

#### OMFURN INDIA LIMITED

Our Company was incorporated as Om Vishwakarma Furniture Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated November 13, 1997 in Mumbai. Subsequently, the name of our Company was changed to Omfurn India Private Limited vide shareholder's approval on April 03, 2013 and fresh certificate of incorporation dated April 21, 2013. Subsequently, the name of our Company was changed to Omfurn India Limited pursuant to conversion into a public company vide Shareholders' approval on May 30, 2017 and fresh certificate of incorporation dated June 15, 2017. The Corporate Identification Number of Our Company is U20200MH1997PLC111887. For further details please refer to chapter titled 'Our History and Certain Other Corporate Matters' beginning on page 124 of this Draft Prospectus.

Registered Office: 109, Gundecha Industrial Complex, Akrurali Road, Kandivali (East), Mumbai -400101, Maharashtra, India Tel No: +91 22 42108900; Fax No: +91 22 42108999 E-mail: omfurn@omfurnindia.com; Website: www.omfurnindia.com Contact Person: Mr. Rajendra Chitbahal Vishwakarma, Managing Director

Promoters of our Company: Mr. Rajendra Chitbahal Vishwakarma and Mr. Mahendra Chitbahal Vishwakarma

PUBLIC ISSUE OF 18,12,000 EQUITY SHARES OF FACE VALUE OFRS, 10/- EACH FULLY PAID UP OF OMFURN INDIA LIMITED ("OMFURN" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF Rs. 23/- PER EQUITY SHARE (THE "ISSUE PRICE") (INCLUDING A SHARE PREMIUM OF Rs. 13/- PER EQUITY SHARE AGGREGATING Rs. 416.76 LAKHS (THE "ISSUE") BY OUR COMPANY, OF WHICH 96,000 EQUITY SHARES OF FACE VALUE OF Rs. 10/-EACH FULLY PAID UP WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 17,16,000 EQUITY SHARES OF FACE VALUE OF Rs. 10/- EACH FULLY PAID UP IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.60% AND 25.19% RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF THE COMPANY.

THE ISSUE PRICE IS Rs. 23/- PER FOURTY SHARE. THE ISSUE PRICE IS 2.30 TIMES THE FACE VALUE

THIS ISSUE IS BEING IN TERMS OF CHAPTER XB OF THE SEBI (ICDR) REGULATIONS, 2009 (AS AMENDED FROM TIME TO TIME)

For further details please refer to "Section VII - Issue Information" beginning on page 216 of this Draft Prospectus.

All potential investors shall participate in the Issue through Application Supported by Blocked Amount ("ASBA") process providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to "Issue Procedure" on page 222 of this Draft Prospectus.

This being the first issue of Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is Rs. 10/- and the Issue Price is 2.30 times of the face value. The Issue Price (as determined and justified by the Company and the Lead Manager as stated under chapter titled "Basis for Issue Price" beginning on page 89 of this Draft Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares of our Company or regarding the price at which the Equity Shares will be traded after listing.

Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the Risk Factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI") nor does SEBI guarantee the accuracy or adequacy of this Draft Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" on page 19 of this Draft Prospectus.

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to our Company and the Issue, which is material in the context of this Issue; that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect; that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

The Equity Shares offered through this Draft Prospectus are proposed to be listed on the NSE Emerge Platform. Our Company has received an In-Principle approval letter dated [ • ] from National Stock Exchange of India Limited ("NSE") for using its name in this offer document for listing of our Equity Shares on the NSE Emerge Platform. For the purpose of this Issue, the Designated Stock Exchange will be the National Stock Exchange of India Limited.

#### SARTHI CAPITAL ADVISORS PRIVATE BIGSHARE LIMITED LIMITED Bharat Tin Works Building, 1stFloor, 159/11, Amar Brass Compound, Vidyanagari Marg, Kalina, Santacruz (E), Opp. Vasant Oasis, Makwana Road, Mumbai - 400098 Tel: +91 2226528671/72 Fax: +91 22 26528673 Investor Grievance Email: ipo@sarthiwm.in Website: www.sarthi.in

Contact Person: Mr. Deepak Sharma

SEBI Registration No.: INM000012011

Marol, Andheri East, Mumbai - 400059 Tel: +91 22 62638200 Fax: +91 22 62638299 E-mail: ipo@bigshareonline.com Website: www.bigshareonline.com Contact Person: Mr. Ashok Shetty SEBI Registration No.: INR000001385

SERVICES

PRIVATE

### ISSUE OPENS ON: [●] ISSUE CLOSES ON: [•]



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The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended (U.S. Securities Act|) or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, —U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



### SECTION – I GENERAL INFORMATION

### **DEFINITIONS AND ABBREVIATIONS**

In this Draft Prospectus, unless the context otherwise requires, the terms and abbreviations stated hereunder shall have the meanings as assigned therewith.

### **Company Related Terms**

Term	Description
Articles or Articles of Association or AOA	The Articles of Association of our Company, as amended from time to time.
Auditor or Statutory Auditor	The Auditor of the Company being M/s. Mehta Bharat & Associates, having their office at 16, Vasant Niwas, Nehru Road, Vile Parle (East), Mumbai-400057.
Bankers to our Company	Union Bank of India.
"Board" or "Board of Directors" or "our Board"	The Board of Directors of our Company, as duly constituted from time to time, or committee(s) thereof.
Company Secretary and Compliance Officer	Mrs. Dhara Pratik Shah
Director(s)	The Director(s) of our Company, unless otherwise specified.
Equity Shares	Equity Shares of our Company of face value of Rs.10/-each.
Equity Shareholders	Persons holding equity shares of our Company
Group Companies	Includes those companies, firms and ventures promoted by our Promoters, irrespective of whether such entities are covered under the Companies Act and disclosed in the chapter titled "Our Group Entities" beginning on page 150 of this Draft Prospectus.
Memorandum of Association or Memorandum or MOA	The Memorandum of Association of our Company, as amended from time to time.
"Omfurn India Limited", or "Omfurn", or "the Company", or "our Company" or "we", "us", or "our" and the "Issuer Company".	Omfurn India Limited, a public limited company incorporated under the provisions of the Companies Act, 1956.
"Promoters" or "our Promoters"	Promoters of our company being Mr. Rajendra Chitbahal Vishwakarma, and Mr. Mahendra Chitbahal Vishwakarma.
Peer Review Auditor	The Peer Review Auditor of the Company being M/s. RPMD & Associates having their office at AB-17, Ist Floor, Shalimar Bagh, New Delhi – 110088



