

#### **CROWN LIFTERS LIMITED**

Our Company was incorporated as Crown Lifters Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated December 27, 2002 in Mumbai. Subsequently, our Company was converted into public limited company pursuant to which the name of our Company was changed to "Crown Lifters Limited" vide fresh certificate of incorporation dated June 14, 2016. The Corporate Identification Number of Our Company is U74210MH2002PLC138439. For further details please refer to chapter titled 'Our History and Certain Other Corporate Matters' beginning on page 112 of this Prospectus.

Registered Office: 104, Raheja Plaza, Shah Industrial Estate, Veera Desai Road, Andheri (W), Mumbai - 400053, Maharashtra, India

Tel No: +91 22 26742122/ 2829; E-mail: admin@crownlifters.com; Website: www.crownlifters.com

Contact Person: Mr. Karim Kamruddin Jaria, Managing Director

Promoter of our Company: Mr. Karim Kamruddin Jaria

THE ISSUE

PUBLIC ISSUE OF 5,52,000 EQUITY SHARES OF FACE VALUE OF Rs. 10/- EACH FULLY PAID UP OF CROWN LIFTERS LIMITED ("CROWN LIFTERS" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF Rs. 121/- PER EQUITY SHARE (THE "ISSUE PRICE") (INCLUDING A SHARE PREMIUM OF Rs. 111/- PER EQUITY SHARE AGGREGATING Rs. 667.92 LAKHS (THE "ISSUE") BY OUR COMPANY, OF WHICH 28,000 EQUITY SHARES OF Rs. 10/- EACH FULLY PAID UP WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 5,24,000 EQUITY SHARES OF Rs. 10/- EACH FULLY PAID UP IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.51% AND 25.17% RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF THE COMPANY.

THE FACE VALUE OF THE EQUITY SHARES IS Rs. 10/- EACH. THE ISSUE PRICE IS Rs. 121/- THE ISSUE PRICE IS 12.10 TIMES THE FACE VALUE.

THIS ISSUE IS BEING IN TERMS OF CHAPTER XB OF THE SEBI (ICDR) REGULATIONS, 2009 (AS AMENDED FROM TIME TO TIME)

For further details please refer to "Section VII - Issue Information" beginning on Page 205 of this Prospectus.

All potential investors shall participate in the Issue through Application Supported by Blocked Amount ("ASBA") process providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to "Issue Procedure" on page 205 of this Prospectus.

**RISK IN RELATION TO THE FIRST ISSUE** 

This being the first issue of Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is Rs.10/- and the Issue Price is 12.10 times of the face value. The Issue Price (as determined and justified by the Company and the Lead Manager as stated under chapter titled "Basis for Issue Price" beginning on page 84 of this Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares of our Company or regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS

Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the Risk Factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI") nor does SEBI guarantee the accuracy or adequacy of this Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" on page 19 of this Prospectus.

COMPANY'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Prospectus contains all information with regard to our Company and the Issue, which is material in the context of this Issue; that the information contained in this Prospectus is true and correct in all material aspects and is not misleading in any material respect; that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

LISTING The Equity Shares offered through this Prospectus are proposed to be listed on the NSE Emerge Platform. In terms of the Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. Our Company has received an approval letter dated August 16, 2016 from NSE for using its name in this offer document for listing of our Equity Shares on the NSE Emerge Platform. For the purpose of this Issue, the Designated Stock Exchange will be the National Stock Exchange of India Limited ("NSE").

	LEAD MANAGER TO THE ISSUE	REGISTRAR TO THE ISSUE	
	SARTHI CAPITAL ADVISORS PRIVATE	BIGSHARE SERVICES PRIVATE	
	LIMITED	LIMITED	
	159/11, Amar Brass Compound,	E2 Ansa Industrial Estate,	
	Vidyanagari Marg, Kalina, Santacruz (E),	Sakivihar Road, Sakinaka	
	Mumbai - 400098	Andheri East, Mumbai – 400072.	
$\div$	Tel: (022) 26528671/72	<b>Tel:</b> +91 22 40430200	
	Fax:(022) 26528673	<b>Fax:</b> +91 22 28475207	
SARTHI	Investor Grievance Email:ipo@sarthiwm.in	<b>E-mail:</b> ipo@bigshareonline.com	
	Website: www.sarthi.in	Website: www.bigshareonline.com	
Contact Person: Mr. Deepak Sharma		Contact Person: Mr. Ashok Shetty	
SEBI Registration No.: INM000012011		SEBI Registration No.: INR000001385	
ISSUE PROGRAMME			
ISSUE OPENS ON : September 09, 2016 ISSUE CLOSES ON : September 19, 2016		ISSUE CLOSES ON : September 19, 2016	



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The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended (U.S. Securities Actl) or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, —U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



### SECTION – I GENERAL INFORMATION

### **DEFINITIONS AND ABBREVIATIONS**

In this Prospectus, unless the context otherwise requires, the terms and abbreviations stated hereunder shall have the meanings as assigned therewith.

Company Related Terms		
Term	Description	
Articles or Articles of Association or AOA	The articles of association of our Company, as amended from time to time	
Auditor or Statutory Auditor	The Auditor of the Company being M/s. Deepal Rana And Co. Chartered Accountants, having their office at 56/A, Shreenath Bhawan, Gr. Flr, 1 <sup>st</sup> Khattar Lane, Thakurdwar, Mumbai - 400002.	
Banker to our Company	DCB Bank Limited	
"Board" or "Board of Directors" or "our Board"	The Board of Directors of our Company, as duly constituted from time to time, or committee(s) thereof	
Company Secretary and Compliance Officer	Ms. Priyanka Sanatkumar Shastri	
"Crown Lifters Limited", or "Crown Lifters", or "the Company", or "our Company" or "we", "us", or "our" and the "Issuer Company".	Crown Lifters Limited, a public limited company incorporated under the provisions of the Companies Act, 1956.	
CMPL Amalgamation Scheme	Scheme of amalgamation filed by our Company and CMPL before the High Court of Mumbai for its approval, under sections 391 to 394 of the Companies Act, 1956 which was sanctioned by the High Court of Mumbai pursuant to an order dated September 14, 2012 with effect from January 31, 2012 and consequent to which our Company acquired all the assets, liabilities and reserves of CMPL.	
Director(s)	The Director(s) of our Company, unless otherwise specified	
Equity Shares	Equity Shares of our Company of face value of Rs.10/-each	
Equity Shareholders	Persons holding equity shares of our Company	
Group Companies	Includes those companies, firms and ventures promoted by our Promoter, irrespective of whether such entities are covered under the Companies Act and disclosed in the chapter titled "Our Group Entities" beginning on page 132 of this Prospectus.	
Memorandum of Association or Memorandum or MOA	The memorandum of association of our Company, as amended from time to time.	



Peer Review Auditor	The peer review Auditor of the Company being RPMD & Associates having their office at AB-17, Ist Floor, Shalimar Bagh, New Delhi-110088
"Promoter" or "our Promoter"	Promoter of our company being Mr. Karim Kamruddin Jaria
Promoter Group	Includes such persons and entities constituting our promoter group in terms of Regulation 2(zb) of the SEBI (ICDR) Regulations and a list of which is provided in the chapter titled "Our Promoter and Promoter Group" beginning on page 129 of this Prospectus.
Registered Office	The Registered Office of our Company located at104, Raheja Plaza, Shah Industrial Estate, Veera Desai Road, Andheri (W), Mumbai – 400053.
RoC	Registrar of Companies, Mumbai, Maharashtra.



### **Issue Related Terms**

Term	Description	
Allocation / Allocation of Equity Shares	The Allocation of Equity Shares of our Company pursuant to Fresh Issue of Equity Shares to the successful Applicants	
Allotment/ Allot/ Allotted	Issue an allotment of Equity Shares of our Company pursuant to Fresh Issue of the Equity Shares to the successful Applicants	
Allottee(s)	Successful Applicants to whom Equity Shares of our Company shall have been allotted	
Applicant	Any prospective investor who makes an application for Equity Shares of our Company in terms of this Prospectus.	
Application Amount	The amount at which the Applicant makes an application for Equity Shares of our Company in terms of this Prospectus.	
Application Form	The Form in terms of which the prospective investors shall apply for our Equity Shares in the Issue.	
ASBA/ Application Supported by Blocked Amount.	Applications Supported by Blocked Amount (ASBA) means an application for Subscribing to the Issue containing an authorization to block the application money in a bank account maintained with SCSB.	
ASBA Account	Account maintained with SCSBs which will be blocked by such SCSBs to the extent of the Application Amount.	
ASBA Application Location(s)/ Specified Cities	Locations at which ASBA Applications can be uploaded by the SCSBs, namely Mumbai, New Delhi, Chennai, Kolkata, Ahmedabad, Rajkot, Bangalore, Hyderabad, Pune, Baroda and Surat.	
ASBA Investor/ASBA applicant	Any prospective investor(s)/applicants(s) in this Issue who apply (ies) through the ASBA process.	
Banker(s) to the Issue/ Public Issue Bank(s).	The banks which are clearing members and registered with SEBI as Banker to an Issue with whom the Public Issue Account will be opened and in this case being Yes Bank Limited and DCB Bank Limited.	
Basis of Allotment	The basis on which Equity Shares will be Allotted to the successful Applicants under the Issue and which is described under chapter titled " <i>Issue Procedure</i> " beginning on page 211 of this Prospectus.	
Controlling Branch	Such branch of the SCSBs which coordinate Applications under this Issue by the ASBA Applicants with the Registrar to the Issue and the Stock Exchange and a list of which is available at http://www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.	
Demographic Details	The demographic details of the Applicants such as their address, PAN, occupation and bank account details.	



Term	Description
Depository Participant	A Depository Participant as defined under the Depositories Act, 1996.
Designated Branches	Such branches of the SCSBs which shall collect the ASBA Forms from the ASBA Applicants and a list of which is available at www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.
Designated Date	The date on which funds are transferred from the amount blocked by the SCSBs is transferred from the ASBA Account to the Public Issue Account, as appropriate, after the Issue is closed, following which the Equity Shares shall be allotted/transfer to the successful Applicants.
Designated Stock Exchange	Emerge Platform of National Stock Exchange of India Limited (NSE)
Prospectus	The Prospectus issued in accordance with section 26of the Companies Act, 2013 and filed with the NSE under SEBI (ICDR) Regulations.
Eligible NRIs	NRIs from jurisdictions outside India where it is not unlawful to make an issue or invitation under the Issue and in relation to whom this Prospectus constitutes an invitation to subscribe to the Equity Shares offered herein.
Emerge Platform of NSE	The Emerge Platform of NSE for listing of Equity Shares offered under Chapter XB of the SEBI (ICDR) Regulations which was approved by SEBI as an NSE Emerge on October 14, 2011.
First/ Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form.
Issue/ Issue Size/ Initial Public Issue/ Initial Public Offer/ Initial Public Offering/ IPO	Public Issue of 5,52,000Equity Shares of face value of Rs. 10/- each fully paid of Crown Lifters Limited for cash at a price of Rs.121/- per Equity Share (including a premium of Rs. 111/-per Equity Share) aggregating Rs. 667.92 Lakhs.
Issue Agreement	The agreement dated June 24, 2016, between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue.
Issue Closing Date	The date on which Issue closes for subscription
Issue Opening Date	The date on which Issue opens for subscription
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both the days during which prospective Investors may submit their application.
Issue Price	The price at which the Equity Shares are being issued by our Company under this Prospectus being Rs. 121/-per Equity Share of face value of Rs.10/-each fully paid
Issue Proceeds	Proceeds from the fresh Issue that will be available to our Company, being Rs.667.92Lakhs



Term	Description
Listing Agreement	The Equity Listing Agreement to be signed between our Company and theNSE Emerge Platform.
Lead Manager/ LM	Lead Manager to the Issue in this case being Sarthi Capital Advisors Private Limited, SEBI Registered Category I Merchant Banker.
Market Making Agreement	Market Making Agreement dated August 23, 2016 between our Company, LM and Market Maker
Market Maker	Market Maker appointed by our Company from time to time, in this case being Choice Equity Broking Private Limited, who has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for any other period as may be notified by SEBI from time to time.
Market Maker Reservation Portion	The Reserved Portion of 28,000Equity Shares of face value of Rs.10/-each fully paid for cash at a price of Rs. 121/- per Equity Share aggregating Rs. 33.88 Lakhs for the Market Maker in this Issue.
Mutual Fund(s)	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time.
NIF	National Investment Fund set up by resolution F. No. 2/3/2005-DD-II dated November 23, 2005 of Government of India published in the Gazette of India
Net Issue	The Issue excluding the Market Maker Reservation Portion of 5,24,000 Equity Shares of face value of Rs. 10/- each fully paid for cash at a price of Rs. 121/- Equity Share aggregating Rs. 634.04Lakhs by our Company.
Net Proceeds	The Issue Proceeds, less the Issue related expenses, received by the Company. For further information about use of the Issue Proceeds and the Issue expenses, please refer to the chapter titled "Objects of the Issue" beginning on page 81 of this Prospectus.
Non Institutional Investors	All Applicants that are not Qualified Institutional Buyers or Retail Individual Investors and who have Applied for Equity Shares for an amount more than Rs. 2,00,000.
OCB/Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue.
Payment through electronic transfer of funds	Payment through NECS, NEFT or Direct Credit, as applicable.
Person/Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited



Term	Description	
	liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.	
Prospectus	The Prospectus, filed with RoC containing, <i>interalia</i> , the issue opening and closing dates and other information.	
Public Issue Account(s)	Account(s) opened with the Public Issue Banks/Bankers to the Issue for the Issue.	
Public Issue Account Agreement	Agreement entered into by our Company, the Registrar to the Issue, the Lead Manager, and the Public Issue Banks/Bankers to the Issue for collection of the Application Amounts.	
Qualified Institutional Buyers or QIBs	QIBs, as defined under the SEBI ICDR Regulations, including public financial institutions as specified in Section 2(72) of the Companies Act, 2013 scheduled commercial banks, mutual fund registered with SEBI, FII and sub-account (other than a sub-account which is a foreign corporate or foreign individual) registered with SEBI, multilateral and bilateral development financial institution, venture capital fund registered with SEBI, foreign venture capital investor registered with SEBI, state industrial development corporation, insurance company registered with Insurance Regulatory and Development Authority, provident fund with minimum corpus of Rs. 2,500 lakhs, pension fund with minimum corpus of Rs. 2,500 lakhs, NIF, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India.	
Refund Account (s)	Account(s) to which monies to be refunded to the Applicants shall be transferred from the Public Issue Account in case listing of the Equity Shares does not occur	
Refund Bank(s) / Refund Banker(s)	Bank(s) which is / are clearing member(s) and registered with the SEBI as Bankers to the Issue at which the Refund Accounts will be opened in case listing of the Equity Shares does not occur, in this case being DCB Bank Limited.	
Registrar /Registrar to the Issue	Registrar to the Issue, in this case being Bigshare Services Private Limited having registered office at E2, Ansa Industrial Estate, Saki Vihar Road, Sakinaka, Mumbai– 400072.	
Retail Individual Investor	Individual Applicants, or minors applying through their natural guardians, including HUFs (applying through their <i>Karta</i> ) and ASBA Applicants, who apply for an amount less than or equal to Rs. 2,00,000.	
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares in any of their Application Forms or any previous Revision Form(s).	
SCSB/ Self Certified Syndicate Banker.	Shall mean a Banker to an Issue registered under SEBI (Bankers to an Issue) Regulations, 1994, as amended from time to time, and which offer the service of making Application/s Supported by Blocked Amount including blocking of bank account and a list of which is available on	



Term	Description
	http://www.sebi.gov.in/cms/sebi_data/attachdocs/1470396128652.html or at such other website as may be prescribed by SEBI from time to time.
Underwriters	Sarthi Capital Advisors Private Limited.
Underwriting Agreement	The agreement dated June 24, 2016entered into between the Underwriters and our Company.
Working Day	Unless the context otherwise requires: Working Days shall be all trading days of stock exchange excluding Sundays and bank holidays in accordance with the SEBI circular no. SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016.



### **Technical and Industry Terms**

Term	Description
ВОР	Balance of Payments
CAD	Current Account Deficit
CMIE	Centre For Monitoring Indian Economy
CSO	Central Statistics Office
DIPP	Department of Industrial Policy and Promotion
GDP	Gross Domestic Product
GVA	Gross Value Added
GW	GigaWatt
IBEF	India Brand Equity Foundation
IIP	Index Of Industrial Production
IMF	International Monetary Fund
IPP	Independent Power Producers
MHE	Material Handling Equipment
MOSPI	Ministry of Statistics and Programme Implementation
MT	Metric Ton
MTOE	Million Tonnes of Oil Equivalent
РРР	Purchasing Power Parity
Q1	Quarter 1
Q2	Quarter 2
Q3	Quarter 3



### Conventional and General Terms/ Abbreviations

Term	Description
A/C	Account
Act	The Companies Act, 1956 as amended from time to time, including sections of Companies Act, 2013 wherever notified by the Central Government.
AGM	Annual General Meeting
Articles	Articles of Association of the Company as originally framed or as altered from time to time in pursuance of any previous companies law or of this Act
AS	Accounting Standards as issued by the Institute of Chartered Accountants of India.
A.Y.	Assessment Year
ASBA	Applications Supported by Blocked Amount
B.A	Bachelor of Arts
B.Com	Bachelors Degree in Commerce
B.Sc	Bachelors Degree in Science
BIFR	Board for Industrial and Financial Reconstruction
BL	Block Level
CAGR	Compounded Annual Growth Rate
CDSL	Central Depository Services (India) Limited
CESTAT	Customs, Excise and Service Tax Appellate Tribunal
CENVAT	Central Value Added Tax
CIN	Corporate Identification Number
Companies Act	Companies Act, 1956 as amended from time to time, including sections of Companies Act, 2013 wherever notified by the Central Government.
CSO	Central Statistical Organization
Depositories	NSDL and CDSL; Depositories registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, as amended from time to time.
Depositories Act	The Depositories Act, 1996, as amended from time to time.
DIN	Director Identification Number



DP	Depository Participant
DP ID	Depository Participant's Identity
DB	Designated Branch
EBIDTA	Earnings before Interest, Depreciation, Tax, Amortization and extraordinary items.
ECS	Electronic Clearing Services
EGM	Extraordinary General Meeting
ESIC	Employee State Insurance Corporation
ESOP	Employee Stock Option Plan
EPS	Earnings per Share
FDI	Foreign Direct Investment
FCNR Account	Foreign Currency Non Resident Account
FEMA	Foreign Exchange Management Act, as amended from time to time and the regulations framed there under.
FEMA Regulations	FEMA (Transfer or Issue of Security by Person Resident Outside India) Regulations, 2000 and amendments thereto.
FII(s)	Foreign Institutional Investors
FIs	Financial Institutions
FIPB	The Foreign Investment Promotion Board, Ministry of Finance, Government of India.
FV	Face Value
FVCI	Foreign Venture Capital Investor registered under the Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000.
F.Y	Financial Year
GAAP	Generally Accepted Accounting Principles
GDP	Gross Domestic Product
GOI	Government of India.
HNI	High Net worth Individual
HUF	Hindu Undivided Family

ICDR Regulations/ SEBI Regulations/ SEBI (ICDR) Regulations	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended from time to time.	
Indian GAAP	Generally accepted accounting principles in India.	
ICAI	Institute of Chartered Accountants of India	
ICSI	Institute of Company Secretaries of India	
IFRS	International financial reporting standards.	
IPC	Indian Penal Code	
IPO	Initial Public Offering	
IPR	Intellectual Property Right	
IT	Information Technology	
IT Act	The Income-tax Act, 1961 as amended from time to time except as stated otherwise.	
IT Rules	The Income-tax Rules, 1962, as amended from time to time	
INR	Indian National Rupee	
JV	Joint venture	
КМР	The officers declared as a Key Managerial Personnel and as mentioned in the chapter titled " <i>Our Management</i> " beginning on page 116 of this Prospectus.	
Ltd.	Limited	
MBA	Master in Business Administration	
M.Com	Master Degree in Commerce	
MD	Managing Director	
MoU	Memorandum of Understanding	
MNC	Multinational corporation	
N/A or NA	Not Applicable	
NAV	Net Asset Value	
NECS	National Electronic Clearing Services	
NEFT	National Electronic Fund Transfer	
Net Worth	The aggregate of the paid up share capital, share premium account, and	



NOCNo Objection CertificateNPVNet Present ValueNRNon ResidentNRE AccountNon Resident External AccountNRINon Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.NRO AccountNon Resident Ordinary AccountNRO AccountNon Resident Ordinary AccountNSDLNational Securities Depository Limited.NSENational Stock Exchange of India Limitedp.a.per annumPANPermanent Account NumberPATProfit After TaxPvt.PrivatePBTProfit Before TaxP/E RatioPrice Earnings RatioPOAPower of AttorneyPIOPersons of India OriginQIBQualified Institutional BuyerRBIReserve Bank of India Act, 1934, as amended from time to timeRonReturn on Net Worth.Rs. / INRIndian RupeesRICSReal Time Gross SettlementSCRASecurities Contracts (Resultion) Act, 1956		reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account	
NRNon ResidentNRE AccountNon Resident External AccountNRINon Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.NRO AccountNon Resident Ordinary AccountNRO AccountNon Resident Ordinary AccountNSDLNational Securities Depository Limited.NSENational Stock Exchange of India Limitedp.a.per annumPANPermanent Account NumberPATProfit After TaxPvt.PrivatePBTProfit Before TaxPVE RatioPrice Earnings RatioPOAPower of AttorneyPIOPersons of India OriginQIBQualified Institutional BuyerRBIReserve Bank of India Act, 1934, as amended from time to timeRonReturn on Net Worth.Rs, /INRIndian RupeesRTGSReal Time Gross Settlement	NOC	No Objection Certificate	
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NRINon Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.NRO AccountNon Resident Ordinary AccountNSDLNational Securities Depository Limited.NSENational Stock Exchange of India Limitedp.a.per annumPANPermanent Account NumberPATProfit After TaxPvt.PrivatePBTProfit Before TaxP/E RatioPrice Earnings RatioPOAPower of AttorneyPIOPersons of India OriginQIBQualified Institutional BuyerRBIReserve Bank of IndiaRBI ActThe Reserve Bank of India Act, 1934, as amended from time to timeRonReturn on Net Worth.Rs. / INRIndian RupeesRTGSReal Time Gross Settlement	NR	Non Resident	
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QIBQualified Institutional BuyerRBIReserve Bank of IndiaRBI ActThe Reserve Bank of India Act, 1934, as amended from time to timeRonReturn on Net Worth.Rs. / INRIndian RupeesRTGSReal Time Gross Settlement	РОА	Power of Attorney	
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RBI ActThe Reserve Bank of India Act, 1934, as amended from time to timeRonReturn on Net Worth.Rs. / INRIndian RupeesRTGSReal Time Gross Settlement	QIB	Qualified Institutional Buyer	
RonReturn on Net Worth.Rs. / INRIndian RupeesRTGSReal Time Gross Settlement	RBI	Reserve Bank of India	
Rs. / INRIndian RupeesRTGSReal Time Gross Settlement	RBI Act	The Reserve Bank of India Act, 1934, as amended from time to time	
RTGS     Real Time Gross Settlement	Ron	Return on Net Worth.	
	Rs. / INR	Indian Rupees	
SCRA Securities Contracts (Regulation) Act 1956	RTGS	Real Time Gross Settlement	
	SCRA	Securities Contracts (Regulation) Act, 1956	



SCRR	Securities Contracts (Regulation) Rules, 1957	
SCSB	Self-Certified Syndicate Bank	
SEBI	Securities and Exchange Board of India.	
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended from time to time.	
SEBI Insider Trading Regulations	The SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended from time to time, including instructions and clarifications issued by SEBI from time to time.	
SEBI Takeover Regulations /Takeover Regulations / Takeover Code	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended from time to time, including instructions and clarifications issued by SEBI from time to time.	
Sec.	Section	
SICA	Sick Industrial Companies (Special Provisions) Act, 1985, as amended from time to time.	
SSI Undertaking	Small Scale Industrial Undertaking	
Stock Exchange (s)	NSE Emerge Platform	
Sq.	Square	
Sq. mtr	Square Meter	
TAN	Tax Deduction Account Number	
TRS	Transaction Registration Slip	
TIN	IN Taxpayers Identification Number	
TNW	Total Net Worth	
u/s	Under Section	
UIN	Unique Identification Number	
US/ U.S. / USA United States of America		
USD or US\$	United States Dollar	
U.S. GAAP	Generally accepted accounting principles in the United States of America	
UOI	Union of India	
Venture Capital Fund(s)/ VCF(s)	Venture capital funds as defined and registered with SEBI under the Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996, as amended from time to time.	



WDV	Written Down Value	
w.e.f.	With effect from	
YoY	Year over Year	

Notwithstanding the following: -

(i) In the section titled '*Main Provisions of the Articles of Association*' beginning on page 226 of this Prospectus, defined terms shall have the meaning given to such terms in that section;

(ii) In the section titled '*Financial Statements*' beginning on page 136 of this Prospectus, defined terms shall have the meaning given to such terms in that section; and

(iii) In the chapter titled "Statement of Possible Tax Benefits" beginning on page 86 of this Prospectus, defined terms shall have the meaning given to such terms in that chapter.



### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

### FINANCIAL DATA

Unless stated otherwise, the financial data included in this Prospectus are extracted from the restated financial statements of our Company, prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled 'Financial Statements' beginning on page 136 of this Prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act, and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on 1<sup>st</sup> April of each year and ends on 31<sup>st</sup> March of the next year. All references to a particular fiscal year are to the 12 month period ended 31<sup>st</sup> March of that year. In this Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly to what extent, the financial statements included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled 'Financial Statements' beginning on page 136 of this Prospectus.

#### **CURRENCY OF PRESENTATION**

In this Prospectus, references to "Rupees" or "Rs." or "INR"are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$"or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten millions' and 'billion / bn./ Billions' means 'one hundred crores'.

#### INDUSTRY & MARKET DATA

Unless otherwise stated, Industry & Market data used throughout this Prospectus have been obtained from Indian Brand Equity Foundation (IBEF), CMIE, Asian Development Bank, MOSPI, ://indiabudget.nic.in Volume 1,RBI, DIPP. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness are not guaranteed and their reliability cannot be assured. Although we believe that industry data used in this Prospectus is reliable, it has not been independently verified. Similarly, internal Company reports, while believed by us to be reliable, have not been verified by any independent sources.

Further the extent to which the market and industry data presented in this Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.



#### FORWARD-LOOKING STATEMENTS

This Prospectus contains certain "forward-looking statements". These forward looking statements can generally be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "shall", "will", "will continue", "will pursue" or other words or phrases of similar meaning. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results and property valuations to differ materially from those contemplated by the relevant forward looking statement.

Important factors that could cause actual results to differ materially from our expectations include, among others:

- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- Changes in laws and regulations relating to the sectors/areas in which we operate;
- Increased competition in Material Handling Industry.
- Factors affecting Material Handling Industry.
- Our ability to successfully implement our growth strategy and expansion plans;
- Any adverse outcome in the legal proceedings in which we are involved;
- Our failure to keep pace with rapid changes in technology;
- Our ability to meet our capital expenditure requirements;
- Fluctuations in operating costs;
- Our ability to attract and retain qualified personnel;
- Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- Changes in government policies and regulatory actions that apply to or affect our business.
- Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- The performance of the financial markets in India and globally;
- The occurrence of natural disasters or calamities;
- Other factors beyond our control;
- Our ability to manage risks that arise from these factors;

For a further discussion of factors that could cause our actual results to differ, refer to section titled "Risk Factors" and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 19 and 174 respectively of this Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Future looking statements speak only as of the date of this Prospectus. Neither we, our Directors, Underwriter, Merchant Banker nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the LM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange.



### SECTION II – RISK FACTORS

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. In making an investment decision prospective investors must rely on their own examination of our Company and the terms of this offer including the merits and risks involved. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks and uncertainties not known to us or that we currently deem immaterial may also have an adverse effect on our business. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations and financial condition could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. Additionally, our business operations could also be affected by additional factors that are not presently known to us or that we currently consider as immaterial to our operations.

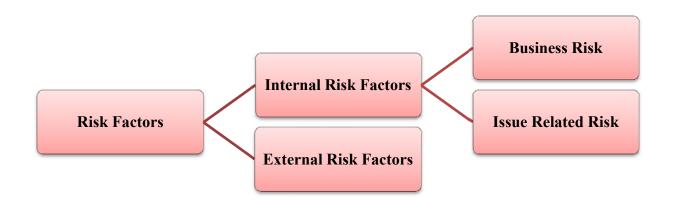
Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other implications of any of the risks mentioned herein. To obtain a complete understanding, you should read this section in conjunction with the chapters titled "Our Business" beginning on page 100, "Our Industry" beginning on page 94 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 174 respectively, of this Prospectus as well as other financial information contained herein.

The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively;
- Some events may not be material at present but may have material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence the same has not been disclosed in such risk factors. Unless otherwise stated, the financial information of the Company used in this section is derived from our financial statements under Indian GAAP, as restated in this Prospectus. Unless otherwise stated, we are not in a position to specify or quantify the financial or other risks mentioned herein. For capitalized terms used but not defined in this chapter, refer to the chapter titled "Definitions and Abbreviations" beginning on page 3 of this Prospectus. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another.

The risk factors are classified as under for the sake of better clarity and increased understanding:





#### A. INTERNAL RISK FACTORS

#### A. Business Risks/ Company specific Risk

# 1. Our Company, its Promoter and Directors are involved in certain legal proceeding(s). Any adverse decision in such proceeding(s) may render us/them liable to liabilities/penalties and may adversely affect our business and results of operations.

Our Company, its Promoter and Directors are involved in certain legal proceedings and claims in relation to certain civil matters incidental to our business and operations. These legal proceedings are pending at different levels of adjudication before various courts and tribunals. Any adverse decision may render us/them liable to liabilities/penalties and may adversely affect our business and results of operations. A classification of these legal and other proceedings are as follows:

#### 1. LITIGATION RELATING TO THE COMPANY

#### Cases Filed Against Our Company

#### • Details of outstanding case with respect of Import Duty:

#### (a) Appeal No. 900/2013

Our Company purchased a second hand Crane and the parts of Cranes in auction conducted by the world renowned auctioneers, namely from M/s. Ritchie Bros, USA. Investigation was started by the Directorate of Revenue Intelligence regarding certain cranes imported in past and the said crane and the parts were also subjected to provisional assessment. We were asked to provide bank guarantee of Rs. 1,72,16,000/- for Crane which was returned by letter dated 19.02.2013. In respect of the parts of the Crane bank guarantee of Rs. 91,187/- was furnished along with bond and certificate of Chartered Engineer along with other document as required by the officers of the department. However, no communication of any kind was received by us thereafter. Our Company than received Order in Original No. 2161/2013 AM (I) dated April 27, 2013 issued under F. No. S/26-Misc-6075/2011-12 Gr. V stating that the consignment containing refurbished parts of the used cranes, is liable to confiscation under the provision of Sections 111(d) of the Customs Act, 1962 with a redeemed fine of Rs. 1,80,000/- . Penalty of Rs. 90,000/- under Sections 112(a) of the Customs Act, 1962 was also imposed. On August 08, 2013, we have filed an appeal for setting aside the impugned Order-in-Original No. 216/2013 AM(I) dated and for stay on operation of the impugned order till the final decision of the appeal.

The matter is still pending with Commissioner to Customs (Appeals), Mumbai-II, JNCH, Sheva and next date of hearing is not fixed.

#### (b) Appeal No. C/86803, 86804, 86805, 86415/14:

Our Company had purchased used Cranes and parts of Cranes. We have imported 35 consignments of cranes and accessories and the Customs determined that out of the said 35 consignments, 14 consignments were cleared on under stated values, 9 of which were cleared by Crown Lifters (partnership) and 5 consignments by Crown Lifters Private Limited. The Commissioner of Customs (Import) had passed the Order No. 12/2014/CAC/CC(1)/AB/Gr.V dated January 31, 2014:



### a. In respect of imports through Crown Lifter:

- 1. Rejected the declared value of Rs. 2,58,19,285/- CIF in respect of the 09 consignments redetermining the value to Rs. 6,41,35,050/- and ordered for confiscation of the same.
- 2. Gave option to redeem the goods on payment of redemption fine of Rs. 65,00,000/-
- 3. Imposed total penalty of Rs. 45,00,000/-

### b. In respect of imports through Crown Lifter Private Limited:

- 1. Rejected the declared value of Rs. 1,27,07,511/- CIF in respect of the 05 consignments redetermining the value to Rs. 2,67,62,450/- and ordered for confiscation of the same.
- 2. Confirmed differential duty along with interest amounting to Rs. 37,94,773/-
- 3. Gave option to redeem the goods on payment of redemption fine of Rs. 26,00,000/-
- 4. Imposed total penalty of Rs. 68,74,773/-

We have filed an appeal against the said order and the Customs, Excise and Service Tax Appellate Tribunal, West Zonal Bench at Mumbai, Court No. II had allowed the appeal by passing Order No. A/1850-1853/15/CB dated June 24, 2015 remanding the case to the adjudicating authority for denovo consideration.

The matter is still pending with the Commissioner of Customs (Import), Mumbai.

### (c) Notice demanding Stamp Duty from General Stamp Office:

Our Company had received notice dated April 21, 2016 from General Stamp Office, Nagar Bhavan Fort, Mumbai – 400001 demanding for the payment of stamp duty of Rs. 3,51,300/- and interest thereto amounting to Rs. 21,078/-.pursuant to amalgamation of Crane and More Mumbai Private Limited with our Company.

### **Cases Filed By the Company**

### (a) FIR against M/s. DVS Fabricator & Erector Mr. S.P. Singh:

On July 15, 2016 we have filed FIR against M/s. DVS Fabricator & Erector Mr. S.P. Singh for illegal retention of our one crawler crane which was given to them on hiring basis in the month of November, 2015 for Rs. 5 Lakhs per month for 5 months.

### (b) Crown Lifters Pvt. Ltd. V/s. Future Generali India Insurance Company Limited

### Case No. CC/247/2013

On July 28, 2011 our Company had insured two consignments for consideration of Premium of Rs. 25,750.70 with Future Generali India Insurance Company Limited through their Agent Mr. Ronak Patel of Surat and he had issued their Marine Cargo Closing Slip dated July 28, 2011 Covering Risk from 28/7/2011 to 27/1/2012 for Rs. 3,89,07,000/- in respect of the Consignment under Invoice no. INVH/363-11-KL dated 11/07/2011 and it's Master Packing List. Thereafter they had issued their



Specific Marine Insurance Policy (Imports) No.2011-CO-181717-MIS dated 30/07/2011 from their Surat Office. The said Consignment was shipped on board the said Vessel on 02/08/2011 after the freight was "Prepaid" and likewise the other Consignment of Used and Refurbished 180 M.Tons Counter Weight Blocks packed in 19 Packages was entrusted to the Nordic Shipping Line LLC, Dubai for Carriage by Sea from Jebel Ali, Dubai to Mumbai on board the said Vessel BSLE VENUS, the said Consignment was also shipped on board the said Vessel on August 02, 2011 after the freight was "Prepaid".

The said Vessel while enroute from Dubai to Mumbai had experienced Heavy Weather and Rough Seas on August 05, 2011 and according to the information received by Nordic India Logistic, the Crane Superstructure Unit with Carbody, which was loaded on Deck of the said Vessel, without our knowledge and consent was "Washed Overboard" from the said Vessel during Heavy Weather and Rough Seas. Thereafter we had informed the Nordic India Logistic that they would hold them and the Owners of the said Vessel liable with all consequential damages of the said Two Consignments as they had breached the law and not intimated to them loading of the Crawler Crane on Deck of the said Vessel. For these losses we had registered the Claim for an amount of Rs. 3,73,81,900/-.

The Claim was rejected on the ground that (a) the Crane Stowed on Deck had "Fallen" and not a Peril covered by ICC (B) and that (b) the Deck Cargo is not considered as Goods under Rules for Construction of Policy and therefore allegedly not Covered under the Policy. The matter is still pending with National Consumer Dispute Redressal Commission, New Delhi and next date of hearing is fixed on September 07, 2016.

### (c) Legal Notice to M/s. Mooreliving India Building Solutions LLP

### Petition No: Co. Pet. 575/2015

Our Company had sent a legal notice under section 64(c) and 64(f) of the Limited Liability Partnership Act, 2008 dated January 22, 2014 to Mooreliving India Building Solutions LLP (MIBS) demanding Rs. 42,23,655/- along with interest at 18% p.a from the due date of invoices, against the order for hiring of one 120 Crawler Crane of capacity of 120MT.

Sr. No.	Invoice No./ Date	Amount (in Rs.)
1.	156/12-13/08-10-2012	1,05,060
2.	184/12-13/19-11-2012	2,50,000
3.	194/12-13/05-12-2012	4,86,538
	Service Tax @ 12.36%	60,137
4.	217/12-13/04-01-2013	5,50,000
	Service Tax @ 12.36%	67,980

Details of invoices raised are as given below:



5.	246/12-13/01-03-2013	5,50,000
	Service Tax @ 12.36%	67,980
6.	270-13-13-01-03-2013	5,50,000
	Service Tax @ 12.36%	67,980
7.	303/12-13/23.07.2013	5,50,000
	Service Tax @ 12.36%	67,980
8.	Debit Note/23-07-2013	8,50,000
	Total	42,23,655

From the above invoices except for the payment of Rs. 8,50,000/- towards mobilization, no further payments were made by MIBS. MIBS has acknowledged in writing the outstanding dues aggregating to the extent of Rs. 32,38,560/- as on March 31, 2013 and confirmed the amount payable against the bill no. 303 dated March 31, 2013 for Rs. 6,17,798/- and issued a cheque for an amount of Rs. 14,77,322/-. However, said cheque when deposited was returned dishonoured on account of payment being stopped by MIBS.

Our Company had filed Winding Up Petition against MIBS and Hon'ble High Court of Delhi at New Delhi had passed an order dated August 08, 2015asking MIBS to show cause as to why the company be not wound up.

### (d) Legal Notice to M/s. Essar Projects (India) Limited

### Petition No: CPL/1239/2015

Our Company had sent a legal notice under section 433 & 434 of Companies Act 1956 on July 15, 2014 to Essar Projects (India) Limited (Essar). The Essar had issued order for hiring of one Crawler Crane having capacity of 120MT and one Crawler Crane having capacity of 100MT for Indian Oil Corporation Limited site, one Crawler Crane having capacity of 250MT for their Mahan site, one Crawler Crane having capacity of 120MT for their Paradeep site and one 75MT Crawler Crane for their Ghogha site.

Details of order placed by Essar to our Company as given below:

Sr. No.	Order date	Order No. & Particulars	Crane
1.	23/06/2013	1062/S06/1600002778	One Crawler Crane having capacity of 120MT



2.	23/06/2013	1062/S06/1600002662	One Crawler Crane having capacity of 100MT
3.	24/11/2011	1051/S06/1500012314	One Crawler Crane having capacity of 250MT
4.	04/01/2011	1062/S06/1600000388	One Crawler Crane having capacity of 120MT
5.	20/10/2011	1271/S06/1600002500	One Crawler Crane having capacity of 75MT

The invoices raised by the company against above mentioned orders stood outstanding for a considerable period of time despite of repeated reminders.

Our Company had filed Winding Up Petition against Essar, demanding Rs. 94,74,364/-. We have received part of the said amount. The matter is still pending with Hon'ble High Court of Judicature at Bombay.

### **Cases pending with Tax Authorities**

The Following Income Tax demand is outstanding by our Company with the Tax Authority:

A.Y.	Section	Outstanding demand amount (in Rs.)	Pending with jurisdiction
2009-10	220(2)	1,564	СРС
2011-12	220(2)	898	Assessing Officer
2012-13	143(3)	36,73,582	Assessing Officer
2013-14	143(3)	2,180	Assessing Officer

### • Details of outstanding demand in respect of Income Tax:

• Our Company has also received notice dated June 20, 2016 u/s 143(2) of Income Tax Act 1961 in respect of AY 2014-15. The assessment proceedings are going on and any liability on account of scrutiny will crystallize on finalization of assessment.

• Details of outstanding demand in respect of TDS:



Our Company has received notice no. ITO(TDS)-1(1)4/TDS/2016-17 dated August 04, 2016 from Income Tax Officer, (TDS)-1(1)(4) demanding outstanding TDS under the Income Tax Act, 1961 amounting to Rs. 14,97,018/- including interest for F.Y. 2008-09 to 2014-15.

### Total outstanding demand in respect of TDS:

А.Ү.	Amount (in Rs.)
2008-09 to 2014-15	14,97,018
2015-16	300
Total	14,97,318

- Our Company has received notice DAR No-45/2012-13 dated September 24 2012 from Superintendent, Gr.IX, Service Tax, Div.IV, Mumbai-II requesting to pay the Government dues of sum of Rs. 47,19,029/- for year 2008-09, 2009-10 and 2010-11. The assessment proceedings are going on and any liability on account of scrutiny will crystallize on finalization of assessment.
- Our Company has received notice no. ST-VI/Dn.II/ITR-TDS/58/2016-17 dated August 16, 2016 from Assistant Commissioner Division II, Service Tax-VI, Mumbai, requesting to furnish the reconciliation statement with reasons for difference in income for 2014-15.

### 2. LITIGATIONS RELATING TO THE PROMOTER OF OUR COMPANY

### Case Pending With Tax Authorities

### Income Tax demand pending against our Promoter

• Mr. Karim Kamruddin Jaria:

A.Y	Section	Outstanding demand amount (in Rs.)	Pending with jurisdiction
2008-09	143(1)	5,92,570	Assessing Officer
2010-11	143(1a)	7,74,510	Assessing Officer

## 3. LITIGATIONS RELATING TO THE DIRECTORS OTHER THAN PROMOTER OF THE COMPANY

### **Case Pending With Tax Authorities**

• Details of outstanding demand in respect of Income Tax



### • Mr. Nizar Nooruddin Rajwani:

A.Y	Section	Outstanding demand amount(in Rs.)	Pending withjurisdiction
2007-08	143(1)	31,957	Assessing Officer

### • Details of outstanding demand in respect of Income Tax

### • Mrs. Salima Siraj Jaria:

A.Y	Section	Outstanding demand amount (in Rs.)	Pending with jurisdiction	
2011-12	143(1a)	34,650	Assessing Officer	

### 2. A decrease in capital investment and construction activity in Infrastructure sector.

A significant number of customers of our Company operate in infrastructure sector. Infrastructure project are affected by various factors namely government policies, economic growth and demographic pressures. There can be no assurance that the current levels of capital investment and construction activity in the infrastructure sector will grow, be maintained or not be reduced in the future. In particular, some of our customers may have trouble funding their capital expenditure or growth plans as funding may be dependent upon currency fluctuations, changes in fiscal and government policy and debt and equity market conditions, which may adversely impact these customers' ability to invest. Any failure to maintain, or a reduction in, the current levels of capital investment and construction activity in the infrastructure sector or any changes or delays in the timeline for the construction or completion of infrastructure projects may reduce the demand for our services and materially and adversely affect our revenue, profitability and growth.

### 3. We are subject to risks arising from exchange rate fluctuations.

The exchange rate between the Rupee and other currencies is variable and may continue to fluctuate in future. Fluctuations in the exchange rates may affect the Company to the extent of imports made and cost of services rendered in foreign currency terms. Any adverse fluctuations with respect to the exchange rate of any foreign currency for Indian Rupees may affect the Company's profitability, since Cranes and Parts thereto are imported by the Company.

## 4. Our indebtedness could adversely affect our ability to grow our business or react to changes in our business environment.

Our long term debts as per our restated summary statements was 3159.27 Lakhs as on 31<sup>st</sup> March, 2016 and our Debt Equity ratio was 61.95 as of such date. Our indebtedness could:



- require us to dedicate a substantial portion of our cash flow from operations to payments in respect of our indebtedness, thereby reducing the availability of our cash flow to fund working capital, capital expenditures and other general corporate expenditures;
- increase our vulnerability to adverse general economic or industry conditions;
- limit our flexibility in planning for, or reacting to, competition and/or changes in our business or our industry;
- limit our ability to borrow additional funds;
- Place us at a competitive disadvantage relative to competitors that have less debt or greater financial resources.

There can be no assurance that we will be able to generate enough cash flow from operations or that we will be able to obtain enough capital to service our debt or fund our planned capital expenditures. In addition, we may need to refinance some or all of our indebtedness. For further details, please see Statement of Financial Indebtedness beginning on page 169 of this Prospectus.

### 5. Our Company had incurred losses in financial year ended 2013-14.

Our Company had incurred losses during the financial year ended 2013-14. For further details regarding the performance of our Company, please refer to Chapter titled "Financial Information" beginning on page 136 of this Prospectus. If there are financial losses by our Company, it may not be perceived positively by external parties such as customers, bankers, lenders, suppliers etc, which may affect our credibility and business operations.

### 6. We have experienced negative cash flows in previous years. Any operating losses or negative cash flows in the future could adversely affect our results of operations and financial conditions.

Our Company had negative cash flows from our investing activities as well as financing activities in some of the previous year(s) as per the Audited Financial Statements and the same are summarized as under:

Particulars	As on March 31, 2016	As on March 31, 2015	As on March 31, 2014	As on March 31, 2013	As on March 31, 2012
Cash Flow from/ (used in) Operating Activities	707.09	563.92	903.98	646.67	445.78
Cash Flow from/ (used in) Investing Activities	(1870.22)	(57.39)	(543.13)	(488.51)	(312.41)
Cash Flow from/ (used in) Financing Activities	1208.50	(846.91)	(299.06)	(8.44)	(207.07)

(Rs in Lakhs)



Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If we are not able to generate sufficient cash flow in future, it may adversely affect our business and financial operations.

## 7. Our other income has increased from 15.48 Lacs in F.Y. 2014-15 to Rs. 185.11Lacs in F.Y. 2015-16 due to one time refund of Tax from Gujarat RTO.

Our company has received one time refund of tax from Gujarat RTO amounting to Rs. 168.14 Lacs in F.Y. 2015-16 due to which other income of our company has increased from 15.48 Lacs in F.Y. 2014-15 to Rs. 185.11Lacs in F.Y. 2015-16 and as a result, profit is higher in the F.Y. 2015-16 by this amount. This may not recur in future years.

### 8. Our Company has several contingent liabilities which if materialises may adversely affect the financial position of the Company.

As on March, 31 2016 our Company has contingent liabilities of Rs. 541.90 Lakhs towards bank guarantees, income tax demand, TDS demand, estimated income tax demands not provided for. The said contingent liabilities if materialises may adversely affect the financial position / working capital requirement of the Company, refer to Chapter titled "Financial Information" beginning on page 136 of this Prospectus.

#### 9. We have sold our cranes to M/s. Jack Maze and M/s. Powerlift Crane Rentals.

We have incorporated a Sole Proprietorship Firm named M/s. Jak Maze in which we have sold 1 crane and a Partnership Firm in the name of M/s. Powerlift Crane Rentals in which we have sold 7 cranes, which will lead to diversion of our businesses and competition. We do not have any non-compete agreement/ arrangement with these firms such a conflict of interest may have adverse effect on our business and growth. Further our revenues and profits may decrease due to fewer cranes being put to service in future years.

# 10. Our top 5 customers contribute approximately 97.93% of our revenues for the financial year ending March 31, 2016. Any loss of business from one or more of them may adversely affect our revenues and profitability.

Our top 5 customers contribute approximately 97.93% of our revenues for the financial year ended March 31, 2016. Any decline in our quality standards, growing competition and any change in the demand for our services by these customers may adversely affect our ability to retain them. We cannot assure that we shall generate the same quantum of business, or any business at all, from these customers, and loss of business from one or more of them may adversely affect our revenues and profitability. However, the composition and revenue generated from these clients might change as we continue to add new clients in normal course of business. We intend to retain our customers by offering solutions to address specific needs in a proactive, cost effective and time efficient manner. This helps us in providing better value to each customer thereby increasing our engagement with our new and existing customer base that presents a substantial opportunity for growth.

### 11. Our Company has filed certain forms with additional fees as prescribed under the Companies Act with Registrar of Companies.

Under the provisions of Companies Act, certain forms are required to be filed within prescribed timelines. In past our Company has exceeded such timeline for filing the forms and has paid additional



fees. If our company fails to comply with the provisions for filing of forms under the provisions of the Companies Act, then the company may have to get it compounded and every officer of the company who is in default is punishable with fine.

#### 12. Delays or defaults in client payments could result in a reduction of our profits.

We may be subject to working capital shortages due to delays or defaults in payments by clients. If clients defaults in their payments in due time to which we have devoted significant resources it could have a material adverse effect on our business, financial condition and results of operations and could cause the price of our Equity Shares to decline.

### 13. Our Company is not registered for Value Added Tax (VAT).

Our Company is not registered for Value Added Tax. As we are providing services to clients in the form of crane hire, we have registered for Service Tax vide registration certificate bearing no. AACCC3603JST001.

### 14. We have entered into certain transactions with related parties. These transactions or any future transactions with our related parties could potentially involve conflicts of interest.

We have entered into certain transactions with related parties including our Directors and Key Managerial Personnel and their relatives and may continue to do so in future. For absolute value of all transactions entered into with our related party entities please refer to Statement of Related Party Transactions of restated financials of the Company under chapter "Financial Statement" beginning on page 136 of this Prospectus. These transactions or any future transactions with our related parties could potentially involve conflicts of interest.

## 15. Our Promoter and promoter group will continue to retain significant control over our Company after the IPO.

Upon completion of the IPO, our Promoter and promoter group will continue to own majority of our Equity Shares. As a result, our Promoter and promoter group will be in a position to influence any shareholder action or approval requiring a majority vote, except where it is required otherwise by applicable laws or where they abstain from voting. They will also have the ability to control our business including matters relating any sale of all or substantially all its assets, the timing and distribution of dividends and the election or termination or appointment of its officers and directors. Further, the extent of their shareholding in the Company may result in the delay or prevention of a change of management or control of the Company, even if such a transaction may be beneficial to the other shareholders of the Company.

### 16. Our business is subject to various operating risks at Project sites, the occurrence of which can affect our results of operations and consequently, financial condition of our Company.

Our business operations are subject to operating risks, such as breakdown or failure of our cranes used at the project sites, weather conditions, shortage of consumables, performance below expected levels of efficiency, natural disasters, obsolescence, accidents, our inability to respond to technological advancements and emerging material handling industry standards and practices along with the need to comply with the directives of relevant government authorities. The occurrence of these risks, if any, could significantly affect our operating results, and the slowdown / shutdown of business operations may have a material adverse effect on our business operations and financial conditions.



### 17. Our profitability and results of operations may be adversely affected in the event of increases in the price of fuel costs.

The prices and supply of fuel costs, depend on factors not under our control, including but not limited to general economic conditions, global and domestic market prices, competition, production levels, transportation costs and import duties, and these prices are cyclical in nature. If, for any reason, there is hike in fuel prices our working capital cost will increase and our projects could be impaired. Any of these factors may materially and adversely affect our results of operations and financial condition.

## 18. Our indebtedness and the restrictive covenants imposed upon us in certain debt facilities could restrict our ability to conduct our business and grow our operations, which would adversely affect our financial condition and results of operations.

As of March 31, 2016, our secured borrowings were Rs. 2759.27 Lakhs. The agreements governing our existing indebtedness contain restrictions and limitations, such as restriction on, utilization of facility solely for the purpose sanctioned, incurring further indebtedness, creating further encumbrances on our assets, effecting any scheme of amalgamation or restructuring and undertaking guarantee obligations. In addition, some of these borrowings may contain financial covenants, which require us to maintain, among other matters, positive net worth. There can be no assurance that our Company has, and will, at all times have, complied with all of the terms of the said financing documents. Any failure to comply with the financial or other covenants or obtain the consents necessary to take the actions may affect our business and operations. Further, any failure to service our Company's indebtedness and/or to comply with all of the terms of the said financing documents could have an adverse effect on the operations and/or profitability of our Company.

#### 19. The unsecured loan availed by us is recallable by the lender at any time.

Our Company has availed unsecured loan which is recallable on demand by the lender. In such cases, the lender is empowered to require repayment of the facility at any point in time during the tenor. In case the loan is recalled on demand by the lender and our Company is unable to repay the outstanding amounts under the facility at that point, it would constitute an event of default under the respective loan agreements. See "Financial Indebtedness" in the chapter "Financial Information" beginning on page 136 of this Prospectus.

## 20. Our success depends largely upon the services of our Promoter and other Key Managerial Personnel and our ability to retain them. Our inability to attract and retain key managerial personnel may adversely affect the operations of our Company.

Our Company and our Promoter has built relations with suppliers, clients and other persons who are connected with our business. Further, our Key Managerial Personal also possesses the requisite domain knowledge to provide efficient services to our clients. Accordingly, our Company's performance is dependent upon the services of our Promoter and other Key Managerial Personnel. Our future performance will, therefore, depend upon the continued services of these persons. It is possible that we may lose our skilled and trained staff to our competitors and high attrition rates in particular, could result in a loss of domain and process knowledge. Demand for key managerial personnel in the industry is intense and our inability to attract and retain Key Managerial Personnel may affect the operations of our Company.

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21. Our logo **CROWN LIFTERS** is not registered. In case of no registration our brand building efforts may be hampered which might lead to an adverse effect on our business.



We have made application dated August 08, 2016 for registration of our Logo/trademark under the Trademarks Act, 1999 for getting the same registered. In case of rejection of said application, Our Company may not be able to successfully enforce or protect our intellectual property rights and obtain statutory protections available under the Trademarks Act, 1999, as otherwise available for registered trademarks. This could have a material adverse effect on our business, which in turn could adversely affect our results of operations.

## 22. Changes in government regulations or their implementation could disrupt our operations and adversely affect our business and results of operations.

Our business and industry is regulated by different laws, rules and regulations framed by the Central and State Government. These regulations can be amended/ changed on a short notice at the discretion of the Government. If we fail to comply with all applicable regulations or if the regulations governing our business or their implementation change adversely, we may incur increased costs or be subject to penalties, which could disrupt our operations and adversely affect our business and results of operations.

## 23. Our revenues and expenses are difficult to predict and can vary significantly from period to period, which could cause our share price to decline.

The economic environment, pricing pressure and decreased employee utilization rates could negatively impact our revenues and operating results. In the event that the Government of India or the government of another country changes its tax policies in a manner that is adverse to us, our tax expense may materially increase, reducing our profitability.

## 24. We do not own Offices from which we operate and the same is owned by our directors and relatives of our Promoter.

We do not own offices from which we operate, they are owned by Director & Relatives of our Promoter . A rent agreement has been executed dated 7<sup>th</sup> May, 2016 for using the same for business purposes at a monthly rental of 1,25,000/- . We cannot assure you that we will own, or have the right to occupy, this premises in future, or that we will be able to continue with the uninterrupted use of this premise, which may impair our operations and adversely affect our financial condition. For details on properties taken on lease/rent by us please refer to the heading titled "Property" in chapter titled "Our Business" beginning on page 100 of this Prospectus.

### 25. Our insurance coverage may not adequately protect us against certain operating hazards and this may have a material adverse effect on our business.

Our company has availed Workmen's Compensation for indemnity against legal liability for accidents for the total sum of Rs. 71.56 Lakhs for all the employees of the company and also our company has taken a total insurance for the sum of Rs 12,500 lakhs for the cranes owned by our company. However, the insurance cover taken by us may not be adequate enough for covering the entire future unforeseen liabilities that might occur in the normal course of business. Further, there can be no assurance that any claim under the insurance policies maintained by us will be honored fully, in part or on time by the insurers. To the extent that we suffer loss or damage that is not covered by insurance or which exceeds our insurance coverage, our business operations and cash flows may be affected. For details on Insurance cover, please see "Insurance" the chapter titled "Our Business" beginning on page 100 of this Prospectus.



## 26. We could be harmed employees misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial conditions, results of operations and reputation.

Employees misconduct or errors could expose us to business risks or losses, including regulatory sanctions and serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees and agents may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

### 27. Changes in technology may render our current technologies obsolete or require us to make substantial capital investments.

Modernization and technology upgradation is essential to provide better services. Although we strive to keep our technology in line with the latest standards, we may be required to implement new technology or upgrade the existing technology employed by us. Further, the cost in upgrading technology could be significant which could substantially affect our finances and operations.

#### II. Risk related to this Issue and our Equity Shares

# 28. Any future issue of Equity Shares may dilute your shareholding and sales of our Equity Shares by our Promoter or other major shareholders may adversely affect the trading price of the Equity Shares.

Any future equity issues by us, including in a primary offering, may lead to the dilution of investors' shareholdings in us. Any future equity issuances by us or sales of its Equity Shares by the Promoter may adversely affect the trading price of the Equity Shares. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Equity Shares.

### 29. Our ability to pay any dividends in the future will depend upon future earnings, financial condition, cash flows, working capital requirements and capital expenditures.

The amount of our future dividend payments, if any, will depend upon our Company's future earnings, financial condition, cash flows, working capital requirements, capital expenditures, applicable Indian legal restrictions and other factors. There can be no assurance that our Company will be able to pay dividends.

### 30. There is no guarantee that the Equity Shares issued pursuant to this Issue will be listed on the NSE Emerge Platform in a timely manner.

We have applied to NSE to use its name as the Stock Exchange in this offer document and for listing our shares on the NSE Emerge Platform. In accordance with Indian law and practice, permission for listing and trading of the Equity Shares issued pursuant to the Issue will not be granted until the Equity Shares have been issued and allotted. Approval for listing and trading will require all relevant documents authorizing the issuing of Equity Shares to be submitted. There could be a delay in listing the Equity Shares on the NSE Emerge Platform. Any delay in obtaining the approval would restrict your ability to dispose of your Equity Shares.

### **B.** EXTERNAL RISK FACTORS

31. Natural calamities and force majeure events may have an adverse impact on our business.



Natural disasters may cause significant interruption to our operations, and damage to the environment that could have a material adverse impact on us. The extent and severity of these natural disasters determines their impact on the Indian economy. Prolonged spells of deficient or abnormal rainfall and other natural calamities could have an adverse impact on the Indian economy, which could adversely affect our business and results of operations.

32. We have not prepared, and currently do not intend to prepare, our financial statements in accordance with the International Financial Reporting Standards ("IFRS"). Our transition to IFRS reporting could have a material adverse effect on our reported results of operations or financial condition.

Public companies in India, including us, may be required to prepare annual and interim financial statements under IFRS in accordance with the roadmap for convergence with IFRS announced by the Ministry of Corporate Affairs, Government of India through a press note dated January 22, 2010 (the "IFRS Convergence Note"). The Ministry of Corporate Affairs by a press release dated February 25, 2011 has notified that 35 Indian Accounting Standards are to be converged with IFRS. The date of - implementation of such converged Indian accounting standards has not yet been determined. Our financial condition, results of operations, cash flows or changes in shareholders' equity may appear materially different under IFRS than under Indian GAAP or our adoption of converged Indian Accounting Standards may adversely affect our reported results of operations or financial condition. This may have a material adverse effect on the amount of income recognized during that period and in the corresponding (restated) period in the comparative Fiscal/period.

## 33. Political instability or changes in the Government could adversely affect economic conditions in India generally and our business in particular.

Our business, and the market price and liquidity of our Equity Shares, may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. Elimination or substantial change of policies or the introduction of policies that negatively affect the Company's business could cause its results of operations to suffer. Any significant change in India's economic policies could disrupt business and economic conditions in India generally and the Company's business in particular.

# 34. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfers of shares between nonresidents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

## 35. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.



Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

## 36. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the Mumbai terrorist attacks and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

## 37. Taxes and other levies imposed by the Government of India or other State Governments, as well as other financial policies and regulations, may have a material adverse effect on our business, financial condition and results of operations.

Taxes and other levies imposed by the Central or State Governments in India that affect our industry include sales tax, income tax and other taxes, duties or surcharges introduced on a permanent or temporary basis from time to time. Imposition of any other taxes by the Central and the State Governments may adversely affect our results of operations.

## 38. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

### 39. You may be subject to Indian taxes arising out of capital gains on sale of Equity Shares.

Under current Indian tax laws and regulations, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India. Any gain realized on the sale of listed equity shares on a stock exchange held for more than 12 months is not subject to capital gains tax in India if securities transaction tax ("STT") is paid on the transaction. STT will be levied on and collected by a domestic stock exchange on which the Equity Shares are sold. Any gain realized on the sale of equity shares held for more than 12 months to an Indian resident, which are sold other than on a recognized stock exchange and on which no STT has been paid, will be subject to long term capital gains tax in India. Further, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short term capital gains tax. Any change in tax provisions may significantly impact your return on investments.

### **PROMINENT NOTES**

- a) The Public Issue of 5,52,000Equity Shares of face value of Rs. 10/- each fully paid for cash at a price of Rs. 121/- per Equity Share aggregating Rs. 667.92 Lakhs ("the Issue"). Issue of Equity Shares will constitute 26.51% of the fully diluted Post-Issue paid up capital of our Company. For more information, please refer to chapter titled "The Issue" on page 48 of this Prospectus.
- b) The net worth of our Company is Rs. 1,932.00 Lakhs, Rs. 1,683.14 Lakhs and Rs. 1,563.65 Lakhs as on March 31, 2016, March 31, 2015 and March 31, 2014 respectively. The book value of each Equity Share is Rs. 126.27/-, Rs. 110.01/- and Rs. 102.20/- as on March 31, 2016, March 31, 2015 and March 31, 2014 respectively as per the audited financial statements of our Company. For more information, please refer to section titled "Financial Statements" beginning on page 136 of this Prospectus.
- c) The average cost of acquisition of per Equity Shares by our Promoter, which has been calculated by taking the average amount paid by them to acquire our Equity Shares, is as follows:

Name of the Promoter	No. of Shares held	Average cost of Acquisition (in Rs.)
Mr. Karim Kamruddin Jaria	6,12,000	30.00

- d) For details of Related Party Transactions entered into by our Company, please refer to the chapter titled *"Related Party Transactions"* beginning on page 134 of this Prospectus.
- e) Except as disclosed in the chapter titled "*Capital Structure*", "*Our Promoter and Promoter Group*" and "*Our Management*" beginning on pages 57, 129 and 116 respectively, of this Prospectus, none of our Promoter, Directors or Key Management Personnel have any interest in our Company.
- f) Except as disclosed in the chapter titled "*Capital Structure*" beginning on page 57 of this Prospectus, we have not issued any Equity Shares for consideration other than cash.
- g) Investors may contact the LM or the Compliance Officer for any clarification / complaint or information relating to the Issue, which shall be made available by the LM and our Company to the investors at large. No selective or additional information will be available for a section of investors in any manner whatsoever. For contact details of the LM and the Compliance Officer, please refer to the chapter titled "General Information" beginning on page 49 of this Prospectus.
- h) Investors are advised to refer to chapter titled "Basis for Issue Price" on page 84 of this Prospectus.
- i) Trading and Allotment in Equity Shares for all investors shall be in dematerialized form only.
- j) There are no financing arrangements whereby the Promoter Group, the Directors of our Company who are the Promoter of our Company, the Independent Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of six months immediately preceding the date of filing of this Prospectus.
- k) Except as stated in the chapter titled "Our Group Entities" beginning on page 132 and chapter titled "Related Party Transactions" beginning on page 134 of this Prospectus, our Group Entities have no business interest or other interest in our Company.
- Investors may note that in case of over-subscription in the Issue, allotment to Retail applicants and other applicants shall be on a proportionate basis. For more information, please refer to the chapter titled "Issue Structure" beginning on page 209 of this Prospectus.

### SECTION III- INTRODUCTION

#### SUMMARY OF OUR INDUSTRY

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and other industry sources. Neither we nor any other person connected with this Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly investment decisions should not be based on such information.

#### **Overview of Indian Economy**

#### **Indian Economy**

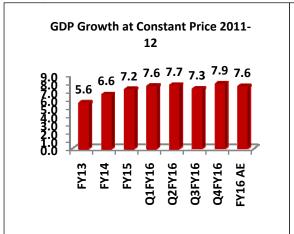
#### Overview

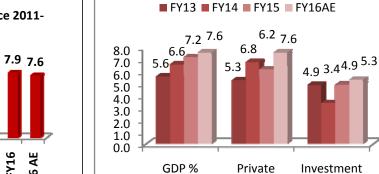
India, a South Asian nation, is the seventh-largest country by area, the second-most populous country with over 1.25 billion people, and the most populous democracy in the world. India is the fourth largest economy in the world in terms of purchasing power parity (PPP). India has emerged as the fastest growing major economy in the world as per the Central Statistics Organisation (CSO) and International Monetary Fund (IMF). According to the Economic Survey 2015-16, the Indian economy will continue to grow more than 7% in 2016-17. The improvement in India's economic fundamentals has accelerated in the year 2015 with the combined impact of strong government reforms, RBI's inflation focus supported by benign global commodity prices.

India was ranked the highest globally in terms of consumer confidence during October-December quarter of 2015, continuing its earlier trend of being ranked the highest during first three quarters of 2015, as per the global consumer confidence index created by Nielsen.

According to IMF World Economic Outlook Update (January 2016), Indian economy is expected to grow at 7-7.75% during FY 2016-17, despite the uncertainties in the global market. The Economic Survey 2015-16 had forecasted that the Indian economy will growing by more than 7% for the third successive year 2016-17 and can start growing at eight per cent or more in next two years.

The steps taken by the government in recent times have shown positive results as India's gross domestic product (GDP) at factor cost at constant (2011-12) prices 2015-16 is Rs 113.5 trillion (US\$ 1.668 trillion), as against Rs 105.5 trillion (US\$ 1.55 trillion) in 2014-15, registering a growth rate of 7.6%. The economic activities which witnessed significant growth were 'financing, insurance, real estate and business services' at 11.5% and 'trade, hotels, transport, communication services' at 10.7%.





Consumption Demand %

%

#### `Source: CMIE, IBEF, Asian Development Bank, MOSPI

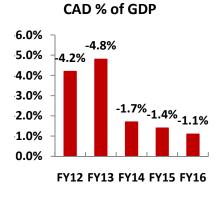


#### Source: MOSPI, CSO, Base year 2011-12

India's GDP grew at a robust 7.9% in the Q4 of the financial year FY16 gone by as against 7.2% (revised from 7.3% earlier) in Q3 of FY16. The government revised GDP growth data for Q2 and Q1 of FY16 to 7.6% versus 7.7% and 7.5% versus 7.6% respectively.

#### **Current Account Deficit**

For the entire 2015-16 fiscal, CAD stood at 22.1 billion 1.1% of the GDP as against 26.8 billion 1.8% for 2014-15, according to Reserve Bank of India data. India's current account deficit (CAD) declined sharply to \$0.3 billion 0.1% of Gross Domestic Product in the fourth quarter of ended March 2016 (FY16) from \$ 7.1 billion 1.3%, in third quarter ended December 2015, on account of lower trade gap. The trade deficit in the fourth quarter of FY16 stood at \$24.8 billion compared to \$31.6 billion in Q4 of 2014-15. The country's trade deficit was \$130.1 billion for FY16 while for FY15 it stood at \$144.9 billion. Balance of Payments (BOP) stayed in positive territory with accretion of \$3.3 billion to India's Foreign exchange reserves in Q4 2015-16. The overall BOP during the fiscal FY16 moderated to \$17.9 billion from \$ 61.06 billion in 2014-15.



#### **Index of Industrial Production**

Industrial output, measured by Index of Industrial Production (IIP) came in -0.8% for the month of April. For March, the IIP had fallen by 0.1%.Manufacturing shrank 3.1% with production of electrical machinery & apparatus falling by the most (-55.9%), followed by food products and beverages (-24.5%) and tobacco (-17.6 percent). In contrast, the mining sector expanded 1.4% and electricity production jumped 14.6%. Industrial Production in India averaged 6.33% from 1994 until 2016, reaching an all time high of 20 percent in November of 2006 and a record low of -7.20% in February of 2009. Industrial Production in India is reported by the Ministry of Statistics and Programme Implementation (MOSPI).

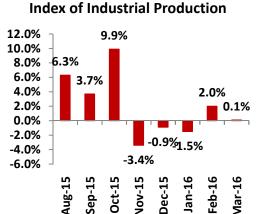
#### Source: RBI

#### **Foreign Direct Investments**

According to Department of Industrial Policy and Promotion (DIPP), the total FDI investments India received in April-December period of 2015 was US\$ 40.82 million, indicating that government's effort to improve ease of doing business and relaxation in FDI norms is yielding results.

Data for April-December 2015 indicates computer hardware and software segment attracted the highest FDI equity inflow of US\$ 5.31 billion, followed by services sector – US\$ 4.26 and trading business – US\$ 2.72 billion. Most recently, the total FDI equity inflows for the month of December 2015 touched US\$ 4.64 billion as compared to US\$ 2.16 billion in the same period last year.

During FY2015, India received the maximum FDI equity inflows from Singapore at US\$ 10.99 billion, followed by Mauritius (US\$ 6.12 billion), USA (US\$ 3.51 billion), Netherlands (US\$ 2.15 billion) and Japan (US\$ 1.08





billion). Healthy inflow of foreign investments into the country helped India's balance of payments (BoP) situation and stabilised the value of rupee.

FDI in India witnessed an increase of 40% and reached US\$ 29.44 billion during April-December, 2015 as compared to US\$ 21.04 billion in the same period last year.

FII's net investments in Indian equities and debt have touched record highs in the past financial year, backed by expectations of an economic recovery, falling interest rates and improving earnings outlook. FIIs net investments stood at Rs 18,106 crore (US\$ 2.65 billion) in March 2016, out of which Rs 16,731 crore (US\$ 2.45 billion) was invested in equities and Rs 1,375 crore (US\$ 201 million) was invested in debt. Cumulative value of investments by FIIs during April 2000- December 2015 stood at US\$ 179.32 billion.

India companies signed Merger and Acquisition (M&A) deals worth US\$ 30.43 billion in 2015 across 600 deals. The total M&A transaction value for the month of February 2016 was US\$ 1.83 billion involving a total of 37 transactions.Total Private Equity (PE) deals increased by 62 per cent year-on-year to US\$ 1.19 billion in February 2016 through 94 deals, whereas PE investments during the October-December 2015 period totalled US\$ 3.9 billion, leading to total PE investments for 2015 to hit record highs of US\$ 19.5 billion through 159 deals.

## Source: IBEF

## **Key Economic Variables**

Particulars	FY13	FY14	FY15	FY16E
GDP %	5.6	6.6	7.2	7.6
GVA Growth Rate (%)	5.4	6.3	7.1	7.3
Export Growth (%)	-1.8	4.7	-1.3	-17.6 <sup>e</sup>
Import Growth (%)	0.3	-8.3	-0.5	-15.5 °
Current Account Balance % to GDP	-4.8	-1.7	-1.3	1.4 <sup>e</sup>
Inflation – WPI #	7.4	6.0	2.0	-2.8 <sup>e</sup>
Inflation- CPI	10.2	9.5	5.9	4.9 <sup>e</sup>

Source http://indiabudget.nic.in Volume 1,RBI, DIPP



# SUMMARY OF OUR BUSINESS

#### **OVERVIEW OF OUR COMPANY**

In 1986 Mr. Kamruddin Virji Jaria established Crown Lifters as a partnership firm engaged in crane renting business. In 2002 Crown Lifters Private Limited was incorporated to take over the running business of Crown Lifters, the partnership firm along with its assets & liabilities. Upon take over by our Company, the firm stood dissolved. Mr. Karim Kamruddin Jaria partner of erstwhile M/s. Crown Lifters, Partnership firm, took over the control as a promoter on incorporation of our Company in year 2002. Our Company is one of the professional construction equipment hire Company which has been preferred by large (blue chip) companies.

Our Company (including partnership firm M/s. Crown Lifters) is three decade old enterprise having its registered office at104, Raheja Plaza, Shah Industrial Estate Veera Desai Road, Andheri (W), Mumbai – 400053, Maharashtra. Today our Company is established player in construction equipment hire industry/material handling industry. Our Company is prepared and equipped with resources and operational capabilities to serve ever growing needs of the market; we use only popular brands of cranes which include Fushun, Kobelco, Link Belt, Manitowoc, Terex and Liebherr. Our staff is trained adequately to handle these equipments with utmost care and as per the Engineering requirements of the clients. On April 01, 2016 we have sold our 7 cranes to partnership firm M/s. Powerlift Crane Rentals and 1 crane to sole proprietorship firm M/s. Jal Maze.

Our top management always emphasis on core strength and policies that focus on technology and great deliverance. With a passion to set high standards of services, the management has always taken all measures to scale up as and when required only to deliver the best. We work diligently and have a wide range of equipment to carter to every need and to reach the client sensitivity and centricity.

Our Company currently has a fleet of cranes which includes Crawler cranes with lattice boom, all terrain cranes with telescopic boom, Rough Terrain, etc. each with different working and tonnage capabilities. Crawlers constitute a major portion of the total fleet size owned. Our Company has contracts with customers, duration of which ranges from 3 to 12 months.

Our Company had not put to use Liebherr LR 1750 Crane up to March 31, 2016 and is shown as capital work in progress in the Balance Sheet for the financial year ended March 31, 2016.

