

#### SERVOTECH POWER SYSTEMS LIMITED

Our Company was incorporated as Servotech Power Systems Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated September 24, 2004. Subsequently, our Company was converted into public limited company and the name of our Company was changed to "Servotech Power Systems Limited" pursuant to shareholder's resolution dated April 29, 2017 and vide fresh certificate of incorporation dated May 24, 2017. The Corporate Identification Number of our Company is U31200DL2004PLC129379. For further details please refer to chapter titled 'Our History and Certain Other Corporate Matters' beginning on page 130 of this Draft Prospectus.

Registered Office: 806, 8th Floor, Crown Heights, Hotel Crown Plaza, Sector 10, Rohini, New Delhi- 110085, Tel No: +91 11 41117657-60;

E-mail: servotech@servotechindia.com; Website: www.servotech.in

Contact Person: Mr. Raman Bhatia, Managing Director

Promoters of our Company: Mr. Raman Bhatia and Ms. Sarika Bhatia

#### THE ISSUE

PUBLIC ISSUE OF 48,80,000 EQUITY SHARES OF FACE VALUE OF Rs. 10/- EACH FULLY PAID UP OF SERVOTECH POWER SYSTEMS LIMITED ("SERVOTECH" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF Rs. 31/- PER EQUITY SHARE (THE "ISSUE PRICE") (INCLUDING A SHARE PREMIUM OF Rs. 21/- PER EQUITY SHARE AGGREGATING RS. 1512.80 LAKHS (THE "ISSUE") BY OUR COMPANY, OF WHICH 3,00,000 EQUITY SHARES OF Rs. 10/- FULLY PAID UP EACH WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION i.e. ISSUE OF 45,80,000 EQUITY SHARES OF Rs. 10/- EACH FULLY PAID UP IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.65% AND 25.01% RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF THE COMPANY.

#### THE FACE VALUE OF THE EQUITY SHARES IS RS. 10/- EACH.

THE ISSUE PRICE IS RS. 31/- THE ISSUE PRICE IS 3.10 TIMES THE FACE VALUE.

THIS ISSUE IS BEING IN TERMS OF CHAPTER XB OF THE SEBI (ICDR) REGULATIONS, 2009 (AS AMENDED FROM TIME TO TIME)

For further details please refer to "Section VII - Issue Information" beginning on page 224 of this Draft Prospectus.

All potential investors shall participate in the Issue through Application Supported by Blocked Amount ("ASBA") process providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to "Issue Procedure" on page 230 of this Draft Prospectus.

#### RISK IN RELATION TO THE FIRST ISSUE

This being the first issue of Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is Rs. 10/- and the Issue Price is 3.10 times of the face value. The Issue Price (as determined and justified by the Company and the Lead Manager as stated under chapter titled "Basis for Issue Price" beginning on page 94 of this Draft Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares of our Company or regarding the price at which the Equity Shares will be traded after listing.

### GENERAL RISKS

Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the Risk Factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI") nor does SEBI guarantee the accuracy or adequacy of this Draft Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" on page 19 of this Draft Prospectus.

### COMPANY'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to our Company and the Issue, which is material in the context of this Issue; that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect; that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

#### LISTING

The Equity Shares offered through this Draft Prospectus are proposed to be listed on the NSE Emerge Platform. Our Company has received inprincipal approval vide letter dated [•] from NSE for using its name in this offer document for listing of our Equity Shares on the NSE Emerge Platform. For the purpose of this Issue, the Designated Stock Exchange will be the National Stock Exchange of India Limited ("NSE").

### LEAD MANAGER TO THE ISSUE

#### SARTHI CAPITAL ADVISORS PRIVATE LIMITED



Unit No. 411, 4th Floor, Pratap Bhawan, 5, Bahadurshah Zafar Marg, New Delhi – 110002 Tel: (011) 23739425/26/27 Fax: (011) 23739424

Investor Grievance Email: ipo@sarthiwm.in

Website: www.sarthi.in

Contact Person: Mr. Anand Lakhotia SEBI Registration No.: INM000012011

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### REGISTRAR TO THE ISSUE

### BIGSHARE SERVICES PRIVATE LIMITED

E-2, Ansa Industrial Estate, Sakivihar Road, Sakinaka, Andheri (East), Mumbai- 400072,

Maharashtra **Tel:** (022) 40430200 **Fax:** (022) 28475207

E-mail: ipo@bigshareonline.com
Website: www.bigshareonline.com
Contact Posson: Mr. Roby Pophed

Contact Person: Mr. Babu Rapheal SEBI Registration No.: INR000001385

ISSUE PROGRAMME
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ISSUE OPENS ON: [●]

ISSUE CLOSES ON: [•]



### **CONTENTS**

SECTION I – GENERAL	
DEFINITIONS AND ABBREVIATIONS	
PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA	
FORWARD - LOOKING STATEMENTS	
SECTION II - RISK FACTORS	
SECTION III - INTRODUCTION	
SUMMARY OF OUR INDUSTRY	
SUMMARY OF OUR BUSINESS	
SUMMARY FINANCIAL STATEMENTS	
THE ISSUE	
GENERAL INFORMATION	
CAPITAL STRUCTURE	
OBJECTS OF THE ISSUE	
BASIS FOR ISSUE PRICE	
STATEMENT OF TAX BENEFITS	
SECTION IV - ABOUT THE COMPANY	
OUR INDUSTRY	
OUR BUSINESS	
KEY INDUSTRY REGULATION AND POLICIES	
OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS	
OUR MANAGEMENT	
OUR PROMOTER AND PROMOTER GROUP	
OUR GROUP ENTITIES	
RELATED PARTY TRANSACTIONS	
DIVIDEND POLICY	
SECTION V - FINANCIAL INFORMATION	
FINANCIAL STATEMENT, AS RESTATED	
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND	
RESULTS OF OPERATIONS	
FINANCIAL INDEBTEDNESS	
SECTION VI – LEGAL AND OTHER INFORMATION	
OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS	
GOVERNMENT AND OTHER STATUTORY APPROVALS	
OTHER REGULATORY AND STATUTORY DISCLOSURES	
SECTION VII – ISSUE INFORMATION	
TERMS OF THE ISSUE	
ISSUE STRUCTURE	
ISSUE PROCEDURE	
RESTRICTION ON FOREIGN OWNERSHIP OF INDIAN SECURITIES	
SECTION VIII - MAIN PROVISION OF ARTICLES OF ASSOCIATION	
SECTION IX - OTHER INFORMATION	
MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION	
DECLARATION	



The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended (U.S. Securities Act) or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, —U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



#### **SECTION I - GENERAL**

#### **DEFINITIONS AND ABBREVIATIONS**

In this Draft Prospectus, unless the context otherwise requires, the terms and abbreviations stated hereunder shall have the meanings as assigned therewith.

Company Related Terms

"our" and the "Issuer Company"

Memorandum of Association

"Promoters" or "Our Promoters"

Memorandum or MOA

Promoter Group

### Term Description Articles or Articles of Association or The articles of association of our Company, as amended from time to AOA time. The auditor of our Company, being Gupta Jalan & Associates, Auditor or Statutory Auditor Chartered Accountants having their office at 405, Crown Heights, Plot No. 3B/1, Twin District Centre, Sector 10, Rohini, New Delhi 110085 Such banks which are disclosed as Bankers to our Company in the Bankers to our Company Chapter titled "General Information" beginning on page 3 of this Draft Prospectus. "Board" or "Board of Directors" or The Board of Directors of our Company, as duly constituted from time "our Board" to time, or committee(s) thereof. Company Secretary and Compliance Ms. Pallavi Sahni Officer Director(s) The Director(s) of our Company, unless otherwise specified. **Equity Shares** Equity Shares of our Company of face value of Rs. 10/- each. **Equity Shareholders** Persons/Entities holding equity shares of our Company. Includes those companies, firms and ventures promoted by our Promoters, irrespective of whether such entities are covered under the **Group Companies** Companies Act, 2013 and disclosed in the chapter titled "Our Group Entities" beginning on page 151 of this Draft Prospectus. "Servotech Power Systems Limited.", Servotech Power Systems Limited, a public limited company or "Servotech", or "the Company", or incorporated under the provisions of the Companies Act, 1956. "our Company" or "we", "us", or

time to time.

Bhatia

The memorandum of association of our Company, as amended from

Promoters of our company being Mr. Raman Bhatia and Ms. Sarika

Includes such persons and entities constituting our promoter group in terms of Regulation 2(zb) of the SEBI (ICDR) Regulations and a list

of which is provided in the chapter titled "Our Promoters and Promoter

Group" beginning on page 148 of this Draft Prospectus.



Peer Review Auditor	The peer review auditor of our Company, being RPMD & Associates, Chartered Accountants having their office at AB-17, Ist Floor, Shalimar Bagh, New Delhi- 110088.
Registered Office	The Registered Office of our Company is located at 806, 8 <sup>th</sup> Floor, Crown Heights, Hotel Crown Plaza, Sector 10, Rohini, New Delhi-110085.
RoC	Registrar of Companies, National Capital Territory of Delhi & Haryana



### **Issue Related Terms**

Term	Description
Allocation / Allocation of Equity Shares	The Allocation of Equity Shares of our Company pursuant to Fresh Issue of Equity Shares to the successful Applicants.
Allotment/ Allot/ Allotted	Issue an allotment of Equity Shares of our Company pursuant to Fresh Issue of the Equity Shares to the successful Applicants.
Allottee(s)	Successful Applicants to whom Equity Shares of our Company shall be allotted.
Applicant	Any prospective investor who makes an application for Equity Shares of our Company in terms of this Draft Prospectus.
Application Amount	The amount at which the Applicant makes an application for Equity Shares of our Company in terms of this Draft Prospectus.
Application Form	The Form in terms of which the prospective investors shall apply for our Equity Shares in the Issue.
ASBA/ Application Supported by Blocked Amount.	Applications Supported by Blocked Amount (ASBA) means an application for Subscribing to the Issue containing an authorization to block the application money in a bank account maintained with SCSB.
ASBA Account	Account maintained with SCSBs which will be blocked by such SCSBs to the extent of the Application Amount.
ASBA Application Location(s)/ Specified Cities  Locations at which ASBA Applications can be uploaded by the SCSBs, namely	
ASBA Investor/ASBA applicant  Any prospective investor(s)/applicants(s) in this Issue who apply(ies) through the process.	
Banker(s) to the Issue(s)/ Public Issue Bank.	The banks which are clearing members and registered with SEBI as Banker to an Issue with whom the Public Issue Account is opened and in this case being [●]
Basis of Allotment	The basis on which Equity Shares will be Allotted to the successful Applicants under the Issue and which is described under chapter titled "Issue Procedure" beginning on page 230 of this Draft Prospectus.
Controlling Branch	Such branch of the SCSBs which coordinate Applications under this Issue by the ASBA Applicants with the Registrar to the Issue and the Stock Exchanges and a list of which is available at http://www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.



Term	Description
Demographic Details	The demographic details of the Applicants such as their address, PAN, occupation and bank account details.
Depository Participant	A Depository Participant as defined under the Depositories Act, 1996
Designated Branches	Such branches of the SCSBs which shall collect the ASBA Forms from the ASBA Applicants and a list of which is available at www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.
Designated Date	The date on which the amount blocked by the SCSBs is transferred from the ASBA Account to the Public Issue Account or the Refund Account, as appropriate, after the Issue is closed, following which the Equity Shares shall be allotted/credited to the successful Applicants.
Designated Stock Exchange	National Stock Exchange of India Limited (Emerge Platform)
Prospectus	The Prospectus issued in accordance with Section 26 of the Companies Act, 2013 and filed with the NSE under SEBI (ICDR) Regulations.
Eligible NRIs	NRIs from jurisdictions outside India where it is not unlawful to make an issue or invitation under the Issue and in relation to whom this Draft Prospectus constitutes an invitation to subscribe to the Equity Shares offered herein.
Emerge Platform of NSE	The Emerge Platform of NSE for listing of Equity Shares offered under Chapter XB of the SEBI (ICDR) Regulations which was approved by SEBI as an NSE Emerge on October 14, 2011.
Public Issue Account Agreement	Agreement entered into by our Company, the Registrar to the Issue, the Lead Manager, and the Banker to the Issue for collection of the Application Amounts.
First/ Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form
Issue/ Issue Size/ Initial Public Issue/ Initial Public Offer/ Initial Public Offering/ IPO	Public Issue of 48,80,000 Equity Shares of face value of Rs. 10/- each fully paid of Servotech Power Systems Limited for cash at a price of Rs. 31/- per Equity Share (including a premium of Rs. 21/- per Equity Share) aggregating Rs. 1512.80 lakhs.
Issue Agreement	The agreement dated June 06, 2017 between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue.
Issue Closing Date	The date on which Issue closes for subscription
Issue Opening Date	The date on which Issue opens for subscription



Term	Description
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both the days during which prospective Investors may submit their application
Issue Price	The price at which the Equity Shares are being issued by our Company under this Draft Prospectus being Rs. 31/- per Equity Share of face value of Rs.10/- each fully paid.
Issue Proceeds	Proceeds from the fresh Issue that will be available to our Company, being Rs. 1512.80 lakhs.
Listing Agreement	The Equity Listing Agreement to be signed between our Company and the NSE.
Lead Manager/ LM	Lead Manager to the Issue in this case being Sarthi Capital Advisors Private Limited, SEBI Registered Category I Merchant Banker.
Market Making Agreement	Market Making Agreement dated June 06, 2017 between our Company, LM and Market Maker.
Market Maker	Market Maker appointed by our Company from time to time, in this case being Choice Equity Broking Private Limited, who has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for any other period as may be notified by SEBI from time to time.
Market Maker Reservation Portion	The Reserved Portion of 3,00,000 Equity Shares of face value of Rs. 10/- each fully paid for cash at a price of Rs. 31/- per Equity Share aggregating Rs. 93.00 lakhs for the Market Maker in this Issue.
Mutual Fund(s)	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time.
NIF	National Investment Fund set up by resolution F. No. 2/3/2005-DD-II dated November 23, 2005 of Government of India published in the Gazette of India.
Net Issue	The Issue excluding the Market Maker Reservation Portion of 45,80,000 Equity Shares of face value of Rs. 10/- each fully paid for cash at a price of Rs. 31/- Equity Share aggregating Rs. 1419.80 lakhs by our Company.
Net Proceeds	The Issue Proceeds, less the Issue related expenses, received by the Company. For further information about use of the Issue Proceeds and the Issue expenses, please refer to the chapter titled "Objects of the Issue" beginning on page 89 of this Draft Prospectus.
Non Institutional Investors	All Applicants that are not Qualified Institutional Buyers or Retail Individual Investors and who have Applied for Equity Shares for an amount more than Rs. 2,00,000.
OCB/Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue.



Term	Description
Payment through electronic transfer of funds	Payment through NECS, NEFT or Direct Credit, as applicable.
Person/Persons  Any individual, sole proprietorship, unincorporated association, organization, body corporate, corporation, company, partnership, limited lia joint venture, or trust or any other entity or organization validly con incorporated in the jurisdiction in which it exists and operates, as the conte	
Draft Prospectus	The Draft Prospectus to be filed with RoC containing, <i>interalia</i> , the issue opening and closing dates and other information.
Public Issue Account	Account opened with the Banker to the Issue/ Public Issue Bank i.e. [•] by our Company to receive monies from the SCSBs from the bank accounts of the ASBA Applicants, in each case on the Designated Date.
Qualified Institutional Buyers or QIBs	QIBs, as defined under the SEBI ICDR Regulations, including public financial institutions as specified in Section 2(72) of the Companies Act, 2013 scheduled commercial banks, mutual fund registered with SEBI, FII and sub-account (other than a sub-account which is a foreign corporate or foreign individual) registered with SEBI, multilateral and bilateral development financial institution, venture capital fund registered with SEBI, foreign venture capital investor registered with SEBI, state industrial development corporation, insurance company registered with Insurance Regulatory and Development Authority, provident fund with minimum corpus of Rs. 2,500 lakhs, pension fund with minimum corpus of Rs. 2,500 lakhs, NIF, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India.
Refund Account (s)	Account(s) to which Application monies to be refunded to the Applicants shall be transferred from the Public Issue Account in case listing of Equity Shares does not occur.
Refund Bank(s) / Refund Banker(s)	Bank(s) which is / are clearing member(s) and registered with the SEBI as Bankers to the Issue at which the Refund Accounts will be opened Account in case listing of Equity Shares does not occur, in this case being [•].
Registrar /Registrar to the Issue	Registrar to the Issue, in this case being Bigshare Services Private Limited having registered office at E-2, Ansa Industrial Estate, Sakivihar Road, Sakinaka, Andheri (East), Mumbai-400072, Maharashtra.
Retail Individual Investor	Individual Applicants, or minors applying through their natural guardians, including HUFs (applying through their <i>Karta</i> ) and ASBA Applicants, who apply for an amount less than or equal to Rs. 2,00,000.
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares in any of their Application Forms or any previous Revision Form(s).
SCSB/ Self Certified Syndicate Banker.	Shall mean a Banker to an Issue registered under SEBI (Bankers to an Issue) Regulations, 1994, as amended from time to time, and which offer the service of making Application/s Supported by Blocked Amount including blocking of bank account and a list of which is available on



Term	Description
	http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34, or at such other website as may be prescribed by SEBI from time to time.
Underwriter	Sarthi Capital Advisors Private Limited
Underwriting Agreement	The agreement dated June 06, 2017 entered into between the Underwriter and our Company.
	Unless the context otherwise requires:
Working Day	Working Days shall be all trading days of stock exchange excluding Sundays and bank holidays in accordance with the SEBI circular no. SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016.



### **Technical and Industry Terms**

Term	Description
UPS	Uninterruptible Power Source
Li UPS	Line interactive UPS
CFL	Compact Fluorescent Light
LED	Light Emitting Diode
PCB	Printed Circuit Board
SMT	Surface-Mount Technology
YBL	YES Bank Limited
BG	Bank Guarantee
BL	Bank Limit
FDOD	Over Draft Backed by Fixed Deposit
QC	Quality Check
DG	Diesel Generator
TEDA	Tamil Nadu Energy Development Agency
NSIC	National Small Industries Corporation
R & D	Research & Development
ISO	International Organisation for Standardization



### Conventional and General Terms/ Abbreviations

Term	Description
A/c	Account
Act	The Companies Act, 2013 and amendments thereto including provisions of Companies Act 1956, to the extent applicable.
AGM	Annual General Meeting
AMC	Annual Maintenance Contract
Articles	Articles of Association of the Company as originally framed or as altered from time to time in pursuance of any previous companies' law or of this Act.
AS	Accounting Standards as issued by the Institute of Chartered Accountants of India.
A.Y.	Assessment Year
ASBA	Applications Supported by Blocked Amount
B.A	Bachelor of Arts
B.Com	Bachelor's Degree in Commerce
BIFR	Board for Industrial and Financial Reconstruction
BL	Block Level
NSE	National Stock Exchange of India Limited
CAGR	Compounded Annual Growth Rate
CDSL	Central Depository Services (India) Limited
CESTAT	Customs, Excise and Service Tax Appellate Tribunal
CENVAT	Central Value Added Tax
CIN	Corporate Identification Number
CMMI	Capability Maturity Model Integration
Companies Act	Companies Act, 1956 as amended from time to time, including sections of Companies Act, 2013 wherever notified by the Central Government.
CSO	Central Statistical Organization
Depositories	NSDL and CDSL; Depositories registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, as amended from time to time.



Depositories Act	The Depositories Act, 1996, as amended from time to time.
DIN	Director Identification Number
DP	Depository Participant
DP ID	Depository Participant's Identity
DB	Designated Branch
EBIDTA	Earnings before Interest, Depreciation, Tax, Amortization and Extraordinary items.
ECS	Electronic Clearing Services
EGM	Extraordinary General Meeting
ESIC	Employee State Insurance Corporation
ESOP	Employee Stock Option Plan
EPS	Earnings per Share
FDI	Foreign Direct Investment
FCNR Account	Foreign Currency Non Resident Account
FEMA	Foreign Exchange Management Act, 1999 as amended from time to time and the regulations framed there under.
FEMA Regulations	FEMA (Transfer or Issue of Security by Person Resident Outside India) Regulations, 2000 and amendments thereto.
FII(s)	Foreign Institutional Investors
FIs	Financial Institutions
FIPB	The Foreign Investment Promotion Board, Ministry of Finance, Government of India.
FPI/ Foreign Portfolio Investors	"Foreign Portfolio Investor" means a person who satisfies the eligibility criteria prescribed under regulation 4 and has been registered under Chapter II of Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, which shall be deemed to be an intermediary in terms of the provisions of the SEBI Act, 1992.
FV	Face Value
FVCI	Foreign Venture Capital Investor registered under the Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000.
F.Y	Financial Year



GAAP	Generally Accepted Accounting Principles
GDP	Gross Domestic Product
GID	General Information Document
GOI	Government of India.
HNI	High Networth Individual
HUF	Hindu Undivided Family
ICDR Regulations/ SEBI Regulations/ SEBI (ICDR) Regulations	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended from time to time.
Indian GAAP	Generally accepted accounting principles in India.
ICAI	Institute of Chartered Accountants of India
ICSI	Institute of Company Secretaries of India
IFRS	International financial reporting standards.
Ind AS	Indian Accounting Standards
IPC	Indian Penal Code
IPO	Initial Public Offering
IPR	Intellectual Property Right
ISIN	International Securities Identification Number
IT	Information Technology
IT Act	The Income-Tax Act, 1961 as amended from time to time except as stated otherwise.
IT Rules	The Income-Tax Rules, 1962, as amended from time to time
INR	Indian National Rupee
JV	Joint venture
KMP	The officers declared as a Key Managerial Personnel and as mentioned in the chapter titled "Our Management" beginning on page 134 of this Draft Prospectus.
LRO	Land Reforms Officer
Ltd.	Limited
-	



M.Com Master of Commerce  MD Managing Director  MoU Memorandum of Understanding  MNC Multinational Corporation  N/A or NA Not Applicable  NAV Net Asset Value  NECS National Electronic Clearing Services  NEFT National Electronic Fund Transfer  The aggregate of the paid-up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account.  NOC No Objection Certificate  NPV Net Present Value  NR Non Resident External Account  NRI Non Resident External Account  Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account Non Resident Ordinary Account  NSDL National Securities Depository Limited.  OS Operating System  P.A. Per Annum  PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax  Price Earnings Ratio	MBA	Master in Business Administration
MOU Memorandum of Understanding  MNC Multinational Corporation  N/A or NA Not Applicable  NAV Net Asset Value  NECS National Electronic Clearing Services  NEFT National Electronic Fund Transfer  The aggregate of the paid-up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account.  NOC No Objection Certificate  NPV Net Present Value  NR Non Resident  NRR Non Resident External Account  NRI Non Resident External Account  NRI Non Resident findian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account Non Resident Ordinary Account  NSDL National Securities Depository Limited.  OS Operating System  p.a. Per Annum  PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	M.Com	Master of Commerce
MNC Multinational Corporation  N/A or NA Not Applicable  NAV Net Asset Value  NECS National Electronic Clearing Services  NEFT National Electronic Fund Transfer  The aggregate of the paid-up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of the post-up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account.  NOC No Objection Certificate  NPV Net Present Value  NR Non Resident  NRR Non Resident  NRI Non Resident External Account  Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account Non Resident Ordinary Account  NSDL National Securities Depository Limited.  OS Operating System  p.a. Per Annum  PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	MD	Managing Director
N/A or NA  Not Applicable  NAV  Net Asset Value  NECS  National Electronic Clearing Services  NEFT  National Electronic Fund Transfer  The aggregate of the paid-up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account.  NOC  No Objection Certificate  NPV  Net Present Value  NR  Non Resident  NRE Account  Non Resident External Account  NRI  Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account  Non Resident Ordinary Account  NSDL  National Securities Depository Limited.  OS  Operating System  p.a.  Per Annum  PAN  Permanent Account Number  PAT  Profit After Tax  Pvt.  Private  PBT  Profit Before Tax	MoU	Memorandum of Understanding
NAV Net Asset Value  NECS National Electronic Clearing Services  NEFT National Electronic Fund Transfer  The aggregate of the paid-up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account.  NOC No Objection Certificate  NPV Net Present Value  NR Non Resident  NRR Non Resident  Non Resident External Account  Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account Non Resident Ordinary Account  NSDL National Securities Depository Limited.  OS Operating System  P.a. Per Annum  PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	MNC	Multinational Corporation
NECS  National Electronic Clearing Services  NEFT  National Electronic Fund Transfer  The aggregate of the paid-up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account.  NOC  No Objection Certificate  NPV  Net Present Value  NR  Non Resident  NRE Account  Non Resident External Account  Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account  Non Resident Ordinary Account  Non Resident Ordinary Account  Non Resident Ordinary Account  PAN  Per Annum  PAN  Per Annum  PAN  Permanent Account Number  PAT  Profit After Tax  Pvt.  Private  PBT  Profit Before Tax	N/A or NA	Not Applicable
Net Worth  The aggregate of the paid-up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account.  NOC  No Objection Certificate  NPV  Net Present Value  NR  Non Resident  Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account  Non Resident Ordinary Account  NSDL  National Securities Depository Limited.  OS  Operating System  P.A.  Per Annum  PAN  Permanent Account Number  PAT  Profit After Tax  Pvt.  Private	NAV	Net Asset Value
Net Worth  The aggregate of the paid-up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account.  NOC  No Objection Certificate  NPV  Net Present Value  NR  Non Resident  NRE Account  Non Resident External Account  Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account  Non Resident Ordinary Account  NSDL  National Securities Depository Limited.  OS  Operating System  p.a.  Per Annum  PAN  Permanent Account Number  PAT  Profit After Tax  Pvt.  Private  Profit Before Tax	NECS	National Electronic Clearing Services
Net Worth       reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account.         NOC       No Objection Certificate         NPV       Net Present Value         NR       Non Resident         NRE Account       Non Resident External Account         NRI       Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.         NRO Account       Non Resident Ordinary Account         NSDL       National Securities Depository Limited.         OS       Operating System         p.a.       Per Annum         PAN       Permanent Account Number         PAT       Profit After Tax         Pvt.       Private         PBT       Profit Before Tax	NEFT	National Electronic Fund Transfer
NR Non Resident  NRE Account Non Resident External Account  NRI Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account Non Resident Ordinary Account  NSDL National Securities Depository Limited.  OS Operating System  Pan Per Annum  PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	Net Worth	reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written
NRE Account  Non Resident External Account  Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account  Non Resident Ordinary Account  NSDL  National Securities Depository Limited.  OS  Operating System  Pan  Per Annum  PAN  Permanent Account Number  PAT  Profit After Tax  Pvt.  Private  PBT  Profit Before Tax	NOC	No Objection Certificate
NRE Account  Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account  Non Resident Ordinary Account  NSDL  National Securities Depository Limited.  OS  Operating System  Per Annum  PAN  Permanent Account Number  PAT  Profit After Tax  Pvt.  Private  PBT  Profit Before Tax	NPV	Net Present Value
NRI Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account Non Resident Ordinary Account  NSDL National Securities Depository Limited.  OS Operating System  Per Annum  PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	NR	Non Resident
NRI India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.  NRO Account Non Resident Ordinary Account  NSDL National Securities Depository Limited.  OS Operating System  Pan Per Annum  PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	NRE Account	Non Resident External Account
NSDL National Securities Depository Limited.  OS Operating System  p.a. Per Annum  PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	NRI	India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations,
OS Operating System  p.a. Per Annum  PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	NRO Account	Non Resident Ordinary Account
p.a. Per Annum  PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	NSDL	National Securities Depository Limited.
PAN Permanent Account Number  PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	OS	Operating System
PAT Profit After Tax  Pvt. Private  PBT Profit Before Tax	p.a.	Per Annum
Pvt. Private  PBT Profit Before Tax	PAN	Permanent Account Number
PBT Profit Before Tax	PAT	Profit After Tax
	Pvt.	Private
P/E Ratio Price Earnings Ratio	PBT	Profit Before Tax
	P/E Ratio	Price Earnings Ratio



POA	Power of Attorney
PIO	Persons of Indian Origin
QIB	Qualified Institutional Buyer
RBI	Reserve Bank of India
RBI Act	The Reserve Bank of India Act, 1934, as amended from time to time
Ron	Return on Net Worth.
Rs. / INR	Indian Rupees
RTGS	Real Time Gross Settlement
SCRA	Securities Contracts (Regulation) Act, 1956
SCRR	Securities Contracts (Regulation) Rules, 1957
SCSB	Self-Certified Syndicate Bank
SEBI	Securities and Exchange Board of India.
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended from time to time.
SEBI Depository Regulations	Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996.
SEBI Regulations	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009
SEBI Listing Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015
SEBI Insider Trading Regulations	The SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended from time to time, including instructions and clarifications issued by SEBI from time to time.
SEBI Takeover Regulations /Takeover Regulations / Takeover Code	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended from time to time, including instructions and clarifications issued by SEBI from time to time.
Sec.	Section
SICA	Sick Industrial Companies (Special Provisions) Act, 1985, as amended from time to time.
SME	Small Medium Enterprise
SSI Undertaking	Small Scale Industrial Undertaking
-	



Stock Exchange (s)	NSE
Sq.	Square
Sq. mtr	Square Meter
SWOT	Analysis of strengths, weaknesses, opportunities and threats
TAN	Tax Deduction Account Number
TRS	Transaction Registration Slip
TIN	Taxpayers Identification Number
TNW	Total Net Worth
u/s	Under Section
UIN	Unique Identification Number
US/ U.S. / USA	United States of America
USD or US\$	United States Dollar
U.S. GAAP	Generally accepted accounting principles in the United States of America
UOI	Union of India
Venture Capital Fund(s)/ VCF(s)	Venture capital funds as defined and registered with SEBI under the Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996, as amended from time to time.
WDV	Written Down Value
w.e.f.	With effect from
YoY	Year over Year

### Notwithstanding the following: -

- (i) In the section titled 'Main Provisions of the Articles of Association' beginning on page 250 of this Draft Prospectus, defined terms shall have the meaning given to such terms in that section;
- (ii) In the section titled 'Financial Statements' beginning on page 156 of this Draft Prospectus, defined terms shall have the meaning given to such terms in that section;
- (iii) In the chapter titled "Statement of Possible Tax Benefits" beginning on page 97 of this Draft Prospectus, defined terms shall have the meaning given to such terms in that chapter



### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

#### FINANCIAL DATA

Unless stated otherwise, the financial data included in this Draft Prospectus are extracted from the restated financial statements of our Company, prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditor, set out in the section titled 'Financial Statements' beginning on page 156 this Draft Prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act, and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on 1<sup>st</sup> April of each year and ends on 31<sup>st</sup> March of the next year. All references to a particular fiscal year are to the 12 month period ended 31<sup>st</sup> March of that year. In this Draft Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly, to what extent, the financial statements included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Draft Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Review Auditor, set out in the section titled 'Financial Statements' beginning on page 156 of this Draft Prospectus.

### CURRENCY OF PRESENTATION

In this Draft Prospectus, references to "Rupees" or "Rs." or "INR" are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$" or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten millions' and 'billion / bn./ Billions' means 'one hundred crores'.

### INDUSTRY & MARKET DATA

Unless otherwise stated, Industry & Market data used throughout this Draft Prospectus have been obtained from Ministry of Statistics and Program Implementation (MOSPI), Reserve Bank of India etc. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness are not guaranteed and their reliability cannot be assured. Although we believe that industry data used in this Draft Prospectus is reliable, it has not been independently verified. Similarly, internal Company reports, while believed by us to be reliable, have not been verified by any independent sources.

Further the extent to which the market and industry data presented in this Draft Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.



#### FORWARD LOOKING STATEMENTS

This Draft Prospectus contains certain "forward-looking statements". These forward looking statements can generally be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "shall", "will", "will continue", "will pursue" or other words or phrases of similar meaning. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results and property valuations to differ materially from those contemplated by the relevant forward looking statement.

Important factors that could cause actual results to differ materially from our expectations include, among others:

- Disruption in supply and increase in prices of Materials.
- Increased competition in Lighting & Power Backup Power Industry;
- Factors affecting Lighting & Power Backup Industry
- Fluctuations in other operating costs;
- Any adverse outcome in the legal proceedings in which we are involved;
- Our failure to keep pace with rapid changes in technology;
- Changes in government policies, since we receive tenders from government companies and public sector undertakings;
- Our ability to meet our capital expenditure requirements;
- Our ability to meet our working capital requirements;
- Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- The occurrence of natural disasters or calamities;

For a further discussion of factors that could cause our actual results to differ, refer to section titled "Risk Factors" and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 19 and 190 respectively of this Draft Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Future looking statements speak only as of the date of this Draft Prospectus. Neither we, our Directors, Underwriter, Merchant Banker nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the LM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange for the equity shares allotted pursuant to this issue.



#### SECTION II - RISK FACTORS

An investment in Equity Shares involves a high degree of risk. Prospective investors should carefully consider all the information in this Draft Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. In making an investment decision prospective investors must rely on their own examination of our Company and the terms of this offer including the merits and risks involved. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks and uncertainties not known to us or that we currently deem immaterial may also have an adverse effect on our business. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations and financial condition could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. Additionally, our business operations could also be affected by additional factors that are not presently known to us or that we currently consider as immaterial to our operations.

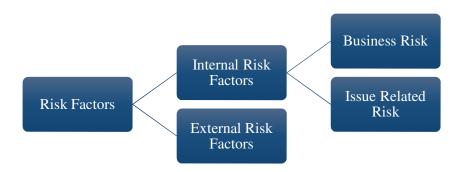
Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other implications of any of the risks mentioned herein. To obtain a complete understanding, you should read this section in conjunction with the chapters titled "Our Business" beginning on page 106, "Our Industry" beginning on page 99 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 190 respectively, of this Draft Prospectus as well as other financial information contained herein.

The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively;
- Some events may not be material at present but may have material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence the same has not been disclosed in such risk factors. Unless otherwise stated, the financial information of the Company used in this section is derived from our financial statements under Indian GAAP, as restated in this Draft Prospectus. Unless otherwise stated, we are not in a position to specify or quantify the financial or other risks mentioned herein. For capitalized terms used but not defined in this chapter, refer to the chapter titled "Definitions and Abbreviations" beginning on page 3 of this Draft Prospectus. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another.

The risk factors are classified as under for the sake of better clarity and increased understanding:





### A. INTERNAL RISK FACTORS

#### I. Business Risks/ Company specific Risk

### We may not be able to qualify for, compete and win projects, which could adversely affect our business and results of operations.

We obtain a majority of our project work through a competitive bidding process. In selecting contractors for major projects, clients generally limit the tender to contractors (or sub-contractors) who have prequalifications qualified based on several criteria including experience, technical and technological capacity, previous performance, reputation for quality, safety record, the financial strength of the bidder as well as its ability to provide performance guarantees. However, price competitiveness of the bid is typically one of the most important selection criterion. In some cases we may enter into consortium arrangements with other companies to bid for contracts where we may not qualify on our own. We are currently qualified to bid for projects up to a certain value and size and therefore may not be able to compete for larger projects. Our ability to bid for and win major projects is also dependent on our ability to show experience of working on other similar sector and developing a track record of executing more technically complex projects. If we are unable to pre-qualify for projects that we intend to bid on, or successfully compete for and win such projects, our business, results of operations and financial condition may be adversely affected.

2. Our manufacturing unit from where we operate is not owned by our Company.

Our manufacturing unit situated at Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028, is taken on lease by our Company. The term of the lease started on August 01, 2015 and will expire on July 31, 2019.

Any discontinuance of such arrangement will lead us to locate to any other premises. Our inability to identify the new premises may adversely affect the operations, finances and profitability of our Company.

3. Some of our offices/warehouses are not owned by our Company.

Some of our offices/warehouses have not been owned by us and taken on lease/rent. Our warehouse situated at Shop No. GF- 22, Durga Tower, RDC, Raj Nagar, Ghaziabad, is taken on lease by our Company. The term of the lease expired on October 31, 2016 but our Company still has the possession of the said property.

Any discontinuance of such arrangements will lead us to locate to any other premises. Our inability to identify the new premises may adversely affect the operations, finances and profitability of our Company.

4. Our top five customers contribute approximately 70.33% of our revenues during the financial year 2016-17. Any loss of business from one or more of them may adversely affect our revenues and profitability.

Our top five customers contribute approximately 70.33% of our revenues during the financial year 2016-17. Any decline in our quality standards, growing competition and any change in the demand for our products by these customers may adversely affect our ability to retain them. We cannot assure that we shall generate the same quantum of business, or any business at all, from these customers, and loss of business from one or more of them may adversely affect our revenues and profitability. However, the composition and revenue generated from these clients might change as we continue to add new clients in normal course of business. We intend to retain our customers by offering solutions to address specific needs in a proactive, cost effective and time efficient manner. This helps us in providing better value to each customer thereby increasing our engagement with our new and existing customer base that presents a substantial opportunity for growth.



5. Our Promoters and Directors have given personal guarantees in relation to borrowings made by the Company from United Bank of India and YES Bank Ltd. In the event of default on the debt obligations, the personal guarantees may be invoked thereby adversely affecting our Promoter's, Director's ability to manage the affairs of the Company which may impact our business, prospects, financial condition and results of operations.

Our Company has availed Credit Facilities from United Bank of India and YES Bank Ltd aggregating to Rs. 5576.00 lacs. Mr. Raman Bhatia & Ms. Sarika Bhatia, Promoters, Mr. Arun Handa, Director, Mr. Pankaj Malik, Former Director & Ms. Meenakshi Malik, relative of former director have provided personal guarantees and collateral securities of their properties to secure our existing borrowing, and may post listing continue to provide such guarantees and other security. In case of a default under our loan agreements, any of the guarantees provided may be invoked and/ or the collateral may also be enforced, which could negatively impact their reputation and net worth. Also, we may face certain impediments in taking decisions in relation to our Company, which in turn would result in a material adverse effect on our financial condition, business, results of operations and prospects and would negatively impact our reputation. We may also not be successful in procuring alternate guarantees satisfactory to the lenders and additional properties for mortgage, as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could affect our financial condition and cash flows. For further details regarding loans availed by our Company, please refer "Statement of Financial Indebtness" under section titled "Financial Information of the Company" beginning on page 156 of this Draft Prospectus.

6. Our Company has made applications for registration of our logos under the provisions of Trademark Act, 1999, status being objected. We are unable to assure that the future viability or value of any of our intellectual property or that the steps taken by us to protect the proprietary rights of our Company will be adequate.

We have made an application with The Registrar of Trade Marks, Trade Marks Registry for Registration

of our trademarks on January 10, 2015, whose current status is "Objected". The registration for the said trademarks in our name is important to retain our brand equity. If our applications for registration is not accepted or if the oppositions filed against our trademark application, if any, are successful, we may lose the statutory protection available to us under the Trade Marks Act, 1999 for such trademarks. Further, we cannot assure that our pending application would be granted registration or if granted registration, will not be invalidated or circumvented. We are unable to assure that the future viability or value of any of our intellectual property or that the steps taken by us to protect the proprietary rights of our Company will be adequate.

7. We have to update the name of our company in all the statutory approvals and certificates due to the conversion of our Company.

Most of our statutory approvals and certificates are in the name of Servotech Power Systems Private Limited. Since our company was converted into a public limited company pursuant to shareholder's resolution dated April 29, 2017 and fresh certificate of incorporation dated May 24, 2017 we have to update the name Servotech Power Systems Limited on all of the statutory approvals and certificates including PAN. We cannot ensure that we will be able to update the said documents on timely manner.



8. We require certain approvals, licenses, registrations and permits to operate our business, and failure to obtain or renew them in a timely manner or maintain the statutory and regulatory permits and approvals required to operate our business may adversely affect our operations and financial conditions.

We require certain statutory and regulatory permits, licenses and approvals to operate our business. Though we believe that we have obtained those permits and licenses which are adequate to run our business. However, the following registrations are pending for approval or at resubmission stage:

- a) Registration under Factories Act, 1948 for which our Company had made an application on January 12, 2017. However, it does not affect the operations of the Company as we have timely filed the application for renewal.
- b) No Objection Certificate received form Haryana Fire & Emergency Services has expired on July 22, 2016, for which our Company is in the process of making a renewal application. However, the manufacturing process of the Company is non-combustible so it does not affect our operations.

There is no assurance that there are no other statutory/regulatory requirements which we are required to comply with. However, some of the approvals are granted for a fixed period of time and need renewal from time to time. We are required to renew such permits, licenses and approvals. Further, certain licenses and registrations obtained by our Company contain certain terms and conditions, which are required to be complied with. Any default by our Company in complying with the same, may result in interalia the cancellation of such licenses, consents, authorizations and/or registrations, which may adversely affect our operations. There can be no assurance that the relevant authorities will issue or renew any of such permits or approvals in time or at all. Failure to renew, maintain or obtain the required permits or approvals in time may result in the interruption of our operations and may have a material adverse effect on our business.

For further details, please refer to section titled "Government and Other Statutory Approvals" beginning on page 209 of this Draft Prospectus.

9. Our Company's failure to maintain the quality standards of the products could adversely impact our business, results of operations and financial condition.

We have put in place strict quality control procedures but we cannot assure that our products will always be able to satisfy our customer's quality standards. Any negative publicity regarding our Company, or products, including those arising from any deterioration in quality of our products from our vendors, or any other unforeseen events could adversely affect our reputation and our operations. Introduction of new products or for any other reason, any failure on our part to meet their expectation could adversely affect our business, result of operations and financial condition.

10. Increase in costs or price of our materials could have an adverse effect on our Company's sales and profitability.

Battery, Copper, Electrical Wires, Micro Chips, PCB, Photovoltic Cells, Sheet Metal, Transformer, etc., form the major materials consumed for our business, and represent a significant portion of our expenses. The total restated cost of material consumed amounted to Rs. 5794.11 Lakhs, Rs. 3414.76 Lakhs and Rs. 2327.88 Lakhs for financial year ended 2016-17, 2015-16, and 2014-15 respectively. Further, total cost of raw material consumed purchased amounted to 71.57%, 66.55% and 73.40% of the total revenue in the respective years. Although we have established relationships with various suppliers of materials, any significant increase in the prices of these materials or decrease in the availability of the materials for whatever reason, including climatic change, could adversely affect our results of operations and consequently, our sales and profitability.



## 11. Our Company has not followed Accounting Standard – 15 regarding Employee Benefits prescribed by the Institute of Chartered Accountants of India (ICAI).

The Accounting Policy followed by us is not in conformity with the Accounting Standard prescribed by the Institute of Chartered Accountants of India, regarding disclosure of Present Value of Obligations with respect to the retirement benefits to be paid to the employees. The Accounting Standard stipulates that these liabilities should be accounted in the Books on Accrual Basis. Our Company has not provided for Gratuity and Leave Encashment of Rs. 28.08 Lakhs for the year ending March 31, 2017.

# 12. Our Order Book does not represent our future revenues and our actual income may be significantly less than the estimates reflected in our Order Book, which could adversely affect our results of operations.

The Company has orders from which it expects future revenue and profit. Order Book refers to a compilation of our expected revenues from uncompleted projects received. Projects in the order book represent business that is considered firm. Our Order Book does not necessarily indicate future earnings related to the performance of that work, as cancellations or unanticipated variations or scope or schedule adjustments may occur. Due to changes in project scope and schedule, we cannot predict with certainty when or if contracts in our Order Book will be performed. In addition, even where a project proceeds as scheduled, it is possible that contracting parties may default and fail to make the payments due. We cannot guarantee that the income anticipated in our Order Book will be realized, or, if realized, will be realized on time or result in profits. Any project cancellations or scope adjustments, which may occur from time to time, could reduce the amount of our Order Book and the income and profits that we ultimately earn from the contracts. Any delay, cancellation or payment default could have a material adverse effect on our business.

## 13. Our Company has a negative cash flow in the past 5 years. Sustained negative cash flow could impact our growth and business.

Our Company had negative cash flows from our operating activities, investing activities as well as financing activities in some of the previous year(s) as per the Restated Audited Financial Statements and the same are summarized as under:

(Rs. In lakhs)

Particulars	As on March 31,				
r ai ucuiai s	2017	2016	2015	2014	2013
Cash Flow from/ (used in) Operating Activities	324.91	232.84	(215.75)	(59.69)	(82.65)
Cash Flow from/ (used in) Investing Activities	141.81	(294.92)	(48.34)	(217.48)	(0.18)
Cash Flow from/ (used in) Financing Activities	(233.39)	59.30	349.48	246.25	98.98

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If we are not able to generate sufficient cash flow in future, it may adversely affect our business and financial operations.



### 14. Retention and performance guarantees have increased significantly.

There is a significant rise in our retention money withheld by customers as per the terms of agreement towards performance guarantee. Since, our Company provides after sales comprehensive service warranty for upto 5 years it is required to provide performance security to the customers in the form of Bank Guarantee or a specific percent of the contract amount is withheld by the customers till the completion of the warranty period. Our retention money increased by Rs. 675.09 lakhs in FY 2016-17, this retention money can be released against furnishing Performance Bank Guarantee (PBG). In case there is a delay in release of payments or amounts withheld by our clients, it may adversely affect our cash flows and eventually profitability if not released on time.

### 15. Our Company had deposited cash during demonetization period.

Our Company had deposited cash in bank accounts during demonetization from November 08, 2016 to December 30, 2016 aggregating to Rs. 242.58 lakhs. Our Company has not received any compliance notice from the Income Tax department regarding the same and shall respond as and when received.

### 16. We have high working capital requirements. Our inability to meet our working capital requirements may have a material adverse effect on our business, financial condition and results of operations.

Our business requires a significant amount of working capital for smooth functioning. For instance, for the period ended March 31, 2017, our working capital requirements was Rs. 2128.47 Lakhs as per restated financials. We meet our requirement for working capital majorly through banking facilities, non-banking lenders such as individuals and/or corporates or fresh infusion of funds by way of issue of shares or internal accruals. In future, our inability, if any to meet our working capital requirements through banking arrangements can adversely impact our business operations and financial position.

### 17. There are several restrictive covenants in the loan agreements, which could influence our ability to expand, in turn affecting our business and results of operations

We currently avail credit facilities from United Bank of India, YES Bank Ltd and few other Banks/NBFCs. We have entered into agreements for term loans and financial facilities with our bankers / lenders and the covenants in borrowings from bank / lenders, among other things require us to obtain permissions in writing in respect of, including, but not limited to effecting any change in the management/Board of the Company, capital structure of the Company; undertake any new project, implement any scheme of expansion, enter into new borrowing arrangements with any other bank/financial institution/Company or otherwise; except which are approved by Bank/lenders, formulate any scheme of amalgamation, acquisition, merger, or reconstruction etc. These covenants may have an adverse effect on the functioning of our Company. For further details regarding loans availed by our Company, please refer "Statement of Financial Indebtness" under section titled "Financial Information of the Company" beginning on page 156 of this Draft Prospectus.

#### 18. We are subject to risks arising from exchange rate fluctuations.

The exchange rate between the Rupee and other currencies is variable and may continue to fluctuate in future. Fluctuations in the exchange rates may affect the Company to the extent of cost of material imported or traded in foreign currency terms, the details of which are given hereunder:-

(Rs. In lakhs)

Particulars	March 31.			
1 di ticular	2017	2016	2015	
CIF Value of Imports	1012.41	906.51	455.10	
FOB Value of Exports	117.45	197.70	116.73	



Any adverse fluctuations with respect to the exchange rate of any foreign currency for Indian Rupees may affect the Company's profitability, since about 15-20% of material is imported in foreign currency. Further, our Company has not made arrangements to hedge losses that may arise out of foreign exchange transactions. The foreign exchange losses may be hedged to the extent of exports made.

# 19. Our business is dependent on the availability/supply of materials which we source from domestic/international suppliers. Any decrease in the availability of the materials, could adversely affect our results of operations.

Our Company is dependent on third party suppliers for procuring our materials. Certain materials required for manufacturing are Battery, Copper, Electrical Wires, Micro Chips, PCB, Photovoltic Cells, Sheet Metal, Transformer, etc. We are exposed to fluctuations in the domestic/ international prices of these materials. As we typically do not enter into any long term supply agreements with our suppliers, we have no long term rate contract with them. The cost and availability of our materials then becomes dependent upon a variety of factors like cost of electric components, governmental regulations etc., and any significant increase in the prices of these materials could adversely affect our sales and profitability.

### 20. Our Company has filed forms for allotment of shares inadvertently with Registrar of Companies.

In the year 2007-08, our Company had filed Form 2 for Allotment of Shares inadvertently with Registrar of Companies. Further, our Company had also made errors while filing other Form 2. Under the provisions of the Companies Act, if any form is filed inaccurately, then the company and/or every officer of the company who is in default may be punishable with fine.

### 21. Our Company has filed certain forms late with additional fees with Registrar of Companies as prescribed under the Companies Act.

Under the provisions of Companies Act, certain forms are required to be filed within prescribed timelines. In the past our Company has exceeded such timeline for filing the forms and has paid additional fees. If our company fails to comply with the provisions for filing of forms under the provisions of the Companies Act, then the company and/or every officer of the company who is in default is punishable with fine.

## 22. Certain agreements may be inadequately stamped or may not have been registered as a result of which our operations may be adversely affected.

Our lease agreement for factory premises has not been stamped & registered. The effect of inadequate stamping is that the document is not admissible as evidence in legal proceedings and parties to that agreement may not be able to legally enforce the same, except after paying a penalty for inadequate stamping. The effect of non-registration, in certain cases, is to make the document inadmissible in legal proceedings. Any potential dispute due to non-compliance of local laws relating to stamp duty and registration may adversely impact the operations of our Company.

## 23. Our insurance coverage may not adequately protect us against certain operating hazards and this may have a material adverse effect on our business.

We have taken Standard Fire and Special Perils Policy for a total sum of Rs. 1135.00 lakhs for our manufacturing unit situated at Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028, warehouses located at Shop No. 22, GF Durga Tower, RDC, Raj Nagar, Ghaziabad, Uttar Pradesh- 201001 and K. No. 1125, Ground Floor, Street No. 16, Village Rithala City, Delhi- 110085 to cover our plant & machinery, stocks, furniture, fixtures and fittings, etc. However, the insurance cover taken by us may not be adequate enough for covering the entire future unforeseen liabilities that might occur in the normal course of business. Further, there can be no assurance that any claim under the insurance policies maintained by us will be honored fully, in part or on time by the insurers. To the extent that we suffer loss or damage that is not covered by insurance or which exceeds our insurance coverage, our business operations and cash flows may be affected. For details on Insurance cover, please see "Insurance" in the chapter titled "Our Business" beginning on page 106 of this Draft Prospectus.



24. The average cost of acquisition of Equity Shares by our Promoters is lower than the issue price.

The average cost of acquisition of Equity Shares in our Company of our Promoters Mr. Raman Bhatia and Ms. Sarika Bhatia is lower than the Issue Price as decided by the Company in consultation with the Lead Manager, the details of which are given hereunder:-

Name of the Promoters	No. of Shares held	Average cost of Acquisition (in Rs.)
Raman Bhatia	65,74,675	1.06
Sarika Bhatia	25,25,675	2.65

For further details regarding average cost of acquisition of equity shares by our promoters in our Company, please refer to the chapter titled "Capital Structure" beginning on page 53 of this Draft Prospectus.

25. There are certain outstanding legal proceedings involving our Company which are pending at different stages before the Judicial / Statutory authorities. Any adverse decision in such proceeding(s) may render us/them liable to liabilities/penalties and may adversely affect our business and results of operations.

### **Cases Filed Against Our Company**

• Ashok Kumar Gupta vs Servotech Power System Limited & Others

The case was filed before District & Session Judge, Rohini Court, Delhi by Mr. Ashok Kumar Gupta, former employee of the Company for recovery of his dues and to seek relief after his termination from employment. Mr. Ashok Kumar Gupta seeked relief of Rs. 3,92,547/- (Rupees Three Lakhs Ninety Two Thousand Five Hundred Forty Seven Only). As per the written statement filed by our Company Mr. Ashok Kumar Gupta was paid his total salary earned for 29 days (inclusive of 3 days notice period) of Rs. 23,087/- (Rupees Twenty Three Thousand Eighty Seven Only). The date of hearing is fixed on August 22, 2017.

• Ring Road Service Station vs Servotech Power System Limited

The case was filed before The Consumer Dispute Redressal Forum, Delhi for committing gross deficiency of service as defined under The Consumer Protection Act. The Complainant had purchased 15W and 18W LED Lights having two years and five years warranty respectively and had repeatedly requested to replace the defective LED lights under the warranty period. As per the written statement filed by the Company, their Service Engineer visited rectify/change the lights but was not allowed to replace the defective lights and was adamant to get all the lights replaced. The date of hearing is fixed on September 20, 2017.

### **Cases Filed By Our Company**

Servotech Power System Limited vs Shashi Kala Hegde

Our Company has filed a case before the Hon'ble High Court of Delhi vide case number CS (OS) No. 2873/2015 against Ms. Shashi Kala Hegde, Proprietor Siddhartha Enterprises. The case was filed under Section 138 of Negotiable Instrument Act for recovery of Rs. 36,65,970/- (Rupees Thirty Six Lakhs Sixty Five Thousand Nine Hundred Seventy Only) including interest and future interest till realization of the said amount. The date of hearing is fixed on October 03, 2017.



### **Cases Pending with Tax Authorities**

### • Details of Notice received from Income Tax Department:

Our Company has received notice under Sub-section 1 of Section 142 of Income Tax Act, 1961 for assessment year 2015-16 for scrutiny assessment under "Limited Scrutiny" parameters. Our Company is in the process of filing its reply as per the questionnaire attached to the said notice.

### • Details of Outstanding demand in respect of Income Tax:

A.Y.	SECTION	Amount (in Rs.)
2009-10	143(3)	7280.00*
2009-10	115_WE	62468.00*
2012-13	271(1)(C)	574062.00
2014-15	143	71530.00*
Total		715340.00

<sup>\*</sup> The company has already deposited the demands.

An amount of Rs. 62069 is pending against TDS amount for various financial years.

### • Details of Notice received from Department of Trade & Taxes:

Our Company has received notice number 150082297553 dated March 31, 2017 from Department of Trade & Taxes for default assessment of tax and interest stating that the Company has furnished incomplete records with respect to the turnover reported. Details of the said notice are mentioned hereunder: -

(Amount in Rs.)

Tax Period	Tax Assessed	Additional Tax Due	Interest	Total Amount Due
February 2013	9,52,117	9,52,117	5,63,053	15,15,170

Our Company has made an application for extension of time for filing the required documents with the Department. The date of hearing is yet to be fixed.

### • Income Tax Demand pending against our Promoter:

#### a. Mr. Raman Bhatia

A.Y.	Section	<b>Outstanding Demand Amount</b>	Pending with Jurisdiction
2009-10	1431a	21430	Assessing Officer
2010-11	220(2)	1316	Assessing Officer

### b. Mrs. Sarika Bhatia

A.Y.	Section	Outstanding Demand Amount	Pending with Jurisdiction
201-15	1431a	320	CPC



26. We have in the past entered into related party transactions and may continue to do so in the future, which may potentially involve conflicts of interest with the equity shareholders.

We have in the course of our business entered into, and will continue to enter into, several transactions with our related parties. For details, please refer to the Statement of Related Party Transactions under chapter "Financial Statement" beginning on page 156 of this Draft Prospectus. We cannot assure you that we will receive similar terms in our related party transactions in the future. We cannot assure you that we could not have achieved more favorable terms had such transactions been entered into with unrelated parties. The transactions we have entered into and any further transactions with our related parties have involved or could potentially involve conflicts of interest which may be detrimental to our Company. Further, the Companies Act, 2013 has brought into effect significant changes to the Indian company law framework including specific compliance requirements such as obtaining prior approval from the audit committee, board of directors and shareholders for certain related party transactions. We cannot assure you that such transactions, individually or in the aggregate, will not have an adverse effect on business and financial results, including because of potential conflicts of interest or otherwise.

27. One of the Key Management Personnel is associated with the Company for less than one year.

One of the Key Management Personnel i.e. Company Secretary is associated with the Company for a period of less than one year. For details of Key Management Personnel and their appointment, please refer to chapter "Our Management" beginning on page 134 of this Draft Prospectus.

28. We have not made any alternate arrangements for meeting our working capital requirements for the Objects of the Issue. Further we have not identified any alternate source of financing the 'Objects of the Issue'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

As on date, we have not made any alternate arrangements for meeting our working capital requirements for the Objects of the Issue. Further, we have not identified any alternate source of funding and hence any failure or delay on our part to raise money from this issue or any shortfall in the issue proceeds could adversely affect our growth plans. We meet our working capital requirements through our owned funds, internal accruals and debt. Any shortfall in our net owned funds, internal accruals and our inability to raise debt would result in us being unable to meet our working capital requirements, which in turn will negatively affect our financial condition and results of operations. For further details, please refer to the chapter titled "Objects of the Issue" beginning on page 89 of this Draft Prospectus.

29. Within the parameters as mentioned in the chapter titled 'Objects of this Issue' beginning on page 89 of this Draft Prospectus, our Company's management will have flexibility in applying the proceeds of this Issue. The fund requirement and deployment mentioned in the Objects of this Issue have not been appraised by any bank or financial institution.

The fund requirement and deployment, as mentioned in the "Objects of the Issue" on Page 89 of this Draft Prospectus is based on the estimates of our management and has not been appraised by any bank or financial institution or any other independent agency. These fund requirements are based on our current business plan. We cannot assure that the current business plan will be implemented in its entirety or at all. In view of the highly competitive and dynamic nature of our business, we may have to revise our business plan from time to time and consequently these fund requirements. Further, pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half-yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. The deployment of the funds as stated under chapter "Objects of the Issue" is at the discretion of our Board of Directors and is not subject to monitoring by any external independent agency.



30. Our success depends largely upon the services of our Promoters and other Key Managerial Personnel and our ability to retain them. Our inability to attract and retain key managerial personnel may adversely affect the operations of our Company.

Our Company's performance is largely dependent upon the services of our Promoters and other Key Managerial Personnel. Our Promoters have built relations with persons who are connected with our business. Further, our Key Managerial Personal also possesses the requisite domain knowledge to provide efficient services to our clients. Any failure or inability of our Company to attract and retain human resources may affect the operations and ability to expand our business.

31. We face competition in our business from domestic competitors. Such competition would have an adverse impact on our business and financial performance.

The industry, in which we are operating, is highly and increasingly competitive and our results of operations and financial condition are sensitive to, and may be materially adversely affected by, competitive pricing and other factors. Competition may result in pricing pressures, reduced profit margins or lost market share or a failure to grow our market share, any of which could substantially harm our business and results of operations. There can be no assurance that we can effectively compete with our competitors in the future, and any such failure to compete effectively may have a material adverse effect on our business, financial condition and results of operations.

 Our promoters and promoter group will continue to retain significant control over our Company after the IPO.

Upon completion of the IPO, our promoters and promoter group will continue to own majority of our Equity Shares constituting 69.23% of the post-issue capital. As a result, our promoters will be in a position to influence any shareholder action or approval requiring a majority vote, except where it is required otherwise by applicable laws or where they abstain from voting. Our promoter will also have the ability to control our business including matters relating any sale of all or substantially all its assets, the timing and distribution of dividends and the election or termination or appointment of its officers and directors. Further, the extent of the promoters' shareholding in the Company may result in the delay or prevention of a change of management or control of the Company, even if such a transaction may be beneficial to the other shareholders of the Company.

33. Our Promoters, Directors and Group Entities may have interest in our Company other than normal remuneration or benefits and reimbursement of expenses incurred.

Our Promoters, Directors and Group Entities may be deemed to be interested in our Company, in addition to normal remuneration or benefits and reimbursements of expenses, to the extent of Equity Shares or other securities, held by them and their relatives (if any) and their dividend or bonus entitlement, and benefits arising from their directorship in our Company and are also interested to the extent of sitting fee payable to them for attending each of our Board and Committee Meetings. Our Group Companies are also interested to the extent of the property leased to our Company. For further details of the related party transactions during the last five Financial Years, please refer the chapter titled "Financial Statements" on page no. 156 of this Draft Prospectus.

34. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.

Employee misconduct or errors could expose us to business risks or losses, including regulatory sanctions and serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.



### 35. Our manufacturing operations are critical to our business and any shutdown of our manufacturing facilities may have an adverse effect on our business, results of operations and financial condition.

Any local, social unrest, natural disaster or breakdown of services and utilities could have material adverse effect on the business and result of operations. Our facilities are subject to operating risks like breakdown or failure of equipment, power supply or processes and performance below expected levels of efficiency, obsolescence, natural disaster, industrial accidents and the need to comply with the directives of relevant government authorities. In the event that we are forced to shut down our facilities for a significant period of time, it would have a material adverse effect on our business, results of operations and financial condition. Further, continuous addition of industries in and around our manufacturing facilities without commensurate growth of its infrastructural facilities may put pressure on the existing infrastructure therein, which may adversely affect our business. Further, the spiraling cost of living around our facilities may push our manpower costs higher, which may reduce our margin and cost competitiveness.

### 36. Our Contingent Liabilities and Commitments could affect our financial position in case they are encashed.

As on March 31, 2017, we had Contingent Liabilities of Rs. 571.12 lakhs as follows:

(Rs. In lakhs)

	(NS. III IUKIIS)
Particulars	Amount as on March 31, 2017
Bank Guarantees Issued	549.62
Income Tax Demand	5.74
TDS Demand	0.61
VAT Demand	15.15

Incase these bank guarantees are encashed, it will result in cash outflow and reduced profits. For further details on the same please refer section "Financial Information of the Company" beginning on page 156 of this Draft Prospectus.

### 37. Our business is subject to various operating risks at our sites, the occurrence of which can affect our results of operations and consequently, financial condition of our Company.

Our business operations are subject to operating risks, such as breakdown or failure of equipments used at the sites, weather conditions, shortage of consumables, performance below expected levels of output or efficiency, natural disasters, labour disputes and industrial accidents. The occurrence of these risks, if any, could significantly affect our operating results, and the slowdown / shutdown of business operations may have a material adverse effect on our business operations and financial conditions.

## 38. Our financing agreements entail interest at variable rates and any increases in interest rates may adversely affect our results of operations.

We are susceptible to changes in interest rates and the risks arising therefrom. Most of our financing agreements provide for interest on loans at variable rates with a provision for the periodic resetting of interest rates. Further, under certain of our financing agreements, the lenders are entitled to change the applicable rate of interest, which is a combination of a base rate and a contractually agreed spread. Certain loans are also extended at interest rates that are subject to periodic change from time to time based on the lender's internal policies. See the section named "Financial Indebtedness" in chapter titled "Financial Statement" on page 156 of this Draft Prospectus for a description of interest payable under our financing agreements. Certain Loans taken from private lenders / NBFCs are at higher rate of interest than bank rate which entails higher outflow of interest and lower profits. Further, in recent years, the Government



of India has taken measures to control inflation, which have included tightening the monetary policy by raising interest rates. As such, any increase in interest rates may have an adverse effect on our business, results of operations, cash flows and financial condition.

### 39. Any Penalty or demand raised by statutory authorities in future will affect our financial position of the Company.

Our Company is engaged in business of manufacturing of Inverters, UPS, Stablizers and LED products which attracts tax liability such as Excise duty, Value Added Tax, Service Tax and Income Tax as per the applicable provisions of Law. We are also subject to the labour laws like depositing of contributions with Provident Fund, ESIC, etc. Though, we have deposited the required returns and paid taxes thereon under various applicable Acts but any demand or penalty raised by the concerned authority in future for any previous year and current year will affect the financial position of the Company.

### 40. Any change in the technology may render our current technologies obsolete or require us to make substantial capital investment to cope with the market.

Technology upgradation is a regular process and it is also essential for providing the desired quality to the customers. We are taking all the possible steps to keep our manufacturing facilities in line with the latest technology. However, any further upgradation in the technology may render our current technology obsolete and require us to upgrade the existing technology or implement new technology. Further implementing new technology may require us to incur huge capital expenditure which could affect our cash flows and result of operations.

### II. Risk related to this Issue and our Equity Shares:

### 41. Any future issue of Equity Shares may dilute your shareholding and sales of our Equity Shares by our Promoters or other major shareholders may adversely affect the trading price of the Equity Shares.

Any future equity issues by us, including in a primary offering, may lead to the dilution of investors' shareholdings in us. Any future equity issuances by us or sales of its Equity Shares by the Promoters may adversely affect the trading price of the Equity Shares. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Equity Shares.

## 42. Our ability to pay any dividends in the future will depend upon future earnings, financial condition, cash flows, working capital requirements and capital expenditures.

The amount of our future dividend payments, if any, will depend upon our Company's future earnings, financial condition, cash flows, working capital requirements, capital expenditures, applicable Indian legal restrictions and other factors. There can be no assurance that our Company will be able to pay dividends.

### 43. The Issue Price of the Equity Shares may not be indicative of the market price of the Equity Shares after the Issue.

The Issue Price of the Equity Shares will be determined by our Company in consultation with the LM and will be based on numerous factors. For further information, see the section titled "Basis For Issue Price" on page 94 of this Draft Prospectus. The Issue Price may not be indicative of the market price for the Equity Shares after the Issue. The market price of the Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. There can be no assurances that investors who are allotted Equity Shares through the Issue will be able to resell their Equity Shares at or above the Issue Price.



### B. EXTERNAL RISK FACTORS

#### 44. Natural calamities and force majeure events may have an adverse impact on our business.

Natural disasters may cause significant interruption to our operations, and damage to the environment that could have a material adverse impact on us. The extent and severity of these natural disasters determines their impact on the Indian economy. Prolonged spells of deficient or abnormal rainfall and other natural calamities could have an adverse impact on the Indian economy, which could adversely affect our business and results of operations.

### 45. The Goods and Services Tax (GST) regimes proposed by the Government of India may have material impact on our operations.

The Government of India has enacted a comprehensive National Goods and Services Tax (GST) regime that will combine taxes and levies by the Central and State Governments into unified rate structure. Any future increases or amendments may affect the overall tax efficiency of companies operating in India and may result in significant additional taxes becoming payable. Given the limited liability of information in the public domain covering the GST we are unable to provide/ measure the impact this tax regime may have on our operations.

### 46. Political instability or changes in the Government could adversely affect economic conditions in India generally and our business in particular.

Our business, and the market price and liquidity of our Equity Shares, may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. Elimination or substantial change of policies or the introduction of policies that negatively affect the Company's business could cause its results of operations to suffer. Any significant change in India's economic policies could disrupt business and economic conditions in India generally and the Company's business in particular.

### 47. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

### 48. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.



# 49. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the Mumbai terrorist attacks and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

### 50. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

### 51. You may be subject to Indian taxes arising out of capital gains on sale of Equity Shares.

Under current Indian tax laws and regulations, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India. Any gain realized on the sale of listed equity shares on a stock exchange held for more than 12 months is not subject to capital gains tax in India if securities transaction tax ("STT") is paid on the transaction. STT will be levied on and collected by a domestic stock exchange on which the Equity Shares are sold. Any gain realized on the sale of equity shares held for more than 12 months to an Indian resident, which are sold other than on a recognized stock exchange and on which no STT has been paid, will be subject to long term capital gains tax in India. Further, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short term capital gains tax. Any change in tax provisions may significantly impact your return on investments.



### **PROMINENT NOTES**

- a) The Public Issue of 48,80,000 Equity Shares of face value of Rs. 10 each fully paid for cash at a price of Rs. 31 /- per Equity Share aggregating Rs. 1512.80 Lakhs ("the Issue"). Issue of Equity Shares will constitute 26.65 % of the fully diluted Post-Issue paid up capital of our Company. For more information, please refer to chapter titled "The Issue" on page 44 of this Draft Prospectus.
- b) The net worth of our Company is Rs. 1313.82 Lakhs, Rs. 812.85 Lakhs and Rs. 569.02 Lakhs as on March 31, 2017, March 31, 2016 and March 31, 2015 respectively as per restated financial statements of our Company. The book value of each Equity Share is Rs. 12.83, Rs. 9.62 and Rs. 7.21 as on March 31, 2017, March 31, 2016 and March 31, 2015 respectively as per the restated financial statements of our Company. For more information, please refer to section titled "Financial Statements" beginning on page 156 of this Draft Prospectus.
- c) The average cost of acquisition of per Equity Shares by our Promoter, which has been calculated by taking the average amount paid by them to acquire our Equity Shares, is as follows:

Name of the Promoters	No. of Shares held	Average cost of Acquisition (in Rs.)
Mr. Raman Bhatia	65,74,675	1.06
Ms. Sarika Bhatia	25,25,675	2.65

- d) For details of Related Party Transactions entered into by our Company, please refer to the chapter titled "Related Party Transactions" beginning on page 154 of this Draft Prospectus.
- e) Except as disclosed in the chapter titled "Capital Structure", "Our Promoter and Promoter Group" and "Our Management" beginning on pages 53, 148 and 134 respectively, of this Draft Prospectus, none of our Promoter, Directors or Key Management Personnel have any interest in our Company.
- f) Except as disclosed in the chapter titled "Capital Structure" beginning on page 53 of this Draft Prospectus, we have not issued any Equity Shares for consideration other than cash.
- g) Investors may contact the LM or the Compliance Officer for any clarification / complaint or information relating to the Issue, which shall be made available by the LM and our Company to the investors at large. No selective or additional information will be available for a section of investors in any manner whatsoever. For contact details of the LM and the Compliance Officer, please refer to the chapter titled "General Information" beginning on page 3 of this Draft Prospectus.
- h) Investors are advised to refer to chapter titled "Basis for Issue Price" on page 94 of this Draft Prospectus.
- Trading and Allotment in Equity Shares for all investors shall be in dematerialized form only.
- j) There are no financing arrangements whereby the Promoter Group, the Directors of our Company who are the Promoter of our Company, the Independent Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of six months immediately preceding the date of filing of this Draft Prospectus.
- k) Except as stated in the chapter titled "Our Group Entities" beginning on page 151 and chapter titled "Related Party Transactions" beginning on page 154 of this Draft Prospectus, our Group Entities have no business interest or other interest in our Company.
  - Investors may note that in case of over-subscription in the Issue, allotment to Retail applicants and other applicants shall be on a proportionate basis. For more information, please refer to the chapter titled "Issue Structure" beginning on page 228 of this Draft Prospectus.



### SECTION III- INTRODUCTION

#### SUMMARY OF OUR INDUSTRY

#### OVERVIEW OF INDIAN ECONOMY

India's diverse economy encompasses traditional village farming, modern agriculture, handicrafts, a wide range of modern industries, and a multitude of services. Slightly less than half of the work force is in agriculture, but services are the major source of economic growth, accounting for nearly two-thirds of India's output but employing less than one-third of its labor force. India has capitalized on its large educated English-speaking population to become a major exporter of information technology services, business outsourcing services, and software workers.

Thus, the country is attracting many global majors for strategic investments owing to the presence of vast range of industries, investment avenues and a supportive government. Huge population, mostly comprising the youth, is a strong driver for demand and an ample source of manpower.

With 1.33 billion people and the world's fourth-largest economy, India's recent growth and development has been one of the most significant achievements of our times. Over the six and half decades since independence, the country has brought about a landmark agricultural revolution that has transformed the nation from chronic dependence on grain imports into a global agricultural powerhouse that is now a net exporter of food. Life expectancy has more than doubled, literacy rates have quadrupled, health conditions have improved, and a sizeable middle class has emerged. India is now home to globally recognized companies in pharmaceuticals and steel and information and space technologies, and a growing voice on the international stage that is more in keeping with its enormous size and potential.

#### **GDP** and Other Indicators

According to the Economic Survey 2016-17, India's economic growth has been pegged at 6.5% for the current fiscal, down from 7.6% recorded in the last financial year, but is expected to rebound in the range of 6.75-7.5% in 2017-18.

As per the Second Advance Estimate of National Income, 2016-17 released by Ministry of Statistics & Programme Implementation on February 27<sup>th</sup> 2017, Annual GDP at constant (2011-12) prices is expected to grow at the rate of 7.1% for financial 2016-17. Annual growth of Gross Value Added (GVA) at constant (2011-12) prices is estimated to be 6.7% in FY2016-17 compared to 7.8% in FY15-16.

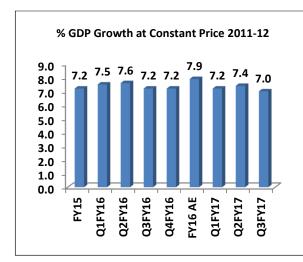
The steps taken by the government in recent times have shown positive results as India's gross domestic product (GDP) at factor cost at constant (2011-12) prices 2015-16 is Rs 113.5 trillion (US\$ 1.668 trillion), as against Rs 105.5 trillion (US\$ 1.55 trillion) in 2014-15, registering a growth rate of 7.6%.

Better than expected post demonetization Indian GDP (at 2011-12 prices) revived to 7.0% in Q3FY17 as compared to 7.4% in the Q2FY17 and 7.1% in Q3FY16. Gross Value Added -GVA at basic prices at constant (2011-12) prices in Q3 FY17 has grown by 6.6% compared to 7.0% in Q3FY16 and by 6.7% compared to Q2FY17.

Source: MOSPI, RBI, http://www.careratings.com/upload/NewsFiles/SplAnalysis/Q3-FY17%20GDP.pdf

http://www.mospi.gov.in/sites/default/files/press\_release/nad\_pr\_28feb17r.pdf







### INDUSTRY OVERVIEW

Owing to the growing economic needs, the demand for power has been continuously increasing in India. To meet this rising demand, India is aggressively moving ahead to increase the share of renewable energy in total power generation capacity in India. Solar energy, with an installed grid-interactive Capacity of only 147MW presents a huge untapped potential for investing in Solar power business. With the gradual decrease in capex costs Involved in executing a SPV project, the project developers are coming forward with a renewed interest in the solar sector. Although the commercialisation of CSP technology has so far been very limited globally, the increasing support from CERC and SERCs in the form of aggressive feed in tariff (FIT) mechanism and technological breakthroughs will give a further push to the penetration of this technology in solar business. Surprisingly low bids under JNNSM and signing of PPAs of massive capacities is just an indication of the promising future of Solar power in India.

#### Solar Power and India

The growing energy requirements of the Indian economy, coupled with the environmental concerns arising from use of conventional energy sources, have created the need to scout for sustainable sources of energy. India is endowed with numerous non- conventional energy resources such as small hydro, wind, solar and biomass. After persistent efforts, the share of renewable energy in utility scale installed power generation capacity in India has gone up from a meagre 2 % in 2003 to an impressive 11 % by October 2011 with an installed capacity of more than 20,000MW. With an average solar insolation of 4 - 7kwh/m 2 and 300 sunny days in a year, India's potential for harnessing solar power is immense. But due to lack of conducive policy scenario till some years back, the share of solar energy in total renewable power generation stands at a very low level of less than 1 % with the current grid based installed capacity of 147 .MW.

#### **Key Initiatives**

Some of the key initiatives such as Indian Solar Loan Programme initiated in 2003 by Partnership of Indian banking groups with UNEP and Jawaharlal Nehru National Solar Mission (JNNSM) initiated in 2010 by the Government of India gave a major thrust to the solar power developments thereafter. The ambitious plan of raising the grid interactive solar power capacity to 20 GW by 2022 under National Solar Mission can be achieved with the increasing usage of grid and off grid solar applications, government incentives and favourable project economics. As a step forward, the PV Cell and module manufacturing capacity of India has reached 1, 400 MW in FY 10 and is further expected to grow at a rapid pace. Moreover, the Asian Solar Initiative of Asian Development Bank to finance 3000 MW of solar power generation capacity by mid 2013 will address the financing needs of many solar projects in India.



#### **Initiatives from the Indian Government**

With the looming power crisis in India, the National Bank for Agriculture and Rural Development (NABARD) came forth for alternative solutions in the state of Andhra Pradesh. To promote solar and help people battle the crisis, NABARD is providing 40 per cent subsidy for purchasing solar inverters. This also comes in line with Ministry of New and Renewable Energy's (MNRE's) Jawaharlal Nehru National Solar Mission (JNNSM), which mandates for subsidy for solar lighting and solar PV systems of smaller capacity. NABARD, with MNRE as a facilitating agency entered into an agreement with Andromedar for subsidy. Reports say that the cost of installing a solar inverter would be around Rs. 30,000. Of this, NABARD will be providing 40 per cent of the amount as subsidy. The commercial banks will be providing loans for the 50 per cent of the amount while the rest will be paid by the consumer. Consumers who owned their own houses could apply for the loan through designated agency.

#### The Inverter Market

With the sudden increase in demand, dealers are unable to meet requirements. This again, is opportunistic for companies making solar inverters. The Indian PV market has been growing and with the National Solar Mission, and increasing number of players eyeing the market, the solar inverter market shows promise. The push from the government on the PV market has propelled companies to expand their production. ABB, one of the leading companies, which makes solar inverters, has been able to expand its market production with this push, and growing along.

According to their global product manager, new production facilities have emerged and with this they can support the customers in India with more rapid delivery times. They can also provide faster support for varying project needs. ABB soon expanded the production of its in India to support the rapidly growing local photovoltaic (PV) market. Sources from the companies said that ABB's solar inverter range is complemented by local solutions and products. These included string monitoring junction boxes, SCADA monitoring and a control system package. These factors made the company stand out among other inverter manufacturers. They had more in the offing-Medium- and high-voltage transformers and grid connection equipment, complete substations for ABB central inverters. This apart, the central inverters are supported through a local service organization in India. Therefore, the entire value chain from pre-purchase to installation and maintenance is taken care of. The customer is sure happy in this situation. Technology Advancements According to the analysts, many vendors

#### **Indian Lighting Industry**

#### Overview

The National Government's mandate of rural electrification along with usage of energy efficient formats is the core driver of the lighting market space on the long-term basis (especially CFL variant). Rajiv Gandhi Grameen Vidyutikaran Yojana and BYL programs have been implemented for the past 4-5 years, with approximately 53% households receiving electricity and subsidized replacement of US\$8.5 million ICL technology with CFL variants.

On the other hand, the National Government of India is the largest customer of the lighting product portfolio for urban housing, airports, railways, and highways (NHAI). India's lighting market is slightly consolidated, with the three largest manufacturers controlling 46% of the market share (2011). Philips is the biggest manufacturer and distributor of lighting products with market share of 26% (2010-2011).