Promoter Group	Includes such persons and entities constituting our promoter group in terms of Regulation 2(zb) of the SEBI (ICDR) Regulations and a list of which is provided in the chapter titled "Our Promoters and Promoter Group" beginning on page 146 of this Draft Prospectus.
Registered Office	The Registered Office of our Company is located at 109, Gundecha Industrial Complex, Akrurali Road, Kandivali East, Mumbai - 400101.
RoC	Registrar of Companies, Maharashtra, Mumbai.



### **Issue Related Terms**

Term	Description
Allocation / Allocation of Equity Shares	The Allocation of Equity Shares of our Company pursuant to Fresh Issue of Equity Shares to the successful Applicants
Allotment/ Allot/ Allotted	Issue an allotment of Equity Shares of our Company pursuant to Fresh Issue of the Equity Shares to the successful Applicants
Allottee(s)	Successful Applicants to whom Equity Shares of our Company shall have been allotted
Applicant	Any prospective investor who makes an application for Equity Shares of our Company in terms of this Draft Prospectus.
Application Amount	The amount at which the Applicant makes an application for Equity Shares of our Company in terms of this Draft Prospectus.
Application Form	The Form in terms of which the prospective investors shall apply for our Equity Shares in the Issue.
ASBA/ Application Supported by Blocked Amount.	Applications Supported by Blocked Amount (ASBA) means an application for Subscribing to the Issue containing an authorization to block the application money in a bank account maintained with SCSB.
ASBA Account	Account maintained with SCSBs which will be blocked by such SCSBs to the extent of the Application Amount.
ASBA Application Location(s)/ Specified Cities	Locations at which ASBA Applications can be uploaded by the SCSBs, namely [●].
ASBA Investor/ASBA applicant	Any prospective investor(s)/applicants(s) in this Issue who apply (ies) through the ASBA process.
Banker(s) to the Issue/ Public Issue Bank(s).	The banks which are clearing members and registered with SEBI as Banker to an Issue with whom the Public Issue Account will be opened and in this case being [●].
Basis of Allotment	The basis on which Equity Shares will be Allotted to the successful Applicants under the Issue and which is described under chapter titled "Issue Procedure" beginning on page 222 of this Draft Prospectus.
Controlling Branch	Such branch of the SCSBs which coordinate Applications under this Issue by the ASBA Applicants with the Registrar to the Issue and the Stock Exchange and a list of which is available at http://www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.
Demographic Details	The demographic details of the Applicants such as their address, PAN, occupation and bank account details.
Depository Participant	A Depository Participant as defined under the Depositories Act, 1996.



Term	Description
Designated Branches	Such branches of the SCSBs which shall collect the ASBA Forms from the ASBA Applicants and a list of which is available at www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.
Designated Date	The date on which funds are transferred from the amount blocked by the SCSBs is transferred from the ASBA Account to the Public Issue Account, as appropriate, after the Issue is closed, following which the Equity Shares shall be allotted/transfer to the successful Applicants.
Designated Stock Exchange	National Stock Exchange of India Limited (NSE) (Emerge Platform)
Draft Prospectus	The Draft Prospectus issued in accordance with section 26of the Companies Act, 2013 and filed with the NSE under SEBI (ICDR) Regulations.
Eligible NRIs	NRIs from jurisdictions outside India where it is not unlawful to make an issue or invitation under the Issue and in relation to whom this Draft Prospectus constitutes an invitation to subscribe to the Equity Shares offered herein.
Emerge Platform of NSE	The Emerge Platform of NSE for Listing of Equity Shares offered under Chapter XB of SEBI (ICDR) Regulations which was approved by SEBI as an NSE Emerge on October 14, 2011.
First/ Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form.
Issue/ Issue Size/ Initial Public Issue/ Initial Public Offer/ Initial Public Offering/ IPO	Public Issue of 18,12,000Equity Shares of face value of Rs. 10/- each fully paid of Omfurn India Limited for cash at a price of Rs.23/- per Equity Share (including a premium of Rs. 13/-per Equity Share) aggregating Rs.416.76 Lakhs.
Issue Agreement	The Agreement dated August 18, 2017 between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue.
Issue Closing Date	The date on which Issue closes for subscription.
Issue Opening Date	The date on which Issue opens for subscription.
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both the days during which prospective Investors may submit their application.
Issue Price	The price at which the Equity Shares are being issued by our Company under this Draft Prospectus being Rs. 23/-per Equity Share of face value of Rs.10/-each fully paid.
Issue Proceeds	Proceeds from the fresh Issue that will be available to our Company, being Rs. 416.76 Lakhs.