Further, marketing plays a crucial role in our business and our Company has an efficient team of marketing professionals which forms part of our core strength. Our goal is to build relationships through our flexibility to meet customer's customer needs. We constantly make an effort to add more value to our products and services, thereby providing ultimate customer satisfaction.

Over the last three decades we have successfully worked with some of the leaders in the engineering and construction industry like Reliance Industries Limited, Larsen & Turbo Limited, BHEL, Ultratech Cement Limited, Tata Projects Limited and many more. The revenue from the top 5 customers was Rs. 1949.40 Lacs in financial year 2015-16.

			(Rs. In Lakhs)
Sr. No.	Financial Year	Revenue	Profit After Tax
1.	2015-16	2175.76	248.87
2.	2014-15	1614.97	120.05
3.	2013-14	1440.14	(10.56)

We have generated revenue as given below:



4.	2012-13	2259.67	141.34
5.	2011-12	2043.47	465.13

# PRODUCTS PORTFOLIO

Sr. No.	Type of Crane	Depiction	Brand/ Model
1.	Crawler		<ul> <li>Liebherr</li> <li>Fushun</li> <li>Kobelco</li> <li>Link Belt</li> <li>Manitowoc</li> <li>Terex</li> </ul>

# DETAILS OF CRANES OWNED BY US

Sr. No.	Name of Machine
1.	Link Belt LS138HII 80 Ton Crawler Crane Serial No. H7191652
2.	Terex Power Lift 2000-75 MT Crawler Crane Serial No. 4420109832011000501
3.	Terex Power Lift 2000-75 MT Crawler Crane Serial No. 4420109832011000502
4.	Terex Power Lift 2000-75 MT Crawler Crane Serial No. 4420109832011000503
5.	Manitowoc 12000 Crawler Crane Serial No. 12001714
6.	Manitowoc 12000 Crawler Crane Serial No. 12001717
7.	Fushun QUY120 Serial No. 1006
8.	Fushun QUY120 Serial No. 1019
9.	Fushun QUY120 Serial No. 1023
10.	Fushun QUY120 Serial No. 1024
11.	Fushun QUY120 Serial No. 1031
12.	Manitowoc 14000 200 Ton Crawler Crane Serial No. 14001093
13.	Kobelco Crawler Crane CKE2500-II Serial No. JD04-02407
14.	Kobelco Crawler Crane CKE2500 Serial No. JD02-00126
15.	Demag CC1800-1 300Ton Crawler Crane Serial No. 55105
16.	Liebherr LR 1750 Crane Serial No. 074790
17.	Kobelco Crawler Crane CKL2600i Serial No. 29JDA1-00029
18.	P&H 670 WLC Serial No. 36939
19.	ACE 11 MT Pick & Carry Crane Chasis No. RH1N01100 / S433072849 ACE 142849



# **OUR STRENGTH**

#### **Promoter and Management**

Our Company is promoted by Mr. Karim Kamruddin Jaria and he is the Managing Director of our company and manages routine operation and day to day business affairs of our Company. He has experience of more than a decade in the Material Handling Industry.

# **Range of Product Offerings**

The Company offers Crawler cranes with lattice boom, all terrain cranes with telescopic boom, Rough Terrain, Piling Rig, Man lift. The range of Products that Company offers makes the Company a complete solution provider for any equipment requirement of Refinery, Power, Cement, Transportation, Ports, and Infrastructure Companies.

## **Track Record**

Established track record of over 30 years (including partnership firm's existence period) indicates our company's ability to survive business cycle.

#### **Functional Parameters**

Functional parameters of the Company's products such as lifting heights, ground clearance, travel speed andlifting capacities, lead to fast cycle times and improved efficiency and productivity.

### **Strong Customer Base**

Our Company has strong customer base including Reliance Industries Limited, BHEL, Larsen & Turbo, etc. Our established relationships with customers lead to stability of demand.



# SUMMARY OF FINANCIAL STATEMENTS

# STATEMENT OF ASSETS AND LIABILITIES AS RESTATED STAND ALONE

						(R	s. in Lakhs)	
Sr.	Particulars	Note						
No.		No.	2016	2015	2014	2013	2012	
A.	Equity and							
А.	Liabilities							
1	Shareholders' Funds							
	Share Capital	2.1	51.00	51.00	51.00	51.00	51.00	
	Reserves & Surplus	2.2	1,881.00	1,632.14	1,512.65	1,523.22	1,381.90	
	Share application							
	money pending							
	allotment							
	Non-Current							
2	Liabilities							
	Long-term borrowings	2.3	3,159.27	1,748.16	2,320.82	2,037.76	2,070.50	
	Deferred Tax Liabilities (Net)	2.27	-	-	-	-	-	
	Other Long Term Liabilities	2.4	-	-	-	-	-	
	Long Term Provisions	2.5	6.06	1.91	-	-	-	
3	<b>Current Liabilities</b>							
	Short Term Borrowings	2.6	-	-	-	353.39	12.39	
	Trade Payables	2.7	101.73	98.70	144.32	247.82	296.98	
	Other Current Liabilities	2.8	778.73	793.20	774.98	718.19	769.77	
	Short Term Provisions	2.9	-	-	-	-	0.08	
	Total		5,977.79	4,325.11	4,803.77	4,931.39	4,582.63	
				-,	.,	- ,	-,	
B.	Assets							
4	Non-Current Assets							
	Fixed Assets		-	-	-	-	-	
	Tangible Assets	2.10	2,876.87	3,237.70	2,966.99	3,081.09	3,376.40	
	Intangible Assets		-	-	-	-	-	
	Capital Work In Progress		2,045.28	-	556.46	322.27	-	
	Non - Current Investments	2.11	-	-	-	-	-	
	Long Term Loans and Advances	2.12	166.00	166.00	150.00	150.00	150.00	
	Deferred Tax Assets	2.27	166.60	119.67	83.21	57.52	28.34	



	(Net)						
	Other Non Current Assets	2.13	-	-	-	-	-
5	Current Assets						
	Inventories	2.14	-	-	2.50	-	-
	Trade Receivables	2.15	552.25	557.48	478.02	771.66	654.62
	Cash and Cash Equivalents	2.16	127.85	82.48	422.87	361.08	211.36
	Short-term loans and advances	2.17	42.80	161.41	143.55	171.84	161.55
	Other Current Assets	2.18	0.14	0.37	0.17	15.92	0.34
	Total		5,977.79	4,325.11	4,803.77	4,931.39	4,582.63



# STATEMENT OF PROFIT AND LOSS AS RESTATED STAND ALONE

(Rs. in Lakhs)

Sr.		Notes	Notes Year Ended March 31,					
No	Particulars	No.	2016	2015	2014	2013	2012	
A.	Revenue:							
	Revenue from	2.19	1,990.65	1,599.49	1,422.43	2,143.66	2,020.14	
	Operations (gross)			,	,	,	<b>9</b>	
	Less: Excise Duty Revenue from		-	-	-	-	-	
	operations (net)		1,990.65	1,599.49	1,422.43	2,143.66	2,020.14	
	Other income	2.20	185.11	15.48	17.71	116.01	23.33	
	Total revenue		2,175.76	1,614.97	1,440.14	2,259.67	2,043.47	
B.	Expenses:							
	Cost of material							
	Consumed	2.21	-	-	-	-	-	
	Cost of Trading		_	-	-	268.62	-	
	Goods					200.02		
	Changes in inventories of							
	Finished goods,	2.22	-	-	-	_	-	
	work-in-progress,							
	Stock in Trade							
	Employee benefit	2.23	291.51	206.55	162.79	190.86	191.88	
	expenses							
	Finance costs Depreciation and	2.24	196.94	271.62	242.33	310.15	306.11	
	amortization expense	2.10	421.37	537.53	444.92	466.34	385.12	
	Other expenses	2.25	1,090.60	720.60	587.82	878.43	830.21	
	Total Expenses		2,000.41	1,736.29	1,437.86	2,114.40	1,713.31	
	Profit/(loss) before							
	tax and before exceptional and		175.35	(121.33)	2.27	145.27	330.16	
	extraordinary items							
	extraorumary rems							
	Prior Period			1.47				
	Expenses		-	1.47	-	-	-	
	Exceptional and	2.26	(222.48)	(210.90)	-	5.07	(117.42)	
	Extra-ordinary Item		, ,	, ,			. ,	
	Profit/(loss) before							
	tax		397.82	88.10	2.27	140.19	447.58	
	Tax expense :							
	Current tax		110.56	16.87	-	79.10	94.56	
	Wealth Tax		-	-	-	-	0.08	



MAT Credit	-	(12.36)	38.53	(51.05)	(100.62)
Prior Period Taxes	85.32	-	-	(29.18)	(12.00)
Deferred Tax	(46.93)	(36.46)	(25.69)	-	-
Fringe Benefit Tax	-	-	-	-	-
Profit/(loss) For the year	248.87	120.05	(10.57)	141.32	465.55
Earning per equity share in Rs.:					
(1) Basic	488	235	(21)	277	928
(2) Diluted	488	235	(21)	277	928



# STATEMENT OF CASH FLOW FROM RESTATED FINANCIAL STATEMENTS STAND ALONE

(Rs. in Lakhs)

For The Year Ended March 31, Particulars				
2016	2015	2014	2013	2012
I OPERATING A	CTIVITIES			
207.92	99.10	2.27	140.10	447.50
397.82	88.10	2.27	140.19	447.58
421.37	537.53	444.92	466.34	385.12
196.94	271.62	241.82	310.15	306.11
			5.07	
(222.48)	(210.90)	-	5.07	(363.99)
(3.89)	(0.26)	(6.13)	(25.43)	(23.33)
	(0.57)	-		
	(0.57)			
790 76	(95.52	(92.90)	90( 22	751 40
/89./6	685.53	682.89	896.32	751.48
	2.50	(2.50)		
-	2.50	(2.50)	-	-
5.23	(79.46)	293.64		
5.25	(77.70)	275.04	(117.04)	(326.86)
118.84	(34.06)	44.05	(25.87)	-
(7.30)	(25.49)	(46 71)		124.96
(7.50)	(23.15)	(10.71)	(100.82)	121.90
-	-	-	-	-
906.53	549.02	971.36	652.59	549.58
195.88	4.51	38.53	28.05	90.34
710.65	544.51	932.82	624.54	459.24
I INVESTING AG	CTIVITIES			
	(051.50)		(402.20)	(710.10)
(2,105.81)	(251.78)	(565.02)	(493.29)	(713.19)
-	-	-	-	-
222 18	210.00		(5.07)	363.99
	I OPERATING A         397.82         421.37         196.94         (222.48)         (3.89)         (3.89)         789.76         789.76         118.84         (7.30)         -         906.53         195.88         710.65	ACTIVITIES         397.82       88.10	IOPERATING ACTIVITIES         397.82       88.10       2.27         421.37       537.53       444.92         196.94       271.62       241.82         (222.48)       (210.90)       -         (222.48)       (210.90)       -         (3.89)       (0.26)       (6.13)         (3.89)       (0.26)       (6.13)         (3.89)       (0.26)       (6.13)         (10.57)       -       -         789.76       685.53       682.89         789.76       685.53       682.89         (118.84       (34.06)       44.05         (7.30)       (25.49)       (46.71)         (7.30)       (25.49)       (46.71)         (7.30)       (25.49)       971.36         195.88       4.51       38.53         710.65       544.51       932.82         (2,105.81)       (251.78)       (565.02)         -       -       -         (2,105.81)       (251.78)       (565.02)	JOPERATING ACTIVITIES           397.82         88.10         2.27         140.19           421.37         537.53         444.92         466.34           196.94         271.62         241.82         310.15           (222.48)         (210.90)         5.07         5.07           (3.89)         (0.26)         (6.13)         (2543)           -         -         -         -           789.76         685.53         682.89         896.32           -         -         -         -           789.76         685.53         682.89         896.32           -         -         2.50         (2.50)         -           -         2.50         (2.50)         -         -           5.23         (79.46)         293.64         (117.04)         -           1118.84         (34.06)         44.05         (25.87)         -           (7.30)         (25.49)         (46.71)         (100.82)         -           906.53         549.02         971.36         652.59         -           195.88         4.51         38.53         28.05         -           195.88         4.51         38.53

Fixed Assets					
Interest Received	3.89	0.26	6.13	25.43	23.33
Net cash from investing activities (B)	(1,879.45)	(40.62)	(558.89)	(472.93)	(325.87)
Proceeds from issue of share capital/application money	-	-	-	-	1.00
Interest paid on borrowings	(196.94)	(271.62)	(241.82)	(310.15)	(306.11)
Proceeds/(Repaymen t) of Short Term Loans	-	-	(353.39)	341.00	12.39
Proceeds/ (Repayment) of Long Term Loans	1,411.11	(572.66)	283.06	(32.74)	85.65
Net cash from financing activities (C)	1,214.17	(844.28)	(312.15)	(1.89)	(207.07)
Net increase in cash and cash equivalents (A+B+C)	45.37	(340.39)	61.79	149.72	(73.70)
Cash and cash equivalents at the beginning of the year	82.48	422.87	361.08	211.36	285.06
Cash and cash equivalents at the end of the year	127.85	82.48	422.87	361.08	211.36



# THE ISSUE

Particulars	Number of Equity Shares
Equity Shares Offered	5,52,000 Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at price of Rs. 121/- per Equity Share aggregating Rs. 667.92Lakhs.
Fresh Issue Consisting of	
Issue Reserved for Market Makers	28,000 Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at price of Rs. 121/- per Equity Share aggregating Rs. 33.88Lakhs.
	5,24,000 Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at price of Rs. 121/- per Equity Share aggregating Rs. 634.04 Lakhs.
	of which:
Net Issue to the Public	2,62,000 Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at price of Rs. 121/- per Equity Share will be available for allocation to investors up to Rs. 2.00 Lakhs
	2,62,000 Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at price of Rs. 121/- per Equity Share will be available for allocation to investors above Rs. 2.00 Lakhs
Equity Shares outstanding prior to the Issue	15,30,000 Equity Shares
Equity Shares outstanding after the Issue	20,82,000 Equity Shares
Objects of the Issue	See the chapter titled "Objects of the Issue" on page 81 of this Prospectus.

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations. The Issue is being made through the Fixed Price Process and hence, as per Regulation 43, sub regulation (4) of SEBI (ICDR) Regulations, at least 50% of the Net Issue to Public will be available for allocation on a proportionate basis to Retail Individual Applicants, subject to valid Applications being received at the Issue Price.

For further details please refer to chapter titled "Issue Structure" beginning on page 209 of this Prospectus.



# GENERAL INFORMATION

Our Company was incorporated as Crown Lifters Private Limited under the provisions of the Companies Act, 1956 vide Certificate of incorporation dated December 27, 2002 issued by the Registrar of Companies, Mumbai, Maharashtra. Subsequently, our Company was converted into a Public Limited Company and fresh certificate of incorporation consequent to the conversion was issued on June 14, 2016 by the Registrar of Companies, Mumbai, Mumbai, Maharashtra, and consequently the name of our Company was changed to "Crown Lifters Limited".

For further details please refer to chapter titled 'Our History and Certain Other Corporate Matters' beginning on page 112 of this Prospectus.

# **REGISTERED OFFICE OF OUR COMPANY**

## **CROWN LIFTERS LIMITED**

104, Raheja Plaza, Shah Industrial Estate,

Veera Desai Road, Andheri (W),

Mumbai – 400053, Maharashtra, India

Tel: +91 22 26742122/ 2829

Fax: +91 22 26741819

Email: admin@crownlifters.com

Website: www.crownlifters.com

**Registration Number:** 138439

Corporate Identification Number:U74210MH2002PLC138439

### **REGISTRAR OF COMPANIES**

# **REGISTRAR OF COMPANIES, MUMBAI, MAHARASHTRA**

100, Everest, Marine Drive,

Mumbai - 400002,

Maharashtra, India

Website: <u>www.mca.gov.in</u>

# DESIGNATED STOCK EXCHANGE

# EMERGE PLATFORM OF NATIONAL STOCK EXCHANGE OF INDIA LTD (NSE)

Exchange Plaza, Plot no. C/1, G Block,

Bandra-Kurla Complex, Bandra (E)

Mumbai - 400051

For details in relation to the changes to the name of our Company, please refer to the chapter titled, "Our *History and Certain Other Corporate Matters*" beginning on page 112 of this Prospectus.

Sr. No.	Na	ame	Age	DIN	Address	Designation
1.	Mr. Kamru Jaria	Karim Iddin	41 Years	00200320	901/ B, Bianca Apts., Off. Yari Road, Versova Andheri (W) Mumbai – 400061, Maharashtra	Managing director



Sr. No.	Name	Age	DIN	Address	Designation
2.	Mr. Hanif Hussain Jaria	31 Years	03312135	801/B Wing,Bianca Apts, Off Yari Rd Versova, Andheri-W Mumbai – 400061, Maharashtra	Executive Director
3.	Mr. Nizar Nooruddin Rajwani	36 Years	03312143	802/B Bianca Apts,Yari Road Versova, Andheri (W) Mumbai – 400061, Maharashtra	Executive Director
4.	Mrs. Salima Siraj Jaria	46 Years	07493501	B- 301,Bianca Chs.Ltd, Panch Marg Off. Yari Road, Andheri West Mumbai – 400061, Maharashtra	Non-Executive Director
5.	Mr. Pankaj Gupta Kumar	43 Years	07549131	A-127, Ramprastha colony Near anandvihar terminal Ghaziabad – 201011, Uttar pradesh	Non-Executive & Independent Director
6.	Mr. Nikhil Sunil Arya	27 Years	06972069	008, D-Wing, Ashtavinayak Park, Behind Dr. Prema Maternity Hospital, Badlapur Goan Road, Badlapur – 421503, Maharashtra	Non-Executive & Independent Director

For further details of our Directors, please refer to the chapter titled "Our Management" beginning on page 116 of this Prospectus.

# COMPANY SECRETARY AND COMPLIANCE OFFICER

# PRIYANKA SANATKUMAR SHASTRI

#### **CROWN LIFTERS LIMITED**

104, Raheja Plaza, Shah Industrial Estate,

Veera Desai Road, Andheri (W),

Mumbai – 400053, Maharashtra, India

Tel: +91 22 26742122/ 2829

Fax: +91 22 26741819

Email: cs.cll@crownlifters.com

#### CHIEF FINANCIAL OFFICER

# NIZAR NOORUDDIN RAJWANI

#### **CROWN LIFTERS LIMITED**

104, Raheja Plaza, Shah Industrial Estate,

Veera Desai Road, Andheri (W),

Mumbai - 400053, Maharashtra, India

Tel: +91 22 26742122/ 2829

Fax: +91 22 26741819

Email: nizar@crownlifters.com

Investors may contact the Compliance Officer and / or the Registrar to the Issue and / or the LM to the Issue in case of any Pre-Issue or Post- Issue related matter such as non-receipt of letters of Allotment, credit of allotted Equity Shares in the respective beneficiary account, unblocking of amount in ASBA etc.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the concerned SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount blocked, ASBA Account number and the Designated Branch of the SCSB where the ASBA Application Form was submitted by the ASBA Applicant.

For all Issue related queries and for redressal of complaints, Applicants may also write to the Lead Manager. All complaints, queries or comments received by Stock Exchange/SEBI shall be forwarded to the Lead Manager, who shall respond to the same.

#### STATUTORY AUDITOR

### DEEPAL RANA AND CO.

#### **Chartered Accountants**

56A, Shreenath Bhawan, Gr.Flr.,

1<sup>st</sup> Khattar Lane Thakurdwar,

Mumbai - 400002

Tel: +91 22 23812360/61

E-mail: vgrana51@gmail.com

Contact Person: Ms. Deepal Rana

Firm Registration No.: 124681W

Membership No.: 116272

#### PEER REVIEW AUDITOR

# **RPMD & ASSOCIATES**

#### **Chartered Accountants**

AB-17, Ist Floor, Shalimar Bagh,

New Delhi-110088

Tel: +91 11 27472042

Mobile: +91 9811613999

E-mail: info@rpmd.in

Contact Person: Mr. Rahul Jain

Firm Registration No.: 005961C

Membership No.: 518352

#### LEAD MANAGER

# SARTHI CAPITAL ADVISORS PRIVATE LIMITED

159/11, Amar Brass Compound Vidya Nagari Marg, Kalina Santacruz (E), Mumbai – 400 098 Tel: (022) 26528671/72 Unit No. 411, 4<sup>th</sup> Floor, Pratap Bhawan, 5, BahadurshahZafar Marg, New Delhi – 110002 **Tel:** (011) 23739425/26/27



Fax: (022) 26528673

Contact Person: Mr. Deepak Sharma.

Email: ipo@sarthiwm.in

SEBI Registration No.: INM000012011

#### **REGISTRAR TO THE ISSUE**

# **BIGSHARE SERVICES PRIVATE LIMITED**

E2 Ansa Industrial Estate,

Sakivihar Road, Sakinaka

Andheri East, Mumbai - 400072.

Tel: +9122 40430200

Fax: +91 22 28475207

E-mail: ipo@bigshareonline.com

Contact Person: Mr. Ashok Shetty

SEBI Registration No.: INR000001385

# LEGAL ADVISOR TO THE ISSUE

# ANURAG LAKHOTIA

AD-73, B, Shalimar Bagh,

New Delhi-110088

Tel: (+91) 9910081392

E-mail: anuraglakhotia@gmail.com

Contact Person: Mr. Anurag Lakhotia

# BANKERS TO THE COMPANY

# DCB BANK LIMITED

Address: 6th Floor, Peninsula Business Park,

Tower A, Lower Parel, Mumbai – 400 013

Tel: +91 22 66187132

Fax: +91 22 66589975

Email: shankershan.vasisth@dcbbank.com

Website: www.dcbbank.com

Contact Person: Mr. Shankershan Vasisth

#### BANKERS TO THE ISSUE/ PUBLIC ISSUE BANKS

# YES BANK LIMITED

Yes Bank Tower, IF2, 8<sup>th</sup> Floor, Elphinston (W), Senapati Bapat Marg, Mumbai – 400013 Tel: 022-33477374/7259 Fax: 022-66699010

#### DCB BANK LIMITED

601 & 602, Peninsula Business Park, 6th floor, Tower A, Senapati Bapat Marg, Lower Parel, Mumbai - 400013 Tel: 022- 66187097 Fax: 022- 24231520

Fax: (011) 23739424 Contact Person: Mr. Anand Lakhotia



Email: dlbtiservices@yesbank.in

Contact Person: Mr. Alok Srivastava/ Mr. Shankar Vichare

Email: Snigdha.moghe@dcbbank.com Contact Person: Ms. Snigdha Moghe

SEBI Registration No.: INBI00000935

# **REFUND BANKER**

# DCB BANK LIMITED

601 & 602, Peninsula Business Park, 6th floor,

Tower A, Senapati Bapat Marg, Lower Parel,

Mumbai - 400013

**Tel:** 022- 66187097

Fax: 022- 24231520

Email: Snigdha.moghe@dcbbank.com

Contact Person: Ms. Snigdha Moghe

SEBI Registration No.: INBI0000086

# SELF CERTIFIED SYNDICATE BANKS

The lists of banks that have been notified by SEBI to act as SCSB for the Applications Supported by Blocked Amount (ASBA) Process are provided on http://www.sebi.gov.in/cms/sebi\_data/attachdocs/1470396128652.html. For details on Designated Branches of SCSBs collecting the ASBA Application Form, please refer to the above-mentioned SEBI link.

# CREDIT RATING

This being an issue of Equity shares, credit rating is not required.

# IPO GRADING

Since the Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

#### APPRAISAL AND MONITORING AGENCY

As per Regulation 16(1) of the SEBI (ICDR) Regulations, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 50,000 Lakhs. Since the Issue size is only of Rs. 667.92Lakhs, our Company has not appointed any monitoring agency for this Issue. However, the Audit Committee of our Company, would be monitoring the utilization of proceeds of the Issue.

# INTER-SE ALLOCATION OF RESPONSIBILITIES

Since Sarthi Capital Advisors Pvt. Ltd. is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Lead Managers is not applicable.

# **EXPERT OPINION**

Except the report of the Statutory Auditor on statement of tax benefits included in this Prospectus, our Company has not obtained any other expert opinion.

# **DEBENTURE TRUSTEE**

Since this is not a debenture issue, appointment of debenture trustee is not required.

SEBI Registration No.: INBI00000086



## UNDERWRITER

Our Company and LM to the issue hereby confirm that the Issue is 100% Underwritten. The underwriting agreement is dated June 24, 2016, pursuant to the terms of the underwriting agreement; the obligations of the underwriter are subject to certain conditions specified therein. The underwriter has indicated its intention to underwrite the following number of specified securities being offered through this Issue.

Name and Address of the Underwriter	Indicative Number of Equity shares to be Underwritten	Amount Underwritten (Rupees In Lakhs)	% of the Total Issue Size Underwritten
Sarthi LimitedCapital AdvisorsPrivate Private159/11, Amar Brass Compound,159/11, Amar Brass Compound,Vidya Nagari Marg, Kalina,Santacruz (E),Mumbai - 400098Tel: (022) 26528671/72Fax: (022) 26528673Email: ipo@sarthiwm.inContact Person: Mr. Deepak SharmaSEBI Registration No.: INM000012011	5,52,000	667.92	100.00
Total	5,52,000	667.92	100.00

In the opinion of the Board of Directors of the Company, the resources of the above mentioned underwriter are sufficient to enable them to discharge their respective underwriting obligations in full. Further, the underwriter shall be paid a commission at the rate of 0.50% of the net offer to the public.

#### DETAILS OF THE MARKET MAKING ARRANGEMENT

Our Company and the Lead Manager have entered into a tripartite agreement dated August 23, 2016 with the following Market Maker, duly registered with National Stock Exchange of India Limited to fulfill the obligations of Market Making:

#### CHOICE EQUITY BROKING PRIVATE LIMITED

Shree Shakambhari Corporate Park,

156-158, Chakravati Ashok Society,

J.B. Nagar, Andheri (E), Mumbai - 400099

Tel: + 91 22 67079810

**Fax:** + 91 22 67079898

E-mail: sme@choiceindia.com

Contact Person: Mr. Premkumar Harikrishnan

#### SEBI Registration No.: INB231377335

Choice Equity Broking Private Limited, registered with SME segment (NSE-EMERGE) of NSE will act as the market maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI (ICDR) Regulations.



The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, as amended from time to time and the circulars issued by the NSE and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- 1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. Further, the Market Maker(s) shall inform the Exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2. The minimum depth of the quote shall be Rs. 1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 3. After a period of three (3) months from the market making period, the market maker would be exempted to provide quote if the Shares of market maker in our Company reaches to 25 % of Issue Size (Including the 28,000 Equity Shares out to be allotted under this Issue.) Any Equity Shares allotted to Market Maker under this Issue over and above 28,000 Equity Shares would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of market maker in our Company reduce to 24% of Issue Size, the market maker will resume providing 2-way quotes.
- 4. There shall be no exemption/threshold on downside. However, in the event the market maker exhausts his inventory through market making process, the concerned stock exchange may intimate the same to SEBI after due verification.
- 5. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 6. There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors. At this stage, Choice Equity Broking Private Limited is acting as the sole Market Maker.
- 7. On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- 8. The Marker Maker may also be present in the opening call auction, but there is no obligation on him to do so.
- 9. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- The Market Maker(s) shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Merchant Banker, who shall then be responsible to appoint a replacement Market Maker(s).

In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations, 2009. Further the Company and the Lead Manager reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particulars



point of time. The Market Making Agreement is available for inspection at our Registered Office from 11.00 a.m. to 5.00 p.m. on working days.

- 11. Emerge of NSE will have all margins which are applicable on the NSE Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- 12. Emerge of NSE will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker(s) in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.

The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties/ fines/ suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.

13. The price band shall be 20% and the Market Maker Spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.



# **CAPITAL STRUCTURE**

The share capital of our Company as of the date of this Prospectus before and after the issue is set forth below:

(Rs. In Lakhs except share data)

		Aggrega	te Value
Sr. No	Particulars -	Face Value	Issue Price
Α	AUTHORISED SHARE CAPITAL		
	22,00,000 Equity Shares of face value of Rs. 10/- each	220.00	
В	ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL		
	15,30,000 fully paid up Equity Shares of face value of Rs. 10/- each	153.00	
С	PRESENT ISSUE IN TERMS OF PROSPECTUS*		
	5,52,000 Equity Shares of face value of Rs. 10/- each	55.20	667.92
	Which comprises of		
	28,000 Equity Shares of face value of Rs.10/- each at a premium of Rs. 111/- per Equity Share reserved as Market Maker Portion	2.80	33.88
	Net Issue to Public of 5,24,000 Equity Shares of face value of Rs. 10/- each at a premium of Rs. 111/-per Equity Share to the Public	52.40	634.04
	Of which		
	2,62,000 Equity Shares of face value of Rs.10/- each at a premium of Rs. 111/-per Equity Share will be available for allocation to Investors up to Rs. 2.00 Lakhs	26.20	317.02
	2,62,000 Equity Shares of face value of Rs.10/- each at a premium of Rs. 111/-per Equity Share will be available for allocation to Investors above Rs. 2.00 Lakhs	26.20	317.02
D	ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL AFTER THE ISSUE		
	20,82,000 Equity Shares of face value of Rs. 10/-each	208.20	
Е	SECURITIES PREMIUM ACCOUNT		



Before the Issue	Nil
After the Issue	612.72

\* The Issue has been authorized pursuant to a resolution of our Board dated June 15, 2016and by Special Resolution passed under Section 62 (1) (c) of the Companies Act, 2013 at an Extra Ordinary General Meeting of our shareholders held on June 20, 2016.

The Company has only one class of share capital i.e. Equity Shares of face value of Rs.10/- each only. All Equity Shares issued are fully paid-up.

Our Company has no outstanding convertible instruments as on the date of this Prospectus.

# NOTES TO THE CAPITAL STRUCTURE:

History of change in authorized Equity Share capital of Our Company

- a) The Initial authorized Share Capital of Rs. 5,00,000/- (Rupees Five Lakh only) consisting of 5,000 Equity shares of face value of Rs. 100/- each was increased to Rs. 25,00,000/- (Rupees Twenty Five Lakhs only) consisting of 25,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated April 10, 2007.
- b) The authorized capital of Rs. 25,00,000/- (Rupees Twenty Five Lakhs only) consisting of 25,000 Equity Shares of face value of Rs.100/- each was increased to Rs. 50,00,000/- (Rupees Fifty Lakhs only) consisting of 50,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated August 25, 2008.
- c) The authorized capital of Rs. 50,00,000/- (Rupees Fifty Lakhs only) consisting of 50,000 Equity Shares of face value of Rs.100/- each was increased to Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 51,000 Equity Shares of face value of Rs.100/- each pursuant to Amalgmation of Crane and More Mumbai Private Limited with Our Company vide Order of Hon'ble High Court of Judicature at Mumbai dated September 14, 2012, effective from September 30, 2012.
- d) The authorized capital of Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 51,000 Equity Shares of face value of Rs.100/- each was split in to authorized capital of Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 5,10,000 equity Shares of face value of Rs. 10/- each pursuant to a resolution of shareholders dated June 20, 2016.
- e) The authorized capital of Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 5,10,000 equity Shares of face value of Rs. 10/- each was increased to Rs. 2,20,00,000/- (Rupees Two Crores Twenty Lakhs only) consisting of 22,00,000 Equity Shares of face value of Rs.10/- each pursuant to a resolution of the shareholders dated June 20, 2016.

Date of Allotment	No. of Shares Allotted	Face Value	Issue Price	Nature of Allotment	Nature of Consideration	Cumulativ e No. of Shares	Cumulativ e Paid up Capital
On Incorporation	1,000	100	100	Subscription to MOA <sup>(1)</sup>	Cash	1,000	1,00,000
May 25, 2007	24,000	100	100	Further Allotment <sup>(2)</sup>	Cash	25,000	25,00,000

1. Equity Share Capital History:



November 11, 2008	25,000	100	100	Further Allotment <sup>(3)</sup>	Cash	50,000	50,00,000
September 21, 2012	1,000	100	100	Allotment pursuant to the scheme of Amalgamation of Crane and More Mumbai Private Limited with our Company <sup>(4)</sup>	Consideration Other than Cash	51,000	51,00,000
Total Pre- Split Share	51,000						
June 20, 2016	5,10,000	10	-	Share Split <sup>(5)</sup> *	-	5,10,000	51,00,000
Total Post- Split Share (A)	5,10,000						
June 20, 2016	10,20,000	10	-	Bonus Issue <sup>(6)</sup>	Consideration Other than Cash	15,30,000	1,53,00,000
Total (B)	10,20,000						
Total (A+B)	15,30,000						

\*Authorised pursuant to a resolution of the Board of Directors dated June 15, 2016 and a resolution of shareholders in Extra ordinary General Meeting dated June 20, 2016.

<sup>(1)</sup> Initial Subscribers to Memorandum of Association hold 1,000 Equity Shares each of face value of Rs. 100/fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Mr. Hussain Virji Jaria	125
2.	Mr. Nooruddin Savji Rajwani	125
3.	Mr. Karim Kamruddin Jaria	250
4.	Mr. Kamruddin Virji Jaria	250
5.	Mr. Siraj Virji Jaria	125
6.	Mr. Murad Gulam Hussain Jaria	125
	Total	1,000



<sup>(2)</sup> The Company allotted 24,000 Equity Shares of face value of Rs. 100/-each at par as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Mr. Hussain Virji Jaria	4,800
2.	Mr. Nooruddin Savji Rajwani	4,800
3.	Mr. Karim Kamruddin Jaria	4,800
4.	Mr. Kamruddin Virji Jaria	4,800
5.	Mr. Siraj Virji Jaria	4,800
	Total	24,000

<sup>(3)</sup> The Company allotted 25,000 Equity Shares of face value of Rs. 100/-each at par as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Mr. Hussain Virji Jaria	5,000
2.	Mr. Nooruddin Savji Rajwani	5,000
3.	Mr. Karim Kamruddin Jaria	5,000
4.	Mr. Kamruddin Virji Jaria	5,000
5.	Mr. Siraj Virji Jaria	5,000
	Total	25,000

<sup>(4)</sup> The Company allotted 1,000 Equity Shares of face value of Rs. 100/-each at par pursuant to the scheme of Amalgamation of Crane and More Mumbai Private Limited with our Companyas per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Mr. Hussain Virji Jaria	100
2.	Mr. Nooruddin Savji Rajwani	100
3.	Mr. Karim Kamruddin Jaria	200
4.	Mr. Kamruddin Virji Jaria	200
5.	Mr. Siraj Virji Jaria	200
6.	Mr. NizarNooruddin Rajwani	100
7.	Mr. Hanif Hussain Jaria	100
	Total	1,000

<sup>(5)</sup> The Company Split the face value of its Equity Share from Rs. 100 to Rs. 10/- each pursuant to a resolution of the Board of Directors dated June 15, 2016 and a resolution of shareholders in Extra ordinary General Meeting dated June 20, 2016.

Sr. I	No	Name of Person	No. of Shares Allotted
1.		Mr. Karim Kamruddin Jaria	2,04,000



Sr. No	Name of Person	No. of Shares Allotted
2.	Mr. Siraj Virji Jaria	1,02,000
3.	Mr. Niraz Nooruddin Rajwani	51,000
4.	Mr. Nooruddin Savji Rajwani	51,000
5.	Mr. Hanif Hussain Jaria	45,900
6.	Mr. Asif Hussain Jaria	45,900
7.	Mr. Hussain Virji Jaria	10,200
	Total	5,10,000

<sup>(6)</sup> The Company allotted 10,20,000 Equity Shares as Bonus Shares of face value of Rs. 10/- each at par in the ratio of 2 (Two) Equity Shares for every 1 (One) Equity Share held as per the details given below.

Sr. No	Name of Person	No. of Shares Allotted
1.	Mr. Karim Kamruddin Jaria	4,08,000
2.	Mr. Siraj Virji Jaria	2,04,000
3.	Mr. Niraz Nooruddin Rajwani	1,02,000
4.	Mr. Nooruddin Savji Rajwani	1,02,000
5.	Mr. Hanif Hussain Jaria	91,800
6.	Mr. Asif Hussain Jaria	91,800
7.	Mr. Hussain Virji Jaria	20,400
	Total	10,20,000

(a) Issue of Equity Shares for consideration other than cash (Pursuant to Amalgamation) on September 21, 2012

Date of shareholder 's approval	Number of Equity Shares	Face value (Rs.)	Issue Price (Rs.)	Nature of Consideration	Reasons for allotment	Allottees	No. of Shares Allotted
September	1,000	100	Nil	Other than	Allotment	Mr. Hussain Virji Jaria	100
21, 2012				cash	pursuant to the scheme of Amalgamation of Crane and More Mumbai Private Limited with our Company	Mr. Nooruddin Savji Rajwani	100
						Mr. Karim Kamruddin Jaria	200
						Mr. Kamruddin Virji Jaria	200
						Mr. Siraj Virji Jaria	200
						Mr. Nizar Nooruddin Rajwani	100
						Mr. Hanif Hussain Jaria	100
						Total	1,000



(b)Issue of Equity Shares for consideration other than cash (Issue of Bonus Shares) on June 20, 2016.

Date of shareholder 's approval	Number of Equity Shares	Face value (Rs.)	Issue Price (Rs.)	Nature of Consideration	Reasons for allotment	Allottees	No. of Shares Allotted
June 20,	10,20,000	10	Nil	Other than	Bonus issue	Mr. Karim Kamruddin Jaria	4,08,000
2016				cash	of Equity Shares in the	Mr. Siraj Virji Jaria	2,04,000
					ratio of 2:1	Mr. Niraz Nooruddin Rajwani	1,02,000
						Mr. Nooruddin Savji Rajwani	1,02,000
						Mr. Hanif Hussain Jaria	91,800
						Mr. Asif Hussain Jaria	91,800
						Mr. Hussain Virji Jaria	20,400
						Total	10,20,000

No benefits have accrued to the Company out the above issuances.

- 3. We have not issued any Equity Shares out of revaluation reserves or in terms of any scheme approved under Sections 391- 394 of the Companies Act.
- 4. We have not issued any equity shares in last one year at price below Issue Price.
- 5. Details of shareholding of Promoter:

# A. Mr. Karim Kamruddin Jaria

Date of Allotment/ Transfer	No. of Equity Shares	ity value tion /		Nature of Transactions	Pre- issue shareho lding* %	Post- issue shareho lding* %	No. of Shares Pledged	% of Shares Pledged
On Incorporation	250	100	100	Subscription to MOA	0.16%	0.12%	0	0.00%
April 01, 2006	(50)	100	100	Transfer	(0.03)%	(0.02)%	0	0.00%
May 25, 2007	4,800	100	100	Further Allotment	3.14% 2.31%		0	0.00%
November 25, 2008	5,000	100	100	Further Allotment	3.27%	2.40%	0	0.00%
September 21, 2012	200	100	100	Allotment pursuant to the scheme of Amalgamatio n of Crane and More Mumbai Private Limited with our Company	0.13%	0.10%	0	0.00%
July 01, 2013	2013 5,100 100 100 Transfer			Transfer	3.33%	2.45%	0	0.00%



April 01, 2016	5,100	100 3,300		Transfer	3.33%	2.45%	0	0.00%
Total Pre-Split Share	20,400							
June 20, 2016	2,04,000	10	-	Share Split	13.33%	9.79%	0	0.00%
Total Post- Split Share (A)	2,04,000							
June 20, 2016	4,08,000	10	-	Bonus Issue	26.67%	19.60%	0	0.00%
Total (B)	4,08,000							
Total (A+B)	6,12,000	-	-	-	40.00%	29.39%	0	0.00%

\*The calculation percentage (%) of Pre-issue and Post- issue shareholding on the basis of Post-Split Equity Shares.

6. Our Promoter Group, Directors and their immediate relatives have not purchased/sold Equity Shares of the Company during last 6 months except as mentioned below:

Sr. No.	Name of Transferor	Name of Transferee	Date of Transfer	No. of Shares	Transfer Price (in Rs.)
1.	Mr. Kamruddin Virji Jaria	Mr. Karim Kamruddin Jaria	April 01, 2016	5,100	3,300
2.	Mr. Hussain Virji Jaria	Mr. Hanif Hussain Jaria	April 01, 2016	2,040	3,300
3.	Mr. Hussain Virji Jaria	Mr. Asif Hussain Jaria	April 01, 2016	2,040	3,300

Our Company had misplaced all the transfer deeds while shifting records and thus the transfers are taken on the basis of available records.

- 7. Our Promoter has confirmed to the Company and the Lead Manager that the Equity Shares held by our Promoter have been financed from their personal funds or their internal accruals, as the case may be, and no loans or financial assistance from any bank or financial institution has been availed by them for this purpose.
- 8. There are no financing arrangements whereby the Promoter Group, the Directors of our Company and their relatives have financed the purchase by any other person of securities of the issuer other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of filing offer document with the Stock Exchange.
- 9. Details of Promoter's Contribution locked in for three years:

Pursuant to Regulation 32 and 36 of SEBI (ICDR) Regulations an aggregate of 20% of the post-issue capital held by our Promoter shall be considered as Promoter' Contribution ("Promoter Contribution") and locked-in for a period of three years from the date of Allotment. The lock-in of the Promoter' Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

Our Promoter has granted consent to include such number of Equity Shares held by them as may constitute 21.99% of the post-issue Equity Share Capital of our Company as Promoter Contribution and has agreed



not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoter Contribution from the date of filing of this Prospectus until the commencement of the lock-in period specified above.

Date of allotment	Date when made fully paid up	No. of Shares Allotted	Face Value	Issue Price	Nature of Allotment	% of Post Issue Capital
November 25, 2008	November 25, 2008	50,000*	10	10	Further Allotment	2.40%
June 20, 2016	June 20, 2016	4,08,000	10	-	Bonus Issue	19.59%
Total (A+B)		4,58,000				21.99%

# Mr. Karim Kamruddin Jaria

\*Actual allotment was of 5,000 equity shares of Rs. 100/- each which post-split became 50,000 equity shares of Rs. 10/- each pursuant to a resolution of the Board of Directors dated June 15, 2016 and a resolution of shareholders in Extra ordinary General Meeting dated June 20, 2016.

We further confirm that the aforesaid minimum Promoter Contribution of 20% which is subject to lock-in for three years does not consist of:

- Equity Shares acquired during the preceding three years for consideration other than cash and out of revaluation of assets or capitalization of intangible assets or bonus shares out of revaluation reserves or reserves without accrual of cash resources.
- Equity Shares acquired by the Promoter during the preceding one year, at a price lower than the price at which Equity Shares are being offered to public in the Initial Public Offer.
- The Equity Shares held by the Promoter and offered for minimum Promoter' Contribution are not subject to any pledge.
- Equity Shares for which specific written consent has not been obtained from the shareholders for inclusion of their subscription in the minimum Promoter' Contribution subject to lock-in.
- Equity shares issued to our Promoter on conversion of partnership firm into limited company.

The Promoter' Contribution can be pledged only with a scheduled commercial bank or public financial institution as collateral security for loans granted by such banks or financial institutions, in the event the pledge of the Equity Shares is one of the terms of the sanction of the loan. The Promoter' Contribution may be pledged only if in addition to the above stated, the loan has been granted by such banks or financial institutions for the purpose of financing one or more of the objects of this Issue.

The Equity Shares held by our Promoter may be transferred to and among the Promoter Group or to new Promoter or persons in control of our Company, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the Takeover Regulations, as applicable.

10. Details of share capital locked in for one year

In addition to minimum 20% of the Post-Issue shareholding of our Company held by the Promoter (locked in for three years as specified above), in accordance with regulation 36 of SEBI (ICDR) Regulations, the entire pre-issue share capital of our Company shall be locked in for a period of one year from the date of Allotment in this Issue.

The Equity Shares held by persons other than our Promoter and locked-in for a period of one year from the date of Allotment, in accordance with regulation 37 of SEBI (ICDR) Regulations, in the Issue may be transferred to any other person holding Equity Shares which are locked-in, subject to the continuation of the lock-in the hands of transferees for the remaining period and compliance with the Takeover Regulations.



- A. The table below represents the current shareholding pattern of our Company as per Regulation 31 of the SEBI (LODR) Regulations, 2015:
  - I. Summary of Shareholding Pattern

Categ ory Code	Catego ry of shareh	No. Of shareho lders	No. of fully paid up equit	No. of Par tly pai d up equ	-	Total nos. shares held	Shareho Iding as a % of total no. of shares (calculat ed as per SCRR, 1957)	ing as % of tal no. Number of Voting Rights of held in each class of hares securities* alculat ed as per CRR, 1957) s a % of		No. of Shares Underl ying Outstan ding convert ible scouriti		locke	Number of locked in Shares**		mber of ares dged or erwis e cumb red	Number of shares held in demateri alized form		
	older		y share s held	ity sha res hel d	ory Receipt s		(A+B+C			as a % of	securiti es (includi ng Warran ts)	percenta ge of diluted share Capital) As a %	No. (a)	As a % of tota l sha res	N o. (a )	As a % of tota l sha res		
								Class X	ass l'otal		+C)		of (A+B+C 2)		hel d (B)		hel d (B)	
I	П	ш	IV	v	VI	VII=IV+ V+VI	VIII	IX				X	XI=VII +X	XI	I	λ		XIV
(A)	Promot er and Promot er Group	7	15,30, 000	-	-	15,30,00 0	100.00	$\begin{array}{c c}15,30,\\000\end{array} 0 & \begin{array}{c}15,30,\\000\end{array}$		100.0 0	-	100.00	15,30, 000	100. 00	-	-	15,30,000	



(B)	Public	_	-	-	-	-	-	-	-	-	-	-	-	-	-	_	-	-
(C)	Non Promot er- Non Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C1)	Shares underly ing DRs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C2)	Shares held by Employ ee Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total	7	15,30, 000	-	-	15,30,00 0	100.00	15,30, 000	0	15,30, 000	100.0 0	-	100.00	15,30, 000	100. 00	-	-	15,30,000

\*As on the date of this Prospectus 1 Equity Shares holds 1 vote. \*\*Shall be locked-in on or before the date of allotment in this Issue.



# II. Shareholding Pattern of Promoter and Promoter Group

	Category& name of shareholder (I)	PAN (II)	oldore	No. of fully paid up equit y shar es	No. of Par tly pai d up equ ity sha	No. of shares underl ying Deposi tory Receip ts	Total nos. shares held	Shareh olding as a % of total no. of shares (calcul ated as per SCRR, 1957) As a % of (A+B+	hel No.	d in e		s of	No. of Shares Underl ying Outsta nding conver tible securit ies (includ	Shareho Iding, as a % assumin g full conversi on of converti ble securitie s ( as a percent age of diluted	Numb locke Sharo No. (a)	d in	r Sh ple oth end	imbe of ares dged or herwi se cumb red As a %	Number of shares held in demater ialized form
				held (IV)	hel	(VI)		C2)	Class : X	Cl ass : Y	Total	Tota l as a % of (A+ B+C )	ing Warra nts) (X)	Warra nts) As a %		of tot al sha res hel d (B)	)	of tot al sha res hel d (B)	
	(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)= (IV)+(V )+(VI)	(VIII)		(IX)		(X)	(XI)=(V II)+(X)	(XI	1)	(X	III)	(XIV)	
( 1 )	Indian																		
( a	Individual/Hi ndu		7	15,30	-	-	15,30,0	100.00	15,30	-	15,30	100.	-	100.00	15,30	100	-	-	15,30,00



)	Undivided Family			,000			00		,000,		,000,	00			,000,	.00			0
	Mr. Karim KamruddinJa ria	ACUPJ 5684R	1	6,12, 000	-	-	6,12,00 0	40.00	6,12, 000	-	6,12, 000	40.0 0	-	40.00	6,12, 000	40. 00	-	-	6,12,000
	Mr. SirajVirjiJaria	AACPJ 3710A	1	3,06, 000	-	-	3,06,00 0	20.00	3,06, 000	-	3,06, 000	20.0 0	-	20.00	3,06, 000	20. 00	-	-	3,06,000
	Mr. NizarNoorud dinRajwani	AEFPR 8660A	1	1,53, 000	-	-	1,53,00 0	10.00	1,53, 000	-	1,53, 000	10.0 0	-	10.00	1,53, 000	10. 00	-	-	1,53,000
	Mr. NooruddinSa vjiRajwani	ADGPR 9576H	1	1,53, 000	-	-	1,53,00 0	10.00	1,53, 000	-	1,53, 000	10.0 0	-	10.00	1,53, 000	10. 00	-	-	1,53,000
	Mr. Hanif Hussain Jaria	AEVPJ2 957E	1	1,37, 700	-	-	1,37,70 0	9.00	1,37, 700	-	1,37, 700	9.00	_	9.00	1,37, 700	9.0 0	-	-	1,37,700
	Mr. Asif Hussain Jaria	AGGPJ 1817N	1	1,37, 700	-	-	1,37,70 0	9.00	1,37, 700	-	1,37, 700	9.00	-	9.00	1,37, 700	9.0 0	-	-	1,37,700
	Mr. Hussain VirjiJaria	AACPJ 3709M	1	30,60 0	-	-	30,600	2.00	30,60 0	-	30,60 0	2.00	-	2.00	30,60 0	2.0 0	-	-	30,600



( b )	Central Government/ State Government( s)	-	_	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
( c )	Financial Institutions /Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
( d )	Any other (Body Corporate)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	I	-
	Sub-total (A) (1)	-	7	15,30 ,000	-	-	15,30,0 00	100.00	15,30 ,000	-	15,30 ,000	100. 00	-	100.00	15,30 ,000	100 .00	-	-	15,30,00 0
( 2 )	Foreign																		
	Individual (Non-																		
( a )	Resident Individual/Fo reign Individual)	-	-	-	-	-	-	-	-	-	-	-	_	-	-	-	-	-	-



( c )	Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
( d )	Foreign Portfolio Investor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(f )	Any Other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (A) (2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Shareholdin g of Promoter and Promoter Group (A)=(A)(1)+( A)(2)	_	7	15,30 ,000	-	-	15,30,0 00	100.00	15,30 ,000	-	15,30 ,000	100. 00	-	100.00	15,30 ,000	100 .00	_	-	15,30,00 0

\*As on the date of this Prospectus 1 Equity Shares holds 1 vote.

\*\*Shall be locked-in on or before the date of allotment in this Issue.



III. Shareholding Pattern of the Public shareholder.

	Category& name of shareholder	PA N	No. of shareho lders	No. of full y pai d up equ	No. of Par tly pai d up equ	-		Shareho lding as a % of total no. of shares (calculat ed as per SCRR, 1957) As a %	Number of Voting Rights held in each class of securities*				No. of Shares Underly ing Outstan ding converti ble	Sharehol ding, as a % assuming full conversio n of convertib le securities	Number of locked in Shares* *		Number of Shares pledged or otherwis e encumbe red		Number of shares held in demateri alized form
				ity sha res	ity sha res	ory Receipt s		of (A+B+C 2)		of Vo Rights			securiti es (includi	( as a percentag e of	N 0. (a	As a % of	N 0. (a	As a % of	
				hel d	hel d			2)	Cla ss : X	Cla ss : Y	Tot al	Total as a % of (A+B +C)	ng Warran ts)	diluted share Capital) As a % of (A+B+C2 )	(a )	tota l sha res hel d (B)	(a bi ) tota l sha res hel d (B)		
	(I)	(II )	(III)	(IV)	(V)	(VI)	(VII)= (IV)+(V) +(VI)	(VIII)	(IX)				(X)	(XI)=(VII )+(X) (XII)		XII)	(XIII)		(XIV)
(1 )	Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a )	Mutual Funds	-	-	_	-	-	-	-	-	-	-	-	-	-	-	-	_	-	-



(b	Venture																		
)	Capital Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c )	Alternate Investment Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d )	Foreign Venture Capital Investors	Т	-	-	_	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e )	Foreign Portfolio Investor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(f )	Financial Institutions/B anks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(g )	Insurance Companies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(h )	Provident Funds/ Pension Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(i )	Any other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (B)(1)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



(2 )	Central Government/ State Government(s )/ President of India	-	-	-	-	-	-	-	-	_	_	-	-	-	-	-	-	-	-
	Sub-Total (B)(2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(3 )	Non- Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Individuals-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a )	i. Individual shareholders holding nominal share capital up to Rs. 2 lakhs.	_	-	-	-	-	-	-	-	-			-	-	-	-	-	-	-
	ii.Individual shareholders holding nominal share capital in excess of Rs. 2 lakhs.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



(b )	NBFCs registered with RBI	-	_	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
( C )	Employee Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d )	Overseas Depositories (holding DRs) (balancing figure)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e )	Any Other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (B)(3)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Public Shareholding (B)- (B)(1)+(B)(2) +(B)(3)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

\*As on the date of this Prospectus 1 Equity Shares holds 1 vote. \*\*Shall be locked-in on or before the date of allotment in this Issue.



# IV. Shareholding pattern of the Non Promoter- Non Public shareholder

	Category& name of	P	No. of	No. of full y pai d	No. of Par tly pai d	No. of shares underl ying	Total nos.	Shareho Iding as a % of total no. of shares (calcula ted as per SCRR,	Rig cl No.	imber ghts ho ass of of Vo Rights	eld in securi securi ting	each	No. of Shares Underl ying Outsta nding convert	Total Sharehol ding, as a % assuming full conversio n of convertib le	lo Sł N o.	mber of cked in ares As a	Shares or oth encun No. (Not	ber of pledged erwise ibered As a % of total	Number of shares held in demateri alized form
	shareholde r	A N	shareho Iders	up equ ity sha res hel d	up equ ity sha res hel d	Deposit ory Receipt s	lielu	1957) As a % of (A+B+C 2)	Cl ass : X	Cl ass : Y	To tal	al as a % of Tot al Voti ng righ ts	ible securiti es (includi ng Warra nts)	securities (as a percenta ge of diluted share Capital) As a % of (A+B+C2 )	(a )	% of tota l sha res hel d (B)	Applic able)	shares held (Not Applic able)	
	(I)	(II )	(111)	(IV )	(V)	(VI)	(VII)= (IV)+(V) +(VI)	(VIII)		(1	(X)		(X)	(XI)=(VI I)+(X)	C	XII)	(X	III)	(XIV)
( 1 )	Custodian/ DR Holder	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



( a )	Name of DR Holder (if applicable)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
( 2 )	Employee Benefit Trust (Under SEBI (Share based Employee Benefit) Regulations , 2014)	-	-	-	-	-	-	-	-	_	_	-	-	-	-	-	-	-	-
	Total Non- Promoter- Non Public Shareholdi ng (C)=(C)(1) +(C)(2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

\*In terms of SEBI circular bearing no. Cir/ISD/3/2011 dated June 17, 2011 and SEBI circular bearing no. SEBI/Cir/ISD/ 05 /2011, dated September 30, 2011, the Equity Shares held by the Promoter/Promoter Group Entities and 50% of the Equity Shares held by the public shareholders have been dematerialised.

Our Company will file the shareholding pattern or our Company, in the form prescribed under Regulation 31 of the SEBI (LODR) Regulations, 2015 one day prior to the listing of the equity shares. The shareholding pattern will be uploaded on the website of NSE (National Stock Exchange of India Limited) before commencement of trading of such Equity Shares.



# **B.** Shareholding of our Promoter and Promoter Group

The table below presents the current shareholding pattern of our Promoter and Promoter Group (individuals).

		Pre – Is	ssue	Post –	Issue
Sr. No.	Name of the Shareholder	No. of Equity Shares	% of Pre- Issue Capital	No. of Equity Shares	% of Post- Issue Capital
(I)	(II)	(III)	(IV)	(V)	(VI)
	Promoter				
1.	Mr. Karim Kamruddin Jaria	6,12,000	40.00	6,12,000	29.39
	Promoter Group				
1.	Mr. Siraj Virji Jaria	3,06,000	20.00	3,06,000	14.70
2.	Mr. Nizar Nooruddin Rajwani	1,53,000	10.00	1,53,000	7.35
3.	Mr. Nooruddin Savji Rajwani	1,53,000	10.00	1,53,000	7.35
4.	Mr. Hanif Hussain Jaria	1,37,700	9.00	1,37,700	6.61
5.	Mr. Asif Hussain Jaria	1,37,700	9.00	1,37,700	6.61
6.	Mr. Hussain Virji Jaria	30,600	2.00	30,600	1.47
	Total	15,30,000	100.00	15,30,000	73.49

The average cost of acquisition of or subscription to Equity Shares by our Promoter is set forth in the table below:

Name of the Promoter	No. of Shares held	Average cost of Acquisition (in Rs.)
Mr. Karim Kamruddin Jaria	6,12,000	30.00

# Equity Shares held by top ten shareholders

Our top Seven\* shareholders and the number of Equity Shares held by them as on date of this Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Mr. Karim Kamruddin Jaria	6,12,000	40.00
2.	Mr. Siraj Virji Jaria	3,06,000	20.00
3.	Mr. Nizar Nooruddin Rajwani	1,53,000	10.00
4.	Mr. Nooruddin Savji Rajwani	1,53,000	10.00



Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
5.	Mr. Hanif Hussain Jaria	1,37,700	9.00
6.	Mr. Asif Hussain Jaria	1,37,700	9.00
7.	Mr. Hussain VirjiJaria	30,600	2.00
	Total	15,30,000	100.00

\*Our Company has only Seven Shareholders as on date of this Prospectus.

Our top Seven\* shareholders and the number of Equity Shares held by them ten days prior to the date of this Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Mr. Karim Kamruddin Jaria	6,12,000	40.00
2.	Mr. Siraj Virji Jaria	3,06,000	20.00
3.	Mr. Nizar Nooruddin Rajwani	1,53,000	10.00
4.	Mr. Nooruddin Savji Rajwani	1,53,000	10.00
5.	Mr. Hanif Hussain Jaria	1,37,700	9.00
6.	Mr. Asif Hussain Jaria	1,37,700	9.00
7.	Mr. Hussain Virji Jaria	30,600	2.00
	Total	15,30,000	100.00

\*Our Company had only Seven Shareholders ten days prior to the date of this Prospectus.

Our top Eight\* shareholders and the number of Equity Shares held by them two years prior to date of this Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares**	% age of pre-Issue capital
1.	Mr. Karim Kamruddin Jaria	1,53,000	30
2.	Mr. SirajVirji Jaria	1,02,000	20
3.	Mr. KamruddinVirji Jaria	51,000	10
4.	Mr. Nizar Nooruddin Rajwani	51,000	10
5.	Mr. Nooruddin Savji Rajwani	51,000	10
6.	Mr. Hussain Virji Jaria	51,000	10
7.	Mr. Hanif Hussain Jaria	25,500	5
8.	Mr. Asif Hussain Jaria	25,500	5



Sr. No.	Name of shareholder	No. of Shares**	% age of pre-Issue capital
	Total	5,10,000	100

\*Our Company had only Eight Shareholderstwo years prior to the date of this Prospectus.

\*\*No. of Shares are as post-split shareholding having face value of Rs. 10/- each.

- 11. There is no "Buyback", "Standby", or similar arrangement for the purchase of Equity Shares by our Company/Promoter/Directors/Lead Manager for purchase of Equity Shares offered through this Prospectus.
- 12. The Equity Shares, which are subject to lock-in, shall carry the inscription "non-transferable" and the non-transferability details shall be informed to the depository. The details of lock-in shall also be provided to the Stock Exchange before the listing of the Equity Shares.
- 13. As on the date of this Prospectus, none of the shares held by our Promoter/ Promoter Group are pledged with any financial institutions or banks or any third party as security for repayment of loans.
- 14. Except, as otherwise disclosed in the chapter titled "Objects of the Issue" beginning on page 81 of this Prospectus, we have not raised any bridge loans against the proceeds of the Issue.
- 15. Investors may note that in case of over-subscription, allotment will be on proportionate basis as detailed in heading on "Basis of Allotment" beginning on Page 217 of this Prospectus.
- 16. The Equity Shares Issued pursuant to this Issue shall be fully paid-up at the time of Allotment, failing which no allotment shall be made.
- 17. Our Company has not issued any Equity Shares at a price less than the Issue Price in the last one year preceding the date of filing of this Prospectus.
- 18. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 43 (4) of SEBI (ICDR) Regulations, as amended from time to time.
- 19. Under subscription, if any, in any category, shall be met with spill-over from any other category or combination of categories at the discretion of our Company, in consultation with the Lead Manager and NSE-EMERGE Platform.
- 20. An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off while finalizing the basis of allotment to the nearest integer during finalizing the allotment, subject to minimum allotment lot. Consequently, the actual allotment may go up by a maximum of 10% of the Issue, as a result of which, the post issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoter and subject to lock-in shall be suitably increased to ensure that 20% of the post issue paid-up capital is locked-in.
- 21. The Issue is being made through Fixed Price Method.
- 22. As on date of filing of this Prospectus with Stock Exchange, the entire issued share capital of our Company is fully paid-up. The Equity Shares offered through this Public Issue will be fully paid up.
- 23. On the date of filing this Prospectus with Stock Exchange, there are no outstanding financial instruments or any other rights that would entitle the existing Promoter or shareholders or any other person any option to receive Equity Shares after the Issue.
- 24. Our Company has not issued any Equity Shares out of revaluation reserves and not issued any bonus shares out of capitalization of revaluation reserves.
- 25. Lead Manager to the Issue viz. Sarthi Capital Advisors Private Limited and its associates do not hold any Equity Shares of our Company.
- 26. Our Company has not revalued its assets since incorporation.
- 27. Our Company has not made any Public Issue of any kind or class of securities since its incorporation.



- 28. There will be only one denomination of the Equity Shares of our Company unless otherwise permitted by law.
- 29. Our Company shall comply with such disclosure, and accounting norms as may be specified by SEBI from time to time.
- 30. There will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, and rights issue or in any other manner during the period commencing from submission of this Prospectus with Stock Exchange until the Equity Shares to be issued pursuant to the Issue have been listed.
- 31. Except as disclosed in the Prospectus, our Company presently does not have any intention or proposal to alter its capital structure for a period of six (6) months from the date of opening of the Issue, by way of spilt/consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise. However, during such period or a later date, it may issue Equity Shares or securities linked to Equity Shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company.
- 32. Our Company does not have any ESOS/ESPS scheme for our employees and we do not intend to allot any shares to our employees under ESOS/ESPS scheme from the proposed Issue. As and when, options are granted to our employees under the ESOP scheme, our Company shall comply with the SEBI (Employee Stock Option Scheme and Employees Stock Purchase Plan) Guidelines 1999.
- 33. An investor cannot make an application for more than the number of Equity Shares offered in this Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investor.
- 34. No payment, direct, indirect in the nature of discount, commission, and allowance, or otherwise shall be made either by us or by our Promoter to the persons who receive allotments, if any, in this Issue.
- 35. Our Company has Seven (7) shareholders as on the date of filing of this Prospectus.



# **OBJECTS OF THE ISSUE**

This Issue is being undertaken to meet the objects, as set forth herein, and to realise the benefits of listing of our Equity Shares on Stock Exchange, which in our opinion would enhance our Company's brand name and create public market of our Equity Shares in India.

The Net Proceeds of the Issue, after deducting issue related expenses, are estimated to be approximately Rs. 617.92 Lakhs.

The Net Proceeds from the Issue are proposed to be utilised by our Company for the following objects:

- 1. For purchase of KOBELCO Hydraulic Crawler Crane (Model-CKL2600i)
- 2. Issue Expenses

The main objects clause of our Memorandum of Association enables us to undertake the activities for which funds are being raised through this Issue. Further, we confirm that the existing activities which we have been carrying out until now are in accordance with the objects clause of our Memorandum of Association. The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution.

# FUND REQUIREMENTS

We intend to utilize the proceeds of the Fresh Issue, in the manner set forth below:

Sr. No.	Particulars	Amount (Rs. in Lakhs)
1.	Purchase of KOBELCO Hydraulic Crawler Crane (Model-CKL2600i)	617.92
2.	Issue Expenses*	50.00
Total		667.92

\*Our Company has incurred Rs. 8,73,950/- as issue expenses till August 23, 2016. The same has been certified by our Statutory Auditors, Deepal Rana And Co., Chartered Accountants vide their certificate dated August 23, 2016.

The above Object of the Issue authorised by the Board of Directors pursuant to its Resolution passed on June 20, 2016.

The objects of the Issue detailed above are proposed to be funded from the Proceeds of the Issue and the amount expended thereon till date has been funded out of Internal Accruals. Accordingly, we confirm that there is no requirement for us to make any further arrangements for financing the same through any verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the proposed Issue.

The fund requirement as stated in the table above is based on our internal management estimates. In view of the dynamic nature of the sector and specifically that of our business, we may have to revise our expenditure and fund requirements as a result of variations in cost estimates, exchange rate fluctuations and external factors which may not be within the control of our management. This may entail rescheduling and revising the planned expenditures and fund requirements and increasing or decreasing expenditures for a particular purpose at the discretion of our management, within the overall objects. In case of any such re-schedulement, it shall be made by compliance of the relevant provisions of the Companies Act, 1956/ Companies Act, 2013.

While we intend to utilise the Net Proceeds in the manner provided above, in the event of a surplus, we will use such surplus towards general corporate purposes including meeting future growth requirements.

No part of the proceeds of this issue will be paid as consideration to our Promoter, directors, key managerial employees or group concerns/companies promoted by our Promoter.



# **DETAILS OF USE OF THE PROCEEDS**

# 1. To purchase KOBELCO Hydraulic Crawler Crane (Model-CKL2600i)

Our Company proposes to utilize Rs. 617.92 Lakhs towards purchase of KOBELCO Hydraulic Crawler Crane (Model-CKL2600i) of Rs. 794.71 Lakhs and the balance amount of Rs. 176.79 Lakhs will be utilized from internal accruals. Provided below are the brief details of the estimated cost to be incurred in purchase of the said Crane:

Our company had received Quotation No. QTN/CL/MAY16/172 dated May 17, 2016 from Kobelco Cranes India Private Limited which is valid up to September, 2016.

Product	Amount (Rs. in Lakhs)
KOBELCO hydraulic Crawler Crane (Model-CKL2600i)KOBELCO hydraulic Crawler Crane (Model-CKL2600i) with:	616.95
<ul> <li>i. Luffing Boom &amp; JIB 61m + 61m</li> <li>ii. Tapper boom for long boom</li> <li>iii. Hook Blocks: 150t, 70t &amp; 35t</li> <li>iv. Ball Hook</li> <li>v. Standard boom top</li> </ul>	
Central Excise Duty @ 12.5%	77.12
Sub-Total	694.07
Central Sales Tax @ 14.5%	1.01
Total Value	794.71
Means of Finance	
1. Public Issue Proceeds	617.92
2. Internal Accruals	176.79
Total	794.71

# 2. Issue Related Expenses

The expenses for this Issue include issue management fees, underwriting fees, registrar fees, legal advisor fees, printing and distribution expenses, advertisement expenses, depository charges and listing fees to the Stock Exchange, among others. The total expenses for this Issue are estimated not to exceed Rs. 50 Lakhs.

Expenses	Expenses (Rs. in Lakhs)	Expenses(% of total Issue expenses)	Expenses(% of Issue size)
Payment to Merchant Banker including expenses towards	40.50	81.00	6.06
printing, advertising, and payment to other intermediaries			
such as Registrars, Market Makers, Bankers etc.			
Regulatory Fees & Other Expenses	9.50	19.00	1.42
Total estimated Issue expenses	50.00	100.00	7.48

# SCHEDULE OF IMPLEMENTATION AND DEPLOYMENT OF FUNDS

The net proceeds of the issue proposed will be utilised towards the stated objects during FY 2016-17. Further, our Company has incurred the following expenditure on the project till August 23, 2016. The same has been certified by our Statutory Auditors, Deepal Rana And Co., Chartered Accountants vide their certificate dated August 23, 2016.



(Rs. in Lakhs)

Particulars	Amount
Internal Accruals	8.74
Total	8.74

The above funds were deployed out of the Company's internal accruals.

# APPRAISAL BY APPRAISING AGENCY

The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution.

# INTERIM USE OF FUNDS

Pending utilization for the purposes described above, our Company intends to invest the funds in with scheduled commercial banks included in the second schedule of Reserve Bank of India Act, 1934. Our management, in accordance with the policies established by our Board of Directors from time to time, will deploy the Net Proceeds. Further, our Board of Directors hereby undertake that full recovery of the said interim investments shall be made without any sort of delay as and when need arises for utilization of process for the objects of the issue.

# BRIDGE FINANCING FACILITIES

Our Company has not raised any bridge loans from any bank or financial institution as on the date of this Prospectus, which are proposed to be repaid from the Net Proceeds. However, depending on business exigencies, our Company may consider raising bridge financing for the Net Proceeds for Object of the Issue.

# MONITORING UTILIZATION OF FUNDS

As the Net Proceeds of the Issue will be less than Rs. 50,000 Lakhs, under the SEBI (ICDR) Regulations it is not mandatory for us to appoint a monitoring agency.

Our Board and the management will monitor the utilization of the Net Proceeds through its audit committee. Pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half-yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement will be certified by the Statutory Auditors of our Company.

No part of the Issue Proceeds will be paid by our Company as consideration to our Promoter, our Directors, Key Management Personnel or companies promoted by the Promoter, except as may be required in the usual course of business.

# VARIATION IN OBJECTS

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Initial Public Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through a postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution ("Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in Marathi, the vernacular language of the jurisdiction where our Registered Office is situated. Our Promoter will be required to provide an exit opportunity to such shareholders who do not agree to the above stated proposal, at a price as may be prescribed by SEBI, in this regard.



# **BASIS FOR ISSUE PRICE**

The Issue Price of Rs. 121/- per Equity Share has been determined by our Company, in consultation with the Lead Manager on the basis of the following qualitative and quantitative factors. The face value of the Equity Share is Rs. 10/- and Issue Price is Rs. 121/- per Equity Share and is 12.10 times the face value.

# **QUALITATIVE FACTORS**

Some of the qualitative factors, which form the basis for computing the price, are -

- Established and proven track record;
- Leveraging the experience of our Promoter;
- Experienced management team and a motivated and efficient work force;
- Range of Products that Company offers makes the Company a complete solution provider for any equipment requirement of Refinery, Power, Cement, Transportation, Ports, and Infrastructure Companies.
- Functional parameters of the Company's products such as lifting heights, ground clearance, travel speed and lifting capacities, lead to fast cycle times and improved efficiency and productivity.
- Established relationships of the Company with customers lead to stability of demand.

For further details, refer to heading '*Our Strengths*' under chapter titled '*Our Business*' beginning on page 100 of this Prospectus.

# QUANTITATIVEFACTORS

The information presented below relating to the Company is based on the restated financial statements of the Company for Financial Year 2013-14 2014-15 and 2015-16 prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

# 1. Basic Earnings per Share (EPS) as per Accounting Standard 20:

Year ended	EPS (Rs.)	Weight
March 31, 2014	(0.69)	1
March 31, 2015	7.85	2
March 31, 2016	16.27	3
Weighted Average	10.63	

**Note:** The EPS has been computed by dividing net profit as restated, attributable to equity shareholders by weighted average number of equity shares outstanding during the year.

# 2. Price to Earnings (P/E) ratio in relation to Issue Price of Rs. 121/- per Equity Share of face value of Rs. 10/- each.

Particulars	P/E Ratio
P/E ratio based on Basic EPS for FY 2015-16	7.44
P/E ratio based on Weighted Average EPS	11.38

3. Average Return on Net worth (Ron) for the preceding three years.

Return on Net Worth ("Ron") as per restated financial statements

Year ended	<b>Ron (%)</b>	Weight
March 31, 2014	(0.68)	1
March 31, 2015	7.13	2
March 31, 2016	12.88	3
Weighted Average	8.71	



**Note:** The Ron has been computed by dividing net profit after tax as restated, by Net Worth as at the end of the year excluding miscellaneous expenditure to the extent not written off.

# 4. Minimum Return on Total Net Worth after Issue needed to maintain Pre-Issue EPS for the year ended March 31, 2016 – 13.03%

# 5. Net Asset Value (NAV)

Particulars	Amount (Rs.)
Net Asset Value per Equity Share as of March 31, 2016	126.27
Net Asset Value per Equity Share after the Issue	124.88
Issue Price per equity share	121.00

\*NAV per Equity Share has been calculated as Net Worth as divided by number of Equity Shares

# 6. Comparison with other listed companies/Industry peers\*

Companies	Face Value (in Rs.)	Sales (In Rs. cr.)	PAT (In Rs. Cr.)	EPS (In Rs.)	P/E Ratio	CMP (In Rs.)
Crown Lifters Limited	10.00	21.76	2.49	16.27	7.44	NA
Sanghvi Movers Limited	2.00	163.71	37.90	8.75	17.14	238.30

\*Source: www.bseindia.com

- The figures of Crown Lifters Limited are based on the restated results for the year ended March 31, 2016
- The figures for the Peer group are based on Standalone audited results for the Financial Year ended March 31, 2016
- Current Market Price (CMP) is the closing prices of respective scrips as on August 26, 2016.

The Company in consultation with the Lead Manager and after considering various valuation fundamentals including Book Value and other relevant factors believes that the issue price of Rs. 121/- per equity share for the Public Issue is justified in view of the above parameters. The investors may also want to pursue the Risk Factors beginning on page 19 of this Prospectus and Financials of the company as set out in the Financial Statements beginning on page 136 of this Prospectus to have more informed view about the investment proposition. The Face Value of the Equity Shares is Rs. 10/- per equity share and the Issue Price is 12.10 times of the face value i.e. Rs. 121/- per equity share.