In his Budget speech, Jaitley said that 100 per cent electrification of villages will be achieved by May 1, 2019. The government has allocated Rs 4,843 crore for electrification in financial year 2017-18.

Lighting consumes around 17% of the overall power and as the thus creating a need for energy efficient lighting. India's LED market is predicted to reach \$1,457.8 million by 2019, at an annual growth rate of 35.9%, during 2014-19. As the gap between demand and supply of energy is increasing very fast Government need to take some steps to minimise this difference. One of the initiative taken by the government is to replace incandescent bulbs with LED bulbs, LED bulbs uses 50% less energy than CFL. Energy companies are also distributing LED bulbs at very nominal price to promote the use of LED bulbs to save energy.



#### SUMMARY OF OUR BUSINESS

#### OVERVIEW OF OUR COMPANY

Our Company was incorporated as Servotech Power Systems Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated September 24, 2004 in Delhi. Subsequently, the name of our Company was changed to Servotech Power Systems Limited pursuant to shareholder's resolution dated April 29, 2017 and vide fresh certificate of incorporation dated May 24, 2017.

Mr. Raman Bhatia, Managing Director had a vision that technology shouldn't be a luxury and should be affordable and available to a common man or as our Company believes in "Technology to the Masses". It was this vision that Servotech Power Systems Limited came into existence in the year 2004 with the idea of bringing in a reliable source of power backup in India which had a big issue of power shortfall. With great determination, hard work and use of the most advanced technology available, our Company has provided various reliable and advanced power backup solutions to the market and consistently offering high-quality power backup products at an affordable price to its users.

Initially, our Company was manufacturing Inverters, UPS and Servo Stablizers under the brand name "SERVOTECH". We started production of LED products in the year 2011. We are selling LED products under the brand "SAARA". We manufacture energy efficient luminaries for residential, industrial, and commercial applications. Our products include LED light bulbs, LED downlights, LED flood light, LED panel lights, LED tube lights, LED bay lights, outdoor lights (street lights, floodlights).

With more than a decade of experience, hard work and continuous innovation of products, today we have become one of the renowned high-tech enterprise specialized in producing, developing and marketing both indoor and outdoor LED lighting products in India. We have been successful in winning the trust of many of our clients, providing them with superior quality products at legitimate cost. As a professional LED lighting supplier and manufacturer, our company strictly adheres to the concept that "Customers are our first priority" henceforth promises to take care and fulfill every requirement of our customers.

Our mission is to build-up a cleaner, greener and healthier environment for our present and upcoming generations by developing more and more energy efficient and eco-friendly LED light fixtures.

We are also manufacturer and supplier of a comprehensive range of Solar Products that includes Solar BLDC Fan, Solar Home Light systems, Solar PWM Charge Controller, Solar MPPT Charge Controller, Solar water pump etc. Our products are manufactured using best grade materials and entire range of Solar Energy Devices undergoes extensive testing and verification to ensure every piece is thoroughly checked for perfect finish and quality The entire range of products are fabricated at our manufacturing unit that is spread over an area of 1000 square meter and is equipped with latest machines.

Our Company has also been providing turnkey services which involves supply, installation, commissioning, testing and comprehensive maintenance of upto 5 years of LED products. There are lot of products which the Company do not manufacture but has to provide on turnkey basis by buying from other manufacturers.

Our company ventured into manufacturing of LED lights and Solar products with the prime idea of manufacturing clean and green products to support our eco system.

OUR VISION: - "PRODUCE GREEN TO LIVE GREEN"

OUR MISSION: – "TO ACHIEVE THIS WE PRODUCE COST EFFECTIVE GREEN & RENEWABLE ENERGY PRODUCT TO THE CUSTOMER WHICH CONTRIBUTES TO SAVE THE EARTH"



Our company has a dedicated team of professionals, who constantly observe the market needs and trends. Our dedicated R&D (Research and Development) team has been able to revolutionize the market and was able to make high-quality LED Lighting and solar products available at affordable prices. Currently, our team is working to make solar products available for the masses.

Moreover, the Environment Management System and Quality Management System of our Company has been approved as per the guidelines of ISO 14001:2015 and ISO 9001:2015 respectively for manufacture, supply and service of sine wave inverter, UPS (online/offline interactive), servo stabilizer, etc. Moreover, our Company has also received Certificate of Compliance for proven series servo stabilizer, efficient series online UPS, alfa series online UPS, beta series online UPS, gamma series online UPS and bridge series long back-up Li UPS.

Most of our contracts for LED products are awarded on tender basis. We bid for various government agencies/corporations/corporates via open tenders.

Major contracts in hand as at March 31, 2017 along with their completion status:

(Rs. In Lakhs)

S. No.	Contract No.	Name	Progress (%)	Value of Contract (in Rs.)	Amount Billed as on March 31, 2017 (in Rs.)
1.	LOA No. TEDA/ 1016B/SHLSLED	Tamil Nadu Energy	46	6585.82	3029.48
	/Schemes/ 2014-15 dated August 10,	Development Agency			
	2015 and LOA No. TEDA/1016A/				
	SHLSCFL/Schemes/ 2014-15 dated				
	December 14, 2014				
2.	AR/AP/081/2015-16 dated January	Arka Green Power	56	341.71	191.36
	18, 2016	Private Limited			
3.	Various contracts received from	Indian Oil Corporation	96	204.69	196.76
	2015 to 2017	Limited			
	TOTAL	7132.22	3417.60		

Major contracts completed in financial year 2016-17:

(Rs. In Lakhs)

S. No.	Contract No.	Name	Value of Contract (in Rs.)
1.	NSIC/BOD/TM/33&43/2014-15 dated	National Small Industries	609.07
	August 11, 2015	Corporation Limited	
2.	EESL/06/2015-16/ LEDBLDGSDELHI	Energy Efficiency Services	274.67
	/0512044/LOA- 0601156/6538 dated	Limited	
	March 02, 2016		
3.	T4/2015-16/22 & PI-14/16-17	Solar Quest LLP	108.50

#### Our Customer base includes the following:

- Tamil Nadu Energy Development Agency
- Tamil Nadu Generation and Distribution Corporation
- Indian Oil Corporation Limited
- Energy Efficiency Services Limited
- Bharat Petroleum Corporation Limited
- National Small Industries Corporation Limited



## SUMMARY OF FINANCIAL STATEMENTS

## ${\bf ANNEXURE-I: RESTATED\ STANDALONE\ STATEMENT\ OF\ ASSETS\ AND\ LIABILITIES}$

(Rs. in Lakhs)

G		NT /	(Rs. in Lakhs) As at 31st March				
Sr. No.	Particulars	Note No.	2017				2012
		110.	2017	2016	2015	2014	2013
Α.	Equity and Liabilities						
-							
1	Shareholders' Funds	7.4	256.07	256.07	211 24	196.10	78.00
	Share Capital	I.1			211.24		272.46
	Reserves & Surplus	I.2	1057.75	556.78	357.78	240.71	272.40
	Share application money pending allotment						
2	Non-Current Liabilities		<b>500.05</b>	<b>5</b> 46.20	727.07	700.11	20.45
	Long-term borrowings	I.3	580.95	746.38	535.05	509.14	88.47
	Other Long Term Liabilities	I.4	190.86	-	-	-	-
	Deferred Tax Liabilities (Net)	I.5	5.74	0.26	-	-	-
	Long Term Provisions	I.6	240.54	-	-	-	-
3	Current Liabilities						
	Short Term Borrowings	I.7	1,153.62	1,019.86	1,044.68	583.20	599.27
	Trade Payables	I.8	1,666.75	1,264.97	878.22	342.54	274.15
	Other Current Liabilities	I.9	544.12	484.73	201.01	113.81	275.59
	Short Term Provisions	I.10	222.08	63.90	8.65	0.27	0.01
	Total		5,918.49	4,392.95	3,236.64	1,985.76	1,587.94
B.	Assets						
4	Non-Current Assets						
	Fixed Assets						
	Tangible Assets	I.11	655.98	661.14	387.53	356.15	139.91
	Intangible Assets		0.60	1	1	1	1
	Capital Work In Progress		-	1	1	1	1
	Deferred Tax Assets (Net)	1.5	-	1	4.12	0.36	3.54
	Long Term Loans and Advances	I.12	25.38	99.84	49.43	57.02	26.93
	Other Non-current Assets	I.13	675.10	-	-	-	-
5	Current Assets						
	Inventories	I.14	1,224.53	1,295.28	792.41	651.02	421.53
	Trade Receivables	I.15	2,725.42	1,822.83	1,752.76	729.80	744.95
	Cash and Cash Equivalents	I.16	417.93	184.60	187.39	102.01	132.93
	Short-term loans and advances	I.17	193.56	329.26	63.00	89.41	118.16
	Total		5,918.49	4,392.95	3,236.64	1,985.76	1,587.94



## ANNEXURE - II : RESTATED STANDALONE STATEMENT OF PROFIT AND LOSS

(Rs. in Lakhs)

Sr		Note	For The Year Ended March 31,				
•	Particulars	Note No.	2017	2016	2015	2014	2013
No		1,00	2017	2010	2015	2014	2015
Α.	Revenue:						
	Revenue from Operations (gross)	II.1	8,179.27	5,169.96	3,215.37	3,544.51	2,640.06
	Less: Excise Duty	11.1	83.18	39.21	43.66	172.66	43.00
	Less. Excise Daty		03.10	37.21	13.00	172.00	13.00
	Revenue from operations (net)		8,096.09	5,130.76	3,171.70	3,371.85	2,597.06
	Other income	II.2	224.86	40.25	46.66	24.00	37.18
	Total revenue		8,320.95	5,171.01	3,218.36	3,395.85	2,634.25
В.	Expenses:						
	Cost of material Consumed	II.3	5,794.11	3,414.76	2,327.88	2,377.76	1,783.07
	Purchase of Traded Goods	II.4	3,774.11	3,414.70	2,327.00	2,311.10	1,765.07
	Manufacturing and Operating	II.5	219.32	526.99	156.57	80.53	86.44
	Costs						
	Changes in inventories of Finished	II.6	(60.87)	36.52	(199.21)	8.96	93.48
	goods, work-in-progress and						
	others						
	Employee benefit expenses	II.7	646.47	338.53	310.35	345.12	283.90
	Finance costs	II.8	201.72	252.72	188.91	161.11	96.78
	Depreciation and Amortization	II.11	87.04	67.58	62.16	25.18	26.67
	Other expenses	II.9	672.33	348.42	252.05	273.72	205.14
	Total Expenses		7,560.13	4,985.52	3,098.71	3,272.38	2,575.47
	Profit/(Loss) before exceptional item & tax		760.82	185.48	119.65	123.47	58.78
	Less/(Add): Exceptional Items	II.10	_	_	_	_	_
	* * *	11.10	_	_		_	_
	Profit/(Loss) before tax		886.53	129.29	81.43	64.09	58.78
	Tax expense :						
	Current tax		249.50	63.90	42.20	36.71	24.41
	Prior Period Taxes		-	-	-	-	-
	Deferred Tax		5.48	4.38	(3.77)	3.18	0.01
	Profit/(Loss) for the period/ year		505.84	117.20	81.21	83.58	34.36
	CSR Expenses		303.04	11/.20	01.21	03.30	34.30
	Profit/(Loss) for the period/		_	-	-	-	-
	year		505.84	117.20	81.21	83.58	34.36
	Earning per equity share in Rs.:						
	(1) Basic		4.94	1.39	1.03	1.07	0.44
	(2) Diluted		4.94	1.39	1.03	1.07	0.44



## ANNEXURE – III : RESTATED STANDALONE STATEMENT OF CASH FLOWS

(Rs. in Lakhs)

	(Rs. in Lakhs)  For The Year Ended March 31,						
Particulars	2017	2016	2015	2014	2013		
A. CASH FLOW FROM OPERATING ACTIVITIES							
Profit/ (Loss) before tax	760.82	185.48	119.65	123.47	58.78		
Adjustments for:							
Depreciation	87.04	67.58	62.16	25.18	26.67		
Interest Expense	201.72	252.72	188.91	161.11	96.78		
Provision for Doubtful Debts	-	-	-	-	-		
Bad Debts written off	-	-	4.63	11.65	21.70		
Interest/ Other Income Received	(224.86)	(43.26)	(46.66)	(24.00)	(37.74)		
Profit/(Loss) on Sale of Fixed Assets	0.57	(3.01)	1.45	0.06	(0.39)		
Operating profit before working	825.29	459.52	330.14	297.46	165.79		
capital changes							
Movements in working capital:							
(Increase)/ Decrease in Inventories	70.75	(502.87)	(141.39)	(229.49)	66.01		
(Increase)/Decrease in Trade	(902.59)	(70.08)	(1,027.59)	3.50	(402.39)		
Receivables							
(Increase)/Decrease in Other Current	(675.10)	-	-	-	-		
Assets/ Non Current Assets (Increase)/Decrease in Loans &	210.16	(316.68)	70.44	(27.77)	(20, 20)		
Advances	210.10	(310.08)	70.44	(37.77)	(20.20)		
Increase/(Decrease) in Trade	1050.75	725.72	631.27	93.13	132.71		
Payables and Other Current							
Liabilities							
Cash generated from operations	579.27	295.62	(173.56)	(22.99)	(58.08)		
Income tax paid during the year	254.36	62.78	42.19	36.70	24.58		
Net cash from operating activities							
(A)	324.91	232.84	(215.75)	(59.69)	(82.65)		
B. CASH FLOW FROM INVESTING ACTIVITIES							
Purchase/ Sale of Fixed Assets	(83.05)	(338.17)	(95.00)	(241.48)	(37.92)		
Purchase of Long Term Investments	-	-	-	-	-		
Purchase of Current Investments	-	-	-	-	-		
Sale of Fixed Assets	-	-	-	-	-		
Interest Received / Other Income	224.86	43.26	46.66	24.00	37.74		
Net cash from investing activities							
(B)	141.81	(294.92)	(48.34)	(217.48)	(0.18)		
Proceeds from issue of share	-	125.51	50.99	2.75	-		
capital/application money							
Interest paid on borrowings	(201.72)	(252.72)	(188.91)	(161.11)	(96.78)		
Proceeds/(Repayment) of	(2)	405.75	407.55	46	40		
Borrowings	(31.67)	186.50	487.39	404.61	195.76		



Net cash from financing activities					
(C)	(233.39)	59.30	349.48	246.25	98.98
Net increase in cash and cash equivalents (A+B+C)	233.33	(2.79)	85.38	(30.92)	16.15
Cash and cash equivalents at the beginning of the year	184.60	187.39	102.01	132.93	116.79
Cash and cash equivalents at the end of the year	417.93	184.60	187.39	102.01	132.93



#### THE ISSUE

Particulars	Number of Equity Shares
Equity Shares Offered	48,80,000 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 31 per Equity Share aggregating Rs. 1512.80 Lakhs.
Fresh Issue Consisting of:	
Issue Reserved for Market Makers	3,00,000 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 31 per Equity Share aggregating Rs. 93.00 Lakhs.
	45,80,000 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 31 per Equity Share aggregating Rs. 1419.80 Lakhs.
	of which:
Net Issue to the Public	22,90,000 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 31 per Equity Share will be available for allocation to investors up to Rs. 2.00 Lakhs
	22,90,000 Equity Shares of face value of Rs. 10 each fully paid of the Company for cash at price of Rs. 31 per Equity Share will be available for allocation to investors above Rs. 2.00 Lakhs.
Equity Shares outstanding prior to the Issue	1,34,30,429 Equity Shares
Equity Shares outstanding after the Issue	1,83,10,429 Equity Shares
Objects of the Issue	See the chapter titled "Objects of the Issue" on page 89 of this Draft Prospectus

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations. The Issue is being made through the Fixed Price Process and hence, as per Regulation 43, sub regulation (4) of SEBI (ICDR) Regulations, the allocation in the net issue to public category shall be made as follows:

- (a) Minimum fifty percent to retail individual investors; and
- (b) remaining to:
  - (i) individual applicants other than retail individual investors; and
  - (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
- (c) the unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category

For the purpose of Regulation 43(4), if the retail individual investor category is entitled to more than fifty percent, on proportionate basis, the retail individual investors shall be allocated that higher percentage.

For further details please refer to chapter titled "Issue Structure" beginning on page 228 of this Draft Prospectus.



#### GENERAL INFORMATION

Our Company was incorporated as Servotech Power Systems Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated September 24, 2004 in Delhi. Subsequently, our Company was converted into public limited company and the name of our Company was changed to "Servotech Power Systems Limited" pursuant to shareholder's resolution dated April 29, 2017 and vide fresh certificate of incorporation dated May 24, 2017.

For further details, please refer to chapter titled 'Our History and Certain Other Corporate Matters' beginning on page 130 of this Draft Prospectus.

### REGISTERED OFFICE OF OUR COMPANY

### SERVOTECH POWER SYSTEMS LIMITED

806, 8th Floor, Crown Heights,

Hotel Crown Plaza, Sector 10, Rohini,

New Delhi- 110085

Tel: +91 11 41117657-60

Email: servotech@servotechindia.com

Website: www.servotech.in Registration Number: 129379

Corporate Identification Number: U31200DL2004PLC129379

#### REGISTRAR OF COMPANIES

#### REGISTRAR OF COMPANIES NATIONAL CAPITAL TERRITORY OF DELHI & HARYANA

4th Floor, IFCI Tower, 61, Nehru Place

New Delhi - 110019

Website: www.mca.gov.in

### DESIGNATED STOCK EXCHANGE

## NATIONAL STOCK EXCHANGE OF INDIA LTD (EMERGE PLATFORM)

Exchange Plaza, Plot no. C/1, G Block,

Bandra- Kurla Complex, Bandra (E)

Mumbai - 400051

For details in relation to the changes to the name of our Company, please refer to the chapter titled, "Our History and Certain Other Corporate Matters" beginning on page 130 of this Draft Prospectus.

#### BOARD OF DIRECTORS OF OUR COMPANY

Sr. No.	Name	Age	DIN	Address	Designation
1.	Raman Bhatia	44	00153827	F-1/48,49, Ist Floor Sector-11, Rohini, Delhi- 110085	Managing Director
2.	Sarika Bhatia	39	00155602	F-1/48,49, Ist Floor Sector-11, Rohini, Delhi- 110085	Executive Director



Sr. No.	Name	Age	DIN	Address	Designation
3.	Arun Handa	54	06646755	GH-13, Flat No.914, DDA SFS, Paschim Vihar, Delhi- 110087	Executive Director
4.	Sahiel Khurana	41	02340950	38, Navyug Apartments, Sector-9, Rohini, New Delhi-110085	Non-Executive & Independent Director
5.	Jagmohan Singh	38	02332553	5A/24, First Floor, Block-5A, Vishnu Garden, New Delhi-110018	Non-Executive & Independent Director
6.	Pankaj Dawar	44	06479649	A-5/337, Paschim Vihar, New Delhi- 110063	Non-Executive & Independent Director

For further details of our Directors, please refer to the chapter titled "Our Management" beginning on page 134 of this Draft Prospectus.

### COMPANY SECRETARY AND COMPLIANCE OFFICER

#### MS. PALLAVI SAHNI

#### SERVOTECH POWER SYSTEMS LIMITED

806, 8th Floor, Crown Heights,

Hotel Crown Plaza, Sector 10, Rohini,

New Delhi- 110085

**Tel:** +91 11 41117657-60

Email: pallavi.sahni@servotechindia.com

Investors may contact the Compliance Officer and / or the Registrar to the Issue and / or the LM to the Issue in case of any Pre-Issue or Post-Issue related matter such as non-receipt of letters of Allotment, credit of allotted Equity Shares in the respective beneficiary account, unblocking of amount in ASBA etc.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the concerned SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount blocked, ASBA Account number and the Designated Branch of the SCSB where the ASBA Application Form was submitted by the ASBA Applicant.

For all Issue related queries and for redressal of complaints, Applicants may also write to the Lead Manager. All complaints, queries or comments received by Stock Exchange/SEBI shall be forwarded to the Lead Manager, who shall respond to the same.

## CHIEF FINANCIAL OFFICER

#### MR. KAMLESH KUMAR THAKUR

### SERVOTECH POWER SYSTEMS LIMITED

806, 8th Floor, Crown Heights,

Hotel Crown Plaza, Sector 10, Rohini,

New Delhi- 110085

Tel: +91 11 41117657-60

Email: kkthakur@servotechindia.com



### STATUTORY AUDITOR

### **GUPTA JALAN & ASSOCIATES**

**Chartered Accountants** 

405, Crown Heights, Plot No. 3B/1,

Twin District Centre, Sector 10, Rohini,

New Delhi - 110085

**Tel:** +91 11 27043878, 27053878

E-mail: rnjalan@gmail.com

**Contact Person:** Mr. R.N. Jalan **Firm Registration No.:** 003721N

Membership No.: 082389

### PEER REVIEW AUDITOR

### RPMD & ASSOCIATES

**Chartered Accountants** 

AB-17, 1st Floor, Shalimar Bagh,

New Delhi- 110088

**Tel:** +91 11 27472042

**Mobile:** +91-9811613999

Email: info@rpmd.in

Firm Registration No.: 005961C

Peer Review Certificate No.: 005845

Contact Person: Mr. Rahul Jain

Membership No.: 518352

#### LEAD MANAGER

## SARTHI CAPITAL ADVISORS PRIVATE LIMITED

Unit No. 411, 4th Floor, Pratap Bhawan, 159/11, Amar Brass Compound

5, Bahadurshah Zafar Marg, Vidya Nagari Marg, Kalina

New Delhi – 110002 Santacruz (E), Mumbai – 400098

**Tel:** (011) 23739425/26/27 **Tel:** (022) 26528671/72

Contact Person: Mr. Anand Lakhotia Contact Person: Mr. Deepak Sharma

Email: ipo@sarthiwm.in

SEBI Registration No.: INM000012011



## **REGISTRAR TO THE ISSUE**

### BIGSHARE SERVICES PRIVATE LIMITED

E2 Ansa Industrial Estate,

Sakivihar Road, Sakinaka

Andheri East, Mumbai – 400072

**Tel:** (022) 40430200 **Fax:** (022) 28475207

E-mail: ipo@bigshareonline.com

Contact Person: Mr. Babu Rapheal

SEBI Registration No.: INR000001385

### LEGAL ADVISOR TO THE ISSUE

#### ANURAG LAKHOTIA

Address: AC-130, A, Shalimar Bagh,

New Delhi- 110088 **Tel:** (+91) 9910081392

E-mail: anuraglakhotia@gmail.com
Contact Person: Mr. Anurag Lakhotia

### PRINCIPAL BANKER TO THE COMPANY

#### UNITED BANK OF INDIA

Krishna Plaza, Plot No. 3,

DDA Commercial Complex, Sector-8,

Rohini, New Delhi- 110085

**Tel:** +91 11 27945522

Email: bmroh@unitedbank.co.in
Contact Person: Ms. Reshma Sadaf

### BANKER TO THE ISSUE/ PUBLIC ISSUE BANK

[Will be finalized before filing Final Prospectus]

[ullet]

Tel: [●]
Fax: [●]
Email: [●]

Eman, [•]

**Contact Person:** [●]

**SEBI Registration No.:** [●]



### **REFUND BANK**

[Will be finalized before filing Final Prospectus]

[ullet]

**Tel:** [●]

Fax: [●]

Email: [●]

**Contact Person:** [●]

**SEBI Registration No.:** [●]

### SELF CERTIFIED SYNDICATE BANKS

The lists of banks that have been notified by SEBI to act as SCSB for the Applications Supported by Blocked Amount (ASBA) Process are provided on http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34. For details on Designated Branches of SCSBs collecting the ASBA Application Form, please refer to the above-mentioned SEBI link.

#### **CREDIT RATING**

This being an issue of Equity shares, credit rating is not required.

#### **IPO GRADING**

Since the Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

#### APPRAISAL AND MONITORING AGENCY

As per Regulation 16(1) of the SEBI (ICDR) Regulations, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 50,000 Lakhs. Since the Issue size is only of Rs. 1512.80 Lakhs, our Company has not appointed any monitoring agency for this Issue. However, the audit committee of our Company would be monitoring the utilization of the proceeds of the Issue.

### INTER-SE ALLOCATION OF RESPONSIBILITIES

Since Sarthi Capital Advisors Private Limited is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Lead Managers is not applicable.

#### **EXPERT OPINION**

Except the report of the Statutory Auditor on statement of tax benefits included in this Draft Prospectus, our Company has not obtained any other expert opinion.

### DEBENTURE TRUSTEE

Since this is not a debenture issue, appointment of debenture trustee is not required.

#### UNDERWRITER

Our Company and LM to the offer hereby confirm that the Offer is 100% Underwritten. The underwriting agreement dated June 06, 2017, pursuant to the terms of the underwriting agreement the obligations of the underwriter are subject to certain conditions specified therein. The underwriter has indicated its intention to underwrite the following number of specified securities being offered through this Offer.



Name and Address of the Underwriter	Indicative Number of Equity shares to be Underwritten	Amount Underwritten (Rupees In Lakhs)	% of the Total Issue Size Underwritten
Sarthi Capital Advisors Private Limited	48,80,000	1512.80	100.00
159/11, Amar Brass Compound,			
Vidya Nagari Marg, Kalina,			
Santacruz (E), Mumbai - 400098			
<b>Tel:</b> (022) 26528671/72			
Fax: (022) 26528673			
Email: ipo@sarthiwm.in			
Contact Person: Mr. Deepak Sharma			
SEBI Registration No.: INM000012011			
Total	48,80,000	1512.80	100.00

In the opinion of the Board of Directors of the Company, the resources of the above mentioned underwriter are sufficient to enable them to discharge their respective underwriting obligations in full. Further, the underwriter shall not be paid any commission.

### DETAILS OF THE MARKET MAKING ARRANGEMENT

Our Company and the Lead Manager have entered into a tripartite agreement dated June 06, 2017 with the following Market Maker, duly registered with National Stock Exchange of India Limited to fulfill the obligations of Market Making:

### CHOICE EQUITY BROKING PRIVATE LIMITED

Choice House, Shree Shakambhari Corporate Park,

156-158, J.B. Nagar, Andheri (E),

Mumbai – 400099, Maharashtra

**Tel:** + 91 22 67079853

Fax: + 91 22 67079898

E-mail: sme@choiceindia.com

Contact Person: Mr. Premkumar Harikrishnan

**SEBI Registration No.:** INB231377335

Choice Equity Broking Private Limited, registered with SME segment (NSE-EMERGE) of NSE will act as the market maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI (ICDR) Regulations.

The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, as amended from time to time and the circulars issued by the NSE and SEBI in this matter from time to time.



Following is a summary of the key details pertaining to the Market Making arrangement:

- 1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. Further, the Market Maker(s) shall inform the Exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2. The minimum depth of the quote shall be Rs. 1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 3. After a period of three (3) months from the market making period, the market maker would be exempted to provide quote if the Shares of market maker in our Company reaches to 25 % of Issue Size (Including the 3,00,000 Equity Shares out to be allotted under this Issue.) Any Equity Shares allotted to Market Maker under this Issue over and above 3,00,000 Equity Shares would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of market maker in our Company reduce to 24% of Issue Size, the market maker will resume providing 2-way quotes.
- 4. There shall be no exemption/threshold on downside. However, in the event the market maker exhausts his inventory through market making process, the concerned stock exchange may intimate the same to SEBI after due verification.
- 5. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 6. There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors. At this stage, Choice Equity Broking Private Limited is acting as the sole Market Maker.
- 7. On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- 8. The Marker Maker may also be present in the opening call auction, but there is no obligation on him to do so.
- 9. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 10. The Market Maker(s) shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Merchant Banker, who shall then be responsible to appoint a replacement Market Maker(s).

In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations, 2009. Further the Company and the Lead Manager reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our Registered Office from 11.00 a.m. to 5.00 p.m. on working days.



- 11. Emerge Platform of NSE will have all margins which are applicable on the NSE Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- 12. Emerge Platform of NSE will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker(s) in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.
  - The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties/ fines/ suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.
- 13. The price band shall be 20% and the market maker spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.



## CAPITAL STRUCTURE

The share capital of our Company as of the date of this Draft Prospectus before and after the issue is set forth below:

(Rs. In Lakhs except share data)

C. N.	Dest'estern	Aggrega	te Value
Sr. No	Particulars	Face Value	Issue Price
A	AUTHORISED SHARE CAPITAL		
	19,00,00,000 Equity Shares of face value of Rs. 10 each	1900.00	
В	ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL		
	1,34,30,429 fully paid up Equity Shares of face value of Rs. 10 each	1343.04	
С	PRESENT ISSUE IN TERMS OF DRAFT PROSPECTUS*		
	48,80,000 Equity Shares of face value of Rs. 10 each	488.00	1512.80
	Which comprises of:		
	3,00,000 Equity Shares of face value of Rs.10 each at a premium of Rs. 21 per Equity Share reserved as Market Maker Portion.	30.00	93.00
	Net Issue to Public of 45,80,000 Equity Shares of face value of Rs. 10 each at a premium of Rs. 21 per Equity Share to the Public.	458.00	1419.80
	Of which:		
	22,90,000 Equity Shares of face value of Rs.10 each at a premium of Rs. 21 per Equity Share will be available for allocation to Investors up to Rs. 2.00 Lakhs	229.00	709.90
	22,90,000 Equity Shares of face value of Rs.10 each at a premium of Rs. 31 per Equity Share will be available for allocation to Investors above Rs. 2.00 Lakhs	229.00	709.90
D	ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL AFTER THE ISSUE		
	1,83,10,429 Equity Shares of face value of Rs. 10 each	1831.04	



E	SECURITIES PREMIUM ACCOUNT	
	Before the Issue	131.71
	After the Issue	1156.51

<sup>\*</sup> The Issue has been authorized pursuant to a resolution of our Board dated June 02, 2017 and by Special Resolution passed under Section 62 (1)(c) of the Companies Act, 2013 at Extraordinary General Meeting of our shareholders held on June 06, 2017.

The Company has only one class of share capital i.e. Equity Shares of face value of Rs.10 each only. All Equity Shares issued are fully paid-up.

Our Company has no outstanding convertible instruments as on the date of this Draft Prospectus.

#### NOTES TO THE CAPITAL STRUCTURE:

History of change in authorized Equity Share capital of Our Company

- The Initial Authorized Capital of Rs. 5,00,000/- (Rupees Five Lakhs only) consisting of 50,000 Equity shares of face value of Rs. 10/- each was increased to Rs. 25,00,000/- (Rupees Twenty Five Lakhs only) consisting of 2,50,000 Equity Shares of face value of Rs. 10/- each pursuant to a resolution of the shareholders dated April 30, 2007.
- The authorized capital of Rs. 25,00,000/- (Rupees Twenty Five Lakhs only) consisting of 2,50,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 50,00,000/- (Rupees Fifty Lakhs only) consisting of 5,00,000 Equity Shares of face value of Rs. 10/- each pursuant to a resolution of the shareholders dated November 10, 2007.
- The authorized capital of Rs. 50,00,000/- (Rupees Fifty Lakhs only) consisting of 5,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 1,00,00,000/- (Rupees One Crore only) consisting of 10,00,000 Equity Shares of face value of Rs. 10/- each pursuant to a resolution of the shareholders dated March 30, 2011.
- The authorized capital of Rs. 1,00,00,000/- (Rupees One Crore only) consisting of 10,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 2,00,00,000/- (Rupees Two Crore only) consisting of 20,00,000 Equity Shares of face value of Rs. 10/- each pursuant to a resolution of the shareholders dated August 26, 2013.
- The authorized capital of Rs. 2,00,00,000/- (Rupees Two Crore only) consisting of 20,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 2,50,00,000/- (Rupees Two Crore Fifty Lakhs only) consisting of 25,00,000 Equity Shares of face value of Rs. 10/- each pursuant to a resolution of the shareholders dated November 18, 2014.
- The authorized capital of Rs. 2,50,00,000/- (Rupees Two Crore Fifty Lakhs only) consisting of 20,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 3,50,00,000/- (Rupees Three Crore Fifty Lakhs only) consisting of 35,00,000 Equity Shares of face value of Rs. 10/- each pursuant to a resolution of the shareholders dated March 07, 2016.
- The authorized capital of Rs. 3,50,00,000/- (Rupees Three Crore Fifty Lakhs only) consisting of 35,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 19,00,00,000/- (Rupees Nineteen Crore only) consisting of 1,90,00,000 Equity Shares of face value of Rs. 10/- each pursuant to a resolution of the shareholders dated May 13, 2017.



# 1. Equity Share Capital History:

Date of Allotment	No. of Shares Allotted	Face Valu e	Issue Price	Nature of Allotment	Nature of Considerati on	Cumulative No. of Shares	Cumulative Paid up Capital
On Incorporation	10,000	10	10	Subscription to MOA (1)	Cash	10,000	1,00,000
February 25, 2005	2,500	10	10	Further Allotment (2)	Cash	12,500	1,25,000
November 15, 2005	20,000	10	10	Further Allotment (3)	Cash	32,500	3,25,000
February 25, 2006	17,500	10	10	Further Allotment (4)	Cash	50,000	5,00,000
May 01, 2007	1,00,000	10	-	Bonus Issue <sup>(5)</sup>	Other than Cash	1,50,000	15,00,000
October 09, 2007	75,000	10	10	Further Allotment (6)	Cash	2,25,000	22,50,000
March 29, 2008	55,600	10	10	Further Allotment (7)	Cash	2,80,600	28,06,000
March 30, 2008	1,35,100	10	10	Further Allotment (8)	Cash	4,15,700	41,57,000
March 31, 2008	18,300	10	173.64	Further Allotment (9)	Cash	4,34,000	43,40,000
March 31, 2011	70,000	10	10	Further Allotment (10)	Cash	5,04,000	50,40,000
December 10, 2011	16,000	10	50	Further Allotment (11)	Cash	5,20,000	52,00,000
December 31, 2011	2,60,000	10	-	Bonus Issue <sup>(12)</sup>	Other than Cash	7,80,000	78,00,000
August 28, 2013	11,70,000	10	-	Bonus Issue <sup>(13)</sup>	Other than Cash	19,50,000	1,95,00,000
August 30, 2013	1,000	10	50	Further Allotment (14)	Cash	19,51,000	1,95,10,000
March 31, 2014	10,000	10	22.5	Further Allotment <sup>(15)</sup>	Cash	19,61,000	1,96,10,000



February 11, 2015	21,000	10	100	Private Placement <sup>(16)</sup>	Cash	19,82,000	1,98,20,000
March 05, 2015	1,30,400	10	23	Private Placement <sup>(17)</sup>	Cash	21,12,400	2,11,24,000
March 22, 2016	4,48,250	10	28	Private Placement <sup>(18)</sup>	Cash	25,60,650	2,56,06,500
May 15, 2017	1,02,42,600	10	-	Bonus Issue <sup>(19)</sup>	Other than Cash	128,03,250	12,80,32,500
June 02, 2017	6,27,179	10	31	Private Placement <sup>(20)</sup>	Cash	1,34,30,429	13,43,04,290

(1) Initial Subscribers to Memorandum of Association hold 10,000 Equity Shares each of face value of Rs. 10/- each fully paid up as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raman Bhatia	2,500
2.	Sarika Bhatia	7,500
	Total	10,000

(2) The Company allotted 2,500 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Manohar Lal Bhatia	2,500
	Total	2,500

(3) The Company allotted 20,000 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raman Bhatia	12,500
2.	Sarika Bhatia	7,500
	Total	20,000



(4) The Company allotted 17,500 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raman Bhatia	17,500
	Total	17,500

(5) The Company allotted 1,00,000 Equity Shares as Bonus Shares of face value of Rs. 10/- each in the ratio of 2 Equity Shares for every 1 Equity Share held as per the details given below.

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raman Bhatia	65,000
2.	Sarika Bhatia	30,000
3.	Manohar Lal Bhatia	5,000
	Total	1,00,000

(6) The Company allotted 75,000 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raman Bhatia	55,000
2.	Sarika Bhatia	20,000
	Total	75,000

<sup>(7)</sup> The Company allotted 55,600 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Alka Sharma	5,000
2.	Ashok Kumar	5,000
3.	Dinesh Mahajan	100
4.	Kamal Bhatia	100
5.	Manohar Lal Bhatia	5,000
6.	Rajeev Chawla	100
7.	Rajesh Kumar	5,000
8.	Raman Bhatia HUF	35,000



Sr. No.	Name of Person	No. of Shares Allotted
9.	Sudesh Bhatia	100
10.	Sunil Bhatia	100
11.	Vikas Bhatia	100
	Total	55,600

(8) The Company allotted 1,35,100 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raman Bhatia HUF	25,100
2.	Raman Bhatia	1,10,000*
	Total	1,35,100

<sup>\*</sup>Pursuant to conversion of unsecured loan

(9) The Company allotted 18,300 Equity Shares of face value of Rs. 10/- each at premium of Rs. 163.64 per share per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Sunil Bhatia	200
2.	Swastik Tele Systems Private Limited	2,100
3.	Kamla Devi	6,000
4.	Vikas Batra	10,000
	Total	18,300

(10) The Company allotted 70,000 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raman Bhatia	15,000
2.	Raman Bhatia HUF	55,000
	Total	70,000



(11) The Company allotted 16,000 Equity Shares of face value of Rs. 10/- each at premium of Rs. 40 per share as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raman Bhatia	10,000
2.	Mani Bhatia	6,000
	Total	16,000

(12) The Company allotted 2,60,000 Equity Shares as Bonus Shares of face value of Rs. 10/- each in the ratio of 1 Equity Shares for every 2 Equity Share held as per the details given below.

Sr. No.	Name of Person	No. of Shares Allotted
1.	Dinesh Mahajan	50
2.	Kamal Bhatia	50
3.	Manohar Lal Bhatia	6,250
4.	Rajeev Chawla	50
5.	Raman Bhatia	1,51,250
6.	Raman Bhatia HUF	62,550
7.	Sarika Bhatia	36,550
8.	Sudesh Bhatia	50
9.	Sunil Bhatia	150
10.	Vikas Bhatia	50
11.	Kamla Devi	3,000
	Total	2,60,000

(13) The Company allotted 11,70,000 Equity Shares as Bonus Shares of face value of Rs. 10/- each in the ratio of 3 Equity Shares for every 2 Equity Share held as per the details given below.

Sr. No.	Name of Person	No. of Shares Allotted
1.	Dinesh Mahajan	225
2.	Kamal Bhatia	225
3.	Manohar Lal Bhatia	28,125
4.	Rajeev Chawla	225



Sr. No.	Name of Person	No. of Shares Allotted
5.	Raman Bhatia	6,94,125
6.	Raman Bhatia HUF	2,81,475
7.	Sarika Bhatia	1,64,475
8.	Sudesh Bhatia	225
9.	Sunil Bhatia	675
10.	Vikas Bhatia	225
	Total	11,70,000

(14) The Company allotted 1,000 Equity Shares of face value of Rs. 10/- each at premium of Rs. 40 per share as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Praveen Tyagi	1,000
	Total	1,000

(15) The Company allotted 10,000 Equity Shares of face value of Rs. 10/- each at premium of Rs. 12.50 per share as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Manohar Lal Bhatia	10,000
	Total	10,000

(16) The Company allotted 21,000 Equity Shares of face value of Rs. 10/- each at premium of Rs. 90 per share as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Rajeev Chawla	2,000
2.	Rishab Bhatia	2,500
3.	Mayank Raghuwanshi	5,000
4.	Sidaarth Y Khera HUF	3,000
5.	Pankaj Malik	5,000
6.	Kanav Bhatia	2,500
7.	Arun Handa	1,000
	Total	21,000



(17) The Company allotted 1,30,400 Equity Shares of face value of Rs. 10/- each at premium of Rs. 13 per share as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raman Bhatia	65,200
2.	Sarika Bhatia	43,500
3.	Raman Bhatia HUF	21,700
	Total	1,30,400

<sup>(18)</sup> The Company allotted 4,48,250 Equity Shares of face value of Rs. 10/- each at premium of Rs. 18 per share as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raman Bhatia	92,860
2.	Sarika Bhatia	1,87,510
3.	Raman Bhatia HUF	1,25,010
4.	Kanav Bhatia	17,860
5.	Arun Handa	7,150
6.	Rishab Bhatia	17,860
	Total	4,48,250

(19) The Company allotted 1,02,42,600 Equity Shares as Bonus Shares of face value of Rs. 10/- each in the ratio of 4 Equity Shares for every 1 Equity Share held as per the details given below.

Sr. No.	Name of Person	No. of Shares Allotted
1.	Dinesh Mahajan	1,500
2.	Kamal Bhatia	1,500
3.	Manohar Lal Bhatia	2,27,500
4.	Rajeev Chawla	9,500
5.	Raman Bhatia	52,59,740
6.	Raman Bhatia HUF	24,63,340
7.	Sarika Bhatia	20,20,540
8.	Sudesh Bhatia	1,500



Sr. No.	Name of Person	No. of Shares Allotted
9.	Sunil Bhatia	4,500
10.	Vikas Bhatia	1,500
11.	Rishab Bhatia	81,440
12.	Mayank Raghuwanshi	20,000
13.	Sidaarth Y Khera HUF	12,000
14.	Pankaj Malik	20,000
15.	Kanav Bhatia	81,440
16.	Arun Handa	32,600
17.	Praveen Tyagi	4,000
	Total	1,02,42,600

<sup>(20)</sup> The Company allotted 6,27,179 Equity Shares of face value of Rs. 10/- each at premium of Rs. 21 per share as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Alka Chopra	16,129
2.	Amit Sharma	250
3.	Anil Kumar Gupta (HUF)	4,032
4.	Anil Kumar Yadav	500
5.	Anil Mitra	8,064
6.	Ashim Chugh	8,064
7.	Atul Maini	8,064
8.	Bisan Swarup Mittal	4,032
9.	Brijesh Kumar	250
10.	Chander Shekhar	4,838
11.	Charu Sawnani	1612
12.	Deepak	100
13.	Deepak	250



Sr. No.	Name of Person	No. of Shares Allotted
14.	Deepak Chugh	8,064
15.	Deepak Sharma	16,129
16.	Devansh Sapra	8,064
17.	Diksha Tuli	16,129
18.	Dinesh Kumar Yadav	16,129
19.	Gaurav Kapoor	32,258
20.	Giraja Devi	4,032
21.	Joginder Saini	250
22.	Kamlesh Kumar Thakur	250
23.	Kanav Bhatia	5,000
24.	Kanchan Mahajan	16,129
25.	Khandelwal & Associates	16,129
26.	Kuldeep Kumar	100
27.	Manish Kumar	100
28.	Manjeet Saini	8,064
29.	Manjot Singh	16,129
30.	Manmeet Kaur	16,129
31.	Mrityunjay Kumar Jha	250
32.	Narender Choudhary	250
33.	Narsingh Dass and Company Private Limited	16,129
34.	Nimesh Malhotra	4,532
35.	Pankaj Setia	100
36.	Parmeet Singh Sood	32,258
37.	Parveen Tyagi	250
38.	Prabha Agarwal	4,838
39.	Rahul Jain	32,258



Sr. No.	Name of Person	No. of Shares Allotted
40.	Rajesh Jain	16,129
41.	Rakesh Gupta (HUF)	6,451
42.	Ram Mehar Dangi	500
43.	Rama Narang	500
44.	Rashmi Upadhyay	250
45.	Ravi Chauhan	4,032
46.	Ravi Gupta	16,129
47.	Rising Stars Tours & Travel	16,129
48.	Ritika Gosain	16,129
49.	Rohit & Co.	3,225
50.	Rupinder Saini	3,258
51.	Sanjay Kapoor	250
52.	Sanjay Kumar Gupta	6,451
53.	Sanjeev Bhatia	4,032
54.	Saroj Rani	4,838
55.	Satya Gupta	16,128
56.	Saurabh Kapoor	32,258
57.	Seema Rani	250
58.	Shahana Khatun	100
59.	Shampy Tuli	16,129
60.	Shatrughan Prasad	250
61.	Shweta Dawar	16,129
62.	Sidaarth Y Khera HUF	16,129
63.	Sonia Manchanda	4,032
64.	Subash	6,451
65.	Sunil Sapra	8,064



Sr. No.	Name of Person	No. of Shares Allotted
66.	Surender Kumar	250
67.	Sushila	4,032
68.	Tanmay	9,709
69.	Tilak Mitra	8,064
70.	VRV Advisory Private Limited	64,516
71.	Zuber Afzal Khan	250
	Total	6,27,179

# 2. Issue of Equity Shares for consideration other than cash

Date of allotment	Number of Equity Shares	Face value (Rs.)	Issue Price (Rs.)	Nature of Consider ation	Reasons for allotment	Allottees	No. of Shares Allotted	
May 01,	1,00,000	10	Nil	Other	Bonus issue of	Raman Bhatia	65,000	
2007					than cash	than cash   Equity   Shares in	Sarika Bhatia	30,000
				the ratio of 2:1		Manohar Lal Bhatia	5,000	
						Total	1,00,000	
December	2,60,000	10	Nil	Other	Bonus	Dinesh Mahajan	50	
31, 2011				than cash	issue of Equity	Kamal Bhatia	50	
						Shares in the ratio of	Manohar Lal Bhatia	6,250
					1:2	Rajeev Chawla	50	
						Raman Bhatia	1,51,250	
						Raman Bhatia HUF	62,550	
						Sarika Bhatia	36,550	
						Sudesh Bhatia	50	
						Sunil Bhatia	150	



						Vikas Bhatia	50	
						Kamla Devi	3,000	
	1			1		Total	2,60,000	
August 28,	11,70,000	10	Nil	Other	Bonus	Dinesh Mahajan	225	
2013				than cash	issue of Equity	Kamal Bhatia	225	
					Shares in the ratio of	Manohar Lal Bhatia	28,125	
					3:2	Rajeev Chawla	225	
						Raman Bhatia	6,94,125	
						Raman Bhatia HUF	2,81,475	
						Sarika Bhatia	1,64,475	
						Sudesh Bhatia	225	
						Sunil Bhatia	675	
						Vikas Bhatia	225	
						Total	11,70,000	
May 15,	1,02,42,600	10	Nil	Other	Bonus issue of	Dinesh Mahajan	1,500	
2017				than cash	Equity Shares in	Kamal Bhatia	1,500	
					the ratio of 4:1	Manohar Lal Bhatia	2,27,500	
							Rajeev Chawla	9,500
						Raman Bhatia	52,59,740	
						Raman Bhatia HUF	24,63,340	
						Sarika Bhatia	20,20,540	
						Sudesh Bhatia	1,500	
						Sudesh Bhatia Sunil Bhatia	1,500 4,500	
						Sunil Bhatia	4,500	



		Sidaarth Y Khera HUF	12,000
		Pankaj Malik	20,000
		Kanav Bhatia	81,440
		Arun Handa	32,600
		Praveen Tyagi	4,000
	·	Total	1,02,42,600

No benefits have accrued to the Company out the above issuances.

- 3. We have not issued any Equity Shares out of revaluation reserves or in terms of any scheme approved under Sections 391- 394 of the Companies Act. And or Sections 230-233 of the Companies Act, 2013
- 4. We have not issued any equity shares in last one year at price below Issue Price.
- 5. Details of shareholding of promoters:

### A. Mr. Raman Bhatia

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisiti on / Transfer price (Rs.)	Nature of Transactions	Pre-issue shareholdi ng %	Post- issue sharehol ding %	No. of Shares Pledged	% of Shares Pledged
On Incorporation	2,500	10	10	Subscription to MOA	0.02	0.01	0	0.00
November 15, 2005	12,500	10	10	Further Allotment	0.09	0.07	0	0.00
February 25, 2006	17,500	10	10	Further Allotment	0.13	0.10	0	0.00
May 01, 2007	65,000	10	-	Bonus Issue	0.48	0.35	0	0.00
October 09, 2007	55,000	10	10	Further Allotment	0.41	0.30	0	0.00
March 30, 2008	1,10,000	10	10	Further Allotment	0.82	0.60	0	0.00
March 31, 2011	15,000	10	10	Further Allotment	0.11	0.08	0	0.00
December 10, 2011	10,000	10	50	Further Allotment	0.07	0.05	0	0.00
December 20, 2011	15,000	10	10	Transfer*	0.11	0.08	0	0.00
December 31, 2011	1,51,250	10	-	Bonus Issue	1.13	0.83	0	0.00
January 01, 2013	9,000	10	10	Transfer**	0.07	0.05	0	0.00
August 28, 2013	6,94,125	10	-	Bonus Issue	5.17	3.79	0	0.00



March 05, 2015	65,200	10	23	Private Placement	0.49	0.36	0	0.00
March 22, 2016	92,860	10	28	Private Placement	0.69	0.51	0	0.00
May 15, 2017	52,59,740	10	-	Bonus Issue	39.16	28.73	0	0.00
Total	65,74,675				48.95	35.91		

<sup>\*</sup> Transfer of 5,000 equity shares each from Ms. Alka Sharma, Mr. Ashok Kumar and Mr. Rajesh Kumar on December 20, 2011

### B. Ms. Sarika Bhatia

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)	Nature of Transactions	Pre- issue sharehol ding %	Post- issue sharehold ing %	No. of Shares Pledged	% of Shares Pledged
On Incorporation	7,500	10	10	Subscription to MOA	0.06	0.04	0	0.00
November 15, 2005	7,500	10	10	Further Allotment	0.06	0.04	0	0.00
May 01, 2007	30,000	10	NA	Bonus Issue	0.22	0.16	0	0.00
October 09, 2007	20,000	10	10	Further Allotment	0.15	0.11	0	0.00
December 20, 2011	8,100	10	10	Transfer*	0.06	0.04	0	0.00
December 31, 2011	36,550	10	NA	Bonus Issue	0.27	0.20	0	0.00
August 28, 2013	1,64,475	10	NA	Bonus Issue	1.22	0.90	0	0.00
March 05, 2015	43,500	10	23	Private Placement	0.32	0.24	0	0.00
March 22, 2016	1,87,510	10	28	Private Placement	1.40	1.02	0	0.00
May 15, 2017	20,20,540	10	NA	Bonus Issue	15.04	11.03	0	0.00
Total	25,25,675				18.81	13.79		

<sup>\*</sup>Transfer of 6,000 equity shares from Swastik Tele Systems Private Limited and 2,100 equity shares from Mani Bhatia

6. Our Promoter Group, Directors and their immediate relatives have not purchased/sold Equity Shares of the Company during last 6 months except as mentioned below:-

Sr.	Name	Nature of	No. of Equity	Face Value	Issue Price
No.		Transaction	Shares	(In Rs.)	(In Rs.)
1.	Kanav Bhatia	Private Placement	5,000	10	31

<sup>\*\*</sup>Transfer of 9,000 equity shares from Kamla Devi on January 01, 2013



- 7. Our Promoters have confirmed to the Company and the Lead Manager that the Equity Shares held by our Promoters have been financed from his personal funds or their internal accruals, as the case may be, and no loans or financial assistance from any bank or financial institution has been availed by him for this purpose.
- 8. There are no financing arrangements whereby the Promoter Group, the Directors of our Company and their relatives have financed the purchase by any other person of securities of the issuer other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of filing offer document with the Stock Exchange.
- 9. Details of Promoter's Contribution locked in for three years:

Pursuant to Regulation 32 and 36 of SEBI (ICDR) Regulations an aggregate of 20% of the post-issue capital held by our Promoters shall be considered as Promoters' Contribution ("Promoters Contribution") and locked-in for a period of three years from the date of Allotment. The lock-in of the Promoters' Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

Our Promoters have granted consent to include such number of Equity Shares held by them as may constitute 20.10 % of the post-issue Equity Share Capital of our Company as Promoters Contribution and has agreed not to sell or transfer or pledge or otherwise dispose of in any manner from the date of filing of this Draft Prospectus until the completion of the lock-in period specified above.

Date of allotment	Date when made fully paid up	No. of Shares Allotted	Face Value	Issue Price	Nature of Allotment	% of Post Issue Capital
		Mr. Ra	aman Bh	atia		
May 15, 2017	May 15, 2017	36,80,000	10	NA	Bonus Issue	20.10
Total		36,80,000				20.10

We further confirm that the aforesaid minimum Promoters Contribution of 20% which is subject to lock-in for three years does not consist of:

- Equity Shares acquired during the preceding three years for consideration other than cash and out of
  revaluation of assets or capitalization of intangible assets or bonus shares out of revaluation reserves or
  reserves without accrual of cash resources.
- Equity Shares acquired by the Promoters during the preceding one year, at a price lower than the price at which Equity Shares are being offered to public in the Initial Public Offer.
- The Equity Shares held by the Promoters and offered for minimum Promoters' Contribution are not subject to any pledge.
- Equity Shares for which specific written consent has not been obtained from the shareholders for inclusion of their subscription in the minimum Promoters' Contribution subject to lock-in.
- Equity shares issued to our Promoters on conversion of partnership firm into Private limited company during the preceding one year, at a price lower than the price at which Equity Shares are being offered to public in the Initial Public Offer.

The Promoters' Contribution can be pledged only with a scheduled commercial bank or public financial institution as collateral security for loans granted by such banks or financial institutions, in the event the pledge of the Equity Shares is one of the terms of the sanction of the loan. The Promoters' Contribution may be pledged only if in addition to the above stated, the loan has been granted by such banks or financial institutions for the purpose of financing one or more of the objects of this Issue.



The Equity Shares held by our Promoters may be transferred to and among the Promoter Group or to new Promoters or persons in control of our Company, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the Takeover Regulations, as applicable.

#### 10. Details of share capital locked in for one year

In addition to minimum 20% of the Post-Issue shareholding of our Company held by the Promoters (locked in for three years as specified above), in accordance with regulation 36 of SEBI (ICDR) Regulations, the entire pre-issue share capital of our Company shall be locked in for a period of one year from the date of Allotment in this Issue.

The Equity Shares held by persons other than our Promoters and locked-in for a period of one year from the date of Allotment, in accordance with regulation 37 of SEBI (ICDR) Regulations, in the Issue may be transferred to any other person holding Equity Shares which are locked-in, subject to the continuation of the lock-in the hands of transferees for the remaining period and compliance with the Takeover Regulations.



A. The table below represents the current shareholding pattern of our Company as per Regulation 31 of the SEBI (LODR) Regulations, 2015:

## I. Summary of Shareholding Pattern

Categ ory Code	Catego ry of shareh older	No. of shareho lders	No. of fully paid up equit y share s held	No. of Part ly paid up equi ty shar es held	No. of shares underlyi ng Deposito ry Receipts	no. of shares held	Shareho lding as a % of total no. of shares (calculat ed as per SCRR, 1957) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities*				No. of Shares underl ying outstan ding convert ible	Sharehol ding, as a % assumin g full conversi on of converti ble securitie s (as a	Number of Locked in shares**		Number of Shares pledged or otherwis e encumb ered  N As		Number of shares held in demateri alized form*
								No. of V	Voting Cl ass	Rights Total	Total as a % of Votin g Right s	securiti es (includ ing Warra nts)	percenta ge of diluted share Capital) As a % of (A+B+C 2)	(a)	a % of tota l sha res hel d (b)	(a )	a % of tota l sha res hel d (b)	
I	II	III	IV	v	VI	VII = IV+V +VI	VIII	IX			X	XI=VII +X	XII		XIII		XIV	
(A)	Promoter and Promoter Group	8	12676 250	-	-	12676 250	94.38	12676 250	-	12676 250	94.38	-	94.38	12676 250	100.00	-	-	-



(B)	Public	78	754179	-	-	754179	5.62	754179	-	754179	5.62	-	5.62	754179	100.00	-	-	-
(C)	Non Promoter- Non Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C1)	Shares underly ing DRs	-	-	-	-	-	-	-	-	-	1	-	-	-	-	1	-	-
(C2)	Shares held by Employee Trusts	-	-	1	-	-	-	-	1	-	1	-	-	-	-	1	-	-
	Total	86	13430 429		-	13430 429	100.00	13430 429	0	13430 429	100. 00	-	100.00	13430 429	100. 00		-	-

<sup>\*</sup>As of date of this Draft Prospectus, 1 Equity Share holds 1 vote.

<sup>\*\*</sup>Shall be locked-in on or before the date of allotment in this issue.



II. Statement showing shareholding pattern of the Promoters and Promoter Group

				No. of fully	No. of Part	No. of		Shareho lding as a % of total no. of shares (calcula		d in ea	Voting I ach class rities*		No. of Shares underl ying outstan	Shareho lding, as a % assumin g full conversi on of	Numb locke Shar	d in	of pl	imber Shares edged or erwise umber ed	Number of shares held in demateri alized form
	Category & Name of Sharehol der	PAN	No. of shareh olders	paid up equit y shar es held	ly paid up equi ty shar es held	underly ing	nos. shares held	ted as per SCRR, 1957) As a % of (A+B+C 2)		of Vo Rights Cl ass Y		Tot al as a % of Voti ng Rig hts	ding conver tible securiti es (includ ing Warra nts)	converti ble securitie s (as a percenta ge of diluted share Capital) As a % of (A+B+C2)	No. (a)	As a % of tota l sha res hel d (b)	N o. (a)	As a % of tota l sha res hel d (b)	
	(I)	(II)	(III)	(IV)	(V)	(VI)	VII = (IV)+ (V)+ (VI)	(VIII)		(1	IX)		(X)	XI = (VII) + (X)	( <b>X</b> I	(I)	(Х	III)	(XIV)
(1)	Indian																		
(a)	Individua ls/Hindu Undivide d Family	-	8	1267 6250	-	-	1267 6250	94.38	1267 6250	-	1267 6250	94.38	-	94.38	1267 6250	100.00	-	-	-



	Raman Bhatia	AENPB5 373C	1	657467 5	-	-	657467 5	48.95	657467 5	-	657467 5	48.95	-	48.95	5	100.00	-	-	-
	Sarika Bhatia	AFBPB5 479A	1	252567 5	-	-	252567 5	18.80	252567 5	-	252567 5	18.81	-	18.81	252567 5	100.00	-	-	-
	Manohar Lal Bhatia	AEOPB9 285Q	1	284375	-	-	284375	2.12	284375	-	284375	2.12	-	2.12	284375	100.00	-	-	-
	Raman Bhatia HUF	AALHR7 707J	1	307917 5	-	-	307917 5	22.93	307917 5	-	307917 5	22.93	-	22.93	307917 5	100.00	1	-	-
	Sudesh Bhatia	AMUPB 3048F	1	1875	-	-	1875	0.01	1875	-	1875	0.01	-	0.01	1875	100.00	1	1	-
	Vikas Bhatia	AJNPB0 303P	1	1875	-	-	1875	0.01	1875	-	1875	0.01	-	0.01	1875	100.00	-	-	-
	Rishab Bhatia	CORPB 2389L	1	101800	-	-	101800	0.76	101800	-	101800	0.76	-	0.76	101800	100.00	-	-	-
	Kanav Bhatia	CZMP B0971J	1	106800	-	-	106800	0.80	106800	-	106800	0.80	-	0.80	106800	100.00	-		-
<b>(b</b> )	Central Governm ent/State Governm ent(s)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	ı	1	-
(c)	Financial Institutio ns /Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	-
(d)	Any other (Compan ies limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



	with shares)																		
	Sub-total (A) (1)	-	8	1267 6250	-	-	1267 6250	94.38	1267 6250	-	1267 6250	94.38	-	94.38	1267 6250	100.00		-	-
(2)	Foreign																		
(a)	Individua ls (Non- Resident Individua l/Foreign Individua l)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
(b)	Governm ent	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Institutio ns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	ı	-	-
(d)	Foreign Portfolio Investor	-	-	-	1	1	-	-	-	1	1	-	1	-	-	-	1	ı	-
<b>(f)</b>	(specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub- Total (A) (2)	-	-	-	-	•	-	-	-	•	•	-	•	-	-	-	ı	•	-



Total Sharehold ng of Promoter and Promoter Group	-	8	1267 6250	-	-	1267 6250	94.38	1267 6250	1267 6250	94.38	-	94.38	1267 6250	100.00	-	-	-
(A)=(A)(1 + (A)(2)																	

<sup>\*</sup>As of date of this Draft Prospectus, 1 Equity Share holds 1 vote.

<sup>\*\*</sup>Shall be locked-in on or before the date of allotment in this issue.



III. Statement showing Shareholding Pattern of the Public shareholder.

	Categor y& name of sharchol der	PAN	No. of shareho lders	No. of full y pai d up	No. of Partl y paid up equit	No. of shares underly ing Deposit ory	Total nos. shares held	Shareho lding as a % of total no. of shares (calculat ed as per SCRR,	Right No.	s held		ı class	No. of Shares Underl ying Outstan ding convert ible securiti	Total Shareholdi ng, as a % assuming full conversion of convertibl e securities (as a percentage	Lock Shar No.	ber of ted in res**	Sh ple oth	mber of ares dged or erwis e cumb red	Number of shares held in demateri alized form
				ty sha res held	shar es held	Receipt s		of (A+B+C 2)	Clas s X	Cl ass Y	Tot al	as a % of Voti ng Rig hts	es (includi ng Warran ts)	of diluted share Capital) As a % of (A+B+ C2)		of tota l sha res hel d (b)	(a )	of tota l sha res hel d	
	(I)	(II)	(III)	( <b>IV</b> )	(V)	(VI)	VII = (IV) + (V)+ (VI)	(VIII)		(1	<b>X</b> )		(X)	XI = (VII) + (X)	(X	II)	(X	(III)	(XIV)
(1)	Instituti ons	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a)	Mutual Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



	Venture																	
<b>(b)</b>	Capital	_	_	_	_	_	_	_	_	_		_	_	_	_	_	_	_
	Funds																	
	Alternate																	
(c)	Investme	_	_	_	_	_	_	_	_	_		_	_	_	_	_	_	_
	nt Funds																	
-	Foreign																	
( <b>d</b> )	Venture																	
	Capital	-	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-
	Investors																	
-	Foreign																	
(e)	Portfolio			_	_	_	_		_	_				_	_	_		
	Investor	-	-	_	-	-	-	-	-	-		_	-	_	-	-	-	-
<b>(f)</b>	Financial																	
	Institutio	-	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-
	ns/ Banks																	
(g)	Insurance	_	_	_	_	_	_	_	_	_		_	_	_	_	_	_	_
	Companies																	
(h)	Provident																	
	Funds/	_	_	_	_	_	_	_	_	_		_	_	_	_	_	_	_
	Pension																	
	Funds																	
(i)	Any																	
(-)	other	-	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-
	(specify)																	
	Sub-Total	_	_	_	_	_	_	_	-	_	_   _	_	_	_	_	_	_	_
	(B)(1)																	
<b>(2)</b>	Central																	
	Governm																	
	ent/ State	-	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-
	Governm																	
	ent (s)/																	



	President of India																		
	Sub-Total (B)(2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	•	-
(3)	Non- Institution s	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Individu als-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a)	i. Individual shareholde rs holding nominal share capital up to Rs. 2 lakhs.	-	68	42262	-		42262	3.15	42262	-	42262	3.15	-	3.15	42262	100.0	-	1	-
	ii. Individual shareholders holding nominal share capital in excess of Rs. 2 lakhs.	-	8	25091 1	-	-	25091	1.87	25091	-	25091	1.87	-	1.87	25091	100.0	-	1	-
	Arun Handa	AADPH2 081F	1	40750	-	-	40750	0.30	40750	-	40750	0.30	-	0.30	40750	100.0 0	-	-	-
	Gaurav Kapoor	AHLPK0 957E	1	32258	1	-	32258	0.24	32258	-	32258	0.24	-	0.24	32258	100.0	-	-	-



	Parmeet Singh Sood	AATPS8 079A	1	32258	-	-	32258	0.24	32258	-	32258	0.24	-	0.24	32258	100.0	-	-	-
	Rahul Jain	ADCPJ16 92E	1	32258	-	-	32258	0.24	32258	-	32258	0.24	-	0.24	32258	100.0 0	-	-	-
	Saurabh Kapoor	AAIPK44 11D	1	32258	-	-	32258	0.24	32258	-	32258	0.24	-	0.24	32258	100.0 0	-	-	-
	Sidaarth Y Khera HUF	AAQHS8 452J	1	31129	ı	ı	31129	0.23	31129	-	31129	0.23	-	0.23	31129	100.0	-	-	-
	Mayank Raghuwa nshi	AFKPR9 362P	1	25000	-	-	25000	0.19	25000	-	25000	0.19	-	0.19	25000	100.0	-	-	-
	Pankaj Malik	AEQPM7 625D	1	25000	-	-	25000	0.19	25000	-	25000	0.19	-	0.19	25000	100.0	-	-	-
(b)	NBFCs registere d with RBI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Employe e Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d)	Overseas Deposito ries (holding DRs) (balancin g figure)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e)	Any other (Compa nies limited	-	2	80645	-	-	80645	0.60	80645	-	80645	0.60	-	0.60	80645	100.00	-	-	-



with shares)																		
VRV Advisory Private Limited	AAECA9 400F	1	64516	-	-	64516	0.48	64516		64516	0.48	-	0.48	64516	100.00	1	-	-
Narsingh Dass and Company Private Limited	AAACN0 601K	1	16129	-	1	16129	0.12	16129		16129	0.12	-	0.12	1612 9	100.00	1	-	-
Sub- Total (B)(3)	-	78	754179	-	-	754 179	5.62	754 179	-	754 179	5.62	-	5.62	754 179	100. 00	-	-	-
Total Public Shareho Iding (B) = B)(1) +(B)(2)+ (B)(3)	-	78	754179	-	-	754 179	5.62	754 179	-	754 179	5.62	-	5.62	754 179	100. 00	1	-	-

<sup>\*</sup>As of date of this Draft Prospectus, 1 Equity Share holds 1 vote.

<sup>\*\*</sup>Shall be locked-in on or before the date of allotment in this issue.



IV. Shareholding pattern of the Non Promoter- Non Public shareholder

	Catego ry&			No. of full y pai	No. of Par tly pai	No. of shares underly		Shareholde Shareho Iding as a % of total no. of shares (calcula ted as	Nu Rig cla No.	mber thts he ass of s of Vo Rights	eld in securi	each	No. of Shares Underl ying Outsta nding	Total Sharehold ing, as a % assuming full conversio n of	lo	mber of cked in ares As	Shares	erwise	Number of shares held in demateri alized form
	name of shareh older	P A N	No. of shareho lders	d up equ ity sha res hel d	d up equ ity sha res hel d	ing Deposit ory Receipt s	Total nos. shares held	per SCRR, 1957) As a % of (A+B+C2	Cl ass	Cl ass	To tal	Total as a % of Total Votin g right s	convert ible securiti es (includi ng	convertibl e securities (as a % of diluted share Capital) As a % of (A+B+C2)	(a)	of tota l sha res hel d (b)	Applic able) (a)	total shares held (Not Applic able)	
	(I)	(II)	(III)	( <b>IV</b> )	( <b>V</b> )	(VI)	(VII)= (IV)+(V) +(VI)	(VIII)		(I	X)		(X)	(XI)=(VI I)+(X)	(2	XII)	(X)	III)	(XIV)
(1)	Custodia n /DR Holder	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a)	Name of DR Holder (if applicable	1	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-



(2) Employee Benefit Trust (Under SEBI (Share based Employee Benefit) Regulatio ns, 2014)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Non- Promote r- Non Public Sharehol ding (C) = (C)(1) + (C)(2)	-	-	-	-	-	-	-	-	•	•	ı	-	-	-	-	-	-	-

<sup>\*</sup> In terms of SEBI circular bearing no. Cir/ISD/3/2011 dated June 17, 2011 and SEBI circular bearing no. SEBI/Cir/ISD/ 05 /2011, dated September 30, 2011, The Equity Shares held by our Promoters / members of the Promoter Group and at least 50% Public Shareholding shall be dematerialized prior to filing the Prospectus with the RoC.

Our Company will file the shareholding pattern or our Company, in the form prescribed under Regulation 31 of the SEBI (LODR) Regulations, 2015 one day prior to the listing of the equity shares. The shareholding pattern will be uploaded on the website of NSE (National Stock Exchange of India Limited) before commencement of trading of such Equity Shares.



# B. Shareholding of our Promoters and Promoter Group

The table below presents the current shareholding pattern of our Promoters and Promoter Group (individuals and companies).

		Pre – Issue		Post – Issue	
Sr. No.	Name of the Shareholder	No. of Equity Shares	% of Pre- Issue Capital	No. of Equity Shares	% of Post- Issue Capital
<b>(I)</b>	(II)	(III)	(IV)	(V)	(VI)
	Promoters				
1.	Raman Bhatia	65,74,675	48.95	65,74,675	35.91
2.	Sarika Bhatia	25,25,675	18.81	25,25,675	13.79
	Promoter Group				
1.	Manohar Lal Bhatia	2,84,375	2.12	2,84,375	1.55
2.	Raman Bhatia HUF	30,79,175	22.93	30,79,175	16.82
3.	Sudesh Bhatia	1,875	0.01	1,875	0.01
4.	Vikas Bhatia	1,875	0.01	1,875	0.01
5.	Rishab Bhatia	1,01,800	0.76	1,01,800	0.56
6.	Kanav Bhatia	1,01,800	0.80	1,01,800	0.58
	Total	93,84,725	94.38	93,84,725	69.23

The average cost of acquisition of or subscription to Equity Shares by our Promoters is set forth in the table below:

Name of the Promoters	No. of Shares held	Average cost of Acquisition (in Rs.)
Raman Bhatia	65,74,675	1.06
Sarika Bhatia	25,25,675	2.65



# **Equity Shares held by top ten shareholders**

Our top ten shareholders and the number of Equity Shares held by them as on date of this Draft Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Raman Bhatia	65,74,675	48.95
2.	Raman Bhatia HUF	30,79,175	22.93
3.	Sarika Bhatia	25,25,675	18.81
4.	Manohar Lal Bhatia	2,84,375	2.12
5.	Kanav Bhatia	1,06,800	0.80
6.	Rishab Bhatia	1,01,800	0.76
7.	VRV Advisory Private Limited	64,516	0.48
8.	Arun Handa	40,750	0.30
9.	Gaurav Kapoor	32,258	0.24
10.	Parmeet Singh Sood	32,258	0.24
	Total	1,28,42,282	95.62

Our top ten shareholders and the number of Equity Shares held by them ten days prior to the date of this Draft Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Raman Bhatia	65,74,675	48.95
2.	Raman Bhatia HUF	30,79,175	22.93
3.	Sarika Bhatia	25,25,675	18.81
4.	Manohar Lal Bhatia	2,84,375	2.12
5.	Kanav Bhatia	1,06,800	0.80
6.	Rishab Bhatia	1,01,800	0.76



Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
7.	VRV Advisory Private Limited	64,516	0.48
8.	Arun Handa	40,750	0.30
9.	Gaurav Kapoor	32,258	0.24
10.	Parmeet Singh Sood	32,258	0.24
	Total	1,28,42,282	95.62

Our top ten shareholders and the number of Equity Shares held by them two years prior to date of this Draft Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Raman Bhatia	12,22,075	57.85
2.	Raman Bhatia HUF	4,90,825	23.24
3.	Sarika Bhatia	3,17,625	15.04
4.	Manohar Lal Bhatia	56,875	2.69
5.	Mayank Raghuwanshi	5,000	0.24
6.	Pankaj Malik	5,000	0.24
7.	Sidaarth Y Khera HUF	3,000	0.14
8.	Rishab Bhatia	2,500	0.12
9.	Kanav Bhatia	2,500	0.12
10.	Rajeev Chawla	2,375	0.11
	Total	21,07,775	99.78

- 11. There is no "Buyback", "Standby", or similar arrangement for the purchase of Equity Shares by our Company/Promoters/Directors/Lead Manager for purchase of Equity Shares offered through this Draft Prospectus.
- 12. The Equity Shares, which are subject to lock-in, shall carry the inscription "non-transferable" and the non-transferability details shall be informed to the depository. The details of lock-in shall also be provided to the Stock Exchange before the listing of the Equity Shares.
- 13. As on the date of this Draft Prospectus, none of the shares held by our Promoters/ Promoter Group are pledged with any financial institutions or banks or any third party as security for repayment of loans.
- 14. Except, as otherwise disclosed in the chapter titled "Objects of the Issue" beginning on page 89 of this Draft Prospectus, we have not raised any bridge loans against the proceeds of the Issue.



- 15. Investors may note that in case of over-subscription, allotment will be on proportionate basis as detailed in heading on "Basis of Allotment" beginning on page 241 of this Draft Prospectus.
- 16. The Equity Shares Issued pursuant to this Issue shall be fully paid-up at the time of Allotment, failing which no allotment shall be made.
- 17. Our Company has not issued any Equity Shares at a price less than the Issue Price in the last one year preceding the date of filing of this Draft Prospectus.
- 18. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 43 (4) of SEBI (ICDR) Regulations, as amended from time to time.
- 19. Under subscription, if any, in any category, shall be met with spill-over from any other category or combination of categories at the discretion of our Company, in consultation with the Lead Manager and NSE.
- 20. An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off while finalizing the basis of allotment to the nearest integer during finalizing the allotment, subject to minimum allotment lot. Consequently, the actual allotment may go up by a maximum of 10% of the Issue, as a result of which, the post issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoters and subject to lock-in shall be suitably increased to ensure that 20% of the post issue paid-up capital is locked-in.
- 21. The Issue is being made through Fixed Price Method.
- 22. As on date of filing of this Draft Prospectus with Stock Exchange, the entire issued share capital of our Company is fully paid-up. The Equity Shares offered through this Public Issue will be fully paid up.
- 23. On the date of filing this Draft Prospectus with Stock Exchange, there are no outstanding financial instruments or any other rights that would entitle the existing Promoters or shareholders or any other person any option to receive Equity Shares after the Issue.
- 24. Our Company has not issued any Equity Shares out of revaluation reserves and not issued any bonus shares out of capitalization of revaluation reserves.
- Lead Manager to the Issue viz. Sarthi Capital Advisors Private Limited and its associates do not hold any Equity Shares of our Company.
- 26. Our Company has not revalued its assets since incorporation.
- 27. Our Company has not made any Public Issue of any kind or class of securities since its incorporation.
- 28. There will be only one denomination of the Equity Shares of our Company unless otherwise permitted by law.
- 29. Our Company shall comply with such disclosure, and accounting norms as may be specified by SEBI from time to time.
- 30. There will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, and rights issue or in any other manner during the period commencing from submission of this Draft Prospectus with Stock Exchange until the Equity Shares to be issued pursuant to the Issue have been listed.
- 31. Except as disclosed in the Draft Prospectus, our Company presently does not have any intention or proposal to alter its capital structure for a period of six (6) months from the date of opening of the Issue, by way of spilt/consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise. However, during such period or a later date, it may issue Equity Shares or securities linked to Equity Shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company.



- 32. Our Company does not have any ESOS/ESPS scheme for our employees and we do not intend to allot any shares to our employees under ESOS/ESPS scheme from the proposed Issue. As and when, options are granted to our employees under the ESOP scheme, our Company shall comply with the SEBI (Employee Stock Option Scheme and Employees Stock Purchase Plan) Guidelines 1999.
- 33. An investor cannot make an application for more than the number of Equity Shares offered in this Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investor.
- 34. No payment, direct, indirect in the nature of discount, commission, and allowance, or otherwise shall be made either by us or by our Promoters to the persons who receive allotments, if any, in this Issue.
- 35. Our Company has Eighty Six (86) shareholders as on the date of filing of this Draft Prospectus.



### **OBJECTS OF THE ISSUE**

Our Company proposes to utilize the funds which are being raised towards funding the following objects and achieve the benefits of listing on the NSE Emerge Platform.

The objects of the Issue are: -

- 1. To meet the working capital requirements of the Company
- 2. General Corporate Purpose
- 3. Issue Expenses

Our Company believes that listing will enhance our Company's corporate image, brand name and create a public market for its Equity Shares in India. The main objects clause of our Memorandum enables our Company to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the objects clause of our Memorandum. The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution.

# FUND REQUIREMENTS

Our funding requirements are dependent on a number of factors which may not be in the control of our management, changes in our financial condition and current commercial conditions. Such factors may entail rescheduling and / or revising the planned expenditure and funding requirement and increasing or decreasing the expenditure for a particular purpose from the planned expenditure.

We intend to utilize the proceeds of the Fresh Issue, in the manner set forth below:

(Rs. in Lakhs)

Sr. No.	Particulars	Amount
1.	Working Capital Requirements	1160.00
2.	General Corporate Purpose	227.80
3.	*Issue Expenses	125.00
	Total	1512.80

<sup>\*</sup> As on June 08, 2017, our Company has incurred a sum of Rs. 19,09,500/- (Rupees Nineteen Lakhs Nine Thousand Five Hundred only) towards issue expenses.

The requirements of the objects detailed above are intended to be funded from the Proceeds of the Issue. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the proposed Issue.

The fund requirement and deployment are based on internal management estimates and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in light of changes in external circumstances or costs, other financial conditions, business or strategy, as discussed further below.

In case of variations in the actual utilization of funds allocated for the purposes set forth above, increased fund requirements for a particular purpose may be financed by surplus funds, if any, available in respect of the other purposes for which funds are being raised in this Issue. If surplus funds are unavailable, the required financing will be through our internal accruals and/or debt.



We may have to revise our fund requirements and deployment as a result of changes in commercial and other external factors, which may not be within the control of our management. This may entail rescheduling, revising or cancelling the fund requirements and increasing or decreasing the fund requirements for a particular purpose from its fund requirements mentioned below, at the discretion of our management. In case of any shortfall or cost overruns, we intend to meet our estimated expenditure from internal accruals and/or debt. In case of any such re-schedulement, it shall be made by compliance of the relevant provisions of the Companies Act 1956 / Companies Act, 2013.