Term	Description
Listing Agreement	The Equity Listing Agreement to be signed between our Company and the National Stock Exchange of India Limited.
Lead Manager/ LM	Lead Manager to the Issue in this case being Sarthi Capital Advisors Private Limited, SEBI Registered Category I Merchant Banker.
Market Making Agreement	Market Making Agreement dated August 18, 2017 between our Company, LM and Market Maker
Market Maker	Market Maker appointed by our Company from time to time, in this case being Choice Equity Broking Private Limited, who has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for any other period as may be notified by SEBI from time to time.
Market Maker Reservation Portion	The Reserved Portion of 96,000 Equity Shares of face value of Rs.10/- each fully paid for cash at a price of Rs. 23/- per Equity Share aggregating Rs. 22.08 Lakhs for the Market Maker in this Issue.
Mutual Fund(s)	A Mutual Fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time.
NIF	National Investment Fund set up by resolution F. No. 2/3/2005-DD-II dated November 23, 2005 of Government of India published in the Gazette of India.
Net Issue	The Issue excluding the Market Maker Reservation Portion of 17,16,000 Equity Shares of face value of Rs. 10/- each fully paid for cash at a price of Rs. 23/- Equity Share aggregating Rs. 394.68Lakhs by our Company.
Net Proceeds	The Issue Proceeds, less the Issue related expenses, received by the Company. For further information about use of the Issue Proceeds and the Issue expenses, please refer to the chapter titled "Objects of the Issue" beginning on page 79 of this Draft Prospectus
Non Institutional Investors	All Applicants that are not Qualified Institutional Buyers or Retail Individual Investors and who have Applied for Equity Shares for an amount more than Rs. 2,00,000.
OCB/Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue.
Payment through electronic transfer of funds	Payment through NECS, NEFT or Direct Credit, as applicable.
Person/Persons	Any individual, sole proprietorship, unincorporated association,



Term	Description
	unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.
Prospectus	The Prospectus, filed with RoC containing, <i>interalia</i> , the issue opening and closing dates and other information.
Public Issue Account	Account(s) opened with the Public Issue Banks/Bankers to the Issue for the Issue.
Public Issue Account Agreement	Agreement to be entered into by our Company, the Registrar to the Issue, the Lead Manager, and the Public Issue Bank/Banker to the Issue for collection of the Application Amounts.
Qualified Institutional Buyers or QIBs	QIBs, as defined under the SEBI ICDR Regulations, including public financial institutions as specified in Section 2(72) of the Companies Act, 2013 scheduled commercial banks, mutual fund registered with SEBI, FII and sub-account (other than a sub-account which is a foreign corporate or foreign individual) registered with SEBI, multilateral and bilateral development financial institution, venture capital fund registered with SEBI, foreign venture capital investor registered with SEBI, state industrial development corporation, insurance company registered with Insurance Regulatory and Development Authority, provident fund with minimum corpus of Rs. 2,500 lakhs, pension fund with minimum corpus of Rs. 2,500 lakhs, NIF, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India.
Refund Account (s)	Account(s) to which monies to be refunded to the Applicants shall be transferred from the Public Issue Account in case listing of the Equity Shares does not occur.
Refund Bank(s) / Refund Banker(s)	Bank(s) which is / are clearing member(s) and registered with the SEBI as Bankers to the Issue at which the Refund Accounts will be opened in case listing of the Equity Shares does not occur, in this case being [●].
Registrar /Registrar to the Issue	Registrar to the Issue, in this case being Bigshare Services Private Limited having registered office at Bharat Tin Works Building, 1stFloor, Opp. Vasant Oasis, Makwana Road, Marol, Andheri East, Mumbai – 400059
Retail Individual Investor	Individual Applicants, or minors applying through their natural guardians, including HUFs (applying through their <i>Karta</i> ) and ASBA Applicants, who apply for an amount less than or equal to Rs. 2,00,000.
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares in any of their Application Forms or any previous Revision Form(s).
SCSB/ Self Certified Syndicate Banker.	Shall mean a Banker to an Issue registered under SEBI (Bankers to an Issue) Regulations, 1994, as amended from time to time, and which offer the service of making Application/s Supported by Blocked Amount including blocking of bank account and a list of which is available on



Term	Description
	http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes &intmId=34 or at such other website as may be prescribed by SEBI from time to time.
Underwriter	Sarthi Capital Advisors Private Limited.
Underwriting Agreement	The agreement dated August 18, 2017entered into between the Underwriter and our Company.
Working Day	Unless the context otherwise requires:  Working Days, shall be all trading days of stock exchange excluding Sundays and bank holidays in accordance with the SEBI circular no. SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016.



### **Technical and Industry Terms**

Term	Description
BIFMA	Business and Institutional Furniture Manufacturers.
CAD	Computer Aided Design
CNC	Computer Numerical Control
FURN	Furniture
IGBC	Indian Green Building Council
OHSAS	Occupational Health and Safety Assessment Series



### Conventional and General Terms/ Abbreviations

Term	Description
A/C	Account
Act	The Companies Act, 1956 still applicable to the extent not repealed and the Companies Act, 2013 applicable to the extent notified.
AGM	Annual General Meeting
Articles	The Articles of Association of our Company, as amended.
AS	Accounting Standards as issued by the Institute of Chartered Accountants of India
A.Y.	Assessment Year
ASBA	Applications Supported by Blocked Amount
B.A	Bachelor of Arts
B.Com	Bachelors Degree in Commerce
BIFR	Board for Industrial and Financial Reconstruction
B.Sc	Bachelors Degree in Science
BL	Block Level
CAGR	Compounded Annual Growth Rate
CDSL	Central Depository Services (India) Limited
CESTAT	Customs, Excise and Service Tax Appellate Tribunal
CENVAT	Central Value Added Tax
CIN	Corporate Identification Number
Companies Act	Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon notification of the Notified Sections) and the Companies Act, 2013.
Companies Act, 2013	The Companies Act, 2013, to the extent in force pursuant to the notification of the notified sections
CSO	Central Statistical Organization
Depositories	NSDL and CDSL; Depositories registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, as amended from time to time.



Depositories Act	The Depositories Act, 1996, as amended from time to time.
DIN	Director Identification Number
DP	Depository Participant
DP ID	Depository Participant's Identity
DB	Designated Branch
EBIDTA	Earnings before Interest, Depreciation, Tax, Amortization and extraordinary items.
ECS	Electronic Clearing Services
EGM	Extraordinary General Meeting
ESIC	Employee State Insurance Corporation
ESOP	Employee Stock Option Plan
EPS	Earnings per Share
FDI	Foreign Direct Investment
FCNR Account	Foreign Currency Non Resident Account
FEMA	Foreign Exchange Management Act, as amended from time to time and the regulations framed there under.
FEMA Regulations	FEMA (Transfer or Issue of Security by Person Resident Outside India) Regulations, 2000 and amendments thereto.
FII(s)	Foreign Institutional Investors
FIs	Financial Institutions
FIPB	The Foreign Investment Promotion Board, Ministry of Finance, Government of India.
FV	Face Value
FVCI	Foreign Venture Capital Investor registered under the Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000.
F.Y	Financial Year
FPI/ Foreign Portfolio Investors	"Foreign Portfolio Investor" means a person who satisfies the eligibility criteria prescribed under regulation 4 and has been registered under Chapter II of Securities and Exchange Board of India (Foreign Portfolio Investors)Regulations, 2014, which shall be deemed to be an intermediary in terms of the provisions of the SEBI Act, 1992.