For further details see "Risk Factors" beginning on page 19 of this Prospectus and the financials of the Company including profitability and return ratios, as set out in the "Financial Statements" beginning on page 136 of this Prospectus for a more informed view.



# STATEMENT OF TAX BENEFITS

# Statement of possible tax benefits available to the company and its shareholders

To The Board of Directors Crown Lifters Limited 104, Raheja Plaza, Shah Industrial Estate, Veera Desai Road, Andheri (W), Mumbai – 400053

We hereby confirm that the enclosed annexure, prepared by **Crown Lifters Limited** ('the Company'), states the possible tax benefits available to the Company and the shareholders of the Company under the Income - Tax Act, 1961 ('Act'), presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Act. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which is based on the business imperatives, the company or its shareholders may or may not choose to fulfill.

The benefits discussed in the enclosed Annexure are not exhaustive and the preparation of the contents stated is the responsibility of the Company's management. We are informed that this statement is only intended to provide general information to the investors and hence is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences, the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the Issue.

Our confirmation is based on the information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company. We do not express any opinion or provide any assurance as to whether:

- The Company or its shareholders will continue to obtain these benefits in future; or
- The conditions prescribed for availing the benefits, where applicable have been/would be met.

For Deepal Rana And Co. Chartered Accountants F.R.N. 124681W

Deepal Rana Proprietor **M. No. 116272** 

Place: Mumbai Date: 22-06-2016



# ANNEXURE TO THE STATEMENT OF POSSIBLE TAX BENEFITS AVAILABLE TO CROWN LIFTERS LIMITED AND ITS SHAREHOLDERS

Outlined below are the possible benefits available to the Company and its shareholders under the current direct tax laws in India for the Financial Year 2016-17.

# Benefits to the Company under the Income Tax Act, 1961 (The "Act")

# 1. General tax benefits

# A. Business Income

The Company is entitled to claim depreciation on specified tangible and intangible assets owned by it and used for the purpose of its business as per provisions of Section 32 of the Act. Business losses, if any, for an assessment year can be carried forward and set off against business profits for eight subsequent years. Unabsorbed depreciation, if any, for an assessment year can be carried forward and set off against any source of income in subsequent years as per provisions of Section 32 of the Act.

# B. MAT Credit

- As per provisions of Section 115JAA of the Act, the Company is eligible to claim credit for Minimum Alternate Tax ('MAT') paid for any assessment year commencing on or after April 1, 2006 against normal income-tax payable in subsequent assessment years.
- As per Section 115JB, Minimum Alternate Tax ("MAT") is payable @18.5% of the Book profits computed in accordance with the provisions of this section, where income-tax computed under the normal provisions of the Act is less than 18.5% of the Book profits as computed under the said section. A surcharge on income tax of 7% would be levied if the total income exceeds `10 million but does not exceed Rs 100 million. A surcharge at the rate of 12% would be levied if the total income exceeds Rs 100 million. Education cess of 2% and Secondary Higher Education cess of 1% is levied on the amount of tax and surcharge.
- MAT credit shall be allowed for any assessment year to the extent of difference between the tax payable as per the normal provisions of the Act and the tax paid under Section 115JB for that assessment year. Such MAT credit is available for set-off up to ten years succeeding the assessment year in which the MAT credit arises.

# C. Capital Gains

- (i) Computation of capital gains
  - Capital assets are to be categorized into short term capital assets and long term capital assets based on the period of holding. All capital assets, being shares held in a Company or any other security listed in a recognized stock exchange in India or unit of the Unit Trust of India or a unit of a mutual fund specified under section 10(23D) of the Act or a zero coupon bond, held by an assessee for more than twelve months are considered to be long term capital assets, capital gains arising from the transfer of which are termed as long term capital gains ('LTCG'). In respect of any other capital assets, the holding period should exceed thirty six months to be considered as long term capital assets.
  - Short term capital gains ('STCG') means capital gains arising from the transfer of capital asset being a share held in a Company or any other security listed in a recognized stock exchange in India or unit of the Unit Trust of India or a unit of a mutual fund specified under clause (23D) of Section 10 or a zero coupon bonds, held by an assessee for twelve months or less.
  - In respect of any other capital assets, STCG means capital gains arising from the transfer of an asset, held by an assessee for thirty six months or less.
  - LTCG arising on transfer of equity shares of a Company or units of an equity oriented fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D) is exempt from tax as per provisions of Section 10(38) of the Act, provided the transaction is chargeable to securities transaction tax (STT) and subject to conditions specified in that section.



- Income by way of LTCG exempt under Section 10(38) of the Act is to be taken into account while determining book profits in accordance with provisions of Section 115JB of the Act.
- As per provisions of Section 48 of the Act, LTCG arising on transfer of capital assets, other than bonds and debentures (excluding capital indexed bonds issued by the Government) and depreciable assets, is computed by deducting the indexed cost of acquisition and indexed cost of improvement from the full value of consideration.
- As per provisions of Section 112 of the Act, LTCG not exempt under Section 10(38) of the Act are subject to tax at the rate of 20% with indexation benefits. However, if such tax payable on transfer of listed securities or units or zero coupon bond exceed 10% of the LTCG (without indexation benefit), the excess tax shall be ignored for the purpose of computing the tax payable by the assessee.
- As per provisions of Section 111A of the Act, STCG arising on sale of equity shares or units of equity oriented mutual fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D), are subject to tax at the rate of 15% provided the transaction is chargeable to STT. No deduction under Chapter VIA is allowed from such income
- STCG arising on sale of equity shares or units of equity oriented mutual fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D)), where such transaction is not chargeable to STT is taxable at the rate of 30%.
- As per provisions of Section 71 read with Section 74 of the Act, short term capital loss arising during a year is allowed to be set-off against short term as well as long term capital gains. Balance loss, if any, shall be carried forward and set-off against any capital gains arising during subsequent eight assessment years.
- As per provisions of Section 71 read with Section 74 of the Act, long term capital loss arising during a year is allowed to be set-off only against long term capital gains. Balance loss, if any, shall be carried forward and set-off against long term capital gains arising during subsequent eight assessment years.
- (ii) Exemption of capital gains from income tax
  - Under Section 54EC of the Act, capital gain arising from transfer of long term capital assets [other than those exempt u/s 10(38)] shall be exempt from tax, subject to the conditions and to the extent specified therein, if the capital gain are invested within a period of six months from the date of transfer in the bonds redeemable after three years and issued by -:
    - 1. National Highway Authority of India (NHAI) constituted under Section 3 of National Highway Authority of India Act, 1988; and
    - 2. Rural Electrification Corporation Limited (REC), a company formed and registered under the Companies Act, 1956.
  - Where a part of the capital gains is reinvested, the exemption is available on a proportionate basis. The maximum investment in the specified long term asset cannot exceed Rs 50,00,000 per assessee during any financial year.
  - Where the new bonds are transferred or converted into money within three years from the date of their acquisition, the amount so exempted is taxable as capital gains in the year of transfer / conversion.
  - As per provision of Section 14A of the Act, expenditure incurred to earn an exempt income is not allowed as deduction while determining taxable income.
  - The characterization of the gain / losses, arising from sale / transfer of shares as business income or capital gains would depend on the nature of holding and various other factors.

# D. Securities Transaction Tax

As per provisions of Section 36(1) (xv) of the Act, STT paid in respect of the taxable securities transactions entered into in the course of the business is allowed as a deduction if the income arising from such taxable securities transactions is included in the income computed under the head 'Profit and



gains of business or profession'. Where such deduction is claimed, no further deduction in respect of the said amount is allowed while determining the income chargeable to tax as capital gains.

- E. Dividends
  - As per provisions of Section 10(34) read with Section 115-O of the Act, dividend (both interim and final), if any, received by the Company on its investments in shares of another Domestic Company is exempt from tax. The Company will be liable to pay dividend distribution tax (DDT) at the rate of 15%. A surcharge of 12% would be levied on the amount of DDT. Further, Education cess of 2% and Secondary Higher Education cess of 1% is levied on the amount of tax and surcharge. Credit in respect of dividend distribution tax paid by a subsidiary of the Company could be available while determining the dividend distribution tax payable by the Company as per provisions of Section 115-O (1A) of the Act, subject to fulfillment of prescribed conditions.
  - As per provisions of Section 10(35) of the Act, income received in respect of units of a mutual fund specified under Section 10(23D) of the Act (other than income arising from transfer of such units) is exempt from tax.
  - As per provisions of Section 80G of the Act, the Company is entitled to claim deduction of as specified amount in respect of eligible donations, subject to the fulfillment of the conditions specified in that section.
  - As per the provisions of Section 115BBD of the Act, dividend received by Indian company from a specified foreign company (in which it has shareholding of 26% or more) would be taxable at the concessional rate of 15% on gross basis (excluding surcharge and education cess).

# Benefits to the Resident members / shareholders of the Company under the Act

# A. Dividends exempt under section 10(34) of the Act

As per the provisions of Section 10(34) of the Act, dividend (both interim and final), if any, received by the resident members / shareholders from the Company is exempt from tax. The Company will be liable to pay dividend distribution tax at the rate of 15% plus a surcharge as applicable, on the dividend distribution tax and education cess and secondary and higher education cess of 2% and 1% respectively on the amount of dividend distribution tax and surcharge thereon on the total amount distributed as dividend. In respect of individual, Hindu undivided family or a firm, resident in India, includes any income in aggregate exceeding ten lakh rupees by way of Dividends declared, distributed or paid by a domestic company or companies then u/s. 115BBDA on the dividend exceeding ten lakh rupees, income tax at 10 % shall be payable . No deduction in respect of any expenditure or allowance or set off of loss shall be allowed to the assessee under any provision of this Act in computing the income by way of dividends.

# B. Capital Gains

- (i) Computation of capital gains
  - Capital assets are to be categorized into short term capital assets and long term capital assets based on the period of holding. All capital assets, being share held in a Company or any other securities listed in a recognized stock exchange in India or unit of the Unit Trust of India or a unit of a mutual fund specified under section 10(23D) of the Act or a zero coupon bond, held by an assessee for more than twelve months are considered to be long term capital assets, capital gains arising from the transfer of which are termed as LTCG. In respect of any other capital assets, the holding period should exceed thirty six months to be considered as long term capital assets.
  - STCG means capital gains arising from the transfer of capital asset being a share held in a Company or any other securities listed in a recognized stock exchange in India or unit of the Unit Trust of India or a unit of a mutual fund specified under clause (23D) of Section 10 or a zero coupon bonds, held by an assessee for twelve months or less.
  - In respect of any other capital assets, STCG means capital gain arising from the transfer of an asset, held by an assessee for thirty six months or less.
  - LTCG arising on transfer of equity shares of a Company or units of an equity oriented fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D))



is exempt from tax as per provisions of Section 10(38) of the Act, provided the transaction is chargeable to STT and subject to conditions specified in that section.

- As per first proviso to Section 48 of the Act, the capital gains arising on transfer of share of an Indian Company need to be computed by converting the cost of acquisition, expenditure incurred in connection with such transfer and full value of the consideration receiving or accruing as a result of the transfer, into the same foreign currency in which the shares were originally purchased. The resultant gains thereafter need to be reconverted into Indian currency. The conversion needs to be at the prescribed rates prevailing on dates stipulated. Further, the benefit of indexation as provided in second proviso to Section 48 is not available to non-resident shareholders.
- As per provisions of Section 112 of the Act, LTCG not exempt under Section 10(38) of the Act are subject to tax at the rate of 20% (plus applicable surcharge and cess) with indexation benefits. However, if such tax payable on transfer of listed securities or units or zero coupon bond exceed 10% of the LTCG (without indexation benefit), the excess tax shall be ignored for the purpose of computing the tax payable by the assessee. As per provisions of Section 111A of the Act, STCG arising on sale of equity shares or units of equity oriented mutual fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D)), are subject to tax at the rate of 15% (plus applicable surcharge and cess) provided the transaction is chargeable to STT. No deduction under Chapter VIA is allowed from such income.
- STCG arising on sale of equity shares or units of equity oriented mutual fund (as defined which has been set up under a scheme of a mutual fund specified under Section 10(23D)), where such transaction is not chargeable to STT is taxable at the rate of 30%.
- As per provisions of Section 71 read with Section 74 of the Act, short term capital loss arising during a year is allowed to be set-off against short term as well as long term capital gains. Balance loss, if any, shall be carried forward and set-off against any capital gains arising during subsequent eight assessment years.
- As per provisions of Section 71 read with Section 74 of the Act, long term capital loss arising during a year is allowed to be set-off only against long term capital gains. Balance loss, if any, shall be carried forward and set-off against long term capital gains arising during subsequent 8 assessment years.
- (ii) Exemption of capital gains arising from income tax
  - As per Section 54EC of the Act, capital gains arising from the transfer of a long term capital asset are exempt from capital gains tax if such capital gains are invested within a period of six months after the date of such transfer in specified bonds issued by NHAI and REC and subject to the conditions specified therein.
  - Where a part of the capital gains is reinvested, the exemption is available on a proportionate basis. The maximum investment in the specified long - term asset cannot exceed Rs 5,000,000 per assessee during any financial year
  - Where the new bonds are transferred or converted into money within three years from the date of their acquisition, the amount so exempted is taxable as capital gains in the year of transfer / conversion.
  - As per provisions of Section 14A of the Act, expenditure incurred to earn an exempt income is not allowed as deduction while determining taxable income.
  - The characterization of the gain / losses, arising from sale / transfer of shares as business income or capital gains would depend on the nature of holding and various other factors.
  - In addition to the same, some benefits are also available to a resident shareholder being an individual or Hindu Undivided Family ('HUF').
  - As per provisions of Section 54F of the Act, LTCG arising from transfer of shares is exempt from tax if the net consideration from such transfer is utilized within a period of one year before, or two years after the date of transfer, for purchase of a new residential house, or for construction of residential house within three years from the date of transfer and subject to conditions and to the extent specified therein.



# C. Tax Treaty Benefits

As per provisions of Section 90 (2) of the Act, non-resident shareholders can opt to be taxed in India as per the provisions of the Act or the double taxation avoidance agreement entered into by the Government of India with the country of residence of the non-resident shareholder, whichever is more beneficial.

# D. Non-Resident Taxation

Special provisions in case of Non-Resident Indian ('NRI') in respect of income / LTCG from specified foreign exchange assets under Chapter XII-A of the Act are as follows:

- NRI means a citizen of India or a person of Indian origin who is not a resident. A person is deemed to be of Indian origin if he, or either of his parents or any of his grandparents, were born in undivided India.
- Specified foreign exchange assets include shares of an Indian company which are acquired / purchased / subscribed by NRI in convertible foreign exchange.
- As per provisions of Section 115E of the Act, LTCG arising to a NRI from transfer of specified foreign exchange assets is taxable at the rate of 10% (plus education cess and secondary & higher education cess of 2% and 1% respectively).
- As per provisions of Section 115E of the Act, income (other than dividend which is exempt under Section 10(34)) from investments and LTCG [other than gain exempt under Section 10(38)] from assets (other than specified foreign exchange assets) arising to a NRI is taxable at the rate of 20% (education cess and secondary & higher education cess of 2% and 1% respectively). No deduction is allowed from such income in respect of any expenditure or allowance or deductions under Chapter VI-A of the Act.
- As per provisions of Section 115F of the Act, LTCG arising to a NRI on transfer of a foreign exchange asset is exempt from tax if the net consideration from such transfer is invested in the specified assets or savings certificates within six months from the date of such transfer, subject to the extent and conditions specified in that section.
- As per provisions of Section 115G of the Act, where the total income of a NRI consists only of income / LTCG from such foreign exchange asset / specified asset and tax thereon has been deducted at source in accordance with the Act, the NRI is not required to file a return of income.
- As per provisions of Section 115H of the Act, where a person who is a NRI in any previous year, becomes assessable as a resident in India in respect of the total income of any subsequent year, he / she may furnish a declaration in writing to the assessing officer, along with his / her return of income under Section 139 of the Act for the assessment year in which he / she is first assessable as a resident, to the effect that the provisions of the Chapter XII-A shall continue to apply to him / her in relation to investment income derived from the specified assets for that year and subsequent years until such assets are transferred or converted into money.
- As per provisions of Section 115I of the Act, a NRI can opt not to be governed by the provisions of Chapter XII-A for any assessment year by furnishing return of income for that assessment year under Section 139 of the Act, declaring therein that the provisions of the chapter shall not apply for that assessment year. In such a situation, the other provisions of the Act shall be applicable while determining the taxable income and tax liability arising thereon.

# Benefits available to Foreign Institutional Investors ('FIIs') under the Act

# A. Dividends exempt under section 10(34) of the Act

As per provisions of Section 10(34) of the Act, dividend (both interim and final), if any, received by a shareholder from a domestic Company is exempt from tax. The Company will be liable to pay dividend distribution tax at the rate of 15% plus a surcharge as applicable on the dividend distribution tax and education cess and secondary and higher education cess of 2% and 1% respectively on the amount of dividend distribution tax and surcharge thereon on the total amount distributed as dividend.



# B. Long – Term Capital Gains exempt under section 10(38) of the Act

- LTCG arising on sale equity shares of a company subjected to STT is exempt from tax as per provisions of Section 10(38) of the Act. It is pursuant to note that as per provisions of Section 14A of the Act, expenditure incurred to earn an exempt income is not allowed as deduction while determining taxable income.
- It is pertinent to note that as per provisions of Section 14A of the Act, expenditure incurred to earn an exempt income is not allowed as deduction while determining taxable income.

# C. Capital Gains

- As per provisions of Section 115AD of the Act, income (other than income by way of dividends referred to Section 115-O) received in respect of securities (other than units referred to in Section 115AB) is taxable at the rate of 20% (plus applicable surcharge and education cess and secondary & higher education cess). No deduction is allowed from such income in respect of any expenditure or allowance or deductions under Chapter VI-A of the Act.
- As per provisions of Section 115AD of the Act, capital gains arising from transfer of securities is taxable as follows:

Nature of income	Rate of tax (%)
LTCG on sale of equity shares not subjected to STT	10%
STCG on sale of equity shares subjected to STT	15%
STCG on sale of equity shares not subjected to STT	30%

- For corporate FIIs, the tax rates mentioned above stands increased by surcharge (as applicable) where the taxable income exceeds Rs 10,000,000. Further, education cess and secondary and higher education cess on the total income at the rate of 2% and 1% respectively is payable by all categories of FIIs.
- The benefit of exemption under Section 54EC of the Act mentioned above in case of the Company is also available to FIIs.

# D. Securities Transaction Tax

As per provisions of Section 36(1)(xv) of the Act, STT paid in respect of the taxable securities transactions entered into in the course of the business is allowed as a deduction if the income arising from such taxable securities transactions is included in the income computed under the head 'Profit and gains of business or profession'. Where such deduction is claimed, no further deduction in respect of the said amount is allowed while determining the income chargeable to tax as capital gains.

# E. Tax Treaty benefits

- As per provisions of Section 90(2) of the Act, FIIs can opt to be taxed in India as per the provisions of the Act or the double taxation avoidance agreement entered into by the Government of India with the country of residence of the FII, whichever is more beneficial
- The characterization of the gain / losses, arising from sale / transfer of shares as business income or capital gains would depend on the nature of holding and various other factors

# Benefits available to Mutual Funds under the Act

a) Dividend income

Dividend income, if any, received by the shareholders from the investment of mutual funds in shares of a domestic Company will be exempt from tax under section 10(34) read with section 115 O of the Act.



b) As per provisions of Section 10(23D) of the Act, any income of mutual funds registered under the Securities and Exchange Board of India, Act, 1992 or Regulations made there under, mutual funds set up by public sector banks or public financial institutions and mutual funds authorized by the Reserve Bank of India, is exempt from income-tax, subject to the prescribed conditions.

Note: All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.

For Deepal Rana And Co. Chartered Accountants F.R.N. 124681W

Deepal Rana Proprietor **M. No. 116272** 

Place: Mumbai Date: 22-06-2016



# SECTION IV – ABOUT THE COMPANY

# **OUR INDUSTRY**

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and other industry sources. Neither we nor any other person connected with this Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly investment decisions should not be based on such information.

#### **Overview of Indian Economy**

#### **Indian Economy**

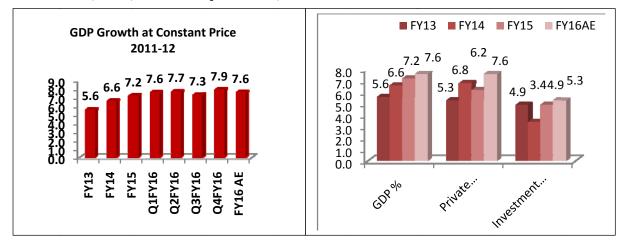
# Overview

India, a South Asian nation, is the seventh-largest country by area, the second-most populous country with over 1.25 billion people, and the most populous democracy in the world. India is the fourth largest economy in the world in terms of purchasing power parity (PPP). India has emerged as the fastest growing major economy in the world as per the Central Statistics Organisation (CSO) and International Monetary Fund (IMF). According to the Economic Survey 2015-16, the Indian economy will continue to grow more than 7% in 2016-17. The improvement in India's economic fundamentals has accelerated in the year 2015 with the combined impact of strong government reforms, RBI's inflation focus supported by benign global commodity prices.

India was ranked the highest globally in terms of consumer confidence during October-December quarter of 2015, continuing its earlier trend of being ranked the highest during first three quarters of 2015, as per the global consumer confidence index created by Nielsen.

According to IMF World Economic Outlook Update (January 2016), Indian economy is expected to grow at 7-7.75% during FY 2016-17, despite the uncertainties in the global market. The Economic Survey 2015-16 had forecasted that the Indian economy will growing by more than 7% for the third successive year 2016-17 and can start growing at eight per cent or more in next two years.

The steps taken by the government in recent times have shown positive results as India's gross domestic product (GDP) at factor cost at constant (2011-12) prices 2015-16 is Rs 113.5 trillion (US\$ 1.668 trillion), as against Rs 105.5 trillion (US\$ 1.55 trillion) in 2014-15, registering a growth rate of 7.6%. The economic activities which witnessed significant growth were 'financing, insurance, real estate and business services' at 11.5% and 'trade, hotels, transport, communication services' at 10.7%.



# Source: CMIE, IBEF, Asian Development Bank, MOSPI



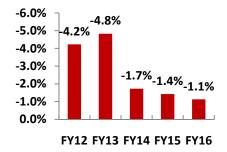
# Source: MOSPI, CSO, Base year 2011-12

India's GDP grew at a robust 7.9% in the Q4 of the financial year FY16 gone by as against 7.2% (revised from 7.3% earlier) in Q3 of FY16. The government revised GDP growth data for Q2 and Q1 of FY16 to 7.6% versus 7.7% and 7.5% versus 7.6% respectively.

#### **Current Account Deficit**

For the entire 2015-16 fiscal, CAD stood at 22.1 billion 1.1% of the GDP as against 26.8 billion 1.8% for 2014-15, according to Reserve Bank of India data.India's current account deficit (CAD) declined sharply to \$0.3 billion 0.1% of Gross Domestic Product in the fourth quarter of ended March 2016 (FY16) from \$ 7.1 billion 1.3%, in third quarter ended December 2015, on account of lower trade gap.The trade deficit in the fourth quarter of FY16 stood at \$24.8 billion compared to \$31.6 billion in Q4 of 2014-15. The country's trade deficit was \$130.1 billion for FY16 while for FY15 it stood at \$144.9 billion.Balance of Payments (BOP) stayed in positive territory with accretion of \$3.3 billion to India's Foreign exchange reserves in Q4 2015-16. The overall BOP during the fiscal FY16 moderated to \$17.9 billion from \$ 61.06 billion in 2014-15.

CAD % of GDP



#### **Index of Industrial Production**

Industrial output, measured by Index of Industrial Production (IIP) came in -0.8% for the month of April. For March, the IIP had fallen by 0.1%.Manufacturing shrank 3.1% with production of electrical machinery & apparatus falling by the most (-55.9%), followed by food products and beverages (-24.5%) and tobacco (-17.6 percent). In contrast, the mining sector expanded 1.4% and electricity production jumped 14.6%. Industrial Production in India averaged 6.33% from 1994 until 2016, reaching an all time high of 20 percent in November of 2006 and a record low of -7.20% in February of 2009. Industrial Production in India is reported by the Ministry of Statistics and Programme Implementation (MOSPI).

#### Source: RBI

#### **Foreign Direct Investments**

According to Department of Industrial Policy and Promotion (DIPP), the total FDI investments India received in April-December period of 2015 was US\$ 40.82 million, indicating that government's effort to improve ease of doing business and relaxation in FDI norms is yielding results.

Data for April-December 2015 indicates computer hardware and software segment attracted the highest FDI equity inflow of US\$ 5.31 billion, followed by services sector – US\$ 4.26 and trading business – US\$ 2.72 billion. Most recently, the total FDI equity inflows for the month of December 2015 touched US\$ 4.64 billion as compared to US\$ 2.16 billion in the same period last year.

During FY2015, India received the maximum FDI equity inflows from Singapore at US\$ 10.99 billion, followed by Mauritius (US\$ 6.12 billion), USA (US\$ 3.51 billion), Netherlands (US\$ 2.15 billion) and Japan (US\$ 1.08





billion). Healthy inflow of foreign investments into the country helped India's balance of payments (BoP) situation and stabilised the value of rupee.

FDI in India witnessed an increase of 40% and reached US\$ 29.44 billion during April-December, 2015 as compared to US\$ 21.04 billion in the same period last year.

FII's net investments in Indian equities and debt have touched record highs in the past financial year, backed by expectations of an economic recovery, falling interest rates and improving earnings outlook. FIIs net investments stood at Rs 18,106 crore (US\$ 2.65 billion) in March 2016, out of which Rs 16,731 crore (US\$ 2.45 billion) was invested in equities and Rs 1,375 crore (US\$ 201 million) was invested in debt. Cumulative value of investments by FIIs during April 2000- December 2015 stood at US\$ 179.32 billion.

India companies signed Merger and Acquisition (M&A) deals worth US\$ 30.43 billion in 2015 across 600 deals. The total M&A transaction value for the month of February 2016 was US\$ 1.83 billion involving a total of 37 transactions. Total Private Equity (PE) deals increased by 62 per cent year-on-year to US\$ 1.19 billion in February 2016 through 94 deals, whereas PE investments during the October-December 2015 period totalled US\$ 3.9 billion, leading to total PE investments for 2015 to hit record highs of US\$ 19.5 billion through 159 deals.

# Source: IBEF

# **Key Economic Variables**

Particulars	FY13	FY14	FY15	FY16E
GDP %	5.6	6.6	7.2	7.6
GVA Growth Rate (%)	5.4	6.3	7.1	7.3
Export Growth (%)	-1.8	4.7	-1.3	-17.6 <sup>e</sup>
Import Growth (%)	0.3	-8.3	-0.5	-15.5 °
Current Account Balance % to GDP	-4.8	-1.7	-1.3	1.4 <sup>e</sup>
Inflation – WPI #	7.4	6.0	2.0	-2.8 <sup>e</sup>
Inflation- CPI	10.2	9.5	5.9	4.9 <sup>e</sup>

Source http://indiabudget.nic.in Volume 1,RBI, DIPP

# INDUSTRY OVERVIEW

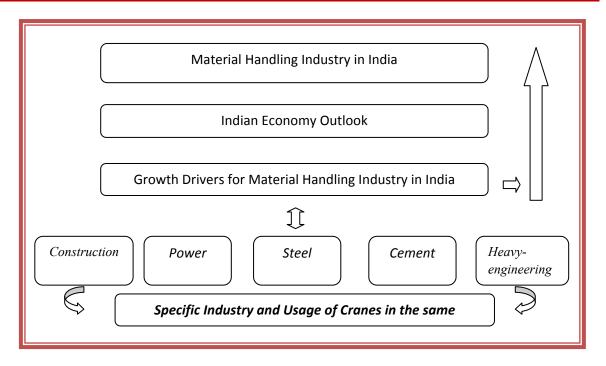
Having started as simple machines used to carry up and bring down materials, cranes and hoists have come a long way. These devices have become more sophisticated with time and are simplifying processes in manufacturing, mining, infrastructure, automotive and construction industries. With India pulling out all the stops in building world-class infrastructure, crane manufacturers and crane hire service providers are looking at exploiting the huge market potential this presents. The industrial cranes market in India is highly fragmented. Mobile Cranes, Tower Cranes, Loaders etc. are Material Handling and Construction Equipment.

The future of the Indian Material Handling Industry looks bright as cranes will always be in demand in all sectors, be it construction, infrastructure, automobile, power, railways, shipbuilding, etc. The Infrastructure and Construction sector since the beginning has played a major role for the growth of Material Handling Industry in India. The Indian government recent announcement of investing Rs 2.21 Lakh crore in Indian Infra structure and the road sector alone had been allocated Rs 97000 crore in the Union Budget 2016 will help in giving the much needed boost required for the growth of the Material Handling Industry. With an expected rise in infrastructure



projects in the coming year, there will be a rise in demand from different industry verticals such as power, real estate, steel, cement, etc. along with allied industries. For example, Infrastructure sector will require Gantry cranes for precast segment yards and bridge constructions. In Steel industry, cranes are used for applications like hot metal handling, ingot/billet handling, coil yards, cut-to-length lines, steel stock yards, forge shops and foundries while in the case of automobile industry, cranes are used for lifting and material handling purposes at machine shops and assembly lines. The Material Handling Equipment (MHE) industry has a wide array of products on offer to the industry depending on the needs of the particular industry. As the name suggests this sector deals with equipments that relate to the movement, storage, control and protection of materials, goods and products throughout the process of manufacturing, distribution, consumption and disposal. Material handling sector is a critical intermediary in the economy of a country today.

# **KEY GROWTH DRIVERS**



**Construction:**-Keeping in track with the above percentage equipment cost as a part of construction cost and with the current demand in the construction industry and with growth of manufacturing sector, the requirement of mobile cranes, tower cranes and construction equipment will see a huge volume growth.Forecasts for the market size of construction industry for the Twelfth Plan period indicate that that the aggregate output of the industry during the period 2012–13 to 2016–2017 is likely to be 52.31 lakh crores increasing from 7.67 lakh crores in 2012–13 to 13.59 lakh crores in 2016–17. As noted earlier, growth in construction industry is linked to the growth in the infrastructure sector and the building industry.

# Source: Construction Industry development council, IBEF

# Power:-

The power sector is also expanding in India, with the government promoting expenditure on several new projects; hence there is demand for a large range of cranes from this sector. The power sector requires cranes for a variety of applications and their requirements could be up to 250 MT, as in the case of windmill manufacturers, Transformer manufacturers, TG Hall cranes, coal mill handling cranes, etc.

Power is one of the most critical components of infrastructure crucial for the economic growth and welfare of nations. The existence and development of adequate infrastructure is essential for sustained growth of the Indian economy. Indian power sector is undergoing a significant change that has redefined the industry outlook.



Sustained economic growth continues to drive electricity demand in India. The Government of India's focus on attaining 'Power For All' has accelerated capacity addition in the country. At the same time, the competitive intensity is increasing at both the market and supply sides (fuel, logistics, finances, and manpower).

The Planning Commission's 12th Five-Year Plan estimates total domestic energy production to reach 669.6 million tonnes of oil equivalent (MTOE) by 2016–17 and 844 MTOE by 2021–22. By 2030–35, energy demand in India is projected to be the highest among all countries according to the 2014 energy outlook report by British oil giant, BP.

As of November 2015, total thermal installed capacity stood at 196.2gigawatt (GW), while hydro and renewable energy installed capacity totalled 42.6 GW and 37.4 GW, respectively. At 5.8 GW, nuclear energy capacity remained broadly constant compared with the previous year. India's rooftop solar capacity addition grew 66 per cent from last year to reach 525 Mega Watts (MW), and has the potential to grow up to 6.5 giga watts (GW)1. India's wind power capacity, installed in FY2016, is estimated to increase 20 per cent over last year to 2,800 Mega Watt (MW)2, led by favorable policy support that has encouraged both independent power producers (IPP) and non-IPPs.

India's wind energy market is expected to attract investments totaling Rs 1,00,000 crore (US\$ 15.7 billion) by 2020, and wind power capacity is estimated to almost double by 2020 from over 23,000 MW in June 2015, with an addition of about 4,000 MW per annum in the next five years.

# Source: IBEF

# Steel

India is the world's third-largest producer of crude steel (up from eighth in 2003) and is expected to become the second-largest producer by 2016. The growth in the Indian steel sector has been driven by domestic availability of raw materials such as iron ore and cost-effective labour. Consequently, the steel sector has been a major contributor to India's manufacturing output.

The Indian steel industry is very modern with state-of-the-art steel mills. It has always strived for continuous modernisation and up-gradation of older plants and higher energy efficiency levels.

India's crude steel capacity reached 109.85 Million Tonnes (MT) in 2014-15, a growth of 7.4 per cent. Production of crude steel grew by 8.9 per cent to 88. 98 MT. Total finished steel production for sale increased by 5.1 per cent to 92.16 MT. Consumption of total finished steel increased 3.9 per cent to 76.99 MT. India produced 7.34 MT of steel in the month of September 2015, which was nearly equal to the country's steel production in September 2014.

The steel sector in India contributes nearly two per cent of the country's gross domestic product (GDP) and employs over 600,000 people. The per capita consumption of total finished steel in the country has risen from 51 Kg in 2009-10 to about 59 Kg in 2014-15.

# Source: IBEF

# Cement

India is the second largest producer of cement in the world. No wonder, India's cement industry is a vital part of its economy, providing employment to more than a million people, directly or indirectly. Ever since it was deregulated in 1982, the Indian cement industry has attracted huge investments, both from Indian as well as foreign investors:-

Cement demand in India is expected to increase due to government's push for large infrastructure projects, leading to 45 million tonnes of cement needed in the next three to four years1.



India's cement demand is expected to reach 550-600 million tonnes per annum (MTPA) by 2025. The housing sector is the biggest demand driver of cement, accounting for about 67 per cent of the total consumption in India. The other major consumers of cement include infrastructure at 13 per cent, commercial construction at 11 per cent and industrial construction at nine per cent.

To meet the rise in demand, cement companies are expected to add 56 million tonnes (MT) capacity over the next three years. The cement capacity in India may register a growth of eight per cent by next year end to 395 MT from the current level of 366 MT. It may increase further to 421 MT by the end of 2017. The country's per capita consumption stands at around 190 kg.

The Indian cement industry is dominated by a few companies. The top 20 cement companies account for almost 70 per cent of the total cement production of the country. A total of 188 large cement plants together account for 97 per cent of the total installed capacity in the country, with 365 small plants account for the rest. Of these large cement plants, 77 are located in the states of Andhra Pradesh, Rajasthan and Tamil Nadu.

# Source: IBEF

# **Heavy Engineering**

The Indian Engineering sector has witnessed a remarkable growth over the last few years driven by increased investments in infrastructure and industrial production. The engineering sector, being closely associated with the manufacturing and infrastructure sectors, is of strategic importance to India's economy. The capital goods & engineering turnover in India is expected to reach US\$ 125.4 billion by FY17.

Engineering exports from India in FY 2014-15 stood at US\$ 70.7 billion registering a growth of 14.6 per cent over the previous fiscal, as demand in key markets such as the US and the UAE is on the rise. Apart from these traditional markets, markets in Eastern and Central European countries such as Poland also hold huge promise.

India exports its engineering goods mostly to the US and Europe, which accounts for over 60 per cent of the total exports. Recently, India's engineering exports to Japan and South Korea have also increased with shipments to these two countries rising by 16 and 60 per cent respectively. The foreign direct investment (FDI) inflows into India's miscellaneous mechanical and engineering industries during April 2000 to June 2015 stood at around US\$ 4,053.72 million, as per data released by the Department of Industries Policy and Promotion (DIPP).

Source: IBEF



# **OUR BUSINESS**

# **OVERVIEW OF OUR COMPANY**

In 1986 Mr. Kamruddin Virji Jaria established Crown Lifters as a partnership firm engaged in crane renting business. In 2002 Crown Lifters Private Limited was incorporated to take over the running business of Crown Lifters, the partnership firm along with its assets & liabilities. Upon take over by our Company, the firm stood dissolved. Mr. Karim Kamruddin Jaria partner of erstwhile M/s. Crown Lifters, Partnership firm, took over the control as a promoter on incorporation of our Company in year 2002. Our Company is one of the professional construction equipment hire Company which has been preferred by large (blue chip) companies.

Our Company (including partnership firm M/s. Crown Lifters) is three decade old enterprise having its registered office at 104, Raheja Plaza, Shah Industrial Estate Veera Desai Road, Andheri (W), Mumbai – 400053, Maharashtra. Today our Company is established player in construction equipment hire industry/material handling industry. Our Company is prepared and equipped with resources and operational capabilities to serve ever growing needs of the market; we use only popular brands of cranes which include Fushun, Kobelco, Link Belt, Manitowoc, Terex and Liebherr. Our staff is trained adequately to handle these equipments with utmost care and as per the Engineering requirements of the clients. On April 01, 2016 we have sold our 7 cranes to partnership firm M/s. Powerlift Crane Rentals and 1 crane to sole proprietorship firm M/s. Jal Maze.

Our top management always emphasis on core strength and policies that focus on technology and great deliverance. With a passion to set high standards of services, the management has always taken all measures to scale up as and when required only to deliver the best. We work diligently and have a wide range of equipment to carter to every need and to reach the client sensitivity and centricity.

Our Company currently has a fleet of cranes which includes Crawler cranes with lattice boom, all terrain cranes with telescopic boom, Rough Terrain, etc. each with different working and tonnage capabilities. Crawlers constitute a major portion of the total fleet size owned. Our Company has contracts with customers, duration of which ranges from 3 to 12 months.

Our Company had not put to use Liebherr LR 1750 Crane up to March 31, 2016 and is shown as capital work in progress in the Balance Sheet for the financial year ended March 31, 2016.

Further, marketing plays a crucial role in our business and our Company has an efficient team of marketing professionals which forms part of our core strength. Our goal is to build relationships through our flexibility to meet customer's customer needs. We constantly make an effort to add more value to our products and services, thereby providing ultimate customer satisfaction.

Over the last three decades we have successfully worked with some of the leaders in the engineering and construction industry like Reliance Industries Limited, Larsen & Turbo Limited, BHEL, Ultratech Cement Limited, Tata Projects Limited and many more. The revenue from the top 5 customers was Rs. 1949.40 Lacs in 2015-16.

			(Rs. In Lakhs)
Sr. No.	Financial Year	Revenue	Profit After Tax
1.	2015-16	2175.76	248.87
2.	2014-15	1614.97	120.05
3.	2013-14	1440.14	(10.56)

We have generated revenue as given below:



4.	2012-13	2259.67	141.34
5.	2011-12	2043.47	465.13

# PRODUCTS PORTFOLIO

Sr. No.	Type of Crane	Depiction	Brand/ Model
1.	Crawler		<ul> <li>Liebherr</li> <li>Fushun</li> <li>Kobelco</li> <li>Link Belt</li> <li>Manitowoc</li> <li>Terex</li> </ul>

# DETAILS OF CRANES OWNED BY US

Sr. No.	Name of Machine
1.	Link Belt LS138HII 80 Ton Crawler Crane Serial No. H7191652
2.	Terex Power Lift 2000-75 MT Crawler Crane Serial No. 4420109832011000501
3.	Terex Power Lift 2000-75 MT Crawler Crane Serial No. 4420109832011000502
4.	Terex Power Lift 2000-75 MT Crawler Crane Serial No. 4420109832011000503
5.	Manitowoc 12000 Crawler Crane Serial No. 12001714
6.	Manitowoc 12000 Crawler Crane Serial No. 12001717
7.	Fushun QUY120 Serial No. 1006
8.	Fushun QUY120 Serial No. 1019
9.	Fushun QUY120 Serial No. 1023
10.	Fushun QUY120 Serial No. 1024
11.	Fushun QUY120 Serial No. 1031
12.	Manitowoc 14000 200 Ton Crawler Crane Serial No. 14001093
13.	Kobelco Crawler Crane CKE2500-II Serial No. JD04-02407
14.	Kobelco Crawler Crane CKE2500 Serial No. JD02-00126
15.	Demag CC1800-1 300Ton Crawler Crane Serial No. 55105
16.	Liebherr LR 1750 Crane Serial No. 074790
17.	Kobelco Crawler Crane CKL2600i Serial No. 29JDA1-00029
18.	P&H 670 WLC Serial No. 36939
19.	ACE 11 MT Pick & Carry Crane Chasis No. RH1N01100 / S433072849 ACE 142849

# **OUR STRENGTH**

# **Promoter and Management**

Our Company is promoted by Mr. Karim Kamruddin Jaria and he is the Managing Director of our Company and manages routine operation and day to day business affairs of our Company. He has experience of more than a decade in the Material Handling Industry.



# **Range of Product Offerings**

The Company offers Crawler cranes with lattice boom, all terrain cranes with telescopic boom, Rough Terrain, Piling Rig, Man lift. The range of Products that Company offers makes the Company a complete solution provider for any equipment requirement of Refinery, Power, Cement, Transportation, Ports, and Infrastructure Companies.

# Track Record

Established track record of over 30 years (including partnership firm's existence period) indicates our company's ability to survive business cycle.

# **Functional Parameters**

Functional parameters of the Company's products such as lifting heights, ground clearance, travel speed and lifting capacities, lead to fast cycle times and improved efficiency and productivity.

# Strong Customer Base

Our Company has strong customer base including Reliance Industries Limited, BHEL, Larsen & Turbo, etc. Our established relationships with customers lead to stability of demand.

# COLLABORATIONS

We have not entered into any technical or other collaboration.

# UTILITIES & INFRASTRUCTURE FACILITIES

Our registered office is located at Mumbai. Our offices are equipped with computer systems, servers, relevant software and other communication equipment's, uninterrupted power supply, internet connectivity, security and other facilities, which are required for our business operations to function smoothly.

Further our Cranes are parked at Plot No. 90/3/A/2, Mumbra Panvel Road, Near Govdevi Mandir, Bhandravali, Thane – 400612, leased by us.

# Power

The company does not require much power except the normal requirement of the offices of the Company and for lighting, systems etc. adequate power is available for offices.

# Water

Water is required for human consumption at office and adequate water sources are available from municipal water supply. The requirements are fully met at the existing premises.

# HUMAN RESOURCE

We believe that our employees are key contributors to our business success. To achieve this, we focus on attracting and retaining the best possible talent. Our Company looks for specific skill-sets, interests and background that would be an asset for its kind of business. As on July 01, 2016 we have 66 employees comprising of administrative, skilled, semi- skilled and unskilled. Our manpower is a prudent mix of the experienced and young people which gives us the dual advantage of stability and growth, whereas execution of services within time and quality. Our skilled resources together with our strong management team have enabled us to successfully implement our growth plans.

# DEPARTMENT WISE EMPLOYEE BREAK-UP

Details of employees as on July 01, 2016 are as follows:



Department	Number of Employees
Operations and Management	02
Accounts & Finance	03
Human Resource and Operations	06
Legal & Secretarial	01
Crane Operators	32
Mechanics	03
General	19
Total	66

# **BUSINESS STRATEGY**

# **Brand Image**

We would continue to associate with good quality customers and execute projects to their utmost satisfaction. We are highly conscious about our brand image and intend to continue our brand building exercise by proving excellent services to the satisfaction of the customers.

# **Improving functional efficiency**

Our Company intends to improve operating efficiencies to achieve cost reductions to have a competitive edge over the peers. We believe that this can be done through continuous process improvement and customer service.

#### Continue to develop customer relationships

We plan to grow our business primarily by increasing the number of customers, as we believe that increased customer relationships will add stability to our business. We seek to build on existing relationships and also focus on bringing into our portfolio more customers. Our Company believes that our business is a by-product of relationship. Our Company believes that a long-term customer relationship with large clients fetches better dividends. Long-term relations are built on trust and continuous meeting with the requirements of the customers.

# **COMPETITION**

We face competition from both organized and unorganized players in the market. We believe that our experience in this business and quality assurance will be key to overcome competition posed by such organized and unorganized players. Being a competitive market, there are number of competitors offering services similar to us. We believe that we are able to compete effectively in the market with our quality of services and our reputation. We believe that the principal factors affecting competition in our business include client relationships, reputation, and the relative quality and price of the services and cranes. Some of our Major Competitors are:

- Sanghvi Movers Limited
- Action Construction Equipment Limited

# MARKETING

The efficiency of the marketing and network is critical success factor of our Company. Our success lies in the strength of our relationship with our customers who have been associated with our Company for a long period. Our marketing team along with our Promoter through their experience and good rapport with customers owing to timely and quality delivery of service plays an instrumental role in creating and expanding the hiring network of our Company. In order to maintain good relation with our customers, our Promoter and our marketing team regularly interacts with them and focuses on gaining an insight into the additional needs of our customers. Our prime consideration for customer selection is timely payments and consistency in hiring.



# **OUR PROJECTS**

Sr. No.	Name of Company	Place	Period	Amount (Rs. In Lakhs)
1.	Reliance Industries Limited	Gujarat	01/07/2016 to 30/09/2016	3,05,69,243
2.	Finetech Corporation Pvt. Ltd.	Gujarat	01/07/2016 to 30/09/2016	1,98,35,603
3.	Finetech Corporation Pvt. Ltd.	Gujarat	01/07/2016 to 30/09/2016	10,33,448
4.	L & T hydrocarbon Engineering Limited	Gujarat	01/04/2016 to 30/09/2016	1,889,250
5.	Larsen and Toubro Limited	Gujarat	01/06/2016 to 30/09/2016	1,474,875

# INSURANCE

The Insurance policies covered by the company are:

Sr. No.	Name of the Insurance Company	Type of Policy	Validity Period	Descriptio n of cover under the policy	Policy No.	Premium p.a (Rs.)
1.	The New India Assurance Co. Ltd.	Employees Compensation Insurance	July 07, 2016 to July 06, 2017	Indemnity against legal liability for accidents	131501361 801000000 43	64,800

The Insurance details of Cranes Owned by us are as follows:

Sr. No.	Name of Machine	Validity	Sum Insured (in Rs.)	Premium (in Rs.)
1.	Link Belt LS138HII 80 Ton Crawler Crane	05/02/2016 to 04/02/2017	2,00,00,000	16,222
2.	Terex Power Lift 2000-75 MT Crawler Crane Serial No. 501		2,00,00,000	
3.	Terex Power Lift 2000-75 MT Crawler Crane Serial No. 502	05/02/2016 to 04/02/2017	2,00,00,000	46,147
4.	Terex Power Lift 2000-75 MT Crawler Crane Serial No. 503		2,00,00,000	
5.	Manitowoc 12000 Crawler Crane Serial No. 714	05/02/2016 to	4,00,00,000	61,111
6.	Manitowoc 12000 Crawler Crane Serial No. 717	04/02/2017	4,00,00,000	01,111
7.	Fushun QUY120 Serial No. 1006	05/02/2016 to 04/02/2017	4,00,00,000	1,50,887



8.	Fushun QUY120 Serial No. 1019		4,00,00,000	
9.	Fushun QUY120 Serial No. 1023		4,00,00,000	
10.	Fushun QUY120 Serial No. 1024		4,00,00,000	
11.	Fushun QUY120 Serial No. 1031		4,00,00,000	
12.	Manitowoc 14000 200 Ton Crawler Crane Serial No. 14001093	05/02/2016 to 04/02/2017	8,00,00,000	61,111
13.	Kobelco Crawler Crane CKE2500-2	05/02/2016 to 04/02/2017	8,00,00,000	61,111
14.	Kobelco Crawler Crane CKE2500 Serial No. JD02- 00126	05/02/2016 to 04/02/2017	8,00,00,000	61,111
15.	Demag CC1800-1 300Ton Crawler Crane	05/02/2016 to 04/02/2017	20,00,00,000	1,50,889
16.	Liebherr LR 1750 Crane	11/04/2016 to 10/04/2017	45,00,00,000	90,170
17.	Kobelco Crawler Crane CKL2600i	05/07/2016 to 04/07/2017	7,75,23,227	67,775

# LAND & PROPERTIES

The following table sets for the properties taken on lease / rent by us:

Sr.	Location of the	Document		Lease Rent/ License Fee (in Rs.)	Leas	se period
No.	property	and Date	Licensor / Lessor		From	То
1.	104, Raheja Plaza, 1 <sup>st</sup> Floor, Shah Industrial Estate, Off Veera Desai Road, Andheri (W), Mumbai- 400053	07/05/2016 Leave & License Agreement	<ol> <li>Mrs. Naushia Karim Jaria</li> <li>Mrs. Natasha Nizar Rajwani</li> <li>Mrs. Parin Hussain Jaria</li> <li>Mrs. Salima Siraj Jaria</li> </ol>	Rs. 1,25,000/- per month	01/04/2016	31/03/2018
2.	Plot No. 90/3/A/2, Mumbra Panvel Road, Near Govdevi Mandir, Bhandravali, Thane – 400612	18/06/2016 Leave & License Agreement	<ol> <li>Mr. Kamruddin Virji Jaria</li> <li>Mrs. Sakkar Nooruddin Rajwani</li> <li>Mrs. Parin Hussain Jaria</li> <li>Mr. Siraj Virji Jaria</li> </ol>	Rs. 1,25,000/- per month	01/04/2016	31/03/2018



# INTELLECTUAL PROPERTY

In order to protect our intellectual property rights, we have applied for the registration of below mentioned trademark with the Trademark Registry:-

Sr. No.	Logo	Date of Application/Approval date	Application No./ Trademark No.	Class	Current Status
1.	CROWN	May 29, 2013	2539624	16	Objected
2.		May 29, 2013	2539629	16	Objected
3.	CROWN	May 29, 2013	2539625	37	Objected
4.		May 29, 2013	2539627	37	Objected
5.	CROWN	May 29, 2013	2539626	38	Registered
6.		May 29, 2013	2539628	38	Accepted & Advertised
7.		August 08, 2016	3332190	35	Pending for Approval
8.		August 08, 2016	3332191	37	Pending for Approval



# **KEY INDUSTRY REGULATION AND POLICIES**

The following description is an overview of certain laws and regulations in India, which are relevant to our Company. Certain information detailed in this chapter has been obtained from publications available in the public domain. The regulations set out below are not exhaustive, and are only intended to provide general information to applicants and is neither designed nor intended to be a substitute for professional legal advice.

The statements below are based on current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. For details of government approvals obtained by us, see the chapter titled "Government and Other Statutory Approvals" beginning on page 191 of this Prospectus.

# **RELATED TO OUR BUSINESS**

# BUILDINGS AND OTHER CONSTRUCTION WORKERS (REGULATION OF EMPLOYMENT ANDCONDITIONS OF SERVICE) ACT, 1996

Buildings And Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996 extends to the whole of India. This Act came into force on 1st day of March, 1996. The Buildings and Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996, provides for regulation of employment and conditions of service of building and other construction workers including safety, health and welfare measures in every establishment which employs or employed during the preceding year, 10 or more workers. An employer shall be responsible for payment of wages to each building worker employed by him and such wages shall be paid on or before such date as may be prescribed.

# **BOMBAY SHOPS AND ESTABLISHMENTS ACT, 1948**

The Bombay Shops and Establishments Act, 1948 ("Bombay Shops and Establishments Act") provides for compulsory registration of shops / establishments, communication of closure of shops / establishments, lays down the hours of work - per day and week; guidelines for rest interval, opening and closing hours, closed days, national and religious holidays, overtime work; rules for employment of children, young persons and women; annual leaves, maternity leaves, sick and casual leaves; employment and termination of service etc. The Bombay Shops and Establishments Act provides for the maintenance of statutory registers and records, display of notices and obligations of employers as well as employees.

# THE EMPLOYEES PROVIDENT FUNDS AND MISCELLANEOUS PROVISIONS ACT, 1952 ("Employees Provident Fund and Miscellaneous Provisions Act")

The Employees' Provident Funds and Miscellaneous Provisions Act, 1952 is a social welfare legislation to provide for the institution of Provident Fund, Pension Fund and Deposit Linked Insurance Fund for employees working in factories and other establishments. The Act aims at providing social security and timely monetary assistance to industrial employees and their families when they are in distress.

The Act is administered by the Government of India through the Employees' Provident Fund Organisation (EPFO). The following three schemes have been framed under the Act by the Central Government:

- (a) The Employees' Provident Fund Schemes, 1952;
- (b) The Employees' Pension Scheme, 1995; and
- (c) The Employees' Deposit-Linked Insurance Scheme; 1976.



The Central Government has been constituted Employees' Provident Funds Appellate Tribunal to exercise the powers and discharge the functions conferred on such by Employees' Provident Funds and Miscellaneous Provisions Act, 1952.

# **EMPLOYERS' LIABILITY ACT, 1938**

The Employers' Liability Act, 1938 extends to whole of India. It is enacted with object to declare protection for Workman who brings suit for damages for injuries sustained by them, against certain defences. whereas "employer" includes anybody of persons whether incorporated or not, any managing agent of an employer, and the legal representatives of a deceased employer, and, where the services of a workman are temporarily lent or let on hire to another person by the person with whom the workman has entered into a contract of service or apprenticeship, means such other person while the workman is working for him.

#### **EMPLOYEES STATE INSURANCE ACT, 1948**

The promulgation of Employees' State Insurance Act, 1948(ESI Act), by the Parliament was the first major legislation on social Security for workers in independent India. It was a time when the industry was still in a nascent stage and the country was heavily dependent on an assortment of imported goods from the developed or fast developing countries. The deployment of manpower in manufacturing processes was limited to a few select industries such as jute, textile, chemicals etc. The legislation on creation and development of a fool proof multi-dimensional Social Security system, when the country's economy was in a very fledgling state was obviously a remarkable gesture towards the socio economic amelioration of a workface though limited in number and geographic distribution. India, notwithstanding, thus, took the lead in providing organized social protection to the working class through statutory provisions.

The ESI Act, 1948, encompasses certain health related eventualities that the workers are generally exposed to; such as sickness, maternity, temporary or permanent disablement, Occupational disease or death due to employment injury, resulting in loss of wages or earning capacity-total or partial. Social security provision made in the Act to counterbalance or negate the resulting physical or financial distress in such contingencies, are thus, aimed at upholding human dignity in times of crises through protection from deprivation, destitution and social degradation while enabling the society the retention and continuity of a socially useful and productive manpower.

# FATAL ACCIDENTS ACT, 1855

The Fatal Accidents Act, 1855extends to the whole of India except the State of Jammu and Kashmir. The Fatal Accidents Act provides that Whenever the death of a person shall be caused by wrongful act, neglect or default, and the act, neglect or default is such as would (if death had not ensued) have entitled the party injured to maintain an action and recover damages in respect thereof, the party who would have been liable if death had not ensued, shall be liable to an action or suit for damages, notwithstanding the death of the person injured and although the death shall have been caused under such circumstances as amount in law to felony or other crime.

# **PAYMENT OF BONUS ACT, 1965**

The Payment of Bonus Act, 1965 ("PBA") provides for payment of bonus on the basis of profit or productivity to people employed in factories and establishments employing ten or more persons with the aid of power or twenty or more persons without the aid of power on any day during an accounting year. The PBA ensures that a minimum annual bonus is payable to every employee regardless of whether the employer has made a profit or a loss in the accounting year in which the bonus is payable. Under the PBA every employer is bound to pay to every employee ,in respect of the accounting year, a minimum bonus which is 8.33% of the salary or wage earned by the employee during the accounting year or `100, whichever is higher.



# PAYMENT OF GRATUITY ACT, 1972

The payment of Gratuity Act, 1972 extends to the whole of India. Provided that in so far as it relates to plantations or ports, it shall not extend to the State of Jammu and Kashmir. The Act provides for payment of gratuity, to an employee, at the time of termination of his services. Gratuity is payable to an employee on the termination of his employment after he has rendered continuous service for not less than 5 years: (a) on his/her superannuation; (b) on his/her retirement or resignation; (c) on his/her death or disablement due to accident or disease (in this case the minimum requirement of five years does not apply.

## WORKMENS COMPENSATION ACT, 1923

The Act provides safety to the workman if any personal injury is caused to a workman by accident arising out of and in the course of his employment his employer shall be liable to pay compensation in accordance with the provisions of this Act.

Provided that the employer shall not be so liable -

- (a) in respect of any injury which does not result in the total or partial disablement of the workman for a period exceeding three days;
- (b) in respect of any injury not resulting in death or permanent total disablement caused by an accident.

# **INTELLECTUAL PROPERTY LAWS**

#### TRADEMARKS ACT, 1999

A trademark is used in relation to goods so as to indicate a connection in the course of trade between the goods and a person having the right as proprietor or user to use the mark. The Trademarks Act, 1999, (Trademarks Act) governs the registration, acquisition, transfer and infringement of trademarks and remedies available to a registered proprietor or user of a trademark. Registration is valid for a period of 10 years but can be renewed in accordance with the specified procedure.

As per the Trademarks (Amendment) Bill, 2009, Registrar of Trade Marks is empowered to deal with international applications originating from India as well as those received from the International Bureau and maintain a record of international registrations. It also removes the discretion of the Registrar to extend the time.

#### **TAXATION & DUTY LAWS**

#### **INCOME TAX ACT, 1961**

The government of India imposes an income tax on taxable income of all *persons* including individuals, Hindu Undivided Families(HUFs), companies, firms, association of persons, body of individuals, local authority and any other artificial judicial person. Levy of tax is separate on each of the persons. The levy is governed by the Indian Income Tax Act, 1961. The Indian Income Tax Department is governed by CBDT and is part of the Department of Revenue under the Ministry of Finance, Govt. of India. Income tax is a key source of funds that the government uses to fund its activities and serve the public. The quantum of tax determined as per the statutory provisions is payable as: a) Advance Tax; b) Self-Assessment Tax; c) Tax Deducted at Source (TDS); d) Tax Collected at Source (TCS); e) Tax on Regular Assessment.

#### VALUE ADDED TAX (VAT)

VAT is a system of multi-point levy on each of the purchases in the supply chain with the facility of set-off input tax on sales whereby tax is paid at the stage of purchase of goods by a trader and on purchase of raw materials by a manufacturer. VAT is based on the value addition of goods, and the related VAT liability of the dealer is calculated by deducting input tax credit for tax collected on the sales during a particular period. VAT is



a consumption tax applicable to all commercial activities involving the production and distribution of goods and the provisions of services, and each state that has introduced VAT has its own VAT Act, under which, persons liable to pay VAT must register and obtain a registration number from Sales Tax Officer of the respective State.

#### **SERVICE TAX ACT, 1994**

Service tax is charged on taxable services as defined in Chapter V of Finance Act, 1994, which requires a service provider of taxable services to collect service tax from a service recipient and pay such tax to the Government. In accordance with Rule 6 of Service tax Rules the assesses is required to pay Service tax in TR 6 challan by fifth of the month immediately following the month to which it relates. Further under Rule 7 (1) of Service Tax Rules, the company is required to file a half yearly return in Form ST 3 by twenty fifth of the month immediately following the return relates.

#### PROFESSIONAL TAX

The professional tax slabs in India are applicable to those citizens of India who are either involved in any profession or trade. The State Government of each State is empowered with the responsibility of structuring as well as formulating the respective professional tax criteria and is also required to collect funds through professional tax. The professional taxes are charged on the incomes of individuals, profits of business or gains in vocations. The professional tax is charged as per the List II of the Constitution. The professional taxes are classified under various tax slabs in India. The tax payable under the State Acts by any person earning a salary or wage shall be deducted by his employer from the salary or wages payable to such person before such salary or wages is paid to him, and such employer shall, irrespective of whether such deduction has been made or not when the salary and wage is paid to such persons, be liable to pay tax on behalf of such person and employer has to obtain the registration from the assessing authority in the prescribed manner. Every person liable to pay tax under these Acts (other than a person earning salary or wages, in respect of whom the tax is payable by the employer), shall obtain a certificate of enrolment from the assessing authority.

#### **CUSTOMS ACT, 1962**

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get itself registered and obtain an IEC (Importer Exporter Code). Imported goods in India attract basic customs duty, additional customs duty and education cess. The rates of basic customs duty are specified under the Customs Tariff Act 1975. Customs duty is calculated on the transaction value of the goods. Customs duties are administrated by Central Board of Excise and Customs under the Ministry of Finance.

# IN GENERAL

#### THE COMPANIES ACT, 1956

The Companies Act, 1956 deals with laws relating to companies and certain other associations. It was enacted by the parliament in 1956. The Companies Act primarily regulates the formation, financing, functioning and winding up of companies. The Act prescribes regulatory mechanism regarding all relevant aspects, including organizational, financial and managerial aspects of companies. Regulation of the financial and management aspects constitutes the main focus of the Companies Act. In the functioning of the corporate sector, although freedom of companies is important, protection of the investors and shareholders, on whose funds they flourish, is equally important. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.



#### THE COMPANIES ACT, 2013

The Companies Act, 2013, has been introduced to replace the existing Companies Act, 1956 in a phased manner. The Ministry of Corporate Affairs has vide its notification dated September 12, 2013 notified 100 Sections and on March 26, 2014 notified 183 Sections of the Companies Act, 2013. The same are applicable from September 12, 2013 and April 01, 2014, respectively. The Ministry of Corporate Affairs has issued the rules and new improved e-forms complementary to the Act establishing the procedure to be followed by companies in order to comply with the substantive provisions of the Act.



# OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS

Our Company was incorporated as Crown Lifters Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated December 27, 2002.Our Company was converted into a Public Limited Company in pursuance of a special resolution passed by the members of our Company at the Extraordinary General Meeting held on June 07, 2016.

The registered office of our company is situated at104, Raheja Plaza, Shah Industrial Estate, Veera Desai Road, Andheri (W), Mumbai – 400053, Maharashtra, India.

For information on the Company's activities, market, growth, technology and managerial competence, please see the chapters "Our Management", "Our Business" and "Our Industry" beginning on pages 116, 100 and 94 respectively of this Prospectus.

#### CHANGE IN REGISTERED OFFICE

Initially, the Registered Office of our Company was situated at 102, Anand Bhavan, K.N. Road, Chinch Bunder, Dongri, Mumbai-400009, Maharashtra, India. Our Registered Office was shifted with effect from April 01, 2013 to 104, Raheja Plaza, Shah Industrial Estate, Veera Desai Road, Andheri (W), Mumbai – 400053, Maharashtra, India.

## KEY EVENTS AND MILESTONES IN THE HISTORY OF OUR COMPANY

Year	Event
2002	Our company was incorporated as Crown Lifters Private Limited. (Partnership Firm was converted into Private Limited Company)
2012	Crane and More Mumbai Private Limited amalgamated with our company vide Order of Hon'ble High Court of Judicature at Mumbai dated September 14, 2012, effective from September 30, 2012.
2016	Our Company was converted into Public Limited Company.
2016	Split of Equity Shares of Rs. 100/- each in to Equity Shares of Rs. 10/- each.
2016	Issue of bonus shares in ration of 2:1 to the shareholders.

#### **OUR MAIN OBJECTS**

The main objects of our Company, as contained in our Memorandum of Association, are as set forth below:

- To take over the running business of Crown Lifters a partnership firm alongwith its assets & liabilities & as on such take over firm shall stand dissolved.
- To carry on the business supply and deal in all types of cranes, equipment's, excavators, trailers, elevators, material handling equipments, conveyors, trolleys, and spare parts thereof and material handling equipments, conveyors, trolleys and spare parts thereof and material handling haulage, loading and unloading operations, project erection work, repairs and for that to let on hire cranes, equipments, trucks, lorries, trailers excavators, omnibuses, taxi cars, motor cars, station wagons, delivery vans and such other automobiles of mechanical electrical, hydraulic systems.

#### AMENDMENTS TO THE MEMORANDUM OF ASSOCIATION

Since incorporation, the following changes have been made to our Memorandum of Association:

Date of Shareholders' Approval	Amendment
April 10, 2007	The Initial authorized Share Capital of Rs. 5,00,000/- (Rupees Five Lakh only) consisting of 5,000 Equity shares of face value of Rs. 100/- each was increased to Rs.



	25,00,000/- (Rupees Twenty Five Lakhs only) consisting of 25,000 Equity Shares of face value of Rs.100/- each.
August 25, 2008	The authorized capital of Rs. 25,00,000/- (Rupees Twenty Five Lakhs only) consisting of 25,000 Equity Shares of face value of Rs.100/- each was increased to Rs. 50,00,000/- (Rupees Fifty Lakhs only) consisting of 50,000 Equity Shares of face value of Rs.100/- each.
September 30, 2012	The authorized capital of Rs. 50,00,000/- (Rupees Fifty Lakhs only) consisting of 50,000 Equity Shares of face value of Rs.100/- each was increased to Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 51,000 Equity Shares of face value of Rs.100/- each pursuant to Amalgmation of Crane and More Mumbai Private Limited with Our Company vide Order of Hon'ble High Court of Judicature at Mumbai dated September 14, 2012.
June 20, 2016	The authorized capital of Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 51,000 Equity Shares of face value of Rs.100/- each was split in to authorized capital of Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 5,10,000 equity Shares of face value of Rs. 10/- each.
June 20, 2016	The authorized capital of Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 5,10,000 equity Shares of face value of Rs. 10/- each was increased to Rs. 2,20,00,000/- (Rupees Two Crores Twenty Lakhs only) consisting of 22,00,000 Equity Shares of face value of Rs.10/- each.

#### HOLDING COMPANY OF OUR COMPANY

Our Company has no holding company as on the date of filing of this Prospectus.

# SUBSIDIARY COMPANY OF OUR COMPANY

Our Company has no subsidiary company as on the date of filing of this Prospectus.

#### INJUNCTIONS OR RESTRAINING ORDERS

The Company is not operating under any injunction or restraining order.

#### DETAILS OF PAST PERFORMANCE

For details in relation to our financial performance in the previous five financial years, including details of nonrecurring items of income, refer to section titled "Financial Statements" beginning on page 136 of this Prospectus.

#### SHAREHOLDERS AGREEMENTS

Our Company has not entered into any shareholders agreement as on date of filing of this Prospectus.

#### **OTHER AGREEMENTS**

Our Company has not entered into any specific or special agreements except that have been entered into in ordinary course of business and Agreement dated June 20, 2016 with Managing Director for his appointment as on the date of filing of this Prospectus.

#### **RESTRICTIVE COVENANTS IN LOAN AGREEMENTS**

Our Company has renewed Credit facilities from DCB Bank Limited vide Deed of Hypothecation dated March 04, 2016. The Bank has issued us No Objection Certificate in relation to our IPO vide letter dated July 19, 2016.

Following are certain restrictive conditions given by DCB Bank Limited for sanction of loans:

- 1. Effect any change in capital structure.
- 2. Formulate any scheme of amalgamation or reconstitution.
- 3. Implement a major scheme of expansion.



- 4. Invest by way of share capital or lend or advance funds to or place deposits with any other concerns.
- 5. Enter into additional borrowing arrangements.
- 6. Undertake guarantee obligations on behalf of other company/ firm, etc.
- 7. Allow Promoter/ directors to dilute their shareholding.
- 8. Declare dividend without meeting financial commitments to the bank.
- 9. Repay monies brought in by Promoter/ directors.
- 10. Enter into long term obligation affecting financial position of the company.
- 11. Sell, assign, mortgage or otherwise dispose off any of the assets charged to the bank.

Details of borrowing and charges of all secured loans:

Sr. No.	Date of charge creation/ modification	Charge amount secured	Charge Holder	Facilities	Security
1.	29/06/2016	5,73,00,000	,000 Tata Capital Financial Services	Finance on Construction Equipment	Hypothecation on Kobelco CKL 2600i, Serial No. JDA100029
			Limited		Personal Guarantee of Mr. Karim Kamruddin Jaria
2.	31/05/2016	6,97,50,000	Tata Capital Financial Services	Finance on Construction Equipment	Hypothecation on Crane – Manitowoc 200T Capacity Crawler Crane – 1 unit
			Limited		Personal Guarantee of Mr. Karim Kamruddin Jaria
3.	21/03/2016	14,62,50,00 0	DCB Bank Limited	Term Loan	Hypothecation of Book Debts and used Liebherr LR 1750 (Model: 2010)
4.	14/03/2016	7,50,00,000	HDFC Bank Limited	Used Construction Equipment Finance	Hypothecation on used Construction Equipments of the Company
					Personal Guarantee of Mr. Karim Kamruddin Jaria
5.	12/12/2014	1,84,00,000	ICICI Bank Limited	Finance on Construction Equipment	Hypothecation on Crane – Manitowoc 12000 Crawler Crane – 1 unit Tata 955 ALC 75 T Crawler Crane – 1987 model – 1 unit
6.	31/01/2014	4,90,00,000	ICICI Bank Limited	Finance on Construction Equipment	Hypothecation on Crane – Kobelco Crawler Crane – CKE2500 model – 1 unit
7.	12/09/2013	5,00,00,000	ICICI Bank Limited	Finance on Construction Equipment	Hypothecation on Crane – Kobelco Crawler Crane – CKE2500-2 model – 1 unit
8.	03/05/2013	2,75,00,000	L & T Finance Limited	Finance on Construction Equipment	Hypothecation on Crane – Terex Powerlift 75 MT Crawler Crane – 1 unit
9.	08/02/2013	1,37,50,000	L & T Finance Limited	Finance on Construction Equipment	Hypothecation on Crane – Terex Powerlift 2000 – 1 unit



10.30/05/20142,50,00,000DCB Bank LimitedCash CreditHypothecation of Debts	Book
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# UNSECURED LOANS

Details of unsecured loans outstanding as on March 31, 2016 are as under:

Sr. No.	Name of Lenders	Interest Rate (Per Year)	Period	Principal Amount (In Rs.)
1.	Mr. Hanif Hussain Jaria	12.00%	On Demand	30,00,000
2.	Mr. Karim Kamruddin Jaria	12.00%	On Demand	60,00,000
3.	Mr. Nizar Nooruddin Rajwani	12.00%	On Demand	30,00,000
4.	Mr. Siraj Virji Jaria	12.00%	On Demand	50,00,000
5.	Mr. Hussain Virji Jaria	12.00%	On Demand	50,00,000
6.	Mr. Kamruddin Jaria	12.00%	On Demand	1,00,00,000
7.	Mr. Nooruddin Savji Rajwani	12.00%	On Demand	50,00,000
8.	Mrs. Salima Siraj Jaria	12.00%	On Demand	30,00,000
	Total			4,00,00,000

# STRATEGIC/ FINANCIAL PARTNERS

Our Company has no strategic and financial partners as on the date of filing of this Prospectus.

# DEFAULTS OR RESCHEDULING OF BORROWINGS WITH FINANCIAL INSTITUTIONS OR BANKS

There have been no defaults or rescheduling of borrowings with financial institutions or banks as on the date of this Prospectus.

### NUMBER OF SHAREHOLDERS

Our Company has Seven shareholders on date of this Prospectus.



# OUR MANAGEMENT

# **BOARD OF DIRECTORS**

Under our Articles of Association we are required to have not less than 3 directors and not more than 15 directors, subject to provisions of Section 149 of Companies Act, 2013. We currently have 6 (Six) Directors on our Board.

The following table sets forth details regarding our Board of Directors as on the date of this Prospectus other than Directorship in our Company:

Sr. No.	Name, Father's/Husband`s Name, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment	Other Directorships
1.	Name: Mr. Karim Kamruddin Jaria	Appointment	Nil
	Age: 41Years	as Director on December 27,	
	Father's Name: Mr. Kamruddin Virji Jaria	2002	
	Designation: Managing Director	Reappointment	
	Address: 901/ B, Bianca Apts., Off. Yari Road, Versova, Andheri (W)Mumbai – 400061, Maharashtra	as Managing Director on June 20, 2016	
	Occupation: Business		
	Nationality: Indian		
	Term: 5 years		
	<b>DIN:</b> 00200320		
2.	Name: Mr. Hanif Hussain Jaria	September 14,	Nil
	Age:31 Years	2012	
	Father's Name: Mr. Hussain Virji Jaria		
	Designation: Executive Director		
	Address: 801/B Wing, Bianca Apts, Off Yari Rd., Versova, Andheri (W) Mumbai – 400061, Maharashtra		
	Occupation: Business		
	Nationality: Indian		
	Term: Liable to retire by rotation		
	<b>DIN:</b> 03312135		
3.	Name: Mr. Nizar Nooruddin Rajwani Age:36 Years	September 14, 2012	Nil
	<b>Father's Name:</b> Mr. Nooruddin Savji Rajwani		



	<b>Designation:</b> Executive Director		
	Address: 802/B Bianca Apts, Yari Road, Versova, Andheri (W), Mumbai - 400061, Maharashtra		
	Occupation: Business		
	Nationality: Indian		
	Term: Liable to retire by rotation		
	<b>DIN:</b> 03312143		
4.	Name: Mrs. Salima Siraj Jaria	April 01, 2016	Nil
	Age: 46 Years		
	Father's Name: Mr. Hasam Virji Samnani		
	Designation: Non-Executive Director		
	Address: B-301, Binaca Chs. Ltd., Panch Marg, Off. Yari Road, Andheri (W), Mumbai - 400061,Maharashtra		
	Occupation: Business		
	Nationality: Indian		
	Term: Liable to retire by rotation		
	<b>DIN:</b> 07493501		
5.	Name: Mr. Pankaj Gupta Kumar	June 20, 2016	Nil
	Age:43Years		
	Father's Name: Mr. Lalta Gupta Prasad		
	<b>Designation:</b> Non-Executive & Independent Director		
	Address:A-127, Ramprastha colony, Near Anandvihar Terminal, Ghaziabad – 201011, Uttar Pradesh		
	Occupation: Professional		
	Nationality: Indian		
	Term: 5 Years		
	<b>DIN:</b> 07549131		
6.	Name: Mr. Nikhil Sunil Arya	June 20, 2016	Nil
	Age: 27Years		
	Father's Name: Mr. Sunil Jagdishchandra Arya		



<b>Designation:</b> Non-Executive & Independent Director	
Address: 008, D-Wing, Ashtavinayak	
Park, Behind Dr. Prema Maternity Hospital, Badlapur	
Goan Road, Badlapur – 421503, Maharashtra	
Occupation: Service	
Nationality: Indian	
Term: 5 Years	
<b>DIN:</b> 06972069	

# **BRIEF BIOGRAPHIES OF OUR DIRECTORS**



**Mr. Karim Kamruddin Jaria**, aged 41 Years, is the Promoter and Managing Director of our Company. He is a Commerce graduate from Mumbai University. He has done Diploma in International Trade management(NMIMS). He looks after day to day business activities of the Company.



