
- 2. General Corporate Purposes and
- 3. Issue Expenses

Our Company believes that listing will enhance our Company's corporate image, brand name and create a public market for its Equity Shares in India. The main objects clause of our Memorandum enables our Company to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the objects clause of our Memorandum. The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution.

#### **FUND REQUIREMENTS**

Our funding requirements are dependent on a number of factors which may not be in the control of our management, changes in our financial condition and current commercial conditions. Such factors may entail rescheduling and / or revising the planned expenditure and funding requirement and increasing or decreasing the expenditure for a particular purpose from the planned expenditure.

We intend to utilize the proceeds of the Fresh Issue, in the manner set forth below:

Sr. No.	Particulars	Amount (in Rs. Lakhs)
1.	Working Capital Requirement	850.00
2.	General Corporate Purposes	131.80
3.	*Issue Expenses	55.00
	Total	1036.80

<sup>\*</sup> As on December 31, 2013, Company has incurred a sum of Rs. 25,89,478 (Twenty Five Lakhs Eighty Nine Thousand Four Hundred Seventy Eight Only) towards issue expenses.

The requirements of the objects detailed above are intended to be funded from the Proceeds of the Issue. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the proposed Issue.

The fund requirement and deployment are based on internal management estimates and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in light of changes in external circumstances or costs, other financial conditions, business or strategy, as discussed further below.

In case of variations in the actual utilization of funds allocated for the purposes set forth above, increased fund requirements for a particular purpose may be financed by surplus funds, if any, available in respect of the other purposes for which funds are being raised in this Issue. If surplus funds are unavailable, the required financing will be through our internal accruals and/or debt.

We may have to revise our fund requirements and deployment as a result of changes in commercial and other external factors, which may not be within the control of our management. This may entail rescheduling,



revising or cancelling the fund requirements and increasing or decreasing the fund requirements for a particular purpose from its fund requirements mentioned below, at the discretion of our management. In case of any shortfall or cost overruns, we intend to meet our estimated expenditure from internal accruals and/or debt.

## Details of Utilization of Issue Proceeds

## **Working Capital**

(Rs. In lakhs)

Particulars	2011-12	2012-13	2013-14 (Estimated)	2014-15 (Estimated)
Current Assets				
Inventories	1371.22	918.14	1156.63	1237.00
Trade Receivables	277.99	5106.06	4166.67	4466.76
Short Term Loans and Advances	212.36	125.28	0.00	0.00
Other Current Assets	719.52	1067.05	1025.65	1062.83
Total (A)	2581.09	7216.53	6348.95	6766.59
Current Liabilities				
Trade Payables	1124.68	4511.62	2600.00	2715.00
Other Current Liabilities	588.17	27.07	10.20	210.43
Working Capital Limits – Banks	264.62	1914.04	2200.00	2200.00
Short Term Provisions	11.04	9.11	27.00	29.00
Total (B)	1988.51	6461.84	4837.20	5154.43
Net Working Capital (A)-(B)	592.58	754.69	1511.75	1612.16
Sources Of Working Capital				
Fund based borrowings	Nil	Nil	Nil	Nil
Internal sources	592.58	754.69	1361.75	912.16
IPO Proceeds	Nil	Nil	150.00	700.00

## **Basis of Estimation**

The incremental long term working capital requirements are based on historical Company data and estimation of the future requirements in FY 2013-14 considering the growth in activities of our Company and in line with norms generally accepted by banker(s).

We have estimated future working capital requirements based on the following:

(No. of days)

Particulars	Basis	FY 2012	FY 2013	FY 2014 (Estimated)	FY 2015 (Estima ted)
Receivables	Debtors Collection	60	45	60	60
	Period (in days)				
Payables (including non fund	Credit Period	30	45	15	15
based limit)					



## **General Corporate Purpose**

Our Company intends to deploy the balance Net Proceeds aggregating Rs. 131.80 Lakhs for General Corporate Purposes as decided by our Board time to time, including but not restricted to, strategic initiatives, strengthening our marketing network & capability, meeting exigencies, brand building exercises in order to strengthen our operations. Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for General Corporate Purposes.

#### **Issue Related Expenses**

The expenses for this Issue include issue management fees, underwriting fees, registrar fees, legal advisor fees, printing and distribution expenses, advertisement expenses, depository charges and listing fees to the Stock Exchange, among others. The total expenses for this Issue are estimated not to exceed Rs. 55.00 Lakhs.

Expenses	Expenses (Rs. in Lakhs)	Expenses (% of total Issue expenses)	Expenses (% of Issue size)
Payment to Merchant Banker including expenses towards	45.00	81.82	4.34
printing, advertising, and payment to other intermediaries such			
as Registrars, Market Makers, Bankers etc.			
Regulatory fees & Other Expenses	10.00	18.18	0.96
Total estimated Issue expenses	55.00	100.00	5.30

#### **DEPLOYMENT OF FUNDS**

As estimated by our management, the entire proceeds from the Issue shall be utilized as follows:

(Rs. in Lakhs)

Particulars	Total Funds required	Amount incurred till December 31, 2013	Balance deployment during FY 2013-14
Long Term Working Capital	850.00	Nil	850.00
General Corporate Purpose	131.80	Nil	131.80
*Issue Expenses	55.00	25.89	29.11
Total	1036.80	25.89	1010.91

<sup>\*</sup> As on December 31, 2013, Company has incurred a sum of Rs. 25,89,478 (Twenty Five Lakhs Eighty Nine Thousand Four Hundred Seventy Eight Only) towards issue expenses.

Mehta & Company, Statutory Auditor have vide certificate dated January 29, 2014, confirmed that as on December 31, 2013 following funds were deployed for the proposed Objects of the Issue:

(Rs. in Lakhs)

Source	Estimated Amount
Internal Accruals	25.89
Total	25.89



#### **MEANS OF FINANCE**

(Rs. in Lakhs)

Particulars	<b>Estimated Amount</b>
Net Proceeds	1036.80
Total	1036.80

#### APPRAISAL BY APPRAISING AGENCY

The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution.

#### **INTERIM USE OF FUNDS**

Pending utilization for the purposes described above, we intend to invest the funds in high quality interest bearing liquid instruments including money market mutual funds, deposits with banks, for the necessary duration or for reducing overdrafts. Our management, in accordance with the policies established by our Board of Directors from time to time, will deploy the Net Proceeds.

#### MONITORING UTILIZATION OF FUNDS

As the Net Proceeds of the Issue will be less than Rs. 50,000 Lakhs, under the SEBI (ICDR) Regulations it is not mandatory for us to appoint a monitoring agency.

Our Board and the management will monitor the utilization of the Net Proceeds through its audit committee. Pursuant to Clause 52 of the SME Listing Agreement, our Company shall on half-yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement will be certified by the Statutory Auditors of our Company.

No part of the Issue Proceeds will be paid by our Company as consideration to our Promoter, our Directors, Key Management Personnel or companies promoted by the Promoter, except as may be required in the usual course of business.



## **BASIS FOR ISSUE PRICE**

The Issue Price of Rs. 18 per Equity Share has been determined by our Company, in consultation with the Lead Manager on the basis of the following qualitative and quantitative factors. The face value of the Equity Share is Rs. 10 and Issue Price is Rs. 18 per Equity Share and is 1.8 times the face value.

## **QUALITATIVE FACTORS**

Some of the qualitative factors, which form the basis for computing the price, are -

- Proven track record in the cable manufacturing and trading business;
- Leveraging the experience of our Promoter;
- Experienced management team and a motivated and efficient work force;

For further details, refer to heading 'Our Strengths' under chapter titled 'Our Business' beginning on page 108 of this Prospectus.

## **QUANTITATIVE FACTORS**

The information presented below relating to the Company is based on the restated financial statements of the Company for Financial Year 2010-11, 2011-12 and 2012-13 prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

#### 1. Basic and Diluted Earnings per Share (EPS) as per Accounting Standard 20

Year ended	EPS (Rs.)	Weight
March 31, 2011	4.88	1
March 31, 2012	3.52	2
March 31, 2013	1.62	3
Weighted Average	2.80	
Period ended September 30, 2013*	0.14	

<sup>\*</sup>Not Annualized

**Note:** The EPS has been computed by dividing net profit as restated, attributable to equity shareholders by weighted average number of equity shares outstanding during the year.

## 2. Price to Earnings (P/E) ratio in relation to Issue Price of Rs. 18 per Equity Share of face value of Rs. 10/- each.

Particulars	P/E Ratio
P/E ratio based on Basic EPS for FY 2012-13	11.11
P/E ratio based on Weighted Average EPS	6.43



## 3. Average Return on Net worth (Ron)

Return on Net Worth ("Ron") as per restated financial statements

Year ended	Ron (%)	Weight
March 31, 2011	0.99	1
March 31, 2012	3.88	2
March 31, 2013	3.14	3
Weighted Average	3.03	

**Note:** The Ron has been computed by dividing net profit after tax as restated, by Net Worth as at the end of the year excluding miscellaneous expenditure to the extent not written off.

# 4. Minimum Return on Total Net Worth after Issue needed to maintain Pre-Issue EPS for the year ended March 31, 2013 is 9.56%

## 5. Net Asset Value (NAV)

Particulars	Amount (Rs.)
Net Asset Value per Equity Share as of March 31, 2013	51.47
Net Asset Value per Equity Share after the Issue	16.95
Issue Price per equity share	18.00

NAV per Equity Share has been calculated as Net Worth as divided by number of Equity Shares

## 6. Comparison with other listed companies/ Industry peers

Companies	СМР	EPS	PE Ratio	RONW (%)	NAV	Face Value (In Rs.)	Sales (Rs. In Crores)
B.C. Power Controls Limited	-	1.62	-	3.14	51.47	10	103.58
Shilpi Cable Technologies Limited	21	6.98	2.92	17.46	43.41	10	654.89
Precision Wires India Limited	74.15	13.14	5.73	8.10	174.90	10	1127.79
Cords Cable Industries Limited	15.99	5.16	4.74	5.91	90.24	10	424.02



#### **Notes:**

- The figures for B.C. Power Controls Limited are based on the restated results for the year ended March 31, 2013.
- The figures for the peer group are based on Standalone audited results for the Financial Year ended March 31, 2013.
- Current Market Price (CMP) is the closing prices of respective scripts as on December 10, 2013.

The Issue Price of Rs. 18 per Equity Share has been determined by the Company in consultation with the LM and is justified based on the above accounting ratios.

For further details see "Risk Factors" beginning on page 23 and the financials of the Company including profitability and return ratios, as set out in the "Financial Statements" beginning on page 161 of this Prospectus for a more informed view.



#### STATEMENT OF TAX BENEFIT

#### Statement of possible tax benefits available to the company and its shareholders

To The Board of Directors **B.C. Power Controls Limited** 7A/39 WEA, Channa Market, Karol Bagh, New Delhi-05

We hereby confirm that the enclosed annexure, prepared by **B.C. Power Controls Limited** ('the Company'), states the possible tax benefits available to the Company and the shareholders of the Company under the Income - Tax Act, 1961 ('Act'), the Wealth Tax Act, 1957 and the Gift Tax Act, 1958, presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Act. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which is based on the business imperatives, the company or its shareholders may or may not choose to fulfill.

The benefits discussed in the enclosed Annexure are not exhaustive and the preparation of the contents stated is the responsibility of the Company's management. We are informed that this statement is only intended to provide general information to the investors and hence is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences, the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the Issue.

Our confirmation is based on the information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company. We do not express any opinion or provide any assurance as to whether:

- the Company or its shareholders will continue to obtain these benefits in future; or
- the conditions prescribed for availing the benefits, where applicable have been/would be met.

#### Mehta & Company

Chartered Accountants Firm Reg. No.: 000772C

(Praphull Mehta)

Partner

Membership No.: 403372

Place: Bhiwadi

Date: December 06, 2013



## ANNEXURE TO THE STATEMENT OF POSSIBLE TAX BENEFITS AVAILABLE TO RCI INDUSTRIES & TECHNOLOGIES LIMITED AND ITS SHAREHOLDERS

Outlined below are the possible benefits available to the Company and its shareholders under the current direct tax laws in India for the Financial Year 2013-14.

## Benefits to the Company under the Income Tax Act, 1961 (The "Act")

#### 1. General tax benefits

#### A. Business Income

The Company is entitled to claim depreciation on specified tangible and intangible assets owned by it and used for the purpose of its business as per provisions of Section 32 of the Act. Business losses, if any, for an assessment year can be carried forward and set off against business profits for eight subsequent years. Unabsorbed depreciation, if any, for an assessment year can be carried forward and set off against any source of income in subsequent years as per provisions of Section 32 of the Act.

#### B. MAT Credit

- As per provisions of Section 115JAA of the Act, the Company is eligible to claim credit for Minimum Alternate Tax ('MAT') paid for any assessment year commencing on or after April 1, 2006 against normal income-tax payable in subsequent assessment years.
- As per Section 115JB, Minimum Alternate Tax ("MAT") is payable @18.5% of the Book profits computed in accordance with the provisions of this section, where income-tax computed under the normal provisions of the Act is less than 18.5% of the Book profits as computed under the said section. A surcharge on income tax of 5% would be levied if the total income exceeds Rs.10 million but does not exceed Rs 100 million. A surcharge at the rate of 10% would be levied if the total income exceeds Rs 100 million. Education cess of 2% and Secondary Higher Education cess of 1% is levied on the amount of tax and surcharge.
- MAT credit shall be allowed for any assessment year to the extent of difference between the tax
  payable as per the normal provisions of the Act and the tax paid under Section 115JB for that
  assessment year. Such MAT credit is available for set-off up to ten years succeeding the
  assessment year in which the MAT credit arises.

## C. Capital Gains

#### (i) Computation of capital gains

- Capital assets are to be categorized into short term capital assets and long term capital assets based on the period of holding. All capital assets, being shares held in a Company or any other security listed in a recognized stock exchange in India or unit of the Unit Trust of India or a unit of a mutual fund specified under section 10(23D) of the Act or a zero coupon bond, held by an assessee for more than twelve months are considered to be long term capital assets, capital gains arising from the transfer of which are termed as long term capital gains ('LTCG'). In respect of any other capital assets, the holding period should exceed thirty six months to be considered as long term capital assets.
- Short term capital gains ('STCG') means capital gains arising from the transfer of capital asset being a share held in a Company or any other security listed in a recognized stock exchange in India or unit of the Unit Trust of India or a unit of a mutual fund specified under clause (23D) of Section 10 or a zero coupon bonds, held by an assessee for twelve months or less.
- In respect of any other capital assets, STCG means capital gains arising from the transfer of an asset, held by an assessee for thirty six months or less.



- LTCG arising on transfer of equity shares of a Company or units of an equity oriented fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D) is exempt from tax as per provisions of Section 10(38) of the Act, provided the transaction is chargeable to securities transaction tax (STT) and subject to conditions specified in that section.
- Income by way of LTCG exempt under Section 10(38) of the Act is to be taken into account while determining book profits in accordance with provisions of Section 115JB of the Act.
- As per provisions of Section 48 of the Act, LTCG arising on transfer of capital assets, other than
  bonds and debentures (excluding capital indexed bonds issued by the Government) and
  depreciable assets, is computed by deducting the indexed cost of acquisition and indexed cost of
  improvement from the full value of consideration.
- As per provisions of Section 112 of the Act, LTCG not exempt under Section 10(38) of the Act are subject to tax at the rate of 20% with indexation benefits. However, if such tax payable on transfer of listed securities or units or zero coupon bonds exceed 10% of the LTCG (without indexation benefit), the excess tax shall be ignored for the purpose of computing the tax payable by the assessee.
- As per provisions of Section 111A of the Act, STCG arising on sale of equity shares or units of
  equity oriented mutual fund (as defined which has been set up under a scheme of a mutual fund
  specified under Section 10(23D)), are subject to tax at the rate of 15% provided the transaction is
  chargeable to STT. No deduction under Chapter VIA is allowed from such income.
- STCG arising on sale of equity shares or units of equity oriented mutual fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D)), where such transaction is not chargeable to STT is taxable at the rate of 30%.
- As per provisions of Section 71 read with Section 74 of the Act, short term capital loss arising
  during a year is allowed to be set-off against short term as well as long term capital gains.
  Balance loss, if any, shall be carried forward and set-off against any capital gains arising during
  subsequent eight assessment years.
- As per provisions of Section 71 read with Section 74 of the Act, long term capital loss arising
  during a year is allowed to be set-off only against long term capital gains. Balance loss, if any,
  shall be carried forward and set-off against long term capital gains arising during subsequent
  eight assessment years.

## (ii) Exemption of capital gains from income - tax

- Under Section 54EC of the Act, capital gain arising from transfer of long term capital assets [other than those exempt u/s 10(38)] shall be exempt from tax, subject to the conditions and to the extent specified therein, if the capital gain are invested within a period of six months from the date of transfer in the bonds redeemable after three years and issued by -:
  - 1. National Highway Authority of India (NHAI) constituted under Section 3 of
  - 2. National Highway Authority of India Act, 1988; and
  - Rural Electrification Corporation Limited (REC), a company formed and registered under the Companies Act, 1956.
- Where a part of the capital gains is reinvested, the exemption is available on a proportionate basis.
   The maximum investment in the specified long term asset cannot exceed Rs 50,00,000 per assessee during any financial year.



- Where the new bonds are transferred or converted into money within three years from the date of their acquisition, the amount so exempted is taxable as capital gains in the year of transfer / conversion.
- As per provision of Section 14A of the Act, expenditure incurred to earn an exempt income is not allowed as deduction while determining taxable income.
- The characterization of the gain / losses, arising from sale / transfer of shares as business income or capital gains would depend on the nature of holding and various other factors.

#### D. Securities Transaction Tax

As per provisions of Section 36(1) (xv) of the Act, STT paid in respect of the taxable securities transactions entered into in the course of the business is allowed as a deduction if the income arising from such taxable securities transactions is included in the income computed under the head 'Profit and gains of business or profession'. Where such deduction is claimed, no further deduction in respect of the said amount is allowed while determining the income chargeable to tax as capital gains.

#### E. Dividends

- As per provisions of Section 10(34) read with Section 115-O of the Act, dividend (both interim and final), if any, received by the Company on its investments in shares of another Domestic Company is exempt from tax. The Company will be liable to pay dividend distribution tax (DDT) at the rate of 15%. A surcharge of 10% would be levied on the amount of DDT. Further, Education cess of 2% and Secondary Higher Education cess of 1% is levied on the amount of tax and surcharge. Credit in respect of dividend distribution tax paid by a subsidiary of the Company could be available while determining the dividend distribution tax payable by the Company as per provisions of Section 115-O (1A) of the Act, subject to fulfillment of prescribed conditions.
- As per provisions of Section 10(35) of the Act, income received in respect of units of a mutual fund specified under Section 10(23D) of the Act (other than income arising from transfer of such units) is exempt from tax.
- As per provisions of Section 80G of the Act, the Company is entitled to claim deduction of as specified amount in respect of eligible donations, subject to the fulfillment of the conditions specified in that section.
- As per the provisions of Section 115BBD of the Act, dividend received by Indian company from a
  specified foreign company (in which it has shareholding of 26% or more) would be taxable at the
  concessional rate of 15% on gross basis (excluding surcharge and education cess).

#### Benefits to the Resident members / shareholders of the Company under the Act

#### A. Dividends exempt under section 10(34) of the Act

As per provisions of Section 10(34) of the Act, dividend (both interim and final), if any, received by the resident members / shareholders from the Company is exempt from tax. The Company will be liable to pay dividend distribution tax at the rate of 15% plus a surcharge as applicable, on the dividend distribution tax and education cess and secondary and higher education cess of 2% and 1% respectively on the amount of dividend distribution tax and surcharge thereon on the total amount distributed as dividend.

## B. Capital Gains

- (i) Computation of capital gains
  - Capital assets are to be categorized into short term capital assets and long term capital assets based on the period of holding. All capital assets, being shares held in a Company or any other



security listed in a recognized stock exchange in India or unit of the Unit Trust of India or a unit of a mutual fund specified under section 10(23D) of the Act or a zero coupon bond, held by an assessee for more than twelve months are considered to be long - term capital assets, capital gains arising from the transfer of which are termed as LTCG. In respect of any other capital assets, the holding period should exceed thirty – six months to be considered as long - term capital assets.

- STCG means capital gains arising from the transfer of capital asset being a share held in a
  Company or any other security listed in a recognized stock exchange in India or unit of the Unit
  Trust of India or a unit of a mutual fund specified under clause (23D) of Section 10 or a zero
  coupon bonds, held by an assessee for twelve months or less.
- In respect of any other capital assets, STCG means capital gain arising from the transfer of an asset, held by an assessee for thirty six months or less.
- LTCG arising on transfer of equity shares of a Company or units of an equity oriented fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D)) is exempt from tax as per provisions of Section 10(38) of the Act, provided the transaction is chargeable to STT and subject to conditions specified in that section.
- As per first proviso to Section 48 of the Act, the capital gains arising on transfer of share of an Indian Company need to be computed by converting the cost of acquisition, expenditure incurred in connection with such transfer and full value of the consideration receiving or accruing as a result of the transfer, into the same foreign currency in which the shares were originally purchased. The resultant gains thereafter need to be reconverted into Indian currency. The conversion needs to be at the prescribed rates prevailing on dates stipulated. Further, the benefit of indexation as provided in second proviso to Section 48 is not available to non-resident shareholders.
- As per provisions of Section 112 of the Act, LTCG not exempt under Section 10(38) of the Act are subject to tax at the rate of 20% (plus applicable surcharge and cess) with indexation benefits. However, if such tax payable on transfer of listed securities or units or zero coupon bonds exceed 10% of the LTCG (without indexation benefit), the excess tax shall be ignored for the purpose of computing the tax payable by the assessee. As per provisions of Section 111A of the Act, STCG arising on sale of equity shares or units of equity oriented mutual fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D)), are subject to tax at the rate of 15% (plus applicable surcharge and cess) provided the transaction is chargeable to STT. No deduction under Chapter VIA is allowed from such income.
- STCG arising on sale of equity shares or units of equity oriented mutual fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D)), where such transaction is not chargeable to STT is taxable at the rate of 30%.
- As per provisions of Section 71 read with Section 74 of the Act, short term capital loss arising
  during a year is allowed to be set-off against short term as well as long term capital gains.
  Balance loss, if any, shall be carried forward and set-off against any capital gains arising during
  subsequent eight assessment years.
- As per provisions of Section 71 read with Section 74 of the Act, long term capital loss arising
  during a year is allowed to be set-off only against long term capital gains. Balance loss, if any,
  shall be carried forward and set-off against long term capital gains arising during subsequent 8
  assessment years.
- (ii) Exemption of capital gains arising from income tax
  - As per Section 54EC of the Act, capital gains arising from the transfer of a long term capital
    asset are exempt from capital gains tax if such capital gains are invested within a period of six



months after the date of such transfer in specified bonds issued by NHAI and REC and subject to the conditions specified therein.

- Where a part of the capital gains is reinvested, the exemption is available on a proportionate basis.
   The maximum investment in the specified long term asset cannot exceed Rs 5,000,000 per assessee during any financial year.
- Where the new bonds are transferred or converted into money within three years from the date of their acquisition, the amount so exempted is taxable as capital gains in the year of transfer / conversion.
- As per provisions of Section 14A of the Act, expenditure incurred to earn an exempt income is not allowed as deduction while determining taxable income.
- The characterization of the gain / losses, arising from sale / transfer of shares as business income or capital gains would depend on the nature of holding and various other factors.
- In addition to the same, some benefits are also available to a resident shareholder being an individual or Hindu Undivided Family ('HUF').
- As per provisions of Section 54F of the Act, LTCG arising from transfer of shares is exempt from
  tax if the net consideration from such transfer is utilized within a period of one year before, or two
  years after the date of transfer, for purchase of a new residential house, or for construction of
  residential house within three years from the date of transfer and subject to conditions and to the
  extent specified therein.

#### C. Tax Treaty Benefits

As per provisions of Section 90 (2) of the Act, non-resident shareholders can opt to be taxed in India as per the provisions of the Act or the double taxation avoidance agreement entered into by the Government of India with the country of residence of the non-resident shareholder, whichever is more beneficial.

#### D. Non-Resident Taxation

Special provisions in case of Non-Resident Indian ('NRI') in respect of income / LTCG from specified foreign exchange assets under Chapter XII-A of the Act are as follows:

- NRI means a citizen of India or a person of Indian origin who is not a resident. A person is deemed to be of Indian origin if he, or either of his parents or any of his grandparents, were born in undivided India.
- Specified foreign exchange assets include shares of an Indian company which are acquired / purchased / subscribed by NRI in convertible foreign exchange.
- As per provisions of Section 115E of the Act, LTCG arising to a NRI from transfer of specified foreign exchange assets is taxable at the rate of 10% (plus education cess and secondary & higher education cess of 2% and 1% respectively).
- As per provisions of Section 115E of the Act, income (other than dividend which is exempt under Section 10(34)) from investments and LTCG (other than gain exempt under Section 10(38)) from assets (other than specified foreign exchange assets) arising to a NRI is taxable at the rate of 20% (education cess and secondary & higher education cess of 2% and 1% respectively). No deduction is allowed from such income in respect of any expenditure or allowance or deductions under Chapter VI-A of the Act.
- As per provisions of Section 115F of the Act, LTCG arising to a NRI on transfer of a foreign exchange asset is exempt from tax if the net consideration from such transfer is invested in the specified assets or



savings certificates within six months from the date of such transfer, subject to the extent and conditions specified in that section.

- As per provisions of Section 115G of the Act, where the total income of a NRI consists only of income
   / LTCG from such foreign exchange asset / specified asset and tax thereon has been deducted at source in accordance with the Act, the NRI is not required to file a return of income.
- As per provisions of Section 115H of the Act, where a person who is a NRI in any previous year, becomes assessable as a resident in India in respect of the total income of any subsequent year, he / she may furnish a declaration in writing to the assessing officer, along with his / her return of income under Section 139 of the Act for the assessment year in which he / she is first assessable as a resident, to the effect that the provisions of the Chapter XII-A shall continue to apply to him / her in relation to investment income derived from the specified assets for that year and subsequent years until such assets are transferred or converted into money.
- As per provisions of Section 115I of the Act, a NRI can opt not to be governed by the provisions of Chapter XII-A for any assessment year by furnishing return of income for that assessment year under Section 139 of the Act, declaring therein that the provisions of the chapter shall not apply for that assessment year. In such a situation, the other provisions of the Act shall be applicable while determining the taxable income and tax liability arising thereon.

#### Benefits available to Foreign Institutional Investors ('FIIs') under the Act

#### A. Dividends exempt under section 10(34) of the Act

As per provisions of Section 10(34) of the Act, dividend (both interim and final), if any, received by a shareholder from a domestic Company is exempt from tax. The Company will be liable to pay dividend distribution tax at the rate of 15% plus a surcharge as applicable on the dividend distribution tax and education cess and secondary and higher education cess of 2% and 1% respectively on the amount of dividend distribution tax and surcharge thereon on the total amount distributed as dividend.

## B. Long - Term Capital Gains exempt under section 10(38) of the Act

- LTCG arising on sale equity shares of a company subjected to STT is exempt from tax as per provisions of Section 10(38) of the Act. It is pertinent to note that as per provisions of Section 14A of the Act, expenditure incurred to earn an exempt income is not allowed as deduction while determining taxable income.
- It is pertinent to note that as per provisions of Section 14A of the Act, expenditure incurred to earn an exempt income is not allowed as deduction while determining taxable income.

## C. Capital Gains

- As per provisions of Section 115AD of the Act, income (other than income by way of dividends referred to Section 115-O) received in respect of securities (other than units referred to in Section 115AB) is taxable at the rate of 20% (plus applicable surcharge and education cess and secondary & higher education cess). No deduction is allowed from such income in respect of any expenditure or allowance or deductions under Chapter VI-A of the Act.
- As per provisions of Section 115AD of the Act, capital gains arising from transfer of securities is taxable as follows:

Nature of income	Rate of tax (%)
LTCG on sale of equity shares not subjected to STT	10%
STCG on sale of equity shares subjected to STT	15%



STCG on sale of equity shares not subjected to STT	30%

- For corporate FIIs, the tax rates mentioned above stands increased by surcharge (as applicable) where the taxable income exceeds Rs 10,000,000. Further, education cess and secondary and higher education cess on the total income at the rate of 2% and 1% respectively is payable by all categories of FIIs.
- The benefit of exemption under Section 54EC of the Act mentioned above in case of the Company is also available to FIIs.

#### D. Securities Transaction Tax

As per provisions of Section 36(1)(xv) of the Act, STT paid in respect of the taxable securities transactions entered into in the course of the business is allowed as a deduction if the income arising from such taxable securities transactions is included in the income computed under the head 'Profit and gains of business or profession'. Where such deduction is claimed, no further deduction in respect of the said amount is allowed while determining the income chargeable to tax as capital gains.

#### E. Tax Treaty benefits

- As per provisions of Section 90(2) of the Act, FIIs can opt to be taxed in India as per the provisions of the Act or the double taxation avoidance agreement entered into by the Government of India with the country of residence of the FII, whichever is more beneficial
- The characterization of the gain / losses, arising from sale / transfer of shares as business income or capital gains would depend on the nature of holding and various other factors

## Benefits available to Mutual Funds under the Act

- a) Dividend income
  - Dividend income, if any, received by the shareholders from the investment of mutual funds in shares of a domestic Company will be exempt from tax under section 10(34) read with section 115O of the Act.
- b) As per provisions of Section 10(23D) of the Act, any income of mutual funds registered under the Securities and Exchange Board of India, Act, 1992 or Regulations made there under, mutual funds set up by public sector banks or public financial institutions and mutual funds authorized by the Reserve Bank of India, is exempt from income-tax, subject to the prescribed conditions.

## Wealth Tax Act, 1957

- Wealth tax is chargeable on prescribed assets. As per provisions of Section 2(m) of the Wealth Tax Act,
   1957, the Company is entitled to reduce debts owed in relation to the assets which are chargeable to wealth tax while determining the net taxable wealth.
- Shares in a company, held by a shareholder are not treated as an asset within the meaning of Section 2(ea) of the Wealth Tax Act, 1957 and hence, wealth tax is not applicable on shares held in a company.

#### Gift Tax Act, 1958

• Gift tax is not leviable in respect of any gifts made on or after October 1, 1998.

Note: All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.



#### SECTION - IV ABOUT THE COMPANY

#### **OUR INDUSTRY**

## **Overview of Indian Economy:**

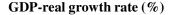
India, the world's largest democracy in terms of population (1,220 million people) had a GDP on a purchasing power parity basis of approximately INR 58 trillion in June 2013. This makes it the fourth largest economy in the world after the United States of America, European Union and China. The outlook for India's medium-term growth is positive due to a young population and corresponding low dependency ratio, healthy savings and investment rates, and increasing integration into the global economy. (Source: CIA World Fact book as on April 22, 2013 & http://eaindustry.nic.in/Key\_Economic\_Indicators/Key\_Economic\_Indicators.pdf) (Source: https://www.cia.gov/library/publications/the-world-factbook/geos/in.html)

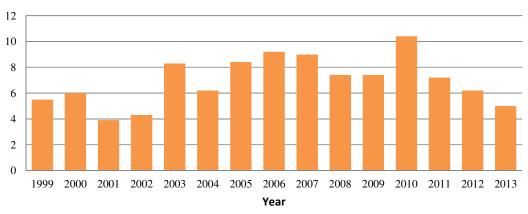


(Source: "Fact Book" from Department of Economic Affairs, Ministry of Finance, Government of India, June 2012)

The Indian economy's performance in FY 2012-13 and Q1 FY 2013-14 was marked by slowing growth and widening fiscal and current account gaps. The slowdown was partly rooted in external causes, while domestic causes like higher inflation, supply side constrains and policy inaction also put a drag on the economy. With GDP growth of 4.4% in Q1 FY13-14, the economy grew at its slowest quarterly pace in four years with mining, manufacturing and construction dragging growth down. Weakening of both domestic and external demand contributed further to the slowdown. Post 2008 crisis, Reserve Bank in response to the high inflation persisted with tightening till October 2011 and paused before easing in April 2012. The inflation has eased in last year though slowing growth, and widening twin deficits on the back of policy inaction along with global flight to safety amidst a deepening euro area crisis put pressures on the financial markets and the exchange rate during the year. As a result, Rupee has depreciated significantly in last one year further widening India's macroeconomic problems.







(Source: <a href="http://www.indexmundi.com/g/g.aspx?v=66&c=in&l=en">http://www.indexmundi.com/g/g.aspx?v=66&c=in&l=en</a>)

The Indian economy was one of the fastest growing economies in the post-crisis period. During 2012-13, however, there was continuous deceleration of economic activity in each of the four quarters which pushed the expansion of the economy to below potential and the economic growth hit 4.4% in Q1 of FY 2013-14.

Growth slowed down due to multiple factors. One of the reasons was the persistence of inflation at a much

Growth slowed down due to multiple factors. One of the reasons was the persistence of inflation at a much higher level than the threshold for two successive years. Persistent and high inflation necessitated continued tightening of monetary policy. Even after reducing inflation in recent time, widening twin deficits has prevented RBI to pursue aggressive monetary easing. Recent research suggests that real interest (lending) rates explain only about one-third of GDP growth.

This suggests that non-monetary factors played a bigger role and accentuated the slowdown to beyond what was anticipated while tightening the monetary policy. Recession in the euro area and general uncertainty regarding the global economic climate chipped the external demand as well. Domestic policy uncertainties, governance and corruption issues amidst lack of political consensus on reforms led to a sharp deterioration in investment climate. Structural constraints emerged in key investment drivers in the infrastructure space – telecom, roads and power – which increased the disinflationary costs. High inflation kept aggregate demand and business confidence subdued.

India's robust macro economic performance

Key Parameters	2005-06	2011-12	Change
Real GDP (INR billion) <sup>1</sup>	32,542	52,220	60% higher
Real Per Capita GDP (INR) <sup>1</sup>	33,548	46,221	38% higher
Investment / GDP (%) <sup>2</sup>	35.8	37.6**	5% higher
Exports (US \$ bn) <sup>1</sup>	103	303	194% higher
General Government Gross Debt (% GDP) <sup>1</sup>	77.4	64.9**	16% lower
Workers' Remittances (US \$ bn) <sup>2</sup>	28.0 <sup>+</sup>	63.7**	127% higher
Gross International Reserves (US \$ bn) <sup>1</sup>	151#	294++	94% higher
Foreign Direct Investment inflow (US \$ bn)	9.1	46.8	414% higher
Foreign Direct Investment outflow (US \$ bn)	6.1	25.8**	323% higher

(Source: "Fact Book" from Department of Economic Affairs, Ministry of Finance, Government of India, April 2013)



<sup>1</sup> Reserve Bank of India Data (as on March 2012), <sup>2</sup> IMF WEO Database April 2012, \*\*For FY 2010-11, <sup>+</sup> For Calendar Year 2006, <sup>++</sup> For Calendar Year 2011, <sup>#</sup>as on 31 March 2006, <sup>##</sup> As on 30 March 2012

#### Overview of Wire and Cable Industry:

Wire and cables play an important part in our surrounding. Cables are one of the basic inputs and therefore they are very critical for the entire industrial sector. Whether it is steel ropes, cables, springs or screws, the products of the wire, cable and wire–processing industry are practically everywhere. They may look unassuming, but they are indispensable when it comes to the transmission of electric power or electronic data, and they assure that mechanical systems function well. The technological and economic development of a society is closely connected with the wire and cable industry and its suppliers.

Wires and Cables, be they made of fibre, optics, iron or non-ferrous metals (copper, zinc, aluminum), they play a decisive role in almost all areas of industrial and daily life. Electrical wires and cable Industry is one of the earliest industries established in the country in the field of electrical products.

(Source: Annual Report of Department of Industrial Policy and Promotion of Ministry of Commerce and Industry 2010-11)

#### **Nature of Indian Cable Industry:**

The Indian cable industry is highly fragmented with large number of cable producers. Many of these companies are small-scale cable producers, the smallest of which are family-run operations which use the most basic production equipments. There has been very limited consolidation amongst the major players in the industry. The tendency of cable companies to grow organically, rather than by acquisition of competitors, means that no dominant groups have emerged in the industry. In mobile towers, feeders are the cables used as a high-frequency transmission medium to carry high-frequency or broadband signals between antenna and its base station. These feeder cables are vital for site's optimal performance.

Cables are the necessity of every basic infrastructure. Be it housing, telecom or information technology, cables form the background of all the core industries. The industry has a derived demand and caters to the high growth sector of the economy. Demand for cables comes from the following sectors:

- Power Sector
- Telecom Sector
- Industrial Sector
- Others (Petrochemical / Refinery, Automobile, Railway)

Electrical wires and cables market is growing at a steady pace as the government is investing heavily in infrastructure development. Increase in capacity of the existing power plants and commissioning of the new ones have resulted in higher demand for electric wires and cables. Although currently there is a drag on the infrastructure and power sectors, with the Government taking reformed steps, the revival is in sight.

(Source: http://www.reportlinker.com/p0765587-summary/Electric-Wires-and-Cable-Market-in-India.html)

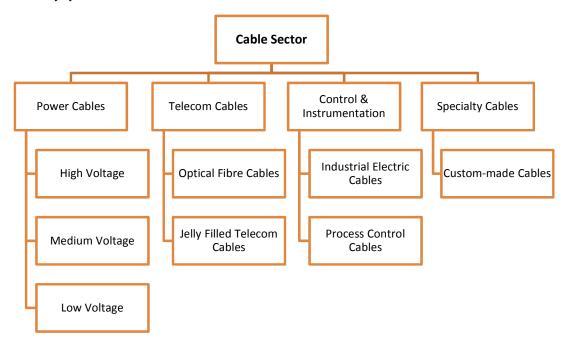
Wire and cable industry comprises 40% of the entire electrical industry, which is expected to double in size over the next five years. The industry is growing at a CAGR of 15% as a result of growth in the power and infrastructure segments. It is expected to grow at similar rate for the next five years. The wire and cable industry will eventually focus on supplying cables for specific applications pertaining to the industry needs. India has a lot of potential in the mining, power, oil and gas, metro railways, cement industry, steel industry and other sectors. Different kinds of cables like extra high voltage cables, elastomer cables, etc, are now being used for special applications such as mining/oil sector, shipbuilding /crane cables/elevator cables, cables for solar power plants, to harness power for new generation motor vehicles, windmill solutions, security systems and other types of data cables.



(Source: http://www.metalworld.co.in/newsletter/july12/infocus0712.pdf)

#### **Classification of Cables:**

Cable market is largely divided into two types of users: Industrial and Domestic. Amongst the industrial users, wires and cables mainly find application in three sectors: power, industrial and telecommunication. Industrial cables include control and instrumentation, LT cables, HT cables and specialty cables whereas telecom cables are classified as high capacity cables (Optical Fibre Cables -OFCS) and Low capacity cables (Jelly Filled Telecom Cables - JFTCS). Control cables are used for control circuits in power plants and other similar industrial – electrical installations and signaling network of Railways. Instrumentation cable offers total interference free data transfer and is ideal for use as a signal and control cable in measuring, process- control and security systems.



## **Demand Drivers of Wire & Cable Industry:**

Cables are the necessity of every basic infrastructure. Be it housing, telecom or information technology, cables form the background of all the core industries. The industry has a derived demand and caters to the high growth sector of the economy. Demand for wires and cables come from the following sectors:

- 1. Power Sector
- 2. Telecom Sector
- 3. Industrial Sector
- 4. Others

#### **Power Sector**

Power sector is the largest consumer of cables in India. The drivers include the huge investments made by various private companies in power sector as well as the increasing budget allocation by the government on the power sector.



Since its structured growth post Independence, Indian power sector has made substantial progress both in terms of enhancing power generation and in making available power to widely distributed geographical boundaries. (Source: Report of the Working Group on Power for Twelfth Plan (2012-17) by Ministry of Power, the Government of India)

#### Plan-wise Growth in Installed Capacity of Electricity Sector in India:

Plan/ Year	Installed Capacity (MW)
End of the 1 <sup>st</sup> Plan (31.03.1956)	2886
End of the 2 <sup>nd</sup> Plan (31.03.1961)	4653
End of the 3 <sup>rd</sup> Plan (31.03.1966)	9027
End of the 4 <sup>th</sup> Plan (31.03.1974)	16664
End of the 5 <sup>th</sup> Plan (31.03.1979)	26680
End of the 6 <sup>th</sup> Plan (31.03.1985)	42585
End of the 7 <sup>th</sup> Plan (31.03.1990)	63636
End of the 8 <sup>th</sup> Plan (31.03.1997)	85795
End of the 9 <sup>th</sup> Plan (31.03.2002)	105046
End of the 10 <sup>th</sup> Plan (31.03.2007)	132329
End of the 11 <sup>th</sup> Plan (31.03.2012)	199877

(Source: Growth of Electricity Sector in India from 1947-2013, Central Electricity Authority, Ministry of Power)

Indicators of installed capacity and capacity utilization throw light on the state of preparedness of the country for generation of the energy it requires and the quality or efficiency of the technology used in the generation, respectively. The dynamics of these indicators prompts the planners and policy makers to take appropriate steps for improvement. The total installed capacity for electricity generation in the country has increased from 16,271 MW as on 31.03.1971 to 225,793 MW as on 31.03.2013, registering a compound annual growth rate (CAGR) of 6.4%

(Source: Energy Statistics 2012, Ministry of Statistics and Programme Implementation, Government of India)

#### **Power Generation:**

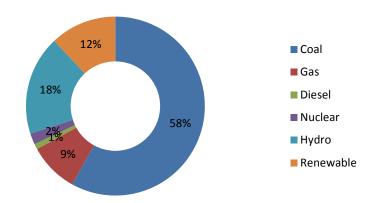
India's annual electricity generation capacity has increased in last 20 years by about 130 GW, from about 66 GW in 1991 to over 100 GW in 2001, to over 199 GW in 2012. India's Power Finance Corporation Limited projects that current and approved electricity capacity addition projects in India are expected to add about 100 GW of installed capacity between 2012 and 2017. This growth makes India one the fastest growing markets for electricity infrastructure equipment. India's installed capacity growth rates are still less than those achieved by China, and short of capacity needed to ensure universal availability of electricity throughout India by 2017.

State-owned and privately owned companies are significant players in India's electricity sector, with the private sector growing at a faster rate. India's central government and state governments jointly regulate electricity sector in India.

(Source: <a href="http://en.wikipedia.org/wiki/Electricity sector in India">http://en.wikipedia.org/wiki/Electricity sector in India</a>)



## Power Generation by sector in FY13:



(Source: Growth of Electricity Sector in India from 1947-2013, Central Electricity Authority, Ministry of Power)

The electricity generation increased from about 5.1 Billion kwh to 877 Billion kwh in 2011-12. The per capita consumption of electricity in the country also increased from 15 kWh in 1950 to about 814 kWh in 2011 which is only 24% of the world's per capita consumption.

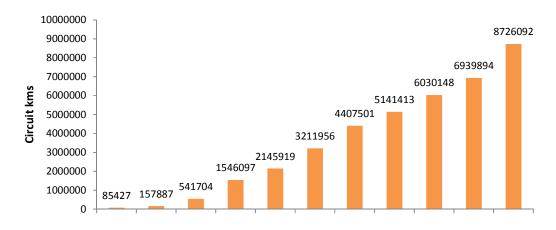
(Source: www.indianpowersector.com)

#### **Power Transmission:**

In India transmission business has a monopolistic model where transmission sector The Central Transmission Utility (CTU) and State Transmission Utility (STU) have the key responsibility of network planning and development. The private players have a very negligible presence. It is only during 11 plan period the Inter-state transmission sector was opened up for private sector participation through joint venture with Powergrid and through selection of Transmission System Provider through competitive bidding. Moreover, open access in transmission has been introduced to promote competition amongst the generating companies who can now sell to different distribution licensees across the country.

(Source: www.indianpowersector.com)

## Plan-wise Growth of Transmission Lines in the Country:





(Source: Growth of Electricity Sector in India from 1947-2013, Central Electricity Authority, Ministry of Power)

#### **Power Distribution:**

Distribution provides the crucial last mile connectivity in the electricity sector. What makes it important is the fact that it is the revenue generating link of the value chain. Moreover, unlike the other two sectors – generation and transmission, the distribution consumers are varied, numerous and disparate.

In the four years from 2007-08 to 2011-12, the overall unit cost of supply increased by 21%. Maximum increase was in the interest payments (65%), followed by increase in establishment and administration expenses (24%), power purchase (21%) and depreciation (21%).

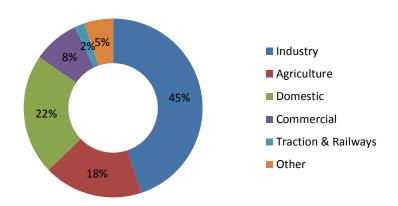
Though the average tariff has increased in the past few years, the rise has not been commensurate with the increase in the cost of supply. As a result, the gap between the cost of supply and the average tariff has been widening over the years. The gap has increased from 76 paise/kWh in 1998-99 to 145 paise/kWh in 2009-10. (Source: www.indianpowersector.com)

#### **Power Consumption:**

The estimated electricity consumption increased from 43,724 GWh during 1970-71 to 6,94,392 GWh during 2010-11, showing a CAGR of 6.98%. The increase in electricity consumption is 13.34% from 2009-10 (6,12,645 GWh) to 2010-11 (6,94,392 GWh). Of the total electricity sales in 2013, industry sector accounted for the largest share (44.87%), followed by domestic (21.79%), agriculture (17.95%) and commercial sector (8.33%). However, it is seen that electricity consumption in domestic sector and agriculture sector has increased at a much faster pace compared to other sectors during 1970-71.

(Source: Energy Statistics 2012, Ministry of Statistics and Programme Implementation, Government of India)

#### **Power Consumption by Sector in FY13:**



(Source: Growth of Electricity Sector in India from 1947-2013, Central Electricity Authority, Ministry of Power)



Per-capita Electricity Consumption during a year is computed as the ratio of the estimate of total energy consumption during the year to the estimated mid-year population of that year. Per capita electricity consumption in India in 2010-11 was 819 kilowatt hour (kWh), less than one-fourth the global average of 2739 kWh representing enormous potential for growth.

(Source: Indian Electrical Equipment Industry Mission Plan 2012-22, Ministry of Heavy Industries & Public Enterprises, Government of India; Energy Statistics 2012, Ministry of Statistics and Programme Implementation, Government of India)

## Plan-wise Growth of per Capita Consumption of Electricity in the Country:



(Source: Growth of Electricity Sector in India from 1947-2013, Central Electricity Authority, Ministry of Power)

#### **Demand Trends:**

The demand for power is expected to grow at a CAGR of approximately 7.5 per cent during the 12th Five Year plan from 9,68,658 Gwh in FY12 to 13,95,065 Gwh in FY17, whereas peak load requirement is expected to grow at a CAGR of 7.4 per cent. In view of projected increase in demand, the government has already initiated various power projects. It also plans a capacity addition of approximately 100 GW, of which 28 GW will come from projects started in the 11th plan. However, the primary problems faced by the sector include the depleting natural reserves of coal and natural gas, transmission losses and AT&C losses. Consequently, the focus of the Planning Commission during the 12<sup>th</sup> and 13<sup>th</sup> plans lies in conventional sources, such as hydro and nuclear energy, as well as renewable sources, such as solar and wind energy. Therefore, the power sector in India plans to capitalize on the hydropower capacity in the North Eastern region, and is in the process of obtaining clearance to speed up the development. An addition to the generation capacity of nuclear and gas based power plants is also expected during the 12th plan. In particular, about 22,000 MW of untapped capacity has been identified in the hydropower segment that is likely to benefit the sector during the 12th and 13<sup>th</sup> plans, whereas an increase of 2,800 MW is expected in nuclear energy generation. All these trends point towards growing market for the wire and cable industry.

(Source: The Indian Power Sector: Investments, Growth and Prospects, IBEF)



#### **Investments:**

Total investments for the Indian power sector, as projected by the Working Group on Power for the 12th Five Year plan, stand at Rs 13,72,580 crore (US\$ 253.6 billion). To this effect, the government has focused on raising funds through measures, such as credit enhancement schemes and infrastructure debt fund. A major part of capital required for financing power projects is expected to come from commercial banks, public financial institutions, infrastructure/power finance institutions, international investments, bilateral credit and equity markets.

(Source: The Indian Power Sector: Investments, Growth and Prospects, IBEF)

## Proposed distribution of funds during the 12<sup>th</sup> Plan (in Rs Crore)

Expenditure Area	Centre	Stage	Private	Total	
Thermal	48650	55734	173117	277500	
Hydro	35183	8042	6952	50159	
Nuclear	26200	-	-	26600	
Biomass	-	-	-	10500	
Small Hydro Projects	-	-	-	8000	
Solar	-	-	-	49400	
Wind	-	-	-	67200	
Captive Projects	-	-	-	65000	
Modernization of Plants	19847	12040	-	31887	
Transmission	100000	55000	25000	180000	
Distribution	48191	238082	19963	306235	
Energy Efficiency	7482	-	-	7482	
Human Resources	4108	-	-	4108	
R&D	4168	-	-	4168	
Advance for 13 <sup>th</sup> Plan	165372	15417	91793	272582	
Total Investment	Rs 1372580 (	Rs 1372580 Crore (US \$253.6 billion)			

(Source: The Indian Power Sector: Investments, Growth and Prospects, IBEF)

The investments in power generation has to be supported with equal if not more investments to build a robust transmission and distribution (T&D) network, which would lead to a demand for overhead power conductors. (Source: http://www.metalworld.co.in/newsletter/july12/infocus0712.pdf)

#### **Power Sector Initiatives:**

Several initiatives taken by Government to boost the power sector:

- Electricity Act 2003: The Act eliminates the licensing for electricity generation projects, increase
  competition through international competitive bidding and demarcation of transmission as a separate
  activity
- National Tariff Policy 2006: The Policy's objective is to provide adequate return on investment to companies engaged in power generation, transmission and distribution. It assures electricity to consumers at reasonable and competitive rates.
- Ultra Mega Power Projects (UMPPs): The launch of UMPP scheme was through tariff-based competitive bidding. It aims to enhance investor confidence through ease of land possession, provision of fuel, water and necessary clearances.



- Restructured Accelerated Power Development and Reform Programme (R-APDRP): R-APDRP was
  launched by Ministry of Power with the purpose of reducing AT&T losses up to 15% by up-gradation of
  transmission and distribution network.
- **Fuel Supply Agreement:** Agreement formed with Coal India Ltd to ensure the availability of coal for power companies over the long term.
- **Generation-based incentives:** Government to reintroduce 'Generation-based incentives' in the Budget FY14 for wind power projects to boost capacity addition in the sector.
- **Liberalized FDI Policy:** During FY13, the Government liberalized FDI Policy for Power Trading Exchanges and allowed upto 49%
- Low-Interest Funds: Low-interest-bearing funds to be provided from National Clean Energy Fund (NCEF) to Indian Renewable Energy Development Agency Ltd (IREDA) for on-lending to viable renewable energy projects
- **Growing Investments:** The total plan outlay for the power sector for FY14 is estimated at USD1.6 billion, a significant 27% higher than the revised estimate of USD1.5 billion for FY13. While the proportion of plan expenditure in the total outlay was 59% in FY13, that for FY14 is a whopping 96%
- Elimination of Customs Duty: The government has fully exempted basic customs duty and a concessional countervailing duty (CVD) of 1% to steam coal for a period of two years till FY14
- External Commercial Borrowings: Power companies can utilize 40% of fresh ECBs raised towards refinancing of Rupee loan availed from domestic banks under the approval route. Also, the withholding tax on ECBs has been reduced to 5% from 20% till FY15
- Higher Limit for Tax Free Bonds: The limit for tax-free bonds for the power sector has been increased to
  USD2 billion from USD1 billion. The government has also extended the tax holiday by one year; this
  allows power producers to claim tax exemption up to 10 years
- Private Sector Partnership (PPP) policy framework to be devised with Coal India Ltd to increase coal production and to reduce dependency on imported coal.

(Source: Power – August 2013, India Brand Equity Foundation)

All these initiatives will in turn boost the demand for wire and cable industry.

#### **Telecom Sector**

The telecom sector in India has been one of the fastest growing sectors in recent years. It is now the second largest telephone network in the world, after only China with respect to subscriber base of nearly 898 million in March 2013. A series of reform measures by the government, wireless technology, and active participation by the private sector played an important role in the exponential growth of the telecom sector in the country. India has a rising penetration rate with urban teledensity standing at 147% while rural teledensity being 41% as of March 2013, up from 111% and 21.2% respectively, in 2009

(Source: http://indiabudget.nic.in/es2012-13/echap-11.pdf)

Another important driver is the rollout of 3G and broadband on a pan-India basis which will boost the market as demand will increase as players look to enhance the broadband penetration levels.

Sharing of active infrastructure will allow operators to share key electronic components such as antennae, radio access networks, transmission system and backhaul. Globally, sharing of active infrastructure elements has been in commercial operation by 2G and 3G players. In India, it needs to be seen as to how required trust can be developed between operators sharing their active infrastructure elements in the geographies where they compete as well. At present growth in subscriber base is coming from rural/semi urban areas, the incremental average revenue per user (ARPU) is relatively lower. Further network planning and design in rural areas is different from that in urban areas, given that population in rural areas is widely dispersed, which increases the tower requirement and hence active infrastructure requirement.



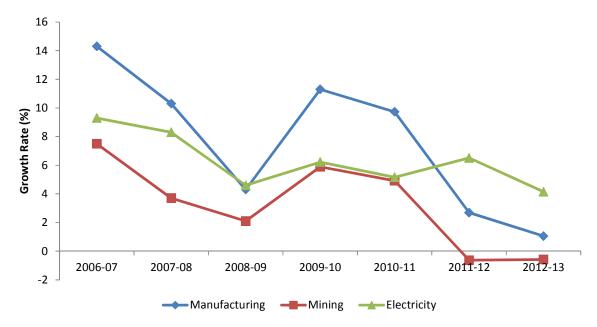
There is also tremendous potential in the Fiber-to-the-Home segment since today's users are looking increasingly for a quadruple play of high-speed broadband, high-definition video, unlimited anywhere telephony, and real-time surveillance. To cater to the growing energy requirement across the globe, investments in new generation facilities are inevitable.

(Source: http://www.metalworld.co.in/newsletter/july12/infocus0712.pdf)

#### **Industrial Sector**

Industrial investment coming in the form of factories, buildings, machineries and other electrical equipments would require cables- be it high, medium or low-tension. This would drive demand for cables in industrial sector, going forward. Government impetus in refineries, power and fertilizers will offer a boost to the cable industry as almost all manufacturing companies need cables. Robust industrialization and growing urbanization are the other important drivers identified.

Annual Average Growth Rate of Industrial Production in Major Sectors of Economy (as on 31<sup>st</sup> May 2013):



(Source: http://planningcommission.gov.in/data/datatable/data\_2110/table\_15.pdf)

The Index of Industrial Production has slumped from 12.17% in 2006-07 to 2.08 in 2012-13. However, recent reforms on the policy front are expected to revitalize the investment cycle. Therefore there is a huge scope of improvement in the industrial production which eventually will drive the demand for wires and cables.

#### **Others**

India's economic growth has accelerated significantly over the past decade. Industries like pharmaceuticals, refineries, automobile and railways consuming wires and cables on a large scale have seen a significant growth over the years. There is a huge amount of investment flowing in all these sectors which in turn would create huge demand for cables like control and instrumentation cables, specialty cables, etc.



The wire industry in India also depends on the construction and automotive sector. Infrastructure and housing are the growth engines of the construction sector and the government places high priority on transportation networks and residential housing (urban areas alone are in need of millions of apartments). Additionally, growth will be fuelled by urbanization as cables and wires will be required in buildings and offices. The Indian automotive industry has recovered and according to the Association of Indian Automobile Manufacturers, the sales of cars will double or even triple by 2015.

(Source: <a href="http://www.mdna.com/wire\_cable\_indiap2">http://www.mdna.com/wire\_cable\_indiap2</a>)

#### **Challenges:**

Since basically all areas of life rely on wire and the products that are manufactured from wire, and while their property potential is seemingly not yet exhausted, the wire, cable and wire processing industry is constantly faced with new challenges. In order to meeting these challenges it require machinery, tooling, accessories, ancillary equipment and services that are as efficient as possible in their utilization of energy and raw materials, and which produce as little waste as possible during startup and production.

- Challenges identified include increasing price rise and competition from Chinese imports. As the price of
  copper continues to increase, profit margins are squeezed and they become uncompetitive in the
  international market.
- The cable industry is facing few challenges at the moment such as tight liquidity positions, pressures from increasing input raw material costs, difficulty in getting the right manpower both towards manufacturing & administrative activities.
- The cable industry also lacks good R&D facilities and talent.
- As products grow more complex and weight reduction becomes more critical, engineers are eager to find an
  alternative. Evolving technology, such as carbon nanotubes, fiber optics and printed electrical systems, may
  provide the backbone of future electrical distribution systems in cars, trucks, locomotives, aircraft and other
  vehicles.
  - Carbon Nanotubes: Carbon nanotubes are already being used for some military applications that require smaller and lighter wiring harnesses, such as unmanned aerial vehicles and satellites.
  - Fiber Optics: Fiber optics has potential to replace traditional electrical wiring in some products, such
    as airplanes and helicopters which could result in lighter, more fuel-efficient airplanes with more
    reliable control and monitoring systems.
  - Printed Electrical Systems: In the near future, wiring harnesses, connectors and other electrical
    components may be printed with the touch of a button. Printed electrical systems are an offshoot of
    printed electronics, a fast-growing field.

#### **Future Outlook:**

Electrical wires and cables market is growing at a steady pace as the government is investing heavily in
infrastructure development. Increase in capacity of the existing power plants and commissioning of the new
ones have resulted in higher demand for electric wires and cables.

Category-wise Forecast of Electrical Energy Consumption by the end of 12<sup>th</sup> and 13<sup>th</sup> Plan:

Category	End of 12 <sup>th</sup> Plan	End of 13 <sup>th</sup> Plan
Domestic	289924	426148
Commercial	116535	185722
Irrigation	210611	287926
Industrial	393306	585819
Others	88619	126193
Total	1098995	1611808



(Source: Growth of Electricity Sector in India from 1947-2013, Central Electricity Authority, Ministry of Power)

In 12th plan (2012-2017) there is a target of 100000 MW of power generation which ensures a steady growth in wire and cable industry

(Source: http://www.wirecable.in/2011/07/views-on-wire-cable-industry/)

- Design changes will allow cable ratings to increase, allowing smaller cables for higher voltages. There may be the replacement of the ring main with radial networks using smaller cables to supply a group of sockets. Ducted cables running behind skirting boards will allow surface mounting, and bus bars will be used within buildings. This will also help to meet air tightness requirements of sustainability standards by reducing the need to knock random holes in walls to install cables. With more off-site manufacturing and testing to make onsite installation quicker there will be increased use of prefabricated cable and plug systems that require less installation skills.
- Although the optical fiber network in India is the fourth largest in the world, the optical fiber length per capita is only 39 meters in this country while it's 197 meters in China and 907 meters in the United States. We think Indian cable demand would increase faster reaching 15-20 million km in 2015.

(Source: http://www.wirecable.in/2011/07/views-on-wire-cable-industry/)



### **OUR BUSINESS**

#### Overview:

Our Company is an established player in the Wire & Cable Industry and is among the largest Wire & Cable manufacturers in India having more than five years of rich experience of the International Industry. Over the period of last five years, we have established our reputation and reliability in various markets in India as well as abroad. Our Company, based on its experience and standard, confirms to major specifications and customer requirements and accordingly manufacture the products which provide us the value addition and technical edge.

Driven by innovation and heavy investment in Research & Development, our company introduces Wires Of tomorrow. Safety, security and durability are our prime concerns. That's why our wires pass through the toughest of tests before it reaches you. And it will redefine the way you live. Our company stepped into the manufacturing of Wire & Cable in 2008.

Earlier to 2010, our company used to purchase Copper and Aluminium Wires from the outsider to manufacture its final products. However in year 2010, our Company made the backwards integration installing the Copper and Aluminium wire drawing facility which, in turn, added value to the organization in terms of economies of scale and production of Copper and Aluminium wires in our accordance.

#### **About Us:**

Our company was incorporated on June 12, 2008 to manufacture and trade cables. Over the years we have been expanding our product range and have added variety of cables in our product range. We moved up the value chain by identifying new opportunities and diversifying the product portfolio. The registered office of the company is situated at 7A/39, WEA Channa Market, Karol Bagh, New Delhi, Delhi-110005, India and manufacturing unit at E-424, RIICO Industrial Area, Chopanki, Bhiwadi, Tehsil-Tijara, District-Alwar, Rajasthan.

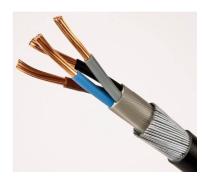
## **Product Portfolio:**

We are one of the leading manufacturers of Wires & Cables which include Armoured Cable, Unarmoured Cable, Flexible & House Wires, Submersible Cable, Control & Instrumentation Cable. These are manufactured using quality material which is checked at every stage of production by our highly experienced quality controllers.

## **OUR PRODUCTS**

## **Armoured Cable**

Armoured cables are generally used for underground wiring. Armoured cables are power cables which comprises of two or more electric conductors which are enveloped in a protective sheath. The cable derives its name from its protective nature and allows better electric transmission with lesser risks involved. The significance of armoured cables lies in its construction. Each and every component plays a significant role in energy transmission. The conducting wires which are mostly made of copper offer superior conductivity. The cross-linked polyethylene insulation enveloped in wires allows better energy transmission by preventing external alterations.