### DETAILS OF UTILIZATION OF ISSUE PROCEEDS

# 1. WORKING CAPITAL REQUIREMENTS

(Rs. in Lakhs)

Particulars	2015-16 (Audited)	2016-17 (Audited)	2017-18 (Estimated)
Current Assets	,	,	
Cash & Cash Equivalents	10.19	21.55	388.06
Deposits for Margin Money	174.40	396.38	500.00
Trade Receivables	1,822.83	2,725.42	2,812.50
Inventories	1,295.28	1,224.52	1,415.35
Other Current Assets	329.26	193.55	185.00
Total (A)	3,631.96	4,561.42	5,300.91
Current Liabilities			
Trade Payables	1,264.97	1,666.75	1,012.50
Other Current Liabilities	469.45	574.49	550.00
Statutory Liabilities	15.28	29.78	35.00
Short Term Provision for tax	63.90	161.95	-
Total (B)	1,813.60	2,432.97	1,597.50
Net Working Capital (A)-(B)	1,818.36	2,128.45	3,703.41
Sources Of Working Capital			
Fund Based Borrowings	1,019.86	1,153.62	926.00
IPO Proceeds	-	-	1,160.00
Internal Accruals / Share Capital/ Borrowings	798.50	974.83	1,617.41

Our Company's business is working capital intensive and we avail our working capital in the ordinary course of business from United Bank of India and YES Bank Limited. As on March 31, 2017 and March 31, 2016 the Company's net working capital constituted of Rs. 2,128.45 Lakhs and Rs. 1,818.36 Lakhs respectively.

The total working capital requirement for the year 2017-18 is estimated to be Rs. 3,703.41 Lakhs. The incremental working capital requirement will be met through the Net Proceeds to the extent of Rs. 1,160.00 Lakhs and the balance portion will be met through Internal Accruals/ Borrowings.



### 2. GENERAL CORPORATE PURPOSE

Our Company intends to deploy the Balance Net Proceeds aggregating to Rs. 227.80 Lakhs for the General Corporate Purpose as decided by our Board from time to time, including but not restricted to, strategic initiatives, strengthening our marketing network and capability, meeting exigencies, brand building exercises in order to strengthen our operations. Our Management, in accordance with the policies of our Board, will have flexibility in utilizing proceeds embarked for General Corporate Purposes.

In case of variations in the actual utilization of funds designated for the purposes set forth above increased fund requirements for a particular purpose may be financed by surplus funds, if any, which are not applied to the other purposes, set out above.

In addition to the above, our Company may utilize the Net Proceeds towards other expenditure (in the ordinary course of business) considered expedient and approved periodically by the Board and incompliance with applicable laws. Our management, in response to the competitive and dynamic nature of the industry, will have the discretion to revise its business plan from time to time and consequently your funding requirement and deployment of funds may also change. This may also include rescheduling the proposed utilization of Net Proceeds and increasing or decreasing expenditure for a particular object, i.e., the utilization of Net Proceeds. In case of a shortfall in Net Proceeds, our management may explore a range of options including utilizing our internal accruals or seeking debt from future lenders. Our management expects that such alternate arrangements would be available to fund any such shortfall.

# BASIS OF ESTIMATION

The incremental working capital requirements are based on historical Company data and estimation of the future requirements in FY 2017-18 considering the growth in activities of our Company and in line with norms generally accepted by banker(s).

We have estimated future working capital requirements based on the following:

(No. of Days)

Particulars	Basis	2015-16	2016-17	2017-18
Receivables	Collection Period	138	122	90
	Raw Material	92	47	45
Inventory	Stock in Process	23	12	7
	Finished Goods	32	24	15
Payables	Credit Period	134	103	45

The above estimates are based on the generally accepted norms of our bankers. We have reduced credit period of our suppliers since with funds, we shall be able to negotiate better pricing on cash payment basis.

# ISSUE RELATED EXPENSES

The expenses for this Issue include issue management fees, underwriting fees, registrar fees, legal advisor fees, printing and distribution expenses, advertisement expenses, brokerage, commission, depository charges and listing fees to the Stock Exchange, among others. The total expenses for this Issue are estimated not to exceed Rs.125.00 Lakhs.



(Rs. in Lakhs)

Expenses	Expenses (Rs. in Lakhs)	Expenses (% of total Issue expenses)	Expenses (% of Issue size)
Payment to Merchant Banker including expenses towards printing, advertising, and payment to other intermediaries such as Registrars, Market Makers, Bankers etc.	45.00	36	2.97
Marketing Expenses	60.00	48	3.97
Regulatory Fees & Other Expenses	20.00	16	1.32
<b>Total estimated Issue expenses</b>	125.00	100.00	8.26

# DEPLOYMENT OF FUNDS

As estimated by our management, the entire proceeds from the Issue shall be utilized as follows:

(Rs. In Lakhs)

Particulars	Total Funds required	Amount incurred till June 08, 2017	Balance deployment during FY 2017-18
Working Capital	1160.00	Nil	1160.00
General Corporate Purpose	227.80	Nil	227.80
*Issue Expenses	125.00	19.10	105.90
Total	1512.80	19.10	1493.70

<sup>\*</sup> As on June 08, 2017, our Company has incurred a sum of Rs. 19,09,500/- (Rupees Nineteen Lakhs Nine Thousand Five Hundred only) towards issue expenses.

Gupta Jalan & Associates, Statutory Auditor have vide certificate dated June 08, 2017 confirmed that as on June 08, 2017 following funds were deployed for the proposed Objects of the Issue:

(Rs. in Lakhs)

Source	Estimated Amount
Internal Accruals	19.10
Total	19.10

# MEANS OF FINANCE

(Rs. in Lakhs)

Particulars	Estimated Amount
Net Proceeds	1512.80
Internal Accruals	NIL
Total	1512.80



# APPRAISAL BY APPRAISING AGENCY

The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution.

# INTERIM USE OF FUNDS

Pending utilization for the purposes described above, we intend to deposit the funds with scheduled commercial banks included in the second schedule of Reserve Bank of India Act, 1934. Our management, in accordance with the policies established by our Board of Directors from time to time, will deploy the Net Proceeds. Further, our Board of Directors hereby undertakes that full recovery of the said deposit shall be made without any sort of delays as and when need arises for utilization of proceeds for the objects of the issue.

### MONITORING UTILIZATION OF FUNDS

As the Net Proceeds of the Issue will be less than Rs. 50,000 Lakhs under the SEBI (ICDR) Regulations it is not mandatory for us to appoint a monitoring agency.

Our Board and the management will monitor the utilization of the Net Proceeds through its audit committee. Pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half-yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Draft Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement will be certified by the Statutory Auditors of our Company.

No part of the Issue Proceeds will be paid by our Company as consideration to our Promoter, our Directors, Key Management Personnel or companies promoted by the Promoter, except as may be required in the usual course of business.

# VARIATION IN OBJECTS

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Initial Public Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through a postal ballot. Further, pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half-yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution ("Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in Hindi. Our Promoters will be required to provide an exit opportunity to such shareholders who do not agree to the above stated proposal, at a price as may be prescribed by SEBI, in this regard.



### BASIS FOR ISSUE PRICE

The Issue Price of Rs. 31/- per Equity Share has been determined by our Company, in consultation with the Lead Manager on the basis of the following qualitative and quantitative factors. The face value of the Equity Share is Rs. 10/- and Issue Price is Rs. 31/- per Equity Share and is 3.1 times the face value.

# QUALITATIVE FACTORS

Some of the qualitative factors, which form the basis for computing the price, are –

- Leveraging the experience of our Promoters.
- Experienced management team and a motivated and efficient work force.
- Reputed and reliable clientele
- Quality Assurance & Control
- Sufficient manufacturing capacity

For further details, refer to heading 'Our Strengths' under chapter titled 'Our Business' beginning on page 106 of this Draft Prospectus.

# QUANTITATIVE FACTORS

The information presented below relating to the Company is based on the restated financial statements of the Company for Financial Year 2014-15, 2015-16 and 2016-17 prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

# 1. Basic Earnings per Share (EPS) as per Accounting Standard 20:

Year ended	EPS (Rs.)	Weight
March 31, 2015	1.03	1
March 31, 2016	1.39	2
March 31, 2017	4.94	3
Weighted Average	3.11	

**Note:** The EPS has been computed by dividing net profit as restated, attributable to equity shareholders by weighted average number of equity shares outstanding during the year.

# 2. Price to Earnings (P/E) ratio in relation to Issue Price of Rs. 31/- per Equity Share of face value of Rs. 10/- each.

Particulars	P/E Ratio
P/E ratio based on Basic EPS for FY 2016-17	6.28
P/E ratio based on Weighted Average EPS	9.97



# 3. Average Return on Net worth (Ron) for the preceding three years.

Return on Net Worth ("Ron") as per restated financial statements

Year ended	Ron (%)	Weight
March 31, 2015	14.27	1
March 31, 2016	14.42	2
March 31, 2017	38.5	3
Weighted Average	26.44	

**Note:** The Ron has been computed by dividing net profit after tax as restated, by Net Worth as at the end of the year excluding miscellaneous expenditure to the extent not written off.

# 4. Minimum Return on Total Net Worth after Issue needed to maintain Pre-Issue EPS for the year ended March 31, 2016 - 29.71%

# 5. Net Asset Value (NAV)

Particulars	Amount (Rs.)
Net Asset Value per Equity Share as of March 31, 2017	12.83
Net Asset Value per Equity Share after the Issue	16.63
Issue Price per equity share	31.00

<sup>\*</sup>NAV per Equity Share has been calculated as Net Worth as divided by number of Equity Shares

# 6. Comparison with other listed companies/Industry peer\*

Companies	Face Value	Sales (Rs. in Lakhs.)	PAT (Rs. in Lakhs.)	EPS (In Rs.)	P/E Ratio	CMP (In Rs.)
Servotech Power Systems Limited	10.00	8096.09	505.84	4.94	6.28	-
Peer Group:						
Focus Lighting and Fixtures Limited	10.00	6106.23	325.58	13.14	11.56	133.00

<sup>\*</sup>Source for Peer Group information: www.nseindia.com/emerge

- The figures of Our Company are based on the restated results for the year ended March 31, 2017
- The figures for the Peer group are based on Standalone audited results for the Financial Year ended March 31, 2016.
- Current Market Price (CMP) is the closing prices of respective scrips as on June 23, 2017



The Company in consultation with the Lead Manager and after considering various valuation fundamentals including Book Value and other relevant factors believes that the issue price of Rs. 31.00 per share for the Public Issue is justified in view of the above parameters. The investors may also want to pursue the Risk Factors beginning on page 19 of this Draft Prospectus and Financials of the company as set out in the Financial Statements beginning on page 156 of this Draft Prospectus to have more informed view about the investment proposition. The Face Value of the Equity Shares is Rs. 10/- per share and the Issue Price is 3.1 times of the face value i.e. Rs. 31.00 per share.

For further details see "Risk Factors" beginning on page 19 of this Draft Prospectus and the financials of the Company including profitability and return ratios, as set out in the "Financial Statements" beginning on page 156 of this Draft Prospectus for a more informed view.



### STATEMENT OF TAX BENEFITS

### Statement of possible special tax benefits available to the company and its shareholders

To

The Board of Directors,
Servotech Power Systems Limited (Formerly Servotech Power Systems Private Limited)
806, 8th Floor, Crown Heights,
Hotel Crown Plaza,
Sector 10, Rohini,
New Delhi-110085

We refer to proposed issue of the shares of Servotech Power Systems Limited (Formerly Servotech Power Systems Private Limited) ('the Company'). We enclose herewith the statement showing the possible tax benefits available to the Company and the shareholders of the Company under the Income - Tax Act, 1961 ('Act'), as applicable to the assessment year 2018-19 relevant to the financial year 2017-18 for inclusion in the Draft Prospectus as well as Final Prospectus ("Offer Documents") for the proposed issue of shares.

Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Income-tax Act 1961. Hence, the ability of the Company or its shareholders to derive these direct tax benefits is dependent upon their fulfilling such conditions, which is based on the business imperatives, the company or its shareholders may or may not choose to fulfill.

The benefits discussed in the enclosed statement are neither exhaustive nor conclusive. The contents stated in the Annexure are based on the information and explanations obtained from the Company. This statement is only intended to provide general information to guide the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult their own tax consultant with respect to specific tax implications arising out of participation in the issue. We are neither suggesting nor are we advising the investor to invest money or not to invest money based on this statement.

We do not express any opinion or provide any assurance as to whether:

- > the Company or its shareholders will continue to obtain these benefits in future:
- > the conditions prescribed for availing the benefits, where applicable have been/would be met;
- > the revenue authorizes/courts will concur with the views expressed herein.

For, Gupta Jalan & Associates

Chartered Accountants F.R.N. 003721N

R.N. Jalan

Partner

M.No. 082389

Place: New Delhi Date: June 01, 2017



ANNEXURE TO THE STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO SERVOTECH POWER SYSTEMS LIMITED (FORMERLY SERVOTECH POWER SYSTEMS PRIVATE LIMITED) ("THE COMPANY") AND ITS SHAREHOLDERS UNDER THE APPLICABLE TAX LAWS IN INDIA

Outlined below are the possible Special tax benefits available to the Company and its shareholders under the direct tax laws in force in India. These benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant tax laws. Hence, the ability of the Company or its shareholders to derive the special tax benefits is dependent upon fulfilling such conditions, which based on business imperatives it faces in the future, it may not choose to fulfill.

# 1. Special Tax Benefits available to the Company

There are no Special tax benefits available to the Company.

### 2. Special Tax Benefits available to the shareholders of the Company

There are no Special tax benefits available to the shareholders of the Company.

### **Notes:**

All the above benefits are as per the current tax laws and any change or amendment in the laws/regulations, which when implemented would impact the same.

# For, Gupta Jalan & Associates

Chartered Accountants F.R.N. 003721N

# R.N. Jalan

Partner

M.No. 082389

Place: New Delhi Date: June 01, 2017



### SECTION IV- ABOUT THE COMPANY

### **OUR INDUSTRY**

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and other industry sources. Neither we nor any other person connected with this Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly investment decisions should not be based on such information.

# **OVERVIEW OF INDIAN ECONOMY**

India's diverse economy encompasses traditional village farming, modern agriculture, handicrafts, a wide range of modern industries, and a multitude of services. Slightly less than half of the work force is in agriculture, but services are the major source of economic growth, accounting for nearly two-thirds of India's output but employing less than one-third of its labor force. India has capitalized on its large educated English-speaking population to become a major exporter of information technology services, business outsourcing services, and software workers.

Thus, the country is attracting many global majors for strategic investments owing to the presence of vast range of industries, investment avenues and a supportive government. Huge population, mostly comprising the youth, is a strong driver for demand and an ample source of manpower.

With 1.33 billion people and the world's fourth-largest economy, India's recent growth and development has been one of the most significant achievements of our times. Over the six and half decades since independence, the country has brought about a landmark agricultural revolution that has transformed the nation from chronic dependence on grain imports into a global agricultural powerhouse that is now a net exporter of food. Life expectancy has more than doubled, literacy rates have quadrupled, health conditions have improved, and a sizeable middle class has emerged. India is now home to globally recognized companies in pharmaceuticals and steel and information and space technologies, and a growing voice on the international stage that is more in keeping with its enormous size and potential.

### **GDP** and Other Indicators

According to the Economic Survey 2016-17, India's economic growth has been pegged at 6.5% for the current fiscal, down from 7.6% recorded in the last financial year, but is expected to rebound in the range of 6.75-7.5% in 2017-18.

As per the Second Advance Estimate of National Income, 2016-17 released by Ministry of Statistics & Programme Implementation on February 27<sup>th</sup> 2017, Annual GDP at constant (2011-12) prices is expected to grow at the rate of 7.1% for financial 2016-17. Annual growth of Gross Value Added (GVA) at constant (2011-12) prices is estimated to be 6.7% in FY2016-17 compared to 7.8% in FY15-16.

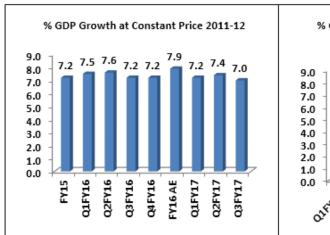
The steps taken by the government in recent times have shown positive results as India's gross domestic product (GDP) at factor cost at constant (2011-12) prices 2015-16 is Rs 113.5 trillion (US\$ 1.668 trillion), as against Rs 105.5 trillion (US\$ 1.55 trillion) in 2014-15, registering a growth rate of 7.6%.

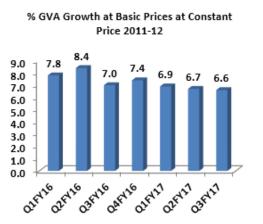
Better than expected post demonetisation Indian GDP (at 2011-12 prices) revived to 7.0% in Q3FY17 as compared to 7.4% in the Q2FY17 and 7.1% in Q3FY16. Gross Value Added -GVA at basic prices at constant (2011-12) prices in Q3 FY17 has grown by 6.6% compared to 7.0% in Q3FY16 and by 6.7% compared to Q2FY17.

Source: MOSPI, RBI, http://www.careratings.com/upload/NewsFiles/SplAnalysis/Q3-FY17%20GDP.pdf

http://www.mospi.gov.in/sites/default/files/press\_release/nad\_pr\_28feb17r.pdf





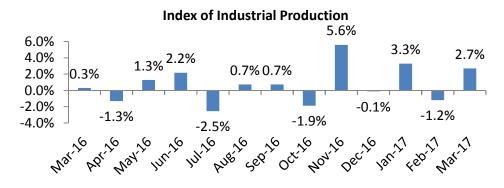


### **Foreign Direct Investments**

Foreign Direct Investment (FDI) inflows into the country touched a new high of \$60.08 billion in 2016-17. During the year 2016-17, Inflows has grown by 8% from \$55.63 billion in 2015-16. The manufacturing sector has witnessed a growth of 52% from \$13.35 billion in financial year 2015-16 to \$20.26 billion during fiscal year 2016-17. After the launch of Make In India initiative (October 2014 to March 2017), the FDI flows increased by 62% to \$99.72 billion as compared to \$61.41 billion during the previous 30 months (April 2012 to September 2014).

Source: MOSPI

### **Index of Industrial Production**



The IIP registered a growth of 2.7% in March 2017 over the index of March 2016. The growth of index of manufacturing, mining, and electricity was 1.2%, 9.7% and 6.2% respectively during the month.

Cumulatively, the IIP registered a growth of 5.0% during April to March, 2016-17 over corresponding period of previous year. The index of Manufacturing, Mining and Electricity sector grew by 4.9%, 5.3% and 5.8% respectively during April to March, 2016 – 17 over corresponding period of previous year

Source: RBI



### **Key Economic Variables**

Particulars	FY13	FY14	FY15	FY16 RE	FY17 AE
GDP %	5.6	6.6	7.2	7.9	7.1
GVA Growth Rate (%)	5.4	6.3	7.1	7.8	6.7
Export Growth (%)	-1.8	4.7	-1.3	-5.4	4.7
Import Growth (%)	0.3	-8.3	-0.5	-5.9	-
Inflation – WPI	7.4	6	2	-0.85	-
Inflation- CPI	10.2	9.5	5.9	4.9e	-

# INDUSTRY OVERVIEW

Owing to the growing economic needs, the demand for power has been continuously increasing in India. To meet this rising demand, India is aggressively moving ahead to increase the share of renewable energy in total power generation capacity in India. Solar energy, with an installed grid-interactive Capacity of only 147MW presents a huge untapped potential for investing in Solar power business. With the gradual decrease in capex costs Involved in executing a SPV project, the project developers are coming forward with a renewed interest in the solar sector. Although the commercialisation of CSP technology has so far been very limited globally, the increasing support from CERC and SERCs in the form of aggressive feed in tariff (FIT) mechanism and technological breakthroughs will give a further push to the penetration of this technology in solar business. Surprisingly low bids under JNNSM and signing of PPAs of massive capacities is just an indication of the promising future of Solar power in India.

### **Solar Power and India**

The growing energy requirements of the Indian economy, coupled with the environmental concerns arising from use of conventional energy sources, have created the need to scout for sustainable sources of energy. India is endowed with numerous non- conventional energy resources such as small hydro, wind, solar and biomass. After persistent efforts, the share of renewable energy in utility scale installed power generation capacity in India has gone up from a meagre 2 % in 2003 to an impressive 11 % by October 2011 with an installed capacity of more than 20,000MW. With an average solar insolation of 4 - 7kwh/m 2 and 300 sunny days in a year,India's potential for harnessing solar power is immense. But due to lack of conducive policy scenario till some years back, the share of solar energy in total renewable power generation stands at a very low level of less than 1 % with the current grid based installed capacity of 147 .MW.

# **Key Initiatives**

Some of the key initiatives such as Indian Solar Loan Programme initiated in 2003 by Partnership of Indian banking groups with UNEP and Jawaharlal Nehru National Solar Mission (JNNSM) initiated in 2010 by the Government of India gave a major thrust to the solar power developments thereafter. The ambitious plan of raising the grid interactive solar power capacity to 20 GW by 2022 under National Solar Mission can be achieved with the increasing usage of grid and off grid solar applications, government incentives and favourable project economics. As a step forward, the PV Cell and module manufacturing capacity of India has reached 1, 400 MW in FY 10 and is further expected to grow at a rapid pace. Moreover, the Asian Solar Initiative of Asian Development Bank to finance 3000 MW of solar power generation capacity by mid 2013 will address the financing needs of many solar projects in India.



### **Initiatives from the Indian Government**

With the looming power crisis in India, the National Bank for Agriculture and Rural Development (NABARD) came forth for alternative solutions in the state of Andhra Pradesh. To promote solar and help people battle the crisis, NABARD is providing 40 per cent subsidy for purchasing solar inverters. This also comes in line with Ministry of New and Renewable Energy's (MNRE's) Jawaharlal Nehru National Solar Mission (JNNSM), which mandates for subsidy for solar lighting and solar PV systems of smaller capacity. NABARD, with MNRE as a facilitating agency entered into an agreement with Andromedar for subsidy. Reports say that the cost of installing a solar inverter would be around Rs. 30,000. Of this, NABARD will be providing 40 per cent of the amount as subsidy. The commercial banks will be providing loans for the 50 per cent of the amount while the rest will be paid by the consumer. Consumers who owned their own houses could apply for the loan through designated agency.

### The Inverter Market

With the sudden increase in demand, dealers are unable to meet requirements. This again, is opportunistic for companies making solar inverters. The Indian PV market has been growing and with the National Solar Mission, and increasing number of players eyeing the market, the solar inverter market shows promise. The push from the government on the PV market has propelled companies to expand their production. ABB, one of the leading companies, which makes solar inverters, has been able to expand its market production with this push, and growing along.

According to their global product manager, new production facilities have emerged and with this they can support the customers in India with more rapid delivery times. They can also provide faster support for varying project needs. ABB soon expanded the production of its in India to support the rapidly growing local photovoltaic (PV) market. Sources from the companies said that ABB's solar inverter range is complemented by local solutions and products. These included string monitoring junction boxes, SCADA monitoring and a control system package. These factors made the company stand out among other inverter manufacturers. They had more in the offing-Medium- and high-voltage transformers and grid connection equipment, complete substations for ABB central inverters. This apart, the central inverters are supported through a local service organization in India. Therefore, the entire value chain from pre-purchase to installation and maintenance is taken care of. The customer is sure happy in this situation. Technology Advancements According to the analysts, many vendors

# A Way Forward - Achieving the Grid Parity

The main challenge for solar power is that it needs to compete with the cheaper conventional power available in the country . To attain a sustainable growth in the solar power generation, project developers and government must target to achieve grid parity in the system. The Government can support by providing incentives to the developers and the manufacturers can help contribute by advancing the efforts in increasing the cell Efficiency and cost reduction of Solar modules. Economies of scale in project execution Would also help in realising grid parity in near future, rather earlier than expected.

### **Future of Solar in India: Solar Cities**

The Ministry of New and Renewable Energy (MNRE) is implementing a programme on 'Development of Solar Cities'. By this, India is expected to reduce its reliance on conventional energy resources by a minimum of 10 percent Certain fiscal and financial incentives by the ministry will further promote such national level programmes 37 out of 60 proposed cities have been sanctioned by MNRE to be developed as solar cities. This is likely to bring a paradigm shift in the energy resources pattern in urban areas.



### Key Challenges in the Growth of Solar PV Technology in India

- Cost and T&D Losses: Solar PV is some years away from true cost competitiveness and from being able to compete on the same scale as other energy generation technologies. Adding to the cost are T&D losses that at approximately 40 percent make generation through solar energy sources highly unfeasible. However, the government is supporting R&D activities by establishing research centers and funding such initiatives. The government has tied up with world-renowned universities to bring down the installation cost of solar power sources and is focusing on upgradation of substations and T&D lines to reduce T&D losses
- Land Scarcity: Per capita land availability is very low in India, and land is a scarce resource. Dedication
  of land area near substations for exclusive installation of solar cells might have to compete with other
  necessities that require land.
- Funding of initiatives like National Solar Mission is a constraint given India's inadequate financing capabilities. The finance ministry has explicitly raised concerns about funding an ambitious scheme like NSM.
- Manufacturers are mostly focused on export markets that buy Solar PV cells and modules at higher prices
  thereby increasing their profits. Many new suppliers have tie-ups with foreign players in Europe and United
  States thereby prioritizing export demand. This could result in reduced supplies for the fast-growing local
  market.
- The lack of closer industry-government cooperation for the technology to achieve scale.
- The need for focused, collaborative and goals driven R&D to help India attain technology leadership in PV.
- The need for a better financing infrastructure, models and arrangements to spur the PV industry and consumption of PV products.
- Training and development of human resources to drive industry growth and PV adoption
- The need for intra-industry cooperation in expanding the PV supply chain, in technical information sharing through conferences and workshops, in collaborating with BOS (balance of systems) manufacturers and in gathering and publishing accurate market data, trends and projections
- The need to build consumer awareness about the technology, its economics and right usage
- Complexity of subsidy structure & involvement of too many agencies like MNRE, IREDA, SNA, electricity board and electricity regulatory commission makes the development of solar PV projects difficult.
- Land allotment & PPA signing is a long procedure under the Generation Based Incentive scheme

 $http://103.7.128.118/report/books\&reports/POWER\%20SECTOR\%20REPORTS/Solar\_Power\_Outlook\_2017.pdf$ 

http://www.prnewswire.com/news-releases/india-solar-inverter-market-outlook-to-2020---continuous-government-support-and-advent-of-micro-solar-inverter-to-foster-future-growth--ken-research-568933761.html

https://www.kenresearch.com/energy-and-utilities/power/india-solar-inverter-market-research-report/6502-103.html

 $http://www.eai.in/ref/ae/sol/cs/spi/kc/key\_challenges\_in\_the\_growth\_of\_solar\_pv\_technology\_in\_india.html$ 



# **Indian Lighting Industry**

### Overview

The National Government's mandate of rural electrification along with usage of energy efficient formats is the core driver of the lighting market space on the long-term basis (especially CFL variant). Rajiv Gandhi Grameen Vidyutikaran Yojana and BYL programs have been implemented for the past 4-5 years, with approximately 53% households receiving electricity and subsidized replacement of US\$8.5 million ICL technology with CFL variants.

On the other hand, the National Government of India is the largest customer of the lighting product portfolio for urban housing, airports, railways, and highways (NHAI). India's lighting market is slightly consolidated, with the three largest manufacturers controlling 46% of the market share (2011). Philips is the biggest manufacturer and distributor of lighting products with market share of 26% (2010-2011).

In his Budget speech, Jaitley said that 100 per cent electrification of villages will be achieved by May 1, 2019. The government has allocated Rs 4,843 crore for electrification in financial year 2017-18.

Lighting consumes around 17% of the overall power and as the thus creating a need for energy efficient lighting. India's LED market is predicted to reach \$1,457.8 million by 2019, at an annual growth rate of 35.9%, during 2014-19. As the gap between demand and supply of energy is increasing very fast Government need to take some steps to minimise this difference. One of the initiative taken by the government is to replace incandescent bulbs with LED bulbs, LED bulbs uses 50% less energy than CFL. Energy companies are also distributing LED bulbs at very nominal price to promote the use of LED bulbs to save energy.

Declining prices are also one of the factors driving the growth of LED lighting in India. As the power consumption is increasing everyday there is a desperate need of switching to energy efficient appliances

### **Market Size**

India's lighting market is worth US\$1.75 billion, with year-on-year growth of 7.5%, and is stipulated to reach US\$2.75 billion. CFL is the biggest and fastest growing segment across the Indian lighting marketspace, accounting for 27.5% of total sales value. The CFL segment is stipulated to reach US\$760 million, contributing to 28% of the total domestic market. Luminaires is the second leading segment constituting 22% of the total. India's Government initiatives to replace incandescent bulbs with LED bulbs, increasing energy demand supply gap and declining prices have been leading to an increase in India's LED market, which is stipulated to reach \$ 1,457 million by 2019, with a CAGR of 35,9% between 2014 and 2019.

LED lighting market in India is projected to register a CAGR of over 30%, during 2016-2021, on account of rising personal disposable income, growing government initiatives encouraging use of LED lights and increasing focus on smart city projects. For instance, Delhi-Mumbai Industrial Corridor Development Corporation (DMICDC) announced plans to develop 7 smart cities in Gujarat, Haryana, Maharashtra, Rajasthan, Uttar Pradesh and Madhya Pradesh in the near future. These projects are expected to further increase government emphasis on energy efficient lighting products such as LEDs in the coming years. Favorable government initiatives and policies such as state specific and national level programs that offer LED lighting products at subsidized rates is contributing in a huge way towards boosting LED adoption in the country. Additionally, with increasing consumer awareness, demand for LED lights from the residential as well as commercial sectors in the country is growing at a fast pace. Rising adoption of LED lighting in the residential sector can be attributed to low power consumption and long product lifecycle of these lighting solutions.

Outdoor lighting applications garnered a revenue share of over 60% in India LED lighting market in 2015 and the trend is expected to continue through 2021. Philips, Surya Roshni, Havells, Syska and Osram are few of the leading players operating in India LED lighting market. The adoption of LED lighting products has been recorded highest from Southern and Northern states due to higher literacy rate, rising disposable income levels and rising awareness about the benefits of LED lighting products. Rising urban population of the country, which stood at 31% of the total population in 2011, and rose to over 33% in 2015, is expected to further drive demand for LED lighting in India during next five years.



The construction activities aimed at improving the infrastructure and real estate sectors are increasing rapidly. This is directly contributing to the demand for lighting source across the country. In addition, the growing automotive market and increasing penetration of high end lighting products are also contributing to the industry growth. The market for lighting sources can be divided on the basis of its technology. Traditional technology includes

Incandescent lamps, Fluorescent lamp tubes, Compact fluorescent lamps and special lamps, whereas, modern lighting source technologies include LEDs. Even though the market is dominated by incandescent lamps, its share in the lighting source industry is likely to reduce in the near future as a result of increasing awareness regarding more energy efficient alternatives such as CFLs.

The market for lighting sources is likely to be benefitted by the phase out of incandescent bulbs under the "Bachat Lamp Yojna" carried out by Bureau of Energy Efficiency; Ministry of Power as the phase out will drive the growth for LEDs and CFLs. The market for lighting sources in India is expected to grow at a CAGR of 28% over the next five years. The low penetration of LEDs in India holds ample opportunities for the manufacturers to tap this nascent market. With growing number of households in India along with increasing income, the market for lighting source is poised for growth. The average prices of LEDs are expected to decline which will boost its market share over the coming years.

# **Challenges In Lighting Industry**

LED Lighting in India has indeed expanded and grown by over 50% annually over the last few years. India has the unique strength of excellent world-class R&D technologists in electronics which is the base for LED lighting industry. This is helping the Indian Lighting Industry to continuously incorporate new innovative improvements in performance of the LED Lights manufactured in India. However, the most critical hurdle in the growth of LED manufacturing in India is on account of inadequate development in manufacturing of LED chips and micro chips, as they still have to be imported at high cost resulting in constraints in developing larger variety, colors and performance and innovations in LED Lights.

# **Opportunities In Lighting Industry**

Owing to several measures taken by the government the lighting industry is witnessing a structural shift. Major initiatives of the government for instance replacing conventional streetlights by LED Street Lights provide a significant opportunity for the players in the segments. Eon Electric has an extensive experience of exporting Feeder Pillars for Street Light controls to Power Distribution companies in Middle East and African countries. At Eon, we are now focusing on introducing Street Lights to Municipal Corporations and Power Distribution companies for efficient, cost effective installation and usage of Street Lights.



### **OUR BUSINESS**

# OVERVIEW OF OUR COMPANY

Our Company was incorporated as Servotech Power Systems Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated September 24, 2004 in Delhi. Subsequently, the name of our Company was changed to Servotech Power Systems Limited pursuant to shareholder's resolution dated April 29, 2017 and vide fresh certificate of incorporation dated May 24, 2017.

Mr. Raman Bhatia, Managing Director had a vision that technology shouldn't be a luxury and should be affordable and available to a common man or as our Company believes in "Technology to the Masses". It was this vision that Servotech Power Systems Limited came into existence in the year 2004 with the idea of bringing in a reliable source of power backup in India which had a big issue of power shortfall. With great determination, hard work and use of the most advanced technology available, our Company has provided various reliable and advanced power backup solutions to the market and consistently offering high-quality power backup products at an affordable price to its users.

Initially, our Company was manufacturing Inverters, UPS and Servo Stablizers under the brand name "SERVOTECH". We started production of LED products in the year 2011. We are selling LED products under the brand "SAARA". We manufacture energy efficient luminaries for residential, industrial, and commercial applications. Our products include LED light bulbs, LED downlights, LED flood light, LED panel lights, LED tube lights, LED bay lights, outdoor lights (street lights, floodlights).

With more than a decade of experience, hard work and continuous innovation of products, today we have become one of the renowned high-tech enterprise specialized in producing, developing and marketing both indoor and outdoor LED lighting products in India. We have been successful in winning the trust of many of our clients, providing them with superior quality products at legitimate cost. As a professional LED lighting supplier and manufacturer, our company strictly adheres to the concept that "Customers are our first priority" henceforth promises to take care and fulfill every requirement of our customers.

Our mission is to build-up a cleaner, greener and healthier environment for our present and upcoming generations by developing more and more energy efficient and eco-friendly LED light fixtures.

We are also manufacturer and supplier of a comprehensive range of Solar Products that includes Solar BLDC Fan, Solar Home Light systems, Solar PWM Charge Controller, Solar MPPT Charge Controller, Solar water pump etc. Our products are manufactured using best grade materials and entire range of Solar Energy Devices undergoes extensive testing and verification to ensure every piece is thoroughly checked for perfect finish and quality The entire range of products are fabricated at our manufacturing unit that is spread over an area of 1000 square meter and is equipped with latest machines.

Our Company has also been providing turnkey services which involves supply, installation, commissioning, testing and comprehensive maintenance of upto 5 years of LED products. There are lot of products which the Company do not manufacture but has to provide on turnkey basis by buying from other manufacturers.

Our company ventured into manufacturing of LED lights and Solar products with the prime idea of manufacturing clean and green products to support our eco system.

OUR VISION: - "PRODUCE GREEN TO LIVE GREEN"

OUR MISSION: – "TO ACHIEVE THIS WE PRODUCE COST EFFECTIVE GREEN & RENEWABLE ENERGY PRODUCT TO THE CUSTOMER WHICH CONTRIBUTES TO SAVE THE EARTH"



Our company has a dedicated team of professionals, who constantly observe the market needs and trends. Our dedicated R&D (Research and Development) team has been able to revolutionize the market and was able to make high-quality LED Lighting and solar products available at affordable prices. Currently, our team is working to make solar products available for the masses.

Moreover, the Environment Management System and Quality Management System of our Company has been approved as per the guidelines of ISO 14001:2015 and ISO 9001:2015 respectively for manufacture, supply and service of sine wave inverter, UPS (online/offline interactive), servo stabilizer, etc. Moreover, our Company has also received Certificate of Compliance for proven series servo stabilizer, efficient series online UPS, alfa series online UPS, beta series online UPS, gamma series online UPS and bridge series long back-up Li UPS.

Most of our contracts for LED products are awarded on tender basis. We bid for various government agencies/corporations/corporates via open tenders.

Major contracts in hand as at March 31, 2017 along with their completion status:

(Rs. In Lakhs)

S. No.	Contract No.	Name	Progress (%)	Value of Contract (in Rs.)	Amount Billed as on March 31, 2017 (in Rs.)
4.	LOA No. TEDA/ 1016B/SHLSLED	Tamil Nadu Energy	46	6585.82	3029.48
	/Schemes/ 2014-15 dated August 10,	Development Agency			
	2015 and LOA No. TEDA/1016A/				
	SHLSCFL/Schemes/ 2014-15 dated				
	December 14, 2014				
5.	AR/AP/081/2015-16 dated January	Arka Green Power	56	341.71	191.36
	18, 2016	Private Limited			
6.	Various contracts received from	Indian Oil Corporation	96	204.69	196.76
	2015 to 2017	Limited			
	TOTAL				3417.60

Major contracts completed in financial year 2016-17:

(Rs. In Lakhs)

S. No.	Contract No.	Name	Value of Contract (in Rs.)
4.	NSIC/BOD/TM/33&43/2014-15 dated	National Small Industries	609.07
	August 11, 2015	Corporation Limited	
5.	EESL/06/2015-16/ LEDBLDGSDELHI	Energy Efficiency Services	274.67
	/0512044/LOA- 0601156/6538 dated	Limited	
	March 02, 2016		
6.	T4/2015-16/22 & PI-14/16-17	Solar Quest LLP	108.50

### Our Customer base includes the following:

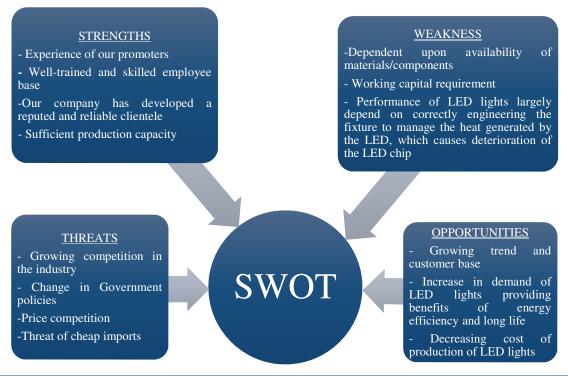
- Tamil Nadu Energy Development Agency
- Tamil Nadu Generation and Distribution Corporation
- Indian Oil Corporation Limited
- Energy Efficiency Services Limited
- Bharat Petroleum Corporation Limited
- National Small Industries Corporation Limited



#### AWARDS

Sr. No.	Award	Authority	Year
1.	Chota Business Bade Sapne	CNBC Awaaz	2010
2.	Best Emerging Manufacturer of LED Lights & Solar Products in Delhi/NCR	Worldwide Achievers Private Limited	2016

#### **SWOT ANALYSIS**



#### **OUR STRENGTH**

We believe that the following strengths have contributed to success and will be competitive advantages for us, supporting our strategy and contribution to improvements in financial performance:

#### 1. Experienced promoters

Our promoters have played a key role in developing our business and we benefit from their industry expertise, vision and leadership. Our Company is dedicated towards quality of our products which has helped us to maintain long term relations with our customers and has also facilitated us to entrench with new customers.

## 2. Experienced staff

Along with experienced promoters, our company has a team of employees and workers who assist the top management, having knowledge and expertise of core aspects of the industry and marketing. We believe that our experience, knowledge and human resources will enable us to drive the business in a successful and profitable manner.



## 3. Extensive Array of Products

Our product portfolio consists of wide range of products which differentiate us from other companies. We have product portfolio ranging LEDs, Solar Inverters, Online UPS, Inverters, Stabilizers and other electricals.

#### 4. Track Record

Established track record of over a decade indicates our company's ability to survive business cycle.

## 5. Reputed and reliable clientele

Our Company has maintained long-standing relationship with our major customers such as Tamil Nadu Energy Development Agency, Tamil Nadu Generation and Distribution Corporation, Indian Oil Corporation Limited etc from whom we have continually received repeat business. Further, our Company has been focusing on obtaining contracts from government agencies and public sector undertakings.

## 6. Production Capacity

Our manufacturing unit is built over an area of 1012.50 sq. mtr. having adequate machineries and equipments to meet the increasing demand of LED lights and other electricals.

## MANUFACTURING FACILITY

Details of our Company's manufacturing unit taken on lease is mentioned below:

PARTICULARS	
Location	Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028
Build up Area	3 floors in built up area of 1012.50 sq. mtr. approximately



Manufacturing Unit situated at Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028



## PLANT & MACHINERY

Our manufacturing plant is located at Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028. The plant has been setup by using the machineries and components which have been bought from reliable sources in the country. All the suppliers have been selected by the company on the basis of their past experience and competitive prices.

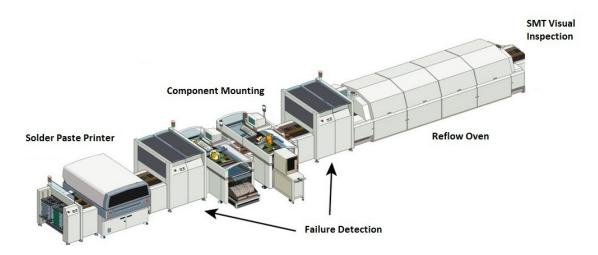
Our company has installed the following major machineries and equipment: -

- Fully Auto Solder Paste Screen Printer
- Two-Arms Multifunction Vision Chip Mounter
- Multi-function Vision Monitor
- SKRF -0808 Reflow Oven
- PMS-80 Sync-Scan Spectrophotometer
- Digital DC/AC Power Supply & Harmonic Analyzer
- GO-2000A Goniophotometer System
- EMS61000-4A EFT Generator
- EMS61000-5B Surge Generator
- EMS61000-11K Voltage DIPS and Interruptions Generator
- EMS61000-2A ESD Generator
- Pick and Place Component Mounting Machine
- Reflow Oven
- Assembly Conveyors
- Sun Simulator
- 10 KV Surge Generator

The technology available with our company is commonly available in India and manufacturing quality is dependent on:

- Trained and efficient manpower
- Quality of materials such as Battery, Copper, Electrical Wires, Micro Chips, PCB, Photovoltic Cells, Sheet Metal, Transformer, etc.
- Effective quality control
- Efficient process control

## PRODUCTION PROCESS (SMT)





Surface-mount technology (SMT) is a method for producing electronic circuits in which the components are mounted or placed directly onto the surface of printed circuit boards (PCBs). The electronic device so made is called a surface-mount device (SMD). By employing SMT, the production process speeds up and makes it possible to build highly complex electronic circuits into smaller assemblies with good repeatability due to the higher level of automation.

#### **Solder Paste Printing**

One of the most important part of the surface mount assembly process is the application of solder paste to the printed circuit board (PCB). The aim of this process is to accurately deposit the correct amount onto each of the pads to be soldered. This is achieved by screen-printing the solder paste through a stencil or foil. If this part of the process is not controlled correctly it accounts for the majority of assembly defects. The squeegees are the tools used to apply the necessary force required to move the solder paste across the stencil and on to the PCB. They are usually made from metal but can also be made from polyurethane.

#### **Solder Paste Inspection (SPI)**

The inspection systems include visual inspection of each printed circuit board (PCB). The solder paste volume per pad is inspected since it is critical to the solder printing process.

#### **Component Mounting**

Once the printed PCB has been confirmed to have the correct amount of solder paste applied it moves into the next part of the manufacturing process which is component placement. Each component is picked from its packaging using either a vacuum or gripper nozzle and placed in the programed location.

#### **Pre-Reflow Inspection**

Following the component mounting process it is important to verify that no mistakes have been made and that all parts have been correctly placed before reflow soldering.

## **Reflow Process**

Once all component placements have been checked the PCB assembly moves into the reflow soldering machine where all the electrical solder connections are formed between the components and PCB by heating the assembly to a sufficient temperature. This would appear to be one of the less complicated parts of the assembly processes but the correct reflow profile is key to ensure acceptable solder joints without damaging the parts or assembly due to excessive heat. When using lead-free solder a carefully profiled assembly is even more important as the required reflow temperature can often be very close to many components maximum rated temperature.

#### Manual Insertion/ Wave Soldering Process

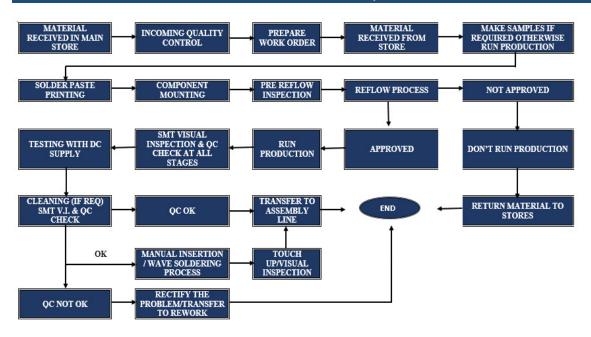
Wave soldering is a large-scale soldering process by which electronic components are soldered to a printed circuit board (PCB) to form an electronic assembly. The process uses a tank to hold a quantity of molten solder; the components are inserted into or placed on the PCB and the loaded PCB is passed across a pumped wave or waterfall of solder. The solder wets the exposed metallic areas of the board (those not protected with solder mask, a protective coating that prevents the solder from bridging between connections), creating a reliable mechanical and electrical connection. The process is much faster and can create a higher quality product.

#### SMT Visual Inspection & QC check

The last part of the surface mount assembly process is to again check that no mistakes have been made and to check solder joint quality. SMT Visual Inspection and quality control check is usually done at the stages of production process.



## PROCESS FLOW CHART FOR PRODUCTION (SMT + Assembly)



# PRODUCTS PORTFOLIO

Our Company manufactures LEDs, Solar Inverters, Stabilizers, Inverters, Online UPS and other electricals. Various product manufactured by the company are mentioned below: -



# **SERV** TEC



JADE SERIES LED Down Light



URI SERIES LED Panel Light



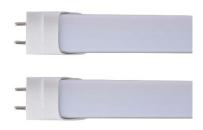
PROLIFIC SERIES LED Flood Light



EMERALD SERIES LED Bay Light



MIDORI SERIES LED Street Light



T8 LED Tube Light

# SOLAR INVERTERS



Sun-Control
Series Charge Controller



## **UPS**



COCOLA STATE LOS

ANTOSTES

ERA SINE
Series Home UPS for Domestic & SOHO Application

CORONA- SINE Series Static UPS 5 KVA – 12 KVA (1:1 Phase)



KS- EFFICIENT Series Online UPS (1:1 Phase)

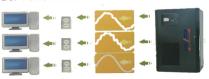


KS- Efficient BEETA Series Online UPS (3:1 Phase)





DSP Power Factor Corrected IGBT Rectifier



Digital Control System



Advanced User Interface





Infinity Gama
Series Online UPS 10 KVA – 300 KVA (1:1 Phase)

## **BATTERIES**

## STABALIZER



Goodfit Series Tabular Batteries



Proven Series SERVO Stabilizer



# **INVERTERS**



Samson Series Solar Hybrid Inverter



MAGNA- SINE Series Inverter 10 KVA – 60 KVA (3:3 Phase)

# OTHER ELECTRICALS



CFL Light based AC Solar Home Lighting System



DC Solar Home Lighting System and DC Bulb



Home Lighting System



Solar Lantern



#### **UTILITIES & INFRASTRUCTURE FACILITIES**

Our office is equipped with computer systems, servers, relevant software and other communication equipment's, uninterrupted power supply, internet connectivity, security and other facilities, which are required for our business operations to function smoothly.

Presently, the company is carrying out its manufacturing activities from Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028 having land area admeasuring 1012.50 sq. mtr. approximately. The aggregate built up area at that location in the form of production shed, administrative block, utilities section is about 708.75 sq. mtr. approximately wherein 3 floors are built up on the said area.

#### **Power**

The total power requirement for our manufacturing unit is 110.00 kW which is met by Uttar Haryana Bijli Vitran Nigam Limited. The Company also has provision for DG sets for any exigencies. Further, the Company does not require much power at its registered office except for the normal requirement of lighting, systems etc.

#### Water

The requirement of water for our manufacturing unit is met by Haryana State Industrial & Infrastructure Development Corporation Limited which is mainly used for general consumption.

#### Materials

The basic materials required are Battery, Copper, Electrical Wires, Micro Chips, PCB, Photovoltic Cells, Sheet Metal, Transformer, etc. All these materials are sourced mainly from companies in Delhi, Mumbai and Haryana namely Sparco Batteries Private Limited, Arka Green Power Private Limited, Gem Battries Private Limited, Eco Lite Technologies, Atul Met Fab Private Limited etc. Further, our Company also imports raw materials from companies in China and Singapore namely Suzhou Sunlight Well Photovoltaic Technology Co., Limited, Sopray Solar Group Limited, Leaptech Overseas Pte. Limited etc.

#### Manpower

The total manpower requirement for our offices and manufacturing unit is 182 being 56 for production activities and 126 under other categories.

#### BUSINESS STRATEGY

#### 1. Cost effective production and timely fulfilment of orders

Our Company has taken various steps to ensure adherence to timely fulfillment of orders and also to achieve greater cost efficiency. Our Company also has enjoyed good relations with our suppliers and as a consequence have the benefit of timely supplies of the materials which has been one of the major reasons to achieve timely fulfillment of orders of our customers. Our Company constantly endeavors to implement an efficient procurement policy for inputs required for production so as to ensure cost efficiency in procurement which in turn results in cost effective production.



#### 2. Key customer base with reputed Public Sector Undertakings and Government Agencies.

Our long-standing relationship with our major customers has been one of the most significant factors contributing to our growth. Our commitments to quality and customer service practices have been strong contributing factors to our robust customer relations. Over the years, we have steadily developed a robust base of public sector undertakings and government agencies. Even though we do not have any long-term supply agreements with them, we have continually received repeat business from our customers. This indicates their level of confidence in our ability to understand latest trends and ensure timely delivery of quality products.

#### 3. To build-up a professional organization: -

As an organization, we believe in transparency and commitment in our work with our clients. We have an experienced team for taking care of our manufacturing process and our day to day operations. We also consult with external agencies on a case to case basis on technical and financial aspects of our business. We will consistently put efforts among its group of experienced employees to transform them into an outstanding team of empowered professionals which helps in further accelerating the wheels of development of the Organization.

### 4. Enhance client base by entering new geographies to establish long-term relationships: -

We intend to cater to the increasing demand of our existing clients and also to increase our existing clientele by enhancing the distribution reach of our products in different parts of the country. Our Company operates from Delhi. We propose to increase our marketing and sales team which can focus on different regions and also maintain cordial relationship with our clients. Enhancing our presence in additional region will enable us to reach out to a larger population of clients. Further our Company believes in maintain long term relationship with our clients in terms of increased sales. We aim to achieve this by adding value to our clients through quality assurance and timely delivery of our products.

#### BRIEF FINANCIALS OF OUR COMPANY

(Rs. In Lakhs)

Particulars	As on March 31,					
Particulars	2017	2016	2015	2014	2013	
Share Capital	256.07	256.07	211.24	196.10	78.00	
Reserve & Surplus	1057.75	556.78	357.78	240.71	272.46	
Net Worth	1313.82	812.85	569.02	436.81	350.46	
Revenue from Operations	8,096.09	5,130.76	3,171.70	3,371.85	2,597.06	
Other Income	224.86	40.25	46.66	24.00	37.18	
Profit after Tax	505.84	117.20	81.21	83.58	34.36	
EPS (Basic & Diluted) (In Rs)*	4.94	1.39	1.03	1.07	0.44	
Return on Net Worth (%)	38.50	14.42	14.27	19.14	9.80	
Net Asset Value per Share (In Rs)*	12.83	9.62	7.21	5.62	4.49	

<sup>\*</sup>After bonus effect



# MANUFACTURED & TRADED SALES

(Rs. In Lakhs)

PARTICULARS	2016-17	2015-16	2014-15
Manufactured (Net)	4868.44	1854.90	1255.83
Traded Products	3053.75	2790.70	1888.61
Total Sales	7922.19	4645.60	3144.44

## **HUMAN RESOURCE**

We believe that a motivated and empowered employee base is the key to our operations and business strategy. We have developed a large pool of skilled and experienced personnel. Currently, we have 182 full time employees as on June 06, 2017. Our manpower is a prudent mix of the experienced and young people which gives us the dual advantage of stability and growth, whereas execution of services within time and quality. Our skilled resources together with our strong management team have enabled us to successfully implement our growth plans.

## DEPARTMENT WISE EMPLOYEE BREAK-UP

Details of our employees as on June 06, 2017 are as follows:

Department	Number of Employees
Finance & Accounts	11
Administration & Human Resource	29
Management	4
New Product Development	10
Operation	7
Production	56
Quality	8
Sales & Marketing	12
Service	23
Supply Chain Management	21
Company Secretary & Compliance Officer	1
Total	182



#### MARKETING AND DISTRIBUTION

We have developed a marketing network across various states in the country majorly focusing on government agencies and public sector undertakings. Our marketing team is led by our Promoter and Director Ms. Sarika Bhatia who is responsible for the overall marketing strategies. Our success lies in the strength of our relationship with our customers who have been associated with us for a long period. Our Sales & Marketing team of 12 is headed by our management which keeps itself updated on the customer preference and changes in their requirements from time to time. Our marketing team is also assisted by a technical team which is headed by our Director Mr. Arun Handa. Our promoters Mr. Raman Bhatia and Ms. Sarika Bhatia, through their vast experience and good rapport with customers plays an instrumental role in quality maintenance and timely delivery of products.

#### **COLLABORATIONS**

We have not entered into any technical or other collaboration.

#### COMPETITION

We compete with other manufacturers on the basis of product quality and product price including factors, based on reputation and customer convenience. While these factors are key parameters in client's decision matrix in purchasing goods, product quality and product price is often the deciding factor in most deals. Major competitors of our Company are Havells India Limited, HPL Electric and Power Limited, Philips, Um Green Lighting Private Limited, Su-Kam Power Systems Limited, etc. We believe that the principal factors affecting competition in our business include client relationships, reputation, the abilities of employees, market focus and the relative quality and price of the products.

#### INSURANCE

At present, we maintain insurance for standard fire and special perils policy, which provides insurance cover against loss or damage by fire, earthquake and shock. Although, we attempt to limit and mitigate our liability for damages arising from negligent acts, errors or omissions through contractual provisions and/or insurance, the indemnities set forth in our contracts and/ or our insurance may not be enforceable in all instances or the limitations of liability may not protect us from entire liability for damages. We have availed insurance policies to cover our plant & machinery, stocks, furniture, fixtures and fittings, etc. at our manufacturing unit situated at Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028, warehouses located at Shop No. 22, GF Durga Tower, RDC, Raj Nagar, Ghaziabad, Uttar Pradesh- 201001 and K. No. 1125, Ground Floor, Street No. 16, Village Rithala City, Delhi- 110085.

Following are the details of Insurance Policies:

Sr. No.	Name of the policy	Policy No.	Insurance Company	Coverage (Rs. in lakhs)	Expiry Date
1.	Standard Fire	1001/88524745/03/00	ICICI Lombard	900.00	March 15, 2018
	and Special	for Kundali	General Insurance	(150.00 for plant	
	Perils Policy		Company Limited	& machinery,	
				700.00 for stocks	
				and 50.00 for	
				furniture, fixtures	
				and fittings)	



2.	Standard Fire	1001/88527117/03/00	ICICI Lombard	235.00	March 15, 2018
	and Special	for Ghaziabad and	General Insurance	(225.00 for stocks	
	Perils Policy	Rithala	Company Limited	and 10.00 for	
				furniture, fixtures	
				and fittings)	

# INTELLECTUAL PROPERTY

We have filed the application form for trademark registration before the Registrar of Trade Marks, Trademarks Registry at Delhi, which is summarized as follows: -

Sr. No.	Logo	Date of Application/ Approval date	Application No./Trademark No.	Class	Current Status	Valid Upto
1.	INFINITY GAMA	September 13, 2011	2203960	9	Registered	September 13, 2021
2.	<b>SERV</b> TEC	January 10, 2015	2879675	11	Objected	-
3.	<b>SAARA</b>	January 10, 2015	2879676	11	Objected	-
4.	<b>SERV</b> TEC	January 10, 2015	2879677	9	Objected	-
5.		January 10, 2015	2879678	9	Objected	-

Application form filed by our Group Entity, M/s Bhatia Electronics, for trademark registration before the Registrar of Trade Marks, Trademarks Registry at Delhi: -

Sr. No.	Logo	Date of Application/ Approval date	Application No./Trademark No.	Class	Current Status	Valid Upto
1.	SERVOTECH	November 08, 2004	1319492	9	Registered*	November 08, 2024

<sup>\*</sup>Our Company has obtained NOC dated May 06, 2017 for the use of the trademark.



# LAND & PROPERTIES

The following table sets for the significant properties owned by us:

Sr. No.	Property Kind	Description of Property	Area	Vendors Details	Purchase Consideration (Rs. in lakhs)	Date of Purchase	Title
1.	Industrial	Khata No. 42/87, Khasra No. 181, Tehsil Kasauli, District- Solan, Himachal Pradesh	470 Sq. Mtrs. (Part)	Karam Chand, Diwan Chand, Vidhi Chand, Sham Chand, Mahesh Singh and Surender Singh	3.63	Sale Deed executed on August 31, 2006	Clear
2.	Residential	106, First Floor, Pocket- 4, Sector- 25, Rohini, Delhi- 110085	32.00 Sq. Mtrs.	Smt. Reema Sethi	6.00	Sale Deed executed on October 21, 2011	Mortgaged to United Bank Of India
3.	Residential	107, First Floor, Pocket- 4, Sector- 25, Rohini, Delhi- 110085	32.00 Sq. Mtrs.	Smt. Reema Sethi	6.00	Sale Deed executed on October 21, 2011	Mortgaged to United Bank Of India
4.	Commercial	806, 8th Floor, Crown Heights, Hotel Crowne Plaza, Sector-10, Rohini, Delhi- 110085	130.81 Sq. Mtrs.	Jaksons Developers Private Limited	200.00	Sale Deed executed on February 05, 2014	Mortgaged to Yes Bank Limited
5.	Residential	B-4, Green Park Extension, New Delhi- 110016 (Basement and Third Floor with Terrace)	194.81 Sq. Mtrs.	Mr. Samuel Thomas Cherian	234.00	Sale Deed executed on March 14, 2016	Mortgaged to Tata Capital Housing Finance Limited



The following table sets for the properties taken on lease / rent by us:

Sr.	Location of	Document	Licensor / Lessor	Lease Rent/	Lease/Lice	ense period	Purpose
No.	the property	and Date		License Fee (in Rs.)	From	То	
1.	K. No. 1125, Ground Floor, Street No. 16, Village Rithala City, Delhi- 110085	Rent Agreement dated November 05, 2014	Smt. Sumitra Devi and Shri. Ashwani Kumar	27,225.00	November 15, 2014	September 14, 2017	Warehouse
2.	Shop No. E2/8, DDA Market, Sultanpuri, Delhi- 110086	Rent Agreement dated December 02, 2014	Shri. Manohar Lal Bhatia	9,000.00	February 21, 2017	February 20, 2020	Warehouse
3.	Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028	Lease Deed dated July 10, 2015	Special Springs India Private Limited	1,65,000.00	August 01, 2015	July 31, 2019	Manufacturing
4.	House 3/4, Aravli Vihar (Kala Kuan), Alwar, Rajasthan	Rent Agreement dated September 01, 2015	Mr. Deven Bhatia	9,000.00	September 01, 2015	August 31, 2017	Warehouse
	Shop No. GF- 22, Durga Tower, RDC, Raj Nagar, Ghaziabad	Rent Agreement dated December 04, 2015	Shri. Mukesh Sharma	9000.00	December 01, 2015	October 31, 2016	Warehouse
5.	F- 1/48-49, Ground Floor, Sector-11, Rohini, Delhi- 110085	Rent Agreement dated March 17, 2017	Smt. Manju Goel	15,000	January 01, 2017	November 30, 2017	Backend Room & Office



#### KEY INDUSTRY REGULATION AND POLICIES

The following description is an overview of certain laws and regulations in India, which are relevant to our Company. Certain information detailed in this chapter has been obtained from publications available in the public domain. The regulations set out below are not exhaustive, and are only intended to provide general information to applicants and is neither designed nor intended to be a substitute for professional legal advice.

The statements below are based on current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. For details of government approvals obtained by us, see the chapter titled "Government and Other Statutory Approvals" beginning on page 209 of this Draft Prospectus.

#### **BUSINESS RELATED LAW**

### THE INDIAN CONTRACT ACT, 1872 ("CONTRACT ACT")

The Contract Act 1872 codifies the way in which a contract may be entered into, executed, implementation of the provisions of a contract and effects of breach of a contract. A person is free to contract on any terms he chooses. The Contract Act consists of limiting factors subject to which contract may be entered into, executed and the breach enforced. It provides a framework of rules and regulations that govern formation and performance of contract. The contracting parties themselves decide the rights and duties of parties and terms of agreement.

## THE FOREIGN TRADE (DEVELOPMENT & REGULATION) ACT, 1992

The Foreign Trade (Development & Regulation) Act, 1992, provides for the development and regulation of foreign trade by facilitating imports into and augmenting exports from India and for matters connected therewith or incidental thereto.

## LAWS RELATING TO EMPLOYMENT AND LABOUR

## **FACTORIES ACT, 1948**

This Act came into force on 1<sup>st</sup> April, 1949 and extends to the whole of India, including Jammu and Kashmir. It has been enacted to regulate working conditions in factories and to ensure the provision of the basic minimum requirements for safety, health and welfare of the workers as well as to regulate the working hours, leave, holidays, employment of children, women, etc. It ensures annual leaves with wages, provides additional protection from hazardous processes, additional protection to women workers and prohibition of employment of children.

#### **MINIMUM WAGES ACT, 1948**

This Act aims to make provisions for statutory fixation of minimum rates of wages in scheduled employment wherein labour is not organized. It seeks to prevent the exploitation of workers and protect their interest in the 'sweated industries'. Wage fixing authorities have been guided by the norms prescribed by the Fair Wage Committee in the settlement of issues relating to wage fixation in organized industries. The Act contemplates the minimum wage rates must ensure not only the mere physical needs of a worker which keeps them just above starvation level, but must ensure for him and his family's subsistence, and also to preserve his efficiency as a worker.



#### **WORKMEN'S COMPENSATION ACT 1923**

This Act came into force on 1<sup>st</sup> April, 1924. It aims at providing financial protection to workmen and their dependents in case of accidental injury by means of payment of compensation by the employers. However, here the employer shall not be liable in respect of any injury that does not result in the total or partial disablement of the workmen for a period exceeding 3 days in respect of any injury not resulting in death, caused by an accident which was due to the reason that workman was under the influence of drugs, or due to his willful disobedience of an order expressly given to him, or a willful removal or disregard of any safety device by the workmen, or when the employee has contacted a disease which is not directly attributable to a specific injury caused by the accident or to the occupation.

#### CHILD LABOUR (PROHIBITION AND REGULATION) ACT, 1986

This statute prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Under this Act the employment of child labour in the building and construction industry is prohibited.

#### **PAYMENT OF GRATUITY ACT, 1972**

The Payment of Gratuity Act, 1972 ("Act") was enacted with the objective to regulate the payment of gratuity, to an employee who has rendered for his long and meritorious service, at the time of termination of his services. A terminal Lump sum benefit paid to a worker when he or she leaves employment after having worked for the employer for a prescribed minimum number of years is referred to as "gratuity." The provisions of the Act are applicable to all the factories. The Act provides that within 30 days of opening of the establishment, it has to notify the controlling authority in Form A and thereafter whenever there is any change in the name, address or change in the nature of the business of the establishment a notice in Form B has to be filed with the authority. The Employer is also required to display an abstract of the Act and the rules made there-under in Form U to be affixed at the or near the main entrance. Further, every employer has to obtain insurance for his Liability towards gratuity payment to be made under Payment of Gratuity Act 1972, with Life Insurance Corporation or any other approved insurance fund.

#### **PAYMENT OF BONUS ACT, 1965**

The Payment of Bonus Act, 1965 is applicable to every establishment employing 20 or more employees. The said Act provides for payment of the minimum bonus to the employees specified under the Act. It further requires the maintenance of certain books and registers such as the register showing computation of the allocable surplus; the register showing the set on & set off of the allocable surplus and register showing the details of the amount of Bonus due to the employees. Further it also requires for the submission of Annual Return in the prescribed form (FORM D) to be submitted by the employer within 30 days of payment of the bonus to the Inspector appointed under the Act.

# THE EMPLOYEES PROVIDENT FUNDS AND MISCELLANEOUS PROVISIONS ACT, 1952 ("Employees Provident Fund and Miscellaneous Provisions Act")

The Employees' Provident Funds and Miscellaneous Provisions Act, 1952 is a social welfare legislation to provide for the institution of Provident Fund, Pension Fund and Deposit Linked Insurance Fund for employees working in factories and other establishments. The Act aims at providing social security and timely monetary assistance to industrial employees and their families when they are in distress.



The Act is administered by the Government of India through the Employees' Provident Fund Organisation (EPFO). The following three schemes have been framed under the Act by the Central Government:

- (a) he Employees' Provident Fund Schemes, 1952;
- (b) The Employees' Pension Scheme, 1995; and
- (c) The Employees' Deposit-Linked Insurance Scheme; 1976.

The Central Government has been constituted Employees' Provident Funds Appellate Tribunal to exercise the powers and discharge the functions conferred on such by Employees' Provident Funds and Miscellaneous Provisions Act, 1952.

#### **EMPLOYEES STATE INSURANCE ACT, 1948**

The promulgation of Employees' State Insurance Act, 1948(ESI Act), by the Parliament was the first major legislation on social Security for workers in independent India. It was a time when the industry was still in a nascent stage and the country was heavily dependent on an assortment of imported goods from the developed or fast developing countries. The deployment of manpower in manufacturing processes was limited to a few select industries such as jute, textile, chemicals etc. The legislation on creation and development of a fool proof multi-dimensional Social Security system, when the country's economy was in a very fledgling state was obviously a remarkable gesture towards the socio economic amelioration of a workface though limited in number and geographic distribution. India, notwithstanding, thus, took the lead in providing organized social protection to the working class through statutory provisions.

The ESI Act, 1948, encompasses certain health related eventualities that the workers are generally exposed to; such as sickness, maternity, temporary or permanent disablement, Occupational disease or death due to employment injury, resulting in loss of wages or earning capacity-total or partial. Social security provision made in the Act to counterbalance or negate the resulting physical or financial distress in such contingencies, are thus, aimed at upholding human dignity in times of crises through protection from deprivation, destitution and social degradation while enabling the society the retention and continuity of a socially useful and productive manpower.

# THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013 ("SHWW ACT")

The SHWW Act provides for the protection of women at work place and prevention of sexual harassment at work place. The SHWW Act also provides for a redressal mechanism to manage complaints in this regard. Sexual harassment includes one or more of the following acts or behavior namely, physical contact and advances or a demand or request for sexual favour or making sexually colored remarks, showing pornography or any other unwelcome physical, verbal or non-verbal conduct of sexual nature. The SHWW Act makes it mandatory for every employer of a workplace to constitute an Internal Complaints Committee which shall always be presided upon by a woman. It also provides for the manner and time period within which a complaint shall be made to the Internal Complaints Committee i.e. a written complaint is to be made within a period of 3 (three) months from the date of the last incident. If the establishment has less than 10 (ten) employees, then the complaints from employees of such establishments as also complaints made against the employer himself shall be received by the Local Complaints Committee. The penalty for non-compliance with any provision of the SHWW Act shall be punishable with a fine extending to Rs.50,000/- (Rupees Fifty Thousand Only).



#### **INTELLECTUAL PROPERTY LAWS**

#### TRADEMARKS ACT, 1999

A trademark is used in relation to goods so as to indicate a connection in the course of trade between the goods and a person having the right as proprietor or user to use the mark. The Trademarks Act, 1999, (Trademarks Act) governs the registration, acquisition, transfer and infringement of trademarks and remedies available to a registered proprietor or user of a trademark. Registration is valid for a period of 10 years but can be renewed in accordance with the specified procedure.

As per the Trademarks (Amendment) Bill, 2009, Registrar of Trade Marks is empowered to deal with international applications originating from India as well as those received from the International Bureau and maintain a record of international registrations. It also removes the discretion of the Registrar to extend the time.

## PROPERTY RELATED LAWS

#### TRANSFER OF PROPERTY ACT, 1882

The transfer of property, including immovable property, between living persons, as opposed to the transfer of property by the operation of law, is governed by the Transfer of Property Act, 1882 ("T.P. Act"). The T.P. Act establishes the general principles relating to the transfer of property including among other things identifying the categories of property that are capable of being transferred, the persons competent to transfer property, the validity of restrictions and conditions imposed on the transfer and the creation of contingent and vested interest in the property.

#### THE INDIAN STAMP ACT, 1899

Stamp duty is payable on all instruments/ documents evidencing a transfer or creation or extinguishment of any right, title or interest in immoveable property. The Indian Stamp Act, 1899 (the "Stamp Act") provides for the imposition of stamp duty at the specified rates on instruments listed in Schedule I of the Stamp Act. However, under the Constitution of India, the states are also empowered to prescribe or alter the stamp duty payable on such documents executed within the state. Instruments chargeable to duty under the Stamp Act but which have not been duly stamped, are incapable of being admitted in court as evidence of the transaction contained therein. The Stamp Act also provides for impounding of instruments by certain specified authorities and bodies and imposition of penalties, for instruments which are not sufficiently stamped or not stamped at all. Instruments which have not been properly stamped instruments can be validated by paying a penalty of up to 10 times of the total duty payable on such instruments.

#### **TAXATION & DUTY LAWS**

#### THE CENTRAL EXCISE ACT, 1944 ("Excise Act")

The Central Excise Act, 1944 ("Central Excise Act") consolidates and amends the law relating to Central Duties of Excise on goods manufactured or produced in India. Excisable goods under the Act means goods specified in the Schedule to the Central Excise Tariff Act, 1985 as being subject to duty of excise. Factory means any premises, including the precincts thereof, wherein or in any part of which excisable goods are manufactured, or wherein or in any part of which any manufacturing process connected with the production of these goods being carried on or is ordinarily carried out. Under the Act a duty of excise is levied on all excisable goods, which are produced or manufactured in India as and at the rates, set forth in the First Schedule to the Central Excise Tariff Act, 1985.



#### THE CENTRAL SALES TAX ACT, 1956 ("Central Sales Tax Act")

Central Sales Tax Act 1956 was enacted by the Parliament and received the assent of the president on December 21, 1956. Imposition of tax became effective from July 1, 1957. It extends to the whole of India. Every dealer who makes an inter-state sale must be a registered dealer and a certificate of registration has to be displayed at all places of his business. There is no exemption limit of turnover for the levy of central sales tax. The tax is levied under this act by the Central Government but, it is collected by that state government from where the goods were sold. The tax thus collected is given to the same state government which collected the tax. In case of Union Territories, the tax collected is deposited in the consolidated fund of India.

#### VALUE ADDED TAX ("VAT")

VAT is a system of multi-point Levy on each of the purchases in the supply chain with the facility of set-off input tax on sales whereby tax is paid at the stage of purchase of goods by a trader and on purchase of raw materials by AVSL Industries Limited manufacturer. VAT is based on the value addition of goods, and the related VAT Liability of the dealer is calculated by deducting input tax credit for tax collected on the sales during a particular period. VAT is a consumption tax applicable to all commercial activities involving the production and distribution of goods and the provisions of services, and each state that has introduced VAT has its own VAT Act, under which, persons Liable to pay VAT must register and obtain a registration number from Sales Tax Officer of the respective State.

#### **INCOME TAX ACT, 1961**

The government of India imposes an <u>income tax</u> on taxable income of all *persons* including individuals, <u>Hindu Undivided Families</u> (HUFs), companies, firms, association of persons, body of individuals, local authority and any other artificial judicial person. Levy of tax is separate on each of the persons. The levy is governed by the <u>Indian Income Tax Act, 1961</u>. The Indian Income Tax Department is governed by CBDT and is part of the Department of Revenue under the <u>Ministry of Finance</u>, <u>Govt. of India</u>. Income tax is a key source of funds that the government uses to fund its activities and serve the public. The quantum of tax determined as per the statutory provisions is payable as: a) Advance Tax; b) Self-Assessment Tax; c) Tax Deducted at Source (TDS); d) Tax Collected at Source (TCS); e) Tax on Regular Assessment.

#### **SERVICE TAX ACT, 1994**

Service tax is charged on taxable services as defined in Chapter V of Finance Act, 1994, which requires a service provider of taxable services to collect service tax from a service recipient and pay such tax to the Government. In accordance with Rule 6 of Service tax Rules the assesses is required to pay Service tax in TR 6 challan by fifth of the month immediately following the month to which it relates. Further under Rule 7 (1) of Service Tax Rules, the company is required to file a half yearly return in Form ST 3 by twenty fifth of the month immediately following the half-year to which the return relates.

#### **CUSTOMS ACT, 1962**

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get itself registered and obtain an IEC (Importer Exporter Code). Imported goods in India attract basic customs duty, additional customs duty and education cess. The rates of basic customs duty are specified under the Customs Tariff Act 1975. Customs duty is calculated on the transaction value of the goods. Customs duties are administrated by Central Board of Excise and Customs under the Ministry of Finance.



## **IN GENERAL**

## THE COMPANIES ACT, 1956

The Companies Act, 1956 deals with laws relating to companies and certain other associations. It was enacted by the parliament in 1956. The Companies Act primarily regulates the formation, financing, functioning and winding up of companies. The Act prescribes regulatory mechanism regarding all relevant aspects, including organizational, financial and managerial aspects of companies. Regulation of the financial and management aspects constitutes the main focus of the Companies Act. In the functioning of the corporate sector, although freedom of companies is important, protection of the investors and shareholders, on whose funds they flourish, is equally important. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.

#### THE COMPANIES ACT, 2013

The Companies Act, 2013, has been introduced to replace the existing Companies Act, 1956 in a phased manner. The Ministry of Corporate Affairs has vide its notification dated September 12, 2013 notified 100 Sections and on March 26, 2014 notified 183 Sections of the Companies Act, 2013. The same are applicable from September 12, 2013 and April 01, 2014, respectively. The Ministry of Corporate Affairs has issued the rules and new improved eforms complementary to the Act establishing the procedure to be followed by companies in order to comply with the substantive provisions of the Act.



#### **OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS**

Our Company was incorporated as Servotech Power Systems Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated September 24, 2004. Subsequently, our Company was converted into public limited company and the name of our Company was changed to "Servotech Power Systems Limited" pursuant to shareholder's resolution dated April 29, 2017 and vide fresh certificate of incorporation dated May 24, 2017. The Corporate Identification Number of our Company is U31200DL2004PLC129379.

For information on the Company's activities, market, growth and managerial competence, please see the chapters "Our Management", "Our Business" and "Our Industry" beginning on pages 134, 106 and 99 respectively of this Draft Prospectus.

## CHANGE IN REGISTERED OFFICE

At present our registered office is located at 806, 8<sup>th</sup> Floor, Crown Heights, Hotel Crown Plaza, Sector 10, Rohini, New Delhi-110085. Prior to this, following changes were made in the location of our registered office:

Date	Particulars
Since Incorporation	E-2/1, 1st Floor, DDA Market, Sultanpuri, New Delhi- 110041
September 01, 2009	Our Registered office was shifted from the above location to D-212, Sector-2, Bawana Industrial Area, New Delhi- 110039
December 01, 2014	Our Registered office was shifted from the above location to 806, 8 <sup>th</sup> Floor, Crown Heights, Hotel Crown Plaza, Sector 10, Rohini, New Delhi-110085

## KEY EVENTS AND MILESTONES IN THE HISTORY OF OUR COMPANY

Year	Event		
2004	Our Company was incorporated as Servotech Power Systems Private Limited		
2005	Shifted our factory in Tax exempted zone in Himachal Pradesh		
2005	Established first branch office in Uttar Pradesh		
2006	Established a full fledge R&D center in Delhi		
2007	Developed several high capacity backup solutions and served many retail chains & banking sector in India. Example: Pantaloon, Big bazaar, More, Croma,Spencer, The Mobile Store, ICICI prudential, Kotak Mahindra, Religear, Muthoot & many more.		
2009	Registered & Certified with several state level nodal agencies like NSIC, DGSND, MPLUN (M.P.), HILTRON (Uttrakhand), UP-DESCO and others in order to acquire projects from government agencies and public sector companies.		
2010	Established new branch offices in Jammu and Kolkata		
2010	Supplied 60 KVA frequency converter in submarine for ONGC project executed by L&T		
2010	Executed 2 major orders for Government agencies in 60days, supplied, installed & commissioned 5250 pcs UPS to "Sarv Shiksha Abhiyan" (Order value Rs. 1.82 crore) and 185 pcs high capacity Inverters to Commissioner Land Records, Madhya Pradesh (order value Rs. 1.20 crore).		



2011	Started LED Lights Manufacturing Plant In Delhi
2011	Started manufacturing Solar PCU, Solar Street Lights & Solar LED Lights.
2016	Turnover crossed Rs. 50 crores.
2017	Our Company was converted into Public Limited Company vide fresh certificate of incorporation dated May 24, 2017

## **OUR MAIN OBJECTS**

The main objects of our Company, as contained in our Memorandum of Association, are as set forth below:

- To carry on the business of the manufacturing, marketing, trading, purchasers, sellers, importers, exporters and/or otherwise deal in all types/kinds of batteries, (AC/DC) inverters, U.P.S. (online/offline), Battery Changer (SMPS), Servo transformers/stabilizer and all power solutions, all electricals, domestic and industrial appliances, AMC/repairing of all electronics goods and any other objective ancillary to the main objects, storage batteries, dry batteries, ceils. To carry on the business of the manufactures, purchasers, sellers, importers, exporters and/or otherwise deal in all types/kinds of battery components, parts and accessories, battery water including battery plates, battery separators, battery containers, cells, lids.
- To act as agents, stockists, dealers or distributors for other manufacturers dealing in any types kinds of battery components, parts and accessories, battery water including battery plates, battery separators, battery containers, cells, lids of batteries, storage batteries, dry batteries, cells and battery components, parts and accessories.
- To do the business of repairing, cleaning, servicing, charging of storage batteries, dry batteries and let the batteries on hire.
- To carry on the business of the manufactures, purchasers, sellers, importers, exporters and/or otherwise deal in all types/kinds of inverters uninterrupted power supply (UPS), other power generating systems/equipment/devices and power backup systems/equipment/ devices, transformers, converters, electrical motors, conductors, insulators.
- To carry on the business of the manufactures, purchasers, sellers, importers, exporters and for otherwise deal in all types/kinds of components, parts and accessories, of all types/kinds of inverters, uninterrupted power supply (UPS), other power generating systems/ equipment/devices and power backup systems/equipment/devices, and transformer.
- To act as agents, stockists, dealers or distributors for other manufacturers dealing in any types kinds of all types/kinds of inverters, uninterrupted power supply (UPS), other power generating systems/equipment/devices and power backup systems/equipment/devices, transformers, converters, electrical motors, conductors, insulators and of all types/kinds of components, parts and accessories, of all types/kinds of inverters, uninterrupted power
- supply (UPS), other power generating systems/equipment/devices and power backup systems/equipment/devices, and transformer.