**Mr. Hanif Hussain Jaria**, aged 31 years, is the Executive Director of our Company. He has completed B.Com from Mumbai University. He has experience of 9 years. He takes care of operations of the Company and provides field support to the employees on Site.



**Mr. Nizar Nooruddin Rajwani**, aged 36 Years, is the Executive Director of our Company. He has done B.Com from Mumbai University. Since September 14, 2012 he has been working as an Executive Director of the Company and has been taking care of business and market development. Recently considering his qualification, expertise and vast experience, has been appointed as CFO of the Company, thus taking care of entire gamut of Corporate Finance, Marketing, Strategies and Business Development.



**Mrs. Salima Siraj Jaria**, aged 46 years, is the Non - Executive Director of our Company. She has experience in the field of administration.







**Mr. Pankaj Gupta Kumar,** aged43 years, is the Non - Executive & Independent Director of our Company. He is an associate member of the Institute of Company Secretaries of India, having post qualification experience of more than 16 year in Business Strategies, Planning and Corporate Finance, Compliances and Corporate Affairs.

**Mr. Nikhil Sunil Arya,** aged27 years, is the Non - Executive & Independent Director of our Company. He has done B.Com. (Accounts & Finance) and LL.B. from Mumbai University. He is an associate member of the Institute of Company Secretaries of India. He is having experience of more than 3 years in the field Corporate Affairs and Compliances.

# CONFIRMATIONS

As on the date of this Prospectus:

- No Directors of the Company are related to each other pursuant to the provisions of the Companies Act, 2013 and SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009, but there exist family relationship between Mr. Karim Kamruddin Jaria, Mr. Nizar Nooruddin Rajwani, Mr. Hanif Hussain Jaria and Mrs. Salima Siraj Jaria.
- 2. There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors or Key Management Personnel were selected as a Director or member of the senior management.
- 3. The Directors of Our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment.
- 4. None of the above mentioned Directors are on the RBI List of willful defaulters.
- 5. Further, none of our Directors are or were Directors of any company whose shares were (a) suspended from trading by stock exchange(s) for more than 3 months during the five years prior to the date of filing the Prospectus or (b) delisted from the stock exchanges.
- 6. None of the Promoter, Persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a Promoter, Director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority. For further details refer Chapter titled "Outstanding Litigation and Material Developments" beginning on page 183 of this Prospectus.

# **REMUNERATION / COMPENSATION OF DIRECTORS**

Directors of the Company may be paid sitting fees, commission and any other amounts as may be decided by our Board in accordance with the provisions of the Articles of Association, the Companies Act and other applicable laws and regulations. Except Mr. Karim Kamruddin Jaria, Mr. Hanif Hussain Jaria and Mr. Nizar Nooruddin Rajwani who has been paid Gross Compensation of Rs. 39.00 Lakhs, Rs. 10 Lakhs and Rs. 15.50 Lakhs respectively during Fiscal Year 2015-16, none of our Directors had received any remuneration during preceding financial year.

# SHAREHOLDING OF OUR DIRECTORS IN OUR COMPANY

As per the Articles of Association of our Company, a Director is not required to hold any qualification shares.

The following table details the shareholding of our Directors as on the date of this Prospectus:



Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Issue Equity Share Capital	% of Post Issue Equity Share Capital
1.	Mr. Karim Kamruddin Jaria	6,12,000	40.00%	29.39%
2.	Mr. Hanif Hussain Jaria	1,37,700	9.00%	6.61%
3.	Mr. Nizar Nooruddin Rajwani	1,53,000	10.00%	7.35%
4.	Mrs. Salima Siraj Jaria	Nil	Nil	Nil
5.	Mr. Pankaj Gupta Kumar	Nil	Nil	Nil
6.	Mr. Nikhil Sunil Arya	Nil	Nil	Nil

# INTERESTS OF DIRECTORS

All of our Directors may be deemed to be interested to the extent of fees payable, if any to them for attending meetings of the Board or a committee thereof as well as to the extent of other remuneration and reimbursement of expenses payable, if any to them under our Articles of Association, and/or to the extent of remuneration paid to them for services rendered as an officer or employee of our Company. Some of our Directors may be deemed to be interested to the extent of consideration received/paid or any loan or advances provided to anybody corporate including companies and firms and trusts, in which they are interested as directors, members, partners or trustees.

Our Directors may also be regarded as interested in the Equity Shares, if any, held by them or that may be subscribed by and allotted to the companies, firms, and trusts, if any, in which they are interested as directors, members, Promoter, and /or trustees pursuant to this Issue. All of our Directors may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares, if any.

None of our Directors has been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

Except as stated in the chapter "Our Management" and 'Related Party Transactions' beginning on pages 116 and 134 respectively of this Prospectus and described herein to the extent of shareholding in our Company, if any, our Directors do not have any other interest in our business.

Our Directors have no interest in any property acquired by our Company within two years of the date of this Prospectus.

Our Directors are not interested in the appointment of or acting as Underwriters, Registrar and Bankers to the Issue or any such intermediaries registered with SEBI.

#### PROPERTY INTEREST

Except as stated/referred to in the heading titled "Land & Properties" beginning on page 106 of this Prospectus, our Directors has not entered into any contract, agreement or arrangements during the preceding two years from the date of this Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.

During the financial year 2016-17, our Company had sold below cranes to the entities in which our Promoter and Directors are interested namely M/s. Powerlift Crane Rentals and M/s. Jak Maze:

Cranes sold to M/s. Powerlift Crane Rentals:



Year of purchase by our Company	Name of Crane
2009-10	Link Belt LS718 Crane Sr. No. 32H1881A
2009-10	American Hoist 7260 Crane Sr. No. GS19008
2009-10	American Hoist 9299 Crane Sr. No. AO2828
2007-08	American Hoist 7260 Crane Sr. No. AO3092
2007-08	American Hoist 7260 Crane Sr. No. AO3070
2006-07	American Hoist 7260 Crane Sr. No. AO2509
2006-07	American Hoist 7260 Crane Sr. No. AO2940

Crane sold to M/s. Jak Maze:

Year of purchase by our Company	Name of Crane
1983-84	TATA 955 ALC Crane Sr. No. T-9296

# CHANGES IN OUR BOARD OF DIRECTORS DURING THE LAST THREE YEARS

Name	Date of event	Nature of event	Reason	
Mrs. Salima SirajJaria	April 01, 2016	Appointment	Appointment as Non-Executive Director	
Mr. Siraj Virji Jaria	April 01, 2016	Resignation	Resignation as Director due to personal and unavoidable circumstances	
Mr. Asif Hussain Jaria	April 01, 2016	Resignation	Resignation as Director due to personal and unavoidable circumstances	
Mr. Karim Kamruddin Jaria	June 20, 2016	Re-appointment	Re-appointed as Managing Director	
Mr. Pankaj Gupta Kumar	June 20, 2016	Appointment	Appointment as Non-Executive & Independent Director	
Mr. Nikhil Sunil Arya	June 20, 2016	Appointment	Appointment as Non-Executive & Independent Director	

# **BORROWING POWERS OF THE BOARD**

Pursuant to a special resolution passed at Extra Ordinary General Meeting of our Company held on June 20, 2016consent of the members of our Company was accorded to the Board of Directors of our Company pursuant to Section 180 (1)(c) of the Companies Act, 2013 for borrowing, from time to time, any sum or sums of money on such security and on such terms and conditions as the Board may deem fit, notwithstanding that the money to be borrowed together with the money already borrowed by our Company (apart from temporary loans obtained from our Company's bankers in the ordinary course of business) may exceed in the aggregate, the paid-up capital of our Company and its free reserves, provided however, the total amount so borrowed in excess of the aggregate of the paid-up capital of our Company and its free reserves shall not at any time exceed Rs.100 Crores (Rupees Hundred Crores Only).

#### CORPORATE GOVERNANCE

Our Company stands committed to good corporate governance practices based on the principles such as accountability, transparency in dealings with our stakeholders, emphasis on communication and transparent



reporting. We have complied with the requirements of the applicable regulations, including the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, in respect of corporate governance including constitution of the Board and Committees thereof. The corporate governance framework is based on an effective independent Board, the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

We have a Board constituted in compliance with the Companies Act, 2013 and as per the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015in accordance with best practices in corporate governance. The Board functions either as a full Board or through various committees constituted to oversee specific operational areas. Our executive management provides the Board detailed reports on its performance periodically.

Currently our Board has Six Directors. We have One Managing Director, Two Executive Director and One Non-Executive and Two Non-Executive & Independent Directors. The constitution of our Board is in compliance with the requirements of Companies Act, 2013 and SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

# The following committees have been formed in compliance with the corporate governance norms:

- A. Audit Committee
- B. Stakeholder Relationships Committee
- C. Nomination and Remuneration Committee

# A) Audit Committee

Our Company has reconstituted an audit committee ("Audit Committee"), as per the provisions of Section 177 of the Companies Act, 2013 and Regulation 18 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, vide resolution passed in the meeting of the Board of Directors held on June 20, 2016.

The terms of reference of Audit Committee complies with the requirements of Companies Act, 2013 and SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, proposed to be entered into with the Stock Exchange in due course. The committee presently comprises the following three (3) directors.

#### **Composition of Audit Committee:**

Name of the Director	Status	Nature of Directorship
Mr. Pankaj Gupta Kumar	Chairman	Non-Executive & Independent Director
Mr. Nikhil Sunil Arya	Member	Non-Executive & Independent Director
Mr. Karim Kamruddin Jaria	Member	Managing Director

Mr. Pankaj Gupta Kumar is the Chairman of the Audit Committee.

The Company Secretary of the Company acts as the Secretary to the Audit committee.

#### Role of the audit committee:

- 1. Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees.
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors.
- 4. Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:



- a. Matters required being included in the Directors Responsibility Statement to be included in the Board's report in terms of clause (2AA) of section 217 of the Companies Act, 2013.
- b. Changes, if any, in accounting policies and practices and reasons for the same.
- c. Major accounting entries involving estimates based on the exercise of judgment by management.
- d. Significant adjustments made in the financial statements arising out of audit findings.
- e. Compliance with listing and other legal requirements relating to financial statements.
- f. Disclosure of any related party transactions.
- g. Qualifications in the draft audit report.
- 5. Reviewing, with the management, the half yearly and annual financial statements before submission to the board for approval
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- 7. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.
- 8. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 9. Discussion with internal auditors on any significant findings and follow up there on.
- 10. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- 11. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- 12. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of nonpayment of declared dividends) and creditors.
- 13. To review the functioning of the Whistle Blower mechanism, in case the same is existing.
- 14. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate.
- 15. To overview the Vigil Mechanism of the Company and took appropriate actions in case of repeated frivolous complaints against any Director or Employee.

#### **Powers of the Audit Committee:**

- Investigating any activity within its terms of reference;
- Seeking information from any employee;
- > Obtaining outside legal or other professional advice; and
- Securing attendance of outsiders with relevant expertise, if it considers necessary.

#### **B)** Stakeholder Relationships Committee

Our Company has constituted a stakeholder relationships committee ("stakeholder relationships Committee") to redress the complaints of the shareholders. The stakeholder relationships committee was



constituted as per the provisions of Section 178(5) of the Companies Act, 2013 and Regulation 20 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015vide resolution passed at the meeting of the Board of Directors held June 20, 2016.

# Composition of Stakeholder Relationships Committee

Name of the Director	Status	Nature of Directorship
Mr. Pankaj Gupta Kumar	Chairperson	Non-Executive & Independent Director
Mr. Karim Kamruddin Jaria	Member	Managing Director
Mr. Nizar Nooruddin Rajwani	Member	Executive Director

The Stakeholder Relationships Committee shall oversee all matters pertaining to investors of our Company. The terms of reference of the Investor Grievance Committee include the following:

- 1. Redressal of shareholders'/investors' complaints;
- 2. Reviewing on a periodic basis the Approval of transfer or transmission of shares, debentures or any other securities made by the Registrar and Share Transfer Agent;
- 3. Issue of duplicate certificates and new certificates on split/consolidation/renewal;
- 4. Non-receipt of declared dividends, balance sheets of the Company; and
- 5. Carrying out any other function as prescribed under the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

#### C) Nomination and Remuneration Committee

Our Company has reconstituted a Nomination and Remuneration Committee. The constitution of the Nomination and Remuneration committee as per the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015was approved by a Meeting of the Board of Directors held on June 20, 2016.

# Composition of Nomination and Remuneration Committee

Name of the Director	Status	Nature of Directorship
Mr. Pankaj Gupta Kumar	Chairman	Non-Executive & Independent Director
Mr. Nikhil Sunil Arya	Member	Non-Executive & Independent Director
Mrs. Salima Siraj Jaria	Member	Non-Executive Director

Mr. Pankaj Gupta Kumar is the Chairman of the Nomination and Remuneration Committee.

The Company Secretary of the Company acts as the Secretary to the Nomination and Remuneration Committee.

#### The terms of reference of the Nomination and Remuneration Committee are:

- To recommend to the Board, the remuneration packages of the Company's Managing/Joint Managing/Deputy Managing/Whole time / Executive Directors, including all elements of remuneration package(i.e. salary, benefits, bonuses, perquisites, commission, incentives, stock options, pension, retirement benefits, details of fixed component and performance linked incentives along with the performance criteria, service contracts, notice period, severance fees etc.);
- To be authorized at its duly constituted meeting to determine on behalf the Board of Directors and on behalf of the shareholders with agreed terms of reference, the Company's policy on specific



remuneration packages for Company's Managing/Joint Managing/ Deputy Managing/ Whole time/Executive Directors, including pension rights and any compensation payment;

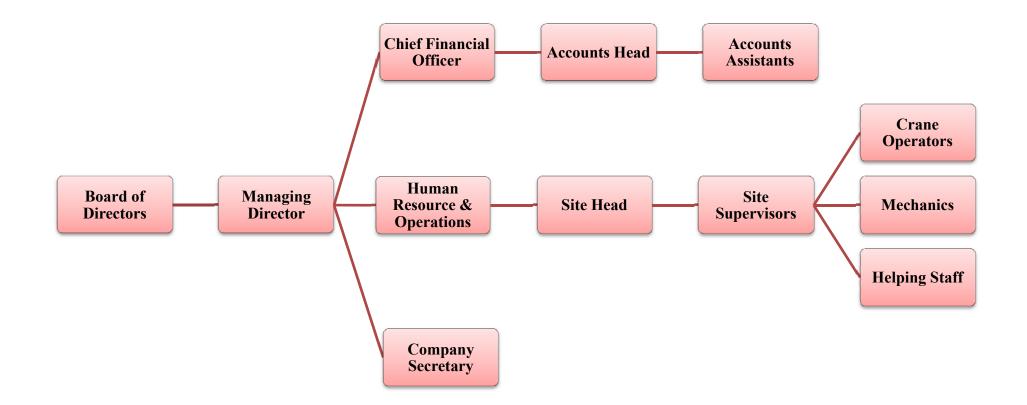
• Such other matters as may from time to time be required by any statutory, contractual or other regulatory requirements to be attended to by such committee.

#### Policy on Disclosures and Internal Procedure for Prevention of Insider Trading

We will comply with the provisions of the SEBI (Prohibition of Insider Trading) Regulations, 2015after listing of our Company's shares on the Stock Exchange.

Ms. Priyanka Sanatkumar Shastri, Company Secretary and Compliance Officer, is responsible for setting forth policies, procedures, monitoring and adhering to the rules for the prevention of dissemination of price sensitive information and the implementation of the code of conduct under the overall supervision of the Board.







#### KEY MANAGERIAL PERSONNEL

#### Mr. Karim Kamruddin Jaria (Promoter & Managing Director)

Mr. Karim Kamruddin Jaria, aged 41 Years, is the Promoter and Managing Director of our Company. He is a Commerce graduate from Mumbai University. He has done Diploma in International Trade management (NMIMS). He looks after day to day business activities of the Company. He has earned a gross remuneration of Rs. 39.00 Lakhs during Financial Year 2015-16.

#### Mr. Nizar Nooruddin Rajwani (Executive Director& Chief Financial Officer)

Mr. Nizar Nooruddin Rajwani, aged 36 Years, is the Executive Director of our Company. He has done B.Com from Mumbai University. Since September 14, 2012 he has been working as an Executive Director of the Company and has been taking care of business and market development. Recently considering his qualification, expertise and vast experience, has been appointed as CFO of the Company, thus taking care of entire gamut of Corporate Finance, Marketing, Strategies and Business Development. He has earned a gross remuneration of Rs. 15.50 Lakhs during Financial Year 2015-16.

#### Ms. Priyanka Sanatkumar Shastri (Company Secretary & Compliance Officer)

Ms. Priyanka Sanatkumar Shastri, aged 30 years, is the Company Secretary &Compliance Officer of the Company. She is an associate member of the Institute of the Company Secretaries of India. She had joined the Company on July 01, 2016. Since she had joined the Company in FY 2016-17, therefore no remuneration has been paid to her during Financial Year 2015-16.

# FAMILY RELATIONSHIPS OF DIRECTORS WITH KEY MANAGERIAL PERSONNEL

There is no relationship between the Key Managerial Personnel and Director of our Company pursuant to the provisions of the Companies Act, 2013 and SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009, but Mr. Karim Kamruddin Jaria has family relationship with, Mr. Nizar Nooruddin Rajwani. All of Key Managerial Personnel are permanent employee of our Company.

# ARRANGEMENTS AND UNDERSTANDING WITH MAJOR SHAREHOLDERS

None of our Directors has been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

# SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

Mr. Karim Kamruddin Jaria and Mr. Nizar Nooruddin Rajwani holds 6,12,000 and 1,53,000 Equity shares respectively of our Company as on the date of this Prospectus.

# BONUS OR PROFIT SHARING PLAN OF THE KEY MANAGERIAL PERSONNEL

Our Company has not entered into any Bonus or Profit Sharing Plan with any of the Key Managerial Personnel.

## LOANS TO KEY MANAGERIAL PERSONNEL

No loans and advances given to the Key Managerial Personnel as on the date of this Prospectus.

# INTEREST OF KEY MANAGERIAL PERSONNEL

The Key Managerial Personnel of our Company do not have any interest in our Company other than to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business and to the extent of Equity Shares held by them in our Company, if any.

Except as disclosed in this Prospectus, none of our Key Managerial Personnel have been paid any consideration of any nature from our Company, other than their remuneration and reimbursement of expenses.



# CHANGES IN KEY MANAGERIAL PERSONNEL DURING LAST THREE (3) YEARS

The changes in the key managerial personnel in the last three years are as follows:

Name of Managerial Personnel	Designation	Date of Event	Reason
Mr. Karim Kamruddin Jaria	Managing Director	June 20, 2016	Re-appointment as Managing Director
Mr. Nizar Nooruddin Rajwani	Chief Financial Officer	June 20, 2016	Appointed as Chief Financial Officer
Ms. Priyanka Sanatkumar Shastri	Company Secretary	July 01, 2016	Appointed as Company Secretary

Other than the above changes, there have been no changes to the Key Managerial Personnel of our Company that are not in the normal course of employment.

# ESOP/ESPS SCHEME TO EMPLOYEES

Presently, we do not have any ESOP/ESPS Scheme for employees.

# PAYMENT OR BENEFIT TO OUR OFFICERS

Except as disclosed in the heading titled "Related Party Disclosure" in the section titled "Financial Statements" beginning on page 136 of this Prospectus, no amount or benefit has been paid or given within the two preceding years or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as officers or employees.



# OUR PROMOTER AND PROMOTER GROUP

# **OUR INDIVIDUAL PROMOTER**

1. Mr. Karim Kamruddin Jaria

# DETAILS OF OUR INDIVIDUAL PROMOTER



**Mr. Karim Kamruddin Jaria,** aged 41 Years, is the Promoter and Managing Director of our Company. He is a Commerce graduate from Mumbai University. He has done Diploma in International Trade management (NMIMS). He looks after day to day business activities of the Company.

Particulars	Details
Permanent Account Number	ACUPJ5684R
Passport No.	Z1776009
Bank Account Details	HDFC Bank Limited The Amaltas Co-op Hsg Soc. Ltd. Juhu, Versova, Link
Bank Account Details	Road, Andheri (West) Mumbai - 400053 A/c No.: 00191160013091

# **OUR PROMOTER GROUP**

Our Promoter Group in terms of Regulation 2(1)(zb) of SEBI (ICDR) Regulations includes the following persons:

#### a) Individual Promoter

The natural persons who are part of our Promoter Group (due to the relationship with our Promoter), other than the Promoter named above are as follows:

Sr. No.	Relationship	Mr. Karim Kamruddin Jaria
1.	Father	Kamruddin Virji Jaria
2.	Mother	Rehmat Jaria
3.	Spouse	Naushina Jaria
4.	Brother	-
5.	Sister	<ol> <li>Rubina Jiwani,</li> <li>Rizwana Makani,</li> <li>Rozina Lilani</li> </ol>
6.	Children	Alyas Jaria
7.	Spouse Father	Naushad Ukani
8.	Spouse Mother	Ashraf Ukani
9.	Spouse Brother	-
10.	Spouse Sister	Azmina Shahani



# b) Companies and proprietorship firms forming part of our Promoter Group are as follows:

Delationship with promotor	Promoter	
Relationship with promoter	Mr. Karim Kamruddin Jaria	
Any company in which 10% or more of the share capital is held by the Promoter or an immediate relative of the Promoter or a firm or HUF in which the Promoter or any one or more of his immediate relative is a member	NIL	
Any company in which a company (mentioned above) holds 10% of the total holding	NIL	
Any HUF or firm in which the aggregate share of the Promoter and his immediate relatives is equal to or more than 10% of the total holding	M/s. Powerlift Crane Rentals M/s. Jak Maze	

# OTHER UNDERTAKINGS AND CONFIRMATIONS

Our Company undertakes that the details of Permanent Account Number, Bank Account Number and Passport Number of the Promoter will be submitted to the NSE Emerge Platform, where the securities of our Company are proposed to be listed at the time of submission of this Prospectus.

# COMMON PURSUITS OF OUR PROMOTER

None of the Promoter Group Company is having business objects similar to our business except M/s. Powerlift Crane Rentals and M/s. Jak Maze as mentioned in the Chapter "Our Group Entities" beginning on page 132 of this Prospectus.

#### INTEREST OF THE PROMOTER

#### Interest in the promotion of Our Company

Our promoter is Mr. Karim Kamruddin Jaria. Our Promoter may be deemed to be interested in the promotion of the Issuer to the extent of the Equity Shares held by him as well as their relatives and also to the extent of any dividend payable to him and other distributions in respect of the aforesaid Equity Shares. Further, Our Promoter may also be interested to the extent of Equity Shares held by or that may be subscribed by and allotted to companies and firms in which either of he is interested as a Director, Member or Partner.

#### Interest in the property of Our Company

Our Promoter does not have any interest in any property acquired by our Company in last two years or proposed to be acquired by our Company.

During the financial year 2016-17, our Company had sold below cranes to the entities in which our Promoter and Directors are interested namely M/s. Powerlift Crane Rentals and M/s. Jak Maze:

Year of purchase by our Company	Name of Crane
2009-10	Link Belt LS718 Crane Sr. No. 32H1881A
2009-10	American Hoist 7260 Crane Sr. No. GS19008
2009-10	American Hoist 9299 Crane Sr. No. AO2828

Cranes sold to M/s. Powerlift Crane Rentals:



2007-08	American Hoist 7260 Crane Sr. No. AO3092
2007-08	American Hoist 7260 Crane Sr. No. AO3070
2006-07	American Hoist 7260 Crane Sr. No. AO2509
2006-07	American Hoist 7260 Crane Sr. No. AO2940

Crane sold to M/s. Jak Maze:

Year of purchase by our Company	Name of Crane
1983-84	TATA 955 ALC Crane Sr. No. T-9296

#### Interest as Member of our Company

As on the date of this Prospectus, our Promoter hold 6,12,000 Equity Shares of our Company and is therefore interested to the extent of his shareholding and the dividend declared, if any, by our Company. Except to the extent of shareholding of the Promoter in our Company our Promoter do not hold any other interest in our Company.

#### Payment Amounts or Benefit to Our Promoter during the Last Two Years

No payment has been made or benefit given to our Promoter in the two years preceding the date of this Prospectus except as mentioned / referred to in this chapter and in the section titled 'Our Management', 'Financial Statements' and 'Capital Structure' on pages 116, 136 and 57 respectively of this Prospectus. Further as on the date of this Prospectus, there is no bonus or profit sharing plan for our Promoter.

#### CONFIRMATIONS

For details on litigations and disputes pending against the Promoter and defaults made by him including violations of securities laws, please refer to the section titled "Outstanding Litigation and Material Developments" on page 183 of this Prospectus. Our Promoter has not been declared a willful defaulter by the RBI or any other government authority.

#### **RELATED PARTY TRANSACTIONS**

Except as disclosed in the "Related Party Transactions" beginning on page 134 of this Prospectus, our Company has not entered into any related party transactions with our Promoter.



# **OUR GROUP ENTITIES**

Below mentioned are the details of Companies / entities promoted by the Promoter of our Company. No equity shares of our Group Companies are listed on any stock exchange and they have not made any public or rights issue of securities in the preceding three years.

# **Our Group Entities includes:**

- 1. Powerlift Crane Rentals
- 2. Jak Maze

# The details of our Group Entities are provided below:

# 1. M/s. Powerlift Crane Rentals:

# **Brief Information**

M/s. Powerlift Crane Rentals was established on April 01, 2016 as a Partnership Firm. The office of the Firm is situated at 104, Raheja Plaza, Shah Industrial Estate, Veera Desai Road, Andheri (West), Mumbai- 400053. The permanent Account Number (PAN) of Firm is AASFP4551B. The partnership firm is carrying on the business of Renting of Cranes.

As on May 31, 2016the firm has Four Partners in the following Profit Sharing Ratio:

Sr. No.	Particulars	%Stake
1.	Mr. Kamruddin Virji Jaira	40%
2.	Mr. Siraj Virji Jaria	20%
3.	Mr. Nooruddin Savji Rajwani	20%
4.	Mr. Hussain Virji Jaria	20%

Since M/s. Powerlift Crane Rentals was established on April 01, 2016, financial information is not available.

# 2. M/s. Jak Maze

M/s. Jak Maze was established on April 01, 2016 as a Proprietorship. The office of the Firm is situated at 104, Raheja Plaza, Shah Industrial Estate, Veera Desai Road, Andheri (West), Mumbai- 400053. The permanent Account Number (PAN) of Firm is ACUPJ5684R (PAN of Proprietor). The Proprietorship is carrying on the business of hiring, Buying, and Selling of Cranes. Mr. Karim Kamruddin Jaria, Promoter of our Company is Proprietor of M/s Jake Maze.

Since M/s. Jak Maze was established on April 01, 2016, financial information is not available.

# CONFIRMATION

Our Promoter and persons forming part of Promoter Group have confirmed that they have not been declared as willful defaulters by the RBI or any other governmental authority and there are no violations of security laws committed by them in the past and no proceedings pertaining to such penalties are pending against them. Additionally, none of the Promoter and persons forming part of Promoter Group has been restrained from accessing the capital markets for any reasons by SEBI or any other authorities. None of the Group Entities has a negative net worth as on the date of this Prospectus.



#### INTERESTS OF OUR GROUP COMPANIES

None of our Group Companies are interested in the promotion of our Company except as disclosed in the section titled "Financial Statements" beginning on page 136 of this Prospectus and to the extent of their shareholding in our Company. Our Group Companies do not have any other interest in our Company, including in relation to property or land acquired by our Company.

#### SICK COMPANIES / WINDING UP

No Promoter Group Entities listed above have been declared as a sick company under the Sick Industrial Companies (Special Provisions) Act, 1985. There is no winding up proceedings against any of the Promoter Group Entities.

#### LITIGATION

For details on litigations and disputes pending against the Promoter and Promoter Group Entities and defaults made by them, please refer to the chapter titled, 'Outstanding Litigations and Material Developments' beginning on page 183 of this Prospectus.

# DISASSOCIATION BY THE PROMOTER IN THE LAST THREE YEARS

Our Promoter has not disassociated himself from any of the companies/partnership firms during preceding three years.

#### SALES/PURCHASES BETWEEN OUR COMPANY AND GROUP ENTITIES

There have been no sales/purchases between our Company and Group Entities during the financial year 2015-16. For further details please refer to chapter titled 'Related Party Transactions' beginning on page 134 of this Prospectus.

#### **COMMON PURSUITS**

There are no common pursuits among our Company and Group Companies/ Entities or any objects similar to that of our Company's business except M/s. Powerlift Crane Rentals and M/s. Jak Maze. Further, currently we do not have any non-compete agreement/arrangement with any of our Group Entities. Such a conflict of interest may have adverse effect on our business and growth. We shall adopt the necessary procedures and practices as permitted by law to address any conflict situations, as and when they may arise.



# **RELATED PARTY TRANSACTIONS**

For details on Related Party Transactions of our Company, please refer to **Annexure - XII** of restated financial statement under the section titled, *'Financial Statements'* beginning on page 136 this Prospectus.



## **DIVIDEND POLICY**

Under the Companies Act, an Indian company pays dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders, who have the right to decrease but not to increase the amount of dividend recommended by the Board of Directors. Under the Companies Act, dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion. Our Company has not paid any dividend in the previous five Financial Years.

Dividends are payable within 30 days of approval by the Equity Shareholders at the Annual General Meeting of our Company. When dividends are declared, all the Equity Shareholders whose names appear in the register of members of our Company as on the "record date" are entitled to be paid the dividend declared by our Company. Any Equity Shareholder who ceases to be an Equity Shareholder prior to the record date, or who becomes an Equity Shareholder after the record date, will not be entitled to the dividend declared by our Company.



# SECTION V – FINANCIAL INFORMATION

#### FINANCIAL INFORMATION, AS RESTATED IN RELATION TO PROSPECTUS

# **INDEPENDENT AUDITOR'S REPORT AS REQUIRED BY SECTION 26 OF COMPANIES ACT, 2013 WITH RULE 4 OF THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014**

To, The B

The Board of Directors; **Crown Lifters Limited** 104, Raheja Plaza, Shah Industrial Estate, Veera Desai Road, Andheri (W), Mumbai – 400053

Dear Sirs,

Re.: Public Issue of Equity Shares of Crown Lifters Limited.

- 1. We have examined the Restated Financial information of Crown Lifters Limited, Mumbai annexed to this report for the purpose of inclusion in the offer document, signed by us for identification, in terms of our engagement agreed upon with you in accordance with our engagement letter dated June 22, 2016 in connection with the proposed issue of Equity Shares of the Company. The Restated Financial information has been approved by the Board of Directors of the Company, prepared in terms of the requirements of:
- a) Sub- Clauses (i) and (iii) of clause (b) of sub-section (1) of section 26 of the Companies Act, 2013 ('the Act') read with Rule 4 of Companies (Prospectus and Allotment of Securities) Rules ('the Rules'), 2014 and
- b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended ('the Regulations') issued by the Securities and Exchange Board of India ("SEBI") on August 26, 2009, as amended from time to time in pursuance of Section 30 of the Securities and Exchange Board of India Act, 1992 and related.
- c) The Guidance Note (Revised) on Reports in Company Prospectus and Guidance Note on Audit Reports/ Certificates on Financial Information in Offer Documents issued by the Institute of Chartered Accountants of India.
- This Restated Financial information has been extracted by the Management from the financial statements for the year ended March 31<sup>st</sup> 2012, 2013, 2014, 2015 and 2016. Audit was conducted by M/s. Deepal Rana And Co., Chartered Accountants for the year ended March 31<sup>st</sup> 2012, 2013, 2014, 2015 and 2016.
- 3. We have also examined the financial information of the Company for the year ended March 31<sup>st</sup> 2012, 2013, 2014, 2015 and 2016 prepared and approved by the Board of Directors for the purpose of disclosure in the offer documents of the company mentioned in Paragraph (1) above.

The financial information for the above period was examined to the extent practicable, for the purpose of audit of financial information in accordance with the Engagement Standards issued by the Institute of Chartered Accountants of India. Those Standards require that we plan and perform our audit to



obtain reasonable assurance, whether the financial information under examination is free of material misstatement.

In terms of Schedule VIII, Clause IX (9) of the SEBI (ICDR) Regulations, 2009 and the other provisions relating to accounts of Crown Lifters Limited, We, M/s RPMD & Associates have subjected to the Peer Review process of the Institute of Chartered Accountants of India (ICAI) and hold a valid certificate issued by the Peer Review Board of the ICAI.

Based on the above, we report that in our opinion and according to the information and explanations given to us, we have found the same to be correct and the same have been accordingly used in the restated financial information appropriately.

- 4. In accordance with the requirements of the Companies Act, 2013, the SEBI (ICDR) Regulations and terms of our engagements agreed with you, we further report that;
- a) The Restated Summary Statement of Assets and Liabilities of the Company, including as at March 31<sup>st</sup> 2012, 2013, 2014, 2015 and 2016 examined by us, as set out in ANNEXURE I to this report are after making adjustments and regrouping as in our opinion were appropriate and are subject to the Significant Accounting Policies and Notes to accounts along with adjustments on account of change in policies and restatements as appearing in ANNEXURE IV to this report.
- b) The Restated Summary Statement of Profit or Loss of the Company for the year then ended, including for the year ended March 31<sup>st</sup> 2012, 2013, 2014, 2015 and 2016 examined by us, as set out in ANNEXURE II to this report are after making adjustments and regrouping as in our opinion were appropriate and are subject to the Significant Accounting Policies and Notes to accounts along with adjustments on account of change in policies and restatements as appearing in ANNEXURE IV to this report
- c) The Restated Summary Statement of Cash Flow of the Company for the year then ended, including for the year ended March 31<sup>st</sup>2012, 2013, 2014, 2015 and2016 examined by us, as set out in ANNEXURE III to this report are after making adjustments and regrouping as in our opinion were appropriate and are subject to the Significant Accounting Policies and Notes to accounts along with adjustments on account of change in policies and restatements as appearing in ANNEXURE IV to this report
- 5. Based on above, we are of the opinion that that the restated financial information havebeen made after incorporating.
  - i) Adjustments for the changes in accounting policies retrospectively in respective financial years to reflect the same accounting treatment as per changed accounting policy for all the reporting periods.
  - ii) Adjustments for the material amounts in the respective financial years to which they relate.
  - iii) There areextra-ordinary items that been disclosed separately in the accounts.
  - iv) There are no other qualifications requiring adjustments other than the points contained in notes.
- 6. We have also examined the following other Restated financial information set out in Annexures prepared by the Management and approved by the Board of Directors relating to the Company as at and for the year ended March 31<sup>st</sup> 2012, 2013, 2014, 2015 and 2016.
  - i) Statement of Share Capital as appearing in Annexure V to this report
  - ii) Statement of Long Term Borrowings, as Restated as appearing in Annexure VI to this report
  - iii) Statement of Long Term Loans & Advances, as Restated as appearing in Annexure VII to this report
  - iv) Statement of Trade Receivables, as Restated as appearing in Annexure VIII to this report
  - v) Statement of Short Term Loans & Advances, as Restated as appearing in Annexure IX to this report
  - vi) Statement of Other Income, as Restated as appearing in Annexure X to this report



- vii) Statement of Contingent Liabilities, as Restated enclosed as Annexure XI to this report
- viii) Statement of Related Party Disclosures, as Restated as appearing in Annexure XII to this report
- ix) Statement of Accounting Ratios, as Restated as appearing in Annexure XIII to this report
- x) Statement of Earning Per Share included in Annexure XIV to this report
- xi) Statement of Statement of Capitalization included as per Annexure XV to this report
- xii) Statement of Statement of Tax Shelters, as Restated as appearing in Annexure XVI to this report

xiii) Statement of Financial Indebtedness included in Annexure XVII

In our opinion the Restated financial information contained in Annexure I to XVII of this report read along with the Significant Accounting Policies, Notes to accounts and adjustments on account of change in policies and restatements as appearing in Annexure IV to this report along with regroupings as considered appropriate, and have been prepared in accordance with sub- clauses (i) and (iii) of clause (b) of sub-section (1) of section 26 of the Companies Act, 2013 read with Rule 4 of Companies (Prospectus and Allotment of Securities)Rules, 2014 and the Regulations issued by SEBI.

- 7. The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by us.
- 8. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 9. Our report is intended solely for use of the Management and for inclusion in the offer documents in connection with the proposed issue of equity shares of the Company. Our report should not be used for any other purpose except with our consent in writing.

For RPMD & Associates. Chartered Accountants Firm's Reg. No. 005961C

Rahul Jain (Partner) M. No. 518352

Place: Delhi Date: July 15, 2016



# ANNEXURE – I

# STATEMENT OF ASSETS AND LIABILITIES AS RESTATED STAND ALONE

		AND LIABILITIES AS RESTATED STAND ALONE (Rs. in Lakhs)						
Sr.		Note As at March 31,						
No.	Particulars	No.	2016	2015	2014	2013	2012	
	Equity and							
А.	Liabilities							
1	Shareholders' Funds							
	Share Capital	2.1	51.00	51.00	51.00	51.00	51.00	
	Reserves & Surplus	2.2	1,881.00	1,632.14	1,512.65	1,523.22	1,381.90	
	F	-	,	7	····	2	<u>,</u>	
	Share application							
	money pending							
	allotment							
•	Non-Current							
2	Liabilities							
	Long-term borrowings	2.3	3,159.27	1,748.16	2,320.82	2,037.76	2,070.50	
	Deferred Tax	2.25						
	Liabilities (Net)	2.27	-	-	-	-	-	
	Other Long Term	2.4						
	Liabilities	2.4	-	-	-	-	-	
	Long Term Provisions	2.5	6.06	1.91	-	-	-	
3	<b>Current Liabilities</b>							
	Short Term	26				252.20	12 20	
	Borrowings	2.6	-	-	-	353.39	12.39	
	Trade Payables	2.7	101.73	98.70	144.32	247.82	296.98	
	Other Current	2.0	779 72	702.20	774.09	719.10	7(0 77	
	Liabilities	2.8	778.73	793.20	774.98	718.19	769.77	
	Short Term Provisions	2.9	-	-	-	-	0.08	
	Total		5,977.79	4,325.11	4,803.77	4,931.39	4,582.63	
B.	Assets							
4	Non-Current Assets							
	Fixed Assets		-	-	-	-	-	
	Tangible Assets	2.10	2,876.87	3,237.70	2,966.99	3,081.09	3,376.40	
	Intangible Assets		-	-	-	-	-	
	Capital Work In							
	Progress		2,045.28	-	556.46	322.27	-	
	Non - Current							
	Investments	2.11	-	-	-	-	-	
	Long Term Loans and		166.00	1// 00	150.00	150.00	1.50.00	
	Advances	2.12	166.00	166.00	150.00	150.00	150.00	
	Deferred Tax Assets	2.27	166.60	119.67	83.21	57.52	28.34	



	(Net)						
	Other Non Current Assets	2.13	-	-	-	-	-
5	Current Assets						
0	Inventories	2.14	-	-	2.50	-	
	Trade Receivables	2.15	552.25	557.48	478.02	771.66	654.62
	Cash and Cash Equivalents	2.16	127.85	82.48	422.87	361.08	211.36
	Short-term loans and advances	2.17	42.80	161.41	143.55	171.84	161.55
	Other Current Assets	2.18	0.14	0.37	0.17	15.92	0.34
	Total		5,977.79	4,325.11	4,803.77	4,931.39	4,582.63



# ANNEXURE – II

# STATEMENT OF PROFIT AND LOSS AS RESTATED STAND ALONE

			AND LOSS AS RESTATED STAND ALONE (Rs. in Lakhs)					
Sr.		Notes Year Ended March 31,						
No	Particulars	No.	2016	2015	2014	2013	2012	
A.	Revenue:							
-								
	Revenue from		1 000 67	1				
	Operations (gross)	2.19	1,990.65	1,599.49	1,422.43	2,143.66	2,020.14	
	Less: Excise Duty		-	-	-	-	_	
	Revenue from		1 000 65	1 500 40	1 400 40	2.1.42.66	0.000.1.4	
	operations (net)		1,990.65	1,599.49	1,422.43	2,143.66	2,020.14	
	Other income	2.20	185.11	15.48	17.71	116.01	23.33	
	Total revenue		2,175.76	1,614.97	1,440.14	2,259.67	2,043.47	
			,	,	,	,	,	
B.	Expenses:							
	Cost of material							
	Consumed	2.21	-	-	-	-	-	
	Cost of Trading					2(0,(2		
	Goods		-	-	-	268.62	-	
	Changes in							
	inventories of							
	Finished goods,	2.22	-	-	-	-	-	
	work-in-progress,							
	Stock in Trade							
	Employee benefit	2.23	291.51	206.55	162.79	190.86	191.88	
	expenses	2.23	291.31	200.33	102.79	190.80	171.00	
	Finance costs	2.24	196.94	271.62	242.33	310.15	306.11	
	Depreciation and	2.10	421.37	537.53	444.92	466.34	385.12	
	amortization expense	2.10	421.37	557.55	444.92	400.34	365.12	
	Other expenses	2.25	1,090.60	720.60	587.82	878.43	830.21	
	<b>Total Expenses</b>		2,000.41	1,736.29	1,437.86	2,114.40	1,713.31	
	Profit/(loss) before							
	tax and before		175.35	(121.33)	2.27	145.27	330.16	
	exceptional and		175.55	(121.55)	2.27	143.27	550.10	
	extraordinary items							
	Prior Period			1.47				
	Expenses		-	1.47	-	-	-	
	Exceptional and	2.26	(222.48)	(210.90)		5.07	(117.42)	
	Extra-ordinary Item	2.20	(222.70)	(210.70)	-	5.07	(117.72)	
	Profit/(loss) before		397.82	88.10	2.27	140.19	447.58	
	tax							
	Tax expense :							



Current tax	110.56	16.87	-	79.10	94.56
Wealth Tax	-	-	-	-	0.08
MAT Credit	-	(12.36)	38.53	(51.05)	(100.62)
Prior Period Taxes	85.32	-	-	(29.18)	(12.00)
Deferred Tax	(46.93)	(36.46)	(25.69)	-	-
Fringe Benefit Tax	-	-	-	-	-
Profit/(loss) For the year	248.87	120.05	(10.57)	141.32	465.55
Earning per equity share in Rs.:					
(1) Basic	488	235	(21)	277	928
(2) Diluted	488	235	(21)	277	928



# ANNEXURE – III

# STATEMENT OF CASH FLOW FROM RESTATED FINANCIAL STATEMENTS STAND ALONE

	For The Year Ended March 31,							
Particulars	2016	2015	2014	2013	2012			
A. CASH FLOW FROM OPH	ERATING ACTI	VITIES						
Profit/ (Loss) before tax	397.82	88.10	2.27	140.19	447.58			
Adjustments for:								
Depreciation	421.37	537.53	444.92	466.34	385.12			
Interest Expense	196.94	271.62	241.82	310.15	306.11			
Profit/Loss on Sale of Fixed				5.07				
Assets	(222.48)	(210.90)			(363.99)			
Interest Received	(3.89)	(0.26)	(6.13)	(25.43)	(23.33)			
Other Misc Adjustments	-	(0.57)	-	-	-			
Operating profit before working capital changes	789.76	685.53	682.89	896.32	751.48			
Movements in working capital :								
(Increase)/ Decrease in Inventories	-	2.50	(2.50)	-				
(Increase)/Decrease in Trade Receivables	5.23	(79.46)	293.64	(117.04)	(326.86)			
(Increase)/Decrease in Other Receivables	118.84	(34.06)	44.05	(25.87)	-			
Increase(Decrease) in Trade Payables and Other Liabilities	(7.30)	(25.49)	(46.71)	(100.82)	124.96			
SME Listing Expenses	-	-	-	-				
Cash generated from operations	906.53	549.02	971.36	652.59	549.58			
Income tax Refund/ (paid) during the year	195.88	4.51	38.53	28.05	90.34			
Net cash from operating activities (A)	710.65	544.51	932.82	624.54	459.24			
B. CASH FLOW FROM INV	ESTING ACTIV	TTIES						
Purchase/Sale ofFixed assets	(2,105.81)	(251.78)	(565.02)	(493.29)	(713.19)			
(Purchase)/ Sale of Long Term Investment	-	-	-	-				
Profit/Loss on Sale of Fixed Assets	222.48	210.90	-	(5.07)	363.99			
Interest Received	3.89	0.26	6.13	25.43	23.33			
Net cash from investing	(1,879.45)	(40.62)	(558.89)	(472.93)	(325.87			



activities (B)					
Proceeds from issue of share capital/application money	-	-	-	-	1.00
Interest paid on borrowings	(196.94)	(271.62)	(241.82)	(310.15)	(306.11)
Proceeds/(Repayment) of Short Term Loans	-	-	(353.39)	341.00	12.39
Proceeds/ (Repayment) of Long Term Loans	1,411.11	(572.66)	283.06	(32.74)	85.65
Net cash from financing activities (C)	1,214.17	(844.28)	(312.15)	(1.89)	(207.07)
Net increase in cash and cash equivalents (A+B+C)	45.37	(340.39)	61.79	149.72	(73.70)
Cash and cash equivalents at the beginning of the year	82.48	422.87	361.08	211.36	285.06
Cash and cash equivalents at the end of the year	127.85	82.48	422.87	361.08	211.36



#### ANNEXURE IV

#### STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

#### **Corporate Information**

Crown Lifters Private Limited was incorporated as Crown Lifters Private Limited under the provisions of the Companies Act, 1956 vide Certificate of incorporation dated December 27, 2002 issued by the Registrar of Companies, Mumbai, Maharashtra. Subsequently, the Company was converted into a Public Limited Company and fresh certificate of incorporation consequent to the conversion was issued on June 14, 2016 by the Registrar of Companies, Mumbai, Maharashtra, and consequently the name of Company was changed to "Crown Lifters Limited".

#### **Significant Accounting Policies:**

#### 1. Basis of Accounting

The accounts are prepared on the accrual basis under the historical cost convention in accordance with the provisions of the Companies Act, 2013 and with the Accounting standard issued by the Institute of Chartered Accountants of India.

#### 2. Income

Sales are recognised on completion of services and receipt of log sheets b. Sales Exclude Service Tax.

#### 3. Classification of Assets and Liabilities

Assets and Liabilities are classified as current / non current , considering inter-alia , expected realisation / settlement within a period of 12 months the balance sheet date.

#### 4. Investments

Investments are stated at cost and income there from is credited to revenue on accrual basis.

#### 5. Fixed Assets & depreciation

Fixed Assets are stated at their historical cost. The depreciation has been charged on written down value method based on year/remaining year of life of assets as prescribed in schedule -II of the Companies Act, 2013.

#### 6. Inventories Valuation

Stores and spares are valued at cost Cost of determined on the basis of FIFO Method.

#### 7. Claims

All claims raised are booked on merits of each case on accrual basis.

#### 8. Provisions, Contingent Liabilities and contingent assets

Provision involving substancial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources .Contingent



liabilities are not recognised but are disclosed in notes . Contingent asset are neither recognised nor disclosed in the financial statements

#### 9. Use of estimates

The preparation of financial statement in conformity with the generally accepted accounting principles requires estimates and assumption to be made that affect the reported amounts of assets and liabilities on the date of financial statement and the reported amounts of revenue and expenses during the reported period. Difference between eh actual results and estimates are recognised in the period in which the results are known or materialised.

#### 10. Provision for current and deffered tax

Provisions for current tax is made on the basis of estimated taxable income for the current accounting period and in accordance with the provision as per the Income Tax Act, 1961. Deferred tax resulting from "timing difference" between book and taxable profit for the year is accounted for using the tax rates and laws that have been enacted or substantively enacted as on the balance sheet date. The deferred tax asset is recognised and carried forward only to the extent that there is reasonable certainly except for carry forward losses and unabsorbed depreciation which is recognised on virtual certainty that the asset will be realised in future.

#### 11. Employee Benefits

Company has accounted the liability on account of leave encashment to the extent they are encashed by and /or paid by the company.

#### The Company made defined contribution to Regional Provident Fund Commissioner

Gratuity is a post-employment defined benefit plan. The liability recognized in the Balance Sheet in respect of gratuity is the present value of the defined benefit obligation at the Balance Sheet date less the fair value of plan assets. The defined benefit obligation is calculated as per payment of Gratuity Act.

#### 12. Revenue Recognition

Sale of goods is recognized, net of returns and trade discounts, on transfer of significant risks and rewards of ownership to the buyer, which generally coincides with the delivery of goods to customers.

#### **13.** Foreign Exchange Transactions

Foreign currency transactions are recorded at the rate of exchange prevailing on the date of transaction. All exchange differences are dealt within statement of profit and loss account. Current assets and current liabilities in foreign currency outstanding at the yearend are translated at the rate of exchange prevailing at the close of the year and resultant gains/losses are recognized in the statement of profit and loss account of the year except in cases where they are covered by forward foreign exchange contracts in which cases these are translated at the contracted rates of exchange and the resultant gains/losses recognized in statement of profit and loss account of profit and loss account over the life of the contract.

#### 14. Cash And Cash Equivalents

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments



that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

#### 15. Cash Flow Statement

Cash flows are reported using the indirect method, whereby net profit before tax is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Group are segregated.

#### 16. Depreciation

Depreciation on tangible fixed assets have been provided on depreciable amount on the Straight Line method as per the useful life prescribed in 'Schedule II' to the Companies Act, 2013.

#### **17. BORROWING COST**

Borrowing costs include interest; amortization of ancillary costs incurred and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost. Costs in connection with the borrowing of funds to the extent not directly related to the acquisition of qualifying assets are charged to the Statement of Profit and Loss over the tenure of the loan. Borrowing costs, allocated to and utilised for qualifying assets, pertaining to the period from commencement of activities relating to construction / development of the qualifying asset upto the date of capitalisation of such asset are added to the cost of the assets.

#### **18. TAXATION:**

Tax expense (tax saving) is the aggregate of current tax and deferred

- a. Current tax is the provision made for income tax liability on the profits for the year in accordance with the provisions of Income Tax Act, 1961
- b. Deferred Tax is recognized, on timing differences, being the differences resulting from the recognition of items in the financial statement and in estimating its current income tax provision



# NOTES TO RESTATED FINANCIAL STATEMENTS

## Note 2.1: Share Capital

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Authorized:	51.00	51.00	51.00	51.00	51.00
Issued, Subscribed and Paid Up	51.00	51.00	51.00	51.00	51.00
Grand Total	51.00	51.00	51.00	51.00	51.00

# Note 2.2: Reserves and Surplus

•			(Rs. In Lakhs)		
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Share Premium Account	-	-	-	-	-
Balance as at the beginning of the year	-	-	-	-	-
Add: Share Premium received during the year	-	-	-	-	-
Less: Utilized for issue of bonus shares	-	-	-	-	-
Balance as at the end of the year	-	-	-	-	-
	-	-	-	-	-
Balance in Statement of Profit & Loss					
Balance as at the beginning of the year	1,632.14	1,512.65	1,523.22	1,381.90	916.35
Add: Profit for the year	248.87	120.05	(10.57)	141.32	465.55
Add : Misc Adjustment	-	(0.57)	-	-	-
Less: On account of change in depreciation method	-	-	-	-	-
Balance as at the end of the year	1,881.00	1,632.14	1,512.65	1,523.22	1,381.90
Grand Total	1,881.00	1,632.14	1,512.65	1,523.22	1,381.90

# Note 2.3: Long Term Borrowings

8 8				(Rs. In Lakhs)		
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012	
Secured:						
<i>Term Loan secured by way of charge on</i> <i>Cars</i>	3.64	6.78	9.79	16.41	22.87	
<i>Term Loan secured by way of charges on Cranes</i>	2,755.63	1,480.27	2,063.93	1,626.61	1,747.23	
Unsecured:						
- Loan From Related Parties	400.00	261.11	247.10	394.75	300.40	
-Hussain V Jaria	50.00	4.57	5.52	36.15	13.33	



Grand Total	3,159.27	1,748.16	2,320.82	2,037.76	2,070.50
- Loan From Others	-	-	-	-	-
-Naushina K Jaria	-	-	5.69	-	-
-Hanif H Jaria	30.00	45.93	14.65	-	-
-Asif H Jaria	-	19.65	14.56	-	9.57
-Nizar N Rajwani	30.00	62.54	29.03	-	10.43
-Parin H Jaria	-	13.76	36.07	45.63	46.95
-Sakkar N Rajwani	-	29.85	51.16	51.14	50.81
-Siraj V Jaria	50.00	64.20	50.30	19.89	18.62
-Kamruddin V Jaria	100.00	-	17.02	78.37	38.28
-Karim K Jaria	60.00	14.33	1.06	91.85	61.01
-Nooruddin S Rajwani	50.00	4.68	6.10	32.09	10.74
-Salima S Jaria	30.00	1.58	15.94	39.62	40.66

# Note 2.27: Deferred Tax Assets/(Liabilities) (Net)

The 2.27. Deferred Tax Assets/(Elability	,,,,,			(Rs. In Lakh		
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012	
Deferred Tax Assets						
Disallowance u/s 40a(ia)	-	-	-	-	-	
Disallowance u/s 43B	-	-	-	-	-	
Preliminary Expense	0.93	-	-	-	-	
Provision for Doubtful Debts	16.15	-	-	-	-	
Provision for gratuity and leave encashment	1.49	0.14	-	-	-	
Related to Fixed Assets	148.03	119.53	83.21	57.52	28.34	
Total (a)	166.60	119.67	83.21	57.52	28.34	
Deferred Tax Liability						
Preliminary expenses	-	-	-	-	-	
Related to Fixed Assets	-	-	-	-	-	
Disallowance under the Income Tax Act	-	-	-	-	-	
Total (b)	-	-	-	-	-	
Net deferred tax asset/(liability)-{(a)-(b)}	166.60	119.67	83.21	57.52	28.34	

## Note 2.4: Other Long-Term Liabilities

The 2.11 Outer Long Term Lindmites				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Creditors for purchase of capital goods	-	-	-	-	-
From Others	-	-	-	-	-



<i>Grand Total</i> – – – –	-
----------------------------	---

# Note 2.5: Long Term Provisions

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Provision for Employee benefits	6.06	1.91	-	-	-
Grand Total	6.06	1.91	-	-	-

# Note 2.6: Short Term Borrowings

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Secured Loan					
Loans Repayable on Demand From Banks (OD & CC)	-	-	-	-	-
Working Capital Loan from DCB	-	-	-	353.39	12.39
Unsecured Loan					
Loan From Directors	-	_	-	-	-
Loan from others	-	-	-	-	-
Loan From Other Related Parties	-	-	-	-	-
Grand Total	-	-	-	353.39	12.39

# Note 2.7: Trade Payables

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Micro, small and medium enterprises	-	-	-	-	-
Others (Unsecured)	101.73	98.70	144.32	247.82	296.98
Grand Total	101.73	98.70	144.32	247.82	296.98

# Note 2.8: Other Current Liabilities

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Salary Payable	17.31	12.42	9.26	0.25	6.72
Current Maturity of Long Term Loan	738.44	758.60	739.78	678.82	664.88
Expense Payable	13.47	7.72	6.45	18.14	43.56
Interest accrued & Due on Borrowings	-	10.96	13.60	-	6.55
Interest accrued but not due on Borrowings	4.51	-	-	-	-
Advance From Customer	-	-	-	-	20.00
Retention Money	5.00	3.50	5.90	20.98	28.06
Grand Total	778.73	793.20	774.98	718.19	769.77



# Note 2.9: Short Term Provisions

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Provision for Income Tax	-	-	-	-	-
Provision for Wealth Tax	-	-	-	-	0.08
Staff Imprest	0	0	-	-	-
PM National Relief Fund	-	-	-	-	-
Grand Total	-	-	-	-	0.08

# Note 2.10: Fixed Assets

Note 2.10: Fixed Assets				(	(Rs. In Lakhs)	
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012	
Tangible Assets						
Plant & Machinery	-	-	-	-	_	
Gross Block	5,433.80	5,355.61	4,564.36	4,242.09	4,068.14	
Less: Accumulated Depreciation	2,565.22	2,157.04	1,630.52	1,196.85	742.76	
Net Block	2,868.58	3,198.56	2,933.84	3,045.23	3,325.38	
Office Equipment						
Gross Block	3.65	2.32	1.87	1.82	1.82	
Less: Accumulated Depreciation	2.32	1.82	1.19	1.08	0.96	
Net Block	1.33	0.50	0.69	0.74	0.86	
Motor Vehicle						
Gross Block	21.60	125.45	108.34	99.83	102.76	
Less: Accumulated Depreciation	15.07	87.53	77.07	66.21	54.47	
Net Block	6.53	37.93	31.27	33.62	48.29	
Furniture & Fixtures						
Gross Block	4.56	4.56	4.56	4.56	4.56	
Less: Accumulated Depreciation	4.17	3.90	3.44	3.19	2.88	
Net Block	0.39	0.66	1.13	1.38	1.68	
Computer & Peripherals						
Gross Block	0.49	0.49	0.49	0.49	0.49	
Less: Accumulated Depreciation	0.44	0.44	0.42	0.38	0.30	
Net Block	0.05	0.05	0.07	0.11	0.19	
Total Tangible Assets	2,876.87	3,237.70	2,966.99	3,081.09	3,376.40	

# Note 2.11: Non Current Investments

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Investment in Shares / Bond	-	-	-	-	-
Investment in Joint Ventures	-	-	-	-	-
Grand Total	-	-	-	-	-



# Note 2.12: Long Term Loans and Advances

Toto Long Form Louns and Mathematica				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
(Unsecured and considered good, unless otherwise stated)					
Security Deposits					
Earnest Money Deposit	-	-	-	-	-
Deposits with Government Authorities	166.00	166.00	150.00	150.00	150.00
Other Deposits	-	-	-	-	-
Capital Advances	-	-	-	-	-
Loan to Directors	-	-	-	-	-
Loan to Related Parties	-	-	-	-	-
Loan to Other than Related Parties	-	-	-	-	-
Loan to Staff	-	-	-	-	-
Grand Total	166.00	166.00	150.00	150.00	150.00

# Note 2.13: Other Non Current assets

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Miscellaneous Expenditure					
(to the extent not written off or adjusted)					
Preliminary Expenses	-	-	-	-	-
Grand Total	-	-	-	-	-

## Note 2.14: Inventories

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
(at cost or net realisable value, whichever is lower)					
Raw Material	-	-	-	-	-
Work-in-progress	-	-	-	-	-
Finished goods	-	-	-	-	-
Stores and spares	-	0	2.50	-	-
Goods in Transit	-	-	-	-	-
Trading Goods	-	-	-	-	-
Grand Total	-	-	2.50	-	-



# Note 2.15: Trade Receivables

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Outstanding for a period less than six months from the date they are due for payment					
Unsecured, Considered Good	462.11	411.40	303.00	530.68	598.74
Considered Doubtful	-	-	-	-	-
Outstanding for a period exceeding six months from the date they are due for payment					
Unsecured, Considered Good	90.14	146.08	175.02	240.98	55.89
Considered Doubtful	52.27	-	-	-	-
Less:- Provision for Doubtful debts	(52.27)	-	-	-	-
Grand Total	552.25	557.48	478.02	771.66	654.62

# Note 2.16: Cash and Cash Equivalents

				(Rs. In Lakhs		
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012	
Cash on hand	10.21	71.19	67.90	28.03	18.01	
Balances with Banks:						
-in current accounts	13.70	7.13	351.77	159.99	0.23	
-fixed deposits (less than 12 months maturity)	103.94	4.16	3.20	173.07	193.12	
Cheques in hand	-	-	-	-	-	
DD in hand	-	-	-	-	-	
Other Bank Balances:	-	-	-	-	-	
-fixed deposits (with maturity more than 12 months)	-	-	-	-	-	
Grand Total	127.85	82.48	422.87	361.08	211.36	

# Note 2.17: Short Term Loans and Advances

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
(Unsecured and considered good, unless otherwise stated)					
Loans and Advances to Related Parties	-	-	-	-	-
Loans and Advances to Others	-	-	-	-	-
Advance to Suppliers	1.63	1.86	9.81	4.33	13.46



Balances with Revenue Authorities(VAT & Excise )	1.85	1.06	-	29.52	83.70
Advance IncomeTax& TDS	39.32	158.49	133.74	137.99	64.39
Prepaid expenses	-	-	-	-	-
Earnest Money Deposit	-	-	-	-	-
Other Advances	-	-	-	-	-
Advance for IPO Expenses	-	-	-	-	-
Advances to Suppliers considered doubtful	-	-	-	-	-
Less: Provision for Doubtful Advances	-	-	-	-	-
Grand Total	42.80	161.41	143.55	171.84	161.55

## Note 2.18: Other Current assets

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Unsecured:					
Interest accrued but not received on fixed deposits	0.14	0.37	0.16	15.92	0.34
Other Deposits	0.01	0.01	0.01	0.01	0.01
Grand Total	0.14	0.37	0.17	15.92	0.34

# Note 2.19: Revenue from Operations

-				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Sales Traded	-	-	-	284.87	-
Revenue from rendering services	1,990.65	1,599.49	1,422.43	1,858.79	2,020.14
Revenue from operations (gross)	1,990.65	1,599.49	1,422.43	2,143.66	2,020.14

## Note 2.20: Other Income

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Interest Income	3.89	0.26	6.13	25.43	23.33
Discount received	-	-	-	-	-
Job work charges	-	-	-	-	-
Profit on Sale of Fixed Assets	-	-	-	-	-
Applicable Net (Gain)/Loss on Foreign Currency Transactions and Translations	-	-	-	-	-
Insurance Claims	-	-	-	81.82	-
Other Non Operating Income	181.22	15.22	11.58	8.76	-
Grand Total	185.11	15.48	17.71	116.01	23.33

#### Note 2.21: Cost of materials consumed

(Rs. In Lakhs)



Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Material Consumed					
Inventory at the beginning of the year	-	-	-	-	-
Add: Purchase	-	-	-	-	-
Add: Consumable Store	-	-	-	-	-
Add: Service Charges	-	-	-	-	-
Add: Custom Duty Paid	-	-	-	-	-
Add: Frieght Inward	-	-	-	-	-
Add: Project Expenses	-	-	-	-	-
Less: Cost of Sale of Raw Material	-	-	-	-	-
Less: inventory at the end of the year	-	-	-	-	-
Grand Total	-	-	-	-	-

# Note 2.22: Increase/ Decrease in Stock

Tote 2.22. Increase, Decrease in Stock				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Opening Stock	0	0	-	-	-
Work in progress	-	-	-	_	-
Finished Goods	-	-	-	-	-
Traded goods	-	-	-	-	-
Closing Stock					
Work in progress	-	-	-	-	-
Finished Goods	-	-	-	-	-
Traded goods	-	-	-	-	-
Grand Total	-	-	-	-	-

Note 2.23: Employee benefit expense

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Salaries, bonus and allowances excluding director remuneration	180.28	124.75	88.94	106.84	93.96
Directors Remuneration	98.50	74.00	69.00	81.50	95.00
Contribution to Provident Fund	7.17	5.73	1.95	1.59	1.62
Contribution to ESIC Fund	0.33	0.79	1.62	-	-
Contribution to Labour welfare Fund	0.01	0.01	0.00	-	-
Workmen &Staff Welfare	5.22	1.28	1.27	0.94	1.29
Grand Total	291.51	206.55	162.79	190.86	191.88



## Note 2.24: Finance costs

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Interest Exps Long Term Loans	141.08	172.71	127.05	284.83	290.80
Interest Exps Short Term Loans	1.64	7.59	1.68	14.88	-
Interest Exps Others	54.22	89.82	110.63	8.23	13.61
Other Borrowing Costs	-	1.50	2.46	2.21	1.70
Bank Charges	-	-	-	-	-
Applicable Net (Gain)/Loss on Foreign Currency Transactions and Translations	-	-	0.51	-	-
Grand Total	196.94	271.62	242.33	310.15	306.11

# Note 2.25: Other Expenses

				(1	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Power and Fuel	202.18	50.27	46.89	32.96	39.51
Legal, professional and consulting expenses	8.51	8.67	8.37	15.24	5.66
Payment to auditors					
Audit fees	0.30	0.30	0.30	-	0.30
Crane Hire and Transport Charges	266.76	254.70	254.91	572.10	565.45
Repairs and maintenance					
Repair and Maintenance- Plant & Machinery	450.77	326.87	158.46	171.10	100.73
Repair and Maintenance- Vehicle	7.95	8.31	4.25	1.84	3.86
Repair and Maintenance- Other	0.04	0.02	-	0.16	1.56
RTO Charges	-	-	8.64	23.71	25.23
Advertisement	-	0.05	0.06	0.23	-
Printing & Stationery	0.71	0.68	0.82	0.44	0.46
Telephone Expense	1.63	1.71	1.65	1.82	1.73
Postage & Courier Expense	0.66	0.73	0.79	0.46	0.41
Insurance	9.10	1.37	9.73	8.76	9.26
Rent	27.04	18.14	15.24	11.34	13.11
Packaging, Freight & Forwarding Charges	0.46	0.55	-	-	-
Travelling Expense	3.49	1.20	1.97	3.87	11.07
Conveyance	0.20	0.11	0.20	0.18	0.23
Donation	0.22	18.30	39.00	3.11	14.00
Brokerage & Commission	17.70	-	-	-	15.61
Sales Promotion & Presentation Expense	9.70	13.22	10.85	9.54	3.24
Loss on Sale of Fixed Asset	-	-	-	-	-
Membership and subscription	0.16	0.11	0.26	-	_



Bank Charges	19.17	7.35	7.59	7.47	6.70
Computer & IT Expense	0.22	0.32	0.54	1.28	-
Site Maintenance Expense	1.17	0.70	2.92	-	-
Profession Tax	0.03	0.02	0.15	-	0.22
Misc Expense	9.34	6.91	14.22	10.12	7.53
Bad Debts W/off	-	-	-	2.69	4.34
Provision for Bad & Doubtful Debts	52.27	-	-	-	-
Service Tax	0.81	-	-	-	-
Preliminary Expense W/off	-	-	-	-	0.02
Grand Total	1,090.60	720.60	587.82	878.43	830.21

# Note 2.26: Extraordinary Items

				(	Rs. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Loss (Profit) on sale of fixed assets	(222.48)	(210.90)	-	5.07	(363.99)
Goodwill W/off on account of amalgamation	-	-	-	-	0.37
Loss due to natural calamity	-	-	-	-	246.20
Grand Total	(222.48)	(210.90)	-	5.07	(117.42)



## ANNEXURE V

## STATEMENT OF SHARE CAPITAL

	(Rs. In L							
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at Marc h 31, 2012			
Authorised								
Equity Shares of Rs. 10 each	51.00	51.00	51.00	51.00	51.00			
Issued								
Equity Shares of Rs. 10 each	51.00	51.00	51.00	51.00	51.00			
Subscribed & Fully Paid Up								
Equity Shares of Rs. 10 each	51.00	51.00	51.00	51.00	51.00			
Total	51.00	51.00	51.00	51.00	51.00			

Reconciliation of No. of Shares Outstanding at the end of the year

				(Shares i	n Nos.)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at Marc h 31, 2012
Shares outstanding at the beginning of the year (Fully Paid Up)	5,10,00	5,10,00 0	5,10,00 0	5,10,000	5,00, 000
Shares issued during the year (Fully Paid Up)	-	-	-	-	10,00 0
Bonus Shares issued during the year	-	-	-	-	-
Share outstanding at the end of the year (Fully Paid Up)	5,10,00 0	5,10,00 0	5,10,00 0	5,10,000	5,10, 000

\* Consequent to Splitting of 1 Equity Shares of Rs. 100 each into 10 Equity shares of Rs. 10 each, the effect has been applied retrospectively.

Details of Shareholding more than 5% of the aggregate shares in the company

	As at March 31, 2016			As at March 31, 2015		As at March 31, 2014		As at March 31, 2013		As at March 31, 2012	
Name of Shareholder	No. of Shar es held	% of Holdi ng	No. of Shar es held	% of Holdi ng	No. of Share s held	% of Holdi ng	No. of Share s held	% of Holdi ng	No. of Shar es held	% of Holdin g	
Karim KamurddinJaria	153,0 00	30.00 %	153,0 00	30.00 %	153,0 00	30.00 %	153,0 00	30.00 %	102,0 00	20.00%	
KamruddinVirjiJ	51,00	10.00	51,00	10.00	51,00	10.00	51,00	10.00	102,0	20.00%	



aria	0	%	0	%	0	%	0	%	00	
HussainVirjiJaria	51,00 0	10.00 %	51,00	10.00 %	51,00	10.00 %	51,00	10.00 %	101,0 00	19.80%
Trussani v njisaria	102,0	20.00	0	20.00	0	20.00	0 102,0	20.00	102,0	19.80%
SirajVirjiJaria	00	%	00	%	00	%	00	%	00	20.00%
NuruddinSavjiRa	51,00	10.00	51,00	10.00	51,00	10.00	51,00	10.00	101,0	
jwani	Ó	%	Ó	%	Ó	%	Ó	%	00	19.80%
NizarNuruddinR	51,00	10.00	51,00	10.00	51,00	10.00	51,00	10.00		
ajwani	0	%	Ô	%	Ô	%	Ó	%		-
HanifHussainJari	25,50		25,50		25,50		25,50			
а	0	5.00%	0	5.00%	0	5.00%	0	5.00%		-
	25,50		25,50		25,50		25,50			
AsifJaria	0	5.00%	0	5.00%	0	5.00%	0	5.00%		-

\* Consequent to Splitting of 1 Equity Shares of Rs. 100 each into 10 Equity shares of Rs. 10 each, the effect has been applied retrospectively.