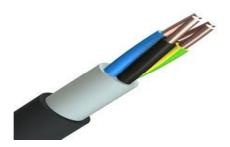


Armoured cables are more flexible than their counter-parts and this makes them the first choice for industrial purposes. The installation bends and twists involved in installation do not hamper its external shape and energy transmission. The mechanism involved in these cables allows better flexibility thus, making it durable for large electric transmission. The chromium content in the steel armour protects the cable from external harsh



environment when exposed to it. The heat-resistant ability of armoured cables should be attributed towards the PVC bedding and the external layer of steel armour. The external protection in conductors allows better transmission of energy under high pressure.

#### **Unarmoured Cable**



Unarmoured electrical cable has no protective flexible steel covering, its covering is made of plastic.

#### Flexible & House Wires

Flexible cables or 'continuous-flex' cables are cables specially designed to cope with the tight bending radii and physical stress associated with moving applications, such as inside cable carriers. Due to increasing demands within the field of automation technology in the 1980s, such as increasing loads, moving cables guided inside cable carriers often failed, although the cable carriers themselves did not. In extreme cases, failures caused by "corkscrews" and core ruptures brought entire production lines to a standstill at high cost. As a result, highly flexible cables were developed with unique characteristics to differentiate them from standard designs.



These are sometimes called "chain-suitable," "high-flex," or "continuous flex" cables. A higher level of flexibility means the service life of a cable inside a cable carrier can be greatly extended. A normal cable typically manages 50,000 cycles but a dynamic cable can complete between one and three million cycles. Flexible cables can be divided into two types: those with conductors stranded in layers inside the cable and those that have bundled or braided conductors. Flexible cables manufactured by us include:

# Single Core PVC Insulated Copper Conductor (Unsheathed) Flexible Industrial cables, 1100 Voltage Grade (Colour: Red/Yellow/Blue/Black/Green)

Nominal Cross Sectional area of conductor sq. mm	Number/Nom . Dia of cond. Strands* mm	Thickness of Insulation (Nom) mm	Approx. overall Diameter mm	Current carrying capacity 2 cables single phase  Unenclosed clipped directly to a surface or on a cable trays amps	Max. conductor resistance per KM at 20 <sup>0</sup> C ohms
10	80/0.4	1.0	6.1	46	1.91
16	126/0.4	1.0	7.0	62	1.21
25	196/0.4	1.2	8.6	80	0.780
35	276/0.4	1.2	9.7	102	0.554
50	396/0.4	1.4	11.5	138	0.386
70	360/0.5	1.4	13.0	214	0.272
95	475/0.5	1.6	14.9	260	0.206
120	608/0.5	1.6	16.4	305	0.161
150	750/0.5	1.8	18.3	355	0.129



185	925/0.5	2.0	20.1	415	0.106
240	1221/0.5	2.2	22.9	500	0.0801

<sup>\*</sup>The number and diameter of conductor strands are for reference only. Conductor resistance as per IS: 8130 is the governing criteria.

# 5. Multicore Round PVC Insulated Copper Conductor and PVC Sheathed Flexible Industrial cables, 1100 Voltage Grade

Nominal Cross	Number/ Nom. Dia of	Thickness		Thickness		Approx. Overall Diameter		Current		tage np/Meter	Max. Conductor	
Sectional area of conductor Sq. mm	cond. Strands* mm	of insulation mm	Two Core mm	Three Core Mm	Four Core mm	Two Core mm	Three Core mm	Four Core mm	Rating AC Amps	DC or Single phase AC mV	3 Phase AC mV	Resistance per KM at 20° C ohms
0.5	16/0.20	0.6	0.9	0.9	0.9	6.2	6.5	7.0	4	83	72	39.0
0.75	24/0.20	0.6	0.9	0.9	0.9	6.6	6.9	7.5	7	56	48	26.0
1.0	32/0.20	0.6	0.9	0.9	0.9	6.9	7.3	7.9	11	43	37	19.5
1.5	30/0.25	0.6	0.9	0.9	1.0	7.4	7.8	8.7	13	31	26	13.3
2.5	50/0.25	0.7	1.0	1.0	1.0	8.81	9.4	10.2	18	18	16	7.98
4.0	56/0.30	0.8	1.0	1.0	1.0	10.2	10.9	11.9	24	11	9.6	4.95
6.0	84/0.30	0.80	1.1	1.1	1.2	11.5	12.2	13.6	31	8	7	3.30

## Submersible Cable

Submersible cables help transmit energy in submerged devices. Fully submersible, these cables with their tough robust insulation allows better energy transmission and helps avoid accidents. Primarily used to supply energy to submersible pumps, these cables can also be used to extract water from deep underground reservoirs. However, there are various kinds of submersible cables and each differs from the other in terms of performance and function. The specification of this variety of cable depends on its working environment, the electrical load and the type of external liquid it comes in contact with. Ideally, the cable used for pumping underground wa ter should be free from harmful chemicals and provide resistance to abrasion.



Most submersible wires are enveloped in durable rubber and plastic compounds that are flexible and provide optimum protection against the liquid it is surrounded by. Designed for excellent performance even under fully submerged condition, these cables withstand the impact of corrosive liquids and abrasion. Used in the aquarium filtration system, these cables are also used for illuminating floodlights. It's the ideal replacement to ordinary cables in construction sites which require greater protection and resistance to water. Submersible Cables manufactured by us include:



# 6. Three Core Flat PVC Insulated Flexible Industrial cable for Submersible use, 1100 Voltage Grade

Nominal		Insulation		Sheath Overall D		Max. Conductor	Current Carrying	
area of conductor Sq. mm	Number/Size of Wire for each core mm	Thickness (Nom.) mm	Core dia. (Nom.) mm	Width (Nom.0 mm	Height (Nom.) mm	resistance per at 20 <sup>0</sup> C (Max.) Ohm/km	Capacity at 40 <sup>0</sup> C amps	
1.5	30/0.25	0.6	2.8	10.1	4.7	13.3	13	
2.50	50/0.25	0.7	3.5	12.2	5.5	7.98	18	
4.00	56/0.30	0.8	4.2	14.6	6.5	4.95	24	
6.00	84/0.30	0.8	4.7	16.2	7.0	3.30	31	
10.00	80/0.40	1.0	6.0	20.2	8.5	1.91	42	
16.00	126/0.40	1.0	7.0	23.4	9.7	1.21	57	
25.00	196/0.40	1.2	8.6	28.5	11.7	0.780	72	
35.00	276/0.40	1.2	9.7	32.1	13.0	0.554	90	

#### **Control & Instrumentation Cable**

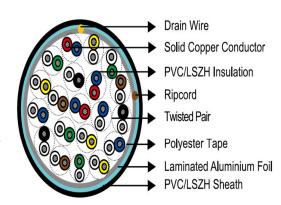


Instrumentation cables have very diverse applications. These cables are designed for use in communication and instrumentation application in and around process industries like oil exploration, cement, paper, steel, power generation and others. Cable made to specific rigid requirements are utilized in process controls, transmission of signals, computers, control systems and monitor networks as well as in intrinsically safe systems in hazardous areas like petrochemical plants and thermal power plants

The technological and economic development of a society is closely connected with the wire and cable industry and its suppliers. Since basically all areas of life rely on wire and the products that are manufactured from wire, and while their property potential is seemingly not yet exhausted, the wire, cable and wire processing industry is constantly faced with new challenges. In order to meeting these challenges, it requires machinery, tooling, accessories, ancillary equipment and services that are as efficient as possible in their utilization of energy and raw materials, and which produce as little waste as possible during startup and production.

## **Telephone Switch Board Cables**

Telephone Switch Board Cables are used for indoor Telephones, Telephone Exch anges, Satellite Telecommunication Systems, Industrial Plant Communication Systems, EPBAX Systems, Closed Circuit Security Systems, In-House Telephone wiring and various other equipments involving telephones. These Cables are generally made as per TEC Specification No. G/WIR-06/02 or as per customer specification.





## Flame Retardant-Low Smoke & Halogen Cables

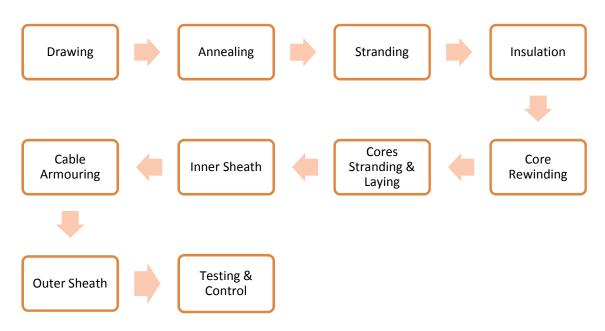
Flame Retardant-Low Smoke & Halogen Cables are recommended for places where human concentration is



high like shopping malls, buildings, offices, hospitals, etc. These cables are made up of specially formulated PVC Polymers which restrict toxic gases and smoke, and doesn't allow fire to spread. We also manufacture Zero-Halogen Flame Retardant Cables which are manufactured using special polymeric compounds that are Halogen-free which should be the first choice for places like shopping malls, offices, cinema halls etc. It has a high oxygen index, thus offering superior protection against fire. Choking being the main reason of death during fire, we have designed our wires with technology that releases less toxic gas because they are halogen free. Thus reducing the chances of choking during fire. Being halogen free makes them eco friendly as well. As everyday, regular wires releases huge amounts of hazardous halogen gases, depleting the earth's ozone layer.

### MANUFACTURING PROCESS

The basic components for cable manufacturing are conductors (Copper/Alloy), PVC/XLPE, Dielectric Insulation, Inner Sheath, G.I. Wire, Armouring and Outer Sheath. The manufacturing of cables involves the following steps –





## 1. Drawing:

Bulk copper is formed into wire of varying diameters by drawing it through a series of dies. Wires are drawn in required sizes as per the specification by using Copper/ Aluminum as well as Alloy conductor of required specification.

## 2. Annealing:

Since the drawing process causes the copper to become hard and brittle, it should be annealed. The drawn wires are then softened by heating and slow cooling. This process is called annealing. We have installed an automatic annealing system, which helps us in strengthening the drawn wires.

## 3. Stranding:

Anywhere from 20-100 (very fine copper conductor wires) are twisted into cords which will be used in making flexible wire and cable.

Layers of wires (1+6+12+18+24 etc.) are stranded together to make copper conductors. The maximum nominal cross-section area of a power cable core is 500mm<sup>2</sup>.

The next step is stranding in which wires are grouped together in order to make the cables more flexible. In this process, smaller individual wires are twisted or bunched together to produce larger number of wires that are more flexible than solid wires of similar size. A thin coat of a specific material is coated, usually tin, on the individual wires, which provides better solder ability.

### 4. Insulation:

The copper conductors, whether single wire or multiple stranded wires, are covered by PVC for current insulation. Insulation is a process in which the conductors/cables are covered with material as per the requirement to provide the insulating properties required by the user according to the customer's specification. Cables are manufactured with both thermoplastic and thermosetting insulation, insulated with PVC/PE/XLPE as required by the specification. Insulation for the cables is strictly done and applied over conductors by extrusion through the electrical process and undergoes the online H.V. Spark tests.

### 5. Core rewinding:

All insulated cores are rewound to the particular required lengths, passing through the electrical stress test i.e. spark test, which are further processed only after passing through the various physical, electrical and mechanical tests.

## 6. Cores stranding and laying process:

Three or four of these PVC insulated copper conductors are assembled into power cables. The next step is stranding, in which insulated wires called cores are grouped together, to make the cables symmetrically round. In this process, smaller individual cores are twisted or cabled together to make larger cores that are round and flexible.

## 7. Inner Sheath:

Complete cables are formed by sheathing twin-core or multiple-core PVC insulated copper conductors with PVC. Inner Sheath is a process in which the cables are coated to provide the sheathing properties as required by the user. Cables are manufactured with both thermoplastic and thermosetting extrusion. They are sheathed with PVC/PE/XLPE as required by the specification. Sheathing for the cables is strictly done and applied over insulated cable by extrusion through the electrical process and passing through the online H.V. Spark tests.

## 8. Cable Armouring:



Special purpose power cables must be surrounded with steel wires in order to increase the cable structure strength. Armouring process is conducted on inner sheathed multi core cables. Galvanized steel wires and strips are used for protection of internal cores. This process is required for underground application of electrical power and control cables.

## 9. Outer Sheath:

Outer sheath is a process in which the cables are coated to provide the sheathing properties required by the user. Cables are manufactured with both thermoplastic and thermosetting extrusion. They are overall sheathed with PVC/PE/XLPE as required by the specification. Sheathing of the cables is strictly done and applied over armoured or un-armoured cabled cores by extrusion, through the electrical process and passing through the online high voltage spark tests.

#### 10. Testing and Quality Control:

The cables are tested as per Indian standard specifications to ensure that the cables are free from all defects.

#### **OUR STRENGTHS**

- Sizing and processing of conductor and insulated cores is done on latest technologies, in controlled
  manner. To have optimum values of capacitance, capacitance imbalance, image and cross talk
  attenuation and characteristic impendence.
- High-end PVC insulation is used for long life and stable properties of cable.
- To ensure minimum cross talk, staggered lays of twisted pairs are used.
- Shielding protects cables from outside/ inter pair interference as per specific needs.
- Our company adheres to high quality standards.

## **PLANT & MACHINERY**

We have a manufacturing plant of 4000 Sq. Mtr. situated at E-424, RIICO Industrial Area, Chopanki, Tehsil Tijara, District Alwar, Rajasthan.

## COLLABORATIONS

We have not entered into any technical or other collaboration

## **HUMAN RESOURCE**

Human resources plays an essential role in developing a company's strategy as well as handling the employee-centered activities of an organization. We have 27 full time employees at our registered office and plant premises. Our man power is a prudent mix of the experienced and youth which gives us the dual advantage of stability and growth. Our work processes and skilled resources together with our strong management team have enabled us to successfully implement our growth plans. Apart from the above employees, we also employ casual labour on daily basis.

### **DEPARTMENT WISE BREAK-UP**

Department	Number of Employees
Finance & Accounts	2
Sales & Marketing	5
Production & Store	17
Administration	2



Company Secretary & Compliance Officer	1
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#### **BUSINESS STRATEGY**

The Management of our company is planning to expand its business in order to capture the markets of different countries and for the aforesaid purpose our Company requires the additional funds to achieve its targets. Our vision is to become a leading manufacturer in all the fields of wires & Cables and we have already started the work in this regard. Our driving force has always been the quality of our products, as the same would enable us for long standing relationship with our customers. All the quality methods are being maintained at our works for raw material, in process and final inspections.

### **COMPETITION**

Although there is a clear and growing market for our products, we do face competition from a number of other players in this segment. Most of the markets in which we operate are unorganized and fragmented with many small and medium-sized Companies. We face substantial competition for our products from other manufacturers in domestic market. Our competition varies for our products and regions. We have to compete with different players in different regions. We compete with other manufacturers on the basis of product range, product quality, and product price including factors, based on reputation, regional needs, and customer convenience. While these factors are key parameters in client's decisions matrix in purchasing goods, product range, product quality and product price is often the deciding factor in most deals.

### **MARKETING**

We ensure service to our customers effectively and just in time delivery. We cater the requirements of various sectors. We sell our products primarily under sales contracts and purchase orders by entering into contracts on various terms with our customers and are obliged to deliver products according to a pre-agreed price and schedule during the term of the contract. We grant certain customers credit terms on the basis of the reputation of the customers and their previous credit record with our Company. We also sell our products against purchase orders placed by our customers. Our goals for marketing plans are to gain market awareness with respect to the demand for the new product developments in the local markets, prepare viable advertisements, sales promotions, sponsorships, database programs and other marketing communication tools for consumer markets and Market its products by participating in tender to procure contracts and undertake to supply products.

## **INSURANCE**

We maintain insurance for standard fire and special perils policy, which provides insurance cover against loss or damage by fire, earthquake, explosion, burglary, theft and robbery. Although we attempt to limit and mitigate our liability for damages arising from negligent acts, errors or omissions through contractual provisions and/or insurance, the indemnities set forth in our contracts and/ or our insurance may not be enforceable in all instances or the limitations of liability may not protect us from entire liability for damages. We have also availed out various insurance policies to cover our vehicles at our manufacturing plant.

## LAND & PROPERTIES

The following table sets for the properties taken on lease/ rent by us:

S	Sr. Location of the Document		Lease Rent/		Lease/Lic	Activity						
N	0.	prope	rty	and D	<b>Date</b>	Licensor/Lessor		License Fee	From	То	Activity	
	1	E-424, Industrial Chopanki,	RIICO Area, Tehsil	Transfe lease right	er of hold from	Rajasthan Industrial Developmen	State	Rs. 18,60,000	December 06, 2006	Valid upto 99 years from original date of	Manufactu ring Plant	



Sr.	Location of the	Document	ment Licensor/Lessor Lease Rent/		Lease/Lic	ense period	Activity
No.	property	and Date	Licensor/Lessor	License Fee	From	То	Activity
	Tijara, District Alwar, Rajasthan Area: 4000 Sq. Mtr.	M/s Rathi & Bagri Brothers	Investment Corporation Limited Rest House Road, RIICO Chowk, Bhiwadi, Distt. Alwar-301019			allotment	
2	7A/39, W.E.A. Channa Market, Karol Bagh, Delhi- 110005	Rent Agreement August 30, 2013	Mrs. Smita Jain  House No. 6B/10,  N.E.A, Old  Rajinder Nagar,  New Delhi-  110060	Rs. 10,000/- Per Month	August 21, 2013	July 21, 2014	Business
3	Plot No. E-300 Phase – I, RIICO Industrial Area Bhiwadi -301019	Rent Agreement March 20, 2013	Mr. Balvir Singh D-213, (A) Bhaskar Marg Banipark, Jaipur (Raj.)	Rs. 5,000/- Per Month	March 20, 2013	February 20, 2014	Business

## INTELLECTUAL PROPERTY

We have also applied for the following registrations under the Trademarks Act. The status of our applications is as under:

Sr. No.	Trademark	Date of application	Appliation No.	Class	Current Status
1.	BONLON	November 18, 2013	1444405	09	Pending with Trademark Authority
2.	BONLON MASTER	May 28, 2013	2546739	09	Pending with Trademark Authority
3.	BONLON PRIME	May 28, 2013	2546738	09	Pending with Trademark Authority
4.	NATCAB	February 11, 2013	2486369	09	Pending with Trademark Authority



5.	NATCAB-GOLD	February 11, 2013	2486372	09	Pending with Trademark Authority
6.	NATCAB-PREMIUM	February 11, 2013	2486371	09	Pending with Trademark Authority
7.	NATCAB-SILVER	February 11, 2013	2486370	09	Pending with Trademark Authority



## KEY INDUSTRY REGULATIONS AND POLICIES

The business of our Company requires, at various stages, the sanction of the concerned authorities under the relevant Central, State legislation and local laws. The following description is an overview of certain laws and regulations in India, which are relevant to our Company. Certain information detailed in this chapter has been obtained from publications available in the public domain. The regulations set out below are not exhaustive, and are only intended to provide general information to applicants and is neither designed nor intended to be a substitute for professional legal advice.

The statements below are based on current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. For details of government approvals obtained by us, see the chapter titled "Government and Other Statutory Approvals" beginning on page 215 of this Prospectus.

### Factories Act, 1948

The Factories Act, 1948 ("Factories Act") aims at regulating labour employed in factories. A "factory" is defined as "any premises... whereon ten or more workers are working or were working on any day of the preceding twelve months, and in any part of which a manufacturing process is being carried on with the aid of power, or is ordinarily so carried on, or whereon twenty or more workers are working, or were working on any day of the preceding twelve months, and in any part of which a manufacturing process is carried on without the aid of power, or is ordinarily so carried on...". The main aim of the said Act is to ensure adequate safety measures and to promote the health and welfare of the workers employed in factories initiating various measures from time to time to ensure that adequate standards of safety, health and welfare are achieved at all the places. Under the Factories Act, the State Government may make rules mandating approval for proposed factories and requiring licensing and registration of factories. The Factories Act makes detailed provision for ensuring sanitary conditions in the factory and safety of the workers and also lays down permissible working hours, leave etc. In addition, it makes provision for the adoption of worker welfare measures.

#### Payment of Wages Act 1936

The Payment of Wages Act 1936 ("PWA") makes provisions regarding the date by which wages are to be paid, when it will be paid and what deductions can be made from the wages of the workers.

### Payment of Bonus Act 1965

The Payment of Bonus Act 1965 is applicable to all establishments employing 20 or more employees. The said Act provides for payments of annual bonus subject to a minimum of 8.33% of wages and maximum of 20% of wages to employees drawing Rs.3500/- per month or less. The bonus to be paid to employees getting Rs.2500/- per month or above upto Rs.3500/- per month is worked out by taking wages as Rs.2500/- per month only. The Act does not apply to certain establishments. The newly setup establishments are exempted for five years in certain circumstances. Some of the State Governments have reduced the employment size from 20 to 10 for the purpose of applicability of this Act.

## Employees' Provident Funds and Miscellaneous Provisions Act, 1952

Employees' Provident Funds and Miscellaneous Provisions Act, 1952 ("EPFA") was introduced with the object to providing provident funds for the benefit of employees in factories and other establishments. It provides for the institution of provident funds and pension funds for employees in establishments, which employ more than 20 persons, and factories specified in Schedule I of the EPFA. Under the EPFA, the Central Government has framed the "Employees' Provident Fund Scheme", "Employees Deposit-linked Insurance Scheme" and the "Employees' Family Pension Scheme". The funds constituted under these schemes consist of contributions from



both the employer and the employees, in the manner specified in the statute. The EPFA prescribes penalties for avoiding payments required to be made under the above-mentioned schemes.

## Payment of Gratuity Act, 1972

The Payment of Gratuity Act, 1972 ("PGA") was enacted with the objective to regulate the payment of gratuity, to an employee who has rendered for his long and meritorious service, at the time of termination of his services. Gratuity is payable to an employee on the termination of his employment after he has rendered continuous service for not less than five years:

- (a) on his/her superannuation;
- (b) on his/her retirement or resignation;
- (c) on his/her death or disablement due to accident or disease (in this case the minimum requirement of five years does not apply).

The PGA establishes a scheme for the payment of gratuity to employees engaged in every factory, mine, oil field, plantation, port and railway Company; every shop or establishment in which ten or more persons are employed or were employed on any day of the preceding twelve months; and in such other establishments in which ten or more persons are employed or were employed on any day of the preceding twelve months, as the Central Government may, by notification, specify. Penalties are prescribed for non-compliance with statutory provisions.

## Minimum Wages Act, 1948

The Minimum Wages Act, 1948 ("MWA") came into force with an objective to provide for the fixation of a minimum wage payable by the employer to the employee. Under the MWA, every employer is mandated to pay the minimum wages to all employees engaged to do any work skilled, unskilled, manual or clerical (including out-workers) in any employment listed in the schedule to the MWA, in respect of which minimum rates of wages have been fixed or revised under the MWA. Construction of Buildings, Roads, and Runways are scheduled employments. It prescribes penalties for non-compliance by employers for payment of the wages thus fixed.

## Workmen's Compensation Act, 1923

The Workmen's Compensation Act, 1923 ("WCA") has been enacted with the objective to provide for the payment of compensation to workmen by employers for injuries by accident arising out of and in the course of employment, and for occupational diseases resulting in death or disablement. The WCA makes every employer liable to pay compensation in accordance with the WCA if a personal injury/disablement/ loss of life is caused to a workman (including those employed through a contractor) by accident arising out of and in the course of his employment. In case the employer fails to pay compensation due under the WCA within one month from the date it falls due, the commissioner appointed under the WCA may direct the employer to pay the compensation amount along with interest and may also impose a penalty.

## **Industrial Disputes Act 1947**

The Industrial Disputes Act 1947 lays down the machinery and procedure for investigation, settlement and resolution of Industrial disputes in what situations a strike or lock-out becomes illegal and what are the requirements for laying off or retrenching the employees or closing down the establishment.



## **Trade Union Act 1926**

The Trade Union Act 1926 lays down the procedure for registration of trade unions of workmen and employers. The Trade Unions registered under the Act have been given certain immunities from civil and criminal liabilities.

#### Child Labour Prohibition and Regulation Act 1986

The Child Labour Prohibition and Regulation Act 1986 prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Employment of Child Labour is prohibited in Building and Construction Industry.

## Inter-State Migrant workmen's Regulation of Employment and Conditions of service) Act 1979

The Inter-State Migrant workmen's Regulation of Employment and Conditions of Service) Act 1979 is applicable to an establishment which employs 5 or more interstate migrant workmen through an intermediary (who has recruited workmen in one state for employment in the establishment situated in another state). The Inter-State migrant workmen, in an establishment to which this Act becomes applicable, are required to be provided certain facilities such as housing, medical aid, traveling expenses from home upto the establishment and back, etc.

## Water (Prevention and Control of Pollution) Act 1974

The Water (Prevention and Control of Pollution) Act 1974 ("the Act") was enacted with an objective to protect the rivers and streams from being polluted by domestic and industrial effluents. The Act prohibits the discharge of toxic and poisonous matter in the river and streams without treating the pollutants as per the standard laid down by the Pollution control boards constituted under the Act. A person intending to commence any new industry, operation or process likely to discharge pollutants must obtain prior consent of the board constituted under the Act.

## Air (Prevention and Control of Pollution) Act 1981

Air (Prevention and Control of Pollution) Act 1981("the Act") was enacted with an objective to protect the environment from smoke and other toxic effluents released in the atmosphere by industries. With a view to curb air pollution, the Act has declared several areas as air pollution control area and also prohibits the use of certain types of fuels and appliances. Prior written consent is required of the board constituted under the Act, if a person intends to commence an industrial plant in a pollution control area.



## **OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS**

Our Company was incorporated as "B.C. Power Controls Private Limited" under the provisions of the Companies Act, 1956 vide certificate of incorporation dated June 12, 2008 bearing registration no. 179414, in Delhi. Subsequently, Our Company was converted into a public limited company vide fresh certificate of incorporation dated November 21, 2013 and consequently the name of our Company was changed to B.C. Power Controls Limited.

For information on the Company's activities, market, growth, technology and managerial competence, please see the chapters "Our Management", "Our Business" and "Our Industry" beginning on pages 123, 108 and 95 respectively of this Prospectus.

### **CHANGE IN REGISTERED OFFICE**

Initially, the Registered Office of our Company was situated at 147 Ground Floor, Pushpanjali, Delhi-110092, India. Our Registered Office was shifted with effect from September 1, 2010 to A-78, Jhilmil Industrial Area, GT Road, Shahdara, Delhi – 110095, India. Subsequently, Our Registered Office was shifted with effect from August 21, 2013 to 7A/39, WEA Channa Market, Karol Bagh, New Delhi, Delhi-110005, India.

### KEY EVENTS AND MILESTONES IN THE HISTORY OF OUR COMPANY

Period	Event					
June 12, 2008	Our Company was Incorporated					
March 23, 2012	Our Company got registration of ISO 9001:2008 vide certificate no. PCMS/QMS/1601-2012					
March 31, 2012	Turnover of our company crossed Rs. 100 crores					
February 11, 2013	Our Company was awarded NSIC-CRISIL SE 2B rating for its high performance capability and moderate financial strength					
August 10, 2013	Our Company was registered for ISO 14001:2004 vide certificate no. 22608.					
August 10, 2013	Our Company was registered for OHSAS 18001:2004 vide certificate no. 22611.					
September 30, 2013	Our Company issued Bonus Shares in the ratio of 2:1 (Two Equity shares for every one share held)					
November 21, 2013	Our Company was converted into Public Limited Company vide fresh certificate of incorporation dated November 21, 2013					

## **OUR MAIN OBJECTS**

The main objects of our Company, as contained in our Memorandum of Association, are as set forth below:

- 1. To manufacture, trade, import, export, engineering, marketing and technical consultancy, produce and distribute, sell and purchase of all type of electrical wires and cables in India and abroad.
- 2. To carry on business of manufacture, trading, repairing all types of electrical equipments, electrical wire, cable, electrical appliance, electrical instrument & things required for or capable of being used in connection with wire & cables in India and abroad.



## AMENDMENTS TO THE MEMORANDUM OF ASSOCIATION

Since incorporation, the following changes have been made to our Memorandum of Association:

Date of Shareholders' Approval	ers' Amendment			
August 18, 2010	The Initial authorized share capital of Rs. 10,00,000 (Rupees Ten Lakhs Only) was increased to Rs. 2,00,00,000 (Rupees Two Crores Only) consisting of 20,00,000Equity Shares of Rs. 10 each			
August 21, 2013	The authorized capital of Rs. 2,00,00,000 (Rupees Two Crores Only) was increased to Rs. 14,00,00,000 (Rupees Fourteen Crores Only) consisting of 1,40,00,000 Equity Shares of Rs. 10 each			
November 21, 2013	Clause I of the Memorandum of Association of the company changed to reflect changed name of the company as B.C. Power Controls Limited on conversion of Company into a Public Limited Company.			

### HOLDING COMPANY OF OUR COMPANY

Our Company has no holding company as on the date of filing of this Prospectus.

### SUBSIDIARY COMPANY OF OUR COMPANY

There is no subsidiary of our Company as on this date of filing of this Prospectus.

### INJUNCTIONS OR RESTRAINING ORDERS

The Company is not operating under any injunction or restraining order.

### **DETAILS OF PAST PERFORMANCE**

For details in relation to our financial performance in the previous five financial years, including details of non-recurring items of income, refer to section titled "Financial Statements" beginning on page 161 of this Prospectus.

## SHAREHOLDERS AGREEMENTS

Our Company has not entered into any shareholders agreement as on date of filing of this Prospectus.

## **OTHER AGREEMENTS**

Our Company has not entered into any specific or special agreements except that have been entered into in ordinary course of business and Agreement dated September 30, 2013 with Managing Director for his appointment as on the date of filing of this Prospectus.

## RESTRICTIVE COVENANTS IN LOAN AGREEMENTS

Our Company has obtained Credit facilities from Bank of India vide Sanction letter dated December 07, 2012. The Banks has issued us No Objection Certificate in relation to our IPO vide letter dated December 07, 2013.

## STRATEGIC/ FINANCIAL PARTNERS

Our Company does not have any strategic/financial partner as on the date of filing of this Prospectus.

## DEFAULTS OR RESCHEDULING OF BORROWINGS WITH FINANCIAL INSTITUTIONS OR BANKS

There have been no defaults or rescheduling of borrowings with financial institutions or banks as on the date of this Prospectus.

## NUMBER OF SHAREHOLDERS

Our Company has 11 shareholders on date of this Prospectus.



## **OUR MANAGEMENT**

## **BOARD OF DIRECTORS**

Under our Articles of Association we are required to have not less than 3 directors and not more than 12 directors, subject to Sections 252 and 259 of the Companies Act. We currently have four directors on our Board.

The following table sets forth details regarding our Board of Directors as on the date of this Prospectus other than Directorship in our Company:

Sr. No.	Name, Father's/Husband`s Name, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment	Other Directorships
1.	Name: Mr. Arun Kumar Jain Age: 55 Years Father's Name: Mr. Shekhar Chand Jain Designation: Managing Director Address: 6-B/10 N.E.A., Old Rajinder Nagar, New Delhi-110060 Occupation: Business Nationality: Indian Term: For 5 years from September 30, 2013 to September 30, 2018 DIN: 00438324	December 30,2009	<ul> <li>Vinco Metals Private Limited</li> <li>Bon Lon Private Limited</li> <li>Harshit Finvest Private Limited</li> <li>Harshit Infratech Private Limited</li> <li>Smita Promoters Private Limited</li> <li>Bonlon Steels Private Limited</li> <li>Kohinoor Computech Private Limited</li> </ul>
2.	Name: Mr. Rajat Jain Age: 37 Years Father's Name: Mr. Satish Kumar Jain Designation: Executive Director Address: A-2/2, 1st Floor, Rana Pratap Bagh, Delhi-110007 Occupation: Business Nationality: Indian Term: Liable to retire by rotation DIN: 00438444	April 01, 2013	Bon-Lon Securities Limited     Harshit Promoters Private Limited
3.	Name: Mr. Praveen Kumar Aggarwal Age: 68 Years Father's Name: Mr. Sita Ram Aggarwal Designation: Non- Executive and Independent Director	August 20, 2013	<ul> <li>RCI Industries &amp; Technologies Limited</li> <li>Sears International Private Limited</li> </ul>



	Address: 5-A Tiger Lane, Sainik Farm New Delhi-110062  Occupation: Retired IAS  Nationality: Indian  Term: Liable to retire by rotation  DIN: 00508769		
4.	Name: Mr. Surender Pal Singh Chauhan  Age: 44 Years  Father's Name: Mr. Daulat Ram Chauhan  Designation: Non- Executive and Independent Director  Address: 1654 Officers Flats, Gulabi Bagh, Malka Ganj, North Delhi, Delhi-110007  Occupation: Business  Nationality: Indian  Term: Liable to retire by rotation  DIN: 06706390	September 30, 2013	N.A.

## BRIEF BIOGRAPHIES OF OUR DIRECTORS



Mr. Arun Kumar Jain is the Promoter and Managing Director of our Company. He is Graduate in Art stream from Delhi University. He got engaged in business activities just after his graduation and joined his family business with his father. He has been very active throughout his professional career. He started his own business of stainless steel in early 80's. In 1997, he started and expanded his business activities with entrance in the field of ferrous and non ferrous metals mainly copper & aluminium. Due to his aggressive, dynamic and competitive business approach, he has been able to establish and expand his business in Delhi as well as in the entire Northern India Region. He has a vast experience of more than two decades. He has been awarded Best Co-operator of Delhi. He visited many countries in search of new business opportunities and imports copper and aluminium from Nepal, Srilanka, China, Bhutan & UAE. Currently, Mr. Arun Kumar Jain is also a Chairman of Vaish Co-operative Adarsh Bank Limited.





Mr. Rajat Jain is the Executive Director of our Company. He entered into the business during his schooling period and has rich experience of more than twenty years in metal industry. He is involved into the business of the Company since its inception. In addition to this he has worked as Managing Director of Colombo Copper Private Limited situated in Sri Lanka in year 2004. He has experience of more than five years in Wire & Cable industry. His long professional career gives guidance to our employees in achieving targets in a dynamic and complex business environment.



Mr. Praveen Kumar Aggarwal is the Non-Executive and Independent Director of our Company. He has done B.E (Chemical Engineering) with MBA. He has worked as Chief Technical Advisor to Ministry of Steel and Mines, Government of India, New Delhi for seventeen years. He has set up his own industrial ventures in Dubai and Sri Lanka in the field of Metallurgy and interacted world over for the purchase of raw material and export of finished products. The activity continued for more than twenty six years. Presently, he is engaged in consultancy assignments and quality control. He is a member of Engineering Export Promotion Council of India, Association of sponge irons manufactures, Rotary club of South East, various clubs including Sports Clubs. He is a Life Member of Indian Society of Training & Development.



Mr. Surender Pal Singh Chauhan is the Non-Executive and Independent Director of our Company. He is Law Graduate and has also done B.A in English. He has been Class-1 Police Commissioner, Assistant Commandant of Border Security Force (BSF) during the period 1993 to 1998. He started his practice of law and has vast experience of 15 years in this field with many achievements. He has been Additional Secretary of Delhi High Court Bar Association and at present is a member of Delhi High Court Bar Association.

## **CONFIRMATIONS**

As on the date of this Prospectus:

- 1. None of the Directors of the Company are related to each other.
- There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors or Key Management Personnel were selected as a Director or member of the senior management.
- 3. The Directors of Our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment
- 4. None of the above mentioned Directors are on the RBI List of willful defaulters.
- 5. Further, none of our Directors are or were directors of any company whose shares were (a) suspended from trading by stock exchange(s) for more than 3 months during the five years prior to the date of filing the Prospectus or (b) delisted from the stock exchanges.



6. None of the Promoters, Persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority.

## REMUNERATION/COMPENSATION OF DIRECTORS

Directors of the Company may be paid sitting fees, commission and any other amounts as may be decided by our Board in accordance with the provisions of the Articles of Association, the Companies Act and other applicable laws and regulations.

During the financial year ended on 31<sup>st</sup> March, 2012, Mr. Manoj Jain, erstwhile Director, has been paid gross remuneration of Rs. 2,40,000.

None of the existing Director(s) have received any remuneration during the Financial Year 2012-13

## SHAREHOLDING OF OUR DIRECTORS IN OUR COMPANY

As per the Articles of Association of our Company, a Director is not required to hold any qualification shares.

The following table details the shareholding of our Directors as on the date of this Prospectus:

Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Issue Equity Share Capital	% of Post Issue Equity Share Capital
1.	Mr. Arun Kumar Jain	15,33,000	25.55	13.03
2.	Mr. Rajat Jain	Nil	Nil	Nil
3.	Mr. Praveen Kumar Aggarwal	Nil	Nil	Nil
4.	Mr. Surender Pal Singh Chauhan	Nil	Nil	Nil

## INTERESTS OF DIRECTORS

All of our Directors may be deemed to be interested to the extent of fees payable, if any to them for attending meetings of the Board or a committee thereof as well as to the extent of other remuneration and reimbursement of expenses payable, if any to them under our Articles of Association, and/or to the extent of remuneration paid to them for services rendered as an officer or employee of our Company. Some of our Directors may be deemed to be interested to the extent of consideration received/paid or any loan or advances provided to anybody corporate including companies and firms and trusts, in which they are interested as directors, members, partners or trustees.

Our Directors may also be regarded as interested in the Equity Shares, if any, held by them or that may be subscribed by and allotted to the companies, firms, and trusts, if any, in which they are interested as directors, members, promoters, and /or trustees pursuant to this Issue. All of our Directors may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares, if any.

None of our Directors has been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

Except as stated in the chapter "Our Management" and 'Related Party Transactions' beginning on page 123 and 159 respectively of this Prospectus and described herein to the extent of shareholding in our Company, if any, our Directors do not have any other interest in our business.



Our Directors have no interest in any property acquired by our Company within two years of the date of this Prospectus.

Our Directors are not interested in the appointment of or acting as Underwriters, Registrar and Bankers to the Issue or any such intermediaries registered with SEBI.

## PROPERTY INTEREST

Except as stated/referred to in the heading titled "Land & Properties" beginning on page 115 of the Prospectus, our Directors has not entered into any contract, agreement or arrangements during the preceding two years from the date of this Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.

## CHANGES IN OUR BOARD OF DIRECTORS DURING THE LAST THREE YEARS

Name	Date of event	Nature of event	Reason
Mr. Kulbhushan Nagpal	March 28, 2011	Resignation	Resignation as Director
Mr. Sanjay Sethi	March 28, 2011	Resignation	Resignation as Director
Mr. Sanjay Sethi	April 01, 2011	Appointment	Appointment as Director
Mr. Sanjay Sethi	May 16, 2012	Resignation	Resignation as Director
Mr. Harshit Jain	February 02, 2013	Appointment	Appointment as Director
Mr. Rajat Jain	April 01, 2013	Appointment	Appointment as Director
Mr. Manoj Jain	August 20, 2013	Resignation	Resignation as Director
Mr. Harshit Jain	August 20, 2013	Resignation	Resignation as Director
Mr. Praveen Kumar Aggarwal	August 20, 2013	Appointment	Appointment as Director
Mr. Rajat Jain	September 30,2013	Change in Designation	Appointment as Executive Director
Mr. Praveen Kumar Aggarwal	September 30,2013	Change in Designation	Appointment as Independent Director
Mr. Surender Pal Singh Chauhan	September 30,2013	Appointment	Appointment as Independent Director

## BORROWING POWERS OF THE BOARD

Pursuant to a special resolution passed at Annual General Meeting of our Company held on September 30, 2013 consent of the members of our Company was accorded to the Board of Directors of our Company pursuant to Section 293(1)(d) of the Companies Act, 1956 for borrowing, from time to time, any sum or sums of money on such security and on such terms and conditions as the Board may deem fit, notwithstanding that the money to be borrowed together with the money already borrowed by our Company (apart from temporary loans obtained from our Company's bankers in the ordinary course of business) may exceed in the aggregate, the paid-up



capital of our Company and its free reserves, provided however, the total amount so borrowed in excess of the aggregate of the paid-up capital of our Company and its free reserves shall not at any time exceed Rs.200 crores.

#### CORPORATE GOVERNANCE

The provisions of the SME listing agreement, to be entered into by our Company with the Stock Exchanges, will be applicable to our Company immediately upon the listing of our Equity Shares with BSE SME Platform. We have complied with the corporate governance code in accordance with Clause 52 (as applicable) of the SME Listing Agreement, particularly in relation to appointment of Independent Directors to our Board and constitution of the audit committee and shareholders'/ investors' grievance committee. Our Company undertakes to take all necessary steps to continue to comply with all the requirements of Clause 52 of the SME listing agreement.

Our Company stands committed to good corporate governance practices based on the principles such as accountability, transparency in dealings with our stakeholders, emphasis on communication and transparent reporting. We have complied with the requirements of the applicable regulations, including the Listing Agreement to be executed with the Stock Exchange and the SEBI Regulations, in respect of corporate governance including constitution of the Board and Committees thereof. The corporate governance framework is based on an effective independent Board, the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

We have a Board constituted in compliance with the Companies Act and the Listing Agreement in accordance with best practices in corporate governance. The Board functions either as a full Board or through various committees constituted to oversee specific operational areas. Our executive management provides the Board detailed reports on its performance periodically.

Currently our Board has Four directors. We have One Managing Director, One Executive Non Independent Directors and Two Independent Non Executive Directors. The constitution of our Board is in compliance with the requirements of Clause 52 of the SME Listing Agreement.

### The following committees have been formed in compliance with the corporate governance norms:

- A. Audit Committee
- B. Shareholders/Investors Grievance Committee
- C. Remuneration/Compensation Committee
- D. Legal Committee
- E. IPO Committee

## A) Audit Committee

Our Company has constituted an audit committee ("Audit Committee"), as per the provisions of Section 292A of the Companies Act, 1956 and Clause 52 of the SME Listing Agreement to be entered with Stock Exchange, vide resolution passed in the meeting of the Board of Directors held on September 30, 2013.

The terms of reference of Audit Committee complies with the requirements of Clause 52 of the SME Listing Agreement, proposed to be entered into with the Stock Exchange in due course. The committee presently comprises the following three directors.

Name of the Director	Status	Nature of Directorship
Praveen Kumar Aggarwal	Chairman	Independent Director
Surender Pal Singh Chauhan	Member	Independent Director
Arun Kumar Jain	Member	Managing Director



Praveen Kumar Aggarwal is the Chairman of the Audit Committee.

The Company Secretary of the Company acts as the Secretary to the Audit committee.

The role of the audit committee includes the following:

- 1. Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees.
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors.
- 4. Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:
  - a. Matters required being included in the Directors Responsibility Statement to be included in the Board's report in terms of clause (2AA) of section 217 of the Companies Act.
  - b. Changes, if any, in accounting policies and practices and reasons for the same.
  - c. Major accounting entries involving estimates based on the exercise of judgment by management.
  - d. Significant adjustments made in the financial statements arising out of audit findings.
  - e. Compliance with listing and other legal requirements relating to financial statements.
  - f. Disclosure of any related party transactions.
  - g. Qualifications in the draft audit report.
- 5. Reviewing, with the management, the half yearly and annual financial statements before submission to the board for approval
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- 7. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.
- 8. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 9. Discussion with internal auditors on any significant findings and follow up there on.
- 10. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- 11. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- 12. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of nonpayment of declared dividends) and creditors.
- 13. To review the functioning of the Whistle Blower mechanism, in case the same is existing.



14. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate.

The powers of the Audit Committee include the following:

- 1. Investigating any activity within its terms of reference;
- 2. Seeking information from any employee;
- 3. Obtaining outside legal or other professional advice; and
- 4. Securing attendance of outsiders with relevant expertise, if it considers necessary.

## B) Shareholders / Investors Grievance Committee

Our Company has constituted a shareholder / investors grievance committee ("Shareholders / Investors Grievance Committee") to redress the complaints of the shareholders. The Shareholders/Investors Grievance Committee was constituted vide resolution passed at the meeting of the Board of Directors held September 30, 2013.

The Shareholders/Investors Grievance Committee comprises the following Directors

Name of the Director	Status	Nature of Directorship
Praveen Kumar Aggarwal	Chairman	Independent Director
Surender Pal Singh Chauhan	Member	Independent Director
Arun Kumar Jain	Member	Managing Director

Praveen Kumar Aggarwal is the Chairman of the Shareholders/Investors Grievance Committee.

The Company Secretary of the Company acts as the Secretary to the Shareholders/Investors Grievance committee.

The Shareholders/Investors Grievance Committee shall oversee all matters pertaining to investors of our Company. The terms of reference of the Shareholders/Investor Grievance Committee include the following:

- 1. Redressal of shareholders'/investors' complaints;
- 2. Reviewing on a periodic basis the Approval of transfer or transmission of shares, debentures or any other securities made by the Registrar and Share Transfer Agent;
- 3. Issue of duplicate certificates and new certificates on split/consolidation/renewal;
- 4. Non-receipt of declared dividends, balance sheets of the Company; and
- 5. Carrying out any other function as prescribed under the Listing Agreement.

## C) Remuneration / Compensation Committee

Our Company has constituted a Remuneration/Compensation Committee. The re-constitution of the Remuneration/Compensation committee was approved by a Meeting of the Board of Directors held on September 30, 2013. The said committee is comprised as under:



Name of Director	Designation in Committee	Nature of Directorship
Praveen Kumar Aggarwal	Chairman	Independent Director
Surender Pal Singh Chauhan	Member	Independent Director
Arun Kumar Jain	Member	Managing Director

Praveen Kumar Aggarwal is the Chairman of the Remuneration/Compensation Committee.

The Company Secretary of the Company acts as the Secretary to the Remuneration/Compensation committee.

## The terms of reference of the Remuneration/Compensation Committee are:

- 1. To recommend to the Board, the remuneration packages of the Company's Managing/Joint Managing/ Deputy Managing/Whole time / Executive Directors, including all elements of remuneration package (i.e. salary, benefits, bonuses, perquisites, commission, incentives, stock options, pension, retirement benefits, details of fixed component and performance linked incentives along with the performance criteria, service contracts, notice period, severance fees etc.);
- 2. To be authorized at its duly constituted meeting to determine on behalf of the Board of Directors and on behalf of the shareholders with agreed terms of reference, the Company's policy on specific remuneration packages for Company's Managing/Joint Managing/ Deputy Managing/ Whole time/ Executive Directors, including pension rights and any compensation payment;
- 3. Such other matters as may from time to time be required by any statutory, contractual or other regulatory requirements to be attended to by such committee.

## D) IPO Committee

Our Company has constituted a IPO Committee. The IPO Committee was constituted vide resolution passed at the meeting of the Board of Directors held September 30, 2013.

The said committee is comprised as under:

Name of Director	Designation in Committee	Nature of Directorship
Arun Kumar Jain	Chairman	Managing Director
Praveen Kumar Aggarwal	Member	Independent Director
Surender Pal Singh Chauhan	Member	Independent Director

Arun Kumar Jain is the Chairman of the IPO Committee.

The Company Secretary of the Company acts as the Secretary to the IPO committee.

## **Scope of IPO Committee are:**

The terms of reference of the IPO Committee of our Company includes:

1. To to decide on the actual size of the Issue, including any reservation for shareholders of promoting companies or shareholders of group companies and/or any other reservations or firm allotments as may



- be permitted, timing, pricing and all the terms and conditions of the Issue of the shares, including the price, and to accept any amendments, modifications, variations or alterations thereto;
- to appoint and enter into arrangements with the Book Running Lead Manager, Co-Managers to the Issue, Underwriters to the Issue, Syndicate Members to the Issue, Advisors to the Issue, Stabilizing Agent, Brokers to the Issue, Escrow Collection
- Bankers to the Issue, Registrars, Legal Advisors to the Issue, Legal Advisors to our Company, Legal
  Advisors as to Indian and overseas jurisdictions, advertising and/or promotion or public relations
  agencies and any other agencies or persons;
- 4. to finalize and settle and to execute and deliver or arrange the delivery of the offering documents (the Red Herring Prospectus, Final Prospectus (including the draft international wrap and final international wrap, if required, for marketing of the Issue in jurisdictions outside India), syndicate agreement, underwriting agreement, escrow agreement, stabilization agreement and all other documents, deeds, agreements and instruments as may be required or desirable in connection with the issue of shares or the Issue by our Company;
- to open one or more separate current account(s) in such name and style as may be decided, with a scheduled bank to receive applications along with application monies in respect of the Issue of the shares of our Company;
- 6. to open one or more bank account of our Company in such name and style as may be decided for the handling of refunds for the Issue;
- to make any applications to the RBI, FIPB and such other authorities, as may be required, for the
  purpose of Issue of shares by our Company to non-resident investors including but not limited to NRIs,
  FIIs, FVCI's and other non-residents;
- 8. to make applications for listing of the equity shares of our Company in one or more stock exchange(s) and to execute and to deliver or arrange the delivery of the listing agreement(s) or equivalent documentation to the concerned stock exchange(s);
- 9. to settle all questions, difficulties or doubts that may arise in regard to the Issue or allotment of shares as it may, in its absolute discretion deem fit; and
- 10. to do all such acts, deeds, matters and things as it may, in its absolute discretion, deem necessary or desirable for such purpose, or otherwise in relation to the Issue or any matter incidental or ancillary in relation to the Issue, including without limitation, allocation and allotment of the shares as permissible in law, issue of share certificates in accordance with the relevant rules.

## E) Legal Committee

Our Company has constituted a Legal Committee. The Legal Committee was constituted vide resolution passed at the meeting of the Board of Directors held September 30, 2013.

The said committee is comprised as under:

Name of Director	Designation in Committee	Nature of Directorship
Surender Pal Singh Chauhan	Chairman	Independent Director
Praveen Kumar Aggarwal	Member	Independent Director
Rajat jain	Member	Executive Director

Surender Pal Singh Chauhan is the Chairman of the Legal Committee.



The Company Secretary of the Company acts as the Secretary to the Legal committee.

## The terms of reference of the Legal Committee are:

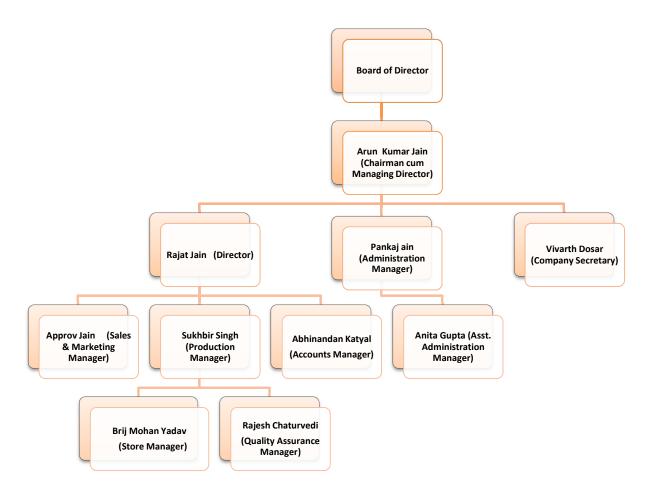
- 1. To recommend to the Board, upon the matters relating to the Legal compliances and requirements on the company.
- To inform to the Board of Director about any approvals required to be taken from the Government Authorities, other Authorities or procedure to be followed in any process related to the production or any expansion on the company.
- 3. Such other matters as may from time to time be required by any statutory, contractual or other regulatory requirements to be attended to by such committee.

### Policy on Disclosures and Internal Procedure for Prevention of Insider Trading

We will comply with the provisions of the SEBI (Prohibition of Insider Trading) Regulations, 1992 after listing of our Company's shares on the Stock Exchange.

Vivarth Dosar, Company Secretary and Compliance Officer, is responsible for setting forth policies, procedures, monitoring and adhering to the rules for the prevention of dissemination of price sensitive information and the implementation of the code of conduct under the overall supervision of the Board.

## ORGANIZATIONAL STRUCTURE





#### **KEY MANAGERIAL PERSONNEL**

#### Mr. Pankaj Jain (Administration Manager)

Mr. Pankaj Jain, aged 51 years, holds Bachelor degree in Commerce. He is an astute professional and has decade of experience in the industry. He has joined our Company on June 01, 2012. Presently, he is working as Administration Manager and is responsible for the works related to administration with various authorities and departments. Prior to joining our Company, he was working with Auto Horn. The gross compensation paid to him during Fiscal 2012-13 was Rs. 2.50 Lakhs.

## Mr. Sukhbir Singh (Production Manager)

Mr. Sukhbir Singh, aged 50 years, has done Diploma Course of instruction in Electrical Engineering. He has joined our Company on April 05, 2010. Presently, he is working as Production Manager and handling work related to manufacturing of products. Prior to joining our Company he was associated with Paragon Cable, Deco Industry and Satellite Cables (P) Ltd. The gross compensation paid to him during Fiscal 2012-13 was Rs. 5.52 Lakhs.

## Mr. Vivarth Dosar (Company Secretary)

Mr. Vivarth Dosar, aged 26 years, is an Associate member of Institute of Company Secretaries of India. He has joined our Company on September 12, 2013. He is responsible for the compliances and secretarial works of the Company. Since he has been appointed on September 12, 2013 therefore no compensation has been paid to him during Fiscal 2012-2013.

## Mr. Rajesh Chaturvedi (Manager Q.A.)

Mr. Rajesh Chaturvedi, aged 40 years, has done Electrical Engineering. He has joined our Company on July 10, 2012. Presently, he is working as Manager Q.A. and is responsible for work related to assurance of the qualities of the products. Prior to joining our company he was associated with A2Z Maintenance and Engineering Services Limited, ECKO Cables (P) Ltd, Sri Ram Cables (P) Ltd and Krishna Electrical Industries Ltd. The gross compensation paid to him during Fiscal 2012-13 was Rs. 3.68 Lakhs.

## Mr. Abhinandan Katyal (Accounts Manager)

Mr. Abhinandan Katyal, aged 26 years, has joined our Company on May 01, 2013. Presently, he is working as Accounts Manager. He is responsible to handle the work related to Accounts & finance Department of the Company. Since he has been appointed on May 01, 2013 therefore no compensation has been paid to him during Fiscal 2012-2013.

### Mr. Brij Mohan Yadav (Store Manager)

Mr. Brij Mohan Yadav, aged 33 years, has joined our Company on January 05, 2010 and has been with us for more than three years. Presently, he is working as Store Manager. He is responsible for heading the store department and various other works to keep the records updated of the stock. Prior to joining our company he was working in Smita Global Private Limited. The gross compensation paid to him during Fiscal 2012-13 was Rs. 1.44 Lakhs.

## Ms. Anita Gupta (Asst. Administration Manager)

Ms. Anita Gupta, aged 41 years, has done M.Com from university of Rajasthan. She has joined our Company on May 07, 2009 and has been with us for more than four years. Presently, she is working as Asst. Administration Manager and is responsible for the administration work in the Factory and maintaining the records in the Factory. Prior to joining our Company, she was working in Surgical Plant for eight years. The gross compensation paid to her during Fiscal 2012-13 was Rs. 2.07 Lakhs.



## Mr. Apoorv Jain (Sales & Marketing Manager)

Mr. Apoorv Jain, aged 25 years, holds Master's degree in Business Administration. He has joined our Company on September 01, 2013. He is responsible for handling work related to the promotion & marketing of the products and increase of its sales in various markets. Prior to joining our Company, he was associated with Bonlon Steels Private Limited and Bonlon Traders. Since he has been appointed on September 01, 2013 therefore no compensation has been paid to him during Fiscal 2012-2013.

#### RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

There is no family relationship between the Key Managerial Personnel of our Company.

## FAMILY RELATIONSHIPS OF DIRECTORS WITH KEY MANAGERIAL PERSONNEL

Apart from Mr. Apoorv Jain who is Nephew of Mr. Arun Kumar Jain and Mr. Pankaj Jain who is Brother in Law of Mr. Arun Kumar Jain, there is no family relationship between the key managerial personnel and Director of our Company. All of Key Managerial Personnel are permanent employee of our company.

### ARRANGEMENTS AND UNDERSTANDING WITH MAJOR SHAREHOLDERS

None of our Directors has been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

## SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

None of the Key Managerial Personnel hold any Equity shares of our Company as on the date of this prospectus.

### BONUS OR PROFIT SHARING PLAN OF THE KEY MANAGERIAL PERSONNEL

Our Company has not entered into any Bonus or Profit Sharing Plan with any of the Key Managerial Personnel.

## LOANS TO KEY MANAGERIAL PERSONNEL

No loans and advances given to the Key Managerial Personnel as on the date of Prospectus.

## INTEREST OF KEY MANAGERIAL PERSONNEL

The key managerial personnel of our Company do not have any interest in our Company other than to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business and to the extent of Equity Shares held by them in our Company, if any.

Except as disclosed in this Prospectus, none of our key managerial personnel have been paid any consideration of any nature from our Company, other than their remuneration.

## CHANGES IN KEY MANAGERIAL PERSONNEL DURING LAST THREE (3) YEARS

The changes in the key managerial personnel in the last three years are as follows:

Name of Managerial Personnel	Designation	Date of Event	Reason
Mr. Pankaj Jain	Administration Manager	June 01, 2012	Appointment
Mr. Rajesh Chaturvedi	Manager Q.A.	July 10, 2012	Appointment
Mr. Abhinandan Katyal	Accounts Manager	May 01, 2013	Appointment
Mr. Apoorv Jain	Sales & Marketing	September 01, 2013	Appointment



	Manager		
Mr. Vivarth Dosar	Company Secretary	September 12, 2013	Appointment

Other than the above changes, there have been no changes to the key managerial personnel of our Company that are not in the normal course of employment.

## **ESOP/ESPS SCHEME TO EMPLOYEES**

Presently, we do not have any ESOP/ESPS Scheme for employees.

## PAYMENT OR BENEFIT TO OUR OFFICERS

Except as disclosed in the heading titled "Related Party Disclosure" in the section titled "Financial Statements" beginning on page 161 of this Prospectus, no amount or benefit has been paid or given within the two preceding years or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as officers or employees.



## OUR PROMOTERS AND PROMOTER GROUP

## **OUR INDIVIDUAL PROMOTERS:**

- 1. Mr. Arun Kumar Jain
- 2. Mr. Harshit Jain

## **DETAILS OF OUR INDIVIDUAL PROMOTERS**



Mr. Arun Kumar Jain, age 55, is the Promoter and Managing Director of our Company. He is Graduate in Art stream from Delhi University. He got engaged in business activities just after his graduation and joined his family business with his father. He has been very active throughout his professional career. He started his own business of stainless steel in early 80's. In 1997, he started and expanded his business activities with entrance in the field of ferrous and non ferrous metals mainly copper & aluminium. Due to his aggressive, dynamic and competitive business approach, he has been able to establish and expand his business in Delhi as well as in the entire Northern India Region. He has a vast experience of more than two decades. He has been awarded Best Co-operator of Delhi. He visited many countries in search of new business opportunities and imports copper and aluminium from Nepal, Srilanka, China, Bhutan & UAE. Currently, Mr. Arun Kumar Jain is also a Chairman of Vaish Co-operative Adarsh Bank Limited.

Particulars	Details
Permanent Account Number	AAAPJ1302J
Passport No.	G8029815
Voter ID	DL\07\067\066212
Driving License No.	DL-0619950132509
Bank Account Details	Bank of India Address- 54, Janpath, New Delhi Account No 600010110000275





**Mr. Harshit Jain**, age 19, is the Promoter of our Company. Currently, he is pursuing BA (Hons) in Business Management from Northumbria University. He is an enthusiastic and highly motivated individual with good knowledge of the basics of business. He has also done Info-edge course from NIIT. He has amazing communication and presentation skills and is highly innovative with new ideas and has excellent exposure in the business field being born in a business household.

Particulars	Details
Permanent Account Number	AUQPJ5516N
Passport No.	H4295274
Voter ID	N.A.
Driving License	DL-0620120125068
	Bank of India
Bank Account Details	Address – 54, Janpath, New Delhi
	Account No 600010110000276

## **OUR PROMOTER GROUP**

Our Promoter Group in terms of Regulation 2(1)(zb) of SEBI (ICDR) Regulations includes the following persons:

## a) Individual Promoter

The natural persons who are part of our Promoter Group (due to the relationship with our promoters), other than the Promoters named above are as follows:

Sr. No.	Relationship	Mr. Arun Kumar Jain	Mr. Harshit Jain
1.	Father	Mr. Shekhar Chand Jain	Mr. Arun Kumar Jain
2.	Mother	Mrs. Shakuntala Devi Jain	Mrs. Smita Jain
3.	Spouse	Mrs. Smita Jain	N.A.
4.	Brother	Mr. Anil Kumar Jain	N.A.



5.	Sister	Mrs. Anita Jain	Ms. Swatika Jain, Mrs. Yashika Jain
6.	Children	Mr. Harshit Jain, Mrs. Yashika Jain & Ms. Swatika Jain	N.A.
7.	Spouse Father	Mr. Sumer Chand Jain	N.A.
8.	Spouse Mother	Mrs. Kaushal Jain	N.A.
9.	Spouse Brother	Pankaj Jain, Praveen Jain & Navin Jain	N.A.
10.	Spouse Sister	Nil	N.A.