GAAP	Generally Accepted Accounting Principles
GDP	Gross Domestic Product
GOI	Government of India.
GST	Goods and Service Tax
HNI	High Networth Individual
HUF	Hindu Undivided Family
ICDR Regulations/ SEBI Regulations/ SEBI (ICDR) Regulations	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended from time to time.
Indian GAAP	Generally accepted accounting principles in India.
ISIN	International Securities Identification Number
ICAI	Institute of Chartered Accountants of India
ICSI	Institute of Company Secretaries of India
IFRS	International Financial Reporting Standards.
IPC	Indian Penal Code
IPO	Initial Public Offering
IPR	Intellectual Property Right
IT Act	The Income-tax Act, 1961 as amended from time to time except as stated otherwise.
IT Rules	The Income-tax Rules, 1962, as amended from time to time
INR	Indian National Rupee
JV	Joint venture
KMP	The officers declared as a Key Managerial Personnel and as mentioned in the chapter titled "Our Management" beginning on page 130 of this Draft Prospectus.
Ltd.	Limited
MBA	Master in Business Administration
M.Com	Master Degree in Commerce
MD	Managing Director



MoU	Memorandum of Understanding		
	<u> </u>		
MNC	Multinational corporation		
N/A or NA	Not Applicable		
NAV	Net Asset Value		
NECS	National Electronic Clearing Services		
NEFT	National Electronic Fund Transfer		
Net Worth	The aggregate of the paid up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account		
NOC	No Objection Certificate		
NPV	Net Present Value		
NR	Non Resident		
NRE Account	Non Resident External Account		
NRI	Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations 2000, as amended from time to time.		
NRO Account	Non Resident Ordinary Account		
NSDL	National Securities Depository Limited.		
NSE	National Stock Exchange of India Limited		
p.a.	per annum		
PAN	Permanent Account Number		
PAT	Profit After Tax		
Pvt.	Private		
PBT	Profit Before Tax		
P/E Ratio	Price Earnings Ratio		
POA	Power of Attorney		
PIO	Persons of Indian Origin		
QIB	Qualified Institutional Buyer		



RBI	Reserve Bank of India	
RBI Act	The Reserve Bank of India Act, 1934, as amended from time to time	
Ron	Return on Net Worth.	
Rs. / INR	Indian Rupees	
RTGS	Real Time Gross Settlement	
SCRA	Securities Contracts (Regulation) Act, 1956	
SCRR	Securities Contracts (Regulation) Rules, 1957	
SCSB	Self-Certified Syndicate Bank	
SEBI	Securities and Exchange Board of India.	
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended from time to time.	
SEBI Depository Regulations	Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996.	
SEBI Regulations	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009.	
SEBI Listing Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.	
SEBI Insider Trading Regulations	The SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended from time to time, including instructions and clarifications issued by SEBI from time to time.	
SEBI Takeover Regulations /Takeover Regulations / Takeover Code	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended from time to time, including instructions and clarifications issued by SEBI from time to time.	
Sec.	Section	
SICA	Sick Industrial Companies (Special Provisions) Act, 1985, as amended from time to time.	
SSI Undertaking	Small Scale Industrial Undertaking	
Stock Exchange (s)	National Stock Exchange of India Limited	
Sq.	Square	
Sq. Mtr	Square Meter	
TAN	Tax Deduction Account Number	



TRS	Transaction Registration Slip
TIN	Taxpayers Identification Number
TNW	Total Net Worth
u/s	Under Section
UIN	Unique Identification Number
US/ U.S. / USA	United States of America
USD or US\$	United States Dollar
U.S. GAAP	Generally accepted accounting principles in the United States of America
UOI	Union of India
Venture Capital Fund(s)/ VCF(s)	Venture capital funds as defined and registered with SEBI under the Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996, as amended from time to time.
WDV	Written Down Value
w.e.f.	With effect from
YoY	Year over Year

#### Notwithstanding the following: -

- (i) In the section titled 'Main Provisions of the Articles of Association' beginning on page 242 of this Draft Prospectus, defined terms shall have the meaning given to such terms in that section;
- (ii) In the section titled 'Financial Statements' beginning on page 156 of this Draft Prospectus, defined terms shall have the meaning given to such terms in that section; and
- (iii) In the chapter titled "Statement of Tax Benefits" beginning on page 91 of this Draft Prospectus, defined terms shall have the meaning given to such terms in that chapter.



#### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

#### FINANCIAL DATA

Unless stated otherwise, the financial data included in this Draft Prospectus are extracted from the restated financial statements of our Company, prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled 'Financial Statements' beginning on page 156 of this Prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act, and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on 1<sup>st</sup> April of each year and ends on 31<sup>st</sup> March of the next year. All references to a particular fiscal year are to the 12 month period ended 31<sup>st</sup> March of that year. In this Draft Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly to what extent, the financial statements included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Draft Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled 'Financial Statements' beginning on page 156 of this Draft Prospectus.

#### **CURRENCY OF PRESENTATION**

In this Draft Prospectus, references to "Rupees" or "Rs." or "INR" are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$"or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten millions' and 'billion / bn./ Billions' means 'one hundred crores'.

#### INDUSTRY & MARKET DATA

Unless otherwise stated, Industry & Market data used throughout this Draft Prospectus have been obtained from information made publicly available by Indian Mirror, Department of industrial policy and promotion, Ministry Human Resource and Development etc. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness are not guaranteed and their reliability cannot be assured. Although we believe that industry data used in this Draft Prospectus is reliable, it has not been independently verified. Similarly, internal Company reports, while believed by us to be reliable, have not been verified by any independent sources.