# AMENDMENTS TO THE MEMORANDUM OF ASSOCIATION

Since incorporation, the following changes have been made to our Memorandum of Association:

Date of Shareholders' Approval	Amendment		
March 11, 2006	The Main Objects of the Company were changed.		
April 30, 2007	The Initial Authorized Capital of Rs. 5,00,000/- (Rupees Five Lakhs only) consisting of 50,000 Equity shares of face value of Rs. 10/- each was increased to Rs. 25,00,000/- (Rupees Twenty Five Lakhs only) consisting of 2,50,000 Equity Shares of face value of Rs. 10/- each.		
November 10, 2007	The authorized capital of Rs. 25,00,000/- (Rupees Twenty Five Lakhs only) consisting of 2,50,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 50,00,000/- (Rupees Fifty Lakhs only) consisting of 5,00,000 Equity Shares of face value of Rs. 10/- each.		
March 30, 2011	The authorized capital of Rs. 50,00,000/- (Rupees Fifty Lakhs only) consisting of 5,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 1,00,00,000/- (Rupees One Crore only) consisting of 10,00,000 Equity Shares of face value of Rs. 10/- each.		
August 26, 2013	The authorized capital of Rs. 1,00,00,000/- (Rupees One Crore only) consisting of 10,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 2,00,00,000/- (Rupees Two Crore only) consisting of 20,00,000 Equity Shares of face value of Rs. 10/- each.		
November 18, 2014	The authorized capital of Rs. 2,00,00,000/- (Rupees Two Crore only) consisting 20,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 2,50,00,000 (Rupees Two Crore Fifty Lakhs only) consisting of 25,00,000 Equity Shares of face val of Rs. 10/- each.		
March 07, 2016  The authorized capital of Rs. 2,50,00,000/- (Rupees Two Crore Fifty La consisting of 20,00,000 Equity Shares of face value of Rs. 10/- each was incread 3,50,00,000/- (Rupees Three Crore Fifty Lakhs only) consisting of 35,00,00 Shares of face value of Rs. 10/- each.			
April 29, 2017	The Main Objects of the Company were changed pursuant to Companies Act, 2013.		
April 29, 2017	Conversion of private company into public company and subsequent change of name from 'Servotech Power Systems Private Limited' to 'Servotech Power Systems Limited'.		
May 13, 2017  The authorized capital of Rs. 3,50,00,000/- (Rupees Three Crore Fif consisting of 35,00,000 Equity Shares of face value of Rs. 10/- each was 19,00,00,000/- (Rupees Nineteen Crore only) consisting of 1,90,00,000 E face value of Rs. 10/- each			



## HOLDING COMPANY OF OUR COMPANY

Our Company has no holding company as on the date of filing of this Draft Prospectus.

#### SUBSIDIARY COMPANY OF OUR COMPANY

Our Company has no subsidiary company as on the date of filing of this Draft Prospectus.

# INJUNCTIONS OR RESTRAINING ORDERS

The Company is not operating under any injunction or restraining order.

#### DETAILS OF PAST PERFORMANCE

For details in relation to our financial performance in the previous five financial years, including details of non-recurring items of income, refer to section titled "Financial Statements" beginning on page 156 of this Draft Prospectus.

## SHAREHOLDERS AGREEMENTS

Our Company has not entered into any shareholders agreement as on date of filing of this Draft Prospectus.

#### OTHER AGREEMENTS

Our Company has not entered into any specific or special agreements except that have been entered into in ordinary course of business and agreement dated June 06, 2017 with Managing Director for his appointment as on the date of filing of this Draft Prospectus.

#### STRATEGIC/ FINANCIAL PARTNERS

Our Company does not have any strategic/financial partner as on the date of filing of this Draft Prospectus.

## DEFAULTS OR RESCHEDULING OF BORROWINGS WITH FINANCIAL INSTITUTIONS OR BANKS

There have been no defaults or rescheduling of borrowings with financial institutions or banks as on the date of this Draft Prospectus.

#### NUMBER OF SHAREHOLDERS

Our Company has 86 (Eighty Six) shareholders on date of this Draft Prospectus.



## **OUR MANAGEMENT**

# **BOARD OF DIRECTORS**

Under our Articles of Association, we are required to have not less than 3 directors and not more than 15 directors. As on the date of this Draft Prospectus, our Company has 6 (Six) directors on the Board.

The following table sets forth the details regarding our Board of Directors as on the date of filing of this Draft Prospectus with NSE:

Sr. No.	Name, Father's/Husband`s Name, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment	Other Directorships
1.	Name: Mr. Raman Bhatia	Initially appointed as	NA
	Age: 44 Years	Director on September 24, 2004	
	Father's Name: Mr. Manohar Lal Bhatia		
	<b>Designation:</b> Managing Director	Appointed as Managing Director with effect	
	<b>Address:</b> F-1/48,49, I <sup>st</sup> Floor Sector-11, Rohini, Delhi- 110085	from June 02, 2017	
	Occupation: Business		
	Nationality: Indian		
	<b>Term:</b> 5 years		
	<b>DIN:</b> 00153827		
2.	Name: Ms. Sarika Bhatia	Appointed as Director	NA
	Age: 39 Years	on September 24, 2004	
	Father's Name: Mr. Subash Chand Bhatia		
	<b>Designation:</b> Executive Director		
	<b>Address:</b> F-1/48,49, Ist Floor Sector-11, Rohini, Delhi- 110085		
	Occupation: Business		
	Nationality: Indian		
	<b>Term:</b> Liable to retire by rotation		
	<b>DIN:</b> 00155602		



3.	Name: Mr. Arun Handa	Appointed as Director on July 31, 2013	NA
	Age: 54 Years	on July 31, 2013	
	Father's Name: Mr. Krishan Raj Handa		
	<b>Designation:</b> Executive Director		
	<b>Address:</b> GH-13, Flat No. 914, DDA SFS, Paschim Vihar, Delhi- 110087		
	Occupation: Service		
	Nationality: Indian		
	<b>Term:</b> Liable to retire by rotation		
	<b>DIN:</b> 06646755		
4.	Name: Mr. Sahiel Khurana	Appointed as Director	• Imax Technologies Private
	Age: 41 Years	on June 02, 2017	Limited
	Father's Name: Mr. Ashok Kumar Khurana		
	<b>Designation:</b> Non-Executive & Independent Director		
	Address: 38, Navyug Apartments, Sector- 9, Rohini, Delhi-110085		
	Occupation: Business		
	Nationality: Indian		
	<b>Term:</b> 5 years		
	<b>DIN:</b> 02340950		
5.	Name: Mr. Jagmohan Singh	Appointed as Director	• Mind Power Financial
	Age: 38 Years	on June 02, 2017	Consultants Private Limited
	Father's Name: Mr. Amrik Singh		
	<b>Designation:</b> Non-Executive & Independent Director		
	<b>Address:</b> 5A/24, Vishnu Garden, Delhi-110018		
	Occupation: Professional		
	Nationality: Indian		
	Term: 5 years		
	<b>DIN:</b> 02332553		



6.	Name: Mr. Pankaj Dawar	Appointed as Director	Cremica Agro Foods Limited
		on June 02, 2017	Bazel International Limited
	Age: 44 Years		• Indianhawks Foods Private
	Father's Name: Mr. Roshan Lal Dawar		Limited • Avenue Tradelink Private
	<b>Designation:</b> Non-Executive & Independent Director		Limited Innowiz Traders Private Limited
	Address: Flat No. 98B, Platinum Enclave, Pocket I, Sector 18, Rohini, New Delhi -110085  Occupation: Professional  Nationality: Indian  Term: 5 years  DIN: 06479649		

For further details on their qualifications, experience, etc., kindly refer to their respective biographies under the heading "Brief Biographies" below.

## BRIEF BIOGRAPHY OF OUR DIRECTORS



**Mr. Raman Bhatia**, aged 44 Years, is the founder and one of the Promoters of our Company. He is acting as the Managing Director w.e.f. June 02, 2017. He has done his graduation in Commerce from University of Delhi and has a diploma in Electronics. He is a businessman having rich experience of more than 19 years. He was handling the complete manufacturing and trading process of electronic items in M/s Bhatia Electronics. Currently, he is looking after purchases, finance and business development of the Company.



**Ms. Sarika Bhatia,** aged 39 Years, is one of the Promoters of our Company. She has done her graduation in Arts from University of Delhi specializing in marketing and has done sales & marketing course from NSIC Delhi. She is a businesswoman having rich experience of more than 13 years and has been heading marketing department of the Company.





**Mr. Arun Handa,** aged 54 years is an Executive Director of our Company and is also working as the Chief Technology Officer. He is a science graduate and holds an engineering Degree in Electronics from The Institution of Engineers (India). He is responsible for the introduction of latest technology through the R&D department of the Company and its effective implementation in the production processes. He has experience of more than 25 years in electronic industry.



**Mr. Sahiel Khurana**, aged 41 years is a Non-Executive and Independent Director of our Company. He has done his graduation in commerce. He has an experience of 16 years. He is a businessman and is currently working as a director in Imax Technologies Private Limited providing ERP (Enterprise Resource Planning) Solutions for Metal Industries under the brand name "iQ-Metallika".



**Mr. Jagmohan Singh,** aged 38 years is a Non-Executive and Independent Director of our Company. He has done his graduation in commerce and is a fellow member of Institute of Chartered Accountants of India (ICAI). He has to his credit nearly 17 years of post qualification professional experience in the arena of Cash Flow Management and System set ups. He is an ardent author of book titled "Delhi-VAT" and various other articles for VAT and Service Tax. Currently, he is running his own CA partnership firm named M/s J D A & Co., practicing in Income Tax, VAT and Service Tax.



Mr. Pankaj Dawar, aged 44 years is a Non-Executive and Independent Director of our Company. He has done his graduation in commerce and is a fellow member of Institute of Company Secretaries of India. He has more than 20 years post qualification experience in varied fields such as Assets Banking, Senior Level BPO (banking domain) Expert, a Professional and an Entrepreneur. Currently, he is the Chief Executive Officer of Mehta Trans Logistics Private Limited and serves on the Board of various listed companies namely, Cremica Agro Foods Limited, Bazel International Limited etc.



## CONFIRMATIONS

As on the date of this Draft Prospectus:

- Mr. Raman Bhatia and Ms. Sarika Bhatia are related as husband and wife. Except the above stated none of the directors are related to each other.
- There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors or Key Managerial Personnel were selected as a Director or Member of their senior management.
- The Directors of our Company have not entered into any service contracts with our company which provides for benefits upon termination of employment.
- None of the above mentioned Directors are on the RBI List of willful defaulters.
- Further, none of our Directors are or were directors of any company whose shares were (a) suspended from trading by stock exchange(s) for more than 3 months during the five years prior to the date of filing the Draft Prospectus or (b) delisted from the stock exchanges.
- None of the Promoters, persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority. For further details refer chapters titled "Outstanding Litigation and Material Developments" beginning on the page 205 of this Draft Prospectus.

#### REMUNERATION / COMPENSATION OF DIRECTORS

Directors of the Company may be paid sitting fees, commission and any other amounts as may be decided by our Board in accordance with the provisions of the Articles of Association, the Companies Act and other applicable laws and regulations. Except Mr. Raman Bhatia, Ms. Sarika Bhatia and Mr. Arun Handa (Technical Director) who have been paid Gross Compensation of Rs. 30.00 lacs, Rs. 30.00 lacs and Rs. 10.62 lacs p.a. each respectively during Fiscal Year 2016-17, none of our other Directors received any remuneration during preceding financial year.

## REMUNERATION / COMPENSATION OF RELATIVES OF DIRECTORS / PROMOTERS

Following is the details of relatives of directors / promoters employed in the Company and their remuneration being paid in FY 2016-17:

Name	Relationship with the Management	Designation	Remuneration (Rs. In Lakhs)
Mr. Manohar Lal Bhatia	Father of Managing Director	Cashier	5.04
Mr. Rishab Bhatia	Son of Managing Director	Sales Officer	3.15
Mr. Vikas Bhatia	Brother of Managing Director	Factory Manager	6.23
Ms. Anjali Handa	Wife of Director	PR Executive	3.60



## SHAREHOLDING OF OUR DIRECTORS IN OUR COMPANY

As per the Articles of Association of our Company, a Director is not required to hold any qualification shares.

The following table details the shareholding of our Directors as on the date of this Draft Prospectus:

Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Issue Equity Share Capital	% of Post Issue Equity Share Capital
1.	Mr. Raman Bhatia	65,74,675	48.95	35.91
2.	Ms. Sarika Bhatia	25,25,675	18.81	13.79
3.	Mr. Arun Handa	40,750	0.30	0.22
4.	Mr. Sahiel Khurana	Nil	Nil	Nil
5.	Mr. Jagmohan Singh	Nil	Nil	Nil
6.	Mr. Pankaj Dawar	Nil	Nil	Nil

#### INTERESTS OF DIRECTORS

All of our Directors may be deemed to be interested to the extent of fees payable, if any to them for attending meetings of the Board or committees thereof as well as to the extent of other remuneration and reimbursement of expenses payable, if any to them under our Articles of Association, and/or to the extent of remuneration paid to them for services rendered as an officer or employee of our Company. Some of our Directors may be deemed to be interested to the extent of consideration received/paid or any loan or advances provided to anybody corporate including companies and firms and trusts, in which they are interested as directors, members, partners or trustees.

Our Directors may also be regarded as interested in the Equity Shares, if any, held by them or that may be subscribed by and allotted to the companies, firms, and trusts, if any, in which they are interested as directors, members, promoters, and /or trustees pursuant to this Issue. All of our Directors may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares, if any.

None of our Directors has been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

Except as stated in the chapter "Our Management" and 'Related Party Transactions' beginning on page 134 and 154 respectively of this Draft Prospectus and described herein to the extent of shareholding in our Company, if any, our Directors do not have any other interest in our business.

Our Directors have no interest in any property acquired by our Company within two years of the date of this Draft Prospectus.

Our Directors are not interested in the appointment of or acting as Underwriters, Registrar and Bankers to the Issue or any such intermediaries registered with SEBI.

#### PROPERTY INTEREST

Except as stated/referred to in the heading titled "Land & Properties" beginning on page 123 of this Draft Prospectus, our Directors has not entered into any contract, agreement or arrangements during the preceding two years from the date of this Draft Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.



#### CHANGES IN OUR BOARD OF DIRECTORS DURING THE LAST THREE YEARS

Name	Date of event	Nature of event	Reason
Mr. Pankaj Malik	May 12, 2017	Resignation	Resigned due to personal reasons
Mr. Raman Bhatia	June 02, 2017	Change in Designation	Designated as Managing Director
Mr. Sahiel Khurana	June 02, 2017	Appointment	Appointment as Non-Executive & Independent Director
Mr. Jagmohan Singh	June 02, 2017	Appointment	Appointment as Non-Executive & Independent Director
Mr. Pankaj Dawar	June 02, 2017	Appointment	Appointment as Non-Executive & Independent Director

## BORROWING POWERS OF OUR BOARD OF DIRECTORS

Our Company has passed a resolution in the Extra Ordinary General Meeting of our Company held on June 06, 2017 whereby consent of the members of our Company was accorded to the Directors of our Company pursuant to Section 180(1)(c) of the Companies Act, 2013 for borrowing, from time to time, any sum or sums of money on such security and on such terms and conditions as the Board may deem fit, notwithstanding that the money to be borrowed together with the money already borrowed by our Company (apart from temporary loans obtained from our Company's bankers in the ordinary course of business) may exceed in the aggregate, the paid-up capital of our Company and its free reserves, provided however, the total amount so borrowed in excess of the aggregate of the paid-up capital of our Company and its free reserves shall not at any time exceed Rs. 200 Crores (Rupees Two Hundred Crores only).

#### CORPORATE GOVERNANCE

Our Company stands committed to good corporate governance practices based on the principles such as accountability, transparency in dealings with our stakeholders, emphasis on communication and transparent reporting. We have complied with the requirements of the applicable regulations, including the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, in respect of corporate governance including constitution of the Board and Committees thereof. The corporate governance framework is based on an effective Independent Board, the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

We have a Board constituted in compliance with the Companies Act, 2013 and as per the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 in accordance with best practices in corporate governance. The Board functions either as a full Board or through various committees constituted to oversee specific operational areas. Our executive management provides the Board detailed reports on its performance periodically.

Currently, our Board has 6 (Six) Directors. We have 1 (One) Managing Director, 2 (Two) Executive Directors and 3 (Three) Non-Executive & Independent Directors. The constitution of our Board is in compliance with the requirements of Companies Act, 2013 and SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

### The following committees have been formed in compliance with the corporate governance norms:

- A. Audit Committee
- B. Nomination and Remuneration Committee
- C. Stakeholders Relationship Committee



#### A) Audit Committee

Our Company has constituted an *Audit Committee*, as per the provisions of Section 177 of the Companies Act, 2013 and Regulation 18 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, vide resolution passed in the meeting of the Board of Directors held on June 02, 2017.

The terms of reference of Audit Committee complies with the requirements of Companies Act, 2013 and SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015. The committee presently comprises the following 3 (Three) directors.

## **Composition of Audit Committee:**

Name of the Director	Status	Nature of Directorship
Jagmohan Singh	Chairman	Non-Executive & Independent Director
Sahiel Khurana	Member	Non-Executive & Independent Director
Raman Bhatia	Member	Managing Director

Mr. Jagmohan Singh is the Chairman of the Audit Committee.

The Company Secretary of the Company acts as the Secretary to the Audit Committee.

#### Role of the audit committee:

- 1. Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees.
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors.
- 4. Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:
  - a. Matters required to be included in the Directors Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act, 2013.
  - b. Changes, if any, in accounting policies and practices and reasons for the same.
  - c. Major accounting entries involving estimates based on the exercise of judgment by management.
  - d. Significant adjustments made in the financial statements arising out of audit findings.
  - e. Compliance with listing and other legal requirements relating to financial statements.
  - f. Disclosure of any related party transactions.
  - g. Modified opinion(s) in the draft audit report.
- 5. Reviewing, with the management, the half yearly and annual financial statements before submission to the board for approval.
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/Draft Prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- 7. Reviewing and monitoring the auditor's independence and performance and effectiveness of audit process.



- Approval of any transactions of the Company with Related Parties, including any subsequent modification thereof.
- 9. Scrutiny of inter-corporate loans and investments.
- 10. Valuation of undertakings or assets of the Company, wherever it is necessary.
- 11. Evaluation of internal financial controls and risk management systems.
- 12. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 14. Discussion with internal auditors on any significant findings and follow up there on.
- 15. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- 16. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- 17. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.
- 18. To review the functioning of the Whistle Blower mechanism, in case the same exists.
- 19. Approval of appointment of Chief Financial Officer or any other person heading the finance function or discharging that function after assessing the qualifications, experience & background, etc. of the candidate.
- 20. To overview the Vigil Mechanism of the Company and took appropriate actions in case of repeated frivolous complaints against any Director or Employee.
- 21. Monitoring the end use of funds raised through public offers and related matters.

The Audit Committee shall mandatorily review the following information:

- 1. Management Discussion and Analysis of financial condition and results of operations.
- Statement of significant related party transactions (as defined by the Audit Committee), submitted by management.
- 3. Management letters / letters of internal control weaknesses issued by the statutory auditors.
- 4. Internal audit reports relating to internal control weaknesses.
- 5. The appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- 6. Statement of deviations:
  - a) Half yearly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
  - b) Annual statement of funds utilized for purposes other than those stated in the offer document/Draft Prospectus/notice in terms of Regulation 32(7).



## **Powers of the Audit Committee:**

- Investigating any activity within its terms of reference;
- > Seeking information from any employee;
- > Obtaining outside legal or other professional advice; and
- > Securing attendance of outsiders with relevant expertise, if it considers necessary.

#### B) Nomination and Remuneration Committee

Our Company has constituted a *Nomination and Remuneration Committee*. The constitution of the Nomination and Remuneration Committee as per the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 was approved by a Meeting of the Board of Directors held on June 02, 2017.

#### **Composition of Nomination and Remuneration Committee**

Name of the Director	Status	Nature of Directorship
Sahiel Khurana	Chairman	Non-Executive & Independent Director
Pankaj Dawar	Member	Non-Executive & Independent Director
Jagmohan Singh	Member	Non-Executive & Independent Director

Mr. Sahiel Khurana is the Chairman of the Nomination and Remuneration Committee.

The Company Secretary of the Company acts as the Secretary to the Nomination and Remuneration Committee.

## Role of Nomination and Remuneration Committee are:

- 1. Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board of Directors a policy relating to, the remuneration of the directors, Key Managerial Personnel and other employees.
- 2. Formulation of criteria for evaluation of performance of Independent Directors and the Board of Directors.
- 3. Devising a policy on diversity of Board of Directors.
- 4. Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board of Directors their appointment and removal.
- 5. Whether to extend or continue the term of appointment of the Independent Director, on the basis of the report of performance evaluation of Independent Directors.
- 6. Such other matters as may from time to time be required by any statutory, contractual or other regulatory requirements to be attended to by such committee.



## C) Stakeholders Relationship Committee

Our Company has constituted a *Stakeholders Relationship Committee* to redress the complaints of the shareholders. The Stakeholders Relationship Committee was constituted as per the provisions of Section 178(5) of the Companies Act, 2013 and Regulation 20 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 vide resolution passed at the meeting of the Board of Directors held June 02, 2017.

## Composition of Stakeholders Relationship Committee

Name of the Director	Status	Nature of Directorship
Pankaj Dawar	Chairman	Non-Executive & Independent Director
Raman Bhatia	Member	Managing Director
Sarika Bhatia	Member	Director

The Stakeholders Relationship Committee shall oversee all matters pertaining to investors of our Company. The terms of reference of the Stakeholders Relationship Committee include the following:

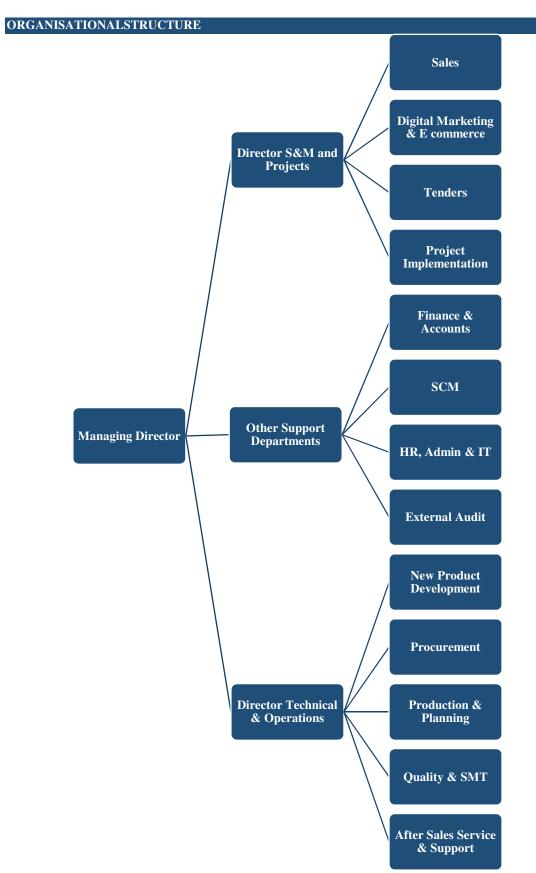
- 1. Redressal of shareholders'/investors' complaints.
- 2. Reviewing on a periodic basis the approval of transfer or transmission of shares, debentures or any other securities made by the Registrar and Share Transfer Agent;
- 3. Issue of duplicate certificates and new certificates on split/consolidation/renewal.
- 4. Non-receipt of declared dividends, balance sheets of the Company.
- 5. Carrying out any other function as prescribed under the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

## Policy on Disclosures and Internal Procedure for Prevention of Insider Trading

We will comply with the provisions of the SEBI (Prohibition of Insider Trading) Regulations, 2015 after listing of our Company's shares on the Stock Exchange.

Ms. Pallavi Sahni, Company Secretary and Compliance Officer, is responsible for setting forth policies, procedures, monitoring and adhering to the rules for the prevention of dissemination of price sensitive information and the implementation of the code of conduct under the overall supervision of the Board.







## KEY MANAGERIAL PERSONNEL

## Mr. Raman Bhatia (Promoter & Managing Director)

Mr. Raman Bhatia, aged 44 Years, is the founder and one of the Promoters of our Company. He is acting as the Managing Director w.e.f. June 02, 2017. He has done his graduation in Commerce from University of Delhi and has a diploma in Electronics. He is a businessman having rich experience of more than 19 years. He was handling the complete manufacturing and trading process of electronic items in M/s Bhatia Electronics. Currently, he is looking after purchases, finance and business development of the Company.

## Mr. Kamlesh Kumar Thakur (Chief Financial Officer)

Mr. Kamlesh Kumar Thakur, aged 40 Years, is the Chief Financial Officer of our Company. He has done his graduation in commerce from Magadh University, Bodhgaya. He has been working as an Accounts Manager of our Company since January 2016. Recently considering his qualification, expertise and experience, has been appointed as CFO of the Company, thus taking care of entire gamut of Corporate Finance and Accounting. Since he was appointed as CFO on June 02, 2017 therefore no remuneration has been paid to him in this capacity during Financial Year 2016-17.

## Ms. Pallavi Sahni (Company Secretary & Compliance Officer)

Ms. Pallavi Sahni, aged 25 years, is the Company Secretary & Compliance Officer of the Company. She is an associate member of the Institute of the Company Secretaries of India and also holds graduate degree in commerce. She joined the Company on June 02, 2017. She was previously working with Ace Stone Craft Limited. She has experience in Secretarial Compliances and has the knowledge of Companies Act. Since she joined the Company on June 02, 2017, therefore no remuneration has been paid to her during Financial Year 2016-17.

#### RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

There is no family relationship between the Key Managerial Personnel of our Company. All of our Key Managerial Personnel are permanent employees of our company.

## FAMILY RELATIONSHIP OF DIRECTORS WITH KEY MANAGERIAL PERSONNEL

There is no family relationship between the Key Managerial Personnel and Directors of our Company except that Mr. Raman Bhatia and Ms. Sarika Bhatia are related as husband and wife.

## ARRANGEMENTS AND UNDERSTANDING WITH MAJOR SHAREHOLDERS

None of our Directors has been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

## SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

Mr. Raman Bhatia holds 65,74,675 and Mr. Kamlesh Kumar Thakur holds 250 Equity Shares of our Company as on the date of this Draft Prospectus.

## BONUS OR PROFIT SHARING PLAN OF THE KEY MANAGERIAL PERSONNEL

Our Company has not entered into any Bonus or Profit Sharing Plan with any of the Key Managerial Personnel.

#### LOANS TO KEY MANAGERIAL PERSONNEL

No loans and advances have been given to the Key Managerial Personnel as on the date of this Draft Prospectus.

#### INTEREST OF KEY MANAGERIAL PERSONNEL

The key managerial personnel of our Company do not have any interest in our Company other than to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business and to the extent of Equity Shares held by them in our Company, if any.



Except as disclosed in this Draft Prospectus, none of our key managerial personnel have been paid any consideration of any nature from our Company, other than their remuneration.

## CHANGES IN KEY MANAGERIAL PERSONNEL DURING LAST THREE (3) YEARS

The changes in the key managerial personnel in the last three years are as follows:

Name of Managerial Personnel	Designation	Date of Event	Reason	
Mr. Raman Bhatia	Managing Director	June 02, 2017	Designation changed to  Managing Director	
Ms. Pallavi Sahni	Company Secretary & Compliance Officer	June 02, 2017	Appointment	
Mr. Kamlesh Kumar Thakur	Chief Financial Officer	June 02, 2017	Appointment	

Other than the above changes, there have been no changes to the key managerial personnel of our Company that are not in the normal course of employment.

## ESOP/ESPS SCHEME TO EMPLOYEESS

Presently, we do not have any ESOP/ESPS Scheme for employees.

## PAYMENT OR BENEFIT TO OUR OFFICERS

Except as disclosed in the heading titled "Related Party Disclosure" in the section titled "Financial Statements" beginning on page 156 of this Draft Prospectus, no amount or benefit has been paid or given within the two preceding years or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as officers or employees.



## **Our Promoter and Promoter Group**

## **OUR PROMOTERS**

- 1. Mr. Raman Bhatia
- 2. Ms. Sarika Bhatia

## DETAILS OF OUR PROMOTERS

#### 1. Mr. Raman Bhatia



**Mr. Raman Bhatia**, aged 44 Years, is the founder and one of the Promoters of our Company. He is acting as the Managing Director w.e.f. June 02, 2017. He has done his graduation in Commerce from University of Delhi and has a diploma in Electronics. He is a businessman having rich experience of more than 19 years. He was handling the complete manufacturing and trading process of electronic items in M/s Bhatia Electronics. Currently, he is looking after purchases, finance and business development of the Company.

Particulars	Details
Permanent Account Number	AENPB5373C
Passport No.	Z2563517
Bank Account Details	United Bank of India Account No. 0349011308644 Address: Pocket F-1, Plot No. 48-49, 1st Floor, Sector-11, Rohini, Delhi-1100858

## 2. Ms. Sarika Bhatia



**Ms. Sarika Bhatia,** aged 39 Years, is one of the Promoters of our Company. She has done her graduation in Arts from University of Delhi specializing in marketing and has done sales & marketing course from NSIC Delhi. She is a businesswoman having rich experience of more than 13 years and has been heading marketing department of the Company.

Particulars	Details
Permanent Account Number	AFBPB5479A
Passport No.	Z2769014
Bank Account Details	United Bank of India Account No. 0349011308635 Address: Pocket F-1, Plot No. 48-49, 1st Floor, Sector-11, Rohini, Delhi-1100858



## OUR PROMOTER GROUP

Our Promoter Group in terms of Regulation 2(1) (zb) of SEBI (ICDR) Regulations includes the following persons:

## a) Individuals

The natural persons who are part of our Promoter Group (due to the relationship with our Promoter), other than the Promoter named above are as follows:

Relationship	Mr. Raman Bhatia	Ms. Sarika Bhatia
Father	Manohar Lal Bhatia	Subash Chand Bhatia
Mother	Sudesh Bhatia	Geeta Bhatia
Spouse	Sarika Bhatia	Raman Bhatia
Brother	Vikas Bhatia	Sonu Bhatia
Sister	Meenu Bhatia	-
Children	Rishabh Bhatia Kanav Bhatia	Rishabh Bhatia Kanav Bhatia
Spouse Father	Subash Chand Bhatia	Manohar Lal Bhatia
Spouse Mother	Geeta Bhatia	Sudesh Bhatia
Spouse Brother	Sonu Bhatia	Vikas Bhatia
Spouse Sister	-	Meenu Bhatia

## b) Companies and proprietorship firms forming part of our Promoter Group are as follows:

Relationship with promoter	Mr. Raman Bhatia	Ms. Sarika Bhatia
Any company in which 10% or more of the share capital is held by the promoter or an immediate relative of the promoter or a firm or HUF in which the promoter or any one or more of his immediate relative is a member	-	-
Any company in which a company (mentioned above) holds 10% of the total holding	-	-
Any HUF or firm in which the aggregate share of the promoter and his immediate relatives is equal to or more than 10% of the total holding	<ol> <li>Bhatia Electronics</li> <li>Raman Bhatia HUF</li> </ol>	Bhatia Electronics     Raman Bhatia HUF



#### OTHER UNDERTAKINGS AND CONFIRMATIONS

Our Company undertakes that the details of Permanent Account Number, Bank Account Number and Passport Number of the Individual Promoters (*PAN & Bank Account Number in case of Corporate Promoter*) will be submitted to the NSE for listing of the securities of our companies on Emerge Platform of NSE.

#### COMMON PURSUITS OF OUR PROMOTER GROUP

All of our Group Entities i.e. Bhatia Electronics and Raman Bhatia HUF have objects similar to that of our Company's business. Currently, we do not have any non-compete agreement/arrangement with any of our Group Entities. Such a conflict of interest may have adverse effect on our business and growth. We shall adopt the necessary procedures and practices as permitted by law to address any conflict situations, as and when they may arise.

#### INTEREST OF THE PROMOTER

## Interest in the promotion of Our Company

Our promoters may be deemed to be interested in the promotion of the Issuer to the extent of the Equity Shares held by them as well as their relatives and also to the extent of any dividend payable to them and other distributions in respect of the aforesaid Equity Shares. Further, our Promoters may also be interested to the extent of Equity Shares held by or that may be subscribed by and allotted to companies and firms in which either of them are interested as a director, member or partner.

#### Interest in the property of Our Company

Our Promoters does not have any interest in any property acquired by our Company in last two years or proposed to be acquired by our Company.

## Interest as Member of our Company

As on the date of this Draft Prospectus, our Promoters & promoter group holds 91,00,350 Equity Shares of our Company and is therefore interested to the extent of his shareholding and the dividend declared, if any, by our Company. Except to the extent of shareholding of the Promoters in our Company, our Promoters does not hold any other interest in our Company.

#### Payment Amounts or Benefit to Our Promoters during the Last Two Years

No payment has been made or benefit given to our Promoters in the two years preceding the date of this Draft Prospectus except as mentioned / referred to in this chapter and in the section titled 'Our Management', 'Financial Statements' and 'Capital Structure' on pages 134, 156 and 53 respectively of this Draft Prospectus. Further as on the date of this Draft Prospectus, there is no bonus or profit sharing plan for our Promoters.

## **CONFIRMATIONS**

For details on litigations and disputes pending against the Promoters and defaults made by them including violations of securities laws, please refer to the section titled "Outstanding Litigation and Material Developments" on page 205 of this Draft Prospectus. Our Promoters have not been declared willful defaulters by the RBI or any other governmental authority.

## RELATED PARTY TRANSACTIONS

Except as disclosed in the "*Related Party Transactions*" beginning on page 154 of this Draft Prospectus, our Company has not entered into any related party transactions with our Promoters.



## **Our Group Entities**

Below mentioned are the details of Companies / entities promoted by the Promoters of our Company. No equity shares of our Group Companies, if any are listed on any stock exchange and they have not made any public or rights issue of securities in the preceding three years.

## A. Our Group Companies include:

Nil

## **B.** Other Group Entities of Promoters include:

- 1. M/s Bhatia Electronics
- 2. Raman Bhatia HUF (Prop. Service Solutions)

## **Group Entities:**

#### 1. M/S BHATIA ELECTRONICS

Bhatia Electronics is a Partnership Concern established on September 25, 1988 and its principal place of business is situated at E-2/1, DDA Market, Sultanpuri, Delhi- 110086. The Permanent Account Number (PAN) of the Partnership Concern is AAFFB2622J. The Partnership Concern derives income from trading of Electronic Items such as Battery, UPS, LED Lights, Stabilizer, etc.

#### **Partners**

The Partners of Bhatia Electronics as on the date of this Draft Prospectus are as follows:

Name	Designation	Profit Sharing Ratio (%)
Manohar Lal Bhatia	Partner	50
Raman Bhatia	Partner	50

## **Financial Information**

:	Particulars	March 31, 2016	March 31, 2015	March 31, 2014
Capital	Manohar Lal Bhatia	13.19	8.57	6.43
Сарпа	Raman Bhatia	5.46	5.19	4.94
Total Sales		136.26	92.46	21.86
Total Income		0.74	0.30	0.31
Tax Paid		0.25	0.09	0.09



## 2. RAMAN BHATIA HUF (PROP. SERVICE SOLUTIONS)

Raman Bhatia HUF (Prop. Service Solutions) was created on December 18, 2007 and is situated at E-2/1, First Floor, DDA Market, Sultanpuri, Delhi- 110086. The Permanent Account Number (PAN) of the HUF is AALHR7707J. The HUF derives income from trading of items such as Battery, Banner, Pamphlet, UPS, LED Lights, Stabilizer, etc.

## Members of Raman Bhatia (HUF):

Sr. No.	Particulars	Status
1.	Raman Bhatia	Karta
2.	Sarika Bhatia	Co-Parcener
3.	Rishab Bhatia Co-Parcener	
4.	Kanav Bhatia	Co-Parcener

## Financial Information of the HUF for last 3 years:

(Rs. In Lakhs)

B 4 1	For the Year ended				
Particulars	March 31, 2016	March 31, 2015	March 31, 2014		
Income from House Property	2.63	3.15	-		
Income from Business or Profession	5.81	3.19	6.72		
Income from Capital Gain	8.03	-	-		
Income from Other Sources	0.02	1	-		
Gross Total Income	16.49	6.33	6.72		
Tax Paid	3.06	0.34	0.52		

## CONFIRMATION

Our Promoters and persons forming part of Promoter Group have confirmed that they have not been declared as willful defaulters by the RBI or any other governmental authority and there are no violations of security laws has been committed by them in the past and no proceedings pertaining to such penalties are pending against them. Additionally, none of the Promoters and persons forming part of Promoter Group has been restrained from accessing the capital markets for any reasons by SEBI or any other authorities. Further, our Promoters, Promoting Company(ies), Group Company(ies), Companies promoted by the Promoters/ Promoting Company(ies) have confirmed that they have not defaulted in respect of payment of interest and/or principal to the debenture/ bond/ fixed deposit holder/ Banks/ FIs during the past three years. None of the Group Entities have a negative net worth as on the date of this Draft Prospectus.

## INTERESTS OF OUR GROUP COMPANIES

There are no Group Companies. Hence, interests of group companies are not applicable.

## SICK COMPANIES / WINDING UP

There are no Group Companies. Hence, provision of sick companies/ winding up is not applicable.



## LITIGATION

For details on litigations and disputes pending against the Promoter and Promoter Group Entities and defaults made by them, please refer to the chapter titled, 'Outstanding Litigations and Material Developments' beginning on page 205 of this Draft Prospectus.

## DISASSOCIATION BY THE PROMOTERS IN THE LAST THREE YEARS

Our Promoters have not been disassociated themselves from any of the companies/partnership firms during preceding three years.

## SALES/PURCHASES BETWEEN OUR COMPANY AND GROUP ENTITIES

For details please refer to chapter titled 'Related Party Transactions' beginning on page 154 of this Draft Prospectus.

## COMMON PURSUITS

All of our Group Entities i.e. Bhatia Electronics and Raman Bhatia HUF have objects similar to that of our Company's business. Currently, we do not have any non-compete agreement/arrangement with any of our Group Entities. Such a conflict of interest may have adverse effect on our business and growth. We shall adopt the necessary procedures and practices as permitted by law to address any conflict situations, as and when they may arise.



## RELATED PARTY TRANSACTIONS

For details on Related Party Transactions of our Company, please refer to Annexure VIII beginning on page 183 of restated financial statement under the section titled, 'Financial Statements' of this Draft Prospectus.



#### DIVIDEND POLICY

Under the Companies Act, an Indian company pays dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders, who have the right to decrease but not to increase the amount of dividend recommended by the Board of Directors. Under the Companies Act, dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous Years or out of both.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion.

Dividends are payable within 30 days of approval by the Equity Shareholders at the Annual General Meeting of our Company. When dividends are declared, all the Equity Shareholders whose names appear in the register of members of our Company as on the "record date" are entitled to be paid the dividend declared by our Company. Any Equity Shareholder who ceases to be an Equity Shareholder prior to the record date, or who becomes an Equity Shareholder after the record date, will not be entitled to the dividend declared by Our Company.

We have not declared dividend in any Financial Year.



#### SECTION V - FINANCIAL INFORMATION

## FINANCIAL INFORMATIONS, AS RESTATED

# INDEPENDENT AUDITOR'S REPORT AS REQUIRED BY SECTION 26 OF COMPANIES ACT, 2013 WITH RULE 4 OF THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014

To, The Board of Directors,

Servotech Power Systems Limited (Formerly Servotech Power Systems Private Limited) 806, 8<sup>th</sup> Floor, Crown Heights, Hotel Crown Plaza, Sector 10, Rohini New Delhi -110085

Dear Sirs.

- 1. We have examined the attached Restated Standalone Financial Information of Servotech Power Systems Limited (Formerly Servotech Power Systems Private Limited and hereinafter referred to as "the Company") as approved by the Board of Directors of the Company in their meeting on June 23, 2017, prepared by the management of the company in terms of requirement of Section 26 of the Companies Act, 2013 read with the Companies (Prospectus and Allotment of Securities) Rule 2014, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended from time to time (the 'SEBI Regulations'), the Guidance Note on 'Reports in Company's Prospectus (Revised)' issued by the Institute of Chartered Accountants of India ('ICAI') to the extent applicable ('Guidance Note'), and in terms of our engagement agreed upon with you in accordance with our engagement letter dated May 12, 2017, in connection with the proposed Initial Public Offer (IPO) of the Company.
- 2. These Restated Standalone Financial Information (included in Annexure I to XIII) have been extracted by the Management of the Company from:
  - (a) The Company's Standalone Audited Financial Statements for the years ended 31st March, 2017, 2016, 2015, 2014 and 2013, which have been approved by the Board of Directors at their meeting held on 12th May, 2017, 10th August, 2016, 13th August, 2015, 28th July, 2014 and 30th August, 2013 respectively and books of accounts underlying those financial statements and other records of the Company, to the extent considered necessary for the preparation of the Restated Standalone Financial Information, are the responsibility of the Company's Management. The Standalone Financial Statement of the Company for the financial year ended 31st March, 2017, 2016, have been audited by GUPTA JALAN & ASSOCIATES and financial year ended 31st March, 2015, 2014 and 2013 have been audited by V.P. GUPTA & ASSOCIATES as sole statutory auditors and had issued unqualified reports for these years.
- 3. In accordance with the requirement of Section 26 of the Companies Act,2013 read with Companies (Prospectus and Allotment of Securities) Rules 2014, the SEBI Regulations, the Guidance Note, as amended from time to time and in terms of our engagement agreed with you, we further report that:
  - (i) The Restated Standalone Statement of Assets and Liabilities as at 31st March, 2017, 2016, 2015, 2014 and 2013, examined by us, as set out under Annexure I (along with Annexures I.1 to I.19) to this report, read with the 'Basis of Preparation and Significant Accounting Policies of the Restated Standalone Financial Statements' appearing in Annexure- IV and 'Notes to the Restated Standalone Financial Statements' appearing in Annexure VI are after making such adjustments and



regrouping/re-classification as in our opinion were appropriate and are more fully described in the statement of Material Adjustments to the Standalone Financial Statements appearing in Annexure – V. As a result of these adjustments, the amounts reporting in the abovementioned statements are not necessarily the same as those appearing in the audited financial statements of the Company for the relevant financial years.

- (ii) The Restated Standalone Statement of Profit and Loss of the Company for the years ended 31st March, 2017, 2016, 2015, 2014 and 2013, examined by us, as set out un Annexure II (along with Annexures II.1 to II.9) to this report, read with the 'Basis of Preparation and Significant Accounting Policies of the Restated Standalone Financial Statements' appearing in Annexure- IV and 'Notes to the Restated Standalone Financial Statements' appearing in Annexure VI are after making such adjustments and regrouping/re-classification as in our opinion were appropriate and are more fully described in the statement of Material Adjustments to the Standalone Financial Statements appearing in Annexure V. As a result of these adjustments, the amounts reporting in the abovementioned statements are not necessarily the same as those appearing in the audited financial statements of the Company for the relevant financial years.
- (iii) The Restated Standalone Statement of Cash flows of the Company for the years ended 31<sup>st</sup> March, 2017, 2016, 2015, 2014 and 2013, examined by us, as set out in Annexure III (to this report, read with the 'Basis of Preparation and Significant Accounting Policies of the Restated Standalone Financial Statements' appearing in Annexure- IV and 'Notes to the Restated Standalone Financial Statements' appearing in Annexure VI are after making such adjustments and regrouping/reclassification as in our opinion were appropriate and are more fully described in the statement of Material Adjustments to the Standalone Financial Statements appearing in Annexure V. As a result of these adjustments, the amounts reporting in the above-mentioned statements are not necessarily the same as those appearing in the audited financial statements of the Company for the relevant financial years.
- 4. Based on the above, and to the best of our information and according to the explanation given to us, we are of the opinion that Restated Standalone Financial Information:
  - (a) have been made after incorporating adjustments for the changes in accounting policies retrospectively in respective financial years to reflect the same accounting treatment as per the changed accounting policies for all the reporting periods based on the significant accounting policies adopted by the Company as at March 31, 2017.
  - (b) have been made after incorporating adjustments for prior period and other material amounts in the respective financial years to which they relate to; and;
  - (c) do not contain any extra ordinary items that need to be disclosed separately other than those presented in the Restated Standalone Financial Information and do not contain any qualification requiring adjustments.
- 5. We have also examined the following other Restated Standalone Financial Information as set out in the Annexures to this report and forming part of the Restated Standalone Financial Information, prepared by the management of the Company and approved by the Board of Directors on June 23, 2017, relating to the company for the years ended 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013:
  - i) Restated Standalone Statement of Share Capital included in Annexure I.1;
  - ii) Restated Standalone Statement of Reserve & Surplus included in Annexure I.2;
  - iii) Restated Standalone Statement of Long Term Borrowings included in Annexure I.3;



- iv) Restated Standalone Statement of Other Long-Term Liabilities in Annexure I.4;
- v) Restated Standalone Statement of Deferred Tax liability/Assets (net)included in Annexure I.5;
- vi) Restated Standalone Statement of Long Term Provisions included in Annexure I.6;
- vii) Restated Standalone Statement of Short Term Borrowings included in Annexure I.7;
- viii) Restated Standalone Statement of Trade Payables included in Annexure I.8;
- ix) Restated Standalone Statement of Other Current Liabilities included in Annexure I.9;
- x) Restated Standalone Statement of Short Term Provisions included in Annexure I.10;
- xi) Restated Standalone Statement of Fixed Assets included in Annexure I.11;
- xii) Restated Standalone Statement of Long Term Loans and Advances included in Annexure I.12;
- xiii) Restated Standalone Statement of Other Non Current Assets included in Annexure I.13;
- xiv) Restated Standalone Statement of Inventories included in Annexure I.14;
- xv) Restated Standalone Statement of Trade Receivables included in Annexure I.15;
- xvi) Restated Standalone Statement of Cash and Cash Equivalents included in Annexure I.16;
- xvii) Restated Standalone Statement of Short Term Loans and Advances included in Annexure I.17;
- xviii) Restated Standalone Statement of Revenue from Operations included in Annexure II.1;
- xix) Restated Standalone Statement of Other Income included in Annexure II.2;
- xx) Restated Standalone Statement of Cost of Material Consumed included in Annexure II.3;
- xxi) Restated Standalone Statement of Manufacturing and Operating Costs included in Annexure II.4;
- xxii) Restated Standalone Statement of Changes in inventories of Finished goods, work-in-progress and others included in Annexure II.5;
- xxiii) Restated Standalone Statement of Employee benefit expenses included in Annexure II.6;
- xxiv) Restated Standalone Statement of Finance Cost included in Annexure II.7;
- xxv) Restated Standalone Statement of Other Expenses included in Annexure II.8;
- xxvi) Restated Standalone Statement of Exceptional Items included in Annexure II.9;
- xxvii) Restated Standalone Statement of Cash flows included in Annexure III
- xxviii) Restated Standalone Statement of Basis of Preparation and Significant Accounting Policies included in Annexure IV;
- xxix) Restated Standalone Statement of Material Adjustments included in Annexure V;
- xxx) Restated Standalone Statement of Notes to the Restated Standalone Financial Statements included in Annexure VI;
- xxxi) Restated Standalone Statement of Contingent Liabilities included in Annexure VII;
- xxxii) Restated Standalone Statement of Related Party Transaction, included in Annexure VIII;
- xxxiii) Restated Standalone Statement of Accounting Ratios, included in Annexure IX;
- xxxiv) Restated Standalone Statement of Capitalisation, included in Annexure X;
- xxxv) Restated Standalone Statement of Tax Shelters, included in Annexure XI.
- xxxvi) Restated Standalone Statement of Financial Indebtedness, included in Annexure XII.
- xxxvii) Restated Standalone Statement of Dividend, included in Annexure XIII.

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6. This report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by us, nor should this report be construed as an opinion on any of the Standalone Financial

Information referred to herein.

7. We have no responsibility to update our report for events and circumstances occurring after the date of the

report.

3. In our opinion, the above Restated Standalone Financial Information contained in Annexure I to XIII to this

report read along with the Basis of Preparation and Significant Accounting policies

(Refer Annexure – IV) and Notes to Restated Standalone Financial Information (Refer Annexure – VI) after making adjustments and regrouping/re-classification as considered appropriate and have been prepared in accordance with the provisions of Section 26 of the Companies Act, 2013 read with the Companies

(Prospectus and Allotment of Securities) Rules 2014, to the extent applicable, the SEBI Regulations, the Guidance Note issued in this regard by the ICAI, as amended from time to time, and in terms of our

engagement agreed with you.

9. Our report is intended solely for use of the Management and for inclusion in the offer documents in connection with the proposed issue of equity shares of the Company and is not to be used, referred to or

distributed for any other purpose except with our prior written consent.

For **RPMD & Associates** 

Chartered Accountants ICAI Firm Regn No: 005961C

Rahul Jain

Partner

Mem No: 518352

Place: Delhi

Date: June 23, 2017

159



## ANNEXURE – I : RESTATED STANDALONE STATEMENT OF ASSETS AND LIABILITIES

Sr.		Note				III Lakiis)	
No.	Particulars	No.	2017	2016	2015	2014	2013
Α.	Equity and Liabilities						
1	Shareholders' Funds						
	Share Capital	I.1	256.07	256.07	211.24	196.10	78.00
	Reserves & Surplus	I.2	1057.75	556.78	357.78	240.71	272.46
	Share application money pending allotment						
2	Non-Current Liabilities						
	Long-term borrowings	I.3	580.95	746.38	535.05	509.14	88.47
	Other Long Term Liabilities	I.4	190.86	-	-	-	-
	Deferred Tax Liabilities (Net)	I.5	5.74	0.26	-	-	-
	Long Term Provisions	I.6	240.54	-	-	-	-
3	Current Liabilities						
	Short Term Borrowings	I.7	1,153.62	1,019.86	1,044.68	583.20	599.27
	Trade Payables	I.8	1,666.75	1,264.97	878.22	342.54	274.15
	Other Current Liabilities	I.9	544.12	484.73	201.01	113.81	275.59
	Short Term Provisions	I.10	222.08	63.90	8.65	0.27	0.01
	Total		5,918.49	4,392.95	3,236.64	1,985.76	1,587.94
В.	Assets						
4	Non-Current Assets						
	Fixed Assets						
	Tangible Assets	I.11	655.98	661.14	387.53	356.15	139.91
	Intangible Assets		0.60	-	-	-	-
	Capital Work In Progress		-	-	-	-	-
	Deferred Tax Assets (Net)	1.5	-	-	4.12	0.36	3.54
	Long Term Loans and Advances	I.12	25.38	99.84	49.43	57.02	26.93
	Other Non-current Assets	I.13	675.10	-	-	-	-
5	Current Assets						
	Inventories	I.14	1,224.53	1,295.28	792.41	651.02	421.53
	Trade Receivables	I.15	2,725.42	1,822.83	1,752.76	729.80	744.95

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Cash and Cash Equivalents	I.16	417.93	184.60	187.39	102.01	132.93
Short-term loans and advances	I.17	193.56	329.26	63.00	89.41	118.16
Total		5,918.49	4,392.95	3,236.64	1,985.76	1,587.94

As per our Report of even date

For **RPMD & Associates**Chartered Accountants

ICAI Firm Regn No: 005961C

For and on behalf of Board of Directors

Rahul Jain

Partner Raman Bhatia Sarika Bhatia

Mem No: 518352 Managing Director Director

DIN: 00153827 DIN: 00155602

Place: Delhi

Date: June 23, 2017

Kamlesh Kumar Thakur Pallavi Sahni

(Chief Financial Officer) (Company Secretary)



## ANNEXURE – II : RESTATED STANDALONE STATEMENT OF PROFIT AND LOSS

Sr.		Note		For The Y	ear Ended		in Lakns)
No	Particulars	No.	2017	2016	2015	2014	2013
Α.	Revenue:						
	Revenue from Operations (gross)	II.1	8,179.27	5,169.96	3,215.37	3,544.51	2,640.06
	Less: Excise Duty		83.18	39.21	43.66	172.66	43.00
	Revenue from operations (net)		8,096.09	5,130.76	3,171.70	3,371.85	2,597.06
	Other income	II.2	224.86	40.25	46.66	24.00	37.18
	Total revenue		8,320.95	5,171.01	3,218.36	3,395.85	2,634.25
В.	Expenses:						
	Cost of material Consumed	II.3	5,794.11	3,414.76	2,327.88	2,377.76	1,783.07
	Purchase of Traded Goods	II.4	-	-	-	-	-
		II.5	219.32	526.99	156.57	80.53	86.44
	Manufacturing and Operating Costs						
	Changes in inventories of Finished	II.6	(60.87)	36.52	(199.21)	8.96	93.48
	goods, work-in-progress and others						
	Employee benefit expenses	II.7	646.47	338.53	310.35	345.12	283.90
	Finance costs	II.8	201.72	252.72	188.91	161.11	96.78
	Depreciation and Amortization	II.11	87.04	67.58	62.16	25.18	26.67
	Other expenses	II.9	672.33	348.42	252.05	273.72	205.14
	Total Expenses		7,560.13	4,985.52	3,098.71	3,272.38	2,575.47
	Profit/(Loss) before exceptional		760.82	185.48	119.65	123.47	58.78
	Item & tax Less/(Add): Exceptional Items	II.10	-	-	-	-	-
	Profit/(Loss) before tax		886.53	129.29	81.43	64.09	58.78
	Tax expense:						
	Current tax		249.50	63.90	42.20	36.71	24.41
	Prior Period Taxes		-	-	-	-	-
	Deferred Tax		5.48	4.38	(3.77)	3.18	0.01
	Profit/(Loss) for the period/ year		505.84	117.20	81.21	83.58	34.36
	CSR Expenses		-	-	-	-	-
	Profit/(Loss) for the period/ year		505.84	117.20	81.21	83.58	34.36



Earning per equity share in Rs.:					
(1) Basic	4.94	1.39	1.03	1.07	0.44
(2) Diluted	4.94	1.39	1.03	1.07	0.44

As per our Report of even date

For **RPMD & Associates** 

For and on behalf of Board of Directors

Chartered Accountants

ICAI Firm Regn No: 005961C

Rahul Jain

Partner Raman Bhatia Sarika Bhatia
Mem No: 518352 Managing Director Director

DIN: 00153827 DIN: 00155602

Place: Delhi

Date: June 23, 2017

Kamlesh Kumar Thakur Pallavi Sahni

(Chief Financial Officer) (Company Secretary)



## ANNEXURE – III : RESTATED STANDALONE STATEMENT OF CASH FLOWS

		For The Y	Year Ended M		s. in Lakns)
Particulars	2017	2016	2015	2014	2013
A. CASH FLOW FROM OPERATING ACTIVITIES					
Profit/ (Loss) before tax	760.82	185.48	119.65	123.47	58.78
Adjustments for:					
Depreciation	87.04	67.58	62.16	25.18	26.67
Interest Expense	201.72	252.72	188.91	161.11	96.78
Provision for Doubtful Debts	_	_	_	_	_
Bad Debts written off	_	_	4.63	11.65	21.70
Interest/ Other Income Received	(224.86)	(43.26)	(46.66)	(24.00)	(37.74)
Profit/(Loss) on Sale of Fixed Assets	0.57	(3.01)	1.45	0.06	(0.39)
Operating profit before working	825.29	459.52	330.14	297.46	165.79
capital changes	020.29	107102		2>7110	100175
Movements in working capital:					
(Increase)/ Decrease in Inventories	70.75	(502.87)	(141.39)	(229.49)	66.01
(Increase)/Decrease in Trade	(902.59)	(70.08)	(1,027.59)	3.50	(402.39)
Receivables	, ,	, ,			, ,
(Increase)/Decrease in Other Current	(675.10)	-	-	-	-
Assets/ Non Current Assets					
(Increase)/Decrease in Loans &	210.16	(316.68)	70.44	(37.77)	(20.20)
Advances					
Increase/(Decrease) in Trade	1050.75	725.72	631.27	93.13	132.71
Payables and Other Current Liabilities					
Cash generated from operations	579.27	295.62	(173.56)	(22.99)	(58.08)
Income tax paid during the year	254.36	62.78	42.19	36.70	24.58
Net cash from operating activities	••••		(217.75)	(=0.50)	(O
(A)	324.91	232.84	(215.75)	(59.69)	(82.65)
B. CASH FLOW FROM INVESTING ACTIVITIES					
Purchase/ Sale of Fixed Assets	(83.05)	(338.17)	(95.00)	(241.48)	(37.92)
Purchase of Long Term Investments	-	-	-	-	-
Purchase of Current Investments	-	-	-	-	-
Sale of Fixed Assets	-	-	-	-	-
Interest Received / Other Income	224.86	43.26	46.66	24.00	37.74
Net cash from investing activities					
( <b>B</b> )	141.81	(294.92)	(48.34)	(217.48)	(0.18)
Proceeds from issue of share	-	125.51	50.99	2.75	-
capital/application money					
Interest paid on borrowings	(201.72)	(252.72)	(188.91)	(161.11)	(96.78)
Proceeds/(Repayment) of	,	ŕ			
Borrowings	(31.67)	186.50	487.39	404.61	195.76
Net cash from financing activities					
(C)	(233.39)	59.30	349.48	246.25	98.98



Net increase in cash and cash equivalents (A+B+C)	233.33	(2.79)	85.38	(30.92)	16.15
Cash and cash equivalents at the beginning of the year	184.60	187.39	102.01	132.93	116.79
Cash and cash equivalents at the end of the year	417.93	184.60	187.39	102.01	132.93

As per our Report of even date

For **RPMD & Associates** 

Chartered Accountants

ICAI Firm Regn No: 005961C

For and on behalf of Board of Directors

Rahul Jain

Partner Raman Bhatia Sarika Bhatia Director

Mem No: 518352 Managing Director DIN: 00153827 DIN: 00155602

Place: Delhi

Date: June 23, 2017 Kamlesh Kumar Thakur Pallavi Sahni

(Chief Financial Officer) (Company Secretary)



## ANNEXURE - I.1: RESTATED STANDALONE STATEMENT OF SHARE CAPITAL

(Rs. In Lakhs)

Particulars		As	at 31st Marc	eh e	
r at ucuiais	2017	2016	2015	2014	2013
Authorised					
Equity Shares of Rs. 10 each	350.00	350.00	250.00	200.00	200.00
<u>Issued</u>					
Equity Shares of Rs. 10 each	256.07	256.07	211.24	196.10	78.00
Subscribed & Fully Paid Up					
Equity Shares of Rs. 10 each	256.07	256.07	211.24	196.10	78.00
Total	256.07	256.07	211.24	196.10	78.00

#### Notes:

## I.1.1 Right, Preferences and Restrictions attached to Shares:

The Company has one class of equity shares having a par value of Rs. 10/- per share. Each Shareholder is eligible for on vote per share held. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company in proportion of their shareholding.

## I.1.2 Reconciliation of No. of Shares Outstanding at the end of the year

Particulars		As	at 31st Marc	h	
r at ticulat s	2017	2016	2015	2014	2013
Shares outstanding at the beginning of the year	2,560,650	2,112,400	1,961,000	780,000	780,000
Shares issued during the year	-	448,250	151,400	11,000	-
Bonus Shares issued during the year				1,170,000	
Shares bought back during the year	-	-	-	1	-
Any other movement (please specify)	-	-	-	-	-
Share outstanding at the end of the year	2,560,650	2,560,650	2,112,400	1,961,000	780,000

## I.1.3 The Company has issued fully paid up bonus shares in the ratio of 4:1 by capitalisation of Reserves on May 15, 2017

I.1.4 The Company allotted 627179 equity shares of Rs. 10 each of a premium of Rs. 21 per share on preferential basis on June 02, 2017.

## I.1.5 Details of Shareholding more than 5% of the aggregate shares in the company

	31-Mar-17		31-M	31-Mar-16		ar-15	31-M	ar-14	31-Mar-13	
Name of Shareholder	NOS	% of Holdi ng	NOS	% of Holdi ng						
Raman Bhatia	13149 35	51.35	13149 35	51.35	12220 75	57.85	11568 75	58.99	4627 50	59.33
Raman Bhatia HUF	61583 5	24.05	61583 5	24.05	49082 5	23.24	46912 5	23.92	1876 50	24.06
Sarika Bhatia	50513 5	19.73	50513 5	19.73	31762 5	15.04	27412 5	13.98	1096 50	14.06



ANNEXURE - I.2: Restated Standalone Statement of Reserves and Surplus

Particulars		A	s at 31st Marcl	h	
rarticulars	2017	2016	2015	2014	2013
Share Premium Account					
Balance as at the beginning of the					
year	118.19	37.50	1.65	10.35	10.35
Add: Share Premium received	-	80.69	35.85	1.65	
during the year					
Less: Utilised for Bonus Shares					
Issued	-	-	-	10.35	
Balance as at the end of the year	118.19	118.19	37.50	1.65	10.35
Balance in Statement of Profit &					
Loss					
Balance as at the beginning of the					
year	438.59	320.28	239.06	262.12	227.93
Add: Profit for the year	505.84	117.20	81.21	83.58	34.36
Less: Utilised for Bonus Shares					
Issued				106.65	
Less: Income Tax/ TDS Excess					
Prov W/off	4.86	(1.12)	(0.01)	(0.01)	0.17
Balance as at the end of the year	939.57	438.59	320.28	239.06	262.12
<b>Grand Total</b>	1057.75	556.78	357.78	240.71	272.46

## ANNEXURE - I.3: RESTATED STANDALONE STATEMENT OF LONG TERM BORROWINGS

	31-Mar-17		31-M	ar-16	31-M	[ar-15	31-M	ar-14	31-Mar-13	
Particulars	Non - Cur rent	Cu rre nt	Non - Cur rent	Cur rent	Non - Cur rent	Curr ent	Non- Curr ent	Curr ent	Non- Curr ent	Curre nt
Secured:										
Term Loan:										
From Banks:							-		-	-
Union bank of India	-	-	-	-	-	6	6	12	18	12
Deutsche Bank (Loan against Property)	-	-	-	130. 87	130. 87	4.31	135. 18	3.85		-
Tata Capital Housing Finance Limited (Home Loan)	335. 9	8.5 5	345. 04	4.96						
Buyers Credit Ag Fixed Assets	110. 86		115. 43							
Vehicle Loans:										
HDFC Bank Ltd ag. Honda City	-	-	-	-	-	-	-	-	-	0.52
HDFC Bank Ltd ag. Fortuner	-	-	-	-	-	-	13.1	-	13.12	3.37
HDFC Bank Ltd. ag. Eeco 4246	-	-	1	1	-	-	1	1	0.15	-



HDFC Bank Ltd. ag. Maruti Alto	-	_	_	0.46	0.46	0.49	0.95	0.43	1.38	0.38
HDFC Bank Ltd. ag. Maruti Flexi	-	0.1	0.11	1.23	1.34	1.08	2.42	0.88	-	-
HDFC Bank Ltd. ag. Maruti Wagon Car	-	1.1	1.16	1.25	2.41	1.12	1	-	-	-
HDFC Bank Ltd. ag. Corolla Altis	5.65	3.2	8.79	2.84	11.6	2.57	1	-	-	-
HDFC Bank Ltd. ag. Audi Car	-	-	-	-	25.7 6	-	1	-	-	-
ICICI Bank Ltd. ag. Volvo car	26.0 4	10. 65	36.3 8	9.33	-	-	-	-	-	-
HDFC Bank Ltd. ag. Renault Car	2.11	0.5								
Unsecured:										
From Banks & NBFCs										
Bajaj Finance Limited					0.53		-0.27		-	3.92
Bajaj Finance Limited	11.7 1	14. 09	25.4 5	11.7 4	37.1 9	0.4	27.9 8			
Capital First Limited	10.5 2	14. 25	24.4	11.8 5	23.0	5.57				
Edelweiss Retail Finance Ltd	10.5 2	14. 25	24.4	11.8 5						
HDFC Bank Ltd (30572364)		9.1	9	9.33	18.6 9	7.6				
HDFC Bank Ltd (24995186)					-		17.6	7.63		
ICICI Bank Ltd	7.56	10. 17	17.4 9	8.47	8.75	6.26	15.0 1	9.4		
Indiabulls Financial Services Ltd					0.03		-0.03		-	5.76
Fullerton India Credit Ltd		18. 78	17.4 2	10.0 5						
Laptech Solutions(Amazon)				0.49						
Magma Fincorp Limited				4.4			-0.03		-	3.29
Magma Fincorp Limited	6.58	8.8 9	15.2 5	7.4	16.6 7		27.3 5			
Ratnakar Bank Ltd	7.4	8.7 9	16	7.34						
Religare Finvest Limited					0.26		-0.27		-	3.91
Religare Finvest Limited				6.52	6.52	14.2	20.8	12.4		
Standard Chartered Bank	24.6	6.1 1	30.7	14.0 8	8.09	15.2 1	23.3	15.6		
Tata Capital Financial Service Ltd (3589207)					0.68					
Tata Capital Financial Service Ltd (4595130)		10. 47	9.96	11.9 7	21.9	10.5 5	16.6 9	11.3 8		
Punjab National Bank (Dubai)									-	18.96
Punjab National Bank (Dubai)									-	170.0 8
State Bank Of India (Frankfurt)										29



Deutsche Bank	13.4 7	17. 79	30.8 8	14.8						
Kotak Mahindra Bank Ltd	8.01	10. 73	18.4 8	8.88						
From Shareholders							15.0 7		8.25	
From NSIC RMA Scheme					223. 2		188. 25		47.56	
Total	580. 95	167 .64	746. 38	290. 12	535. 05	75.4 5	509. 14	73.6 8	88.47	251.2
Less : Amount disclosed under the head "Other current liabilities" (Refer Note I.7)	1	167 .64	1	290. 12	1	75.4 5		73.6 8	1	251.2
Total	580. 95	•	746. 38	-	535. 05	•	509. 14	•	88.47	1

Out of the above amounts outstanding from related parties are as follows:

(Rs. In Lakhs)

	31-M	ar-17	31-M	ar-16	31-M	ar-15	31-M	ar-14	31-M	ar-13
Particula rs	Non- Curre nt	Curre nt								
	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-

## **ANNEXURE – I.4 : Other Long Term Liabilities**

(Rs. In Lakhs)

Particulars	As at 31st March							
rai ucuiai s	2017	2016	2015	2014	2013			
Advance received against sale of								
property located at Green Park	190.86	-	-	-	-			
Grand Total	190.86	-	-	-	-			

## ANNEXURE – I.5: Restated Standalone Statement of Deferred Tax Assets/(Liabilities) (Net)

Particulars		A	s at 31st Marc	lh .	
r ai ucuiai s	2017	2016	2015	2014	2013
Deferred Tax Assets					
Disallowance under the Income					
Tax Act	-	-	-	-	-
Provision for gratuity	-	-	-	-	-
Related to Fixed Assets	-		4.12	0.36	3.54
Total (a)	-	-	4.12	0.36	3.54
Deferred Tax Liability					
Preliminary expenses	-	-	-	-	1
Related to Fixed Assets	5.74	0.26	-	-	1
Disallowance under the Income					
Tax Act	-	-	-	-	-



Total (b)	5.74	0.26	-	-	-
Net deferred tax (asset)/liability-					
$\{(a)$ - $(b)\}$	5.74	0.26	(4.12)	(0.36)	(3.54)

ANNEXURE - I.6: Restated Standalone Statement of Long Term Provisions

Particulars	As at 31st March							
1 at ticulai 5	2017	2016	2015	2014	2013			
Provision for gratuity	6.41							
Provision for Leave Encashment	0.33							
Provision for Warranty exceeding								
1 year	240.54	123.03	78.08	47.50				
Grand Total	247.28	123.03	78.08	47.50	•			

## ANNEXURE - I.7: Restated Standalone Statement of Short Term Borrowings

(Rs. In Lakhs)

Particulars	As at 31st March							
r ai ticuiai s	2017	2016	2015	2014	2013			
Secured Loan Repayable on								
<b>Demand</b> :								
Working Capital Facility from	596.59	612.07	615.53	567.00	599.27			
United Bank of India								
LC Discounting Facility	-	-	-	16.20	-			
Buyers Credit	557.03	407.79	429.15	-	-			
<b>Grand Total</b>	1,153.62	1,019.86	1,044.68	583.20	599.27			

## Notes: I.1.7.1

- (a) \*United bank of India had sanctioned working capital limit of Rs.626 Lakhs secured against hypothecation of inventories, books debts, other current assets, plant & machineries and other fixed assets of the company except land, besides equitable mortgage of properties of directors and their personal guarantees.
- (b) There were no re-schedulements or default in the repayment of loan taken by the Company.
- (c) The above loan carry MCLR(Y) Rate + 3.80 (13.25 % p.a. at the time of last renewal) interest rate.

## ANNEXURE - I.8: Restated Standalone Statement of Trade Payables

Particulars	As at 31st March						
raruculais	2017	2016	2015	2014	2013		
Trade Payables due to							
- Micro and Small Enterprises	791.43	-	-	-	-		
- Others	875.32	1264.97	878.22	342.54	274.15		
Grand Total	1666.75	1264.97	878.22	342.54	274.15		



ANNEXURE - I.9: Restated Standalone Statement of Other Current Liabilities

Particulars	As at 31st March						
1 atticulars	2017	2016	2015	2014	2013		
Current Maturities of Long Term Borrowing	167.64	290.12	75.45	73.68	251.20		
Security Deposits	0.80	47.46	62.72	-	-		
Advances from Customers	173.86	92.66	36.27	-	-		
Statutory Dues	29.78	15.28	4.83	4.39	3.37		
Expenses Payable	172.05	39.22	21.74	35.74	21.02		
Grand Total	544.12	484.73	201.01	113.81	275.59		

## **ANNEXURE - I.10: Restated Standalone Statement of Short Term Provisions**

(Rs. In Lakhs)

Particulars	As at 31st March						
raiticulais	2017	2016	2015	2014	2013		
Provision for Income Tax (net of income tax paid)	161.95	63.90	8.65	0.27	0.01		
Provision for Warranty	60.14	-	-	-			
<b>Grand Total</b>	222.08	63.90	8.65	0.27	0.01		

ANNEXURE - I.11: Restated Standalone Statement of Fixed Assets

Particulars		A	s at 31st Ma	arch	•
raruculars	2017	2016	2015	2014	2013
Tangible Assets					
Land					
Gross Block	18.10	18.10	18.10	18.10	18.10
Less: Accumulated Depreciation	-	-	-	-	-
Net Block	18.10	18.10	18.10	18.10	18.10
Building & Civil Works					
Gross Block	484.82	483.05	230.72	224.63	-
Less: Accumulated Depreciation	46.14	23.70	12.32	1.23	-
Net Block	438.68	459.35	218.40	223.41	-
Plant and Machinery					
Gross Block	164.63	112.02	72.70	63.87	71.59
Less: Accumulated Depreciation	57.89	39.20	29.96	8.76	9.47
Net Block	106.74	72.81	42.74	55.11	62.12
Office Equipments					
Gross Block	41.14	35.39	37.17	18.09	17.15
Less: Accumulated Depreciation	29.58	23.22	19.71	2.30	2.19
Net Block	11.56	12.17	17.46	15.79	14.96
Furniture & Fixtures					
Gross Block	61.52	57.23	47.87	13.01	12.45
Less: Accumulated Depreciation	33.59	24.11	14.49	2.03	2.91
Net Block	27.93	33.11	33.38	10.97	9.54



Vehicles					
Gross Block	92.70	89.16	73.19	32.39	37.81
Less: Accumulated Depreciation	50.29	31.34	20.07	7.52	9.55
Net Block	42.42	57.82	53.12	24.87	28.76
Computers					
Gross Block	44.92	35.24	24.08	11.25	8.09
Less: Accumulated Depreciation	34.37	27.46	19.75	3.35	2.79
Net Block	10.55	7.78	4.33	7.90	5.30
Total Tangible Assets	655.98	661.14	387.53	356.15	139.9
Intangible Assets	0.60	-	•	-	

## $ANNEXURE-I.12: Restated\ Standalone\ Statement\ of\ Long\ Term\ Loans\ and\ Advances$

(Rs. In Lakhs)

Particulars	As at 31st March						
rarticulars	2017	2016	2015	2014	2013		
(Unsecured considered good)							
Security Deposits	25.38	99.84	49.43	57.02	26.93		
Grand Total	25.38	99.84	49.43	57.02	26.93		

## ANNEXURE - I.13: Restated Standalone Statement of Other Non Current Assets

(Rs. In Lakhs)

Particulars	As at 31st March					
ratuculais	2017 2016 2015 20	2014	2013			
Retention and performance guarantee money (retained by customers receivable after one year)	675.10	-	-	-	-	
Grand Total	675.10	-	-	-	-	

## **ANNEXURE - I.14: Restated Standalone Statement of Inventories**

Particulars	As at 31st March					
1 at ticulars	2017	2016	2015	2014	2013	
(at cost or net realisable value, whichever is lower)						
Material	763.24	894.86	355.47	413.30	174.84	
Work-in-progress	79.03	100.87	65.62	52.98	27.31	
Finished goods	382.25	299.55	371.32	184.74	219.37	
Grand Total	1,224.53	1,295.28	792.41	651.02	421.53	



ANNEXURE - I.15: Restated Standalone Statement of Trade Receivables

Particulars	As at 31st March					
rarticulars	2017	2016	2015	2014	2013	
Trade Receivables :						
Outstanding for a period less than six months from the date they are due for payment						
Unsecured, Considered Good	2,270.63	1,617.06	1,072.46	656.93	685.87	
Outstanding for a period exceeding six months from the date they are due for payment						
Unsecured, Considered Good	454.80	205.77	680.30	72.88	59.08	
Unsecured, Considered Doubtful (Suit Filed)	21.70	-	-	-	-	
Less: Provision for Doubtful Debts	21.70	1	-	-	-	
Grand Total	2,725.42	1,822.83	1,752.76	729.80	744.95	

<sup>\*</sup> The Company has filed suit for recovery against a customer in Rohini district court, Delhi.