# ANNEXURE VI

#### STATEMENT OF LONG TERM BORROWINGS AS RESTATED

				(Rs. In Lakhs)		
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012	
Secured:						
Term Loan:						
From Banks:	2,284.40	993.72	1,250.00	691.57	846.00	
DCB Bank Ltd.	1,447.69	-	-	314.95	838.63	
ICICI Hyundai Verna Loan A/c	-	2.02	-	5.78	7.38	
SBI Maruti Eartiga Car Loan	3.64	4.76	5.60	-	-	
ICICI Verna Loan	-	_	4.19	-	-	
Loan From ICICI Bank	207.11	637.94	738.97	-	-	
Loan From HDFC Bank Limited	625.96	349.01	501.24	370.84	-	
	-	_	_	-	-	
From Others:	474.88	493.33	823.72	951.45	924.10	
Kotak Mahindra Mercedez Benz Loan	-	-	-	8.88	12.07	
Kotak Mahindra Innova Loan	-	-	-	1.74	3.42	
Reliance Loan A/c	-	31.22	146.98	443.97	628.89	
Bajaj Loan A/c 4050Ce00088253	-	-	-	177.13	279.72	
Loan from L&T Finance	67.93	152.07	236.00	319.73	-	
Tata Capital Financial Service Ltd.	-	310.05	440.74	-	-	
Loan From HDB Financial Services	406.95	-	-	-	-	
Unsecured:						
Loan From Related Parties	400.00	261.11	247.10	394.75	300.40	
Hussain V Jaria	50.00	4.57	5.52	36.15	13.33	
SalimaS.Jaria	30.00	1.58	15.94	39.62	40.66	
Nooruddin S Rajwani	50.00	4.68	6.10	32.09	10.74	
Karim K.Jaria	60.00	14.33	1.06	91.85	61.01	
KamruddinV.Jaria	100.00	-	17.02	78.37	38.28	



SirajV.Jaria	50.00	64.20	50.30	19.89	18.62
SakkarN.Rajwani	-	29.85	51.16	51.14	50.81
Parin H Jaria	-	13.76	36.07	45.63	46.95
Nizar N Rajwani	30.00	62.54	29.03	-	10.43
Hanif H Jaria	30.00	45.93	14.65	-	9.57
Naushina K Jaria	-	-	5.69	-	-
Asif S Jaria	-	19.65	14.56	-	-
Loan From Other than Related Parties					
Grand Total	3,159.27	1,748.16	2,320.82	2,037.76	2,070.50

## ANNEXURE VII

## STATEMENT OF LONG TERM LOANS & ADVANCES AS RESTATED

				(Rs. In Lakhs)		
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012	
(Unsecured and considered good, unless otherwise stated)						
Security Deposits with Government	166.00	166.00	150.00	150.00	150.00	
Authorities						
RBI A/c Commissioner Of Customs	166.00	166.00	150.00	150.00	150.00	
Other Deposit	-	-	-	-	-	
Rent Security	-	-	-	-	-	
Earnest Money deposit	-	-	-	-	-	
Grand Total	166.00	166.00	150.00	150.00	150.00	

Out of the above amounts, oustanding from promoters/promoter group/group directors/relative of directors are as follows:

				(Rs.	. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
From Promoters/Directors/Relatives	-	-	-	-	-
From Group Companies	-	-	-	-	-
TOTAL	-	-	-	-	-



# ANNEXURE VIII

# STATEMENT OF TRADE RECEIVABLES AS RESTATED

				(Rs.	. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Outstanding for a period less than six months from the date they are due for payment					
Unsecured, Considered Good	462.11	411.40	303.00	530.68	598.74
Outstanding for a period exceeding six months from the date they are due for payment					
Unsecured, Considered Good	90.14	146.08	175.02	240.98	55.89
Considered Doubtful	52.27	_	_	_	-
Less:- Provision for Doubtful debts	(52.27)	-	_	_	-
Grand Total	552.25	557.48	478.02	771.66	654.62

Out of the above amounts outstanding from promoters/promoter group/group directors/relative of directors are as follows:

				(Rs.	. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
From Promoters/Directors/Relatives	-	-	-	-	-
From Group Companies	-	-	-	-	-
TOTAL	-	-	-	-	-

## ANNEXURE IX

# STATEMENT OF SHORT TERM LOANS & ADVANCES AS RESTATED

				(Rs. In Lakhs)	
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
(Unsecured and considered good, unless otherwise stated)					
Loans and Advances to others					
Advance to Suppliers	1.63	1.86	9.81	4.33	13.46
Sams Hiring	-	_	7.00	-	-
Bajaj Finance Ltd	-	_	-	2.13	4.69
Reliance Capital Ltd	-	0.51	1.11	2.01	8.34
L&t Finance Ltd	0.00	0.06	0.04	0.01	-
Shreya Shipping Agency	-	-	-	0.00	-
ChittaranjanChoudhary	-	_	-	-	0.06
K.K. Constructions	-	-	-	-	0.27



Star Lifters	-	-	-	-	0.11
Continental Warehousing Corp	-	-	-	0.17	-
Tata Cap Finance Ser Ltd	1.00	1.28	1.60	-	-
OmprakashPandit	-	-	0.06	-	-
Chunnu Singh	-	0.01	-	-	-
HDB Financial Services	0.44	-	-	-	-
Unity Crane Service	0.00	-	-	-	-
Red Earth Infraproject Pvt Ltd	0.02	-	-	-	-
Red Earth Infraproject Pvt Ltd	0.09	-	-	-	-
Sharadchandra P Shah Agency Pvt Ltd	0.01	-	-	-	-
Red Earth Infraproject Pvt Ltd	0.06	-	-	-	-
Balances with Revenue Authorities	1.85	1.06	-	29.52	83.70
Advance IncomeTax& TDS	39.32	158.49	133.74	137.99	64.39
Grand Total	42.80	161.41	143.55	171.84	161.55

Out of the above amounts outstanding from promoters/promoter group/group directors/relative of directors are as follows:

				(Rs.	. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
From Promoters/Directors/Relatives	-	-	-	-	-
From Group Companies	-	-	-	-	-
TOTAL	-	-	-	-	-

## ANNEXURE X

# STATEMENT OF OTHER INCOME AS RESTATED

				(Rs.	In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Interest Income	3.89	0.26	6.13	25.43	23.33
Profit on Sale of Car	-	-	-	-	-
Applicable Net (Gain)/Loss on Foreign Currency Transactions and Translations	-	-	-	-	-
Insurance Claims	-	-	-	81.82	-
Other Non Operating Income	181.22	15.22	11.58	8.76	-
Grand Total	185.11	15.48	17.71	116.01	23.33



# ANNEXURE XI

# **CONTINGENT LIABILITIES**

				(Rs.	. In Lakhs)
Particulars	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	As at March 31, 2012
Contingent Liabilities against Income Tax Demand	49.70	49.70	0.05	0.03	0.03
TDS Demands	10.85	10.85	10.85	10.85	10.85
Outstanding Bank Guarantees	0.91	0.91	0.91	0.91	0.91
Estimated Amount of Contracts remaining to be executed	480.44	-	-	-	-
Capital Commitments	-	-	-	-	300.00
CEPT Charges	-	-	-	-	-
Security Bond in favour of Excise Department	-	-	-	-	-
Total:	541.9	61.46	11.81	11.79	311.79

#### ANNEXURE XII

## STATEMENT OF RELATED PARTY DISCLOSURES AS RESTATED

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

## A. List of Related Parties and Relationships

	Karim KamruddinJaria			
	KamruddinVirjiJaria			
Key Managerial Personnel/ Directors	HussainVirjiJaria			
	SirajVirjiJaria			
	NooruddinRajwani			
	Salimas.jaria			
	NizarNooruddinRajwani			
	Sakkarn.rajwani			
Relatives of Promoter/Director	Parin h jaria			
	Naushina Karim Jaria			
	HanifHussainJaria			
	AsifJaria			



# B. Details of Related Party Transactions are as follows

(Rs. In Lakhs)

(Rs. In Lakhs)							
Nature of the		Nature of		Year	Ended Mar	ch 31	
Transaction	Name of Party	Relationship	2016	2015	2014	2013	2012
	KARIM KAMRUDDIN JARIA	Director / KMP	39.00	24.00	24.00	30.00	33.00
	KAMRUDDIN VIRJI JARIA	Director / KMP	-	_	-	11.00	15.00
	HUSSAIN VIRJI JARIA	Director / KMP	-	5.00	-	-	12.00
Remuneration to	SIRAJ VIRJI JARIA	Director / KMP	24.00	18.00	18.00	-	24.00
Director / KMP / Relative of Director & KMP	NooruddinRajwan i	Relative of Promoter / Director	-	5.00	-	-	11.00
	NizarNooruddinR ajwani	Relative of Promoter / Director	15.50	12.00	12.00	-	13.00
	AsifJaria	Director / KMP	10.00	10.00	7.50	-	-
	HanifHussainJaria	Relative of Promoter / Director	10.00	10.00	7.50	-	12.00
	Salimas.jaria	Relative of Promoter / Director	-	1.76	-	-	4.53
Interest	Sakkarn.rajwani	Relative of Promoter / Director	-	2.99	-	0.20315	5.30
	Parin h jaria	Relative of Promoter / Director	-	2.11	-	0.18747	5.15
Rent	KARIM KAMRUDDIN JARIA	Director / KMP	1.35	-	-	-	-
Kent	Naushina Karim Jaria	Relative of Promoter / Director	7.65	8.75	0.91	9.14	8.84
	Hussain V Jaria	Director / KMP	50.00	4.57	5.52	36.14	13.32
Loans & Advances	SalimaS.Jaria	Relative of Promoter / Director	30.00	1.58	15.94	39.62	40.66
received during the year	Nooruddin S Rajwani	Director / KMP	50.00	4.68	6.10	31.22	3.56
	Karim K.Jaria	Director / KMP	60.00	14.33	1.06	91.84	61.01
	KamruddinV.Jaria	Director / KMP	100.00	-	17.02	78.37	38.28



SirajV.Jaria	Director / KMP	50.00	64.20	50.30	19.89	18.61
SakkarN.Rajwani	Relative of Promoter / Director	-	29.85	51.16	51.14	50.81
Parin H Jaria	Relative of Promoter / Director	-	13.76	36.07	45.63	46.94
Nizar N Rajwani	Relative of Promoter / Director	30.00	62.54	29.03	14.14	10.43
Hanif H Jaria	Relative of Promoter / Director	30.00	45.93	14.65	-	9.57
Naushina Karim Jaria	Relative of Promoter / Director	-	-	5.69	-	-
AsifJaria	Relative of Promoter / Director	7.65	19.65	14.56	-	-

# Shown under sundry debtors

# C. Outstanding Balance as at the end of the year

		·				(Rs in	Lakhs)
Nature of the		Nature of		Year <b>E</b>	Ended Marc	ch 31	
Transaction	Name of Party	Relationship	2016	2015	2014	2013	2012
	Hussain V Jaria	Director / KMP	50.00	4.57	5.52	36.15	13.33
	SalimaS.Jaria	Relative of Promoter / Director	30.00	1.58	15.94	39.62	40.66
	Nooruddin S Rajwani	Director / KMP	50.00	4.68	6.10	32.09	10.74
	Karim K.Jaria	Director / KMP	60.00	14.33	1.06	91.85	61.01
	KamruddinV.Jaria	Director / KMP	100.00	-	17.02	78.37	38.28
Payable	SirajV.Jaria	Director / KMP	50.00	64.20	50.30	19.89	18.62
	SakkarN.Rajwani	Relative of Promoter / Director	-	29.85	51.16	51.14	50.81
	Parin H Jaria	Relative of Promoter / Director	-	13.76	36.07	45.63	46.95
	Nizar N Rajwani	Relative of Promoter / Director	30.00	62.54	29.03	-	10.43
	Hanif H Jaria	Relative of Promoter / Director	30.00	45.93	14.65	-	9.57



Naushina K Jaria	-	-	5.69	-	
Asif S Jaria	-	19.65	14.56	-	

# ANNEXURE XIII

## SUMMARY OF ACCOUNTING RATIOS

Ratios	Year ended March, 31st 2016	Year ended March, 31st 2015	Year ended March, 31st 2014	Year ended March, 31st 2013	Year ended March, 31st 2012
	240.05	100.05	(10.57)	1.41.00	465.55
Restated PAT as per P& L Account	248.87	120.05	(10.57)	141.32	465.55
Weighted Average Number of Equity Shares at the end of the Year (With Bonus effect after considering the splitting with retrospective effect)	1,530,000	1,530,000	1,530,000	1,530,000	1,505,010
Net Worth	1,932.00	1,683.14	1,563.65	1,574.22	1,432.90
Net worth	1,952.00	1,065.14	1,303.03	1,374.22	1,432.90
Earnings Per Share (without Bonus effect)					
Basic	48.80	23.54	(2.07)	27.71	92.80
Diluted	48.80	23.54	(2.07)	27.71	92.80
Earnings Per Share (with subsequent Bonus effect)					
Basic	16.27	7.85	(0.69)	9.24	30.93
Diluted	16.27	7.85	(0.69)	9.24	30.93
Return on Net Worth (%)	12.88	7.13	(0.68)	8.98	32.49
Net Asset Value Per Share (Rs)	126.27	110.01	102.20	102.89	95.21
Nominal Value per Equity share (Rs.)	10	10	10	10	10

# ANNEXURE XIV

## EARNING PER SHARE

				(F	Rs. in lakhs)
Particulars	Year ended March, 31st 2016	Year ended March, 31st 2015	Year ended March, 31st 2014	Year ended March, 31st 2013	Year ended March, 31st 2012
A) Weighted Average Number of Equity					
Shares of Rs.10 each					
I) Number of shares at the beginning of the					
year	510,000	510,000	510,000	510,000	500,000
II) Number of shares at the end of the year	510,000	510,000	510,000	510,000	510,000
III) Weighted Average Number of Equity					
Shares outstanding during the year**	510,000	510,000	510,000	510,000	501,670
IV) Weighted Average Number of Potential					
Equity Shares outstanding during the year	-	-	-	-	-



V) Weighted Average Number of Equity Shares for calculating Diluted EPS	510,000	510,000	510,000	510,000	501,670
B) Net profit/ (Loss) after Tax adjustments available for Equity Shareholders (in Lakhs)	248.87	120.05	(10.57)	141.32	465.55
C) Basic Earning Per Share (in Ruppees)					
$\{B/A(III)\}^*$	48.80	23.54	(2.07)	27.71	92.80
D) Diluted Earning Per Share (in Ruppees)					
$\{B/A(V)\}^*$	48.80	23.54	(2.07)	27.71	92.80

The Company does not have any diluted potential Equity Shares. Consequently the basic and diluted profit/earning per share of the company \*remain the same.

\*\*Earning Per Share (EPS) is calculated after adjusting for bonus equity shares issued and splitting of shares, with retrospective effect as provided in Accounting Standard (AS-20) - Earning per Share, issued by the Institute of Chartered Accountant of India.

# The Equity shares of Rs. 100/- each was splitted into 10 Equity shares of Rs. 10 each on 20-06-2016. Consequently, the EPS has been calculated taking retrospective effect of this splitting.

#### Formula :

1	Formings Dor Shore	Net Profit attributable to Equity Shares
	Earnings Per Share (Rs.)	Weighted Average Number of Equity Shares Outstanding during the period
2	Return on Net Worth	Net Profit after Tax Adjustments
	(%)	Net worth at the end of the year/ period
3	Net Asset Value Per	Net Worth excluding Revaluation Reserve at the end of the period
	Share	Total Number of Equity Shares Outstanding at the end of the year/period
4	Net Assets	Equity Share Capital plus reserves and Surplus less Misc. Expenditure to the extent not written off

#### ANNEXURE XV

#### STATEMENT OF CAPITALISATION

			(Rs. in Lakhs)
Sr. No	Particulars	Pre issue	Post issue
	Debts		
Α	Long Term Debt	3,897.71	3,897.71
В	Short Term Debt	-	-
С	Total Debt	3,897.71	3,897.71
	Equity Shareholders Funds		
	Equity Share Capital	153.00	208.20



	Reserves and Surplus	1,779.00	2,391.72
D	Total Equity	1,932.00	2,599.92
Е	Total Capitalisation	6,497.63	6,497.63
	Long Term Debt/ Equity Ratio (A/D)	2.02	1.50
	Total Debt/ Equity Ratio (C/D)	2.02	1.50

# ANNEXURE - XVI

# STATEMENT OF TAX SHELTERS

STATEMENT OF TAX SHELTERS				(Rs.	In Lakhs)
Particulars		For The `	Year Ended I	March 31,	
raruculars	2016	2015	2014	2013	2012
Profit before tax as per books (A)	397.82	88.10	2.27	140.19	447.58
Tax Rate (%)	30.90%	30.90%	30.90%	30.90%	30.90%
Tax at notional rate on profits	122.93	27.22	0.70	43.32	138.30
Adjustments:					
Permanent Differences (B)					
Disallowable Expenditure					
Expenses disallowed under the Income Tax Act, 1961	60.66	19.13	0.62	2.56	0.29
Total Permanent Differences (B)	60.66	19.13	0.62	2.56	0.29
Income considered separately (C)	222.48	209.43	-	(5.07)	363.99
Timing Differences (D)					
Difference between tax depreciation and book					
depreciation	92.21	117.56	83.13	94.42	38.82
Provision for Gratuity & Leave encashment					
disallowed					
Difference due to expenses					
allowable/disallowable u/s Income Tax	-	(0.77)	32.75	1.56	7.16
Total Timing Differences (D)	92.21	116.80	115.88	95.98	45.98
Net Adjustments E= (B-C+D)	(69.61)	(73.50)	116.49	103.61	(317.71)
Tax expense/(saving) thereon	(21.51)	(22.71)	36.00	32.02	(98.17)
Income from Other Sources (F)					
Loss Set Off (G)					
Income/(loss) (A+E+F-G)	328.22	14.60	118.77	243.80	129.87
Taxable Income/ (Loss) as per MAT	397.82	88.10	2.27	140.19	447.79
Income Tax as returned/computed	108.52	16.87	38.53	79.10	89.59
Tax paid as per normal or MAT	NORMAL	MAT	NORMAL	NORMAL	MAT



# ANNEXURE - XIX

# STATEMENT OF FINANCIAL INDEBTEDNESS

Name of Bank	Loan No.	Nature of Loan	Fa	icility Key	term	Outstand ing as on	Security
			Loan Amoun t (Rs in Lac)	Rate of Interes t (%)	Total Term (Months)	March 31, 2016 ( Rs in Lac)	
DCB Bank	CAD- MUM/SAN/ MR/VER/S ME/2015- 16/722 Dated24/2/2 016 And amendment letter No CAD- MUM/ SAN/KAM/ VER/SME/2 015-16/750 Dated4/3/20 16	Cash Credit Term Loan Bank Guarantee	250.00 1500.00 8.82*	BR+ 0.55% BR+ 0.55%	On Demands	Nil 1462.50	Hypothecation of Book debts/Receivables and other Current Assets of the Company Term Loan- Hypothecation of used Liebherr LR 1750 crawler crane S.No.074790 years 2010 SDWV/SDWVB/BW combination and all accessories(S91 M,W21M and D31.5 M/hook block 600-300t/225t main cwt+95t card body cwt+175t supper lift with tray Common Collateral Security - Equitable Mortgage of office premises no.104 Raheja Plaza , Shah Industrial Estate ,off Andheri Link Road, Veer Desai Road Andheri West Owned by Karim Jaria (Director) and Mrs. NaushinaJaria (to cover Term Ioan Facility only)
							Personal guarantee



							of promoters / property owners – 1. Mr. Karim Jaria 2. Mr. Nizar Rajwani 3. Mr. Siraj Jaria 4. Mrs. Naushina Karim Jaria 5. Mrs. Natasha Nizar Rajwani 6. Mrs. Parin Husain jaria 7. Mrs. Salima Siraj Jaria Liability of guarantors form 4 to 7 i.e. all leady guarantors is restricted to the market value of SOCP offered as collateral security Bank guarantee 25% margin byway of FD and 75% margin is Lien marked to CC account, which will be continue till expiry of Bank Guarantee.
HDB Financial Services	11/2/2016	Equipment Finance	495.00	10.65 %	59 monthly installment of Rs.216289	488.58	Hypothecation of construction equipment purchased
ICICI Bank 12/9/2013	UQMUM00 027109889 dated 16/9/2013	Constructi on equipment Loan	500.00	11.50 %	53 monthly installment s of Rs. 1207665	248.21	Hypothecation of 1 No. Kobelco Crawler Crane 250T Model CKE2500-2
ICICI Bank Limited	UQMUM00 027433105 dated	Constructi on equipment	490.00	11.75 %	49 monthly installment	268.53	Hypothecation of 1 No. Kobelco Crawler Crane



Bank Limited Limited Limited 12/12/201 4030986465 dated lated 13/12/2014on equipment Loan% wmonthly installment s of Rs. 567628Manitowoc 12000 Crawler Crane 1 M Collateral Security TATA955 ALC 75ton Crawler Cr 1987 model ,1 NoL&T Finance Limited 2/2013EFD016066 R12005786 on equipment LoanConstructi on equipment Loan137.50 v0.25% on equipment context to an59 monthly installment s of Rs. 23450044.46 Monthly installment s of Rs. 234500Hypothecation of New Terex Power Lift 2000 75MTL&T Finance Limited 3 DATEDConstructi on equipment Loan275.00 con equipment Loan0.25% S 9 Monthly installment of Rs.468798107.60 Monthly Note Protoco Monthly installment of Rs.468798Hypothecation of New Terex Power Lift 2000 75MT, Crane No. & 503HDFC Bank 14/3/2016CE/001/Mu UCE Loan No Demag CC184 2002750.00 No Demag CC184 2002 No Demag CC184 2002 Model Personnel Guaran of Mr Karim Jari State Bank 0UCE Loan No Loan700 No.75 N10.75 84 installment s Rs.11,9534.61 Maruti Ertiga Car Maruti Ertiga Car S Maruti Ertiga Car S Rs.11,9534.61 Mypothecation of Maruti Ertiga CarICICILAMUM00 Vehicle9.0011.14602.03Hypothecation of Maruti Ertiga Car	31/1/2014	4/2/2014	Loan			s of Rs.		Model CKE2500
Bank Limited 12/12/2011030986465 dated 13/12/2014on equipment Loan% wmonthly installment s of Rs.Manitowoc 12000 Crawler Crane I N Sof7628L13/12/201413/12/20141010Collateral Security TATA955 ALC 75ton Crawler Cr 1987 model, 1 NoL&T Finance Limited 8/2/2013EFD016066 75Constructi on equipment Loan137.50 v0.25%59 monthly installment s of Rs. 23450044.46Hypothecation of New Terex Power Lift 2000 75MTL&T Finance S130063893 Limited 3 DATEDConstructi on equipment Loan275.00 v0.25%59 monthly installment of Rs. 234500107.60Hypothecation of New Terex Power Lift 2000 75MTHDFC Bank Limited 1/3/2016Censtructi on equipment Loan750.0010.10 %59 monthly installment of Rs.468798Hypothecation of New Terex Power Lift 2000 75MT, Crane No. & 503HDFC Bank Limited 1/3/2016CE/001/Mu mbai/FY201 5-16UCE Loan No750.0010.10 %59 monthly installment s of Rs. 1618220Hypothecation of No Demag CC188 2002 Model S of Rs. 1618220Hypothecation of Maruti Ertiga Car s Rs.11,953Hypothecation of Maruti Ertiga Car s of Rs. 19,450LOCI Bank Ltd.LAMUM00 025967984Vehicle Loan7.00 No10.75 %84 installment s of Rs. 19,4504.61 Maruti Ertiga Car s of Rs. 19,450						1263783		
Finance LimitedR12005786 75on equipment Loanmonthly installment s of Rs. 234500monthly installment s of Rs. 234500Monthly Lift 2000 75MTL&T Finance Limited 3 DATEDEFD016066 S130063893 a DATEDConstructi equipment Loan275.00 on equipment Loan0.25% Monthly installment of Rs.468798107.60 Monthly installment of Rs.468798Hypothecation of New Terex Power Lift 2000 New Terex Power Lift 2000 TSMT, Crane No. & 503HDFC Bank Limited 5-16CE/001/Mu LoanUCE Loan No Dema Prison10.10 %59 monthly installment s of Rs. 1618220Hypothecation of No Demag CC180 2002 Model Personnel Guaran of Mr Karim Jari s Rs.11,953Hypothecation of Maruti Ertiga Car s Rs.11,953ICICI Bank Ltd.LAMUM00 025967984Vehicle Loan9.0011.14 %60 installment s of Rs. 19,4502.03Hypothecation of Hyundai Verna Cs	Bank Limited 12/12/201	030986465 dated	on equipment	184.00		monthly installment s of Rs.	121.18	Hypothecation of Manitowoc 12000 Crawler Crane 1 No Collateral Security – TATA955 ALC 75ton Crawler Crane 1987 model ,1 No
Finance LimitedS130063893 3 DATEDon equipment LoanMonthly installment of Rs.468798Monthly installment of Rs.468798New Terex Power Lift 2000 75MT, Crane No. & 503HDFC Bank LimitedCE/001/Mu mbai/FY201 LimitedUCE Loan soft750.00 %10.10 %59 monthly installment s of Rs. 1618220750.00 Monthly installment s of Rs.Hypothecation of No Demag CC180 2002 Model14/3/2016Dated 1/3/20167.00 Loan10.75 %84 installment s Rs.11,9534.61 Maruti Ertiga Car 	Finance Limited	R12005786	on equipment	137.50	0.25%	monthly installment s of Rs.	44.46	
Bank Limitedmbai/FY201 5-16%monthly installment s of Rs. 1618220Mo Demag CC180 2002 Model14/3/2016Dated 1/3/2016Personnel Guaran of Mr Karim JariaState Bank of India3293200514 0Vehicle Loan7.0010.75 %84 	Finance Limited	S130063893	on equipment	275.00	0.25%	Monthly installment of	107.60	75MT, Crane No.502
of India0Loan%installment s Rs.11,953Maruti Ertiga Car Maruti Ertiga CarICICILAMUM00Vehicle Loan9.0011.1460 installment s of Rs. 19,4502.03Hypothecation of Hyundai Verna Car	Bank Limited	mbai/FY201 5-16 Dated	UCE Loan	750.00		monthly installment s of Rs.	750.00	Hypothecation of 1 No Demag CC1800- 2002 Model Personnel Guarantee of Mr Karim Jaria
Bank Ltd.025967984Loan%installment s of Rs. 19,450Hyundai Verna Ca				7.00		installment s	4.61	Hypothecation of Maruti Ertiga Car
Total 3497.71				9.00		installment s of Rs.	2.03	Hypothecation of Hyundai Verna Car
	Total						3497.71	

\*This is bank guarantee limit

#### Notes on material adjustments:

1. Appropriate reclassification/ adjustments/ regrouping have been made in the restated summary statements, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the groupings as per the audited financial statements of the company.



2. During the year ended March 31, 2012, the Revised Schedule VI notified under the Companies Act, 1956, has become applicable to the Company for preparation and presentation of its financial statements, accordingly previous year figures have been regrouped/ re-classified wherever applicable.

#### Accompanying Notes to the Restated Financial Statement:

#### 1. Background

- a. Crown Lifters Private Limited was incorporated as Crown Lifters Private Limited under the provisions of the Companies Act, 1956 vide Certificate of incorporation dated December 27, 2002 issued by the Registrar of Companies, Mumbai, Maharashtra. Subsequently, the Company was converted into a Public Limited Company and fresh certificate of incorporation consequent to the conversion was issued on June 14, 2016 by the Registrar of Companies, Mumbai, Mumbai, Maharashtra, and consequently the name of the Company was changed to "Crown Lifters Limited".
- b. The Restated Statements of Assets and Liabilities as at 31st March, 2016, 2015, 2014, 2013 and 2012 and the related Restated Statement of Profit and Loss and Restated Statement of Cash Flow for the period ended 31st March, 2016, 2015, 2014, 2013 and 2012 (hereinafter collectively referred to as Restated Financial Statements) related to the company have been prepared specifically for inclusion in the offer document to be filed by the company with Securities Exchange Board of India (SEBI) in connection with proposed Initial Public Offering of Equity Shares of the Company.
- c. The Restated Financial Statements have been prepared to comply in all material respects with accordance to sub-clause (i) and (iii) of clause (b) of sub-section (1) of section of the Companies Act, 2013 ('the Act') read with Rule 4 of Companies ( prospectus and Allotment of Securities ) Rules, 2014 and the Securities Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations 2009, as amended (the SEBI Regulations) issued by SEBI in pursuance of Section 11 of Securities and Exchange Board of India Act, 1992.
- 2. Company had availed secured loan of Rs. 573.00 Lacs from Tata Capital Finance Services Limited against hypothecation of existing Monitowac 200T Capacity Crawler Crane.
- Company had purchased Kobelco Crawler Crane CKL2600i and related spare parts amounting to Rs. 8.02 cr.
- 4. The Company Split the face value of its Equity Share from Rs. 100 to Rs. 10/- each pursuant to a resolution of the Board of Directors dated June 15, 2016 and a resolution of shareholders in Extra ordinary General Meeting dated June 20, 2016.
- 5. Issue of bonus shares of 10,20,000 Equity Shares in ratio of 2:1 to the shareholders dated June 20, 2016.
- 6. In April 2016/,Company had sold below cranes to the entities in which our Promoter and Directors are interested namely M/s. Powerlift Crane Rentals and M/s. Jak Maze:

Cranes sold to M/s. Powerlift Crane Rentals:

Years	Name of Crane
2009-10	Link Belt LS718 Crane Sr. No. 32H1881A
2009-10	American Hoist 7260 Crane Sr. No. GS19008
2009-10	American Hoist 9299 Crane Sr. No. AO2828
2007-08	American Hoist 7260 Crane Sr. No. AO3092



2007-08	American Hoist 7260 Crane Sr. No. AO3070
2006-07	American Hoist 7260 Crane Sr. No. AO2509
2006-07	American Hoist 7260 Crane Sr. No. AO2940

xiv) Crane sold to M/s. Jak Maze:

Year of purchase by our Company	Name of Crane
1983-84	TATA 955 ALC Crane Sr. No. T-9296

#### 7. Material Regroupings

Appropriate adjustments have been made in the restated summary statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.



#### MANAGEMENTS' DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with our restated financial statements as of and for the years ended March 31, 2016, 2015, 2014,2013 and 2012 prepared in accordance with the Companies Act, 1956 and Companies Act, 2013 to the extent applicable and Indian GAAP and restated in accordance with the SEBI ICDR Regulations, including the schedules, annexure and notes thereto and the reports thereon, included in "Financial Statements" beginning on page 136 of this Prospectus.

Indian GAAP differs in certain material respects from U.S. GAAP and IFRS. We have not attempted to quantify the impact of IFRS or U.S. GAAP on the financial data included in this Prospectus, nor do we provide a reconciliation of our financial statements to those under U.S. GAAP or IFRS. Accordingly, the degree to which the Indian GAAP financial statements included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with the Companies Act, Indian GAAP and the SEBI ICDR Regulations.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those set forth in "Risk Factors" and "Forward-Looking Statements" beginning on pages 19 and 18 respectively, of this Prospectus.

#### **BUSINESS OVERVIEW**

Our Company was incorporated as Crown Lifters Private Limited under the provisions of the Companies Act, 1956 vide Certificate of incorporation dated December 27, 2002 issued by the Registrar of Companies, Mumbai, Maharashtra. Subsequently, our Company was converted into a Public Limited Company and fresh certificate of incorporation consequent to the conversion was issued on June 14, 2016 by the Registrar of Companies, Mumbai, Mumbai, Maharashtra, and consequently the name of our Company was changed to "Crown Lifters Limited".

Our Company (including partnership firm M/s. Crown Lifters) is three decade old enterprise having its registered office at104, Raheja Plaza, Shah Industrial Estate Veera Desai Road, Andheri (W), Mumbai – 400053, Maharashtra. Today our Company is established player in construction equipment hire industry/ material habdling industry. Our Company is prepared and equipped with resources and operational capabilities to serve ever growing needs of the market; we use only popular brands of cranes which include Fushun, Kobelco, Link Belt, Manitowoc, Terex and Liebherr. Our staff is trained adequately to handle these equipments with utmost care and as per the Engineering requirements of the clients. On April 01, 2016 we have sold our 7 cranes to partnership firm M/s. Powerlift Crane Rentals and 1 crane to sole proprietorship firm M/s. Jal Maze.

#### SIGNIFICANT DEVELOPMENTS SUBSEQUENT TO THE LAST FINANCIAL YEAR

In the opinion of the Board of Directors of our Company, there have not arisen, since the date of the last financial statements disclosed in this Prospectus, any significant developments or any circumstance that materially or adversely affect or are likely to affect the profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months except as follows:

- a) The authorized capital of Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 51,000 Equity Shares of face value of Rs.100/- each was split in to authorized capital of Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 5,10,000 equity Shares of face value of Rs. 10/- each pursuant to a resolution of shareholders dated June 20, 2016.
- b) The authorized capital of Rs. 51,00,000/- (Rupees Fifty One Lakhs only) consisting of 5,10,000 equity Shares of face value of Rs. 10/- each was increased to Rs. 2,20,00,000/- (Rupees Two Crores Twenty Lakhs only) consisting of 22,00,000 Equity Shares of face value of Rs.10/- each pursuant to a resolution of the shareholders dated June 20, 2016.
- c) Allotment of 10,20,000 Equity Shares of Rs. 10 each on June 20, 2016.



- d) The Company has availed loan of Rs. 697.50 Lakhs (Finance on Construction Equipment) from Tata Capital Financial Services Limited.
- e) Our Company had not file Form CHG-1 till the date of this Prospectus with respect to Hypothecation of 2 units of cranes namely Fushun QUY 120 1024 and 1031 with HDB Financial Services Limited against loan amount of Rs. 495 Lakhs.
- f) Our Company had purchase Kobelco Crawler Crane CKL2600i and related spare parts amounting to Rs. 802 Lakhs.
- g) On April 01, 2016 our Company had sold below cranes to the entities in which our Promoter and Directors are interested namely M/s. Powerlift Crane Rentals and M/s. Jak Maze:

Cranes sold to M/s. Powerlift Crane Rentals:

Year of purchase by our Company	Name of Crane
2009-10	Link Belt LS718 Crane Sr. No. 32H1881A
2009-10	American Hoist 7260 Crane Sr. No. GS19008
2009-10	American Hoist 9299 Crane Sr. No. AO2828
2007-08	American Hoist 7260 Crane Sr. No. AO3092
2007-08	American Hoist 7260 Crane Sr. No. AO3070
2006-07	American Hoist 7260 Crane Sr. No. AO2509
2006-07	American Hoist 7260 Crane Sr. No. AO2940

Crane sold to M/s. Jak Maze:

Year of purchase by our Company	Name of Crane
1983-84	TATA 955 ALC Crane Sr. No. T-9296

#### SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factor" beginning on page 19 of this Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- Changes, if any, in the regulations / regulatory framework / economic policies in India and / or in foreign countries, which affect national & international finance.
- Company's results of operations and financial performance;
- Performance of Company's competitors,
- Trained manpower.
- Significant developments in India's economic and fiscal policies;
- Significant developments in India's environmental regulations.
- Volatility in the Indian and global capital market;

#### DISCUSSION ON RESULT OF OPERATION

The following discussion on results of operations should be read in conjunction with the audited financial results of our Company for years ended March 31, 2016, 2015, 2014, 2013 and 2012.



# **Overview of Revenue & Expenditure**

#### Revenues

Our Company's revenue is primarily generated from hire of cranes and services:

				(R	s. In Lacs)		
Particulars	As at March 31						
	2016	2015	2014	2013	2012		
Income							
Revenue from Operations	1,990.65	1,599.49	1,422.43	2,143.66	2,020.14		
Increase/Decrease in %	24.46%	12.45%	(33.64)%	6.11%	NA		
Other Income	185.11	15.48	17.71	116.01	23.33		
Increase/Decrease in %	1,095.80%	(12.59)%	(84.73)%	397.26%	NA		
Total Revenue	2,175.76	1,614.97	1,440.14	2,259.67	2,043.47		

The following is the Income mix in terms of value of total income of our Company for different services.

		1	5	(R	s. In Lacs)			
Particulars		As at March 31						
raruculars	2016	2015	2014	2013	2012			
Revenue from Operation								
Sales Trading	0.00	0.00	0.00	284.87	0.00			
Sale of Services	1,990.65	1,599.49	1,422.43	1,858.79	2,020.14			
Total Revenue from Operation	1,990.65	1,599.49	1,422.43	2,143.66	2,020.14			

The following is the Income mix in terms of percentage of total income of our Company for different services.

Particulars	As at March 31						
raruculars	2016	2015	2014	2013	2012		
Revenue from Operation							
Sales Trading	0.00%	0.00%	0.00%	13.29%	0.00%		
Sale of Services	100.00%	100.00%	100.00%	86.71%	100.00%		
Total Revenue from Operation	100.00%	100.00%	100.00%	100.00%	100.00%		

#### **Other Income**

Other operating revenue consists of Interest and miscellaneous income.

				(Rs	. In Lacs)	
Dentinulaur	As at March 31					
Particulars	2016	2015	2014	2013	2012	
Interest	3.89	0.26	6.13	25.43	23.33	
Miscellaneous income	181.22	15.22	11.58	90.58	-	
Total Other Income	185.11	15.48	17.71	116.01	23.33	



The following is the other income mix in terms of percentage of other income of our Company for other incomes:

Dentirelen	As at March 31						
Particulars	2016	2015	2014	2013	2012		
Interest	2.10%	1.68%	34.61%	21.92%	100.00%		
Miscellaneous income	97.90%	98.32%	2.41%	78.08%	-		
Total Other Income	100.00%	100.00%	100.00%	100.00%	100.00%		

### **Trade Receivables**

The following table presents the details of our Company's trade receivables:

Particulars	As at March 31						
Farticulars	2016	2015	2014	2013	2012		
Unsecured and Considered Good							
Outstanding for a period not exceeding six months	462.11	411.40	303.00	530.68	598.74		
As a % of total Trade receivables	76.44%	73.80%	63.39%	68.77%	91.46%		
Outstanding for a period exceeding six months	142.41	146.08	175.02	240.98	55.89		
As a % of total Trade receivables	23.56%	26.20%	36.61%	31.23%	8.54%		
Less: Provision for doubtful debts	52.27	Nil	Nil	Nil	Nil		
As a % of total Trade receivables	8.65%	0.00%	0.00%	0.00%	0.00%		
Total –Trade receivables	552.25	557.48	478.02	771.66	654.63		
Avg. Trade receivables	581.00	517.75	624.84	713.15	NA		
Trade receivables Turnover Ratio	3.60	2.87	2.98	2.78	3.09		
Average Collection Period ( in days)	101.26	127.22	122.66	131.39	118.28		

## **Expenditure**

Our Company's operating expenditure consists of following:-

• Material Inputs, Operational Expenses, Employees benefit expenses, Administrative & Selling Expenses and Interest and Finance charges.

#### **RESULTS OF OPERATIONS**

#### **Statement of profits and losses**

The following table sets forth, for the fiscal years indicated, certain items derived from our Company's audited restated financial statements, in each case stated in absolute terms and as a percentage of total sales and/or total revenue.

(Rs. In Lakhs)

Particulars		For The Year Ended March 31,					
	2016	2015	2014	2013	2012		
INCOME							
Revenue							
Revenue from Operations	1,990.65	1,599.49	1,422.43	2,143.66	2,020.14		
Increase/Decrease in %	24.46%	12.45%	(33.64)%	6.11%	NA		
Other Income	185.11	15.48	17.71	116.01	23.33		



Increase/Decrease in %	1,095.80%	(12.59)%	(84.73)%	397.26%	NA
Total Revenue	2,175.76	1,614.97	1,440.14	2,259.67	2,043.47
EXPENDITURE					
Cost of Trading Goods	0.00	0.00	0.00	268.62	0.00
As a % of Total Revenue	0.00%	0.00%	0.00%	11.89%	0.00%
Operational Expenses	917.65	629.66	467.47	798.04	729.71
As a % of Total Revenue	42.18%	38.99%	32.46%	35.52%	0.36%
Employees benefit expenses	291.51	206.55	162.79	190.86	191.88
As a % of Total Revenue	13.40%	12.79%	11.30%	8.45%	0.09%
Administrative & Selling Expenses	172.95	90.94	120.35	80.38	100.50
As a % of Total Revenue	0.13%	0.13%	0.11%	0.08%	0.09%
Interest and Finance charges	196.94	271.62	242.33	310.15	306.11
As a % of Total Revenue	9.05%	16.82%	16.83%	13.73%	0.15%
Total Expenditure	1,579.1	1,198.8	992.9	1,648.1	1,328.2
As a % of Total Revenue	72.57%	74.23%	68.95%	72.93%	0.65%
Profit before Depreciation and Amortisation Expenses	596.71	416.20	447.20	611.62	715.27
Depreciation and Amortisation Expenses	421.37	537.53	444.92	466.34	385.12
As a % of Total Revenue	0.19%	0.33%	0.31%	0.21%	0.19%
Profit before exceptional & Extraordinary items and Tax	175.34	(121.33)	2.28	145.28	330.15
As a % of Total Revenue	0.08%	(0.08)%	0.00%	0.06%	0.16%
Less: Exceptional Items	(222.48)	(209.43)	0.00	5.07	(363.62)
As a % of Total Revenue	(0.10)%	(0.13)%	0.00%	0.00%	(0.18)%
Profit on sale of Assets	0.00	0.00	0.09	0.00	0.00
Extraordinary Items	0.00	0.00	0.00	0.00	246.60
Profit before tax	397.82	88.10	2.28	140.21	447.17
PBT Margin	19.98%	5.51%	0.16%	6.54%	22.14%
Tax expense :					
(i) Current tax	110.56	16.87	38.53	79.10	94.56
(ii) Wealth tax	0.00	0.00	0.00	0.00	0.10
(ii) Deferred Tax Liability/(Assets)	(46.93)	(36.46)	(25.69)	(29.18)	(12.00)
(iv) MAT credit entitlement	0.00	(12.36)	0.00	(51.05)	(100.62)
(v) Prior period tax adjustments	85.32	0.00	0.00	0.00	0.00
Total	148.95	(31.95)	12.84	(1.13)	(17.96)
As a % of Total Revenue	6.85%	(1.98%)	0.89%	(0.05%)	(0.88%)
Profit for the year	248.87	120.05	(10.56)	141.34	465.13
PAT Margin	12.50%	7.51%	0.74%	6.59%	23.02%

# FISCAL YEAR ENDED MARCH 31, 2016 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2015

#### Income

Total revenue increased to Rs. 560.79Lacs or 34.72% from Rs. 1,614.97 lacs in the fiscal year ended March 31, 2015 to Rs. 2,175.76 lacs in the fiscal year ended March 31, 2016. The revenue has increased due to increase in income from hire of cranes and better utilization of cranes and more profitable projects.



# Expenditure

Total Expenditure increased by Rs. 380.3Lacs, or 31.72%, from Rs. 1,198.8Lacs in the fiscal year ended March 31, 2015 to Rs. 1,579.10Lacs in the fiscal year ended March 31, 2016. Overall expenditure has increased mainly due to increase in Operational Expenses, Employee Benefits Expenses and Administrative & Selling Expenses which are directly linked to our operations.

## **Operational Expenses**

Operational Expenses in terms of value and percentage increased by Rs. 287.99Lacs and 45.74%, from Rs. 629.66Lacs in the fiscal year ended March 31, 2015 to Rs. 917.65 Lacs in the fiscal year ended March 31, 2016. Overall Operational Expenses has increased mainly due to increase in Repairs and Maintenance costs of Cranes & Equipment's and expenses incurred on Crane's fuel & Diesel. Which has incurred in tandem with income.

#### **Employee Benefit Expenses**

Employee benefit expenses in terms of value and percentage increased by Rs. 84.96 Lacs and 41.13% from Rs. 206.55Lacs in the fiscal year ended March 31, 2015 to Rs. 291.51 Lacs in the fiscal year ended March 31, 2016. Overall employee cost has increased mainly due to increase in salary to staff, corresponding increase in Employee Provident Fund, Remuneration & Allowances to Directors. The number of personnel employed also increased during the year on account of higher operations.

## Administrative & Selling Expenses

Administrative & Selling Expenses in terms of value and percentage increased by Rs. 82.01 Lacs and 90.18% from Rs. 90.94 Lacs in the fiscal year ended March 31, 2015 to Rs. 172.95 Lacs in the fiscal year ended March 31, 2016. Overall Administrative & Selling Expenses has increased mainly due to increase in Rent paid, Brokerage & Commission expenses, Site expenses, Bank charges, Sundry expenses and Provision for Bad & Doubtful Debts.

### Interest & Finance Charges

Interest & Finance Charges in terms of value and percentage decreased by Rs. 74.68 Lacs and 27.49% from Rs. 271.62 Lacs in the fiscal year ended March 31, 2015 to Rs. 196.94 Lacs in the fiscal year ended March 31, 2016. Interest & Finance Charges has decreased mainly due to decrease in Interest expenses on long term & short term loans which were repaid with better cash flows. New long term loans were taken in March 2016, also other interest on unsecured loan decreased due to better cash management of inflows from debtors & lower interest rate.

#### **Depreciation & Amortization Expenses**

Depreciation in terms of value decreased by Rs. 116.16 Lacs or 21.61% from Rs537.53 Lacs in the fiscal year ended March 31, 2015 to Rs. 421.37 Lacs in the fiscal year ended March 31, 2016. Decrease in Depreciation was due to sale of fixed assets i.e. Plant & Machinery and Vehicle of the Company.

#### Profit before exceptional & extraordinary items and Tax

Profit before exceptional & extraordinary items and Tax has increased by Rs. 296.67 Lacs and 244.51% from Loss of Rs. 121.33 Lacs in the fiscal year ended March 31, 2015 to Rs. 175.34 Lacs in the fiscal year ended March 31, 2016. Profit before exceptional & extraordinary items and Tax has increased due to increase in revenue hire of cranes& other income and decrease in depreciation &Amortisation expenses.

#### Net Profit after Tax and Extraordinary items

Net Profit has increased by Rs. 128.82 Lacs and 107.31% from profit of Rs. 120.05 Lacs in the fiscal year ended March 31, 2015 to profit of Rs. 248.87 Lacs in the fiscal year ended March 31, 2016. Net profit has increased due to increase in revenue from Operations and profit on sale of old cranes.



# FISCAL YEAR ENDED MARCH 31, 2015 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2014

#### Income

Total revenue increased by Rs. 174.83 Lacs or 12.14%, from Rs. 1,440.14Lacs in the fiscal year ended March 31, 2014 to Rs. 1,614.97 Lacs in the fiscal year ended March 31, 2015. The revenue has increased due to increase in income from hire of cranes with new cranes added during the year.

## Expenditure

Total Expenditure increased by Rs. 205.9 Lacs, or 20.74%, from Rs. 992.9Lacs in the fiscal year ended March 31, 2014 to Rs. 1,198.8 Lacs in the fiscal year ended March 31, 2015. Overall expenditure has increased mainly due to increase in Operational Expenses, Employee Benefits Expenses and Interest & Finance charges.

### **Operational Expenses**

Operational Expenses in terms of value and percentage increased by Rs. 162.19 Lacs and 34.70%, from Rs. 467.47 Lacs in the fiscal year ended March 31, 2014 to Rs. 629.66 Lacs in the fiscal year ended March 31, 2015. Overall Operational Expenses has increased mainly due to increase in Cost of Repairs and Maintenance. Which were necessitated for smooth functioning of cranes.

### **Employee Benefit Expenses**

Employee benefit expenses in terms of value and percentage increased by Rs. 43.76 Lacs and 26.88% from Rs. 162.79 Lacs in the fiscal year ended March 31, 2014 to Rs. 206.55 Lacs in the fiscal year ended March 31, 2015. Overall employee cost has increased mainly due to increase in no. of staff, general increment, corresponding increase in Employee Provident Fund, Remuneration & Allowances to Directors.

### Administrative & Selling Expenses

Administrative & Selling Expenses in terms of value and percentage decreased by Rs. 29.41 Lacs and 24.44% from Rs. 120.35 Lacs in the fiscal year ended March 31, 2014 to Rs. 90.94 Lacs in the fiscal year ended March 31, 2015. Overall Administrative & Selling Expenses has decreased mainly due to decrease in amount incurred on Donations, Site Maintenance Expenses and Sundry Expenses.

#### **Interest & Finance Charges**

Interest & Finance Charges in terms of value and percentage increased by Rs. 29.29 Lacs and 12.09% from Rs. 242.33 Lacs in the fiscal year ended March 31, 2014 to Rs. 271.62 Lacs in the fiscal year ended March 31, 2015. Interest & Finance Charges has increased mainly due to increase in Interest expenses on long term & short term loans on funds borrowed during the year.

#### **Depreciation & Amortization**

Depreciation in terms of value increased by 92.61 Lacs or 20.81% from Rs 444.92 Lacs in the fiscal year ended March 31, 2014 to Rs. 537.53 Lacs in the fiscal year ended March 31, 2015. Increase in Depreciation was due to additions to fixed assets and change of method of deprecation as per Companies Act 2013.

## Profit before exceptional & extraordinary items and Tax

Profit before exceptional & extraordinary items and Tax has decreased by Rs. 123.61 Lacs and 5,421.49% from Rs. 2.28 Lacs in the fiscal year ended March 31, 2014 to Rs. Loss of 121.33 Lacs in the fiscal year ended March 31, 2015. Profit before exceptional & extraordinary items and Tax has decreased due to increase in depreciation & Amortisation expenses.

## Net Profit after Tax and Extraordinary items

Net Profit has increased by Rs. 130.61 Lacs and 120.05% from loss of Rs. 10.56 Lacs in the fiscal year ended March 31, 2014 to Rs. 120.05 Lacs in the fiscal year ended March 31, 2015. Net profit has increased due to increase in income from hire of cranes & profit on sale of old cranes.



# FISCAL YEAR ENDED MARCH 31, 2014 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2013

#### Income

Total revenue decreased by Rs. 819.53 Lacs or 67.15%, from Rs. 2,259.67 Lacs in the fiscal year ended March 31, 2013 to Rs. 1,440.14 Lacs in the fiscal year ended March 31, 2014. The revenue has decreased due to increase in income from hire of cranes due to sluggish market conditions, as also decrease in trading sales.

#### Expenditure

Total Expenditure decreased by Rs. 655.20 Lacs, or 39.75%, from Rs. 1,648.1 Lacs in the fiscal year ended March 31, 2013 to Rs. 992.9 Lacs in the fiscal year ended March 31, 2014. Overall expenditure has decreased mainly due to decrease in cost of Material input, Operational Expenses, Employee Benefits Expenses and Interest & Finance charges.

#### **Operational Expenses**

Operational Expenses in terms of value and percentage decreased by Rs. 330.57 Lacs and 41.42%, from Rs. 798.04 Lacs in the fiscal year ended March 31, 2013 to Rs. 467.47 Lacs in the fiscal year ended March 31, 2014. Overall Operational Expenses has decreased mainly due to decrease in Cost of Repairs and Maintenance of Plant & Machinery, hire & transport charges paid and amount incurred on crane RTO charges, which are in direct correlation with decrease in revenue.

#### **Employee Benefit Expenses**

Employee benefit expenses in terms of value and percentage decreased by Rs. 28.07 Lacs and 14.71% from Rs. 190.86 Lacs in the fiscal year ended March 31, 2013 to Rs. 162.79 Lacs in the fiscal year ended March 31, 2014. Overall employee cost has decreased mainly due to retrenchment of staff and Remuneration & Allowances to Directors.

#### Administrative & Selling Expenses

Administrative & Selling Expenses in terms of value and percentage increased by Rs. 39.97 Lacs and 49.73% from Rs. 80.38 Lacs in the fiscal year ended March 31, 2013 to Rs. 120.35 Lacs in the fiscal year ended March 31, 2014. Overall Administrative & Selling Expenses has increased mainly due to increase in amount incurred on Rent, Donations, Site Maintenance Expenses, expenses on sales promotion & presentations and Sundry Expenses.

#### **Interest & Finance Charges**

Interest & Finance Charges in terms of value and percentage decreased by Rs. 67.82 Lacs and 21.87% from Rs. 310.15 Lacs in the fiscal year ended March 31, 2013 to Rs. 242.33 Lacs in the fiscal year ended March 31, 2014. Interest & Finance Charges has increased mainly due to decrease in Interest expenses on long term & short term loans. However out go interest on unsecured loans was higher from Rs. 8.23 lacs to 110.63 lacs.

#### **Depreciation & Amortization**

Depreciation in terms of value decreased by 21.42 Lacs or 4.59% from Rs466.34 Lacs in the fiscal year ended March 31, 2013 to Rs. 444.92 Lakh in the fiscal year ended March 31, 2014. Decrease in Depreciation &Amortization was due to decrease in depreciations on account of fixed assets.

#### Profit before exceptional & extraordinary items and Tax

Profit before exceptional & extraordinary items and Tax has decreased by Rs. 143.00 Lacs and 98.43% from Rs. 145.28 Lacs in the fiscal year ended March 31, 2014 to Rs. 2.28 Lacs in the fiscal year ended March 31, 2013. Profit before exceptional & extraordinary items and Tax has increased due to decrease in revenue from hire of cranes& other income.



#### Net Profit after Tax and Extraordinary items

Net Profit has decreased by 151.9 Lacs and 107.47% from Rs. 141.34 Lacs in the fiscal year ended March 31, 2013 to loss of Rs. 10.56 Lacs in the fiscal year ended March 31, 2014. Net profit has been decreased due to decrease in revenue from operations.

## **OTHER MATTERS**

### 1. Unusual or infrequent events or transactions

Except as described in this Prospectus, during the periods under review there have been no transactions or events, which in our best judgment, would be considered unusual or infrequent.

# 2. Significant economic changes that materially affected or are likely to affect income from continuing operations

Other than as described in the section titled "*Risk Factors*" beginning on page 19 of this Prospectus respectively, to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

# 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations

Other than as described in the section titled "*Risk Factors* beginning on page 19 of this Prospectus to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

### 4. Future relationship between Costs and Income

Our Company's future costs and revenues will be determined by demand/supply situation, government policies and availability of trained manpower.

#### 5. The extent to which material increases in net revenue are due to increase in sale of domestic services.

Increases in revenues are by and large linked to increases in volume of business activity carried out by the Company.

#### 6. Total turnover of each major industry segment in which the issuer company operates.

The Company is operating in construction equipment hire industry. Relevant industry data, as available, has been included in the chapter titled "*Our Industry*" beginning on page 94 of this Prospectus.

#### 7. Status of any publicly announced new products or business segments

Our Company has not announced any new product and segment / scheme, other than through this Prospectus.

#### 8. The extent to which the business is seasonal

Our Company business is not seasonal in nature.

#### 9. Any significant dependence on a single or few suppliers or customers.

Our business is significantly dependent on few suppliers and customers.

#### **10.** Competitive Conditions

We face competition from existing and potential competitors which is common for any business. We have, over a period of time, developed certain competitive strengths which have been discussed in section titled "Our Business" on page 100 of this Prospectus.



## SECTION VI – LEGAL AND OTHER INFORMATION

#### OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS

Except as stated below there are no outstanding litigations, suits, criminal or civil prosecutions, proceedings or tax liabilities against/by the Company, its Directors, its Promoter and its Group Companies and there are no defaults, non-payment of statutory dues, over-dues to banks/financial institutions, defaults against banks/financial institutions by the Company, default in creation of full security as per terms of issue/other liabilities, no amounts owed to small scale undertakings or any other creditor exceeding Rs. 1 lakh, which is outstanding for more than 30 days, no proceedings initiated for economic/civil/any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under Schedule V to the Companies Act, 2013) other than unclaimed liabilities of our Company and no disciplinary action has been taken by SEBI or any stock exchange against the Company, its Promoter, its Directors and Group Companies.

Further, except as stated herein, there are no past cases in which penalties have been imposed on the Company, its Promoter, its Directors or its Group Companies, and there is no outstanding litigation against any other Company whose outcome could have a material adverse effect on the position of the Company. Further, there are no cases of litigation, defaults etc. in respect of companies/firms/ventures with which the Promoter were associated in the past but are no longer associated, in respect of which the name(s) of the Promoter continues to be associated.

Further, apart from those as stated below, there are no show-cause notices / claims served on the Company, its Promoter, its Directors or it's Group Companies from any statutory authority / revenue authority that would have a material adverse effect on our business.

#### 1. LITIGATION RELATING TO THE COMPANY

#### **Case Filed Against Our Company**

• Details of outstanding case with respect of Import Duty:

#### (a) Appeal No. 900/2013

Our Company purchased a second hand Crane and the parts of Cranes in auction conducted by the world renowned auctioneers, namely from M/s. Ritchie Bros, USA. Investigation was started by the Directorate of Revenue Intelligence regarding certain cranes imported in past and the said crane and the parts were also subjected to provisional assessment. We were asked to provide bank guarantee of Rs. 1,72,16,000/- for Crane which was returned by letter dated 19.02.2013. In respect of the parts of the Crane bank guarantee of Rs. 91,187/- was furnished along with bond and certificate of Chartered Engineer along with other document as required by the officers of the department. However, no communication of any kind was received by us thereafter. Our Company than received Order in Original No. 2161/2013 AM (I) dated April 27, 2013 issued under F. No. S/26-Misc-6075/2011-12 Gr. V stating that the consignment containing refurbished parts of the used cranes, is liable to confiscation under the provision of Sections 111(d) of the Customs Act, 1962 with a redeemed fine of Rs. 1,80,000/- . Penalty of Rs. 90,000/- under Sections 112(a) of the Customs Act, 1962 was also imposed. On August 08, 2013, we have filed an appeal for setting aside the impugned Order-in-Original No. 216/2013 AM(I) dated and for stay on operation of the impugned order till the final decision of the appeal.

The matter is still pending with Commissioner to Customs (Appeals), Mumbai-II, JNCH, Sheva and next date of hearing is not fixed.

#### (b) Appeal No. C/86803, 86804, 86805, 86415/14:

Our Company had purchased used Cranes and parts of Cranes. We have imported 35 consignments of cranes and accessories and the Customs determined that out of the said 35 consignments, 14 consignments were cleared on under stated values, 9 of which were cleared by Crown Lifters (partnership) and 5 consignments by Crown



Lifters Private Limited. The Commissioner of Customs (Import) had passed the Order No. 12/2014/CAC/CC(1)/AB/Gr.V dated January 31, 2014:

## a. In respect of imports through Crown Lifter:

- 1. Rejected the declared value of Rs. 2,58,19,285/- CIF in respect of the 09 consignments redetermining the value to Rs. 6,41,35,050/- and ordered for confiscation of the same.
- 2. Gave option to redeem the goods on payment of redemption fine of Rs. 65,00,000/-
- 3. Imposed total penalty of Rs. 45,00,000/-

## b. In respect of imports through Crown Lifter Private Limited:

- 1. Rejected the declared value of Rs. 1,27,07,511/- CIF in respect of the 05 consignments redetermining the value to Rs. 2,67,62,450/- and ordered for confiscation of the same.
- 2. Confirmed differential duty along with interest amounting to Rs. 37,94,773/-
- 3. Gave option to redeem the goods on payment of redemption fine of Rs. 26,00,000/-
- 4. Imposed total penalty of Rs. 68,74,773/-

We have filed an appeal against the said order and the Customs, Excise and Service Tax Appellate Tribunal, West Zonal Bench at Mumbai, Court No. II had allowed the appeal by passing Order No. A/1850-1853/15/CB dated June 24, 2015 remanding the case to the adjudicating authority for denovo consideration.

The matter is still pending with the Commissioner of Customs (Import), Mumbai.

### (c) Notice demanding Stamp Duty from General Stamp Office:

Our Company had received notice dated April 21, 2016 from General Stamp Office, Nagar Bhavan Fort, Mumbai – 400001 demanding for the payment of stamp duty of Rs. 3,51,300/- and interest thereto amounting to Rs. 21,078/-.pursuant to amalgamation of Crane and More Mumbai Private Limited with our Company.

#### Cases Filed By the Company

## (a) FIR against M/s. DVS Fabricator & Erector Mr. S.P. Singh:

On July 15, 2016 we have filed FIR against M/s. DVS Fabricator & Erector Mr. S.P. Singh for illegal retention of our one crawler crane which was given to them on hiring basis in the month of November, 2015 for Rs. 5 Lakhs per month for 5 months.

## (b) <u>Crown Lifters Pvt. Ltd. V/s. Future Generali India Insurance Company Limited</u>

#### Case No. CC/247/2013

On July 28, 2011 our Company had insured two consignments for consideration of Premium of Rs. 25,750.70 with Future Generali India Insurance Company Limited through their Agent Mr. Ronak Patel of Surat and he had issued their Marine Cargo Closing Slip dated July 28, 2011 Covering Risk from 28/7/2011 to 27/1/2012 for Rs. 3,89,07,000/- in respect of the Consignment under Invoice no. INVH/363-11-KL dated 11/07/2011 and it's Master Packing List. Thereafter they had issued their Specific Marine Insurance Policy (Imports) No.2011-CO-181717-MIS dated 30/07/2011 from their Surat Office. The said Consignment was shipped on board the said Vessel on 02/08/2011 after the freight was "Prepaid" and likewise the other Consignment of Used and Refurbished 180 M.Tons Counter Weight Blocks packed in 19 Packages was entrusted to the Nordic Shipping Line LLC, Dubai for Carriage by Sea from Jebel Ali, Dubai to Mumbai on board the said Vessel BSLE VENUS, the said Consignment was also shipped on board the said Vessel on August 02, 2011 after the freight was "Prepaid".



The said Vessel while enroute from Dubai to Mumbai had experienced Heavy Weather and Rough Seas on August 05, 2011 and according to the information received by Nordic India Logistic, the Crane Superstructure Unit with Carbody, which was loaded on Deck of the said Vessel, without our knowledge and consent was "Washed Overboard" from the said Vessel during Heavy Weather and Rough Seas. Thereafter we had informed the Nordic India Logistic that they would hold them and the Owners of the said Vessel liable with all consequential damages of the said Two Consignments as they had breached the law and not intimated to them loading of the Crawler Crane on Deck of the said Vessel. For these losses we had registered the Claim for an amount of Rs. 3,73,81,900/-.

The Claim was rejected on the ground that (a) the Crane Stowed on Deck had "Fallen" and not a Peril covered by ICC (B) and that (b) the Deck Cargo is not considered as Goods under Rules for Construction of Policy and therefore allegedly not Covered under the Policy. The matter is still pending with National Consumer Dispute Redressal Commission, New Delhi and next date of hearing is fixed on September 07, 2016.

## (c) Legal Notice to M/s. Mooreliving India Building Solutions LLP

## Petition No: Co. Pet. 575/2015

Our Company had sent a legal notice under section 64(c) and 64(f) of the Limited Liability Partnership Act, 2008 dated January 22, 2014 to Mooreliving India Building Solutions LLP (MIBS) demanding Rs. 42,23,655/along with interest at 18% p.a from the due date of invoices, against the order for hiring of one 120 Crawler Crane of capacity of 120MT.

Sr. No.	Invoice No./ Date	Amount (in Rs.)
1.	156/12-13/08-10-2012	1,05,060
2.	184/12-13/19-11-2012	2,50,000
3.	194/12-13/05-12-2012	4,86,538
5.	Service Tax @ 12.36%	60,137
4.	217/12-13/04-01-2013	5,50,000
4.	Service Tax @ 12.36%	67,980
5.	246/12-13/01-03-2013	5,50,000
5.	Service Tax @ 12.36%	67,980
6.	270-13-13-01-03-2013	5,50,000
0.	Service Tax @ 12.36%	67,980
7.	303/12-13/23.07.2013	5,50,000
1.	Service Tax @ 12.36%	67,980
8.	Debit Note/23-07-2013	8,50,000
	Total	42,23,655

Details of invoices raised are as given below:

From the above invoices except for the payment of Rs. 8,50,000/- towards mobilization, no further payments were made by MIBS. MIBS has acknowledged in writing the outstanding dues aggregating to the extent of Rs. 32,38,560/- as on March 31, 2013 and confirmed the amount payable against the bill no. 303 dated March 31, 2013 for Rs. 6,17,798/- and issued a cheque for an amount of Rs. 14,77,322/-. However, said cheque when deposited was returned dishonoured on account of payment being stopped by MIBS.



Our Company had filed Winding Up Petition against MIBS and Hon'ble High Court of Delhi at New Delhi had passed an order dated August 08, 2015asking MIBS to show cause as to why the company be not wound up.

## (d) Legal Notice to M/s. Essar Projects (India) Limited

### Petition No: CPL/1239/2015

Our Company had sent a legal notice under section 433 & 434 of Companies Act 1956 on July 15, 2014 to Essar Projects (India) Limited (Essar). The Essar had issued order for hiring of one Crawler Crane having capacity of 120MT and one Crawler Crane having capacity of 100MT for Indian Oil Corporation Limited site, one Crawler Crane having capacity of 250MT for their Mahan site, one Crawler Crane having capacity of 120MT for their Paradeep site and one 75MT Crawler Crane for their Ghogha site.

Details of order placed by Essar to our Company as given below:

Sr. No.	Order date	Order No. & Particulars	Crane
1.	23/06/2013	1062/S06/1600002778	One Crawler Crane having capacity of 120MT
2.	23/06/2013	1062/S06/1600002662	One Crawler Crane having capacity of 100MT
3.	24/11/2011	1051/S06/1500012314	One Crawler Crane having capacity of 250MT
4.	04/01/2011	1062/S06/1600000388	One Crawler Crane having capacity of 120MT
5.	20/10/2011	1271/S06/1600002500	One Crawler Crane having capacity of 75MT

The invoices raised by our company against above mentioned orders stood outstanding for a considerable period of time despite of repeated reminders.

Our Company had filed Winding Up Petition against Essar, demanding Rs. 94,74,364/-. Our Company had received part of the said amount. The matter is still pending with Hon'ble High Court of Judicature at Bombay.

## **Cases pending with Tax Authorities**

The Following Income Tax demand is outstanding by our Company with the Tax Authority:

• Details of outstanding demand in respect of Income Tax:

<b>A.Y.</b>	Section	Outstanding demand amount (in Rs.)	Pending with jurisdiction
2009-10	220(2)	1,564	CPC
2011-12	220(2)	898	Assessing Officer
2012-13	143(3)	36,73,582	Assessing Officer
2013-14	143(3)	2,180	Assessing Officer



• Our Company has also received notice dated June 20, 2016 u/s 143(2) of Income Tax Act 1961 in respect of AY 2014-15. The assessment proceedings are going on and any liability on account of scrutiny will crystallize on finalization of assessment.

## • Details of outstanding demand in respect of TDS:

Our Company has received notice no. ITO(TDS)-1(1)4/TDS/2016-17 dated August 04, 2016 from Income Tax Officer, (TDS)-1(1)(4) demanding outstanding TDS under the Income Tax Act, 1961 amounting to Rs. 14,97,018/- including interest for F.Y. 2008-09 to 2014-15.

## Total outstanding demand in respect of TDS:

A.Y.	Amount (in Rs.)
2008-09 to 2014-15	14,97,018
2015-16	300
Total	14,97,318

- Our Company has received notice DAR No-45/2012-13 dated September 24 2012 from Superintendent, Gr.IX, Service Tax, Div.IV, Mumbai-II requesting to pay the Government dues of sum of Rs. 47,19,029/- for year 2008-09, 2009-10 and 2010-11. The assessment proceedings are going on and any liability on account of scrutiny will crystallize on finalization of assessment.
- Our Company has received notice no. ST-VI/Dn.II/ITR-TDS/58/2016-17 dated August 16, 2016 from Assistant Commissioner Division II, Service Tax-VI, Mumbai, requesting to furnish the reconciliation statement with reasons for difference in income for 2014-15.

## 2. LITIGATIONS RELATING TO THE PROMOTER OF OUR COMPANY

## **Cases filed by our Promoter**

Nil

Cases filed against our Promoter

Nil

## **Case Pending With Tax Authorities**

Income Tax demand pending against our Promoter

• Mr. Karim Kamruddin Jaria

A.Y	Section	Outstanding demand amount (in Rs.)	Pending with jurisdiction
2008-09	143(1)	5,92,570	Assessing Officer
2010-11	143(1a)	7,74,510	Assessing Officer

# 3. LITIGATIONS RELATING TO THE DIRECTORS OTHER THAN PROMOTER OF THE COMPANY

## **Cases filed against the Directors**

Nil



## **Cases filed by the Directors**

Nil

## **Case Pending With Tax Authorities**

- Details of outstanding demand in respect of Income Tax
  - o Mr. Nizar Nooruddin Rajwani

A.Y	Section	Outstanding demand amount (in Rs.)	Pending with jurisdiction
2007-08	143(1)	31,957	Assessing Officer

• Details of outstanding demand in respect of Income Tax

• Mrs. Salima Siraj Jaria:

A.Y	Section	Outstanding demand amount (in Rs.)	Pending with jurisdiction
2011-12	143(1a)	34,650	Assessing Officer

## 4. LITIGATIONS RELATING TO THE GROUP COMPANIES

## **Cases Filed Against the Group Companies**

Nil

## **Cases Filed By the Group Companies**

Nil

## **Cases pending with Tax Authorities**

<u>Nil</u>

## 5. LITIGATIONS RELATING TO THE DIRECTORS OF GROUP COMPANIES

## **Cases Filed Against the Directors of Group Companies**

Nil

**Cases Filed By the Directors of Group Companies** 

Nil

## 6. PAST CASES IN WHICH PENALTIES HAVE BEEN IMPOSED ON THE COMPANY

There are no cases in the last five years in which penalties have been imposed on the Company.

# 7. CREDITORS OF THE COMPANY FOR THE AMOUNT EXCEEDING RS. 1 LAKHS OUTSTANDING FOR MORE THAN 30 DAYS

The Company has total of 1 trade creditors as on March 31, 2016 for the total amount of Rs. 36.58 Lakhs which is outstanding for more than 30 days.

## MATERIAL DEVELOPMENTS

Except as stated in the chapter titled "Management's Discussion and Analysis of Financial Conditions and Results of Operations" beginning on page 174 of this Prospectus, no material developments have taken place after March 31, 2016, the date of the latest balance sheet except as mentioned below, that would materially adversely affect the performance of the Company. In accordance with SEBI requirements, our Company and the Lead Manager shall ensure that investors are informed of material developments until such time as the grant of listing and trading permission by the NSE Emerge Platform.



- 1. Our Company had availed secured loan of Rs. 573.00 Lacs from Tata Capital Finance Services Limited against hypothecation of one Monitowac 200T Capacity Crawler Crane.
- 2. Our Company had purchase Kobelco Crawler Crane CKL2600i and related spare parts amounting to Rs. 802 Lakhs.
- 3. Our Company had not file Form CHG-1 till the date of this Prospectus with respect to Hypothecation of 2 units of cranes namely Fushun QUY 120 1024 and 1031 with HDB Financial Services Limited against loan amount of Rs. 495 Lakhs.
- 4. On April 01, 2016 our Company had sold below cranes to the entities in which our Promoter and Directors are interested namely M/s. Powerlift Crane Rentals and M/s. Jak Maze:

Cranes sold to M/s. Powerlift Crane Rentals:

Year of purchase by our Company	Name of Crane
2009-10	Link Belt LS718 Crane Sr. No. 32H1881A
2009-10	American Hoist 7260 Crane Sr. No. GS19008
2009-10	American Hoist 9299 Crane Sr. No. AO2828
2007-08	American Hoist 7260 Crane Sr. No. AO3092
2007-08	American Hoist 7260 Crane Sr. No. AO3070
2006-07	American Hoist 7260 Crane Sr. No. AO2509
2006-07	American Hoist 7260 Crane Sr. No. AO2940

Crane sold to M/s. Jak Maze:

Year of purchase by our Company	Name of Crane	
1983-84	TATA 955 ALC Crane Sr. No. T-9296	

We certify that except as stated herein above:

- a. There are no pending proceedings for offences for non-payment of statutory dues by the Promoter of the Company.
- b. There are no cases of litigation pending against the Company or against any other Company in which Directors are interested, whose outcome could have a materially adverse effect on the financial position of the Company.
- c. There are no pending litigation against the Promoter/ Directors in their personal capacities and also involving violation of statutory regulations or criminal offences.
- d. There are no pending proceedings initiated for economic offences against the Directors, Promoter, Companies and firms promoted by the Promoter.
- e. There are no outstanding litigation, defaults etc. pertaining to matters likely to affect the operations and finances of the Company including disputed tax liability or prosecution under any enactment.
- f. There are no litigations against the Promoter / Directors in their personal capacity.
- g. The Company, its Promoter and other Companies with which Promoter are associated have neither been suspended by SEBI nor has any disciplinary action been taken by SEBI.



h. Following are the trade creditors as on March 31, 2016 to whom Company owes sum exceeding Rs. 1,00,000 and are outstanding for more than 30 days as certified by the management of Our Company.

Sr. No.	Organization	Amount (Rs.)
1.	Unity Crane Service	36,57,828
	TOTAL	36,57,828



## GOVERNMENT AND OTHER STATUTORY APPROVALS

We have received the necessary consents, licenses, permissions and approvals from the Government and various governmental agencies required for our present business and except as mentioned below, and no further approvals are required for carrying on our present business or to undertake the Issue. Unless otherwise stated, these approvals are all valid as on the date of the Prospectus.

## I. APPROVALS FOR THE ISSUE

#### **Corporate Approvals**

- 1. Our Board has, pursuant to a resolution passed at its meeting held on June 15, 2016 authorized the Issue.
- 2. Our shareholders have pursuant to a resolution passed at their meeting dated June 20, 2016 under Section 62(1)(c) of the Companies Act 2013, authorized the Issue.

#### **Approvals from Lenders**

1. The Company has obtained approval vide letter dated July 19, 2016 from DCB Bank Limited, 6<sup>th</sup> Floor, Peninsula Business Park, Tower A, Lower Parel, Mumbai – 400 013

## II. INCORPORATION DETAILS

- 1. Certificate of Incorporation dated December 27, 2002 issued by the Registrar of Companies Mumbai, Maharashtra.
- 2. Fresh Certificate of Incorporation dated June 14, 2016 issued by the Registrar of Companies Mumbai, Maharashtra consequent upon conversion to public limited company.