Further the extent to which the market and industry data presented in this Draft Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.



#### FORWARD-LOOKING STATEMENTS

This Draft Prospectus contains certain "forward-looking statements". These forward looking statements can generally be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "shall", "will", "will continue", "will pursue" or other words or phrases of similar meaning. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results and property valuations to differ materially from those contemplated by the relevant forward looking statement.

Important factors that could cause actual results to differ materially from our expectations include, among others:

- Fluctuations in material costs;
- Our failure to keep pace with changes in technology;
- Change in customer's preference;
- Our ability to attract and retain qualified personnel;
- Changes in laws and regulations relating to the sectors/areas in which we operate;
- Our ability to successfully implement our growth strategy and expansion plans;
- Our ability to meet our working capital requirements;
- Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- Changes in government policies and regulatory actions that apply to or affect our business;
- Other factors beyond our control

for a further discussion of factors that could cause our actual results to differ, refer to section titled "Risk Factors" and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 19 and 187 respectively of this Draft Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Future looking statements speak only as of the date of this Draft Prospectus. Neither we, our Directors, Underwriter, Merchant Banker nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the LM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange.



#### SECTION II - RISK FACTORS

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Draft Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. In making an investment decision prospective investors must rely on their own examination of our Company and the terms of this offer including the merits and risks involved. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks and uncertainties not known to us or that we currently deem immaterial may also have an adverse effect on our business. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations and financial condition could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. Additionally, our business operations could also be affected by additional factors that are not presently known to us or that we currently consider as immaterial to our operations.

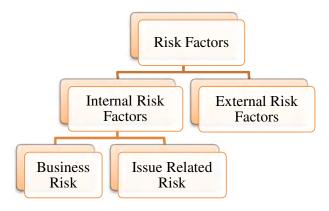
Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other implications of any of the risks mentioned herein. To obtain a complete understanding, you should read this section in conjunction with the chapters titled "Our Business" beginning on page 100, "Our Industry" beginning on page 93 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 187 respectively, of this Draft Prospectus as well as other financial information contained herein.

The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively;
- Some events may not be material at present but may have material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence the same has not been disclosed in such risk factors. Unless otherwise stated, the financial information of the Company used in this section is derived from our financial statements under Indian GAAP, as restated in this Draft Prospectus. Unless otherwise stated, we are not in a position to specify or quantify the financial or other risks mentioned herein. For capitalized terms used but not defined in this chapter, refer to the chapter titled "Definitions and Abbreviations" beginning on page 3 of this Draft Prospectus. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another.

The risk factors are classified as under for the sake of better clarity and increased understanding:





#### A. INTERNAL RISK FACTORS

- I. Business Risks/ Company specific Risk
- Fluctuation in revenues due to overall sluggish conditions of economy which may have impact on our profitability.

Our Revenues from operations have been fluctuative over the years, which is evident from the table below: (Rs. in Lakhs)

Year	2016-17	2015-16	2014-15	2013-14	2012-13
Total Revenue	2723.44	4314.52	3832.39	1955.09	2233.34

Our revenues are largely dependent upon vibrant economic activities. However for the past 2-3 years, the economy has been sluggish, especially Real Estate and IT industry, who have been our major consumers. If the trend continues, we may not be able to achieve our growth strategy and may have impact on our profitability.

2. Any change in the technology may render our current technologies obsolete or require us to make substantial capital investment to cope with the market.

Technology upgradation is a regular process and it is also essential for providing the desired quality to the customers. We are taking all the possible steps to keep our manufacturing facilities in line with the latest technology. However, any further upgradation in the technology may render our current technology obsolete and require us to upgrade the existing technology or implement new technology. Further implementing new technology may require us to incur huge capital expenditure which could affect our cash flows and result of operations.

3. Our Company's failure to maintain the quality standards of the products could adversely impact our business, results of operations and financial condition.

The demand for our products depends on quality that we manufacture and market. Any failure of ours to maintain the quality standards may affect our business. Although we have put in place strict quality control procedures, we cannot assure that our products will always be able to satisfy our customer's quality standards. Any negative publicity regarding our Company, or products, including those arising from any deterioration in quality of our products or any other unforeseen events could adversely affect our reputation, our operations and our results from operations.

4. Any delay or default in payment from our customers could result in the reduction of our profits and affect our cash flows.

Our operations involve extending credit, ranging typically from 45 to 60 days, to our customers in respect of our products. Consequently, we face the risk of the uncertainty regarding the receipt of these outstanding amounts. Accordingly, we had and may continue to have high levels of outstanding receivables. For the Fiscal Years ended 2016-17, 2015-16 & 2014-15, our trade receivables were Rs. 957.41 Lakhs, Rs. 1,246.71 Lakhs and Rs. 875.23 Lakhs, respectively, which constituted 33.96%, 28.41% and 22.64 % respectively of our total revenues for the same periods respectively as per restated standalone financial statements. Debtors over six months have also increased substantially from Rs. 187.41 Lakhs in fiscal year 2015-16 to Rs. 618.51 Lakhs in fiscal year 2016-17.



The details of top 5 debtors as on March 31, 2017 are as under:

(Rs. in Lakhs)

Sr. No.	Name of Debtors	Amount as on March 31, 2017
1	Larsen & Toubro Ltd	336.69
2	R M Enterprises	227.70
3	L&T Technology Services Ltd	34.69
4	Omkar Realtors & Developers Pvt. Ltd.	27.75
5	Adani Estates Pvt. Ltd.	22.82

If our customers delay or default in making these payments, our profits margins and cash flows could be adversely affected.

## 5. We may not be able to qualify for, compete and win orders, which could adversely affect our business and results of operations.