Out of the above amounts outstanding from promoters/promoter group/relative of directors are as follows:

(Rs. In Lakhs)

Particulars	As at 31st March						
r at ucuiars	2017	2016	2015	2014	2013		
From Promoters/Directors/Relatives	1	1	1	1	1		
From Group Entities	-	-	45.03	-	3.89		
TOTAL	•	-	•	-			

## ANNEXURE - I.16: Restated Standalone Statement of Cash and Cash Equivalents

Particulars	As at 31st March					
	2017	2016	2015	2014	2013	
Cash in hand	10.29	5.61	18.18	18.01	5.81	
Balances with Banks:						
-In Current Accounts	11.25	4.59	10.98	1.01	55.65	
Other Bank Balances:						
-Term Deposit Receipts (pledged with	396.38	174.40	158.23	82.98	71.47	
banks against Bank Guarantee/ LC)						
Grand Total	417.93	184.60	187.39	102.01	132.93	



ANNEXURE - I.17: Restated Standalone Statement of Short Term Loans and Advances

Dauticulaus	As at 31st March						
Particulars	2017	2016	2015	2014	2013		
Advance to Suppliers	143.30	295.80	-	-	-		
Advances to others	-	-	0.19	0.91	1.83		
Balances with Revenue Authorities :							
Excise Duty	-	-	20.23	15.66	10.67		
VAT	-	-	40.92	41.24	42.98		
Income Tax	23.42	3.27	0.27	0.30	0.31		
TDS	-	-	0.06	-	-		
Exports Incentive	-	-	0.21	1.02	6.65		
Prepaid expenses	26.83	30.19	0.85	-	0.98		
Legal Dispute	-	-	-	22.31	34.76		
Advances to Related Parties :	-	-	-	-	-		
MAT Credit Entitlement	-	-	0.26	7.98	19.98		
Grand Total	193.56	329.26	63.00	89.41	118.16		

## **ANNEXURE - II.1: Restated Standalone Statement of Revenue from Operations**

(Rs. In Lakhs)

Particulars		For The Year Ended March 31,						
	2017	2016	2015	2014	2013			
Sale of Products (Gross):								
(a) Domestic Sales	7,874.01	4,460.65	3,082.21	3,414.82	2,175.45			
(b) Export Sales	131.36	224.16	94.83	90.86	436.73			
Other Operating Income	173.90	485.15	38.33	38.82	27.88			
Revenue from operations (gross)	8,179.27	5,169.96	3,215.37	3,544.51	2,640.06			

## **ANNEXURE - II.1.1: Details of other Operating Income**

(Rs. In Lakhs)

					(Its. III Lakiis)		
Particulars	For The Year Ended March 31,						
	2017	2016	2015	2014	2013		
(a) Installation & Service Charges	173.01	477.74	23.04	20.39	14.00		
(b) Export Incentives	0.89	7.41	15.29	18.43	13.81		
(c) Job Work Charges	-	-	-	-	0.07		
(e) Other Charges	-	1	1	1	ı		
Total	173.90	485.15	38.33	38.82	27.88		

 $\label{eq:annex} \textbf{ANNEXURE-II.2: Restated Standalone Statement of Other Income}$ 

Particulars	For The Year Ended March 31,						
raruculars	2017	2016	2015	2014	2013		
Interest on Fixed Deposit Receipts	16.85	11.64	8.92	7.22	5.85		
Profit (Loss) on Forex Difference	-	-	-	-	1.86		
Profit (Loss) on Sale of Fixed Assets	-	3.01	-	-	0.56		



Rental Income	3.00	1.13	1.06	0.97	0.94
Rebate & Discount	104.13	10.21	32.67	15.67	21.92
Insurance Claim	-	2.32	-	0.05	0.19
Liabilities Written Back	97.93	-	-	-	-
Misc Income	2.95	11.95	4.00	0.09	5.86
Grand Total	224.86	40.25	46.66	24.00	37.18

ANNEXURE - II.3: Restated Standalone Statement Of Cost Of Materials Consumed

Particulars		For The Year Ended March 31,							
raruculars	2017	2016	2015	2014	2013				
<b>Material Consumed</b>									
Inventory at the beginning of	894.86	355.47	413.29	174.84	147.37				
the year									
Add: Purchase	5,669.94	3,954.16	2,273.22	2,616.68	1,815.79				
Less: Transfer to Fixed Asset	-	-	-	-	3.77				
Less: Transfer to Material									
Consumed	7.45		3.17	0.47	1.48				
Less: inventory at the end of	763.24	894.86	355.47	413.30	174.84				
the year									
Grand Total	5,794.11	3,414.76	2,327.88	2,377.76	1,783.07				

## ANNEXURE - II.4: Restated Standalone Statement Of Manufacturing And Operating Costs

(Rs. In Lakhs)

Particulars	For The Year Ended March 31,							
Faruculars	2017	2016	2015	2014	2013			
Consumables	9.62	1.66	67.21	4.14	17.20			
Power & Fuel	13.19	10.73	10.32	9.73	7.99			
Import Expenses/ Custom Duty	-	83.11	38.08	19.59	31.62			
Job Work charges	20.60	27.40	17.45	32.64	20.54			
Freight & Cartage	12.62	3.93	23.51	14.44	9.09			
Other Direct Expenses	-	400.15	-	-	-			
Repairs & Installation	163.30							
Expenses		-	-	-	-			
Grand Total	219.32	526.99	156.57	80.53	86.44			

 $ANNEXURE-II.5: Restated\ Standalone\ Statement\ of\ Changes\ in\ Inventories\ of\ Finished\ Goods\ ,\ WIP\ and\ Others$ 

Particulars	For The Year Ended March 31,						
raruculars	2017	2016	2015	2014	2013		
Opening Stock							
Work in progress	100.87	65.62	52.97	27.31	8.82		
Finished Goods	299.55	371.32	184.75	219.37	331.34		
Scrap	-	-	-	-	-		
Total (a)	400.41	436.94	237.73	246.68	340.16		



Closing Stock					
Work in progress	79.03	100.87	65.62	52.98	27.31
Finished Goods	382.25	299.55	371.32	184.74	219.37
Scrap	-	-	-	-	-
Total (b)	461.29	400.41	436.94	237.72	246.68
Grand Total	(60.87)	36.52	(199.21)	8.96	93.48

ANNEXURE – II.6: Restated Standalone Statement of Employee benefit expense

Particulars	For The Year Ended March 31,						
raruculars	2017	2016	2015	2014	2013		
Salary & Wages	543.13	292.47	262.46	304.58	252.11		
Directors Remuneration	81.12	36.00	39.64	31.00	24.00		
Staff & worker Welfare	22.21	10.06	8.25	9.54	7.79		
Grand Total	646.47	338.53	310.35	345.12	283.90		

## ANNEXURE - II.7: Restated Standalone Statement of Finance costs

(Rs. In Lakhs)

Particulars	For The Year Ended March 31,					
rarticulars	2017	2016	2015	2014	2013	
Bank Interest	189.6	169.02	161.37	117.21	80.88	
Bank Charges	41.62	32.56	35.97	22.1	15.88	
Profit/Loss on Forex Difference	-29.5	51.13	-8.81	21.79	-	
Interest to Others	1	-	0.38	0.01	0.02	
Grand Total	201.72	252.72	188.91	161.11	96.78	

## **ANNEXURE – II.8: Restated Standalone Statement of Other Expenses**

Particulars	For The Year Ended March 31,					
rarticulars	2017	2016	2015	2014	2013	
Auditor's Remuneration	2.3	0.3	0.3	0.3	0.3	
Advertisement and Business Promotion Expenses	12.59	438.76	42.64	19.46	11.15	
Bad Debts Written off	-	-	4.63	11.65	21.7	
Commission	0.73	1.26	0.31	2.67	3.86	
Conveyance & Travelling Expenses	42.62	39.33	50.55	45.29	45.01	
Freight & Cartage	105.49	28.68	24.32	20.7	23.55	
General Expenses	46.8	41.03	24.14	14.31	6.06	
Insurance	5.36	3.24	2.12	2.5	1.99	
Installation Charges	-	30.74	22.6	82.86	26.28	
Legal & Professional Charges	19.36	11.11	8.09	17.45	12.86	
Loss on sale of fixed assets	0.57	-	1.45	0.06	0.17	
Packing Material	-	-	0.04	0.04	0.84	
Postage & Telephone	18	10.06	9.56	9.55	7.93	
Printing & Stationery	2.79	2.65	2.44	3.72	4.17	
Rebate & Discount	4.74	51.72	2.64	-1.48	0.81	



Rent, Rates & Taxes	32.31	21.18	23.29	18.5	20.15
Repair & Maintenances	10.27	31.65	10.77	5.53	8.45
R & D Expenses	-	-	6.2	3.86	0.01
Software Implementation Charges	-	-	-	2.34	1.71
Indirect Taxes Paid	52.89	36.86	15.97	14.39	8.14
Warranty Expenses	315.52	-	-	-	-
Grand Total	672.33	748.57	252.05	273.72	205.14

ANNEXURE - II.9: Restated Standalone Statement of Exceptional Items

Particulars	For The Year Ended March 31,				
	2017	2016	2015	2014	2013
Long Term Capital Loss/(Gain)	-	-	-	-	-
Advances Written off	-	-	-	-	-
Short Term Capital Loss/(Gain)	-	-	-	-	-
Grand Total	-	-	-	-	-

#### ANNEXURE - IV

Basis of Preparation and Significant Accounting Policies and Practices of the Restated Standalone Financial Statements for the years ended 31<sup>st</sup> March 2017, 2016, 2015, 2014, and 2013.

#### 1) Company Overview

The Company is engaged in manufacturing and trading of inverters, LED products & solar products.

## 2) Basis of Preparation of Financial Statement

- 1. The Restated Standalone Financial Statements of Assets and Liabilities of the Company as at 31st March 2017, 2016, 2015, 2014 and 2013 and the related Restated Standalone Statement of Profit and Loss and Cash Flows for the year ended on 31st March 2017, 2016, 2015, 2014 and 2013 (collectively referred to as "Restated Standalone Financial Information") have been prepared specifically for the purpose of inclusion in the Draft Prospectus Prospectus to be filed by the Company with the Stock Exchange / Securities and Exchange Board of India (SEBI) / Registrar of Companies (ROC) in connection with the proposed Initial Public Offering (hereinafter referred to as 'IPO').
- 2. The Restated Standalone Financial Information has been prepared by applying necessary adjustments to:
  - a. the Standalone Financial Statements ('financial Statement') of the Company for the years ended 31st March 2017, 2016, 2015, 2014 and 2013, prepared and presented under the historical cost convention, except for certain financial instruments which are measured at fair value, using the accrual system of accounting in accordance with the generally accepted accounting principles in India ('Indian GAAP'), the provisions of the Companies Act, 1956 ( up to 31st March 2014), and notified sections, schedules and rules of the Comp[anise Act, 2013 (with the effect from 1st April 2014), including the Accounting Standards as prescribed by the Companies (Accounting Standards) Rules, 2006 as per the Section 211(3C) of the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013, ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014), to the extent applicable and in the manner so required, and;



3. With effect from 1<sup>st</sup> April 2014, Schedule III notified under the Act, has become applicable to the company for the preparation and presentation of its financial statements. Accordingly, previous year's figures have been regrouped/reclassified wherever applicable. Appropriate reclassification/regrouping have been made in the Restated Standalone Financial information wherever required, to corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the presentation and recognition as per the audited financial statements of the Company and the requirement of SEBI Regulations. The financial statements are prepared in Indian rupees round off to the nearest Lakh.

#### 3) Significant Accounting Policies

## 1. Operating Cycle

Operating cycle is the time between the acquisition of assets for processing and their realization in cash or cash equivalent.

## 2. Revenue Recognition

Revenue (Income) is recognized on accrual basis when no significant uncertainty as to measurability or collect ability exists. Export Incentives under various schemes are recognized as income. Revenues are reported net of discounts.

Interest income is recognized on time proportion basis taking into account the amount outstanding and the rate applicable.

#### 3. Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities on the date of the financial statements and the results of operations during the reporting periods. Although these estimates are based upon management's best knowledge of current events and actions, actual results could differ from those estimates and revisions, if any, are recognized in the current and future periods.

#### 4. Fixed Assets

Fixed Assets are stated at cost net of duty credit availed less accumulated depreciation and impairments, if any. The cost includes cost of acquisition/construction, installation and preoperative expenditure including trial run expenses (net of revenue) and borrowing costs incurred during pre-operation period. Expenses incurred on capital assets are carried forward as capital work in progress at cost till the same are ready for use.

#### 5. Depreciation

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less its estimated residual value. Depreciation on tangible fixed assets have been provided on the straight-line method as per the useful life prescribed in Schedule II to the Companies Act, 2013 effective from 1st April 2014 and depreciation on tangible fixed assets upto 31st March 2014 was provided at the rates and manner prescribed in schedule in Schedule XIV of the Companies Act, 1956.

Asset	Useful Life
Building	60 Years
Plant & Machinery	15 Years
Electrical Equipment	10 Years
Furniture & Fixture	10 Years
Computer Hardware	3 Years
Office Equipment	5 Years
Motor Cycle	10 Years



Motor Vehicle	8 Years
1.10tol ( Cinete	0 1 0413

#### 6. Investments

Long-term investments are stated at cost, less provision for other than temporary diminution in value.

#### 7. Taxation

Current income tax expense comprises taxes on income from operations in India and in foreign jurisdictions. Income tax payable in India is determined in accordance with the provisions of the Income Tax Act, 1961. Tax expense relating to foreign operations is determined in accordance with tax laws applicable in countries where such operations are domiciled.

Minimum Alternative Tax (MAT) paid in accordance with the tax laws in India, which gives rise to future economic benefits in the form of adjustment of future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax after the tax holiday period. Accordingly, MAT is recognized as an asset in the balance sheet when the asset can be measured reliably and it is probable that the future economic benefit associated with the asset will fructify. Deferred tax expenses or benefit is recognized on timing differences beings the difference between taxable income and accounting income tax originate in one period and is likely to reverse in one or more subsequent periods. Deferred tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date.

In the event of unabsorbed depreciation and carry forward of losses, deferred tax assets are recognized only to the extent that there is virtual certainty that sufficient future taxable income will be available to release such assets. In other situations, deferred tax assets are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available to realize these assets.

Advance taxes and provisions for current income taxes are presented in the balance sheet after offsetting advance taxes paid and income tax provisions arising in the same tax jurisdiction for relevant taxpaying units and where the Company is able to and intends to settle the asset and liability on a net basis.

The Company offsets deferred tax assets and deferred tax liabilities if it has a legally enforceable right and these relate to taxes on income levied by the same governing taxation laws.

## 8. Borrowing Cost

As per Accounting Standard -16, borrowing cost attributable to the acquisition of fixed assets is capitalized as part of the cost of fixed assets till the date it is put to use. Other borrowing cost is recognized as expenditure in the period in which they are accrued.

#### 9. Impairment of Assets

At each balance sheet date, the management reviews the carrying amounts of its assets included in each case generating unit to determine whether there is any indication that those assets were impaired. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of impairment loss. Recoverable amount is the higher of an asset's net selling price and value in use. In assessing value in use, the estimated future cash flows expected from the continuing use of the asset and from its disposal are discounted to their present value using a pre-tax discount rate that reflects the current market assessments of time value of money and the risks specific to the asset.

Reversal of impairment loss is recognized immediately as income in the statement of profit and loss.



#### 10. Earnings per share

The company reports basic and diluted earnings per share (EPS) in accordance with the Accounting Standard 20(AS-20) issued by the Institute of Chartered Accountants of India. The basic EPS is computed by dividing the net profit or loss for the year by weighted average number of equity shares outstanding, during the accounting period. Diluted earnings per equity share are computed by using the weighted average number of equity shares and dilutive potential equity shares outstanding during the period.

#### 11. Foreign currency transactions

Transactions denominated in foreign currency are recorded at the exchange rate prevailing on the date of the transaction.

Assets and liabilities denominated in foreign currency are converted at the exchange rates prevailing as at the balance sheet date. Exchange differences other than those relating to acquisition of fixed assets are recognized in the statement of profit and loss. Exchange differences relating to purchase of fixed assets are adjusted to the carrying cost of fixed assets

#### 12. Provisions, Contingent liabilities and Contingent assets

A provision is recognized when the Company has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet and adjusted to reflect the current best estimates. Contingent liabilities are not recognized in the financial statements. A contingent asset is neither recognized nor disclosed in the financial statements.

#### 13. Employees Benefits

- (i) Liabilities towards Gratuity is considered as the defined benefit scheme and is recognized on the basis of actuarial valuation on projected unit credit method at balance sheet date.
- (ii) The benefits in the form of contribution to Provident Fund and Employees State Insurance are considered as the defined contribution schemes and are recognized on the basis of amount paid or payable for the period during which services are rendered by the employees.

#### 14. Related Party Transactions

Disclosure is being made separately for all the transactions with related parties as specified under Accounting Standard 18, issued by the Institute Chartered Accountants of India.

#### 15. General

Prepaid expenses and prior period expenses /income up to Rs. 5,000/- in each case are charged to relevant heads of account of the current year.

## 16. Micro, Small & Medium Enterprises Development Act, 2006

The Company has received memorandum (as required to be filed by the suppliers with the notified authority under the Micro, Small and Medium Enterprises Development Act, 2006) claiming their status as Micro, Small and Medium Enterprises for the FY 2016-17 only. Consequently, the amount paid/payable to these parties during the year 31<sup>st</sup> March, 2016, 2015, 2014 and 2013 are not ascertainable. Consequently, as of now, it is neither possible for the Company to ascertain whether payment to such enterprises has been made within 45 days from the date of acceptance of supply of goods or services rendered by a supplier nor to give the relevant disclosures as required under the Act. This has been relied upon by the auditors.



# ANNEXURE – V: MATERIAL ADJUSTMENT TO THE RESTATED STANDALONE FINANCIAL STATEMENT

# 1. Material Regrouping

Appropriate adjustments have been made in the Restated Standalone Financial Statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

## 2. Material Adjustments

The Summary of results of restatement made in the Audited Standalone Financial Statements for the respective years and its impact on the profit/(loss) of the Company is as follows:

(Rs. In Lakhs)

Particulars	For The Year Ended March 31,							
raruculars	2017	2016	2015	2014	2013			
(A) Net Profits as per audited financial statements (A)	502.29	123.05	78.88	83.57	56.04			
Add/(Less): Adjustments on account of								
1. Provision for Doubtful Debts	-				(21.70)			
2. Prior Period Expenses/ Income	5.29	(8.74)	3.45	-	-			
3. Preliminary Exp Written Off	-	-	-	0.02	0.02			
Total Adjustments (B)	5.29	(8.74)	3.45	0.02	(21.67)			
Add/(less) : Tax Impact (C)	(1.75)	2.89	(1.12)	(0.01)	(0.01)			
Restated Profit/ (Loss) (A+B+C)	505.84	117.19	81.21	83.58	34.36			

#### 3. Notes on Material Adjustments pertaining to prior years

## a. Provision for Doubtful Debts

During the year ended March 31, 2017, the Company had filed suit for certain trade receivables which are no longer expected to be recoverable. For the purpose of this statement, such suit filed accounts has been written off and have been appropriately adjusted in the respective year/s to which they relate.

#### b. Prior Period Expense/ Income

Prior period expenses/ income have been adjusted to the year it which relate.

#### c. Preliminary Expense Written Off

Preliminary expenses written off in fy 12-13 and Fy 13-14 has been adjusted in the opening balance of reserve & surplus as on 01-04-2012



#### d. Current tax impact on adjustments/ Earlier year/s

The tax implications of the adjustments / restatement has been computed and adjusted in the respective year/s and in the audited opening balance figures in the net surplus in the statement of profit and loss for the year 2012-13 i.e. as at April 01, 2012 for impact upto March 31, 2012.

As per our Report of even date

For **RPMD & Associates** 

For and on behalf of Board of Directors

Chartered Accountants ICAI Firm Regn No: 005961C

Rahul JainRaman BhatiaSarika BhatiaPartnerManaging DirectorDirectorMem No: 518352DIN: 00153827DIN: 00155602

Aem No: 518352 DIN: 00153827 DIN: 00155602

Place: Delhi Kamlesh Kumar Thakur Pallavi Sahni

**Date: June 23, 2017** (Chief Financial Officer) (Company Secretary)

#### ANNEXURE - VI

Notes to the Restated Standalone Financial Statements for the years ended 31st March 2017, 2016, 2015, 2014 and 2013.

- 1. The Company is engaged in the manufacturing of Inverters, UPS and Servo Stabilizers, LED products & solar products apart from providing turnkey services for lighting and as such there is no reportable segment as per Accounting Standard (AS-17) dealing with the Segment Reporting.
- 2. Amount of deposits brought in by the promoters of the company or their relatives or by both, by way of unsecured loan in pursuance of stipulation of bank (secured lender) during these years is exempt from definition of Deposits under clause (xiii) of 2(C) specified under The Companies (Acceptance of deposits) Rules, 2014. Hence, the same is not treated as public deposits
- The Company has not provided for the employee benefits in the books of accounts as per requirement of mandatory Accounting Standard - 15 (Revised, 2005) 'Accounting for Employees Benefits' issued by Institute of Chartered Accountants of India.
- 4. The Company has created provision for warranty in the FY 16-17.
- The company has identified the enterprises which have been providing goods and services to the company and which qualify under the definition of Micro Small and Medium Enterprise Development Act, 2006 for the FY 2016-17.
- 6. In the opinion of the Board of Directors, the Current Assets, Loans & Advances are approximately of the value stated if realized in ordinary course of business. Provisions for known liabilities are made & not in excess of the amount reasonably necessary. Moreover, Balances of Unsecured Loans, Receivables, Loans & Advances and Current Liabilities are subject to confirmation, reconciliation and adjustments, if any
- 7. The figures of the previous year have been regrouped / recast wherever necessary so as to make them comparable with current year's figures. Figures have been rounded to nearest rupees



ANNEXURE - VII: RESTATED STANDALONE STATEMENT OF CONTINGENT LIABILITIES

(Rs. In Lakhs)

Particulars	As at 31st March						
r at ticulars	2017	2016	2015	2014	2013		
1. Bank Guarantee/LC Discounting for which FDR	549.63	511.49	518.17	387.10	427.69		
margin money has been given to the bank as Security							
2. Letter of Credit	-	535.27	648.79	-	-		
3. Demand out of Litigations	2.39	-	-	-	-		
4. Capital Commitment	-	115.43	-	-	-		
5. Income Tax Demand	5.74						
6. TDS Demand	0.61						
7. VAT Demand	15.15						
Total	573.52	1,162.19	1,166.96	387.10	427.69		

# ANNEXURE - VIII: RESTATED STANDALONE STATEMENT OF RELATED PARTY DISCLOSURES AS RESTATED

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

# A. List of Related Parties and Nature of Relationship:

Particulars	Name of Related Parties
1. Related Parties:	
	Service Solution
a) Entities in which directors or their	Bhatia Electronics
relatives are interested	Hertz and Pixelz
	Raman Bhatia HUF
	Raman Bhatia
h) W Maria a surrent Damanu ala	Sarika Bhatia
b) Key Management Personnels	Arun Handa
	Pankaj Malik
	Manohar Lal Bhatia
c) Relatives of Key Management	Rishabh Bhatia
Personnels	Vikas Bhatia
	Anjali Handa



# B. Transactions carried out with related parties referred to in (1) above, in ordinary course of business:

(Rs. In Lakhs)

N. 4 C.T. 4	N CD L ( ID ()		As	at March	`	in Lakiis)
<b>Nature of Transactions</b>	Name of Related Parties	2017	2016	2015	2014	2013
	Raman Bhatia	30.00	18.00	15.16	15.50	12.00
1. Directors	Sarika Bhatia	30.00	18.00	15.16	15.50	12.00
Remuneration	Arun Handa	10.62	1	9.32	-	-
	Pankaj Malik	10.50	-	-	-	-
2. Purchases of Goods	Service Solution	182.08	289.85	-	-	-
2. Purchases of Goods	Bhatia Electronics	162.89	55.02	-	-	-
3. Purchases of Services	Service Solution	-	-	-	3.73	1.48
5. Purchases of Services	Bhatia Electronics	-	-	-	6.93	-
4. Rent Income	Hertz and Pixelz	2.40	-	-	-	-
	Manohar Lal Bhatia	5.04	5.04	5.04	5.04	5.04
5. Salaries to Relatives	Rishabh Bhatia	3.15	-	-	-	-
5. Salaries to Relatives	Vikas Bhatia	6.23	5.33	4.79	4.47	3.85
	Anjali Handa	3.60	-	-	-	-
	Raman Bhatia	0.15	-	-	-	-
	Sarika Bhatia	0.19	1	-	-	-
6. Sale of Goods	Service Solution	18.07	1	-	7.11	55.30
	Bhatia Electronics	44.22	1	-	12.65	58.43
	Hertz and Pixelz	0.03	1	-	-	-
7. Business Promotion Expenses	Hertz and Pixelz	1.00	1	1	-	-
8. Security Deposit Received Back	Raman Bhatia HUF	1.29	-	-	-	-
9. Loan Received/	Raman Bhatia	-	62.43	-	-	-
Taken Back	Sarika Bhatia	-	45.51	-	-	-
10. Loan Given/ Paid	Raman Bhatia	-	62.43	8.00	-	-
Back	Sarika Bhatia	-	46.51	5.00	-	-

# C. Outstanding Balance as at the end of the year

(Rs. In Lakhs)

Nature of Transactions	Name of Related Parties	As at March 31						
Nature of Transactions	Name of Kelated Parties	2017	2016	2015	2014	2013		
	Raman Bhatia	1.09	-	-	-	-		
	Arun Handa	0.01	-	-	-	-		
1. Receivables	Vikas Bhatia	0.01		-	-	-		
	Service Solution	-	-	31.92	1	-		
	Bhatia Electronics	-	-	13.11	-	3.89		
	Raman Bhatia	1.14	1.07	1.26	-	-		
2. Payables	Sarika Bhatia	1.84	4.35	5.40	-	-		
2. Payables	Arun Handa	0.88	-	-	-	-		
	Manohar Lal Bhatia	0.36	0.34	-	-	-		



Rishabh Bhatia	0.34	-		-	-
Vikas Bhatia	0.31	0.48		-	-
Anjali Handa	0.42	-	-	-	-
Service Solution	50.80	2.38	-	-	-
Hertz and Pixelz	0.28	1	-	-	-

ANNEXURE - IX: RESTATED STANDALONE STATEMENT OF ACCOUNTING RATIOS

Particulars	As at 31st March							
raruculars	2017	2016	2015	2014	2013			
Restated PAT as per P& L Account (Rs. in Lakhs)	505.84	117.20	81.21	83.58	34.36			
Weighted Average Number of Equity Shares at the end of the Year (Note -2)	10,242,600	8,451,672	7,893,860	7,802,456	7,800,000			
Net Worth	1313.82	812.85	569.02	436.81	350.46			
<b>Earnings Per Share (with Bonus affect)</b>								
Basic (In Rupees) (Note 1.a)	4.94	1.39	1.03	1.07	0.44			
Diluted (In Rupees)* (Note 1.b)	4.94	1.39	1.03	1.07	0.44			
Return on Net Worth (%)	38.50	14.42	14.27	19.14	9.80			
Net Asset Value Per Share (Rs)	12.83	9.62	7.21	5.62	4.49			
Nominal Value per Equity share (Rs.)	10	10	10	10	10			

<sup>\*</sup> The Company does not have any diluted potential Equity Shares. Consequently the basic and diluted profit/earning per share of the company remain the same.

#### **Notes:**

- 1. The ratios have been calculated as below:
  - a. Basic Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Equity Shares outstanding during the six months/year.
  - b. Diluted Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the six months/year.
  - c. Restated Net Asset Value per equity share (Rs.) = Restated Net Worth as at the end of the six months/year/ Total Number of Equity Shares outstanding during the six months/year.
- Weighted Average Number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year muliplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion to total number of days during the year. Further, number of shares are after considering impact of the bonus shares in the ratio of 4 bonus share for 1 fully paid up equity share to the existing shareholders (Alloted on 15-05-2017), an issue without consideration, treating the said issue as if it had occurred prior to the beginning of the year 2012-13, the earliest period reported.



- 3. Earnings Per Share calculation are in accordance with Accounting Standard 20- Earnings Per Share, notified under the Companies (Accounting Standards) Rules 2006, as amended.
- 4. Net Worth = Equity Share Capital + Reserve and Surpluss (including surplus in the Statement of Profit & Loss)
- 5. The figures disclosed above are based on the Restated Standalone Financial Statements of the Company.

# ANNEXURE - X: RESTATED STANDALONE STATEMENT OF CAPITALISATION

(Rs. In Lakhs)

Sr. No	Particulars	Pre issue	Post issue
	Debts		
Α	Long Term Debt	748.59	748.59
В	Short Term Debt	1,153.62	1,153.62
С	Total Debt	1,902.21	1,902.21
	<b>Equity Shareholders Funds</b>		
	Equity Share Capital	1343.04	1831.04
	Reserves and Surplus	137.12	1161.92
D	Total Equity	1480.17	2992.97
Е	<b>Total Capitalisation</b>	3382.38	4895.18
	Long Term Debt/ Equity Ratio (A/D)	0.51	0.25
	Total Debt/ Equity Ratio (C/D)	1.29	0.64

# Notes:

Long Term Debt are borrowings other than short-term borrowings and also includes current maturities of long-term debt included in other current liabilities.

# ANNEXURE - XI : RESTATED STANDALONE STATEMENT OF TAX SHELTERS

(Rs. In Lakhs)

Sr.	Particulars	As at 31st March						
No	raruculars	2017	2016	2015	2014	2013		
A	Restated Profit before tax	760.82	185.48	119.65	123.47	58.78		
	Short Term Capital Gain at special rate	-	-	-	-	-		
	Normal Corporate Tax Rates (%)	33.06%	33.06%	32.45%	30.90%	30.90%		
	Short Term Capital Gain at special rate	-	-	-	-	-		
	MAT Tax Rates (%)	20.39%	20.39%	20.01%	20.01%	19.06%		
В	Tax thereon (including surcharge and education cess)							
	Tax on normal profits	251.53	61.32	38.82	38.15	18.16		
	Short Term Capital Gain at special rate	-	-	-	-	-		
	Total	251.53	61.32	38.82	38.15	18.16		
	Adjustments:							



C	Permanent Differences					
	Deduction allowed under Income Tax Act	5.08	8.28	(0.32)	3.16	(0.28)
	Exempt Income	-	-	-	-	-
	Disallowance of Expenses under the Income Tax Act	-	0.26	-	-	-
	<b>Total Permanent Differences</b>	5.08	8.53	(0.32)	3.16	(0.28)
D	Timing Differences					
	Difference between tax depreciation and book depreciation	(17.14)	(3.54)	10.74	(10.36)	(1.20)
	Difference due to expenses allowable/disallowable under Income Tax	0.57	(3.45)	-	(0.02)	21.67
	<b>Total Timing Differences</b>	(16.57)	(6.99)	10.74	(10.38)	20.47
E	Net Adjustments E= (B+D)	(11.49)	1.54	10.42	(7.22)	20.18
F	Tax expense/(saving) thereon	(3.80)	0.51	3.38	(2.23)	6.24
G	Total Income/(loss) (A+E)	749.33	187.03	130.07	116.25	78.96
	Taxable Income/ (Loss) as per MAT	760.82	185.48	119.65	123.47	58.78
I	Income Tax as per normal provision	247.73	61.83	42.20	35.92	24.40
J	Income Tax under Minimum Alternative Tax under Section 115 JB of the Income Tax Act	155.10	37.82	23.94	24.70	11.20
	Net Tax Expenses (Higher of I,J)	247.22	63.90	42.20	35.92	24.40
K	Adjustment for Interest on income tax	-	-	-	-	-
	Total Current Tax Expenses	247.22	63.90	42.20	35.92	24.40

# Note:

- 1. The aforesaid statement of tax shelters has been prepared as per the restated Summary statement of profits and losses of the Company. The permanent/timing differences have been computed considering the acknowledged copies of the income-tax return of the respective years stated above.
- 2. The figures for the period ended March 31, 2017 are based on the provisional computation of Total Income as certified by management.



# ANNEXURE - XII: RESTATED STANDALONE STATEMENT OF FINANCIAL INDEBTEDNESS

(Rs. In Lakhs)

			Facility	Key term	Outstanding	(XS III Luxiis)
Sr. No	Bank Name	Loan Amount	Rate of Interest (%)	Total Term (Months)	as on March 31, 2017	Security
1	United Bank of India	626	13.25%	One year subject to annual review	596.59	Hypothication of Stock & Debtors.  Collateral Security: Equitable Mortgage of Residential Property located at (1) F-48, 1st Floor, Sector-11, Rohini, Delhi-110085,  (2) F-49, 1st Floor, Sector-11, Rohini, Delhi-110085  (3) Plot No. 106-107, First Floor, Pocket-4 Sector- 25, Rohini, Delhi-110085  (4) House No. 160, Pocket-17, First Floor, Sector- 24, Rohini, Delhi-110085  (5) Plot No. 166, Pocket-14, Sector-24, Rohini, Delhi-110085
2	United Bank of India (BG & LC)	1150	-	One year subject to annual review	485.10	Hypothication of Raw Material, WIP & Finished Goods
3	Yes Bank Limited (BG & LC)	380	-	One year subject to annual review	64.52	Hypothication of Raw Material, WIP, Finished Goods & purchased out of CAPEX Buyer's Credit Facility and collaterally secured by residential & commercial property



# ANNEXURE - XIII: RESTATED STANDALONE STATEMENT OF DIVIDEND

(Rs. In Lakhs)

Particulars	As at March 31,						
r ai ucuiais	2017	2016	2015	2014	2013		
Share Capital							
Equity Share Capital	256.07	256.07	211.24	196.1	78		
Dividend on equity shares							
Dividend in %	NIL						
Interim Dividend							

As per our Report of even date

For and on behalf of Board of Directors

For **RPMD & Associates**Chartered Accountants

ICAI Firm Regn No: 005961C

Raman Bhatia Sarika Bhatia

Rahul Jain Managing Director Director

Partner DIN: 00153827 DIN: 00155602

Mem No: 518352

Kamlesh Kumar Thakur Pallavi Sahni

Place: Delhi (Chief Financial Officer) (Company Secretary)

Date: June 23, 2017



# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with our restated financial statements as of and for the years ended March 31,2017, 2016, 2015, and 2014 prepared in accordance with the Companies Act, 2013 and Companies Act, 1956 to the extent applicable and Indian GAAP and restated in accordance with the SEBI ICDR Regulations, including the schedules, annexure and notes thereto and the reports thereon, included in "Financial Statements" beginning on page 156 of this Draft Prospectus.

Indian GAAP differs in certain material respects from U.S. GAAP and IFRS. We have not attempted to quantify the impact of IFRS or U.S. GAAP on the financial data included in this Draft Prospectus, nor do we provide a reconciliation of our financial statements to those under U.S. GAAP or IFRS. Accordingly, the degree to which the Indian GAAP financial statements included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with the Companies Act, Indian GAAP and the SEBI ICDR Regulations.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those set forth in "Risk Factors" and "Forward-Looking Statements" beginning on pages 19 and 18 respectively, of this Draft Prospectus.

#### **BUSINESS OVERVIEW**

Our Company was incorporated as Servotech Power Systems Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated September 24, 2004 in Delhi. Subsequently, the name of our Company was changed to Servotech Power Systems Limited pursuant to shareholder's resolution dated April 29, 2017 and vide fresh certificate of incorporation dated May 24, 2017.

Initially, our Company was manufacturing Inverters, UPS and Servo Stabilizers under the brand name "SERVOTECH" and further started production of LED products in the year 2011. We are selling LED products under the brand "SAARA". Our Company has also been providing turnkey services which involves supply, installation, commissioning, testing and comprehensive maintenance of LED products of upto 5 years. Our company ventured into manufacturing of LED lights and Solar products with the prime idea of manufacturing clean and green products to support our eco system

# SIGNIFICANT DEVELOPMENTS SUBSEQUENT TO THE LAST FINANCIAL YEAR

In the opinion of the Board of Directors of our Company, there have not arisen, since the date of the last financial statements disclosed in this Draft Prospectus, any significant developments or any circumstance that materially or adversely affect or are likely to affect the profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months except as follows: -

- 1. The Authorized Capital of Rs. 3,50,00,000/- (Rupees Three Crore fifty lakhs only) consisting of 35,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 19,00,00,000/- (Rupees Nineteen Crore only) consisting of 190,00,000 Equity Shares of face value of Rs. 10/- each on May 13, 2017
- 2. Allotment of 102,42,600 Equity Shares of Rs. 10 each as bonus shares in the ratio 4:1 on May 15, 2017.
- 3. Allotment of 6,27,179 Equity Shares of Rs. 10 each at a premium of Rs. 21/- per share on Private Placement basis on June 02, 2017.
- 4. The Company was converted into Public Limited Company vide fresh Certificate of Incorporation dated May 24, 2017 issued by Registrar of Companies, NCT of Delhi & Haryana.



5. The Issue has been authorized pursuant to a resolution of our Board dated June 02, 2017 and by Special Resolution passed under Section 62 (1) (c) of the Companies Act, 2013 at an Extra Ordinary General Meeting of our shareholders held on June 06, 2017.

# SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factor" beginning on page 19 of this Draft Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- Fluctuation in price of Material/Traded goods.
- Technology upgradation
- Company's results of operations and financial performance.
- Performance of Company's competitors.
- Changes, if any, in the regulations / regulatory framework / economic policies in India and / or in foreign countries, which affect national & international finance.

# DISCUSSION ON RESULT OF OPERATION

The following discussion on results of operations should be read in conjunction with the audited financial results of our Company for years ended March 31, 2017, 2016, 2015 and 2014.

## Overview of Revenue & Expenditure

## Revenues

Our Company's revenue is primarily generated from sale of invertors, LED Lights, solar energy products manufactured by us as also trading of related electronic products:-

(Rs. In Lakhs)

Particulars	As at March 31					
r at ucuiats	2017	2016	2015	2014	2013	
Income						
Revenue from Operations	8096.09	5130.76	3171.70	3371.85	2597.07	
Increase/Decrease in %	57.80	61.77	(5.94)	NA	NA	
Other Income	224.86	40.25	46.66	24.00	37.18	
Increase/Decrease in %	458.68	(13.73)	94.39	NA	NA	
<b>Total Revenue</b>	8320.95	5171.01	3218.36	3395.85	2634.25	

The following is the Income mix in terms of value of total income of our Company for different services.

(Rs. In Lakhs)

Particulars	As at March 31					
Faruculars	2017	2016	2015	2014	2013	
Revenue from Operation						
<b>Gross Sale of Products</b>						
(a) Domestic Sales	7874.01	4460.65	3082.21	3414.82	2,175.45	
(b) Export Sales	131.36	224.16	94.83	90.86	436.73	
Less: Excise Duty	83.18	39.21	43.66	172.66	43.00	
Net Sale of Products	7922.19	4645.60	3133.37	3333.03	2569.19	
Other Operating Revenue	173.90	485.15	38.33	38.82	27.88	



<b>Total Revenue from Operation</b>	8096.09 5130.70	6 3171.70 3371.85	2597.07	
-------------------------------------	-----------------	-------------------	---------	--

The following is the Income mix in terms of percentage of total income of our Company for different services.

Particulars	As at March 31				
raruculars	2017	2016	2015	2014	2013
Revenue from Operation					
Sale of Products					
(a) Domestic Sales	97.26%	86.94%	97.18%	101.27%	83.77%
(b) Export Sales	1.62%	4.37%	2.99%	2.69%	16.82%
Less: Excise Duty	1.03%	0.76%	1.38%	5.12%	1.66%
Net Sale of Products	97.85%	90.54%	98.79%	98.85%	98.93%
Other Operating Revenue	2.15%	9.46%	1.21%	1.15%	1.07%
<b>Total Revenue from Operation</b>	100.00%	100.00%	100.00%	100.00%	100.00%

# Other Income

Other income consists of Interest income.

(Rs. In Lakhs)

Particulars		A	s at March	31	
Faruculars	2017	2016	2015	2014	2013
Interest on Fixed Deposit Receipts	16.85	11.64	8.92	7.22	5.85
Profit (Loss) on Forex Difference	-	-	-	-	1.86
Profit (Loss) on Sale of Fixed Assets	-	3.01	-	-	0.56
Rental Income	3.00	1.13	1.06	0.97	0.94
Rebate & Discount	104.13	10.21	32.67	15.67	21.92
Insurance Claim	-	2.32	-	0.05	0.19
Liabilities Written Back	97.93	-	-	-	
Misc Income	2.95	11.95	4.00	0.09	5.86
Total Other Income	224.86	40.25	46.66	24.00	37.18

The following is mix in terms of percentage of other income of our Company for other incomes:

Dautianlana	As at March 31		As at March 31		
Particulars Particulars	2017	2016	2015	2014	2013
Interest on Fixed Deposit Receipts	7.49%	28.92%	19.13%	30.08%	15.72%
Profit (Loss) on Forex Difference	0.00%	0.00%	0.00%	0.00%	5.01%
Profit (Loss) on Sale of Fixed Assets	0.00%	7.47%	0.00%	0.00%	1.51%
Rental Income	1.33%	2.80%	2.27%	4.04%	2.52%
Rebate & Discount	46.31%	25.36%	70.03%	65.29%	58.95%
Insurance Claim	0.00%	5.76%	0.00%	0.20%	0.52%



Liabilities Written Back	43.55%	0.00%	0.00%	0.00%	0.00%
Misc Income	1.31%	29.69%	8.57%	0.39%	15.76%
Total Other Income	100.00%	100.00%	100.00%	100.00%	100.00%

#### Trade Receivables

The following table presents the details of our Company's trade receivables:

Particulars	As at March 31					
rarucuiars	2017	2016	2015	2014	2013	
Unsecured and Considered Good						
Outstanding for a period not exceeding six months	2,270.63	1,617.06	1,072.46	656.93	685.87	
As a % of total Trade receivables	83.31%	88.71%	61.19%	90.01%	92.07%	
Outstanding for a period exceeding six months	454.80	205.77	680.30	72.88	59.08	
As a % of total Trade receivables	16.69	11.29	38.81	9.99	7.93	
Unsecured and Considered Doubtful	21.70	0.00	0.00	0.00	0.00	
As a % of total Trade receivables	0.80%	0.00%	0.00%	0.00%	0.00%	
Less: Provision for doubtful debts	21.70	0.00	0.00	0.00	0.00	
As a % of total Trade receivables	0.80%	0.00%	0.00%	0.00%	0.00%	
Total Trade receivables	2725.43	1822.83	1752.76	729.80	744.95	
Avg. Trade receivables	2274.13	1787.79	1241.28	NA	372.47	
Trade receivables Turnover Ratio	2.97	2.81	1.81	4.62	3.49	
Average Collection Period (in days)	122.87	129.68	201.71	79.00	104.70	

## **Expenditure**

Our Company's operating expenditure consists of following:

 Cost of Materials Consumed and Change in Inventories, Manufacturing & Operating Expenses, Employees benefit expenses, Finance Cost, Depreciation & Amortization Expenses and Other Expenses.

# RESULTS OF OPERATIONS

## **Statement of profits and losses**

The following table sets forth, for the fiscal years indicated, certain items derived from our Company's audited restated financial statements, in each case stated in absolute terms and as a percentage of total sales and/or total revenue.

(Rs. In Lakhs)

Particulars	For The Year Ended March 31,					
raruculars	2017	2016	2015	2014	2013	
INCOME						
Revenue from Operations						
Revenue	8096.09	5130.76	3171.70	3371.85	2597.07	
Increase/Decrease in %	57.80	61.77	-5.94	29.83	NA	
Other Income	224.86	40.25	46.66	24.00	37.18	
Increase/Decrease in %	458.68	-13.73	94.39	-35.45	NA	



Total Revenue	8320.95	5171.01	3218.36	3395.85	2634.25
EXPENDITURE					
Cost of Materials Consumed including change in					
Inventories	5733.24	3451.29	2128.67	2386.72	1876.54
As a % of Total Revenue	68.90	66.74	66.14	70.28	71.24
Manufacturing Expense	219.32	526.99	156.57	80.53	86.44
As a % of Total Revenue	2.64	10.19	4.87	2.37	3.28
Employee Benefits Expense	646.47	338.53	310.35	345.12	283.90
As a % of Total Revenue	7.77	6.55	9.64	10.16	10.78
Finance Cost	201.72	252.72	188.91	161.11	96.78
As a % of Total Revenue	2.42	4.89	5.87	4.74	3.67
Depreciation and Amortisation Expenses	87.04	67.58	62.16	25.18	26.67
As a % of Total Revenue	1.05	1.31	1.93	0.74	1.01
Other Expenses	672.33	348.42	252.05	273.72	205.14
As a % of Total Revenue	8.08	6.74	7.83	8.06	7.79
Total Expenditure	7560.13	4985.52	3098.71	3272.38	2575.47
As a % of Total Revenue	90.86	96.41	96.28	96.36	97.77
Profit Before Exceptional & Extraordinary items and tax	760.82	185.48	119.65	123.47	58.78
As a % of Total Revenue	9.14	3.59	3.72	3.64	2.23
Exceptional Items	0.00	0.00	0.00	0.00	0.00
As a % of Total Revenue	0.00	0.00	0.00	0.00	0.00
Extraordinary Items	0.00	0.00	0.00	0.00	0.00
As a % of Total Revenue	0.00	0.00	0.00	0.00	0.00
Profit before tax	760.82	185.48	119.65	123.47	58.78
PBT Margin	9.14%	3.59%	3.72%	3.64%	2.23%
Tax expense:					
(i) Current tax	249.50	63.90	42.20	36.71	24.41
(ii) Deferred Tax Liability/(Assets)	5.48	4.38	-3.77	3.18	0.01
Total	254.98	68.29	38.43	39.89	24.42
As a % of Total Revenue	3.06%	1.32%	1.19%	1.17%	0.93%
Profit for the year	505.84	117.19	81.21	83.58	34.36
PAT Margin	6.08%	2.27%	2.52%	2.46%	1.30%
Cash Profit	592.88	184.77	143.37	108.76	61.03
Cash Profit Margin	7.13%	3.57%	4.45%	3.20%	2.32%

FISCAL YEAR ENDED MARCH 31, 2017 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2016

# **Total Revenue**

Total revenue increased by Rs. 3149.95 Lakhs and 60.92% from Rs. 5171.01 lakhs in the fiscal year ended March 31, 2016 to Rs. 8320.95 lakhs in the fiscal year ended March 31, 2017. The revenue has increased due to increase in manufacturing sale on account of robust orders as also increase in Other Income.



#### **Total Expenditure**

Total Expenditure increased by Rs. 2574.61 Lakhs and 51.64%, from Rs. 4985.52 Lakhs in the fiscal year ended March 31, 2016 to Rs. 7560.13 Lakhs in the fiscal year ended March 31, 2017. Overall expenditure has increased mainly due to increase in our cost of material consumed commensurate to increase in sale as also employee costs. Our margins have improved due to economies of scale.

## Cost of Materials consumed including Change in Inventories

The Cost of Materials consumed including Change in Inventories in terms of value and percentage increased by Rs. 2281.96 Lakhs and 66.12%, from Rs. 3451.29 Lakhs in the fiscal year ended March 31, 2016 to Rs. 5733.24Lakhs in the fiscal year ended March 31, 2017. The Cost of material consumed has increased commensurate to the increase in volumes & prices also

#### **Manufacturing Expense**

Manufacturing Expenses decreased by Rs. 307.67 Lakhs and 58.38%, from Rs. 526.99 Lakhs in the fiscal year ended March 31, 2016 to Rs. 219.32 Lakhs in the fiscal year ended March 31, 2017. Manufacturing Expenses have increased mainly due to increase in power & fuel expenses and repair & installation expenses.

#### **Employee Benefit Expenses**

Employee Benefit Expenses in terms of value and percentage increased by Rs. 336.02 Lakhs and 99.26% from Rs. 338.53 Lakhs in the fiscal year ended March 31, 2016 to Rs. 674.55Lakhs in the fiscal year ended March 31, 2017. Overall employee cost has increased due to increase in no. of employees, general increment in salary and provision for gratuity & leave encashment.

#### **Finance Costs**

Finance Costs in terms of value and percentage decreased by Rs. 51.00 Lakhs and 20.18% from Rs. 252.72 Lakhs in the fiscal year ended March 31, 2016 to Rs. 201.72 Lakhs in the fiscal year ended March 31, 2017. Finance Costs has decreased overall due to profit on foreign exchange realizations, otherwise there has been more out go towards interest and bank charges.

## **Depreciation & Amortization Expenses**

Depreciation in terms of value increased by Rs.19.46 Lakhs and 28.80% from Rs 67.58 Lakhs in the fiscal year ended March 31, 2016 to Rs. 87.04 Lakhs in the fiscal year ended March 31, 2017. Increase in depreciation is due to addition of plant machinery, building & vehicles.

#### Other Expenses

Other Expenses in terms of value and percentage increased by Rs. 323.91 Lakhs and 92.97% from Rs. 348.42 Lakhs in the fiscal year ended March 31, 2016 to Rs. 672.33 Lakhs in the fiscal year ended March 31, 2017. Other Expenses has decreased mainly due to decrease in advertisement & business promotion expenses.

#### Profit before exceptional & extraordinary items and Tax

Profit before exceptional & extraordinary items and Tax has increased by Rs. 575.34 Lakhs and 310.18% from Rs. 185.48 Lakhs in the fiscal year ended March 31, 2016 to Rs. 760.82 Lakhs in the fiscal year ended March 31, 2017. Profit before exceptional & extraordinary items and Tax has increased due to increase in revenue from manufacturing sales and better mobilization of resources leading to reduction in costs

## Net Profit after Tax and Extraordinary items

Net Profit has increased by Rs. 388.64 Lakhs and 331.61% from profit of Rs. 117.20 Lakhs in the fiscal year ended March 31, 2016 to profit of Rs. 505.84 Lakhs in the fiscal year ended March 31, 2017. Net profit has increased due to increase in revenues and lower expenses as aforesaid.



# FISCAL YEAR ENDED MARCH 31, 2016 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2015

#### **Total Revenue**

Total revenue increased by Rs. 1952.65 Lakhs and 60.67%, from Rs. 3218.36 Lakhs in the fiscal year ended March 31, 2015 to Rs. 5171.01 Lakhs in the fiscal year ended March 31, 2016. The revenue has increased due to increase in sale of both manufacturing & traded goods.

# **Total Expenditure**

Total Expenditure increased by Rs. 1886.81 Lakhs, and 60.89%, from Rs. 3098.71 Lakhs in the fiscal year ended March 31, 2015 to Rs. 4985.52 Lakhs in the fiscal year ended March 31, 2016. Overall expenditure has increased mainly due to increase in overall expenditure commensurate to increase in revenue.

# **Cost of Material Consumed Including Change in Inventories**

The Cost of material consumed in terms of value and percentage increased by Rs. 1322.62 Lakhs and 62.13%, from Rs. 2128.67 Lakhs in the fiscal year ended March 31, 2015 to Rs. 3451.29Lakhs in the fiscal year ended March 31, 2016. Overall cost of material consumed has increased mainly due to increase in manufacturing and trading activities.

#### **Manufacturing Expense**

Manufacturing Expenses increased by Rs. 370.42 Lakhs and 236.57%, from Rs. 156.57 Lakhs in the fiscal year ended March 31, 2015 to Rs. 526.99 Lakhs in the fiscal year ended March 31, 2016. Manufacturing Expense have increased mainly due to increase in direct expenses paid, consumption of consumables and freight & cartage.

#### **Employee Benefit Expenses**

Employee benefit expenses in terms of value and percentage increased by Rs. 28.18 Lakhs and 9.08% from Rs. 310.35 Lakhs in the fiscal year ended March 31, 2015 to Rs. 338.53 Lakhs in the fiscal year ended March 31, 2016. Overall employee cost has increased mainly due to increase in no. of employees and general increase in worker's salary.

## **Finance Costs**

Finance Costs in terms of value and percentage increased by Rs. 63.81 Lakhs and 33.78% from Rs. 188.91 Lakhs in the fiscal year ended March 31, 2015 to Rs. 252.72 Lakhs in the fiscal year ended March 31, 2016. Finance Costs has increased mainly due to increase in interest outgo on cash credit and on borrowings from others.

## **Depreciation & Amortization**

Depreciation in terms of value increased by 5.42 Lakhs and 8.72% from Rs 62.16 Lakhs in the fiscal year ended March 31, 2015 to Rs. 67.58 Lakhs in the fiscal year ended March 31, 2016. Increase in depreciation was due to additions to plant & machinery and boiler & change in depreciation rate as per Schedule II of Companies Act 2013.

## **Other Expenses**

Other Expenses in terms of value and percentage increased by Rs. 96.37 Lakhs and 38.23% from Rs. 252.05 Lakhs in the fiscal year ended March 31, 2015 to Rs. 348.42 Lakhs in the fiscal year ended March 31, 2016. Other Expenses has increased mainly due increase in advertisement and business promotion, general expenses, indirect taxes paid.

# Profit before exceptional & extraordinary items and Tax

Profit before exceptional & extraordinary items and Tax has increased by Rs. 65.84 Lakhs and 55.03% from Rs. 119.65 Lakhs in the fiscal year ended March 31, 2015 to Rs. 185.48 Lakhs in the fiscal year ended March 31, 2016. Profit before exceptional & extraordinary items and Tax has increased due to efficient realization of resources.



#### Net Profit after Tax and Extraordinary items

Net Profit has increased by Rs. 35.98 Lakhs and 44.31% from Rs. 81.21 Lakhs in the fiscal year ended March 31, 2015 to Rs. 117.20 Lakhs in the fiscal year ended March 31, 2016. Net profit has increased due to efficient realization of resources

# FISCAL YEAR ENDED MARCH 31, 2015 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2014

#### **Total Revenue**

Total revenue decreased by Rs. 177.49 Lakhs and 5.23%, from Rs. 3395.85 Lakhs in the fiscal year ended March 31, 2014 to Rs. 3218.36 Lakhs in the fiscal year ended March 31, 2015. The revenue has increased due to increase in sale of manufacturing products and traded goods.

#### **Total Expenditure**

Total Expenditure decreased by Rs. 173.67 Lakhs and 5.31%, from Rs. 3272.38 Lakhs in the fiscal year ended March 31, 2014 to Rs. 3098.71 Lakhs in the fiscal year ended March 31, 2015. Overall expenditure has increased mainly due to increase in our cost of material consumed and overall increase in expenditure in relation to increase in revenue.

#### **Cost of Materials Consumed Including Change in Inventories**

The Cost of Materials including Change in Inventories in terms of value and percentage decreased by Rs. 258.06 Lakhs and 10.81% from Rs. 2386.72 Lakhs in the fiscal year ended March 31, 2014 to Rs. 2128.67Lakhs in the fiscal year ended March 31, 2015. The Cost of material consumed has decreased due to reduced prices of material.

#### **Manufacturing Expense**

Manufacturing Expense increased by Rs. 76.04 Lakhs and 94.42%, from Rs. 80.53Lakhs in the fiscal year ended March 31, 2014 to Rs. 156.57Lakhs in the fiscal year ended March 31, 2015. Manufacturing Expense has increased mainly due to increase in consumables, import expenses and freight & cartage.

## **Employee Benefit Expenses**

Employee benefit expenses in terms of value and percentage decreased by Rs. 34.77 Lakhs and 10.07% from Rs. 345.12 Lakhs in the fiscal year ended March 31, 2014 to Rs. 310.35 Lakhs in the fiscal year ended March 31, 2015. Overall employee cost has decreased due to reduction in no. of employees.

#### **Finance Costs**

Finance Costs in terms of value and percentage increased by Rs. 27.80 Lakhs and 17.26% from Rs. 161.11 Lakhs in the fiscal year ended March 31, 2014 to Rs. 188.91 Lakhs in the fiscal year ended March 31, 2015. Finance Costs has increased mainly due to increase in payment of interest on cash credit and interest paid to others on borrowings for business purposes.

## **Depreciation & Amortization**

Depreciation & Amortization in terms of value increased by 36.98 Lakhs and 146.87% from Rs. 25.18 Lakhs in the fiscal year ended March 31, 2014 to Rs. 62.16 Lakh in the fiscal year ended March 31, 2015. Increase in depreciation is mainly due to addition of vehicles and other assets.

#### Other Expenses

Other Expenses in terms of value and percentage decreased by Rs. 21.66 Lakhs and 7.91% from Rs. 273.72 Lakhs in the fiscal year ended March 31, 2014 to Rs. 252.05 Lakhs in the fiscal year ended March 31, 2015. Other Expenses have decreased mainly due to decrease in installation charges & legal & professional charges.



#### Profit before Exceptional & Extraordinary items and Tax

Profit before exceptional & extraordinary items and tax has decreased by Rs. 3.82 Lakhs and 3.10% from Rs. 123.47 Lakhs in the fiscal year ended March 31, 2014 to Rs. 119.65 Lakhs in the fiscal year ended March 31, 2015. Profit before exceptional & extraordinary items and tax has decreased due to increase in overall expenses.

#### Net Profit after Tax and Extraordinary items

Net Profit has decreased by 2.37 Lakhs and 2.84% from Rs. 83.58 Lakhs in the fiscal year ended March 31, 2014 to Rs. 81.21 Lakhs in the fiscal year ended March 31, 2015. Net profit has decreased due to increase in overall expenses.

#### OTHER MATTERS

#### 1. Unusual or infrequent events or transactions

Except as described in this Draft Prospectus, during the periods under review there have been no transactions or events, which in our best judgment, would be considered unusual or infrequent.

# 2. Significant economic changes that materially affected or are likely to affect income from continuing operations

Other than as described in the section titled "Risk Factors" beginning on page 19 of this Draft Prospectus respectively, to our knowledge there are no known significant economic changes that materially affected or are likely to affect income from continuing operations.

# 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations

Other than as described in the section titled "Risk Factors beginning on page 19 of this Draft Prospectus respectively to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

#### 4. Future relationship between Costs and Income

Our Company's future costs and revenues will be determined by demand of our products, government policies and availability of material etc.

## 5. The extent to which material increases in net revenue are due to increase in sale of our products.

Increases in revenues are by and large linked to increases in volume of business activities carried out by the Company.

# 6. Total turnover of each major industry segment in which the issuer company operates.

The Company is operating in Lighting & Power back up industry. Relevant industry data, as available, has been included in the chapter titled "*Our Industry*" beginning on page 99 of this Draft Prospectus.

## 7. Status of any publicly announced new products or business segments

Our Company has not announced any new products and segment / scheme, other than through this Draft Prospectus.

# 8. The extent to which the business is seasonal

Our Company business is not seasonal in nature.

# 9. Any significant dependence on a single or few suppliers or customers.

Our business is not significantly dependent on any suppliers or customers.

# 10. Competitive Conditions

We face competition from existing and potential competitors which is common for any business. We have, over a period of time, developed certain competitive strengths which have been discussed in section titled "Our Business" on page 106 of this Draft Prospectus.



#### FINANCIAL INDEBTEDNESS

Our Company avails loans and bank facilities in the ordinary course of its business. As on date such loans are primarily for working capital requirements and for acquiring plant & machinery. Our Company is in the process of obtaining necessary consents required under relevant loan documentations for undertaking the Issue including for change in its capital structure, shareholding pattern and amendment to its constitutional documents.

Pursuant to a resolution dated June 06, 2017 passed by our shareholders, our Board has been authorized to borrow any sum or sums of monies for and on behalf of our Company, from time to time provided that the sum or sums of monies so borrowed together with monies, if any, already borrowed by our Company (apart from the temporary loans obtained from our Company's bankers in the ordinary course of business) will or may exceed the aggregate of the paid up capital of the Company and its free reserves provided further that the total amount up to which the monies may be borrowed shall not exceed Rs. 200.00 crores at any point of time.

#### FINANCIAL INDEBTEDNESS OF OUR COMPANY

The Details of Indebtedness of our Company as at March 31, 2017 is provided below:

#### 1. Financial Indebtedness from United Bank of India

Date of Renewal: October 14, 2016

Charge Holder: United Bank of India, 11, Hemanta Basu Sarani, Kolkata-700001.

## **FACILITY 1: Cash Credit Limit**

Particulars	
Facility Name	Cash Credit Limit
Extent of Credit	Rs. 626.00 Lakhs
Purpose	Working Capital purpose
Margin	Stocks- 25% and Debtors 25% (Not more than 180 days)
Tenor	One year subject to annual review

#### **FACILITY 2: BANK GUARANTEE (BG)**

Particulars	
Facility Name	Bank Guarantee
Extent of Credit	Rs. 400.00 Lakhs
Purpose	For Government tenders for supply of inverters/UPS and other power
Turpose	electronic equipments and also for sale to some of its corporate clients.
Security	<ul> <li>Extension of charge on all primary and additional securities provided by the Company (both present &amp; future) for the overall credit facilities.</li> <li>Counter Guarantee of the Company</li> </ul>
Usance	Upto 5 years
Margin	15% Cash Margin in the form of Term Deposits under lien with the
iviaigiii	Bank
Tenor	60 months



# FACILITY 3: LETTER OF CREDIT (ILC/FLC)

Particulars				
Facility Name	Letter of Credit (ILC/FLC)			
Extent of Credit	Rs. 750.00 Lakhs			
Purpose	For procurement of raw material namely battery, copper, transformers, cabinets and other electronic material for manufacturing purpose.			
Margin	10% Cash Margin in the form of Term Deposits under lien with the Bank			
Usance	Sight/Usance not exceeding 180 days for LC (F) and not exceeding 90 days for LC (I). Dun & Bradstreet report of such foreign supplier should be obtained.			
Tenor	Upto 180 days			
Security	<ul> <li>Hypothecation of goods procured under LC</li> <li>Extension of charge on all primary and additional securities provided by the Company (both present &amp; future) for the overall credit facilities.</li> <li>Undertaking of the Company to retire bills on due date.</li> <li>Personal Guarantees of both the Directors.</li> </ul>			

# Following are the personal guarantors for the above Facilities:

Sr. No.	Name of the Guarantor	Relationship with the Company	
1	Mr. Raman Bhatia	Promoter & Managing Director	
2	Ms. Sarika Bhatia	Promoter & Director	

# **Collateral Security for the above Facilities:**

Facility	Security Name	Owner	
Cash Credit + BG + Letter of Credit (ILC/FLC)	Equitable Mortgage of Residential Property located at F-48, 1 <sup>st</sup> Floor, Sector-11, Rohini, Delhi- 110085	Mr. Raman Bhatia and Ms. Sarika Bhatia	
	Equitable Mortgage of Residential Property located at F-49, 1 <sup>st</sup> Floor, Sector-11, Rohini, Delhi- 110085	Mr. Raman Bhatia and Ms. Sarika Bhatia	
	Equitable Mortgage of Residential Property located at Plot No. 106, First Floor, Pocket- 4, Sector- 25, Rohini, Delhi- 110085	Company	
	Equitable Mortgage of Residential Property located at Plot No. 107, Pocket- 4, Sector- 25, Rohini, Delhi- 110085	Company	
	Equitable Mortgage of Residential Property located at House No. 160, Pocket-17, First Floor, Sector- 24, Rohini, Delhi- 110085	Mr. Raman Bhatia	
	Equitable Mortgage of Residential Property located at Plot No. 166, Pocket-14, Sector- 24, Rohini, Delhi- 110085	Ms. Sarika Bhatia	
	Hypothecation of plant & machinery and all other fixed assets	Company	



Fixed Deposit of Rs 5.00 lakhs with the Bank marked under lien till the pendency of the credit facilities.	Company
Recurring Deposit of Rs. 0.50 lakhs. Accrued value 18.00 lakhs.	Company

# **Special Terms & Conditions:**

- 1. Penal Interest at the rate of 1% per default per annum subject to a maximum of 3% per annum would be levied in the following circumstances:
  - a) Default in servicing of monthly interest in the accounts.
  - b) Overdrawing/excess drawings in CC account beyond the drawings as per sanctioned limit including for ad hoc/temporary sanctions.
  - c) Non-submission of balance sheet and profit and loss account within six months from the date of balance sheet.
  - d) Non-submission of requisite data for review within the date of required.
- 2. Company shall not change capital structure including proposed equity and debt patterns.
- 3. Dispose off/transfer equity holding in the Company during the currency of the loan.
- 4. Create security interest over the properties and contracts other than those required to be created under the Facility Agreement.
- 5. Undertake any guarantee obligation on behalf of any other borrower/company.

#### 2. Financial Indebtedness from YES Bank Limited

Date of Renewal: May 11, 2016

Charge Holder: YES Bank Limited, 56 Janpath, Ground Floor, ALPS Building, Connaught Place, New Delhi-

110001.

#### FACILITY 1: BANK GUARANTEE (BG) (PERFORMANCE)

TACILITI I. DANK GCARANTEL (DG) (TERFORMANCE)			
Particulars			
Facility Name	Bank Guarantee		
Extent of Credit	Rs. 380.00 Lakhs		
Purpose	To Provide Performance Guarantees for Projects Undertaken		
Security	<ul> <li>Pari passu charge by way of hypothecation on Current assets (both present and future) of the Company</li> <li>Exclusive charge by way of hypothecation of machineries proposed to be purchased out of CAPEX Buyer's Credit Facility availed from YBL.</li> <li>Exclusive charge by equitable mortgage of Residential Property and Commercial property</li> </ul>		
Tenor	36 Months		
Margin	15% in the form of Fixed Deposit in the name of the company to be kept under lien of YBL		
Pricing	1.0% p.a., plus applicable taxes		
Availability	12 months subject to annual review		
Validity	36 Months		



# **FACILITY 2: IMPORT LETTER OF CREDIT (Sight/Usance)**

Particulars		
Facility Name	Import Letter of Credit (Sublimit of BG)	
Extent of Credit	Rs. 250.00 Lakhs	
Purpose	For procurement of stock and raw material.	
Security	Same as mentioned above	
Margin	10% in the form of Fixed Deposit in the name of the company to be kept under lien of YBL, if forwards booked, else 15% margin to be taken	
Tenor	120 days including usance period of 90 days	
Pricing	1.0% p.a., plus applicable taxes	
Availability	12 months subject to annual review	
Repayment	On Demand/ Annual Review	

# **FACILITY 3: BUYERS CREDIT**

Particulars	
Facility Name	Buyers Credit (Sublimit of BG)
Extent of Credit	Rs. 250.00 Lakhs
Purpose	For procurement of raw material.
Security	Same as mentioned above
Tenor	90 days
Margin	10% in the form of Fixed Deposit in the name of the company to be kept under lien of YBL, if forwards booked, else 15% margin to be taken
Pricing	1.0% p.a., plus applicable taxes
Availability	12 months

# FACILITY 4: OVERDRAFT BACKED BY FIXED DEPOSIT

Particulars	
Facility Name	Overdraft Backed by Fixed Deposit
Extent of Credit	Rs. 30.00 Lakhs
Purpose	To provide for working capital requirements.
Tenor	12 months subject to payable on demand/ annual review
Margin/ Security	110% of Fixed Deposit Rate marked under lien with YBL
Pricing	2.0% over and above fixed deposit rate
Availability	12 months subject to annual review
Repayment	On demand/ annual review

# **FACILITY 5: BUYERS CREDIT (CAPEX)**

Particulars		
Facility Name	Buyers Credit (Capex)	
Extent of Credit	Rs. 120.00 Lakhs	
Purpose For procurement of Machinery from China and Singapore.		
Security	Same as mentioned above	
Tenor	3 Years from the date of BL	
Margin	10% in the form of Fixed Deposit in the name of the company to be kept under lien of YBL	
Pricing	1.0% p.a., payable upfront	
Validity	36 Months	



# Following are the personal guarantors for the above Facilities:

Sr. No.	Name of the Guarantor	Relationship with the Company	
1	Mr. Raman Bhatia	Promoter & Managing Director	
2	Ms. Sarika Bhatia	Promoter & Director	
3	Mr. Arun Handa	Director	
4	Mr. Pankaj Malik	Former Director	
5	Mrs. Meenakshi Malik	Relative of Former Director	

#### **Collateral Security for the above Facilities:**

Facility	Security Name	Owner	
BG + Import Letter of	Exclusive charge by way of equitable Mortgage	Pankaj Malik & Meenakshi Malik	
Credit + Buyers Credit	of Residential Property located at Flat No. 403,		
+ FD OD+ Buyers	Fourth Floor, Pocket C-1, Pitampura, Delhi		
Credit (Capex)			
, , ,	Exclusive charge by way of equitable Mortgage	Company	
	of Commercial Property located at 806, Crown		
	Heights, Plot no 3B1, Twin District Centre,		
	Sector 10, Rohini, Delhi		

## **Special Terms & Conditions:**

- 1. The Processing Fees at 0.40% of the facility amount plus applicable taxes payable upfront at the time of acceptance of this facility letter.
- 2. During the availability period, the lender may cancel the Facilities.
- 3. The Banker reserve the right to review this facility or any of the terms and conditions contained in the security documents or security relating thereto. The facility will be reviewed by March 21, 2017
- 4. The company may not without banker prior written consent assign or transfer any of your rights, benefits and obligations under the facilities.
- 5. Borrower to route entire transactions through YBL Account. No fresh borrowings without banker's written consent

# DETAILS OF SECURED LOANS

Details of Other Secured Loans as on March 31, 2017 are as under:

(Rs in Lakhs)

Sr. No.	Name	Amount (In Rs.)	Balance as on March 31, 2017 (In Rs.)	Rate of Interest (%)	Tenure (In Months)
CAR	LOANS				
1.	HDFC Bank Limited (Maruti Fexi Loan)	3.30	0.11	10.25	36
2.	HDFC Bank Limited (Renault Car Loan)	3.00	2.64	10.00	60
3.	HDFC Bank Limited (Toyota Corolla Altis Loan)	15.20	8.86	10.50	60
4.	HDFC Bank Limited (Maruti Wagon R)	3.70	1.16	10.25	36
5.	ICICI Bank Limited (Volvo car)	52.99	36.69	10.25	60
HOME LOAN					
6.	TATA Capital Housing Finance Limited	350.00	344.45	10.00	240
	Total	428.19	393.91		



For further details please refer chapter titled "Financial Statements" beginning on page no. 156 of this Draft Prospectus.

# UNSECURED LOANS

Details of Unsecured Loans as on March 31, 2017 are as under:

(Rs in Lakhs)

Sr. No.	Name	Amount (In Rs.)	Balance as on March 31, 2017 (In Rs.)	Rate of Interest (%)	Tenure (In Months)	Nature
1.	Bajaj Finance Limited	40.00	25.80	16.00	36	Business
						Loan Business
2.	Capital First Limited	40.00	24.77	16.75	36	Loan
3.	Deutsche Bank	50.00	31.26	16.50	36	Business
J.		20.00	31.20	10.50	30	Loan
4.	Edelweiss Retail	40.00	24.77	16.50	37	Business
	Finance Limited		21.77	10.50	3,	Loan
5.	Fullerton India Credit	30.32	18.78	15.50	36	Business
٥.	Company Limited	30.32				Loan
6.	HDFC Bank Limited	27.50	9.10	16.50	36	Business
0.	TIDI C Bank Emilied	27.50	7.10	10.50	30	Loan
7.	ICICI Bank Limited	CICI Bank Limited 28.50	17.72	16.00	36	Personal
/.	ICICI Dalik Lillilicu	26.50	17.72	10.00	30	Loan
8.	Kotak Mahindra	30.00	18.74	16.50	36	Business
0.	Limited	30.00	30.00	10.50		Loan
9.	Magma Fincorp	25.00	15.47	16.50	36	Business
9.	Limited	25.00	10.50	30	Loan	
10.	RBL Bank Limited	25.00	16.19	16.00	37	Business
10.	KDL Dalik Lillingu	23.00	10.19	10.00	31	Loan
11.	Standard Chartered	48.00	30.73	16.00	36	Business
11.	Bank Limited	40.00	30.73	10.00	30	Loan
12.	Tata Capital Financial	35.00	10.47	17.50	26	Business
	Services Limited	33.00	10.47	17.50	36	Loan
	Total		243.80			

Note: The above loans include current maturities.



#### SECTION VI- LEGAL AND OTHER INFORMATION

#### **OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS**

Except as stated below there are no outstanding litigations, suits, criminal or civil prosecutions, proceedings or tax liabilities against/by the Company, its Directors, its Promoters and its Group Companies and there are no defaults, non-payment of statutory dues, over-dues to banks/financial institutions, defaults against banks/financial institutions by the Company, default in creation of full security as per terms of issue/other liabilities, no amounts owed to small scale undertakings or any other creditor exceeding Rs. 1 lakh, which is outstanding for more than 30 days, no proceedings initiated for economic/civil/any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under Schedule V to the Companies Act, 2013) other than unclaimed liabilities of our Company and no disciplinary action has been taken by SEBI or any stock exchange against the Company, its Promoter, its Directors and Group Companies.

Further, except as stated herein, there are no past cases in which penalties have been imposed on the Company, its Promoter, its Directors or its Group Companies, and there is no outstanding litigation against any other Company whose outcome could have a material adverse effect on the position of the Company. Further, there are no cases of litigation, defaults etc. in respect of companies/firms/ventures with which the Promoter was associated in the past but are no longer associated, in respect of which the name(s) of the Promoter continues to be associated.

Further, apart from those as stated below, there are no show-cause notices / claims served on the Company, its Promoter, its Directors or it's Group Companies from any statutory authority / revenue authority that would have a material adverse effect on our business.

## LITIGATION RELATING TO THE COMPANY

#### Cases Filed Against Our Company

## • Ashok Kumar Gupta vs Servotech Power System Limited & Others

The case was filed before District & Session Judge, Rohini Court, Delhi by Mr. Ashok Kumar Gupta, former employee of the Company for recovery of his dues and to seek relief after his termination from employment. Mr. Ashok Kumar Gupta seeked relief of Rs. 3,92,547/- (Rupees Three Lakhs Ninety Two Thousand Five Hundred Forty Seven Only). As per the written statement filed by our Company Mr. Ashok Kumar Gupta was paid his total salary earned for 29 days (inclusive of 3 days notice period) of Rs. 23,087/- (Rupees Twenty Three Thousand Eighty Seven Only). The date of hearing is fixed on August 22, 2017.

# • Ring Road Service Station vs Servotech Power System Limited

The case was filed before The Consumer Dispute Redressal Forum, Delhi for committing gross deficiency of service as defined under The Consumer Protection Act. The Complainant had purchased 15W and 18W LED Lights having two years and five years warranty respectively and had repeatedly requested to replace the defective LED lights under the warranty period. As per the written statement filed by the Company, their Service Engineer visited rectify/change the lights but was not allowed to replace the defective lights and was adamant to get all the lights replaced. The date of hearing is fixed on September 20, 2017.

## **Cases Filed By Our Company**

# • Servotech Power System Limited vs Shashi Kala Hegde

Our Company has filed a case before the Hon'ble High Court of Delhi vide case number CS (OS) No. 2873/2015 against Ms. Shashi Kala Hegde, Proprietor Siddhartha Enterprises. The case was filed under Section 138 of Negotiable Instrument Act for recovery of Rs. 36,65,970/- (Rupees Thirty Six Lakhs Sixty Five Thousand Nine Hundred Seventy Only) including interest and future interest till realization of the said amount. The date of hearing is fixed on October 03, 2017.



## **Cases Pending with Tax Authorities**

• Details of Notice received from Income Tax Department:

Our Company has received notice under Sub-section 1 of Section 142 of Income Tax Act, 1961 for assessment year 2015-16 for scrutiny assessment under "Limited Scrutiny" parameters. Our Company is in the process of filing its reply as per the questionnaire attached to the said notice.

• Details of Outstanding demand in respect of Income Tax:

A.Y.	SECTION	Amount (in Rs.)
2009-10	143(3)	7280.00*
2009-10	115_WE	62468.00*
2012-13	271(1)(C)	574062.00
2014-15	143	71530.00*
	715340.00	

<sup>\*</sup> The company has already deposited the demands.

An amount of Rs. 62069 is pending against TDS amount for various financial years.

• Details of Notice received from Department of Trade & Taxes:

Our Company has received notice number 150082297553 dated March 31, 2017 from Department of Trade & Taxes for default assessment of tax and interest stating that the Company has furnished incomplete records with respect to the turnover reported. Details of the said notice are mentioned hereunder:

(Amount in Rs.)

Tax Period	Tax Assessed	Additional Tax Due	Interest	Total Amount Due
February 2013	9,52,117	9,52,117	5,63,053	15,15,170

Our Company has made an application for extension of time for filing the required documents with the Department. The date of hearing is yet to be fixed.

## LITIGATIONS RELATING TO THE PROMOTERS OF OUR COMPANY

# **CASES FILED BY OUR PROMOTERS**

Nil

## **CASES FILED AGAINST OUR PROMOTERS**

Nil

# LITIGATIONS RELATING TO THE DIRECTORS OTHER THAN PROMOTERS OF THE COMPANY

# **CASES FILED AGAINST THE DIRECTORS**

Nil

## CASES FILED BY THE DIRECTORS

Nil

# LITIGATIONS RELATING TO THE GROUP COMPANIES



## **CASES FILED AGAINST THE GROUP COMPANIES**

Nil

### CASES FILED BY THE GROUP COMPANIES

Nil

## LITIGATIONS RELATING TO THE DIRECTORS OF GROUP COMPANIES

## CASES FILED AGAINST THE DIRECTORS OF GROUP COMPANIES

Nil

## CASES FILED BY THE DIRECTORS OF GROUP COMPANIES

Ni

#### PAST CASES IN WHICH PENALTIES HAVE BEEN IMPOSED ON THE COMPANY

There are no cases in the last five years in which penalties have been imposed on the Company.

# CREDITORS OF THE COMPANY FOR THE AMOUNT EXCEEDING RS. 1 LAKHS OUTSTANDING FOR MORE THAN 30 DAYS

The Company has total of 32 trade creditors as on March 31, 2017 for the total amount of Rs. 622.17 Lakhs which is outstanding for more than 30 days.

# MATERIAL DEVELOPMENTS

Except as stated in the chapter titled "Management's Discussion and Analysis of Financial Conditions and Results of Operations" beginning on page 190 of this Draft Prospectus, no material developments have taken place after March 31, 2017, the date of the latest balance sheet, that would materially adversely affect the performance of Draft Prospectus of the Company. In accordance with SEBI requirements, our Company and the Lead Manager shall ensure that investors are informed of material developments until such time as the grant of listing and trading permission by the NSE.

We certify that except as stated herein above:

- a. There are no pending proceedings for offences for non-payment of statutory dues by the Promoters of the Company.
- b. There are no cases of litigation pending against the Company or against any other Company in which Directors are interested, whose outcome could have a materially adverse effect on the financial position of the Company.
- c. There are no pending litigation against the Promoters/ Directors in their personal capacities and also involving violation of statutory regulations or criminal offences.
- d. There are no pending proceedings initiated for economic offences against the Directors, Promoters, Companies and firms promoted by the Promoters.
- e. There are no outstanding litigation, defaults etc. pertaining to matters likely to affect the operations and finances of the Company including disputed tax liability or prosecution under any enactment.
- f. There are no litigations against the Promoter / Directors in their personal capacity.
- g. The Company, its Promoters and other Companies with which promoters are associated have neither been suspended by SEBI nor has any disciplinary action been taken by SEBI.
- h. Following are the trade creditors as on March 31, 207 to whom Company owes sum exceeding Rs. 1,00,000 and are outstanding for more than 30 days as certified by the management of Our Company.



Sr. No.	Organization	Amount (In Rs.)
1.	A H Enterprises	9,59,175
2.	A K J Lites	1,37,355
3.	A.H Enterprises	31,33,950
4.	Aggarwal International	82,75,000
5.	Amit Electricals	1,50,537
6.	Aravali Plastics & Steel Private Limited	1,13,220
7.	Atul Met Fab Private Limited	19,57,941
8.	B.S. Electronics Private Limited	5,00,000
9.	Bansal Enterprises	7,32,007
10.	Dhawan Traders	17,68,536
11.	Eapro Global Limited	2,90,880
12.	Eco Lite Technologies	1,99,40,421
13.	Ecoled Illuminations Private Limited	25,61,294
14.	Elektronika Sales Private Limited	2,47,624
15.	Esteem Semicon	14,19,090
16.	Fusion Power Systems	1,77,188
17.	Kevin Electrochem	1,97,599
18.	Krishna Kripa Trading Co	11,15,365
19.	Lumicom Technologies Private Limited	3,44,923
20.	Metal Craze	1,39,826
21.	Orbit Cable (India) Private Limited	10,48,546
22.	Philips Lighting India Limited	16,57,946
23.	Pragati Wood Packaging	3,92,297
24.	Pyrotech Electronics Private Limited	1,99,763
25.	Ramakrishna Electro Components Private Limited	2,62,593
26.	Sehra Engineering	1,77,245
27.	Service Solution	50,84,318
28.	Shanirajeshwar Die Casting Private Limited	22,17,001
29.	Silicon Components Private Limited	1,08,214
30.	Skylark Metallic India	4,41,945
31.	Sparco Batteries Private Limited	63,56,462
32.	Vam Electronics	1,08,300
	Total	6,22,16,561



#### GOVERNMENT AND OTHER STATUTORY APPROVALS

We have received the necessary consents, licenses, permissions and approvals from the Government and various governmental agencies required for our present business and except as mentioned below, and no further approvals are required for carrying on our present business or to undertake the Issue. Unless otherwise stated, these approvals are all valid as on the date of this Draft Prospectus.

## APPROVALS FOR THE ISSUE

#### **Corporate Approvals**

- 1. Our Board has, pursuant to a resolution passed at its meeting held on June 02, 2017 authorized the Issue.
- 2. Our shareholders have pursuant to a resolution passed at their meeting dated June 06, 2017 under Section 62(1)(c) of the Companies Act 2013, authorized the Issue.

## **Approvals from Lenders**

- 1. The Company is in the process of obtaining approval from United Bank of India.
- 2. The Company has obtained approval from YES Bank Limited dated June 19, 2017.
- 3. The Company has obtained approval from Tata Capital Housing Finance Limited dated June 15, 2017.