### III. APPROVALS/ LICENSES IN RELATION TO THE BUSINESS OF OUR COMPANY

We require various approvals and/ or licenses under various rules and regulations to conduct our business. Some of the material approvals required by us to undertake our business activities are set out below:

#### A. Under Direct and Indirect Laws

Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	RegistrationinIncomeTaxDepartment	Income Tax Department, Govt. of India	PAN: AACCC3603J	Perpetual	-
2.	Allotment of Tax Deduction Account Number (TAN)	Income Tax Department, Govt. of India	TAN No.: MUMC15041F	Perpetual	TAN shall be quoted while furnishing TDS returns including e- TDS return.
3.	Service Tax Registration	Assistant Commissioner of Service Tax, Mumbai	ST Code: AACCC3603JST00 1	Perpetual	Centralised Registration for more than one premises



Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
4.	Maharashtra State Tax on Professions, Trades, Callings and Employments Act, 1975.	Profession Tax Officer, Mumbai, Maharashtra	Registration No.: 27075225348P	Perpetual	-
5.	The Gujarat State Tax on Professions, Trades, Callings and Employments Act, 1976.	Profession Tax Officer, Vagra, Gujarat	Registration No.: 2100300600152	Perpetual	For Equipment Hiring Services in RIL
6.	Certificate of Importer-Exporter Code Number	Government of India Ministry of Commerce And Industry Asst. Director General of Foreign Trade, Mumbai	IEC No.: 0307030067	Perpetual	-

## B. Under Industrial And Labour Law

Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	Registration under Employees' State Insurance Corporation in the state of Maharashtra	Asst./ Deputy Director, ESIC, Andheri, Mumbai, Maharashtra	ESIC Code: 35000338220001099	Perpetual	-
2.	Registration under Employees' State Insurance Corporation in the state of Gujarat	Asst./ Deputy Director, ESIC, Surat, Gujarat	ESIC Code: 39350338220021099	Perpetual	-
3.	Registration under Employees' Provident Fund and Miscellaneous Provisions Act, 1952	Employees' Provident Fund Organisation, Ministry of Labour and Employment, Govt of India.	Code No. : MH/BAN/126293/IC/ 837	Perpetual	-



## C. Miscellaneous Approval/ Licenses / Registration

Sr. No	Nature of License / Approvals	Address	Authority	Particulars of License / Approvals	Validity Period	Special condition s, if any
1.	Registration of Registered Office under the Maharashtra Shops and Establishments Act, 1948	104, Raheja Plaza, Shah Industrial Estate, Veera Desai Road, Andheri (W), Mumbai – 400053	Inspector of Shops and Establishments, Maharashtra	Certificate No.: 760336859	December 31, 2016	-
2.	Registration of office under the Maharashtra Shops and Establishments Act, 1948	102, Anand Bhavan, Keshavji Naik Rd., Chinch Bunder, Mumbai – 400009*	Inspector of Shops and Establishments, Maharashtra	Certificate No.: B021871	December 31, 2016	-

\*The said property is demolished and is not in use as on the date of this Prospectus.

## IV. INTELLECTUAL PROPERTY

In order to protect our intellectual property rights, we have applied for the registration of below mentioned trademark with the Trademark Registry:-

Sr. No.	Logo	Date of Application/Approval date	Application No./Trademark No.	Class	Current Status
1.	CROWN	May 29, 2013	2539624	16	Objected
2.		May 29, 2013	2539629	16	Objected
3.	CROWN	May 29, 2013	2539625	37	Objected
4.	CROWNLIFTERS	May 29, 2013	2539627	37	Objected
5.	CROWN	May 29, 2013	2539626	38	Registered
6.		May 29, 2013	2539628	38	Accepted & Advertised
7.		August 08, 2016	3332190	35	Pending for Approval
8.		August 08, 2016	3332191	37	Pending for Approval



## OTHER REGULATORY AND STATUTORY DISCLOSURES

#### AUTHORITY FOR THE ISSUE

The Issue has been authorized by a resolution passed by our Board of Directors at its meeting held on June 15, 2016 and by the shareholders of our Company by a special resolution, pursuant to Section 62(1)(c) of the Companies Act, 2013, passed at the Extra Ordinary General Meeting of our Company held on June 20, 2016 at registered office of the Company.

## PROHIBITION BY SEBI, RBI OR OTHER GOVERNMENTAL AUTHORITIES

Our Company, our Promoter, our Directors and our Promoter Group, have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

The Companies with which our Promoter, our Directors or persons in control of our Company are/ were associated as promoter, directors or persons in control have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

None of our Directors are in any manner associated with the securities market. There has been no action taken by SEBI against any of our Directors or any entity our Directors are associated with as Directors.

#### **PROHIBITION BY RBI**

Neither our Company, nor our Promoter, or the relatives (as defined under the Companies Act) of our Promoteror Group Companyhave been identified as willful defaulters by the RBI or any other governmental authority. There are no violations of securities laws committed by them in the past or no proceedings thereof are pending against them.

#### ELIGIBILITY FOR THIS ISSUE

Our Company is eligible for the Issue in terms of Regulation 106M(1) of chapter XB of the SEBI (ICDR)Regulations, 2009, as amended from time to time, whereby, an issuer whose post issue face value capital doesnot exceed Rs. 1,000 Lakhs, may issue shares to the public in accordance with the provisions of Chapter XB of the SEBI (ICDR) Regulations, 2009. Our Company also complies with the eligibility conditions laid by the NSEEMERGE Platform for listing of our Equity Shares.

#### We confirm that:

- 1. In accordance with regulation 106(P) of the SEBI ICDR Regulations, this Issue will be 100% underwritten and that the LM will underwrite at least 15% of the total issue size. For further details pertaining to underwriting please refer to chapter titled "General Information" beginning on page 49 of this Prospectus.
- 2. In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, than our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed u/s 40 of the Companies Act, 2013
- 3. In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, we have not filed any Offer Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Lead Manager submits the copy of Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- 4. In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the Lead Manager will ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue. For further details of the market making arrangement see chapter titled "General Information" beginning on page 49 of this Prospectus.



- 5. The Company has Net Tangible assets of at least Rs. 1 crore as per the latest audited financial results.
- 6. The Net worth (excluding revaluation reserves) of the Company is at least Rs. 1 Crore as per the latest audited financial results. Net worth of the Company as on March 31, 2016 is Rs. 1,932.00 Lakhs.
- 7. The Post-issue paid up capital of the Company shall be at least Rs. 1 Crore. The paid up capital shall be Rs. 2.08 Crores after the issue.
- 8. The Company shall mandatorily facilitate trading in demat securities and has entered in to an agreement with both the depositories.
- 9. The Company has not been referred to Board for Industrial and Financial Reconstruction.
- 10. No petition for winding up is admitted by a court of competent jurisdiction or a liquidator has been appointed against the Company.
- 11. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
- 12. The Company has a website: www.crownlifters.com
- 13. There has been no change in the Promoter(s) of the Company in the preceding one year from the date of filling application to NSE EMERGE Platform.

We further confirm that we shall be complying with all the other requirements as laid down for such an Issue under Chapter X-B of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to us in this Issue.

#### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE OFFER DOCUMENT TO SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED TO MEAN THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THIS ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, AS FOR THE TIME BEING IN FORCE. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS PROSPECTUS, THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED, IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED, HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED AUGUST 27, 2016 IN ACCORDANCE WITH THE SEBI (MERCHANT BANKERS) REGULATIONS, 1992.

"WE, THE UNDER NOTED LEAD MANAGER TO THE ABOVE MENTIONED FORTHCOMING ISSUE STATE AS FOLLOWS:

1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO



LITIGATION LIKE COMMERCIAL DISPUTES, CIVIL LITIGATIONS, DISPUTES WITH COLLABORATORS, CRIMINAL LITIGATIONS ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE PROSPECTUS PERTAINING TO THE SAID ISSUE;

- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:
  - A. THE PROSPECTUS FILED WITH THE BOARD IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
  - B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS GUIDELINES, INSTRUCTIONS, ETC. FRAMED/ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
  - C. THE DISCLOSURES MADE IN THE PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 1956, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE SHALL SATISFY OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS.
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTER HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTER'S CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTER'S CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE PROSPECTUS.
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTER'S CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE PROSPECTUS.
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTER'S CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE



THAT PROMOTER'S CONTRIBUTION SHALL BE KEPT IN AN PUBLIC ISSUE ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. – NOT APPLICABLE

- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.
- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 73 OF THE COMPANIES ACT, 1956\* AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM THE STOCK EXCHANGES MENTIONED IN THE PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION – NOTED FOR COMPLIANCE, SUBJECT TO COMPLIANCE WITH REGULATION 56 OF THE SEBI REGULATIONS
- 10. WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT OR PHYSICAL MODE.– NOT APPLICABLE\*\*
- 11. WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE PROSPECTUS:
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE.
- 14. WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE THAT HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OF THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTER'S EXPERIENCE, ETC.
- 15. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.



## 16. WE ENCLOSE STATEMENT ON PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKERS AS PER FORMAT SPECIFIED BY THE BOARD (SEBI) THROUGH CIRCULAR – DETAILS ARE ENCLOSED IN "ANNEXURE - A"

# 17. WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTION HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS."

\*Section 40(3) of the Companies Act, 2013 has been notified by the Ministry of Corporate Affairs, Government of India.

\*\*Section 29 of the Companies Act, 2013 provides inter alia that every company making public offers shall issue securities only in dematerialised form by complying with the provisions of the Depositories Act, 1996 and the regulations made thereunder.

ADDITIONAL CONFIRMATIONS/ CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH OFFER DOCUMENT REGARDING SME EXCHANGE

- (1) "WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- (2) WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES/ ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
- (3) WE CONFIRM THAT THE ABRIDGED PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009. – NOTED FOR COMPLIANCE.
- (4) WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER.
- (5) WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUB-REGULATION OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE PROSPECTUS.
- (6) WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION [106P] AND [106V] OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE.

## Note:

The filing of this Prospectus does not, however, absolve our Company from any liabilities under section 34, section 35, section 36 OR section 38(1) of the Companies Act, 2013 or from the requirement of obtaining such statutory and other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the Lead manager any irregularities or lapses in this Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies, Mumbai in terms of sections 26, 32 and 33 of the Companies Act, 2013.



### DISCLAIMER STATEMENT FROM OUR COMPANY AND THE LEAD MANAGER

Our Company, our Directors and the Lead Manager accept no responsibility for statements made otherwise than in this Prospectus or in the advertisements or any other material issued by or at instance of our Company and anyone placing reliance on any other source of information, including our website,www.crownlifters.com would be doing so at his or her own risk.

#### Caution

The Lead Manager accepts no responsibility, save to the limited extent as provided in the Agreement for Issue Management entered into among the Lead Manager and our Company dated June 24, 2016, the Underwriting Agreement dated June 24, 2016 entered into among the Underwriter and our Company and the Market Making Agreement dated August 23, 2016 entered into among the Market Maker, Lead Manager and our Company.

Our Company and the Lead Manager shall make all information available to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centers, *etc.* 

Investors who apply in this Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares and will not offer, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares. Our Company and the Lead Manager and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.

# PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE LEAD MANAGER

For details regarding the price information and the track record of the past Issues handled by the Lead Manager to the Issue as specified in Circular reference CIR/CFD/DIL/7/2015 dated October 30, 2015 issued by the SEBI, please refer to 'Annexure A' to this Prospectus and the website of the Lead Manager at www.sarthiwm.in

## DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are not minors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with minimum corpus of Rs. 2,500 Lakhs, pension funds with minimum corpus of Rs. 2,500 Lakhs and the National Investment Fund, and permitted non-residents including FIIs, Eligible NRIs, QFIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, provided that they are eligible under all applicable laws and regulations to hold Equity Shares of the Company. The Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Mumbai only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Prospectus has been filed with NSE for its observations and NSE shall give its observations in due course. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Prospectus nor any sale



hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

## DISCLAIMER CLAUSE OF THE NSE EMERGE PLATFORM

National Stock Exchange of India Limited (NSE) has given permission vide letter dated August 16, 2016, to use its name in the offer document in respect of the proposed public issue of equity shares. The disclaimer clause of stock exchange is as given below:

"As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter Ref.: NSE/LIST/83793 dated August 16, 2016 permission to the Issuer to use the Exchange's name in this Offer Document as one of the stock exchanges on which this Issuer's securities are proposed to be listed. The Exchange has scrutinized this draft offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of this Issuer.

Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever."

#### FILING

This Prospectus shall not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in term of Regulation 106(M)(3). However, a copy of the Prospectus shall be filed with SEBI at the SEBI Head Office situated at Plot No.C4-A,'G' Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400051, Maharashtra, India. A copy of the Prospectus, along with the documents required to be filed under Section 26 of the Companies Act, 2013 will be delivered to the RoC situated at100, Everest, Marine Drive,Mumbai – 400002,Maharashtra, India.

#### LISTING

An application will be made to the NSE EMERGE Platform for obtaining permission to deal in and for an official quotation of our Equity Shares. NSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized.

The NSE EMERGE Platform has given its in-principal approval for using its name in our Prospectus vide its letter dated August 16, 2016.

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the NSE EMERGE Platform, our Company will forthwith repay, without interest, all moneys received from the applicants in pursuance of the Prospectus. If such money is not repaid within 8 days after our Company becomes



liable to repay it (i.e. from the date of refusal or within 15 days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 days, be liable to repay the money, with interest at the rate of 15% per annum on application money, as prescribed under section 40 of the Companies Act, 2013.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the NSE EMERGE Platform mentioned above are taken within Six Working Days from the Issue Closing Date.

#### CONSENTS

Consents in writing of: (a) the Directors, the Promoter, the Company Secretary and Compliance Officer, Chief Financial Officer, the Statutory Auditor, Peer Review Auditor, Secretarial Auditor, the Banker to the Company,; and (b) Lead manager, Underwriter, Market Maker, Registrar to the Issue, Banker(s) to the Issue, Legal Advisor to the Issue to act in their respective capacities have been obtained and shall be filed along with a copy of the Prospectus with the RoC, as required under Section 26 of Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC. Our Auditors have given their written consent to the inclusion of their report in the form and context in which it appears in this Prospectus and such consent and report is not withdrawn up to the time of delivery of this Prospectus with NSE.

#### **EXPERT TO THE ISSUE**

Except as stated below, our Company has not obtained any expert opinions:

1. Report of the Statutory Auditor on Statement of Tax Benefits.

#### **EXPENSES OF THE ISSUE**

The expenses of this Issue include, among others, underwriting and management fees, selling commission, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. For details of total expenses of the Issue, see the chapter "Objects of the Issue" beginning on page 81 of this Prospectus.

#### DETAILS OF FEES PAYABLE

#### Fees Payable to the Lead Manager

The total fees payable to the Lead Manager will be as per the Mandate Letter dated November 04, 2015, issued by our Company to the Lead Manager, the copy of which is available for inspection at our Registered Office.

#### Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue will be as per the Agreement signed by our Company and the Registrar to the Issue dated June 24, 2016, a copy of which is available for inspection at our Registered Office. The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty and communication expenses. Adequate funds will be provided by the Company to the Registrar to the Issue to enable them to send refund orders or allotment advice by registered post/ speed post/ under certificate of posting.

#### Fees Payable to Others

The total fees payable to the Legal Advisor, Auditor and Advertiser, *etc.* will be as per the terms of their respective engagement letters.

#### UNDERWRITING COMMISSION, BROKERAGE AND SELLING COMMISSION

The underwriting commission and selling commission for this Issue is as set out in the Underwriting Agreement entered into between our Company and the Lead Manager. Payment of underwriting commission, brokerage and selling commission would be in accordance with applicable laws.



## PREVIOUS RIGHTS AND PUBLIC ISSUES DURING THE LAST FIVE YEARS

We have not made any previous rights and/or public issues during the last five years, and are an "Unlisted Issuer" interms of the SEBI ICDR Regulations and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations.

## PREVIOUS ISSUES OF SHARES OTHERWISE THAN FOR CASH

Except as stated in the chapter titled *"Capital Structure"* beginning on page 57 of this Prospectus, our Company has not issued any Equity Shares for consideration otherwise than for cash.

## COMMISSION AND BROKERAGE ON PREVIOUS ISSUES

Since this is the initial public offer of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares since our inception.

PARTICULARS IN REGARD TO OUR COMPANY AND OTHER LISTED COMPANIES UNDER THE SAME MANAGEMENT WITHIN THE MEANING OF SECTION 370 (1B) OF THE COMPANIES ACT, 1956/ SECTION 186 OF COMPANIES ACT, 2013 WHICH MADE ANY CAPITAL ISSUE DURING THE LAST THREE YEARS:

None of the equity shares of our Group Entities are listed on any recognized stock exchange. None of the above companies have raised any capital during the past 3 years.

PROMISE VERSUS PERFORMANCE FOR OUR COMPANY

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations. Therefore, data regarding promise versus performance is not applicable to us.

## OUTSTANDING DEBENTURES, BONDS, REDEEMABLE PREFERENCE SHARES AND OTHER INSTRUMENTS ISSUED BY OUR COMPANY

As on the date of this Prospectus, our Company has no outstanding debentures, bonds or redeemable preference shares.

#### STOCK MARKET DATA FOR OUR EQUITY SHARES

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations. Thus there is no stock market data available for the Equity Shares of our Company.

## MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Agreement between the Registrar and our Company provides for retention of records with the Registrar for a period of at least three year from the last date of dispatch of the letters of allotment, demat credit and refund orders to enable the investors to approach the Registrar to this Issue for redressal of their grievances. All grievances relating to this Issue may be addressed to the Registrar with a copy to the Company Secretary and Compliance Officer, giving full details such as the name, address of the applicant, number of Equity Shares applied for, amount paid on application and the bank branch or collection centre where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA applicants.



## DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

Our Company or the Registrar to the Issue or the SCSB in case of ASBA Applicant shall redress routine investor grievances within 15 working days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

We have constituted the Stakeholders Relationships Committee of the Board *vide* resolution passed at the Board Meeting held on June 20, 2016. For further details, please refer to the chapter titled "*Our Management*" beginning on page 116 of this Prospectus.

Our Company has appointed Ms. Priyanka Sanatkumar Shastri the Company Secretary and Compliance Officer and she may be contacted at the following address:

### **CROWN LIFTERS LIMITED**

104, Raheja Plaza, Shah Industrial Estate,

Veera Desai Road, Andheri (W),

Mumbai - 400053, Maharashtra, India

**Tel:** +91 22 26742122/ 2829

**Fax:** +91 22 26741819

Email: admin@crownlifters.com

Website: www.crownlifters.com

Investors can contact the Company Secretary and Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account or refund orders, *etc*.

## CHANGES IN AUDITORS DURING THE LAST THREE FINANCIAL YEARS

There have been no changes in the statutory auditors of our Company in the last three financial years.

#### CAPITALISATION OF RESERVES OR PROFITS

Save and except as stated in the chapter titled "*Capital Structure*" beginning on page 57 of this Prospectus, our Company has not capitalized its reserves or profits at any time since inception.

#### **REVALUATION OF ASSETS**

Our Company has not revalued its assets since incorporation.

#### **PURCHASE OF PROPERTY**

Other than as disclosed in this Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Prospectus.

Except as stated elsewhere in this Prospectus, our Company has not purchased any property in which the Promoter and/or Directors have any direct or indirect interest in any payment made thereunder.

During the financial year 2016-17, our Company had sold below cranes to the entities in which our Promoter and Directors are interested namely M/s. Powerlift Crane Rentals and M/s. Jak Maze:

Cranes sold to M/s. Powerlift Crane Rentals:

Year of purchase by our Company	Name of Crane
2009-10	Link Belt LS718 Crane Sr. No. 32H1881A
2009-10	American Hoist 7260 Crane Sr. No. GS19008



2009-10	American Hoist 9299 Crane Sr. No. AO2828
2007-08	American Hoist 7260 Crane Sr. No. AO3092
2007-08	American Hoist 7260 Crane Sr. No. AO3070
2006-07	American Hoist 7260 Crane Sr. No. AO2509
2006-07	American Hoist 7260 Crane Sr. No. AO2940

Crane sold to M/s. Jak Maze:

Year of purchase by our Company	Name of Crane
1983-84	TATA 955 ALC Crane Sr. No. T-9296

## SERVICING BEHAVIOR

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.



## SECTION VII – ISSUE INFORMATION

#### **TERMS OF THE ISSUE**

The Equity Shares being issued are subject to the provisions of the Companies Act, the Memorandum and Articles, the terms of this Prospectus, Application Form, the Revision Form, the Confirmation of Allocation Note ('CAN') and other terms and conditions as may be incorporated in the Allotment advices and other documents/ certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws, guidelines, notifications and regulations relating to the issue of capital and listing of securities issued from time to time by SEBI, the Government of India, NSE EMERGE Platform, RoC, RBI and/or other authorities, as in force on the date of the Issue and to the extent applicable.

*Please note that, in accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process.* 

#### RANKING OF EQUITY SHARES

The Equity Shares being offered shall be subject to the provisions of the Companies Act, 2013, our Memorandum and Articles of Association and shall rank *pari-passu* in all respects with the existing Equity Shares including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details please refer to the section titled, 'Main Provisions of the Articles of Association of the Company' on page 226 of this Prospectus.

#### MODE OF PAYMENT OF DIVIDEND

The declaration and payment of dividend will be as per the provisions of Companies Act, 2013 and recommended by the Board of Directors at their discretion and approved by the shareholders and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act, 2013. For further details, please refer to the chapter titled 'Dividend Policy' on page 135 of this Prospectus.

#### FACE VALUE AND ISSUE PRICE

The Equity Shares having a face value of Rs. 10/- each are being offered in terms of this Prospectus at the price of Rs. 121/- per Equity Share. The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the chapter titled 'Basis for Issue Price' beginning on page 84 of this Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

#### **RIGHTS OF THE EQUITY SHAREHOLDERS**

Subject to applicable laws, the equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to attend general meetings and exercise voting powers, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive annual reports and notices to members;
- Right to receive offers for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; Right of free transferability; and
- Such other rights, as may be available to a shareholder of a listed public company under the Companies Act and the Memorandum and Articles of Association of the Company.

#### MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

As per the provisions of the Depositories Act, the shares of a body corporate can be in dematerialized form i.e. not in the form of physical certificates, but be fungible and be represented by the statement issued through electronic mode. The trading of the Equity Shares will happen in the minimum contract size of 1,000 Equity



Shares and the same may be modified by the NSE EMERGE Platformfrom time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Issue will be done in multiples of 1,000 Equity Shares subject to a minimum allotment of 1,000 Equity Shares to the successful Applicants.

### MINIMUM NUMBER OF ALLOTTEES

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allottment will be made pursuant to this Issue and all the monies blocked by SCSBs shall be unblocked within 6 working days of closure of Issue.

## JOINT HOLDERS

Where two or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

### NOMINATION FACILITY TO INVESTOR

In accordance with Section 72 of the Companies Act 2013, the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013, be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company. In accordance with Section 72 of the Companies Act, 2013, any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013, shall upon the production of such evidence as may be required by the Board, elect either:

- to register himself or herself as the holder of the Equity Shares; or
- to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with. In case the allotment of Equity Shares is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

## MINIMUM SUBSCRIPTION

In the event our Company does not receive a minimum subscription of 100% of the Issue, subject to the Issue being made for at least 25% of the post-Issue paid up Indian Equity Share capital of our Company, in accordance with Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, including devolvement to the Underwriters within 60 days from the Issue Closing Date, we shall forthwith refund the entire subscription amount received not later than 70 days from the Issue Closing Date. If there is a delay beyond eight days after the expiry of 70 days from the Issue Closing Date, the Directors of our Company who are officers in default shall jointly and severally be liable to repay the money with such interest as prescriber under section 39(3) of the Companies Act, 2013 and Companies (Prospectus and Allotment of Securities) Rules, 2014. Further Section 39(5) states that in case of default under section 39(3), the Company and its officers who are in default shall be liable to a penalty of Rs.1,000/- for each day during which the default continues or Rs. 100,000/- whichever is less.



Additionally, section 40(3) of the Companies Act, 2013 requires application money to be refunded in the event of failure to Allot Equity Shares for any other reason. If a default is made in complying with the provisions of this section the Company shall be punishable with a fine which shall not be less than Rs. 500,000/- but which may extend to Rs. 5,000,000/- and every officer of the Company who is in default shall be punishable with imprisonment for a term which may extend to one year or with fine which shall not be less than Rs. 50,000 but which may extend to Rs. 300,000 or with both.

### MIGRATION TO MAIN BOARD

Our company may migrate to the main board of NSE from the EMERGE Exchange at a later date subject to the following:

a) If the Paid up Capital of our Company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than Promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), our Company shall apply to NSE for listing of its shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

OR

b) If the Paid up Capital of our company is more than 10 crores but below Rs. 25 crores, our Company may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than Promoter shareholders against the proposal.

## MARKET MAKING

The shares offered though this issue are proposed to be listed on the NSE EMERGE Platform (SME Exchange) wherein the Lead Manager to the issue shall ensure compulsory Market Making through registered Market Makers of the SME Exchange for a minimum period of three years from the date of listing of shares offered though this Prospectus. For further details of the Market Making arrangement see chapter titled "General Information" beginning on page 49 of this Prospectus.

# RESTRICTIONS, IF ANY, ON TRANSFER AND TRANSMISSION OF SHARES OR DEBENTURES AND ON THEIR CONSOLIDATION OR SPLITTING

Except for lock-in of the pre-Issue Equity Shares and Promoter's minimum contribution as detailed in chapter titled "Capital Structure" beginning on page 57 of this Prospectus, and except as provided in the Articles of Association, there are no restrictions on transfers of Equity Shares. There are no restrictions on transmission of Equity Shares and on their consolidation/ splitting except as provided in the Articles of Association. Please refer to the section "Main Provisions of the Articles of Association" beginning on page 226 of this Prospectus.

#### ARRANGEMENTS FOR DISPOSAL OF ODD LOTS

The trading of the Equity Shares will happen in the minimum contract size of 1,000 shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the NSE EMERGE Platform.

## ALLOTMENT OF EQUITY SHARES IN DEMATERIALIZED FORM

Our Company shall issue shares only in dematerialized form. Investors making application in dematerialized form may get the specified securities rematerialized subsequent to allotment.



## NEW FINANCIAL INSTRUMENTS

The Issuer Company is not issuing any new financial instruments through this Issue.

## JURISDICTION

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Mumbai, Maharashtra, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



## **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 106(M)(1) of Chapter XB of SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post-issue face value capital is less than Rs. 10 crores, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ('SME Exchange', in this case being the NSE EMERGE Platform). For further details regarding the salient features and terms of such an Issue please refer to the chapters titled 'Terms of the Issue' and 'Issue Procedure' beginning on page 205 and 211 of this Prospectus.

## FOLLOWING IS THE ISSUE STRUCTURE:

Public Issue of 5,52,000Equity shares of face value of Rs. 10/- each fully paid (the 'Equity Shares') for cash at a price of Rs. 121/- per Equity Share aggregating Rs. 667.92 Lakhs ('the Issue') by our Company.

The Issue comprises a Net Issue to Public of 5,24,000Equity Shares ('the Net Issue') and a reservation of 28,000 Equity Shares for subscription by the designated Market Maker ('the Market Maker Reservation Portion').

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares available for allocation	5,24,000 Equity Shares	28,000 Equity Shares
Percentage of Issue Size available for allocation	94.93% of the Issue size	5.07% of the Issue size
Basis of Allotment	Proportionate subject to minimum allotment of 1,000 Equity Shares and further allotment in multiples of 1,000 Equity Shares each. For further details please refer to the "Basis of Allotment" on page 217 of this Prospectus.	Firm Allotment
Mode of Application	All Applicants must compulsorily apply through the ASBA Process (online or the Physical Form)	Through ASBA Process Only
Minimum Application Size	For QIB and NII: Such number of Equity Shares in multiples of 1,000 Equity Shares such that the Application Value exceeds Rs. 2,00,000/- For Retail Individuals: 1,000 Equity Shares	28,000 Equity Shares
Maximum Application Size	For QIB and NII: Such number of equity shares in multiples of 1,000 Equity Shares such that the Application Size does not exceed 5,24,000 Equity Shares. For Retail Individuals: 1,000 Equity Shares	Application size shall be 28,000 equity shares since there is a firm allotment
Mode of Allotment	Dematerialized Form	Dematerialized Form
Trading Lot	1,000 Equity Shares	1,000 Equity Shares, However the



Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
		Market Makers may accept odd lots if any in the market as required
		under the SEBI (ICDR) Regulations, 2009.
Terms of Payment	The entire Application Amount will be payable at the time of submission of the Application Form.	

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. For further details, please refer to "Issue Structure" on page 209 of this Prospectus.

\*As per Regulation 43(4) of the SEBI (ICDR) Regulations, as amended, as present issue is a fixed price issue 'the allocation' is the net offer to the public category shall be made as follows:

- (a) Minimum fifty percent to retail individual investors; and
- (b) Remaining to Investors other than retail Individual Investors; and
- (c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

ISSUE OPENING DATE	September 09, 2016
ISSUE CLOSING DATE	September 19, 2016

Applications will be accepted only between 10.00 a.m. and 3.00 p.m. (Indian Standard Time) whereas the revision will be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centres mentioned in the Application Form except that on the Issue Closing Date application and revision will be accepted only between 10.00 a.m. and 2.00 p.m. (Indian Standard Time). Applications will be accepted only on Working Days, i.e., all trading days of stock exchange excluding Sundays and bank holidays in accordance with the SEBI circular no. SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016.



## **ISSUE PROCEDURE**

#### FIXED PRICE ISSUE PROCEDURE

This Issue is being made in terms of Regulation 106(M)(1) of Chapter XB of SEBI (ICDR) Regulations, 2009 via Fixed Price Process.

Applicants are required to submit their Applications to the SCSB or Registered Brokers of Stock Exchanges or Registered Registrar to an Issue and Share Transfer Agents (RTAs) or Depository Participants (DPs) registered with SEBI.

In case of QIB Applicants, the Company in consultation with the Lead Manager may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing. In case of Non Institutional Applicants and Retail Individual Applicants, our Company would have a right to reject the Applications only on technical grounds.

As per the provisions Section 29 of the Companies Act, 2013, the Allotment of Equity Shares in the Issue shall be only in a de-materialized form, (i.e., not in the form of physical certificates but be fungible and be represented by the statement issued through the electronic mode). The Equity Shares on Allotment shall, however, be traded only in the dematerialized segment of the Stock Exchange, as mandated by SEBI.

### **APPLICATION FORM**

Applicants shall only use the specified Application Form for the purpose of making an Application in terms of this Prospectus.

Applicants shall submit an Application Form either in physical or electronic form to the SCSB's authorizing blocking funds that are available in the bank account specified in the Application Form.

Category	Color of Application Form
Resident Indians and Eligible NRIs applying on a non-repatriation basis	White
Non-Residents and Eligible NRIs applying on a repatriation basis	Blue

The prescribed color of the Application Form for various categories is as follows:

In accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process.

## WHO CAN APPLY?

Persons eligible to invest under all applicable laws, rules, regulations and guidelines:-

- Indian nationals resident in India who are not incompetent to contract in single or joint names (not more than three) or in the names of minors as natural/legal guardian;
- Hindu Undivided Families or HUFs, in the individual name of the *Karta*. The applicant should specify that the application is being made in the name of the HUF in the Application Form as follows: Name of Sole or First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the *Karta*. Applications by HUFs would be considered at par with those from individuals;
- Companies, Corporate Bodies and Societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- Mutual Funds registered with SEBI;
- Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;



- Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- FIIs and sub-accounts registered with SEBI, other than a sub-account which is a foreign corporate or a foreign individual under the QIB Portion;
- Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- Sub-accounts of FIIs registered with SEBI, which are foreign corporates or foreign individuals only under the Non-Institutional applicants category;
- Venture Capital Funds registered with SEBI;
- Foreign Venture Capital Investors registered with SEBI;
- State Industrial Development Corporations;
- Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- Provident Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Pension Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Multilateral and Bilateral Development Financial Institutions;
- National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- Insurance funds set up and managed by army, navy or air force of the Union of India

As per the existing regulations, OCBs cannot participate in this Issue.

## PARTICIPATION BY ASSOCIATES OF LM

The LM shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting obligations. However, associates and affiliates of the LM may subscribe to Equity Shares in the Issue, either in the QIB Portion and Non-Institutional Portion where the allotment is on a proportionate basis.

## AVAILABILITY OF PROSPECTUS AND APPLICATION FORMS

The Memorandum Form 2A containing the salient features of the Prospectus together with the Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, Lead Manager to the Issue and TheRegistrar to the Issue, as mentioned in the Application Form. The application forms may also be downloaded from the website of National Stock Exchange of India Limited i.e. www.nseindia.com.

#### **OPTION TO SUBSCRIBE IN THE ISSUE**

- a) Investors will get the allotment of Equity Shares in dematerialization form only.
- b) The Equity Shares, on allotment, shall be traded on Stock Exchange in demat segment only.
- c) A single Application From any investor shall not exceed the investment limit/minimum number of specified securities that can be held by him/her/it under the relevant regulations/statutory guidelines.



## APPLICATION BY INDIAN PUBLIC INCLUDING ELIGIBLE NRIS APPLYING ON NON REPATRIATION

Application must be made only in the names of individuals, limited companies or Statutory Corporations/institutions and not in the names of minors, foreign nationals, non-residents (except for those applying on non-repatriation), trusts, (unless the trust is registered under the Societies Registration Act, 1860 or any other applicable trust laws and is authorized under its constitution to hold shares and debentures in a company), Hindu undivided families, partnership firms or their nominees. In case of HUF's application shall be made by the Karta of the HUF. An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public.

#### **APPLICATION BY MUTUAL FUNDS**

As per the current regulations, the following restrictions are applicable for investments by mutual funds:

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any Company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No mutual fund under all its schemes should own more than 10% of any Company's paid up share capital carrying voting rights.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

## APPLICATIONS BY ELIGIBLE NRIS/FII'S ON REPATRIATION BASIS

Application Forms have been made available for Eligible NRIs at our Company's registered Office and at the office of Lead Manager to the Issue. Eligible NRI applicants may please note that only such applications as are accompanied by payment in free foreign exchange shall be considered for Allotment. The eligible NRIs who intend to make payment through Non Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians and should not use the forms meant for the reserved category. Under the Foreign Exchange Management Act, 1999 (FEMA) general permission is granted to the companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRI's subject to the terms and conditions stipulated therein. The Companies are required to file the declaration in the prescribed form to the concerned Regional Office of RBI within 30 days from the date of issue of shares for allotment to NRI's on repatriation basis. Allotment of Equity Shares to Non Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity Shares will be allowed to be repatriated along with the income thereon subject to permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws. The Company does not require approvals from FIPB or RBI for the issue of equity shares to eligible NRIs, FIIs, Foreign Venture Capital Investors registered with SEBI and multilateral and bilateral development financial institutions.

# AS PER THE CURRENT REGULATIONS, THE FOLLOWING RESTRICTIONS ARE APPLICABLE FOR INVESTMENTS BY FIIS:

• The issue of Equity Shares to a single FII should not exceed 10% of our post-Issue paid- up capital. In respect of an FII investing in the Equity Shares on behalf of its sub-accounts, the investment on behalf of each sub-account shall not exceed 10% of our total issued capital of the Company or 5% of the total issued capital, in case such sub-account is a foreign corporate or an individual. In accordance with the foreign investment limits applicable to our Company, such investment must be made out of funds raised or collected or brought from outside India through normal banking channels and the investment must not exceed the overall ceiling specified for FIIs. Under the portfolio investment scheme, the aggregate issue of equity shares to FIIs and their sub-accounts should not exceed 24% of post-issue paid-up equity capital of a company. However, this limit can be increased to the permitted sectoral cap/statutory limit, as applicable to our Company of the proval of its Board of Directors followed by a special resolution to that



effect by its shareholders in their general meeting. As on the date of this Prospectus, no such resolution has been recommended to the shareholders of our Company for adoption.

• Subject to compliance with all applicable Indian laws, rules, regulations guidelines and approvals in terms of Regulation 15A(1) of the SEBI (Foreign Institutional Investors) Regulations 1995, as amended, by the SEBI (Foreign Institutional Investors)(Amendment) Regulations, 2008 ('SEBI FII Regulations'), an FII, as defined in the SEBI FII Regulations, or its sub account may issue, deal or hold, off shore derivative instruments (defined under the SEBI FII Regulations, as any instrument, by whatever name called, which is issued overseas by a foreign institutional investor against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with 'know your client' norms. The FII or sub-account is also required to ensure that no further issue or transfer of any offshore derivative instrument issued by it is made to any persons that are not regulated by an appropriate foreign regulatory authority as defined under the SEBI FII Regulations. Associates and affiliates of the underwriters including the LM that are FIIs may issue offshore derivative instrument does not constitute any obligation or claim or claim or or an interest in, our Company.

In case of FII's in NRI/FII Portion, number of Equity Shares applied shall not exceed issue size.

## APPLICATIONS BY SEBI REGISTERED ALTERNATIVE INVESTMENT FUND (AIF), VENTURE CAPITAL FUNDS AND FOREIGN VENTURE CAPITAL INVESTORS

The SEBI (Venture Capital) Regulations, 1996 and the SEBI (Foreign Venture Capital Investor) Regulations, 2000 prescribe investment restrictions on venture capital funds and foreign venture capital investors registered with SEBI. As per the current regulations, the following restrictions are applicable for SEBI registered venture capital funds and foreign venture capital investors:

Accordingly, the holding by any individual venture capital fund registered with SEBI in one company should not exceed 25% of the corpus of the venture capital fund; a Foreign Venture Capital Investor can invest its entire funds committed for investments into India in one company. Further, Venture Capital Funds and Foreign Venture Capital Investor can invest only up to 33.33% of the funds available for investment by way of subscription to an Initial Public Offer.

The SEBI (Alternative Investment Funds) Regulations, 2012 prescribes investment restrictions for various categories of AIF's.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3<sup>rd</sup> of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulations.

## APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS

In case of applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

## APPLICATIONS BY INSURANCE COMPANIES

In case of applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended (the "IRDA Investment Regulations"), are broadly set forth below:



- (a) equity shares of a company: the least of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- (b) the entire group of the investee company: the least of 10% of the respective fund in case of a life insurer or 10% of investment assets in case of a general insurer or reinsurer (25% in case of ULIPS); and
- (c) The industry sector in which the investee company operates: 10% of the insurer's total investment exposure to the industry sector (25% in case of ULIPS).

In addition, the IRDA partially amended the exposure limits applicable to investments in public limited companies in the infrastructure and housing sectors on December 26, 2008, providing, among other things, that the exposure of an insurer to an infrastructure company may be increased to not more than 20%, provided that in case of equity investment, a dividend of not less than 4% including bonus should have been declared for at least five preceding years. This limit of 20% would be combined for debt and equity taken together, without sub ceilings.

Further, investments in equity including preference shares and the convertible part of debentures shall not exceed 50% of the exposure norms specified under the IRDA Investment Regulations.

### **APPLICATION BY PROVIDENT FUNDS/ PENSION FUNDS**

In case of applications made by provident funds/pension funds, subject to applicable laws, with minimum corpus of Rs. 2,500 Lakhs, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

#### **APPLICATION UNDER POWER OF ATTORNEY**

In case of applications made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, FIIs, Mutual Funds, insurance companies and provident funds with minimum corpus of Rs. 2,500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2,500 Lakhs a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

In addition to the above, certain additional documents are required to be submitted by the following entities:

- (a) With respect to applications by VCFs, FVCIs, FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- (b) With respect to applications by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged with the Application Form as applicable. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- (c) With respect to applications made by provident funds with minimum corpus of Rs. 2,500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2,500 Lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject such application, in whole or in part, in either case without assigning any reasons thereof.

Our Company in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application Form, subject to such terms and conditions that our Company, the lead manager may deem fit.

Our Company, in its absolute discretion, reserves the right to permit the holder of the power of attorney to request the Registrar to the Issue that, for the purpose of mailing of the Allotment Advice / CANs / letters



notifying the unblocking of the bank accounts of ASBA applicants, the Demographic Details given on the Application Form should be used (and not those obtained from the Depository of the application). In such cases, the Registrar to the Issue shall use Demographic Details as given on the Application Form instead of those obtained from the Depositories.

The above information is given for the benefit of the Applicants. The Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

#### MAXIMUM AND MINIMUM APPLICATION SIZE

#### a) For Retail Individual Applicants

The Application must be for a minimum of 1,000 Equity Shares. As the Application Price payable by the Applicant cannot exceed Rs. 2,00,000/-, they can make Application for only minimum Application size i.e. for 1,000 Equity Shares.

#### b) For Other Applicants (Non Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares such that the Application Amount exceeds Rs. 2,00,000/- and in multiples of 1,000 Equity Shares thereafter. An Application cannot be submitted for more than the Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application. In case of revision in Applications, the Non Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000/- for being considered for allocation in the Non Institutional Portion.

Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Prospectus.

# INFORMATION FOR THE APPLICANTS

- a) Our Company will file the Prospectus with the Registrar of Companies, Mumbai, Maharashtra least 3 (three) days before the Issue Opening Date.
- b) Any investor (who is eligible to invest in our Equity Shares) who would like to obtain the Prospectus and/ or the Application Form can obtain the same from our Registered Office or from the office of the LM.
- c) Applicants who are interested in subscribing for the Equity Shares should approach the LM or their authorized agent(s) to register their Applications.
- d) Applications made in the Name of Minors and/or their nominees shall not be accepted.

# INSTRUCTIONS FOR COMPLETING THE APPLICATION FORM

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are liable to be rejected. ASBA Application Forms should bear the stamp of the SCSB's. ASBA Application Forms, which do not bear the stamp of the SCSB, will be rejected.

SEBI, vide Circular No. CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit application forms in public issues using the stock broker ("broker") network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of National Stock Exchange of India Limited i.e. <u>www.nseindia.com</u>.



#### APPLICANT'S DEPOSITORY ACCOUNT AND BANK DETAILS

Please note that, providing bank account details in the space provided in the application form is mandatory and applications that do not contain such details are liable to be rejected.

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form, the Registrar to the Issue will obtain from the Depository the demographic details including address, Applicants bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). Applicants should carefully fill in their Depository Account details in the Application Form.

These Demographic Details would be used for all correspondence with the Applicants including mailing of the CANs / Allocation Advice. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

#### BASIS OF ALLOTMENT

Allotment will be made in consultation with the NSE EMERGE Platform (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

- 1. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category x number of Shares applied for).
- 2. The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- 3. For applications where the proportionate allotment works out to less than 1,000 equity shares the allotment will be made as follows:
  - a) Each successful applicant shall be allotted 1,000 equity shares; and
  - b) The successful applicants out of the total applicants for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- 4. If the proportionate allotment to an applicant works out to a number that is not a multiple of 1,000 equity shares, the applicant would be allotted Shares by rounding off to the nearest multiple of 1,000 equity shares subject to a minimum allotment of 1,000 equity shares.
- 5. If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of 1,000equity shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in this Prospectus.
- 6. The above proportionate allotment of shares in an Issue that is oversubscribed shall be subject to the reservation for small individual applicants as described below:
  - a) As the retail individual investor category is entitled to more than fifty percent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
  - b) The balance net offer of shares to the public shall be made available for allotment to
    - i. Individual applicants other than retails individual investors and
    - ii. Other investors, including Corporate Bodies/ Institutions irrespective of number of shares applied for.
  - c) The unsubscribed portion of the net offer to any one of the categories specified in a) or b) shall/may be made available for allocation to applicants in the other category, if so required.



'Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000/-. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with NSE.

The Executive Director / Managing Director of NSE – the Designated Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

# PAYMENT BY STOCK INVEST

In terms of the Reserve Bank of India Circular No.DBOD No. FSC BC 42/ 24.47.00/ 2003 04 dated November 5, 2003; the option to use the stock invest instrument in lieu of cheques or bank drafts for payment of Application money has been withdrawn. Hence, payment through stock invest would not be accepted in this Issue.

# GENERAL INSTRUCTIONS

Do's:

- Check if you are eligible to apply;
- Read all the instructions carefully and complete the applicable Application Form;
- Ensure that the details about Depository Participant and Beneficiary Account are correct as Allotment of Equity Shares will be in the dematerialized form only;
- Each of the Applicants should mention their Permanent Account Number (PAN) allotted under the Income Tax Act, 1961;
- Ensure that the Demographic Details (as defined herein below) are updated, true and correct in all respects;
- Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.
- All Applicants should submit their application through ASBA process only.

# Don'ts:

- Do not apply for lower than the minimum Application size;
- Do not apply at a Price Different from the Price Mentioned herein or in the Application Form
- Do not apply on another Application Form after you have submitted an Application to the Bankers of the Issue.
- Do not pay the Application Price in cash, by money order or by postal order or by stock invest;
- Do not send Application Forms by post.
- Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue Size and/ or investment limit or maximum number of Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations;
- Do not submit the GIR number instead of the PAN as the Application is liable to be rejected on this ground.

# **OTHER INSTRUCTIONS**

# Joint Applications in the case of Individuals

Applications may be made in single or joint names (not more than three). In the case of joint Applications, all payments will be made out in favour of the Applicant whose name appears first in the Application Form or Revision Form. All communications will be addressed to the First Applicant and will be dispatched to his or her address as per the Demographic Details received from the Depository.

# Multiple Applications

An Applicant should submit only one Application (and not more than one) for the total number of Equity Shares required. Two or more Applications will be deemed to be multiple Applications if the sole or First Applicant is one and the same.



In this regard, the procedures which would be followed by the Registrar to the Issue to detect multiple applications are given below:

- (i) All applications are electronically strung on first name, address (1<sup>st</sup> line) and applicant's status. Further, these applications are electronically matched for common first name and address and if matched, these are checked manually for age, signature and father/ husband's name to determine if they are multiple applications
- (ii) Applications which do not qualify as multiple applications as per above procedure are further checked for common DP ID/ beneficiary ID. In case of applications with common DP ID/ beneficiary ID, are manually checked to eliminate possibility of data entry error to determine if they are multiple applications.
- (iii) Applications which do not qualify as multiple applications as per above procedure are further checked for common PAN. All such matched applications with common PAN are manually checked to eliminate possibility of data capture error to determine if they are multiple applications.

In case of a mutual fund, a separate Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

In cases where there are more than 20 valid applications having a common address, such shares will be kept in abeyance, post allotment and released on confirmation of' know your client' norms by the depositories. The Company reserves the right to reject, in our absolute discretion, all or any multiple Applications in any or all categories.

#### PERMANENT ACCOUNT NUMBER OR PAN

Pursuant to the circular MRD/DoP/Circ 05/2007 dated April 27, 2007, SEBI has mandated Permanent Account Number ('PAN') to be the sole identification number for all participants transacting in the securities market, irrespective of the amount of the transaction w.e.f. July 2, 2007. Each of the Applicants should mention his/her PAN allotted under the IT Act. Applications without this information will be considered incomplete and are liable to be rejected. It is to be specifically noted that Applicants should not submit the GIR number instead of the PAN, as the Application is liable to be rejected on this ground.

#### **RIGHT TO REJECT APPLICATIONS**

In case of QIB Applicants, the Company in consultation with the LM may reject Applications provided that the reasons for rejecting the same shall be provided to such Applicant in writing. In case of Non Institutional Applicants, Retail Individual Applicants who applied, the Company has a right to reject Applications based on technical grounds.

#### **GROUNDS FOR REJECTIONS**

Applicants are advised to note that Applications are liable to be rejected inter alia on the following technical grounds:

- Amount paid does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Application by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Application Form;
- GIR number furnished instead of PAN;
- Applications for lower number of Equity Shares than specified for that category of investors;
- Applications at a price other than the Fixed Price of The Issue;



- Applications for number of Equity Shares which are not in multiples of 1,000;
- Category not ticked;
- Multiple Applications as defined in this Prospectus;
- In case of Application under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Applications accompanied by Stockinvest/ money order/ postal order/ cash;
- Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicant within the time prescribed as per the Application Forms, Issue Opening Date advertisement and the Prospectus and as per the instructions in the Prospectus and the Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Applications by OCBs;
- Applications by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Applications by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Applications that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Applications by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- Applications or revisions thereof by QIB Applicants, Non Institutional Applicants where the Application Amount is in excess of Rs. 2,00,000, received after 2.00 pm on the Issue Closing Date;

#### **IMPERSONATION**

Attention of the applicants is specifically drawn to the provisions of section 38(1) of the Companies Act, 2013 which is reproduced below:

'Any person who:

- a. makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b. makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c. otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

Shall be liable for action under section 447 of Companies Act, 2013 and shall be treated as Fraud.

#### SIGNING OF UNDERWRITING AGREEMENT

Vide an Underwriting agreement dated June 24, 2016 this issue is 100% Underwritten.



## FILING OF THE PROSPECTUS WITH THE ROC

The Company will file a copy of the Prospectus with the Registrar of Companies, Mumbai, Maharashtra in terms of Section 26of Companies Act, 2013.

## PRE-ISSUE ADVERTISEMENT

Subject to Section 30 of the Companies Act, 2013 the Company shall, after registering the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation.

#### DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

On the Designated Date, the SCSBs shall transfer the funds represented by allocation of Equity Shares into Public Issue Account with the Banker to the Issue. Upon approval of the Basis of Allotment by the designated Stock Exchange, the Registrar to the Issue shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Share. Applicants are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the Issue. Pursuant to confirmation of such corporate actions, the Registrar to the Issue will dispatch Allotment Advice to the Applicants who have been Allotted Equity Shares in the Issue. The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.

Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Applicants Depository Account will be completed within 4 Working Days of the Issue Closing Date. The Issuer also ensure the credit of shares to the successful Applicant's depository account is completed within one Working Day from the date of Allotment, after the funds are transferred from the SCSBs Banks to Public Issue Account on the Designated Date.

#### PAYMENT OF REFUND

In the event that the listing of the Equity Shares does not occur in the manner described in this Prospectus, the Lead Manager shall intimate Public Issue banks and Public Issue Banks shall transfer the funds from Public Issue account to Refund Account as per the written instruction from lead Manager and the Registrar for further payment to the beneficiary applicants.

As per RBI regulations, OCBs are not permitted to participate in the issue.

There is no reservation for Non Residents, NRIs, FIIs and Foreign Venture Capital Funds and all Non Residents, NRIs, FIIs and Foreign Venture Capital Funds will be treated on the same basis with other categories for the purpose of allocation.

# DISPOSAL OF APPLICATION AND APPLICATION MONEYS AND INTEREST IN CASE OF DELAY

The Company shall ensure the dispatch of Allotment advice, instructions to SCSBs and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within one working day of the date of Allotment of Equity Shares.

The Company shall use best efforts that all steps for completion of the necessary formalities for listing and commencement of trading at Emerge Platform of NSE where the Equity Shares are proposed to be listed are taken within 6 (six) working days of closure of the issue.

# UNDERTAKINGS BY OUR COMPANY

The Company undertakes the following:

1. That the complaints received in respect of this Issue shall be attended to by us expeditiously;



- 2. That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within six working days of closure of the issue;
- 3. That the letter of allotment/ unblocking of funds to the non-resident Indians shall be dispatched within specified time; and
- 4. That no further issue of Equity Shares shall be made till the Equity Shares offered through this Prospectus are listed.

## UTILIZATION OF ISSUE PROCEEDS

Our Board certifies that:

- 1. All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in Section 40 of the Companies Act, 2013;
- 2. Details of all monies utilized out of the issue referred to in point 1 above shall be disclosed and continued to be disclosed till the time any part of the issue proceeds remains unutilized under an appropriate separate head in the balance-sheet of the issuer indicating the purpose for which such monies had been utilized;
- 3. Details of all unutilized monies out of the Issue referred to in 1, if any shall be disclosed under the appropriate head in the balance sheet indicating the form in which such unutilized monies have been invested and
- 4. Our Company shall comply with the requirements of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.
- 5. Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.

#### WITHDRAWAL OF THE ISSUE

The Company, in consultation with the LM, reserves the right not to proceed with the Issue at any time before the Issue Opening Date, without assigning any reason thereof. Notwithstanding the foregoing, the Issue is also subject to obtaining the following:

- 1. The final listing and trading approvals of NSE for listing of Equity Shares offered through this issue on its Emerge Platform, which the Company shall apply for after Allotment and
- 2. The filing of Prospectus with the concerned RoC. In case, the Company wishes to withdraw the Issue after Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (One each in English and Hindi) and one in regional newspaper.

The LM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If our Company withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with an initial public offering of Equity Shares, our Company shall file a fresh prospectus with stock exchange(s).

#### EQUITY SHARES IN DEMATERIALISED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company has entered into following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- (a) We have entered into tripartite agreement between NSDL, the Company and the Registrar to the Issue on August 18, 2016.
- (b) We have entered into tripartite agreement between CDSL, the Company and the Registrar to the Issue on August 09, 2016.

The Company's Equity shares bear an ISIN No. INE491V01019



- An Applicant applying for Equity Shares must have at least one beneficiary account with either of the Depository Participants of either NSDL or CDSL prior to making the Application.
- The Applicant must necessarily fill in the details (including the Beneficiary Account Number and Depository Participant's identification number) appearing in the Application Form or Revision Form.
- Allotment to a successful Applicant will be credited in electronic form directly to the beneficiary account (with the Depository Participant) of the Applicant.
- Names in the Application Form or Revision Form should be identical to those appearing in the account details in the Depository. In case of joint holders, the names should necessarily be in the same sequence as they appear in the account details in the Depository.
- If incomplete or incorrect details are given under the heading 'Applicants Depository Account Details' in the Application Form or Revision Form, it is liable to be rejected.
- The Applicant is responsible for the correctness of his or her Demographic Details given in the Application Form vis à vis those with his or her Depository Participant.
- Equity Shares in electronic form can be traded only on the stock exchanges having electronic connectivity with NSDL and CDSL. The Stock Exchange where our Equity Shares are proposed to be listed has electronic connectivity with CDSL and NSDL.
- The allotment and trading of the Equity Shares of the Company would be in dematerialized form only for all investors.

## COMMUNICATIONS

All future communications in connection with the Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Banker to the Issue where the Application was submitted and a copy of the acknowledgement slip. Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

# ISSUE PROCEDURE FOR ASBA (APPLICATION SUPPORTED BY BLOCKED ACCOUNT) APPLICANTS

In accordance with the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process. Our Company and the LM are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Prospectus. ASBA Applicants are advised to make their independent investigations and to ensure that the ASBA Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on http://www.sebi.gov.in/cms/sebi\_data/attachdocs/1470396128652.html. For details on designated branches of SCSB collecting the Application Form, please refer the above mentioned SEBI link.

#### ASBA PROCESS

Applicant shall submit his Application through an Application Form, either in physical or electronic mode, to the SCSB with whom the bank account of the ASBA Applicant or bank account utilized by the ASBA Applicant ('ASBA Account') is maintained. The SCSB shall block an amount equal to the Application Amount in the bank account specified in the ASBA Application Form, physical or electronic, on the basis of an authorization to this effect given by the account holder at the time of submitting the Application.



The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against the allocated shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the ASBA Application, as the case may be.

The ASBA data shall thereafter be uploaded by the SCSB in the electronic IPO system of the Stock Exchange. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant bank accounts and for transferring the amount allocable to the successful ASBA Applicants to the Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the LM.

ASBA Applicants are required to submit their Applications, either in physical or electronic mode. In case of application in physical mode, the ASBA Applicant shall submit the ASBA Application Form at the Designated Branch of the SCSB or Registered Brokers or Registered RTAs or DPs registered with SEBI. In case of application in electronic form, the ASBA Applicant shall submit the Application Form either through the internet banking facility available with the SCSB, or such other electronically enabled mechanism for applying and blocking funds in the ASBA account held with SCSB, and accordingly registering such Applications.

#### Who can apply?

In accordance with the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process.

#### **Mode of Payment**

Upon submission of an Application Form with the SCSB, whether in physical or electronic mode, each ASBA Applicant shall be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount, in the bank account maintained with the SCSB.

Application Amount paid in cash, by money order or by postal order or by stockinvest, or ASBA Application Form accompanied by cash, , money order, postal order or any mode of payment other than blocked amounts in the SCSB bank accounts, shall not be accepted.

After verifying that sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the ASBA Application Form till the Designated Date.

On the Designated Date, the SCSBs shall transfer the amounts allocable to the ASBA Applicants from the respective ASBA Account, in terms of the SEBI Regulations, into the Public Issue Account. The balance amount, if any against the said Application in the ASBA Accounts shall then be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the Issue.

The entire Application Amount, as per the Application Form submitted by the respective ASBA Applicants, would be required to be blocked in the respective ASBA Accounts until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against allocated shares to the Public Issue Account, or until withdrawal/failure of the Issue or until rejection of the ASBA Application, as the case may be.

#### **Unblocking of ASBA Account**

On the basis of instructions from the Registrar to the Issue, the SCSBs shall transfer the requisite amount against each successful ASBA Applicant to the Public Issue Account as per the provisions of section 40(3) of the Companies Act, 2013 and shall unblock excess amount, if any in the ASBA Account. However, the Application Amount may be unblocked in the ASBA Account prior to receipt of intimation from the Registrar to the Issue by the Controlling Branch of the SCSB regarding finalization of the Basis of Allotment in the Issue, in the event of withdrawal/failure of the Issue or rejection of the ASBA Application, as the case may be.



#### **RESTRICTION ON FOREIGN OWNERSHIP OF INDIAN SECURITIES**

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Foreign investment is allowed up to 100% under automatic route in our Company.

India's current Foreign Direct Investment ("FDI") Policy issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, GoI ("DIPP") by circular D/o IPP F. No. 5(1)/2016-FC-1 Dated the June 07, 2016with effect from June 2016 ("Circular of 2016"), consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DIPP. The Government usually updates the consolidated circular on FDI Policy once every Year and therefore, this circular of 2016 will be valid until the DIPP issues an updated circular.

The transfer of shares between an Indian resident and a Non-resident does not require the prior approval of the FIPB or the RBI, subject to fulfillment of certain conditions as specified by DIPP / RBI, from time to time. Such conditions include (i) the activities of the investee company are under the automatic route under the foreign direct investment ("FDI") Policy and the non-resident shareholding is within the sectoral limits under the FDI policy; (ii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI and such other conditions as provided in the FDI Policy from time to time. Investors are advised to refer to the exact text of the relevant statutory provisions of law before investing and / or subsequent purchase or sale transaction in the Equity Shares of Our Company.

The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended (U.S. Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur. However the Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them.



# SECTION VIII – MAIN PROVISION OF ARTICLES OF ASSOCIATION

Pursuant to schedule I of the Companies Act and the SEBI Regulations, the main provisions of our Articles relating to, *inter alia*, voting grights, dividend, lien, forfeiture, restrictions on transfer and transmission of Equity Shares or debentures and/or on their consolidation/splitting are detailed below. Please note that each provision herein below is numbered as per the corresponding article number in our Articles and Capitalized/defined terms herein have the same meaning given to them in our Articles.

# CAPITAL AND INCREASE AND REDUCTION OF CAPITAL

Title of Article	Article Number and contents
	3.
Share Capital	The Authorised Share Capital of the Company shall be such amount, divided into such class(es) denomination(s) and number of shares in the Company as stated in Clause V of the Memorandum Of Association of the Company, with power to increase or reduce such Capital from time to time and power to divide the shares in the Capital for the time being into other classes and to attach thereto respectively such preferential, convertible, deferred, qualified, or other special rights, privileges, conditions or restrictions and to vary, modify or abrogate the same in such manner as may be determined by or in accordance with the regulations of the Company or the provisions of the Company or the provisions of the Company or the provisions of the time being in force.
	4.
Increase of capital by the Company how carried into effect	The Company may in General Meeting from time to time by Ordinary Resolution increase its capital by creation of new Shares which may be unclassified and may be classified at the time of issue in one or more classes and of such amount or amounts as may be deemed expedient. The new Shares shall be issued upon such terms and conditions and with such rights and privileges annexed thereto as the resolution shall prescribe and in particular, such Shares may be issued with a preferential or qualified right to dividends and in the distribution of assets of the Company and with a right of voting at General Meeting of the Company in conformity with Section 47 of the Companies Act, 2013. Whenever the capital of the Company has been increased under the provisions of this Article the Directors shall comply with the provisions of Section 64 of the Companies Act, 2013.
	5.
New Capital same as existing capital	Except so far as otherwise provided by the conditions of issue or by These Presents, any capital raised by the creation of new Shares shall be considered as part of the existing capital, and shall be subject to the provisions herein contained, with reference to the payment of calls and installments, forfeiture, lien, surrender, transfer and transmission, voting and otherwise.
	6.
Non Voting Shares	The Board shall have the power to issue a part of authorised capital by way of non- voting Shares at price(s) premia, dividends, eligibility, volume, quantum, proportion and other terms and conditions as they deem fit, subject however to provisions of law, rules, regulations, notifications and enforceable guidelines for the time being in force.



Title of Article	Article Number and contents
	7.
Redeemable Preference Shares	Subject to the provisions of Section 55 of the Companies Act, 2013, the Company shall have the power to issue preference shares which are or at the option of the Company, liable to be redeemed and the resolution authorizing such issue shall prescribe the manner, terms and conditions of redemption.
	8.
Voting rights of preference shares	The holder of Preference Shares shall have a right to vote only on Resolutions, which directly affect the rights attached to his Preference Shares.
	9.
Provisions to apply on issue of	On the issue of redeemable preference shares under the provisions of Article 7 hereof, the following provisions-shall take effect:
Redeemable Preference Shares	(a) No such Shares shall be redeemed except out of profits of which would otherwise be available for dividend or out of proceeds of a fresh issue of shares made for the purpose of the redemption.
	(b) No such Shares shall be redeemed unless they are fully paid.
	(c) The premium, if any payable on redemption shall have been provided for out of the profits of the Company or out of the Company's security premium account, before the Shares are redeemed.
	(d) Where any such Shares are redeemed otherwise then out of the proceeds of a fresh issue, there shall out of profits which would otherwise have been available for dividend, be transferred to a reserve fund, to be called "the Capital Redemption Reserve Account", a sum equal to the nominal amount of the Shares redeemed, and the provisions of the Act relating to the reduction of the share capital of the Company shall, except as provided in Section 55 of the Companies Act, 2013 apply as if the Capital Redemption Reserve Account were paid-up share capital of the Company.
	(e) Subject to the provisions of Section 55 of the Companies Act, 2013, the redemption of preference shares hereunder may be affected in accordance with the terms and conditions of their issue and in the absence of any specific terms and conditions in that behalf, in such manner as the Directors may think fit.
	10.
Reduction of capital	The Company may (subject to the provisions of section 52, 55(1) & (2) of the Companies Act, 2013 and Section 80 of the Companies Act, 1956, to the extent applicable, and Section 100 to 105 of the Companies Act, 1956, both inclusive, and other applicable provisions, if any, of the Act) from time to time by Special Resolution reduce
	(a) the share capital;
	(b) any capital redemption reserve account; or



Title of Article	Article Number and contents
	(c) any security premium account.
	in any manner for the time being, authorized by law and in particular capital may be paid off on the footing that it may be called up again or otherwise. This Article is not to derogate from any power the Company would have, if it were omitted.
	11.
Purchase of own Shares	The Company shall have power, subject to and in accordance with all applicable provisions of the Act, to purchase any of its own fully paid Shares whether or not they are redeemable and may make a payment out of capital in respect of such purchase.
	12.
Sub-division consolidation and cancellation of Shares	Subject to the provisions of Section 61 of the Companies Act, 2013 and other applicable provisions of the Act, the Company in General Meeting may, from time to time, sub-divide or consolidate its Shares, or any of them and the resolution whereby any Share is sub-divided may determine that, as between the holders of the Shares resulting from such sub-divisions, one or more of such Shares shall have some preference or special advantage as regards dividend, capital or otherwise over or as compared with the other(s). Subject as aforesaid, the Company in General Meeting may also cancel shares which have not been taken or agreed to be taken by any person and diminish the amount of its share capital by the amount of the Shares so cancelled.

# **MODIFICATION OF RIGHTS**

Title of Article	Article Number and contents
	13.
Modification of rights	Whenever the capital, by reason of the issue of preference shares or otherwise, is divided into different classes of Shares, all or any of the rights and privileges attached to each class may, subject to the provisions of Sections 106 and 107 of the Act, be modified, commuted, affected, abrogated, dealt with or varied with the consent in writing of the holders of not less than three-fourth of the issued capital of that class or with the sanction of a Special Resolution passed at a separate General Meeting of the holders of Shares of that class, and all the provisions hereafter contained as to General Meeting shall mutatis mutandis apply to every such Meeting. This Article is not to derogate from any power the Company would have if this Article was omitted.

# SHARES, CERTIFICATES AND DEMATERIALISATION



Title of Article	Article Number and contents
	14.
Restriction on allotment and return of allotment	The Board of Directors shall observe the restrictions on allotment of Shares to the public contained in Section 39 of the Companies Act, 2013, and shall cause to be made the returns as to allotment provided for in Section 39 of the Companies Act, 2013.
	15.
Further issue of shares	(1) Where at any time, a company having a share capital proposes to increase its subscribed capital by the issue of further shares, such shares shall be offered-
	(a) to persons who, at the date of the offer, are holders of equity shares of the company in proportion, as nearly as circumstances admit, to the paid-up share capital on those shares by sending a letter of offer subject to the following conditions, namely:—
	<ul> <li>the offer shall be made by notice specifying the number of shares offered and limiting a time not being less than fifteen days and not exceeding thirty days from the date of the offer within which the offer, if not accepted, shall be deemed to have been declined;</li> </ul>
	(ii) the offer aforesaid shall not have the right exercisable by the person concerned to renounce the shares offered to him or any of them in favour of any other person; and the notice referred to in clause (b) shall contain a statement to this effect.
	(iii) after the expiry of the time specified in the notice aforesaid, or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the shares offered, the Board of Directors may dispose of them in such manner which is not dis- advantageous to the shareholders and the company;
	<ul> <li>(b) to employees under a scheme of employees' stock option, subject to special resolution passed by company and subject to such conditions as may be prescribed; or</li> </ul>
	(c) to any persons, if it is authorized by a special resolution, whether or not those persons include the persons referred to in clause (a) or clause (b), either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation report of a registered valuer subject to such conditions as may be prescribed.
	(2) The notice referred to in sub-clause (a)(i) of Clause (1) shall be dispatched through registered post or speed post or through electronic mode to all the existing shareholders at least three days before the opening of the issue.
	(3) Nothing aforesaid shall apply to the increase of the subscribed capital of a company caused by the exercise of an option as a term attached to the debentures issued or loan raised by the company to convert such debentures or loans into shares in the company:
	Provided that the terms of issue of such debentures or loan containing such an option



Title of Article	Article Number and contents
	have been approved before the issue of such debentures or the raising of loan by a special resolution passed by the company in general meeting.
Shares at the disposal of the Directors	<b>16.</b> Subject to the provisions of Section 62 of the Companies Act, 2013 and these Articles, the Shares in the capital of the Company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such person, in such proportion and on such terms and conditions and either at a premium or at par or (subject to the compliance with the provision of Section 53 of the Companies Act, 2013) at a discount and at such time as they may from time to time think fit and with sanction of the Company in the General Meeting to give to any person or persons the option or right to call for any Shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot Shares in the capital of the Company on payment in full or part of any property sold and transferred or for any services rendered to the
	Company in the conduct of its business and any Shares which may so be allotted may be issued as fully paid up Shares and if so issued, shall be deemed to be fully paid Shares. Provided that option or right to call for Shares shall not be given to any person or persons without the sanction of the Company in the General Meeting.
Power to offer Shares/options to acquire Shares	<ul> <li>16A</li> <li>(1) Without prejudice to the generality of the powers of the Board under Article 16 or in any other Article of these Articles of Association, the Board or any Committee thereof duly constituted may, subject to the applicable provisions of the Act, rules notified thereunder and any other applicable laws, rules and regulations, at any point of time, offer existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions as may be required) to its employees, including Directors (whether whole-time or not), whether at par, at discount or at a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force.</li> </ul>
	(2) In addition to the powers of the Board under Article 16A(1), the Board may also allot the Shares referred to in Article 16A(1) to any trust, whose principal objects would <i>inter alia</i> include further transferring such Shares to the Company's employees [including by way of options, as referred to in Article 16A(1)] in accordance with the directions of the Board or any Committee thereof duly constituted for this purpose. The Board may make such provision of moneys for the purposes of such trust, as it deems fit.
	(3) The Board, or any Committee thereof duly authorized for this purpose, may do all such acts, deeds, things, etc. as may be necessary or expedient for the purposes of achieving the objectives set out in Articles 16A(1) and (2) above.



Title of Article	Article Number and contents
	17.
Application of premium received on Shares	(1) Where the Company issues Shares at a premiumwhether for cash or otherwise, a sum equal to the aggregate amount or value of the premium on theseShares shall be transferred to an account, to be called"the securities premium account" and the provisions of theAct relating to the reduction of the share capital of theCompany shall except as provided in this Article, applyas if the securities premium account were paid up sharecapital of the Company.
	<ul><li>(2) The securities premium account may, notwithstanding anything in clause (1) thereof be applied by the Company:</li></ul>
	<ul> <li>(a) In paying up unissued Shares of the Company, to be issued to the Members of the Company as fully paid bonus shares;</li> </ul>
	(b) In writing off the preliminary expenses of the Company;
	(c) In writing off the expenses of or the commission paid or discount allowed or any issue of Shares or debentures of the Company ; or
	(d) In providing for the premium payable on the redemption of any redeemable preference shares or of any debentures of the Company.
	<ul><li>(e) For the purchase of its own shares or other securities under Section 68 of the Companies Act, 2013.</li></ul>
	18.
Power also to Company in General Meeting to issue Shares	In addition to and without derogating from the powers for that purpose conferred on the Board under these Articles, the Company in General Meeting may, subject to the provisions of Section 62 of the Companies Act, 2013, determine that any Shares (whether forming part of the original capital or of any increased capital of the Company) shall be offered tosuch persons (whether Members or not) in such proportion and on such terms and conditions and either (subject to compliance with the provisions of Sections 52 and 53 of the Companies Act, 2013) at a premium or at par or at a discount as such General Meeting shall determine and with full power to give any person (whether a Member or not) the option or right to call for or buy allotted Shares of any class of the Companies Act, 2013) at a premium or at par or at a discount, such option being exercisable at such times and for such consideration as may be directed by such General Meeting or the Company in General Meeting may make any other provision whatsoever for the issue, allotment, or disposal of any Shares.
	18A
Power of General Meeting to authorize Board to offer	(1) Without prejudice to the generality of the powers of the General Meeting under Article 18 or in any other Article of these Articles of Association, the General Meeting may, subject to the applicable provisions of the Act, rules notified



Title of Article	Article Number and contents
Shares/Options to employees	<ul> <li>thereunder and any other applicable laws, rules and regulations, determine, or give the right to the Board or any Committee thereof to determine, that any existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions as may be required) be allotted/granted to its employees, including Directors (whether whole-time or not), whether at par, at discount or a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force. The General Meeting may also approve any Scheme/Plan/ other writing, as may be set out before it, for the aforesaid purpose.</li> <li>(2) In addition to the powers contained in Article 18A(1), the General Meeting may authorize the Board or any Committee thereof to exercise all such powers and</li> </ul>
	do all such things as may be necessary or expedient to achieve the objectives of any Scheme/Plan/other writing approved under the aforesaid Article.
	19.
Shares at a discount	The Company shall not issue Shares at a discount except the issue of Sweat Equity Shares of a class already issued, if the following conditions are fulfilled, namely:
	(a) the issue is authorized by a special resolution passed by the company;
	(b) the resolution specifies the number of shares, the current market price, consideration, if any, and the class or classes of directors or employees to whom such equity shares are to be issued;
	<ul><li>(c) not less than one year has, at the date of such issue, elapsed since the date on which the company had commenced business; and</li></ul>
	(d) where the equity shares of the company are listed on a recognized stock exchange, the sweat equity shares are issued in accordance with the regulations made by the Securities and Exchange Board in this behalf and if they are not so listed, the sweat equity shares are issued in accordance with the prescribed rules.
	20.
Installments of Shares to be duly paid	If by the conditions of any allotment of any Shares the whole or any part of the amount or issued price thereof shall, be payable by installments, every such installment shall when due, be paid to the Company by the person who for the time being and from time to time shall be the registered holder of the Shares or his legal representatives, and shall for the purposes of these Articles be deemed to be payable on the date fixed for payment and in case of non-payment the provisions of these Articles as to payment of interest and expenses forfeiture and like and all the other relevant provisions of the Articles shall apply as if such installments were a call duly made notified as hereby provided.
	21.
The Board may issue Shares as fully	Subject to the provisions of the Act and these Articles, the Board may allot and issue Shares in the Capital of the Company as payment for any property purchased or



Title of Article	Article Number and contents
paid-up	acquired or for services rendered to the Company in the conduct of its business or in satisfaction of any other lawful consideration. Shares which may be so issued may be issued as fully paid-up or partly paid up Shares.
	22.
Acceptance of Shares	Any application signed by or on behalf of an applicant for Share(s) in the Company, followed by an allotment of any Share therein, shall be an acceptance of Share(s) within the meaning of these Articles, and every person who thus or otherwise accepts any Shares and whose name is therefore placed on the Register of Members shall for the purpose of this Article, be a Member.
	23.
Deposit and call etc., to be debt payable	The money, if any which the Board of Directors shall on the allotment of any Shares being made by them, require or direct to be paid by way of deposit, call or otherwise, in respect of any Shares allotted by them shall immediately on the inscription of the name of the allottee in the Register of Members as the holder of such Shares, become a debt due to and recoverable by the Company from the allottee thereof, and shall be paid by him accordingly.
	24.
Liability of Members	Every Member, or his heirs, executors or administrators to the extent of his assets which come to their hands, shall be liable to pay to the Company the portion of the capital represented by his Share which may, for the time being, remain unpaid thereon in such amounts at such time or times and in such manner as the Board of Directors shall, from time to time, in accordance with the Company's requirements require or fix for the payment thereof.
	25.(A)
Dematerialisation	Definitions:
of securities	<b>Beneficial Owner</b> "Beneficial Owner" means a person whose name is recorded as such with a Depository.
	SEBI "SEBI" means the Securities and Exchange Board of India.
	<b>Bye-Laws</b> "Bye-Laws" mean bye-laws made by a depository under Section 26 of the Depositories Act, 1996;
	<b>Depositories Act</b> "Depositories Act" means the Depositories Act, 1996 including any statutory modifications or re-enactment thereof for the time being in force;
	<b>Depository</b> "Depository" means a company formed and registered under the Companies Act, 1956 and which has been granted a certificate of registration under sub-section (1A) of Section 12 of the Securities and Exchange Board of India Act, 1992;
	<b>Record</b> "Record" includes the records maintained in the form of books or stored in a computer or in such other form as may be determined by the regulations made by SEBI;



Title of Article	Article Number and contents
	Regulations "Regulations" mean the regulations made by SEBI;
	Security "Security" means such security as may be specified by SEBI.
	25.(B)
Dematerialisationof securities	Either on the Company or on the investor exercising an option to hold his securities with a depository in a dematerialised form, the Company shall enter into an agreement with the depository to enable the investor to dematerialise the Securities, in which event the rights and obligations of the parties concerned shall be governed by the Depositories Act.
	25.(C)
Options to receive security certificates	Every person subscribing to securities offered by the Company shall have the option to receive the Security certificates or hold securities with a depository.
or hold securities with depository	Where a person opts to hold a Security with a depository, the Company shall intimate such depository the details of allotment of the Security, and on receipt of such information the depository shall enter in its record the name of the allotted as the Beneficial Owner of that Security.
	25.(D)
Securities in depositories tobe in fungibleform	All Securities held by a Depository shall be dematerialised and shall be in a fungible form;
	25.(E)
Rights of depositories andbeneficial	<ol> <li>Notwithstanding anything to the contrary contained in the Articles, a Depository shall be deemed to be a registered owner for the purposes of effecting transfer of ownership of Security on behalf of the Beneficial Owner;</li> </ol>
owners	(2) Save as otherwise provided in (1) above, the Depository as a registered owner shall not have any voting rights or any other rights in respect of Securities held by it;
	(3) Every person holding equity share capital of the Company and whose name is entered as Beneficial Owner in the Records of the Depository shall be deemed to be a Member of the Company. The Beneficial Owner shall be entitled to all the rights and benefits and be subjected to all the liabilities in respect of the Securities held by a Depository.
	25.(F)
Depository ToFurnishInformati on	Every Depository shall furnish to the Company information about the transfer of Securities in the name of the Beneficial Owner at such intervals and in such manner as may be specified by the bye-laws and the Company in that behalf.
	25.(G)
Service of	Notwithstanding anything in the Act or these Articles to the contrary, where securities are held in a depository, the records of the beneficial ownership may be



Title of Article	Article Number and contents
documents	served by such depository on the Company by means of electronic mode or by delivery of floppies or discs.
	25.(H)
Option to opt out in respect of any security	If a Beneficial Owner seeks to opt out of a Depository in respect of any Security, the Beneficial Owner shall inform the Depository accordingly. The Depository shall on receipt of information as above make appropriate entries in its Records and shall inform the Company. The Company shall, within thirty (30) days of the receipt of intimation from the depository and on fulfillment of such conditions and on payment of such fees as may be specified by the regulations, issue the certificate of securities to the Beneficial Owner or the transferee as the case may be.
	25.(1)
Sections 45 and	Notwithstanding anything to the contrary contained in the Articles:
56 of the Companies Act, 2013 not to	<ol> <li>Section 45 of the Companies Act, 2013 shall not apply to the Shares held with a Depository;</li> </ol>
apply	(2) Section 56 of the Companies Act, 2013 shall not apply to transfer of Security affected by the transferor and the transferee both of whom are entered as Beneficial Owners in the Records of a Depository.
	26.
Share certificate	(a) Every Member or allottee of Shares is entitled, without payment, to receive one certificate for all the Shares of the same class registered in his name.
	(b) Any two or more joint allottees or holders of Shares shall, for the purpose of this Article, be treated as a single Member and the certificate of any Share which may be the subject of joint ownership may be delivered to any one of such joint owners, on behalf of all of them.
	26A.
Limitation of time for issue of certificates	Every Member shall be entitled, without payment to one or more certificates in marketable lots, for all the shares of each class or denomination registered in his name, or if the directors so approve (upon paying such fee as the Directors so time determine) to several certificates, each for one or more of such shares and the Company shall complete and have ready for delivery such certificates within three months from the date of allotment, unless the conditions of issue thereof otherwise provide, or within two months of the receipt of application of registration of transfer, transmission, sub-division, consolidation or renewal of any of its Shares as the case may be. Every certificate of Shares shall be under the seal of the company and shall specify the number and distinctive numbers of Shares in respect of which it is issued and amount paid-up thereon and shall be in such form as the directors may prescribe and approve, provided that in respect of a Share or Shares held jointly by several persons, the Company shall not be bound to issue more than one certificate and delivery of a certificate of Shares to one or several joint holders shall be a sufficient delivery to all such holder.