We obtain certain orders through a competitive bidding process. In selecting suppliers, clients generally limit the tender to suppliers who have pre-qualifications based on several criteria including experience, technical capacity, previous performance, reputation for quality, the financial strength of the bidder as well as its ability to provide performance guarantees. However, price competitiveness of the bid is typically one of the most important selection criterion. If we are unable to pre-qualify for orders that we intend to bid on, or successfully compete for and win such orders, our business, results of operations and financial condition may be adversely affected.

## 6. Our registered office and other premises from where we operate are not owned by us and are taken on lease.

Following are the details of registered office and other premises taken on lease by us:

Address	Ownership	Period of Lease	Purpose
109, Gundecha Industrial Complex, Akurli Road, Kandivali (East), Mumbai- 400101.	Mrs. Manbhavati Rajendra Vishwakarma	April 1st , 2016 to March 31, 2019	Registered Office
110, Gundecha Industrial Complex, Akurli Road, Kandivali (East), Mumbai- 400101	Mrs. Manbhavati Rajendra Vishwakarma	July 1st, 2017 to June 30th 2020	Office
107, Gundecha Industrial Complex, Akurli Road, Kandivali (East), Mumbai- 400101.	Mr. Mahendra Chitbahal Vishwakarma	April 1 <sup>st</sup> , 2016 to March 31 <sup>st</sup> 2019	Office
106, Gundecha Industrial Complex, Akurli Road, Kandivali (East), Mumbai- 400101.	Mr. Rajendra Chitbahal Vishwakarma	April 1 <sup>st</sup> , 2016 to March 31 <sup>st</sup> 2019	Office

Our registered office and other premises have been taken on lease/rent. There are certain conditions in the Lease/Rent deeds of the property(s), any non-adherence to the said conditions could render the lessor of the property not to renew the lease deed. However since the premises are owned by promoters &the promoters group, we do not foresee any reason for non-renewal of lease.

For further details of the property refer chapter titled "Our Business" beginning on page 100 of this Draft Prospectus.



### 7. Certain agreements may be inadequately stamped or may not have been registered as a result of which our operations may be adversely affected

Our lease agreement for registered office & other offices as mentioned above have not been stamped & registered. The effect of inadequate stamping is that the document is not admissible as evidence in legal proceedings and parties to that agreement may not be able to legally enforce the same, except after paying a penalty for inadequate stamping. The effect of non-registration, in certain cases, is to make the document inadmissible in legal proceedings. Any potential dispute due to non-compliance of local laws relating to stamp duty and registration may adversely impact the operations of our Company.

8. Our business depends largely on availability of various materials and any shortage or interruption in the supply or decrease in quality could adversely affect our business or results of operations.

The principal materials used in manufacture of modular furniture are wood, laminates, veneer, adhesives, and nuts & bolts. Our Company mainly purchases these materials from various suppliers for our manufacturing operations, where we do not have long term supply contract. We are therefore, entirely dependent on external suppliers for the various materials which constitutes a majority of the total cost of material consumed. The total material consumed constitutes 70.98%, 71.41% & 71.16% of total revenues for the FY 2016-17, 2015-16 & 2014-15 respectively. The price of these materials largely depends on the market conditions and overall demand of these. Generally, any increase in prices of these materials is passed on to our customers. However, any adverse fluctuations in the price which we may not be able to pass on to our customers could have a material adverse effect on our total cost of production. Further, any material shortage or interruption in the supply or decrease in quality of these materials could also adversely impact our business operations.

9. Our top five customers contribute approximately 87.71% of our revenues during the financial year 2016-17. Any loss of business from one or more of them may adversely affect our revenues and profitability.

Our top five customers contribute approximately 87.71% of our revenues during the financial year 2016-17 and this ratio was 89.29% & 86.20% for FY 2015-16 & FY 2014-15 respectively. Any decline in our quality standards, growing competition and any change in the demand for our products by these customers may adversely affect our ability to retain them. We cannot assure that we shall generate the same quantum of business, or any business at all, from these customers, and loss of business from one or more of them may adversely affect our revenues and profitability. However, the composition and revenue generated from these clients might change as we continue to add new clients in normal course of business. We intend to retain our customers by offering solutions to address specific needs in a proactive, cost effective and time efficient manner. This helps us in providing better value to each customer thereby increasing our engagement with our new and existing customer base that presents a substantial opportunity for growth.

10. We face competition in our business from domestic competitors. Such competition would have an adverse impact on our business and financial performance.

The industry, in which we are operating, is highly and increasingly competitive due to presence of many small time players in unorganized sector. Our results of operations and financial condition are sensitive to, and may be materially adversely affected by, competitive pricing and other factors. Competition may result in pricing pressures, reduced profit margins or lost market share or a failure to grow our market share, any of which could substantially harm our business and results of operations. There can be no assurance that we can effectively compete with our competitors in the future, and any such failure to compete effectively may have a material adverse effect on our business, financial condition and results of operations.



### 11. Our Company has contingent liabilities which if materialises may adversely affect the financial position of the Company.

As on March 31, 2017, our Company has contingent liabilities of Rs. 403.63 Lakhs towards bank guarantees issued and tax demands not provided for. The said contingent liabilities if materialises may adversely affect the financial position of our Company. The Bank guarantee is issued to customers against advance or as performance guarantee. These bank guarantees are released after a stipulated period of time even after supply completion. Though in past there has been no instance of our bank guarantees being encashed, we cannot assure you that this will not happen in future.

## 12. We have in the past entered into related party transactions and may continue to do so in the future, which may potentially involve conflicts of interest with the equity shareholders.

We have in the course of our business entered into, and will continue to enter into, several transactions with our related parties. For details, please refer to the Statement of Related Party Transactions under chapter "Financial Statement" beginning on page 156 of this Draft Prospectus. We cannot assure you that we will receive similar terms in our related party transactions in the future. We cannot assure you that we could not have achieved more favorable terms had such transactions been entered into with unrelated parties. The transactions we have entered into and any further transactions with our related parties have involved or could potentially involve conflicts of interest which may be detrimental to our Company. Though the Companies Act, 2013 has brought into effect significant changes to the Indian company law framework including specific compliance requirements such as obtaining prior approval from the audit committee, board of directors and shareholders for certain related party transactions, we cannot assure you that such transactions, individually or in the aggregate, will not have an adverse effect on business and financial results, including because of potential conflicts of interest or otherwise.