# II. INCORPORATION DETAILS

- 1. Corporate Identity Number: U31200DL2004PLC129379.
- 2. Certificate of Incorporation dated September 24, 2004 issued by the Registrar of Companies, National Capital Territory of Delhi & Haryana.
- 3. Fresh Certificate of Incorporation dated May 24, 2017 issued by the Registrar of Companies, National Capital Territory of Delhi & Haryana, consequent upon change of name of the company.

# III. APPROVALS/ LICENSES IN RELATION TO THE BUSINESS OF OUR COMPANY

We require various approvals and/ or licenses under various rules and regulations to conduct our business. Some of the material approvals required by us to undertake our business activities are set out below:

#### A. Under Direct and Indirect Laws

Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	Registration in Income Tax Department	Income Tax Department, Government of India	PAN: AAICS5470K	Perpetual	-
2.	Allotment of Tax Deduction Account Number (TAN)	Income Tax Department, Government of India	TAN No.: DELS26030E	Perpetual	-
3.	Registration under Delhi Value Added Tax Act, 2004	Sales Tax Officer, Delhi	TIN No.: 07980280166	Perpetual	-



Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
4.	Registration under Central Sales Tax (Registration and Turnover) Rules, 1957		TIN No.: 07980280166	Perpetual	-
5.	Registration under Haryana Value Added Tax Act,	Assessing Authority, Sonipat	TIN No.: 06843022498	Perpetual	-
6.	Registration under Central Sales Tax Act, 1956	Assessing Authority, Sonipat	TIN No.: 06843022498	Perpetual	-
7.	Uttar Pradesh Value Added Tax Act, 2003	Registering Authority, Ghaziabad	TIN No.: 09890601440	Perpetual	-
8.	Registration under Central Sales Tax (Registration and Turnover) Rules, 1957	Registering Authority, Ghaziabad	TIN No.: 09890601440	Perpetual	-
9.	Service Tax Registration in Delhi	Superintendent Customs & Central Excise Department, Delhi	Service Tax Code: AAICS5470KD002 For properties situated at E-2/8, DDA Market, Sultanpuri, Delhi- 110086 and Khasra No. 1125, Ground Floor, Gali No. 16, Rithala, Delhi- 110086	Perpetual	Taxable Service Provided: Maintenance or repair service, erection, commissioning and installation service, Transport of Goods by Road
10.	Service Tax Registration in Haryana	Superintendent, Service Tax Division, IV, Sonepat	Service Tax Code: AAICS5470KD003 For property situated at Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028	Perpetual	Taxable Service Provided: Transport of Goods by Road
11.	Registration under Central Excise Rules, 2002	Deputy or Assistant Commissioner, Customs & Central Excise Division	Registration No.: AAICS5470KM002 For property situated at Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028	Perpetual	Operating as manufacturer of excisable goods



Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
12.	Certificate of Importer-Exporter Code Number	Assistant General of Foreign Trade, Ministry of Commerce And Industry, Govt. of India	IEC No.: 0505095271	Perpetual	-

# B. Under Industrial and Labour Law

Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	Registration under Factories Act, 1948*	Chief Inspector of Factories, Haryana	-	-	-
2.	Registration under Employees' Provident Fund and Miscellaneous Provisions Act, 1952	Employees' Provident Fund Organization, Ministry of Labour and Employment, Govt. of India.	Establishment Id: - HR/KNL/1469254/000	Perpetual	-
3.	Registration under Employees' State Insurance Corporation in Haryana	Assistant/ Deputy Director, ESIC	ESIC Code: 13000781990000905 For property situated at Plot No. 357, Sector 56, Phase- V, EHTP, HSIIDC, Industrial Estate Kundali, Sonipat, Haryana- 131028	Perpetual	-
4.	Registration under Delhi Shops and Establishment Act, 1954	Department of Labour, Govt. of National Capital Territory of Delhi	Certificate No: 2017045562 For property situated at 806, 8th Floor, Crown Heights, Hotel Crown Plaza, Sector 10, Rohini, New Delhi- 110085	Perpetual	-
5.	Registration under Delhi Shops and Establishment Act, 1954	Department of Labour, Govt. of National Capital Territory of	Certificate No: 2017045567 For property situated at Khasra No. 1125, Ground Floor, Gali No. 16, Rithala, Delhi- 110086	Perpetual	-

<sup>\*</sup>Our Company has applied for renewal of factory license on January 12, 2017.



# C. Other Registrations and Certifications

Sr. No.	Nature of License / Approvals	Authority		Validity Period	Special conditions, if any
1.	Certificate of Registration for Quality Management System	BMS Certification Private Limited., a Member of International Accreditation Forum (IAF), Multilateral Recognition Arrangement	ISO 9001:2015	January 12, 2018	For manufacture, supply and service of sine wave inverter, UPS (online/offline interactive), servo stabilizer, batteries, LED Lights (domestic & international) etc
2.	Certificate of Registration for Environment Management Systems	BMS Certification Private Limited., a Member of International Accreditation Forum (IAF), Multilateral Recognition Arrangement	ISO 14001:2015	January 12, 2018	For manufacture, supply and service of sine wave inverter, UPS (online/offline interactive), servo stabilizer, batteries, LED Lights (domestic & international) etc
3.	Certificate of Compliance	BMS Certification Private Limited., a Member of International Accreditation Forum (IAF), Multilateral Recognition Arrangement	Registration No. R- 01201750	January 24, 2018	For proven series servo stabilizer, efficient series online UPS, alfa series online UPS, beta series online UPS, gamma series online UPS and bridge series long back-up Li UPS
4.	Fire No Objection Certificate	Fire Station Officer, Haryana Fire & Emergency Services, Sonepat	Ref. No. FSO 109*	July 22, 2016**	

<sup>\*</sup>NOC is in the name of the lessor of our manufacturing unit namely, Special Spring India Private Limited.

<sup>\*\*</sup>Our Company is in the process of making an application for renewal.



# INTELLECTUAL PROPERTY

We have filed the application form for trademark registration before the Registrar of Trade Marks, Trademarks Registry at Delhi, which is summarized as follows: -

Sr. No.	Logo	Date of Application/ Approval date	Application No./Tradem ark No.	Class	Current Status	Valid Upto
1.	INFINITY GAMA	September 13, 2011	2203960	9	Registered	September 13, 2021
2.	SERVOTEC	January 10, 2015	2879675	11	Objected	-
3.	<b>SAARA</b>	January 10, 2015	2879676	11	Objected	1
4.	<b>SERV</b> TEC	January 10, 2015	2879677	9	Objected	-
5.	<b>SAARA</b>	January 10, 2015	2879678	9	Objected	-

Application form filed by our Group Entity, M/s Bhatia Electronics, for trademark registration before the Registrar of Trade Marks, Trademarks Registry at Delhi: -

Sr. No.	Logo	Date of Application/ Approval date	Application No./Tradem ark No.	Class	Current Status	Valid Upto
1.	SERVOTECH	November 08, 2004	1319492	9	Registered*	November 08, 2024

<sup>\*</sup>Our Company has obtained NOC May 06, 2017 for the use of the trademark.



#### OTHER REGULATORY AND STATUTORY DISCLOSURES

# **AUTHORITY FOR THE ISSUE**

The Issue has been authorized by a resolution passed by our Board of Directors at its meeting held on June 02, 2017 and by the shareholders of our Company by a special resolution, pursuant to Section 62(1)(c) of the Companies Act, 2013, passed at the Extra Ordinary General Meeting of our Company held on June 06, 2017 at registered office of the Company.

## PROHIBITION BY SEBI, RBI OR OTHER GOVERNMENTAL AUTHORITIES

Our Company, our Promoters, our Directors and our Promoter Group, have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

The Companies with which our Promoters, our Directors or persons in control of our Company are/ were associated as promoters, directors or persons in control have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

None of our Directors are in any manner associated with the securities market. There has been no action taken by SEBI against any of our Directors or any entity our Directors are associated with as directors.

#### PROHIBITION BY RBI

Neither our Company, nor our Promoters, or the relatives (as defined under the Companies Act) of our Promoters or Group Entities have been identified as willful defaulters by the RBI or any other governmental authority. There are no violations of any securities laws committed by them in the past or no proceedings thereof are pending against them.

## **ELIGIBILITY FOR THIS ISSUE**

Our Company is eligible for the Issue in terms of Regulation 106M(2) of chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post-issue face value capital exceeds ten crore rupees, may issue shares to the public in accordance with the provisions of Chapter XB of the SEBI (ICDR) Regulations, 2009. Our Company also complies with the eligibility conditions laid by the NSE for listing of our Equity Shares.

# We confirm that:

- 1. In accordance with regulation 106(P) of the SEBI ICDR Regulations, this Issue will be 100% underwritten and that the LM will underwrite at least 15% of the total issue size. For further details, pertaining to underwriting please refer to chapter titled "General Information" beginning on page 3 of this Draft Prospectus.
- 2. In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, then our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed u/s 40 of the Companies Act, 2013.
- 3. In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, we have not filed any Offer Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Lead Manager submits the copy of Draft Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Draft Prospectus with Stock Exchange and the Registrar of Companies.
- 4. In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the Lead Manager will ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue. For further details of the market making arrangement see chapter titled "General Information" beginning on page 3 of this Draft Prospectus.
- 5. The Company has Net Tangible assets of at least Rs. 1 crore as per the latest audited financial results.



- 6. The Net worth (excluding revaluation reserves) of the Company is at least Rs. 1 crore as per the latest audited financial results. Net Worth of the Company as on March 31, 2017 is Rs. 13.14 crores.
- 7. The Post-issue paid up capital of the Company shall be at least Rs. 1 Crore. The paid up capital shall be Rs. 18.31 crores after the issue.
- 8. The Company shall mandatorily facilitate trading in demat securities and shall enter into agreements with both the depositories.
- 9. The Company has not been referred to Board for Industrial and Financial Reconstruction.
- 10. No petition for winding up is admitted by a court of competent jurisdiction or a liquidator has been appointed against the Company.
- 11. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
- 12. The Company has a website: www.servotech.in
- 13. There has been no change in the Promoter(s) of the Company in the preceding one year from the date of filling application to NSE.

We further confirm that we shall be complying with all the other requirements as laid down for such an Issue under Chapter X-B of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to our Company in this Issue.

## DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE OFFER DOCUMENT TO SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED TO MEAN THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THIS ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, AS FOR THE TIME BEING IN FORCE. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS DRAFT PROSPECTUS, THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED, IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED, HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED JUNE 27, 2017 IN ACCORDANCE WITH THE SEBI (MERCHANT BANKERS) REGULATIONS, 1992.



"WE, THE UNDER NOTED LEAD MANAGER TO THE ABOVE MENTIONED FORTHCOMING ISSUE STATE AS FOLLOWS:

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, CIVIL LITIGATIONS, DISPUTES WITH COLLABORATORS, CRIMINAL LITIGATIONS ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE DRAFT PROSPECTUS PERTAINING TO THE SAID ISSUE;
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:
  - A. THE DRAFT PROSPECTUS FILED WITH THE EXCHANGE IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
  - B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS GUIDELINES, INSTRUCTIONS, ETC. FRAMED/ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH: AND
  - C. THE DISCLOSURES MADE IN THE DRAFT PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 2013/COMPANIES ACT, 1956, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REOUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE SHALL SATISFY OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITER TO FULFILL THEIR UNDERWRITING COMMITMENTS.
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTERS HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTER'S CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTER'S CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE DRAFT PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE DRAFT PROSPECTUS.
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTER'S CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE DRAFT PROSPECTUS.
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTER'S CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTER'S



- CONTRIBUTION SHALL BE KEPT IN AN PUBLIC ISSUE ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. NOT APPLICABLE
- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.
- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT IN A SCHEDULED BANK AS PER THE PROVISIONS OF SECTION 40 OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM THE STOCK EXCHANGE MENTIONED IN THE DRAFT PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION NOTED FOR COMPLIANCE.
- 10. WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE DRAFT PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT OR PHYSICAL MODE. NOT APPLICABLE, AS IN TERMS OF THE PROVISIONS OF SECTION 29 OF THE COMPANIES ACT, 2013, THE SHARES ISSUED IN THE PUBLIC ISSUE SHALL BE IN DEMAT MODE ONLY.
- 11. WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE DRAFT PROSPECTUS:
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE.
- 14. WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE THAT HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OF THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTER'S EXPERIENCE, ETC.
- 15. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE DRAFT PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.
- 16. WE ENCLOSE STATEMENT ON PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKER AS PER FORMAT SPECIFIED BY THE BOARD (SEBI) THROUGH CIRCULAR DETAILS ARE ENCLOSED IN "ANNEXURE A"



17. WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTION HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS."

ADDITIONAL CONFIRMATIONS/ CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH OFFER DOCUMENT REGARDING SME EXCHANGE

- (1) "WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- (2) WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN DRAFT PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES/ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
- (3) WE CONFIRM THAT THE ABRIDGED DRAFT PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009. NOTED FOR COMPLIANCE.
- (4) WE CONFIRM THAT AGREEMENTS ARE IN THE PROCESS OF BEING ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER.
- (5) WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUBREGULATION OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE DRAFT PROSPECTUS- NOT APPLICABLE.
- (6) WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION [106P] AND [106V] OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE.

#### Note:

The filing of this Draft Prospectus does not, however, absolve our Company from any liabilities under section 34, section 35, section 36 or section 38(1) of the Companies Act, 2013 or from the requirement of obtaining such statutory and other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the Lead manager any irregularities or lapses in the Draft Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Draft Prospectus with the Registrar of Companies, NCT of Delhi & Haryana in terms of sections 26 and 33 of the Companies Act, 2013.

### DISCLAIMER STATEMENT FROM OUR COMPANY AND THE LEAD MANAGER

Our Company, our Directors and the Lead Manager accept no responsibility for statements made otherwise than in this Draft Prospectus or in the advertisements or any other material issued by or at instance of our Company and anyone placing reliance on any other source of information, including our website, www.servotech.in would be doing so at his or her own risk.



### Caution

The Lead Manager accepts no responsibility, save to the limited extent as provided in the Agreement for Issue Management entered into among the Lead Manager and our Company dated June 06, 2017, the Underwriting Agreement dated June 06, 2017.

Our Company and the Lead Manager shall make all information available to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centers, etc.

Investors who apply in this Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares and will not offer, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares. Our Company and the Lead Manager and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.

# PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE LEAD MANAGER

For details regarding the price information and the track record of the past Issues handled by the Lead Manager to the Issue as specified in Circular reference CIR/CFD/DIL/7/2015 dated October 30, 2015 issued by the SEBI, please refer to 'Annexure A' to this Draft Prospectus and the website of the Lead Manager at www.sarthiwm.in.

### DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are not minors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with minimum corpus of Rs. 2,500 Lakhs, pension funds with minimum corpus of Rs. 2,500 Lakhs and the National Investment Fund, and permitted non-residents including FIIs, Eligible NRIs, QFIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, provided that they are eligible under all applicable laws and regulations to hold Equity Shares of the Company. The Draft Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Draft Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Delhi only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Draft Prospectus has been filed with NSE for its observations and NSE shall give its observations in due course. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Draft Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Draft Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.



The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

## DISCLAIMER CLAUSE OF THE NSE

As required, a copy of this Draft Prospectus shall be submitted to National Stock Exchange of India Limited (NSE). The Disclaimer Clause as intimated by NSE, post scrutiny of this Draft Prospectus, shall be included in the Prospectus prior to the RoC filing.

#### **FILING**

This Draft Prospectus shall not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in term of Regulation 106(M)(3). However, a copy of the Draft Prospectus shall be filed with SEBI at the SEBI Northern Regional Office, 5th Floor, Bank of Baroda Building, 16 Sansad Marg, New Delhi - 110001. A copy of the Draft Prospectus, along with the documents required to be filed under Section 26 of the Companies Act, 2013 will be delivered to the Registrar of Companies, NCT of Delhi & Haryana, 4th Floor, IFCI Tower, 61, Nehru Place, New Delhi – 110019.

### LISTING

Application will be made to the NSE for obtaining permission to deal in and for an official quotation of our Equity Shares. NSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized.

The NSE has given its in-principal approval for using its name in our Draft Prospectus vide its letter dated [●].

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the NSE, our Company will forthwith repay, without interest, all moneys received from the applicants in pursuance of the Draft Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 days, be liable to repay the money, with interest at the rate of 15% per annum on application money, as prescribed under section 40 of the Companies Act, 2013.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the NSE mentioned above are taken within Six Working Days from the Issue Closing Date.

### CONSENTS

Consents in writing of: (a) the Directors, the Promoters, the Company Secretary and Compliance Officer, Chief Financial Officer, the Statutory Auditor, Peer Review Auditor, Banker to the Company; and (b) Lead Manager, Underwriter, Market Maker, Registrar to the Issue, Legal Advisor to the Issue, Banker to the Issue, to act in their respective capacities have been obtained and shall be filed along with a copy of the Draft Prospectus with the RoC, as required under Section 26 of Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of this Draft Prospectus for registration with the RoC. Our Auditors have given their written consent to the inclusion of their report in the form and context in which it appears in this Draft Prospectus and such consent and report is not withdrawn up to the time of delivery of this Draft Prospectus with NSE.



# **EXPERT OPINION TO THE ISSUE**

Except as stated below, our Company has not obtained any expert opinions:

1. Report of the Statutory Auditor on Statement of Tax Benefits.

## **EXPENSES OF THE ISSUE**

The expenses of this Issue include, among others, underwriting and management fees, selling commission, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. For details of total expenses of the Issue, see the chapter "Objects of the Issue" beginning on page 89 of this Draft Prospectus.

## DETAILS OF FEES PAYABLE

### Fees Payable to the Lead Manager

The total fees payable to the Lead Manager will be as per the Mandate Letter dated March 21, 2017 issued by our Company to the Lead Manager, the copy of which is available for inspection at our Registered Office.

## Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue will be as per the Agreement signed by our Company and the Registrar to the Issue dated June 06, 2017, a copy of which is available for inspection at our Registered Office. The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty and communication expenses. Adequate funds will be provided by the Company to the Registrar to the Issue to enable them to send refund orders or allotment advice by registered post/ speed post/ under certificate of posting.

#### Fees Payable to Others

The total fees payable to the Legal Advisor, Auditor and Advertiser, *etc.* will be as per the terms of their respective engagement letters.

## UNDERWRITING COMMISSION, BROKERAGE AND SELLING COMMISSION

The underwriting commission and selling commission for this Issue is as set out in the Underwriting Agreement entered into between our Company and the Lead Manager. Payment of underwriting commission, brokerage and selling commission would be in accordance with applicable laws.

## PREVIOUS RIGHTS AND PUBLIC ISSUES DURING THE LAST FOUR YEARS

We have not made any previous rights and/or public issues during the last four years, and are an "Unlisted Issuer" in terms of the SEBI ICDR Regulations and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations.

### PREVIOUS ISSUES OF SHARES OTHERWISE THAN FOR CASH

Except as stated in the chapter titled "Capital Structure" beginning on page 83 of this Draft Prospectus, our Company has not issued any Equity Shares for consideration otherwise than for cash.

## COMMISSION AND BROKERAGE ON PREVIOUS ISSUES

Since this is the initial public offer of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares since our inception.

PARTICULARS IN REGARD TO OUR COMPANY AND OTHER LISTED COMPANIES UNDER THE SAME MANAGEMENT WITHIN THE MEANING OF SECTION 370 (1B) OF THE COMPANIES ACT, 1956/ SECTION 186 OF THE COMPANIES ACT, 2013 WHICH MADE ANY CAPITAL ISSUE DURING THE LAST THREE YEARS

We do not have any Group Companies. Hence, no company has raised any capital during the past 3 years.



## PROMISE VERSUS PERFORMANCE FOR OUR COMPANY

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations. Therefore, data regarding promise versus performance is not applicable to us.

# OUTSTANDING DEBENTURES, BONDS, REDEEMABLE PREFERENCE SHARES AND OTHER INSTRUMENTS ISSUED BY OUR COMPANY

As on the date of this Draft Prospectus, our Company has no outstanding debentures, bonds or redeemable preference shares.

## STOCK MARKET DATA FOR OUR EQUITY SHARES

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations. Thus, there is no stock market data available for the Equity Shares of our Company.

## MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Agreement between the Registrar and our Company provides for retention of records with the Registrar for a period of at least three years from the last date of dispatch of the letters of allotment, demat credit to enable the investors to approach the Registrar to this Issue for redressal of their grievances. All grievances relating to this Issue may be addressed to the Registrar with a copy to the Company Secretary and Compliance Officer, giving full details such as the name, address of the applicant, number of Equity Shares applied for, amount paid on application and the bank branch or collection centers of SCSBs where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection center of the SCSB where the Application Form was submitted by the ASBA applicants.

## DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

Our Company or the Registrar to the Issue or the SCSB in case of ASBA Applicant shall redress routine investor grievances within 15 working days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

We have constituted the Stakeholders Relationship Committee of the Board *vide* resolution passed at the Board Meeting held on June 02, 2017. For further details, please refer to the chapter titled "Our Management" beginning on page 134 of this Draft Prospectus.

Our Company has appointed Ms. Pallavi Sahni as the Company Secretary and Compliance Officer and she may be contacted at the following address:

## Servotech Power Systems Limited

806, 8<sup>th</sup> Floor, Crown Heights, Hotel Crown Plaza, Sector 10, Rohini, New Delhi- 110085

**Tel:** +91 11 41117657-60

Email: pallavi.sahni@servotechindia.com

Website: www.servotech.in

Investors can contact the Company Secretary and Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account etc.



# CHANGES IN AUDITORS DURING THE LAST THREE FINANCIAL YEARS

Our Company has appointed M/s Gupta Jalan & Associates, Chartered Accountants as the statutory auditor with effect from April 01, 2015 in place of M/s V. P. Gupta & Co., Chartered Accountants.

# CAPITALISATION OF RESERVES OR PROFITS

Save and except as stated in the chapter titled "Capital Structure" beginning on page 53 of this Draft Prospectus, our Company has not capitalized its reserves or profits at any time since inception.

## REVALUATION OF ASSETS

Our Company has not revalued its assets since incorporation.

# PURCHASE OF PROPERTY

Other than as disclosed in this Draft Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Draft Prospectus.

Except as stated elsewhere in this Draft Prospectus, our Company has not purchased any property in which the Promoters and/or Directors have any direct or indirect interest in any payment made thereunder.

## SERVICING BEHAVIOR

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.



#### SECTION VII - ISSUE INFORMATION

### TERMS OF THE ISSUE

The Equity Shares being issued are subject to the provisions of the Companies Act, the Memorandum and Articles, the terms of this Draft Prospectus, Application Form, the Revision Form, the Confirmation of Allocation Note ('CAN') and other terms and conditions as may be incorporated in the Allotment advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws, guidelines, notifications and regulations relating to the issue of capital and listing of securities issued from time to time by SEBI, the Government of India, NSE Emerge, RoC, RBI and/or other authorities, as in force on the date of the Issue and to the extent applicable.

Please note that, in accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process.

# RANKING OF EQUITY SHARES

The Equity Shares being offered shall be subject to the provisions of the Companies Act, 2013, Articles of Association and shall rank *pari-passu* in all respects with the existing Equity Shares including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details, please refer to the section titled, 'Main Provisions of the Articles of Association of the Company' on page 250 of this Draft Prospectus.

### MODE OF PAYMENT OF DIVIDEND

The declaration and payment of dividend will be as per the provisions of Companies Act 2013 and recommended by the Board of Directors at their discretion and approved by the shareholders and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act, 2013. For further details, please refer to the chapter titled 'Dividend Policy' on page 155 of this Draft Prospectus.

## FACE VALUE AND ISSUE PRICE

The Equity Shares having a Face Value of Rs. 10/- each are being offered in terms of this Draft Prospectus at the price of Rs. 31/- per Equity Share. The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the chapter titled 'Basis for Issue Price' beginning on page 94 of this Draft Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

# RIGHTS OF THE EQUITY SHAREHOLDERS

Subject to applicable laws, the equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to attend general meetings and exercise voting powers, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive annual reports and notices to members;
- Right to receive offers for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; Right of free transferability; and
- Such other rights, as may be available to a shareholder of a listed public company under the Companies Act and the Memorandum and Articles of Association of the Company.



# MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

As per the provisions of the Depositories Act, 1996 & regulations made thereunder and Section 29(1) of the Companies Act, 2013, the equity shares of a body corporate can be in dematerialized form i.e. not in the form of physical certificates, but be fungible and be represented by the statement issued through electronic mode. The trading of the Equity Shares will happen in the minimum contract size of 4,000 Equity Shares and the same may be modified by the NSE Emerge from time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Issue will be done in multiples of 4,000 Equity Shares subject to a minimum allotment of 4,000 Equity Shares to the successful applicants in terms of SEBI circular no. CIR/MRD/DSA/06/2012 dated February 21, 2012.

### MINIMUM NUMBER OF ALLOTTEES

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and all the monies blocked by SCSBs shall be unblocked within 6 working days of closure of Issue.

### JOINT HOLDERS

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

## NOMINATION FACILITY TO INVESTOR

In accordance with Section 72 of the Companies Act 2013, the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act 2013, be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company. In accordance with Section 72 of the Companies Act 2013, any person who becomes a nominee by virtue of Section 72 of the Companies Act 2013, shall upon the production of such evidence as may be required by the Board, elect either:

- to register himself or herself as the holder of the Equity Shares; or
- to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.



## MINIMUM SUBSCRIPTION

In the event our Company does not receive a minimum subscription of 100% of the Issue, subject to the Issue being made for at least 25% of the post-Issue paid up Indian Equity Share capital of our Company, in accordance with Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, including devolvement to the Underwriters within 60 days from the Issue Closing Date, we shall forthwith refund the entire subscription amount received not later than 70 days from the Issue Closing Date. If there is a delay beyond eight days after the expiry of 70 days from the Issue Closing Date, the Directors of our Company who are officers in default shall jointly and severally be liable to repay the money with such interest as prescriber under section 39(3) of the Companies Act, 2013 and Companies (Prospectus and Allotment of Securities) Rules, 2014. Further Section 39(5) states that in case of default under section 39(3), the Company and its officers who are in default shall be liable to a penalty of Rs. 1,000/- for each day during which the default continues or Rs. 1,00,000/- whichever is less.

Additionally, section 40(3) of the Companies Act, 2013 requires application money to be refunded in the event of failure to Allot Equity Shares for any other reason. Additionally, section 40 of the Companies Act, 2013 requires application to be made to the stock exchange before making public offer and the monies received from public must be kept in separate bank account and should not be used for any purpose other than those specified therein. If a default is made in complying with the provisions of this section, the Company shall be punishable with a fine which shall not be less than Rs. 5,00,000/- but which may extend to Rs. 50,00,000/- and every officer of the Company who is in default shall be punishable with imprisonment for a term which may extend to one year or with fine which shall not be less than Rs. 50,000 but which may extend to Rs. 3,00,000 or with both.

## MIGRATION TO MAIN BOARD

Our company may migrate to the main board of NSE at a later date subject to the following:

a) If the Paid up Capital of our Company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), our Company shall apply to NSE for listing of its shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

OR

b) If the Paid up Capital of our company is more than 10 crores but below Rs. 25 crores, our Company may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

### MARKET MAKING

The shares offered though this issue are proposed to be listed on the NSE Emerge Platform wherein the Lead Manager to the issue shall ensure compulsory Market Making through registered Market Makers of the National Stock Exchange of India Limited for a minimum period of three years from the date of listing of shares offered though this Draft Prospectus. For further details of the Market Making arrangement see chapter titled "General Information" beginning on page 3 of this Draft Prospectus.

# ARRANGEMENTS FOR DISPOSAL OF ODD LOTS

The trading of the Equity Shares will happen in the minimum contract size of 4,000 shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the NSE Emerge Platform.



# RESTRICTIONS, IF ANY, ON TRANSFER AND TRANSMISSION OF SHARES OR DEBENTURES AND ON THEIR CONSOLIDATION OR SPLITTING

Except for lock-in of the Pre-Issue Equity Shares and Promoter's minimum contribution as detailed in chapter titled "Capital Structure" beginning on page 53 of this Draft Prospectus, and except as provided in the Articles of Association, there are no restrictions on transfers of Equity Shares. There are no restrictions on transmission of Equity Shares and on their consolidation/ splitting except as provided in the Articles of Association. Please refer to the section "Main Provisions of the Articles of Association" beginning on page 250 of this Draft Prospectus.

## ALLOTMENT OF EQUITY SHARES IN DEMATERIALIZED FORM

Our Company shall issue shares only in dematerialized form. Investors making application in dematerialized form may get the specified securities rematerialized subsequent to allotment.

### NEW FINANCIAL INSTRUMENTS

The Issuer Company is not issuing any new financial instruments through this Issue.

## **JURISDICTION**

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Delhi, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



## ISSUE STRUCTURE

This Issue is being made in terms of Regulation 106(M)(2) of Chapter XB of SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post-issue face value capital exceeds ten crore rupees, shall issue shares to the public and propose to list the same on the Emerge Platform of NSE. For further details regarding the salient features and terms of such an Issue please refer to the chapters titled 'Terms of the Issue' and 'Issue Procedure' beginning on page 224 and 230 of this Draft Prospectus.

The Issue is being made by way of Fixed Price method.

# FOLLOWING IS THE ISSUE STRUCTURE:

Public Issue of 48,80,000 Equity shares of face value of Rs. 10/- each fully paid (the 'Equity Shares') for cash at a price of Rs. 31/- per Equity Share aggregating to Rs. 1512.80 Lakhs ('the Issue') by our Company.

The Issue comprises a Net Issue to Public of 45,80,000 Equity Shares ('the Net Issue') and a reservation of 3,00,000 Equity Shares for subscription by the designated Market Maker ('the Market Maker Reservation Portion').

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares available for allocation	45,80,000 Equity Shares	3,00,000 Equity Shares
Percentage of Issue Size available for allocation	93.85% of the Issue size	6.15% of the Issue size
Basis of Allotment	Proportionate subject to minimum allotment of 4,000 Equity Shares and further allotment in multiples of 4,000 Equity Shares each.  For further details, please refer to the "Basis of Allotment" on page 241 of this Draft Prospectus.	Firm Allotment
Mode of Application	All the applicants must compulsorily apply through the ASBA Process.	Through ASBA Process Only
Minimum Application Size	For QIB and NII:  Such number of Equity Shares in multiples of 4,000 Equity Shares such that the Application Value exceeds Rs. 2,00,000/-  For Retail Individuals:  4,000 Equity Shares	3,00,000 Equity Shares
Maximum Application Size	For QIB and NII:  Such number of equity shares in multiples of 4,000 Equity Shares such that the Application Size does	Application size shall be 3,00,000 equity shares since there is a firm allotment



Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
	not exceed 45,80,000 Equity Shares.	
	For Retail Individuals:  Such number of Equity Shares in multiples of 4,000 Equity Shares such that the Application Value does not exceed Rs. 2,00,000/	
Mode of Allotment	Dematerialized Form	Dematerialized Form
Trading Lot	4,000 Equity Shares	4,000 Equity Shares, However the Market Makers may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2009.
Terms of Payment	The entire Application Amount will be payable at the time of submission of the Application Form.	

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. For further details, please refer to "Issue Structure" on page 228 of this Draft Prospectus.

\*As per Regulation 43(4) of the SEBI (ICDR) Regulations, as amended, as present issue is a fixed price issue 'the allocation' is the net offer to the public category shall be made as follows:

- (d) Minimum fifty percent to retail individual investors; and
- (e) remaining to:
  - (iii) individual applicants other than retail individual investors; and
  - (iv) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
- (f) the unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category

For the purpose of Regulation 43(4), if the retail individual investor category is entitled to more than fifty percent, on proportionate basis, the retail individual investors shall be allocated that higher percentage.

ISSUE OPENING DATE	[•]
ISSUE CLOSING DATE	[•]

Applications and any revision to the same (except that on the Issue Closing Date) will be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Application Form. On the Issue Closing date application and revision to the same will be accepted between 10.00 a.m and 3.00 p.m. Applications will be accepted only on Working Days, i.e., all trading days of stock exchange excluding Sundays and bank holidays.



#### ISSUE PROCEDURE

All Applicants should review the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013 notified by SEBI ("General Information Document") included below under section "PART B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act 2013 (to the extent notified), the Companies Act, 1956 (to the extent not repealed by the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the SEBI ICDR Regulations as amended. The General Information Document has been updated to include reference to the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, SEBI Listing Regulations 2015 and certain notified provisions of the Companies Act, 2013, to the extent applicable to a public issue. The General Information Document is also available on the websites of the Stock Exchanges and the Lead Manager. Please refer to the relevant portions of the General Information Document which are applicable to this Issue.

Pursuant to the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) (Fifth Amendment) Regulations, 2015, there have been certain changes in the issue procedure for initial public offerings including making ASBA Process mandatory for all investors, allowing registrar, share transfer agents, collecting depository participants and stock brokers to accept application forms. Further, SEBI, by its circular No. (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015, reduced the time taken for listing after the closure of an issue to six working days. These changes are applicable for all public issues which open on or after January 01, 2016.

Please note that the information stated/ covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Applicants are advised to make their independent investigations and ensure that their Applications do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Draft Prospectus and the Prospectus.

This section applies to all the Applicants, please note that all the Applicants are required to make payment of the full Application Amount along with the Application Form.

Our Company and the LM are not liable for any amendments, modifications or change in applicable laws or regulations, which may occur after the date of this Draft Prospectus.

## FIXED PRICE ISSUE PROCEDURE

This Issue is being made in terms of Regulation 106(M)(2) of Chapter XB of SEBI (ICDR) Regulations, 2009 via Fixed Price Process.

Applicants are required to submit their Applications to the SCSB or Registered Brokers of Stock Exchanges or Registered Registrar to an Issue and Share Transfer Agents (RTAs) or Depository Participants (DPs) registered with SEBI. In case of QIB Applicants, the Company in consultation with the Lead Manager may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing.

In case of Non Institutional Applicants and Retail Individual Applicants, our Company would have a right to reject the Applications only on technical grounds.



As per the provisions Section 29(1) of the Companies Act, 2013, the Allotment of Equity Shares in the Issue shall be only in a de-materialized form, (i.e., not in the form of physical certificates but be fungible and be represented by the statement issued through the electronic mode). The Equity Shares on Allotment shall, however, be traded only in the dematerialized segment of the Stock Exchange, as mandated by SEBI.

# APPLICATION FORM

Applicants shall only use the specified Application Form for the purpose of making an Application in terms of this Draft Prospectus.

Applicants shall submit an Application Form either in physical or electronic form to the SCSB's authorizing blocking funds that are available in the bank account specified in the Application Form.

The prescribed color of the Application Form for various categories is as follows:

Category	Color of Application Form
Resident Indians and Eligible NRIs applying on a non-repatriation basis	White
Non-Residents and Eligible NRIs applying on a repatriation basis	Blue

In accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process.

Applicants shall only use the specified Application Form for the purpose of making an Application in terms of this Prospectus. An Investor, intending to subscribe to this Issue, shall submit a completed application form to any of the following Intermediaries (Collectively called "Designated Intermediaries")

Sr. No.	Designated Intermediaries
1.	An SCSB, with whom the bank account to be blocked, is maintained
2.	A syndicate member (or sub-syndicate member)
3.	A stock broker registered with a recognized stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity) ('broker')
4.	A depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this activity)
5.	A registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock exchange as eligible for this activity)

The aforesaid intermediary shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

## WHO CAN APPLY?

Persons eligible to invest under all applicable laws, rules, regulations and guidelines: -

- Indian nationals resident in India who are not incompetent to contract in single or joint names (not more than three) or in the names of minors as natural/legal guardian;
- Hindu Undivided Families or HUFs, in the individual name of the *Karta*. The applicant should specify that the application is being made in the name of the HUF in the Application Form as follows: Name of Sole or



First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the *Karta*. Applications by HUFs would be considered at par with those from individuals;

- Companies, Corporate Bodies and Societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- Mutual Funds registered with SEBI;
- Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- FIIs and sub-accounts registered with SEBI, other than a sub-account which is a foreign corporate or a foreign individual under the QIB Portion;
- Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- Sub-accounts of FIIs registered with SEBI, which are foreign corporates or foreign individuals only under the Non-Institutional applicants category;
- Alternative Investment Funds, Venture Capital Funds, Foreign Venture Capital Investors registered with SEBI:
- Portfolio Manager registered with SEBI;
- State Industrial Development Corporations;
- Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- Provident Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Pension Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Multilateral and Bilateral Development Financial Institutions;
- National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- Insurance funds set up and managed by army, navy or air force of the Union of India

As per the existing regulations, OCBs cannot participate in this Issue.

# PARTICIPATION BY ASSOCIATES OF LM

The LM shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting obligations. However, associates and affiliates of the LM may subscribe to Equity Shares in the Issue, either in the QIB Portion and Non-Institutional Portion where the allotment is on a proportionate basis.

## AVAILABILITY OF PROSPECTUS AND APPLICATION FORMS

The Memorandum Form 2A containing the salient features of the Draft Prospectus together with the Application Forms and copies of the Draft Prospectus may be obtained from the Registered Office of our Company, Lead Manager to the Issue and The Registrar to the Issue as mentioned in the Application Form. The application forms may also be downloaded from the website of National Stock Exchange of India Limited i.e. www.nseindia.com.

### OPTION TO SUBSCRIBE IN THE ISSUE



- a) As per Section 29(1) of the Companies Act 2013, Investors will get the allotment of Equity Shares in dematerialization form only.
- b) The Equity Shares, on allotment, shall be traded on Stock Exchange in demat segment only.
- c) In a single Application Form an investor shall not exceed the investment limit/minimum number of specified securities that can be held by him/her/it under the relevant regulations/statutory guidelines.

# APPLICATION BY INDIAN PUBLIC INCLUDING ELIGIBLE NRIS APPLYING ON NON REPATRIATION BASIS

Application must be made only in the names of individuals, limited companies or Statutory Corporations/institutions and not in the names of minors, foreign nationals, non-residents (except for those applying on non-repatriation), trusts, (unless the trust is registered under the Societies Registration Act, 1860 or any other applicable trust laws and is authorized under its constitution to hold shares and debentures in a company), Hindu undivided families, partnership firms or their nominees. In case of HUF's application shall be made by the Karta of the HUF. An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public. Eligible NRIs applying on a non-repatriation basis should authorize their SCSB to block their NRE/FCNR accounts as well as NRO accounts.

## APPLICATION BY MUTUAL FUNDS

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to reject the Application without assigning any reason thereof.

Applications made by asset management companies or custodians of Mutual Funds shall specifically state names of the concerned schemes for which such Applications are made.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made. No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in case of index funds or sector or industry specific schemes. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

# APPLICATIONS BY ELIGIBLE NRIS ON REPATRIATION BASIS

Application Forms have been made available for Eligible NRIs at our Company's registered Office and at the office of Lead Manager to the Issue. Eligible NRI applicants may please note that only such applications as are accompanied by payment in free foreign exchange shall be considered for Allotment. The eligible NRIs who intend to make payment through Non Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians and should not use the forms meant for the reserved category. Under the Foreign Exchange Management Act, 1999 (FEMA) general permission is granted to the companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRI's subject to the terms and conditions stipulated therein. The Companies are required to file the declaration in the prescribed form to the concerned Regional Office of RBI within 30 days from the date of issue of shares for allotment to NRI's on repatriation basis. Allotment of Equity Shares to Non Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity Shares will be allowed to be repatriated along with the income thereon subject to permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws. The Company does not require approvals from FIPB or RBI for the issue of equity shares to eligible NRIs, FIIs, Foreign Venture Capital Investors registered with SEBI and multilateral and bilateral development financial institutions.



## APPLICATIONS BY ELIGIBLE FIIs/FPIs

On January 07, 2014, SEBI notified the SEBI FPI Regulations pursuant to which the existing classes of portfolio investors namely "foreign institutional investors" and "qualified foreign investors" will be subsumed under a new category namely "foreign portfolio investors" or "FPIs". RBI on March 13, 2014 amended the FEMA Regulations and laid down conditions and requirements with respect to investment by FPIs in Indian companies.

In terms of the SEBI FPI Regulations, any qualified foreign investor or FII who holds a valid certificate of registration from SEBI shall be deemed to be an FPI until the expiry of the block of three years for which fees have been paid as per the SEBI FII Regulations. An FII or a sub-account may participate in this Offer, in accordance with Schedule 2 of the FEMA Regulations, until the expiry of its registration with SEBI as an FII or a sub-account. An FII shall not be eligible to invest as an FII after registering as an FPI under the SEBI FPI Regulations. Further, a qualified foreign investor who had not obtained a certificate of registration as and FPI could only continue to buy, sell or otherwise deal in securities until January 06, 2015. Hence, such qualified foreign investors who have not registered as FPIS under the SEBI FPI Regulations shall not be eligible to participate in this Offer. In case of Applications made by FPIs, a certified copy of the certificate of registration issued by the designated depository participant under the FPI Regulations is required to be attached to the Application Form, failing which our Company reserves the right to reject any application without assigning any reason. An FII or subaccount may, subject to payment of conversion fees under the SEBI FPI Regulations, participate in the Offer, until the expiry of its registration as a FII or sub-account, or until it obtains a certificate of registration as FPI, whichever is earlier. Further, in case of Applications made by SEBI-registered FIIs or sub-accounts, which are not registered as FPIs, a certified copy of the certificate of registration as an FII issued by SEBI is required to be attached to the Application Form, failing which our Company reserves the right to reject any Application without assigning any reason. In terms of the SEBI FPI Regulations, the offer of Equity Shares to a single FPI or an investor group (which means the same set of ultimate beneficial owner(s) investing through multiple entities) must be below 10.00% of our post-Issue Equity Share capital. Further, in terms of the FEMA Regulations, the total holding by each FPI shall be below 10.00% of the total paid-up Equity Share capital of our Company and the total holdings of all FPIs put together shall not exceed 24.00% of the paid-up Equity Share capital of our Company. The aggregate limit of 24.00% may be increased up to the sectorial cap by way of a resolution passed by the Board of Directors followed by a special resolution passed by the Shareholders of our Company and subject to prior intimation to RBI. In terms of the FEMA Regulations, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs as well as holding of FIIs (being deemed FPIs) shall be included. The existing individual and aggregate investment limits an FII or sub account in our Company is 10.00% and 24.00% of the total paid-up Equity Share capital of our Company, respectively. As per the circular issued by SEBI on November 24, 2014, these investment restrictions shall also apply to subscribers of offshore derivative instruments ("ODIs"). Two or more subscribers of ODIs having a common beneficial owner shall be considered together as a single subscriber of the ODI. In the event an investor has investments as a FPI and as a subscriber of ODIs, these investment restrictions shall apply on the aggregate of the FPI and ODI investments held in the underlying company. FPIs are permitted to participate in the Offer subject to compliance with conditions and restrictions which may be specified by the Government from time to time. Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 22 of the SEBI FPI Regulations, an FPI, other than Category III foreign portfolio and unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated, may issue or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with know your client' norms. An FPI is also required to ensure that no further issue or transfer of any offshore derivative instrument is made by or on behalf of it to any persons that are not regulated by an appropriate foreign regulatory authority.

FPIs who wish to participate in the Offer are advised to use the Application Form for Non-Residents (blue in color). FPIs are required to apply through the ASBA process to participate in the Offer.



# AS PER THE CURRENT REGULATIONS, THE FOLLOWING RESTRICTIONS ARE APPLICABLE FOR INVESTMENTS BY FPIS:

- 1. A foreign portfolio investor shall invest only in the following securities, namely- (a) Securities in the primary and secondary markets including shares, debentures and warrants of companies, listed or to be listed on a recognized stock exchange in India; (b) Units of schemes floated by a domestic mutual funds, whether listed on a recognized stock exchange or not; (c) Units of Schemes floated by a collective investment scheme; (d) Derivatives traded on a recognized Stock Exchange; (e) Treasury bills and dated government securities; (f) Commercial papers issued by an Indian Company; (g) Rupee denominated credit enhanced bonds; (h) Security receipts issued by asset reconstruction companies; (i) Perpetual debt instruments and debt capital instruments, as specified by the Reserve Bank of India from time to time; (j) Listed and unlisted non-convertible debentures/bonds issued by an Indian company in the infrastructure sector, where 'infrastructure' is defined in terms of the extant External Commercial Borrowings (ECB) guidelines; (k) Non-Convertible debentures or bonds issued by Non Banking Financial Companies categorized as 'Infrastructure Finance Companies' (IFC) by the Reserve Bank of India; (i) Rupee denominated bonds or units issued by infrastructure debt funds; (m) Indian depository receipts; and (n) Such other instruments specified by the Board from time to time.
- 2. Where a foreign institutional investor or a sub account, prior to commencement of SEBI (Foreign Portfolio Investors) Regulations, 2014, hold equity shares in a company whose shares are not listed on any recognized stock exchange, and continues to hold such shares after Initial Public Offering and listing thereof, such shares shall be subject to lock-in for the same period, if any, as is applicable to shares held by a foreign direct investor placed in similar position, under the policy of the Government of India relating to foreign direct investment from the time being in force.
- 3. In respect of investments in the secondary market, the following additional conditions shall apply:
  - a) A foreign portfolio investor shall transact in the securities in India only on the basis of taking and giving delivery of securities purchased or sold;
  - b) Nothing contained in clause (a) shall apply to:
    - Any transactions in derivatives on a recognized stock exchange;
    - Short selling transactions in accordance with the framework specified by the Board;
    - Any transaction in securities pursuant to an agreement entered into with the merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009
    - ❖ Any other transaction specified by the Board.
  - c) No transaction on the stock exchange shall be carried forward;
  - d) The transaction of business in securities by a foreign portfolio investor shall be only through stock brokers registered by the Board; provided nothing contained in this clause shall apply to;
    - transactions in Government securities and such other securities falling under the purview of the Reserve Bank of India which shall be carried out in the manner specified by the Reserve Bank of India:
    - ii. Sale of securities in response to a letter of offer sent by an acquirer in accordance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
    - iii. Sale of securities in response to an offer made by any promoter or acquirer in accordance with the Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
    - Sale of securities, in accordance with the Securities and Exchange Board of India (Buy Back of Securities) Regulations, 1998;
    - v. divestment of securities in response to an offer by Indian Companies in accordance with Operative Guidelines of Disinvestment of shares of Indian Companies in the overseas market through issue of American Depository Receipts or Global Depository Receipts as notified by the Government of India and directions issued by Reserve Bank of India from time to time;
    - vi. Any bid for, or acquisition of, securities in response to an offer for disinvestment of shares made by the Central Government or any State Government;



- vii. Any transaction in securities pursuant to an agreement entered into with merchant banker in the process of market making portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- viii. Any other transaction specified by Board.
- e) A foreign portfolio investor shall hold, deliver or cause to be delivered securities only in dematerialized form: Provided that any shares held in non-dematerialized form, before the commencement of these regulation, can be held in non-dematerialized form, if such shares cannot be dematerialized.
- 4. Unless otherwise approved by the Board, securities shall be registered in the name of the foreign portfolio investor as a beneficial owner for the purposes of the Depositories Act, 1996.
- 5. The purchase of Equity Shares of each company by a single foreign portfolio investor or an investor group shall be below ten percent of the total issued capital of the company.
- 6. The investment by the foreign portfolio investor shall also be subject to such other conditions and restrictions as may be specified by the Government of India from time to time.
- 7. In cases where the Government of India enters into agreements or treaties with other sovereign Governments and where such agreements or treaties specifically recognize certain entities to be distinct and separate, the Board may, during the validity of such agreements or treaties, recognize them as such, subject to conditions as may be specified by it.
- 8. A foreign portfolio investor may lend or borrow securities in accordance with the framework specified by the Board in this regard.

No foreign portfolio investor may issue, subscribe to or otherwise deal in offshore derivative instruments, directly or indirectly, unless the following conditions are satisfied:

- a) Such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority
- b) Such offshore derivatives instruments are issued after compliance with 'know your client' norms:

Provided that those unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated shall not issue, subscribe or otherwise deal, in offshore derivatives instruments directly or indirectly.

Provided further that no Category III foreign portfolio investor shall issue, subscribe to or otherwise deal in offshore derivatives instruments directly or indirectly.

A foreign portfolio investor shall ensure that further issue or transfer of any offshore derivative instruments issued by or on behalf of it is made only to persons who are regulated by an appropriate foreign regulatory authority.

Foreign portfolio investors shall fully disclose to the Board any information concerning the terms of and parties to off-shore derivative instruments such as participatory notes, equity linked notes or any other such instruments, by whatever names they are called, entered into by it relating to any securities listed or proposed to be listed in any stock exchange in India, as and when and in such form as the Board may specify.

Any offshore derivative instruments issued under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 before commencement of SEBI (Foreign Portfolio Investors) Regulation, 2014 shall be deemed to have been issued under the corresponding provision of SEBI (Foreign Portfolio Investors) Regulation, 2014.

The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below 10 per cent of the total issued capital of the company.

An FII or its subaccount which holds a valid certificate of registration shall, subject to the payment of conversion fees, be eligible to continue to buy, sell or otherwise deal in securities till the expiry of its registration as a foreign



institutional investor or sub-account, or until he obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

Qualified foreign investor may continue to buy, sell or otherwise deal in securities subject to the provision of SEBI (Foreign Portfolio Investors) Regulation, 2014, for a period of one year from the date of commencement of aforesaid regulations, or until it obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

# APPLICATIONS BY SEBI REGISTERED ALTERNATIVE INVESTMENT FUND (AIF), VENTURE CAPITAL FUNDS AND FOREIGN VENTURE CAPITAL INVESTORS

The SEBI (Venture Capital) Regulations, 1996 and the SEBI (Foreign Venture Capital Investor) Regulations, 2000 prescribe investment restrictions on venture capital funds and foreign venture capital investors registered with SEBI. As per the current regulations, the following restrictions are applicable for SEBI registered venture capital funds and foreign venture capital investors:

Accordingly, the holding by any individual venture capital fund registered with SEBI in one company should not exceed 25% of the corpus of the venture capital fund; a Foreign Venture Capital Investor can invest its entire funds committed for investments into India in one company. Further, Venture Capital Funds and Foreign Venture Capital Investor can invest only up to 33.33% of the funds available for investment by way of subscription to an Initial Public Offer.

The SEBI (Alternative Investment Funds) Regulations, 2012 prescribes investment restrictions for various categories of AIF's.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than  $1/3^{rd}$  of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulations.

Our Company or the Lead Manager will not be responsible for loss, if any, incurred by the Applicant on account of conversion of foreign currency.

There is no reservation for Eligible NRIs, FPIs and FVCIs and all Applicants will be treated on the same basis with other categories for the purpose of allocation.

# APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS

In case of applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

# APPLICATIONS BY INSURANCE COMPANIES

In case of applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended (the "IRDA Investment Regulations"), are broadly set forth below:

- 1. Equity shares of a company: the least of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- 2. The entire group of the investee company: the least of 10% of the respective fund in case of a life insurer or 10% of investment assets in case of a general insurer or reinsurer (25% in case of ULIPS); and
- 3. The industry sector in which the investee company operates: 10% of the insurer's total investment exposure to the industry sector (25% in case of ULIPS).



In addition, the IRDA partially amended the exposure limits applicable to investments in public limited companies in the infrastructure and housing sectors on December 26, 2008, providing, among other things, that the exposure of an insurer to an infrastructure company may be increased to not more than 20%, provided that in case of equity investment, a dividend of not less than 4% including bonus should have been declared for at least five preceding years. This limit of 20% would be combined for debt and equity taken together, without sub ceilings.

Further, investments in equity including preference shares and the convertible part of debentures shall not exceed 50% of the exposure norms specified under the IRDA Investment Regulations.

### APPLICATIONS BY BANKING COMPANIES

Applications by Banking Companies: In case of Applications made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Application Form, failing which our Company and the Selling Shareholders reserve the right to reject any Application without assigning any reason. The investment limit for banking companies as per the Banking Regulation Act, 1949, as amended, is 30.00% of the paid up share capital of the investee company or 30.00% of the banks' own paid up share capital and reserves, whichever is less (except in certain specified exceptions, such as setting up or investing in a subsidiary, which requires RBI approval). Further, the RBI Master Circular of July 1, 2015 sets forth prudential norms required to be followed for classification, valuation and operation of investment portfolio of banking companies.

**Applications by SCSBs:** SCSBs participating in the Offer are required to comply with the terms of the SEBI circulars dated September 13, 2012 and January 2, 2013. Such SCSBs are required to ensure that for making applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for such applications.

## APPLICATION BY PROVIDENT FUNDS/ PENSION FUNDS

In case of applications made by provident funds/pension funds, subject to applicable laws, with minimum corpus of Rs. 2,500 Lakhs, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

### APPLICATION UNDER POWER OF ATTORNEY

In case of applications made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, FIIs, Mutual Funds, insurance companies and provident funds with minimum corpus of Rs. 2,500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2,500 Lakhs a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

In addition to the above, certain additional documents are required to be submitted by the following entities:

- (a) With respect to applications by VCFs, FVCIs, FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- (b) With respect to applications by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged with the Application Form as applicable. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- (c) With respect to applications made by provident funds with minimum corpus of Rs. 2,500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2,500 Lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with



the Application Form. Failing this, our Company reserves the right to accept or reject such application, in whole or in part, in either case without assigning any reasons thereof.

Our Company in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application Form, subject to such terms and conditions that our Company, the lead manager may deem fit.

Our Company, in its absolute discretion, reserves the right to permit the holder of the power of attorney to request the Registrar to the Issue that, for the purpose of mailing of the Allotment Advice / CANs / letters notifying the unblocking of the bank accounts of ASBA applicants, the Demographic Details given on the Application Form should be used (and not those obtained from the Depository of the application). In such cases, the Registrar to the Issue shall use Demographic Details as given on the Application Form instead of those obtained from the Depositories.

The above information is given for the benefit of the Applicants. The Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

### MAXIMUM AND MINIMUM APPLICATION SIZE

### a) For Retail Individual Applicants

The Application must be for a minimum of 4,000 Equity Shares. As the Application Price payable by the Applicant cannot exceed Rs. 2,00,000, they can make Application for only minimum Application size i.e. for 4,000 Equity Shares

### b) For Other Applicants (Non Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares such that the Application Amount exceeds Rs. 2,00,000 and in multiples of 4,000 Equity Shares thereafter. An Application cannot be submitted for more than the Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application. In case of revision in Applications, the Non Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000 for being considered for allocation in the Non Institutional Portion.

Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Draft Prospectus.

### INFORMATION FOR THE APPLICANTS:

- a) Our Company will file the Draft Prospectus with the Registrar of Companies National Capital Territory of Delhi & Haryana at least 3 (three) days before the Issue Opening Date.
- b) Any investor (who is eligible to invest in our Equity Shares) who would like to obtain the Draft Prospectus and/ or the Application Form can obtain the same from our Registered Office or from the office of the LM.
- c) Applicants who are interested in subscribing for the Equity Shares should approach the LM or their authorized agent(s) to register their Applications.
- d) Applications made in the Name of Minors and/or their nominees shall not be accepted.



## INSTRUCTIONS FOR COMPLETING THE APPLICATION FORM

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are liable to be rejected. ASBA Application Forms should bear the stamp of the SCSB's. ASBA Application Forms, which do not bear the stamp of the SCSB, will be rejected.

SEBI, vide Circular No. CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit application forms in public issues using the stock broker ("broker") network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of National Stock Exchange of India Limited i.e. www.nseindia.com.

## APPLICANT'S DEPOSITORY ACCOUNT AND BANK DETAILS

Please note that, providing bank account details in the space provided in the application form is mandatory and applications that do not contain such details are liable to be rejected.

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form, the Registrar to the Issue will obtain from the Depository the demographic details including address, Applicants bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). Applicants should carefully fill in their Depository Account details in the Application Form.

These Demographic Details would be used for all correspondence with the Applicants including mailing of the CANs / Allocation Advice. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

# BASIS OF ALLOTMENT

Allotment will be made in consultation with the National Stock Exchange of India Limited (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

- 1. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category X number of Shares applied for).
- 2. The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- 3. For applications where the proportionate allotment works out to less than 4,000 equity shares the allotment will be made as follows:
  - a) Each successful applicant shall be allotted 4,000 equity shares; and
  - b) The successful applicants out of the total applicants for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- 4. If the proportionate allotment to an applicant works out to a number that is not a multiple of 4,000 equity shares, the applicant would be allotted Shares by rounding off to the nearest multiple of 4,000 equity shares subject to a minimum allotment of 4,000 equity shares.
- 5. If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of



applicants applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of 4,000 equity shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in this Draft Prospectus.

- 6. The above proportionate allotment of shares in an Issue that is oversubscribed shall be subject to the reservation for small individual applicants as described below:
  - a) As the retail individual investor category is entitled to more than fifty percent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
  - b) The balance net offer of shares to the public shall be made available for allotment to
    - . Individual applicants other than retails individual investors and
    - ii. Other investors, including Corporate Bodies/ Institutions irrespective of number of shares applied for
  - c) The unsubscribed portion of the net offer to any one of the categories specified in a) or b) shall/may be made available for allocation to applicants in the other category, if so required.

'Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000/-. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with NSE.

The Executive Director / Managing Director of NSE – the Designated Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

### PAYMENT BY STOCK INVEST

In terms of the Reserve Bank of India Circular No. DBOD No. FSC BC 42/ 24.47.00/ 2003-04 dated November 05, 2003; the option to use the stock invest instrument in lieu of cheques or bank drafts for payment of Application money has been withdrawn. Hence, payment through stock invest would not be accepted in this Issue.

### GENERAL INSTRUCTIONS

## Do's:

- Check if you are eligible to apply;
- Read all the instructions carefully and complete the applicable Application Form;
- Ensure that the details about Depository Participant and Beneficiary Account are correct as Allotment of Equity Shares will be in the dematerialized form only;
- Each of the Applicants should mention their Permanent Account Number (PAN) allotted under the Income Tax Act, 1961:
- Ensure that the Demographic Details (as defined herein below) are updated, true and correct in all respects;
- Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.
- All Applicants should submit their application through ASBA process only.

### Don'ts:

- Do not apply for lower than the minimum Application size;
- Do not apply at a Price Different from the Price Mentioned herein or in the Application Form
- Do not apply on another Application Form after you have submitted an Application to the Bankers of the Issue.
- Do not pay the Application Price in cash, by money order or by postal order or by stock invest;
- Do not send Application Forms by post; instead submit the same to the Selected Branches / Offices of the Banker to the Issue.
- Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue Size and/ or investment limit or maximum number of Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations;
- Do not submit the GIR number instead of the PAN as the Application is liable to be rejected on this ground.



## OTHER INSTRUCTIONS

## Joint Applications in the case of Individuals

Applications may be made in single or joint names (not more than three). In the case of joint Applications, all payments will be made out in favour of the Applicant whose name appears first in the Application Form or Revision Form. All communications will be addressed to the First Applicant and will be dispatched to his or her address as per the Demographic Details received from the Depository.

### **Multiple Applications**

An Applicant should submit only one Application (and not more than one) for the total number of Equity Shares required. Two or more Applications will be deemed to be multiple Applications if the sole or First Applicant is one and the same.

In this regard, the procedures which would be followed by the Registrar to the Issue to detect multiple applications are given below:

- (i) All applications are electronically strung on first name, address (1<sup>st</sup> line) and applicant's status. Further, these applications are electronically matched for common first name and address and if matched, these are checked manually for age, signature and father/ husband's name to determine if they are multiple applications
- (ii) Applications which do not qualify as multiple applications as per above procedure are further checked for common DP ID/ beneficiary ID. In case of applications with common DP ID/ beneficiary ID, are manually checked to eliminate possibility of data entry error to determine if they are multiple applications.
- (iii) Applications which do not qualify as multiple applications as per above procedure are further checked for common PAN. All such matched applications with common PAN are manually checked to eliminate possibility of data capture error to determine if they are multiple applications.

In case of a mutual fund, a separate Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

In cases where there are more than 20 valid applications having a common address, such shares will be kept in abeyance, post allotment and released on confirmation of 'know your client' norms by the depositories. The Company reserves the right to reject, in our absolute discretion, all or any multiple Applications in any or all categories.

# PERMANENT ACCOUNT NUMBER OR PAN

Pursuant to the circular MRD/DoP/Circ 05/2007 dated April 27, 2007, SEBI has mandated Permanent Account Number ('PAN') to be the sole identification number for all participants transacting in the securities market, irrespective of the amount of the transaction w.e.f. July 02, 2007. Each of the Applicants should mention his/her PAN allotted under the IT Act. **Applications without this information will be considered incomplete and are liable to be rejected.** It is to be specifically noted that Applicants should not submit the GIR number instead of the PAN, as the Application is liable to be rejected on this ground.

## RIGHT TO REJECT APPLICATIONS

In case of QIB Applicants, the Company in consultation with the LM may reject Applications provided that the reasons for rejecting the same shall be provided to such Applicant in writing. In case of Non Institutional Applicants, Retail Individual Applicants who applied, the Company has a right to reject Applications based on technical grounds.



## GROUNDS FOR REJECTIONS

Applicants are advised to note that Applications are liable to be rejected inter alia on the following technical grounds:

- Amount blocked does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Application by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Application Form, duplicate PAN and mismatch of PAN;
- GIR number furnished instead of PAN;
- Applications for lower number of Equity Shares than specified for that category of investors;
- Applications at a price other than the Fixed Price of The Issue;
- Applications for number of Equity Shares which are not in multiples of 3,000;
- Category not ticked;
- Multiple Applications as defined in this Draft Prospectus;
- In case of Application under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted:
- Applications accompanied by Stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicant within the time prescribed as per the Application Forms,
   Issue Opening Date advertisement and the Prospectus and as per the instructions in the Prospectus and the Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Applications by OCBs;
- Applications by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Applications by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Applications that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI
  or any other regulatory authority;
- Applications by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- Applications or revisions thereof by QIB Applicants, Non Institutional Applicants where the Application Amount is in excess of Rs. 2,00,000, received after 3.00 pm on the Issue Closing Date;
- Detailed of ASBA Account not provided in the Application Form and Amount not blocked in ASBA within prescribed time.



• More than five application forms blocked from one ASBA Account.

### **IMPERSONATION**

Attention of the applicants is specifically drawn to the provisions of section 38(1) of the Companies Act, 2013 which is reproduced below:

"Any person who:

- a. makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b. makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c. otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

Shall be liable for action under section 447 of Companies Act, 2013 and shall be treated as Fraud."

# SIGNING OF UNDERWRITING AGREEMENT

Vide Underwriting Agreement dated June 06, 2017 this issue is 100% Underwritten.

### FILING OF THE PROSPECTUS WITH THE ROC

The Company will file a copy of the Draft Prospectus with the Registrar of Companies, National Capital Territory of Delhi & Haryana in terms of Section 26 of Companies Act, 2013.

## PRE-ISSUE ADVERTISEMENT

Subject to Section 30 of the Companies Act, 2013 the Company shall, after registering the Draft Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation. In the pre-issue advertisement, we shall state the Offer Opening Date and the Offer Closing Date. This advertisement, subject to the provisions of Section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule XIII of the SEBI Regulations.

## DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

On the Designated Date, the SCSBs shall transfer the funds represented by allocation of Equity Shares into Public Issue Account with the Banker to the Issue. Upon approval of the Basis of Allotment by the designated Stock Exchange, the Registrar to the Issue shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Share. Applicants are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the Issue. Pursuant to confirmation of such corporate actions, the Registrar to the Issue will dispatch Allotment Advice to the Applicants who have been Allotted Equity Shares in the Issue. The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.

Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Applicants Depository Account will be completed within 4 Working Days of the Issue Closing Date. The Issuer also ensure the credit of shares to the successful Applicant's depository account is completed within one Working Day from the date of Allotment, after the funds are transferred from the SCSBs Banks to Public Issue Account on the Designated Date.

# PAYMENT OF REFUND

In the event that the listing of the Equity Shares does not occur in the manner described in this Draft Prospectus, the Lead Manager shall intimate Public Issue bank and Public Issue Bank shall transfer the funds from Public Issue account to Refund Account as per the written instruction from Lead Manager and the Registrar for further payment to the beneficiary applicants.

As per RBI regulations, OCBs are not permitted to participate in the issue.



There is no reservation for Non Residents, NRIs, FIIs and Foreign Venture Capital Funds and all Non Residents, NRIs, FIIs and Foreign Venture Capital Funds will be treated on the same basis with other categories for the purpose of allocation.

## DISPOSAL OF APPLICATION AND APPLICATION MONEYS AND INTEREST IN CASE OF DELAY

The Company shall ensure the dispatch of Allotment advice, instructions to SCSBs and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within one working day of the date of Allotment of Equity Shares.

The Company shall use best efforts that all steps for completion of the necessary formalities for listing and commencement of trading at Emerge Platform of NSE where the Equity Shares are proposed to be listed are taken within 6 (six) working days of closure of the issue.

## UNDERTAKINGS BY OUR COMPANY

The Company undertakes the following:

- 1. That the complaints received in respect of this Issue shall be attended to by us expeditiously;
- That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within six working days of closure of the issue;
- 3. That the letter of allotment/unblocking of funds to the non-resident Indians shall be dispatched within specified time; and
- 4. That no further issue of Equity Shares shall be made till the Equity Shares offered through this Draft Prospectus are listed.

## UTILIZATION OF ISSUE PROCEEDS

Our Board certifies that:

- 1. All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in Section 40 of the Companies Act, 2013;
- 2. Details of all monies utilized out of the issue referred to in point 1 above shall be disclosed and continued to be disclosed till the time any part of the issue proceeds remains unutilized under an appropriate separate head in the balance-sheet of the issuer indicating the purpose for which such monies had been utilized;
- 3. Details of all unutilized monies out of the Issue referred to in 1, if any shall be disclosed under the appropriate head in the balance sheet indicating the form in which such unutilized monies have been invested and
- 4. Our Company shall comply with the requirements of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.
- 5. Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.

# WITHDRAWAL OF THE ISSUE

The Company, in consultation with the LM, reserves the right not to proceed with the Issue at any time before the Issue Opening Date, without assigning any reason thereof. Notwithstanding the foregoing, the Issue is also subject to obtaining the following:

- 1. The final listing and trading approvals of NSE for listing of Equity Shares offered through this issue on its Emerge Platform, which the Company shall apply for after Allotment and
- 2. The filing of Draft Prospectus with the concerned RoC. In case, the Company wishes to withdraw the Issue after Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (One each in English and Hindi) and one in regional newspaper.

The LM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same



newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If our Company withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with an initial public offering of Equity Shares, our Company shall file a fresh Draft Prospectus with stock exchange(s).

#### EQUITY SHARES IN DEMATERIALISED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company is in the process of entering into agreements with the Depositories and the Registrar and Share Transfer Agent:

- (a) We have entered into tripartite agreement between NSDL, the Company and the Registrar to the Issue on [●].
- (b) We have entered into tripartite agreement between CDSL, the Company and the Registrar to the Issue on [•].

The Company's Equity shares bear an ISIN No. INE782X01017

- An Applicant applying for Equity Shares must have at least one beneficiary account with either of the Depository Participants of either NSDL or CDSL prior to making the Application.
- The Applicant must necessarily fill in the details (including the Beneficiary Account Number and Depository Participant's Identification Number) appearing in the Application Form or Revision Form.
- Allotment to a successful Applicant will be credited in electronic form directly to the beneficiary account (with the Depository Participant) of the Applicant.
- Names in the Application Form or Revision Form should be identical to those appearing in the account details
  in the Depository. In case of joint holders, the names should necessarily be in the same sequence as they appear
  in the account details in the Depository.
- If incomplete or incorrect details are given under the heading 'Applicants Depository Account Details' in the Application Form or Revision Form, it is liable to be rejected.
- The Applicant is responsible for the correctness of his or her Demographic Details given in the Application Form vis à vis those with his or her Depository Participant.
- Equity Shares in electronic form can be traded only on the stock exchanges having electronic connectivity with NSDL and CDSL. The Stock Exchange where our Equity Shares are proposed to be listed has electronic connectivity with CDSL and NSDL.
- The allotment and trading of the Equity Shares of the Company would be in dematerialized form only for all investors.

## COMMUNICATIONS

All future communications in connection with the Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the Sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Banker to the Issue where the Application was submitted and a copy of the acknowledgement slip. Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts etc.



# ISSUE PROCEDURE FOR ASBA (APPLICATION SUPPORTED BY BLOCKED ACCOUNT) APPLICANTS

In accordance with the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process. Our Company and the LM are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. ASBA Applicants are advised to make their independent investigations and to ensure that the ASBA Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34. For details on designated branches of SCSB collecting the Application Form, please refer the above mentioned SEBI link.

# ASBA PROCESS

Applicant shall submit his Application through an Application Form, either in physical or electronic mode, to the SCSB with whom the bank account of the ASBA Applicant or bank account utilized by the ASBA Applicant ('ASBA Account') is maintained. The SCSB shall block an amount equal to the Application Amount in the bank account specified in the ASBA Application Form, physical or electronic, on the basis of an authorization to this effect given by the account holder at the time of submitting the Application.

The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against the allocated shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the ASBA Application, as the case may be.

The ASBA data shall thereafter be uploaded by the SCSB in the electronic IPO system of the Stock Exchange. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant bank accounts and for transferring the amount allocable to the successful ASBA Applicants to the Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the LM.

ASBA Applicants are required to submit their Applications, either in physical or electronic mode. In case of application in physical mode, the ASBA Applicant shall submit the ASBA Application Form at the Designated Branch of the SCSB or Registered Brokers or Registered RTAs or DPs registered with SEBI. In case of application in electronic form, the ASBA Applicant shall submit the Application Form either through the internet banking facility available with the SCSB, or such other electronically enabled mechanism for applying and blocking funds in the ASBA account held with SCSB, and accordingly registering such Applications.

## Who can apply?

In accordance with the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all investors have to compulsorily apply through the ASBA Process.

# **Mode of Payment**

Upon submission of an Application Form with the SCSB, whether in physical or electronic mode, each ASBA Applicant shall be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount, in the bank account maintained with the SCSB.

Application Amount paid in cash, by money order or by postal order or by stock invest, or ASBA Application Form accompanied by cash, money order, postal order or any mode of payment other than blocked amounts in the SCSB bank accounts, shall not be accepted.

After verifying that sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the ASBA Application Form till the Designated Date.



On the Designated Date, the SCSBs shall transfer the amounts allocable to the ASBA Applicants from the respective ASBA Account, in terms of the SEBI Regulations, into the Public Issue Account. The balance amount, if any against the said Application in the ASBA Accounts shall then be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the Issue.

The entire Application Amount, as per the Application Form submitted by the respective ASBA Applicants, would be required to be blocked in the respective ASBA Accounts until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against allocated shares to the Public Issue Account, or until withdrawal/failure of the Issue or until rejection of the ASBA Application, as the case may be.

#### **Unblocking of ASBA Account**

On the basis of instructions from the Registrar to the Issue, the SCSBs shall transfer the requisite amount against each successful ASBA Applicant to the Public Issue Account as per the provisions of section 40(3) of the Companies Act, 2013 and shall unblock excess amount, if any in the ASBA Account. However, the Application Amount may be unblocked in the ASBA Account prior to receipt of intimation from the Registrar to the Issue by the Controlling Branch of the SCSB regarding finalization of the Basis of Allotment in the Issue, in the event of withdrawal/failure of the Issue or rejection of the ASBA Application, as the case may be.



### RESTRICTION ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Foreign investment is allowed up to 100% under automatic route in our Company.

India's current Foreign Direct Investment ("FDI") Policy issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, GoI ("DIPP") by circular of 2016 with effect from June 07, 2016 ("Circular of 2016"), consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DIPP. The Government usually updates the consolidated circular on FDI Policy once every Year and therefore, this circular of 2016 will be valid until the DIPP issues an updated circular.

The transfer of shares between an Indian resident and a Non-resident does not require the prior approval of the FIPB or the RBI, subject to fulfillment of certain conditions as specified by DIPP/RBI, from time to time. Such conditions include (i) the activities of the investee company are under the automatic route under the foreign direct investment ("FDI") Policy and the non-resident shareholding is within the sectoral limits under the FDI policy; and (ii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI. Investors are advised to refer to the exact text of the relevant statutory provisions of law before investing and / or subsequent purchase or sale transaction in the Equity Shares of Our Company.

The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended (U.S. Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur. However, the Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them.



# SECTION VIII - MAIN PROVISION OF ARTICLES OF ASSOCIATION

Pursuant to Schedule II of the Companies Act and the SEBI Regulation, the main provisions of our Articles relating to, inter alia, voting rights, dividend, lien, forfeiture, restrictions on transfer and transmission of Equity Shares or debentures and/or on their consolidation/splitting are detailed below. Please note that each Provision herein below is numbered as per the corresponding article number in our Articles and capitalized/defined terms herein have the same meaning given to them in our Articles.

# CAPITAL AND INCREASE AND REDUCTION OF CAPITAL

Title of Article	Article Number and contents
	3.
Share Capital	The Authorised Share Capital of the Company shall be such amount, divided into such class(es) denomination(s) and number of shares in the Company as stated in Clause V of the Memorandum Of Association of the Company, with power to increase or reduce such Capital from time to time and power to divide the shares in the Capital for the time being into other classes and to attach thereto respectively such preferential, convertible, deferred, qualified, or other special rights, privileges, conditions or restrictions and to vary, modify or abrogate the same in such manner as may be determined by or in accordance with the regulations of the Company or the provisions of the Company or the provisions of the law for the time being in force.
	4.
Increase of capital by the Company how carried into effect	The Company may in General Meeting from time to time by Ordinary Resolution increase its capital by creation of new Shares which may be unclassified and may be classified at the time of issue in one or more classes and of such amount or amounts as may be deemed expedient. The new Shares shall be issued upon such terms and conditions and with such rights and privileges annexed thereto as the resolution shall prescribe and in particular, such Shares may be issued with a preferential or qualified right to dividends and in the distribution of assets of the Company and with a right of voting at General Meeting of the Company in conformity with Section 47 of the Companies Act, 2013. Whenever the capital of the Company has been increased under the provisions of this Article the Directors shall comply with the provisions of Section 64 of the Companies Act, 2013.
	5.
New Capital same as existing capital	Except so far as otherwise provided by the conditions of issue or by These Presents, any capital raised by the creation of new Shares shall be considered as part of the existing capital, and shall be subject to the provisions herein contained, with reference to the payment of calls and installments, forfeiture, lien, surrender, transfer and transmission, voting and otherwise.



	6.	
Non Voting Shares	The Board shall have the power to issue a part of authorised capital by way of non-voting Shares at price(s) premia, dividends, eligibility, volume, quantum, proportion and other terms and conditions as they deem fit, in the event it is permitted by law to issue shares without voting rights attached to them subject however to provisions of law, rules, regulations, notifications and enforceable guidelines for the time being in force.	
	7.	
Redeemable Preference Shares	Subject to the provisions of Section 55 of the Companies Act, 2013, the Company shall have the power to issue preference shares which are or at the option of the Company, liable to be redeemed and the resolution authorizing such issue shall prescribe the manner, terms and conditions of redemption.	
	8.	
Voting rights of preference shares	The holder of Preference Shares shall have a right to vote only on Resolutions, which directly affect the rights attached to his Preference Shares and in circumstances provided under Section 47(2).	
	9.	
Provisions to apply on issue of	On the issue of redeemable preference shares under the provisions of Article 7 hereof, the following provisions-shall take effect:	
Redeemable Preference Shares	<ul> <li>(a) No such Shares shall be redeemed except out of profits of which would otherwise be available for dividend or out of proceeds of a fresh issue of shares made for the purpose of the redemption.</li> <li>(b) No such Shares shall be redeemed unless they are fully paid.</li> <li>(c) The premium, if any payable on redemption shall have been provided for out of the profits of the Company or out of the Company's security premium account, before the Shares are redeemed.</li> <li>(d) Where any such Shares are redeemed otherwise then out of the proceeds of a fresh issue, there shall out of profits which would otherwise have been available for dividend, be transferred to a reserve fund, to be called "the Capital Redemption Reserve Account", a sum equal to the nominal amount of the Shares redeemed, and the provisions of the Act relating to the reduction of the share capital of the Company shall, except as provided in Section 55 of the Companies Act, 2013 apply as if the Capital Redemption Reserve Account were paid-up share capital of the Company.</li> <li>(e) Subject to the provisions of Section 55 of the Companies Act, 2013, the redemption of preference shares hereunder may be affected in accordance with the terms and conditions of their issue and in the absence of any specific terms and conditions in that behalf, in such manner as the Directors may think fit.</li> </ul>	
Reduction of capital	The Company may (subject to the provisions of section 52, 55(1) & (2) of the Companies Act, 2013 and Section 80 of the Companies Act, 1956, to the extent applicable, and Section 100 to 105 of the Companies Act, 1956, both inclusive, and other applicable provisions, if any, of the Act) from time to time by Special Resolution reduce  (a) the share capital;	



	(b) any capital redemption reserve account; or
	(c) any security premium account.
	In any manner for the time being, authorized by law and in particular capital may be paid off on the footing that it may be called up again or otherwise. This Article is not to derogate from any power the Company would have, if it were omitted.
	11.
Purchase of own Shares	The Company shall have power, subject to and in accordance with all applicable provisions of the Act, to purchase any of its own fully paid Shares whether or not they are redeemable and may make a payment out of capital in respect of such purchase.
	12.
Sub-division consolidation and cancellation of Shares	Subject to the provisions of Section 61 of the Companies Act, 2013 and other applicable provisions of the Act, the Company in General Meeting may, from time to time, sub-divide or consolidate its Shares, or any of them and the resolution whereby any Share is sub-divided may determine that, as between the holders of the Shares resulting from such sub-divisions, one or more of such Shares shall have some preference or special advantage as regards dividend, capital or otherwise over or as compared with the other(s). Subject as aforesaid, the Company in General Meeting may also cancel shares which have not been taken or agreed to be taken by any person and diminish the amount of its share capital by the amount of the Shares so cancelled.