## b) Companies and proprietorship firms forming part of our Promoter Group are as follows:

	Promoters		
Relationship with Promoters	Mr. Arun Kumar Jain	Mr. Harshit Jain	
Any company in which 10% or more of the share capital is held by the promoter or an immediate relative of the promoter or a firm or HUF in which the promoter or any one or more of his immediate relative is a member	<ul> <li>Bonlon Securities Limited</li> <li>Harshit Promoters Private Limited</li> <li>Smita Global Private Limited</li> <li>Smita Promoters Private Limited</li> <li>Bon Lon Private Limited</li> <li>Vinco Metals Private Limited</li> <li>Harshit Finvest Private Limited</li> <li>Kohinoor Computech Private Limited</li> <li>Bonlon Steels Private Limited</li> <li>Harshit Infratech Private Limited</li> </ul>	<ul> <li>Bonlon Securities Limited</li> <li>Harshit Promoters Private Limited</li> <li>Smita Global Private Limited</li> <li>Smita Promoters Private Limited</li> <li>Bon Lon Private Limited</li> <li>Vinco Metals Private Limited</li> <li>Harshit Finvest Private Limited</li> <li>Kohinoor Computech Private Limited</li> <li>Bonlon Steels Private Limited</li> <li>Harshit Infratech Private Limited</li> </ul>	
Any company in which a company (mentioned above) holds 10% of the total holding	<ul> <li>B.C. Power Controls         <ul> <li>Limited</li> </ul> </li> <li>Harshit Promoters Private             <ul> <li>Limited</li> </ul> </li> <li>Vinco Metals Private                     <ul> <li>Limited</li> <li>Bon Lon Private Limited</li> </ul> </li> </ul>	<ul> <li>B.C. Power Controls         <ul> <li>Limited</li> </ul> </li> <li>Harshit Promoters Private             <ul> <li>Limited</li> </ul> </li> <li>Vinco Metals Private                     <ul> <li>Limited</li> <li>Bon Lon Private Limited</li> </ul> </li> </ul>	
Any HUF or firm in which the aggregate share of the promoter and his immediate relatives is equal to or more than 10% of the total holding	<ul> <li>Arun Kumar Jain (HUF)</li> <li>Vaishno Metals &amp; Allied Industries</li> </ul>	<ul> <li>Arun Kumar Jain (HUF)</li> <li>Vaishno Metals &amp; Allied Industries</li> </ul>	



## OTHER UNDERTAKINGS AND CONFIRMATIONS

Our Company undertakes that the details of Permanent Account Number, bank account number and passport number of the Promoters will be submitted to the BSE SME Platform, where the securities of our Company are proposed to be listed at the time of submission of the Prospectus.

#### COMMON PURSUITS OF OUR PROMOTERS

None of the Promoter Group Company is having business objects similar to our business except Smita Global Private Limited and Bonlon Steels private Limited which are engaged in the business as mentioned in the Chapter "Our Group Entities" beginning on page 141 of the Prospectus.

### INTEREST OF THE PROMOTERS

### Interest in the promotion of Our Company

Our Promoters are Mr. Arun Kumar Jain and Mr. Harshit Jain. Our Promoters may be deemed to be interested in the promotion of the Issuer to the extent of the Equity Shares held by them as well as their relatives and also to the extent of any dividend payable to them and other distributions in respect of the aforesaid Equity Shares. Further, Our Promoters may also be interested to the extent of Equity Shares held by or that may be subscribed by and allotted to companies and firms in which either of them is interested as a Director, Member or Partner. In addition, our Promoter, Mr. Arun Kumar Jain , being Director, may be deemed to be interested to the extent of fees, if any, payable for attending meetings of the Board or a committee thereof as well as to the extent of remuneration and reimbursement of expenses, if any, payable under our Articles of Association.

## Interest in the property of Our Company

Our Promoters do not have any interest in any property acquired by Our Company in last two years or proposed to be acquired by our Company.

### Interest as Member of our Company

As on the date of this Prospectus, our Promoters together hold 25,11,000 Equity Shares of our Company and are therefore interested to the extent of their shareholding and the dividend declared, if any, by our Company. Except to the extent of shareholding of the Promoters in our Company our Promoters do not hold any other interest in our Company.

## Payments, Amounts or Benefit to our Promoters during the Last Two Years

No payment has been made or benefit given to our Promoters in the two years preceding the date of this Prospectus except as mentioned / referred to in this chapter and in the chapter titled 'Our Management' and 'Capital Structure' and section titled 'Financial Statements' beginning on page 123, 64 and 161 respectively of this Prospectus. Further as on the date of this Prospectus, there is no bonus or profit sharing plan for our Promoters.

## **CONFIRMATIONS**

For details on litigations and disputes pending against the Promoters and defaults made by them, please refer to the chapter titled "Outstanding Litigation and Material Developments" on page 210 of this Prospectus. Our Promoters have not been declared a willful defaulter by the RBI or any other governmental authority and there are no violations of securities laws committed by our Promoters in the past or are pending against them.

#### RELATED PARTY TRANSACTIONS

Except as disclosed in the "Related Party Transactions" beginning on page 159 of this Prospectus, our Company has not entered into any related party transactions with our Promoters.



## **OUR GROUP ENTITIES**

No equity shares of our Group Companies are listed on any stock exchange and they have not made any public or rights issue of securities in the preceding three years.

## A. Our Group Companies includes:

- 1. Bon Lon Steels Private Limited
- 2. Harshit Finvest Private Limited
- 3. Bon-Lon Securities Limited
- 4. Harshit Infratech Private Limited
- 5. Harshit Promoters Private Limited
- 6. Smita Global Private Limited
- 7. Vinco Metals Private Llimited
- 8. Bon Lon Private Limited
- 9. Smita Promoters Private Limited
- 10. Kohinoor Computech Private Limited

## **B.** Other Group Entities includes:

- 1. Arun Kumar Jain (HUF)
- 2. Vaishno Metals & Allied Industries (Partnership Firm)

The details of Our Group Entities are provided below:

## 1. Bon Lon Steels Private Limited

## Corporate Information

Bon Lon Steels Private Limited was incorporated on January 24, 1997 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U27108DL1998PTC097397. The Registered Office of the Company is situated at A-63, Jhilmil Industrial Area, Shahdara, Delhi- 110095. The Company is carrying on all or any business as manufacturers, processors, founders, moulders, castors, forgers, refiners, smelters, makers, fabricators of all kinds of ferrous and Non- ferrous metals such as iron and steel, aluminium, zinc, copper, lead, tin, nickel etc.

## **Board of Directors**

The Directors of Bon Lon Steels Private Limited as on the date of this Prospectus are as follows:

Name	Designation
Mr. Arun Kumar Jain	Director
Mrs. Smita Jain	Director

## Shareholding pattern of Bon Lon Steels Private Limited as on the date of this Prospectus as follows:

Sr. No.	Name of Shareholder	Number of shares	Percentage (%)
1.	Arun Kumar Jain	15,43,650	51.47
2.	Rajat Jain	25,710	0.87



	Total	29,99,230	100.0
28.	Rita Jain	25,000	0.83
27.	Harshit Promoters Pvt. Ltd.	10	0.0
26.	Saloni Jain	100	0.0
25.	Naveen Jain	100	0.00
24.	Amita Jain	100	0.0
23.	Abhishek Jain	100	0.0
22.	Nimisha Jain	100	0.0
21.	Ankit Jain	100	0.0
20.	Shankutla Devi Jain	100	0.0
19.	Raj Jain Huf	100	0.0
18.	Sunil Kumar Jain	19,000	0.6
17.	Chandra Garg	9,000	0.3
16.	Sunil Kumar & Sons (Huf)	6,000	0.2
15.	Vinco Metals Pvt.Ltd	100	0.0
14.	Smita Global Pvt.Ltd.	100	0.0
13.	Sh. Narender Gupta	5,000	0.1
12.	Harshit Jain	2,49,010	8.3
11.	Arun Kumar Jain (Huf)	5,82,800	19.4
10.	Shekhar Chand Jain	30,000	1.0
9.	Smita Jain	3,84,300	12.8
8.	Harshit Finvest P Ltd	10	0.0
7.	Bon Lon Securities Ltd.	1,16,710	3.9
6.	Bon Lon Pvt.Ltd.	10	0.0
5.	Shikhar Chand Jain	10	0.0
4.	Ms. Yashika Jain	10	0.0
3.	Ms. Swatika Jain	2,000	0.0



## Financial Information

(Rs In lakhs)

Particulars	March 31, 2013	March 31, 2012	March 31, 2011
Equity Capital	299.92	299.92	299.92
Reserve (Excluding Revaluation Reserve)	920.34	893.78	867.32
Total Income	7682.55	7078.03	7654.12
Profit after Tax	26.56	26.46	11.93
Earnings Per Share (Basic) (Rs.)	0.89	0.88	0.40
Earnings Per Share (Diluted) (Rs.)	0.89	0.88	0.40
Net worth	1220.26	1193.7	1167.24
Net Asset Value per Share of face value Rs. 10/- (Rs.)	40.69	39.80	38.92

### 2. Harshit Finvest Private Limited

## Corporate Information

Harshit Finvest Private Limited was incorporated on February 08, 1995 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U74899DL1995PTC065201. The Registered Office of the Company is situated at 6 B/10 N E A, Old Rajender Nagar, Delhi-110060. The Company is carrying on the business of investment and to underwrite, sub-underwrite, to invest, in and acquire and hold, sell ,buy, otherwise deal in shares, debentures, debenture stocks, negotiable instruments, units, bonds issued or guaranteed by Indian or Foreign Governments, State municipalities, public authorities, banks, financial institutions or by any person anywhere in India, or outside whether in India, or outside India whether incorporated or not. The Company has been granted Certificate of Registration no. 14.00486 dated March 19, 1998, by Reserve Bank of India under section 45 IA of the Reserve Bank of India Act, 1934, to carry on the business of non-banking financial institution (Not valid for accepting public deposit).

## **Board of Directors**

The Directors of Harshit Finvest Private Limited as on the date of this Prospectus are as follows:

Name	Designation
Mr. Arun Kumar Jain	Director
Mr. Abhishek Jain	Director

## Shareholding pattern of Harshit Finvest Private Limited as on the date of this Prospectus as follows:

Sr. No.	Name of Shareholder	Number of shares	Percentage (%)
1.	Arun Kumar Jain	14,58,345	58.48



2.	Smt.Smita Jain	7,44,010	29.83
3.	Bon Lon Securities Ltd.	1,00,000	4.01
4.	Govind Singh Rawat	12,750	0.51
5.	Bal Mukund Rai	38,250	1.53
6.	Brij Mohan	12,750	0.51
7.	Dharambir Singh (Huf)	4,900	0.20
8.	Surat Devi	5,900	0.24
9.	Sarojini Devi Rawat	12,500	0.50
10.	Manoj Jain	13,100	0.52
11.	Kirpa Shankar	14,250	0.57
12.	Manoj Kumar Singh	25,765	1.03
13.	Poonam Devi	6,500	0.26
14.	Rajat Jain	7,400	0.30
15.	Sarika Jain	23,300	0.93
16.	Som Nath Sehgal	14,100	0.57
	Total	24,93,820	100.00

# Financial Information

(Rs In lakhs)

Particulars	March 31, 2013	March 31, 2012	March 31, 2011
Equity Capital	249.38	249.38	249.38
Reserve (Excluding Revaluation Reserve)	590.77	585.95	581.11
Total Income	659.61	297.88	278.67
Profit after Tax	4.82	4.84	8.24
Earnings Per Share (Basic) (Rs.)	0.19	0.19	0.33
Earnings Per Share (Diluted) (Rs.)	0.19	0.19	0.33
Net worth	840.15	835.33	830.49
Net Asset Value per Share of face value Rs. 10/- (Rs.)	33.69	33.50	33.30



#### 3. Bon-Lon Securities Limited

#### **Corporate Information**

Bon-Lon Securities Limited was incorporated on March 20, 1995 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U74899DL1995PLC066538. The Registered Office of the Company is situated at 6 B/10 Near Old Rajender Nagar Delhi. The Company is engaged in the business of investment and to acquire, hold or otherwise deal in shares, stocks, debentures, debenture stock, bonds, obligations and securities issued and/or guaranteed by any Government, sovereign ruler, commissioners, public body or authority supreme, municipal, local or otherwise whether in India or elsewhere and to undertake and carry out and execute any such other financial operations. The Company has been granted Certificate of Registration no. B-14.00977 dated May 15, 2000, by Reserve Bank of India under section 45 IA of the Reserve Bank of India Act, 1934, to carry on the business of non-banking financial institution (not valid for accepting deposits).

#### **Board of Directors**

The Directors of Bon Lon Securities Limited as on the date of this Prospectus are as follows:

Name	Designation
Ms. Yashika Jain	Director
Mr. Shekhar Chand Jain	Director
Mr. Rajat Jain	Director

#### Shareholding pattern of Bon Lon Securities Limited as on the date of this Prospectus as follows:

Sr. No.	Name of Shareholder	Number of shares	Percentage (%)
1.	Arun Kumar Jain	25,68,330	73.40
2.	Smita Jain	3,44,610	9.85
3.	Anil Kumar Jain	10	0.00
4.	Smt. Shaila Jain	10	0.00
5.	Pankaj Jain	1,500	0.04
6.	Naveen Jain	1,500	0.04
7.	Swatika Jain	3,600	0.10
8.	Arun Kumar Jain Huf	10	0.00
9.	Harshit Jain	2,27,400	6.50
10.	Anita Sehgal	21,000	0.60
11.	Bal Mukund Rai	14,100	0.41



12.	Dharam Veer Singh (HUF)	30,700	0.88
13.	Manoj Jain	27,360	0.78
14.	Sarojini Devi	44,100	1.26
15.	Surat Devi	33,000	0.94
16.	Brijmohan	20,250	0.58
17.	Govind Singh Rawat	25,500	0.73
18.	Kirpa Shankar	27,250	0.78
19.	Manoj Kumar	7,000	0.20
20.	Poonam Devi	32,000	0.91
21.	Harshit Promoters Pvt Ltd.	70,000	2.00
	Total	34,99,230	100.00

### Financial Information

(Rs In lakhs)

Particulars	March 31, 2013	March 31, 2012	March 31, 2011
Equity Capital	349.92	349.92	349.92
Reserve (Excluding Revaluation Reserve)	645.85	637.49	630.46
Total Income	396.29	124.19	646.59
Profit after Tax	8.36	7.03	5.00
Earnings Per Share (Basic) (Rs.)	0.24	0.20	0.14
Earnings Per Share (Diluted) (Rs.)	0.24	0.20	0.14
Net worth	995.77	987.41	980.38
Net Asset Value per Share of face value Rs. 10/- (Rs.)	28.46	28.22	28.02

### 4. Harshit Infratech Private Limited

#### **Corporate Information**

Harshit Infratech Private Limited was incorporated on March 10, 2008 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U45400DL2008PTC175060. The Registered Office of the Company is situated at 3B/3, N.E.A., Sir Ganga Ram Hospital Road, Delhi-110060. The Company is engaged in the business of infrastructure development, real estate promoters, Developers & Project Management Association including civil, mechanical, electrical, and all other types



erection, commissioning projects, project trading as well as consultant for execution of projects on turn key basis.

# **Board of Directors**

The Directors of Harshit Infratech Private Limited as on the date of this Prospectus are as follows:

Name	Designation
Mrs. Smita Jain	Director
Mr. Arun Kumar Jain	Director
Mr. Harshit Jain	Director

### Shareholding pattern of Harshit Infratech Private Limited as on the date of this Prospectus as follows:

Sr. No.	Name of Shareholder	Number of shares	Percentage (%)
1.	Arun Kumar Jain	2,45,000	24.50
2.	Smita Jain	5,73,700	57.37
3.	Bon Lon Petrochem Pvt. Ltd.	40,000	4.00
4.	Jain S.C Anil Kumar (H.U.F.)	8,200	0.82
5.	Rita Jain	32,300	3.23
6.	Shankutla Devi Jain	15,000	1.50
7.	Shekhar Chand Jain ( Huf)Big	10,800	1.08
8.	Shekhar Chand Jain ( Huf) Small	11,000	1.10
9.	Harshit Jain	64,000	6.40
	Total	10,00,000	100.00

# Financial Information

(Rs In lakhs)

Particulars	March 31, 2013	March 31, 2012	March 31, 2011
Equity Capital	100.00	100.00	100.00
Reserve (Excluding Revaluation Reserve)	399.32	397.75	395.68
Total Income	309.53	77.25	51.11
Profit after Tax	1.57	2.06	(0.36)



Particulars	March 31, 2013	March 31, 2012	March 31, 2011
Earnings Per Share (Basic) (Rs.)	0.16	0.21	(0.04)
Earnings Per Share (Diluted) (Rs.)	0.16	0.21	(0.04)
Net worth	499.32	497.75	495.68
Net Asset Value per Share of face value Rs. 10/- (Rs.)	49.93	49.78	49.57

### 5. Harshit Promoters Private Limited

### Corporate Information

Harshit Promoters Private Limited was incorporated on January 25, 2007 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U45209DL2007PTC158407. The Registered Office of the Company is situated at 3B/3, N.E.A., Sir Ganga Ram Hospital Road, Delhi-110060 The Company is engaged in infrastructure development, Real Estate Promoters, Developers & Project Management Association including civil, mechanical, electrical and all other types erection, as well as consultant for execution of projects on turnkey basis.

### **Board of Directors**

The Directors of Harshit Promoters Private Limited as on the date of this Prospectus are as follows:

Name	Designation
Mr. Rajat Jain	Director
Mr. Rahul Jain	Director

### Shareholding pattern of Harshit Promoters Private Limited as on the date of this Prospectus as follows:

\*

Sr. No.	Name of Shareholder	Number of shares	Percentage (%)
1.	Rajat Jain	4,500	0.45
2.	Rahul Jain	5,000	0.50
3.	Arun Kumar Jain Huf	50	0.01
4.	Arun Kumar Jain Trust	50	0.01
5.	Smita Jain	50	0.01
6.	Yashika Jain	50	0.01
7.	Swatika Jain	50	0.01
8.	Smita Global Private Limited	50	0.01
9.	Bon Lon Steels Private Limited	50	0.01



10.	Preeti Jain	15,650	1.57
11.	Rita Jain	10,000	1.00
12.	Arun Kumar Jain	6,85,100	68.51
13.	Govind Singh Rawat	8,900	0.89
14.	Bon Lon Pvt. Ltd	82,000	8.20
15.	Bon Lon Securities Ltd	82,500	8.25
16.	Harshit Finvest Pvt. Ltd.	1,06,000	10.60
	Total	10,00,000	100.00

#### Financial Information

(Rs In lakhs)

Particulars	March 31, 2013	March 31, 2012	March 31, 2011
Equity Capital	100.00	100.00	100.00
Reserve (Excluding Revaluation Reserve)	946.75	942.95	939.23
Total Income	530.38	81.08	574.98
Profit after Tax	3.80	3.71	8.24
Earnings Per Share (Basic) (Rs.)	0.38	0.37	0.82
Earnings Per Share (Diluted) (Rs.)	0.38	0.37	0.82
Net worth	1046.75	1042.95	1039.23
Net Asset Value per Share of face value Rs. 10/- (Rs.)	104.67	104.29	103.92

### 6. Smita Global Private Limited

### Corporate Information

Smita Global Private Limited was incorporated on March 07, 1997 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U65921DL1997PTC085730. The Registered Office of the Company is situated at A-63, Jhilmil Industrial Area, Shahdra, Delhi-110095. The Company is engaged in the business as manufacturers, importers, exporters and dealers in all kind of utensils, cutlery, kitchenware, surgical items and other household products of stainless steel, brass, copper and aluminium.



### **Board of Directors**

The Directors of Smita Global Private Limited as on the date of this Prospectus are as follows:

Name	Designation
Mr. Shekhar Chand Jain	Director
Mr. Abhishek Jain	Director
Mr. Raj Jain	Director

# Shareholding pattern of Smita Global Private Limited as on the date of this Prospectus as follows:

Sr. No.	Name of Shareholder	Number of shares	Percentage (%)
1.	Arun Kumar Jain	7,16,560	35.83
2.	Vinco Metals Pvt Ltd	10	0.00
3.	Smita Jain	2,40,500	12.03
4.	Bon Lon Pvt.Ltd.	10	0.00
5.	Bon Lon Securities Ltd.	10	0.00
6.	Harshit Jain	10,42,600	52.14
7.	Harshit Promoters Pvt. Ltd.	10	0.00
	Total	19,99,700	100.00

# Financial Information

(Rs In lakhs)

Particulars	March 31, 2013	March 31, 2012	March 31, 2011
Equity Capital	199.97	199.97	199.97
Reserve (Excluding Revaluation Reserve)	900.85	877.94	857.27
Total Income	7232.94	2229.13	2194.95
Profit after Tax	22.91	20.66	15.32
Earnings Per Share (Basic) (Rs.)	1.15	1	0.77
Earnings Per Share (Diluted) (Rs.)	1.15	1	0.77
Net worth	1100.82	1077.91	1057.24
Net Asset Value per Share of face value Rs. 10/- (Rs.)	55.05	53.90	52.87



### 7. Vinco Metals Private Llimited

#### **Corporate Information**

Vinco Metals Private Limited was incorporated on March 25, 1988 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U74899DL1988PTC031108. The Registered Office of the Company is situated at A-78, Jhilmil Industrial Area, Shahdra, Delhi-110095. The Company is engaged in the business to draw, design, manufacture, fabricate and deal in high carbon and wire rods, including steel wires, metal wires, earth wires, galvanized wires, presented concrete wires and tyre head wires.

### **Board of Directors**

The Directors of Vinco Metals Private Limited as on the date of this Prospectus are as follows:

Name	Designation
Mr. Arun Kumar Jain	Director
Mrs. Smita Jain	Director

### Shareholding pattern of Vinco Metals Private Limited as on the date of this Prospectus as follows:

Sr. No.	Name of Shareholder	Name of Shareholder Number of shares	
1.	Arun Kumar Jain Huf	1,000	0.03
2.	Arun Kumar Jain	16,01,600	45.79
3.	Smita Jain	1,96,000	5.60
4.	Shekhar Chand Jain	30,000	0.86
5.	Yashika Jain	500	0.01
6.	Bon Lon Securities Limited	6,46,620	18.49
7.	Manoj Kumar	4,380	0.13
8.	Govind Singh Rawat	12,800	0.37
9.	Kirpa Shankar	12,000	0.34
10.	Poonam Devi	14,500	0.41
11.	Surat Devi	13,300	0.38
12.	Brij Mohan	12,460	0.36
13.	Harshit Promoters Pvt. Ltd.	2,84,000	8.12
14.	Harshit Jain	6,68,300	18.94
	Total	34,97,460	100.00



#### Financial Information

(Rs In lakhs)

Particulars	March 31, 2013	March 31, 2012	March 31, 2011
Equity Capital	349.75	349.75	349.75
Reserve (Excluding Revaluation Reserve)	779.34	772.46	768.03
Total Income	429.00	244.87	887.12
Profit after Tax	6.89	4.43	3.89
Earnings Per Share (Basic) (Rs.)	0.20	0.13	0.11
Earnings Per Share (Diluted) (Rs.)	0.20	0.13	0.11
Net worth	1129.09	1122.21	1117.78
Net Asset Value per Share of face value Rs. 10/- (Rs.)	32.28	32.09	31.96

#### 8. Bon Lon Private Limited

### Corporate Information

Bon Lon Private Limited was incorporated on September 05, 1988 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U74899DL1988PTC033038. The Registered Office of the Company is situated at 6B/10 N E A, Old Rajender Nagar Delhi-110060. The Company is engaged to carry on the business of manufacturers, importers, exporters and dealers in all types of synthetic yarn, nylon yarns, acralic yarns, cotton yarns, polyster steple fibers, all types of waste such as synthetic waste, polyster waste, all types of plastic powders, plastic moulded goods and granueils. The Company has been granted Certificate of Registration no. B-14.00549 dated May 15, 2000, by Reserve Bank of India under section 45 IA of the Reserve Bank of India Act, 1934, to carry on the business of non-banking financial institution (not valid for accepting public deposits).

### **Board of Directors**

The Directors of Bon Lon Private Limited as on the date of this Prospectus are as follows:

Name	Designation
Mr. Arun Kumar Jain	Director
Ms. Swatika Jain	Director

#### Shareholding pattern of Bon Lon Private Limited as on the date of this Prospectus as follows:

Sr. No.	Name of Shareholder	Number of shares	Percentage (%)
1.	Arun Kumar Jain	1,42,910	47.64



2.	Smita Jain	72,070	24.03
3.	Swatika Jain	10	0.00
4.	Yashika Jain	10	0.00
5.	Harshit Finvest Pvt. Ltd.	5,000	1.67
6.	Harshit Promoters Pvt. Ltd.	70,000	23.33
7.	Bon Lon Securities Limited	10,000	3.33
	Total	3,00,000	100.00

#### Financial Information

(Rs In lakhs)

Particulars	March 31, 2013	March 31, 2012	March 31, 2011
Equity Capital	300.00	300.00	300.00
Reserve (Excluding Revaluation Reserve)	606.06	599.36	593.59
Total Income	309.36	291.27	874.51
Profit after Tax	6.70	5.77	4.75
Earnings Per Share (Basic) (Rs.)	0.22	0.19	0.16
Earnings Per Share (Diluted) (Rs.)	0.22	0.19	0.16
Net worth	906.06	899.36	893.59
Net Asset Value per Share of face value Rs. 10/- (Rs.)	30.20	29.98	29.79

### 9. Smita Promoters Private Limited

### Corporate Information

Smita Promoters Private Limited was incorporated on March 14, 2008 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U45200DL2008PTC175413. The Registered Office of the Company is situated at 3B/3, N.E.A. Sir Ganga Ram Hospital Road, Delhi-110060. The Company is engaged in infrastructure development, Real Estate Promoters, Developers & project Management Association including civil, mechanical, electrical and all other types erection, commissioning projects, project trading.



### **Board of Directors**

The Directors of Smita Promoters Private Limited as on the date of this Prospectus are as follows:

Name	Designation
Mrs. Smita Jain	Director
Mr. Arun Kumar Jain	Director
Ms. Swatika Jain	Director

# Shareholding pattern of Smita Promoters Private Limited as on the date of this Prospectus as follows:

Sr. No.	Name of Shareholder	Number of shares	Percentage (%)
1.	Arun Kumar Jain	5,000	50
2.	Swatika Jain	5,000	50
	Total	10,000	100

# Financial Information

(Rs. In lakhs)

Particulars	March 31, 2012	March 31, 2011	March 31, 2010
Equity Capital	1.00	1.00	1.00
Reserve (Excluding Revaluation Reserve)	0.02	0.01	0.01
Total Income	0.15	0.11	0.11
Profit after Tax	0.006	0.004	0.006
Earnings Per Share (Basic) (Rs.)	0.06	0.04	0.06
Earnings Per Share (Diluted) (Rs.)	0.06	0.04	0.06
Net worth	0.98	0.94	0.91
Net Asset Value per Share of face value Rs. 10/- (Rs.)	9.86	9.47	9.10



### 10. Kohinoor Computech Private Limited

#### **Corporate Information**

Kohinoor Computech Private Limited was incorporated on June 07, 2007 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U72900DL2007PTC164461. The Registered Office of the Company is situated at A-64, Jhilmil Industrial Area, Shahdara, Delhi- 110092. The Company is carrying on the business of development, manufacturers, designers, repairers, enhancers, assemblers, dealers, buyers, sellers, licensers, distributors, importers, exporters of softwares inclusive of application software, system software, firmware and package software, alongwith the system and accessories analogous or complimentary to the software and to offer services in data processing in all fields of application.

#### **Board of Directors**

The Directors of Kohinoor Computech Private Limited as on the date of this Prospectus are as follows:

Name	Designation
Mr. Arun Kumar Jain	Director
Mr. Niraj Jain	Director

# Shareholding pattern of Kohinoor Computech Private Limited as on the date of this Prospectus as follows:

Sr. No.	Name of Shareholder	Number of shares	Percentage (%)
1.	Arun Kumar Jain	5,000	50
2.	Niraj Jain	5,000	50
	Total	10,000	100

### Financial Information

(Rs. In lakhs)

Particulars	March 31, 2012	March 31, 2011	March 31, 2010
Equity Capital	1.00	1.00	1.00
Reserve (Excluding Revaluation Reserve)	0.01	0.01	0.01
Total Income	0.17	0.15	0.16
Profit after Tax	0.001	0.003	0.006
Earnings Per Share (Basic) (Rs.)	0.01	0.03	0.06
Earnings Per Share (Diluted) (Rs.)	0.01	0.03	0.06



Particulars	March 31, 2012	March 31, 2011	March 31, 2010
Net worth	0.96	0.91	0.85
Net Asset Value per Share of face value Rs. 10/- (Rs.)	9.63	9.11	8.87

#### **Other Group Entities:**

#### 1. Arun Kumar Jain (HUF)

#### **HUF** Information

Arun Kumar Jain (HUF) was created on December 26, 1981. The HUFs Office is situated at 6B/10, N.E.A. Old Rajinder Nagar, Delhi-110060. The HUF is engaged in the business of investing in Shares.

### Members of M/s Arun Kumar Jain (HUF):

- Mr. Arun Kumar Jain
- Mrs. Smita Jain
- Mr. Harshit Jain
- > Ms. Swastika Jain

#### Financial Information

Particulars	For the Financial Year ended March 31 (Rs. In Lakhs)						
	2012	2011	2010				
Operating Income	7.30	6.90	5.70				
Profit/loss After Tax	6.45	6.49	5.59				
Capital	63.41	57.08	51.81				

### 2. Vaishno Metals & Allied Industries (Partnership Firm)

### Firm Information

Vaishno Metals and Allied Industries came into existence on November 01, 2005. Subsequently, some amendment have been made in the partnership deed and fresh deed was executed dated April 01, 2006. The Office of the Firm is situated at Phase-II, SICOP Industrial Complex, Gangyal, Jammu. The Firm is engaged in the business of manufacturing and selling Copper Ingots. The initial Partnership Deed has been executed as on November 01, 2005, between Mr. Amranath Bhargav, Mr. Arun Kumar Jain, Mrs. Ritu Gupta and Mrs. Vanita Mahajan to carry on the business of manufacturing of Copper Ingots and other activities under the name & style of M/s Vaishno Metals & Allied Industries.



#### Partners of M/s Vaishno Metals & Allied Industries:

Particulars	% Stake
Mr. Amarnath Bhargav	5
Mr. Arun Kumar Jain	85
Mrs. Ritu Gupta	5
Mrs. Vanita Mahajan	5
Total	100

#### Financial Information

Particulars	For the Financial Year ended March 31 (Rs. In lakhs)							
	2012	2011	2010					
Operating Income	0.057	(3.77)	(14.10)					
Profit/loss After Tax	0.057	(3.77)	(14.10)					
Capital	238.70	179.54	38.14					

### CONFIRMATION

Our Promoters and persons forming part of Promoter Group have confirmed that they have not been declared as willful defaulters by the RBI or any other governmental authority and there are no violations of securities laws committed by them in the past and no proceedings pertaining to such penalties are pending against them. Additionally, none of the Promoters and persons forming part of Promoter Group has been restrained from accessing the capital markets for any reasons by SEBI or any other authorities. None of the Group Entities has a negative net worth as on the date of this Prospectus.

#### INTERESTS OF OUR GROUP COMPANIES

None of our Group Companies are interested in the promotion of our Company except as disclosed in the section titled "Financial Statements" beginning on page 161 of the Prospectus and to the extent of their shareholding in our Company. Our Group Companies do not have any other interest in our Company, including in relation to property or land acquired by our Company. Further, we have entered into Rent agreement dated August 30, 2013, with Mrs. Smita Jain for using their premises as the registered office of our Company with monthly rent of Rs. 10,000.

#### SICK COMPANIES / WINDING UP

No Promoter Group Entities listed above have been declared as a sick company under the Sick Industrial Companies (Special Provisions) Act, 1985. There is no winding up proceedings against any of the Promoter Group Entities. None of the Group Entities has a negative net worth as of the date of this Prospectus. Further, no application has been made by any of them to RoC to strike off their names.



#### LITIGATION

For details on litigations and disputes pending against the Promoters and Promoter Group entities and defaults made by them, please refer to the chapter titled, 'Outstanding Litigations and Material Developments' beginning on page 210 of this Prospectus.

#### DISASSOCIATION BY THE PROMOTER IN THE LAST THREE YEARS

None of our Promoters have disassociated themselves from any of the companies/partnership firms during preceding three years except as follows:

Name of Promoter	<b>Details of Entity</b>	Date of Disassociation	Reason for Disassociation	
Arun Kumar Jain	Arun Kumar Jain Trust	September 01, 2012	Dissolution of Trust	

#### SALES/PURCHASES BETWEEN OUR COMPANY AND GROUP ENTITIES

During the financial year 2012-13 our Company has purchased from and made sales to one of our group entity Bonlon Steels Private Limited aggregating to 23.32% of the total purchase and 10.60 % of the total sales of our Company respectively. For further details please refer to chapter titled 'Related Party Transactions' beginning on page 159 of this Prospectus.

#### **COMMON PURSUITS**

Some of our Group Entities namely, Smita Global Private Limited and Bonlon Steels Private Limited have some objects similar to that of our Company's business. Currently we do not have any non-compete agreement/arrangement with any of our Group Entities. Such a conflict of interest may have adverse effect on our business and growth. We shall adopt the necessary procedures and practices as permitted by law to address any conflict situations, as and when they may arise.



# RELATED PARTY TRANSACTIONS

For details on Related Party Transactions of our Company, please refer to Annexure X of restated financial statement under the section titled, 'Financial Statements' beginning on page 161 this Prospectus.



### DIVIDEND POLICY

Under the Companies Act, an Indian company pays dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders, who have the right to decrease but not to increase the amount of dividend recommended by the Board of Directors. Under the Companies Act, dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous Years or out of both.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion. Our Company has not paid any dividend in the previous five Financial Years.

Dividends are payable within 30 days of approval by the Equity Shareholders at the annual general meeting of our Company. When dividends are declared, all the Equity Shareholders whose names appear in the register of members of our Company as on the "record date" are entitled to be paid the dividend declared by our Company. Any Equity Shareholder who ceases to be an Equity Shareholder prior to the record date, or who becomes an Equity Shareholder after the record date, will not be entitled to the dividend declared by Our Company.



#### SECTION V - FINANCIAL INFORMATION

#### STAND ALONE FINANCIAL INFORMATION, AS RESTATED IN RELATION TO PROSPECTUS

#### **Auditor's Report**

To The Board of Directors, B.C. Power Controls Limited 7A/39 WEA, Channa Market Karol Bagh, New Delhi - 110005

Dear Sirs,

- We have examined the attached financial information of B.C. Power Controls Limited (the company), as approved by the Board of Directors of the Company, prepared in terms of the requirements of Paragraph B, Part II of Schedule II of the Companies Act, 1956 ("the Act") and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended to date (SEBI ICDR Regulations) and in terms of our engagement agreed upon with you in connection with the proposed issue of Equity Shares of the Company.
- 2) These information have been extracted by the Management from the financial statements for the year ended 31<sup>st</sup> March, 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September, 2013. Audit for the financial year ended 31<sup>st</sup> March, 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September 2013 was conducted by auditors M/S MEHTA & COMPANY and accordingly reliance has been placed on the financial information examined by them for the said years. The financial report included for these years i.e. 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September, 2013 are based solely on the report submitted by them. M/S MEHTA & COMPANY have also confirmed that the restated financial information has been made after incorporating:
  - (a) Adjustments for the changes in accounting policies retrospectively in respective financial years to reflect the same accounting treatment as per changed accounting policy for all the reporting periods.
  - (b) Adjustments for the material amounts in the respective financial years to which they relate.
  - (c) And there are no extra-ordinary items that need to be disclosed separately in the accounts and qualification requiring adjustments.
- 3) We have also examined the financial information of the Company prepared and approved by the Board of Directors for the purpose of disclosure in the offer document of the Company. The financial information for the above period was examined to the extent practicable, for the purpose of audit of financial information in accordance with the Engagement Standards issued by the Institute of Chartered Accountants of India. Those Standards require that we plan and perform our audit to obtain reasonable assurance, whether the financial information under examination is free of material misstatement.

In terms of Schedule VIII, Clause IX (9) of the SEBI (ICDR) Regulations, 2009 and other provisions relating to accounts of M/s B.C. Power Controls Limited, We, M/S Hem Sandeep & Co. have been subjected to the peer review process of the Institute of Chartered Accountants of India (ICAI) and hold a valid certificate issued by the 'Peer Review Board' of the ICAI.



Based on the above, we report that in our opinion and according to the information and explanations given to us, we have found the same to be correct and the same have been accordingly used in the financial information appropriately.

- 4) In accordance with the requirements of Paragraph B of Part II of Schedule II of the Act, the SEBI Guidelines and terms of our engagement agreed with you, we further report that:
- (a) The Restated Summary Statement of Assets and Liabilities of the Company, including as at 31<sup>st</sup> March, 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September 2013 examined and reported upon by M/S MEHTA & COMPANY, on which reliance has been placed by us, and as set out in Annexure to this report are after making adjustments and regrouping as in our opinion were appropriate and more fully described in Significant Accounting Policies, Note and Changes in Significant Accounting Policies
- (b) The Restated Summary Statement of Profit or Loss of the Company for the year then ended, including for the year ended 31<sup>st</sup> March, 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September 2013 examined by M/S MEHTA & COMPANY and who have submitted their report on which reliance has been placed by us, as set out in Annexure to this report are after making adjustments and regrouping as in our opinion were appropriate and more fully described in Significant Accounting Policies, Note and Changes in Significant Accounting Policies.
- (c) The Restated Summary Statement of Cash flow of the Company for the year then ended, including for the year ended 31<sup>st</sup> March, 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September 2013 examined by M/S MEHTA & COMPANY and who have submitted their report on which reliance has been placed by us, as set out in Annexure to this report are after making adjustments and regrouping as in our opinion were appropriate and more fully described in Significant Accounting Policies, Note and Changes in Significant Accounting Policies
- (d) Based on above and also as per the reliance placed on the reports submitted by auditor, M/S MEHTA & COMPANY. for the respective years, we are of the opinion that that the restated financial information have been made after incorporating:
  - (i) Adjustments for the changes in accounting policies retrospectively in respective financial years to effect the same accounting treatment as per changed accounting policy for all the reporting periods.
  - (ii) Adjustments for the material amounts in the respective financial years to which they relate.
  - (iii) And there are extra-ordinary items that need to be disclosed separately in the accounts and qualification requiring adjustments.
- (e) We have also examined the following other financial information set out in annexure prepared by the management and approved by the Board of Directors relating to the Company for the year ended 31<sup>st</sup> March, 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September 2013. In respect of the years ended 31st March, 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September 2013, these information have been included based upon the reports submitted by auditor M/S MEHTA & COMPANY and relied upon by us.
  - (i) Statement of Assets and Liabilities, as Restated of the Company as at 31<sup>st</sup> March 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September, 2013 (**Annexure "T"**)



- (ii) Statement of Profits and Losses, as Restated of the Company for the financial year(s) ended on 31<sup>st</sup> March 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September, 2013 for the period ended (Annexure "II");
- (iii) Standalone Summary Statement of Cash Flows, as Restated for the financial year(s) ended on 31<sup>st</sup> March 2009, 2010, 2011, 2012, 2013 and period ended 30<sup>th</sup> September, 2013 (Annexure "III");
- (iv) Significant Accounting Policies (Annexure "IV")
- (v) Notes to the Restated Financial Statements (Annexure "V")
- (vi) Statement of secured borrowings with terms & conditions and assets charged as security (Annexure "VI").
- (vii) Unsecured borrowings taken by the Company. (Annexure "VII")
- (viii) Statement of Loans & Advances (Annexure "VIII").
- (ix) Statement of Trade Receivables showing Age-wise analysis from the date they are due for payment (Annexure "IX").
- (x) Statement of Other Income (Annexure "X").
- (xi) Related Party Disclosures under Accounting Standard 18 (Annexure "XI").
- (xii) Summary of Accounting Ratios based on the adjusted profits/losses, relating to earnings per share, net asset value per share and return on net worth (Annexure "XII").
- (xiii) Statement of Capitalization as at 30<sup>th</sup> September, 2013 (Pre-Issue) (Annexure "XIII").
- (xiv) Statement of Tax Shelter (Annexure "XIV").
- (xv) Statement of Earnings Per Share (Annexure "XV").
- (xvi) The Company has not declared any dividend on Equity Shares in any of the period/year.

In our opinion the financial information contained in **Annexure I** to **XV** of this report read along with the Significant Accounting Policies and Notes (**Refer Annexure IV & V**) prepared after making adjustments and regrouping as considered appropriate have been prepared in accordance with Part IIB of Schedule II of the Act and the ICDR Regulations.

5) Our report is intended solely for use of the management and for inclusion in the offer document in connection with the proposed issue of equity shares of the Company. Our report and should not be used for any other purpose except with our consent in writing. We have no responsibility to update our report for events and circumstances occurring after the date of the report.

Yours Faithfully

For Hem Sandeep & Co.

Chartered Accountants F.R.N.: 009907N

Mr. Manish Gupta (Partner) M.No. 092257

Place: Delhi

Date: January 30, 2014



ANNEXURE – I

# STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

			(Rs. in Lakhs)					
Sr.		As at 31st March			As at 30 <sup>th</sup>			
No.	Particulars	Notes	2000		П		2012	Sept
_	Equity & Liabilities		2009	2010	2011	2012	2013	2013
A	Equity & Liabilities							
1	Shareholders' Funds							
	Share Capital	1	1.00	10.00	109.40	200.00	200.00	600.00
	Reserves & Surplus	2	(4.61)	(3.27)	399.36	797.17	829.50	424.88
	Total Shareholders' Funds		(3.61)	6.73	508.76	997.17	1029.50	1024.88
2	Non Current Liabilities							
	a. Long Term Borrowings	3	13.54	14.51	NIL	166.00	275.20	109.35
	b. Deferred Tax Liabilities	4	NIL	NIL	0.79	4.12	3.65	3.65
	c. Long Term Provisions	5	NIL	NIL	NIL	NIL	NIL	NIL
	Total Non Current		13.54	14.51	0.79	170.12	278.85	113.00
	Liabilities							
3	Current Liabilities							
3	a. Short Term Borrowings	6	NIL	NIL	NIL	264.62	1914.04	1770.35
	b. Trade Payables	7	78.81	585.43	1241.88	1124.68	4511.62	1886.85
	c. Other Current Liabilities	8	15.48	78.04	60.26	585.40	26.00	24.65
	d. Short Term Provisions	9	0.56	0.35	1.15	13.82	10.17	1.62
	Total Current Liabilities		94.85	663.82	1303.29	1988.52	6461.83	3683.47
	Total (1+2+3)		104.78	685.06	1812.84	3155.81	7770.18	4821.35
В	ASSETS							
4	Non Current Assets							
	a. Fixed Assets	10						
	i. Tangible Assets		39.13	55.54	193.74	625.88	662.45	664.70
	ii. Intangible Assets		0.05	0.05	0.05	0.05	0.19	0.19
	Less: Depreciation		2.25	7.86	16.24	57.92	117.48	144.74
	Net Block		36.93	47.73	177.55	568.01	545.16	520.15
	iii. Capital Work In Progress		NIL	NIL	178.04	NIL	NIL	NIL
	a. Non Current Investment	11	0.20	0.20	0.20	300.20	297.20	304.28
	b. Deferred Tax Asset	12	NIL	1.46	NIL	NIL	NIL	NIL
	c. Long Term Loans & Advances	13	4.43	4.43	5.92	6.32	8.01	8.01
	d. Other Non Current Assets	14	0.16	0.11	2.59	2.22	NIL	NIL
	Total Non Current Assets		41.72	53.93	364.30	876.75	850.37	832.44



5	Current Assets							
	a. Inventories	15	11.39	581.45	654.80	1371.22	918.14	396.74
	b. Trade Receivables	16	43.75	25.44	617.89	277.99	5106.05	2501.51
	c. Cash and Cash Equivalents	17	5.47	8.45	47.61	21.71	199.12	267.22
	d. Short Term Loans & Advances	18	2.39	15.73	125.57	607.96	696.21	823.44
	e. Other Current Assets	19	0.06	0.06	2.67	0.18	0.29	NIL
	Total Current Assets		63.06	631.13	1448.54	2279.06	6919.81	3988.91
	Total (4+5)		104.78	685.06	1812.84	3155.81	7770.18	4821.35



ANNEXURE – II

# STATEMENT OF PROFIT AND LOSS AS RESTATED

							(-	ks. in Lakiis)
Sr. No	Particulars	Notes		For The	Year Ende	ed March 31	l <b>,</b>	For the Period Ended 30 <sup>th</sup> Sept
			2009	2010	2011	2012	2013	2013
A	INCOME							
	Revenue from Operations							
	Revenue	20	71.24	691.35	4524.72	10362.85	10358.13	4635.78
	Other Income	21	0.10	0.02	0.00	10.64	44.04	50.31
	Total Income		71.34	691.37	4524.72	10373.49	10402.17	4686.09
В	EXPENDITURE							
	Raw Material Consumed	22	67.96	695.20	3781.31	7502.51	5787.64	3043.95
	Manufacturing Expenses	23	2.55	12.15	39.68	132.26	101.88	41.77
	Purchase of stock-in- trade	24	NIL	NIL	977.14	2411.78	4120.99	1345.55
	Changes in inventories of Finished Goods & Stock In Trade	25	(6.01)	(35.82)	(319.05)	126.30	32.35	28.74
	Employee benefit expenses	26	1.40	5.13	14.31	71.48	82.09	30.56
	Finance costs	27	0.07	1.90	0.81	5.25	77.77	100.65
	Depreciation and amortisation expense	28	2.25	5.61	8.38	41.69	59.56	27.26
	Other expenses	29	7.73	7.32	14.52	26.58	85.37	54.82
	<b>Total Expenditure</b>		75.95	691.49	4517.10	10317.85	10347.65	4673.29
	Profit before prior period items		(4.61)	(0.12)	7.62	55.64	54.52	12.80
	Prior period items (Net)		NIL	NIL	NIL	NIL	NIL	NIL
	Profit before exceptional, extraordinary items and tax		(4.61)	(0.12)	7.62	55.64	54.52	12.80
	Exceptional items		NIL	NIL	NIL	NIL	NIL	NIL
	Profit before extraordinary items and tax		(4.61)	(0.12)	7.62	55.64	54.52	12.80
	Extraordinary items		NIL	NIL	NIL	NIL	NIL	NIL
	Profit before tax		(4.61)	(0.12)	7.62	55.64	54.52	12.80
	Tax expense :							
	(i) Current tax		NIL	NIL	0.34	13.63	22.66	4.61
	(ii) Deferred tax		NIL	1.46	2.25	3.33	(0.47)	-
	(iii) MAT Credit		NIL	NIL	NIL	NIL	NIL	-



(iv) FBT	NIL	NIL	NIL	NIL	NIL	-
(v) Wealth Tax	NIL	NIL	NIL	NIL	NIL	-
(iv) Short/(Excess) provision for earlier years	NIL	NIL	NIL	NIL	NIL	-
Profit for the year	(4.61)	1.34	5.03	38.68	32.33	8.19



ANNEXURE – III

# STATEMENT OF CASH FLOW FROM RESTATED FINANCIAL STATEMENTS

	_	(Rs	. in Lakhs)			
Particulars				d March 3		For The Period Ended 30 <sup>th</sup> Sept
	2009	2010	2011	2012	2013	2013
A. CASH FLOW FROM OPERATING ACTIV						
Profit/ (Loss) before tax	(4.61)	(0.12)	7.62	55.64	54.52	12.80
Adjustments for:						
Depreciation	2.25	5.61	8.38	41.69	59.56	27.26
Interest Expense	0.07	1.90	0.81	5.25	77.77	100.65
Fixed Asset Written Off	NIL	NIL	NIL	NIL	0.02	NIL
Interest Received	(0.10)	(0.02)	0.00	(10.64)	(44.04)	(23.41)
Preliminary Expenses written off	0.06	0.06	0.06	NIL	NIL	NIL
Operating profit before working capital changes	(2.33)	7.43	16.87	91.94	147.83	117.30
Movements in working capital:						
(Increase)/ Decrease in Inventories	(11.39)	(570.07)	(73.35)	(716.42)	453.08	521.40
	(43.75)	18.31	(592.4	339.91	(4828.06)	2604.54
(Increase)/Decrease in Trade Receivables			5)			
(Increase)/Decrease in Other Receivables	(0.00)	(0.00)	(1.98)	2.86	2.11	0.29
Increase/(Decrease) in Trade Payables and Other	94.85	568.97	639.47	420.61	2823.89	(2634.68
Liabilities						)
Cash generated from operations	37.38	24.64	(11.44)	138.90	(1401.15)	608.85
Income tax Refund/ (paid) during the year	NIL	NIL	(0.34)	(13.63)	(22.66)	(4.61)
Net cash from operating activities (A)	37.38	24.64	(11.78)	125.27	(1423.81)	604.24
B. CASH FLOW FROM INVESTING ACTIVIT	ΓIES					
Purchase of Fixed assets (including capital	(39.19)	(16.41)	(316.24)	(254.11)	(36.73)	(2.25)
advances)	(0.20)	NIL	NIL	(200.00)	3.00	(7.00)
Purchase of Long Term Investment	(0.20)	(13.34)	(111.33)	(300.00)		(7.08)
(Increase)/Decrease in Loan & Advances Interest Received	0.10	0.02	0.00	10.64	` ′	23.41
Net cash from investing activities (B)	(46.11)	(29.73)	(427.57)	(1026.26)		(113.15)
C. CASH FLOW FROM FINANCING ACTIVITY		(2).73)	(427.67)	(1020.20)	(17.05)	(113.13)
Proceeds from issue of share capital	1.00	9.00	497.00	449.72	NIL	NIL
Payment of Public Issue Expenses (Adjusted	NIL	NIL	NIL	NIL	NIL	(12.80)
against Securities Premium Account)	MIL	MIL	MIL	MIL	1111	(12.00)
Finance Cost	(0.34)	(1.90)	(3.98)	(5.25)	(77.77)	(100.65)
Proceeds of Short Term Loans	NIL	NIL	NIL	264.62	1649.42	(143.69)
Proceeds of Long Term Loans	13.54	0.97	NIL	166.00	109.20	NIL
Repayment of Long Term Borrowing	NIL	NIL	(14.51)	NIL	NIL	(165.85)
Net cash used in financing activities (C)	14.20	8.07	478.51	875.09	1680.85	(422.99)
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Net increase in cash and cash equivalents	5.47	2.98	39.16	(25.90)	177.41	68.10
(A+B+C)						
Cash and cash equivalents at the beginning of	NIL	5.47	8.45	47.61	21.71	199.12
the year						
Cash and cash equivalents at the end of the	5.47	8.45	47.61	21.71	199.12	267.22
year						



#### ANNEXURE IV

#### STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

#### 1. Basis of Accounting

The financial Statements have been prepared in accordance with Generally Accepted Accounting Principles (GAAP) in India and presented under the historical cost convention on accrual basis of amounting to comply with the accounting standards prescribed in the Companies (Accounting Standards) 'Rules, 2006 and with the relevant provisions of the Companies Act.

#### 2. Use of Estimates

The preparation of financial Statement conformity with Generally Accepted Accounting Principles (GAAP) in India requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosures of contingent liabilities on the date of financial statements and reported amount of income and expenses during the year. The Management believes that the estimates, used in preparation of the financial statements are prudent and reasonable. Differences between actual results and estimates are recognized in the period in which the results are known / materialized

#### 3. Inventories

As certified b the management, Finished Goods are valued at Sales Price, Raw Materials and Traded Goods are valued at cost, WIP is valued at cost (including Cost up to the stage of Completion), Scrap is valued at net realizable value.

#### 4. Depreciation and Amortization

Depreciation on fixed assets is provided to the extent of depreciable amount on written down value method (WDV) at the rates and in the manner .prescribed in schedule XIV to the Companies Act, 1956 over their useful life.

#### 5. Revenue Recognition

Revenues/ Incomes are generally accounted on accrual, as they are earned, Revenue from sale of goods is recognised on transfer of all significant risks and rewards of ownership to the buyer.VAT is accounted on exclusive method. CST and VAT payable are not included in the sales price. However, CST paid on the purchase of goods is included in the cost of purchases. Sales are stated gross of Excise Duty as well as net of Excise Duty, Excise Duty being the amount included in the amount of gross turnover. Interest income is recognised on accrual basis.

#### 6. Fixed Asset

Fixed assets are carried at cost less accumulated depreciation and impairment losses, if any. The cost of fixed assets includes interest on borrowing attributable to acquisition of qualification fixed assets up to the date the asset is ready for its intended use and other incidental expenses incurred up to that date. Machinery spares which can be used only in connection with an item of fixed asset and whose use is expected to be irregular are capitalized and depreciated over the useful life of the principal item of the relevant assets. Subsequent expenditure relating to fixed assets is capitalized only if such expenditure result is increase in the future benefits from such asset beyond assessed standard of performance.

#### 7. Foreign currency transactions and translation

All transactions is foreign currency, are recorded at the rates of exchange prevailing on the dates when the relevant transaction take place.



#### 8. Investments

Investments include Long-Term Investment only and are stated at cost.

#### 9. Employees Benefits

The Company's contribution to Employees State Insurance Fund and Provident Fund is considered as defined contribution plan and is charged as a expenses as it fall due based on the amount of contribution required to be made. No provision of Gratuity, Bonus, Leave, Encashment, Leave Travel Allowance etc. has been made in the accounts and these will be accounted for on Actuarial Basis.

### 10. Borrowing Costs

Borrowing Costs include Interest and amortization of ancillary costs. These are no qualifying assets constructed or purchased during the year and no amount has been borrowed for the said purpose.

Hence, borrowing cost incurred by the company during the year has been charged to the Statement of Profit and Loss.

### 11. Earnings per share

The Basic and Diluted Earnings Per Share ("EPS") is computed by dividing the net profit after tax for the year by weighted average number of equity shares outstanding during the year.

#### 12. Taxes on income

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the provisions of the Income Tax Act, 1961. Deferred tax is recognized, subject to the consideration of prudence, on timing differences, being the difference between taxable incomes and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets are not recognized unless there is virtual certainty supported by convincing evidence that sufficient future taxable income will be available against which such deferred tax assets can be realized.

#### 13. Impairment of Assets

The carrying values of assets / cash generating units at each Balance Sheet date are reviewed for impairment. If any indication of impairment exists, the recoverable amount of such assets is estimated and impairment is recognized, if the carrying amount of these assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount factor. When there is indication that an impairment loss recognized for an assets in earlier accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognized in the Statement of Profit and Loss, except in case of revalued assets.

#### 14. Provisions and contingencies

A provision is recognized when the Company has a Present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current bets estimates. Contingent liabilities, if any are disclosed in the Notes.



# ANNEXURE V

### NOTES TO RESTATED FINANCIAL STATEMENTS

### **Note 1: Share Capital**

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Authorised Share Capital						
	10.00	10.00	200.00	200.00	200.00	1400.00
Equity Shares of Rs. 10/- each						
Issued, Subscribed and Paid Up						
Capital						
	1.00	10.00	109.40	200.00	200.00	600.00*
Equity Shares of Rs. 10/- each						
	1.00	10.00	109.40	200.00	200.00	600.00
Grand Total						

<sup>\*</sup>The Company has issued Bonus Shares in the ratio of 2:1 vide Special resolution dated September 30, 2013.