Title of Article	Article Number and contents
	27.
Renewal of share certificates	No certificate of any Share or Shares shall be issued either in exchange for those, which are sub-divided or consolidated or in replacement of those which are defaced, torn or old, decrepit, worn out, or where the pages on the reverse for recording transfer have been duly utilised unless the certificate in lieu of which it is issued is surrendered to the Company.
	PROVIDED THAT no fee shall be charged for issue of new certificate in replacement of those which are old, decrepit or worn out or where the pages on the reverse for recording transfer have been fully utilized.
	28.
Issue of new certificate in place of one defaced, lost or destroyed	If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new Certificate may be issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the company deem adequate, being given, a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed Certificate. Every certificate under the article shall be issued without payment of fees if the Directors so decide, or on payment of such fees (not exceeding Rs.2/- for each certificate) as the Directors shall prescribe. Provided that no fee shall be charged for issue of new Certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.
	any other Act, or rules applicable thereof in this behalf. The provision of this Article shall mutatis mutandis apply to Debentures of the
	Company.
The first name joint holder deemed sole holder	<b>29.</b> If any Share(s) stands in the name of two or more persons, the person first named in the Register of Members shall, as regards receipt of dividends or bonus or service of notice and all or any other matters connected with Company except voting at Meetings and the transfer of the Shares be deemed the sole holder thereof but the joint holders of a Share shall severally as well as jointly be liable for the payment of all incidents thereof according to the Company's Articles.
	30.
Issue of Shares without Voting	In the event it is permitted by law to issue shares without voting rights attached to them, the Directors may issue such share upon such terms and conditions and with such rights and privileges annexed thereto as thought fit and as may be permitted by
Rights	law.
	31.



Title of Article	Article Number and contents
Buy-Back of Shares and Securities	Notwithstanding anything contained in these articles, in the event it is permitted by law for a company to purchase its own shares or securities, the Board of Directors may, when and if thought fit, buy back, such of the Company's own shares or securities as it may think necessary, subject to such limits, upon such terms and conditions, and subject to such approvals, provision of section 67 and SEBI (Buy Back of Shares) Regulations as may be permitted by law.
	32.
Employees Stock Options Scheme/ Plan	The Directors shall have the power to offer , issue and allot Equity Shares in or Debentures (Whether fully/ partly convertible or not into Equity Shares) of the Company with or without Equity Warrants to such of the Officers, Employees, Workers of the Company or of its Subsidiary and / or Associate Companies or Managing and Whole Time Directors of the Company (hereinafter in this Article collectively referred to as "the Employees") as may be selected by them or by the trustees of such trust as may be set up for the benefit of the Employees in accordance with the terms and conditions of the Scheme, trust, plan or proposal that may be formulated , created, instituted or set up by the Board of Directors or the Committee thereof in that behalf on such terms and conditions as the Board may in its discretion deem fit.
	33.
Sweat Equity	Subject to the provisions of the Act (including any statutory modification or re- enactment thereof, for the time being in force), shares of the Company may be issued at a discount or for consideration other than cash to Directors or employees who provide know-how to the Company or create an intellectual property right or other value addition.
	34.
Postal Ballot	The Company may pass such resolution by postal ballot in the manner prescribed by Section 110 of the Companies Act, 2013 and such other applicable provisions of the Act and any future amendments or re-enactment thereof and as may be required by any other law including Listing Agreement entered with Stock Exchanges. Notwithstanding anything contained in the provisions of the Act, the Company shall in the case of a resolution relating to such business, as the Central Government may, by notification, declare to be conducted only by postal ballot, get such resolution passed by means of postal ballot instead of transacting such business in a general meeting of the Company.
	35.
Company not bound to recognize any interest in Shares other than of registered holder	Except as ordered by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognize, even when having notice thereof any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.



Title of Article	Article Number and contents
	36.
Trust recognized	(a) Except as ordered, by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognize, even when having notice thereof, any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.
	(b) Shares may be registered in the name of an incorporated Company or other body corporate but not in the name of a minor or of a person of unsound mind (except in case where they are fully paid) or in the name of any firm or partnership.
	37.
Declaration by person not holding beneficial interest in any Shares	(1) Notwithstanding anything herein contained a person whose name is at any time entered in Register of Member of the Company as the holder of a Share in the Company, but who does not hold the beneficial interest in such Shares, shall, if so required by the Act within such time and in such forms as may be prescribed, make declaration to the Company specifying the name and other particulars of the person or persons who hold the beneficial interest in such Share in the manner provided in the Act.
	(2) A person who holds a beneficial interest in a Share or a class of Shares of the Company, shall if so required by the Act, within the time prescribed, after his becoming such beneficial owner, make a declaration to the Company specifying the nature of his interest, particulars of the person in whose name the Shares stand in the Register of Members of the Company and such other particulars as may be prescribed as provided in the Act.
	(3) Whenever there is a change in the beneficial interest in a Share referred to above, the beneficial owner shall, of so required by the Act, within the time prescribed, from the date of such change, make a declaration to the Company in such form and containing such particulars as may be prescribed in the Act
	(4) Notwithstanding anything contained in the Act and Articles 35 and 36 hereof, where any declaration referred to above is made to the Company, the Company shall, if so required by the Act, make a note of such declaration in the Register of Members and file within the time prescribed from the date of receipt of the declaration a return in the prescribed form with the Registrar with regard to such declaration.
	38.
Funds of Company not to be applied in purchase of Shares of the Company	No funds of the Company shall except as provided by Section 67 of the Companies Act, 2013 be employed in the purchase of its own Shares, unless the consequent reduction of capital is effected and sanction in pursuance of Sections 52, 55 (to the extent applicable) of Companies Act, 2013 and Sections 80 and 100 to 105 of the Companies Act, 1956 and these Articles or in giving either directly or indirectly and



Title of Article	Article Number and contents
	whether by means of a loan, guarantee, the provision of security or otherwise, any financial assistance for the purpose of or in connection with a purchase or subscription made or to be made by any person of or for any Share in the Company in its holding Company.

# UNDERWRITING AND BROKERAGE

Title of Article	Article Number and contents
Commission may be paid	<b>39.</b> Subject to the provisions of Section 40 of the Companies Act, 2013, the Company may at anytime pay commission to any person in consideration of his subscribing or agreeing to subscribe (whether absolutely or conditionally) for any Shares in or debentures of the Company.
Brokerage	<b>40.</b> The Company may on any issue of Shares or Debentures or on deposits pay such brokerage as may be reasonable and lawful.
Commission to be included in the annual return	<b>41.</b> Where the Company has paid any sum by way of commission in respect of any Shares or Debentures or allowed any sums by way of discount in respect to any Shares or Debentures, such statement thereof shall be made in the annual return as required by Section 92 to the Companies Act, 2013.

# DEBENTURES

Title of Article	Article Number and contents
	42.
Debentures with voting rights not to be issued	<ul> <li>(a) The Company shall not issue any debentures carrying voting rights at any Meeting of the Company whether generally or in respect of particular classes of business.</li> </ul>
	(b) Payments of certain debts out of assets subject to floating charge in priority to claims under the charge may be made in accordance with the provisions of Section 327 of the Companies Act, 2013.
	(c) Certain charges (which expression includes mortgage) mentioned in Section 77 of the Companies Act, 2013 shall be void against the Liquidator or creditor unless registered as provided in Section 77 of the Companies Act, 2013.



Title of Article	Article Number and contents
	<ul><li>(d) A contract with the Company to take up and pay debentures of the Company may be enforced by a decree for specific performance.</li></ul>
	<ul> <li>(e) Unless the conditions of issue thereof otherwise provide, the Company shall (subject to the provisions of Section 56 of the Companies Act, 2013) within six months after the allotment of its debentures or debenture-stock and within one month after the application for the registration of the transfer of any such debentures or debentures-stock have completed and ready for delivery the certificate of all debenture-stock allotted or transferred.</li> </ul>
	(f) The Company shall comply with the provisions of Section 71 of the Companies Act, 2013 as regards supply of copies of Debenture Trust Deed and inspection thereof.
	<ul><li>(g) The Company shall comply with the provisions of Section 2(16), 77 to 87 (inclusive) of the Companies Act, 2013 as regards registration of charges.</li></ul>

# CALLS

Title of Article	Article Number and contents
Directors may make calls	<ul> <li>43.</li> <li>(a) Subject to the provisions of Section 49 of the Companies Act, 2013 the Board of Directors may from time to time by a resolution passed at a meeting of a Board (and not by a circular resolution) make such calls as it thinks fit upon the Members in respect of all moneys unpaid on the Shares or by way of premium, held by them respectively and not by conditions of allotment thereof made payable at fixed time and each Member shall pay the amount of every call so made on him to person or persons and at the times and places appointed by the Board of Directors. A call may be made payable by installments. A call may be postponed or revoked as the Board may determine. No call shall be made payable within less than one month from the date fixed for the payment of the last preceding call.</li> <li>(b) The joint holders of a Share shall be jointly and severally liable to pay all</li> </ul>
Notice of call when to be given	<ul> <li>calls in respect thereof.</li> <li>44.</li> <li>Not less than fourteen days notice in writing of any call shall be given by the Company specifying the time and place of payment and the person or persons to whom such call shall be paid.</li> </ul>
Call deemed to have been made	<b>45.</b> A call shall be deemed to have been made at the time when the resolution authorizing such call was passed at a meeting of the Board of Directors and may be made payable by the Members of such date or at the discretion of the Directors on



Title of Article	Article Number and contents
	such subsequent date as shall be fixed by the Board of Directors.
Directors may extend time	<b>46.</b> The Directors may, from time to time, at their discretion, extend the time fixed for the payment of any call, and may extend such time as to all or any of the members who from residence at a distance or other cause, the Directors may deem fairly entitled to such extension, but no member shall be entitled to such extension, save as a matter of grace and favour.
	47.
Amount payable at fixed time or by installments to be treated as calls	If by the terms of issue of any Share or otherwise any amount is made payable at any fixed time or by installments at fixed time (whether on account of the amount of the Share or by way of premium) every such amount or installment shall be payable as if it were a call duly made by the Directors and of which due notice has been given and all the provisions herein contained in respect of calls shall apply to such amount or installment accordingly.
	48.
When interest on call or installment payable	If the sum payable in respect of any call or installment is not paid on or before the day appointed for the payment thereof, the holder for the time being or allottee of the Share in respect of which the call shall have been made or the installment shall be due, shall pay interest on the same at such rate not exceeding ten percent per annum as Directors shall fix from the day appointed for the payment thereof upto the time of actual payment but the Directors may waive payment of such interest wholly or in part.
	49.
Evidence in action by Company against share holder	On the trial of hearing of any action or suit brought by the Company against any Member or his Legal Representatives for the recovery of any money claimed to be due to the Company in respectof his Shares, it shall be sufficient to prove that the name of the Member in respect of whose Shares the money is sought to be recovered is entered on the Register of Members as the holder or as one of the holders at or subsequent to the date at which the money sought to be recovered is alleged to have become due on the Shares in respect of which the money is sought to be recovered, that the resolution making the call is duly recorded in the minute book and the notice of such call was duly given to the Member or his legal representatives sued in pursuance of these Articles and it shall not be necessary to prove the appointment of Directors who made such call, nor that a quorum of Directors was present at the Board meeting at which any call was made nor that the meeting at which any call was made was duly convened or constituted nor any other matter whatsoever but the proof of the matters aforesaid shall be conclusive evidence of the debt.
	50.
Payment in anticipation of calls may carry interest	The Directors may, if they think fit, subject to the provisions of Section 50 of the Companies Act, 2013, agree to and receive from any Member willing to advance the same whole or any part of the moneys due upon the shares held by him beyond the sums actually called for, and upon the amount so paid or satisfied in advance, or so much thereof as from time to time exceeds the amount of the calls then made upon



Title of Article	Article Number and contents
	the shares in respect of which such advance has been made, the Company may pay interest at such rate, as the member paying such sum in advance and the Directors agree upon provided that money paid in advance of calls shall not confer a right to participate in profits or dividend. The Directors may at any time repay the amount so advanced.
	The Members shall not be entitled to any voting rights in respect of the moneys so paid by him until the same would but for such payment, become presently payable.
	The provisions of these Articles shall <i>mutatis mutandis</i> apply to the calls on Debentures of the Company.

# LIEN

Title of Article	Article Number and contents
	51.
Partial payment not to preclude forfeiture	Neither the receipt by the Company of a portion of any money which shall, from time to time be due from any Member to the Company in respect of his Shares, either by way of principal or interest, or any indulgence granted by the Company in respect of the payment of such money, shall preclude the Company from thereafter proceeding to enforce a forfeiture of such Shares as hereinafter provided.
	52.
Company's lien on Shares/ Debentures	The Company shall have first and paramount lien upon all Shares/Debentures (other than fully paid up Shares/ Debentures) registered in the name of each Member (whether solely or jointly with others) and upon the proceeds of sale thereof, for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such Shares/ Debentures and no equitable interest in any Share shall be created except upon the footing and condition that this Article will have full effect and such lien shall extend to all dividends and bonuses from time to time declared in respect of such Shares/Debentures; Unless otherwise agreed the registration of a transfer of Shares/ Debentures. The Directors may at any time declare any Shares/ Debentures wholly or in part exempt from the provisions of this Article.
	53.
As to enforcing lien by sale	The Company may sell, in such manner as the Board thinks fit, any Shares on which the Company has lien for the purpose of enforcing the same.
	PROVIDED THAT no sale shall be made:-
	(a) Unless a sum in respect of which the lien exists is presently payable; or
	(b) Until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is /presently payable has been given to the registered holder for the time being of the Share or the person entitled thereto by reason of his death



Title of Article	Article Number and contents
	or insolvency.
	For the purpose of such sale the Board may cause to be issued a duplicate certificate in respect of such Shares and may authorize one of their members to execute a transfer there from on behalf of and in the name of such Members
	The purchaser shall not be bound to see the application of the purchase money, nor shall his title to the Shares be affected by any irregularity, or invalidity in the proceedings in reference to the sale.
	54.
Application of proceeds of sale	<ul><li>(a) The net proceeds of any such sale shall be received by the Company and applied in or towards satisfaction of such part of the amount in respect of which the lien exists as is presently payable, and</li></ul>
	(b) The residue if any, after adjusting costs and expenses if any incurred shall be paid to the person entitled to the Shares at the date of the sale (subject to a like lien for sums not presently payable as existed on the Shares before the sale).

# FORFEITURE OF SHARES

Title of Article	Article Number and contents
	55.
If money payable on Shares not paid notice to be given	If any Member fails to pay the whole or any part of any call or any installments of a call on or before the day appointed for the payment of the same or any such extension thereof, the Board of Directors may, at any time thereafter, during such time as the call for installment remains unpaid, give notice to him requiring him to pay the same together with any interest that may have accrued and all expenses that may have been incurred by the Company by reason of such non-payment.
	56.
Sum payable on allotment to be deemed a call	For the purposes of the provisions of these Articles relating to forfeiture of Shares, the sum payable upon allotment in respect of a share shall be deemed to be a call payable upon such Share on the day of allotment.
	57.
Form of notice	The notice shall name a day, (not being less than fourteen days form the day of the notice) and a place or places on and at which such call in installment and such interest thereon at such rate notexceedingeighteen percent per annum as the Directors may determine and expenses as aforesaid are to be paid. The notice shall also state that in the event of the non-payment at or before the time and at the place appointed, Shares in respect of which the call was made or installment is payable will be liable to be forfeited.



Title of Article	Article Number and contents
	58.
In default of payment Shares to be forfeited	If the requirements of any such notice as aforesaid are not complied with, any Share or Shares in respect of which such notice has been given may at any time thereafter before payment of all calls or installments, interests and expenses due in respect thereof, be forfeited by a resolution of the Board of Directors to that effect. Such forfeiture shall include all dividends declared or any other moneys payable in respect of the forfeited Shares and not actually paid before the forfeiture.
	59.
Notice of forfeiture to a Member	When any Share shall have been so forfeited, notice of the forfeiture shall be given to the Member in whose name it stood immediately prior to the forfeiture, and an entry of the forfeiture, with the date thereof, shall forthwith be made in the Register of Members, but no forfeiture shall be in any manner invalidated by any omission or neglect to give such notice or to make any such entry as aforesaid.
	60.
Forfeited Shares to be the property of the Company and may be sold etc.	Any Share so forfeited, shall be deemed to be the property of the Company and may be sold, re-allotted or otherwise disposed of, either to the original holder or to any other person, upon such terms and in such manner as the Board of Directors shall think fit.
	61.
Member still liable for money owning at the time of forfeiture and interest	Any Member whose Shares have been forfeited shall notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company on demand all calls, installments, interest and expenses owing upon or in respect of such Shares at the time of the forfeiture together with interest thereon from the time of the forfeiture until payment, at such rate not exceeding eighteen percent per annum as the Board of Directors may determine and the Board of Directors may enforce the payment of such moneys or any part thereof, if it thinks fit, but shall not be under any obligation to do so.
	62.
Effects of forfeiture	The forfeiture of a Share shall involve the extinction at the time of the forfeiture, of all interest in and all claims and demand against the Company in respect of the Share and all other rights incidental to the Share, except only such of those rights as by these Articles are expressly saved.
	63.
Power to annul forfeiture	The Board of Directors may at any time before any Share so forfeited shall have been sold, re-allotted or otherwise disposed of, annul the forfeiture thereof upon such conditions as it thinks fit.
	64.
Declaration of forfeiture	(a) A duly verified declaration in writing that the declarant is a Director, the Managing Director or the Manager or the Secretary of the Company, and that Share in the Company has been duly forfeited in accordance with these



Title of Article	Article Number and contents
	Articles, on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.
	(b) The Company may receive the consideration, if any, given for the Share on any sale, re-allotment or other disposal thereof and may execute a transfer of the Share in favour of the person to whom the Share is sold or disposed off.
	(c) The person to whom such Share is sold, re-allotted or disposed of shall thereupon be registered as the holder of the Share.
	<ul><li>(d) Any such purchaser or allotee shall not (unless by express agreement) be liable to pay calls, amounts, installments, interests and expenses owing to the Company prior to such purchase or allotment nor shall be entitled (unless by express agreement) to any of the dividends, interests or bonuses accrued or which might have accrued upon the Share before the time of completing such purchase or before such allotment.</li></ul>
	(e) Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the Share be effected by the irregularity or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposal of the Shares.
	65.
Provisions of these articles as to forfeiture to apply in case of non-payment of any sum	The provisions of these Articles as to forfeiture shall apply in the case of non- payment of any sum which by the terms of issue of a Share becomes payable at a fixed time, whether on account of the nominal value of Share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.
	66.
Cancellation of shares certificates in respect of forfeited Shares	Upon sale, re-allotment or other disposal under the provisions of these Articles, the certificate or certificates originally issued in respect of the said Shares shall (unless the same shall on demand by the Company have been previously surrendered to it by the defaulting Member) stand cancelled and become null and void and of no effect and the Directors shall be entitled to issue a new certificate or certificates in respect of the said Shares to the person or persons entitled thereto.
	67.
Evidence of forfeiture	The declaration as mentioned in Article 64(a) of these Articles shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.
	68.
Validity of sale	Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board may appoint some person to execute an instrument of transfer of the Shares sold and cause the purchaser's name to be entered in the Register of Members in respect of the Shares sold, and the purchasers



Title of Article	Article Number and contents
	shall not be bound to see to the regularity of the proceedings or to the application of the purchase money, and after his name has been entered in the Register of Members in respect of such Shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.
Surrender of Shares	<b>69.</b> The Directors may subject to the provisions of the Act, accept surrender of any share from any Member desirous of surrendering on such terms and conditions as they think fit.

# TRANSFER AND TRANSMISSION OF SHARES

Title of Article	Article Number and contents
	70.
No transfers to minors etc.	No Share which is partly paid-up or on which any sum of money is due shall in any circumstances be transferred to any minor, insolvent or person of unsound mind.
	71.
Instrument of transfer	The instrument of transfer shall be in writing and all provisions of Section 56 of the Companies Act, 2013 and statutory modification thereof for the time being shall be duly complied with in respect of all transfer of shares and registration thereof.
	72.
Application for transfer	<ul><li>(a) An application for registration of a transfer of the Shares in the Company may be made either by the transferor or the transferee.</li></ul>
	(b) Where the application is made by the transferor and relates to partly paid Shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.
	(c) For the purposes of clause (b) above notice to the transferee shall be deemed to have been duly given if it is dispatched by prepaid registered post to the transferee at the address, given in the instrument of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.
	73.
Execution of transfer	The instrument of transfer of any Share shall be duly stamped and executed by or on behalf of both the transferor and the transferee and shall be witnessed. The transferor shall be deemed to remain the holder of such Share until the name of the transferee shall have been entered in the Register of Members in respect thereof. The requirements of provisions of Section 56 of the Companies Act, 2013 and any statutory modification thereof for the time being shall be duly complied with.



Title of Article	Article Number and contents
	74.
Transfer by legal representatives	A transfer of Share in the Company of a deceased Member thereof made by his legal representative shall, although the legal representative is not himself a Member be as valid as if he had been a Member at the time of the execution of the instrument of transfer.
	75.
Register of Members etc when closed	The Board of Directors shall have power on giving not less than seven days pervious notice by advertisement in some newspaper circulating in the district in which the registered office of the Company is situated to close the Register of Members and/or the Register of debentures holders, in accordance with Section 91 of the Companies Act, 2013 and rules made thereunder, at such time or times and for such period or periods, not exceeding thirty days at a time and not exceeding in the aggregate forty five days in each year as it may seem expedient to the Board.
	76.
Directors may refuse to register transfer	Subject to the provisions of Section 58 & 59 of the Companies Act, 2013, these Articles and other applicable provisions of the Act or any other law for the time being in force, the Board may refuse whether in pursuance of any power of the company under these Articles or otherwise to register the transfer of, or the transmission by operation of law of the right to, any Shares or interest of a Member in or Debentures of the Company. The Company shall within one month from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission, as the case may be, giving reasons for such refusal. Provided that the registration of a transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever except where the Company has a lien on Shares.
	77.
Death of one or more joint holders of Shares	In case of the death of any one or more of the persons named in the Register of Members as the joint holders of any Share, the survivor or survivors shall be the only persons recognised by the Company as having any title or interest in such Share, but nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on Shares held by him with any other person.
	78.
Titles of Shares of deceased Member	The Executors or Administrators of a deceased Member or holders of a Succession Certificate or the Legal Representatives in respect of the Shares of a deceased Member (not being one of two or more joint holders) shall be the only persons recognized by the Company as having any title to the Shares registered in the name of such Members, and the Company shall not be bound to recognize such Executors or Administrators or holders of Succession Certificate or the Legal Representative unless such Executors or Administrators or Legal Representative shall have first obtained Probate or Letters of Administration or Succession Certificate as the case may be from a duly constituted Court in the Union of India provided that in any case



Title of Article	Article Number and contents
	where the Board of Directors in its absolute discretion thinks it, the Board upon such terms as to indemnity or otherwise as the Directors may deem proper dispense with production of Probate or Letters of Administration or Succession Certificate and register Shares standing in the name of a deceased Member, as a Member. However, provisions of this Article are subject to Sections 72 and 56 of the Companies Act, 2013.
	79.
Notice of application when to be given	Where, in case of partly paid Shares, an application for registration is made by the transferor, the Company shall give notice of the application to the transferee in accordance with the provisions of Section 56 of the Companies Act, 2013.
	80.
Registration of persons entitled to Shares otherwise than by transfer (Transmission Clause)	Subject to the provisions of the Act and Article 77 hereto, any person becoming entitled to Share in consequence of the death, lunacy, bankruptcy or insolvency of any Member or by any lawful means other than by a transfer in accordance with these Articles may, with the consent of the Board (which it shall not be under any obligation to give), upon producing such evidence that he sustains the character in respect of which he proposes to act under this Article or of such title as the Board thinks sufficient, either be registered himself as the holder of the Share or elect to have some person nominated by him and approved by the Board registered as such holder; provided nevertheless, that if such person shall elect to have his nomineeregistered as a holder, he shall execute an instrument of transfer in accordance with the provisions herein contained, and until he does so, he shall not be freed from any liability in respect of the Shares. This clause is hereinafter referred to as the "Transmission Clause".
	81.
Refusal to register nominee	Subject to the provisions of the Act and these Articles, the Directors shall have the same right to refuse to register a person entitled by transmission to any Share of his nominee as if he were the transferee named in an ordinary transfer presented for registration.
	82.
Person entitled may receive dividend without being registered as a Member	A person entitled to a Share by transmission shall subject to the right of the Directors to retain dividends or money as is herein provided, be entitled to receive and may give a discharge for any dividends or other moneys payable in respect of the Share.
	83.
No fee on transfer or transmissions	No fee shall be charged for registration of transfer, transmission, Probate, Succession Certificate & Letters of Administration, Certificate of Death or Marriage, Power of Attorney or other similar document.
	84.
Transfer to be	Every instrument of transfer shall be presented to the Company duly stamped for



Title of Article	Article Number and contents
presented with evidence of title	registration accompanied by such evidence as the Board may require to prove the title of the transferor, his right to transfer the Shares and generally under and subject to such conditions and regulations as the Board may, from time to time prescribe, and every registered instrument of transfer shall remain in the custody of the Company until destroyed by order of the Board.
Company not liable for disregard of a notice prohibiting registration of transfer	<b>85.</b> The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer of Shares made or purporting to be made by any apparent legal owner thereof (as shown or appearing in the Register of Members) to the prejudice of persons having or claiming any equitable right, title or interest to or in the said Shares, notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting registration of such transfer, and may have entered such notice, or referred thereto, in any book of the Company, and the Company shall not be bound to be required to regard or attend to give effect to any notice which may be given to it of any equitable right, title or interest or be under any liability whatsoever for refusing or neglecting to do so, though it may have been entered or referred to in some book of the Company, but the Company shall nevertheless be at liberty to regard and attend to any such notice and give effect thereto if the Board shall so think fit.

# CONVERSION OF SHARES INTO STOCK AND RECONVERSION

Title of Article	Article Number and contents
	86.
Share may be converted into stock	The Company may, by Ordinary Resolution convert any fully paid up Share into stock, and reconvert any stock into fully paid-up Shares.
	87.
Transfer of stock	The several holders of such stock may transfer their respective interest therein or any part thereof in the same manner and subject to the same regulations under which the stock arose might before the conversion, have been transferred, or as near thereto as circumstances admit.
	PROVIDED THAT the Board may, from time to time, fix the minimum amount of stock transferable, so however that such minimum shall not exceed the nominal amount of the Shares from which stock arose.
	88.
Right of stock holders	The holders of stock shall, according to the amount of stock held by them, have the same right, privileges and advantages as regards dividends, voting at meeting of the Company, and other matters, as if they held them in Shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the Company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in Shares, have conferred those privileges or advantages.



Title of Article	Article Number and contents
Regulation applicable to stock and share warrant	<b>89.</b> Such of the regulations of the Company as are applicable to the paid up Shares shall apply to stock and the words "Share" and "Shareholder" in these regulations shall include "stock" and "stock holder" respectively.

# **BORROWING POWERS**

Title of Article	Article Number and contents
	90.
Power to borrow	Subject to the provisions of Sections 73, 74 and 179 of the Companies Act, 2013 and these Articles, the Board of Directors may, from time to time at its discretion by a resolution passed at a meeting of the Board, borrow, accept deposits from Members either in advance of calls or otherwise and generally raise or borrow or secure the payment of any such sum or sums of money for the purposes of the Company from any source.
	PROVIDED THAT, where the moneys to be borrowed together with the moneys already borrowed (apart from temporary loans obtained from the Company's bankers in the ordinary course of business) exceed the aggregate of the paid up capital of the Company and its free reserves (not being reserves set apart for any specific purpose) the Board of Directors shall not borrow such money without the sanction of the Company in General Meeting. No debts incurred by the Company in excess of the limit imposed by this Article shall be valid or effectual unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed by this Article had been exceeded.
	91.
The payment or repayment of moneys borrowed	The payment or repayment of moneys borrowed as aforesaid may be secured in such manner and upon such terms and conditions in all respects as the Board of Directors may think fit, and in particular in pursuance of a resolution passed at a meeting of the Board (and not by circular resolution) by the issue of bonds, debentures or debentures stock of the Company, charged upon all or any part of the property of the Company, (both present and future), including its un-called capital for the time being and the debentures and the debenture stock and other securities may be made assignable free from any equities between the Company and the person to whom the same may be issued.
	92.
Bonds, Debentures, etc. to be subject to control of Directors	Any bonds, debentures, debenture-stock or other securities issued or to be issued by the Company shall be under the control of the Directors who may issue them upon such terms and conditions and in such manner and for such consideration as they shall consider being for the benefit of the Company.
	93.
Terms of issue of	Any Debentures, Debenture-stock or other securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible



Title of Article	Article Number and contents
Debentures	into Shares of any denomination, and with any privileges and conditions as to redemption, surrender, drawing, allotment of Shares, attending (but not voting) at the General Meeting, appointment of Directors and otherwise. However, Debentures with the right to conversion into or allotment of Shares shall be issued only with the consent of the Company in the General Meeting by a Special Resolution.
	94.
Mortgage of uncalled capital	If any uncalled capital of the Company is included in or charged by mortgage or other security, the Directors may, subject to the provisions of the Act and these Articles, make calls on the Members in respect of such uncalled capital in trust for the person in whose favour such mortgage or security has been executed.
	95.
Indemnity may be given	Subject to the provisions of the Act and these Articles, if the Directors or any of them or any other person shall incur or about to incur any liability as principal or surety for the payment of any sum primarily due from the Company, the Directors may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of the assets of the Company by way of indemnity to secure the Directors or person so becoming liable as aforesaid from any loss in respect of such liability.

# **RELATED PARTY TRANSACTIONS**

Title of Article	Article Number and contents
	96.
Related Party Transactions	<ul> <li>A. Subject to the provisions of the Act, the Company may enter into contracts with the Related Party which are at arm's length and are in ordinary course of business of the company with approval of the Audit Committee and subsequently Board.</li> <li>B. Subject to the provisions of the Act, the Company may enter into contracts with the related parties which are of such nature wherein it requires consent of shareholders in terms of Act or Listing Agreement or any other law for the time being in force, with approval of the shareholders in the general meeting.</li> </ul>

# **MEETING OF MEMBERS**

Title of Article		Article Number and contents
Annual Meeting	General	<ul><li>97.</li><li>(a) An Annual General Meeting of the Company shall be held within six months after the expiry of each financial year, provided that not more than fifteen months shall lapse between the date of one Annual General Meeting and that of next.</li><li>(b) Nothing contained in the foregoing provisions shall be taken as affecting the</li></ul>
		right conferred upon the Registrar under the provisions of Section 96(1) of the Act to extend the time with which any Annual General Meeting may be



Title of Article	Article Number and contents
	held.
	(c) Every Annual General Meeting shall be called at a time during business hours i.e. 9 a.m. to 6 p.m., on a day that is not a public holiday, and shall be held at the office of the Company or at some other place within the city in which the Registered Office of the Company is situated as the Board may determine and the notices calling the Meeting shall specify it as the Annual General Meeting.
	(d) The company may in any one Annual General Meeting fix the time for its subsequent Annual General Meeting.
	(e) Every Member of the Company shall be entitled to attend, either in person or by proxy and the Auditors of the Companyshall have the right to attend and be heard at any General Meeting which he attends on any part of the business which concerns him as an Auditor.
	(f) At every Annual General Meeting of the Company, there shall be laid on the table the Director's Report and Audited statement of accounts, the Proxy Register with proxies and the Register of Director's Shareholding, which Registers shall remain open and accessible during the continuance of the Meeting.
	(g) The Board shall cause to be prepared the annual list of Members, summary of share capital, balance sheet and profit and loss account and forward the same to the Registrar in accordance with Sections 159, 161 and 220 of the Act.
	98.
Report statement and registers to be laid before the Annual General Meeting	The Company shall in every Annual General Meeting in addition to any other Report or Statement lay on the table the Director's Report and audited statement of accounts, Auditor's Report (if not already incorporated in the audited statement of accounts), the Proxy Register with proxies and the Register of Director's Shareholdings, which Registers shall remain open and accessible during the continuance of the Meeting.
	99.
Extra-Ordinary General Meeting	All General Meeting other than Annual General Meeting shall be called Extra- Ordinary General Meeting.
	100.
Requisitionists' Meeting	<ol> <li>Subject to the provisions of Section 111 of the Companies Act, 2013, the Directors shall on the requisition in writing of such number of Members as is hereinafter specified:-</li> </ol>
	(a) Give to the Members of the Company entitled to receive notice of the next Annual General Meeting, notice of any resolution which may properly be moved and is intended to be moved at that meeting.
	(b) Circulate to the Members entitled to have notice of any General



Title of Article	Article Number and contents
	Meeting sent to them, any statement with respect to the matter referred to in any proposed resolution or any business to be dealt with at that Meeting.
	(2) The number of Members necessary for a requisition under clause (1) hereof shall be such number of Members as represent not less than one-tenth of the total voting power of all the Members having at the date of the resolution a right to vote on the resolution or business to which the requisition relates; or
	(3) Notice of any such resolution shall be given and any such statement shall be circulated, to Members of the Company entitled to have notice of the Meeting sent to them by serving a copy of the resolution or statement to each Member in any manner permitted by the Act for service of notice of the Meeting and notice of any such resolution shall be given to any other Member of the Company by giving notice of the general effect of the resolution in any manner permitted by the Act for giving him notice of meeting of the Company. The copy of the resolution shall be served, or notice of the effect of the resolution shall be given, as the case may be in the same manner, and so far as practicable, at the same time as notice of the Meeting and where it is not practicable for it to be served or given at the time it shall be served or given as soon as practicable thereafter.
	(4) The Company shall not be bound under this Article to give notice of any resolution or to circulate any statement unless:
	<ul><li>(a) A copy of the requisition signed by the requisitionists (or two or more copies which between them contain the signature of all the requisitionists) is deposited at the Registered Office of the Company.</li></ul>
	i. In the case of a requisition, requiring notice of resolution, not less than six weeks before the Meeting;
	ii. In the case of any other requisition, not less than two weeks before the Meeting, and
	(b) There is deposited or tendered with the requisition sum reasonably sufficient to meet the Company's expenses in giving effect thereto.
	PROVIDED THAT if, after a copy of the requisition requiring notice of a resolution has been deposited at the Registered Office of the Company, an Annual General Meeting is called for a date six weeks or less after such copy has been deposited, the copy although not deposited within the time required by this clause, shall be deemed to have been properly deposited for the purposes thereof.
	(5) The Company shall also not be bound under this Article to circulate any statement, if on the application either of the Company or of any other person who claims to be aggrieved, the Company Law Board is satisfied that the rights conferred by this Article are being abused to secure needless publicity for defamatory matter.
	<ul><li>(6) Notwithstanding anything in these Articles, the business which may be dealt with at Annual General Meeting shall include any resolution for which</li></ul>



Title of Article	Article Number and contents
	notice is given in accordance with this Article, and for the purposes of this clause, notice shall be deemed to have been so given, notwithstanding the accidental omission in giving it to one or more Members.
	101.
Extra-Ordinary General Meeting by Board and by requisition	(a) The Directors may, whenever they think fit, convene an Extra- Ordinary General Meeting and they shall on requisition of the Members as herein provided, forthwith proceed to convene Extra- Ordinary General Meeting of the Company.
When a Director or any two Members may call an Extra Ordinary General Meeting	(b) If at any time there are not within India sufficient Directors capable of acting to form a quorum, or if the number of Directors be reduced in number to less than the minimum number of Directors prescribed by these Articles and the continuing Directors fail or neglect to increase the number of Directors to that number or to convene a General Meeting, any Director or any two or more Members of the Company holding not less than one-tenth of the total paid up share capital of the Company may call for an Extra-Ordinary General Meeting in the same manner as nearly as possible as that in which meeting may be called by the Directors.
	102.
Contents of requisition, and number of requisitionists required and the conduct of Meeting	<ul> <li>(1) In case of requisition the following provisions shall have effect:</li> <li>(a) The requisition shall set out the matter for the purpose of which the Meeting is to be called and shall be signed by the requisitionists and shall be deposited at the Registered Office of the Company.</li> <li>(b) The requisition may consist of several documents in like form each signed by one or more requisitionists.</li> <li>(c) The number of Members entitled to requisition a Meeting in regard to any matter shall be such number as hold at the date of the deposit of the requisition, not less than one-tenth of such of the paid-up share capital of the Company as that date carried the right of voting in regard to that matter.</li> <li>(d) Where two or more distinct matters are specified in the requisition, the provisions of sub-clause (c) shall apply separately in regard to each such matter and the requisition shall accordingly be valid only in respect of those matters in regard to which the conditions specified in that clause are fulfilled.</li> <li>(e) If the Board does not, within twenty-one days from the date of the deposit of a valid requisition in regard to any matters, proceed duly to call a Meeting for the consideration of those matters on a day not later than forty-five days from the date of the deposit of the requisition, the Meeting may be called:</li> </ul>
	(i) by the requisitionists themselves; or



Title of Article	Article Number and contents
	<ul> <li>(ii) by such of the requisitionists as represent either a majority in value of the paid up share capital held by all of them or not less than one tenth of the paid-up share capital of the Company as is referred to in sub clauses (c) of clause (I) whichever is less.</li> </ul>
	PROVIDED THAT for the purpose of this sub-clause, the Board shall, in the case of a Meeting at which a resolution is to be proposed as a Special Resolution, be deemed not to have duly convened the Meeting if they do not give such notice thereof as is required by sub-section (2) of Section 114 of the Companies Act, 2013.
	<ul><li>(2) A meeting called under sub-clause (c) of clause (1) by requisitionists or any of them:</li></ul>
	<ul><li>(a) shall be called in the same manner as, nearly as possible, as that in which meeting is to be called by the Board; but</li></ul>
	<ul><li>(b) shall not be held after the expiration of three months from the date of deposit of the requisition.</li></ul>
	PROVIDED THAT nothing in sub-clause (b) shall be deemed to prevent a Meeting duly commenced before the expiry of the period of three months aforesaid, from adjourning to some days after the expiry of that period.
	(3) Where two or more Persons hold any Shares in the Company jointly; a requisition or a notice calling a Meeting signed by one or some only of them shall, for the purpose of this Article, have the same force and effect as if it has been signed by all of them.
	(4) Any reasonable expenses incurred by the requisitionists by reason of the failure of the Board to duly to call a Meeting shall be repaid to the requisitionists by the Company; and any sum repaid shall be retained by the Company out of any sums due or to become due from the Company by way of fees or other remuneration for their services to such of the Directors as were in default.
	103.
Length of notice of Meeting	<ol> <li>A General Meeting of the Company may be called by giving not less than twenty-one days notice in writing.</li> </ol>
	(2) A General Meeting may be called after giving shorter notice than that specified in clause (1) hereof, if consent is accorded thereto:
	<ul> <li>(i) In the case of Annual General Meeting by all the Members entitled to vote thereat; and</li> </ul>
	(ii) In the case of any other Meeting, by Members of the Company holding not less than ninety-five percent of such part of the paid up share capital of the Company as gives a right to vote at the Meeting.
	PROVIDED THAT where any Members of the Company are entitled to vote only on some resolution, or resolutions to be moved at a Meeting and not on the others, those Members shall be taken into account for the purposes of this clause in respect of the



Title of Article	Article Number and contents
	former resolutions and not in respect of the later.
	104.
Contents and manner of service of notice and persons	<ol> <li>Every notice of a Meeting of the Company shall specify the place and the day and hour of the Meeting and shall contain a statement of the business to be transacted thereat.</li> </ol>
on whom it is to be served	<ul><li>(2) Subject to the provisions of the Act notice of every General Meeting shall be given;</li></ul>
	<ul><li>(a) to every Member of the Company, in any manner authorized by Section 20 of the Companies Act, 2013;</li></ul>
	(b) to the persons entitled to a Share in consequence of the death or insolvency of a Member, by sending it through post in a prepaid letter addressed to them by name or by the title of representative of the deceased, or assignees of the insolvent, or by like description, at the address, if any in India supplied for the purpose by the persons claiming to be so entitled or until such an address has been so supplied, by giving the notice in any manner in which it might have been given if the death or insolvency had not occurred; and
	(c) to the Auditor or Auditors for the time being of the Company
	(3) Every notice convening a Meeting of the Company shall state with reasonable prominence that a Member entitled to attend and vote at the Meeting is entitled to appoint one or more proxies to attend and vote instead of himself and that a proxy need not be a Member of the Company.
	105.
Special and ordinary business and explanatory	<ul><li>(1) (a) In the case of an Annual General Meeting all business to be transacted at the Meeting shall be deemed special, with the exception of business relating to</li></ul>
statement	<ul><li>(i) the consideration of the accounts, balance sheet, the reports of the Board of Directors and Auditors;</li></ul>
	(ii) the declaration of dividend;
	(iii) the appointment of Directors in the place of those retiring; and
	(iv) the appointment of, and the fixing of the remuneration of the Auditors, and
	(b) In the case of any other meeting, all business shall be deemed special.
	(2) Where any items of business to be transacted at the Meeting of the Company are deemed to be special as aforesaid, there shall be annexed to the notice of the Meeting a statement setting out all material facts concerning each such item of business, including in particular the nature of the concern or interest,



Title of Article	Article Number and contents
	<ul> <li>if any, therein of every Director.</li> <li>PROVIDED THAT where any such item of special business at the Meeting of the Company relates to or affects, any other company, the extent of shareholding interest in that other company of every Director of the Company shall also be set out in the statement, if the extent of such shareholding interest is not less than twenty percent of the paid up-share capital of the other company.</li> <li>(3) Where any item of business consists of the according of approval to any document by the Meeting, the time and place where the document can be inspected shall be specified in the statement aforesaid.</li> </ul>
Omission to give notice not to invalidate proceedings	<b>106.</b> The accidental omission to give such notice as aforesaid to or non-receipt thereof by any Member or other person to whom it should be given, shall not invalidate the proceedings of any such Meeting.

### **MEETING OF MEMBERS**

Title of Article	Article Number and contents
Notice of business to be given	107. No General Meeting, Annual or Extra-Ordinary shall be competent to enter upon, discuss or transact any business which has not been mentioned in the notice or notices convening the Meeting.
Quorum	<b>108.</b> Five Members entitled to vote and present in person shall be quorum for General Meeting and no business shall be transacted at the General Meeting unless the quorum requisite is present at the commencement of the Meeting. A body corporate being a Member shall be deemed to be personally present if it is represented in accordance with Section 113 of the Companies Act, 2013. The President of India or the Governor of a State being a Member of the Company shall be deemed to be personally present if it is presented in accordance with Section 113 of the Companies Act, 2013.
If quorum not present when Meeting to be dissolved and when to be adjourned	<b>109.</b> If within half an hour from the time appointed for holding a Meeting of the Company, a quorum is not present, the Meeting, if called by or upon the requisition of the Members shall stand dissolved and in any other case the Meeting shall stand, adjourned to the same day in the next week or if that day is a public holiday until the next succeeding day which is not a public holiday, at the same time and place or to such other day and at such other time and place as the Board may determine. If at the adjourned meeting also, a quorum is not present within half an hour from the time appointed for holding the Meeting, the Members present shall be a quorum and may



Title of Article	Article Number and contents
	transact the business for which the Meeting was called.
	110.
Resolution passed at adjourned Meeting	Where a resolution is passed at an adjourned Meeting of the Company, the resolution for all purposes is treated as having been passed on the date on which it was in fact passed and shall not be deemed to have been passed on any earlier date.
	111.
Chairman of General Meeting.	At every General Meeting the Chair shall be taken by the Chairman of the Board of Directors. If at any Meeting, the Chairman of the Board of Directors is not present within ten minutes after the time appointed for holding the Meeting or though present, is unwilling to act as Chairman, the Vice Chairman of the Board of Directors would act as Chairman of the Meeting and if Vice Chairman of the Board of Directors is not present or, though present, is unwilling to act as Chairman, the Directors present may choose one of themselves to be a Chairman, and in default or their doing so or if no Directors shall be present and willing to take the Chair, then the Members present shall choose one of themselves, being a Member entitled to vote, to be Chairman.
	112.
Act for resolution sufficiently done or passed by Ordinary Resolution unless otherwise required	Any act or resolution which, under the provisions of these Articles or of the Act, is permitted or required to be done or passed by the Company in General Meeting shall be sufficiently done so or passed if effected by an Ordinary Resolution unless either the Act or the Articles specifically require such act to be done or resolution be passed by a Special Resolution.
	113.
Business confined to election of Chairman whilst the Chair is vacant	No business shall be discussed at any General Meeting except the election of a Chairman whilst the Chair is vacant.
	114.
Chairman may adjourn Meeting	(a) The Chairman may with the consent of Meeting at which a quorum is present and shall if so directed by the Meeting adjourn the Meeting from time to time and from place to place.
	(b) No business shall be transacted at any adjourned Meeting other than the business left unfinished at the Meeting from which the adjournment took place
	(c) When a Meeting is adjourned for thirty days or more notice of the adjourned Meeting shall be given as in the case of an original Meeting.
	(d) Save as aforesaid, it shall not be necessary to give any notice of an adjournment of or of the business to be transacted at any adjourned Meeting.



Title of Article	Article Number and contents
	115.
How questions are decided at Meetings	Every question submitted to a General Meeting shall be decided in the first instance by a show of hands unless the poll is demanded as provided in these Articles.
	116.
Chairman's declaration of result of voting on show of hands	A declaration by the Chairman of the Meeting that on a show of hands, a resolution has or has not been carried either unanimously or by a particular majority, and an entry to that effect in the book containing the minutes of the proceeding of the Company's General Meeting shall be conclusive evidence of the fact, without proof of the number or proportion of votes cast in favour of or against such resolution.
	117.
Demand of poll	Before or on the declaration of the result of the voting on any resolution on a show of hands a poll may be ordered to be taken by the Chairman of the Meeting on his own motion and shall be ordered to be taken by him on a demand made in that behalf by any Member or Members present in person or by proxy and holding Shares in the Company which confer a power to vote on the resolution not being less than one-tenth of the total voting power in respect of the resolution, or on which an aggregate sum of not less than fifty thousand rupees has been paid up. The demand for a poll may be withdrawn at any time by the Person or Persons who made the demand.
	118.
Time of taking poll	A poll demanded on a question of adjournment or election of a Chairman shall be taken forthwith. A poll demanded on any other question shall be taken at such time not being later than forty-eight hours from the time when the demand was made and in such manner and place as the Chairman of the Meeting may direct and the result of the poll shall be deemed to be the decision of the Meeting on the resolution on which the poll was taken.
	119.
Chairman's casting vote	In the case of equality of votes, the Chairman shall both on a show of hands and on a poll (if any) have a casting vote in addition to the vote or votes to which he may be entitled as a Member.
	120.
Appointment of scrutineers	Where a poll is to be taken, the Chairman of the Meeting shall appoint two scrutineers to scrutinise the vote given on the poll and to report thereon to him. One of the scrutineers so appointed shall always be a Member (not being an officer or employee of the Company) present at the Meeting, provided such a Member is available and willing to be appointed. The Chairman shall have power, at any time before the result of the poll is declared, to remove a scrutineer from office and fill vacancies in the office of the scrutineer arising from such removal or from any other cause.
	121.
Demand for poll not	The demand for a poll shall not prevent transaction of



Title of Article	Article Number and contents
to prevent transaction of other business	other business (except on the question of the election of the Chairman and of an adjournment) other than the question on which the poll has been demanded.
	122.
Special notice	Where by any provision contained in the Act or in these Articles, special notice is required for any resolution, the notice of the intention to move the resolution shall be given to the Company not less than fourteen days before the Meeting at which it is to be moved, exclusive of the day which the notice is served or deemed to be served on the day of the Meeting. The Company shall immediately after the notice of the intention to move any such resolution has been received by it, give its Members notice of the resolution in the same manner as it gives notice of the Meeting, or if that is not practicable shall give them notice thereof, either by advertisement in a newspaper having an appropriate circulation or in any other mode allowed by these presents not less than seven days before the Meeting.

## **VOTES OF MEMBERS**

Title of Article	Article Number and contents
	123.
Member paying money in advance not to be entitled to vote in respect thereof	A Member paying the whole or a part of the amount remaining unpaid on any Share held by him although no part of that amount has been called up, shall not be entitled to any voting rights in respect of moneys so paid by him until the same would but for such payment become presently payable.
	124.
Restriction on exercise of voting rights of Members who have not paid calls	No Member shall exercise any voting rights in respect of any Shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has exercised any right of lien.
	125.
Number of votes to which Member entitled	Subject to the provisions of Article 123, every Member of the Company holding any equity share capital and otherwise entitled to vote shall, on a show of hands when present in person (or being a body corporate present by a representative duly authorized) have one vote and on a poll, when present in person (including a body corporate by a duly authorized representative), or by an agent duly authorized under a Power of Attorney or by proxy, his voting right shall be in proportion to his share of the paid-up equity share capital of theCompany.
	Provided however, if any preference shareholder is present at any meeting of the Company, (save as provided in sub-section (2) of Section 47 of Companies Act, 2013) he shall have a right to vote only on resolutions before the Meeting which directly affect the rights attached to his preference shares.
	A Member is not prohibited from exercising his voting rights on the ground that he



Title of Article	Article Number and contents
	has not held his Shares or interest in the Company for any specified period preceding the date on which the vote is taken.
	126.
Votes of Members of unsound mind	A Member of unsound mind, or in respect of whom order has been made by any Court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian and any such committee or guardian may, on a poll, vote by proxy.
	127.
Votes of joint Members	If there be joint registered holders of any Shares, one of such persons may vote at any Meeting personally or by an agent duly authorized under a Power of Attorney or by proxy in respect of such Shares, as if he were solely entitled thereto but the proxy so appointed shall not have any right to speak at the Meeting, and if morethan one of such joint holders be present at any Meeting either personally or by agent or by proxy, that one of the said persons so present whose name appears higher on the Register of Members shall alone be entitled to speak and to vote in respect of such Shares, but the other holder(s) shall be entitled to vote in preference to a person present by an agent duly authorized under a Power of Attorney or by proxy although the name of such person present by agent or proxy stands first or higher in the Register of Members in respect of such Shares. Several executors or administrators of a deceased Member in whose name Shares stand shall for the purpose of these Articles be deemed joint holders thereof.
	128.
Representation of body corporate	<ul> <li>(a) A body corporate (whether a company within the meaning of the Act or not) may, if it is a Member or creditor of the Company (including a holder of Debentures) authorize such person as it thinks fit by a resolution of its Board of Directors or other governing body, to act as its representative at any Meeting of the Company or any class of shareholders of the Company or at any meeting of the creditors of the Company or Debenture-holders of the Company. A person authorized by resolutions aforesaid shall be entitled to exercise the same rights and powers (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise if it were an individual Member, shareholder, creditor or holder of Debentures of the Company. The production of a copy of the resolution referred to above certified by a Director or the Secretary of such body corporate before the commencement of the Meeting shall be accepted by the Company as sufficient evidence of the validity of the said representatives' appointment and his right to vote thereat.</li> <li>(b) Where the President of India or the Governor of a State is a Member of the Company, the President or as the case may be the Governor may appoint such person as he thinks fit to act as his representative at any Meeting of the Company or at any meeting of any class of shareholders of the Company and such a person shall be entitled to exercise the same rights and powers, including the right to vote by proxy, as the President, or as the case</li> </ul>



Title of Article	Article Number and contents
	129.
Votes in respects of deceased or insolvent Members	Any person entitled under the Transmission Article to transfer any Shares may vote at any General Meeting in respect thereof in the same manner as if he was the registered holder of such Shares; provided that at least forty-eight hours before the time of holding the Meeting or adjourned Meeting, as the case may be, at which he proposes to vote, he shall satisfy the Directors of the right to transfer such Shares and give such indemnity (if any) as the Directors may require unless the Directors shall have previously admitted his right to vote at such Meeting in respect thereof.
	130.
Voting in person or by proxy	Subject to the provisions of these Articles, votes may be given either personally or by proxy. A body corporate being a Member may vote either by a proxy or by a representative duly authorized in accordance with Section 105 of the Companies Act, 2013.
	131.
Rights of Members to use votes differently	On a poll taken at a Meeting of the Company a Member entitled to more than one vote or his proxy, or other persons entitled to vote for him, as the case may be, need not, if he votes, use all his votes or cast in the same way all the votes he uses
	132.
Proxies	Any Member of the Company entitled to attend and vote at a Meeting of the Company, shall be entitled to appoint another person (whether a Member or not) as his proxy to attend and vote instead of himself. PROVIDED that a proxy so appointed shall not have any right whatsoever to speak at the Meeting. Every notice convening a Meeting of the Company shall state that a Member entitled to attend and vote is entitled to appoint one or more proxies to attend and vote instead of himself, and that a proxy need not be a Member of the Company.
	133.
Proxy either for specified meeting or for a period	An instrument of proxy may appoint a proxy either for the purposes of a particular Meeting specified in the instrument and any adjournment thereof or it mayappoint a proxy for the purpose of every Meeting to be held before a date specified in the instrument and every adjournment of any such Meeting.
	134.
No proxy to vote on a show of hands	No proxy shall be entitled to vote by a show of hands.
	135.
Instrument of proxy when to be deposited	The instrument appointing a proxy and the Power of Attorney or authority (if any) under which it is signed or a notarially certified copy of that Power of Attorney or authority, shall be deposited at the Registered Office of the Company at least forty-eight hours before the time for holding the Meeting at which the person named in the instrument purposes to vote and in default the instrument of proxy shall not be treated as valid.



Title of Article	Article Number and contents
	136.
Form of Proxy	Every instrument of proxy whether for a specified Meeting or otherwise shall, as nearly as circumstances will admit, be in any of the forms as prescribed in the Companies Act, 2013, and signed by the appointer or his attorney duly authorized in writing or if the appointer is a body corporate, be under its seal or be signed by any officer or attorney duly authorized by it.
	137.
Validity of votes given by proxy notwithstanding revocation of authority	A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the principal, or revocation of the proxy or of any Power of Attorney under which such proxy was signed, or the transfer of the Share in respect of which the vote is given, provided that no intimation in writing of the death, insanity, revocation or transfer shall have been received by the Company at the Registered Office before the commencement of the Meeting or adjourned Meeting at which the proxy is used provided nevertheless that the Chairman of any Meeting shall be entitled to require such evidence as he may in his discretion think fit of the due execution of an instrument of proxy and of the same not having been revoked.
	138.
Time for objection to vote	No objection shall be made to the qualification of any voter or to the validity of a vote except at the Meeting or adjourned Meeting at which the vote objected to is given or tendered, and every vote, whether given personally or by proxy, not disallowed at such Meeting, shall be valid for all proposes and such objection made in due time shall be referred to the Chairman of the Meeting.
	139.
Chairman of any Meeting to be the judge of Validity of any value	The Chairman of any Meeting shall be the sole judge of the validity of every vote tendered at such Meeting. The Chairman present at the taking of a poll shall be the sole judge of the validity of every vote tendered at such poll. The decision of the Chairman shall be final and conclusive.
	140.
Custody of Instrument	If any such instrument of appointment is confined to the object of appointing at attorney or proxy for voting at Meetings of the Company, it shall remain permanently or for such time as the Directors may determine, in the custody of the Company. If such instrument embraces other objects, a copy thereof examined with the original shall be delivered to the Company to remain in the custody of the Company.

# DIRECTORS

Title of Article	Article Number and contents
	141.
Number of Directors	Until otherwise determined by a General Meeting of the Company and subject to the



Title of Article	Article Number and contents
	provisions of Section 149 of the Companies Act, 2013, the number of Directors shall not be less than three and not more than fifteen.
	142.
Appointment of Directors	The appointment of Directors of the Company shall be in accordance with the provisions of the Act and these Articles, to the extent applicable.
	143.
Debenture Directors	Any Trust Deed for securing Debentures may if so arranged, provide for the appointment, from time to time by the Trustees thereof or by the holders of Debentures, of some person to be a Director of the Company and may empower such Trustees or holder of Debentures, from time to time, to remove and re-appoint any Director so appointed. The Director appointed under this Article is herein referred to as "Debenture Director" and the term "Debenture Director" means the Director for the time being in office under this Article. The Debenture Director shall not be liable to retire by rotation or be removed by the Company. The Trust Deed may contain such ancillary provisions as may be agreed between the Company and the Trustees and all such provisions shall have effect notwithstanding any of the other provisions contained herein.
	144.
Nominee Director or Corporation Director	(a) Notwithstanding anything to the contrary contained in these Articles, so long as any moneys remain owing by the Company to any Finance Corporation or Credit Corporation or to any Financing company or body, (which corporation or body is hereinafter in this Article referred to as "the corporation") out of any loans granted or to be granted by them to the Company or so long as the corporation continue to hold Debentures in the Company by direct subscription or private placement, or so long as the Corporation holds Shares in the Company as a result of underwriting or direct subscription or so long as any liability of the Company arising out of any guarantee furnished by the Corporation on behalf of the Company remains outstanding, the Corporation shall have a right to appoint from time to time any person or persons as a Director, whole time or non-whole time (which Director or Directors is/are hereinafter referred to as "Nominee Director(s)") on the Board of the Company and to remove from such office any persons so appointed and to appoint any person or persons in his/their places.
	(b) The Board of Directors of the Company shall have no power to remove from office the Nominee Director(s). Such Nominee Director(s) shall not be required to hold any Share qualification in the Company. Further Nominee Director shall not be liable to retirement by rotation of Directors. Subject as aforesaid, the Nominee Directors(s) shall be entitled to the same rights and privileges and be subject to the obligations as any other Director of the Company.
	(c) The Nominee Director(s) so appointed shall hold the said office only so long as any moneys remain owing by the Company to the Corporation and the Nominee Director/s so appointed in exercise of the said power, shall



Title of Article	Article Number and contents
	<i>ipso facto</i> vacate such office immediately on the moneys owing by the Company to the Corporation being paid off.
	<ul><li>(d) The Nominee Director(s) appointed under this Article shall be entitled to receive all notices of and attend all General Meetings, Board Meetings and all the Meetings of the Committee of which the Nominee Director(s) is/are Member(s) as also the minutes of such Meetings. The Corporation shall also be entitled to receive all such notices and minutes.</li></ul>
	(e) The sitting fees in relation to such Nominee Director(s) shall also accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any other fees, commission, moneys or remuneration in any form is payable to the Nominee Director of the Company, such fees, commission, moneys and remuneration in relation to such Nominee Director(s) shall accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any expenses that may be incurred by the Corporation or such Nominee Director(s), in connection with their appointment or Directorship, shall also be paid or reimbursed by the Company to the Corporation or as the case may be to such Nominee Director/s provided that if any such Nominee Director/s is/are an officer(s) of the Corporation.
	Provided also that in the event of the Nominee Director(s) being appointed as Whole-time Director(s); such Nominee Director/s shall exercise such power and duties as may be approved by the lenders and have such rights as are usually exercised or available to a whole-time Director in the management of the affairs of Company. Such Nominee Director shall be entitled to receive such remuneration, fees, commission and moneys as may be approved by the Corporation(s) nominated by him.
	145.
Special Director	(a) In connection with any collaboration arrangement with any company or corporation or any firm or person for supply of technical know-how and/or machinery or technical advice the directors may authorize such company, corporation, firm or person herein-after in this clause referred to as "collaboration" to appoint from time to time any person as director of the company (hereinafter referred to as "special director") and may agree that such special director shall not be liable to retire by rotation and need not possess any qualification shares to qualify him for office of such director, so however that such special director shall hold office so long as such collaboration arrangement remains in force unless otherwise agreed upon between the Company and such collaborator under the collaboration arrangements or at any time thereafter.
	(b) The collaborators may at any time and from time to time remove any such special director appointed by it and may at the time of such removal and also in the case of death or resignation of the person so appointed, at any time appoint any other person as special director in his place and such appointment or removal shall be made in writing signed by such company or corporation or any partner or such person and shall be delivered to the



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	Company at its registered office.
	(c) It is clarified that every collaborator entitled to appoint a director under this article may appoint one such person as a director and so that if more then one collaborator is so entitled there may be at any time as may special directors as the collaborators eligible to make the appointment.
	146.
Limit on number of non-retiring Directors	The provisions of Articles 143, 144 and 145 are subject to the provisions of Section 152 of the Companies Act, 2013 and number of such Directors appointed shall not exceed in the aggregate one third of the total number of Directors for the time being in office.
	147.
Alternate Director	The Board may appoint, an Alternate Director recommended for such appointment by the Director (hereinafter in this Article called "the Original Director") to act for him during his absence for a period of not less than three months from the State in which the meetings of the Board are ordinarily held. Every such Alternate Director shall, subject to his giving to the Company an address in India at which notice may be served on him, be entitled to notice of meetings of Directors and to attend and vote as a Director and be counted for the purposes of a quorum and generally at such Meetings to have and exercise all the powers and duties and authorities of the Original Director. The Alternate Director returns to the State in which the meetings of the Board are ordinarily held and if the term of office of the Original Director is determined before he returns to as aforesaid, any provisions in the Act or in these Articles for automatic reappointment of retiring Director in default of another appointment shall apply to the Original Director and not the Alternate Director.
	148.
Directors may fill in vacancies	The Directors shall have power at any time and from time to time to appoint any person to be a Director to fill a casual vacancy. Such casual vacancy shall be filled by the Board of Directors at a meeting of the Board. Any person so appointed shall hold office only upto the date to which the Director in whose place he is appointed would have held office, if it had not been vacated as aforesaid. However, he shall then be eligible for re-election.
	149.
Additional Directors	Subject to the provisions of Section 161 of the Companies Act, 2013 the Directors shall have the power at any time and from time to time to appoint any other person to be a Director as an addition to the Board ("Additional Director") so that the total number of Directors shall not at any time exceed the maximum fixed by these Articles. Any person so appointed as an Additional Director to the Board shall hold his office only up to the date of the next Annual General Meeting and shall be eligible for election at such Meeting.
	150.
	to be a Director as an addition to the Board ("Additional Director") so that the total number of Directors shall not at any time exceed the maximum fixed by these Articles. Any person so appointed as an Additional Director to the Board shall hold his office only up to the date of the next Annual General Meeting and shall be eligible for election at such Meeting.