#### MODIFICATION OF RIGHTS

Title of Article	Article Number and contents
	13.
Modification of rights	Whenever the capital, by reason of the issue of preference shares or otherwise, is divided into different classes of Shares, all or any of the rights and privileges attached to each class may, subject to the provisions of Sections 48 of the Companies Act, 2013 be modified, commuted, affected, abrogated, dealt with or varied with the consent in writing of the holders of not less than three-fourth of the issued capital of that class or with the sanction of a Special Resolution passed at a separate General Meeting of the holders of Shares of that class, and all the provisions hereafter contained as to General Meeting shall mutatis mutandis apply to every such Meeting. This Article is not to derogate from any power the Company would have if this Article was omitted.  The rights conferred upon the holders of the Shares (including preference shares, if any) of any class issued with preferred or other rights or privileges shall, unless otherwise expressly provided by the terms of the issue of Shares of that class, be deemed not to be modified, commuted, affected, dealt with or varied by the creation or issue of further Shares ranking pari passu therewith.



# SHARES, CERTIFICATES AND DEMATERIALISATION

Title of Article	Article Number and contents
	14.
Restriction on allotment and return of allotment	The Board of Directors shall observe the restrictions on allotment of Shares to the public contained in Section 39 of the Companies Act, 2013, and shall cause to be made the returns as to allotment provided for in Section 39 of the Companies Act, 2013.
	15.
Further issue of shares	<ol> <li>(1) Where at any time, a company having a share capital proposes to increase its subscribed capital by the issue of further shares, such shares shall be offered-         (a) to persons who, at the date of the offer, are holders of equity shares of the company in proportion, as nearly as circumstances admit, to the paid-up share capital on those shares by sending a letter of offer subject to the following conditions, namely:—         (i) the offer shall be made by notice specifying the number of shares offered and limiting a time not being less than fifteen days and not exceeding thirty days from the date of the offer within which the offer, if not accepted, shall be deemed to have been declined;         (ii) the offer aforesaid shall be deemed to include a right exercisable by the person concerned to renounce the shares offered to him or any of them in favour of any other person; and the notice referred to in clause (i) shall contain a statement of this right;         (iii) after the expiry of the time specified in the notice aforesaid, or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the shares offered, the Board of Directors may dispose of them in such manner which is not dis-advantageous to the shareholders and the company;         (b) to employees under a scheme of employees' stock option, subject to special resolution passed by company and subject to such conditions as may be prescribed; or         (c) to any persons, if it is authorized by a special resolution, whether or not those persons include the persons referred to in clause (a) or clause (b), either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation report of a registered valuer subject to such conditions as may be prescribed.</li> <li>(2) The notice referred to in sub-clause (a)(i) of Clause (1) shall be dispatched through registered post or speed post or through electronic mode to all the existing shareholders at le</li></ol>



Title of Article	Article Number and contents
	Provided that the terms of issue of such debentures or loan containing such an option have been approved before the issue of such debentures or the raising of loan by a special resolution passed by the company in general meeting.
	16.
Shares at the disposal of the Directors	Subject to the provisions of Section 62 of the Companies Act, 2013 and these Articles, the Shares in the capital of the Company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such person, in such proportion and on such terms and conditions and either at a premium or at par or (subject to the compliance with the provision of Section 53 of the Companies Act, 2013) at a discount and at such time as they may from time to time think fit and with sanction of the Company in the General Meeting to give to any person or persons the option or right to call for any Shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot Shares in the capital of the Company on payment in full or part of any property sold and transferred or for any services rendered to the Company in the conduct of its business and any Shares which may so be allotted may be issued as fully paid up Shares and if so issued, shall be deemed to be fully paid Shares. Provided that option or right to call for Shares shall not be given to any person or persons without the sanction of the Company in the General Meeting.
	16A
Power to offer Shares/options to acquire Shares	(1) Without prejudice to the generality of the powers of the Board under Article 16 or in any other Article of these Articles of Association, the Board or any Committee thereof duly constituted may, subject to the applicable provisions of the Act, rules notified thereunder and any other applicable laws, rules and regulations, at any point of time, offer existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions as may be required) to its employees, including Directors (whether whole-time or not), whether at par, at discount or at a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force.
	(2) In addition to the powers of the Board under Article 16A (1), the Board may also allot the Shares referred to in Article 16A (1) to any trust, whose principal objects would <i>inter alia</i> include further transferring such Shares to the Company's employees [including by way of options, as referred to in Article 16A (1)] in accordance with the directions of the Board or any Committee thereof duly constituted for this purpose. The Board may make such provision of moneys for the purposes of such trust, as it deems fit.
	(3) The Board, or any Committee thereof duly authorized for this purpose, may do all such acts, deeds, things, etc. as may be necessary or expedient for the purposes of achieving the objectives set out in Articles 16A (1) and (2) above.



Title of Article	Article Number and contents
	17.
Application of premium received on Shares	(1) Where the Company issues Shares at a premium whether for cash or otherwise, a sum equal to the aggregate amount or value of the premium on these Shares shall be transferred to an account, to be called "the securities premium account" and the provisions of the Act relating to the reduction of the share capital of the Company shall except as provided in this Article, apply as if the securities premium account were paid up share capital of the Company.
	<ul> <li>(2) The securities premium account may, notwithstanding anything in clause (1) thereof be applied by the Company:</li> <li>(a) In paying up unissued Shares of the Company, to be issued to the Members of the Company as fully paid bonus shares;</li> <li>(b) In writing off the preliminary expenses of the Company;</li> <li>(c) In writing off the expenses of or the commission paid or discount allowed or any issue of Shares or debentures of the Company; or</li> <li>(d) In providing for the premium payable on the redemption of any redeemable preference shares or of any debentures of the Company.</li> <li>(e) For the purchase of its own shares or other securities under Section 68 of the Companies Act, 2013.</li> <li>18.</li> </ul>
Power also to Company in General Meeting to issue Shares	In addition to and without derogating from the powers for that purpose conferred on the Board under these Articles, the Company in General Meeting may, subject to the provisions of Section 62 of the Companies Act, 2013, determine that any Shares (whether forming part of the original capital or of any increased capital of the Company) shall be offered to such persons (whether Members or not) in such proportion and on such terms and conditions and either (subject to compliance with the provisions of Sections 52 and 53 of the Companies Act, 2013) at a premium or at par or at a discount as such General Meeting shall determine and with full power to give any person (whether a Member or not) the option or right to call for or buy allotted Shares of any class of the Company either (subject to compliance with the provisions of Sections 52 and 53 of the Companies Act, 2013) at a premium or at par or at a discount, such option being exercisable at such times and for such consideration as may be directed by such General Meeting or the Company in General Meeting may make any other provision whatsoever for the issue, allotment, or disposal of any Shares.
	18A
Power of General Meeting to authorize Board to offer Shares/Options to employees	(1) Without prejudice to the generality of the powers of the General Meeting under Article 18 or in any other Article of these Articles of Association, the General Meeting may, subject to the applicable provisions of the Act, rules notified thereunder and any other applicable laws, rules and regulations, determine, or give the right to the Board or any Committee thereof to determine, that any existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions as may be required) be allotted/granted to its employees, including Directors (whether whole-time or not), whether at par, at discount or a premium, for cash or for consideration other than cash, or any



Title of Article	Article Number and contents
	combination thereof as may be permitted by law for the time being in force. The General Meeting may also approve any Scheme/Plan/ other writing, as may be set out before it, for the aforesaid purpose.
	(2) In addition to the powers contained in Article 18A (1), the General Meeting may authorize the Board or any Committee thereof to exercise all such powers and do all such things as may be necessary or expedient to achieve the objectives of any Scheme/Plan/other writing approved under the aforesaid Article.
	19.
Shares at a discount	The Company shall not issue Shares at a discount except the issue of Sweat Equity Shares of a class already issued, if the following conditions are fulfilled, namely:
	<ul> <li>(a) the issue is authorized by a special resolution passed by the company;</li> <li>(b) the resolution specifies the number of shares, the current market price, consideration, if any, and the class or classes of directors or employees to whom such equity shares are to be issued;</li> <li>(c) not less than one year has, at the date of such issue, elapsed since the date on which the company had commenced business; and</li> <li>(d) where the equity shares of the company are listed on a recognized stock exchange, the sweat equity shares are issued in accordance with the regulations made by the Securities and Exchange Board in this behalf and if</li> </ul>
	they are not so listed, the sweat equity shares are issued in accordance with the prescribed rules.
Installments of Shares to be duly paid	If by the conditions of any allotment of any Shares the whole or any part of the amount or issued price thereof shall, be payable by installments, every such installment shall when due, be paid to the Company by the person who for the time being and from time to time shall be the registered holder of the Shares or his legal representatives, and shall for the purposes of these Articles be deemed to be payable on the date fixed for payment and in case of non-payment the provisions of these Articles as to payment of interest and expenses forfeiture and like and all the other relevant provisions of the Articles shall apply as if such installments were a call duly made notified as hereby provided.
	21.
The Board may issue Shares as fully paid- up	Subject to the provisions of the Act and these Articles, the Board may allot and issue Shares in the Capital of the Company as payment for any property purchased or acquired or for services rendered to the Company in the conduct of its business or in satisfaction of any other lawful consideration. Shares which may be so issued may be issued as fully paid-up or partly paid up Shares.
	22.
Acceptance of Shares	Any application signed by or on behalf of an applicant for Share(s) in the Company, followed by an allotment of any Share therein, shall be an acceptance of Share(s) within the meaning of these Articles, and every person who thus or otherwise accepts any Shares and whose name is therefore placed on the Register of Members shall for the purpose of this Article, be a Member.
	23.



Title of Article	Article Number and contents
Deposit and call etc., to be debt payable	The money, if any which the Board of Directors shall on the allotment of any Shares being made by them, require or direct to be paid by way of deposit, call or otherwise, in respect of any Shares allotted by them shall immediately on the inscription of the name of the allottee in the Register of Members as the holder of such Shares, become a debt due to and recoverable by the Company from the allottee thereof, and shall be paid by him accordingly.
	24.
Liability of Members	Every Member, or his heirs, executors or administrators to the extent of his assets which come to their hands, shall be liable to pay to the Company the portion of the capital represented by his Share which may, for the time being, remain unpaid thereon in such amounts at such time or times and in such manner as the Board of Directors shall, from time to time, in accordance with the Company's requirements require or fix for the payment thereof.
	25.(A)
Dematerialisation	Definitions:
of securities	<b>Beneficial Owner</b> "Beneficial Owner" means a person whose name is recorded as such with a Depository.
	SEBI "SEBI" means the Securities and Exchange Board of India.
	<b>Bye-Laws</b> "Bye-Laws" mean bye-laws made by a depository under Section 26 of the Depositories Act, 1996;
	<b>Depositories Act</b> "Depositories Act" means the Depositories Act, 1996 including any statutory modifications or re-enactment thereof for the time being in force;
	<b>Depository</b> "Depository" means a company formed and registered under the Companies Act, 1956 and which has been granted a certificate of registration under sub-section (1A) of Section 12 of the Securities and Exchange Board of India Act, 1992;
	<b>Record</b> "Record" includes the records maintained in the form of books or stored in a computer or in such other form as may be determined by the regulations made by SEBI;
	Regulations "Regulations" mean the regulations made by SEBI;
	Security "Security" means such security as may be specified by SEBI.
	25.(B)
Dematerialisation of securities	Either on the Company or on the investor exercising an option to hold his securities with a depository in a dematerialised form, the Company shall enter into an agreement with the depository to enable the investor to dematerialise the Securities, in which event the rights and obligations of the parties concerned shall be governed by the Depositories Act.
	25.(C)



Title of Article	Article Number and contents
Options to receive security certificates or hold securities with depository	Every person subscribing to securities offered by the Company shall have the option to receive the Security certificates or hold securities with a depository.
	Where a person opts to hold a Security with a depository, the Company shall intimate such depository the details of allotment of the Security, and on receipt of such information the depository shall enter in its record the name of the allotted as the Beneficial Owner of that Security.
	25.(D)
Securities in depositories to be in fungible form	All Securities held by a Depository shall be dematerialised and shall be in a fungible form;
	25.(E)
Rights of depositories and beneficial owners	(1) Notwithstanding anything to the contrary contained in the Articles, a Depository shall be deemed to be a registered owner for the purposes of effecting transfer of ownership of Security on behalf of the Beneficial Owner;
	(2) Save as otherwise provided in (1) above, the Depository as a registered owner shall not have any voting rights or any other rights in respect of Securities held by it;
	(3) Every person holding equity share capital of the Company and whose name is entered as Beneficial Owner in the Records of the Depository shall be deemed to be a Member of the Company. The Beneficial Owner shall be entitled to all the rights and benefits and be subjected to all the liabilities in respect of the Securities held by a Depository.
	25.(F)
Depository To Furnish Information	Every Depository shall furnish to the Company information about the transfer of Securities in the name of the Beneficial Owner at such intervals and in such manner as may be specified by the bye-laws and the Company in that behalf.
	25.(G)
Service of documents	Notwithstanding anything in the Act or these Articles to the contrary, where securities are held in a depository, the records of the beneficial ownership may be served by such depository on the Company by means of electronic mode or by delivery of floppies or discs.
	25.(H)
Option to opt out in respect of any security	If a Beneficial Owner seeks to opt out of a Depository in respect of any Security, the Beneficial Owner shall inform the Depository accordingly. The Depository shall on receipt of information as above make appropriate entries in its Records and shall inform the Company. The Company shall, within thirty (30) days of the receipt of intimation from the depository and on fulfillment of such conditions and on payment of such fees as may be specified by the regulations, issue the certificate of securities to the Beneficial Owner or the transferee as the case may be.
	25.(I)



Title of Article	Article Number and contents
Sections 45 and 56 of the Companies Act, 2013 not to apply	Notwithstanding anything to the contrary contained in the Articles:  (1) Section 45 of the Companies Act, 2013 shall not apply to the Shares held with a Depository;
	<ul> <li>(2) Section 56 of the Companies Act, 2013 shall not apply to transfer of Security affected by the transferor and the transferee both of whom are entered as Beneficial Owners in the Records of a Depository.</li> <li>26.</li> </ul>
Share certificate	<ul> <li>(a) Every Member or allottee of Shares is entitled, without payment, to receive one certificate for all the Shares of the same class registered in his name.</li> <li>(b) Any two or more joint allottees or holders of Shares shall, for the purpose of this Article, be treated as a single Member and the certificate of any Share which may be the subject of joint ownership may be delivered to any one of such joint owners, on behalf of all of them.</li> </ul>
Limitation of time for issue of certificates	Every Member shall be entitled, without payment to one or more certificates in marketable lots, for all the shares of each class or denomination registered in his name, or if the directors so approve (upon paying such fee as the Directors so time determine) to several certificates, each for one or more of such shares and the Company shall complete and have ready for delivery such certificates within three months from the date of allotment, unless the conditions of issue thereof otherwise provide, or within two months of the receipt of application of registration of transfer, transmission, subdivision, consolidation or renewal of any of its Shares as the case may be. Every certificate of Shares shall be under the seal of the company and shall specify the number and distinctive numbers of Shares in respect of which it is issued and amount paid-up thereon and shall be in such form as the directors may prescribe and approve, provided that in respect of a Share or Shares held jointly by several persons, the Company shall not be bound to issue more than one certificate and delivery of a certificate of Shares to one or several joint holders shall be a sufficient delivery to all such holder.
Renewal of share certificates	No certificate of any Share or Shares shall be issued either in exchange for those, which are sub-divided or consolidated or in replacement of those which are defaced, torn or old, decrepit, worn out, or where the pages on the reverse for recording transfer have been duly utilised unless the certificate in lieu of which it is issued is surrendered to the Company.  PROVIDED THAT no fee shall be charged for issue of new certificate in replacement of those which are old, decrepit or worn out or where the pages on the reverse for recording transfer have been fully utilized.



	28.
Issue of new certificate in place of one defaced, lost or destroyed	If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new Certificate may be issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the company deem adequate, being given, a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed Certificate. Every certificate under the article shall be issued without payment of fees if the Directors so decide, or on payment of such fees (not exceeding Rs.2/- for each certificate) as the Directors shall prescribe. Provided that no fee shall be charged for issue of new Certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.
	Provided that notwithstanding what is stated above the Directors shall comply with such rules or regulations or requirements of any Stock Exchange or the rules made under the Act or rules made under Securities Contracts (Regulation) Act, 1956 or any other Act, or rules applicable thereof in this behalf.
	The provision of this Article shall mutatis mutandis apply to Debentures of the Company.
	29.
The first name joint holder deemed sole holder	If any Share(s) stands in the name of two or more persons, the person first named in the Register of Members shall, as regards receipt of dividends or bonus or service of notice and all or any other matters connected with Company except voting at Meetings and the transfer of the Shares be deemed the sole holder thereof but the joint holders of a Share shall severally as well as jointly be liable for the payment of all incidents thereof according to the Company's Articles.
	30.
Issue of Shares without Voting Rights	In the event it is permitted by law to issue shares without voting rights attached to them, the Directors may issue such share upon such terms and conditions and with such rights and privileges annexed thereto as thought fit and as may be permitted by law.
	31.
Buy-Back of Shares and Securities	Notwithstanding anything contained in these articles, in the event it is permitted by law for a company to purchase its own shares or securities, the Board of Directors may, when and if thought fit, buy back, such of the Company's own shares or securities as it may think necessary, subject to such limits, upon such terms and conditions, and subject to such approvals, provision of section 67 and SEBI (Buy Back of Shares) Regulations as may be permitted by law.
	32.
Employees Stock Options Scheme/ Plan	The Directors shall have the power to offer , issue and allot Equity Shares in or Debentures (Whether fully/ partly convertible or not into Equity Shares) of the Company with or without Equity Warrants to such of the Officers, Employees, Workers of the Company or of its Subsidiary and / or Associate Companies or Managing and Whole Time Directors of the Company (hereinafter in this Article collectively referred to as "the Employees") as may be selected by them or by the



	trustees of such trust as may be set up for the benefit of the Employees in accordance with the terms and conditions of the Scheme, trust, plan or proposal that may be formulated, created, instituted or set up by the Board of Directors or the Committee thereof in that behalf on such terms and conditions as the Board may in its discretion deem fit.
	33.
Sweat Equity	Subject to the provisions of the Act (including any statutory modification or re- enactment thereof, for the time being in force), shares of the Company may be issued at a discount or for consideration other than cash to Directors or employees who provide know-how to the Company or create an intellectual property right or other value addition.
	34.
Postal Ballot	The Company may pass such resolution by postal ballot in the manner prescribed by Section 110 of the Companies Act, 2013 and such other applicable provisions of the Act and any future amendments or re-enactment thereof and as may be required by any other law including Listing Regulations as amended from time to time. Notwithstanding anything contained in the provisions of the Act, the Company shall in the case of a resolution relating to such business, as the Central Government may, by notification, declare to be conducted only by postal ballot, get such resolution passed by means of postal ballot instead of transacting such business in a general meeting of the Company.
	35.
Company not bound to recognize any interest in Shares other than of registered holder	Except as ordered by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognize, even when having notice thereof any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.
	36.
Trust recognized	<ul> <li>(a) Except as ordered, by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognize, even when having notice thereof, any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.</li> <li>(b) Shares may be registered in the name of an incorporated Company or other body</li> </ul>
	corporate but not in the name of a minor or of a person of unsound mind (except in case where they are fully paid) or in the name of any firm or partnership.



	37.
Declaration by person not holding beneficial interest in any Shares	(1) Notwithstanding anything herein contained a person whose name is at any time entered in Register of Member of the Company as the holder of a Share in the Company, but who does not hold the beneficial interest in such Shares, shall, if so required by the Act within such time and in such forms as may be prescribed, make declaration to the Company specifying the name and other particulars of the person or persons who hold the beneficial interest in such Share in the manner provided in the Act.
	(2) A person who holds a beneficial interest in a Share or a class of Shares of the Company, shall if so required by the Act, within the time prescribed, after his becoming such beneficial owner, make a declaration to the Company specifying the nature of his interest, particulars of the person in whose name the Shares stand in the Register of Members of the Company and such other particulars as may be prescribed as provided in the Act.
	(3) Whenever there is a change in the beneficial interest in a Share referred to above, the beneficial owner shall, of so required by the Act, within the time prescribed, from the date of such change, make a declaration to the Company in such form and containing such particulars as may be prescribed in the Act
	(4) Notwithstanding anything contained in the Act and Articles 35 and 36 hereof, where any declaration referred to above is made to the Company, the Company shall, if so required by the Act, make a note of such declaration in the Register of Members and file within the time prescribed from the date of receipt of the declaration a return in the prescribed form with the Registrar with regard to such declaration.
	38.
Funds of Company not to be applied in purchase of Shares of the Company	No funds of the Company shall except as provided by Section 67 of the Companies Act, 2013 be employed in the purchase of its own Shares, unless the consequent reduction of capital is effected and sanction in pursuance of Sections 52, 55 (to the extent applicable) of Companies Act, 2013 and Sections 80 and 100 to 105 of the Companies Act, 1956 and these Articles or in giving either directly or indirectly and whether by means of a loan, guarantee, the provision of security or otherwise, any financial assistance for the purpose of or in connection with a purchase or subscription made or to be made by any person of or for any Share in the Company in its holding Company.

## UNDERWRITING AND BROKERAGE

Title of Article	Article Number and contents
	39.
Commission may be paid	Subject to the provisions of Section 40 of the Companies Act, 2013, the Company may at anytime pay commission to any person in consideration of his subscribing or



Title of Article	Article Number and contents
	agreeing to subscribe (whether absolutely or conditionally) for any Shares in or debentures of the Company.
Brokerage	40.  The Company may on any issue of Shares or Debentures or on deposits pay such brokerage as may be reasonable and lawful.
Commission to be included in the annual return	Where the Company has paid any sum by way of commission in respect of any Shares or Debentures or allowed any sums by way of discount in respect to any Shares or Debentures, such statement thereof shall be made in the annual return as required by Section 92 to the Companies Act, 2013.

# **DEBENTURES**

Title of Article	Article Number and contents
	42.
Debentures with voting rights not to be issued	<ul> <li>(a) The Company shall not issue any debentures carrying voting rights at any Meeting of the Company whether generally or in respect of particular classes of business.</li> <li>(b) Payments of certain debts out of assets subject to floating charge in priority to claims under the charge may be made in accordance with the provisions of Section 327 of the Companies Act, 2013.</li> <li>(c) ertain charges (which expression includes mortgage) mentioned in Section 77 of the Companies Act, 2013 shall be void against the Liquidator or creditor unless registered as provided in Section 77 of the Companies Act, 2013.</li> <li>(d) A contract with the Company to take up and pay debentures of the Company may be enforced by a decree for specific performance.</li> </ul>
	<ul> <li>(e) Unless the conditions of issue thereof otherwise provide, the Company shall (subject to the provisions of Section 56 of the Companies Act, 2013) within six months after the allotment of its debentures or debenture-stock and within one month after the application for the registration of the transfer of any such debentures or debentures-stock have completed and ready for delivery the certificate of all debenture-stock allotted or transferred.</li> <li>(f) The Company shall comply with the provisions of Section 71 of the Companies Act, 2013 as regards supply of copies of Debenture Trust Deed and inspection thereof.</li> <li>(g) The Company shall comply with the provisions of Section 2(16), 77 to 87 (inclusive) of the Companies Act, 2013 as regards registration of charges.</li> </ul>

# CALLS

Title of Article	Article Number and contents
	43.
	(a) Subject to the provisions of Section 49 of the Companies Act, 2013 the Board of Directors may from time to time by a resolution passed at a meeting of a Board



Title of Article	Article Number and contents
Directors may make calls	<ul> <li>(and not by a circular resolution) make such calls as it thinks fit upon the Members in respect of all moneys unpaid on the Shares or by way of premium, held by them respectively and not by conditions of allotment thereof made payable at fixed time and each Member shall pay the amount of every call so made on him to person or persons and at the times and places appointed by the Board of Directors. A call may be made payable by installments. A call may be postponed or revoked as the Board may determine. No call shall be made payable within less than one month from the date fixed for the payment of the last preceding call.</li> <li>(b) The joint holders of a Share shall be jointly and severally liable to pay all calls in respect thereof.</li> </ul>
Notice of call when to be given	Not less than <b>fourteen days</b> notice in writing of any call shall be given by the Company specifying the time and place of payment and the person or persons to whom such call shall be paid.
Call deemed to have been made	A call shall be deemed to have been made at the time when the resolution authorizing such call was passed at a meeting of the Board of Directors and may be made payable by the Members of such date or at the discretion of the Directors on such subsequent date as shall be fixed by the Board of Directors.
Directors may extend time	The Directors may, from time to time, at their discretion, extend the time fixed for the payment of any call, and may extend such time as to all or any of the members who from residence at a distance or other cause, the Directors may deem fairly entitled to such extension, but no member shall be entitled to such extension, save as a matter of grace and favour.
Amount payable at fixed time or by installments to be treated as calls	If by the terms of issue of any Share or otherwise any amount is made payable at any fixed time or by installments at fixed time (whether on account of the amount of the Share or by way of premium) every such amount or installment shall be payable as if it were a call duly made by the Directors and of which due notice has been given and all the provisions herein contained in respect of calls shall apply to such amount or installment accordingly.
When interest on call or installment payable	If the sum payable in respect of any call or installment is not paid on or before the day appointed for the payment thereof, the holder for the time being or allottee of the Share in respect of which the call shall have been made or the installment shall be due, shall pay interest on the same at such rate not exceeding ten percent per annum as Directors shall fix from the day appointed for the payment thereof up to the time of actual payment but the Directors may waive payment of such interest wholly or in part.
	On the trial of hearing of any action or suit brought by the Company against any Member or his Legal Representatives for the recovery of any money claimed to be due to the Company in respect of his Shares, it shall be sufficient to prove that the



Title of Article	Article Number and contents
Evidence in action by Company against share holder	name of the Member in respect of whose Shares the money is sought to be recovered is entered on the Register of Members as the holder or as one of the holders at or subsequent to the date at which the money sought to be recovered is alleged to have become due on the Shares in respect of which the money is sought to be recovered, that the resolution making the call is duly recorded in the minute book and the notice of such call was duly given to the Member or his legal representatives sued in pursuance of these Articles and it shall not be necessary to prove the appointment of Directors who made such call, nor that a quorum of Directors was present at the Board meeting at which any call was made nor that the meeting at which any call was made was duly convened or constituted nor any other matter whatsoever but the proof of the matters aforesaid shall be conclusive evidence of the debt.
Payment in anticipation of calls may carry interest	The Directors may, if they think fit, subject to the provisions of Section 50 of the Companies Act, 2013, agree to and receive from any Member willing to advance the same whole or any part of the moneys due upon the shares held by him beyond the sums actually called for, and upon the amount so paid or satisfied in advance, or so much thereof as from time to time exceeds the amount of the calls then made upon the shares in respect of which such advance has been made, the Company may pay interest at such rate, as the member paying such sum in advance and the Directors agree upon provided that money paid in advance of calls shall not confer a right to participate in profits or dividend. The Directors may at any time repay the amount so advanced.  The Members shall not be entitled to any voting rights in respect of the moneys so paid by him until the same would but for such payment, become presently payable.  The provisions of these Articles shall <i>mutatis mutandis</i> apply to the calls on Debentures of the Company.

# LIEN

Title of Article	Article Number and contents
	51.
Partial payment not to preclude forfeiture	Neither the receipt by the Company of a portion of any money which shall, from time to time be due from any Member to the Company in respect of his Shares, either by way of principal or interest, or any indulgence granted by the Company in respect of the payment of such money, shall preclude the Company from thereafter proceeding to enforce a forfeiture of such Shares as hereinafter provided.
	52.
Company's lien on	The Company shall have first and paramount lien upon all Shares/Debentures (other
Shares/ Debentures	than fully paid up Shares/ Debentures) registered in the name of each Member (whether solely or jointly with others) and upon the proceeds of sale thereof, for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such Shares/ Debentures and no equitable interest in any Share shall be created except upon the footing and condition that this Article will have full effect and such



Title of Article	Article Number and contents
	lien shall extend to all dividends and bonuses from time to time declared in respect of such Shares/Debentures; Unless otherwise agreed the registration of a transfer of Shares/ Debentures shall operate as a waiver of the Company's lien if any, on such Shares/Debentures. The Directors may at any time declare any Shares/ Debentures wholly or in part exempt from the provisions of this Article.
	53.
As to enforcing lien by sale	The Company may sell, in such manner as the Board thinks fit, any Shares on which the Company has lien for the purpose of enforcing the same.
	PROVIDED THAT no sale shall be made:-
	<ul> <li>(a) Unless a sum in respect of which the lien exists is presently payable; or</li> <li>(b) Until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is /presently payable has been given to the registered holder for the time being of the Share or the person entitled thereto by reason of his death or insolvency.</li> </ul>
	For the purpose of such sale the Board may cause to be issued a duplicate certificate in respect of such Shares and may authorize one of their members to execute a transfer there from on behalf of and in the name of such Members
	The purchaser shall not be bound to see the application of the purchase money, nor shall his title to the Shares be affected by any irregularity, or invalidity in the proceedings in reference to the sale.
	54.
Application of proceeds of sale	(a) The net proceeds of any such sale shall be received by the Company and applied in or towards satisfaction of such part of the amount in respect of which the lien exists as is presently payable, and
	(b) The residue if any, after adjusting costs and expenses if any incurred shall be paid to the person entitled to the Shares at the date of the sale (subject to a like lien for sums not presently payable as existed on the Shares before the sale).

#### FORFEITURE OF SHARES

Title of Article	Article Number and contents
If money payable on Shares not paid notice to be given	If any Member fails to pay the whole or any part of any call or any installments of a call on or before the day appointed for the payment of the same or any such extension thereof, the Board of Directors may, at any time thereafter, during such time as the call for installment remains unpaid, give notice to him requiring him to pay the same together with any interest that may have accrued and all expenses that may have been incurred by the Company by reason of such non-payment.
	56.



Title of Article	Article Number and contents
Sum payable on allotment to be deemed a call	For the purposes of the provisions of these Articles relating to forfeiture of Shares, the sum payable upon allotment in respect of a share shall be deemed to be a call payable upon such Share on the day of allotment.
Form of notice	The notice shall name a day, (not being less than fourteen days form the day of the notice) and a place or places on and at which such call in installment and such interest thereon at such rate not exceeding eighteen percent per annum as the Directors may determine and expenses as aforesaid are to be paid. The notice shall also state that in the event of the non-payment at or before the time and at the place appointed, Shares in respect of which the call was made or installment is payable will be liable to be forfeited.
In default of payment Shares to be forfeited	58.  If the requirements of any such notice as aforesaid are not complied with, any Share or Shares in respect of which such notice has been given may at any time thereafter before payment of all calls or installments, interests and expenses due in respect thereof, be forfeited by a resolution of the Board of Directors to that effect. Such forfeiture shall include all dividends declared or any other moneys payable in respect of the forfeited Shares and not actually paid before the forfeiture.
Notice of forfeiture to a Member	When any Share shall have been so forfeited, notice of the forfeiture shall be given to the Member in whose name it stood immediately prior to the forfeiture, and an entry of the forfeiture, with the date thereof, shall forthwith be made in the Register of Members, but no forfeiture shall be in any manner invalidated by any omission or neglect to give such notice or to make any such entry as aforesaid.
Forfeited Shares to be the property of the Company and may be sold etc.	Any Share so forfeited, shall be deemed to be the property of the Company and may be sold, re-allotted or otherwise disposed of, either to the original holder or to any other person, upon such terms and in such manner as the Board of Directors shall think fit.
Member still liable for money owning at the time of forfeiture and interest	Any Member whose Shares have been forfeited shall notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company on demand all calls, installments, interest and expenses owing upon or in respect of such Shares at the time of the forfeiture together with interest thereon from the time of the forfeiture until payment, at such rate not exceeding eighteen percent per annum as the Board of Directors may determine and the Board of Directors may enforce the payment of such moneys or any part thereof, if it thinks fit, but shall not be under any obligation to do so.
Effects of forfeiture	62.  The forfeiture of a Share shall involve the extinction at the time of the forfeiture, of all interest in and all claims and demand against the Company in respect of the Share and all other rights incidental to the Share, except only such of those rights as by these Articles are expressly saved.



Title of Article	Article Number and contents
Power to annul forfeiture	63.  The Board of Directors may at any time before any Share so forfeited shall have been sold, re-allotted or otherwise disposed of, annul the forfeiture thereof upon such conditions as it thinks fit.
Declaration of forfeiture	<ul> <li>(a) A duly verified declaration in writing that the declarant is a Director, the Managing Director or the Manager or the Secretary of the Company, and that Share in the Company has been duly forfeited in accordance with these Articles, on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.</li> <li>(b) The Company may receive the consideration, if any, given for the Share on any sale, re-allotment or other disposal thereof and may execute a transfer of the Share in favour of the person to whom the Share is sold or disposed off.</li> <li>(c) The person to whom such Share is sold, re-allotted or disposed of shall thereupon be registered as the holder of the Share.</li> <li>(d) Any such purchaser or allotee shall not (unless by express agreement) be liable to pay calls, amounts, installments, interests and expenses owing to the Company prior to such purchase or allotment nor shall be entitled (unless by express agreement) to any of the dividends, interests or bonuses accrued or which might have accrued upon the Share before the time of completing such purchase or before such allotment.</li> <li>(e) Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the Share be effected by the irregularity or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposal of the Shares.</li> </ul>
Provisions of these articles as to forfeiture to apply in case of nonpayment of any sum	The provisions of these Articles as to forfeiture shall apply in the case of non-payment of any sum which by the terms of issue of a Share becomes payable at a fixed time, whether on account of the nominal value of Share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.
Cancellation of shares certificates in respect of forfeited Shares	Upon sale, re-allotment or other disposal under the provisions of these Articles, the certificate or certificates originally issued in respect of the said Shares shall (unless the same shall on demand by the Company have been previously surrendered to it by the defaulting Member) stand cancelled and become null and void and of no effect and the Directors shall be entitled to issue a new certificate or certificates in respect of the said Shares to the person or persons entitled thereto.
Evidence of forfeiture	67.  The declaration as mentioned in Article 64(a) of these Articles shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.
Validity of sale	<b>68.</b> Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board may appoint some person to execute an



Title of Article	Article Number and contents
	instrument of transfer of the Shares sold and cause the purchaser's name to be entered in the Register of Members in respect of the Shares sold, and the purchasers shall not be bound to see to the regularity of the proceedings or to the application of the purchase money, and after his name has been entered in the Register of Members in respect of such Shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.
Surrender of Shares	69.  The Directors may subject to the provisions of the Act, accept surrender of any share from any Member desirous of surrendering on such terms and conditions as they think fit.

#### TRANSFER AND TRANSMISSION OF SHARES

Title of Article	Article Number and contents			
No transfers to minors etc.	<b>70.</b> No Share which is partly paid-up or on which any sum of money is due shall in any circumstances be transferred to any minor, insolvent or person of unsound mind.			
Instrument of transfer	71.  The instrument of transfer shall be in writing and all provisions of Section 56 of the Companies Act, 2013 and statutory modification thereof for the time being shall be duly complied with in respect of all transfer of shares and registration thereof.			
Application for transfer	<ul> <li>(a) An application for registration of a transfer of the Shares in the Company may be made either by the transferor or the transferee.</li> <li>(b) Where the application is made by the transferor and relates to partly paid Shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.</li> <li>(c) For the purposes of clause (b) above notice to the transferee shall be deemed to have been duly given if it is dispatched by prepaid registered post to the transferee at the address, given in the instrument of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.</li> </ul>			
Execution of transfer	73.  The instrument of transfer of any Share shall be duly stamped and executed by or on behalf of both the transferor and the transferee and shall be witnessed. The transferor shall be deemed to remain the holder of such Share until the name of the transferee shall have been entered in the Register of Members in respect thereof. The requirements of provisions of Section 56 of the Companies Act, 2013 and any statutory modification thereof for the time being shall be duly complied with.			



Title of Article	Article Number and contents
Transfer by legal representatives	A transfer of Share in the Company of a deceased Member thereof made by his legal representative shall, although the legal representative is not himself a Member be as valid as if he had been a Member at the time of the execution of the instrument of transfer.
Register of Members etc when closed	The Board of Directors shall have power on giving not less than seven days pervious notice by advertisement in some newspaper circulating in the district in which the registered office of the Company is situated to close the Register of Members and/or the Register of debentures holders, in accordance with Section 91 of the Companies Act, 2013 and rules made thereunder, at such time or times and for such period or periods, not exceeding thirty days at a time and not exceeding in the aggregate forty five days in each year as it may seem expedient to the Board.
Directors may refuse to register transfer	Subject to the provisions of Section 58 & 59 of the Companies Act, 2013, these Articles and other applicable provisions of the Act or any other law for the time being in force, the Board may refuse whether in pursuance of any power of the company under these Articles or otherwise to register the transfer of, or the transmission by operation of law of the right to, any Shares or interest of a Member in or Debentures of the Company. The Company shall within one month from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission, as the case may be, giving reasons for such refusal. Provided that the registration of a transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever except where the Company has a lien on Shares.
Death of one or more joint holders of Shares	77.  In case of the death of any one or more of the persons named in the Register of Members as the joint holders of any Share, the survivor or survivors shall be the only persons recognised by the Company as having any title or interest in such Share, but nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on Shares held by him with any other person.
Titles of Shares of deceased Member	The Executors or Administrators of a deceased Member or holders of a Succession Certificate or the Legal Representatives in respect of the Shares of a deceased Member (not being one of two or more joint holders) shall be the only persons recognized by the Company as having any title to the Shares registered in the name of such Members, and the Company shall not be bound to recognize such Executors or Administrators or holders of Succession Certificate or the Legal Representative unless such Executors or Administrators or Legal Representative shall have first obtained Probate or Letters of Administration or Succession Certificate as the case may be from a duly constituted Court in the Union of India provided that in any case where the Board of Directors in its absolute discretion thinks it, the Board upon such terms as to indemnity or otherwise as the Directors may deem proper dispense with production of Probate or Letters of Administration or Succession Certificate and register Shares standing in the



Title of Article	Article Number and contents
	name of a deceased Member, as a Member. However, provisions of this Article are subject to Sections 72 and 56 of the Companies Act, 2013.
Notice of application when to be given	Where, in case of partly paid Shares, an application for registration is made by the transferor, the Company shall give notice of the application to the transferee in accordance with the provisions of Section 56 of the Companies Act, 2013.
Registration of persons entitled to Shares otherwise than by transfer (Transmission Clause)	80.  Subject to the provisions of the Act and Article 77 hereto, any person becoming entitled to Share in consequence of the death, lunacy, bankruptcy or insolvency of any Member or by any lawful means other than by a transfer in accordance with these Articles may, with the consent of the Board (which it shall not be under any obligation to give), upon producing such evidence that he sustains the character in respect of which he proposes to act under this Article or of such title as the Board thinks sufficient, either be registered himself as the holder of the Share or elect to have some person nominated by him and approved by the Board registered as such holder; provided nevertheless, that if such person shall elect to have his nominee registered as a holder, he shall execute an instrument of transfer in accordance with the provisions herein contained, and until he does so, he shall not be freed from any liability in respect of the Shares. This clause is hereinafter referred to as the "Transmission Clause".
Refusal to register nominee	81. Subject to the provisions of the Act and these Articles, the Directors shall have the same right to refuse to register a person entitled by transmission to any Share of his nominee as if he were the transferee named in an ordinary transfer presented for registration.
Person entitled may receive dividend without being registered as a Member	82.  A person entitled to a Share by transmission shall subject to the right of the Directors to retain dividends or money as is herein provided, be entitled to receive and may give a discharge for any dividends or other moneys payable in respect of the Share.
No fee on transfer or transmissions	No fee shall be charged for registration of transfer, transmission, Probate, Succession Certificate & Letters of Administration, Certificate of Death or Marriage, Power of Attorney or other similar document.
Transfer to be presented with evidence of title	84.  Every instrument of transfer shall be presented to the Company duly stamped for registration accompanied by such evidence as the Board may require to prove the title of the transferor, his right to transfer the Shares and generally under and subject to such conditions and regulations as the Board may, from time to time prescribe, and every registered instrument of transfer shall remain in the custody of the Company until destroyed by order of the Board.



`	85.
Company not liable	The Company shall incur no liability or responsibility whatsoever in consequence of
for disregard of a	its registering or giving effect to any transfer of Shares made or purporting to be made
notice prohibiting	by any apparent legal owner thereof (as shown or appearing in the Register of
registration of	Members) to the prejudice of persons having or claiming any equitable right, title or
transfer	interest to or in the said Shares, notwithstanding that the Company may have had
	notice of such equitable right, title or interest or notice prohibiting registration of such
	transfer, and may have entered such notice, or referred thereto, in any book of the
	Company, and the Company shall not be bound to be required to regard or attend to
	give effect to any notice which may be given to it of any equitable right, title or interest
	or be under any liability whatsoever for refusing or neglecting to do so, though it may
	have been entered or referred to in some book of the Company, but the Company shall
	nevertheless be at liberty to regard and attend to any such notice and give effect thereto
	if the Board shall so think fit.

## CONVERSION OF SHARES INTO STOCK AND RECONVERSION

Title of Article	Article Number and contents		
	86.		
Share may be converted into stock	The Company may, by Ordinary Resolution convert any fully paid up Share into stock, and reconvert any stock into fully paid-up Shares.		
	87.		
Transfer of stock	The several holders of such stock may transfer their respective interest therein or any part thereof in the same manner and subject to the same regulations under which the stock arose might before the conversion, have been transferred, or as near thereto as circumstances admit.		
	PROVIDED THAT the Board may, from time to time, fix the minimum amount of stock transferable, so however that such minimum shall not exceed the nominal amount of the Shares from which stock arose.		
	88.		
Right of stock holders	The holders of stock shall, according to the amount of stock held by them, have the same right, privileges and advantages as regards dividends, voting at meeting of the Company, and other matters, as if they held them in Shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the Company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in Shares, have conferred those privileges or advantages.		
	89.		
Regulation applicable to stock and share warrant	Such of the regulations of the Company as are applicable to the paid up Shares shall apply to stock and the words "Share" and "Shareholder" in these regulations shall include "stock" and "stock holder" respectively.		



## **BORROWING POWERS**

Title of Article	Article Number and contents
	90.
Power to borrow	Subject to the provisions of Sections 73, 74 and 179 of the Companies Act, 2013 and these Articles, the Board of Directors may, from time to time at its discretion by a resolution passed at a meeting of the Board, borrow, accept deposits from Members either in advance of calls or otherwise and generally raise or borrow or secure the payment of any such sum or sums of money for the purposes of the Company from any source.
	PROVIDED THAT, where the moneys to be borrowed together with the moneys already borrowed (apart from temporary loans obtained from the Company's bankers in the ordinary course of business) exceed the aggregate of the paid up capital of the Company and its free reserves (not being reserves set apart for any specific purpose) the Board of Directors shall not borrow such money without the sanction of the Company in General Meeting. No debts incurred by the Company in excess of the limit imposed by this Article shall be valid or effectual unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed by this Article had been exceeded.
	91.
The payment or repayment of moneys borrowed	The payment or repayment of moneys borrowed as aforesaid may be secured in such manner and upon such terms and conditions in all respects as the Board of Directors may think fit, and in particular in pursuance of a resolution passed at a meeting of the Board (and not by circular resolution) by the issue of bonds, debentures or debentures stock of the Company, charged upon all or any part of the property of the Company, (both present and future), including its un-called capital for the time being and the debentures and the debenture stock and other securities may be made assignable free from any equities between the Company and the person to whom the same may be issued.
	92.
Bonds, Debentures, etc. to be subject to control of Directors	Any bonds, debentures, debenture-stock or other securities issued or to be issued by the Company shall be under the control of the Directors who may issue them upon such terms and conditions and in such manner and for such consideration as they shall consider being for the benefit of the Company.
	93.
Terms of issue of Debentures	Any Debentures, Debenture-stock or other securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible into Shares of any denomination, and with any privileges and conditions as to redemption, surrender, drawing, allotment of Shares, attending (but not voting) at the General Meeting, appointment of Directors and otherwise. However, Debentures with the right to conversion into or allotment of Shares shall be issued only with the consent of the Company in the General Meeting by a Special Resolution.
	94.
	If any uncalled capital of the Company is included in or charged by mortgage or other security, the Directors may, subject to the provisions of the Act and these Articles,



Title of Article	Article Number and contents
Mortgage of uncalled capital	make calls on the Members in respect of such uncalled capital in trust for the person in whose favour such mortgage or security has been executed.
	95.
Indemnity may be given	Subject to the provisions of the Act and these Articles, if the Directors or any of them or any other person shall incur or about to incur any liability as principal or surety for the payment of any sum primarily due from the Company, the Directors may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of the assets of the Company by way of indemnity to secure the Directors or person so becoming liable as aforesaid from any loss in respect of such liability.

## RELATED PARTY TRANSACTIONS

Related Transactions	Party	<b>A.</b> Subject to the provisions of the Act, the Company may enter into contracts with the Related Party which are at arm's length and are in ordinary course of business of the company with approval of the Audit Committee.
		<b>B.</b> Subject to the provisions of the Act, the Company may enter into contracts with the related parties which are of such nature wherein it requires consent of shareholders in terms of Act or Listing Regulations or any other law for the time being in force, with approval of the shareholders in the general meeting.

#### MEETING OF MEMBERS

Title of Article		Article Number and contents		
		97.		
Annual Meeting	General	i.	An Annual General Meeting of the Company shall be held within six months after the expiry of each financial year, provided that not more than fifteen months shall lapse between the date of one Annual General Meeting and that of next.	
		ii.	Nothing contained in the foregoing provisions shall be taken as affecting the right conferred upon the Registrar under the provisions of Section 96(1) of the Act to extend the time with which any Annual General Meeting may be held.	
		iii.	Every Annual General Meeting shall be called at a time during business hours i.e. 9 a.m. to 6 p.m., on a day that is not a Nationalholiday, and shall be held at the office of the Company or at some other place within the city in which the Registered Office of the Company is situated as the Board may determine and the notices calling the Meeting shall specify it as the Annual General Meeting. The company may in any one Annual General Meeting fix the time for its subsequent Annual General Meeting.	
		v.	Every Member of the Company shall be entitled to attend, either in person or by proxy and the Auditors of the Company shall have the right to attend and be	



Title of Article	Article Number and contents			
	heard at any General Meeting which he attends on any part of the business which concerns him as an Auditor.			
	vi. At every Annual General Meeting of the Company, there shall be laid on the table the Director's Report and Audited statement of accounts, the Proxy Register with proxies and the Register of Director's Shareholding, which Registers shall remain open and accessible during the continuance of the Meeting.			
	vii. The Board shall cause to be prepared the annual list of Members, summary of share capital, balance sheet and profit and loss account and forward the same to the Registrar in accordance with Sections 92 and 137 of the Act.			
	98.			
Report statement and registers to be laid before the Annual General Meeting	The Company shall in every Annual General Meeting in addition to any other Report or Statement lay on the table the Director's Report and audited statement of accounts, Auditor's Report (if not already incorporated in the audited statement of accounts), the Proxy Register with proxies and the Register of Director's Shareholdings, which Registers shall remain open and accessible during the continuance of the Meeting.			
	99.			
Extra-Ordinary General Meeting	All General Meeting other than Annual General Meeting shall be called Extra-Ordinary General Meeting.			
	100.			
Requisitionists' Meeting	(1) Subject to the provisions of Section 111 of the Companies Act, 2013, the Directors shall on the requisition in writing of such number of Members as is hereinafter specified:-			
	<ul><li>(a) Give to the Members of the Company entitled to receive notice of the next Annual General Meeting, notice of any resolution which may properly be moved and is intended to be moved at that meeting.</li><li>(b) Circulate to the Members entitled to have notice of any General Meeting sent to them, any statement with respect to the matter referred to in any proposed resolution or any business to be dealt with at that Meeting.</li></ul>			
	(2) The number of Members necessary for a requisition under clause (1) hereof shall be such number of Members as represent not less than one-tenth of the total voting power of all the Members having at the date of the resolution a right to vote on the resolution or business to which the requisition relates; or			
	(3) Notice of any such resolution shall be given and any such statement shall be circulated, to Members of the Company entitled to have notice of the Meeting sent to them by serving a copy of the resolution or statement to each Member in any manner permitted by the Act for service of notice of the Meeting and notice of any such resolution shall be given to any other Member of the Company by giving notice of the general effect of the resolution in any manner permitted by the Act for giving him notice of meeting of the Company. The copy of the resolution shall be served, or notice of the effect of the resolution shall be given, as the case may be in the same manner, and so far as practicable, at the same			



Title of Article	Article Number and contents
	time as notice of the Meeting and where it is not practicable for it to be served or given at the time it shall be served or given as soon as practicable thereafter.
	(4) The Company shall not be bound under this Article to give notice of any resolution or to circulate any statement unless:
	<ul> <li>(a) A copy of the requisition signed by the requisitionists (or two or more copies which between them contain the signature of all the requisitionists) is deposited at the Registered Office of the Company.</li> <li>i. In the case of a requisition, requiring notice of resolution, not less than six weeks before the Meeting;</li> <li>ii. In the case of any other requisition, not less than two weeks before the Meeting, and</li> </ul>
	(b) There is deposited or tendered with the requisition sum reasonably sufficient to meet the Company's expenses in giving effect thereto.
	PROVIDED THAT if, after a copy of the requisition requiring notice of a resolution has been deposited at the Registered Office of the Company, an Annual General Meeting is called for a date six weeks or less after such copy has been deposited, the copy although not deposited within the time required by this clause, shall be deemed to have been properly deposited for the purposes thereof.
	(5) The Company shall also not be bound under this Article to circulate any statement, if on the application either of the Company or of any other person who claims to be aggrieved, the Company Law Board is satisfied that the rights conferred by this Article are being abused to secure needless publicity for defamatory matter.
	(6) Notwithstanding anything in these Articles, the business which may be dealt with at Annual General Meeting shall include any resolution for which notice is given in accordance with this Article, and for the purposes of this clause, notice shall be deemed to have been so given, notwithstanding the accidental omission in giving it to one or more Members.
	101.
Extra-Ordinary General Meeting by Board and by requisition	(a) The Directors may, whenever they think fit, convene an Extra-Ordinary General Meeting and they shall on requisition of the Members as herein provided, forthwith proceed to convene Extra-Ordinary General Meeting of the Company.
When a Director or any two Members may call an Extra Ordinary General Meeting	(b) If at any time there are not within India sufficient Directors capable of acting to form a quorum, or if the number of Directors be reduced in number to less than the minimum number of Directors prescribed by these Articles and the continuing Directors fail or neglect to increase the number of Directors to that number or to convene a General Meeting, any Director or any two or more Members of the Company holding not less than one-tenth of the total paid up share capital of the Company may call for an Extra-Ordinary General Meeting in the same manner as nearly as possible as that in which meeting may be called by the Directors.



Title of Article	Article Number and contents					
	102.					
Contents of requisition, and number of requisitionists required and the conduct of Meeting	<ul> <li>(1) In case of requisition the following provisions shall have effect: <ul> <li>(a) The requisition shall set out the matter for the purpose of which the Meeting is to be called and shall be signed by the requisitionists and shall be deposited at the Registered Office of the Company.</li> <li>(b) The requisition may consist of several documents in like form each signed by one or more requisitionists.</li> <li>(c) The number of Members entitled to requisition a Meeting in regard to any matter shall be such number as hold at the date of the deposit of the requisition, not less than one-tenth of such of the paid-up share capital of the Company as that date carried the right of voting in regard to that matter.</li> <li>(d) Where two or more distinct matters are specified in the requisition, the provisions of sub-clause (c) shall apply separately in regard to each such matter and the requisition shall accordingly be valid only in respect of those matters in regard to which the conditions specified in that clause are fulfilled.</li> <li>(e) If the Board does not, within twenty-one days from the date of the deposit of a valid requisition in regard to any matters, proceed duly to call a Meeting for the consideration of those matters on a day not later than forty-five days from the date of the deposit of the requisition, the Meeting may be called:  <ul> <li>(i) by the requisitionists themselves; or</li> <li>(ii) by such of the requisitionists as represent either a majority in value of the paid-up share capital held by all of them or not less than one tenth of the paid-up share capital of the Company as is referred to in sub clauses (c) of clause (I) whichever is less.</li> </ul> </li> </ul></li></ul>					
	PROVIDED THAT for the purpose of this sub-clause, the Board shall, in the case of a Meeting at which a resolution is to be proposed as a Special Resolution, be deemed not to have duly convened the Meeting if they do not give such notice thereof as is required by sub-section (2) of Section 114 of the Companies Act, 2013.  (2) A meeting called under sub-clause (c) of clause (1) by requisitionists or any					
	of them:  (a) shall be called in the same manner as, nearly as possible, as that in which meeting is to be called by the Board; but  (b) shall not be held after the expiration of three months from the date of deposit of the requisition.					
	PROVIDED THAT nothing in sub-clause (b) shall be deemed to prevent a Meeting duly commenced before the expiry of the period of three months aforesaid, from adjourning to some days after the expiry of that period.					
	(3) Where two or more Persons hold any Shares in the Company jointly; a requisition or a notice calling a Meeting signed by one or some only of them shall, for the purpose of this Article, have the same force and effect as if it has been signed by all of them.					



Title of Article	Article Number and contents
	(4) Any reasonable expenses incurred by the requisitionists by reason of the failure of the Board to duly to call a Meeting shall be repaid to the requisitionists by the Company; and any sum repaid shall be retained by the Company out of any sums due or to become due from the Company by way of fees or other remuneration for their services to such of the Directors as were in default.
	103.
Length of notice of Meeting	(1) A General Meeting of the Company may be called by giving not less than twenty-one days notice in writing.
	<ul> <li>(2) A General Meeting may be called after giving shorter notice than that specified in clause (1) hereof, if consent is accorded thereto:</li> <li>(i) In the case of Annual General Meeting by all the Members entitled to vote thereat; and</li> <li>(ii) In the case of any other Meeting, by Members of the Company holding not less than ninety-five percent of such part of the paid up share capital of the Company as gives a right to vote at the Meeting.</li> </ul>
	PROVIDED THAT where any Members of the Company are entitled to vote only on some resolution, or resolutions to be moved at a Meeting and not on the others, those Members shall be taken into account for the purposes of this clause in respect of the former resolutions and not in respect of the later.
	104.
Contents and manner of service of notice and persons on whom it is to be	(1) Every notice of a Meeting of the Company shall specify the place and the day and hour of the Meeting and shall contain a statement of the business to be transacted thereat.
served	<ul> <li>(2) Subject to the provisions of the Act notice of every General Meeting shall be given;</li> <li>(a) to every Member of the Company, in any manner authorized by Section 20 of the Companies Act, 2013;</li> <li>(b) to the persons entitled to a Share in consequence of the death or insolvency of a Member, by sending it through post in a prepaid letter addressed to them by name or by the title of representative of the deceased, or assignees of the insolvent, or by like description, at the address, if any in India supplied for the purpose by the persons claiming to be so entitled or until such an address has been so supplied, by giving the notice in any manner in which it might have been given if the death or insolvency had not occurred; and</li> <li>(c) to the Auditor or Auditors for the time being of the Company</li> </ul>
	(3) Every notice convening a Meeting of the Company shall state with reasonable prominence that a Member entitled to attend and vote at the Meeting is entitled to appoint one or more proxies to attend and vote instead of himself and that a proxy need not be a Member of the Company.



Title of Article	Article Number and contents
	105.
Special and ordinary business and explanatory statement	<ul> <li>(1) (a) In the case of an Annual General Meeting all business to be transacted at the Meeting shall be deemed special, with the exception of business relating to</li> <li>(i) the consideration of the accounts, balance sheet, the reports of the Board of Directors and Auditors;</li> <li>(ii) the declaration of dividend;</li> <li>(iii) the appointment of Directors in the place of those retiring; and</li> <li>(iv) the appointment of, and the fixing of the remuneration of the Auditors, and</li> <li>(b) In the case of any other meeting, all business shall be deemed special.</li> </ul>
	(2) Where any items of business to be transacted at the Meeting of the Company are deemed to be special as aforesaid, there shall be annexed to the notice of the Meeting a statement setting out all material facts concerning each such item of business, including in particular the nature of the concern or interest, if any, therein of every Director.
	PROVIDED THAT where any such item of special business at the Meeting of the Company relates to or affects, any other company, the extent of shareholding interest in that other company of every Director of the Company shall also be set out in the statement, if the extent of such shareholding interest is not less than twenty percent of the paid up-share capital of the other company.
	(3) Where any item of business consists of the according of approval to any document by the Meeting, the time and place where the document can be inspected shall be specified in the statement aforesaid.
	106.
Omission to give notice not to invalidate proceedings	The accidental omission to give such notice as aforesaid to or non-receipt thereof by any Member or other person to whom it should be given, shall not invalidate the proceedings of any such Meeting.

# MEETING OF MEMBERS

Title of Article	Article Number and contents
	107.
Notice of business to be given	No General Meeting, Annual or Extra-Ordinary shall be competent to enter upon, discuss or transact any business which has not been mentioned in the notice or notices convening the Meeting.
	108.
Quorum	The quorum for General Meetings shall be as under:-
	(i) five members personally present if the number of members as on the date of meeting is not more than one thousand;
	(ii) fifteen members personally present if the number of members as on the date of



Title of Article	Article Number and contents
	meeting is more than one thousand but up to five thousand;
	(iii) thirty members personally present if the number of members as on the date of the meeting exceeds five thousand;
	No business shall be transacted at the General Meeting unless the quorum requisite is present at the commencement of the Meeting. A body corporate being a Member shall be deemed to be personally present if it is represented in accordance with Section 113 of the Companies Act, 2013. The President of India or the Governor of a State being a Member of the Company shall be deemed to be personally present if it is presented in accordance with Section 113 of the Companies Act, 2013.
	109.
If quorum not present when Meeting to be dissolved and when to be adjourned	If within half an hour from the time appointed for holding a Meeting of the Company, a quorum is not present, the Meeting, if called by or upon the requisition of the Members shall stand dissolved and in any other case the Meeting shall stand, adjourned to the same day in the next week or if that day is a public holiday until the next succeeding day which is not a public holiday, at the same time and place or to such other day and at such other time and place as the Board may determine. If at the adjourned meeting also, a quorum is not present within half an hour from the time appointed for holding the Meeting, the Members present shall be a quorum and may transact the business for which the Meeting was called.
	110.
Resolution passed at adjourned Meeting	Where a resolution is passed at an adjourned Meeting of the Company, the resolution for all purposes is treated as having been passed on the date on which it was in fact passed and shall not be deemed to have been passed on any earlier date.
	111.
Chairman of General Meeting.	At every General Meeting the Chair shall be taken by the Chairman of the Board of Directors. If at any Meeting, the Chairman of the Board of Directors is not present within ten minutes after the time appointed for holding the Meeting or though present, is unwilling to act as Chairman, the Vice Chairman of the Board of Directors would act as Chairman of the Meeting and if Vice Chairman of the Board of Directors is not present or, though present, is unwilling to act as Chairman, the Directors present may choose one of themselves to be a Chairman, and in default or their doing so or if no Directors shall be present and willing to take the Chair, then the Members present shall choose one of themselves, being a Member entitled to vote, to be Chairman.
	112.
Act for resolution sufficiently done or passed by Ordinary Resolution unless otherwise required	Any act or resolution which, under the provisions of these Articles or of the Act, is permitted or required to be done or passed by the Company in General Meeting shall be sufficiently done so or passed if effected by an Ordinary Resolution unless either the Act or the Articles specifically require such act to be done or resolution be passed by a Special Resolution.
	113.
Business confined to election of	No business shall be discussed at any General Meeting except the election of a Chairman whilst the Chair is vacant.



Title of Article	Article Number and contents
Chairman whilst the Chair is vacant	
Chairman may adjourn Meeting	<ul> <li>(a) The Chairman may with the consent of Meeting at which a quorum is present and shall if so directed by the Meeting adjourn the Meeting from time to time and from place to place.</li> <li>(b) No business shall be transacted at any adjourned Meeting other than the business left unfinished at the Meeting from which the adjournment took place</li> <li>(c) When a Meeting is adjourned for thirty days or more notice of the adjourned Meeting shall be given as in the case of an original Meeting.</li> <li>(d) Save as aforesaid, it shall not be necessary to give any notice of an adjournment of or of the business to be transacted at any adjourned Meeting.</li> <li>115.</li> </ul>
How questions are decided at Meetings	Every question submitted to a General Meeting shall be decided in the first instance by a show of hands unless the poll is demanded as provided in these Articles.
Chairman's declaration of result of voting on show of hands	A declaration by the Chairman of the Meeting that on a show of hands, a resolution has or has not been carried either unanimously or by a particular majority, and an entry to that effect in the book containing the minutes of the proceeding of the Company's General Meeting shall be conclusive evidence of the fact, without proof of the number or proportion of votes cast in favour of or against such resolution.
Demand of poll	Before or on the declaration of the result of the voting on any resolution on a show of hands a poll may be ordered to be taken by the Chairman of the Meeting on his own motion and shall be ordered to be taken by him on a demand made in that behalf by any Member or Members present in person or by proxy and holding Shares in the Company which confer a power to vote on the resolution not being less than one-tenth of the total voting power in respect of the resolution, or on which an aggregate sum of not less than fifty thousand rupees has been paid up. The demand for a poll may be withdrawn at any time by the Person or Persons who made the demand.
Time of taking poll	A poll demanded on a question of adjournment or election of a Chairman shall be taken forthwith. A poll demanded on any other question shall be taken at such time not being later than forty-eight hours from the time when the demand was made and in such manner and place as the Chairman of the Meeting may direct and the result of the poll shall be deemed to be the decision of the Meeting on the resolution on which the poll was taken.
Chairman's casting vote	In the case of equality of votes, the Chairman shall both on a show of hands and on a poll (if any) have a casting vote in addition to the vote or votes to which he may be entitled as a Member.



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	120.
Appointment of scrutineers	Where a poll is to be taken, the Chairman of the Meeting shall appoint two scrutineers to scrutinise the vote given on the poll and to report thereon to him. One of the scrutineers so appointed shall always be a Member (not being an officer or employee of the Company) present at the Meeting, provided such a Member is available and willing to be appointed. The Chairman shall have power, at any time before the result of the poll is declared, to remove a scrutineer from office and fill vacancies in the office of the scrutineer arising from such removal or from any other cause.
	121.
Demand for poll not to prevent transaction of other business	The demand for a poll shall not prevent transaction of other business (except on the question of the election of the Chairman and of an adjournment) other than the question on which the poll has been demanded.
	122.
Special notice	Where by any provision contained in the Act or in these Articles, special notice is required for any resolution, the notice of the intention to move the resolution shall be given to the Company not less than fourteen days before the Meeting at which it is to be moved, exclusive of the day which the notice is served or deemed to be served on the day of the Meeting. The Company shall immediately after the notice of the intention to move any such resolution has been received by it, give its Members notice of the resolution in the same manner as it gives notice of the Meeting, or if that is not practicable shall give them notice thereof, either by advertisement in a newspaper having an appropriate circulation or in any other mode allowed by these presents not less than seven days before the Meeting.

## **VOTES OF MEMBERS**

Title of Article	Article Number and contents
	123.
Member paying money in advance not to be entitled to vote in respect thereof	A Member paying the whole or a part of the amount remaining unpaid on any Share held by him although no part of that amount has been called up, shall not be entitled to any voting rights in respect of moneys so paid by him until the same would but for such payment become presently payable.
	124.
Restriction on exercise of voting rights of Members who have not paid calls	No Member shall exercise any voting rights in respect of any Shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has exercised any right of lien.
	125.
Number of votes to which Member entitled	Subject to the provisions of Article 123, every Member of the Company holding any equity share capital and otherwise entitled to vote shall, on a show of hands when present in person (or being a body corporate present by a representative duly authorized) have one vote and on a poll, when present in person (including a body corporate by a duly authorized representative), or by an agent duly authorized under a Power of Attorney or by proxy, his voting right shall be in proportion to his share of



Title of Article	Article Number and contents
	the paid-up equity share capital of the Company.
	Provided however, if any preference shareholder is present at any meeting of the Company, (save as provided in sub-section (2) of Section 47 of Companies Act, 2013) he shall have a right to vote only on resolutions before the Meeting which directly affect the rights attached to his preference shares.
	A Member is not prohibited from exercising his voting rights on the ground that he has not held his Shares or interest in the Company for any specified period preceding the date on which the vote is taken.
	126.
Votes of Members of unsound mind	A Member of unsound mind, or in respect of whom order has been made by any Court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian and any such committee or guardian may, on a poll, vote by proxy.
	127.
Votes of joint Members	If there be joint registered holders of any Shares, one of such persons may vote at any Meeting personally or by an agent duly authorized under a Power of Attorney or by proxy in respect of such Shares, as if he were solely entitled thereto but the proxy so appointed shall not have any right to speak at the Meeting, and if more than one of such joint holders be present at any Meeting either personally or by agent or by proxy, that one of the said persons so present whose name appears higher on the Register of Members shall alone be entitled to speak and to vote in respect of such Shares, but the other holder(s) shall be entitled to vote in preference to a person present by an agent duly authorized under a Power of Attorney or by proxy although the name of such person present by agent or proxy stands first or higher in the Register of Members in respect of such Shares. Several executors or administrators of a deceased Member in whose name Shares stand shall for the purpose of these Articles be deemed joint holders thereof.
	128.
Representation of body corporate	<ul> <li>(a) A body corporate (whether a company within the meaning of the Act or not) may, if it is a Member or creditor of the Company (including a holder of Debentures) authorize such person as it thinks fit by a resolution of its Board of Directors or other governing body, to act as its representative at any Meeting of the Company or any class of shareholders of the Company or at any meeting of the creditors of the Company or Debenture-holders of the Company. A person authorized by resolutions aforesaid shall be entitled to exercise the same rights and powers (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise if it were an individual Member, shareholder, creditor or holder of Debentures of the Company. The production of a copy of the resolution referred to above certified by a Director or the Secretary of such body corporate before the commencement of the Meeting shall be accepted by the Company as sufficient evidence of the validity of the said representatives' appointment and his right to vote thereat.</li> <li>(b) Where the President of India or the Governor of a State is a Member of the Company, the President or as the case may be the Governor may appoint such person as he thinks fit to act as his representative at any Meeting of the Company</li> </ul>



Title of Article	Article Number and contents
	or at any meeting of any class of shareholders of the Company and such a person shall be entitled to exercise the same rights and powers, including the right to vote by proxy, as the President, or as the case may be, the Governor could exercise as a Member of the Company.
	129.
Votes in respects of deceased or insolvent Members	Any person entitled under the Transmission Article to transfer any Shares may vote at any General Meeting in respect thereof in the same manner as if he was the registered holder of such Shares; provided that at least forty-eight hours before the time of holding the Meeting or adjourned Meeting, as the case may be, at which he proposes to vote, he shall satisfy the Directors of the right to transfer such Shares and give such indemnity (if any) as the Directors may require unless the Directors shall have previously admitted his right to vote at such Meeting in respect thereof.
	130.
Voting in person or by proxy	Subject to the provisions of these Articles, votes may be given either personally or by proxy. A body corporate being a Member may vote either by a proxy or by a representative duly authorized in accordance with Section 105 of the Companies Act, 2013.
	131.
Rights of Members to use votes differently	On a poll taken at a Meeting of the Company a Member entitled to more than one vote or his proxy, or other persons entitled to vote for him, as the case may be, need not, if he votes, use all his votes or cast in the same way all the votes he uses
	132.
Proxies	Any Member of the Company entitled to attend and vote at a Meeting of the Company, shall be entitled to appoint another person (whether a Member or not) as his proxy to attend and vote instead of himself. PROVIDED that a proxy so appointed shall not have any right whatsoever to speak at the Meeting. Every notice convening a Meeting of the Company shall state that a Member entitled to attend and vote is entitled to appoint one or more proxies to attend and vote instead of himself, and that a proxy need not be a Member of the Company.
	133.
Proxy either for specified meeting or for a period	An instrument of proxy may appoint a proxy either for the purposes of a particular Meeting specified in the instrument and any adjournment thereof or it may appoint a proxy for the purpose of every Meeting to be held before a date specified in the instrument and every adjournment of any such Meeting.
	134.
No proxy to vote on a show of hands	No proxy shall be entitled to vote by a show of hands.
	135.
Instrument of proxy when to be deposited	The instrument appointing a proxy and the Power of Attorney or authority (if any) under which it is signed or a notarially certified copy of that Power of Attorney or authority, shall be deposited at the Registered Office of the Company at least forty-



Title of Article	Article Number and contents
	eight hours before the time for holding the Meeting at which the person named in the instrument purposes to vote and in default the instrument of proxy shall not be treated as valid.
	136.
Form of Proxy	Every instrument of proxy whether for a specified Meeting or otherwise shall, as nearly as circumstances will admit, be in any of the forms as prescribed in the Companies Act, 2013, and signed by the appointer or his attorney duly authorized in writing or if the appointer is a body corporate, be under its seal or be signed by any officer or attorney duly authorized by it.
	137.
Validity of votes given by proxy notwithstanding revocation of authority	A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the principal, or revocation of the proxy or of any Power of Attorney under which such proxy was signed, or the transfer of the Share in respect of which the vote is given, provided that no intimation in writing of the death, insanity, revocation or transfer shall have been received by the Company at the Registered Office before the commencement of the Meeting or adjourned Meeting at which the proxy is used provided nevertheless that the Chairman of any Meeting shall be entitled to require such evidence as he may in his discretion think fit of the due execution of an instrument of proxy and of the same not having been revoked.
	138.
Time for objection to vote	No objection shall be made to the qualification of any voter or to the validity of a vote except at the Meeting or adjourned Meeting at which the vote objected to is given or tendered, and every vote, whether given personally or by proxy, not disallowed at such Meeting, shall be valid for all proposes and such objection made in due time shall be referred to the Chairman of the Meeting.
	139.
Chairman of any Meeting to be the judge of Validity of any value	The Chairman of any Meeting shall be the sole judge of the validity of every vote tendered at such Meeting. The Chairman present at the taking of a poll shall be the sole judge of the validity of every vote tendered at such poll. The decision of the Chairman shall be final and conclusive.
	140.
Custody of Instrument	If any such instrument of appointment is confined to the object of appointing at attorney or proxy for voting at Meetings of the Company, it shall remain permanently or for such time as the Directors may determine, in the custody of the Company. If such instrument embraces other objects, a copy thereof examined with the original shall be delivered to the Company to remain in the custody of the Company.



## **DIRECTORS**

Title of Article	Article Number and contents
	141.
Number of Directors	Until otherwise determined by a General Meeting of the Company and subject to the provisions of Section 149 of the Companies Act, 2013, the number of Directors shall not be less than three and not more than fifteen.
	141A
	First Directors of the Company were:  i. Mr. Raman Bhatia  ii. Ms. Sarika Bhatia
	142.
Appointment of Directors	The appointment of Directors of the Company shall be in accordance with the provisions of the Act and these Articles, to the extent applicable.
	143.
Debenture Directors	Any Trust Deed for securing Debentures may if so arranged, provide for the appointment, from time to time by the Trustees thereof or by the holders of Debentures, of some person to be a Director of the Company and may empower such Trustees or holder of Debentures, from time to time, to remove and re-appoint any Director so appointed. The Director appointed under this Article is herein referred to as "Debenture Director" and the term "Debenture Director" means the Director for the time being in office under this Article. The Debenture Director shall not be liable to retire by rotation or be removed by the Company. The Trust Deed may contain such ancillary provisions as may be agreed between the Company and the Trustees and all such provisions shall have effect notwithstanding any of the other provisions contained herein.
	144.
Nominee Director or Corporation Director	<ul> <li>(a) Notwithstanding anything to the contrary contained in these Articles, so long as any moneys remain owing by the Company to any Finance Corporation or Credit Corporation or to any Financing company or body, (which corporation or body is hereinafter in this Article referred to as "the corporation") out of any loans granted or to be granted by them to the Company or so long as the corporation continue to hold Debentures in the Company by direct subscription or private placement, or so long as the Corporation holds Shares in the Company as a result of underwriting or direct subscription or so long as any liability of the Company arising out of any guarantee furnished by the Corporation on behalf of the Company remains outstanding, the Corporation shall have a right to appoint from time to time any person or persons as a Director, whole time or non-whole time (which Director or Directors is/are hereinafter referred to as "Nominee Director(s)") on the Board of the Company and to remove from such office any persons so appointed and to appoint any person or persons in his/their places.</li> <li>(b) The Board of Directors of the Company shall have no power to remove from office the Nominee Director(s). Such Nominee Director(s) shall not be required to hold any Share qualification in the Company. Further Nominee Director shall not be liable to retirement by rotation of Directors. Subject as aforesaid, the</li> </ul>



Title of Article	Article Number and contents
	Nominee Directors(s) shall be entitled to the same rights and privileges and be subject to the obligations as any other Director of the Company.  (c) The Nominee Director(s) so appointed shall hold the said office only so long as any moneys remain owing by the Company to the Corporation and the Nominee Director/s so appointed in exercise of the said power, shall <i>ipso facto</i> vacate such office immediately on the moneys owing by the Company to the Corporation being paid off.  (d) The Nominee Director(s) appointed under this Article shall be entitled to receive all notices of and attend all General Meetings, Board Meetings and all the Meetings of the Committee of which the Nominee Director(s) is/are Member(s) as also the minutes of such Meetings. The Corporation shall also be entitled to receive all such notices and minutes.  (e) The sitting fees in relation to such Nominee Director(s) shall also accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any other fees, commission, moneys or remuneration in any form is payable to the Nominee Director of the Company, such fees, commission, moneys and remuneration in relation to such Nominee Director(s) shall accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any expenses that may be incurred by the Corporation or such Nominee Director(s), in connection with their appointment or Directorship, shall also be paid or reimbursed by the Company to the Corporation or as the case may be to such Nominee Director/s provided that if any such Nominee Director/s is/are an officer(s) of the Corporation.  Provided also that in the event of the Nominee Director(s) being appointed as Wholetime Director(s); such Nominee Director/s shall exercise such power and duties as may be approved by the lenders and have such rights as are usually exercised or available to a whole-time Director in the management of the affairs of Company. Such Nominee Director shall be entitled to receiv
Special Director	(a) In connection with any collaboration arrangement with any company or corporation or any firm or person for supply of technical know-how and/or machinery or technical advice the directors may authorize such company, corporation, firm or person herein-after in this clause referred to as "collaboration" to appoint from time to time any person as director of the company (hereinafter referred to as "special director") and may agree that such special director shall not be liable to retire by rotation and need not possess any qualification shares to qualify him for office of such director, so however that such special director shall hold office so long as such collaboration arrangement remains in force unless otherwise agreed upon between the Company and such collaborator under the collaboration arrangements or at any time thereafter.
	(b) The collaborators may at any time and from time to time remove any such special director appointed by it and may at the time of such removal and also in the case of death or resignation of the person so appointed, at any time appoint any other person as special director in his place and such appointment or removal shall be



Title of Article	Article Number and contents
	made in writing signed by such company or corporation or any partner or such person and shall be delivered to the Company at its registered office.  (c) It is clarified that every collaborator entitled to appoint a director under this article may appoint one such person as a director and so that if more then one collaborator is so entitled there may be at any time as may special directors as the collaborators eligible to make the appointment.
	146.
Limit on number of non-retiring Directors	The provisions of Articles 143, 144 and 145 are subject to the provisions of Section 152 of the Companies Act, 2013 and number of such Directors appointed shall not exceed in the aggregate one third of the total number of Directors for the time being in office.
	147.
Alternate Director	The Board may appoint, an Alternate Director recommended for such appointment by the Director (hereinafter in this Article called "the Original Director") to act for him during his absence for a period of not less than three months from the State in which the meetings of the Board are ordinarily held. Every such Alternate Director shall, subject to his giving to the Company an address in India at which notice may be served on him, be entitled to notice of meetings of Directors and to attend and vote as a Director and be counted for the purposes of a quorum and generally at such Meetings to have and exercise all the powers and duties and authorities of the Original Director. The Alternate Director appointed under this Article shall vacate office as and when the Original Director returns to the State in which the meetings of the Board are ordinarily held and if the term of office of the Original Director is determined before he returns to as aforesaid, any provisions in the Act or in these Articles for automatic reappointment of retiring Director in default of another appointment shall apply to the Original Director and not the Alternate Director.
	148.
Directors may fill in vacancies	The Directors shall have power at any time and from time to time to appoint any person to be a Director to fill a casual vacancy. Such casual vacancy shall be filled by the Board of Directors at a meeting of the Board. Any person so appointed shall hold office only up to the date to which the Director in whose place he is appointed would have held office, if it had not been vacated as aforesaid. However, he shall then be eligible for re-election.
	149.
Additional Directors	Subject to the provisions of Section 161 of the Companies Act, 2013 the Directors shall have the power at any time and from time to time to appoint any other person to be a Director as an addition to the Board ("Additional Director") so that the total number of Directors shall not at any time exceed the maximum fixed by these Articles. Any person so appointed as an Additional Director to the Board shall hold his office only up to the date of the next Annual General Meeting and shall be eligible for election at such Meeting.