### 13. We face foreign exchange risks, primarily in our import operations that could adversely affect our results of operations.

We import some of our materials from other countries that are generally priced in foreign currency. Accordingly any decline in the value of the Rupee against the foreign currency would increase the Rupee cost of such products. Although we closely follow our exposure to foreign currencies in an attempt to reduce the risks of currency fluctuations, potential losses if currencies fluctuate significantly is not ruled out. Any such losses on account of foreign exchange fluctuations may adversely affect our results of operations.

#### 14. Our Company have availed certain unsecured loans that are recallable by the lenders at any time.

Our Company has availed certain unsecured loans of Rs. 160.51 Lakhs that are recallable on demand by the lenders. In such cases, the lender is empowered to require repayment of the facility at any point in time during the tenure. We may not be able to secure fresh funds or have internal accruals to repay those loans. As a result, our cash flow may be affected resulting in working capital constraints. However since the unsecured loans belong to promoters, we do not foresee any reason for recall on demand. For further details please refer "Financial Indebtedness" in the chapter "Financial Information" beginning on page 156 of this Draft Prospectus.

## 15. Our Company had negative cash flows from our operating activities, investing activities as well as financing activities in some of the previous year(s):

Our Company had negative cash flows from our operating activities, investing activities as well as financing activities in some of the previous year(s) as per the Audited Financial Statements and the same are summarized as under:



Particulars	As on March 31, 2017	As on March 31, 2016	As on March 31, 2015	As on March 31, 2014	As on March 31, 2013
Cash Flow from/ (used in ) Operating Activities	49.79	(80.40)	(34.62)	298.12	(191.25)
Cash Flow from/ (used in ) Investing Activities	31.93	(132.24)	112.99	(207.99)	(131.15)
Cash Flow from/ (used in ) Financing Activities	(68.24)	195.71	(98.92)	(87.89)	335.75

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If we are not able to generate sufficient cash flow in future, it may adversely affect our business and financial operations.

## 16. In case of our inability to obtain, renew or maintain the statutory and regulatory licenses, permits and approvals required to operate our business it may have a material adverse effect on our business.

We require certain statutory and regulatory permits, licenses and approvals to operate our business. We believe that we have obtained all the requisite permits and licenses which are adequate to run our business. However, there is no assurance that there are no other statutory/regulatory requirements which we are required to comply with.

Further, some of these approvals are granted for fixed periods of time and need renewal from time to time. We are required to renew such permits, licenses and approvals. Further, certain licenses and registrations obtained by our Company contain certain terms and conditions, which are required to be complied with by us. Any default by our Company in complying with the same, may result in interalia the cancellation of such licenses, consents, authorizations and/or registrations, which may adversely affect our operations. There can be no assurance that the relevant authorities will issue or renew any of such permits or approvals in time or at all. Failure to renew, maintain or obtain the required permits or approvals in time may result in the interruption of our operations and may have a material adverse effect on our business.

We have regular system of checking for any regulatory license being expiring & to apply for renewal within stipulated time. For further details, please refer to section titled "Government and Other Statutory Approvals" beginning on page 201 of this Draft Prospectus.

All of our statutory approvals and certificates are in the name of Omfurn India Private Limited. Since our company was converted into a public limited company pursuant to shareholder's approval on May 30, 2017 vide fresh Certificate of Incorporation dated June 15, 2017 we have to update the name Omfurn India Limited on all of the statutory approvals and certificates. We cannot ensure that we will be able to update the said documents on timely manner.

#### 17. The average cost of acquisition of Equity shares held by our Promoters is lower than the Issue price.

Our promoters average cost of acquisition of Equity shares in our Company is lower than the Issue Price of Equity shares. Average cost of acquisition of equity shares by our promoters are as follows:



Name of the Promoters	No. of shares Held	Average cost of Acquisition (in. Rs.)
Mr. Rajendra Chitbahal Vishwakarma	14,00,000	(0.13)
Mr. Mahendra Chitbahal Vishwakarma	14,00,000	(0.13)

18. Our Company, its Promoters, Directors and Group Entities are involved in certain legal proceeding(s). Any adverse decision in such proceeding(s) may render us/them liable to liabilities/penalties and may adversely affect our business and results of operations.

#### I. LITIGATION RELATING TO THE COMPANY

#### • Cases pending with Tax Authorities

Our Company has received Scrutiny notice under section 143(2) of Income Tax Act, 1961 dated July 28, 2016 for AY 2015-16. The details are being submitted and any demand may crystallize on finalization of assessment proceedings.

#### • Details of Outstanding Demand in respect of Income Tax

A.Y	Section	Outstanding demand amount (In Rs. in Lakhs)	Pending with Jurisdiction
2007-08	143(1)	4.45	Assessing officer
2009-10	220(2)	0.09	CPC
2010-11	156	0.05	Assessing officer
2013-14	143(1)(a)	0.04	CPC
Total		4.63	

#### II. LITIGATIONS RELATING TO THE PROMOTERS OF OUR COMPANY

#### **Case Pending with Tax Authorities**

Income Tax demand pending against our promoters

#### Mr. Rajendra Chitbahal Vishwakarma

A.Y	Section	Outstanding demand amount (Rs. in Lakhs)	Pending with Jurisdiction
2008-09	143(1)	6.93	Assessing officer
2009-10	154	0.12	CPC
2010-11	154	0.22	Assessing officer
2015-16	220(2)	0.01	CPC
Total		7.28	



#### • Mr. Mahendra Chitbahal Vishwakarma

A.Y	Section	Outstanding demand amount (In Rs.)	Pending with Jurisdiction
2001-02	220(2)	0.01	CPC
2003-04	220(2)	0.01	CPC
2004-05	143(1)	0.01	Assessing officer
2005-06	143(1)	0.41	Assessing officer
2008-09	143(1)	6.26	Assessing officer
2009-10	154	0.13	CPC
2010-11	154	0.20	Assessing officer
2010-11	143(3)	0.30	Assessing officer
2014-15	143(1)(a)	0.03	CPC
2015-16	220(2)	0.01	CPC
2016-17	143(1)(a)	0.05	CPC
Total		7.43	

For further details please refer to chapter titled "Outstanding Litigations and Material Developments" beginning on page 196 of this Draft Prospectus.