### Note 2: Reserves and Surplus

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
General Reserve						
Balance as per Last Balance Sheet	NIL	(4.61)	(3.27)	1.76	40.45	72.77
Add: Profit for the year	(4.61)	1.34	5.03	38.69	32.33	8.19
Closing Balance	(4.61)	(3.27)	1.76	40.45	72.78	80.96
Securities Premium Account	NIL	NIL	397.60	756.72	756.72	343.92
Grand Total	(4.61)	(3.27)	399.36	797.17	829.50	424.88

# Note 3: Long Term Borrowings

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Unsecured Loans						
From Directors-						
Arun Kumar Jain	NIL	NIL	NIL	49.00	55.50	40.50
Kulbhushan Nagpal	2.25	2.25	NIL	NIL	NIL	NIL
Sandeep Sethi	2.25	2.25	NIL	NIL	NIL	NIL
Sanjay Sethi	4.73	2.25	NIL	NIL	NIL	NIL



Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Tripta Nagpal	2.25	2.25	NIL	NIL	NIL	NIL
-From Relatives & Friends						
Kishore Hansraj Solanki	2.06	2.21	NIL	NIL	NIL	NIL
Jog Singh	NIL	3.30	NIL	NIL	NIL	NIL
Smita Jain	NIL	NIL	NIL	11.00	27.25	27.25
Harshit Jain	NIL	NIL	NIL	NIL	3.64	3.64
Swatika Jain	NIL	NIL	NIL	NIL	34.43	34.43
- Inter-corporate Loans						
Bon Lon Private Limited	NIL	NIL	NIL	54.00	4.31	NIL
Bon Lon Securities Limited	NIL	NIL	NIL	3.00	25.78	NIL
Harshit Finvest Private Limited	NIL	NIL	NIL	49.00	4.62	NIL
Harshit Infratech Private Limited	NIL	NIL	NIL	NIL	89.33	2.83
Harshit Promoters Private Limited	NIL	NIL	NIL	NIL	12.24	NIL
Vinco Metal Private Limited	NIL	NIL	NIL	NIL	18.10	0.70
Grand Total	13.54	14.51	NIL	166.00	275.20	109.35

# **Note 4: Deferred Tax Liabilities**

(Rs. in lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	A s at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Deferred Tax Liabilities	NIL	NIL	0.79	4.12	3.65	3.65
Grand Total	NIL	NIL	0.79	4.12	3.65	3.65

# **Note 5: Long Term Provisions**

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Gratuity & Leave Encashment	NIL	NIL	NIL	NIL	NIL	NIL
Grand Total	NIL	NIL	NIL	NIL	NIL	NIL

# **Note 6: Short Term Borrowings**

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Secured-Overdraft Limit	NIL	NIL	NIL	255.42	645.15	263.67
From Bank of India – 036						



Packing Credit Limit From Bank of	NIL	NIL	NIL	NIL	871.04	578.68
India – 015						
Cash Credit Limit From Bank of	NIL	NIL	NIL	NIL	257.86	68.30
India - 040						
Foreign Bill Payable Credit Limit	NIL	NIL	NIL	NIL	84.00	859.70
From Bank of India - 024						
Overuse Overdraft From Bank of	NIL	NIL	NIL	NIL	55.99	NIL
India - 036						
Unsecured - Overdraft in Current	NIL	NIL	NIL	9.20	NIL	NIL
Account						
Grand Total	NIL	NIL	NIL	264.62	1914.04	1770.35

# Note 7: Trade Payables

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Dues to MSME	NIL	NIL	NIL	NIL	NIL	NIL
Dues to Others	78.81	585.43	1241.88	1124.68	4511.62	1886.85
Grand Total	78.81	585.43	1241.88	1124.68	4511.62	1886.85

# **Note 8: Other Current Liabilities**

	As at					
Particulars	March	March	March	March	March	Sept 30,
	31, 2009	31, 2010	31, 2011	31, 2012	31, 2013	2013
Current Maturity of Long term	NIL	NIL	NIL	NIL	NIL	NIL
debts						
<b>Provision for Employees Benefits</b>						
PF Employees Payable	NIL	0.03	0.12	0.18	0.14	0.09
PF Employers Payable	NIL	0.03	0.14	0.20	0.15	0.10
ESI Payable	NIL	0.10	0.07	0.14	0.08	0.05
<b>Provision for Govt. Dues</b>						
Service Tax	NIL	NIL	NIL	NIL	0.06	0.08
Payable TDS on Commission	NIL	NIL	NIL	0.40	NIL	NIL
Payable TDS on Contractors	NIL	0.23	0.19	0.70	0.18	0.06
Payable TDS on Interest	0.01	NIL	0.04	NIL	3.27	NIL
Payable TDS on Salary	NIL	NIL	NIL	NIL	0.24	0.10
Payable TDS on Rent	0.15	0.04	0.04	NIL	0.10	NIL
Payable TDS on Professional	NIL	0.04	0.47	0.24	0.11	0.73
Payable Excise Duty	NIL	NIL	NIL	NIL	NIL	0.97



<u>Others</u>						
Expenses Payable	0.00	0.00	0.23	16.28	0.02	0.91
Salary Payable	0.32	0.64	0.88	4.41	3.89	3.75
Director Remuneration Payable	NIL	NIL	NIL	NIL	NIL	0.56
Advance from Customers	15.00	27.93	NIL	540.95	1.46	0.88
Creditors for Capital Goods &	NIL	NIL	8.58	21.90	16.30	16.37
Services						
Share Application Money	NIL	49.00	49.50	NIL	NIL	NIL
Grand Total	15.48	78.04	60.26	585.40	26.00	24.65

# **Note 9: Short Term Provisions**

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Provision for Payment to Auditors	0.13	0.33	0.50	1.01	1.01	1.01
Provision for Telephone Expenses	0.00	0.02	0.02	NIL	0.05	0.02
Provision for Income Tax	NIL	NIL	NIL	11.04	9.11	NIL
Others	0.43	NIL	0.63	1.77	NIL	0.59
Grand Total	0.56	0.35	1.15	13.82	10.17	1.62

### **Note 10: Fixed Assets**

Sr. No	Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
1a	Tangible Assets						
I	Land						
	Gross Block	NIL	NIL	111.19	111.19	111.19	111.19
	Less: Accumulated Depreciation	NIL	NIL	NIL	NIL	NIL	NIL
	Net Block	NIL	NIL	111.19	111.19	111.19	111.19
Ii	Building						
	Gross Block	NIL	NIL	NIL	248.99	248.99	248.99
	Less: Accumulated Depreciation	NIL	NIL	NIL	16.28	39.55	49.92
	Net Block	NIL	NIL	NIL	232.71	209.44	199.07
Iii	Furniture & Fittings						
	Gross Block	0.18	0.42	0.45	6.71	7.29	7.29
	Less: Accumulated Depreciation	0.02	0.09	0.15	0.41	1.61	2.12
	Net Block	0.16	0.33	0.30	6.30	5.68	5.18
Iv	Office Equipments						
	Gross Block	5.12	5.78	7.21	54.04	54.64	55.98



	Less: Accumulated Depreciation	0.29	0.98	1.70	6.54	13.18	16.09
	Net Block	4.83	4.80	5.51	47.50	41.46	39.89
V	Vehicles						
	Gross Block	NIL	NIL	22.19	39.81	39.81	39.81
	Less: Accumulated Depreciation	NIL	NIL	1.28	8.84	16.86	19.74
	Net Block	NIL	NIL	20.91	30.97	22.95	20.07
Vi	Plant & Machinery						
	Gross Block	33.83	49.34	52.68	165.15	200.53	201.45
	Less: Accumulated Depreciation	1.94	6.78	13.08	25.84	46.25	56.85
	Net Block	31.89	42.56	39.60	139.31	154.28	144.60
	Total Tangible Assets	36.88	47.69	177.51	567.98	545.00	520.00
1b	Intangible Assets						
	Gross Block	0.05	0.05	0.05	0.05	0.19	0.19
	Less: Accumulated Depreciation	0.00	0.01	0.01	0.02	0.03	0.04
	Net Block	0.05	0.04	0.04	0.03	0.16	0.15
	Total Intangible Assets	0.05	0.04	0.04	0.03	0.16	0.15

# **Note 11: Non Current Investment**

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
National Saving Certificate	0.20	0.20	0.20	0.20	0.20	0.20
FDR in Bank of India	NIL	NIL	NIL	300.00	297.00	304.08
Grand Total	0.20	0.20	0.20	300.20	297.20	304.28

# Note 12: Deferred Tax Asset

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Deferred Tax Asset	NIL	1.46	NIL	NIL	NIL	NIL
Grand Total	NIL	1.46	NIL	NIL	NIL	NIL

# Note 13: Long Term Loans & Advances

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Unsecured considered good						



Security Deposit	4.43	4.43	5.92	6.32	8.01	8.01
Loan to Directors	NIL	NIL	NIL	NIL	NIL	NIL
Loans to Others	NIL	NIL	NIL	NIL	NIL	NIL
Grand Total	4.43	4.43	5.92	6.32	8.01	8.01

# Note 14: Other Non- Current Assets

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Interest Accrued on FDRs	NIL	NIL	NIL	2.22	NIL	NIL
Preliminary Expenses	0.16	0.11	2.59	NIL	NIL	NIL
Grand Total	0.16	0.11	2.59	2.22	NIL	NIL

# **Note 15: Inventories**

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Raw Material	5.38	141.48	173.32	480.06	715.91	223.26
Scrap	0.15	1.59	1.65	81.25	4.63	4.67
WIP	5.86	40.24	271.43	NIL	NIL	NIL
Goods In Transit	NIL	398.14	120.61	656.59	NIL	NIL
Finished Goods/ Stock in Trade	NIL	NIL	87.79	153.32	197.60	168.81
Grand Total	11.39	581.45	654.80	1371.22	918.14	396.74

# **Note 16: Trade Receivables**

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Unsecured, Considered good						
Less than six months	43.75	25.44	612.45	178.97	5106.01	2315.78
More than six months	NIL	NIL	5.44	99.02	0.04	185.73
Unsecured, Considered doubtful						
More than six months	NIL	NIL	NIL	NIL	NIL	NIL
Less: Provision for doubtful debts	NIL	NIL	NIL	NIL	NIL	NIL



# Note 17: Cash and Cash Equivalents

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Cash on Hand	0.75	6.73	17.10	20.80	9.69	3.94
Balances with Banks						
a) Current A/c - HDFC BANK-0030340047163	4.72	1.72	30.51	0.91	25.11	12.23
b) Current A/c - HDFC BANK-01688730000387	NIL	NIL	NIL	NIL	0.40	0.63
c) Current A/c – Bank of India-600020110000415	NIL	NIL	NIL	NIL	163.92	250.42
Grand Total	5.47	8.45	47.61	21.71	199.12	267.22

# Note 18: Short Term Loans & Advances

	As at					
Particulars	March	March	March	March	March	As at Sept
r at ticular s						30, 2013
	31, 2009	31, 2010	31, 2011	31, 2012	31, 2013	
CENVAT Credit Receivable	1.38	5.31	52.69	159.16	158.42	29.90
CENVAT Credit Capital Goods	0.45	0.49	0.29	0.18	0.24	0.41
Vat Credit	0.54	8.75	18.90	32.06	42.98	123.55
CENVAT Credit Capital Goods(Not	NIL	0.01	0.34	1.27	0.21	NIL
Availed)						
Excise Duty on Transit	NIL	0.89	12.42	NIL	NIL	NIL
Purchases(Not Availed)						
Excise Duty Rebate Claim Against	NIL	NIL	NIL	NIL	29.84	141.62
Export						
Excise Duty Deposited Under	NIL	NIL	NIL	NIL	25.22	25.22
Protest						
Mat Credit	NIL	NIL	0.69	NIL	NIL	NIL
Advance to Suppliers Receivable in	NIL	0.03	39.64	212.36	125.27	102.59
cash or in Kind						
Advance to Sanjay Rana	NIL	NIL	NIL	NIL	1.04	1.54
Advance Rent	NIL	NIL	NIL	NIL	NIL	NIL
Loan to Mittal Appliance Limited	NIL	NIL	NIL	201.11	217.40	209.00
Loan to Bon Lon Steel Private	NIL	NIL	NIL	NIL	92.50	92.50
Limited						
	NIL	NIL	NIL	NIL	NIL	89.00
Loan to Vandana Sinha						



Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Service Tax Receivable	NIL	NIL	NIL	0.52	0.26	1.44
Tax deducted at source (Net of	0.02	0.02	0.28	NIL	NIL	4.84
Provision of Income Tax)						
Prepaid Expenses	NIL	0.23	0.16	1.30	2.83	1.83
Application Fees for ISI	NIL	NIL	0.16	NIL	NIL	NIL
Grand Total	2.39	15.73	125.57	607.96	696.21	823.44



## **Note 19: Other Current Assets**

(Rs. In Lakhs)

Sr. No	Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
1	Interest Receivable	NIL	NIL	NIL	0.18	0.29	NIL
2	Other Receivables	NIL	NIL	1.98	NIL	NIL	NIL
3	Preliminary Expenses	0.06	0.06	0.69	NIL	NIL	NIL
	Grand Total	0.06	0.06	2.67	0.18	0.29	NIL

## **Note 20: Revenue from Operations**

(Rs. in Lakhs)

Particulars	For the year Ended March 31, 2009	For the year Ended March 31, 2010	For the year Ended March 31, 2011	For the year Ended March 31, 2012	For the year Ended March 31, 2013	For the period Ended Sept 30, 2013
Sale of Manufactured Goods						
-Insulated Cable, Copper Wires and Scrap	71.24	691.35	2349.54	8077.01	5902.69	3218.50
Traded Goods						
Copper Cathode/Scrap	NIL	NIL	1182.60	2272.95	4176.18	1348.23
Stainless Steel Sheet/Flats	NIL	NIL	977.43	NIL	NIL	NIL
Sale of Services						
Commission on Consignment Sales	NIL	NIL	2.00	0.53	3.64	NIL
Job Work Income	NIL	NIL	5.43	NIL	38.95	13.43
Discount, Discount on DEPB Purchase, Misc. Income etc. Received	NIL	NIL	7.72	12.36	15.44	1.61
Other Operating Revenue						
LME Fluctuation Gain	NIL	NIL	NIL	NIL	221.23	50.13
Profit on Consignment Sale	NIL	NIL	NIL	NIL	NIL	3.88
Grand Total	71.24	691.35	4524.72	10362.85	10358.13	4635.78



## Note 21: Other Income

(Rs. in lakhs)

Particulars	For the year Ended March 31, 2009	For the year Ended March 31, 2010	For the year Ended March 31, 2011	For the year Ended March 31, 2012	For the year Ended March 31, 2013	For the period Ended Sept 30, 2013
Interest Received on FDR	NIL	NIL	NIL	9.19	25.62	13.37
Interest Received on Security Deposit with JVVNL	NIL	NIL	NIL	0.20	0.32	NIL
Interest Received on Income Tax Refund	NIL	NIL	NIL	0.02	NIL	NIL
Foreign Exchange Fluctuation Gain	NIL	NIL	NIL	NIL	NIL	26.90
Reversal of Interest on Overuse OD A/c	NIL	NIL	NIL	NIL	NIL	1.04
Interest Received on Loan to Mittal Appliance Limited	NIL	NIL	NIL	1.23	18.10	9.00
Other Non- Operating Income	0.10	0.02	0.00	NIL	NIL	NIL
Grand Total	0.10	0.02	0.00	10.64	44.04	50.31

## **Note 22: Raw Material Consumed**

(Rs. In lakhs)

	For the					
	year	year	year	year	year	period
<b>Particulars</b>	Ended	Ended	Ended	Ended	Ended	Ended
	March	March	March	March	March	Sept 30,
	31, 2009	31, 2010	31, 2011	31, 2012	31, 2013	2013
Opening Stock	NIL	5.38	141.47	293.93	1136.65	715.92
Add: Purchase	73.34	831.29	3933.77	8345.23	5366.91	2551.29
	73.34	836.67	4075.24	8639.16	6503.56	3267.21
Less: Closing Stock	5.38	141.47	293.93	1136.65	715.92	223.26
Grand Total	67.96	695.20	3781.31	7502.51	5787.64	3043.95



## **Note 23: Manufacturing Expenses**

(Rs. in lakhs)

Particulars	For the year Ended March 31, 2009	For the year Ended March 31, 2010	For the year Ended March 31, 2011	For the year Ended March 31, 2012	For the year Ended March 31, 2013	For the period Ended Sept 30, 2013
Freight Inward, Consumable	0.01	2.76	3.02	24.92	10.07	6.57
Stores, Insurance, Loading & Unloading, Power,						
Transportation, Documentation Charges, Commission etc. Paid						
Job Work Expense	NIL	3.92	24.56	57.93	41.17	13.35
Repair & Maintenance-Machinery	NIL	1.09	1.51	6.27	0.93	1.58
Packing Charges	0.31	0.10	0.35	14.03	27.98	NIL
Power and Fuel	2.23	4.28	10.24	29.11	21.73	15.63
Import Expense	NIL	NIL	NIL	NIL	NIL	4.64
Grand Total	2.55	12.15	39.68	132.26	101.88	41.77

## **Note 24: Purchase of Traded Goods**

(Rs. in lakhs)

Particulars	For the year Ended March 31, 2009	For the year Ended March 31, 2010	For the year Ended March 31, 2011	For the year Ended March 31, 2012	For the year Ended March 31, 2013	For the period Ended Sept 30, 2013
	NIL	NIL	977.14	2411.78	4120.99	1345.55
Purchase of Goods for Resale						
Grand Total	NIL	NIL	977.14	2411.78	4120.99	1345.55



Note 25: Changes in inventories of traded goods

(Rs. in lakhs)

Particulars	For the year Ended March 31, 2009	For the year Ended March 31, 2010	For the year Ended March 31, 2011	For the year Ended March 31, 2012	For the year Ended March 31, 2013	For the period Ended Sept 30, 2013
Closing Stock						
Finished goods	6.01	41.83	360.88	234.58	202.23	173.49
Opening Stock						
Finished goods	NIL	6.01	41.83	360.88	234.58	202.23
Grand Total	(6.01)	(35.82)	(319.05)	126.30	32.35	28.74

## Note 26: Employee benefit expenses

(Rs. in lakhs)

Particulars	For the year Ended March 31, 2009	For the year Ended March 31, 2010	For the year Ended March 31, 2011	For the year Ended March 31, 2012	For the year Ended March 31, 2013	For the period Ended Sept 30, 2013
Salaries, Wages and Bonus	1.40	4.62	11.49	64.06	76.70	27.22
Director's Remuneration	NIL	NIL	NIL	2.40	NIL	1.50
Contribution to Provident Fund	NIL	NIL	1.33	1.57	2.12	0.60
Gratuity & Leave Encashment expenses	NIL	NIL	NIL	NIL	NIL	NIL
Staff Welfare Expenses(including ESI)	NIL	0.51	1.49	3.45	3.27	1.24
Grand Total	1.40	5.13	14.31	71.48	82.09	30.56

## Note 27: Finance costs

(Rs. in lakhs)

Particulars	For the year Ended March 31, 2009	For the year Ended March 31, 2010	For the year Ended March 31, 2011	For the year Ended March 31, 2012	For the year Ended March 31, 2013	For the period Ended Sept 30, 2013
Interest on Unsecured Loans	0.07	1.90	0.47	NIL	32.74	NIL
Interest on Delayed Payment to	NIL	NIL	0.34	0.04	0.25	NIL



Supplier						
Interest on Borrowing From Bank	NIL	NIL	NIL	NIL	5.02	NIL
Of India-Foreign Bills Payable						
Interest on Bill Discount	NIL	NIL	NIL	NIL	NIL	39.49
Interest on Borrowing From Bank	NIL	NIL	NIL	5.21	39.69	59.93
Of India						
Interest on Delayed Payment of	NIL	NIL	NIL	NIL	0.07	1.23
Service tax & TDS						
Grand Total	0.07	1.90	0.81	5.25	77.77	100.65

## **Note 28: Depreciation and Amortization Costs**

(Rs. In Lakhs)

	For the					
	year	year	year	year	year	period
Particulars	Ended	Ended	Ended	Ended	Ended	Ended
	March	March	March	March	March	Sept 30,
	31, 2009	31, 2010	31, 2011	31, 2012	31, 2013	2013
Depreciation	2.25	5.61	8.38	41.69	59.56	27.26
Grand Total	2.25	5.61	8.38	41.69	59.56	27.26

## **Note 29: Other Expenses**

(Rs. In Lakhs)

	For the year	For the vear	For the vear	For the vear	For the vear	For the period
Particulars	Ended	Ended	Ended	Ended	Ended	Ended
	March	March	March	March	March	Sept 30,
	31, 2009	31, 2010	31, 2011	31, 2012	31, 2013	2013
Administration Charges & Link	NIL	NIL	0.18	0.21	0.19	0.08
Insurance						
Asset Written off	NIL	NIL	NIL	NIL	0.02	NIL
Auditors Remuneration	0.13	0.36	0.55	1.12	1.12	NIL
Bank Charges	NIL	0.02	0.03	0.79	10.49	4.54
Business Promotion	NIL	NIL	NIL	0.60	11.89	2.09
Commission	NIL	NIL	NIL	4.01	0.02	NIL
Conveyance and Travelling Expenses	NIL	0.16	1.36	0.51	1.65	3.48
Donation	NIL	NIL	NIL	NIL	0.04	NIL
Export Expenses	NIL	NIL	NIL	NIL	5.32	22.73
Freight Outward	NIL	0.02	1.46	3.72	13.44	12.97



NIL NIL 0.00	0.21 NIL 0.19	1.81 NIL 0.28	3.73 NIL 0.36	6.30 NIL 0.35	2.82 0.42 0.18
NIL	0.21	1.81	3.73	6.30	2.82
NIL	NIL	NIL	NIL	17.04	NIL
NIL	NIL	0.08	0.77	0.40	0.41
6.75	4.40	6.64	2.10	5.62	0.30
NIL	NIL	0.28	0.35	0.00	0.01
0.02	0.03	0.11	0.23	0.29	0.19
0.06	0.06	0.06	NIL	NIL	NIL
NIL	0.48	0.29	3.05	3.78	NIL
0.70	0.11	0.29	2.06	1.77	1.33
0.02	1.22	0.64	1.86	2.63	1.50
0.05	NIL		0.14	1.25	0.47
		0.20			1.30
	0.70  NIL  0.06  0.02  NIL  6.75  NIL	0.05 NIL 0.02 1.22 0.70 0.11 NIL 0.48 0.06 0.06 0.02 0.03 NIL NIL 6.75 4.40 NIL NIL	0.05         NIL         0.18           0.02         1.22         0.64           0.70         0.11         0.29           NIL         0.48         0.29           0.06         0.06         0.06           0.02         0.03         0.11           NIL         NIL         0.28           6.75         4.40         6.64           NIL         NIL         0.08	0.05         NIL         0.18         0.14           0.02         1.22         0.64         1.86           0.70         0.11         0.29         2.06           NIL         0.48         0.29         3.05           0.06         0.06         0.06         NIL           0.02         0.03         0.11         0.23           NIL         NIL         0.28         0.35           6.75         4.40         6.64         2.10           NIL         NIL         0.08         0.77	0.05         NIL         0.18         0.14         1.25           0.02         1.22         0.64         1.86         2.63           0.70         0.11         0.29         2.06         1.77           NIL         0.48         0.29         3.05         3.78           0.06         0.06         0.06         NIL         NIL           0.02         0.03         0.11         0.23         0.29           NIL         NIL         0.28         0.35         0.00           6.75         4.40         6.64         2.10         5.62           NIL         NIL         0.08         0.77         0.40



#### **Accompanying Notes to the restated Financial Statements**

#### 1. Background

- a. B.C. POWER CONTROLS PVT. LTD. (the "Company") is a private limited company domiciled in India and incorporated under the provisions of the Companies Act 1956. The company is engaged in manufacturing a selling of Insulated Cables and Copper Wires as well as trading of copper Scrap. The company caters to domestic market and sells goods to exporter as well. The Company's registered office is in New Delhi and Manufacturing Unit at Bhiwadi. The Company is al Small and Medium Sized Company (SMC) as defined in the General Instructions in respect of Accounting Standards notified under the Companies Act, 1956. Accordingly, the Company has complied with the Accounting Standards as applicable to a Small and Medium Sized Company.
- b. The Restated Statements of Assets and Liabilities as at 31<sup>st</sup> March 2009, 2010, 2011, 2012, 2013 and 30<sup>th</sup> September, 2013 and the related Restated statement of Profit and Loss and Restated statement of Cash Flow for the period ended 31<sup>st</sup> March 2009, 2010, 2011, 2012, 2013 and the period ended 30<sup>th</sup> September, 2013 (hereinafter collectively referred to as -Restated Financial Statements) related to the company have been prepared specifically for inclusion in the offer document to be filed by the company with Securities Exchange Board of India (SEBI) in connection with proposed initial public offering of equity shares of the Company.
- c. The Restated Financial statements have been prepared to comply in all material respects with the requirements of paragraph B (1) of Part II of Schedule II to the Companies Act, 1956 ('the Act') and the Securities Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations 2009, as amended (the SEBI Regulations) issued by SEBI in pursuance of Section 11 of Securities and Exchange Board of India Act, 1992.

#### 2. Material Regroupings

Appropriate adjustments have been made in the restated summary statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

- **3.** Trade Receivables, Trade Payables and some of the loans and advances are subject to confirmation and reconciliation. Consequential adjustment thereof, if any, will be given effect in the books of account in the year of such adjustments.
- 4. Related Party Disclosures as required in terms of Accounting Standard 18 are given in Annexure XI
- 5. Earnings Per Share (EPS) as required in terms of Accounting Standard 20 are given in Annexure XV

#### 6. Micro, Small & Medium Enterprises Development Act, 2006:

Under the Micro, Small & Medium Enterprises Development Act, 2006 which came into force from 2nd October, 2006, certain disclosures are require to be made relating to Micro, Small & Medium Enterprises. The Company is in the process of compiling relevant information from its supplier about their coverage under the said Act. Since the relevant information is not readily available, no disclosures have been made in the accounts.



## ANNEXURE VI STATEMENT OF SECURED BORROWINGS OUTSTANDING AS AT 30<sup>th</sup> September, 2013

Lender	Nature of Loan	Sanctioned Amount (Rs. In Lakhs)	Primary Security	Collateral security	Balance as at 30.09.13	Interest rate
Bank of India	Cash Credit	250.00	Stock & Book Debt	Hypothecation of Plant &Machinery, Equitable Mortgage of the Industrial Properties located at: (i) A-63 Jhilmil Industrial Area, Shahdara, Delhi-95	263.67	3.75% over Base Rate presently 14.25% p.a. with monthly rests
Bank of India	PACKING CREDIT LIMIT	950.00	Stock & Book Debt	(ii) G-1/663 RIICO Industrial Area, Bhiwadi, Rajasthan (iii) 7A/39, WEA, Karol Bagh,	578.68	As per Card Rates
Bank of India	FOREIGN BILL PAYABLE	1000.00	Stock & Book Debt	New Delhi - 05 (iv) 3B3, Sir Ganga Ram Hospital Road, NEA, Old Rajinder Nagar, New Delhi - 60 (v) A/78 Jhilmil Industrial Area, Shahdara, Delhi - 95 (vi) E-424 RIICO Industrial Area,		3.75% over Base Rate presently 14.25% p.a. with monthly rests
Bank of India	Inland Bank Guarantee	100.00	Stock & Book Debt	Chopanki, Bhiwadi, Rajasthan	68.30	As per Card Rates + SI

**Note No. 1:-** The above loans are secured through hypothecation of its Book Debts, Plant & Machinery, Personal Guarantee of Mr. Arun Kumar Jain, Harshit Jain, Smita Jain, Bonlon Securities Limited, Harshit Promoters Private Limited, Vinco Metals Private Limited, Bonlon Steels Private Limited.



## ANNEXURE VII - STATEMENT OF UNSECURED LOANS

(Rs. In Lakhs)

	(AS. III LakiiS)						
	As at	As at	As at	As at	As at	As at	
Particulars	March	March	March	March	March	Sept 30,	
	31, 2009	31, 2010	31, 2011	31, 2012	31, 2013	2013	
Unsecured Loans							
From Directors-							
Arun Kumar Jain	NIL	NIL	NIL	49.00	55.50	40.50	
Kulbhushan Nagpal	2.25	2.25	NIL	NIL	NIL	NIL	
Sandeep Sethi	2.25	2.25	NIL	NIL	NIL	NIL	
Sanjay Sethi	4.73	2.25	NIL	NIL	NIL	NIL	
Tripta Nagpal	2.25	2.25	NIL	NIL	NIL	NIL	
-From Relatives & Friends							
Kishore Hansraj Solanki	2.06	2.21	NIL	NIL	NIL	NIL	
Jog Singh	NIL	3.30	NIL	NIL	NIL	NIL	
Smita Jain	NIL	NIL	NIL	11.00	27.25	27.25	
Harshit Jain	NIL	NIL	NIL	NIL	3.64	3.64	
Swatika Jain	NIL	NIL	NIL	NIL	34.43	34.43	
- Inter-corporate Loans							
Bon Lon Private Limited	NIL	NIL	NIL	54.00	4.31	NIL	
Bon Lon Securities Limited	NIL	NIL	NIL	3.00	25.78	NIL	
Harshit Finvest Private Limited	NIL	NIL	NIL	49.00	4.62	NIL	
Harshit Infratech Private Limited	NIL	NIL	NIL	NIL	89.33	2.83	
Harshit Promoters Private Limited	NIL	NIL	NIL	NIL	12.24	NIL	
Vinco Metal Private Limited	NIL	NIL	NIL	NIL	18.10	0.70	
Grand Total	13.54	14.51	NIL	166.00	275.20	109.35	



## ANNEXURE VIII - STATEMENT OF LOANS AND ADVANCES

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Long term Loans & Advances						
Unsecured considered good						
Security Deposit	4.43	4.43	5.92	6.32	8.01	8.01
Loan to Directors	NIL	NIL	NIL	NIL	NIL	NIL
Loans to Others	NIL	NIL	NIL	NIL	NIL	NIL
Short term Loans & Advances	2.39	15.73	125.57	607.96	696.21	823.47
<b>Total Loans and Advances</b>	6.82	20.16	131.49	614.28	704.22	831.48

## ANNEXURE IX - STATEMENT OF TRADE RECEIVABLES

(Rs. in Lakhs)

Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013	As at Sept 30, 2013
Unsecured, Considered good						
Less than six months	43.75	25.44	612.45	178.97	5106.01	2315.78
More than six months	NIL	NIL	5.44	99.02	0.04	185.73
Grand Total	43.75	25.44	617.89	277.99	5106.05	2501.51



## ANNEXURE X - STATEMENT OF OTHER INCOME

(Rs. in Lakhs)

	As at						
Particulars	March	March	March	March	March	Sept 30,	
	31, 2009	31, 2010	31, 2011	31, 2012	31, 2013	2013	
	NIL	NIL	NIL	9.19	25.62	13.37	
Interest Received on FDR							
Interest Received on Security	NIL	NIL	NIL	0.20	0.32	NIL	
Deposit with JVVNL							
Interest Received on Income Tax	NIL	NIL	NIL	0.02	NIL	NIL	
Refund							
	NIL	NIL	NIL	NIL	NIL	26.90	
Foreign Exchange Fluctuation Gain							
Reversal of Interest on Overuse OD	NIL	NIL	NIL	NIL	NIL	1.04	
A/c							
Interest Received on Loan to Mittal	NIL	NIL	NIL	1.23	18.10	9.00	
Appliance Limited							
Other Non- Operating Income	0.10	0.02	0.00	NIL	NIL	NIL	
The state of the s							
	0.10	0.02	0.00	10.64	44.04	50.31	
Grand Total							



## ANNEXURE XI - RELATED PARTY DISCLOSURES

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

## A. List of Related Parties and Relationships

Kulbhushan Nagpal	Director of the Company (in past)
Sanjay Sethi	Director of the Company (in past)
Sandeep Sethi	Director of the Company (in past)
Tripta Nagpal	Director of the Company (in past)
Arun Kumar Jain	Director of the Company
Kishore Hansraj Solanki	Relative of Director (in past)
Jog Singh	Relative of Director (in past)
Harshit Jain	Son of Director
Smita Jain	Wife of Director
Swatika Jain	Daughter of Director
Bon Lon Private Limited	Associate Company
Bon Lon Securities Limited	Associate Company
Harshit Promoters Private Limited	Associate Company
Vinco Metal Private Limited	Associate Company
Harshit Infratech Private Limited	Associate Company
Bon Lon Steels Private Limited	Associate Company
Smita Global Private Limited	Associate Company
Harshit Finvest Pvt. Ltd	Associate Company

## B. Details of Related Party Transactions are as follows

(Rs. In Lakhs)

Nature of the	Name of	Nature of		Year	r Ended M	Iarch 31		Sept 30
Transaction	Party	Relationship	2009	2010	2011	2012	2013	2013
Directors Remuneration	Manoj Jain	Director	NIL	NIL	NIL	2.40	NIL	NIL
	Rajat Jain	Director	NIL	NIL	NIL	NIL	NIL	1.50
Salary	Pankaj Jain	Relative	NIL	NIL	NIL	NIL	2.00	0.60
Rent	Prabhakar Jain	Relative	NIL	NIL	NIL	NIL	5.00	NIL
	Kulbhusan Nagpal	Director(inpast)	2.25	NIL	NIL	NIL	NIL	NIL
Loan taken during the	Sandeep Sethi	Director(inpast)	2.25	NIL	NIL	NIL	NIL	NIL
year	Sanjay Sethi	Director(inpast)	5.23	NIL	NIL	NIL	NIL	NIL
	Tripta Nagpal	Director(inpast)	2.25	NIL	NIL	NIL	NIL	NIL



	Kishore Hansraj Solankhi	Relative	2.00	NIL	NIL	NIL	NIL	NI
	Jog Singh	Relative	NIL	3.00	NIL	NIL	NIL	NI
	Smita Jain	Relative	NIL	NIL	NIL	11.00	14.00	NI
	Harshit	Relative	NIL	NIL	NIL	NIL	48.90	N
	Jain							
	Swatika	Relative	NIL	NIL	NIL	NIL	32.00	N
	Jain							
	Harshit	Associate	NIL	NIL	NIL	49.00	408.50	20.0
	Finvest							
	(p) Ltd							
	Bon Lon	Associate	NIL	NIL	NIL	54.00	369.50	N
	Pvt Ltd							
	Bon Lon	Associate	NIL	NIL	NIL	3.00	262.00	N
	Securities							
	Ltd							
	Harshit	Associate	NIL	NIL	NIL	NIL	442.00	N
	Promoters							
	(p) Ptd							
	Vinco	Associate	NIL	NIL	NIL	NIL	181.50	139.
	Metal (P)							
	Ltd							
	Harshit	Associate	NIL	NIL	NIL	NIL	157.00	N
	Infratech							
	(p) Ltd	D: .	NIII	NIII	NIII	40.00	212.00	470
	Arun	Director	NIL	NIL	NIL	49.00	213.00	478.
	Kumar							
	Jain	A	NIII	NIII	NIII	0.00	NIII	N
	Don Lon	Associate	NIL	NIL	NIL	8.00	NIL	N
	Bon Lon							
	Steels Pvt.							
	Ltd Kulbhusan	Director(innect)	NIL	NIII	2.25	NIII	NIII	N
	Nagpal	Director(inpast)	NIL	NIL	2.25	NIL	NIL	IN
	Sanjay	Director(innect)	0.50	2.48	2.25	NIII	NIL	N
	Sanjay Sethi	Director(inpast)	0.50	2.48	2.25	NIL	NIL	N
	Sandeep	Director(inpast)	NIL	NIL	2.25	NIL	NIL	N
	Sethi	Director(inpast)	NIL	NIL	2.23	NIL	NIL	11
Loan Repaid during the	Tripta	Director(inpast)	NIL	NIL	2.25	NIL	NIL	N
year	Nagpal	Director(inpast)	NIL	NIL	2.23	NIL	NIL	11
	Kishore	Relative	NIL	NIL	2.22	NIL	NIL	N
	Hansraj	1.Clative	1111	ML	2.22	MIL	MIL	11
	Solankhi							
	Jointelli	Relative	NIL	NIL	3.30	NIL	NIL	N
	Jog Singh	1101411110	1,11	1,112	3.30	.,,,,	.,,,,	11.
	Harshit	Relative	NIL	NIL	NIL	NIL	45.26	N.
	Jain							



	Harshit	Associate	NIL	NIL	NIL	NIL	457.50	24.62
	Finvest (p) Ltd							
	Bon Lon Pvt Ltd	Associate	NIL	NIL	NIL	NIL	423.50	4.30
	Bon Lon Securities	Associate	NIL	NIL	NIL	NIL	240.50	25.78
	Ltd		) YYY		2777	) ///	440.40	10.01
	Harshit Promoters (p) Ptd	Associate	NIL	NIL	NIL	NIL	440.40	12.24
	Vinco Metal (P)	Associate	NIL	NIL	NIL	NIL	165.50	156.40
	Ltd							
	Harshit Infratech (p) Ltd	Associate	NIL	NIL	NIL	NIL	69.50	86.50
	Arun Kumar Jain	Director	NIL	NIL	NIL	NIL	206.50	493.00
	Bon Lon Steels Pvt. Ltd	Associate	NIL	NIL	NIL	8.00	NIL	NIL
	Bon Lon Steels Pvt.	Associate	NIL	NIL	1531.83	4328.35	2740.74	956.85
Purchases	Smita Global Pvt. Ltd	Associate	NIL	NIL	NIL	1090.40	NIL	2463.89
Purchases(Consignment Basis)	Smita Global Pvt. Ltd.	Associate	NIL	NIL	NIL	NIL	1799.80	44.36
	Smita Global	Associate	NIL	660.87	2524.10	4229.28	773.97	108.43
Sales	Pvt. Ltd.  Bon Lon Steels Pvt.	Associate	NIL	NIL	NIL	1982.60	751.28	37.02
Sales(H Form)	Ltd							
Sales(Consignment Basis)	Bon Lon Steels Pvt. Ltd	Associate	NIL	NIL	NIL	45.21	3173.20	203.02
	Bon Lon Steels Pvt.	Associate	NIL	NIL	1241.74	695.13	354.31	1247.76
Sales(5%)  Rendering of	Ltd Smita Global Pvt. Ltd	Associate	NIL	NIL	NIL	NIL	17.69	5.73
Services(Job Work)	Bon Lon Steels Pvt.	Associate	NIL	NIL	NIL	NIL	13.41	13.09



	Ltd							
Receiving of Services(Job Work)	Bon Lon Steels Pvt. Ltd	Associate	NIL	NIL	NIL	NIL	23.94	7.44
	Bon Lon Securities Ltd	Associate	NIL	NIL	NIL	NIL	1.42	NIL
	Bon Lon Pvt Ltd	Associate	NIL	NIL	NIL	NIL	4.78	NIL
Interest Paid	Harshit Finvest (p) Ltd	Associate	NIL	NIL	NIL	NIL	5.13	NIL
	Harshit Promoters (p) Ptd	Associate	NIL	NIL	NIL	NIL	11.82	NIL
	Vinco Metal (P) Ltd	Associate	NIL	NIL	NIL	NIL	2.33	NIL
	Harshit Infratech (p) Ltd	Associate	NIL	NIL	NIL	NIL	2.03	NIL
	Swatika Jain	Relative	NIL	NIL	NIL	NIL	2.70	NIL
	Smita Jain	Relative	NIL	NIL	NIL	NIL	2.50	NIL
	Tripta Nagpal	Director(inpast)	NIL	NIL	0.36	NIL	NIL	NIL
	Kishore Hansraj Solankhi	Relative	0.07	0.24	0.02	NIL	NIL	NIL
	Jog Singh	Relative	NIL	0.33	0.03	NIL	NIL	NIL
Commission Received	Smita Global Pvt. Ltd	Associate	NIL	NIL	NIL	NIL	1.71	NIL
	Bon Lon Steels Pvt. Ltd	Associate	NIL	NIL	NIL	178.00	153.00	3183.79
Advance Given during the year	Smita Global Pvt. Ltd	Associate	NIL	NIL	NIL	NIL	NIL	2121.34
	Bon Lon Steels Pvt. Ltd	Associate	NIL	NIL	NIL	10.00	228.50	3720.94
Advance received back during the year	Smita Global Pvt. Ltd	Associate	NIL	NIL	NIL	NIL	NIL	2419.53



## C. Outstanding Balance as at the end of the year

(Rs in Lakhs)

Nature of the	Name of Party	Nature of		As at 31 March					
Transacti on	rame of farty	Relationship	2009	2010	2011	2012	2013	2013	
Receivable	Bon Lon Steel Pvt Ltd	Associate	NIL	NIL	NIL	NIL	596.48	59.33	
11000174010	Smita Global Pvt Ltd	Associate	NIL	NIL	266.62	NIL	256.17	NIL	
Doroblo	Smita Global Pvt Ltd	Associate	NIL	27.93	NIL	359.71	NIL	86.39	
Payable	Bon Lon Steel Pvt Ltd	Associate	NIL	NIL	140.57	191.52	NIL	NIL	



## **ANNEXURE XII - Summary of Accounting Ratios**

(Rs. in Lakhs)

Ratios	Year ended March, 31st 2009	Year ended March, 31st 2010	Year ended March, 31st 2011	Year ended March, 31st 2012	Year ended March, 31st 2013	Half Year ended Sept, 30th 2013
Restated PAT as per P& L Account	(4.61)	1.34	5.03	38.68	32.33	8.19
Weighted Average Number of Equity Shares at the end of the Year	0.08	0.18	1.03	10.99	20.00	60.00
Net Worth	(3.61)	6.73	508.76	997.17	1029.50	1024.88
Earnings Per Share						
Basic & Diluted	(57.63)	7.44	4.88	3.52	1.62	0.14
Return on Net Worth (%)	(127.70)	19.91	0.99	3.88	3.14	0.80
Net Asset Value Per Share (Rs)	(36.10)	6.73	46.20	49.86	51.47	17.08
Nominal Value per Equity share (Rs.)	10	10	10	10	10	10

## Working Notes:-

(Rs. in lakhs)

C		As at					
Sr.	Particulars	March	March	March	March	March	Sept 30,
No		31, 2009	31, 2010	31, 2011	31, 2012	31, 2013	2013
		,		,	,	,	
A	Net Profit attributable to Equity Shares	(4.61)	1.34	5.03	38.68	32.33	8.19
В	Net Profit after Tax Adjustments	(4.61)	1.34	5.03	38.68	32.33	8.19
~	*****	0.08	0.18	1.03	10.99	20.00	60.00
C	Weighted Average Number of Shares	0.08	0.18	1.03	10.99	20.00	60.00
	Weighted Average Number of Shares for	0.08	0.18	1.03	10.99	20.00	60.00
D	Calculating Diluted EPS						
	Total Number of Equity Shares at the	0.10	1.00	10.94	20.00	20.00	60.00
E	end of the period/year						
F	Net worth at the end of the year/ period	(3.61)	6.73	508.76	997.17	1029.50	1024.88
	The merchant are the of the year, period						
G	Net Asset	(3.61)	6.73	508.76	997.17	1029.50	1024.88

## Formula:

Earnings Per Share (Rs.) Net Profit attributable to Equity Shares
 Weighted Average Number of Equity Shares Outstanding during the period
 Return on Net Worth (%) Net Profit after Tax Adjustments



Net worth at the end of the year/ period

3. Net Asset Value Per Share

Net Worth excluding Revaluation Reserve at the end of the period

Total Number of Equity Shares Outstanding at the end of the year/period

4. Net Assets

Equity Share Capital plus reserves and Surplus less Misc. Expenditure to the extent

## ANNEXURE XIII - STATEMENT OF CAPITALISATION

## (Rs. in Lakhs)

Sr. No	Particulars	Pre issue	Post issue
	Debts		
A	Long Term Debt	109.35	109.35
В	Short Term Debt	1770.35	1770.35
C	Total Debt	1879.70	1879.70
	<b>Equity Shareholders Funds</b>		
	Equity Share Capital	600.00	1176.00
	Reserves and Surplus	424.88	843.18
D	Total Equity	1024.88	2019.18
E	Total Capitalisation	2904.58	3898.88
	Long Term Debt/ Equity Ratio (A/D)	0.11	0.54
	Total Debt/ Equity Ratio (C/D)	1.83	0.93



## ANNEXURE XIV - STATEMENT OF TAX SHELTER

(Rs. in lakhs)

		For Th	e Year Ended I	March 31,	
Particulars	As at March 31, 2009	As at March 31, 2010	As at March 31, 2011	As at March 31, 2012	As at March 31, 2013
Duefit before toy as non					
Profit before tax as per books (A)	(4.61)	(0.12)	7.62	55.64	54.52
Tax Rate (%)	30.90%	30.90%	30.90%	30.90%	30.90%
Tax at notional rate on profits	30.70%	30.7076	2.35	17.19	16.85
Adjustments:	_	_	2.33	17.19	10.03
Permanent Differences (B)					
Disallowable Expenditure					
Expenses disallowed under the					
Income Tax Act, 1961	-	-	0.68	0.44	17.32
<b>Total Permanent Differences</b>					
<b>(B)</b>	-	-	0.68	0.44	17.32
Timing Differences (C)					
Difference between tax					
depreciation and book depreciation	2.25	0.12	(0.82)	(15.57)	1.50
Provision for Gratuity &	2.23	0.12	(0.82)	(13.37)	1.50
Leave encashment disallowed	-	_	_	_	_
Difference due to expenses					
allowable/ disallowable u/s					
Income Tax	-	-	(6.47)	-	-
<b>Total Timing Differences (C)</b>	2.25	0.12	(7.29)	(15.57)	1.50
Loss Carried Forward	(2.94)	(1.17)	-	-	-
Net Adjustments $D = (B+C)$	(0.69)	(1.05)	(6.61)	(15.13)	18.82
Tax expense / (saving)					
thereon	(0.21)	(0.32)	(2.04)	(4.67)	5.82
Income from Other Sources					
(E) Income/(Loss) (A+D+E)	(5.20)	(1.17)	1 01	40.51	72.24
T 11 1 (T	(5.30)	(1.17)	1.01	40.51	73.34
per MAT	(4.61)	(0.12)	5.41	55.64	54.52
Taxable Income as	()	(0.12)	1	22.31	52
returned/computed	(5.30)	(1.17)	1.01	40.51	73.34
Tax paid as per normal or					
MAT	NIL	NIL	MAT	NORMAL	NORMAL



## **ANNEXURE XV - Earning Per Share**

Particulars	As at March	As at Sept 30,				
	31, 2009	31, 2010	31, 2011	31, 2012	31, 2013	2013
Weighted average number of equity	0.08	0.18	1.03	10.99	20.00	60.00
shares of Rs. 10/- each						
Number of Shares at the end of the	0.10	1.00	10.94	20.00	20.00	60.00
year (A)						
Weighted average number of equity	0.08	0.18	1.03	10.99	20.00	60.00
shares outstanding during the year						
( <b>B</b> )						
Net Profit after Tax available for	(4.61)	1.34	5.03	38.68	32.33	8.19
Equity Shareholders (C)						
Earnings Per Share (C/B)	(57.63)	7.44	4.88	3.52	1.62	0.14

#### Notes on material adjustments:

- 1. The financial statements for the year ended March 31, 2009, 2010, 2011 had been prepared as per the then applicable, pre-revised schedule VI to the Companies Act, 1956 and now these financial statements for the purpose of restatement are prepared as per Revised Schedule VI. Accordingly, the figures for the year ended 2009, 2010, 2011 have also been reclassified and regrouped to conform to the revised schedule VI of Companies Act, 1956.
- 2. Appropriate reclassification/ adjustments/ regrouping have been made in the restated summary statements, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the groupings as per the audited financial statements of the company for the period ended September, 30, 2013. Material reclassifications/ regrouping made are as under:
  - A. During the year ended March 31, 2012, the Revised Schedule VI notified under the Companies Act, 1956, has become applicable to the Company for preparation and presentation of its financial statements, accordingly previous year figures have been regrouped/ re-classified wherever applicable.



## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with our restated financial statements as of and for the Financial Years ended March 31, 2009, 2010, 2011 2012 and 2013 prepared in accordance with the Companies Act, 1956 and Indian GAAP and restated in accordance with the SEBI ICDR Regulations, including the schedules, annexure and notes thereto and the reports thereon, included in "Financial Statements" beginning on page 161 of this Prospectus beginning.

Indian GAAP differs in certain material respects from U.S. GAAP and IFRS. We have not attempted to quantify the impact of IFRS or U.S. GAAP on the financial data included in this Prospectus, nor do we provide a reconciliation of our financial statements to those under U.S. GAAP or IFRS. Accordingly, the degree to which the Indian GAAP financial statements included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with the Companies Act, Indian GAAP and the SEBI ICDR Regulations.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those set forth in "Risk Factors" and "Forward-Looking Statements" beginning on pages 23 and 22 respectively, of this Prospectus.

#### **BUSINESS OVERVIEW**

Driven by innovation and heavy investment in Research & Development, our company introduces Wires Of tomorrow. Safety, security and durability are our prime concerns. That's why our wires pass through the toughest of tests before it reaches you. And it will redefine the way you live. Our company stepped into the manufacturing of Wire & Cable in 2008.

Our Company is an established player in the Wire & Cable Industry among the largest Wire & Cable manufactures in India having more than five years of rich experience of the International Industry. Over the period of last five years we have established our reputation and reliability in various markets in India as well as abroad. Our Company, based on its experience and standard, confirms to major specifications and customer requirements and accordingly manufacture the products which provide us the value addition and technical edge.

Earlier to 2010 our company used to purchase Copper and Aluminium Wires from the outsider to manufacture its final products, however in year 2010 our Company made the backwards integration installing the Copper and Aluminium wire drawing facility which, in turn, added value to the organization in terms economies of scale and production of Copper and Aluminium wires in our accordance.

We are one of the leading manufacturers of Wires & Cables which include Armoured Cable, Unarmoured Cable, Flexible & House Wires, Submersible Cable, Control & Instrumentation Cable. These are manufactured using quality material which is checked at every stage of production by our highly experienced quality controllers.

#### SIGNIFICANT DEVELOPMENTS SUBSEQUENT TO THE LAST FINANCIAL YEAR

In the opinion of the Board of Directors of our Company, there have not arisen, since the date of the last financial statements disclosed in this Prospectus, any significant developments or any circumstance that materially or adversely affect or are likely to affect the profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months except as follows:-

- 1. We have passed the general meeting resolution for Conversion of private limited to public limited company dated August 21, 2013 and Registrar of Companies issued the fresh certificate of incorporation dated November 21, 2013.
- We have appointed Mr. Arun Kumar Jain as the Managing Director of the Company vide shareholder approval dated September 30, 2013.



- 3. We have increased Authorize Capital from Rs. 2,00,00,000 to Rs. 14,00,00,000 vide shareholder approval dated August 21, 2013.
- 4. We have issued Bonus Shares in the ration of 2:1 vide shareholders approval dated September 30,2013
- 5. Appointment of Peer Reviewed Auditor M/s Hem Sandeep & Company, Chartered Accountants vide Board Resolution dated November 29, 2013 for preparation of Restated financial statement.

#### SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factor" beginning on page 23 of this Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- Increase in the cost of raw material, traded products & manufacturing expenses.
- Changes, if any, in the regulations / regulatory framework / economic policies in India and / or in foreign countries, which affect national & international trade.
- Fluctuation in Currency
- Prevailing Import Export trends in the industry in which we operate.
- Competition

#### DISCUSSION ON RESULT OF OPERATION

The following discussion on results of operations should be read in conjunction with the audited financial results of our Company for years ended 31<sup>st</sup>March, 2009, 2010, 2011, 2012 and 2013.

#### Overview of Revenue & Expenditure

#### Revenues

Our Company's revenue from sales of goods/ services and operations consists primarily from the following

Sale of Goods: Revenue is generated from sale of goods like Insulated Cable, Copper Wires & Scrap.

Sale of Traded Goods: Revenue is generated from sale of goods like Copper Scrap, Stainless Steel Sheet /Flats.

**Sale of Services**: Revenue is generated from services like Commission on consignment sales, LME fluctuation gain & Job work.

Other Income: Other operating revenue recognized from Interest and foreign exchange gain.

(Rs. In Lakhs)

Particulars	As at March 31							
	2009	2010	2011	2012	2013			
Income								
Revenue from Operation	71.34	691.37	4,524.72	10,362.86	10,358.13			
Increase/Decrease in %	NA	869.12	554.46	129.03	-0.05			
Other Income	NIL	NIL	NIL	10.64	44.04			
Increase/Decrease in %	NA	NA	NA	100.00	313.91			
Total Revenue	71.34	691.37	4,524.72	10,373.50	10,402.17			



The following is the sales mix in terms of value of total sales of our Company for different services and goods sold

(Rs. In Lakhs)

Particulars	As at March 31							
T ut viculus	2009	2010	2011	2012	2013			
Revenue from Operation								
Discount, Discount on DEPB, Purchase, Misc. Income etc. Received	0.10	0.02	7.73	12.36	15.44			
Sale of Goods								
Insulated Cable, Copper Wires and Scrap	71.24	691.35	2,349.54	8,077.01	5,902.69			
Traded Goods								
Copper Scrap	NIL	NIL	1,182.60	2,272.95	4,176.18			
Stainless Steel Sheet/Flats	NIL	NIL	977.43	NIL	NIL			
Sale of Services								
Commission on Consignment Sales	NIL	NIL	2.00	0.54	3.64			
Job Work Income	NIL	NIL	5.42	NIL	38.95			
Other Operating Revenue								
LME Fluctuation Gain	NIL	NIL	NIL	NIL	221.23			
Total Revenue from Operation	71.34	691.37	4,524.72	10,362.86	10,358.13			

The following is the sales mix in terms of value of total sales of our Company for different services and goods sold

(Rs. In Lakhs)

Particulars	As at March 31							
	2009	2010	2011	2012	2013			
Revenue from Operation								
Discount, Discount on DEPB, Purchase, Misc. Income etc. Received	0.14%	0.00%	0.17%	0.12%	0.15%			
Sale of Goods								
Insulated Cable, Copper Wires and Scrap	99.86%	99.99%	51.93%	77.95%	56.99%			
Traded Goods								
Copper Scrap	0.00%	0.00%	26.14%	21.93%	40.32%			
Stainless Steel Sheet/Flats	0.00%	0.00%	21.60%	0.00%	0.00%			
Sale of Services								
Commission on Consignment Sales	0.00%	0.00%	0.04%	0.00%	0.03%			
Job Work Income	0.00%	0.00%	0.12%	0.00%	0.37%			
Other Operating Revenue								



Total Revenue from Operation	100.00%	100.00%	100.00%	100.00%	10,358.13
LME Fluctuation Gain	0.00%	0.00%	0.00%	0.00%	2.14%

## Other Income

Other operating revenue recognized from Interest and foreign exchange gain.

Particulars	As at March 31							
	2009	2010	2011	2012	2013			
Interest Received on FDR	NIL	NIL	NIL	9.19	25.62			
Interest Received on Security Deposit with JVVNL	NIL	NIL	NIL	0.20	0.32			
Interest Received on Income Tax Refund	NIL	NIL	NIL	0.02	NIL			
Reversal of Interest on Overuse OD A/C	NIL	NIL	NIL	NIL	NIL			
Interest Received on Loan to Mittal Appliances Limited	NIL	NIL	NIL	1.23	18.10			
Total Other Income	NIL	NIL	NIL	10.64	44.04			

The following is the other income mix in terms of value of other income of our Company for other incomes

Particulars	As at March 31							
	2009	2010	2011	2012	2013			
Interest Received on FDR	0.00%	0.00%	0.00%	86.37%	58.17%			
Interest Received on Security Deposit with JVVNL	0.00%	0.00%	0.00%	1.88%	0.73%			
Interest Received on Income Tax Refund	0.00%	0.00%	0.00%	0.19%	0.00%			
Reversal of Interest on Overuse OD A/C	0.00%	0.00%	0.00%	0.00%	0.00%			
Interest Received on Loan to Mittal Appliances Limited	0.00%	0.00%	0.00%	11.56%	41.10%			
Total Other Income	0.00%	0.00%	0.00%	100.00%	100.00%			

## **Sundry Debtors**

The following table presents the details of our Company's sundry debtors.

Particulars	As at March 31							
	2009	2010	2011	2012	2013			
Unsecured, Considered good								
Debts outstanding for a period not	10.55	25.45	(12.16	450.06	7.106.01			
exceeding six months	43.75	25.45	612.46	178.96	5,106.01			
As a % of total Debtors	100.00%	100.00%	99.12%	64.38%	100.00%			
Debts outstanding for a period exceeding								
six months	NIL	NIL	5.44	99.02	0.04			
As a % of total Debtors	0.00%	0.00%	0.88%	35.62%	0.00%			



Unsecured, Considered doubtful					
Debts outstanding for a period exceeding					
six months	NIL	NIL	NIL	NIL	NIL
As a % of total Debtors	0.00%	0.00%	0.00%	0.00%	0.00%
Less: Provision for doubtful debts	NIL	NIL	NIL	NIL	NIL
As a % of total Debtors	0.00%	0.00%	0.00%	0.00%	0.00%
Total – Sundry Debtors	43.75	25.45	617.90	277.98	5,106.05
Avg. Debtors	NA	34.60	321.68	447.94	2,692.02
Debtor Turnover Ratio	1.63	19.98	14.06	23.13	3.85
Average Collection Period ( in days)	224	18	26	16	95

## **Expenditure**

Our Company's operating expenditure consists of following

**Purchase of Raw Material**: Expenses incurred on purchase of raw material like conductors (Copper/Alloy), PVC/XLPE, Dielectric Insulation, Inner Sheath, G.I. Wire, Armouring and Outer Sheath.

**Purchase of Traded Goods**: Expenses incurred on purchase of traded goods like Copper Scrap, Stainless Steel Sheet /Flats.

**Other Charges** are not limited but includes Finance Costs, Employees Benefits Expenses, Depreciation, Forex Loss, Electricity, Commission on Sales and Rents etc.

### RESULTS OF OPERATIONS

## Statement of profits and losses

The following table sets forth, for the fiscal years indicated, certain items derived from our Company's audited restated financial statements, in each case stated in absolute terms and as a percentage of total sales and/or total revenue

(Rs. In Lakhs)

Particulars	For The Year Ended March 31,					
	2009	2010	2011	2012	2013	
INCOME						
Revenue from Operations						
Revenue	71.34	691.37	4,524.72	10,362.86	10,358.13	
Increase/Decrease in %	NA	869.12	554.46	129.03	-0.05	
Other Income	NIL	NIL	NIL	10.64	44.04	
Increase/Decrease in %	NA	NA	NA	100.00	313.91	
Total Revenue	71.34	691.37	4,524.72	10,373.50	10,402.17	
EXPENDITURE						
Raw Material Consumed	67.95	695.20	3,781.31	7,502.51	5,787.65	
As a % of Total Revenue	95.25	100.55	83.57	72.32	55.64	
Manufacturing Expenses	0.32	6.78	27.93	103.15	80.15	
As a % of Total Revenue	0.45	0.98	0.62	0.99	0.77	
Purchase of stock-in-trade	NIL	NIL	977.13	2,411.78	4,120.99	



As a % of Total Revenue	NA	NA	21.60	23.25	39.62
Changes in inventories of traded goods	-6.01	-35.82	-319.05	126.31	32.34
As a % of Total Revenue	-8.42	-5.18	-7.05	1.23	0.31
Employee benefit expenses	1.40	5.05	14.31	71.48	82.09
As a % of Total Revenue	1.96	0.73	0.32	0.69	0.79
Finance costs	0.07	1.92	0.84	6.04	88.26
As a % of Total Revenue	0.10	0.28	0.02	0.06	0.85
Depreciation and amortisation expense	2.25	5.61	8.38	41.69	59.56
As a % of Total Revenue	3.15	0.81	0.19	0.40	0.57
Other expenses	9.97	12.75	26.25	54.89	96.61
As a % of Total Revenue	13.98	1.84	0.58	0.53	0.93
Total Expenditure	75.95	691.49	4,517.10	10,317.85	10,347.65
As a % of Total Revenue	106.46	100.02	99.83	99.46	99.47
Profit before prior period items	-4.61	-0.12	7.62	55.65	54.52
Prior period items (Net)	NIL	NIL	NIL	NIL	NIL
Profit before exceptional,					
extraordinary items and tax	-4.61	-0.12	7.62	55.65	54.52
Exceptional items	NIL	NIL	NIL	NIL	NIL
Profit before extraordinary items and					
tax	-4.61	-0.12	7.62	55.65	54.52
Extraordinary items	NIL	NIL	NIL	NIL	NIL
Profit before tax	-4.61	-0.12	7.62	55.65	54.52
PBT Margin	-6.46	-0.02	0.17	0.54	0.52
Tax expense:					
(i) Current tax	NIL	NIL	0.34	13.63	22.66
(ii) Deferred tax	NIL	1.46	2.25	3.33	-0.47
(iii) MAT Credit	NIL	NIL	NIL	NIL	NIL
(iv) FBT	NIL	NIL	NIL	NIL	NIL
(v) Wealth Tax	NIL	NIL	NIL	NIL	NIL
(iv) Short/(Excess) provision for earlier					
years	NIL	NIL	NIL	NIL	NIL
Total	NIL	1.46	2.59	16.96	22.19
As a % of Total Revenue	NA	0.21	0.06	0.16	0.21
Profit for the year	-4.61	1.34	5.03	38.69	32.33
PAT Margin	-6.46	0.19	0.11	0.37	0.31



# FISCAL YEAR ENDED MARCH 31, 2013 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2012

#### Income

Total revenue increased by Rs. 28.67 Lakhs or 0.28 %, from Rs. 10,373.50 Lakhs in the fiscal year ended March 31, 2012 to Rs. 10,402.17 Lakhs in the fiscal year ended March 31, 2013

#### Expenditure

Total Expenditure increased by Rs. 29.08 Lakhs, or 0.28 %, from Rs. 10,317.85 Lakhs in the fiscal year ended March 31, 2012 to Rs. 10,347.65 Lakhs in the fiscal year ended March 31, 2013. Overall expenditure has increased mainly because of the increase in Employee Benefit Expenses, Finance Cost, Depreciation, Freight Outward & Business Promotion etc. However Manufacturing expenses decreased mainly on account of decrease in inward freight, consumables, commission etc.

#### **Employee Benefit Expenses**

Employee benefit Expenses in terms of value and percentage increased by Rs. 10.61 Lakhs and 87.82 %, from Rs. 71.48 Lakhs in the fiscal year ended March 31, 2012 to Rs. 82.09 Lakhs in the fiscal year ended March 31, 2013. The reason for increase in the same is that the company recruited more employees to support growing operations of the Company.

#### **Finance Costs**

Finance Costs in terms of value and percentage increased by Rs. 82.22 Lakhs and 1361.26 %, from Rs. 6.04 Lakhs in the fiscal year ended March 31, 2012 to Rs. 88.26 Lakhs in the fiscal year ended March 31, 2013. Overall finance cost has increased mainly due to company has borrowed working capital loan in current year from Bank of India.

#### Other Expenses

Other Expenses in terms of value and percentage increased by Rs. 41.72 Lakhs and 76.00 %, from Rs. 54.89 Lakhs in the fiscal year ended March 31, 2012 to Rs. 96.61 Lakhs in the fiscal year ended March 31, 2013. Other expenses increased mainly due to increase in Freight Outward, Rent & Business Promotion Expenses.

#### Net Profit after Tax and Extraordinary items

Net profit has decreased by 6.36 Lakhs and (16.44)%, from Rs. 38.69 Lakhs in the fiscal year ended March 31, 2012 to Rs. 32.33 Lakhs in the fiscal year ended March 31, 2013.

## FISCAL YEAR ENDED MARCH 31, 2012 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2011

## Income

Total revenue increased by Rs. 5,848.78 Lakhs and 129.26 %, from Rs. 4,524.72 Lakhs in the fiscal year ended March 31, 2011 to Rs. 10,373.50 Lakhs in the fiscal year ended March 31, 2012.

#### Expenditure

Total Expenditure increased by Rs. 5,800.75 Lakhs, and 128.42%, from Rs. 4,517.10 Lakhs in the fiscal year ended March 31, 2011 to Rs. 10,317.85 Lakhs in the fiscal year ended March 31, 2012. Overall expenditure has increased mainly because of the increase in Turnover, Manufacturing Expenses, Employee Benefit Expenses, Financial Costs, Export Expenses & Freight Outward.

## **Manufacturing Expenses**

Manufacturing Expenses in terms of value and percentage increased by Rs. 75.22 Lakhs and 269.31 %, from Rs. 27.93 Lakhs in the fiscal year ended March 31, 2011 to Rs. 103.15 Lakhs in the fiscal year ended March 31,



2012. The reason for increase in the same is that the increase in Freight Inward, Consumable stores, Loading Unloading charges, Transportation, Packing charges & Job Work expenses.

#### **Employee Benefit Expenses**

Employee benefit Expenses in terms of value and percentage increased by Rs. 57.17 Lakhs and 399.51 %, from Rs. 14.31 Lakhs in the fiscal year ended March 31, 2011 to Rs. 71.48 Lakhs in the fiscal year ended March 31, 2012. The reason for increase in the same is that the company recruited more employees to support growing operations of the Company.

#### **Finance Costs**

Finance Costs in terms of value and percentage increased by Rs. 5.20 Lakhs and 619.05 %, from Rs. 0.84 Lakhs in the fiscal year ended March 31, 2011 to Rs. 6.04 Lakhs in the fiscal year ended March 31, 2012. The reason for increase in the same is that the company has borrowed working capital loan in the current year.

#### Other Expenses

Other Expenses in terms of value and percentage increased by Rs. 28.64 Lakhs and 109.10 %, from Rs. 26.25 Lakhs in the fiscal year ended March 31, 2011 to Rs. 54.89 Lakhs in the fiscal year ended March 31, 2012. Other expenses increased mainly due to increase in Electricity Charges, Freight Outward & Miscellaneous expenses.

#### Net Profit after Tax and Extraordinary items

Net profit has increased by Rs. 33.66 Lakhs and 669.18 %, from Rs. 5.03 Lakhs in the fiscal year ended March 31, 2011 to Rs. 38.69 Lakhs in the fiscal year ended March 31, 2012.

## FISCAL YEAR ENDED MARCH 31, 2011 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2010

#### Income

Total revenue increased by Rs. 3,833.35 Lakhs and 554.46 %, from Rs. 691.37 Lakhs in the fiscal year ended March 31, 2010 to Rs. 4,524.72 Lakhs in the fiscal year ended March 31, 2011.

#### **Expenditure**

Total Expenditure increased by Rs. 3,825.61 Lakhs, and 553.24 %, from Rs. 691.49 Lakhs in the fiscal year ended March 31, 2010 to Rs. 4,517.10 Lakhs in the fiscal year ended March 31, 2011. Overall expenditure has increased mainly because of the increase in Manufacturing Expenses, Employee Benefit Expenses & Electricity Expenses.

#### **Manufacturing Expenses**

Manufacturing Expenses in terms of value and percentage increased by Rs. 21.15 Lakhs and 311.95 %, from Rs. 6.78 Lakhs in the fiscal year ended March 31, 2010 to Rs. 27.93 Lakhs in the fiscal year ended March 31, 2011. The reason for increase in the same is that the increase in Job Work expenses & Packing Charges.

#### **Employee Benefit Expenses**

Employee benefit Expenses in terms of value and percentage increased by Rs. 9.26 Lakhs and 183.37 %, from Rs. 5.05 Lakhs in the fiscal year ended March 31, 2010 to Rs. 14.31 Lakhs in the fiscal year ended March 31, 2011. The reason for increase in the same is that the company recruited more employees to support growing operations of the Company

## **Other Expenses**

Other Expenses in terms of value and percentage increased by Rs. 13.50 Lakhs and 105.88 %, from Rs. 12.75 Lakhs in the fiscal year ended March 31, 2010 to Rs. 26.25 Lakhs in the fiscal year ended March 31, 2011. Other expenses increased mainly due to increase in Electricity Charges, Rent & Freight Outward expenses.