	150.
Qualification shares	A Director need not hold any qualification shares.
	151.
Directors' sitting fees	The fees payable to a Director for attending each Board meeting shall be such sum as may be fixed by the Board of Directors not exceeding such sum as may be prescribed by the Central Government for each of the meetings of the Board or a Committee thereof and adjournments thereto attended by him. The Directors, subject to the sanction of the Central Government (if any required) may be paid such higher fees as the Company in General Meeting shall from time to time determine.
	152.
Extra remuneration to Directors for special work	Subject to the provisions of Sections 188 and 197 of the Companies Act, 2013, if any Director, being willing, shall be called upon to perform extra services (which expression shall include work done by a Director as a Member of any Committee formed by the Directors or in relation to signing share certificate) or to make special exertions in going or residing or residing out of his usual place of residence or otherwise for any of the purposes of the Company, the Company may remunerate the Director so doing either by a fixed sum or otherwise as may be determined by the Director, and such remuneration may be either in addition to or in substitution for his share in the remuneration herein provided.
	Subject to the provisions of the Act, a Director who is neither in the whole time employment nor a Managing Director may be paid remuneration either:
	<ul> <li>i. by way of monthly, quarterly or annual payment with the approval of the Central Government; or</li> <li>ii. by way of commission if the Company by a Special Resolution authorized such payment.</li> </ul>
	153.
Traveling expenses incurred by Directors on Company's business	The Board of Directors may subject to the limitations provided by the Act allow and pay to any Director who attends a meeting of the Board of Directors or any Committee thereof or General Meeting of the Company or in connection with the business of the Company at a place other than his usual place of residence, for the purpose of attending a Meeting such sum as the Board may consider fair compensation for traveling, hotel, and other incidental expenses properly incurred by him in addition to his fees for attending such Meeting as above specified.
	154.
Director may act notwithstanding vacancy	The continuing Director or Directors may act notwithstanding any vacancy in their body, but if and so long as their number is reduced below the quorum fixed by these Articles for a meeting of the Board, the Director or Directors may act for the purpose of increasing the number of Directors or that fixed for the quorum or for summoning a General Meeting of the Company but for no other purposes.
	155.
	(1) Subject to the provisions of Section 188 of the Companies Act, 2013, except with the consent of the Board of Directors of the Company, a Director of the Company or his relative, a firm in which such a Director or relative is partner, any other



Board	resolution
necessary	for certain
contracts	

partner in such a firm or a private company of which the Director is a member or director, shall not enter into any contract with the Company:

- (a) For the sale, purchase or supply of goods, materials or services; or
- (b) for underwriting the subscription of any Share in or debentures of the Company;
- (c) nothing contained in clause (a) of sub-clause (1) shall affect:-
  - (i) the purchase of goods and materials from the Company, or the sale of goods and materials to the Company by any Director, relative, firm, partner or private company as aforesaid for cash at prevailing market prices; or
  - (ii) any contract or contracts between the Company on one side and any such Director, relative, firm, partner or private company on the other for sale, purchase or supply of any goods, materials and services in which either the Company, or the Director, relative, firm, partner or private company, as the case may be regularly trades or does business.

**PROVIDED THAT** such contract or contracts do not relate to goods and materials the value of which, or services the cost of which, exceeds five thousand rupees in the aggregate in any year comprised in the period of the contract or contracts.

- (b) Notwithstanding any contained in sub-clause (1) hereof, a Director, relative, firm partner or private company as aforesaid may, in circumstances of urgent necessity, enter without obtaining the consent of the Board, into any contract with the Company for the sale, purchase or supply of any goods, materials or services even if the value of such goods or cost of such services exceeds rupees five thousand in the aggregate in any year comprised in the period of the contract; but in such a case the consent of the Board shall be obtained at a Meeting within three months of the date on which the contract was entered into.
- (c) Every consent of the Board required under this Article shall be accorded by a resolution passed at a meeting of the Board required under clause (1) and the same shall not be deemed to have been given within the meaning of that clause unless the consent is accorded before the contract is entered into or within three months of the data on which was entered into.
- (d) If consent is not accorded to any contract under this Article, anything done in pursuance of the contract will be voidable at the option of the Board.
- (e) The Directors, so contracting or being so interested shall not be liable to the Company for any profit realised by any such contract or the fiduciary relation thereby established.

#### 156.

# Disclosure to the Members of Directors' interest in contract appointing Managers,

Managing Director or Whole-time Director

When the Company:-

- (a) enters into a contract for the appointment of a Managing Director or Whole-time Director in which contract any Director of the Company is whether directly or indirectly, concerned or interested; or
- (b) varies any such contract already in existence and in which a Director is concerned or interested as aforesaid, the provisions of Section 190 of the Companies Act, 2013 shall be complied with.



	157.
Directors of interest  General notice of disclosure	<ul> <li>(a) A Director of the Company who is in any way, whether directly or indirectly concerned or interested in a contract entered into or to be entered into by or on behalf of the Company shall disclose the nature of his concern or interest at a meeting of the Board in the manner provided in Section 184 of the Companies Act, 2013.</li> <li>(b) A general notice, given to the Board by the Director to the effect that he is a director or is a member of a specified body corporate or is a member of a specified firm under Sections 184 of the Companies Act, 2013 shall expire at the end of the financial year in which it shall be given but may be renewed for a further period of one financial year at a time by fresh notice given in the last month of the financial year in which it would have otherwise expired. No such general notice and no renewal thereof shall be of effect unless, either it is given at a meeting of the Board or the Director concerned takes reasonable steps to secure that is brought up and read at the first meeting of the Board after it is given.</li> </ul>
	158.
Directors and Managing Director may contract with Company	Subject to the provisions of the Act the Directors (including a Managing Director and Whole time Director) shall not be disqualified by reason of his or their office as such from holding office under the Company or from contracting with the Company either as vendor, purchaser, lender, agent, broker, lessor or lessee or otherwise, nor shall any such contract or any contracts or arrangement entered into by or on behalf of the Company with any Director or with any company or partnership of or in which any Director shall be a member or otherwise interested be avoided nor shall any Director so contracting be liable to account to the Company for any profit realized by such contract or arrangement by reason only of such Director holding that office or of the fiduciary relation thereby established, but it is declared that the nature of his interest shall be disclosed as provided by Section 184 of the Companies Act, 2013 and in this respect all the provisions of Section 184 and 189 of the Companies Act, 2013 shall be duly observed and complied with.
	159.
Disqualification of	A person shall not be capable of being appointed as a Director of the Company if:-
the Director	(a) he has been found to be of unsound mind by a Court of competent jurisdiction and the finding is in force;
	(b) he is an undischarged insolvent;
	(c) he has applied to be adjudged an insolvent and his application is pending;
	(d) he has been convicted by a Court of any offence involving moral turpitude sentenced in respect thereof to imprisonment for not less than six months and a period of five years has not elapsed form the date of expiry of the sentence;
	(e) he has not paid any call in respect of Shares of the Company held by him whether alone or jointly with others and six months have lapsed from the last day fixed for the payment of the call; or
	(f) an order disqualifying him for appointment as Director has been passed by a Court, unless the leave of the Court has been obtained for his appointment.



# 160. The office of Director shall become vacant if:-Vacation of office by Directors he is found to be of unsound mind by a Court of competent jurisdiction; or (b) he applies to be adjudged an insolvent; or (c) he is adjudged an insolvent; or (d) he is convicted by a Court of any offence involving moral turpitude and sentenced in respect thereof to imprisonment for less than six months; or (e) he fails to pay any call in respect of Shares of the Company held by him, whether alone or jointly with others within six months from the last date fixed for the payment of the call unless the Central Government, by a notification in the Official Gazette removes the disqualification incurred by such failure; or (f) absents himself from three consecutive meetings of the Board of Directors, or from all meetings of the Board for a continuous period of three months, whichever is longer, without obtaining leave of absence from the Board; or (g) he (whether by himself or by any person for his benefit or on his account or any firm in which he is a partner or any private company of which he is a director), accepts a loan, or any guarantee or security for a loan, from the Company in contravention of Section 185 of the Companies Act, 2013; or (h) he being in any way whether directly or indirectly concerned or interested in a contract or arrangement or proposed contract or arrangement, entered into or to be entered into by or on behalf of the Company fails to disclose the nature of his concern or interest at a meeting of the Board of Directors as required by Section 184 of the Companies Act, 2013; or (i) he is removed by an Ordinary Resolution of the Company before the expiry of his period of notice; or if by notice in writing to the Company, he resigns his office, or (k) having been appointed as a Director by virtue of his holding any office or other employment in the Company, he ceases to hold such office or other employment in the Company. 161. Vacation of office by Notwithstanding anything contained in sub-clauses (c), (d) and (i) of Article 160 Directors (contd.) hereof, the disqualification referred to in these clauses shall not take effect: for thirty days from the date of the adjudication, sentence or order; (b) where any appeal or petition is preferred within thirty days aforesaid against the adjudication, sentence or conviction resulting in the sentence or order until the expiry of seven days from the date on which such appeal or petition is disposed of; or (c) where within the seven days aforesaid, any further appeal or petition is preferred in respect of the adjudication, sentence, conviction or order, and the appeal or petition, if allowed, would result in the removal of the disqualification, until such further appeal or petition is disposed of.



	162	•
Removal contractors	of (a)	The Company may subject to the provisions of Section 169 and other applicable provisions of the Companies Act, 2013 and these Articles by Ordinary Resolution remove any Director not being a Director appointed by the Central Government in pursuance of Section 242 of the Companies Act, 2013 before the expiry of his period of office.
	(b)	Special Notice as provided by these Articles or Section 115 of the Companies Act, 2013 shall be required of any resolution to remove a Director under this Article or to appoint some other person in place of a Director so removed at the Meeting at which he is removed.
	(c)	On receipt of notice of a resolution to remove a Director under this Article; the Company shall forthwith send a copy thereof to the Director concerned and the Director (whether or not he is a Member of a Company) shall be entitled to be heard on the resolution at the Meeting.
	(d)	where notice is given of a resolution to remove a Director under this Article and the Director concerned makes with respect thereto representations in writing to the Company (not exceeding reasonable length) and requests their notification to Members of the Company, the Company shall, unless the representations are, received by it too late for it to do so:
		(i) in the notice of the resolution given to the Members of the Company state the fact of the representations having been made, and
		(ii) send a copy of the representations to every Member of the Company to whom notice of the Meeting is sent (before or after the representations by the Company) and if a copy of the representations is not sent as aforesaid because they were received too late/or because of the Company's default, the Director may (without prejudice to his right to be heard orally) require that the representation shall be read out at the Meeting:
		<b>Provided</b> that copies of the representation need not be sent or read out at the Meeting if, on the application either of the Company or of any other person who claims to be aggrieved, the Court is satisfied that the rights concerned by this sub-clause are being abused to secure needless publicity for defamatory matter.
	(e)	A vacancy created by the removal of the Director under this Article may, if he had been appointed by the Company in General Meeting or by the Board, in pursuance of Article 153 or Section 161 of the Companies Act, 2013 be filled by the appointment of another Director in his place by the Meeting at which he is removed, provided special notice of the intended appointment has been given under clause (b) hereof. A Director so appointed shall hold office until the date upto which his predecessor would have held office if he had not been removed as aforesaid.
	(f)	If the vacancy is not filled under sub-clause (e) hereof, it may be filled as a casual vacancy in accordance with the provisions, in so far as they are applicable of Article 148 or Section 161 of the Companies Act, 2013 and all the provisions of that Article and Section shall apply accordingly
		Provided that the Director who was removed from office under this Article shall not be re-appointed as a Director by the Board of Directors.
	(g)	Nothing contained in this Article shall be taken:-



	<ul> <li>(i) as depriving a person removed hereunder of any compensation of damages payable to him in respect of the termination of his appointment as Director, or</li> </ul>
	(ii) as derogating from any power to remove a Director which may exist apart from this Article.
	163.
Interested Directors not to participate or vote in Board's proceedings	No Director shall as a Director take part in the discussion of or vote on any contract arrangement or proceedings entered into or to be entered into by or on behalf of the Company, if he is in any way, whether directly or indirectly, concerned or interested in such contract or arrangement, not shall his presence count for the purpose of forming a quorum at the time of any such discussion or voting, and if he does vote, his vote shall be void.
	Provided however, that nothing herein contained shall apply to:-
	(a) any contract of indemnity against any loss which the Directors, or any one or more of them, may suffer by reason of becoming or being sureties or a surety for the Company;
	(b) any contract or arrangement entered into or to be entered into with a public company or a private company which is a subsidiary of a public company in which the interest of the Director consists solely;
	(i) in his being:
	(a) a director of such company; and
	(b) the holder of not more than shares of such number of value therein as is requisite to qualify him for appointment as a director, thereof, he having been nominated as director by the company, or
	(ii) in his being a member holding not more than two percent of its paid-up share capital.
	164.
Director may be director of companies promoted by the Company	A Director may be or become a director of any company promoted by the Company, or in which it may be interested as a vendor, shareholder, or otherwise and no such Director shall be accountable for any benefit received as director or shareholder of such company except in so far Section 197 or Section 188 of the Companies Act, 2013 may be applicable.

#### ROTATION AND APPOINTMENT OF DIRECTORS

Title of Article	
	165.
Rotation of Directors	Not less than two third of the total number of Directors shall:
Directors	(a) Be persons whose period of the office is liable to termination by retirement by rotation and



Title of Article	Article Number and contents	
	(b) Save as otherwise expressly provided in the Articles be appointed by the Company in General Meeting.	
	166.	
Retirement of Directors	Subject to the provisions of Articles 145 and 147, the non-retiring Directors should be appointed by the Board for such period or periods as it may in its discretion deem appropriate.	
	167.	
Retiring Directors	Subject to the provisions of Section 152 of the Companies Act, 2013 and Articles 143 to 154, at every Annual General Meeting of the Company, one-third or such of the Directors for the time being as are liable to retire by rotation; or if their number is not three or a multiple of three the number nearest to one-third shall retire from office. The Debenture Directors, Nominee Directors, Corporation Directors, Managing Directors if any, subject to Article 180, shall not be taken into account in determining the number of Directors to retire by rotation. In these Articles a "Retiring Director" means a Director retiring by rotation.	
	168.	
Appointment of Technical or Executive Directors	<ul> <li>(a) The Board of Directors shall have the right from time to time to appoint any person or persons as Technical Director or Executive Director/s and remove any such persons from time to time without assigning any reason whatsoever. A Technical Director or Executive Director shall not be required to hold any qualification shares and shall not be entitled to vote at any meeting of the Board of Directors.</li> <li>(b) Subject to the provisions of Section 161 of the Companies Act, 2013 if the office of any Director appointed by the Company in General Meeting vacated before his term of office will expire in the normal course, the resulting casual vacancy may in default of and subject to any regulation in the Articles of the Company be filled by the Board of Directors at the meeting of the Board and the Director so appointed shall hold office only up to the date up to which the Director in whose place he is appointed would have held office if had not been vacated as aforesaid.</li> </ul>	
	169.	
Ascertainment of Directors retiring by rotation and filling of vacancies	Subject to Section 152 of the Companies Act, 2013 the Directors retiring by rotation under Article 167 at every Annual General Meeting shall be those, who have been longest in office since their last appointment, but as between those who became Directors on the same day, those who are to retire shall in default of and subject to any agreement amongst themselves be determined by the lot.	
	170.	
Eligibility for re- election	A retiring Director shall be eligible for re-election and shall act as a Director through out and till the conclusion of the Meeting at which he retires.	
	171.	
Company to fill vacancies	At the General Meeting, at which a Director retires as aforesaid, the Company may fill up the vacancy by appointing the retiring Director or some other person thereto.	



Title of Article	Article Number and contents	
	172.	
Provision in default of appointment	<ul> <li>(a) If the place of retiring Director is not so filled up and the Meeting has not expressly resolved not to fill the vacancy, the Meeting shall stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday, till the next succeeding day which is not a public holiday, at the same time and place.</li> <li>(b) If at the adjourned Meeting also, the place of the retiring Director is not filled up and the Meeting also has not expressly resolved not to fill the vacancy, the retiring Director shall be deemed to have been re-appointed at the adjourned Meeting, unless:</li> </ul>	
	(i) at that Meeting or the previous Meeting a resolution for the re-appointment of such Director has been put to the Meeting and lost.	
	(ii) the retiring Director has by a notice in writing addressed to the Company or its Board of Directors expressed his unwillingness to be so re-appointed.	
	(iii) he is not qualified or is disqualified for appointment.	
	(iv) a resolution, whether Special or Ordinary is required for his appointment or re-appointment by virtue of any provisions of the Act, or	
	(v) section 162 of the Companies Act, 2013 is applicable to the case	
	173.	
Company may increase or reduce the number of Directors or remove any Director	Subject to the provisions of Section 149 and 152 of the Companies Act, 2013 the Company may by Ordinary Resolution from time to time, increase or reduce the number of Directors and may alter qualifications.	
	174.	
Appointment of Directors to be voted individually	(a) No motion, at any General Meeting of the Company shall be made for the appointment of two or more persons as Directors of the Company by a single resolution unless a resolution that it shall be so made has been first agreed to by the Meeting without any vote being given against it.	
	(b) A resolution moved in contravention of clause (a) hereof shall be void, whether or not objection was taken at the time of its being so moved, provided where a resolution so moved has passed no provisions or the automatic re-appointment of retiring Directors in default of another appointment as therein before provided shall apply.	
	(c) For the purposes of this Article, a motion for approving a person's appointment, or for nominating a person for appointment, shall be treated as a motion for his appointment.	
	175.	
Notice of candidature for office of Directors	(1) No person not being a retiring Director shall be eligible for election to the office of Director at any General Meeting unless he or some other Member intending to propose him has given at least fourteen days' notice in writing under his hand	



Title of Article	Article Number and contents	
except in certain cases	signifying his candidature for the office of a Director or the intention of such person to propose him as Director for that office as the case may be, along with a deposit of one lakh rupees or such higher amount as may be prescribed which shall be refunded to such person or, as the case may be, to such Member, if the person succeeds in getting elected as a Director or gets more than twenty-five per cent. of total valid votes cast either on show of hands or on poll on such resolution.	
	(2) The Company shall inform its Members of the candidature of the person for the office of Director or the intention, of a Member to propose such person as candidate for that office in such manner as may be prescribed.	
	(3) Every person (other than Director retiring by rotation or otherwise or a person who has left at the office of the Company a notice under Section 160 of the Companies Act, 2013 signifying his candidature for the office of a Director) proposed as a candidate for the office a Director shall sign and file with the Company his consent in writing to act as a Director, if appointed.	
	<ul> <li>(4) A person other than:</li> <li>(a) a Director appointed after retirement by rotation or immediately on the expiry of his term of office, or</li> </ul>	
	(b) an Additional or Alternate Director or a person filling a casual vacancy in the office of a Director under Section 161 of the Companies Act, 2013 appointed as a Director or re-appointed as an additional or alternate Director, immediately on the expiry of his term of office	
	shall not act as a Director of the Company unless he has within thirty days of his appointment signed and filled with the Registrar his consent in writing to act as such Director.	
	176.	
Disclosure by Directors of their holdings of their Shares and debentures of the Company	Every Director and every person deemed to be Director of the Company by virtue of Section 170 of the Companies Act, 2013 shall give notice to the Company of such matters relating to himself as may be necessary for the purpose of enabling the Company to comply with the provisions of that Section. Any such notice shall be given in writing and if it is not given at a meeting of the Board the person giving the notice shall take all reasonable steps to secure that it is brought up and read at the next meeting of the Board after it is given.	
	177.	
Votes of Body Corporate	A body corporate, whether a company within the meaning of the Act or not, which is a member of the Company, may by resolution of its Board of Directors or other governing body, authorize such person as it thinks fit to act as its representative at any meeting of the company or at any meeting of any class of members of the company and the persons so authorized shall be entitled to exercise the same rights and power (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise as if it were an individual member of the company and the production of a copy of the Minutes of such resolution certified by a director or the copy of the Minutes of such resolution certified by a Director or the Secretary of such body corporate as being	



Title of Article	Article Number and contents
	a true copy of the Minutes of such resolution shall be accepted as sufficient evidence of the validity of the said representative's appointment and of his right to vote.

#### MANAGING DIRECTOR

Title of Article	Article Number and contents		
	178.		
Powers to appoint Managing Director	Subject to the provisions of Section 196 and 203 of the Companies Act, 2013 the Board may, from time to time, appoint one or more Directors to be Managing Director or Managing Directors or Whole-time Directors of the Company, for a fixed term not exceeding five years as to the period for which he is or they are to hold such office, and may, from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.		
	(a) The Managing Director shall perform such functions and exercise such powers as are delegated to him by the Board of Directors of the Company in accordance with the provisions of the Companies Act, 2013 and Companies Act, 1956, to the extent applicable.		
	(b) Subject to the provisions of Section 152 of the Companies Act, 2013 the Managing Director shall not be, while he continues to hold that office, subject to retirement by rotation.		
	179.		
Remuneration of Managing Director	Subject to the provisions of Sections 196 and 197 of the Companies Act, 2013 a Managing Director shall, in addition to any remuneration that might be payable to him as a Director of the Company under these Articles, receive such remuneration as may from time to time be approved by the Company.		
	180.		
Special position of Managing Director	Subject to any contract between him and the Company, a Managing or Whole-time Director shall not, while he continues to hold that office, be subject to retirement by rotation and he shall not be reckoned as a Director for the purpose of determining the rotation of retirement of Directors or in fixing the number of Directors to retire but (subject to the provision of any contract between him and the Company), he shall be subject to the same provisions as to resignation and removal as the Directors of the Company and shall, <i>ipso facto</i> and immediately, cease to be a Managing Director if he ceases to hold the office of Director from any cause.		
	181.		
Powers of Managing Director	The Director may from time to time entrust to and confer upon a Managing Director or Whole-time Director for the time being such of the powers exercisable under these provisions by the Directors, as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions, as they think expedient and they may confer such powers either collaterally with or to the exclusion of and in substitution for all or any of		



Title of Article	Article Number and contents
	the powers of the Directors in that behalf and from time to time, revoke, withdraw, alter, or vary all or any of such powers.
	182.
	The Company's General Meeting may also from time to time appoint any Managing Director or Managing Directors or Whole-time Director or Whole-time Directors of the Company and may exercise all the powers referred to in these Articles.
	183.
	Receipts signed by the Managing Director for any moneys, goods or property received in the usual course of business of the Company or for any money, goods, or property lent to or belonging to the Company shall be an official discharge on behalf of and against the Company for the money, funds or property which in such receipts shall be acknowledged to be received and the persons paying such moneys shall not be bound to see to the application or be answerable for any misapplication thereof. The Managing Director shall also have the power to sign, accept and endorse cheques on behalf of the Company.
	184.
	The Managing Director shall be entitled to sub-delegate (with the sanction of the Directors where necessary) all or any of the powers, authorities and discretions for the time being vested in him in particular from time to time by the appointment of any attorney or attorneys for the management and transaction of the affairs of the Company in any specified locality in such manner as they may think fit.
	185.
	Notwithstanding anything contained in these Articles, the Managing Director is expressly allowed generally to work for and contract with the Company and especially to do the work of Managing Director and also to do any work for the Company upon such terms and conditions and for such remuneration (subject to the provisions of the Act) as may from time to time be agreed between him and the Directors of the Company.
	186.
Appointment and powers of Manager	The Board may, from time to time, appoint any person as Manager (under Section 2(53) of the Companies Act, 2013) to manage the affairs of the Company. The Board may from time to time entrust to and confer upon a Manager such of the powers exercisable under these Articles by the Directors, as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions as they think expedient.

# WHOLE TIME DIRECTOR

Title of Article	Article Number and contents
	187.
Power to appoint	Subject to the provisions of the Act and of these Articles, the Board may from time to
Whole-Time	time with such sanction of the Central Government as may be required by law appoint



Dinastan and/an	are or more of its Director/s or other reason/s or Whole Time Director or Whole Time
Director and/or Whole-time	one or more of its Director/s or other person/s as Whole-Time Director or Whole-Time Directors of the Company out of the Directors/persons nominated under Article only
Directors	either for a fixed term that the Board may determine or permanently for life time upon such terms and conditions as the Board may determine and thinks fit. The Board may by ordinary resolution and/or an agreement/s vest in such Whole-Time Director or Whole Time Directors such of the powers, authorities and functions hereby vested in the Board generally as it thinks fit and such powers may be made exercisable and for such period or periods and upon such conditions and subject to such restrictions as it may be determined or specified by the Board and the Board has the powers to revoke, withdraw, alter or vary all or any of such powers and/or remove or dismiss him or them and appoint another or others in his or their place or places again out of the Directors/persons nominated under Article 188 only. The Whole Time Director or Whole Time Directors will be entitled for remuneration as may be fixed and determined by the Board from time to time either by way of ordinary resolution or a Court act/s or an agreement/s under such terms not expressly prohibited by the Act.
	188.
To what provisions Whole time Directors shall subject	Subject to the provisions of Section 152 of the Companies Act, 2013 and these Articles, a Whole Time Director or Whole Time Directors shall not, while he/they continue to hold that office, be liable to retirement by rotation but (subject to the provisions of any contract between him/they and the Company) he/they shall be subject to the same provision as to resignation and removal as the other Directors and he/they shall <i>ipso facto</i> and immediately ceases or otherwise cease to hold the office of Director/s for any reason whatsoever save that if he/they shall vacate office whether by retirement, by rotation or otherwise under the provisions of the Act in any Annual General Meeting and shall be re-appointed as a Director or Directors at the same meeting he/they shall not by reason only of such vacation, cease to be a Whole Time Director or Whole Time Directors.
Seniority of Whole Time Director and Managing Director	If at any time the total number of Managing Directors and Whole Time Directors is more than one-third who shall retire shall be determined by and in accordance with their respective seniorities. For the purpose of this Article, the seniorities of the Whole Time Directors and Managing Directors shall be determined by the date of their respective appointments as Whole Time Directors and Managing Directors of the Company.

# PROCEEDINGS OF THE BOARD OF DIRECTORS

Title of Article	Article Number and contents
	190.
Meeting of	The Directors may meet together as a Board for the dispatch of business from time to
Directors	time, and unless the Central Government by virtue of the provisions of Section 173 of
	the Companies Act, 2013 allow otherwise, Directors shall so meet at least once in every
	three months and at least four such Meetings shall be held in every year. The Directors
	may adjourn and otherwise regulate their Meetings as they think fit. The provisions of
	this Article shall not be deemed to have been contravened merely by reason of the fact
	that the meeting of the Board which had been called in compliance with the terms of
	this Article could not be held for want of a quorum.



Title of Article	Article Number and contents
	191.
Quorum	(a) Subject to Section 174 of the Companies Act, 2013 the quorum for a meeting of the Board of Directors shall be one-third of its total strength (excluding Directors, if any, whose place may be vacant at the time and any fraction contained in that one third being rounded off as one) or two Directors whichever is higher.
	PROVIDED that where at any time the number of interested Directors at any meeting exceeds or is equal to two-third of the Total Strength, the number of the remaining Directors that is to say, the number of directors who are not interested present at the Meeting being not less than two shall be, the quorum during such time.
	(b) For the purpose of clause (a)
	(i) "Total Strength" means total strength of the Board of Directors of the Company determined in pursuance of the Act after deducting there from number of the Directors if any, whose places may be vacant at the time, and
	(ii) "Interested Directors" mean any Directors whose presence cannot by reason of any provisions in the Act count for the purpose of forming a quorum at a meeting of the Board at the time of the discussion or vote on any matter.
	192.
Procedure when Meeting adjourned for want of quorum	If a meeting of the Board could not be held for want of quorum then, the Meeting shall automatically stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday, till the next succeeding day which is not a public holiday at the same time and place, unless otherwise adjourned to a specific date, time and place.
	193.
Chairman of Meeting	The Chairman of the Board of Directors shall be the Chairman of the meetings of Directors, provided that if the Chairman of the Board of Directors is not present within five minutes after the appointed time for holding the same, meeting of the Director shall choose one of their members to be Chairman of such Meeting.
	194.
Question at Board meeting how decided	Subject to the provisions of Section 203 of the Companies Act, 2013 questions arising at any meeting of the Board shall be decided by a majority of votes, and in case of any equality of votes, the Chairman shall have a second or casting vote.
	195.
Powers of Board meeting	A meeting of the Board of Directors at which a quorum is present shall be competent to exercise all or any of the authorities, powers and discretions which by or under the Act, or the Articles for the time being of the Company which are vested in or exercisable by the Board of Directors generally.



	196.
Directors may appoint Committee	The Board of Directors may subject to the provisions of Section 179 and other relevant provisions of the Companies Act, 2013 and of these Articles delegate any of the powers other than the powers to make calls and to issue debentures to such Committee or Committees and may from time to time revoke and discharge any such Committee of the Board, either wholly or in part and either as to the persons or purposes, but every Committee of the Board so formed shall in exercise of the powers so delegated conform to any regulation(s) that may from time to time be imposed on it by the Board of Directors. All acts done by any such Committee of the Board in conformity with such regulations and in fulfillment of the purpose of their appointments, but not otherwise, shall have the like force and effect, as if done by the Board.
	197.
Meeting of the Committee how to be governed	The meetings and proceedings of any such Committee of the Board consisting of two or more members shall be governed by the provisions herein contained for regulating the meetings and proceedings of the Directors, so far as the same are applicable thereto and are not superseded by any regulations made by the Directors under the last preceding article. Quorum for the Committee meetings shall be two.
	198.
Circular resolution	(a) A resolution passed by circulation without a meeting of the Board or a Committee of the Board appointed under Article 197 shall subject to the provisions of subclause (b) hereof and the Act, be as valid and effectual as the resolution duly passed at a meeting of Directors or of a Committee duly called and held.
	(b) A resolution shall be deemed to have been duly passed by the Board or by a Committee thereof by circulation if the resolution has been circulated in draft together with necessary papers if any to all the Directors, or to all the members of the Committee, then in India (not being less in number than the quorum fixed for a meeting of the Board or Committee as the case may be) and to all other Directors or members of the Committee at their usual addresses in India or to such other addresses outside India specified by any such Directors or members of the Committee and has been approved by such of the Directors or members of the Committee, as are then in India, or by a majority of such of them as are entitled to vote on the resolution.
	199.
Acts of Board or Committee valid notwithstanding defect in appointment	All acts done by any meeting of the Board or by a Committee of the Board or by any person acting as a Director shall, notwithstanding that it shall afterwards be discovered; that there was some defect in the appointment of one or more of such Directors or any person acting as aforesaid; or that they or any of them were disqualified or had vacated office or that the appointment of any of them is deemed to be terminated by virtue of any provision contained in the Act or in these Articles, be as valid as if every such person had been duly appointed and was qualified to be a Director; provided nothing in the Article shall be deemed to give validity to acts done by a Director after his appointment has been shown to the Company to be invalid or to have terminated.



# POWERS OF THE BOARD

Title of Article	Article Number and contents
	200.
General powers of management vested in the Board of Directors	The Board may exercise all such powers of the Company and do all such acts and things as are not, by the Act, or any other Act or by the Memorandum or by the Articles of the Company required to be exercised by the Company in General Meeting, subject nevertheless to these Articles, to the provisions of the Act, or any other Act and to such regulations being not inconsistent with the aforesaid Articles, as may be prescribed by the Company in General Meeting but no regulation made by the Company in General Meeting shall invalidate any prior act of the Board which would have been valid if that regulation had not been made.
	Provided that the Board shall not, except with the consent of the Company in General Meeting:-
	(a) sell, lease or otherwise dispose of the whole, or substantially the whole, of the undertaking of the Company, or where the Company owns more than one undertaking of the whole, or substantially the whole, of any such undertaking;
	(b) remit, or give time for the repayment of, any debt due by a Director,
	(c) invest otherwise than in trust securities the amount of compensation received by the Company in respect of the compulsory acquisition or any such undertaking as is referred to in clause (a) or of any premises or properties used for any such undertaking and without which it cannot be carried on or can be carried on only with difficulty or only after a considerable time;
	(d) borrow moneys where the moneys to be borrowed together with the moneys already borrowed by the Company (apart from temporary loans obtained from the Company's bankers in the ordinary course of business), will exceed the aggregate of the paid-up capital of the Company and its free reserves that is to say, reserves not set apart for any specific purpose;
	(e) contribute to charitable and other funds not directly relating to the business of the Company or the welfare of its employees, any amounts the aggregate of which will, in any financial year, exceed fifty thousand rupees or five per cent of its average net profits as determined in accordance with the provisions of Section 349 and 350 of the Act during the three financial years immediately preceding whichever is greater, provided that the Company in the General Meeting or the Board of Directors shall not contribute any amount to any political party or for any political purposes to any individual or body;
	(i) Provided that in respect of the matter referred to in clause (d) and clause (e) such consent shall be obtained by a resolution of the Company which shall specify the total amount upto which moneys may be borrowed by the Board under clause (d) of as the case may be total amount which may be contributed to charitable or other funds in a financial year under clause (e)
	(ii) Provided further that the expression "temporary loans" in clause (d) above shall mean loans repayable on demand or within six months from the date of the loan such as short term cash credit arrangements, the discounting of bills and the issue of other short term loans of a seasonal character, but does not



Title of Article	Article Number and contents
	include loans raised for the purpose of financing expenditure of a capital nature.
	201.
Certain powers to be exercised by the Board only at Meetings	(1) Without derogating from the powers vested in the Board of Directors under these Articles, the Board shall exercise the following powers on behalf of the Company and they shall do so only by means of resolutions passed at the meeting of the Board;
	(a) the power to make calls, on shareholders in respect of money unpaid on their Shares,
	(b) the power to issue Debentures,
	(c) the power to borrow moneys otherwise than on Debentures,
	(d) the power to invest the funds of the Company, and
	(e) the power to make loans
	Provided that the Board may, by resolution passed at a Meeting, delegate to any Committee of Directors, the Managing Director, the Manager or any other principal officer of the Company, the powers specified in sub-clause (c),(d) and (e) to the extent specified below.
	(2) Every resolution delegating the power referred to in sub-clause (1)(c) above shall specify the total amount outstanding at any one time, upto which moneys may be borrowed by the delegate.
	(3) Every resolution delegating the power referred to in sub-clause (1)(d) above shall specify the total amount upto which the funds of the Company may be invested, and the nature of the investments which may be made by the delegate.
	(4) Every resolution delegating the power referred to in sub-clause (1)(e) above shall specify the total amount upto which loans may be made and the maximum amount of loans which may be made for each such purpose in individual cases.
	202.
Certain powers of the Board	Without prejudice to the general powers conferred by the last preceding Article and so as not in any way to limit or restrict those powers, and without prejudice to the other powers conferred by these Articles, but subject to the restrictions contained in the last preceding Article, it is hereby declared that the Directors shall have the following powers, that is to say, power:
	(1) To pay the cost, charges and expenses preliminary and incidental to the promotion, formation, establishment and registration of the Company.
	(2) To pay and charge to the capital account of the Company any commission or interest lawfully payable thereon under the provisions of Sections 76 and 208 of the Act.
	(3) Subject to Section 292 and 297 and other provisions applicable of the Act to purchase or otherwise acquire for the Company any property, right or privileges which the Company is authorized to acquire, at or for such price or consideration



Title of Article	Article Number and contents
	and generally on such terms and conditions as they may think fit and in any such purchase or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory.
	(4) At their discretion and subject to the provisions of the Act to pay for any property, rights or privileges acquired by or services rendered to the Company, either wholly or partially in cash or in share, bonds, debentures, mortgages, or other securities of the Company, and any such Shares may be issued either as fully paid-up or with such amount credited as paid-up thereon as may be agreed upon and any such bonds, debentures, mortgages or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged.
	(5) To secure the fulfillment of any contracts or engagement entered into by the Company by mortgage or charge of all or any of the property of the Company and its uncalled capital for the time being or in such manner as they may think fit.
	(6) To accept from any Member, as far as may be permissible by law to a surrender of his Shares or any part thereof, on such terms and conditions as shall be agreed.
	(7) To appoint any person to accept and hold in trust for the Company any property belonging to the Company, in which it is interested, or for any other purpose and to execute and do all such deeds and things as may be required in relation to any trust, and to provide for the remuneration of such trustee or trustees.
	(8) To institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its officers or otherwise concerning the affairs of the Company, and also to compound and allow time for payment or satisfaction of any debts due and of any claim or demands by or against the Company and to refer any differences to arbitration and observe and perform any awards made thereon either according to Indian law or according to foreign law and either in India or abroad and to observe and perform or challenge any award made thereon.
	(9) To act on behalf of the Company in all matters relating to bankruptcy and insolvency, winding up and liquidation of companies.
	(10) To make and give receipts, releases and other discharges for moneys payable to the Company and for the claims and demands of the Company.
	(11) Subject to the provisions of Sections 291, 292, 295, 370, 372 and all other applicable provisions of the Act, to invest and deal with any moneys of the Company not immediately required for the purpose thereof upon such security (not being Shares of this Company), or without security and in such manner as they may think fit and from time to time vary or realise such investments. Save as provided in Section 49 of the Act, all investments shall be made and held in the Company's own name.
	(12) To execute in the name and on behalf of the Company, in favour of any Director or other person who may incur or be about to incur any personal liability whether as principal or surety, for the benefit of the Company, such mortgages of the Company's property (present and future) as they think fit, and any such mortgage may contain a power of sale and such other powers, provisions, covenants and agreements as shall be agreed upon.



Title of Article	Article Number and contents
	(13) To open bank account and to determine from time to time who shall be entitled to sign, on the Company's behalf, bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and documents and to give the necessary authority for such purpose.
	(14) To distribute by way of bonus amongst the staff of the Company a Share or Shares in the profits of the Company and to give to any Director, officer or other person employed by the Company a commission on the profits of any particular business or transaction and to charge such bonus or commission as a part of the working expenses of the Company.
	(15) To provide for the welfare of Directors or ex-Directors or employees or exemployees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing, to provide other associations, institutions, funds or trusts and by providing or subscribing or contributing towards place of instruction and recreation, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit and subject to the provision of Section 293(1)(e) of the Act, to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or other institutions or object which shall have any moral or other claim to support or aid by the Company, either by reason of locality of operation, or of the public and general utility or otherwise.
	(16) Before recommending any dividend, to set aside out of the profits of the Company such sums as they may think proper for depreciation or to depreciation fund, or to an insurance fund, or as reserve fund or any special fund to meet contingencies or to repay redeemable preference shares or debentures or debenture stock, or for special dividends or for equalising dividends or for repairing, improving, extending and maintaining any of the property of the Company and for such other purposes (including the purpose referred to in the preceding clause), as the Board may in their absolute discretion, think conducive to the interest of the Company and subject to Section 292 of the Act, to invest several sums so set aside or so much thereof as required to be invested, upon such investments (other than Shares of the Company) as they may think fit, and from time to time to deal with and vary such investments and dispose of and apply and expend all or any such part thereof for the benefit of the Company, in such a manner and for such purposes as the Board in their absolute discretion, think conducive to the interest of the Company notwithstanding that the matters to which the Board apply or upon which they expend the same or any part thereof or upon which the capital moneys of the Company might rightly be applied or expended; and to divide the general reserve or reserve fund into such special funds as the Board may think fit with full power to transfer the whole or any portion of reserve fund or division of a reserve fund and with full power to employ the assets constituting all or any of the above funds, including the depreciation fund, in the business of the Company or in the purchase or repayment of redeemable preference shares or debentures or debenture stock, and without being bound to pay interest on the same separate from the other assets and without being bound to pay interest on the same with power however, to the Board at their discretion to pay or allow to the credit of such funds interest at such rate as the



Title of Article A	rticle Number and contents
	To appoint, and at their discretion, remove or suspend, such general managers, managers, secretaries, assistants, supervisors, scientists, technicians, engineers, consultants, legal, medical or economic advisors, research workers, laborers, clerks, agents and servants for permanent, temporary or special services as they may from time to time think fit and to determine their powers and duties, and fix their salaries or emoluments or remuneration, and to require security in such instances and to such amount as they may think fit. And also from time to time to provide for the management and transaction of the affairs of the Company in any specified locality in India or elsewhere in such manner as they think and the provisions contained in the four next following sub-clauses shall be without prejudice to the general powers conferred by this sub-clause.
	(8) To appoint or authorize appointment of officers, clerks and servants for permanent or temporary or special services as the Board may from time to time think fit and to determine their powers and duties and to fix their salaries and emoluments and to require securities in such instances and of such amounts as the Board may think fit and to remove or suspend any such officers, clerks and servants. Provided further that the Board may delegate matters relating to allocation of duties, functions, reporting etc. of such persons to the Managing Director or Manager.
(1	(9) From time to time and at any time to establish any local Board for managing any of the affairs of the Company in any specified locality in India or elsewhere and to appoint any person to be members of such local Boards, and to fix their remuneration or salaries or emoluments.
(2	Subject to Section 292 of the Act, from time to time and at any time to delegate to any person so appointed any of the powers, authorities and discretions for the time being vested in the Board, other than their power to make calls or to make loans or borrow money, and to authorize the members for the time being of any such local Board, or any of them to fill up any vacancies therein and to act notwithstanding vacancies, and any such appointment or delegation may be made on such terms and subject to such terms and subject to such conditions as the Board may think fit, and Board may at any time remove any person so appointed, and may annul or vary any such delegation.
	At any time and from time to time by Power of Attorney under the Seal of the Company, to appoint any person or person to be the Attorney or Attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under these presents and subject to the provisions of Section 292 of the Act) and for such period and subject to such conditions as the Board may from time to time think fit; and any such appointment may (if the Board thinks fit) be made in favour of any company, or the shareholders, directors, nominees, or managers of any company or firm or otherwise in favour of any fluctuating body of persons whether nominated directly or indirectly by the Board and such Power of Attorney may contain such powers for the protection or convenience of persons dealing with such Attorneys as the Board may think fit, and may contain powers enabling any such delegates or attorneys as aforesaid to sub-delegate all or any of the powers authorities and discretions for the time being vested in them.
(2	22) Subject to Sections 294 and 297 and other applicable provisions of the Act, for or in relation to any of the matters aforesaid or, otherwise for the purposes of the



Title of Article	Article Number and contents
	Company to enter into all such negotiations and contracts and rescind and vary all such contracts, and execute and do all such acts, deeds and things in the name and on behalf of the Company as they may consider expedient.
	(23) From time to time to make, vary and repeal bye-laws for the regulations of the business of the Company, its officers and servants.
	(24) To purchase or otherwise acquire any land, buildings, machinery, premises, hereditaments, property, effects, assets, rights, credits, royalties, business and goodwill of any joint stock company carrying on the business which the Company is authorized to carry on in any part of India.
	(25) To purchase, take on lease, for any term or terms of years, or otherwise acquire any factories or any land or lands, with or without buildings and out-houses thereon, situated in any part of India, at such price or rent and under and subject to such terms and conditions as the Directors may think fit. And in any such purchase, lease or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory.
	(26) To insure and keep insured against loss or damage by fire or otherwise for such period and to such extent as it may think proper all or any part of the buildings, machinery, goods, stores, produce and other movable property of the Company, either separately or co jointly, also to insure all or any portion of the goods, produce, machinery and other articles imported or exported-by the Company and to sell, assign, surrender or discontinue any policies of assurance effected in pursuance of this power.
	(27) To purchase or otherwise acquire or obtain license for the use of and to sell, exchange or grant license for the use of any trade mark, patent, invention or technical know-how.
	(28) To sell from time to time any articles, materials, machinery, plants, stores and other articles and thing belonging to the Company as the Board may think proper and to manufacture, prepare and sell waste and by-products.
	(29) From time to time to extend the business and undertaking of the Company by adding, altering or enlarging all or any of the buildings, factories, workshops, premises, plant and machinery, for the time being the property of or in the possession of the Company, or by erecting new or additional buildings, and to expend such sum of money for the purpose aforesaid or any of them as they be thought necessary or expedient.
	(30) To undertake on behalf of the Company any payment of rents and the performance of the covenants, conditions and agreements contained in or reserved by any lease that may be granted or assigned to or otherwise acquired by the Company and to purchase the reversion or reversions, and otherwise to acquire on freehold sample of all or any of the lands of the Company for the time being held under lease or for an estate less than freehold estate.
	(31) To improve, manage, develop, exchange, lease, sell, resell and re-purchase, dispose off, deal or otherwise turn to account, any property (movable or immovable) or any rights or privileges belonging to or at the disposal of the Company or in which the Company is interested.
	(32) To let, sell or otherwise dispose of subject to the provisions of Section 293 of the Act and of the other Articles any property of the Company, either absolutely or



Title of Article	Article Number and contents
	conditionally and in such manner and upon such terms and conditions in all respects as it thinks fit and to accept payment in satisfaction for the same in cash or otherwise as it thinks fit.
	(33) Generally subject to the provisions of the Act and these Articles, to delegate the powers/authorities and discretions vested in the Directors to any person(s), firm, company or fluctuating body of persons as aforesaid.
	(34) To comply with the requirements of any local law which in their opinion it shall in the interest of the Company be necessary or expedient to comply with.

#### MANAGEMENT

Title of Article	Article Number and contents
Appointment of different categories of Key managerial personnel	The Company shall have the following whole-time key managerial personnel,—  (i) managing director, or Chief Executive Officer or manager and in their absence, a whole-time director;  (ii) company secretary; and  (iii) Chief Financial Officer
Same person may be Chairperson of the Board and MD/CEO	<b>203A.</b> The same individual may, at the same time, be appointed as the Chairperson of the Company as well as the Managing Director or Chief Executive Officer of the Company.

#### **MINUTES**

Title of Article	Aı	Article Number and contents	
	20	4.	
Minutes to made	be (1)	The Company shall cause minutes of all proceedings of General Meeting and of all proceedings of every meeting of the Board of Directors or every Committee thereof within thirty days of the conclusion of every such meeting concerned by making entries thereof in books kept for that purpose with their pages consecutively numbered.	
	(2)	<ul><li>Each page of every such books shall be initialed or signed and the last page of the record of proceedings of each Meeting in such books shall be dated and signed:</li><li>(a) in the case of minutes of proceedings of a meeting of Board or of a Committee thereof by the Chairman of the said meeting or the Chairman of the next succeeding meeting.</li></ul>	



Title of Article	Article Number and contents
	(b) in the case of minutes of proceeding of the General Meeting, by the Chairman of the said meeting within the aforesaid period of thirty days or in the event of the death or inability of that Chairman within that period by a Director duly authorized by the Board for the purpose.
	205.
Minutes to be evidence of the proceeds	(a) The minutes of proceedings of every General Meeting and of the proceedings of every meeting of the Board or every Committee kept in accordance with the provisions of Section 118 of the Companies Act, 2013 shall be evidence of the proceedings recorded therein.
Books of minutes of General Meeting to be kept	(b) The books containing the aforesaid minutes shall be kept at the Registered Office of the Company and be open to the inspection of any Member without charge as provided in Section 119 and Section 120 of the Companies Act, 2013 and any Member shall be furnished with a copy of any minutes in accordance with the terms of that Section.
	206.
Presumptions	Where the minutes of the proceedings of any General Meeting of the Company or of any meeting of the Board or of a Committee of Directors have been kept in accordance with the provisions of Section 118 of the Companies Act, 2013 until the contrary is proved, the meeting shall be deemed to have been duly called and held, all proceedings thereat to have been duly taken place and in particular all appointments of Directors or Liquidators made at the meeting shall be deemed to be valid.

# THE SECRETARY

Title of Article	Article Number and contents
	207.
Secretary	The Directors may from time to time appoint, and at their discretion, remove any individual, (hereinafter called "the Secretary") to perform any functions, which by the Act are to be performed by the Secretary, and to execute any other ministerial or administrative duties, which may from time to time be assigned to the Secretary by the Directors. The Directors may also at any time appoint some person (who need not be the Secretary) to keep the registers required to be kept by the Company. The appointment of Secretary shall be made according to the provisions of the Companies Act, read with rules made thereunder.
	208.
The Seal, its custody and use	<ul><li>(a) The Board shall provide for the safe custody of the seal.</li><li>(b) The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorized by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.</li></ul>



# DIVIDENDS AND CAPITALISATION OF RESERVES

Title of Article	Article Number and contents
	209.
Division of profits	(a) Subject to the rights of persons, if any, entitled to Shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the Shares in respect whereof the dividend is paid but if and so long as nothing is paid upon any of Share in the Company, dividends may be declared and paid according to the amounts of the Shares RR;
	(b) No amount paid or credited as paid on a Share in advance of calls shall be treated for the purpose of this Article as paid on the Shares.
	210.
The Company at General Meeting may declare dividend	The Company in General Meeting may declare dividends, to be paid to Members according to their respective rights and interest in the profits and may fix the time for payment and the Company shall comply with the provisions of Section 127 of the Companies Act, 2013 but no dividends shall exceed the amount recommended by the Board of Directors. However, the Company may declare a smaller dividend than that recommended by the Board in General Meeting.
	211.
Dividends out of profits only	No dividend shall be payable except out of profits of the Company arrived at the manner provided for in Section 123 of the Companies Act, 2013.
	212.
Interim Dividend	The Board of Directors may from time to time pay to the Members such interim dividends as in their judgment the position of the Company justifies.
	213.
Debts may be deducted	(a) The Directors may retain any dividends on which the Company has a lien and may apply the same in or towards the satisfaction of the debts, liabilities or engagements in respect of which the lien exists.
	(b) The Board of Directors may retain the dividend payable upon Shares in respect of which any person is, under the Transmission Article, entitled to become a Member or which any person under that Article is entitled to transfer until such person shall become a Member or shall duly transfer the same.
	214.
Capital paid-up in advance to carry interest, not the right to earn dividend	Where the capital is paid in advance of the calls upon the footing that the same shall carry interest, such capital shall not, whilst carrying interest, confer a right to dividend or to participate in profits.
	215.
	All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the Shares during any portion or portions of the period in respect of



Title of Article	Article Number and contents
Dividends in proportion to amounts paid-up	which the dividend is paid, but if any Share is issued on terms provided that it shall rank for dividends as from a particular date such Share shall rank for dividend accordingly.
	216.
No Member to receive dividend while indebted to the Company and the Company's right in respect thereof	No Member shall be entitled to receive payment of any interest or dividend or bonus in respect of his Share or Shares, whilst any money may be due or owing from him to the Company in respect of such Share or Shares (or otherwise however either alone or jointly with any other person or persons) and the Board of Directors may deduct from the interest or dividend to any Member all such sums of money so due from him to the Company.
	217.
Effect of transfer of Shares	A transfer of Shares shall not pass the right to any dividend declared therein before the registration of the transfer.
	218.
Dividend to joint holders	Any one of several persons who are registered as joint holders of any Shares may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such Shares.
	219.
Dividend how remitted	The dividend payable in cash may be paid by cheque or warrant sent through post directly to registered address of the shareholder entitled to the payment of the dividend or in case of joint holders to the registered address of that one of the joint holders who is first named on the Register of Members or to such person and to such address as the holder or joint holders may in writing direct. The Company shall not be liable or responsible for any cheque or warrant or pay slip or receipt lost in transit or for any dividend lost, to the Member or person entitled thereto by forged endorsement of any cheque or warrant or forged signature on any pay slip or receipt or the fraudulent recovery of the dividend by any other means.
	220.
Notice of dividend	Notice of the declaration of any dividend whether interim or otherwise shall be given to the registered holders of Share in the manner herein provided.
	221.
Reserves	The Directors may, before recommending or declaring any dividend set aside out of the profits of the Company such sums as they think proper as reserve or reserves, which shall, at the discretion of the Directors, be applicable for meeting contingencies or for any other purposes to which the profits of the Company may be properly applied and pending such application, may at the like discretion, either be employed in the business of the Company or be invested in such investments (other than Shares of the Company) as the Directors may from time to time think fit.



	222.
Dividend to be paid within time required by law.	The Company shall pay the dividend, or send the warrant in respect thereof to the shareholders entitled to the payment of dividend, within such time as may be required by law from the date of the declaration unless:-
	(a) where the dividend could not be paid by reason of the operation on any law; or
	(b) where a shareholder has given directions regarding the payment of the dividend and those directions cannot be complied with; or
	(c) where there is dispute regarding the right to receive the dividend; or
	(d) where the dividend has been lawfully adjusted by the Company against any sum due to it from shareholder; or
	(e) where for any other reason, the failure to pay the dividend or to post the warrant within the period aforesaid was not due to any default on the part of the Company.
Unpaid or unclaimed dividend	<ul> <li>(a) Where the Company has declared a dividend but which has not been paid or claimed within 30 days from the date of declaration, to any shareholder entitled to the payment of dividend, the Company shall within seven days from the date of expiry of the said period of thirty days, transfer the total amount of dividend which remains unpaid or unclaimed within the said period of thirty days, to a special account to be opened by the Company in that behalf in any scheduled bank, to be called "Servotech Power Systems Limited (year) Unpaid Dividend Account".</li> <li>(b) Any money transferred to the unpaid dividend account of a company which remains unpaid or unclaimed for a period of seven years from the date of such transfer, shall be transferred by the company to the Fund known as Investor Education and Protection Fund established under section 125 of the Companies Act, 2013.</li> <li>(c) No unclaimed or unpaid divided shall be forfeited by the Board.</li> </ul>
Set-off of calls against dividends	Any General Meeting declaring a dividend may on the recommendation of the Directors make a call on the Members of such amount as the Meeting fixes but so that the call on each Member shall not exceed the dividend payable to him, and so that the call be made payable at the same time as the dividend, and the dividend may, if so arranged between the Company and the Members, be set off against the calls.
	225.
Dividends in cash	No dividends shall be payable except in cash, provided that nothing in this Article shall be deemed to prohibit the capitalisation of the profits or reserves of the Company for the purpose of issuing fully paid up bonus Shares or paying up any amount for the time being unpaid on any Shares held by Members of the Company.
	226.
Capitalisation	(1) The Company in General Meeting may, upon the recommendation of the Board, resolve:



	(a) That is desirable to capitalise any part of the amount for the time being standing to the credit of the Company's reserve accounts or to the credit of the profit and loss account or otherwise available for distribution, and
	(b) That such sum be accordingly set free for distribution in the manner specified in clause (2) amongst the Members who would have been entitled thereto, if distributed by way of dividend and in the same proportion.
	(2) The sum aforesaid shall not be paid in cash but shall be applied, subject to the provisions contained in clause (3) either in or towards;
	(a) paying up any amount for the time being unpaid on any Shares held by such Members respectively, or
	(b) paying up in full unissued Shares of the Company to be allocated and distributed, credited as fully paid up, to and amongst Members in the proportion aforesaid, or
	(c) partly in the way specified in sub clause (a) and partly in that specified in sub-clause(b)
	(3) A security premium account and capital redemption reserve account may, for the purpose of this Article, only be applied in the paying up of unissued Shares to be issued to Members of the Company as fully paid bonus shares.
	227.
Board to give effect	The Board shall give effect to the resolution passed by the Company in pursuance of above Article.
	228.
Fractional	(1) Whenever such a resolution as aforesaid shall have been passed, the Board shall;
certificates	(a) make all appropriations and applications of the undivided profits resolved to be capitalised thereby and all allotments and issues of fully paid Shares and
	(b) Generally do all acts and things required to give effect thereto.
	(2) The Board shall have full power:
	(a) to make such provision by the issue of fractional cash certificate or by payment in cash or otherwise as it thinks fit, in the case of Shares becoming distributable in fractions, also
	(b) to authorize any person to enter, on behalf of all the Members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid up, of any further Shares to which they may be entitled upon such capitalisation or (as the case may require) for the payment by the Company on their behalf by the application thereof of the respective proportions of the profits resolved to be capitalised of the amounts remaining unpaid on their existing Shares.
	(3) Any agreement made under such authority shall be effective and binding on all such Members.



(4) That for the purpose of giving effect to any resolution, under the preceding paragraph of this Article, the Directors may give such directions as may be necessary and settle any question or difficulties that may arise in regard to any issue including distribution of new Shares and fractional certificates as they think fit.

# **ACCOUNTS**

Title of Article	Article Number and Contents
	229.
Books to be kept	(1) The Company shall keep at its Registered Office proper books of account as would give a true and fair view of the state of affairs of the Company or its transactions with respect to:
	(a) all sums of money received and expended by the Company and the matters in respect of which the receipt and expenditure takes place
	(b) all sales and purchases of goods by the Company
	(c) the assets and liabilities of the Company and
	(d) if so required by the Central Government, such particulars relating to utilisation of material or labour or to other items of cost as may be prescribed by the Government
	Provided that all or any of the books of account aforesaid may be kept at such other place in India as the Board of Directors may decide and when the Board of Directors so decides the Company shall within seven days of the decision file with the Registrar a notice inw writing giving the full address of that other place.
	(2) Where the Company has a branch office, whether in or outside India, the Company shall be deemed to have complied with the provisions of clause (1) if proper books of account relating to the transaction effected at the branch are kept at that office and proper summarised returns, made upto date at intervals of not more than three months, are sent by the branch office to the Company at its Registered Office or the other place referred to in sub-clause (1). The books of accounts and other books and papers shall be open to inspection by any Director during business hours.
	230.
Inspection by Members	No Members (not being a Director) shall have any right of inspecting any account books or documents of the Company except as allowed by law or authorized by the Board.
	231.
Statements of accounts to be furnished to General Meeting	The Board of Directors shall from time to time in accordance with Sections 129, 133, and 134 of the Companies Act, 2013, cause to be prepared and laid before each Annual General Meeting a profit and loss account for the financial year of the Company and a balance sheet made up as at the end of the financial year which shall be a date which shall not precede the day of the Meeting by more than six months or such extended period as shall have been granted by the Registrar under the provisions of the Act.
	232.



Right of Members	(1) The Company shall comply with the requirements of Section 136 of the Companies
or others to copies of balance sheet	Act, 2013.
and Auditors' report and statement under Section 136	(2) The copies of every balance sheet including the Profit & Loss Account, the Auditors' Report and every other document required to be laid before the Company in General Meeting shall be made available for inspection at the Registered Office of the Company during working hours for a period of 21 days before the Annual General Meeting.
	(3) A statement containing the salient features of such documents in the prescribed form or copies of the documents aforesaid, as the Company may deem fit will be sent to every Member of the Company and to every trustee of the holders of any Debentures issued by the Company not less than 21 days before the date of the Meeting.
	233.
Accounts to be audited	Once at least in every year the accounts of the Company shall be examined, balanced and audited and the correctness of the profit and loss Account and the balance sheet ascertained by one or more Auditor or Auditors.
	234.
Appointment of Auditors	(1) Auditors shall be appointed and their qualifications, rights and duties regulated in accordance with Section 139 to 146 of the Companies Act, 2013.
	(2) The Company shall at each Annual General Meeting appoint an individual or a firm as an auditor who shall hold office from the conclusion of that meeting till the conclusion of its sixth annual general meeting and thereafter till the conclusion of every sixth meeting. The company shall place the matter relating to such appointment for ratification by members at every annual general meeting. The company shall also inform the auditor concerned of his or its appointment, and also file a notice of such appointment with the Registrar within fifteen days of the meeting in which the auditor is appointed.
	(3) The company or shall not appoint or re-appoint—  (a) an individual as auditor for more than one term of five consecutive years; and  (b) an audit firm as auditor for more than two terms of five consecutive years:
	Provided that—
	(i) an individual auditor who has completed his term under clause (a) shall not be eligible for re-appointment as auditor in the same company for five years from the completion of his term;
	(ii) an audit firm which has completed its term under clause (b), shall not be eligible for re-appointment as auditor in the same company for five years from the completion of such term:
	<ul> <li>(4) Subject to the provisions of Clause (1) and the rules made thereunder, a retiring auditor may be re-appointed at an annual general meeting, if—         <ul> <li>(a) he is not disqualified for re-appointment;</li> </ul> </li> </ul>
	(b) he has not given the company a notice in writing of his unwillingness to be reappointed; and



	(c) a special resolution has not been passed at that meeting appointing some other auditor or providing expressly that he shall not be re-appointed.
	(5) Where at any annual general meeting, no auditor is appointed or re-appointed, the existing auditor shall continue to be the auditor of the company.
	(6) Any casual vacancy in the office of an auditor shall be filled by the Board of Directors within thirty days, but if such casual vacancy is as a result of the resignation of an auditor, such appointment shall also be approved by the company at a general meeting convened within three months of the recommendation of the Board and he shall hold the office till the conclusion of the next annual general meeting.
	(7) Special notice shall be required for a resolution at an annual general meeting appointing as auditor a person other than a retiring auditor, or providing expressly that a retiring auditor shall not be re-appointed, except where the retiring auditor has completed a consecutive tenure of five years or, as the case may be, ten years, as provided under Clause (3).
	235.
Accounts when audited and approved to be conclusive except as to errors discovered within 3 months	Every account when audited and approved by a General Meeting shall be conclusive except as regards any errors discovered therein within the next three months after the approval thereof. Whenever any such error is discovered within that period, the account shall be corrected, and amendments effected by the Directors in pursuance of this Article shall be placed before the Members in General Meeting for their consideration and approval and, on such approval, shall be conclusive.

# DOCUMENTS AND NOTICES

Title of Article	Article Number and Contents
	236.
To whom documents must be served or given	Document or notice of every Meeting shall be served or given on or to (a) every Member (b) every person entitled to a Share in consequence of the death or insolvency of a Member and (c) the Auditor or Auditors for the time being of the Company
	237.
Members bound by documents or notices served on or given to previous holders	Every person, who by operation of law, transfer or other means whatsoever, shall become entitled to any Share, shall be bound by every document or notice in respect of such Share, which prior to his name and address being entered in the Register of Members shall have been duly served on or given to the person from whom he derived, his title to such Share.
	238.
Service of documents on the Company	A document may be served on the Company or an officer thereof by sending it to the Company or officer at the Registered Office of the Company by post under a certificate of posting or by registered post or by leaving it at its Registered Office.



	239.
Authentication of documents and proceedings	Save as otherwise expressly provided in the Act, a document or proceedings requiring authentication by the Company may be signed by a Director, the Managing Director, or the Secretary or other authorized officer of the Company and need not be under the Seal of the Company.

#### REGISTERS AND DOCUMENTS

Article Number and Contents						
240.						
The Company shall keep and maintain registers, books and documents required by the Act or these Articles, including the following:						
(a) Register of investments made by the Company but not held in its own name, as required by Section 187 of the Companies Act, 2013						
(b) Register of mortgages and charges as required by Section 85 of the Companies Act, 2013 and copies of instruments creating any charge requiring registration according to Section 85 of the Companies Act, 2013.						
(c) Register and index of Members and debenture holders as required by Section 88 of the Companies Act, 2013.						
(d) Foreign register, if so thought fit, as required by Section 88 of the Companies Act, 2013.						
(e) Register of contracts, with companies and firms in which Directors are interested as required by Section 189 of the Companies Act, 2013.						
(f) Register of Directors and Secretaries etc. as required by Section 170 of the Companies Act, 2013.						
(g) Register as to holdings by Directors of Shares and/or Debentures in the Company as required by Section 170 of the Companies Act, 2013.						
(h) Register of investments made by the Company in Shares and Debentures of the bodies corporate in the same group as required by Section 186 of the Companies Act, 2013.						
(i) Copies of annual returns prepared under Section 92 of the Companies Act, 2013 together with the copies of certificates and documents required to be annexed thereto under Section 92 of the Companies Act, 2013.						
241.						
The registers mentioned in clauses (f) and (i) of the foregoing Article and the minutes of all proceedings of General Meetings shall be open to inspection and extracts may be taken therefrom and copies thereof may be required by any Member of the Company in the same manner to the same extent and on payment of the same fees as in the case of the Register of Members of the Company provided for in clause (c) thereof. Copies of entries in the registers mentioned in the foregoing article shall be furnished to the persons entitled to the same on such days and during such business hours as may be						



Title of Article	Article Number and Contents
	consistent with the provisions of the Act in that behalf as determined by the Company in General Meeting.

# WINDING UP

Title of Article	Article Number and Contents						
	242.						
Distribution of assets	If the Company shall be wound up, and the assets available for distribution among the Members as such shall be insufficient to repay the whole of the paid up capital, such assets shall be distributed so that as nearly as may be the losses shall be borne by the Members in the proportion to the capital paid up or which ought to have been paid up at the commencement of the winding up, on the Shares held by them respectively, and if in the winding up the assets available for distribution among the Members shall be more than sufficient to repay the whole of the capital paid up at the commencement of the winding up, the excess shall be distributed amongst the Members in proportion to the capital at the commencement of the winding up, paid up or which ought to have been paid up on the Shares held by them respectively. But this Article is to be without prejudice to the rights of the holders of Shares issued upon special terms and conditions.						
	243.						
Distribution in specie or kind	(a) If the Company shall be wound up, whether voluntarily or otherwise, the Liquidator may, with the sanction of a Special Resolution, divide amongst the contributories in specie or kind, any part of the assets of the Company and may, with the like sanction, vest any part of the assets of the Company in trustees upon such trusts for the benefit of the contributories or any of them, as the liquidator, with the like sanction, shall think fit.						
	<ul> <li>(b) If thought expedient any such division may subject to the provisions of the Act be otherwise than in accordance with the legal rights of the contributions (except where unalterably fixed by the Memorandum of Association and in particular any class may be given preferential or special rights or may be excluded altogether or in part but in case any division otherwise than in accordance with the legal rights of the contributories, shall be determined on any contributory who would be prejudicial thereby shall have a right to dissent and ancillary rights as if such determination were a Special Resolution passed pursuant to Section 494 of the Act.</li> <li>(c) In case any Shares to be divided as aforesaid involve a liability to calls or otherwise any person entitled under such division to any of the said Shares may within ten days after the passing of the Special Resolution by notice in writing direct the Liquidator to sell his proportion and pay him the net proceeds and the Liquidator shall, if practicable act accordingly.</li> </ul>						
	244.						
Right of shareholders in case of sale	A Special Resolution sanctioning a sale to any other Company duly passed pursuant to Section 319 of the Companies Act, 2013 may subject to the provisions of the Act in like manner as aforesaid determine that any Shares or other consideration receivable by the liquidator be distributed against the Members otherwise than in accordance with their						



Title of Article	Article Number and Contents					
	existing rights and any such determination shall be binding upon all the Members subject to the rights of dissent and consequential rights conferred by the said sanction.					
	245.					
Directors and others right to indemnity	Every Director or officer, or servant of the Company or any person (whether an officer of the Company or not) employed by the Company as Auditor, shall be indemnified by the Company against and it shall be the duty of the Directors, out of the funds of the Company to pay all costs, charges, losses and damages which any such person may incur or become liable to pay by reason of any contract entered into or any act, deed, matter or thing done, concurred in or omitted to be done by him in any way in or about the execution or discharge of his duties or supposed duties (except such if any as he shall incur or sustain through or by his own wrongful act, neglect or default) including expenses, and in particular and so as not to limit the generality of the foregoing provisions against all liabilities incurred by him as such Director, officer or Auditor or other office of the Company in defending any proceedings whether civil or criminal in which judgment is given in his favour, or in which he is acquitted or in connection with any application under Section 463 of the Companies Act, 2013 in which relief is granted to him by the Court.					
	246.					
Director, officer not responsible for acts of others	Subject to the provisions of Section 201 of the Act, no Director, Auditor or other officer of the Company shall be liable for the acts, receipts, neglects, or defaults of any other Director or officer or for joining in any receipt or other act for conformity or for any loss or expenses happening to the Company through the insufficiency or deficiency of the title to any property acquired by order of the Directors for and on behalf of the Company or for the insufficiency or deficiency of any security in or upon which any of the moneys of the Company shall be invested for any loss or damages arising from the insolvency or tortuous act of any person, firm or Company to or with whom any moneys, securities or effects shall be entrusted or deposited or any loss occasioned by any error of judgment, omission, default or oversight on his part of for any other loss, damage, or misfortune whatever shall happen in relation to execution of the duties of his office or in relation thereto unless the same shall happen through his own dishonesty.					

# SECRECY CLAUSE

Title of Article	Article Number and Contents
	247.
Secrecy Clause	Every Director/Manager, Auditor, treasurer, trustee, member of a committee, officer, servant, agent, accountant or any other person-employed in the business of the Company shall, if so required by the Director, before entering upon his duties, sign a declaration pledging himself, to observe a strict secrecy respecting all transactions and affairs of the Company with the Company customers and the state of the accounts with individuals and in matter thereto and shall by such declaration pledge himself not to reveal any of the matters which may come to his knowledge in discharge of his duties except when required to do so by the Directors or by law or by the person to whom such matters relate and except so far as may be necessary in order to comply with any of the provisions in these presents contained.



Title of Article	Article Number and Contents
	248.
No Member to enter the premises of the Company without permission	No Member or other person (not being a Director) shall be entitled to visit or inspect any property or premises of the Company without the permission of the Board of Directors or Managing Director, or to inquire discovery of or any information respecting any details of the Company's trading or any matter which is or may be in the nature of a trade secret, mystery of trade, secret process or any other matter which relate to the conduct of the business of the Company and which in the opinion of the Directors, it would be inexpedient in the interest of the Company to disclose.

# **GENERAL**

Title of Article	Article Number and Contents
	249.
General Power	Wherever in the Act, it has been provided that the Company shall have any right, privilege or authority or that the Company could carry out any transaction only if the Company is so authorized by its articles, then and in that case this Article authorizes and empowers the Company to have such rights, privileges or authorities and to carry out such transactions as have been permitted by the Act, without there being any specific Article in that behalf herein provided.



#### SECTION IX - OTHER INFORMATION

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of this Draft Prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which will be attached to the copy of this Draft Prospectus to be delivered to the RoC for registration and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company located at: 806, 8<sup>th</sup> Floor, Crown Heights, Hotel Crown Plaza, Sector 10, Rohini, New Delhi- 110085, India, from date of filing Prospectus with RoC to Issue Closing Date on working days from 10.00 a.m. to 5.00 p.m.

#### MATERIAL CONTRACTS

- 1. Mandate letter dated March 21, 2017 issue by our Company to the Lead Manager.
- 2. Issue Agreement dated June 06, 2017 between our Company and the Lead Manager.
- 3. Agreement dated June 06, 2017 between our Company and the Registrar to the Issue.
- 4. Public Issue Account Agreement dated [●] among our Company, the Lead Manager, the Banker to Issue/Public Issue Bank, and the Registrar to the Issue.
- 5. Underwriting Agreement dated June 06, 2017 between our Company and Lead Manager.
- Market Making Agreement dated June 06, 2017 between our Company, the Lead Manager and the Market Maker.
- 7. Agreement among NSDL, our Company and the Registrar to the Issue dated [•].
- 8. Agreement among CDSL, our Company and the Registrar to the Issue dated [•].

#### MATERIAL DOCUMENTS

- 1. Certified True Copy of the Memorandum and Articles of Association of our Company, as amended from time to time including certificates of incorporation.
- 2. Resolution of the Board dated June 02, 2017 authorizing the Issue.
- 3. Special Resolution of the shareholders passed at the Extra Ordinary General Meeting dated June 06, 2017 authorizing the Issue.
- 4. Statement of Tax Benefits dated June 01, 2017 issued by Gupta Jalan & Associates Statutory Auditor.
- 5. Report of the Peer Review Auditor, RPMD & Associates, Chartered Accountants on the Restated Financial Statements for Financial Year ended as on March 31, 2017, 2016, 2015, 2014 and 2013 of our Company.
- 6. Consents of Promoters, Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Statutory Auditors, Banker to our Company, the Lead Manager, Underwriter, Registrar to the Issue, Market Maker to the Issue, Peer Review Auditor, Legal Advisor, Banker to the Issue/Public Issue Bank, Refund Banker to the Issue, to act in their respective capacities.
- 7. Copy of approval from NSE *vide* letter dated [●] to use the name of NSE in this offer document for listing of Equity Shares on Emerge Platform of NSE.
- 8. Due Diligence Certificate dated June 27, 2017 from the Lead Manager.
- 9. Copy of Managing Director Agreement with Mr. Raman Bhatia and our Company dated June 06, 2017 for his appointment.
- 10. Copy of the Special Resolution dated June 06, 2017 for the detailed terms of appointment of Mr. Raman Bhatia as Managing Director of the Company.



Any of the contracts or documents mentioned in this Draft Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by other parties, subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



#### **DECLARATION**

We, the Directors, hereby certify and declare that, all relevant provisions of the Companies Act, 1956, notified provisions of Companies Act, 2013 and the guidelines issued by the Government of India or the regulations / guidelines issued by Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in the Draft Prospectus is contrary to the provisions of the Companies Act, 2013, applicable provisions of Companies Act, 1956, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. We further certify that all the disclosures and statements made in the Draft Prospectus are true and correct.

#### **Signed by the Directors of our Company**

Name	DIN	Designation	Signature
Raman Bhatia	00153827	Managing Director	
Sarika Bhatia	00155602	Director	
Arun Handa	06646755	Director	
Sahiel Khurana	02340950	Non-Executive & Independent Director	
Jagmohan Singh	02332553	Non-Executive & Independent Director	
Pankaj Dawar	06479649	Non-Executive & Independent Director	

Signed by Company Secretary & Compliance Officer and Chief Financial Officer

Pallavi Sahni Kamlesh Kumar Thakur Company Secretary & Compliance Officer Chief Financial Officer

Date: June 27, 2017

Place: Delhi



# Annexure A FORMAT FOR DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY SARTHI CAPITAL ADVISORS PRIVATE LIMITED

TABLE 1

Sr. No.	Issue Name	Issue Size (Cr)	Issue Price (Rs.)	Listing date	Opening price on listing date	+/- % change in closing price, [+/- % change in closing Benchmark]- 30 <sup>th</sup> calendar day from listing	+/- % change in closing price, [+/- % change in closing Benchmark]- 90 <sup>th</sup> calendar day from listing	+/- % change in closing price, [+/- % change in closing Benchmark]- 180 <sup>th</sup> calendar day from listing
1.	Bothra Metals & Alloys Limited	12.21	25.00	March 25, 2013	25.50	11.00[3.88]	7.40[-0.75]	30.00[6.23]
2.	Tiger Logistics (India) Limited	7.52	66.00	September 12, 2013	69.20	-13.17[4.17]	-7.38[7.02]	-8.10[10.34]
3.	R J Bio-Tech Limited	5.00	20.00	September 25, 2013	21.00	92.97 [4.17]	63.49 [5.92]	36.05 [11.08]
4.	RCI Industries & Technologies Limited	11.52	40.00	January 21, 2014	41.00	-8.02 [-3.36]	6.31 [7.12]	-2.76 [21.01]
5.	B.C. Power Controls Limited	10.36	18.00	March 14, 2014	17.15	1.10 [3.10]	1.10 [17.27]	2.21 [24.06]
6.	Starlit Power Systems Limited	2.95	18.00	October 22, 2014	18.10	-3.96 [5.78]	-17.68 [7.46]	-33.51[4.10]
7.	JLA Infraville Shoppers Limited	2.00	10.00	November 12, 2014	11.05	5.17 [-2.35]	68.97 [1.24]	72.84 [-1.79]
8.	Akme Star Housing Finance Limited	4.80	30.00	March 20, 2015	32.00	-3.94 [-1.33]	6.14 [-4.05]	11.81 [-8.10]
9.	Mahabir Metallex Limited	3.90	10.00	March 27, 2015	10.30	22.77 [-1.03]	21.78 [1.59]	2.97 [-5.96]



10.	Pecos Hotels And Pubs Limited	2.29	50.00	August 11, 2015	56.00	-4.69 [-8.05]	-6.10 [-6.26]	7.14 [-12.84]
11.	Shaival Reality Limited	5.28	100.00	October 01, 2015	100.50	-0.50 [6.06]	2.49 [4.02]	2.49[0.08]
12.	Ahimsa Industries Limited	3.79	25.00	October 15, 2015	26.00	-3.08 [-4.56]	-3.85[-7.54]	-3.85[-5.75]
13.	Fourth Dimension Solutions Limited	8.68	30.00	January 22, 2016	31.80	107.78 [-2.53]	94.44 [6.60]	108.33 [15.40]
14.	Hi-Tech Pipes Limited	13.65	50.00	February 25, 2016	60.00	2.55 [9.25]	65.11 [13.83]	100.85 [23.84]
15.	Wealth First Portfolio Managers Limited	8.40	50.00	March 30, 2016	52.00	-4.85 [1.48]	-4.76 [5.08]	-8.74 [12.77]
16.	HEC Infra Projects Limited	5.39	100.00	March 30, 2016	102.00	3.17 [1.48]	15.93 [5.08]	3.17 [12.77]
17.	Crown Lifters Limited	6.68	121.00	September 27, 2016	122.80	0.92 [-1.05]	-12.84 [-9.17]	-30.73 [3.89]
18.	Husys Consulting Limited	4.19	69.00	September 27, 2016	72.90	1.82 [-1.05]	-42.08 [-9.17]	-26.57 [3.89]
19.	AVSL Industries Limited	5.18	36.00	October 06, 2016	38.00	-25.83 [-2.44]	-21.67 [-5.96]	-6.94 [6.38]
20.	Jet Knitwears Limited	4.22	39.00	October 07, 2016	46.80	102.99 [-2.31]	70.94 [-4.87]	45.51 [6.53]
21.	Jet Freight Logistics Limited	4.07	28.00	December 06, 2016	33.60	61.16 [1.60]	116.07 [10.07]	101.34 [18.81]
22.	Libas Designs Limited	13.60	68.00	January 09, 2017	78.25	-3.36 [6.47]	-8.26 [11.48]	-
23.	Focus Lighting and Fixtures Limited*	4.05	45.00	April 13, 2017	54.00	143.52 [3.22]	-	-
24.	M K Proteins Limited*	10.23	70.00	April 18, 2017	72.00	-0.14 [3.56]	-	-



25.	Infobeans Technologies Limited*	36.78	58	May 02, 2017	69.60	-2.30 [3.25]	-	-
26.	Jalan Transolutions (India) Limited*	17.71	46	May 31, 2017	42.25	-	-	-
27.	Shri Ram SwitchGears Limited*	5.07	19	June 7, 2017	22.80	-	-	-

Sources: All share price data is from www.bseindia.com / www.nseindia.com

#### Note:-

- 1. The BSE Sensex/ Nifty is considered as the Benchmark Index
- 2. Price on BSE/ NSE is considered for all of the above calculations
- 3. In case 30th/90th/180th day is not a trading day (trading holiday), closing price on BSE/ NSE of the next trading day has been considered
- 4. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day there is no trade then the closing price of the next day when trading has taken place has been considered



TABLE 2: SUMMARY STATEMENT OF DISCLOSURE

Financial year	Total no. of IPOs	Total funds raised (Rs.Cr.)	No. of IPOs trading at discount – 30 <sup>th</sup> calendar days from listing			No. of IPOs trading at premium – 30 <sup>th</sup> calendar days from listing			No. of IPOs trading at discount – 180 <sup>th</sup> calendar day from listing			No. of IPOs trading at premium – 180 <sup>th</sup> calendar day from listing		
			Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
12-13	1	12.21	-	-	-	-	-	1	-	-	-	-	1	-
13-14	4	34.39	-		2	1		1	-	-	2	-	1	1
14-15	4	13.65	-	-	2	-	-	2	-	1	-	1	-	2
15-16	7	47.48	-	-	4	1	-	2	-	-	2	2	-	3
16-17	6*	37.94	-	1	1	2	-	2	-	2	1	1	1	-
17-18	5*	73.84	-	-	2	1	-	-	-	-	-	-	-	-

<sup>\*</sup>Following points to be noted:

<sup>•</sup> The fields left blank in Table 1 indicates that the shares of respective companies have not reached the consequent milestones.