Title of Article	Article Number and contents
Qualification shares	A Director need not hold any qualification shares.
	151.
Directors' sitting fees	The fees payable to a Director for attending each Board meeting shall be such sum as may be fixed by the Board of Directors not exceeding such sum as may be prescribed by the Central Government for each of the meetings of the Board or a Committee thereof and adjournments thereto attended by him. The Directors, subject to the sanction of the Central Government (if any required) may be paid such higher fees as the Company in General Meeting shall from time to time determine.
	152.
Extra remuneration to Directors for special work	Subject to the provisions of Sections 188 and 197 of the Companies Act, 2013, if any Director, being willing, shall be called upon to perform extra services (which expression shall include work done by a Director as a Member of any Committee formed by the Directors or in relation to signing share certificate) or to make special exertions in going or residing or residing out of his usual place of residence or otherwise for any of the purposes of the Company, the Company may remunerate the Director so doing either by a fixed sum or otherwise as may be determined by the Director, and such remuneration may be either in addition to or in substitution for his share in the remuneration herein provided.
	Subject to the provisions of the Act, a Director who is neither in the whole time employment nor a Managing Director may be paid remuneration either:
	i. by way of monthly, quarterly or annual payment with the approval of the Central Government; or
	ii. by way of commission if the Company by a Special Resolution authorized such payment.
	153.
Traveling expenses incurred by Directors on Company's business	The Board of Directors may subject to the limitations provided by the Act allow and pay to any Director who attends a meeting of the Board of Directors or any Committee thereof or General Meeting of the Company or in connection with the business of the Company at a place other than his usual place of residence, for the purpose of attending a Meeting such sum as the Board may consider fair compensation for traveling, hotel, and other incidental expenses properly incurred by him in addition to his fees for attending such Meeting as above specified.
	154.
Director may act notwithstanding vacancy	The continuing Director or Directors may act notwithstanding any vacancy in their body, but if and so long as their number is reduced below the quorum fixed by these Articles for a meeting of the Board, the Director or Directors may act for the purpose of increasing the number of Directors or that fixed for the quorum or for summoning a General Meeting of the Company but for no other purposes.
	155.
Board resolution	(1) Subject to the provisions of Section 188 of the Companies Act, 2013,



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necessary for certain contracts	except with the consent of the Board of Directors of the Company, a Director of the Company or his relative, a firm in which such a Director or relative is partner, any other partner in such a firm or a private company of which the Director is a member or director, shall not enter into any contract with the Company:
	(a) For the sale, purchase or supply of goods, materials or services; or
	<ul><li>(b) for underwriting the subscription of any Share in or debentures of the Company;</li></ul>
	(c) nothing contained in clause (a) of sub-clause (1) shall affect:-
	<ul> <li>(i) the purchase of goods and materials from the Company, or the sale of goods and materials to the Company by any Director, relative, firm, partner or private company as aforesaid for cash at prevailing market prices; or</li> </ul>
	<ul> <li>(ii) any contract or contracts between the Company on one side and any such Director, relative, firm, partner or private company on the other for sale, purchase or supply of any goods, materials and services in which either the Company, or the Director, relative, firm, partner or private company, as the case may be regularly trades or does business.</li> </ul>
	<b>PROVIDED THAT</b> such contract or contracts do not relate to goods and materials the value of which, or services the cost of which, exceeds five thousand rupees in the aggregate in any year comprised in the period of the contract or contracts.
	(b) Notwithstanding any contained in sub-clause (1) hereof, a Director, relative, firm partner or private company as aforesaid may, in circumstances of urgent necessity, enter without obtaining the consent of the Board, into any contract with the Company for the sale, purchase or supply of any goods, materials or services even if the value of such goods or cost of such services exceeds rupees five thousand in the aggregate in any year comprised in the period of the contract; but in such a case the consent of the Board shall be obtained at a Meeting within three months of the date on which the contract was entered into.
	(c) Every consent of the Board required under this Article shall be accorded by a resolution passed at a meeting of the Board required under clause (1) and the same shall not be deemed to have been given within the meaning of that clause unless the consent is accorded before the contract is entered into or within three months of the data on which was entered into.
	(d) If consent is not accorded to any contract under this Article, anything done in pursuance of the contract will be voidable at the option of the Board.
	(e) The Directors, so contracting or being so interested shall not be liable to the Company for any profit realised by any such contract or the fiduciary relation



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	thereby established.
	156.
Disclosure to the Members of Directors' interest in contract appointing Managers, Managing Director	<ul> <li>When the Company:-</li> <li>(a) enters into a contract for the appointment of a Managing Director or Whole-time Director in which contract any Director of the Company is whether directly or indirectly, concerned or interested; or</li> <li>(b) varies any such contract already in existence and in which a Director is</li> </ul>
or Whole-time Director	concerned or interested as aforesaid, the provisions of Section 190 of the Companies Act, 2013 shall be complied with.
	157.
Directors of interest	(a) A Director of the Company who is in any way, whether directly or indirectly concerned or interested in a contract entered into or to be entered into by or on behalf of the Company shall disclose the nature of his concern or interest at a meeting of the Board in the manner provided in Section 184 of the Companies Act, 2013.
General notice of disclosure	(b) A general notice, given to the Board by the Director to the effect that he is a director or is a member of a specified body corporate or is a member of a specified firm under Sections 184 of the Companies Act, 2013 shall expire at the end of the financial year in which it shall be given but may be renewed for a further period of one financial year at a time by fresh notice given in the last month of the financial year in which it would have otherwise expired. No such general notice and no renewal thereof shall be of effect unless, either it is given at a meeting of the Board or the Director concerned takes reasonable steps to secure that is brought up and read at the first meeting of the Board after it is given.
Directors and Managing Director may contract with Company	158. Subject to the provisions of the Act the Directors (including a Managing Director and Whole time Director) shall not be disqualified by reason of his or their office as such from holding office under the Company or from contracting with the Company either as vendor, purchaser, lender, agent, broker, lessor or lessee or otherwise, nor shall any such contract or any contracts or arrangement entered into by or on behalf of the Company with any Director or with any company or partnership of or in which any Director shall be a member or otherwise interested be avoided nor shall any Director so contracting be liable to account to the Company for any profit realized by such contract or arrangement by reason only of such Director holding that office or of the fiduciary relation thereby established, but it is declared that the nature of his interest shall be disclosed as provided by Section 184 of the Companies Act, 2013 and in this respect all the provisions of Section 184 and 189 of the Companies Act, 2013 shall be duly observed and complied with.
Disqualification of	A person shall not be capable of being appointed as a Director of the Company if:-
	The person shall not be expande of being appointed as a Director of the company fil-



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the Director	(a) he has been found to be of unsound mind by a Court of competent jurisdiction and the finding is in force;
	(b) he is an undischarged insolvent;
	(c) he has applied to be adjudged an insolvent and his application is pending;
	<ul><li>(d) he has been convicted by a Court of any offence involving moral turpitude sentenced in respect thereof to imprisonment for not less than six months and a period of five years has not elapsed form the date of expiry of the sentence;</li></ul>
	(e) he has not paid any call in respect of Shares of the Company held by him whether alone or jointly with others and six months have lapsed from the last day fixed for the payment of the call; or
	<ul> <li>(f) an order disqualifying him for appointment as Director has been passed by a Court, unless the leave of the Court has been obtained for his appointment.</li> </ul>
	160.
Vacation of office	The office of Director shall become vacant if:-
by Directors	(a) he is found to be of unsound mind by a Court of competent jurisdiction; or
	(b) he applies to be adjudged an insolvent; or
	(c) he is adjudged an insolvent; or
	(d) he is convicted by a Court of any offence involving moral turpitude and sentenced in respect thereof to imprisonment for less than six months; or
	(e) he fails to pay any call in respect of Shares of the Company held by him, whether alone or jointly with others within six months from the last date fixed for the payment of the call unless the Central Government, by a notification in the Official Gazette removes the disqualification incurred by such failure; or
	(f) absents himself from three consecutive meetings of the Board of Directors, or from all meetings of the Board for a continuous period of three months, whichever is longer, without obtaining leave of absence from the Board; or
	(g) he (whether by himself or by any person for his benefit or on his account or any firm in which he is a partner or any private company of which he is a director), accepts a loan, or any guarantee or security for a loan, from the Company in contravention of Section 185 of the Companies Act, 2013; or
	<ul> <li>(h) he being in any way whether directly or indirectly concerned or interested in a contract or arrangement or proposed contract or arrangement, entered into or to be entered into by or on behalf of the Company fails to disclose the nature of his concern or interest at a meeting of the Board of Directors as required by Section 184 of the Companies Act, 2013; or</li> </ul>
	<ul> <li>(i) he is removed by an Ordinary Resolution of the Company before the expiry of his period of notice; or</li> </ul>



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	(j) if by notice in writing to the Company, he resigns his office, or
	<ul><li>(k) having been appointed as a Director by virtue of his holding any office or other employment in the Company, he ceases to hold such office or other employment in the Company.</li></ul>
	161.
Vacation of office by Directors (contd.)	Notwithstanding anything contained in sub-clauses (c), (d) and (i) of Article 160 hereof, the disqualification referred to in these clauses shall not take effect:
	(a) for thirty days from the date of the adjudication, sentence or order;
	(b) where any appeal or petition is preferred within thirty days aforesaid against the adjudication, sentence or conviction resulting in the sentence or order until the expiry of seven days from the date on which such appeal or petition is disposed of; or
	(c) where within the seven days aforesaid, any further appeal or petition is preferred in respect of the adjudication, sentence, conviction or order, and the appeal or petition, if allowed, would result in the removal of the disqualification, until such further appeal or petition is disposed of.
	162.
Removal of Directors	<ul> <li>(a) The Company may subject to the provisions of Section 169 and other applicable provisions of the Companies Act, 2013 and these Articles by Ordinary Resolution remove any Director not being a Director appointed by the Central Government in pursuance of Section 242 of the Companies Act, 2013 before the expiry of his period of office.</li> </ul>
	(b) Special Notice as provided by these Articles or Section 115 of the Companies Act, 2013 shall be required of any resolution to remove a Director under this Article or to appoint some other person in place of a Director so removed at the Meeting at which he is removed.
	(c) On receipt of notice of a resolution to remove a Director under this Article; the Company shall forthwith send a copy thereof to the Director concerned and the Director (whether or not he is a Member of a Company) shall be entitled to be heard on the resolution at the Meeting.
	<ul><li>(d) where notice is given of a resolution to remove a Director under this Article and the Director concerned makes with respect thereto representations in writing to the Company (not exceeding reasonable length) and requests their notification to Members of the Company, the Company shall, unless the representations are, received by it too late for it to do so:</li></ul>
	<ul><li>(i) in the notice of the resolution given to the Members of the Company state the fact of the representations having been made, and</li></ul>
	<ul><li>(ii) send a copy of the representations to every Member of the Company to whom notice of the Meeting is sent (before or after</li></ul>



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	the representations by the Company) and if a copy of the representations is not sent as aforesaid because they were received too late\or because of the Company's default, the Director may (without prejudice to his right to be heard orally) require that the representation shall be read out at the Meeting:
	<b>Provided</b> that copies of the representation need not be sent or read out at the Meeting if, on the application either of the Company or of any other person who claims to be aggrieved, the Court is satisfied that the rights concerned by this sub- clause are being abused to secure needless publicity for defamatory matter.
	(e) A vacancy created by theremoval of the Director under this Article may, if he had been appointed by the Company in General Meeting or by the Board, in pursuance of Article 153 or Section 161 of the Companies Act, 2013 be filled by the appointment of another Director in his place by the Meeting at which he is removed, provided special notice of the intended appointment has been given under clause (b) hereof. A Director so appointed shall hold office until the date upto which his predecessor would have held office if he had not been removed as aforesaid.
	(f) If the vacancy is not filled under sub-clause (e) hereof, it may be filled as a casual vacancy in accordance with the provisions, in so far as they are applicable of Article 148 or Section 161 of the Companies Act, 2013 and all the provisions of that Article and Section shall apply accordingly
	Provided that the Director who was removed from office under this Article shall not be re-appointed as a Director by the Board of Directors.
	(g) Nothing contained in this Article shall be taken:-
	<ul> <li>(i) as depriving a person removed hereunder of any compensation of damages payable to him in respect of the termination of his appointment as Director, or</li> </ul>
	<ul><li>(ii) as derogating from any power to remove a Director which may exist apart from this Article.</li></ul>
	163.
Interested Directors not to participate or vote in Board's proceedings	No Director shall as a Director take part in the discussion of or vote on any contract arrangement or proceedings entered into or to be entered into by or on behalf of the Company, if he is in any way, whether directly or indirectly, concerned or interested in such contract or arrangement, not shall his presence count for the purpose of forming a quorum at the time of any such discussion or voting, and if he does vote, his vote shallbe void.
	Provided however, that nothing herein contained shall apply to:-
	<ul> <li>(a) any contract of indemnity against any loss which the Directors, or any one or more of them, may suffer by reason of becoming or being sureties or a surety for the Company;</li> </ul>
	(b) any contract or arrangement entered into or to be entered into with a public



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	company or a private company which is a subsidiary of a public company in which the interest of the Director consists solely;
	(i) in his being:
	(a) a director of such company; and
	(b) the holder of not more than shares of such number of value therein as is requisite to qualify him for appointment as a director, thereof, he having been nominated as director by the company, or
	<ul><li>(ii) in his being a member holding not more than two percent of its paid-up share capital.</li></ul>
	164.
Director may be director ofcompaniespromot ed by the Company	A Director may be or become a director of any company promoted by the Company, or in which it may be interested as a vendor, shareholder, or otherwise and no such Director shall be accountable for any benefit received as director or shareholder of such company except in so far Section 197 or Section 188 of the Companies Act, 2013 may be applicable.

## **ROTATION AND APPOINTMENT OF DIRECTORS**

Title of Article	Article Number and contents
	165.
Rotation of	Not less than two third of the total number of Directors shall:
Directors	<ul><li>(a) Be persons whose period of the office is liable to termination by retirement by rotation and</li></ul>
	(b) Save as otherwise expressly provided in the Articles be appointed by the Company in General Meeting.
	166.
Retirement of Directors	Subject to the provisions of Articles 145 and 147, the non-retiring Directors should be appointed by the Board for such period or periods as it may in its discretion deem appropriate.
	167.
Retiring Directors	Subject to the provisions of Section 152 of the Companies Act, 2013 and Articles 143 to 154, at every Annual General Meeting of the Company, one-third or such of the Directors for the time being as are liable to retire by rotation; or if their number is not three or a multiple of three the number nearest to one-third shall retire from office. The Debenture Directors, Nominee Directors, Corporation Directors, Managing Directors if any, subject to Article 180, shall not be taken into account in determining the number of Directors to retire by rotation. In these Articles a "Retiring Director" means a



Title of Article	Article Number and contents
	Director retiring by rotation.
Appointment of Technical or Executive Directors	<ul> <li>168.</li> <li>(a) The Board of Directors shall have the right from time to time to appoint any person or persons as Technical Director or Executive Director/s and remove any such persons from time to time without assigning any reason whatsoever. A Technical Director or Executive Director shall not be required to hold any qualification shares and shall not be entitled to vote at any meeting of the Board of Directors.</li> <li>(b) Subject to the provisions of Section 161 of the Companies Act, 2013 if the office of any Director appointed by the Company in General Meeting vacated before his term of office will expire in the normal course, the resulting casual vacancy may in default of and subject to any regulation in the Articles of the Company be filled by the Board of Directors at the meeting of the Board and the Director so appointed shall hold office only up to the date up to which the Director in whose place he is appointed would have held office if had not been vacated as aforesaid.</li> </ul>
Ascertainment of Directors retiring by rotation and filling of vacancies	<b>169.</b> Subject to Section 152 of the Companies Act, 2013 the Directors retiring by rotation under Article 167 at every Annual General Meeting shall be those, who have been longest in office since their last appointment, but as between those who became Directors on the same day, those who are to retire shall in default of and subject to any agreement amongst themselves be determined by the lot.
Eligibility for re- election	<b>170.</b> A retiring Director shall be eligible for re-election and shall act as a Director throughout and till the conclusion of the Meeting at which he retires.
Company to fill vacancies	<ul><li>171.</li><li>At the General Meeting, at which a Director retires as aforesaid, the Company may fill up the vacancy by appointing the retiring Director or some other person thereto.</li><li>172.</li></ul>
Provision in default of appointment	<ul> <li>(a) If the place of retiring Director is not so filled up and the Meeting has not expressly resolved not to fill the vacancy, the Meeting shall stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday, till the next succeeding day which is not a public holiday, at the same time and place.</li> <li>(b) If at the adjourned Meeting also, the place of the retiring Director is not filled up and the Meeting also has not expressly resolved not to fill the vacancy, the retiring Director shall be deemed to have been re-appointed at the adjourned Meeting, unless: <ul> <li>(i) at that Meeting or the previous Meeting a resolution for the reappointment of such Director has been put to the Meeting and lost.</li> </ul> </li> </ul>



Title of Article	Article Number and contents
	(ii) the retiring Director has by a notice in writing addressed to the Company or its Board of Directors expressed his unwillingness to be so re-appointed.
	(iii) he is not qualified or is disqualified for appointment.
	<ul><li>(iv) a resolution, whether Special or Ordinary is required for his appointment or re-appointment by virtue of any provisions of the Act, or</li></ul>
	(v) section 162 of the Companies Act, 2013 is applicable to the case
	173.
Company may increase or reduce the number of Directors or remove any Director	Subject to the provisions of Section 149 and 152 of the Companies Act, 2013 the Company may by Ordinary Resolution from time to time, increase or reduce the number of Directors and may alter qualifications.
	174.
Appointment of Directors to be voted individually	(a) No motion, at any General Meeting of the Company shall be made for the appointment of two or more persons as Directors of the Company by a single resolution unless a resolution that it shall be so made has been first agreed to by the Meeting without any vote being given against it.
	(b) A resolution moved in contravention of clause (a) hereof shall be void, whether or not objection was taken at the time of its being so moved, provided where a resolution so moved has passed no provisions or the automatic re- appointment of retiring Directors in default of another appointment as therein before provided shall apply.
	(c) For the purposes of this Article, a motion for approving a person's appointment, or for nominating a person for appointment, shall be treated as a motion for his appointment.
	175.
Notice of candidature for office of Directors except in certain cases	(1) No person not being a retiring Director shall be eligible for election to the office of Director at any General Meeting unless he or some other Member intending to propose him has given at least fourteen days' notice in writing under his hand signifying his candidature for the office of a Director or the intention of such person to propose him as Director for that office as the case may be, along with a deposit of one lakh rupees or such higher amount as may be prescribed which shall be refunded to such person or, as the case may be, to such Member, if the person succeeds in getting elected as a Director or gets more than twenty-five per cent. of total valid votes cast either on show of hands or on poll on such resolution.
	(2) The Company shall inform its Members of the candidature of the



Title of Article	Article Number and contents
	person for the office of Director or the intention, of a Member to propose such person as candidate for that office in such manner as may be prescribed.
	(3) Every person (other than Director retiring by rotation or otherwise or a person who has left at the office of the Company a notice under Section 160 of the Companies Act, 2013 signifying his candidature for the office of a Director) proposed as a candidate for the office a Director shall sign and file with the Company his consent in writing to act as a Director, if appointed.
	(4) A person other than:
	(a) a Director appointed after retirement by rotation or immediately on the expiry of his term of office, or
	<ul> <li>(b) an Additional or Alternate Director or a person filling a casual vacancy in the office of a Director under Section 161 of the Companies Act, 2013 appointed as a Director or re-appointed as an additional or alternate Director, immediately on the expiry of his term of office</li> </ul>
	shall not act as a Director of the Company unless he has within thirty days of his appointment signed and filled with the Registrar his consent in writing to act as such Director.
Disclosure by Directors of their holdings of their Shares and debentures of the Company	<b>176.</b> Every Director and every person deemed to be Director of the Company by virtue of Section 170 of the Companies Act, 2013 shall give notice to the Company of such matters relating to himself as may be necessary for the purpose of enabling the Company to comply with the provisions of that Section. Any such notice shall be given in writing and if it is not given at a meeting of the Board the person giving the notice shall take all reasonable steps to secure that it is brought up and read at the next meeting of the Board after it is given.
Votes of Body Corporate	177. A body corporate, whether a company within the meaning of the Act or not, which is a member of the Company, may by resolution of its Board of Directors or other governing body, authorize such person as it thinks fit to act as its representative at any meeting of the company or at any meeting of any class of members of the company and the persons so authorized shall be entitled to exercise the same rights and power (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise as if it were an individual member of the company and the production of a copy of the Minutes of such resolution certified by a director or the copy of the Minutes of such resolution certified by a Director or the Secretary of such body corporate as being a true copy of the Minutes of such resolution shall be accepted as sufficient evidence of the validity of the said representative's appointment and of his right to vote.



#### MANAGING DIRECTOR

Title of Article	Article Number and contents
	178.
Powers to appoint Managing Director	Subject to the provisions of Section 196 and 203 of the Companies Act, 2013 the Board may, from time to time, appoint one or more Directors to be Managing Director or Managing Directors or Whole-time Directors of the Company, for a fixed term not exceeding five years as to the period for which he is or they are to hold such office, and may, from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.
	(a) The Managing Director shall perform such functions and exercise such powers as are delegated to him by the Board of Directors of the Company in accordance with the provisions of the Companies Act, 2013 and Companies Act, 1956, to the extent applicable.
	(b) Subject to the provisions of Section 152 of the Companies Act, 2013 the Managing Director shall not be, while he continues to hold that office, subject to retirement by rotation.
	179.
Remuneration of Managing Director	Subject to the provisions of Sections 196 and 197 of the Companies Act, 2013 a Managing Director shall, in addition to any remuneration that might be payable to him as a Director of the Company under these Articles, receive such remuneration as may from time to time be approved by the Company.
	180.
Special position of Managing Director	Subject to any contract between him and the Company, a Managing or Whole-time Director shall not, while he continues to hold that office, be subject to retirement by rotation and he shall not be reckoned as a Director for the purpose of determining the rotation of retirement of Directors or in fixing the number of Directors to retire but (subject to the provision of any contract between him and the Company), he shall be subject to the same provisions as to resignation and removal as the Directors of the Company and shall, <i>ipso facto</i> and immediately, cease to be a Managing Director if he ceases to hold the office of Director from any cause.
	181.
Powers of Managing Director	The Director may from time to time entrust to and confer upon a Managing Director or Whole-time Director for the time being such of the powers exercisable under these provisions by the Directors, as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions, as they think expedient and they may confer such powers either collaterally with or to the exclusion of and in substitution for all or any of the powers of the Directors in that behalf and from time to time, revoke, withdraw, alter, or vary all or any of such powers.
	182.



Title of Article	Article Number and contents
	The Company's General Meeting may also from time to time appoint any Managing Director or Managing Directors or Whole-time Director or Whole-time Directors of the Company and may exercise all the powers referred to in these Articles.
	<b>183.</b> Receipts signed by the Managing Director for any moneys, goods or property received in the yound course of huginess of the Company or for any money, goods or property received
	in the usual course of business of the Company or for any money, goods, or property lent to or belonging to the Company shall be an official discharge on behalf of and against the Company for the money, funds or property which in such receipts shall be acknowledged to be received and the persons paying such moneys shall not be bound to see to the application or be answerable for any misapplication thereof. The Managing Director shall also have the power to sign, accept and endorse cheques on behalf of the Company.
	184.
	The Managing Director shall be entitled to sub-delegate (with the sanction of the Directors where necessary) all or any of the powers, authorities and discretions for the time being vested in him in particular from time to time by the appointment of any attorney or attorneys for the management and transaction of the affairs of the Company in any specified locality in such manner as they may think fit.
	185.
	Notwithstanding anything contained in these Articles, the Managing Director is expressly allowed generally to work for and contract with the Company and especially to do the work of Managing Director and also to do any work for the Company upon such terms and conditions and for such remuneration (subject to the provisions of the Act) as may from time to time be agreed between him and the Directors of the Company.
	186.
Appointment and powers of Manager	The Board may, from time to time, appoint any person as Manager (under Section 2(53) of the Companies Act, 2013) to manage the affairs of the Company. The Board may from time to time entrust to and confer upon a Manager such of the powers exercisable under these Articles by the Directors, as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions as they think expedient.

## WHOLE TIME DIRECTOR

Title of Article	Article Number and contents
	187.
Power to appoint Whole-Time Director and/or Whole-time	Subject to the provisions of the Act and of these Articles, the Board may from time to time with such sanction of the Central Government as may be required by law appoint one or more of its Director/s or other person/s as Whole-Time Director or Whole-Time Directors of the Company out of the Directors/persons nominated under Article only
	either for a fixed term that the Board may determine or permanently for life time upon



Directors	such terms and conditions as the Board may determine and thinks fit. The Board may by ordinary resolution and/or an agreement/s vest in such Whole-Time Director or Whole Time Directors such of the powers, authorities and functions hereby vested in the Board generally as it thinks fit and such powers may be made exercisable and for such period or periods and upon such conditions and subject to such restrictions as it may be determined or specified by the Board and the Board has the powers to revoke, withdraw, alter or vary all or any of such powers and/or remove or dismiss him or them and appoint another or others in his or their place or places again out of the Directors/persons nominated under Article 188 only. The Whole Time Director or Whole Time Directors will be entitled for remuneration as may be fixed and determined by the Board from time to time either by way of ordinary resolution or a Court act/s or an agreement/s under such terms not expressly prohibited by the Act.
To what provisions Whole time Directors shall subject	<b>188.</b> Subject to the provisions of Section 152 of the Companies Act, 2013 and these Articles, a Whole Time Director or Whole Time Directors shall not, while he/they continue to hold that office, be liable to retirement by rotation but (subject to the provisions of any contract between him/they and the Company) he/they shall be subject to the same provision as to resignation and removal as the other Directors and he/they shall <i>ipso facto</i> and immediately ceases or otherwise cease to hold the office of Director/s for any reason whatsoever save that if he/they shall vacate office whether by retirement, by rotation or otherwise under the provisions of the Act in any Annual General Meeting and shall be re-appointed as a Director or Directors at the same meeting he/they shall not by reason only of such vacation, cease to be a Whole Time Directors.
Seniority of Whole Time Director and Managing Director	<b>189.</b> If at any time the total number of Managing Directors and Whole Time Directors is more than one-third who shall retire shall be determined by and in accordance with their respective seniorities. For the purpose of this Article, the seniorities of the Whole Time Directors and Managing Directors shall be determined by the date of their respective appointments as Whole Time Directors and Managing Directors of the Company.

#### PROCEEDINGS OF THE BOARD OF DIRECTORS

Title of Article	Article Number and contents
	190.
Meeting of Directors	The Directors may meet together as a Board for the dispatch of business from time to time, and unless the Central Government by virtue of the provisions of Section 173 of the Companies Act, 2013 allow otherwise, Directors shall so meet at least once in every three months and at least four such Meetings shall be held in every year. The Directors may adjourn and otherwise regulate their Meetings as they think fit. The provisions of this Article shall not be deemed to have been contravened merely by reason of the fact that the meeting of the Board which had been called in compliance with the terms of this Article could not be held for want of a quorum.
	191.



Title of Article	Article Number and contents
Quorum	<ul> <li>(a) Subject to Section 174 of the Companies Act, 2013 the quorum for a meeting of the Board of Directors shall be one-third of its total strength (excluding Directors, if any, whose place may be vacant at the time and any fraction contained in that one third being rounded off as one) or two Directors whichever is higher.</li> </ul>
	PROVIDED that where at any time the number of interested Directors at any meeting exceeds or is equal to two-third of the Total Strength, the number of the remaining Directors that is to say, the number of directors who are not interested present at the Meeting being not less than two shall be, the quorum during such time.
	(b) For the purpose of clause (a)
	<ul> <li>(i) "Total Strength" means total strength of the Board of Directors of the Company determined in pursuance of the Act after deducting there from number of the Directors if any, whose places may be vacant at the time, and</li> </ul>
	(ii) "Interested Directors" mean any Directors whose presence cannot by reason of any provisions in the Act count for the purpose of forming a quorum at a meeting of the Board at the time of the discussion or vote on any matter.
	192.
Procedure when Meeting adjourned for want of quorum	If a meeting of the Board could not be held for want of quorum then, the Meeting shall automatically stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday, till thenext succeeding day which is not a public holiday at the same time and place, unless otherwise adjourned to a specific date, time and place.
	193.
Chairman of Meeting	The Chairman of the Board of Directors shall be the Chairman of the meetings of Directors, provided that if the Chairman of the Board of Directors is not present within five minutes after the appointed time for holding the same, meeting of the Director shall choose one of their members to be Chairman of such Meeting.
	194.
Question at Board meeting how decided	Subject to the provisions of Section 203 of the Companies Act, 2013 questions arising at any meeting of the Board shall be decided by a majority of votes, and in case of any equality of votes, the Chairman shall have a second or casting vote.
	195.
Powers of Board meeting	A meeting of the Board of Directors at which a quorum is present shall be competent to exercise all or any of the authorities, powers and discretions which by or under the Act, or the Articles for the time being of the Company which are vested in or exercisable by the Board of Directors generally.
	196.
Directors may	The Board of Directors may subject to the provisions of Section 179 and other



Title of Article	Article Number and contents
appoint Committee	relevant provisions of the Companies Act, 2013 and of these Articles delegate any of the powers other than the powers to make calls and to issue debentures to such Committee or Committees and may from time to time revoke and discharge any such Committee of the Board, either wholly or in part and either as to the persons or purposes, but every Committee of the Board so formed shall in exercise of the powers so delegated conform to any regulation(s) that may from time to time be imposed on it by the Board of Directors. All acts done by any such Committee of the Board in conformity with such regulations and in fulfillment of the purpose of their appointments, but not otherwise, shall have the like force and effect, as if done by the Board.
	197.
Meeting of the Committee how to be governed	The meetings and proceedings of any such Committee of the Board consisting of two or moremembers shall be governed by the provisions hereincontained for regulating the meetings and proceedingsof the Directors, so far as the same are applicable thereto and are not superseded by any regulations made by the Directors under the last preceding article. Quorum for the Committee meetings shall be two.
	198.
Circular resolution	<ul> <li>(a) A resolution passed by circulation without a meeting of the Board or a Committee of the Board appointed under Article 197 shall subject to the provisions of sub-clause (b) hereof and the Act, be as valid and effectual as the resolution duly passed at a meeting of Directors or of a Committee duly called and held.</li> <li>(b) A resolution shall be deemed to have been duly passed by the Board or by a</li> </ul>
	(b) A resolution shall be deemed to have been duly passed by the Board or by a Committee thereof by circulation if the resolution has been circulated in draft together with necessary papers if any to all the Directors, or to all the members of the Committee, then in India (not being less in number than the quorum fixed for a meeting of the Board or Committee as the case may be) and to all other Directors or members of the Committee at their usual addresses in India or to such other addresses outside India specified by any such Directors or members of the Committee, as are then in India, or by a majority of such of them as are entitled to vote on the resolution.
	199.
Acts of Board or Committee valid notwithstanding defect in appointment	All acts done by any meeting of the Board or by a Committee of the Board or by any person acting as a Director shall, notwithstanding that it shall afterwards be discovered; that there was some defect in the appointment of one or more of such Directors or any person acting as aforesaid; or that they or any of them were disqualified or had vacated office or that the appointment of any of them is deemed to be terminated by virtue of any provision contained in the Act or in these Articles, be as valid as if every such person had been duly appointed and was qualified to be a Director; provided nothing in the Article shall be deemed to give validity to acts done by a Director after his appointment has been shown to the Company to be invalid or to have terminated.



## POWERS OF THE BOARD

Title of Article	Article Number and contents
	200.
General powers of management vested in the Board of Directors	The Board may exercise all such powers of the Company and do all such acts and things as are not, by the Act, or any other Act or by the Memorandum or by the Articles of the Company required to be exercised by the Company in General Meeting, subject nevertheless to these Articles, to the provisions of the Act, or any other Act and to such regulations being not inconsistent with the aforesaid Articles, as may be prescribed by the Company in General Meeting but no regulation made by the Company in General Meeting shall invalidate any prior act of the Board which would have been valid if that regulation had not been made.
	Provided that the Board shall not, except with the consent of the Company in General Meeting :-
	<ul> <li>(a) sell, lease or otherwise dispose of the whole, or substantially the whole, of the undertaking of the Company, or where the Company owns more than one undertaking of the whole, or substantially the whole, of any such undertaking;</li> </ul>
	(b) remit, or give time for the repayment of, any debt due by a Director,
	<ul><li>(c) invest otherwise than in trust securities the amount of compensation received by the Company in respect of the compulsory acquisition or any such undertaking as is referred to in clause (a) or of any premises or properties used for any such undertaking and without which it cannot be carried on or can be carried on only with difficulty or only after a considerable time;</li></ul>
	<ul><li>(d) borrow moneys where the moneys to be borrowed together with the moneys already borrowed by the Company (apart from temporary loans obtained from the Company's bankers in the ordinary course of business), will exceed the aggregate of the paid-up capital of the Company and its free reserves that is to say, reserves not set apart for any specific purpose;</li></ul>
	(e) contribute to charitable and other funds not directly relating to the business of the Company or the welfare of its employees, any amounts the aggregate of which will, in any financial year, exceed fifty thousand rupees or five per cent of its average net profits as determined in accordance with the provisions of Section 349 and 350 of the Act during the three financial years immediately preceding whichever is greater, provided that the Company in the General Meeting or the Board of Directors shall not contribute any amount to any political party or for any political purposes to any individual or body;
	<ul> <li>(i) Provided that in respect of the matter referred to in clause (d) and clause (e) such consent shall be obtained by a resolution of the Company which shall specify the total amount upto which moneys may be borrowed by the Board under clause (d) of as the case may be total amount which may be contributed to charitable or other funds in a financial year under clause (e)</li> </ul>
	<ul><li>(ii) Provided further that the expression "temporary loans" in clause (d) above shall mean loans repayable on demand or within six months from the date of the loan such as short term cash credit arrangements,</li></ul>



Title of Article	Article Number and contents
	the discounting of bills and the issue of other short term loans of a seasonal character, but does not include loans raised for the purpose of financing expenditure of a capital nature.
	201.
Certain powers to be exercised by the Board only at Meetings	<ol> <li>Without derogating from the powers vested in the Board of Directors under these Articles, the Board shall exercise the following powers on behalf of the Company and they shall do so only by means of resolutions passed at the meeting of the Board;</li> </ol>
	<ul><li>(a) the power to make calls, on shareholders in respect of money unpaid on their Shares,</li></ul>
	(b) the power to issue Debentures,
	(c) the power to borrow moneys otherwise than on Debentures,
	(d) the power to invest the funds of the Company, and
	(e) the power to make loans
	Provided that the Board may, by resolution passed at a Meeting, delegate to any Committee of Directors, the Managing Director, the Manager or any other principal officer of the Company, the powers specified in sub-clause (c),(d) and (e) to the extent specified below.
	(2) Every resolution delegating the power referred to in sub-clause (1)(c) above shall specify the total amount outstanding at any one time, upto which moneys may be borrowed by the delegate.
	(3) Every resolution delegating the power referred to in sub-clause (1)(d) above shall specify the total amount upto which the funds of the Company may be invested, and the nature of the investments which may be made by the delegate.
	(4) Every resolution delegating the power referred to in sub-clause (1)(e) above shall specify the total amount upto which loans may be made and the maximum amount of loans which may be made for each such purpose in individual cases.
	202.
Certain powers of the Board	Without prejudice to the general powers conferred by the last preceding Article and so as not in any way to limit or restrict those powers, and without prejudice to the other powers conferred by these Articles, but subject to the restrictions contained in the last preceding Article, it is hereby declared that the Directors shall have the following powers, that is to say, power:
	<ol> <li>To pay the cost, charges and expenses preliminary and incidental to the promotion, formation, establishment and registration of the Company.</li> </ol>
	(2) To pay and charge to the capital account of the Company any commission or interest lawfully payable thereon under the provisions of Sections 76 and 208



Title of Article	Article Number and contents
	of the Act.
	(3) Subject to Section 292 and 297 and other provisions applicable of the Act to purchase or otherwise acquire for the Company any property, right or privileges which the Company is authorized to acquire, at or for such price or consideration and generally on such terms and conditions as they may think fit and in any such purchase or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory.
	(4) At their discretion and subject to the provisions of the Act to pay for any property, rights or privileges acquired by or services rendered to the Company, either wholly or partially in cash or in share, bonds, debentures, mortgages, or other securities of the Company, and any such Shares may be issued either as fully paid-up or with such amount credited as paid-up thereon as may be agreed upon and any such bonds, debentures, mortgages or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged.
	(5) To secure the fulfillment of any contracts or engagement entered into by the Company by mortgage or charge of all or any of the property of the Company and its uncalled capital for the time being or in such manner as they may think fit.
	(6) To accept from any Member, as far as may be permissible by law to a surrender of his Shares or any part thereof, on such terms and conditions as shall be agreed.
	(7) To appoint any person to accept and hold in trust for the Company any property belonging to the Company, in which it is interested, or for any other purpose and to execute and do all such deeds and things as may be required in relation to any trust, and to provide for the remuneration of such trustee or trustees.
	(8) To institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its officers or otherwise concerning the affairs of the Company, and also to compound and allow time for payment or satisfaction of any debts due and of any claim or demands by or against the Company and to refer any differences to arbitration and observe and perform any awards made thereon either according to Indian law or according to foreign law and either in India or abroad and to observe and perform or challenge any award made thereon.
	(9) To act on behalf of the Company in all matters relating to bankruptcy and insolvency, winding up and liquidation of companies.
	(10) To make and give receipts, releases and other discharges for moneys payable to the Company and for the claims and demands of the Company.
	(11) Subject to the provisions of Sections 291, 292, 295, 370, 372 and all other applicable provisions of the Act, to invest and deal with any moneys of the Company not immediately required for the purpose thereof upon such security (not being Shares of this Company), or without security and in such manner as they may think fit and from time to time vary or realise such investments.



Save as provided in Section 49 of the Act, all investments shall be made and held in the Company's own name.
(12) To execute in the name and on behalf of the Company, in favour of any Director or other person who may incur or be about to incur any personal liability whether as principal or surety, for the benefit of the Company, such mortgages of the Company's property (present and future) as they think fit, and any such mortgage may contain a power of sale and such other powers, provisions, covenants and agreements as shall be agreed upon.
(13) To open bank account and to determine from time to time who shall be entitled to sign, on the Company's behalf, bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and documents and to give the necessary authority for such purpose.
(14) To distribute by way of bonus amongst the staff of the Company a Share or Shares in the profits of the Company and to give to any Director, officer or other person employed by the Company a commission on the profits of any particular business or transaction and to charge such bonus or commission as a part of the working expenses of the Company.
(15) To provide for the welfare of Directors or ex-Directors or employees or ex- employees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing, to provide other associations, institutions, funds or trusts and by providing or subscribing or contributing towards place of instruction and recreation, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit and subject to the provision of Section 293(1)(e) of the Act, to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or other institutions or object which shall have any moral or other claim to support or aid by the Company, either by reason of locality of operation, or of the public and general utility or otherwise.
(16) Before recommending any dividend, to set aside out of the profits of the Company such sums as they may think proper for depreciation or to depreciation fund, or to an insurance fund, or as reserve fund or any special fund to meet contingencies or to repay redeemable preference shares or debentures or debenture stock, or for special dividends or for equalising dividends or for repairing, improving, extending and maintaining any of the property of the Company and for such other purposes (including the purpose referred to in the preceding clause), as the Board may in their absolute discretion, think conducive to the interest of the Company and subject to Section 292 of the Act, to invest several sums so set aside or so much thereof as required to be invested, upon such investments (other than Shares of the Company) as they may think fit, and from time to time to deal with and vary such investments and dispose of and apply and expend all or any such part thereof for the benefit of the Company, in such a manner and for such purposes as the Board in their absolute discretion, think conducive to the



Title of Article	Article Number and contents
	apply or upon which they expend the same or any part thereof or upon which the capital moneys of the Company might rightly be applied or expended; and to divide the general reserve or reserve fund into such special funds as the Board may think fit with full power to transfer the whole or any portion of reserve fund or division of a reserve fund and with full power to employ the assets constituting all or any of the above funds, including the depreciation fund, in the business of the Company or in the purchase or repayment of redeemable preference shares or debentures or debenture stock, and without being bound to keep the same separate from the other assets and without being bound to pay interest on the same with power however, to the Board at their discretion to pay or allow to the credit of such funds interest at such rate as the Board may think proper.
	(17) To appoint, and at their discretion, remove or suspend, such general managers, managers, secretaries, assistants, supervisors, scientists, technicians, engineers, consultants, legal, medical or economic advisors, research workers, laborers, clerks, agents and servants for permanent, temporary or special services as they may from time to time think fit and to determine their powers and duties, and fix their salaries or emoluments or remuneration, and to require security in such instances and to such amount as they may think fit. And also from time to time to provide for the management and transaction of the affairs of the Company in any specified locality in India or elsewhere in such manner as they think and the provisions contained in the four next following sub-clauses shall be without prejudice to the general powers conferred by this sub-clause.
	(18) To appoint or authorize appointment of officers, clerks and servants for permanent or temporary or special services as the Board may from time to time think fit and to determine their powers and duties and to fix their salaries and emoluments and to require securities in such instances and of such amounts as the Board may think fit and to remove or suspend any such officers, clerks and servants. Provided further that the Board may delegate matters relating to allocation of duties, functions, reporting etc. of such persons to the Managing Director or Manager.
	(19) From time to time and at any time to establish any local Board for managing any of the affairs of the Company in any specified locality in India or elsewhere and to appoint any person to be members of such local Boards, and to fix their remuneration or salaries or emoluments.
	(20) Subject to Section 292 of the Act, from time to time and at any time to delegate to any person so appointed any of the powers, authorities and discretions for the time being vested in the Board, other than their power to make calls or to make loans or borrow money, and to authorize the members for the time being of any such local Board, or any of them to fill up any vacancies therein and to act notwithstanding vacancies, and any such appointment or delegation may be made on such terms and subject to such terms and subject to such conditions as the Board may think fit, and Board may at any time remove any person so appointed, and may annul or vary any such delegation.
	(21) At any time and from time to time by Power of Attorney under the Seal of the



Title of Article	Article Number and contents
	Company, to appoint any person or person to be the Attorney or Attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under these presents and subject to the provisions of Section 292 of the Act) and for such period and subject to such conditions as the Board may from time to time think fit; and any such appointment may (if the Board thinks fit) be made in favour of any company, or the shareholders, directors, nominees, or managers of any company or firm or otherwise in favour of any fluctuating body of persons whether nominated directly or indirectly by the Board and such Power of Attorney may contain such powers for the protection or convenience of persons dealing with such Attorneys as the Board may think fit, and may contain powers enabling any such delegates or attorneys as aforesaid to sub- delegate all or any of the powers authorities and discretions for the time being vested in them.
	(22) Subject to Sections 294 and 297 and other applicable provisions of the Act, for or in relation to any of the matters aforesaid or, otherwise for the purposes of the Company to enter into all such negotiations and contracts and rescind and vary all such contracts, and execute and do all such acts, deeds and things in the name and on behalf of the Company as they may consider expedient.
	(23) From time to time to make, vary and repeal bye-laws for the regulations of the business of the Company, its officers and servants.
	(24) To purchase or otherwise acquire any land, buildings, machinery, premises, hereditaments, property, effects, assets, rights, credits, royalties, business and goodwill of any joint stock company carrying on the business which the Company is authorized to carry on in any part of India.
	(25) To purchase, take on lease, for any term or terms of years, or otherwise acquire any factories or any land or lands, with or without buildings and out-houses thereon, situated in any part of India, at such price or rent and under and subject to such terms and conditions as the Directors may think fit. And in any such purchase, lease or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory.
	(26) To insure and keep insured against loss or damage by fire or otherwise for such period and to such extent as it may think proper all or any part of the buildings, machinery, goods, stores, produce and other movable property of the Company, either separately or co jointly, also to insure all or any portion of the goods, produce, machinery and other articles imported or exported-by the Company and to sell, assign, surrender or discontinue any policies of assurance effected in pursuance of this power.
	(27) To purchase or otherwise acquire or obtain license for the use of and to sell, exchange or grant license for the use of any trade mark, patent, invention or technical know-how.
	(28) To sell from time to time any articles, materials, machinery, plants, stores and other articles and thing belonging to the Company as the Board may think proper and to manufacture, prepare and sell waste and by-products.



Title of Article	Article Number and contents
	(29) From time to time to extend the business and undertaking of the Company by adding, altering or enlarging all or any of the buildings, factories, workshops, premises, plant and machinery, for the time being the property of or in the possession of the Company, or by erecting new or additional buildings, and to expend such sum of money for the purpose aforesaid or any of them as they be thought necessary or expedient.
	(30) To undertake on behalf of the Company any payment of rents and the performance of the covenants, conditions and agreements contained in or reserved by any lease that may be granted or assigned to or otherwise acquired by the Company and to purchase the reversion or reversions, and otherwise to acquire on freehold sample of all or any of the lands of the Company for the time being held under lease or for an estate less than freehold estate.
	(31) To improve, manage, develop, exchange, lease, sell, resell and re-purchase, dispose off, deal or otherwise turn to account, any property (movable or immovable) or any rights or privileges belonging to or at the disposal of the Company or in which the Company is interested.
	(32) To let, sell or otherwise dispose of subject to the provisions of Section 293 of the Act and of the other Articles any property of the Company, either absolutely or conditionally and in such manner and upon such terms and conditions in all respects as it thinks fit and to accept payment in satisfaction for the same in cash or otherwise as it thinks fit.
	(33) Generally subject to the provisions of the Act and these Articles, to delegate the powers/authorities and discretions vested in the Directors to any person(s), firm, company or fluctuating body of persons as aforesaid.
	(34) To comply with the requirements of any local law which in their opinion it shall in the interest of the Company be necessary or expedient to comply with.

### MANAGEMENT

Title of Article	Article Number and contents
	203.
Appointment of different	The Company shall have the following whole-time key managerial personnel,
categories of Key	( <i>i</i> ) managing director, or Chief Executive Officer or manager and in their absence,
managerial personnel	a whole-time director;
	(ii) company secretary; and
	(iii) Chief Financial Officer



## MINUTES

Title of Article	Article Number and contents
	204.
Minutes to be made	(1) The Company shall cause minutes of all proceedings of General Meeting and of all proceedings of every meeting of the Board of Directors or every Committee thereof within thirty days of the conclusion of every such meeting concerned by making entries thereof in books kept for that purpose with their pages consecutively numbered.
	(2) Each page of every such books shall be initialed or signed and the last page of the record of proceedings of each Meeting in such books shall be dated and signed:
	<ul> <li>(a) in the case of minutes of proceedings of a meeting of Board or of a Committee thereof by the Chairman of the said meeting or the Chairman of the next succeeding meeting.</li> </ul>
	(b) in the case of minutes of proceeding of the General Meeting, by the Chairman of the said meeting within the aforesaid period of thirty days or in the event of the death or inability of that Chairman within that period by a Director duly authorized by the Board for the purpose.
	205.
Minutes to be evidence of the proceeds	(a) The minutes of proceedings of every General Meeting and of the proceedings of every meeting of the Board or every Committee kept in accordance with the provisions of Section 118 of the Companies Act, 2013 shall be evidence of the proceedings recorded therein.
Books of minutes of General Meeting to be kept	(b) The books containing the aforesaid minutes shall be kept at the Registered Office of the Company and be open to the inspection of any Member without charge as provided in Section 119 and Section 120 of the Companies Act, 2013 and any Member shall be furnished with a copy of any minutes in accordance with the terms of that Section.
	206.
Presumptions	Where the minutes of the proceedings of any General Meeting of the Company or of any meeting of the Board or of a Committee of Directors have been kept in accordance with the provisions of Section 118 of the Companies Act, 2013 until the contrary is proved, the meeting shall be deemed to have been duly called and held, all proceedings thereat to have been duly taken place and in particular all appointments of Directors or Liquidators made at the meeting shall be deemed to be valid.

## THE SECRETARY

Title of Article	Article Number and contents
	207.
	TheDirectors may from time to time appoint, and at their discretion, remove any



Title of Article	Article Number and contents
Secretary	individual, (hereinafter called "the Secretary") to perform any functions, which by the Act are to be performed by the Secretary, and to execute any other ministerial or administrative duties, which may from time to time be assigned to the Secretary by the Directors. The Directors may also at any time appoint some person (who need not be the Secretary) to keep the registers required to be kept by the Company. The appointment of Secretary shall be made according to the provisions of the Companies (Appointment and Qualifications of Secretary) Rules, 1988.
	208.
The Seal, its custody and use	<ul><li>(a) The Board shall provide for the safe custody of the seal.</li><li>(b) The seal of the company shall not be affixed to any instrument except by theauthority of a resolution of the Board or of a committee of the Board authorized by it in thatbehalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretaryor other person aforesaid shall sign every instrument to which the seal of the company is soaffixed in their presence.</li></ul>

# DIVIDENDS AND CAPITALISATION OF RESERVES

Title of Article	Article Number and contents
	209.
Division of profits	<ul> <li>(a) Subject to the rights of persons, if any, entitled to Shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the Shares in respect whereof the dividend is paid but if and so long as nothing is paid upon any of Share in the Company, dividends may be declared and paid according to the amounts of the Shares;</li> <li>(b) No amount paid or credited as paid on a Share in advance of calls shall be treated for the purpose of this Article as paid on the Shares.</li> </ul>
	210.
The Company at General Meeting may declare dividend	The Company in General Meeting may declare dividends, to be paid to Members according to their respective rights and interest in the profits and may fix the time for payment and the Company shall comply with the provisions of Section 127 of the Companies Act, 2013 but no dividends shall exceed the amount recommended by the Board of Directors. However, the Company may declare a smaller dividend than that recommended by the Board in General Meeting.
	211.
Dividends out of profits only	No dividend shall be payable except out of profits of the Company arrived at the manner provided for in Section 123 of the Companies Act, 2013.
	212.
Interim Dividend	The Board of Directors may from time to time pay to the Members such interim



Title of Article	Article Number and contents
	dividends as in their judgment the position of the Company justifies.
Debts may be deducted	<ul> <li>213.</li> <li>(a) The Directors may retain any dividends on which the Company has a lien and may apply the same in or towards the satisfaction of the debts, liabilities or engagements in respect of which the lien exists.</li> <li>(b) The Board of Directors may retain the dividend payable upon Shares in respect of which any person is, under the Transmission Article, entitled to become a Member or which any person under that Article is entitled to transfer until such person shall become a Member or shall duly transfer the same.</li> </ul>
Capital paid-up in advance to carry interest, not the right to earn dividend	<b>214.</b> Where the capital is paid in advance of the calls upon the footing that the same shall carry interest, such capital shall not, whilst carrying interest, confer a right to dividend or to participate in profits.
Dividends in proportion to amounts paid-up	<b>215.</b> All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the Shares during any portion or portions of the period in respect of which the dividend is paid, but if any Share is issued on terms provided that it shall rank for dividends as from a particular date such Share shall rank for dividend accordingly.
No Member to receive dividend while indebted to the Company and the Company's right in respect thereof	<b>216.</b> No Member shall be entitled to receive payment of any interest or dividend or bonus in respect of his Share or Shares, whilst any money may be due or owing from him to the Company in respect of such Share or Shares (or otherwise however either alone or jointly with any other person or persons) and the Board of Directors may deduct from the interest or dividend to any Member all such sums of money so due from him to the Company.
Effect of transfer of Shares	<ul><li>217.</li><li>A transfer of Shares shall not pass the right to any dividend declared therein before the registration of the transfer.</li><li>218.</li></ul>
Dividend to joint holders	Any one of several persons who are registered as joint holders of any Shares may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such Shares.
Dividend how	<b>219.</b> The dividend payable in cash may be paid by cheque or warrant sent through post



Title of Article	Article Number and contents
remitted	directly to registered address of the shareholder entitled to the payment of the dividend or in case of joint holders to the registered address of that one of the joint holders who is first named on the Register of Members or to such person and to such address as the holder or joint holders may in writing direct. The Company shall not be liable or responsible for any cheque or warrant or pay slip or receipt lost in transit or for any dividend lost, to the Member or person entitled thereto by forged endorsement of any cheque or warrant or forged signature on any pay slip or receipt or the fraudulent recovery of the dividend by any other means.
	220.
Notice of dividend	Notice of the declaration of any dividend whether interim or otherwise shall be given to the registered holders of Share in the manner herein provided.
	221.
Reserves	The Directors may, before recommending or declaring any dividend set aside out of the profits of the Company such sums as they think proper as reserve or reserves, which shall, at the discretion of the Directors, be applicable for meeting contingencies or for any other purposes to which the profits of the Company may be properly applied and pending such application, may at the like discretion, either be employed in the business of the Company or be invested in such investments (other than Shares of the Company) as the Directors may from time to time think fit.
	222.
Dividend to be paid within time required by law.	The Company shall pay the dividend, or send the warrant in respect thereof to the shareholders entitled to the payment of dividend, within such time as may be required by law from the date of the declaration unless:-
	(a) where the dividend could not be paid by reason of the operation on any law; or
	(b) where a shareholder has given directions regarding the payment of the dividend and those directions cannot be complied with; or
	(c) where there is dispute regarding the right to receive the dividend; or
	(d) where the dividend has been lawfully adjusted by the Company against any sum due to it from shareholder; or
	(e) where for any other reason, the failure to pay the dividend or to post the warrant within the period aforesaid was not due to any default on the part of the Company.
	223.
Unpaid or unclaimed dividend	(a) Where the Company has declared a dividend but which has not been paid or claimed within 30 days from the date of declaration, to any shareholder entitled to the payment of dividend, the Company shall within seven days from the date of expiry of the said period of thirty days, transfer the total amount of dividend which remains unpaid or unclaimed within the said period of thirty days, to a special account to be opened by the Company in



Title of Article	Article Number and contents
	that behalf in any scheduled bank, to be called "Crown Lifters Limited (year) Unpaid Dividend Account".
	(b) Any money transferred to the unpaid dividend account of a company which remains unpaid or unclaimed for a period of seven years from the date of such transfer, shall be transferred by the company to the Fund known as Investor Education and Protection Fund established under section 125 of the Companies Act, 2013.
	No unclaimed or unpaid divided shall be forfeited by the Board.
	224.
Set-off of calls against dividends	Any General Meeting declaring a dividend may on the recommendation of the Directors make a call on the Members of such amount as the Meeting fixes but so that the call on each Member shall not exceed the dividend payable to him, and so that the call be made payable at the same time as the dividend, and the dividend may, if so arranged between the Company and the Members, be set off against the calls.
	225.
Dividends in cash	No dividends shall be payable except in cash, provided that nothing in this Article shall be deemed to prohibit the capitalisation of the profits or reserves of the Company for the purpose of issuing fully paid up bonus Shares or paying up any amount for the time being unpaid on any Shares held by Members of the Company.
	226.
Capitalisation	<ol> <li>The Company in General Meeting may, upon the recommendation of the Board, resolve:</li> </ol>
	<ul> <li>(a) That is desirable to capitalise any part of the amount for the time being standing to the credit of the Company's reserve accounts or to the credit of the profit and loss account or otherwise available for distribution, and</li> </ul>
	(b) That such sum be accordingly set free for distribution in the manner specified in clause (2) amongst the Members who would have been entitled thereto, if distributed by way of dividend and in the same proportion.
	(2) The sum aforesaid shall not be paid in cash but shall be applied, subject to the provisions contained in clause (3) either in or towards;
	<ul> <li>(a) paying up any amount for the time being unpaid on any Shares held by such Members respectively, or</li> </ul>
	(b) paying up in full unissued Shares of the Company to be allocated and distributed, credited as fully paid up, to and amongst Members in the proportion aforesaid, or
	<ul><li>(c) partly in the way specified in sub clause (a) and partly in that specified in sub-clause(b)</li></ul>



Title of Article	Article Number and contents
	(3) A security premium account and capital redemption reserve account may, for the purpose of this Article, only be applied in the paying up of unissued Shares to be issued to Members of the Company as fully paid bonus shares.
	227.
Board to give effect	The Board shall give effect to the resolution passed by the Company in pursuance of above Article.
	228.
Fractional certificates	<ol> <li>Whenever such a resolution as aforesaid shall have been passed, the Board shall;</li> </ol>
	<ul> <li>(a) make all appropriations and applications of the undivided profits resolved to be capitalised thereby and all allotments and issues of fully paid Shares and</li> </ul>
	(b) Generally do all acts and things required to give effect thereto.
	(2) The Board shall have full power:
	<ul> <li>(a) to make such provision by the issue of fractional cash certificate or by payment in cash or otherwise as it thinks fit, in the case of Shares becoming distributable in fractions, also</li> </ul>
	(b) to authorize any person to enter, on behalf of all the Members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid up, of any further Shares to which they may be entitled upon such capitalisation or (as the case may require) for the payment by the Company on their behalf by the application thereof of the respective proportions of the profits resolved to be capitalised of the amounts remaining unpaid on their existing Shares.
	(3) Any agreement made under such authority shall be effective and binding on all such Members.
	(4) That for the purpose of giving effect to any resolution, under the preceding paragraph of this Article, the Directors may give such directions as may be necessary and settle any question or difficulties that may arise in regard to any issue including distribution of new Shares and fractional certificates as they think fit.

### ACCOUNTS

Title of Article	Article Number and Contents
Books to be kept	<ul><li>229.</li><li>(1) The Company shall keep at its Registered Office proper books of account as would give a true and fair view of the state of affairs of the Company or its</li></ul>



	transactions with respect to:
	<ul><li>(a) all sums of money received and expended by the Company and the matters in respect of which the receipt and expenditure takes place</li></ul>
	(b) all sales and purchases of goods by the Company
	(c) the assets and liabilities of the Company and
	<ul><li>(d) if so required by the Central Government, such particulars relating to utilisation of material or labour or to other items of cost as may be prescribed by the Government</li></ul>
	Provided that all or any of the books of account aforesaid may be kept at such other place in India as the Board of Directors may decide and when the Board of Directors so decides the Company shall within seven days of the decision file with the Registrar a notice in writing giving the full address of that other place.
	(2) Where the Company has a branch office, whether in or outside India, the Company shall be deemed to have complied with the provisions of clause (1) if proper books of account relating to the transaction effected at the branch are kept at that office and proper summarised returns, made upto date at intervals of not more than three months, are sent by the branch office to the Company at its Registered Office or the other place referred to in sub-clause (1). The books of accounts and other books and papers shall be open to inspection by any Director during business hours.
	230.
Inspection by Members	No Members (not being a Director) shall have any right of inspecting any account books or documents of the Company except as allowed by law or authorized by the Board.
Statements of accounts to be furnished to General Meeting	<b>231.</b> The Board of Directors shall from time to time in accordance with Sections 129, 133, and 134 of the Companies Act, 2013, cause to be prepared and laid before each Annual General Meeting a profit and loss account for the financial year of the Company and a balance sheet made up as at the end of the financial year which shall be a date which shall not precede the day of the Meeting by more than six months or such extended period as shall have been granted by the Registrar under the provisions of the Act.
Right of Members or others to copies of balance sheet and Auditors' report and statement under Section 136	<ul> <li>232.</li> <li>(1) The Company shall comply with the requirements of Section 136 of the Companies Act, 2013.</li> <li>(2) The copies of every balance sheet including the Profit &amp; Loss Account, the Auditors' Report and every other document required to be laid before the Company in General Meeting shall be made available for inspection at the Registered Office of the Company during working hours for a period of 21 days before the Annual General Meeting.</li> </ul>



	(3) A statement containing the salient features of such documents in the prescribed form or copies of the documents aforesaid, as the Company may deem fit will be sent to every Member of the Company and to every trustee of the holders of any Debentures issued by the Company not less than 21 days before the date of the Meeting.					
	233.					
Accounts to be audited	Once at least in every year the accounts of the Company shall be examined, balanced and audited and the correctness of the profit and loss Account and the balance sheet ascertained by one or more Auditor or Auditors.					
	234.					
Appointment of Auditors	<ol> <li>Auditors shall be appointed and their qualifications, rights and duties regulated in accordance with Section 139 to 146 of the Companies Act, 2013.</li> </ol>					
	(2) The Company shall at each Annual General Meeting appoint an individual or a firm as an auditor who shall hold office from the conclusion of that meeting till the conclusion of its sixth annual general meeting and thereafter till the conclusion of every sixth meeting. The company shall place the matter relating to such appointment for ratification by members at every annual general meeting. The company shall also inform the auditor concerned of his or its appointment, and also file a notice of such appointment with the Registrar within fifteen days of the meeting in which the auditor is appointed.					
	(3) The company or shall not appoint or re-appoint—					
	(a) an individual as auditor for more than one term of five consecutive years; and					
	(b) an audit firm as auditor for more than two terms of five consecutive years:					
	Provided that—					
	( <i>i</i> ) an individual auditor who has completed his term under clause ( <i>a</i> ) shall not be eligible for re-appointment as auditor in the same company for five years from the completion of his term;					
	( <i>ii</i> ) an audit firm which has completed its term under clause ( <i>b</i> ), shall not be eligible for re-appointment as auditor in the same company for five years from the completion of such term:					
	(4) Subject to the provisions of Clause (1) and the rules made thereunder, a retiring auditor may be re-appointed at an annual general meeting, if—					
	(a) he is not disqualified for re-appointment;					
	(b) he has not given the company a notice in writing of his unwillingness to be re- appointed; and					
	(c) a special resolution has not been passed at that meeting appointing some other auditor or providing expressly that he shall not be re-appointed.					
	(5) Where at any annual general meeting, no auditor is appointed or re-appointed,					



	the existing auditor shall continue to be the auditor of the company.
	(6) Any casual vacancy in the office of an auditor shall be filled by the Board of Directors within thirty days, but if such casual vacancy is as a result of the resignation of an auditor, such appointment shall also be approved by the company at a general meeting convened within three months of the recommendation of the Board and he shall hold the office till the conclusion of the next annual general meeting.
	(7) Special notice shall be required for a resolution at an annual general meeting appointing as auditor a person other than a retiring auditor, or providing expressly that a retiring auditor shall not be re-appointed, except where the retiring auditor has completed a consecutive tenure of five years or, as the case may be, ten years, as provided under Clause (3).
	235.
Accounts when audited and approved to be conclusive except as to errors discovered within 3 months	Every account when audited and approved by a General Meeting shall be conclusive except as regards any errors discovered therein within the next three months after the approval thereof. Whenever any such error is discovered within that period, the account shall be corrected, and amendments effected by the Directors in pursuance of this Article shall be placed before the Members in General Meeting for their consideration and approval and, on such approval, shall be conclusive.

## DOCUMENTS AND NOTICES

Title of Article	Article Number and Contents				
	236.				
To whom documents must be served or given	Document or notice of every Meeting shall be served or given on or to (a) every Member (b) every person entitled to a Share in consequence of the death or insolvency of a Member and (c) the Auditor or Auditors for the time being of the Company				
	237.				
Members bound by documents or notices served on or given to previous holders	Every person, who by operation of law, transfer or other means whatsoever, shall become entitled to any Share, shall be bound by every document or notice in respect of such Share, which prior to his name and address being entered in the Register of Members shall have been duly served on or given to the person from whom he derived, his title to such Share.				
	238.				
Service of documents on the Company	A document may be served on the Company or anofficer thereof by sending it to the Company or officerat the Registered Office of the Company by post under certificate of posting or by registered post or byleaving it at its Registered Office.				
	239.				
Authentication of documents and proceedings	Save as otherwise expressly provided in the Act, a document or proceedings requiring authentication by the Company may be signed by a Director, the Managing Director, or the Secretary or other authorized officer of the Company and need not be under the				



Seal of the Company.

## **REGISTERS AND DOCUMENTS**

Title of Article	Article Number and Contents							
	240.							
Registers and documents to be	The Company shall keep and maintain registers, books and documents required by the Act or these Articles, including the following:							
maintained by the Company	<ul> <li>(a) Register of investments made by the Company but not held in its own name, as required by Section 187 of the Companies Act, 2013</li> </ul>							
	(b) Register of mortgages and charges as required by Section 85 of the Companies Act, 2013 and copies of instruments creating any charge requiring registration according to Section 85 of the Companies Act, 2013.							
	(c) Register and index of Members and debenture holders as required by Section 88 of the Companies Act, 2013.							
	<ul><li>(d) Foreign register, if so thought fit, as required by Section 88 of the Companies Act, 2013.</li></ul>							
	(e) Register of contracts, with companies and firms in which Directors are interested as required by Section 189 of the Companies Act, 2013.							
	(f) Register of Directors and Secretaries etc. as required by Section 170 of the Companies Act, 2013.							
	(g) Register as to holdings by Directors of Shares and/or Debentures in the Company as required by Section 170 of the Companies Act, 2013.							
	(h) Register of investments made by the Company in Shares and Debentures of the bodies corporate in the same group as required by Section 186 of the Companies Act, 2013.							
	<ul> <li>(i) Copies of annual returns prepared under Section 92 of the Companies Act, 2013 together with the copies of certificates and documents required to be annexed thereto under Section 92 of the Companies Act, 2013.</li> </ul>							
	241.							
Inspection of Registers	The registers mentioned in clauses (f) and (i) of the foregoing Article and the minutes of all proceedings of General Meetings shall be open to inspection and extracts may be taken therefrom and copies thereof may be required by any Member of the Company in the same manner to the same extent and on payment of the same fees as in the case of the Register of Members of the Company provided for in clause (c) thereof. Copies of entries in the registers mentioned in the foregoing article shall be furnished to the persons entitled to the same on such days and during such business hours as may be consistent with the provisions of the Act in that behalf as determined by the Company in General Meeting.							



## WINDING UP

Title of Article	Article Number and Contents							
	242.							
Distribution of assets	If the Company shall be wound up, and the assets available for distribution among the Members as such shall be insufficient to repay the whole of the paid up capital, such assets shall be distributed so that as nearly as may be the losses shall be borne by the Members in the proportion to the capital paid up or which ought to have been paid up at the commencement of the winding up, on the Shares held by them respectively, and if in the winding up the assets available for distribution among the Members shall be more than sufficient to repay the whole of the capital paid up at the commencement of the winding up, the excess shall be distributed amongst the Members in proportion to the capital at the commencement of the winding up, paid up or which ought to have been paid up on the Shares held by them respectively. But this Article is to be without prejudice to the rights of the holders of Shares issued upon special terms and conditions.							
	243.							
Distribution in specie or kind	(a) If the Company shall be wound up, whether voluntarily or otherwise, the Liquidator may, with the sanction of a Special Resolution, divide amongst the contributories in specie or kind, any part of the assets of the Company and may, with the like sanction, vest any part of the assets of the Company in trustees upon such trusts for the benefit of the contributories or any of them, as the liquidator, with the like sanction, shall think fit.							
	(b) If thought expedient any such division may subject to the provisions of the Act be otherwise than in accordance with the legal rights of the contributions (except where unalterably fixed by the Memorandum of Association and in particular any class may be given preferential or special rights or may be excluded altogether or in part but in case any division otherwise than in accordance with the legal rights of the contributories, shall be determined on any contributory who would be prejudicial thereby shall have a right to dissent and ancillary rights as if such determination were a Special Resolution passed pursuant to Section 494 of the Act.							
	(c) In case any Shares to be divided as aforesaid involve a liability to calls or otherwise any person entitled under such division to any of the said Shares may within ten days after the passing of the Special Resolution by notice in writing direct the Liquidator to sell his proportion and pay him the net proceeds and the Liquidator shall, if practicable act accordingly.							
	244.							
Right of shareholders in case of sale	A Special Resolution sanctioning a sale to any other Company duly passed pursuant to Section 319 of the Companies Act, 2013 may subject to the provisions of the Act in like manner as aforesaid determine that any Shares or other consideration receivable by the liquidator be distributed against the Members otherwise than in accordance with their existing rights and any such determination shall be binding upon all the Members subject to the rights of dissent and consequential rights conferred by the said sanction.							
	245.							



Title of Article	Article Number and Contents
Directors and others right to indemnity	Every Director or officer, or servant of the Company or any person (whether an officer of the Company or not) employed by the Company as Auditor, shall be indemnified by the Company against and it shall be the duty of the Directors, out of the funds of the Company to pay all costs, charges, losses and damages which any such person may incur or become liable to pay by reason of any contract entered into or any act, deed, matter or thing done, concurred in or omitted to be done by him in any way in or about the execution or discharge of his duties or supposed duties (except such if any as he shall incur or sustain through or by his own wrongful act, neglect or default) including expenses, and in particular and so as not to limit the generality of the foregoing provisions against all liabilities incurred by him as such Director, officer or Auditor or other office of the Company in defending any proceedings whether civil or criminal in which judgment is given in his favour, or in which he is acquitted or in connection with any application under Section 463 of the Companies Act, 2013 in which relief is granted to him by the Court.
Director, officer not responsible for acts of others	<b>246.</b> Subject to the provisions of Section 201 of the Act, no Director, Auditor or other officer of the Company shall be liable for the acts, receipts, neglects, or defaults of any other Director or officer or for joining in any receipt or other act for conformity or for any loss or expenses happening to the Company through the insufficiency or deficiency of the title to any property acquired by order of the Directors for and on behalf of the Company or for the insufficiency or deficiency of any security in or upon which any of the moneys of the Company shall be invested for any loss or damages arising from the insolvency or tortuous act of any person, firm or Company to or with whom any moneys, securities or effects shall be entrusted or deposited or any loss occasioned by any error of judgment, omission, default or oversight on his part of for any other loss, damage, or misfortune whatever shall happen in relation to execution of the duties of his office or in relation thereto unless the same shall happen through his own dishonesty.

## SECRECY CLAUSE

Title of Article	Article Number and Contents
	247.
Secrecy Clause	Every Director/Manager, Auditor, treasurer, trustee, member of a committee, officer, servant, agent, accountant or any other person-employed in the business of the Company shall, if so required by the Director, before entering upon his duties, sign a declaration pledging himself, to observe a strict secrecy respecting all transactions and affairs of the Company with the Company customers and the state of the accounts with individuals and in matter thereto and shall by such declaration pledge himself not to reveal any of the matters which may come to his knowledge in discharge of his duties except when required to do so by the Directors or by law or by the person to whom such matters relate and except so far as may be necessary in order to comply with any of the provisions in these presents contained.
	248.
No Member to	No Member or other person (not being a Director) shall be entitled to visit or inspect



Title of Article	Article Number and Contents
enter the premises of the Company without permission	any property or premises of the Company without the permission of the Board of Directors or Managing Director, or to inquire discovery of or any information respecting any details of the Company's trading or any matter which is or may be in the nature of a trade secret, mystery of trade, secret process or any other matter which relate to the conduct of the business of the Company and which in the opinion of the Directors, it would be inexpedient in the interest of the Company to disclose.



#### **SECTION IX – OTHER INFORMATION**

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of this Prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which will be attached to the copy of the Prospectus and will be delivered to the RoC for registration and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company located at 104, Raheja Plaza, Shah Industrial Estate, Veera Desai Road, Andheri (W),Mumbai – 400053, Maharashtra, India, from the date of filing the Prospectus with RoC to Issue Closing Date on working days from 10.00 a.m. to 5.00 p.m.

#### MATERIAL CONTRACTS

- 1. Mandate letter dated November 04, 2015 issue by our Company to the Lead manager.
- 2. Issue Agreement dated June 24, 2016 between our Company and the Lead Manager.
- 3. Agreement dated June 24, 2016 between our Company and the Registrar to the Issue.
- 4. Public Issue Account Agreement dated August 19, 2016 among our Company, the Lead Manager, the Public Issue Banks/Bankers to Issue and the Registrar to the Issue.
- 5. Underwriting agreement dated June 24, 2016 between our Company and Lead Manager.
- 6. Market Making Agreement dated August 23, 2016 between our Company, the Lead Manager and the Market Maker.
- 7. Agreement among NSDL, our Company and the Registrar to the Issue dated August 18, 2016.
- 8. Agreement among CDSL, our Company and the Registrar to the Issue dated August 09, 2016.

#### **MATERIAL DOCUMENTS**

- 1. Certified true copy of the Memorandum and Articles of Association of our Company, as amended from time to time including certificates of incorporation.
- 2. Resolution of the Board dated June 15, 2016 authorizing the Issue.
- 3. Special Resolution of the shareholders passed at the Extra Ordinary General Meeting dated June 20, 2016 authorizing the Issue.
- 4. Statement of Tax Benefits dated June 22, 2016 issued by Statutory Auditor, Deepal Rana And Co., Chartered Accountants.
- 5. Report of the Peer Review Auditor, RPMD & Associates, Chartered Accountants, on the Restated Financial Statements Financial Year ended as on March 31, 2016, 2015, 2014, 2013 and 2012 of our Company.
- 6. Consents of Promoter, Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Statutory Auditors, Peer Review Auditor, Bankers to our Company, Lenders, the Lead Manager, Underwriter, Registrar to the Issue, Market Maker to the Issue, Legal Advisor, Bankers to the Issue/Public Issue Banks, Refund Banker to the Issue, to act in their respective capacities.
- 7. Copy of approval from NSE *vide* letter dated August 16, 2016 to use the name of NSE in this offer document for listing of Equity Shares on NSE EMERGE Platform.
- 8. Due Diligence Certificate dated August 27, 2016 the Lead Manager.
- 9. Copy of Managing Director Agreement with Mr. Karim Kamruddin Jaria and our Company dated June 20, 2016 for his appointment.
- 10. Copy of the Special Resolution dated June 27, 2016 for the detailed terms of appointment of Mr. Karim Kamruddin Jaria as Managing Director of the Company.



Any of the contracts or documents mentioned in this Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by other parties, subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



#### DECLARATION

We, the Directors, hereby certify and declare that, all relevant provisions of the Companies Act, 1956, notified provisions of Companies Act, 2013 and the guidelines issued by the Government of India or the regulations / guidelines issued by Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, 1956, notified provisions of Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. We further certify that all the disclosures and statements made in the Prospectus are true and correct.

#### Signed by the Directors of our Company

Name	DIN	Designation	Signature
Karim Kamruddin Jaria	00200320	Managing Director	
Hanif Hussain Jaria	03312135	Executive Director	
Nizar Nooruddin Rajwani	03312143	Executive Director	
Salima Siraj Jaria	07493501	Non- Executive Director	
Pankaj Gupta Kumar	07549131	Independent & Non- Executive Director	
Nikhil Sunil Arya	06972069	Independent & Non- Executive Director	

#### Signed by Company Secretary & Compliance Officer and Chief Financial Officer

Priyanka Sanatkumar Shastri

Nizar Nooruddin Rajwani

#### **Company Secretary & Compliance Officer**

Chief Financial Officer

Place: Mumbai Date: August 27, 2016



#### Annexure A

### DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY SARTHI CAPITAL ADVISORS PRIVATE LIMITED

TABLE 1
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Sr. No.	Issue Name	Issue Size (Cr)	Issue Price (Rs.)	Listing date	Opening price on listing date	+/- % change in closing price, [+/- % change in closing Benchmark]- 30 <sup>th</sup> calendar day from listing	+/- % change in closing price, [+/- % change in closing Benchmark]- 90 <sup>th</sup> calendar day from listing	+/- % change in closing price, [+/- % change in closing Benchmark]- 180 <sup>th</sup> calendar day from listing
1.	Bothra Metals & Alloys Limited	12.21	25	March 25, 2013	25.5	11.00 [3.88]	7.40 [-0.75]	30.00 [6.23]
2.	Tiger Logistics (India) Limited	7.52	66	September 12, 2013	69.2	-13.17 [4.17]	-7.38 [7.02]	-8.10 [10.34]
3.	R J Bio-Tech Limited	5.00	20.00	September 25, 2013	21.00	92.97 [4.17]	63.49 [5.92]	36.05 [11.08]
4.	RCI Industries & Technologies Limited	11.52	40.00	January 21, 2014	41.00	-8.02 [-3.36]	6.31 [7.12]	-2.76 [21.01]
5.	B.C. Power Controls Limited	10.36	18.00	March 14, 2014	17.15	1.10 [3.10]	1.10 [17.27]	2.21 [24.06]
6.	Starlit Power Systems Limited	2.95	18.00	October 22, 2014	18.10	-3.96 [5.78]	-17.68 [7.46]	-33.51[4.10]
7.	JLA Infraville Shoppers Limited	2.00	10.00	November 12, 2014	11.05	5.17 [-2.35]	68.97 [1.24]	72.84 [-1.79]
8.	AkmeStarhousing Finance Limited	4.80	30.00	March 20, 2015	32.00	-3.94 [-1.33]	6.14 [-4.05]	11.81 [-8.10]
9.	MahabirMetallex Limited	3.90	10.00	March 27, 2015	10.30	22.77 [-1.03]	21.78 [1.59]	2.97 [-5.96]



10.	Pecos Hotels And Pubs Limited	2.29	50.00	August 11, 2015	56.00	-4.69 [-8.05]	-6.10 [-6.26]	7.14 [-12.84]
11.	Shaival Reality Limited	5.28	100.00	October 01, 2015	100.50	-0.50 [6.06]	0.00 [4.02]	0.00 [0.08]
12.	Ahimsa Industries Limited	3.79	25.00	October 15, 2015	26.00	-3.08 [-4.56]	-3.08 [-7.54]	-3.08 [-5.75]
13.	Fourth Dimension Solutions Limited	8.68	30.00	January 22, 2016	31.80	107.78 [-2.53]	94.44 [6.60]	108.33 [15.40]
14.	Hi-Tech Pipes Limited	13.65	50.00	February 25, 2016	60.00	2.55 [9.25]	65.11[13.83]	100.85 [23.84]
15.	Wealth First Portfolio Managers Limited	8.40	50.00	March 30, 2016	52.00	-4.85[1.48]	-4.76[5.08]	-
16.	HEC Infra Projects Limited	5.39	100.00	March 30, 2016	102.00	21.66[1.48]	15.93[5.08]	-

Sources: All share price data is from www.bseindia.com / www.nseindia.com

Note:-

- 1. The BSE Sensex/ Nifty is considered as the Benchmark Index
- 2. Price on BSE/ NSE is considered for all of the above calculations
- 3. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day is not a trading day (trading holiday), closing price on BSE/ NSE of the next trading day has been considered
  4. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day there is no trade then the closing price of the next day when trading has taken place has been considered



## TABLE 2: SUMMARY STATEMENT OF DISCLOSURE

Financial year	Total no. of IPOs	Total funds raised ( Rs. In. Cr)	No. of IPOs trading at discount – 30 <sup>th</sup> calendar days from listing			No. of IPOs trading at premium – 30 <sup>th</sup> calendar days from listing			No. of IPOs trading at discount - 180 <sup>th</sup> calendar day from listing			No. of IPOs trading at premium - 180 <sup>th</sup> calendar day from listing		
			Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
12-13	1	12.21	-	-	-	-	-	1	-	-	-	-	1	-
13-14	4	34.39	-		2	1		1	-	-	2	-	1	1
14-15	4	13.65	-	-	2	-	-	2	-	1	-	1	-	2
15-16	7*	47.48	-	-	4	1	-	2	-	-	1	2	-	1

\*Following points to be noted:

- The shares of Shaival Reality Limited were trading at par on its 180<sup>th</sup> calendar day.
- The fields left blank in Table 1 indicates that the shares of respective companies have not reached the consequent milestones.