#### Net Profit after Tax and Extraordinary items

Net profit has increased by Rs. 3.39 Lakhs and 275.37 %, from Rs. 1.34 Lakhs in the fiscal year ended March 31, 2010 to Rs. 5.03 Lakhs in the fiscal year ended March 31, 2011

#### **OTHER MATTERS**

#### 1. Unusual or infrequent events or transactions

Except as described in this Prospectus, during the periods under review there have been no transactions or events, which in our best judgment, would be considered unusual or infrequent.

# 2. Significant economic changes that materially affected or are likely to affect income from continuing operations

Other than as described in the section titled "Risk Factors" beginning on page 23 of this Prospectus respectively, to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

# 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations

Other than as described in the section titled "Risk Factors beginning on page 23 of this Prospectus respectively to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

#### 4. Future relationship between Costs and Income

Our Company's future costs and revenues will be determined by demand/supply situation, government policies and prices quoted by suppliers.

## 5. The extent to which material increases in net sales or revenue are due to increased sales volume, introduction of new products increased prices

Increases in revenues are by and large linked to increases in volume of business activity carried out by the Company.

#### 6. Total turnover of each major industry segment in which the issuer company operates.

The Company is operating in copper industry. Relevant industry data, as available, has been included in the chapter titled "Our Industry" beginning on page 95 of this Prospectus.

#### 7. Status of any publicly announced new products or business segments

Our Company has not announced any new product and segment, other than through the Prospectus.

#### 8. The extent to which the business is seasonal

Our Company business is not seasonal in nature.

#### 9. Any significant dependence on a single or few suppliers or customers

The % of Contribution of our Company's customer and supplier vis a vis the total income and operating cost respectively for the FY 2012-13 is as follows:

Particulars	Customers	Suppliers	
Top 5 (%)	71.20%	88.51%	



Top 10 (%) 92.16% 96.00%
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## 10. Competitive Conditions

We face competition from existing and potential competitors which is common for any business. We have, over a period of time, developed certain competitive strengths which have been discussed in section titled "Our Business" on page 108 of this Prospectus



#### SECTION - VI LEGAL AND OTHER INFORMATION

#### **OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS**

Except as stated below there are no outstanding litigations, suits, criminal or civil prosecutions, proceedings or tax liabilities against/by the Company, its Directors, its Promoters and its Group Companies and there are no defaults, non payment of statutory dues, over-dues to banks/financial institutions, defaults against banks/financial institutions by the Company, default in creation of full security as per terms of issue/other liabilities, no amounts owed to small scale undertakings or any other creditor exceeding Rs. 1 lakh, which is outstanding for more than 30 days, no proceedings initiated for economic/civil/any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under paragraph (I) of Part 1 of Schedule XIII to the Companies Act) other than unclaimed liabilities of our Company and no disciplinary action has been taken by SEBI or any stock exchange against the Company, its Promoters, its Directors and Group Companies.

Further, except as stated herein, there are no past cases in which penalties have been imposed on the Company, its Promoters, its Directors or its Group Companies, and there is no outstanding litigation against any other Company whose outcome could have a material adverse effect on the position of the Company. Further, there are no cases of litigation, defaults etc. in respect of companies/firms/ventures with which the Promoters were associated in the past but are no longer associated, in respect of which the name(s) of the Promoters continues to be associated.

Further, apart from those as stated below, there are no show-cause notices / claims served on the Company, its Promoters, its Directors or its Group Companies from any statutory authority / revenue authority that would have a material adverse effect on our business.

#### LITIGATION RELATING TO THE COMPANY

#### **Case Filed Against the Company**

Nil

#### **Cases Filed By the Company**

Nil

#### **Cases Pending with Income Tax Authorities**

S. No.	Description	Assessment Year	Amount	Pending with
1.	Assessment Proceedings	2011-12	Nil	ITO Ward 4(2)
2.	Assessment Proceedings	2012-13	Nil	Circle 2(1)

## Cases Pending with DVAT/CST Authorities\*

S. No.	Description	Financial	Demand under Dvat/	Demand Under CST
		Year	DST Act	
1.	Assessment Proceedings	2011-12	Nil	Nil
2.	Assessment Proceedings	2012-13	Nil	Nil

<sup>\*</sup>Assessment under DVAT and CST is complete upto Financial Year 2010-11 and Assessment for the Financial Year 2011-12 and 2012-13 is under process before VATO, Sales Tax Authority, Bhiwadi, Rajasthan. As on date there is no outstanding demand pending on the Company.



## LITIGATIONS RELATING TO THE PROMOTERS AND DIRECTORS OF THE COMPANY

## Cases filed against the Promoters and Directors

Nil

**Cases filed by our Directors and Promoters** 

Ni

## **Cases Pending with Income Tax Authorities**

S. No.	Name of Promoter	Description	A.Y.	Amount	Pending with
1.	Arun Kumar Jain	(Assessment Proceedings)	2012-13	NIL	DCIT CIRCLE 3(1)
2.	Arun Kumar Jain	(Assessment Proceedings) DIN- 2012201037003718803T	2010-11	15,500	-
3.	Arun Kumar Jain	(Assessment Proceedings) (DIN- 2010200810040001480T)	2008-09	180	-
4.	Arun Kumar Jain	Assessment Proceedings) (DIN- 2010200551057276572T)	2005-06	26,526	-

# LITIGATIONS RELATING TO THE DIRECTORS OTHER THAN PROMOTERS OF THE COMPANY

## **Cases filed against the Directors**

Nii

## **Cases filed by the Directors**

Nil

## LITIGATIONS RELATING TO THE GROUP COMPANIES

## **Cases Filed Against the Group Companies**

Nil

## **Cases Filed By the Group Companies**

Nil

## **Cases Pending with Income Tax Authorities**

S.	Name of Group	Description	A.Y.	Amount	Pending with
No.	Companies				
1.	Bonlon Steel Pvt. Ltd.	(Assessment Proceedings)	2012-13	Nil	DCIT CIRCLE 3(1)
2.	Smita Global Private Limited	(Assessment Proceedings)	2012-13	Nil	ITO WARD 9(1)/DEL/W/39/1
3.	Bonlon Securities Limited	Demand Outstanding DIN- 2010200910028841760C	2009-10	Rs. 42440	-
4.	Harshit Promoters Private Limited	Demand Outstanding DIN- 2011201010057312640C	2010-11	Rs. 175720	-
5.	Harshit Promoters Private Limited	Demand Outstanding DIN- 2010200910021197902C	2009-10	Rs. 135150	-
6.	Bonlon Private Limited	Demand Outstanding DIN- 2011201010000922051C	2010-11	Rs. 103160	-
7.	Harshit Infratech	Rectification reference Number	2012-13	Rs. 401050	Rectification filled



Ī		Private Limit	ted	(6062790501511133)			
ſ	8.	Smita	Global	Rectification Reference Number	2012-13	Rs. 175760	Rectification filled
		Private Limited		(606278740151113)			

## Cases Pending with DVAT/CST Authorities\*

S.	Name of Group	Description	A.Y.	Demand under	Demand
No.	Companies			DVAT/ DST Act	Under CST
1	Smita Global Private	Assessment	2011-12 &	NIL	NIL
	Limited	Proceedings	2012-13		
2	Bonlon Steels Private	Assessment	2011-12 &	NIL	NIL
	Limited	Proceedings	2012-13		

<sup>\*</sup>Assessment under DVAT and CST is complete upto Financial Year 2010-11 of M/s. Smita Global Private Limited and M/s. Bonlon Steels Private Limited and Assessment for the Financial Year 2011-12 and 2012-13 is under process of M/s. Smita Global Private Limited and M/s. Bonlon Steels Private Limited before VATO, Sales Tax Authority, Delhi. As on date there is no outstanding demand pending on the M/s. Smita Global Private Limited and M/s. Bonlon Steels Private Limited.

#### LITIGATIONS RELATING TO THE DIRECTORS OF GROUP COMPANIES

#### **Cases Filed Against the Directors of Group Companies**

Nil

#### **Cases Filed By the Directors of Group Companies**

Nil

## **Cases Pending with Income Tax Authorities**

S. No	Directors	Description	A.Y.	Amount	Pending with
1.	Smita Jain	Demand Outstanding DIN-2010200551057278930T	2005-06	Rs. 37010	-
2.	Smita Jain	Demand Outstanding DIN-2010200451057278922T	2004-05	Rs. 40	-
3.	Smita Jain	Demand Outstanding DIN-2010200351057278914T	2003-04	Rs.7	-
4.	Abhishek Jain	Demand Outstanding DIN-2011200751107290595T	2007-08	Rs. 18,185	-
5.	Yashika Jain	Demand Outstanding DIN-2011201010071227122T	2010-11	Rs. 640	-

## PAST CASES IN WHICH PENALTIES HAVE BEEN IMPOSED ON THE COMPANY

The Company has been penalized for the amount of Rs. 17,04,060 by Sales Tax Authority, Bhiwadi, Rajasthan in Financial Year 2012-13

# CREDITORS OF THE COMPANY FOR THE AMOUNT EXCEEDING RS. 1 LAKHS OUTSTANDING FOR MORE THAN 30 DAYS

The Company has total twelve creditors for the total amount of Rs. 1703.86 Lakhs which is outstanding for more than 30 days.

### NOTICE SERVED ON THE COMPANY BY THE REGULATORY AUTHORITIES

The Company had received two notices from the Income Tax Authority regarding the Assessment of Income for the Assessment Year 2011-12 and 2012-13



#### MATERIAL DEVELOPMENTS

Except as stated in the chapter titled "Management's Discussion and Analysis of Financial Conditions and Results of Operations" beginning on page 200 of the Prospectus, no material developments have taken place after March 31, 2013, the date of the latest balance sheet, that would materially adversely affect the performance of prospectus of the Company. In accordance with SEBI requirements, our Company and the Lead Manager shall ensure that investors are informed of material developments until such time as the grant of listing and trading permission by the SME Platform of BSE.

We certify that except as stated herein above:

- a. there are no pending proceedings for offences for non-payment of statutory dues by the promoters of the Company.
- b. there are no cases of litigation pending against the Company or against any other Company in which Directors are interested, whose outcome could have a materially adverse effect on the financial position of the Company.
- c. there are no pending litigation against the Promoters/ Directors in their personal capacities and also involving violation of statutory regulations or criminal offences.
- d. there are no pending proceedings initiated for economic offences against the Directors, Promoters, Companies and firms promoted by the Promoters.
- e. there are no outstanding litigation, defaults etc. pertaining to matters likely to affect the operations and finances of the Company including disputed tax liability or prosecution under any enactment.
- f. there are no litigations against the Promoters / Directors in their personal capacity.
- g. the Company, its Promoters and other Companies with which promoters are associated have neither been suspended by SEBI nor has any disciplinary action been taken by SEBI.

As per audited balance sheet as at June 30, 2013, and Management representation following are the creditors to whom Company owes sum exceeding Rs. 1,00,000 which is outstanding for more than 30 days

Sr. No.	Organization	Amount (Rs.)
1.	Vaishno Wire Pvt Ltd.	9,59,810
2.	Trilok Wood Works	6,31,899
3.	Shilpi Cable Technologies Ltd.	4,14,24,492
4.	RNG Impex Pvt Ltd.	1,32,532
5.	Periwal Polymers Pvt Ltd	11,28,003
6.	Prime Metalloys Pvt Ltd	27,33,290
7.	Fine Products Pvt Ltd	12,26,971
8.	Hallmark Steel (P) Ltd	12,01,37,852
9.	Prem Engg.	4,39,196
10.	Venus Engineers	7,58,136
11.	Sky Line Tours & Travels	2,58,500
12.	Smita Global Pvt Ltd.	5,54,886



Total	17,03,85,567



## GOVERNMENT AND OTHER STATUTORY APPROVALS

We have received the necessary consents, licenses, permissions and approvals from the Government and various governmental agencies required for our present business and except as mentioned below, and no further approvals are required for carrying on our present business or to undertake the Issue. Unless otherwise stated, these approvals are all valid as of the date of the Prospectus.

#### I. APPROVALS FOR THE ISSUE

#### **Corporate Approvals**

- Our Board has, pursuant to a resolution passed at its meeting held on September 05, 2013 authorized the Issue.
- 2. Our shareholders have pursuant to a resolution passed at their meeting dated September 30, 2013 under Section 81(1A) of the Companies Act, 1956 authorized the Issue.

#### **Approvals from Stock Exchange**

 The Company has obtained approval from SME platform of the BSE Limited vide letter dated January 21, 2014 to use the name of the Stock Exchange in the Prospectus for listing of Equity Shares on the Stock Exchange.

#### **Approvals from Lenders**

1. The Company has obtained all the necessary approvals from its lenders.

#### II. INCORPORATION DETAILS

- 1. Corporate Identity Number: U31300DL2008PLC179414
- 2. Certificate of Incorporation dated June 12, 2008 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana.
- 3. Fresh Certificate of Incorporation dated November 21, 2013, issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana consequent upon change of name of our Company upon conversion to public limited company.

## III. APPROVALS/ LICENSES IN RELATION TO THE BUSINESS OF OUR COMPANY

We require various approvals and/ or licenses under various rules and regulations to conduct our business. Some of the material approvals required by us to undertake our business activities are set out below:

#### A. Under Direct And Indirect Tax Laws

Sr. No.	Nature of License / Approvals	Authority	Property	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	Registration in Income Tax Department	Income Tax Department, Govt. of India	-	PAN: AADCB4984A	Perpetual	-
2.	Service Tax Registration	Central Excise Officer, Central Board of Excise and Customs	E-300, Phase-I, RIICO Industrial Area, Bhiwadi, Alwar, Rajasthan	ST Code.: AADCB4984ASD00 4	Perpetual	Taxable Service- Transport of goods by road/goods transport



Sr. No.	Nature of License / Approvals	Authority	Property	Particulars of License / Approvals	Validity Period	Special conditions, if any
						agency services
3.	Registration under Central Sales Tax Act, 1956	Central Sales Tax	E-424, RIICO Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	TIN No.: 08924200292	Perpetual	All types of Cables & Wires
4.	Registration Under Rajasthan VAT Act, 2003	Department of Value Added Tax, Rajasthan	E-424, RIICO Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	TIN No.: 08924200292	Perpetual	All types of Cables & Wires
5.	Allotment of Tax Deduction Account Number (TAN)	National Securities Depository Limited	-	TAN No.: DELB10561F	Perpetual	TAN shall be quoted while furnishing TDS returns including e-TDS return.
6.	Registration under Central Excise Rules, 2002	Central Board of Excise And Custom	E-424, RIICO Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	Reg. no.: AADCB4984AEM00 4	Perpetual	Operating as a Manufacturer of Excisable Goods
7.	Registration under Central Excise Rules, 2002	Central Board of Excise And Custom	1/29, Rajasthan Housing Board, Bhiwadi, Tijara, Alwar, Rajasthan	Reg. no.: AADCB4984AED00 5	Perpetual	Operating as a Dealer of Excisable Goods
8.	Registration under Central Excise Rules, 2002	Central Board of Excise And Custom	E-300, Phase-I, RIICO Industrial Area, Bhiwadi, Alwar, Rajasthan	Reg. no.: AADCB4984AED00 6	Perpetual	Operating as a Dealer of Excisable Goods



# **B.** Under Industrial And Labour Law

Sr. No.	Nature of License / Approvals	Authority	Property	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	Registration & License to Work a Factory	Chief Inspector of Factory, Rajasthan	E-424, RIICO Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	Registration No.: 30211	Upto March 31, 2018	-
2.	Registration under Employee State Insurance Act, 1948	Employee State Insurance Corporation , Rajasthan	E-424, RIICO Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	Code. 15-00- 035116-000- 0604/2009/REV I	-	-
3.	Consent to establish under Water (Prevention & Control of Pollution) Act, 1974 and Air (Prevention & Control of Pollution) Act, 1981	Regional Office Rajasthan State Pollution Control Board	E-424, RIICO Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	Order No. 2012- 2013/Alwar/2385	Valid for a period from January 23, 2013 to December 31, 2015 or Date of commencement of production /commissioning of project, whichever is earlier	-

# Other Registration And Licenses

Sr. No.	Nature of License / Approvals	Authority	Property	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	Registration For ISO	Universal Registrars	-	Certificate Number: 22608	Upto August 09, 2016	
2.	Registration For OHSAS	Universal Registrars	E-424, RIICO Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	Certificate Number: 22611	Upto August 09, 2016	
3.	Certificate of	Universal	E-424, RIICO	Certificate No.:		



	verification of Compliance	Registrars	Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	22621		
4.	Certificate of Compliance	VNZ Management Systems Pvt Ltd	E-424, RIICO Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	Certificate No.: ROHS-13003	Upto August 13, 2016	
5.	Registration For ISO	P.C.Managemen t System Pvt Ltd	E-424, RIICO Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	Certificate No.: PCMS/QMS/1 601-2012	Upto March 22, 2015	
6.	Sanction of Load of 350 KVA	Jaipur Vidyut Vitran Nigam Limited	E-424, RIICO Industrial Area, Chopanki Tehsil Tijara, District Alwar, Rajasthan.	Date of Agreement: May 12, 2011	This agreement shall remain in force for a period of one year in the first instance commencing form the date of supply till its termination.	The electrical energy so supplied shall be of three phase, alternating current, at a declared voltage of 11000 between phases and at a frequency of 50 complete cycles per second at the terminals.
7.	Certificate of Importer- Exporter Code Number	Government of India Ministry of Commerce And Industry Foreign Trade Development Officer	-	IEC No.: 0510055095	Perpetual	
8.	Registration as Merchant-cum- Manufacturer Exporter	Engineering Export Promotion	-	Registration No.: 101/M23656	Upto March 31, 2014	



		Council				
9.	NSIC-CRISIL Ratings for High performance capability and moderate financial strength.	NSIC - CRISIL	-	SE-2B	Upto February 10, 2014	-
10.	Registration under Standard Organisation of Nigeria		-	Product Certificate No.: COINM03647		

# INTELLECTUAL PROPERTY:

We have also applied for the following registrations under the Trademarks Act. The status of our applications is as under:

Sr. No.	Trademark	Date of application	Appliation No.	Class	<b>Current Status</b>
1.	BONLON	November 18, 2013	1444405	09	Pending with Trademark Authority
2.	BONLON MASTER	May 28, 2013	2546739	09	Pending with Trademark Authority
3.	BONLON PRIME	May 28, 2013	2546738	09	Pending with Trademark Authority
4.	NATCAB	February 11, 2013	2486369	09	Pending with Trademark Authority
5.	NATCAB-GOLD	February 11, 2013	2486372	09	Pending with Trademark Authority
6.	NATCAB-PREMIUM	February 11, 2013	2486371	09	Pending with Trademark Authority
7.	NATCAB-SILVER	February 11, 2013	2486370	09	Pending with Trademark Authority



#### OTHER REGULATORY AND STATUTORY DISCLOSURES

#### **AUTHORITY FOR THE ISSUE**

The Issue has been authorized by a resolution passed by our Board of Directors at its meeting held on September 05, 2013 and by the shareholders of our Company by a special resolution, pursuant to Section 81(1A) of the Companies Act, 1956 passed at the AGM of our Company held on September 30, 2013 at registered office of the Company.

We have received an approval from BSE Limited (SME Platform) for using its name in the Offer Document pursuant to letter no. DCS/IPO/NP/IP/596/2013-14 dated January 21, 2014.

# PROHIBITION BY SEBI, RBI OR OTHER GOVERNMENTAL AUTHORITIES

Our Company, our Promoters, our Directors, our Promoter Group and our Group Entities, have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

The companies with which our Promoters, our Directors or persons in control of our Company are/ were associated as promoters, directors or persons in control have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

None of our Directors are in any manner associated with the securities market. There has been no action taken by SEBI against any of our Directors or any entity our Directors are associated with as directors.

#### PROHIBITION BY RBI

Neither our Company, nor our Promoters, or the relatives (as defined under the Companies Act) of our Promoters or Group Entities have been identified as willful defaulters by the RBI or any other governmental authority. There are no violations of securities laws committed by them in the past or no proceedings thereof are pending against them.

# **ELIGIBILITY FOR THIS ISSUE**

Our Company is eligible for the Issue in terms of Regulation 106M(2) of chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post issue face value capital is more than Rs. 1,000 Lakhs and upto Rs. 2,500 Lakhs, may issue shares to the public in accordance with the provisions of Chapter XB of the SEBI (ICDR) Regulations, 2009. Our Company also complies with the eligibility conditions laid by the SME Platform of BSE for listing of our Equity Shares.

## We confirm that:

- 1. In accordance with regulation 106(P) of the SEBI ICDR Regulations, this Issue will be 100% underwritten and that the LM will underwrite at least 15% of the total issue size. For further details pertaining to underwriting please refer to chapter titled "General Information" beginning on page 56 of this Prospectus.
- 2. In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, than our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed u/s 73 of the Companies Act, 1956
- 3. In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, we have not filed any Draft Offer Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Lead Manager submits the copy of Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.



- 4. In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the LM will ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue. For further details of the market making arrangement see chapter titled "General Information" beginning on page 56 of this Prospectus.
- 5. The Company has Net Tangible assets of at least Rs. 1 crore as per the latest audited financial results.
- 6. The Net worth (excluding revaluation reserves) of the Company is at least Rs. 1 crore as per the latest audited financial results.
- 7. The Company has track record of distributable profits in terms of sec. 205 of Companies Act, 1956 for at least two years out of immediately preceding three financial years and each financial year has a period of at least 12 months.
- 8. The distributable Profit, Net tangible Assets and Net worth of the Company as per the restated financial statements for the year ended and as at March 31, 2013, 2012 and 2011 is as set forth below:-

(In Rs. Lakhs)

Particulars	March 31, 2011	March 31, 2012	March 31, 2013
Distributable Profit*	5.03	38.68	32.33
Net tangible Assets**	355.59	568.01	545.16
Net Worth***	505.48	997.17	1029.50

<sup>\*&</sup>quot;Distributable profits" have been computed in terms section 205 of the Companies Act, 1956.

\*\*"Net Tangible Assets" are defined as the sum of fixed assets (including capital work in-progress and excluding revaluation reserve) investments, current assets (excluding deferred tax assets) less current liabilities (excluding deferred tax liabilities) and secured as well as unsecured long term liabilities excluding intangible assets as defined in Accounting Standard 26 (AS 26) issued by the Institute of Chartered Accountants of India.

\*\*\*"Net Worth" has been computed as the aggregate of equity share capital and reserves (excluding revaluation reserves) and after deducting miscellaneous expenditure not written off, if any.

- 9. The Post-issue paid up capital of the Company shall be at least Rs. 1 Crore.
- 10. The Company shall mandatorily facilitate trading in demat securities and is in the process of entering into an agreement with both the depositories.
- 11. The Company has not been referred to Board for Industrial and Financial Reconstruction.
- 12. No petition for winding up is admitted by a court of competent jurisdiction against the Company.
- 13. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
- 14. The Company has a website: www.bcpowercontrols.com

We further confirm that we shall be complying with all the other requirements as laid down for such an Issue under Chapter X-B of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to us in this Issue.



#### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE OFFER DOCUMENT TO SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED TO MEAN THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THIS ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, AS FOR THE TIME BEING IN FORCE. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS PROSPECTUS, THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED, IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED, HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED FEBRUARY 01, 2014 IN ACCORDANCE WITH THE SEBI (MERCHANT BANKERS) REGULATIONS, 1992.

"WE, THE UNDER NOTED LEAD MANAGER TO THE ABOVE MENTIONED FORTHCOMING ISSUE STATE AS FOLLOWS:

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, PATENT DISPUTES, CIVIL LITIGATIONS, DISPUTES WITH COLLABORATORS, CRIMINAL LITIGATIONS ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE PROSPECTUS PERTAINING TO THE SAID ISSUE:
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:
  - A. THE PROSPECTUS FILED WITH THE BOARD IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
  - B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS GUIDELINES, INSTRUCTIONS, ETC. FRAMED/ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
  - C. THE DISCLOSURES MADE IN THE PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 1956, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REQUIREMENTS.



- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS.
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTER HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE PROSPECTUS.
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE PROSPECTUS.
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. NOT APPLICABLE
- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.
- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 73 OF THE COMPANIES ACT, 1956\* AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION NOTED FOR COMPLIANCE, SUBJECT TO COMPLIANCE WITH REGULATION 56 OF THE SEBI REGULATIONS
- 10. WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT OR PHYSICAL MODE. NOT APPLICABLE\*\*



- 11. WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE PROSPECTUS:
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE.
- 14. WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE THAT HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OF THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS EXPERIENCE, ETC.
- 15. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.
- 16. WE ENCLOSE STATEMENT ON PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKERS AS PER FORMAT SPECIFIED BY THE BOARD (SEBI) THROUGH CIRCULAR DETAILS ARE ENCLOSED IN "ANNEXURE A"
- 17. WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTION HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS."

\*Section 40(3) of the Companies Act, 2013 has been notified by the Ministry of Corporate Affairs, Government of India.

\*\*Section 29 of the Companies Act, 2013 provides inter alia that every company making public offers shall issue securities only in dematerialised form by complying with the provisions of the Depositories Act, 1996 and the regulations made thereunder.

ADDITIONAL CONFIRMATIONS/ CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH OFFER DOCUMENT REGARDING SME EXCHANGE

- (1) "WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- (2) WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE



COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES/ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.

- (3) WE CONFIRM THAT THE ABRIDGED PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009.
- (4) WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER.
- (5) WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUB-REGULATION OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE PROSPECTUS.
- (6) WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION [106P] AND [106V] OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE. NOTED FOR COMPLIANCE."

#### Note:

The filing of this Prospectus does not, however, absolve our Company from any liabilities under section 34, section 35, section 36 OR section 38(1) of the Companies Act, 2013 or from the requirement of obtaining such statutory and other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the Lead manager any irregularities or lapses in the Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies, National Territory of Delhi and Haryana in terms of sections 56, 60 and 60B of the Companies Act 1956 alongwith notified provisions of Section 32 of Companies Act, 2013

# DISCLAIMER STATEMENT FROM OUR COMPANY AND THE LEAD MANAGER

Our Company, our Directors and the Lead Manager accept no responsibility for statements made otherwise than in this Prospectus or in the advertisements or any other material issued by or at instance of our Company and anyone placing reliance on any other source of information, including our website, www.bcpowercontrols.com, would be doing so at his or her own risk.

#### Caution

The Lead Manager accepts no responsibility, save to the limited extent as provided in the Agreement for Issue Management entered into among the Lead Manager and our Company dated November 23, 2013, the Underwriting Agreement dated January 03, 2014 entered into among the Underwriter and our Company and the Market Making Agreement dated January 03, 2014 entered into among the Market Maker, Lead Manager and our Company.

Our Company and the Lead Manager shall make all information available to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centres, *etc*.



Investors who apply in this Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares and will not offer, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares. Our Company and the Lead Manager and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.

# PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE LEAD MANAGER

For details regarding the price information and the track record of the past Issues handled by the Lead Manager to the Issue as specified in Circular reference CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer to 'Annexure A' to this Prospectus and the website of the Lead Manager at <a href="https://www.sarthiwm.in">www.sarthiwm.in</a>

#### DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are not minors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with minimum corpus of Rs. 2,500 Lakhs, pension funds with minimum corpus of Rs. 2,500 Lakhs and the National Investment Fund, and permitted non-residents including FIIs, Eligible NRIs, QFIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, provided that they are eligible under all applicable laws and regulations to hold Equity Shares of the Company. The Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Delhi only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Prospectus has been filed with BSE for its observations and BSE shall give its observations in due course. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws, legislations and Prospectus in each jurisdiction, including India.



# DISCLAIMER CLAUSE OF THE SME PLATFORM OF BSE

BSE Limited (BSE) has given vide its letter dated January 21, 2014 permission to this Company to use its name in this offer document as one of the stock exchanges on which this company's securities are proposed to be listed on the SME Platform. BSE has scrutinized this offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Company. BSE does not in any manner:-

- Warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; or
- ii. Warrant that this Company's securities will be listed or will continue to be listed on BSE; or
- iii. Take any responsibility for the financial or other soundness of this Company, its promoters, its management or any scheme or project of this Company;

And it should not for any reason be deemed or construed that this offer document has been cleared or approved by BSE. Every person who desires to apply for or otherwise acquires any securities of this Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against BSE whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.

#### **FILING**

This Prospectus shall not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in term of Regulation 106(M)(3). However, a copy of the Prospectus shall be filed with SEBI at the SEBI Northern Regional Office, 5th Floor, Bank of Baroda Building, 16 Sansad Marg, New Delhi - 110 001. A copy of the Prospectus, along with the documents required to be filed under Section 32 of the Companies Act, 2013 will be delivered to the RoC situated at 4<sup>th</sup> Floor, IFCI Tower, 61 Nehru Place, New Delhi – 110 019.

# LISTING

In terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of obtaining in-principle approval from SME Platform of BSE. However application will be made to the SME Platform of BSE for obtaining permission to deal in and for an official quotation of our Equity Shares. BSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized.

The SME Platform of BSE has given its in-principal approval for using its name in our Prospectus vide its letter dated January 21, 2014.

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the SME Platform of BSE, our Company will forthwith repay, without interest, all moneys received from the applicants in pursuance of the Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 days, be liable to repay the money, with interest at the rate of 15% per annum on application money, as prescribed under section 73 of the Companies Act

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the SME Platform of the BSE mentioned above are taken within twelve Working Days from the Issue Closing Date

## **CONSENTS**

Consents in writing of: (a) the Directors, the Promoters, the Company Secretary, the Compliance Officer, the Auditors, the Banker to the Issue; and (b) Lead manager, Underwriters, Market Makers Registrar to the Issue, Escrow Collection Bank, Banker(s) to the Issue, Legal Advisor to the Issue to act in their respective capacities



have been obtained and shall be filed along with a copy of the Prospectus with the RoC, as required under sections 60 of the Companies Act 1956 read along with notified provisions of Section 32 of Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of this Prospectus for registration with the RoC. Our Peer Reviewed Auditors have given their written consent to the inclusion of their report in the form and context in which it appears in this Prospectus and such consent and report shall not be withdrawn up to the time of delivery of this Prospectus for filing with the RoC.

#### **EXPERT TO THE ISSUE**

Except as stated below, our Company has not obtained any expert opinions:

1. Report of the Statutory Auditor on Statement of Tax Benefits

#### **EXPENSES OF THE ISSUE**

The expenses of this Issue include, among others, underwriting and management fees, selling commission, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. For details of total expenses of the Issue, see the chapter "Objects of the Issue" beginning on page 80 of the Prospectus.

#### **DETAILS OF FEES PAYABLE**

## Fees Payable to the Lead Manager

The total fees payable to the Lead Manager will be as per the Mandate Letter dated August 12, 2013 issue by our Company to the Lead Manager, the copy of which is available for inspection at our Registered Office.

## Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue will be as per the Agreement signed by our Company and the Registrar to the Issue dated November 23, 2013, a copy of which is available for inspection at our Registered Office. The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty and communication expenses. Adequate funds will be provided by the Company to the Registrar to the Issue to enable them to send refund orders or allotment advice by registered post/ speed post/ under certificate of posting.

#### Fees Payable to Others

The total fees payable to the Legal Advisor, Auditor and Advertiser, etc. will be as per the terms of their respective engagement letters.

# UNDERWRITING COMMISSION, BROKERAGE AND SELLING COMMISSION

The underwriting commission and selling commission for this Issue is as set out in the Underwriting Agreement to entered into between our Company and the Lead Manager. Payment of underwriting commission, brokerage and selling commission would be in accordance with applicable laws.

# PREVIOUS RIGHTS AND PUBLIC ISSUES DURING THE LAST FIVE YEARS

We have not made any previous rights and/or public issues during the last five years, and are an "Unlisted Issuer" in terms of the SEBI ICDR Regulations and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations.

#### PREVIOUS ISSUES OF SHARES OTHERWISE THAN FOR CASH

Except as stated in the chapter titled "Capital Structure" beginning on page 64 of this Prospectus, our Company has not issued any Equity Shares for consideration otherwise than for cash.

#### COMMISSION AND BROKERAGE ON PREVIOUS ISSUES



Since this is the initial public offer of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares since our inception.

PARTICULARS IN REGARD TO OUR COMPANY AND OTHER LISTED COMPANIES UNDER THE SAME MANAGEMENT WITHIN THE MEANING OF SECTION 370 (1B) OF THE COMPANIES ACT WHICH MADE ANY CAPITAL ISSUE DURING THE LAST THREE YEARS:

None of the equity shares of our Group Entities are listed on any recognized stock exchange. None of the above companies have raised any capital during the past 3 years

# PROMISE VERSUS PERFORMANCE FOR OUR COMPANY

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations. Therefore, data regarding promise versus performance is not applicable to us.

# OUTSTANDING DEBENTURES, BONDS, REDEEMABLE PREFERENCE SHARES AND OTHER INSTRUMENTS ISSUED BY OUR COMPANY

As on the date of this Prospectus, our Company has no outstanding debentures, bonds or redeemable preference shares.

# STOCK MARKET DATA FOR OUR EQUITY SHARES

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations. Thus there is no stock market data available for the Equity Shares of our Company.

# MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Agreement between the Registrar and Our Company provides for retention of records with the Registrar for a period of at least three year from the last date of dispatch of the letters of allotment, demat credit and refund orders to enable the investors to approach the Registrar to this Issue for redressal of their grievances. All grievances relating to this Issue may be addressed to the Registrar with a copy to the Company Secretary and Compliance Officer, giving full details such as the name, address of the applicant, number of Equity Shares applied for, amount paid on application and the bank branch or collection centre where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA applicants.

## DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

Our Company or the Registrar to the Issue or the SCSB in case of ASBA Applicant shall redress routine investor grievances within 15 working days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

We have constituted the Shareholders/ Investors Grievance Committee of the Board *vide* resolution passed at the Board Meeting held on September 30, 2013. For further details, please refer to the chapter titled "Our Management" beginning on page 123 of this Prospectus.

Our Company has appointed Mr. Vivarth Dosar as the Company Secretary and Compliance Officer and he may be contacted at the following address:



# **B.C. Power Controls Limited**

7A/39, WEA Channa Market, Karol Bagh, New Delhi,

Delhi-110005

Tel: +91 11 47532792-95 Email: info@bonlongroup.com Website: www.bcpowercontrols.com

Investors can contact the Company Secretary and Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account or refund orders, *etc*.

# CHANGES IN AUDITORS DURING THE LAST THREE FINANCIAL YEARS

There have been no changes in the statutory auditors of our Company in the past three years.

# **CAPITALISATION OF RESERVES OR PROFITS**

Save and except as stated in the chapter titled "Capital Structure" beginning on page 64 of this Prospectus, our Company has not capitalized its reserves or profits at any time since inception.

# REVALUATION OF ASSETS

Our Company has not revalued its assets since incorporation.

#### PURCHASE OF PROPERTY

Other than as disclosed in this Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Prospectus.

Except as stated elsewhere in this Prospectus, our Company has not purchased any property in which the Promoters and/or Directors have any direct or indirect interest in any payment made thereunder.

#### SERVICING BEHAVIOR

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.



# **SECTION VII - ISSUE INFORMATION**

#### TERMS OF THE ISSUE

The Equity Shares being issued are subject to the provisions of the Companies Act, the Memorandum and Articles, the terms of this Prospectus, Application Form, the Revision Form, the Confirmation of Allocation Note ('CAN') and other terms and conditions as may be incorporated in the Allotment advices and other documents/ certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws, guidelines, notifications and regulations relating to the issue of capital and listing of securities issued from time to time by SEBI, the Government of India, SME platform of BSE, RoC, RBI and/or other authorities, as in force on the date of the Issue and to the extent applicable.

Please note that, in terms of SEBI circular CIR/CFD/DIL/1/ 2011 dated April 29, 2011, QIB applicants, Non-Institutional applicants and other applicants whose application amount exceeds Rs. 2 lakhs can participate in the Issue only through the ASBA process. The Retail Individual Applicants can participate in the Issue either through the ASBA process or the non ASBA process. ASBA Applicants should note that the ASBA process involves application procedures that may be different from the procedure applicable to non ASBA process.

# **RANKING OF EQUITY SHARES**

The Equity Shares being offered shall be subject to the provisions of the Companies Act, 1956 alongwith notified provisions of Companies Act, 2013, our Memorandum and Articles of Association and shall rank *paripassu* in all respects with the existing Equity Shares including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details please refer to the section titled, 'Main Provisions of the Articles of Association of the Company' on page 256 of this Prospectus.

#### MODE OF PAYMENT OF DIVIDEND

The declaration and payment of dividend will be as per the provisions of Companies Act and recommended by the Board of Directors at their discretion and approved by the shareholders and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act, 1956. For further details, please refer to the chapter titled 'Dividend Policy' on page 160 of this Prospectus.

# FACE VALUE AND ISSUE PRICE

The Equity Shares having a Face Value of Rs. 10/- each are being offered in terms of this Prospectus at the price of Rs. 18/- per Equity Share. The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the chapter titled 'Basis for Issue Price' beginning on page 84 of this Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

# RIGHTS OF THE EQUITY SHAREHOLDERS

Subject to applicable laws, the equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to attend general meetings and exercise voting powers, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive annual reports and notices to members;
- Right to receive offers for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; Right of free transferability; and



• Such other rights, as may be available to a shareholder of a listed public company under the Companies Act and the Memorandum and Articles of Association of the Company.

#### MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

As per the provisions of the Depositories Act, the shares of a body corporate can be in dematerialized form i.e. not in the form of physical certificates, but be fungible and be represented by the statement issued through electronic mode. The trading of the Equity Shares will happen in the minimum contract size of 8,000 Equity Shares and the same may be modified by the SME Platform of BSE from time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Issue will be done in multiples of 8,000 Equity Shares subject to a minimum allotment of 8,000 Equity Shares to the successful Applicants.

#### MINIMUM NUMBER OF ALLOTTEES

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the monies collected shall be refunded within 12 working days of closure of Issue.

#### JOINT HOLDERS

Where two or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

#### NOMINATION FACILITY TO INVESTOR

In accordance with Section 109A of the Companies Act, the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 109A of the Companies Act, be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company. In accordance with Section 109B of the Companies Act, any Person who becomes a nominee by virtue of Section 109A of the Companies Act, shall upon the production of such evidence as may be required by the Board, elect either:

- to register himself or herself as the holder of the Equity Shares; or
- to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with. In case the allotment of Equity Shares is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

# MINIMUM SUBSCRIPTION

In the event our Company does not receive a minimum subscription of 100% of the Issue, subject to the Issue being made for at least 25% of the post-Issue paid up Indian Equity Share capital of our Company, in accordance with Rule 19(2)(b)(i) of the SCRR, including devolvement to the Underwriters within 60 days from the Bid/Issue Closing Date, we shall forthwith refund the entire subscription amount received not later than



70 days from the Bid/Issue Closing Date. If there is a delay beyond eight days after the expiry of 70 days from the Bid/Issue Closing Date, our Company and Selling Shareholder shall pay such interest prescribed under Section 73 of the Companies Act and Section 40 of the 2013 Act.

Further, as per Section 39(3) of Companies Act 2013 Act, if the "stated minimum amount" has not be subscribed and the sum payable on application is not received within a period of 30 days from the date of the Prospectus, the application money has to be returned within such period as may be prescribed. In the event of any failure to refund the application money within the specified period, a penalty of Rs.1,000 for each day during which the default continues or Rs. 100,000, whichever is less. Additionally, section 40(3) of the 2013 Act requires application money to be refunded in the event of failure to Allot Equity Shares for any reason. The penalty for the failure to comply with the provisions of section 40(3) of the 2013 Act would amount to not less than Rs. 500,000, and which may extend to Rs. 5,000,000 and every officer of the Company who is in default shall be punishable with imprisonment for a term which may extend to one year a fine not exceeding Rs. 300,000 or both.

#### MIGRATION TO MAIN BOARD

Our company may migrate to the main board of BSE from the SME Exchange at a later date subject to the following:

a) If the Paid up Capital of our Company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), our Company shall apply to BSE for listing of its shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

OR

b) If the Paid up Capital of our company is more than 10 crores but below Rs. 25 crores, our Company may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

# **MARKET MAKING**

The shares offered though this issue are proposed to be listed on the SME Platform of BSE (SME Exchange) wherein the Lead Manager to the issue shall ensure compulsory Market Making through registered Market Makers of the SME Exchange for a minimum period of three years from the date of listing of shares offered though this Prospectus. For further details of the Market Making arrangement see chapter titled "General Information" beginning on page 56 of this Prospectus.

## ARRANGEMENTS FOR DISPOSAL OF ODD LOTS

The trading of the Equity Shares will happen in the minimum contract size of 8,000 shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME platform of BSE.

# RESTRICTIONS, IF ANY, ON TRANSFER AND TRANSMISSION OF SHARES OR DEBENTURES AND ON THEIR CONSOLIDATION OR SPLITTING

Except for lock-in of the pre-Issue Equity Shares and Promoter's minimum contribution as detailed in chapter titled "Capital Structure" beginning on page 64 of this Prospectus, and except as provided in the Articles of



Association, there are no restrictions on transfers of Equity Shares. There are no restrictions on transmission of Equity Shares and on their consolidation/splitting except as provided in the Articles of Association. Please refer to the section "Main Provisions of the Articles of Association" beginning on page 256 of this Prospectus.

# ALLOTMENT OF EQUITY SHARES IN DEMATERIALIZED FORM

Our Company shall issue shares only in dematerialized. Investors making application in dematerialized form may get the specified securities rematerialized subsequent to allotment.

# **NEW FINANCIAL INSTRUMENTS**

The Issuer Company is not issuing any new financial instruments through this Issue.

#### **JURISDICTION**

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in New Delhi, Delhi, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



# ISSUE STRUCTURE

This Issue is being made in terms of Regulation 106(M)(2) of Chapter XB of SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post-issue face value capital is more than Rs. 1,000 Lakhs and upto Rs. 2,500 Lakhs, may issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ('SME Exchange', in this case being the SME Platform of BSE). For further details regarding the salient features and terms of such an Issue please refer to the chapters titled 'Terms of the Issue' and 'Issue Procedure' beginning on page 231 and 237 of this Prospectus.

# FOLLOWING IS THE ISSUE STRUCTURE:

Public Issue of 57,60,000 equity shares of face value of Rs. 10/- each fully paid (the 'Equity Shares') for cash at a price of Rs. 18/- per Equity Share (including a premium of Rs. 8/- per Equity Share) aggregating Rs. 1036.80 Lakhs ('the Issue') by our Company.

The Issue comprises a Net Issue to Public of 54,72,000 Equity Shares ('the Net Issue') and a reservation of 2,88,000 Equity Shares for subscription by the designated Market Maker ('the Market Maker Reservation Portion').

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares available for allocation	54,72,000 Equity Shares	2,88,000 Equity Shares
Percentage of Issue Size available for allocation	95.00 % of the Issue size	5.00 % of the Issue size
Basis of Allotment	Proportionate subject to minimum allotment of 8,000 Equity Shares and further allotment in multiples of 8,000 Equity Shares each. For further details please refer to the "Basis of Allotment" on page 243 of this Prospectus.	Firm Allotment
Mode of Application	For QIB and NII Applicants the application must be made compulsorily through the ASBA Process. The Retail Individual Applicant may apply through the ASBA or the Physical Form.	Through ASBA Process Only
Minimum Application Size	For QIB and NII:  Such number of Equity Shares in multiples of 8,000 Equity Shares such that the Application Value exceeds Rs. 2,00,000/-	2,88,000 Equity Shares



Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion	
	8,000 Equity Shares		
Maximum Application Size	For QIB and NII:  Such number of equity shares in multiples of 8,000 Equity Shares such that the Application Size does not exceed 27,36,000 Equity Shares.  For Retail Individuals: 8,000 Equity Shares	2,88,000 Equity Shares	
Mode of Allotment	Dematerialized Form	Dematerialized Form	
Trading Lot	8,000 Equity Shares	8,000 Equity Shares, However the Market Makers may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2009.	
Terms of Payment	The entire Application Amount will be payable at the time of submission of the Application Form.		

<sup>\*50%</sup> of the shares offered are reserved for applications below Rs. 2 lakh and the balance for higher amount applications.

ISSUE OPENING DATE	FEBRUARY 24, 2014
ISSUE CLOSING DATE	FEBRUARY 28, 2014

Applications and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centres mentioned in the Application Form, or in the case of ASBA Applicants, at the Designated Bank Branches except that on the Issue Closing Date when applications will be accepted only between 10.00 a.m. to 3.00 p.m. (Indian Standard Time). Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).



#### ISSUE PROCEDURE

# FIXED PRICE ISSUE PROCEDURE

The Issue is being made in terms of Regulation 106(M)(2) of Chapter XB of SEBI (ICDR) Regulations, 2009 via Fixed Price Process.

Applicants are required to submit their Applications to the Selected Branches / Offices of the Escrow Bankers to the Issue who shall duly submit them to the Registrar to the Issue. In case of QIB Applicants, the Company in consultation with the Lead Manager may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing.

In case of Non Institutional Applicants and Retail Individual Applicants, our Company would have a right to reject the Applications only on technical grounds.

As per the provisions of Section 68B of the Companies Act, 1956 and Section 29 of the Companies Act, 2013, the Allotment of Equity Shares in the Issue shall be only in a de-materialised form, (i.e., not in the form of physical certificates but be fungible and be represented by the statement issued through the electronic mode). The Equity Shares on Allotment shall, however, be traded only in the dematerialized segment of the Stock Exchange, as mandated by SEBI.

# APPLICATION FORM

Applicants shall only use the specified Application Form for the purpose of making an Application in terms of this Prospectus. The Application Form shall contain space for indicating number of specified securities subscribed for in demat and physical form.

ASBA Applicants shall submit an Application Form either in physical or electronic form to the SCSB's authorizing blocking funds that are available in the bank account specified in the Application Form used by ASBA applicants.

The prescribed color of the Application Form for various categories is as follows:

Category	Color of Application Form
Resident Indians and Eligible NRIs applying on a non-repatriation basis	White
Non-Residents and Eligible NRIs applying on a repatriation basis	Blue

In accordance with the SEBI (ICDR) Regulations, in public issues w.e.f. May 1, 2010 all the investors can apply through ASBA process and w.e.f. May 02, 2011, the Non-Institutional applicants and the QIB Applicants have to compulsorily apply through the ASBA Process.

# WHO CAN APPLY?

Persons eligible to invest under all applicable laws, rules, regulations and guidelines:-

- Indian nationals resident in India who are not incompetent to contract in single or joint names (not more than three) or in the names of minors as natural/legal guardian;
- Hindu Undivided Families or HUFs, in the individual name of the *Karta*. The applicant should specify
  that the application is being made in the name of the HUF in the Application Form as follows: Name of
  Sole or First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of
  the *Karta*. Applications by HUFs would be considered at par with those from individuals;



- Companies, Corporate Bodies and Societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- Mutual Funds registered with SEBI;
- Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- FIIs and sub-accounts registered with SEBI, other than a sub-account which is a foreign corporate or a
  foreign individual under the QIB Portion;
- Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- Sub-accounts of FIIs registered with SEBI, which are foreign corporates or foreign individuals only under the Non-Institutional applicants category;
- Venture Capital Funds registered with SEBI;
- Foreign Venture Capital Investors registered with SEBI;
- State Industrial Development Corporations;
- Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- Provident Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Pension Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Multilateral and Bilateral Development Financial Institutions;
- National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- Insurance funds set up and managed by army, navy or air force of the Union of India

As per the existing regulations, OCBs cannot participate in this Issue.

# PARTICIPATION BY ASSOCIATES OF LM

The LM shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting obligations. However, associates and affiliates of the LM may subscribe to Equity Shares in the Issue, either in the QIB Portion and Non-Institutional Portion where the allotment is on a proportionate basis.

# AVAILABILITY OF PROSPECTUS AND APPLICATION FORMS

The Memorandum Form 2A containing the salient features of the Prospectus together with the Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, Lead Manager to the Issue, Registrar to the Issue and the collection Centres of the Bankers to the Issue, as mentioned in the Application Form. The application forms may also be downloaded from the website of BSE limited i.e. www.bseindia.com.



#### OPTION TO SUBSCRIBE IN THE ISSUE

- a) Investors will get the allotment of Equity Shares in dematerialization form only.
- b) The Equity Shares, on allotment, shall be traded on Stock Exchange in demat segment only.
- c) A single Application From any investor shall not exceed the investment limit/minimum number of specified securities that can be held by him/her/it under the relevant regulations/statutory guidelines.

# APPLICATION BY INDIAN PUBLIC INCLUDING ELIGIBLE NRIS APPLYING ON NON REPATRIATION

Application must be made only in the names of individuals, limited companies or Statutory Corporations/institutions and not in the names of minors, foreign nationals, non residents (except for those applying on non repatriation), trusts, (unless the trust is registered under the Societies Registration Act, 1860 or any other applicable trust laws and is authorized under its constitution to hold shares and debentures in a company), Hindu undivided families, partnership firms or their nominees. In case of HUF's application shall be made by the Karta of the HUF. An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public.

#### APPLICATION BY MUTUAL FUNDS

As per the current regulations, the following restrictions are applicable for investments by mutual funds:

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any Company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No mutual fund under all its schemes should own more than 10% of any Company's paid up share capital carrying voting rights.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

## APPLICATIONS BY ELIGIBLE NRIS/FII'S ON REPATRIATION BASIS

Application Forms have been made available for Eligible NRIs at our registered Office. Eligible NRI applicants may please note that only such applications as are accompanied by payment in free foreign exchange shall be considered for Allotment under the reserved category. The eligible NRIs who intend to make payment through Non Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians and should not use the forms meant for the reserved category. Under the Foreign Exchange Management Act, 1999 (FEMA) general permission is granted to the companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRI's subject to the terms and conditions stipulated therein. The Companies are required to file the declaration in the prescribed form to the concerned Regional Office of RBI within 30 days from the date of issue of shares for allotment to NRI's on repatriation basis. Allotment of Equity Shares to Non Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity Shares will be allowed to be repatriated along with the income thereon subject to permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws. The Company does not require approvals from FIPB or RBI for the issue of equity shares to eligible NRIs, FIIs, Foreign Venture Capital Investors registered with SEBI and multilateral and bilateral development financial institutions.

# AS PER THE CURRENT REGULATIONS, THE FOLLOWING RESTRICTIONS ARE APPLICABLE FOR INVESTMENTS BY FIIS:

• The issue of Equity Shares to a single FII should not exceed 10% of our post-Issue paid- up capital. In respect of an FII investing in the Equity Shares on behalf of its sub-accounts, the investment on behalf of each sub-account shall not exceed 10% of our total issued capital of the Company or 5% of the total issued capital, in case such sub-account is a foreign corporate or an individual. In accordance with the foreign



investment limits applicable to our Company, such investment must be made out of funds raised or collected or brought from outside India through normal banking channels and the investment must not exceed the overall ceiling specified for FIIs. Under the portfolio investment scheme, the aggregate issue of equity shares to FIIs and their sub-accounts should not exceed 24% of post-issue paid-up equity capital of a company. However, this limit can be increased to the permitted sectoral cap/statutory limit, as applicable to our Company after obtaining approval of its Board of Directors followed by a special resolution to that effect by its shareholders in their general meeting. As of the date of this Prospectus, no such resolution has been recommended to the shareholders of our Company for adoption.

• Subject to compliance with all applicable Indian laws, rules, regulations guidelines and approvals in terms of Regulation 15A(1) of the SEBI (Foreign Institutional Investors) Regulations 1995, as amended, by the SEBI (Foreign Institutional Investors)(Amendment) Regulations, 2008 (,SEBI FII Regulations'), an FII, as defined in the SEBI FII Regulations, or its sub account may issue, deal or hold, off shore derivative instruments (defined under the SEBI FII Regulations, as any instrument, by whatever name called, which is issued overseas by a foreign institutional investor against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with 'know your client' norms. The FII or sub-account is also required to ensure that no further issue or transfer of any offshore derivative instrument issued by it is made to any persons that are not regulated by an appropriate foreign regulatory authority as defined under the SEBI FII Regulations. Associates and affiliates of the underwriters including the LM that are FIIs may issue offshore derivative instrument against Equity Shares Allotted to them in the Issue. Any such offshore derivative instrument does not constitute any obligation or claim or claim on or an interest in, our Company.

In case of FII's in NRI/FII Portion, number of Equity Shares applied shall not exceed issue size.

# APPLICATIONS BY SEBI REGISTERED ALTERNATIVE INVESTMENT FUND (AIF), VENTURE CAPITAL FUNDS AND FOREIGN VENTURE CAPITAL INVESTORS

The SEBI (Venture Capital) Regulations, 1996 and the SEBI (Foreign Venture Capital Investor) Regulations, 2000 prescribe investment restrictions on venture capital funds and foreign venture capital investors registered with SEBI. As per the current regulations, the following restrictions are applicable for SEBI registered venture capital funds and foreign venture capital investors:

Accordingly, the holding by any individual venture capital fund registered with SEBI in one company should not exceed 25% of the corpus of the venture capital fund; a Foreign Venture Capital Investor can invest its entire funds committed for investments into India in one company. Further, Venture Capital Funds and Foreign Venture Capital Investor can invest only up to 33.33% of the funds available for investment by way of subscription to an Initial Public Offer.

The SEBI (Alternative Investment Funds) Regulations, 2012 prescribes investment restrictions for various categories of AIF's.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulations.

## APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS

In case of applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008,



must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

#### APPLICATIONS BY INSURANCE COMPANIES

In case of applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended (the "IRDA Investment Regulations"), are broadly set forth below:

- (b) equity shares of a company: the least of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- (c) the entire group of the investee company: the least of 10% of the respective fund in case of a life insurer or 10% of investment assets in case of a general insurer or reinsurer (25% in case of ULIPS); and
- (d) The industry sector in which the investee company operates: 10% of the insurer's total investment exposure to the industry sector (25% in case of ULIPS).

In addition, the IRDA partially amended the exposure limits applicable to investments in public limited companies in the infrastructure and housing sectors on December 26, 2008, providing, among other things, that the exposure of an insurer to an infrastructure company may be increased to not more than 20%, provided that in case of equity investment, a dividend of not less than 4% including bonus should have been declared for at least five preceding years. This limit of 20% would be combined for debt and equity taken together, without sub ceilings.

Further, investments in equity including preference shares and the convertible part of debentures shall not exceed 50% of the exposure norms specified under the IRDA Investment Regulations.

# APPLICATION BY PROVIDENT FUNDS/ PENSION FUNDS

In case of applications made by provident funds/pension funds, subject to applicable laws, with minimum corpus of Rs. 2,500 Lakhs, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

## APPLICATION UNDER POWER OF ATTORNEY

In case of applications made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, FIIs, Mutual Funds, insurance companies and provident funds with minimum corpus of Rs. 2,500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2,500 Lakhs a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

In addition to the above, certain additional documents are required to be submitted by the following entities:

- (a) With respect to applications by VCFs, FVCIs, FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- (b) With respect to applications by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged with the Application Form as



- applicable. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- (c) With respect to applications made by provident funds with minimum corpus of Rs. 2,500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2,500 Lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject such application, in whole or in part, in either case without assigning any reasons thereof.

Our Company in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application Form, subject to such terms and conditions that our Company, the lead manager may deem fit.

Our Company, in its absolute discretion, reserves the right to permit the holder of the power of attorney to request the Registrar to the Issue that, for the purpose of printing particulars on the refund order and mailing of the Allotment Advice / CANs / refund orders / letters notifying the unblocking of the bank accounts of ASBA applicants, the Demographic Details given on the Application Form should be used (and not those obtained from the Depository of the application). In such cases, the Registrar to the Issue shall use Demographic Details as given on the Application Form instead of those obtained from the Depositories.

The above information is given for the benefit of the Applicants. The Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

#### MAXIMUM AND MINIMUM APPLICATION SIZE

# a) For Retail Individual Applicants

The Application must be for a minimum of 8,000 Equity Shares. As the Application Price payable by the Applicant cannot exceed Rs. 2,00,000, they can make Application for only minimum Application size i.e. for 8,000 Equity Shares.

## b) For Other Applicants (Non Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares such that the Application Amount exceeds Rs. 2,00,000 and in multiples of 8,000 Equity Shares thereafter. An Application cannot be submitted for more than the Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application. In case of revision in Applications, the Non Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000 for being considered for allocation in the Non Institutional Portion.

Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Prospectus.

# INFORMATION FOR THE APPLICANTS:

- a) Our Company will file the Prospectus with the RoC at least 3 (three) days before the Issue Opening Date.
- b) The LM will circulate copies of the Prospectus along with the Application Form to potential investors.
- c) Any investor (who is eligible to invest in our Equity Shares) who would like to obtain the Prospectus and/ or the Application Form can obtain the same from our Registered Office or from the office of the LM.
- d) Applicants who are interested in subscribing for the Equity Shares should approach the LM or their authorized agent(s) to register their Applications.



- e) Applications made in the Name of Minors and/or their nominees shall not be accepted.
- f) Applicants are requested to mention the application form number on the reverse of the instrument to avoid misuse of instrument submitted along with the application for shares. Applicants are advised in their own interest, to indicate the name of the bank and the savings or current a/c no in the application form. In case of refund, the refund order will indicate these details after the name of the payee. The refund order will be sent directly to the payee's address.

#### INSTRUCTIONS FOR COMPLETING THE APPLICATION FORM

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are liable to be rejected. ASBA Application Forms should bear the stamp of the SCSB's. ASBA Application Forms, which do not bear the stamp of the SCSB, will be rejected.

Applicants residing at places where the designated branches of the Banker to the Issue are not located may submit/mail their applications at their sole risk along with Demand Draft payable at New Delhi.

SEBI, vide Circular No. CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit application forms in public issues using the stock broker ("broker") network of Stock Exchanges, who may not be syndicate members in an issue with effect from January1, 2013. The list of Broker Centre is available on the websites of BSE Limited i.e. <a href="www.bseindia.com">www.bseindia.com</a>.

# APPLICANT'S DEPOSITORY ACCOUNT AND BANK DETAILS

Please note that, providing bank account details in the space provided in the application form is mandatory and applications that do not contain such details are liable to be rejected.

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form, the Registrar to the Issue will obtain from the Depository the demographic details including address, Applicants bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). These Bank Account details would be used for giving refunds to the Applicants. Hence, Applicants are advised to immediately update their Bank Account details as appearing on the records of the depository participant. Please note that failure to do so could result in delays in dispatch/ credit of refunds to Applicants at the Applicants sole risk and neither the LM or the Registrar or the Escrow Collection Banks or the SCSB nor the Company shall have any responsibility and undertake any liability for the same. Hence, Applicants should carefully fill in their Depository Account details in the Application Form.

These Demographic Details would be used for all correspondence with the Applicants including mailing of the CANs / Allocation Advice and printing of Bank particulars on the refund orders or for refunds through electronic transfer of funds, as applicable. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

## **BASIS OF ALLOTMENT**

Allotment will be made in consultation with the SME Platform of BSE (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

1. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category x number of Shares applied for).



- 2. The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- 3. For applications where the proportionate allotment works out to less than 8,000 equity shares the allotment will be made as follows:
  - a) Each successful applicant shall be allotted 8,000 equity shares; and
  - b) The successful applicants out of the total applicants for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- 4. If the proportionate allotment to an applicant works out to a number that is not a multiple of 8,000 equity shares, the applicant would be allotted Shares by rounding off to the nearest multiple of 8,000 equity shares subject to a minimum allotment of 8,000 equity shares.
- 5. If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of 8,000 equity shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in this Prospectus.
- 6. The above proportionate allotment of shares in an Issue that is oversubscribed shall be subject to the reservation for small individual applicants as described below:
  - a) As the retail individual investor category is entitled to more than fifty percent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
  - b) The balance net offer of shares to the public shall be made available for allotment to
    - i. individual applicants other than retails individual investors and
    - ii. other investors, including Corporate Bodies/ Institutions irrespective of number of shares applied for.
  - c) The unsubscribed portion of the net offer to any one of the categories specified in a) or b) shall/may be made available for allocation to applicants in the other category, if so required.

'Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000/-. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with BSE.

The Executive Director / Managing Director of BSE - the Designated Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

## **REFUNDS**

In case of Applicants receiving refunds through electronic transfer of funds, delivery of refund orders/ allocation advice/ CANs may get delayed if the same once sent to the address obtained from the depositories are returned undelivered. In such an event, the address and other details given by the Applicant in the Application Form would be used only to ensure dispatch of refund orders. Please note that any such delay shall be at the Applicants sole risk and neither the Company, the Registrar, Escrow Collection Bank(s) nor the LM shall be liable to compensate the Applicant for any losses caused to the Applicant due to any such delay or liable to pay any interest for such delay.



In case no corresponding record is available with the Depositories, which matches three parameters, namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's identity, then such Applications are liable to be rejected.

The Company in its absolute discretion, reserves the right to permit the holder of the power of attorney to request the Registrar that for the purpose of printing particulars on the refund order and mailing of the refund order/ CANs/ allocation advice/ refunds through electronic transfer of funds, the Demographic Details given on the Application Form should be used (and not those obtained from the Depository of the Applicant). In such cases, the Registrar shall use Demographic Details as given in the Application Form instead of those obtained from the depositories.

Refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and/ or commission. In case of Applicants who remit money through Indian Rupee drafts purchased abroad, such payments in Indian Rupees will be converted into US Dollars or any other freely convertible currency as may be permitted by the RBI at the rate of exchange prevailing at the time of remittance and will be dispatched by registered post or if the Applicants so desire, will be credited to their NRE accounts, details of which should be furnished in the space provided for this purpose in the Application Form. The Company will not be responsible for loss, if any, incurred by the Applicant on account of conversion of foreign currency.

As per the RBI regulations, OCBs are not permitted to participate in the Issue.

There is no reservation for Non Residents, NRIs, FIIs and foreign venture capital funds and all Non Residents, NRI, FII and Foreign Venture Capital Funds applicants will be treated on the same basis with other categories for the purpose of allocation.

#### TERMS OF PAYMENT / PAYMENT INSTRUCTIONS

The entire Issue Price of Rs. 18/- per share is payable on application. In case of allotment of lesser number of Equity shares than the number applied, The Company shall refund the excess amount paid on Application to the Applicants.

Payments should be made by cheque, or demand draft drawn on any Bank (including a Co operative Bank), which is situated at, and is a member of or sub member of the bankers' clearing house located at the centre where the Application Form is submitted. Outstation cheques/ bank drafts drawn on banks not participating in the clearing process will not be accepted and applications accompanied by such cheques or bank drafts are liable to be rejected.

Cash/ Stockinvest/ Money Orders/ Postal orders will not be accepted.

A separate Cheque or Bank Draft should accompany each application form. Applicants should write the Share Application Number on the back of the Cheque /Draft. Outstation Cheques will not be accepted and applications accompanied by such cheques drawn on outstation banks are liable for rejection. Money Orders / Postal Notes will not be accepted.

Each Applicant shall draw a cheque or demand draft for the amount payable on the Application and/ or on allocation/ Allotment as per the following terms:

- 1. The payment instruments for payment into the Escrow Account should be drawn in favour of:
  - Indian Public including eligible NRIs applying on non-repatriation basis: 'B.C. Power Controls Limited –Public Issue – R'.
  - In case of Non Resident Retail Applicants applying on repatriation basis: 'B.C. Power Controls Limited – Public Issue – NR'
- 2. In case of Application by NRIs applying on repatriation basis, the payments must be made through Indian Rupee drafts purchased abroad or cheques or bank drafts, for the amount payable on application remitted



through normal banking channels or out of funds held in Non Resident External (NRE) Accounts or Foreign Currency Non Resident (FCNR) Accounts, maintained with banks authorized to deal in foreign exchange in India, along with documentary evidence in support of the remittance. Payment will not be accepted out of Non Resident Ordinary (NRO) Account of Non Resident Applicant applying on a repatriation basis. Payment by drafts should be accompanied by bank certificate confirming that the draft has been issued by debiting to NRE Account or FCNR Account.

- 3. Where an Applicant has been allocated a lesser number of Equity Shares than the Applicant has applied for, the excess amount, if any, paid on Application, after adjustment towards the balance amount payable by the Pay In Date on the Equity Shares allocated will be refunded to the Applicant from the Refund Account.
- 4. On the Designated Date and no later than 12 days from the Issue Closing Date, the Escrow Collection Bank shall also refund all amounts payable to unsuccessful Applicants and also the excess amount paid on Application, if any, after adjusting for allocation / Allotment to the Applicants.

#### PAYMENT BY STOCK INVEST

In terms of the Reserve Bank of India Circular No. DBOD No. FSC BC 42/24.47.00/2003 04 dated November 5, 2003; the option to use the stock invest instrument in lieu of cheques or bank drafts for payment of Application money has been withdrawn. Hence, payment through stock invest would not be accepted in this Issue.

#### GENERAL INSTRUCTIONS

#### Do's:

- Check if you are eligible to apply;
- Read all the instructions carefully and complete the applicable Application Form;
- Ensure that the details about Depository Participant and Beneficiary Account are correct as Allotment of Equity Shares will be in the dematerialized form only;
- Each of the Applicants should mention their Permanent Account Number (PAN) allotted under the Income Tax Act, 1961;
- Ensure that the Demographic Details (as defined herein below) are updated, true and correct in all respects;
- Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.

# Don'ts:

- Do not apply for lower than the minimum Application size;
- Do not apply at a Price Different from the Price Mentioned herein or in the Application Form
- Do not apply on another Application Form after you have submitted an Application to the Bankers of the Issue.
- Do not pay the Application Price in cash, by money order or by postal order or by stock invest;
- Do not send Application Forms by post; instead submit the same to the Selected Branches / Offices of the Banker to the Issue.
- Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue Size and/ or
  investment limit or maximum number of Equity Shares that can be held under the applicable laws or
  regulations or maximum amount permissible under the applicable regulations;
- Do not submit the GIR number instead of the PAN as the Application is liable to be rejected on this ground.

# **OTHER INSTRUCTIONS**

# Joint Applications in the case of Individuals

Applications may be made in single or joint names (not more than three). In the case of joint Applications, all payments will be made out in favour of the Applicant whose name appears first in the Application Form or



Revision Form. All communications will be addressed to the First Applicant and will be dispatched to his or her address as per the Demographic Details received from the Depository.

### **Multiple Applications**

An Applicant should submit only one Application (and not more than one) for the total number of Equity Shares required. Two or more Applications will be deemed to be multiple Applications if the sole or First Applicant is one and the same.

In this regard, the procedures which would be followed by the Registrar to the Issue to detect multiple applications are given below:

- (i) All applications are electronically strung on first name, address (1<sup>st</sup> line) and applicant's status. Further, these applications are electronically matched for common first name and address and if matched, these are checked manually for age, signature and father/ husband's name to determine if they are multiple applications
- (ii) Applications which do not qualify as multiple applications as per above procedure are further checked for common DP ID/ beneficiary ID. In case of applications with common DP ID/ beneficiary ID, are manually checked to eliminate possibility of data entry error to determine if they are multiple applications.
- (iii) Applications which do not qualify as multiple applications as per above procedure are further checked for common PAN. All such matched applications with common PAN are manually checked to eliminate possibility of data capture error to determine if they are multiple applications.

In case of a mutual fund, a separate Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

In cases where there are more than 20 valid applications having a common address, such shares will be kept in abeyance, post allotment and released on confirmation of, know your client norms by the depositories. The Company reserves the right to reject, in our absolute discretion, all or any multiple Applications in any or all categories.

# PERMANENT ACCOUNT NUMBER OR PAN

Pursuant to the circular MRD/DoP/Circ 05/2007 dated April 27, 2007, SEBI has mandated Permanent Account Number ('PAN') to be the sole identification number for all participants transacting in the securities market, irrespective of the amount of the transaction w.e.f. July 2, 2007. Each of the Applicants should mention his/her PAN allotted under the IT Act. Applications without this information will be considered incomplete and are liable to be rejected. It is to be specifically noted that Applicants should not submit the GIR number instead of the PAN, as the Application is liable to be rejected on this ground.

## RIGHT TO REJECT APPLICATIONS

In case of QIB Applicants, the Company in consultation with the LM may reject Applications provided that the reasons for rejecting the same shall be provided to such Applicant in writing. In case of Non Institutional Applicants, Retail Individual Applicants who applied, the Company has a right to reject Applications based on technical grounds.

#### **GROUNDS FOR REJECTIONS**

Applicants are advised to note that Applications are liable to be rejected inter alia on the following technical grounds:

• Amount paid does not tally with the amount payable for the Equity Shares applied for;



- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Application by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Application Form;
- GIR number furnished instead of PAN;
- Applications for lower number of Equity Shares than specified for that category of investors;
- Applications at a price other than the Fixed Price of The Issue;
- Applications for number of Equity Shares which are not in multiples of 8,000;
- Category not ticked;
- Multiple Applications as defined in this Prospectus;
- In case of Application under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Applications accompanied by Stockinvest/ money order/ postal order/ cash;
- Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicant within the time prescribed as per the Application
  Forms, Issue Opening Date advertisement and the Prospectus and as per the instructions in the Prospectus
  and the Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Applications where clear funds are not available in the Escrow Account as per the final certificate from the Escrow Collection Bank(s);
- Applications by OCBs;
- Applications by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Applications not duly signed by the sole Applicant;
- Applications by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Applications that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Applications by persons who are not eligible to acquire Equity Shares of the Company in terms of all
  applicable laws, rules, regulations, guidelines, and approvals;
- Applications or revisions thereof by QIB Applicants, Non Institutional Applicants where the Application Amount is in excess of Rs. 2,00,000, received after 3.00 pm on the Issue Closing Date;



# **IMPERSONATION**

Attention of the applicants is specifically drawn to the provisions of section 38(1) of the Companies Act, 2013 which is reproduced below:

# 'Any person who:

- a. makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b. makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c. otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

Shall be liable for action under section 447 of Companies Act, 2013 and shall be treated as Fraud.

# SIGNING OF UNDERWRITING AGREEMENT

Vide an Underwriting agreement dated [●] this issue is 100% Underwritten.

### FILING OF THE PROSPECTUS WITH THE ROC

The Company will file a copy of the Prospectus with the RoC in terms of Section 60B of Companies Act, 2013 read along with notified provisions of Section 32 of the Companies Act, 2013.

#### PRE-ISSUE ADVERTISEMENT

Subject to Section 30 of the Companies Act, 2013 the Company shall, after registering the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation.

#### DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

The Company will issue and dispatch letters of allotment/ securities certificates and/ or letters of regret along with refund order or credit the allotted securities to the respective beneficiary accounts, if any within a period of 12 working days of the Issue Closing Date.

In case the Company issues Letters of allotment, the corresponding Security Certificates will be kept ready within three months from the date of allotment thereof or such extended time as may be approved by the Company Law Board under Section 113 of the Companies Act,1956 or other applicable provisions, if any.

Allottees are requested to preserve such Letters of Allotment, which would be exchanged later for the Security Certificates. After the funds are transferred from the Escrow Account to the Public Issue Account on the Designated Date, the Company would ensure the credit to the successful Applicants depository account. Allotment of the Equity Shares to the allottees shall be within two working days of the date of Allotment. Investors are advised to instruct their Depository Participant to accept the Equity Shares that may be allocated/ Allotted to them pursuant to this Issue.

Applicants to whom refunds are made through electronic transfer of funds will be sent a letter intimating them about the mode of credit of refund within 15 working days of closure of Issue.

The Company will provide adequate funds required for dispatch of refund orders or allotment advice to the Registrar to the Issue.

Refunds will be made by cheques, pay orders or demand drafts drawn on a bank appointed by us, as Refund Banker and payable at par at places where applications are received. Bank charges, if any, for encashing such cheques, pay orders or demand drafts at other centres will be payable by the Applicants.



# PAYMENT OF REFUND

Applicants must note that on the basis of name of the Applicants, Depository Participant's name, DP ID, Beneficiary Account number provided by them in the Application Form, the Registrar will obtain, from the Depositories, the Applicants' bank account details, including the nine digit Magnetic Ink Character Recognition ('MICR') code as appearing on a cheque leaf. Hence Applicants are advised to immediately update their bank account details as appearing on the records of the Depository Participant. Please note that failure to do so could result in delays in dispatch of refund order or refunds through electronic transfer of funds, as applicable, and any such delay shall be at the Applicants' sole risk and neither the Company, the Registrar, Escrow Collection Bank(s), Bankers to the Issue nor the LM shall be liable to compensate the Applicants for any losses caused to the Applicant due to any such delay or liable to pay any interest for such delay.

#### Mode of making refunds

The payment of refund, if any, would be done through various modes as given hereunder:

- ECS (Electronic Clearing System) Payment of refund would be done through ECS for applicants having
  an account at any of the centres where such facility has been made available. This mode of payment of
  refunds would be subject to availability of complete bank account details including the MICR code as
  appearing on a cheque leaf, from the Depositories. The payment of refunds is mandatory for applicants
  having a bank account at any of such centres, except where the applicant, being eligible, opts to receive
  refund through NEFT, direct credit or RTGS.
- Direct Credit Applicants having bank accounts with the Refund Banker(s), as mentioned in the Application Form, shall be eligible to receive refunds through direct credit. Charges, if any, levied by the Refund Bank(s) for the same would be borne by the Company.
- 3. RTGS (Real Time Gross Settlement) Applicants having a bank account at any of the centres where such facility has been made available and whose refund amount exceeds Rs. 10.00 Lakhs, have the option to receive refund through RTGS. Such eligible applicants who indicate their preference to receive refund through RTGS are required to provide the IFSC code in the application Form. In the event the same is not provided, refund shall be made through ECS. Charges, if any, levied by the Refund Bank(s) for the same would be borne by the Company. Charges, if any, levied by the applicant's bank receiving the credit would be borne by the applicant.
- 4. *NEFT* (*National Electronic Fund Transfer*) Payment of refund shall be undertaken through NEFT wherever the applicants' bank has been assigned the Indian Financial System Code (IFSC), which can be linked to a Magnetic Ink Character Recognition (MICR), if any, available to that particular bank branch. IFSC Code will be obtained from the website of RBI as on a date immediately prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the applicants have registered their nine digit MICR number and their bank account number while opening and operating the demat account, the same will be duly mapped with the IFSC Code of that particular bank branch and the payment of refund will be made to the applicants through this method. The process flow in respect of refunds by way of NEFT is at an evolving stage and hence use of NEFT is subject to operational feasibility, cost and process efficiency.
- 5. For all other applicants, including those who have not updated their bank particulars with the MICR code, the refund orders will be through Speed Post/ Registered Post. Such refunds will be made by cheques, pay orders or demand drafts drawn on the Escrow Collection Banks and payable at par at places where Applications are received. Bank charges, if any, for cashing such cheques, pay orders or demand drafts at other centres will be payable by the Applicants.



# DISPOSAL OF APPLICATIONS AND APPLICATION MONEYS AND INTEREST IN CASE OF DELAY

The Company shall ensure the dispatch of Allotment advice, refund orders (except for Applicants who receive refunds through electronic transfer of funds) and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within two working days of date of Allotment of Equity Shares.

In case of applicants who receive refunds through ECS, direct credit or RTGS, the refund instructions will be given to the clearing system within 15 days from the Issue Closing Date. A suitable communication shall be sent to the Applicants receiving refunds through this mode within 15 working days of Issue Closing Date, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund.

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at SME Platform of BSE where the Equity Shares are proposed to be listed are taken within seven working days of Allotment.

In accordance with the Companies Act, the requirements of the Stock Exchange and the SEBI Regulations, the Company further undertakes that:

- 1. Allotment of Equity Shares shall be made within 12 (Twelve) working days of the Issue Closing Date;
- 2. Dispatch of refund orders or in a case where the refund or portion thereof is made in electronic manner, the refund instructions are given to the clearing system within 12 (Twelve) working days of the Issue Closing Date would be ensured; and
- 3. The Company shall pay interest at 15% p.a. for any delay beyond the 15 (Fifteen) working days time period from the Issue Closing Date, if Allotment is not made and refund orders are not dispatched or if, in a case where the refund or portion thereof is made in electronic manner, the refund instructions have not been given to the clearing system in the disclosed manner and/ or demat credits are not made to investors within the 12 (Twelve) working days prescribed above.

#### UNDERTAKINGS BY OUR COMPANY

The Company undertakes the following:

- 1. That the complaints received in respect of this Issue shall be attended to by us expeditiously;
- That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within seven working days of finalization of the basis of Allotment;
- 3. That funds required for making refunds to unsuccessful applicants as per the mode(s) disclosed shall be made available to the Registrar to the Issue by the Issuer;
- 4. That where refunds are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within 15 working days of the Issue Closing Date, as the case may be, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;
- 5. That the certificates of the securities/ refund orders to the non-resident Indians shall be dispatched within specified time; and
- 6. That no further issue of Equity Shares shall be made till the Equity Shares offered through this Prospectus are listed or until the Application monies are refunded on account of non-listing, under subscription etc.
- 7. that adequate arrangements shall be made to collect all Applications Supported by Blocked Amount and to consider them similar to non- ASBA applications while finalizing the basis of allotment;



#### UTILIZATION OF ISSUE PROCEEDS

Our Board certifies that:

- 1. All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in Section 40 of the Companies Act, 2013;
- 2. Details of all monies utilized out of the issue referred to in point 1 above shall be disclosed and continued to be disclosed till the time any part of the issue proceeds remains unutilized under an appropriate separate head in the balance-sheet of the issuer indicating the purpose for which such monies had been utilized;
- 3. Details of all unutilized monies out of the Issue referred to in 1, if any shall be disclosed under the appropriate head in the balance sheet indicating the form in which such unutilized monies have been invested and
- 4. Our Company shall comply with the requirements of Clause 52 of the SME Listing Agreement in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.
- 5. Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.

#### WITHDRAWAL OF THE ISSUE

In accordance with the SEBI (ICDR) Regulations, the Company in consultation with Lead Manager, reserve the right not to proceed with this Issue any time after the Issue Opening Date, without assigning the reasons thereof.

However, if our Company withdraws the Issue after the Issue Closing Date but before allotment, our Company will issue a public notice within two days, providing reasons for not proceeding with the Issue. The LM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If our Company withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with an initial public offering of Equity Shares, our Company shall file a fresh prospectus with stock exchange(s).

#### EQUITY SHARES IN DEMATERIALISED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company will sign the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- (a) Agreement dated January 08, 2014 between NSDL, the Company and the Registrar to the Issue;
- (b) Agreement dated December 26, 2013 between CDSL, the Company and the Registrar to the Issue;

The Company's Equity shares bear an ISIN No. INE905P01010

- An Applicant applying for Equity Shares must have at least one beneficiary account with either of the Depository Participants of either NSDL or CDSL prior to making the Application.
- The Applicant must necessarily fill in the details (including the Beneficiary Account Number and Depository Participant's identification number) appearing in the Application Form or Revision Form.
- Allotment to a successful Applicant will be credited in electronic form directly to the beneficiary account (with the Depository Participant) of the Applicant.
- Names in the Application Form or Revision Form should be identical to those appearing in the account details in the Depository. In case of joint holders, the names should necessarily be in the same sequence as they appear in the account details in the Depository.
- If incomplete or incorrect details are given under the heading 'Applicants Depository Account Details' in the Application Form or Revision Form, it is liable to be rejected.



- The Applicant is responsible for the correctness of his or her Demographic Details given in the Application Form vis à vis those with his or her Depository Participant.
- Equity Shares in electronic form can be traded only on the stock exchanges having electronic connectivity
  with NSDL and CDSL. The Stock Exchange where our Equity Shares are proposed to be listed has
  electronic connectivity with CDSL and NSDL.
- The allotment and trading of the Equity Shares of the Company would be in dematerialized form only for all investors.

#### **COMMUNICATIONS**

All future communications in connection with the Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Banker to the Issue where the Application was submitted and cheque or draft number and issuing bank thereof and a copy of the acknowledgement slip. Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, refund orders etc.

# ISSUE PROCEDURE FOR ASBA (APPLICATION SUPPORTED BY BLOCKED ACCOUNT) APPLICANTS

This section is for the information of investors proposing to subscribe to the Issue through the ASBA process. Our Company and the LM are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Prospectus. ASBA Applicants are advised to make their independent investigations and to ensure that the ASBA Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on <a href="http://www.sebi.gov.in/cms/sebi\_data/attachdocs/1365051213899.html">http://www.sebi.gov.in/cms/sebi\_data/attachdocs/1365051213899.html</a>. For details on designated branches of SCSB collecting the Application Form, please refer the above mentioned SEBI link.

#### ASBA PROCESS

A Resident Retail Individual Investor shall submit his Application through an Application Form, either in physical or electronic mode, to the SCSB with whom the bank account of the ASBA Applicant or bank account utilized by the ASBA Applicant ('ASBA Account') is maintained. The SCSB shall block an amount equal to the Application Amount in the bank account specified in the ASBA Application Form, physical or electronic, on the basis of an authorization to this effect given by the account holder at the time of submitting the Application.

The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against the allocated shares to the ASBA Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the ASBA Application, as the case may be.

The ASBA data shall thereafter be uploaded by the SCSB in the electronic IPO system of the Stock Exchange. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant bank accounts and for transferring the amount allocable to the successful ASBA Applicants to the ASBA Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the LM.

ASBA Applicants are required to submit their Applications, either in physical or electronic mode. In case of application in physical mode, the ASBA Applicant shall submit the ASBA Application Form at the Designated Branch of the SCSB. In case of application in electronic form, the ASBA Applicant shall submit the Application



Form either through the internet banking facility available with the SCSB, or such other electronically enabled mechanism for applying and blocking funds in the ASBA account held with SCSB, and accordingly registering such Applications.

#### Who can apply?

In accordance with the SEBI (ICDR) Regulations, 2009 in public issues w.e.f. May 1, 2010 all the investors can apply through ASBA process and w.e.f May 02, 2011, the Non-Institutional applicants and the QIB Applicants have to compulsorily apply through the ASBA Process.

#### **Mode of Payment**

Upon submission of an Application Form with the SCSB, whether in physical or electronic mode, each ASBA Applicant shall be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount, in the bank account maintained with the SCSB.

Application Amount paid in cash, by money order or by postal order or by stockinvest, or ASBA Application Form accompanied by cash, draft, money order, postal order or any mode of payment other than blocked amounts in the SCSB bank accounts, shall not be accepted.

After verifying that sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the ASBA Application Form till the Designated Date.

On the Designated Date, the SCSBs shall transfer the amounts allocable to the ASBA Applicants from the respective ASBA Account, in terms of the SEBI Regulations, into the Public Issue Account. The balance amount, if any against the said Application in the ASBA Accounts shall then be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the Issue.

The entire Application Amount, as per the Application Form submitted by the respective ASBA Applicants, would be required to be blocked in the respective ASBA Accounts until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against allocated shares to the Public Issue Account, or until withdrawal/failure of the Issue or until rejection of the ASBA Application, as the case may be.

#### Unblocking of ASBA Account

On the basis of instructions from the Registrar to the Issue, the SCSBs shall transfer the requisite amount against each successful ASBA Applicant to the Public Issue Account as per the provisions of section 40(3) of the Companies Act, 2013 and shall unblock excess amount, if any in the ASBA Account. However, the Application Amount may be unblocked in the ASBA Account prior to receipt of intimation from the Registrar to the Issue by the Controlling Branch of the SCSB regarding finalization of the Basis of Allotment in the Issue, in the event of withdrawal/failure of the Issue or rejection of the ASBA Application, as the case may be.



#### RESTRICTION ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Foreign investment is allowed up to 100% under automatic route in our Company.

India's current Foreign Direct Investment ("FDI") Policy issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, GoI ("DIPP") by circular 1 of 2013, with effect from April 05, 2013 ("Circular 1 of 2013"), consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DIPP. The Government usually updates the consolidated circular on FDI Policy once every Year and therefore, Circular 1 of 2013 will be valid until the DIPP issues an updated circular.

The transfer of shares between an Indian resident and a Non-resident does not require the prior approval of the FIPB or the RBI, subject to fulfillment of certain conditions as specified by DIPP / RBI, from time to time. Such conditions include (i) the activities of the investee company are under the automatic route under the foreign direct investment ("FDI") Policy and the non-resident shareholding is within the sectoral limits under the FDI policy; and (ii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI. Investors are advised to refer to the exact text of the relevant statutory provisions of law before investing and / or subsequent purchase or sale transaction in the Equity Shares of Our Company.

The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended (U.S. Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur. However the Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them.



## SECTION VIII - MAIN PROVISION OF ARTICLES OF ASSOCIATION

Pursuant to Schedule II of the Companies Act and the SEBI Regulations, the main provisions of our Articles relating to, *inter alia*, voting rights, dividend, lien, forfeiture, restrictions on transfer and transmission of Equity Shares or debentures and/or on their consolidation/splitting are detailed below. Please note that each provision herein below is numbered as per the corresponding article number in our Articles and capitalized/defined terms herein have the same meaning given to them in our Articles.

### CAPITAL AND INCREASE AND REDUCTION OF CAPITAL

Title of Article	Article Number and contents
Share Capital	The Authorised Share Capital of the Company shall be such amount, divided into such class(es) denomination(s) and number of shares in the Company as stated in Clause V of the Memorandum Of Association of the Company, with power to increase or reduce such Capital from time to time and power to divide the shares in the Capital for the time being into other classes and to attach thereto respectively such preferential, convertible, deferred, qualified, or other special rights, privileges, conditions or restrictions and to vary, modify or abrogate the same in such manner as may be determined by or in accordance with the regulations of the Company or the provisions of the Company or the provisions of the law for the time being in force.
Increase of capital by the Company how carried into effect	The Company may in General Meeting from time to time by Ordinary Resolution increase its capital by creation of new Shares which may be unclassified and may be classified at the time of issue in one or more classes and of such amount or amounts as may be deemed expedient. The new Shares shall be issued upon such terms and conditions and with such rights and privileges annexed thereto as the resolution shall prescribe and in particular, such Shares may be issued with a preferential or qualified right to dividends and in the distribution of assets of the Company and with a right of voting at General Meeting of the Company in conformity with Section 87 and 88 of the Act. Whenever the capital of the Company has been increased under the provisions of this Article the Directors shall comply with the provisions of Section 97 of the Act.
New Capital same as existing capital	Except so far as otherwise provided by the conditions of issue or by These Presents, any capital raised by the creation of new Shares shall be considered as part of the existing capital, and shall be subject to the provisions herein contained, with reference to the payment of calls and installments, forfeiture, lien, surrender, transfer and transmission, voting and otherwise.  6.  The Record shall have the power to issue a part of outborised capital by very of non-voting.
Non Voting Shares	The Board shall have the power to issue a part of authorised capital by way of non-voting Shares at price(s) premia, dividends, eligibility, volume, quantum, proportion and other terms and conditions as they deem fit, subject however to provisions of law, rules, regulations, notifications and enforceable guidelines for the time being in force.



Title of Article	Article Number and contents
Redeemable Preference Shares	Subject to the provisions of Section 80 of the Act, the Company shall have the power to issue preference shares which are or at the option of the Company, liable to be redeemed and the resolution authorising such issue shall prescribe the manner, terms and conditions of redemption.
Voting rights of preference shares	8.  The holder of Preference Shares shall have a right to vote only on Resolutions, which directly affect the rights attached to his Preference Shares.
Provisions to apply on issue of Redeemable Preference Shares	<ul> <li>On the issue of redeemable preference shares under the provisions of Article 7 hereof, the following provisions-shall take effect:</li> <li>(a) No such Shares shall be redeemed except out of profits of which would otherwise be available for dividend or out of proceeds of a fresh issue of shares made for the purpose of the redemption.</li> <li>(b) No such Shares shall be redeemed unless they are fully paid.</li> <li>(c) The premium, if any payable on redemption shall have been provided for out of the profits of the Company or out of the Company's security premium account, before the Shares are redeemed.</li> <li>(d) Where any such Shares are redeemed otherwise then out of the proceeds of a fresh issue, there shall out of profits which would otherwise have been available for dividend, be transferred to a reserve fund, to be called "the Capital Redemption Reserve Account", a sum equal to the nominal amount of the Shares redeemed, and the provisions of the Act relating to the reduction of the share capital of the Company shall, except as provided in Section 80 of the Act apply as if the Capital Redemption Reserve Account were paid-up share capital of the Company.</li> <li>(e) Subject to the provisions of Section 80 of the Act, the redemption of preference shares hereunder may be effected in accordance with the terms and conditions of their issue and in the absence of any specific terms and conditions in that behalf, in such manner as the Directors may think fit.</li> </ul>
Reduction of capital	The Company may (subject to the provisions of section 78, 80 and 100 to 105, both inclusive, and other applicable provisions, if any, of the Act) from time to time by Special Resolution reduce  (a) the share capital;  (b) any capital redemption reserve account; or  (c) any security premium account.  in any manner for the time being, authorised by law and in particular capital may be



Title of Article	Article Number and contents
	paid off on the footing that it may be called up again or otherwise. This Article is not to derogate from any power the Company would have, if it were omitted.
Purchase of own Shares	The Company shall have power, subject to and in accordance with all applicable provisions of the Act, to purchase any of its own fully paid Shares whether or not they are redeemable and may make a payment out of capital in respect of such purchase.
Sub-division consolidation and cancellation of Shares	Subject to the provisions of Section 94 and other applicable provisions of the Act, the Company in General Meeting may, from time to time, sub-divide or consolidate its Shares, or any of them and the resolution whereby any Share is sub-divided may determine that, as between the holders of the Shares resulting from such sub-divisions, one or more of such Shares shall have some preference or special advantage as regards dividend, capital or otherwise over or as compared with the other(s). Subject as aforesaid, the Company in General Meeting may also cancel shares which have not been taken or agreed to be taken by any person and diminish the amount of its share capital by the amount of the Shares so cancelled.

## MODIFICATION OF RIGHTS

Title of Article	Article Number and contents
	13.
Modification of rights	Whenever the capital, by reason of the issue of preference shares or otherwise, is divided into different classes of Shares, all or any of the rights and privileges attached to each class may, subject to the provisions of Sections 106 and 107 of the Act, be modified, commuted, affected, abrogated, dealt with or varied with the consent in writing of the holders of not less than three-fourth of the issued capital of that class or with the sanction of a Special Resolution passed at a separate General Meeting of the holders of Shares of that class, and all the provisions hereafter contained as to General Meeting shall mutatis mutandis apply to every such Meeting. This Article is not to derogate from any power the Company would have if this Article was omitted.  The rights conferred upon the holders of the Shares (including preference shares, if any) of any class issued with preferred or other rights or privileges shall, unless otherwise expressly provided by the terms of the issue of Shares of that class, be deemed not to be modified, commuted, affected, dealt with or varied by the creation or issue of further Shares ranking pari passu therewith.



## SHARES, CERTIFICATES AND DEMATERIALISATION

Title of Article	Article Number and contents
	14.
Restriction on allotment and return of allotment	The Board of Directors shall observe the restrictions on allotment of Shares to the public contained in Sections 69 and 70 of the Act, and shall cause to be made the returns as to allotment provided for in Section 75 of the Act.
	15.
Further issue of shares	(1) Where at any time after the expiry of two years from the formation of the Company or at any time after the expiry of one year from the allotment of Shares in the Company made for the first time after its formation, whichever is earlier, it is proposed to increase the subscribed capital of the Company by allotment of further Shares then:
	(a) Such further Shares shall be offered to the persons who, at the date of the offer, are holders of the equity shares of the Company, in proportion, as nearly as circumstances admit, to the capital paid-up on those Shares at that date;
	(b) The offer aforesaid shall be made by a notice specifying the number of Shares offered and limiting a time not being less than fifteen days from the date of the offer and the offer, if not accepted, will be deemed to have been declined;
	(c) The offer aforesaid shall be deemed to include a right exercisable by the person concerned to renounce the Shares offered to him or any of them in favour of any other person and the notice referred to in sub-clause (b) shall contain a statement of this right;
	(d) After the expiry of the time specified in the notice aforesaid, or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the Shares offered, the Board of Directors may dispose of them in such manner as they think most beneficial to the Company.
	(2) Notwithstanding anything contained in sub-clause (1), the further Shares aforesaid may be offered to any person(s) (whether or not those persons include the persons referred to in clause (a) sub-clause (1) hereof) in any manner whatsoever.
	(a) If a Special Resolution to that effect is passed by the Company in General Meeting; or
	(b) Where no such Special Resolution is passed, if the votes cast (whether on a show of hands or on a poll as the case may be) in favour of the proposal contained in the resolution moved in that General Meeting (including the casting vote, if any, of the Chairman) by Members who, being entitled to do so, vote in person, or where proxies are allowed, by proxy, exceed the votes, if any, cast against the proposal by Members, so entitled and voting and the Central Government is satisfied, on an application made by the Board of Directors in this behalf, that the proposal is most beneficial to the



Title of Article	Article Number and contents
	Company.
	(3) Nothing in sub-clause (c) of (l) hereof shall be deemed;
	(a) To extend the time within which the offer should be accepted; or
	(b) To authorise any person to exercise the right of renunciation for a second time, on the ground that the person in whose favour the renunciation was first made has declined to take the Shares comprised in the renunciation.
	(4) Nothing in this Article shall apply to the increase of the subscribed capital of the Company caused by the exercise of an option attached to the debentures issued by the Company:
	(a) To convert such debentures or loans into Shares in the Company; or
	(b) To subscribe for Shares in the Company
	PROVIDED THAT the terms of issue of such debentures or the terms of such loans include a term providing for such option and such term:  (a) Either has been approved by the Central Government before the issue of the debentures or the raising of the loans or is in conformity with the Rules, if any, made by that government in this behalf; and
	(b) In the case of debentures or loans or other than debentures issued to, or loans obtained from government or any institution specified by the Central Government in this behalf, has also been approved by a Special Resolution passed by the Company in the General Meeting before the issue of the loans.
	16.
Shares at the disposal of the Directors	Subject to the provisions of Section 81 of the Act and these Articles, the Shares in the capital of the Company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such person, in such proportion and on such terms and conditions and either at a premium or at par or (subject to the compliance with the provision of Section 79 of the Act) at a discount and at such time as they may from time to time think fit and with sanction of the Company in the General Meeting to give to any person or persons the option or right to call for any Shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot Shares in the capital of the Company on payment in full or part of any property sold and transferred or for any services rendered to the Company in the conduct of its business and any Shares which may so be allotted may be issued as fully paid up Shares and if so issued, shall be deemed to be fully paid Shares. Provided that option or right to call for Shares shall not be given to any person or persons without the sanction of the Company in the General Meeting.



Title of Article	Article Number and contents
	16A
Power to offer Shares/options to acquire Shares	(1) Without prejudice to the generality of the powers of the Board under Article 16 or in any other Article of these Articles of Association, the Board or any Committee thereof duly constituted may, subject to the applicable provisions of the Act, rules notified thereunder and any other applicable laws, rules and regulations, at any point of time, offer existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions as may be required) to its employees, including Directors (whether whole-time or not), whether at par, at discount or at a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force.
	(2) In addition to the powers of the Board under Article 16A(1), the Board may also allot the Shares referred to in Article 16A(1) to any trust, whose principal objects would <i>inter alia</i> include further transferring such Shares to the Company's employees [including by way of options, as referred to in Article 16A(1)] in accordance with the directions of the Board or any Committee thereof duly constituted for this purpose. The Board may make such provision of moneys for the purposes of such trust, as it deems fit.
	(3) The Board, or any Committee thereof duly authorised for this purpose, may do all such acts, deeds, things, etc. as may be necessary or expedient for the purposes of achieving the objectives set out in Articles 16A(1) and (2) above.
	17.
Application of premium received on Shares	(1) Where the Company issues Shares at a premium whether for cash or otherwise, a sum equal to the aggregate amount or value of the premium on these Shares shall be transferred to an account, to be called "the securities premium account" and the provisions of the Act relating to the reduction of the share capital of the Company shall except as provided in this Article, apply as if the securities premium account were paid up share capital of the Company.
	(2) The securities premium account may, notwithstanding anything in clause (1) thereof be applied by the Company:
	<ul> <li>(a) In paying up unissued Shares of the Company, to be issued to the Members of the Company as fully paid bonus shares;</li> <li>(b) In writing off the preliminary expenses of the Company;</li> <li>(c) In writing off the expenses of or the commission paid or discount allowed or any issue of Shares or debentures of the Company; or</li> <li>(d) In providing for the premium payable on the redemption of any redeemable preference shares or of any debentures of the Company</li> </ul>



Title of Article	Article Number and contents
	18.
Power also to Company in General Meeting to issue Shares	In addition to and without derogating from the powers for that purpose conferred on the Board under these Articles, the Company in General Meeting may, subject to the provisions of Section 81 of the Act, determine that any Shares (whether forming part of the original capital or of any increased capital of the Company) shall be offered to such persons (whether Members or not) in such proportion and on such terms and conditions and either (subject to compliance with the provisions of Sections 78 and 79 of the Act) at a premium or at par or at a discount as such General Meeting shall determine and with full power to give any person (whether a Member or not) the option or right to call for or buy allotted Shares of any class of the Company either (subject to compliance with the provisions of Sections 78 and 79 of the Act) at a premium or at par or at a discount, such option being exercisable at such times and for such consideration as may be directed by such General Meeting or the Company in General Meeting may make any other provision whatsoever for the issue, allotment, or disposal of any Shares.
	18A
Power of General Meeting to authorize Board to offer Shares/Options to employees	<ul> <li>(1) Without prejudice to the generality of the powers of the General Meeting under Article 18 or in any other Article of these Articles of Association, the General Meeting may, subject to the applicable provisions of the Act, rules notified thereunder and any other applicable laws, rules and regulations, determine, or give the right to the Board or any Committee thereof to determine, that any existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions as may be required) be allotted/granted to its employees, including Directors (whether whole-time or not), whether at par, at discount or a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force. The General Meeting may also approve any Scheme/Plan/ other writing, as may be set out before it, for the aforesaid purpose.</li> <li>(2) In addition to the powers contained in Article 18A(1), the General Meeting may authorise the Board or any Committee thereof to exercise all such powers and do all such things as may be necessary or expedient to achieve the objectives of any Scheme/Plan/other writing approved under the aforesaid Article.</li> </ul>
	19.
Shares at a discount	The Company may issue at a discount Shares in the Company of a class already issued, if the following conditions are fulfilled, namely:  (a) The issue of the Shares at discount is authorised by resolution passed by the
	Company in the General Meeting and sanctioned by the Company Law Board;  (b) The resolution specifies the maximum rate of discount (not exceeding ten percent or such higher percentage as the Company Law Board may permit in any special case) at which the Shares are to be issued; and  (c) The Shares to be issued at a discount are issued within two months after the



Title of Article	Article Number and contents
	date in which the issue is sanctioned by the Company Law Board or within such extended time as the Company Law Board may allow.
	20.
Installments of Shares to be duly paid	If by the conditions of any allotment of any Shares the whole or any part of the amount or issued price thereof shall, be payable by installments, every such installment shall when due, be paid to the Company by the person who for the time being and from time to time shall be the registered holder of the Shares or his legal representatives, and shall for the purposes of these Articles be deemed to be payable on the date fixed for payment and in case of non-payment the provisions of these Articles as to payment of interest and expenses forfeiture and like and all the other relevant provisions of the Articles shall apply as if such installments were a call duly made notified as hereby provided.
	21.
The Board may issue Shares as fully paid-up	Subject to the provisions of the Act and these Articles, the Board may allot and issue Shares in the Capital of the Company as payment for any property purchased or acquired or for services rendered to the Company in the conduct of its business or in satisfaction of any other lawful consideration. Shares which may be so issued may be issued as fully paid-up or partly paid up Shares.
	22.
Acceptance of Shares	Any application signed by or on behalf of an applicant for Share(s) in the Company, followed by an allotment of any Share therein, shall be an acceptance of Share(s) within the meaning of these Articles, and every person who thus or otherwise accepts any Shares and whose name is therefore placed on the Register of Members shall for the purpose of this Article, be a Member.
	23.
Deposit and call etc., to be debt payable	The money, if any which the Board of Directors shall on the allotment of any Shares being made by them, require or direct to be paid by way of deposit, call or otherwise, in respect of any Shares allotted by them shall immediately on the inscription of the name of the allottee in the Register of Members as the holder of such Shares, become a debt due to and recoverable by the Company from the allottee thereof, and shall be paid by him accordingly.
	24.
Liability of Members	Every Member, or his heirs, executors or administrators to the extent of his assets which come to their hands, shall be liable to pay to the Company the portion of the capital represented by his Share which may, for the time being, remain unpaid thereon in such amounts at such time or times and in such manner as the Board of Directors shall, from time to time, in accordance with the Company's requirements



Title of Article	Article Number and contents
	require or fix for the payment thereof.
	25.(A)
Dematerialisation	Definitions:
of securities	<b>Beneficial Owner</b> "Beneficial Owner" means a person whose name is recorded as such with a Depository.
	SEBI "SEBI" means the Securities and Exchange Board of India.
	<b>Bye-Laws</b> "Bye-Laws" mean bye-laws made by a depository under Section 26 of the Depositories Act, 1996;
	<b>Depositories Act</b> "Depositories Act" means the Depositories Act, 1996 including any statutory modifications or re-enactment thereof for the time being in force;
	<b>Depository</b> "Depository" means a company formed and registered under the Companies Act, 1956 and which has been granted a certificate of registration under sub-section (1A) of Section 12 of the Securities and Exchange Board of India Act, 1992;
	<b>Record</b> "Record" includes the records maintained in the form of books or stored in a computer or in such other form as may be determined by the regulations made by SEBI;
	Regulations "Regulations" mean the regulations made by SEBI;
	Security "Security" means such security as may be specified by SEBI.
	25.(B)
Dematerialisation of securities	Either on the Company or on the investor exercising an option to hold his securities with a depository in a dematerialised form, the Company shall enter into an agreement with the depository to enable the investor to dematerialise the Securities, in which event the rights and obligations of the parties concerned shall be governed by the Depositories Act.
	25.(C)
Options to receive security certificates or hold securities with depository	Every person subscribing to securities offered by the Company shall have the option to receive the Security certificates or hold securities with a depository.
	Where a person opts to hold a Security with a depository, the Company shall intimate such depository the details of allotment of the Security, and on receipt of such information the depository shall enter in its record the name of the allotted as the Beneficial Owner of that Security.
	25.(D)
Securities in	All Securities held by a Depository shall be dematerialised and shall be in a fungible form; nothing contained in Sections 153, 153A, 153B, 187B, 187C and 372 of the



Title of Article	Article Number and contents
depositories to be in fungible form	Act shall apply to a Depository in respect of the Securities held by it on behalf of the Beneficial Owners.
	25.(E)
Rights of depositories and beneficial owners	<ol> <li>Notwithstanding anything to the contrary contained in the Articles, a Depository shall be deemed to be a registered owner for the purposes of effecting transfer of ownership of Security on behalf of the Beneficial Owner;</li> <li>Save as otherwise provided in (1) above, the Depository as a registered owner shall not have any voting rights or any other rights in respect of Securities held by it;</li> <li>Every person holding equity share capital of the Company and whose name is entered as Beneficial Owner in the Records of the Depository shall be deemed to be a Member of the Company. The Beneficial Owner shall be entitled to all the rights and benefits and be subjected to all the liabilities in respect of the Securities held by a Depository.</li> </ol>
	25.(F)
Depository To	Every Depository shall furnish to the Company information about the transfer of Securities in the name of the Beneficial Owner at such intervals and in such manner
Furnish	as may be specified by the bye-laws and the Company in that behalf.
Information	
	25.(G)
Service of documents	Notwithstanding anything in the Act or these Articles to the contrary, where securities are held in a depository, the records of the beneficial ownership may be served by such depository on the Company by means of electronics mode or by delivery of floppies or discs.
	25.(H)
Option to opt out in respect of any security	If a Beneficial Owner seeks to opt out of a Depository in respect of any Security, the Beneficial Owner shall inform the Depository accordingly. The Depository shall on receipt of information as above make appropriate entries in its Records and shall inform the Company. The Company shall, within thirty (30) days of the receipt of intimation from the depository and on fulfillment of such conditions and on payment of such fees as may be specified by the regulations, issue the certificate of securities to the Beneficial Owner or the transferee as the case may be.
	25.(I)
Sections 83 and	Notwithstanding anything to the contrary contained in the Articles:
108 of the Act	(1) Section 83 of the Act shall not apply to the Shares held with a Depository;



Title of Article	Article Number and contents
not to apply	(2) Section 108 of the Act shall not apply to transfer of Security effected by the transferor and the transferee both of whom are entered as Beneficial Owners in the Records of a Depository.
	26.
Share certificate	(a) Every Member or allottee of Shares is entitled, without payment, to receive one certificate for all the Shares of the same class registered in his name.
	(b) Any two or more joint allottees or holders of Shares shall, for the purpose of this Article, be treated as a single Member and the certificate of any Share which may be the subject of joint ownership may be delivered to any one of such joint owners, on behalf of all of them.
	26A.
Limitation of time for issue of certificates	Every Member shall be entitled, without payment to one or more certificates in marketable lots, for all the shares of each class or denomination registered in his name, or if the directors so approve (upon paying such fee as the Directors so time determine) to several certificates, each for one or more of such shares and the Company shall complete and have ready for delivery such certificates within three months from the date of allotment, unless the conditions of issue thereof otherwise provide, or within two months of the receipt of application of registration of transfer, transmission, sub-division, consolidation or renewal of any of its Shares as the case may be. Every certificate of Shares shall be under the seal of the company and shall specify the number and distinctive numbers of Shares in respect of which it is issued and amount paid-up thereon and shall be in such form as the directors may prescribe and approve, provided that in respect of a Share or Shares held jointly by several persons, the Company shall not be bound to issue more than one certificate and delivery of a certificate of Shares to one or several joint holders shall be a sufficient delivery to all such holder.
	27.
Renewal of share certificates	No certificate of any Share or Shares shall be issued either in exchange for those, which are sub-divided or consolidated or in replacement of those which are defaced, torn or old, decrepit, worn out, or where the pages on the reverse for recording transfer have been duly utilised unless the certificate in lieu of which it is issued is surrendered to the Company.
	PROVIDED THAT no fee shall be charged for issue of new certificate in replacement of those which are old, decrepit or worn out or where the pages on the reverse for recording transfer have been fully utilized.
	28.
Issue of new certificate in place of one defaced, lost	If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new Certificate may be



Title of Article	Article Number and contents	
or destroyed	issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the company deem adequate, being given, a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed Certificate. Every certificate under the article shall be issued without payment of fees if the Directors so decide, or on payment of such fees (not exceeding Rs.2/- for each certificate) as the Directors shall prescribe. Provided that no fee shall be charged for issue of new Certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.	
	Provided that notwithstanding what is stated above the Directors shall comply with such rules or regulations or requirements of any Stock Exchange or the rules made under the Act or rules made under Securities Contracts (Regulation) Act, 1956 or any other Act, or rules applicable thereof in this behalf.	
	The provision of this Article shall mutatis mutandis apply to Debentures of the Company	
	29.	
The first name joint holder deemed sole holder	If any Share(s) stands in the name of two or more persons, the person first named in the Register of Members shall, as regards receipt of dividends or bonus or service of notice and all or any other matters connected with Company except voting at Meetings and the transfer of the Shares be deemed the sole holder thereof but the joint holders of a Share shall severally as well as jointly be liable for the payment of all incidents thereof according to the Company's Articles.	
	30.	
Issue of Shares without Voting Rights	In the event it is permitted by law to issue shares without voting rights attached to them, the Directors may issue such share upon such terms and conditions and with such rights and privileges annexed thereto as thought fit and as may be permitted by law.	
	31.	
Buy-Back of Shares and Securities	Notwithstanding anything contained in these articles, in the event it is permitted by law for a company to purchase its own shares or securities, the Board of Directors may, when and if thought fit, buy back, such of the Company's own shares or securities as it may think necessary, subject to such limits, upon such terms and conditions, and subject to such approvals, provision of section 77 and SEBI (Buy back of Shares) Regulations as may be permitted by law.	
Employees Stock	The Directors shall have the power to offer, issue and allot Equity Shares in or Debentures (Whether fully/ partly convertible or not into Equity Shares) of the Company with or without Equity Warrants to such of the Officers, Employees,	



Title of Article	Article Number and contents	
Options Scheme/ Plan	Workers of the Company or of its Subsidiary and / or Associate Companies or Managing and Whole Time Directors of the Company (hereinafter in this Article collectively referred to as "the Employees") as may be selected by them or by the trustees of such trust as may be set up for the benefit of the Employees in accordance with the terms and conditions of the Scheme, trust, plan or proposal that may be formulated, created, instituted or set up by the Board of Directors or the Committee thereof in that behalf on such terms and conditions as the Board may in its discretion deem fit.	
	33.	
Sweat Equity	Subject to the provisions of the Act (including any statutory modification or re- enactment thereof, for the time being in force), shares of the Company may be issued at a discount or for consideration other than cash to Directors or employees who provide know-how to the Company or create an intellectual property right or other value addition.	
	34.	
Postal Ballot	The Company may pass such resolution by postal ballot in the manner prescribed by Section 192A of the Act and such other applicable provisions of the Act and any future amendments or re-enactment thereof. Notwithstanding anything contained in the provisions of the Act, the Company shall in the case of a resolution relating to such business, as the Central Government may, by notification, declare to be conducted only by postal ballot, get such resolution passed by means of postal ballot instead of transacting such business in a general meeting of the Company.	
	35.	
Company not bound to recognize any interest in Shares other than of registered holder	Except as ordered by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognise, even when having notice thereof any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.	
	36.	
Trust recognised	<ul> <li>(a) Except as ordered, by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognise, even when having notice thereof, any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.</li> <li>(b) Shares may be registered in the name of an incorporated Company or other</li> </ul>	



Title of Article	Article Number and contents	
	body corporate but not in the name of a minor or of a person of unsound mind (except in case where they are fully paid) or in the name of any firm or partnership.	
Declaration by person not holding beneficial interest in any Shares	<ul> <li>(1) Notwithstanding anything herein contained a person whose name is at any time entered in Register of Member of the Company as the holder of a Share in the Company, but who does not hold the beneficial interest in such Shares, shall, if so required by the Act within such time and in such forms as may be prescribed, make declaration to the Company specifying the name and other particulars of the person or persons who hold the beneficial interest in such Share in the manner provided in the Act</li> <li>(2) A person who holds a beneficial interest in a Share or a class of Shares of the Company, shall if so required by the Act, within the time prescribed, after his becoming such beneficial owner, make a declaration to the Company specifying the nature of his interest, particulars of the person in whose name the Shares stand in the Register of Members of the Company and such other particulars as may be prescribed as provided in the Act.</li> <li>(3) Whenever there is a change in the beneficial interest in a Share referred to above, the beneficial owner shall, of so required by the Act, within the time prescribed, from the date of such change, make a declaration to the Company in such form and containing such particulars as may be prescribed in the Act</li> <li>(4) Not withstanding anything contained in the Act and Articles 35 and 36 hereof, where any declaration referred to above is made to the Company, the Company shall, if so required by the Act, make a note of such declaration in the Register of Members and file within the time prescribed from the date of receipt of the declaration a return in the prescribed form with the Registrar with regard to such declaration.</li> </ul>	
	38.	
Funds of Company not to be applied in purchase of Shares of the Company	No funds of the Company shall except as provided by Section 77 of the Act, be employed in the purchase of its own Shares, unless the consequent reduction of capital is effected and sanction in pursuance of Sections 78, 80 and 100 to 105 of the Act and these Articles or in giving either directly or indirectly and whether by means of a loan, guarantee, the provision of security or otherwise, any financial assistance for the purpose of or in connection with a purchase or subscription made or to be made by any person of or for any Share in the Company in its holding Company.	

# UNDERWRITING AND BROKERAGE

Title of Article	Article Number and contents	
	39.	
Commission may be paid	Subject to the provisions of Section 76 of the Act, the Company may at anytime pay commission to any person in consideration of his subscribing or agreeing to subscribe (whether absolutely or conditionally) for any Shares in or debentures of the	



Title of Article	Article Number and contents	
	Company but so that the commission shall not exceed in the case of the Shares five percent of the price at which the Shares are issued and in the case of debentures two and half percent of the price at which the debenture are issued. Such commission may be satisfied by payment of cash or by allotment of fully or partly paid Shares or debentures as the case may be or partly in one way and partly in the other.	
Brokerage	40.  The Company may on any issue of Shares or Debentures or on deposits pay such brokerage as may be reasonable and lawful.	
Commission to be included in the annual return	Where the Company has paid any sum by way of commission in respect of any Shares or Debentures or allowed any sums by way of discount in respect to any Shares or Debentures, such statement thereof shall be made in the annual return as required by Part I of Schedule V to the Act.	

# INTEREST OUT OF CAPITAL

Title of Article	Article Number and contents
	42.
Interest out of capital	Where any Shares are issued for the purpose of raising money to defray the expenses of the construction of any work or building, or the provisions of any plant which cannot be made profitable for lengthy period, the Company may pay interest on so much of that share capital as is for the time being paid-up, for the period at the rate and subject to the conditions and restrictions provided by Section 208 of the Act and may charge the same to capital as part of the cost of construction of the work or building or the provisions of the plant.

## **DEBENTURES**

Title of Article	Article Number and contents
Debentures with voting rights not to be issued	<ul><li>(a) The Company shall not issue any debentures carrying voting rights at any Meeting of the Company whether generally or in respect of particular classes of business.</li></ul>
	(b) The Company shall have power to reissue redeemed debentures in certain cases in accordance with Section 121 of the Act.



Title of Article	Article Number and contents
	(c) Payments of certain debts out of assets subject to floating charge in priority to claims under the charge may be made in accordance with the provisions of Section 123 of the Act.
	(d) Certain charges (which expression includes mortgage) mentioned in Section 125 of the Act, shall be void against the Liquidator or creditor unless registered as provided in Section 125 of the Act.
	(e) A contract with the Company to take up and pay debentures of the Company may be enforced by a decree for specific performance.
	(f) Unless the conditions of issue thereof otherwise provide, the Company shall (subject to the provisions of Section 113 of the Act) within three months after the allotment of its debentures or debenture-stock and within one month after the application for the registration of the transfer of any such debentures or debentures-stock have completed and ready for delivery the certificate of all debenture-stock allotted or transferred.
	(g) The Company shall comply with the provisions of Section 118 of the Act, as regards supply of copies of Debenture Trust Deed and inspection thereof.
	(h) The Company shall comply with the provisions of Section 124 to 145 (inclusive) of the Act as regards registration of charges.

# CALLS

Title of Article		Article Number and contents
Directors may make calls	<b>44.</b> (a)	Subject to the provisions of Section 91 of the Act, the Board of Directors may from time to time by a resolution passed at a meeting of a Board (and not by a circular resolution) make such calls as it thinks fit upon the Members in respect of all moneys unpaid on the Shares or by way of premium, held by them respectively and not by conditions of allotment thereof made payable at fixed time and each Member shall pay the amount of every call so made on him to person or persons and at the times and places appointed by the Board of Directors. A call may be made payable by installments. A call may be postponed or revoked as the Board may determine. No call shall be made payable within less than one month from the date fixed for the payment of the last preceding call.
	(b)	The joint holders of a Share shall be jointly and severally liable to pay all calls



Title of Article	Article Number and contents	
	in respect thereof.	
Notice of call when to be given	Not less than <b>fourteen days</b> notice in writing of any call shall be given by the Company specifying the time and place of payment and the person or persons to whom such call shall be paid.	
Call deemed to have been made	A call shall be deemed to have been made at the time when the resolution authorising such call was passed at a meeting of the Board of Directors and may be made payable by the Members of such date or at the discretion of the Directors on such subsequent date as shall be fixed by the Board of Directors.	
Directors may extend time	The Directors may, from time to time, at their discretion, extend the time fixed for the payment of any call, and may extend such time as to all or any of the members who from residence at a distance or other cause, the Directors may deem fairly entitled to such extension, but no member shall be entitled to such extension, save as a matter of grace and favour	
Amount payable at fixed time or by installments to be treated as calls	If by the terms of issue of any Share or otherwise any amount is made payable at any fixed time or by installments at fixed time (whether on account of the amount of the Share or by way of premium) every such amount or installment shall be payable as if it were a call duly made by the Directors and of which due notice has been given and all the provisions herein contained in respect of calls shall apply to such amount or installment accordingly.	
When interest on call or installment payable	If the sum payable in respect of any call or installment is not paid on or before the day appointed for the payment thereof, the holder for the time being or allottee of the Share in respect of which the call shall have been made or the installment shall be due, shall pay interest on the same at such rate not exceeding eighteen percent per annum as Directors shall fix from the day appointed for the payment thereof upto the time of actual payment but the Directors may waive payment of such interest wholly or in part.	
Evidence in action by Company against share holder	On the trial of hearing of any action or suit brought by the Company against any Member or his Legal Representatives for the recovery of any money claimed to be due to the Company in respect of his Shares, it shall be sufficient to prove that the name of the Member in respect of whose Shares the money is sought to be recovered is entered on the Register of Members as the holder or as one of the holders at or subsequent to the date at which the money sought to be recovered is alleged to have become due on the Shares in respect of which the money is sought to be recovered,	



Title of Article	Article Number and contents		
	that the resolution making the call is duly recorded in the minute book and the notice of such call was duly given to the Member or his legal representatives sued in pursuance of these Articles and it shall not be necessary to prove the appointment of Directors who made such call, nor that a quorum of Directors was present at the Board meeting at which any call was made nor that the meeting at which any call was made was duly convened or constituted nor any other matter whatsoever but the proof of the matters aforesaid shall be conclusive evidence of the debt.		
	51.		
Payment in anticipation of calls may carry interest	The Directors may, if they think fit, subject to the provisions of Section 92 of the Act, agree to and receive from any Member willing to advance the same whole or any part of the moneys due upon the shares held by him beyond the sums actually called for, and upon the amount so paid or satisfied in advance, or so much thereof as from time to time exceeds the amount of the calls then made upon the shares in respect of which such advance has been made, the Company may pay interest at such rate, as the member paying such sum in advance and the Directors agree upon provided that money paid in advance of calls shall not confer a right to participate in profits or dividend. The Directors may at any time repay the amount so advanced.  The Members shall not be entitled to any voting rights in respect of the moneys so paid by him until the same would but for such payment, become presently payable.  The provisions of these Articles shall <i>mutatis mutandis</i> apply to the calls on Debentures of the Company.		

# LIEN

Title of Article	Article Number and contents
Partial payment not to preclude forfeiture	Neither the receipt by the Company of a portion of any money which shall, from time to time be due from any Member to the Company in respect of his Shares, either by way of principal or interest, or any indulgence granted by the Company in respect of the payment of such money, shall preclude the Company from thereafter proceeding to enforce a forfeiture of such Shares as hereinafter provided.
	53.
Company's lien on Shares/ Debentures	The Company shall have first and paramount lien upon all Shares/Debentures (other than fully paid up Shares/ Debentures) registered in the name of each Member (whether solely or jointly with others) and upon the proceeds of sale thereof, for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such Shares/ Debentures and no equitable interest in any Share shall be created except upon the footing and condition that this Article will have full effect and such lien shall extend to all dividends and bonuses from time to time declared in respect of such Shares/Debentures; Unless otherwise agreed the registration of a



Title of Article	Article Number and contents
	transfer of Shares/ Debentures shall operate as a waiver of the Company's lien if any, on such Shares/Debentures. The Directors may at any time declare any Shares/ Debentures wholly or in part exempt from the provisions of this Article.
	54.
As to enforcing lien by sale	The Company may sell, in such manner as the Board thinks fit, any Shares on which the Company has lien for the purpose of enforcing the same.
	PROVIDED THAT no sale shall be made:-
	<ul> <li>(a) Unless a sum in respect of which the lien exists is presently payable; or</li> <li>(b) Until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is /presently payable has been given to the registered holder for the time being of the Share or the person entitled thereto by reason of his death or insolvency.</li> </ul>
	For the purpose of such sale the Board may cause to be issued a duplicate certificate in respect of such Shares and may authorise one of their members to execute a transfer there from on behalf of and in the name of such Members
	The purchaser shall not be bound to see the application of the purchase money, nor shall his title to the Shares be affected by any irregularity, or invalidity in the proceedings in reference to the sale.
	55.
Application of proceeds of sale	(a) The net proceeds of any such sale shall be received by the Company and applied in or towards satisfaction of such part of the amount in respect of which the lien exists as is presently payable, and
	(b) The residue if any, after adjusting costs and expenses if any incurred shall be paid to the person entitled to the Shares at the date of the sale (subject to a like lien for sums not presently payable as existed on the Shares before the sale).

# FORFEITURE OF SHARES

Title of Article	Article Number and contents
	56.
If money payable on	If any Mambar fails to pay the whole or any part of any cell or any installments of a
If money payable on	If any Member fails to pay the whole or any part of any call or any installments of a
Shares not paid	call on or before the day appointed for the payment of the same or any such
notice to be given	extension thereof, the Board of Directors may, at any time thereafter, during such
	time as the call for installment remains unpaid, give notice to him requiring him to
	pay the same together with any interest that may have accrued and all expenses that
	may have been incurred by the Company by reason of such non-payment.



Title of Article	Article Number and contents
Sum payable on allotment to be deemed a call	For the purposes of the provisions of these Articles relating to forfeiture of Shares, the sum payable upon allotment in respect of a share shall be deemed to be a call payable upon such Share on the day of allotment.
Form of notice	58.  The notice shall name a day, (not being less than fourteen days form the day of the notice) and a place or places on and at which such call in installment and such interest thereon at such rate not exceeding eighteen percent per annum as the Directors may determine and expenses as aforesaid are to be paid. The notice shall also state that in the event of the non-payment at or before the time and at the place appointed, Shares in respect of which the call was made or installment is payable will be liable to be forfeited.
In default of payment Shares to be forfeited	If the requirements of any such notice as aforesaid are not complied with, any Share or Shares in respect of which such notice has been given may at any time thereafter before payment of all calls or installments, interests and expenses due in respect thereof, be forfeited by a resolution of the Board of Directors to that effect. Such forfeiture shall include all dividends declared or any other moneys payable in respect of the forfeited Shares and not actually paid before the forfeiture.
Notice of forfeiture to a Member	When any Share shall have been so forfeited, notice of the forfeiture shall be given to the Member in whose name it stood immediately prior to the forfeiture, and an entry of the forfeiture, with the date thereof, shall forthwith be made in the Register of Members, but no forfeiture shall be in any manner invalidated by any omission or neglect to give such notice or to make any such entry as aforesaid.
Forfeited Shares to be the property of the Company and may be sold etc.	Any Share so forfeited, shall be deemed to be the property of the Company and may be sold, re-allotted or otherwise disposed of, either to the original holder or to any other person, upon such terms and in such manner as the Board of Directors shall think fit.



Title of Article	Article Number and contents
	62.
Member still liable for money owning at the time of forfeiture and interest	Any Member whose Shares have been forfeited shall notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company on demand all calls, installments, interest and expenses owing upon or in respect of such Shares at the time of the forfeiture together with interest thereon from the time of the forfeiture until payment, at such rate not exceeding eighteen percent per annum as the Board of Directors may determine and the Board of Directors may enforce the payment of such moneys or any part thereof, if it thinks fit, but shall not be under any obligation to do so.
	63.
Effects of forfeiture	The forfeiture of a Share shall involve the extinction at the time of the forfeiture, of all interest in and all claims and demand against the Company in respect of the Share and all other rights incidental to the Share, except only such of those rights as by these Articles are expressly saved.
	64.
Power to annul forfeiture	The Board of Directors may at any time before any Share so forfeited shall have been sold, re-allotted or otherwise disposed of, annul the forfeiture thereof upon such conditions as it thinks fit.
	65
Declaration of forfeiture	(a) A duly verified declaration in writing that the declarant is a Director, the Managing Director or the Manager or the Secretary
	(b) of the Company, and that Share in the Company has been duly forfeited in accordance with these Articles, on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.
	(c) The Company may receive the consideration, if any, given for the Share on any sale, re-allotment or other disposal thereof and may execute a transfer of the Share in favour of the person to whom the Share is sold or disposed off.
	(d) The person to whom such Share is sold, re-allotted or disposed of shall thereupon be registered as the holder of the Share.
	(e) Any such purchaser or allotee shall not (unless by express agreement) be liable to pay calls, amounts, installments, interests and expenses owing to the Company prior to such purchase or allotment nor shall be entitled (unless by express agreement) to any of the dividends, interests or bonuses accrued or which might have accrued upon the Share before the time of completing such



Title of Article	Article Number and contents
	purchase or before such allotment.  (f) Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the Share be effected by the irregularity or invalidity in the proceedings in reference to the forfeiture, sale,
Provisions of these articles as to forfeiture to apply in case of nonpayment of any sum	re-allotment or other disposal of the Shares.  66.  The provisions of these Articles as to forfeiture shall apply in the case of non-payment of any sum which by the terms of issue of a Share becomes payable at a fixed time, whether on account of the nominal value of Share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.
Cancellation of shares certificates in respect of forfeited Shares	Upon sale, re-allotment or other disposal under the provisions of these Articles, the certificate or certificates originally issued in respect of the said Shares shall (unless the same shall on demand by the Company have been previously surrendered to it by the defaulting Member) stand cancelled and become null and void and of no effect and the Directors shall be entitled to issue a new certificate or certificates in respect of the said Shares to the person or persons entitled thereto.
Evidence of forfeiture	The declaration as mentioned in Article 65(a) of these Articles shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.
Validity of sale	Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board may appoint some person to execute an instrument of transfer of the Shares sold and cause the purchaser's name to be entered in the Register of Members in respect of the Shares sold, and the purchasers shall not be bound to see to the regularity of the proceedings or to the application of the purchase money, and after his name has been entered in the Register of Members in respect of such Shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.
Surrender of Shares	70.  The Directors may subject to the provisions of the Act, accept surrender of any share from any Member desirous of surrendering on such terms and conditions as they think fit.



## TRANSFER AND TRANSMISSION OF SHARES

Title of Article	Article Number and contents
No transfers to minors etc.	71.  No Share which is partly paid-up or on which any sum of money is due shall in any circumstances be transferred to any minor, insolvent or person of unsound mind.
Instrument of transfer	The instrument of transfer shall be in writing and all provisions of Section 108 of the Companies Act, 1956 and statutory modification thereof for the time being shall be duly complied with in respect of all transfer of shares and registration thereof.
Application for transfer	<ul> <li>(a) An application for registration of a transfer of the Shares in the Company may be made either by the transferor or the transferee.</li> <li>(b) Where the application is made by the transferor and relates to partly paid Shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.</li> <li>(c) For the purposes of clause (b) above notice to the transferee shall be deemed to have been duly given if it is dispatched by prepaid registered post to the transferee at the address, given in the instrument of transfer and shall be deemed to have been duly delivered at the time at which it would have been</li> </ul>
Execution of transfer	74.  The instrument of transfer of any Share shall be duly stamped and executed by or on behalf of both the transferor and the transferee and shall be witnessed. The transferor shall be deemed to remain the holder of such Share until the name of the transferee shall have been entered in the Register of Members in respect thereof. The requirements of provisions of Section 108 of the Companies Act, 1956 and any statutory modification thereof for the time being shall be duly complied with.
Transfer by legal representatives	A transfer of Share in the Company of a deceased Member thereof made by his legal representative shall, although the legal representative is not himself a Member be as valid as if he had been a Member at the time of the execution of the instrument of transfer.
Register of Members etc when closed	The Board of Directors shall have power on giving not less than seven days pervious notice by advertisement in some newspaper circulating in the district in which the registered office of the Company is situated to close the Register of Members and/or the Register of debentures holders at such time or times and for such period or



Title of Article	Article Number and contents
	periods, not exceeding thirty days at a time and not exceeding in the aggregate forty five days in each year as it may seem expedient to the Board.
	77.
Directors may refuse to register transfer	Subject to the provisions of Section 111, these Articles and other applicable provisions of the Act or any other law for the time being in force, the Board may refuse whether in pursuance of any power of the company under these Articles or otherwise to register the transfer of, or the transmission by operation of law of the right to, any Shares or interest of a Member in or Debentures of the Company. The Company shall within one month from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission, as the case may be, giving reasons for such refusal. Provided that the registration of a transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever except where the Company has a lien on Shares.
	78.
Death of one or more joint holders of Shares	In case of the death of any one or more of the persons named in the Register of Members as the joint holders of any Share, the survivor or survivors shall be the only persons recognised by the Company as having any title or interest in such Share, but nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on Shares held by him with any other person.
	79.
Titles of Shares of deceased Member	The Executors or Administrators of a deceased Member or holders of a Succession Certificate or the Legal Representatives in respect of the Shares of a deceased Member (not being one of two or more joint holders) shall be the only persons recognized by the Company as having any title to the Shares registered in the name of such Members, and the Company shall not be bound to recognize such Executors or Administrators or holders of Succession Certificate or the Legal Representative unless such Executors or Administrators or Legal Representative shall have first obtained Probate or Letters of Administration or Succession Certificate as the case may be from a duly constituted Court in the Union of India provided that in any case where the Board of Directors in its absolute discretion thinks it, the Board upon such terms as to indemnity or otherwise as the Directors may deem proper dispense with production of Probate or Letters of Administration or Succession Certificate and register Shares standing in the name of a deceased Member, as a Member. However, provisions of this Article are subject to Sections 109A and 109B of the Companies Act.
	80.
Notice of application when to be given	Where, in case of partly paid Shares, an application for registration is made by the transferor, the Company shall give notice of the application to the transferee in



Title of Article	Article Number and contents
	accordance with the provisions of Section 110 of the Act.
Registration of persons entitled to Shares otherwise than by transfer (Transmission Clause)	Subject to the provisions of the Act and Article 78 hereto, any person becoming entitled to Share in consequence of the death, lunacy, bankruptcy or insolvency of any Member or by any lawful means other than by a transfer in accordance with these Articles may, with the consent of the Board (which it shall not be under any obligation to give), upon producing such evidence that he sustains the character in respect of which he proposes to act under this Article or of such title as the Board thinks sufficient, either be registered himself as the holder of the Share or elect to have some person nominated by him and approved by the Board registered as such holder; provided nevertheless, that if such person shall elect to have his nominee registered as a holder, he shall execute an instrument of transfer in accordance with the provisions herein contained, and until he does so, he shall not be freed from any liability in respect of the Shares. This clause is hereinafter referred to as the "Transmission Clause".
Refusal to register nominee	82.  Subject to the provisions of the Act and these Articles, the Directors shall have the same right to refuse to register a person entitled by transmission to any Share of his nominee as if he were the transferee named in an ordinary transfer presented for registration.
Person entitled may receive dividend without being registered as a Member	A person entitled to a Share by transmission shall subject to the right of the Directors to retain dividends or money as is herein provided, be entitled to receive and may give a discharge for any dividends or other moneys payable in respect of the Share.
No fee on transfer or transmissions	No fee shall be charged for registration of transfer, transmission, Probate, Succession Certificate & Letters of Administration, Certificate of Death or Marriage, Power of Attorney or other similar document.
Transfer to be presented with evidence of title	Every instrument of transfer shall be presented to the Company duly stamped for registration accompanied by such evidence as the Board may require to prove the title of the transferor, his right to transfer the Shares and generally under and subject to such conditions and regulations as the Board may, from time to time prescribe, and every registered instrument of transfer shall remain in the custody of the Company until destroyed by order of the Board.



Title of Article	Article Number and contents
Company not liable for disregard of a notice prohibiting registration of transfer	Article Number and contents  86.  The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer of Shares made or purporting to be made by any apparent legal owner thereof (as shown or appearing in the Register of Members) to the prejudice of persons having or claiming any equitable right, title or interest to or in the said Shares, notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting registration of such transfer, and may have entered such notice, or referred thereto, in any book of the Company, and the Company shall not be bound to be required to regard or attend to give effect to any notice which may be given to it of any equitable right, title or interest or be under any liability whatsoever for refusing or neglecting to do so, though it may have been entered or referred to in some book of the Company, but
	the Company shall nevertheless be at liberty to regard and attend to any such notice and give effect thereto if the Board shall so think fit.

## SHARE WARRANTS

Title of Article	Article Number and contents
Power to issue share warrants	The Company may issue warrants subject to and in accordance with provisions of Sections 114 and 115 of the Act and accordingly the Board may in its discretion with respect to any Share which is fully paid upon application in writing signed by the persons registered as holder of the Share, and authenticated by such evidence (if any) as the Board may, from time to time, require as to the identity of the persons signing the application and on receiving the certificate (if any) of the Share, and the amount of the stamp duty on the warrant and such fee as the Board may, from time to time, require, issue a share warrant.
Deposit of share warrants	(a) The bearer of a share warrant may at any time deposit the warrant at the Office of the Company, and so long as the warrant remains so deposited, the depositor shall have the same right of signing a requisition for call in a meeting of the Company, and of attending and voting and exercising the other privileges of a Member at any meeting held after the expiry of two clear days from the time of deposit, as if his name were inserted in the Register of Members as the holder of the Share included in the deposit warrant.
	(b) Not more than one person shall be recognized as depositor of the Share warrant.
	(c) The Company shall, on two day's written notice, return the deposited share warrant to the depositor.



Title of Article	Article Number and contents
	89.
Privileges and disabilities of the holders of share warrant	(a) Subject as herein otherwise expressly provided, no person, being a bearer of a share warrant, shall sign a requisition for calling a meeting of the Company or attend or vote or exercise any other privileges of a Member at a meeting of the Company, or be entitled to receive any notice from the Company.
	(b) The bearer of a share warrant shall be entitled in all other respects to the same privileges and advantages as if he were named in the Register of Members as the holder of the Share included in the warrant, and he shall be a Member of the Company.
	90.
Issue of new share warrant coupons	The Board may, from time to time, make bye-laws as to terms on which (if it shall think fit), a new share warrant or coupon may be issued by way of renewal in case of defacement, loss or destruction.

## CONVERSION OF SHARES INTO STOCK AND RECONVERSION

Title of Article	Article Number and contents
Share may be converted into stock	91.  The Company may, by Ordinary Resolution:  Convert any fully paid up Share into stock, and reconvert any stock into fully paid-up Shares.
Transfer of stock	The several holders of such stock may transfer their respective interest therein or any part thereof in the same manner and subject to the same regulations under which the stock arose might before the conversion, have been transferred, or as near thereto as circumstances admit.  PROVIDED THAT the Board may, form time to time, fix the minimum amount of stock transferable, so however that such minimum shall not exceed the nominal amount of the Shares from which stock arose.
Right of stock holders	The holders of stock shall, according to the amount of stock held by them, have the same right, privileges and advantages as regards dividends, voting at meeting of the Company, and other matters, as if they held them in Shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the Company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in Shares, have conferred those



Title of Article	Article Number and contents
	privileges or advantages.
	94.
Regulation applicable to stock and share warrant	Such of the regulations of the Company as are applicable to the paid up Shares shall apply to stock and the words "Share" and "Share holder" in these regulations shall include "stock" and "stock holder" respectively.

## **BORROWING POWERS**

Title of Article	Article Number and contents
Power to borrow	Subject to the provisions of Sections 58A, 292 and 370 of the Act and these Articles, the Board of Directors may, from time to time at its discretion by a resolution passed at a meeting of the Board, borrow, accept deposits from Members either in advance of calls or otherwise and generally raise or borrow or secure the payment of any such sum or sums of money for the purposes of the Company from any source.  PROVIDED THAT, where the moneys to be borrowed together with the moneys already borrowed (apart from temporary loans obtained from the Company's bankers in the ordinary course of business) exceed the aggregate of the paid up capital of the Company and its free reserves (not being reserves set apart for any specific purpose) the Board of Directors shall not borrow such money without the sanction of the Company in General Meeting. No debts incurred by the Company in excess of the limit imposed by this Article shall be valid or effectual unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed by this Article had been exceeded.
The payment or repayment of moneys borrowed	The payment or repayment of moneys borrowed as aforesaid may be secured in such manner and upon such terms and conditions in all respects as the Board of Directors may think fit, and in particular in pursuance of a resolution passed at a meeting of the Board (and not by circular resolution) by the issue of bonds, debentures or debentures stock of the Company, charged upon all or any part of the property of the Company, (both present and future), including its un-called capital for the time being and the debentures and the debenture stock and other securities may be made assignable free from any equities between the Company and the person to whom the same may be issued.
Bonds, Debentures, etc. to be subject to control of Directors	Any bonds, debentures, debenture-stock or other securities issued or to be issued by the Company shall be under the control of the Directors who may issue them upon such terms and conditions and in such manner and for such consideration as they



Title of Article	Article Number and contents
	shall consider being for the benefit of the Company.
	98.
Terms of issue of Debentures	Any Debentures, Debenture-stock or other securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible into Shares of any denomination, and with any privileges and conditions as to redemption, surrender, drawing, allotment of Shares, attending (but not voting) at the General Meeting, appointment of Directors and otherwise. However, Debentures with the right to conversion into or allotment of Shares shall be issued only with the consent of the Company in the General Meeting by a Special Resolution.
	99.
Mortgage of uncalled capital	If any uncalled capital of the Company is included in or charged by mortgage or other security, the Directors may, subject to the provisions of the Act and these Articles, make calls on the Members in respect of such uncalled capital in trust for the person in whose favour such mortgage or security has been executed.
	100.
Indemnity may be given	Subject to the provisions of the Act and these Articles, if the Directors or any of them or any other person shall incur or about to incur any liability as principal or surety for the payment of any sum primarily due from the Company, the Directors may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of the assets of the Company by way of indemnity to secure the Directors or person so becoming liable as aforesaid from any loss in respect of such liability.

## MEETING OF MEMBERS

Title of Article	Article Number and contents
Statutory meeting	101.  The statutory meeting shall be held in accordance with the provisions of Section 165 of the Act within a period of not less than one month and not more than six months from the date on which the Company shall be entitled to commence business.
Annual General Meeting	<ul> <li>(a) The Company shall in each year hold a General Meeting as its Annual General Meeting in addition to any other Meeting in that year. All General Meetings other than Annual General Meetings shall be called Extra-ordinary General Meetings.</li> <li>(b) An Annual General Meeting of the Company shall be held within six months after the expiry of each financial year, provided that not more than fifteen months shall lapse between the date of one Annual General Meeting and that of next.</li> </ul>



Title of Article	Article Number and contents
	<ul> <li>(c) Nothing contained in the foregoing provisions shall be taken as affecting the right conferred upon the Registrar under the provisions of Section 166(1) of the Act to extend the time with which any Annual General Meeting may be held.</li> <li>(d) Every Annual General Meeting shall be called at a time during business hours, on a day that is not a public holiday, and shall be held at the office of the Company or at some other place within the city in which the Registered Office of the Company is situated as the Board may determine and the notices calling the Meeting shall specify it as the Annual General Meeting.</li> <li>(e) The company may in any one Annual General Meeting fix the time for its subsequent Annual General Meeting.</li> <li>(f) Every Member of the Company shall be entitled to attend, either in person or by proxy and the Auditors of the Company shall have the right to attend and be heard at any General Meeting which he attends on any part of the business which concerns him as an Auditor.</li> <li>(g) At every Annual General Meeting of the Company, there shall be laid on the table the Director's Report and Audited statement of accounts, the Proxy Register with proxies and the Register of Director's Shareholding, which Registers shall remain open and accessible during the continuance of the Meeting.</li> <li>(h) The Board shall cause to be prepared the annual list of Members, summary of share capital, balance sheet and profit and loss account and forward the same to the Registrar in accordance with Sections 159, 161 and 220 of the Act.</li> </ul>
	103.
Report statement and registers to be laid before the Annual General Meeting	The Company shall in every Annual General Meeting in addition to any other Report or Statement lay on the table the Director's Report and audited statement of accounts, Auditor's Report (if not already incorporated in the audited statement of accounts), the Proxy Register with proxies and the Register of Director's Shareholdings, which Registers shall remain open and accessible during the continuance of the Meeting.
	104.
Extra-Ordinary General Meeting	All General Meeting other than Annual General Meeting shall be called Extra-Ordinary General Meeting.
Requisitionists' Meeting	<ul> <li>(1) Subject to the provisions of Section 188 of the Act, the Directors shall on the requisition in writing of such number of Members as is hereinafter specified and (unless the General Meeting otherwise resolves) at the expense of the requisitionists:-</li> <li>(a) Give to the Members of the Company entitled to receive notice of the next Annual General Meeting, notice of any resolution which may properly be moved and is intended to be moved at that meeting.</li> </ul>
	(b) Circulate to the Members entitled to have notice of any General Meeting sent to them, any statement of not more than one thousand words with respect to the matter referred to in any proposed resolution or any business to be dealt



Title of Article	Article Number and contents
	with at that Meeting.
	(2) The number of Members necessary for a requisition under clause (1) hereof shall be:
	<ul> <li>(a) Such number of Members as represent not less than one-twentieth of the total voting power of all the Members having at the date of the resolution a right to vote on the resolution or business to which the requisition relates; or</li> <li>(b) not less than one hundred Members having the rights aforesaid and holding Shares in the Company on which there has been paid up an aggregate sum of not less than Rupees one lakh in all.</li> </ul>
	(3) Notice of any such resolution shall be given and any such statement shall be circulated, to Members of the Company entitled to have notice of the Meeting sent to them by serving a copy of the resolution or statement to each Member in any manner permitted by the Act for service of notice of the Meeting and notice of any such resolution shall be given to any other Member of the Company by giving notice of the general effect of the resolution in any manner permitted by the Act for giving him notice of meeting of the Company. The copy of the resolution shall be served, or notice of the effect of the resolution shall be given, as the case may be in the same manner, and so far as practicable, at the same time as notice of the Meeting and where it is not practicable for it to be served or given at the time it shall be served or given as soon as practicable thereafter.
	(4) The Company shall not be bound under this Article to give notice of any resolution or to circulate any statement unless:
	<ul> <li>(a) A copy of the requisition signed by the requisitionists (or two or more copies which between them contain the signature of all the requisitionists) is deposited at the Registered Office of the Company.</li> <li>i. In the case of a requisition, requiring notice of resolution, not less than six weeks before the Meeting;</li> <li>ii. In the case of any other requisition, not less than two weeks before the Meeting, and</li> </ul>
	(b) There is deposited or tendered with the requisition sum reasonably sufficient to meet the Company's expenses in giving effect thereto.
	PROVIDED THAT if, after a copy of the requisition requiring notice of a resolution has been deposited at the Registered Office of the Company, an Annual General Meeting is called for a date six weeks or less after such copy has been deposited, the copy although not deposited within the time required by this clause, shall be deemed to have been properly deposited for the purposes thereof.
	(5) The Company shall also not be bound under this Article to circulate any statement, if on the application either of the Company or of any other person who claims to be aggrieved, the Company Law Board is satisfied that the rights conferred by this Article are being abused to secure needless publicity for



Title of Article	Article Number and contents
	defamatory matter.
	(6) Notwithstanding anything in these Articles, the business which may be dealt with at Annual General Meeting shall include any resolution for which notice is given in accordance with this Article, and for the purposes of this clause, notice shall be deemed to have been so given, notwithstanding the accidental omission in giving it to one or more Members.
	106.
Extra-Ordinary General Meeting by Board and by requisition	(a) The Directors may, whenever they think fit, convene an Extra-Ordinary General Meeting and they shall on requisition of the Members as herein provided, forthwith proceed to convene Extra-Ordinary General Meeting of the Company.
When a Director or any two Members may call an Extra Ordinary General Meeting	(b) If at any time there are not within India sufficient Directors capable of acting to form a quorum, or if the number of Directors be reduced in number to less than the minimum number of Directors prescribed by these Articles and the continuing Directors fail or neglect to increase the number of Directors to that number or to convene a General Meeting, any Director or any two or more Members of the Company holding not less than one-tenth of the total paid up share capital of the Company may call for an Extra-Ordinary General Meeting in the same manner as nearly as possible as that in which meeting may be called by the Directors.
	107.
Contents of requisition, and number of requisitionists required and the conduct of Meeting	<ul> <li>(1) In case of requisition the following provisions shall have effect:</li> <li>(a) The requisition shall set out the matter for the purpose of which the Meeting is to be called and shall be signed by the requisitionists and shall be deposited at the Registered Office of the Company.</li> <li>(b) The requisition may consist of several documents in like form each signed by one or more requisitionists.</li> </ul>
	(c) The number of Members entitled to requisition a Meeting in regard to any matter shall be such number as hold at the date of the deposit of the requisition, not less than one-tenth of such of the paid-up share capital of the Company as that date carried the right of voting in regard to that matter.
	(d) Where two or more distinct matters are specified in the requisition, the provisions of sub-clause (c) shall apply separately in regard to each such matter and the requisition shall accordingly be valid only in respect of those matters in regard to which the conditions specified in that clause are fulfilled.
	(e) If the Board does not, within twenty-one days from the date of the deposit of a valid requisition in regard to any matters, proceed duly to



call a Meeting for the consideration of those matters on a day not later than forty-five days from the date of the deposit of the requisition, the Meeting may be called:  (i) by the requisitionists themselves; or  (ii) by such of the requisitionists as represent either a majority in value of the paid up share capital held by all of them or not less than one tenth of the paid-up share capital of the Company as is referred to in sub clauses (c) of clause (I) which ever is less.
PROVIDED THAT for the purpose of this sub-clause, the Board shall, in the case of a Meeting at which a resolution is to be proposed as a Special Resolution, be deemed not to have duly convened the Meeting if they do not give such notice thereof as is required by sub-section (2) of Section 189 of the Act.
<ul> <li>(2) A meeting called under sub-clause (c) of clause (1) by requisitionists or any of them:</li> <li>(a) shall be called in the same manner as, nearly as possible, as that in which meeting is to be called by the Board; but</li> <li>(b) shall not be held after the expiration of three months from the date of deposit of the requisition.</li> </ul>
PROVIDED THAT nothing in sub-clause (b) shall be deemed to prevent a Meeting duly commenced before the expiry of the period of three months aforesaid, from adjourning to some days after the expiry of that period
(3) Where two or more Persons hold any Shares in the Company jointly; a requisition or a notice calling a Meeting signed by one or some only of them shall, for the purpose of this Article, have the same force and effect as if it has been signed by all of them.
(4) Any reasonable expenses incurred by the requisitionists by reason of the failure of the Board to duly to call a Meeting shall be repaid to the requisitionists by the Company; and any sum repaid shall be retained by the Company out of any sums due or to become due from the Company by way of fees or other remuneration for their services to such of the Directors as were in default.
108.
<ol> <li>A General Meeting of the Company may be called by giving not less than twenty-one days notice in writing.</li> <li>A General Meeting may be called after giving shorter notice than that specified in clause (1) hereof, if consent is accorded thereto:         <ol> <li>In the case of Annual General Meeting by all the Members entitled to vote thereat; and</li> <li>In the case of any other Meeting, by Members of the Company holding not</li> </ol> </li> </ol>



Title of Article	Article Number and contents
	Company as gives a right to vote at the Meeting.
	PROVIDED THAT where any Members of the Company are entitled to vote only on some resolution, or resolutions to be moved at a Meeting and not on the others, those Members shall be taken into account for the purposes of this clause in respect of the former resolutions and not in respect of the later.
	109.
Contents and manner of service of notice and persons on whom it is to be	(1) Every notice of a Meeting of the Company shall specify the place and the day and hour of the Meeting and shall contain a statement of the business to be transacted thereat.
served	(2) Subject to the provisions of the Act notice of every General Meeting shall be given;
	(a) to every Member of the Company, in any manner authorised by sub-sections (1) to (4) Section 53 of the Act;
	(b) to the persons entitled to a Share in consequence of the death or insolvency of a Member, by sending it through post in a prepaid letter addressed to them by name or by the title of representative of the deceased, or assignees of the insolvent, or by like description, at the address, if any in India supplied for the purpose by the persons claiming to be so entitled or until such an address has been so supplied, by giving the notice in any manner in which it might have been given if the death or insolvency had not occurred; and
	(c) to the Auditor or Auditors for the time being of the Company in any manner authorised by Section 53 of the Act in the case of Members of the Company
	PROVIDED THAT, where the notice of a Meeting is given by advertising the same in a newspaper circulating in the neighborhood of Registered Office of the Company under sub-section (3) of Section 53 of the Act, the statement of material facts referred to in Section 173 of the Act need not be annexed to the notice as required by that Section, but it shall be mentioned in the advertisement that the statement has been forwarded to the Members of the Company.
	(3) Every notice convening a Meeting of the Company shall state with reasonable prominence that a Member entitled to attend and vote at the Meeting is entitled to appoint one or more proxies to attend and vote instead of himself and that a proxy need not be a Member of the Company.
	110.
Special and ordinary business and explanatory statement	<ul> <li>(1) (a) In the case of an Annual General Meeting all business to be transacted at the Meeting shall be deemed special, with the exception of business relating to</li> <li>(i) the consideration of the accounts, balance sheet, the reports of the Board of Directors and Auditors;</li> <li>(ii) the declaration of dividend;</li> </ul>
	(iii) the appointment of Directors in the place of those retiring; and



Title of Article	Article Number and contents
	(iv) the appointment of, and the fixing of the remuneration of the Auditors, and
	(b) In the case of any other meeting, all business shall be deemed special.
	(2) Where any items of business to be transacted at the Meeting of the Company are deemed to be special as aforesaid, there shall be annexed to the notice of the Meeting a statement setting out all material facts concerning each such item of business, including in particular the nature of the concern or interest, if any, therein of every Director.
	(3) PROVIDED THAT where any such item of special business at the Meeting of the Company relates to or affects, any other company, the extent of shareholding interest in that other company of every Director of the Company shall also be set out in the statement, if the extent of such shareholding interest is not less than twenty percent of the paid up-share capital of the other company.
	(4) Where any item of business consists of the according of approval to any document by the Meeting, the time and place where the document can be inspected shall be specified in the statement aforesaid.
	111.
Omission to give notice not to invalidate proceedings	The accidental omission to give such notice as aforesaid to or non-receipt thereof by any Member or other person to whom it should be given, shall not invalidate the proceedings of any such Meeting.

### MEETING OF MEMBERS

Title of Article	Article Number and contents
Notice of business to be given	No General Meeting, Annual or Extra-Ordinary shall be competent to enter upon, discuss or transact any business which has not been mentioned in the notice or notices convening the Meeting.
Quorum	113.  Five Members entitled to vote and present in person shall be quorum for General Meeting and no business shall be transacted at the General Meeting unless the
	quorum requisite is present at the commencement of the Meeting. A body corporate being a Member shall be deemed to be personally present if it is represented in accordance with Section 187 of the Act. The President of India or the Governor of a State being a Member of the Company shall be deemed to be personally present if it
	is presented in accordance with Section 187 of the Act.



Title of Article	Article Number and contents
	114.
If quorum not present when Meeting to be dissolved and when to be adjourned	If within half an hour from the time appointed for holding a Meeting of the Company, a quorum is not present, the Meeting, if called by or upon the requisition of the Members shall stand dissolved and in any other case the Meeting shall stand, adjourned to the same day in the next week or if that day is a public holiday until the next succeeding day which is not a public holiday, at the same time and place or to such other day and at such other time and place as the Board may determine. If at the adjourned meeting also, a quorum is not present within half an hour from the time appointed for holding the Meeting, the Members present shall be a quorum and may transact the business for which the Meeting was called.
	115.
Resolution passed at adjourned Meeting	Where a resolution is passed at an adjourned Meeting of the Company, the resolution for all purposes is treated as having been passed on the date on which it was in fact passed and shall not be deemed to have been passed on any earlier date.
	116.
Chairman of General Meeting.	At every General Meeting the Chair shall be taken by the Chairman of the Board of Directors. If at any Meeting, the Chairman of the Board of Directors is not present within ten minutes after the time appointed for holding the Meeting or though present, is unwilling to act as Chairman, the Vice Chairman of the Board of Directors would act as Chairman of the Meeting and if Vice Chairman of the Board of Directors is not present or, though present, is unwilling to act as Chairman, the Directors present may choose one of themselves to be a Chairman, and in default or their doing so or if no Directors shall be present and willing to take the Chair, then the Members present shall choose one of themselves, being a Member entitled to vote, to be Chairman.
	116(A)
Act for resolution sufficiently done or passed by Ordinary Resolution unless otherwise required	Any act or resolution which, under the provisions of these Articles or of the Act, is permitted or required to be done or passed by the Company in General Meeting shall be sufficiently done so or passed if effected by an Ordinary Resolution unless either the Act or the Articles specifically require such act to be done or resolution be passed by a Special Resolution.
	117.
Business confined to election of Chairman whilst the Chair is vacant	No business shall be discussed at any General Meeting except the election of a Chairman whilst the Chair is vacant.



Title of Article	Article Number and contents
Chairman may adjourn Meeting	<ul><li>(a) The Chairman may with the consent of Meeting at which a quorum is present and shall if so directed by the Meeting adjourn the Meeting from time to time and from place to place.</li></ul>
	(b) No business shall be transacted at any adjourned Meeting other than the business left unfinished at the Meeting from which the adjournment took place
	(c) When a Meeting is adjourned for thirty days or more notice of the adjourned Meeting shall be given as in the case of an original Meeting.
	(d) Save as aforesaid, it shall not be necessary to give any notice of an adjournment of or of the business to be transacted at any adjourned Meeting.
	119.
How questions are decided at Meetings	Every question submitted to a General Meeting shall be decided in the first instance by a show of hands unless the poll is demanded as provided in these Articles.
	120.
Chairman's declaration of result of voting on show of hands	A declaration by the Chairman of the Meeting that on a show of hands, a resolution has or has not been carried either unanimously or by a particular majority, and an entry to that effect in the book containing the minutes of the proceeding of the Company's General Meeting shall be conclusive evidence of the fact, without proof of the number or proportion of votes cast in favour of or against such resolution.
	121.
Demand of poll	Before or on the declaration of the result of the voting on any resolution on a show of hands a poll may be ordered to be taken by the Chairman of the Meeting on his own motion and shall be ordered to be taken by him on a demand made in that behalf by any Member or Members present in person or by proxy and holding Shares in the Company which confer a power to vote on the resolution not being less than one-tenth of the total voting power in respect of the resolution, or on which an aggregate sum of not less than fifty thousand rupees has been paid up. The demand for a poll may be withdrawn at any time by the Person or Persons who made the demand.
	122.
Time of taking poll	A poll demanded on a question of adjournment or election of a Chairman shall be taken forthwith. A poll demanded on any other question shall be taken at such time not being later than forty-eight hours from the time when the demand was made and in such manner and place as the Chairman of the Meeting may direct and the result



Title of Article	Article Number and contents
	of the poll shall be deemed to be the decision of the Meeting on the resolution on which the poll was taken.
Chairman's casting vote	In the case of equality of votes, the Chairman shall both on a show of hands and on a poll (if any) have a casting vote in addition to the vote or votes to which he may be entitled as a Member.
Appointment of scrutineers	Where a poll is to be taken, the Chairman of the Meeting shall appoint two scrutineers to scrutinise the vote given on the poll and to report thereon to him. One of the scrutineers so appointed shall always be a Member (not being an officer or employee of the Company) present at the Meeting, provided such a Member is available and willing to be appointed. The Chairman shall have power, at any time before the result of the poll is declared, to remove a scrutineer from office and fill vacancies in the office of the scrutineer arising from such removal or from any other cause.
Demand for poll not to prevent transaction of other business	The demand for a poll shall not prevent transaction of other business (except on the question of the election of the Chairman and of an adjournment) other than the question on which the poll has been demanded.
Special notice	Where by any provision contained in the Act or in these Articles, special notice is required for any resolution, the notice of the intention to move the resolution shall be given to the Company not less than fourteen days before the Meeting at which it is to be moved, exclusive of the day which the notice is served or deemed to be served on the day of the Meeting. The Company shall immediately after the notice of the intention to move any such resolution has been received by it, give its Members notice of the resolution in the same manner as it gives notice of the Meeting, or if that is not practicable shall give them notice thereof, either by advertisement in a newspaper having an appropriate circulation or in any other mode allowed by these presents not less than seven days before the Meeting.

## **VOTES OF MEMBERS**

Title of Article	Article Number and contents
	127.
Member paying money in advance not	A Member paying the whole or a part of the amount remaining unpaid on any Share held by him although no part of that amount has been called up, shall not be entitled



Title of Article	Article Number and contents
to be entitled to vote in respect thereof	to any voting rights in respect of moneys so paid by him until the same would but for such payment become presently payable.
	128.
Restriction on exercise of voting rights of Members who have not paid calls	No Member shall exercise any voting rights in respect of any Shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has exercised any right of lien.
	129.
Number of votes to which Member entitled	Subject to the provisions of Article 127, every Member of the Company holding any equity share capital and otherwise entitled to vote shall, on a show of hands when present in person (or being a body corporate present by a representative duly authorised) have one vote and on a poll, when present in person (including a body corporate by a duly authorised representative), or by an agent duly authorised under a Power of Attorney or by proxy, his voting right shall be in proportion to his share of the paid-up equity share capital of the Company.
	Provided however, if any preference shareholder is present at any meeting of the Company, (save as provided in clause (b) of sub-section (2) of Section 87) he shall have a right to vote only on resolutions before the Meeting which directly affect the rights attached to his preference shares.  A Member is not prohibited from exercising his voting rights on the ground that he has not held his Shares or interest in the Company for any specified period
	proceeding the date on which the vote is taken.
Votes of Members of unsound mind	A Member of unsound mind, or in respect of whom order has been made by any Court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian and any such committee or guardian may, on a poll, vote by proxy.
	131.
Votes of joint Members	If there be joint registered holders of any Shares, one of such persons may vote at any Meeting personally or by an agent duly authorised under a Power of Attorney or by proxy in respect of such Shares, as if he were solely entitled thereto but the proxy so appointed shall not have any right to speak at the Meeting, and if more than one of such joint holders be present at any Meeting either personally or by agent or by proxy, that one of the said persons so present whose name appears higher on the Register of Members shall alone be entitled to speak and to vote in respect of such Shares, but the other holder(s) shall be entitled to vote in preference to a person present by an agent duly authorised under a Power of Attorney or by proxy although



Title of Article	Article Number and contents
	the name of such person present by agent or proxy stands first or higher in the Register of Members in respect of such Shares. Several executors or administrators of a deceased Member in whose name Shares stand shall for the purpose of these Articles be deemed joint holders thereof.
	132.
Representation of body corporate	<ul> <li>(a) A body corporate (whether a company within the meaning of the Act or not) may, if it is a Member or creditor of the Company (including a holder of Debentures) authorise such person as it thinks fit by a resolution of its Board of Directors or other governing body, to act as its representative at any Meeting of the Company or any class of shareholders of the Company or at any meeting of the creditors of the Company or Debenture-holders of the Company. A person authorised by resolutions aforesaid shall be entitled to exercise the same rights and powers (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise if it were an individual Member, shareholder, creditor or holder of Debentures of the Company. The production of a copy of the resolution referred to above certified by a Director or the Secretary of such body corporate before the commencement of the Meeting shall be accepted by the Company as sufficient evidence of the validity of the said representatives' appointment and his right to vote thereat.</li> <li>(b) Where the President of India or the Governor of a State is a Member of the Company, the President or as the case may be the Governor may appoint such</li> </ul>
	person as he thinks fit to act as his representative at any Meeting of the Company or at any meeting of any class of shareholders of the Company and such a person shall be entitled to exercise the same rights and powers, including the right to vote by proxy, as the President, or as the case may be, the Governor could exercise as a Member of the Company.
Votes in respects of deceased or insolvent Members	Any person entitled under the Transmission Article to transfer any Shares may vote at any General Meeting in respect thereof in the same manner as if he was the registered holder of such Shares; provided that at least forty-eight hours before the time of holding the Meeting or adjourned Meeting, as the case may be, at which he proposes to vote, he shall satisfy the Directors of the right to transfer such Shares
	and give such indemnity (if any) as the Directors may require unless the Directors shall have previously admitted his right to vote at such Meeting in respect thereof.  134.
Voting in person or by proxy	Subject to the provisions of these Articles, votes may be given either personally or by proxy. A body corporate being a Member may vote either by a proxy or by a representative duly authorised in accordance with Section 187 of the Act.



Title of Article	Article Number and contents
Rights of Members to use votes differently	On a poll taken at a Meeting of the Company a Member entitled to more than one vote or his proxy, or other persons entitled to vote for him, as the case may be, need not, if he votes, use all his votes or cast in the same way all the votes he uses
Proxies	Any Member of the Company entitled to attend and vote at a Meeting of the Company, shall be entitled to appoint another person (whether a Member or not) as his proxy to attend and vote instead of himself. PROVIDED that a proxy so appointed shall not have any right whatsoever to speak at the Meeting. Every notice convening a Meeting of the Company shall state that a Member entitled to attend and vote is entitled to appoint one or more proxies to attend and vote instead of himself, and that a proxy need not be a Member of the Company.
Proxy either for specified meeting or for a period	An instrument of proxy may appoint a proxy either for the purposes of a particular Meeting specified in the instrument and any adjournment thereof or it may appoint a proxy for the purpose of every Meeting to be held before a date specified in the instrument and every adjournment of any such Meeting.  138.
No proxy to vote on a show of hands	No proxy shall be entitled to vote by a show of hands.
Instrument of proxy when to be deposited	The instrument appointing a proxy and the Power of Attorney or authority (if any) under which it is signed or a notarially certified copy of that Power of Attorney or authority, shall be deposited at the Registered Office of the Company at least forty-eight hours before the time for holding the Meeting at which the person named in the instrument purposes to vote and in default the instrument of proxy shall not be treated as valid.
Form of Proxy	Every instrument of proxy whether for a specified Meeting or otherwise shall, as nearly as circumstances will admit, be in any of the forms set out in Schedule IX to the Act, and signed by the appointer or his attorney duly authorised in writing or if the appointer is a body corporate, be under its seal or be signed by any officer or attorney duly authorised by it.
Validity of votes given by proxy notwithstanding	A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the principal, or revocation of the proxy or of any Power of Attorney under which such proxy was signed, or the



Title of Article	Article Number and contents
revocation of authority	transfer of the Share in respect of which the vote is given, provided that no intimation in writing of the death, insanity, revocation or transfer shall have been received by the Company at the Registered Office before the commencement of the Meeting or adjourned Meeting at which the proxy is used provided nevertheless that the Chairman of any Meeting shall be entitled to require such evidence as he may in his discretion think fit of the due execution of an instrument of proxy and of the same not having been revoked.
	142.
Time for objection to vote	No objection shall be made to the qualification of any voter or to the validity of a vote except at the Meeting or adjourned Meeting at which the vote objected to is given or tendered, and every vote, whether given personally or by proxy, not disallowed at such Meeting, shall be valid for all proposes and such objection made in due time shall be referred to the Chairman of the Meeting.
	143.
Chairman of any Meeting to be the judge of Validity of any value	The Chairman of any Meeting shall be the sole judge of the validity of every vote tendered at such Meeting. The Chairman present at the taking of a poll shall be the sole judge of the validity of every vote tendered at such poll. The decision of the Chairman shall be final and conclusive.
	144.
Custody of Instrument	If any such instrument of appointment is confined to the object of appointing at attorney or proxy for voting at Meetings of the Company, it shall remain permanently or for such time as the Directors may determine, in the custody of the Company. If such instrument embraces other objects, a copy thereof examined with the original shall be delivered to the Company to remain in the custody of the Company.

# DIRECTORS

Title of Article	Article Number and contents
Number of Directors	Until otherwise determined by a General Meeting of the Company and subject to the provisions of Section 252 of the Act, the number of Directors shall not be less than three and not more than twelve.
Appointment of Directors	The appointment of Directors of the Company shall be in accordance with the provisions of the Act and these Articles, to the extent applicable.



Title of Article	Article Number and contents
Debenture Directors	Any Trust Deed for securing Debentures may if so arranged, provide for the appointment, from time to time by the Trustees thereof or by the holders of Debentures, of some person to be a Director of the Company and may empower such Trustees or holder of Debentures, from time to time, to remove and re-appoint any Director so appointed. The Director appointed under this Article is herein referred to as "Debenture Director" and the term "Debenture Director" means the Director for the time being in office under this Article. The Debenture Director shall not be liable to retire by rotation or be removed by the Company. The Trust Deed may contain such ancillary provisions as may be agreed between the Company and the Trustees and all such provisions shall have effect notwithstanding any of the other provisions contained herein.
	148.
Nominee Director or Corporation Director	(a) Notwithstanding anything to the contrary contained in these Articles, so long as any moneys remain owing by the Company to any Finance Corporation or Credit Corporation or to any Financing company or body, (which corporation or body is hereinafter in this Article referred to as "the corporation") out of any loans granted or to be granted by them to the Company or so long as the corporation continue to hold Debentures in the Company by direct subscription or private placement, or so long as the Corporation holds Shares in the Company as a result of underwriting or direct subscription or so long as any liability of the Company arising out of any guarantee furnished by the Corporation on behalf of the Company remains outstanding, the Corporation shall have a right to appoint from time to time any person or persons as a Director, whole time or non-whole time (which Director or Directors is/are hereinafter referred to as "Nominee Director(s)") on the Board of the Company and to remove from such office any persons so appointed and to appoint any person or persons in his/their places.
	(b) The Board of Directors of the Company shall have no power to remove from office the Nominee Director(s). Such Nominee Director(s) shall not be required to hold any Share qualification in the Company. Further Nominee Director shall not be liable to retirement by rotation of Directors. Subject as aforesaid, the Nominee Directors(s) shall be entitled to the same rights and privileges and be subject to the obligations as any other Director of the Company.
	(c) The Nominee Director(s) so appointed shall hold the said office only so long as any moneys remain owing by the Company to the Corporation and the Nominee Director/s so appointed in exercise of the said power, shall <i>ipso facto</i> vacate such office immediately on the moneys owing by the Company to the Corporation being paid off.



Title of Article	Article Number and contents
	(d) The Nominee Director(s) appointed under this Article shall be entitled to receive all notices of and attend all General Meetings, Board Meetings and all the Meetings of the Committee of which the Nominee Director(s) is/are Member(s) as also the minutes of such Meetings. The Corporation shall also be entitled to receive all such notices and minutes.
	(e) The sitting fees in relation to such Nominee Director(s) shall also accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any other fees, commission, moneys or remuneration in any form is payable to the Nominee Director of the Company, such fees, commission, moneys and remuneration in relation to such Nominee Director(s) shall accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any expenses that may be incurred by the Corporation or such Nominee Director(s), in connection with their appointment or Directorship, shall also be paid or reimbursed by the Company to the Corporation or as the case may be to such Nominee Director/s provided that if any such Nominee Director/s is/are an officer(s) of the Corporation
	Provided also that in the event of the Nominee Director(s) being appointed as Whole-time Director(s); such Nominee Director/s shall exercise such power and duties as may be approved by the lenders and have such rights as are usually exercised or available to a whole-time Director in the management of the affairs of Company. Such Nominee Director shall be entitled to receive such remuneration, fees, commission and moneys as may be approved by the Corporation(s) nominated by him.
Special Director	(a) In connection with any collaboration arrangement with any company or corporation or any firm or person for supply of technical know-how and/or machinery or technical advice the directors may authorize such company, corporation, firm or person herein-after in this clause referred to as "collaboration" to appoint from time to time any person as director of the company (hereinafter referred to as "special director") and may agree that such special director shall not be liable to retire by rotation and need not possess any qualification shares to qualify him for office of such director, so however that such special director shall hold office so long as such collaboration arrangement remains in force unless otherwise agreed upon between the Company and such collaborator under the collaboration arrangements or at any time thereafter.
	(b) The collaborators may at any time and from time to time remove any such special director appointed by it and may at the time of such removal and also



Title of Article	Article Number and contents
	in the case of death or resignation of the person so appointed, at any time appoint any other person as special director in his place and such appointment or removal shall be made in writing signed by such company or corporation or any partner or such person and shall be delivered to the Company at its registered office.  (c) It is clarified that every collaborator entitled to appoint a director under this article may appoint one such person as a director and so that if more then one collaborator is so entitled there may be at any time as may special directors as the collaborators eligible to make the appointment.
	150.
Limit on number of non-retiring Directors	The provisions of Articles 147, 148 and 149 are subject to the provisions of Section 255 of the Act and number of such Directors appointed shall not exceed in the aggregate one third of the total number of Directors for the time being in office.
Alternate Director	The Board may appoint, an Alternate Director recommended for such appointment by the Director (hereinafter in this Article called "the Original Director") to act for him during his absence for a period of not less than three months from the State in which the meetings of the Board are ordinarily held. Every such Alternate Director shall, subject to his giving to the Company an address in India at which notice may be served on him, be entitled to notice of meetings of Directors and to attend and vote as a Director and be counted for the purposes of a quorum and generally at such Meetings to have and exercise all the powers and duties and authorities of the Original Director. The Alternate Director appointed under this Article shall vacate office as and when the Original Director returns to the State in which the meetings of the Board are ordinarily held and if the term of office of the Original Director is determined before he returns to as aforesaid, any provisions in the Act or in these Articles for automatic reappointment of retiring Director in default of another appointment shall apply to the Original Director and not the Alternate Director.
Directors may fill in vacancies	The Directors shall have power at any time and from time to time to appoint any person to be a Director to fill a casual vacancy. Such casual vacancy shall be filled by the Board of Directors at a meeting of the Board. Any person so appointed shall hold office only upto the date to which the Director in whose place he is appointed would have held office, if it had not been vacated as aforesaid. However, he shall then be eligible for re-election.



Title of Article	Article Number and contents
Additional Directors	Subject to the provisions of Section 260 of the Act, the Directors shall have the power at any time and from time to time to appoint any other person to be a Director as an addition to the Board ("Additional Director") so that the total number of Directors shall not at any time exceed the maximum fixed by these Articles. Any person so appointed as an Additional Director to the Board shall hold his office only upto the date of the next Annual General Meeting and shall be eligible for election at such Meeting.
Qualification shares	A Director need not hold any qualification shares.
Directors' sitting fees	The fees payable to a Director for attending each Board meeting shall be such sum as may be fixed by the Board of Directors not exceeding such sum as may be prescribed by the Central Government for each of the meetings of the Board or a Committee thereof and adjournments thereto attended by him. The Directors, subject to the sanction of the Central Government (if any required) may be paid such higher fees as the Company in General Meeting shall from time to time determine.
Extra remuneration to Directors for special work	Subject to the provisions of Sections 198, 309, 310, 311 and 314 of the Act, if any Director, being willing, shall be called upon to perform extra services (which expression shall include work done by a Director as a Member of any Committee formed by the Directors or in relation to signing share certificate) or to make special exertions in going or residing or residing out of his usual place of residence or otherwise for any of the purposes of the Company, the Company may remunerate the Director so doing either by a fixed sum or otherwise as may be determined by the Director, and such remuneration may be either in addition to or in substitution for his share in the remuneration herein provided.  Subject to the provisions of the Act, a Director who is neither in the whole time employment nor a Managing Director may be paid remuneration either:  i. by way of monthly, quarterly or annual payment with the approval of the Central Government; or ii. by way of commission if the Company by a Special Resolution authorised such payment.
Traveling expenses incurred by Directors on Company's business	The Board of Directors may subject to the limitations provided by the Act allow and pay to any Director who attends a meeting of the Board of Directors or any Committee thereof or General Meeting of the Company or in connection with the business of the Company at a place other than his usual place of residence, for the purpose of attending a Meeting such sum as the Board may consider fair



Title of Article	Article Number and contents
	compensation for traveling, hotel, and other incidental expenses properly incurred by him in addition to his fees for attending such Meeting as above specified.
Director may act notwithstanding vacancy	The continuing Director or Directors may act notwithstanding any vacancy in their body, but if and so long as their number is reduced below the quorum fixed by these Articles for a meeting of the Board, the Director or Directors may act for the purpose of increasing the number of Directors or that fixed for the quorum or for summoning a General Meeting of the Company but for no other purposes.
Board resolution necessary for certain contracts	<ul> <li>(a) Subject to the provisions of Section 297 of the Act, except with the consent of the Board of Directors of the Company, a Director of the Company or his relative, a firm in which such a Director or relative is partner, any other partner in such a firm or a private company of which the Director is a member or director, shall not enter into any contract with the Company: <ul> <li>(a) For the sale, purchase or supply of goods, materials or services; or</li> <li>(b) for underwriting the subscription of any Share in or debentures of the Company;</li> <li>(c) nothing contained in clause (a) of sub-clause (1) shall affect:-</li> <li>(i) the purchase of goods and materials from the Company, or the sale of goods and materials to the Company by any Director, relative, firm, partner or private company as aforesaid for cash at prevailing market prices; or</li> <li>(ii) any contract or contracts between the Company on one side and any such Director, relative, firm, partner or private company on the other for sale, purchase or supply of any goods, materials and services in which either the Company, or the Director, relative, firm, partner or private company, as the case may be regularly trades or does business. PROVIDED THAT such contract or contracts do not relate to goods and materials the value of which, or services the cost of which, exceeds five thousand rupees in the aggregate in any year comprised in the period of the contract or contracts.</li> <li>(b) Notwithstanding any contained in sub-clause (1) hereof, a Director, relative, firm partner or private company as aforesaid may, in circumstances of urgent necessity, enter without obtaining the consent of the Board, into any contract with the Company for the sale, purchase or supply of any goods, materials or services even if the value of such goods or cost of such services exceeds rupees five thousand in the aggregate in any year comprised in the period of the contract; but in such a case the consent of the Board shall be obtained at a</li> </ul> </li> </ul>



Title of Article	Article Number and contents
	<ul> <li>into.</li> <li>(c) Every consent of the Board required under this Article shall be accorded by a resolution passed at a meeting of the Board required under clause (1) and the same shall not be deemed to have been given within the meaning of that clause unless the consent is accorded before the contract is entered into or within three months of the data on which was entered into.</li> <li>(d) If consent is not accorded to any contract under this Article, anything done in pursuance of the contract will be voidable at the option of the Board.</li> <li>(e) The Directors, so contracting or being so interested shall not be liable to the Company for any profit realised by any such contract or the fiduciary relation thereby established</li> </ul>
Disclosure to the Members of Directors' interest in contract appointing Managers, Managing Director or Whole-time Director	<ul> <li>When the Company:-</li> <li>(a) enters into a contract for the appointment of a Managing Director or Wholetime Director in which contract any Director of the Company is whether directly or indirectly, concerned or interested; or</li> <li>(b) varies any such contract already in existence and in which a Director is concerned or interested as aforesaid, the provisions of Section 302 of the Act shall be complied with.</li> </ul>
Directors of interest  General notice of	<ul> <li>(a) A Director of the Company who is in any way, whether directly or indirectly concerned or interested in a contract entered into or to be entered into by or on behalf of the Company shall disclose the nature of his concern or interest at a meeting of the Board in the manner provided in Section 299(2) of the Act.</li> <li>(b) A general notice, given to the Board by the Director to the effect that he is a director or is a member of a specified body corporate or is a member of a specified firm under Sections 299(3)(a) shall expire at the end of the financial</li> </ul>
disclosure	year in which it shall be given but may be renewed for a further period of one financial year at a time by fresh notice given in the last month of the financial year in which it would have otherwise expired. No such general notice and no renewal thereof shall be of effect unless, either it is given at a meeting of the Board or the Director concerned takes reasonable steps to secure that is brought up and read at the first meeting of the Board after it is given.



Title of Article	Article Number and contents
	162.
Directors and Managing Director may contract with Company	Subject to the provisions of the Act the Directors (including a Managing Director and Whole time Director) shall not be disqualified by reason of his or their office as such from holding office under the Company or from contracting with the Company either as vendor, purchaser, lender, agent, broker, lessor or lessee or otherwise, nor shall any such contract or any contracts or arrangement entered into by or on behalf of the Company with any Director or with any company or partnership of or in which any Director shall be a member or otherwise interested be avoided nor shall any Director so contracting be liable to account to the Company for any profit realized by such contract or arrangement by reason only of such Director holding that office or of the fiduciary relation thereby established, but it is declared that the nature of his interest shall be disclosed as provided by Section 299 of the Act and in this respect all the provisions of Section 300 and 301 of the Act shall be duly observed and complied with.
	163.
Disqualification of	A person shall not be capable of being appointed as a Director of the Company if:-
the Director	(a) he has been found to be of unsound mind by a Court of competent jurisdiction and the finding is in force;
	(b) he is an undischarged insolvent;
	(c) he has applied to be adjudged an insolvent and his application is pending;
	(d) he has been convicted by a Court of any offence involving moral turpitude sentenced in respect thereof to imprisonment for not less than six months and a period of five years has not elapsed form the date of expiry of the sentence;
	(e) he has not paid any call in respect of Shares of the Company held by him whether alone or jointly with others and six months have lapsed from the last day fixed for the payment of the call; or
	(f) an order disqualifying him for appointment as Director has been passed by a Court in pursuance of Section 203 of the Act and is in force, unless the leave of the Court has been obtained for his appointment in pursuance of that Section.
	164.
Vacation of office	The office of Director shall become vacant if:-
by Directors	(a) he is found to be of unsound mind by a Court of competent jurisdiction; or
	(b) he applies to be adjudged an insolvent; or
	(c) he is adjudged an insolvent; or
	(d) he is convicted by a Court of any offence involving moral turpitude and sentenced in respect thereof to imprisonment for less than six months; or



Title of Article	Article Number and contents
	(e) he fails to pay any call in respect of Shares of the Company held by him, whether alone or jointly with others within six months from the last date fixed for the payment of the call unless the Central Government, by a notification in the Official Gazette removes the disqualification incurred by such failure; or
	(f) absents himself from three consecutive meetings of the Board of Directors, or from all meetings of the Board for a continuous period of three months, whichever is longer, without obtaining leave of absence from the Board; or
	(g) he (whether by himself or by any person for his benefit or on his account or any firm in which he is a partner or any private company of which he is a director), accepts a loan, or any guarantee or security for a loan, from the Company in contravention of Section 295 of the Act; or
	(h) he being in any way whether directly or indirectly concerned or interested in a contract or arrangement or proposed contract or arrangement, entered into or to be entered into by or on behalf of the Company fails to disclose the nature of his concern or interest at a meeting of the Board of Directors as required by Section 299 of the Act; or
	(i) he becomes disqualified by an order of the Court under Section 203 of the Act; or
	(j) he is removed by an Ordinary Resolution of the Company before the expiry of his period of notice; or
	(k) if by notice in writing to the Company, he resigns his office, or
	(1) having been appointed as a Director by virtue of his holding any office or other employment in the Company, he ceases to hold such office or other employment in the Company.
	165.
Vacation of office by Directors (contd.)	Notwithstanding anything contained in sub-clauses (c), (d) and (i) of Article 164 hereof, the disqualification referred to in these clauses shall not take effect:
	(a) for thirty days from the date of the adjudication, sentence or order;
	(b) where any appeal or petition is preferred within thirty days aforesaid against the adjudication, sentence or conviction resulting in the sentence or order until the expiry of seven days from the date on which such appeal or petition is disposed of; or
	(c) where within the seven days aforesaid, any further appeal or petition is preferred in respect of the adjudication, sentence, conviction or order, and the appeal or petition, if allowed, would result in the removal of the disqualification, until such further appeal or petition is disposed of.
	166.
Removal of	(a) The Company may subject to the provisions of Section 284 and other applicable provisions of the Act and these Articles by Ordinary Resolution



Title of Article	Article Number and contents
Directors	remove any Director not being a Director appointed by the Central Government in pursuance of Section 408 of the Act before the expiry of his period of office.
	(b) Special Notice as provided by these Articles or Section 190 of the Act shall be required of any resolution to remove a Director under this Article or to appoint some other person in place of a Director so removed at the Meeting at which he is removed.
	(c) On receipt of notice of a resolution to remove a Director under this Article; the Company shall forthwith send a copy thereof to the Director concerned and the Director (whether or not he is a Member of a Company) shall be entitled to be heard on the resolution at the Meeting.
	(d) where notice is given of a resolution to remove a Director under this Article and the Director concerned makes with respect thereto representations in writing to the Company (not exceeding reasonable length) and requests their notification to Members of the Company, the Company shall, unless the representations are, received by it too late for it to do so:
	(i) in the notice of the resolution given to the Members of the Company state the fact of the representations having been made, and
	(ii) send a copy of the representations to every Member of the Company to whom notice of the Meeting is sent (before or after the representations by the Company) and if a copy of the representations is not sent as aforesaid because they were received too late\or because of the Company's default, the Director may (without prejudice to his right to be heard orally) require that the representation shall be read out at the Meeting:
	<b>Provided</b> that copies of the representation need not be sent or read out at the Meeting if, on the application either of the Company or of any other person who claims to be aggrieved, the Court is satisfied that the rights concerned by this sub-clause are being abused to secure needless publicity for defamatory matter.
	(e) A vacancy created by the removal of the Director under this Article may, if he had been appointed by the Company in General Meeting or by the Board, in pursuance of Article 152 or Section 262 of the Act be filled by the appointment of another Director in his place by the Meeting at which he is removed, provided special notice of the intended appointment has been given under clause (b) hereof. A Director so appointed shall hold office until the date upto which his predecessor would have held office if he had not been removed as aforesaid.
	(f) If the vacancy is not filled under sub-clause (e) hereof, it may be filled as a casual vacancy in accordance with the provisions, in so far as they are applicable of Article 152 or Section 262 of the Act, and all the provisions of that Article and Section shall apply accordingly
	Provided that the Director who was removed from office under this Article



Title of Article	Article Number and contents
	shall not be re-appointed as a Director by the Board of Directors.
	(g) Nothing contained in this Article shall be taken:-
	(i) as depriving a person removed hereunder of any compensation of damages payable to him in respect of the termination of his appointment as Director, or
	(ii) as derogating from any power to remove a Director which may exist apart form this Article.
	167.
Interested Directors not to participate or vote in Board's proceedings	No Director shall as a Director take part in the discussion of or vote on any contract arrangement or proceedings entered into or to be entered into by or on behalf of the Company, if he is in any way, whether directly or indirectly, concerned or interested in such contract or arrangement, not shall his presence count for the purpose of forming a quorum at the time of any such discussion or voting, and if he does vote, his vote shall be void.
	Provided however, that nothing herein contained shall apply to:-
	(a) any contract of indemnity against any loss which the Directors, or any one or more of them, may suffer by reason of becoming or being sureties or a surety for the Company;
	(b) any contract or arrangement entered into or to be entered into with a public company or a private company which is a subsidiary of a public company in which the interest of the Director consists solely;
	(i) in his being:
	(a) a director of such company; and
	(b) the holder of not more than shares of such number of value therein as is requisite to qualify him for appointment as a director, thereof, he having been nominated as director by the company, or
	(ii) in his being a member holding not more than two percent of its paid-up share capital.
	168.
Director may be director of companies promoted by the Company	A Director may be or become a director of any company promoted by the Company, or in which it may be interested as a vendor, shareholder, or otherwise and no such Director shall be accountable for any benefit received as director or shareholder of such company except in so far Section 309(6) or Section 314 of the Act may be applicable.



Title of Article	Article Number and contents
Appointment of Sole Selling Agents	The appointment, re-appointment and extension of the term of a sole selling agent, shall be regulated in accordance with the provisions of Section 294 of the Act and any Rules or Notifications issued by the competent authority in accordance with that Section and the Directors and/or the Company in General Meeting may make the appointment, re-appointment or extension of the term of office in accordance with and subject to the provisions of the said Section and such rules or notifications, if any, as may be applicable.  The payment of any compensation to a sole selling agent shall be subject to the provisions of Section 294A of the Act.

## ROTATION AND APPOINTMENT OF DIRECTORS

Title of Article	Article Number and contents
Rotation of Directors	<ul> <li>Not less than two third of the total number of Directors shall:</li> <li>(a) Be persons whose period of the office is liable to termination by retirement by rotation and</li> <li>(b) Save as otherwise expressly provided in the Articles be appointed by the Company in General Meeting.</li> </ul>
Retirement of Directors	171.  Subject to the provisions of Articles 149 and 151, the non-retiring Directors should be appointed by the Board for such period or periods as it may in its discretion deem appropriate.
Retiring Directors	Subject to the provisions of Section 256 of the Act and Articles 147 to 154, at every Annual General Meeting of the Company, one-third or such of the Directors for the time being as are liable to retire by rotation; or if their number is not three or a multiple of three the number nearest to one-third shall retire from office. The Debenture Directors, Nominee Directors, Corporation Directors, Managing Directors if any, subject to Article 185, shall not be taken into account in determining the number of Directors to retire by rotation. In these Articles a "Retiring Director" means a Director retiring by rotation.



Title of Article	Article Number and contents
	173.
Appointment of Technical or Executive Directors	(a) The Board of Directors shall have the right from time to time to appoint any person or persons as Technical Director or Executive Director/s and remove any such persons from time to time without assigning any reason whatsoever. A Technical Director or Executive Director shall not be required to hold any qualification shares and shall not be entitled to vote at any meeting of the Board of Directors.
	(b) Subject to the provisions of Section 262 of the Act, if the office of any Director appointed by the Company in General Meeting vacated before his term of office will expire in the normal course, the resulting casual vacancy may in default of and subject to any regulation in the Articles of the Company be filled by the Board of Directors at the meeting of the Board and the Director so appointed shall hold office only up to the date up to which the Director in whose place he is appointed would have held office if had not been vacated as aforesaid.
	174.
Ascertainment of Directors retiring by rotation and filling of vacancies	Subject to Section 256 of the Act, the Directors retiring by rotation under Article 172 at every Annual General Meeting shall be those, who have been longest in office since their last appointment, but as between those who became Directors on the same day, those who are to retire shall in default of and subject to any agreement amongst themselves be determined by the lot.
	175.
Eligibility for re- election	A retiring Director shall be eligible for re-election and shall act as a Director through out and till the conclusion of the Meeting at which he retires.
	176.
Company to fill vacancies	At the General Meeting, at which a Director retires as aforesaid, the Company may fill up the vacancy by appointing the retiring Director or some other person thereto.
	177.
Provision in default of appointment	(a) If the place of retiring Director is not so filled up and the Meeting has not expressly resolved not to fill the vacancy, the Meeting shall stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday, till the next succeeding day which is not a public holiday, at the same time and place.
	(b) If at the adjourned Meeting also, the place of the retiring Director is not filled up and the Meeting also has not expressly resolved not to fill the vacancy, the retiring Director shall be deemed to have been re-appointed at the adjourned Meeting, unless:
	(i) at that Meeting or the previous Meeting a resolution for the reappointment of such Director has been put to the Meeting and lost.



Title of Article	Article Number and contents
	(ii) the retiring Director has by a notice in writing addressed to the Company or its Board of Directors expressed his unwillingness to be so re- appointed.
	(iii) he is not qualified or is disqualified for appointment.
	(iv) a resolution, whether Special or Ordinary is required for his appointment or re-appointment by virtue of any provisions of the Act, or
	(c) The proviso to the sub-section (2) of section 263 of the Act is applicable to the case.
	178.
Company may increase or reduce the number of Directors or remove any Director	Subject to the provisions of Section 252, 255 and 259 of the Act, the Company may by Ordinary Resolution from time to time, increase or reduce the number of Directors and may alter qualifications.
	179.
Appointment of Directors to be voted individually	<ul> <li>(a) No motion, at any General Meeting of the Company shall be made for the appointment of two or more persons as Directors of the Company by a single resolution unless a resolution that it shall be so made has been first agreed to by the Meeting without any vote being given against it.</li> <li>(b) A resolution moved in contravention of clause (a) hereof shall be void, whether or not objection was taken at the time of its being so moved, provided where a resolution so moved has passed no provisions or the automatic re-appointment of retiring Directors in default of another appointment as therein before provided shall apply.</li> </ul>
	(c) For the purposes of this Article, a motion for approving a person's appointment, or for nominating a person for appointment, shall be treated as a motion for his appointment.
	180.
Notice of candidature for office of Directors except in certain cases	(1) No person not being a retiring Director shall be eligible for election to the office of Director at any General Meeting unless he or some other Member intending to propose him has given at least fourteen days notice in writing under his hand signifying his candidature for the office of a Director or the intention of such person to propose him as Director for that office as the case may be, along with a deposit of five hundred rupees which shall be refunded to such person or, as the case may be, to such Member, if the person succeeds in getting elected as a Director.



Title of Article	Article Number and contents
	(2) The Company shall inform its Members of the candidature of the person for the office of Director or the intention, of a Member to propose such person as candidate for that office by serving individual notices on the Members not less than seven days before the Meeting provided that it shall not be necessary for the Company to serve individual notices upon the Members as aforesaid if the Company advertises such candidature or intention not less than seven days before the Meeting in at least two newspapers circulating in the place where the registered office of the Company is located of which one is published in the English language and the other in the regional language of that place.
	(3) Every person (other than Director retiring by rotation or otherwise or a person who has left at the office of the Company a notice under Section 257 of the Act signifying his candidature for the office of a Director) proposed as a candidate for the office a Director shall sign and file with the Company his consent in writing to act as a Director, if appointed.
	(4) A person other than:
	(a) a Director appointed after retirement by rotation or immediately on the expiry of his term of office, or
	(b) an Additional or Alternate Director or a person filling a casual vacancy in the office of a Director under Section 262 of the Act, appointed as a Director or re-appointed as an additional or alternate Director, immediately on the expiry of his term of office
	shall not act as a Director of the Company unless he has within thirty days of his appointment signed and filled with the Registrar his consent in writing to act as such Director.
	181.
Disclosure by Directors of their holdings of their Shares and debentures of the Company	Every Director and every person deemed to be Director of the Company by virtue of sub-section (10) of Section 307 of the Act shall give notice to the Company of such matters relating to himself as may be necessary for the purpose of enabling the Company to comply with the provisions of that Section. Any such notice shall be given in writing and if it is not given at a meeting of the Board the person giving the notice shall take all reasonable steps to secure that it is brought up and read at the next meeting of the Board after it is given.
	182.
Votes of Body Corporate	A body corporate, whether a company within the meaning of the Act or not, which is a member of the Company, may by resolution of its Board of Directors or other governing body, authorize such person as it thinks fit to act as its representative at any meeting of the company or at any meeting of any class of members of the company and the persons so authorized shall be entitled to exercise the same rights and power (including the right to vote by proxy) on behalf of the body corporate which he



Title of Article	Article Number and contents
	represents as that body could exercise as if it were an individual member of the company and the production of a copy of the Minutes of such resolution certified by a director or the copy of the Minutes of such resolution certified by a Director or the Secretary of such body corporate as being a true copy of the Minutes of such resolution shall be accepted as sufficient evidence of the validity of the said representative's appointment and of his right to vote.

## MANAGING DIRECTOR

Title of Article	Article Number and contents
Powers to appoint Managing Director	Subject to the provisions of Section 267, 268, 269, 316 and 317 of the Act, the Board may, from time to time, appoint one or more Directors to be Managing Director or Managing Directors or Whole-time Directors of the Company, for a fixed term not exceeding five years as to the period for which he is or they are to hold such office, and may, from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.  (a) The Managing Director shall perform such functions and exercise such powers as are delegated to him by the Board of Directors of the Company in accordance with the provisions of the Companies Act, 1956.  (b) Subject to the provisions of Sections 255 of the Act, the Managing Director shall not be, while he continues to hold that office, subject to retirement by rotation.
Remuneration of Managing Director	184.  Subject to the provisions of Sections 198, 269, 309, 310 and 311 of the Act, a Managing Director shall, in addition to any remuneration that might be payable to him as a Director of the Company under these Articles, receive such remuneration as may from time to time be approved by the Company.
Special position of Managing Director	Subject to any contract between him and the Company, a Managing or Whole-time Director shall not, while he continues to hold that office, be subject to retirement by rotation and he shall not be reckoned as a Director for the purpose of determining the rotation of retirement of Directors or in fixing the number of Directors to retire but (subject to the provision of any contract between him and the Company), he shall be subject to the same provisions as to resignation and removal as the Directors of the Company and shall, <i>ipso facto</i> and immediately, cease to be a Managing Director if he ceases to hold the office of Director from any cause.



Title of Article	Article Number and contents
	186.
Powers of Managing Director	The Director may from time to time entrust to and confer upon a Managing Director or Whole-time Director for the time being such of the powers exercisable under these provisions by the Directors, as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions, as they think expedient and they may confer such powers either collaterally with or to the exclusion of and in substitution for all or any of the powers of the Directors in that behalf and from time to time, revoke, withdraw, alter, or vary all or any of such powers.
	187.
	The Company's General Meeting may also from time to time appoint any Managing Director or Managing Directors or Whole-time Director or Whole-time Directors of the Company and may exercise all the powers referred to in these Articles.
	188.
	Receipts signed by the Managing Director for any moneys, goods or property received in the usual course of business of the Company or for any money, goods, or property lent to or belonging to the Company shall be an official discharge on behalf of and against the Company for the money, funds or property which in such receipts shall be acknowledged to be received and the persons paying such moneys shall not be bound to see to the application or be answerable for any misapplication thereof. The Managing Director shall also have the power to sign, accept and endorse cheques on behalf of the Company.
	189.
	The Managing Director shall be entitled to sub-delegate (with the sanction of the Directors where necessary) all or any of the powers, authorities and discretions for the time being vested in him in particular from time to time by the appointment of any attorney or attorneys for the management and transaction of the affairs of the Company in any specified locality in such manner as they may think fit.
	190.
	Notwithstanding anything contained in these Articles, the Managing Director is expressly allowed generally to work for and contract with the Company and especially to do the work of Managing Director and also to do any work for the Company upon such terms and conditions and for such remuneration (subject to the provisions of the Act) as may from time to time be agreed between him and the Directors of the Company.
	190A
Appointment and powers of	The Board may, from time to time, appoint any person as Manager (under Section 2(24) of the Act) to manage the affairs of the Company. The Board may from time to



Title of Article	Article Number and contents
Manager	time entrust to and confer upon a Manager such of the powers exercisable under these Articles by the Directors, as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions as they think expedient.

## WHOLE TIME DIRECTOR

Title of Article	Article Number and contents
Power to appoint Whole-Time Director and/or Whole-time Directors	Subject to the provisions of the Act and of these Articles, the Board may from time to time with such sanction of the Central Government as may be required by law appoint one or more of its Director/s or other person/s as Whole-Time Director or Whole-Time Directors of the Company out of the Directors/persons nominated under Article only either for a fixed term that the Board may determine or permanently for life time upon such terms and conditions as the Board may determine and thinks fit. The Board may
	by ordinary resolution and/or an agreement/s vest in such Whole-Time Director or Whole Time Directors such of the powers, authorities and functions hereby vested in the Board generally as it thinks fit and such powers may be made exercisable and for such period or periods and upon such conditions and subject to such restrictions as it may be determined or specified by the Board and the Board has the powers to revoke, withdraw, alter or vary all or any of such powers and/or remove or dismiss him or them and appoint another or others in his or their place or places again out of the Directors/persons nominated under Article 192 only. The Whole Time Director or Whole Time Directors will be entitled for remuneration as may be fixed and determined by the Board from time to time either by way of ordinary resolution or a Court act/s or an agreement/s under such terms not expressly prohibited by the Act.
To what provisions Whole time Directors shall subject	Subject to the provisions of Section 255 of the Act and these Articles, a Whole Time Director or Whole Time Directors shall not, while he/they continue to hold that office, be liable to retirement by rotation but (subject to the provisions of any contract between him/they and the Company) he/they shall be subject to the same provision as to resignation and removal as the other Directors and he/they shall <i>ipso facto</i> and immediately ceases or otherwise cease to hold the office of Director/s for any reason whatsoever save that if he/they shall vacate office whether by retirement, by rotation or otherwise under the provisions of the Act in any Annual General Meeting and shall be re-appointed as a Director or Directors at the same meeting he/they shall not by reason only of such vacation, cease to be a Whole Time Director or Whole Time Directors.
Seniority of	If at any time the total number of Managing Directors and Whole Time Directors is
Whole Time	more than one-third who shall retire shall be determined by and in accordance with



Director	and	their respective seniorities. For the purpose of this Article, the seniorities of the Whole
Managing		Time Directors and Managing Directors shall be determined by the date of their
Director		respective appointments as Whole Time Directors and Managing Directors of the
		Company.

## PROCEEDINGS OF THE BOARD OF DIRECTORS

Title of Article	Article Number and contents
Meeting of Directors	The Directors may meet together as a Board for the dispatch of business from time to time, and unless the Central Government by virtue of the provisions of Section 285 of the Act allow otherwise, Directors shall so meet at least once in every three months and atleast four such Meetings shall be held in every year. The Directors may adjourn and otherwise regulate their Meetings as they think fit. The provisions of this Article shall not be deemed to have been contravened merely by reason of the fact that the meeting of the Board which had been called in compliance with the terms of this Article could not be held for want of a quorum.
Quorum	<ul> <li>(a) Subject to Section 287 of the Act, the quorum for a meeting of the Board of Directors shall be one-third of its total strength (excluding Directors, if any, whose place may be vacant at the time and any fraction contained in that one third being rounded off as one) or two Directors whichever is higher.  PROVIDED that where at any time the number of interested Directors at any meeting exceeds or is equal to two-third of the Total Strength, the number of the remaining Directors that is to say, the number of directors who are not interested present at the Meeting being not less than two shall be, the quorum during such time.</li> <li>(b) For the purpose of clause (a)</li> <li>(i) "Total Strength" means total strength of the Board of Directors of the Company determined in pursuance of the Act after deducting there from number of the Directors if any, whose places may be vacant at the time, and</li> <li>(ii) "Interested Directors" mean any Directors whose presence cannot by reason of any provisions in the Act count for the purpose of forming a quorum at a</li> </ul>
	meeting of the Board at the time of the discussion or vote on any matter.  196.
Procedure when Meeting adjourned for want of quorum	If a meeting of the Board could not be held for want of quorum then, the Meeting shall automatically stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday, till the next succeeding day which is not a public holiday at the same time and place, unless otherwise adjourned to a specific date, time and place.



Title of Article	Article Number and contents
Chairman of Meeting	The Chairman of the Board of Directors shall be the Chairman of the meetings of Directors, provided that if the Chairman of the Board of Directors is not present within five minutes after the appointed time for holding the same, meeting of the Director shall choose one of their members to be Chairman of such Meeting.
Question at Board meeting how decided	198.  Subject to the provisions of Section 316, 372(5) and 386 of the Act, questions arising at any meeting of the Board shall be decided by a majority of votes, and in case of any equality of votes, the Chairman shall have a second or casting vote.
Powers of Board meeting	A meeting of the Board of Directors at which a quorum is present shall be competent to exercise all or any of the authorities, powers and discretions which by or under the Act, or the Articles for the time being of the Company which are vested in or exercisable by the Board of Directors generally.
Directors may appoint Committee	The Board of Directors may subject to the provisions of Section 292 and other relevant provisions of the Act, and of these Articles delegate any of the powers other than the powers to make calls and to issue debentures to such Committee or Committees and may from time to time revoke and discharge any such Committee of the Board, either wholly or in part and either as to the persons or purposes, but every Committee of the Board so formed shall in exercise of the powers so delegated conform to any regulation(s) that may from time to time be imposed on it by the Board of Directors. All acts done by any such Committee of the Board in conformity with such regulations and in fulfillment of the purpose of their appointments, but not otherwise, shall have the like force and effect, as if done by the Board.
Meeting of the Committee how to be governed	The meetings and proceedings of any such Committee of the Board consisting of two or more members shall be governed by the provisions herein contained for regulating the meetings and proceedings of the Directors, so far as the same are applicable thereto and are not superseded by any regulations made by the Directors under the last preceding article. Quorum for the Committee meetings shall be two.
Circular resolution	<ul><li>(a) A resolution passed by circulation without a meeting of the Board or a Committee of the Board appointed under Article 201 shall subject to the provisions of sub-clause (b) hereof and the Act, be as valid and effectual as the resolution duly passed at a meeting of Directors or of a Committee duly called and held.</li></ul>



Title of Article	Article Number and contents
	(b) A resolution shall be deemed to have been duly passed by the Board or by a Committee thereof by circulation if the resolution has been circulated in draft together with necessary papers if any to all the Directors, or to all the members of the Committee, then in India (not being less in number than the quorum fixed for a meeting of the Board or Committee as the case may be) and to all other Directors or members of the Committee at their usual addresses in India or to such other addresses outside India specified by any such Directors or members of the Committee and has been approved by such of the Directors or members of the Committee, as are then in India, or by a majority of such of them as are entitled to vote on the resolution.
	203.
Acts of Board or Committee valid notwithstanding defect in appointment	All acts done by any meeting of the Board or by a Committee of the Board or by any person acting as a Director shall, notwithstanding that it shall afterwards be discovered; that there was some defect in the appointment of one or more of such Directors or any person acting as aforesaid; or that they or any of them were disqualified or had vacated office or that the appointment of any of them is deemed to be terminated by virtue of any provision contained in the Act or in these Articles, be as valid as if every such person had been duly appointed and was qualified to be a Director; provided nothing in the Article shall be deemed to give validity to acts done by a Director after his appointment has been shown to the Company to be invalid or to have terminated.

## POWERS OF THE BOARD

Title of Article	Article Number and contents
General powers of	<b>204.</b> The Board may exercise all such powers of the Company and do all such acts and
management vested in the	things as are not, by the Act, or any other Act or by the Memorandum or by the Articles of the Company required to be exercised by the Company in General Meeting,
Board of Directors	subject nevertheless to these Articles, to the provisions of the Act, or any other Act and to such regulations being not inconsistent with the aforesaid Articles, as may be prescribed by the Company in General Meeting but no regulation made by the Company in General Meeting shall invalidate any prior act of the Board which would have been valid if that regulation had not been made.
	Provided that the Board shall not, except with the consent of the Company in General Meeting:-
	(a) sell, lease or otherwise dispose of the whole, or substantially the whole, of the undertaking of the Company, or where the Company owns more than one undertaking of the whole, or substantially the whole, of any such undertaking;
	(b) remit, or give time for the repayment of, any debt due by a Director,



Title of Article		Article Number and contents
	the Company in re is referred to in oundertaking and v	han in trust securities the amount of compensation received by espect of the compulsory acquisition or any such undertaking as clause (a) or of any premises or properties used for any such without which it cannot be carried on or can be carried on only only after a considerable time;
	already borrowed Company's banke of the paid-up cap	where the moneys to be borrowed together with the moneys by the Company (apart from temporary loans obtained from the rs in the ordinary course of business), will exceed the aggregate oital of the Company and its free reserves that is to say, reserves by specific purpose;
	Company or the will, in any finan average net profit 349 and 350 of the whichever is great Board of Director	itable and other funds not directly relating to the business of the welfare of its employees, any amounts the aggregate of which cial year, exceed fifty thousand rupees or five per cent of its as determined in accordance with the provisions of Section he Act during the three financial years immediately preceding ter, provided that the Company in the General Meeting or the is shall not contribute any amount to any political party or for oses to any individual or body;
	such consent specify the to under clause	in respect of the matter referred to in clause (d) and clause (e) shall be obtained by a resolution of the Company which shall stal amount upto which moneys may be borrowed by the Board (d) of as the case may be total amount which may be charitable or other funds in a financial year under clause (e)
	shall mean lo the loan such and the issue	her that the expression "temporary loans" in clause (d) above ans repayable on demand or within six months from the date of as short term cash credit arrangements, the discounting of bills of other short term loans of a seasonal character, but does not a raised for the purpose of financing expenditure of a capital
	95.	
Certain powers to be exercised by the Board only at Meetings	Articles, the Boar	ng from the powers vested in the Board of Directors under these d shall exercise the following powers on behalf of the Company so only by means of resolutions passed at the meeting of the
	(a) the power to Shares,	make calls, on shareholders in respect of money unpaid on their
	(b) the power to	issue Debentures,
	(c) the power to	borrow moneys otherwise than on Debentures,
	(d) the power to	invest the funds of the Company, and
	(e) the power to	make loans



Title of Article	Article Number and contents	
	Provided that the Board may, by resolution passed at a Meeting, delegate to any Committee of Directors, the Managing Director, the Manager or any other principal officer of the Company, the powers specified in sub-clause (c),(d) and (e) to the extent specified below.	
	(2) Every resolution delegating the power referred to in sub-clause (1)(c) above shall specify the total amount outstanding at any one time, upto which moneys may be borrowed by the delegate.	
	(3) Every resolution delegating the power referred to in sub-clause (1)(d) above shall specify the total amount upto which the funds of the Company may be invested, and the nature of the investments which may be made by the delegate.	
	(4) Every resolution delegating the power referred to in sub-clause (1)(e) above shall specify the total amount upto which loans may be made and the maximum amount of loans which may be made for each such purpose in individual cases.	
	206.	
Certain powers of the Board	Without prejudice to the general powers conferred by the last preceding Article and so as not in any way to limit or restrict those powers, and without prejudice to the other powers conferred by these Articles, but subject to the restrictions contained in the last preceding Article, it is hereby declared that the Directors shall have the following powers, that is to say, power:	
	(1) To pay the cost, charges and expenses preliminary and incidental to the promotion, formation, establishment and registration of the Company.	
	(2) To pay and charge to the capital account of the Company any commission or interest lawfully payable thereon under the provisions of Sections 76 and 208 of the Act.	
	(3) Subject to Section 292 and 297 and other provisions applicable of the Act to purchase or otherwise acquire for the Company any property, right or privileges which the Company is authorised to acquire, at or for such price or consideration and generally on such terms and conditions as they may think fit and in any such purchase or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory.	
	(4) At their discretion and subject to the provisions of the Act to pay for any property, rights or privileges acquired by or services rendered to the Company, either wholly or partially in cash or in share, bonds, debentures, mortgages, or other securities of the Company, and any such Shares may be issued either as fully paid-up or with such amount credited as paid-up thereon as may be agreed upon and any such bonds, debentures, mortgages or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged.	



Title of Article		Article Number and contents
	(5)	To secure the fulfillment of any contracts or engagement entered into by the Company by mortgage or charge of all or any of the property of the Company and its uncalled capital for the time being or in such manner as they may think fit.
	(6)	To accept from any Member, as far as may be permissible by law to a surrender of his Shares or any part thereof, on such terms and conditions as shall be agreed.
	(7)	To appoint any person to accept and hold in trust for the Company any property belonging to the Company, in which it is interested, or for any other purpose and to execute and do all such deeds and things as may be required in relation to any trust, and to provide for the remuneration of such trustee or trustees.
	(8)	To institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its officers or otherwise concerning the affairs of the Company, and also to compound and allow time for payment or satisfaction of any debts due and of any claim or demands by or against the Company and to refer any differences to arbitration and observe and perform any awards made thereon either according to Indian law or according to foreign law and either in India or abroad and to observe and perform or challenge any award made thereon.
	(9)	To act on behalf of the Company in all matters relating to bankruptcy and insolvency, winding up and liquidation of companies.
	(10)	To make and give receipts, releases and other discharges for moneys payable to the Company and for the claims and demands of the Company.
	(11)	Subject to the provisions of Sections 291, 292, 295, 370, 372 and all other applicable provisions of the Act, to invest and deal with any moneys of the Company not immediately required for the purpose thereof upon such security (not being Shares of this Company), or without security and in such manner as they may think fit and from time to time vary or realise such investments. Save as provided in Section 49 of the Act, all investments shall be made and held in the Company's own name.
	(12)	To execute in the name and on behalf of the Company, in favour of any Director or other person who may incur or be about to incur any personal liability whether as principal or surety, for the benefit of the Company, such mortgages of the Company's property (present and future) as they think fit, and any such mortgage may contain a power of sale and such other powers, provisions, covenants and agreements as shall be agreed upon.
	(13)	To open bank account and to determine from time to time who shall be entitled to sign, on the Company's behalf, bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and documents and to give the necessary authority for such purpose.
	(14)	To distribute by way of bonus amongst the staff of the Company a Share or Shares in the profits of the Company and to give to any Director, officer or other person employed by the Company a commission on the profits of any particular business or transaction and to charge such bonus or commission as a part of the



Title of Article	Article Number and contents
	working expenses of the Company.
	(15) To provide for the welfare of Directors or ex-Directors or employees or exemployees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing, to provide other associations, institutions, funds or trusts and by providing or subscribing or contributing towards place of instruction and recreation, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit and subject to the provision of Section 293(1)(e) of the Act, to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or other institutions or object which shall have any moral or other claim to support or aid by the Company, either by reason of locality of operation, or of the public and general utility or otherwise.
	(16) Before recommending any dividend, to set aside out of the profits of the Company such sums as they may think proper for depreciation or to depreciation fund, or to an insurance fund, or as reserve fund or any special fund to meet contingencies or to repay redeemable preference shares or debentures or debenture stock, or for special dividends or for equalising dividends or for repairing, improving, extending and maintaining any of the property of the Company and for such other purposes (including the purpose referred to in the preceding clause), as the Board may in their absolute discretion, think conducive to the interest of the Company and subject to Section 292 of the Act, to invest several sums so set aside or so much thereof as required to be invested, upon such investments (other than Shares of the Company) as they may think fit, and from time to time to deal with and vary such investments and dispose of and apply and expend all or any such part thereof for the benefit of the Company, in such a manner and for such purposes as the Board in their absolute discretion, think conducive to the interest of the Company notwithstanding that the matters to which the Board apply or upon which they expend the same or any part thereof or upon which the capital moneys of the Company might rightly be applied or expended; and to divide the general reserve or reserve fund into such special funds as the Board may think fit with full power to transfer the whole or any portion of reserve fund or division of a reserve fund and with full power to employ the assets constituting all or any of the above funds, including the depreciation fund, in the business of the Company or in the purchase or repayment of redeemable preference shares or debentures or debenture stock, and without being bound to pay interest on the same with power however, to the Board at their discretion to pay or allow to the credit of such funds interest at such rate as the Board may think proper.
	(17) To appoint, and at their discretion, remove or suspend, such general managers, managers, secretaries, assistants, supervisors, scientists, technicians, engineers, consultants, legal, medical or economic advisors, research workers, laborers, clerks, agents and servants for permanent, temporary or special services as they



Title of Article	Article Number and contents
	may from time to time think fit and to determine their powers and duties, and fix their salaries or emoluments or remuneration, and to require security in such instances and to such amount as they may think fit. And also from time to time to provide for the management and transaction of the affairs of the Company in any specified locality in India or elsewhere in such manner as they think and the provisions contained in the four next following sub-clauses shall be without prejudice to the general powers conferred by this sub-clause.
	(18) To appoint or authorize appointment of officers, clerks and servants for permanent or temporary or special services as the Board may from time to time think fit and to determine their powers and duties and to fix their salaries and emoluments and to require securities in such instances and of such amounts as the Board may think fit and to remove or suspend any such officers, clerks and servants. Provided further that the Board may delegate matters relating to allocation of duties, functions, reporting etc. of such persons to the Managing Director or Manager.
	(19) From time to time and at any time to establish any local Board for managing any of the affairs of the Company in any specified locality in India or elsewhere and to appoint any person to be members of such local Boards, and to fix their remuneration or salaries or emoluments.
	(20) Subject to Section 292 of the Act, from time to time and at any time to delegate to any person so appointed any of the powers, authorities and discretions for the time being vested in the Board, other than their power to make calls or to make loans or borrow money, and to authorise the members for the time being of any such local Board, or any of them to fill up any vacancies therein and to act notwithstanding vacancies, and any such appointment or delegation may be made on such terms and subject to such terms and subject to such conditions as the Board may think fit, and Board may at any time remove any person so appointed, and may annul or vary any such delegation.
	(21) At any time and from time to time by Power of Attorney under the Seal of the Company, to appoint any person or person to be the Attorney or Attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under these presents and subject to the provisions of Section 292 of the Act) and for such period and subject to such conditions as the Board may from time to time think fit; and any such appointment may (if the Board thinks fit) be made in favour of any company, or the shareholders, directors, nominees, or managers of any company or firm or otherwise in favour of any fluctuating body of persons whether nominated directly or indirectly by the Board and such Power of Attorney may contain such powers for the protection or convenience of persons dealing with such Attorneys as the Board may think fit, and may contain powers enabling any such delegates or attorneys as aforesaid to sub-delegate all or any of the powers authorities and discretions for the time being vested in them.
	(22) Subject to Sections 294 and 297 and other applicable provisions of the Act, for or in relation to any of the matters aforesaid or, otherwise for the purposes of the Company to enter into all such negotiations and contracts and rescind and vary



Title of Article	Article Number and contents
	all such contracts, and execute and do all such acts, deeds and things in the name and on behalf of the Company as they may consider expedient.
	(23) From time to time to make, vary and repeal bye-laws for the regulations of the business of the Company, its officers and servants.
	(24) To purchase or otherwise acquire any land, buildings, machinery, premises, hereditaments, property, effects, assets, rights, credits, royalties, business and goodwill of any joint stock company carrying on the business which the Company is authorized to carry on in any part of India.
	(25) To purchase, take on lease, for any term or terms of years, or otherwise acquire any factories or any land or lands, with or without buildings and outhouses thereon, situated in any part of India, at such price or rent and under and subject to such terms and conditions as the Directors may think fit. And in any such purchase, lease or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory.
	(26) To insure and keep insured against loss or damage by fire or otherwise for such period and to such extent as it may think proper all or any part of the buildings, machinery, goods, stores, produce and other movable property of the Company, either separately or co jointly, also to insure all or any portion of the goods, produce, machinery and other articles imported or exported-by the Company and to sell, assign, surrender or discontinue any policies of assurance effected in pursuance of this power.
	(27) To purchase or otherwise acquire or obtain license for the use of and to sell, exchange or grant license for the use of any trade mark, patent, invention or technical know-how.
	(28) To sell from time to time any articles, materials, machinery, plants, stores and other articles and thing belonging to the Company as the Board may think proper and to manufacture, prepare and sell waste and by-products.
	(29) From time to time to extend the business and undertaking of the Company by adding, altering or enlarging all or any of the buildings, factories, workshops, premises, plant and machinery, for the time being the property of or in the possession of the Company, or by erecting new or additional buildings, and to expend such sum of money for the purpose aforesaid or any of them as they be thought necessary or expedient.
	(30) To undertake on behalf of the Company any payment of rents and the performance of the covenants, conditions and agreements contained in or reserved by any lease that may be granted or assigned to or otherwise acquired by the Company and to purchase the reversion or reversions, and otherwise to acquire on freehold sample of all or any of the lands of the Company for the time being held under lease or for an estate less than freehold estate.
	(31) To improve, manage, develop, exchange, lease, sell, resell and re-purchase, dispose off, deal or otherwise turn to account, any property (movable or immovable) or any rights or privileges belonging to or at the disposal of the Company or in which the Company is interested.



Title of Article	Article Number and contents
	(32) To let, sell or otherwise dispose of subject to the provisions of Section 293 of the Act and of the other Articles any property of the Company, either absolutely or conditionally and in such manner and upon such terms and conditions in all respects as it thinks fit and to accept payment in satisfaction for the same in cash or otherwise as it thinks fit.
	(33) Generally subject to the provisions of the Act and these Articles, to delegate the powers/authorities and discretions vested in the Directors to any person(s), firm, company or fluctuating body of persons as aforesaid.
	(34) To comply with the requirements of any local law which in their opinion it shall in the interest of the Company be necessary or expedient to comply with.

## MANAGEMENT

Title of Article	Article Number and contents
Prohibition of simultaneous appointment of different categories of managerial	The Company shall not appoint or employ at the same time more than one of the following categories of managerial personnel namely:-  a) Managing Director and b) Manager.

## **MINUTES**

Title of Article			Article Number and contents	
			208.	
Minutes made	to	be	(1)	The Company shall cause minutes of all proceedings of General Meeting and of all proceedings of every meeting of the Board of Directors or every Committee thereof within thirty days of the conclusion of every such meeting concerned by making entries thereof in books kept for that purpose with their pages consecutively numbered.
			(2)	<ul> <li>Each page of every such books shall be initialed or signed and the last page of the record of proceedings of each Meeting in such books shall be dated and signed:</li> <li>(a) in the case of minutes of proceedings of a meeting of Board or of a Committee thereof by the Chairman of the said meeting or the Chairman of the next succeeding meeting.</li> <li>(b) in the case of minutes of proceeding of the General Meeting, by the</li> </ul>



Title of Article	Article Number and contents
	Chairman of the said meeting within the aforesaid period of thirty days or in the event of the death or inability of that Chairman within that period by a Director duly authorized by the Board for the purpose.
	209.
Minutes to be evidence of the proceeds	(a) The minutes of proceedings of every General Meeting and of the proceedings of every meeting of the Board or every Committee kept in accordance with the provisions of Section 193 of the Act shall be evidence of the proceedings recorded therein.
Books of minutes of General Meeting to be kept	(b) The books containing the aforesaid minutes shall be kept at the Registered Office of the Company and be open to the inspection of any Member without charge as provided in Section 196 of the Act and any Member shall be furnished with a copy of any minutes in accordance with the terms of that Section.
	210.
Presumptions	Where the minutes of the proceedings of any General Meeting of the Company or of any meeting of the Board or of a Committee of Directors have been kept in accordance with the provisions of Section 193 of the Act, until the contrary is proved, the meeting shall be deemed to have been duly called and held, all proceedings thereat to have been duly taken place and in particular all appointments of Directors or Liquidators made at the meeting shall be deemed to be valid.

## THE SECRETARY

Title of Article	Article Number and contents	
	211.	
Secretary	The Directors may from time to time appoint, and at their discretion, remove any individual, (hereinafter called "the Secretary") to perform any functions, which by the Act are to be performed by the Secretary, and to execute any other ministerial or administrative duties, which may from time to time be assigned to the Secretary by the Directors. The Directors may also at any time appoint some person (who need not be the Secretary) to keep the registers required to be kept by the Company. The appointment of Secretary shall be made according to the provisions of the Companies (Appointment and Qualifications of Secretary) Rules, 1988.	
	212.	
The Seal, its	(a) Seal The Board shall provide a Common Seal for the purpose of the Company and shall	



Title of Article	Article Number and contents
custody and use	have power from time to time to destroy the same and substitute a new seal in lieu thereof.
	(b) Common Seal for use outside India The Board may for the purpose of use of the Common Seal outside India, cause a facsimile of the Common Seal to be made and authorize the use of it in the manner provided under Section 50 of the Companies Act, 1956
	(c) Safe Custody of Seal  The Common Seal shall be in the safe custody of the Director or the Secretary for the time being of the Company.
	(d) Affixing of Seal on deeds and instruments' On every deed or instrument on which the Common Seal of the Company is required to be affixed, the Seal be affixed in the presence of a Director or a Secretary or any other person or persons Authorised in this behalf by the Board, who shall sign every such deed or instrument to which the Seal shall be affixed.
	(e) Affixing of Seal on Share Certificates  Notwithstanding anything contained in Clause (d) above, the Seal on Share Certificates shall be affixed in the presence of such persons as are Authorised from time to time to sign the Share Certificates in accordance with the provisions of the Companies (Issue of Share Certificates) Rules in force for the time being.
	(f) Removal of Common Seal outside the office premises  The Board may authorize any person or persons to carry the Common Seal to any place outside the Registered Office for affixture and for return to safe custody to the Registered Office.

### DIVIDENDS AND CAPITALISATION OF RESERVES

Title of Article	Article Number and contents
	213.
Division of profits	(a) Subject to the rights of persons, if any, entitled to Shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the Shares in respect whereof the dividend is paid but if and so long as nothing is paid upon any of Share in the Company, dividends may be declared and paid according to the amounts of the Shares;
	(b) No amount paid or credited as paid on a Share in advance of calls shall be treated for the purpose of this Article as paid on the Shares.
	214.
The Company at General Meeting	The Company in General Meeting may declare dividends, to be paid to Members according to their respective rights and interest in the profits and may fix the time for



Title of Article	Article Number and contents		
may declare dividend	payment and the Company shall comply with the provisions of Section 207 of the A but no dividends shall exceed the amount recommended by the Board of Directo However, the Company may declare a smaller dividend than that recommended by the Board in General Meeting.		
	215.		
Dividends out of profits only	No dividend shall be payable except out of profits of the Company arrived at the manner provided for in Section 205 of the Act.		
	216.		
Interim Dividend	The Board of Directors may from time to time pay to the Members such interim dividends as in their judgment the position of the Company justifies.		
	217.		
Debts may be deducted	(a) The Directors may retain any dividends on which the Company has a lien and may apply the same in or towards the satisfaction of the debts, liabilities or engagements in respect of which the lien exists.		
	(b) The Board of Directors may retain the dividend payable upon Shares in respect of which any person is, under the Transmission Article, entitled to become a Member or which any person under that Article is entitled to transfer until such person shall become a Member or shall duly transfer the same.		
	218.		
Capital paid-up in advance to carry interest, not the right to earn dividend	Where the capital is paid in advance of the calls upon the footing that the same shall carry interest, such capital shall not, whilst carrying interest, confer a right to dividend or to participate in profits.		
	219.		
Dividends in proportion to amounts paid-up	All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the Shares during any portion or portions of the period in respect of which the dividend is paid, but if any Share is issued on terms provided that it shall rank for dividends as from a particular date such Share shall rank for dividend accordingly.		
	220.		
No Member to receive dividend while indebted to the Company and the Company's right in respect	No Member shall be entitled to receive payment of any interest or dividend or bonus in respect of his Share or Shares, whilst any money may be due or owing from him to the Company in respect of such Share or Shares (or otherwise however either alone or jointly with any other person or persons) and the Board of Directors may deduct from the interest or dividend to any Member all such sums of money so due from him to the		



Title of Article	Article Number and contents
thereof	Company.
	221.
Effect of transfer of Shares	A transfer of Shares shall not pass the right to any dividend declared therein before the registration of the transfer.
	222.
Dividend to joint holders	Any one of several persons who are registered as joint holders of any Shares may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such Shares.
	223.
Dividend how remitted	The dividend payable in cash may be paid by cheque or warrant sent through post directly to registered address of the shareholder entitled to the payment of the dividend or in case of joint holders to the registered address of that one of the joint holders who is first named on the Register of Members or to such person and to such address as the holder or joint holders may in writing direct. The Company shall not be liable or responsible for any cheque or warrant or pay slip or receipt lost in transit or for any dividend lost, to the Member or person entitled thereto by forged endorsement of any cheque or warrant or forged signature on any pay slip or receipt or the fraudulent recovery of the dividend by any other means.
	224.
Notice of dividend	Notice of the declaration of any dividend whether interim or otherwise shall be given to the registered holders of Share in the manner herein provided.
	225.
Reserves	The Directors may, before recommending or declaring any dividend set aside out of the profits of the Company such sums as they think proper as reserve or reserves, which shall, at the discretion of the Directors, be applicable for meeting contingencies or for any other purposes to which the profits of the Company may be properly applied and pending such application, may at the like discretion, either be employed in the business of the Company or be invested in such investments (other than Shares of the Company) as the Directors may from time to time think fit.
	226.
Dividend to be paid within time required by law.	The Company shall pay the dividend, or send the warrant in respect thereof to the shareholders entitled to the payment of dividend, within such time as may be required by law from the date of the declaration unless:-
	(a) where the dividend could not be paid by reason of the operation on any law; or
	(b) where a shareholder has given directions regarding the payment of the dividend and those directions cannot be complied with; or



Title of Article	Article Number and contents		
	(c) where there is dispute regarding the right to receive the dividend; or		
	<ul><li>(d) where the dividend has been lawfully adjusted by the Company against any sum due to it from shareholder; or</li><li>(e) where for any other reason, the failure to pay the dividend or to post the warrant within the period aforesaid was not due to any default on the part of the Company.</li></ul>		
	227.		
Unpaid or unclaimed dividend	(a) Where the Company has declared a dividend but which has not been paid or claimed within 30 days from the date of declaration, to any shareholder entitled to the payment of dividend, the Company shall within seven days from the date of expiry of the said period of thirty days, transfer the total amount of dividend which remains unpaid or unclaimed within the said period of thirty days, to a special account to be opened by the Company in that behalf in any scheduled bank, to be called "B.C. Power Controls Limited (year) Unpaid Dividend Account".		
	(b) Any money transferred to the unpaid dividend account of a company which remains unpaid or unclaimed for a period of seven years from the date of such transfer, shall be transferred by the company to the Fund known as Investor Education and Protection Fund established under section 205C of the Act.		
	(c) No unclaimed or unpaid divided shall be forfeited by the Board.		
Set-off of calls against dividends	Any General Meeting declaring a dividend may on the recommendation of the Directors make a call on the Members of such amount as the Meeting fixes but so that the call on each Member shall not exceed the dividend payable to him, and so that the call be made payable at the same time as the dividend, and the dividend may, if so arranged between the Company and the Members, be set off against the calls.		
	229.		
Dividends in cash	No dividends shall be payable except in cash, provided that nothing in this Article shall be deemed to prohibit the capitalisation of the profits or reserves of the Company for the purpose of issuing fully paid up bonus Shares or paying up any amount for the time being unpaid on any Shares held by Members of the Company.		
	230.		
Capitalisation	(1) The Company in General Meeting may, upon the recommendation of the Board, resolve:		
	(a) That is desirable to capitalise any part of the amount for the time being standing to the credit of the Company's reserve accounts or to the credit of the profit and loss account or otherwise available for distribution, and		



Title of Article	Article Number and contents
	(b) That such sum be accordingly set free for distribution in the manner specified in clause (2) amongst the Members who would have been entitled thereto, if distributed by way of dividend and in the same proportion.
	(2) The sum aforesaid shall not be paid in cash but shall be applied, subject to the provisions contained in clause (3) either in or towards;
	(a) paying up any amount for the time being unpaid on any Shares held by such Members respectively, or
	(b) paying up in full unissued Shares of the Company to be allocated and distributed, credited as fully paid up, to and amongst Members in the proportion aforesaid, or
	(c) partly in the way specified in sub clause (a) and partly in that specified in sub-clause(b)
	(3) A security premium account and capital redemption reserve account may, for the purpose of this Article, only be applied in the paying up of unissued Shares to be issued to Members of the Company as fully paid bonus shares.
	231.
Board to give effect	The Board shall give effect to the resolution passed by the Company in pursuance of above Article.
	232.
Fractional certificates	(1) Whenever such a resolution as aforesaid shall have been passed, the Board shall;
cermeaes	(a) make all appropriations and applications of the undivided profits resolved to be capitalised thereby and all allotments and issues of fully paid Shares and
	<ul><li>(b) Generally do all acts and things required to give effect thereto.</li><li>(2) The Board shall have full power:</li></ul>
	(a) to make such provision by the issue of fractional cash certificate or by payment in cash or otherwise as it thinks fit, in the case of Shares becoming distributable in fractions, also
	(b) to authorise any person to enter, on behalf of all the Members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid up, of any further Shares to which they may be entitled upon such capitalisation or (as the case may require) for the payment by the Company on their behalf by the application thereof of the respective proportions of the profits resolved to be capitalised of the amounts remaining unpaid on their existing Shares.
	(3) Any agreement made under such authority shall be effective and binding on all such Members.
	(4) That for the purpose of giving effect to any resolution, under the preceding



Title of Article	Article Number and contents
	paragraph of this Article, the Directors may give such directions as may be necessary and settle any question or difficulties that may arise in regard to any issue including distribution of new Shares and fractional certificates as they think fit.

## **ACCOUNTS**

Title of Article	Article Number and Contents
	233.
Books to be kept	(1) The Company shall keep at its Registered Office proper books of account as would give a true and fair view of the state of affairs of the Company or its transactions with respect to:
	(a) all sums of money received and expended by the Company and the matters in respect of which the receipt and expenditure takes place
	(b) all sales and purchases of goods by the Company
	(c) the assets and liabilities of the Company and
	(d) if so required by the Central Government, such particulars relating to utilisation of material or labour or to other items of cost as may be prescribed by the Government
	Provided that all or any of the books of account aforesaid may be kept at such other place in India as the Board of Directors may decide and when the Board of Directors so decides the Company shall within seven days of the decision file with the Registrar a notice in writing giving the full address of that other place.
	(2) Where the Company has a branch office, whether in or outside India, the Company shall be deemed to have complied with the provisions of clause (1) if proper books of account relating to the transaction effected at the branch are kept at that office and proper summarised returns, made upto date at intervals of not more than three months, are sent by the branch office to the Company at its Registered Office or the other place referred to in sub-clause (1). The books of accounts and other books and papers shall be open to inspection by any Director during business hours.
	234.
Inspection by Members	No Members (not being a Director) shall have any right of inspecting any account books or documents of the Company except as allowed by law or authorised by the Board.



	235.							
Statements of accounts to be furnished to General Meeting	The Board of Directors shall from time to time in accordance with Sections 210, 211, 212, 216 and 217 of the Act, cause to be prepared and laid before each Annual General Meeting a profit and loss account for the financial year of the Company and a balance sheet made up as at the end of the financial year which shall be a date which shall not precede the day of the Meeting by more than six months or such extended period as shall have been granted by the Registrar under the provisions of the Act.							
	236.							
Right of Members or others to copies of balance sheet	(1) The Company shall comply with the requirements of Section 219 of the Act.							
and Auditors' report and statement under Section 219	(2) The copies of every balance sheet including the Profit & Loss Account, the Auditors' Report and every other document required to be laid before the Company in General Meeting shall be made available for inspection at the Registered Office of the Company during working hours for a period of 21 days before the Annual General Meeting.							
	(3) A statement containing the salient features of such documents in the prescribed form or copies of the documents aforesaid, as the Company may deem fit will be sent to every Member of the Company and to every trustee of the holders of any Debentures issued by the Company not less than 21 days before the date of the Meeting.							
	237.							
Accounts to be audited	Once at least in every year the accounts of the Company shall be examined, balanced and audited and the correctness of the profit and loss Account and the balance sheet ascertained by one or more Auditor or Auditors.\							
	238.							
Appointment of Auditors	(1) Auditors shall be appointed and their qualifications, rights and duties regulated in accordance with Section 224 to 229 and 231 of the Act.							
	(2) The Company shall at each Annual General Meeting appoint an Auditor or Auditors to hold office from conclusion of that Meeting until the conclusion of the next Annual General Meeting and shall within seven days of the appointment give intimation thereof to the Auditor so appointed unless he is a retiring Auditor.							
	(3) At every Annual General Meeting a retiring Auditor by whatsoever authority appointed shall be reappointed unless:							
	(a) he is not qualified for re-appointment;							
	(b) he has given to the Company notice in writing of his unwillingness to be reappointed;							
	(c) a resolution has been passed at that Meeting appointing some body instead of							



him or providing expressly that he shall not be re-appointed; or

- (d) where notice has been given of an intended resolution to appoint some person or persons in the place of retiring Auditor, and by reason of the death, incapacity or disqualification of that person or of all those persons as the case may be the resolution cannot be proceeded with.
- (4) Where at any Annual General Meeting no Auditors are appointed or reappointed, the Central Government may appoint a person to fill the vacancy.
- (5) The Company shall within seven days of the central government's power under sub-clause (4) becoming exercisable give notice of that fact to that Government.
- (6) The Directors may fill any casual vacancy in the office of Auditors, but while any such vacancy continues, the surviving or continuing Auditor or Auditors (if any) may act but where such vacancy is caused by the resignation of an Auditor, the vacancy shall only be filled by the Company in General Meeting.
- (7) A person, other than a retiring Auditor, shall not be capable of being appointed at an Annual General Meeting unless a special notice of a resolution for appointment of that person to the office of Auditor has been given by a Member to the Company not less than fourteen days before the Meeting in accordance with Section 190 of the Act and the Company shall send a copy of any such notice to retiring Auditor and shall give notice thereof, to the Members in accordance with Section 190 of the Act and all the other provisions of Section 225 of the Act shall apply in the matter. The provisions of this sub-clause shall also apply to a resolution that retiring Auditor shall not be re-appointed.

#### 239.

Accounts when audited and approved to be conclusive except as to errors discovered within 3 months

Every account when audited and approved by a General Meeting shall be conclusive except as regards any errors discovered therein within the next three months after the approval thereof. Whenever any such error is discovered within that period, the account shall be corrected, and amendments effected by the Directors in pursuance of this Article shall be placed before the Members in General Meeting for their consideration and approval and, on such approval, shall be conclusive.



## DOCUMENTS AND NOTICES

Title of Article	Article Number and Contents
	240.
To whom documents must be served or given	Document or notice of every Meeting shall be served or given on or to (a) every Member (b) every person entitled to a Share in consequence of the death or insolvency of a Member and (c) the Auditor or Auditors for the time being of the Company
	241.
Members bound by documents or notices served on or given to previous holders	Every person, who by operation of law, transfer or other means whatsoever, shall become entitled to any Share, shall be bound by every document or notice in respect of such Share, which prior to his name and address being entered in the Register of Members shall have been duly served on or given to the person from whom he derived, his title to such Share.
	242.
Service of documents on the Company	A document may be served on the Company or an officer thereof by sending it to the Company or officer at the Registered Office of the Company by post under a certificate of posting or by registered post or by leaving it at its Registered Office.
	243.
Authentication of documents and proceedings	Save as otherwise expressly provided in the Act, a document or proceedings requiring authentication by the Company may be signed by a Director, the Managing Director, or the Secretary or other authorised officer of the Company and need not be under the Seal of the Company.

## REGISTERS AND DOCUMENTS

Title of Article	Article Number and Contents
Registers and documents to be maintained by the Company	<ul> <li>244.</li> <li>The Company shall keep and maintain registers, books and documents required by the Act or these Articles, including the following:</li> <li>(a) Register of investments made by the Company but not held in its own name, as required by Section 49(7) of the Act</li> <li>(b) Register of mortgages and charges as required by Section 143 of the Act and copies of instruments creating any charge requiring registration according to Section 136 of the Act.</li> <li>(c) Register and index of Members and debenture holders as required by Sections 150, 151 and 152 of the Act.</li> </ul>
	(d) Foreign register, if so thought fit, as required by Section 157 of the Act



Title of Article	Article Number and Contents									
	(e) Register of contracts, with companies and firms in which Directors are interested as required by Section 301 of the Act.									
	(f) Register of Directors and Secretaries etc. as required by Section 303 of the Act									
	(g) Register as to holdings by Directors of Shares and/or Debentures in the Company as required by Section 307 of the Act.									
	(h) Register of investments made by the Company in Shares and Debentures of the bodies corporate in the same group as required by Section 372(2) of the Act.									
	(i) Copies of annual returns prepared under Section 159 of the Act together with the copies of certificates and documents required to be annexed thereto under Section 161 of the Act.									
	(j) Register of loans, guarantees, or securities given to the other companies under the same management as required by Section 370 of the Act.									
	245.									
Inspection of Registers	The registers mentioned in clauses (f) and (i) of the foregoing Article and the minutes of all proceedings of General Meetings shall be open to inspection and extracts may be taken therefrom and copies thereof may be required by any Member of the Company in the same manner to the same extent and on payment of the same fees as in the case of the Register of Members of the Company provided for in clause (c) thereof. Copies of entries in the registers mentioned in the foregoing article shall be furnished to the persons entitled to the same on such days and during such business hours as may be consistent with the provisions of the Act in that behalf as determined by the Company in General Meeting.									

# WINDING UP

Title of Article	Article Number and Contents							
	246.							
Distribution of assets	If the Company shall be wound up, and the assets available for distribution among the Members as such shall be insufficient to repay the whole of the paid up capital, such assets shall be distributed so that as nearly as may be the losses shall be borne by the Members in the proportion to the capital paid up or which ought to have been paid up at the commencement of the winding up, on the Shares held by them respectively, and if in the winding up the assets available for distribution among the Members shall be more than sufficient to repay the whole of the capital paid up at the commencement of the winding up, the excess shall be distributed amongst the Members in proportion to the capital at the commencement of the winding up, paid up or which ought to have been paid up on the Shares held by them respectively. But this Article is to be without prejudice to the rights of the holders of Shares issued upon special terms and conditions.							



Title of Article	Article Number and Contents
Distribution in specie or kind	<ul><li>(a) If the Company shall be wound up, whether voluntarily or otherwise, the Liquidator may, with the sanction of a Special Resolution, divide amongst the contributories in specie or kind, any part of the assets of the Company and may, with the like sanction, vest any part of the assets of the Company in trustees upon such trusts for the benefit of the contributories or any of them, as the liquidator, with the like sanction, shall think fit.</li></ul>
	(b) If thought expedient any such division may subject to the provisions of the Act be otherwise than in accordance with the legal rights of the contributions (except where unalterably fixed by the Memorandum of Association and in particular any class may be given preferential or special rights or may be excluded altogether or in part but in case any division otherwise than in accordance with the legal rights of the contributories, shall be determined on any contributory who would be prejudicial thereby shall have a right to dissent and ancillary rights as if such determination were a Special Resolution passed pursuant to Section 494 of the Act.
	(c) In case any Shares to be divided as aforesaid involve a liability to calls or otherwise any person entitled under such division to any of the said Shares may within ten days after the passing of the Special Resolution by notice in writing direct the Liquidator to sell his proportion and pay him the net proceeds and the Liquidator shall, if practicable act accordingly.
Right of shareholders in case of sale	A Special Resolution sanctioning a sale to any other Company duly passed pursuant to Section 494 of the Act may subject to the provisions of the Act in like manner as aforesaid determine that any Shares or other consideration receivable by the liquidator be distributed against the Members otherwise than in accordance with their existing rights and any such determination shall be binding upon all the Members subject to the rights of dissent and consequential rights conferred by the said sanction.
Directors and others right to indemnity	Subject to the provisions of Section 201 of the Act, every Director or officer, or servant of the Company or any person (whether an officer of the Company or not) employed by the Company as Auditor, shall be indemnified by the Company against and it shall be the duty of the Directors, out of the funds of the Company to pay all costs, charges, losses and damages which any such person may incur or become liable to pay by reason of any contract entered into or any act, deed, matter or thing done, concurred in or omitted to be done by him in any way in or about the execution or discharge of his duties or supposed duties (except such if any as he shall incur or sustain through or by his own wrongful act, neglect or default) including expenses, and in particular and so as not to limit the generality of the foregoing provisions against all liabilities incurred by him as such Director, officer or Auditor or other office of the Company in



Title of Article	Article Number and Contents
	defending any proceedings whether civil or criminal in which judgment is given in his favour, or in which he is acquitted or in connection with any application under Section 633 of the Act in which relief is granted to him by the Court.
	250.
Director, officer not responsible for acts of others	Subject to the provisions of Section 201 of the Act no Director, Auditor or other officer of the Company shall be liable for the acts, receipts, neglects, or defaults of any other Director or officer or for joining in any receipt or other act for conformity or for any loss or expenses happening to the Company through the insufficiency or deficiency of the title to any property acquired by order of the Directors for and on behalf of the Company or for the insufficiency or deficiency of any security in or upon which any of the moneys of the Company shall be invested for any loss or damages arising from the insolvency or tortuous act of any person, firm or Company to or with whom any moneys, securities or effects shall be entrusted or deposited or any loss occasioned by any error of judgment, omission, default or oversight on his part of for any other loss, damage, or misfortune whatever shall happen in relation to execution of the duties of his office or in relation thereto unless the same shall happen through his own dishonesty.

## SECRECY CLAUSE

Title of Article	Article Number and Contents								
Secrecy Clause	Every Director/Manager, Auditor, treasurer, trustee, member of a committee, officer, servant, agent, accountant or any other person-employed in the business of the Company shall, if so required by the Director, before entering upon his duties, sign a declaration pledging himself, to observe a strict secrecy respecting all transactions and affairs of the Company with the Company customers and the state of the accounts with individuals and in matter thereto and shall by such declaration pledge himself not to reveal any of the matters which may come to his knowledge in discharge of his duties except when required to do so by the Directors or by law or by the person to whom such matters relate and except so far as may be necessary in order to comply with any of the provisions in these presents contained.								
No Member to enter the premises of the Company without permission	No Member or other person (not being a Director) shall be entitled to visit or inspect any property or premises of the Company without the permission of the Board of Directors or Managing Director, or to inquire discovery of or any information respecting any details of the Company's trading or any matter which is or may be in the nature of a trade secret, mystery of trade, secret process or any other matter which relate to the conduct of the business of the Company and which in the opinion of the Directors, it would be inexpedient in the interest of the Company to disclose.								



#### SECTION IX - OTHER INFORMATION

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of this Prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which will be attached to the copy of this Prospectus will be delivered to the RoC for registration and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company located at 7A/39, WEA Channa Market, Karol Bagh, New Delhi, Delhi-110005, from date of filing this Prospectus with RoC to Issue Closing Date on working days from 10.00 a.m. to 5.00 p.m.

#### MATERIAL CONTRACTS

- 1. Mandate letter dated August 12, 2013 issue by our Company to the Lead manager.
- 2. Issue Agreement (Memorandum of understanding) dated November 23, 2013 among our Company and the Lead Manager.
- 3. Agreement dated November 23, 2013 between our Company and the Registrar to the Issue.
- 4. Escrow agreement dated January 31, 2014 among our Company, the Lead Manager, the Escrow Collection Banks, and the Registrar to the Issue.
- 5. Underwriting agreement dated January 03, 2014 between our Company and Lead Manager.
- 6. Market Making Agreement dated January 03, 2014 between our Company, the Lead Manager and the Market Maker.
- 7. Agreement among NSDL, our Company and the Registrar to the Issue dated January 08, 2014
- 8. Agreement among CDSL, our Company and the Registrar to the Issue dated December 26, 2013

#### MATERIAL DOCUMENTS

- 1. Certified true copy of the Memorandum and Articles of Association of our Company, as amended from time to time including certificates of incorporation.
- 2. Resolution of the Board dated September 05, 2013 authorizing the Issue.
- 3. Special Resolution of the shareholders passed at the Annual General Meeting dated September 30, 2013 authorizing the Issue.
- 4. Statement of Tax Benefits dated December 06, 2013, issued by Statutory Auditor, Mehta & Company.
- 5. Report of the Peer Reviewed Auditors, M/s Hem Sandeep & Co., Chartered Accountants on the Restated Financial Statements for the Financial Year ended as on March 31, 2013,2012,2011,2010 and 2009 and stub period ending September 30, 2013 of our Company.
- 6. Consents of Directors, Company Secretary and Compliance Officer, Statutory Auditors, Peer Review Auditor, Bankers to our Company, the Lead Manager, Registrar to the Issue, Bankers to the Issue/Escrow Collection Banks, Refund Banker to the Issue, to act in their respective capacities.
- 7. Copy of approval from BSE *vide* letter dated January 21, 2014 to use the name of BSE in this offer document for listing of Equity Shares on SME Platform of BSE.
- 8. Due Diligence Certificate dated February 01, 2014 from the Lead Manager.
- 9. Copy of Managing Director Agreement with Mr. Arun Kumar Jain and our Company dated September 30, 2013 for his appointment.



- 10. Copy of the Shareholder Resolution dated September 30, 2013 for the detailed terms of appointment of Mr. Arun Kumar Jain as Managing Director of the Company.
- 11. Copy of the Board Resolution dated November 29, 2013 for appointment of Hem Sandeep & Co. as Peer Reviewed Auditors of the Company for preparation of Restated Financial Statement.

Any of the contracts or documents mentioned in this Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by other parties, without reference to the shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



### **DECLARATION**

We, the Directors, hereby certify and declare that, all relevant provisions of the Companies Act, 1956, notified sections of Companies Act, 2013 and the guidelines issued by the Government of India or the regulations / guidelines issued by Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, 1956, notified sections of Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. We further certify that all the disclosures and statements made in the Prospectus are true and correct.

#### Signed by the Directors of our Company

Name	DIN	<b>Designation</b> Signature							
Arun Kumar Jain	00438324	Chairman & Managing Director							
Rajat Jain	00438444	Executive Director							
Praveen Kumar Aggarwal	00508769	Non-Executive and Independent Director							
Surender Pal Singh Chauhan	06706390	Non-Executive and Independent Director							

Date: February 01, 2014

Place: New Delhi



Annexure A

FORMAT FOR DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY SARTHI CAPITAL ADVISOR PRIVATE LIMITED

Sr. No	Issue Name	Issue Size (Cr)	Issue Price (Rs.)	Listing date	Openin g price on listing date	Closing price on listing date	% change in price on listing date (closing) vs issue price	Benchmar k index on listing date (closing)	Closing price as on 10 <sup>th</sup> calend er day from listing day	Benchmar k index as on 10 <sup>th</sup> calend er day from listing day (closing)	Closing price as on 20th cale nder day from listing agreeme nt	Benchmark index as on 20 <sup>th</sup> calender day from listing day (closing)	Closing price as on 30th cale nder day from listing day	Benchmark index as on 30 <sup>th</sup> calender day from listing day (closing)
1	Bothra Metals & Alloys Limited	12.21	25.00	March 25, 2013	25.50	25.00	0.00	18,681.42	25.75	18,509.70	26.50	18,357.80	27.75	19,406.85
2	Tiger Logistic s (India) Limited	7.52	66.00	Septe mber 12, 2013	69.20	69.10	4.70	19,781.88	65.85	19,900.96	67.40	19,902.07	60.00	20,607.54
3	R J Bio- Tech Limited	5.00	20.00	Septe mber 25, 2013	21.00	22.05	5.00	19,856.24	25.50	19,895.10	44.35	20,547.62	42.55	20,683.52
4	RCI Industri es & Technol ogies	11.52	40.00	Januar y 21, 2014	41.00	38.05	(4.87)	21,251.12	31.05	20,513.85	-	-	-	-



Limited							

Sources: All share price data is from www.bseindia.com

#### Note:-

- 1. The BSE Sensex is considered as the Benchmark Index
- 2. Price on BSE is considered for all of the above calculations
- 3. In case 10<sup>th</sup>/20<sup>th</sup>/30<sup>th</sup> day is not a trading day (trading holiday), closing price on BSE of the next trading day has been considered
- 4. In case 10<sup>th</sup>/20<sup>th</sup>/30<sup>th</sup> day there is no trade then the closing price of the next day when trading has taken place has been considered

TABLE 2: SUMMARY STATEMENT OF DISCLOSURE

Financial year	Total no. of IPO	Total funds raised ( Rs.Cr)	Nos of IPOs trading at discount on listing date			Nos of IPOs trading at Premium on listing date			Nos of IPOs trading at discount on 30 <sup>th</sup> Calender day from listing date			Nos of IPOs trading at premium on 30 <sup>th</sup> Calender day from listing date		
			Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
12-13	1	12.21	-	-	-	-	-		-	-	-	-	-	-
13-14	3	24.03	-	-	1	-	-	2	-	-	1	-	1	-

As on the listing day, the price of Bothra Metals & Alloys Limited is exactly equal to its Issue Price and hence it is neither trading at Premium or Discount.