#### 19. Some of the Key Management Personnel are associated with the Company less than one year.

Some of the Key Management Personnel i.e. Company Secretary & Compliance Officer is associated with the Company for a period of less than one year. For details of Key Management Personnel and their appointment, please refer to chapter "Our Management" beginning on page 130 of this Draft Prospectus.

## 20. Our Promoters, Directors have provided personal guarantees to loan facility availed by us, which if revoked may require alternative guarantees, repayment of amount due or termination of the facilities.

Our Promoters, Directors have provided personal guarantees to loan facilities of Rs. 2273.00 Lakhs availed by us from Union Bank of India. In the event that any of these guarantees are revoked or withdrawn, the lenders for such facility may require alternative guarantees, repayment of amounts outstanding under such facilities, or may even terminate such facility. We may not be successful in procuring alternative guarantees satisfactory to the lender, and as result may need to repay the outstanding amounts under such facility or seek additional sources of capital, which may not be available on acceptable terms or at all and any such failure to raise additional capital could affect our operations and our financial conditions.



# 21. We are subject to stringent labour laws or other industry standards and any strike, work stoppage or increased wage demand by our employees or any other kind of disputes with our employees could adversely affect our business, financial condition and results of operations.

Our manufacturing activities are labor-intensive. We are subject to a number of stringent labour laws that protect the interests of our workers, including legislation that stipulates rigorous procedures for dispute resolution and retrenchment of workers and imposes financial obligations on employers. While we have not experienced significant labour unrest in the past, strikes, lock-outs and other labour action, may have an adverse impact on our operations, and if not resolved in a timely manner, could lead to disruptions in our operations. We cannot guarantee that we will not experience any strike, work stoppage or other industrial action in the future and any such event could adversely affect our business, results of operation and financial condition

#### 22. Delay in filing of certain forms under Companies Act with Registrar of Companies (RoC).

Under the provisions of Companies Act, certain forms are required to be filed within prescribed timelines. In past, our Company has exceeded such timeline for filing the forms and has paid additional fees. If our company fails to comply with the provisions for filing of forms under the provisions of the Companies Act, then the company and every officer of the company who is in default is punishable with fine.

Below is the detail of forms filed late for last three years

Delayed filling	Status	
Annual filing form for F.Y. 2013-14 to 2015-16	Filed with additional fees	

#### 23. Some of our old corporate records in connection with the allotment of shares are not available.

We are unable to trace certain corporate records in relation to allotment of shares of our Company. These corporate records include documents relating to forms filed with the Registrar of Companies, Maharashtra, Mumbai. These documents pertains to allotment of 42,480 shares on July 13, 1998 and allotment of 7,500 shares on July 31,1998. Despite having conducted an extensive search in the records of our Company, we have not been able to retrieve the aforementioned documents, and accordingly, have relied on other documents, such as our registers to verify the details of allotment of Share during this period.

## 24. Our business is subject to various operating risks at our project sites, the occurrence of which can affect our results of operations and consequently, financial condition of our Company.

Our business operations are subject to operating risks, such as breakdown or failure of equipments used at the client sites, shortage of materials, performance below expected levels of efficiency, labour disputes and accidents. The occurrence of these risks, if any, could affect our operating results, and we may have to lose customers which may affect our operating results

## 25. Our insurance coverage may not adequately protect us against certain operating hazards and this may have a material adverse effect on our business.

We have taken insurance which may not be adequate enough for covering the entire future unforeseen liabilities that might occur in the normal course of business. Further, there can be no assurance that any claim under the insurance policies maintained by us will be honored fully, in part or on time by the insurers. In addition, our insurance coverage expires from time to time. We apply for the renewal of our insurance coverage in the normal course of our business, but we cannot assure you that such renewals will be granted in a timely manner, at acceptable cost or at all. To the extent that we suffer loss or damage for



which we did not obtain or maintain insurance, and which is not covered by insurance, exceeds our insurance coverage or where our insurance claims are rejected, the loss would have to be borne by us and our results of operations, cash flows and financial performance could be adversely affected. For further details on insurance arrangements, see the section titled "Our Business – Insurance" on page 100 of this Draft Prospectus.

## 26. There are several restrictive covenants in the loan agreements, which could influence our ability to expand, in turn affecting our business and results of operations

We currently avail credit facilities from Union Bank of India. We have entered into agreement for various credit facilities with our bankers and the covenants in borrowings from bank, among other things require us to obtain permissions in writing in respect of, including, but not limited to effecting any change in the capital structure/ Shareholding pattern of the; opening of the current account with any other Bank etc. These covenants may have an adverse effect on the functioning of our Company. For further details on restrictive covenants, please refer to the chapter titled "Our History and Certain Other Corporate Matters" beginning on page 124 of this Draft Prospectus.

## 27. Any Penalty or demand raised by statutory authorities in future will affect our financial position of the Company.

Our Company is engaged in business of manufacturing of modular furniture which broadly includes like office furniture, bedroom furniture, wooden door shutters &door frames, which attracts tax liability such as Excise duty, Value Added Tax, Goods and Service Tax and Income Tax as per the applicable provisions of Law. We are also subject to the labour laws like depositing of contributions with Provident Fund, ESIC, etc. Though, we have deposited the required returns and paid taxes thereon under various applicable Acts but any demand or penalty raised by the concerned authority in future for any previous year and current year will affect the financial position of the Company.

# 28. In addition to normal remuneration, other benefits and reimbursement of expenses some of our Directors (including our Promoters) and Key Management Personnel are interested in our Company to the extent of their shareholding and dividend entitlement in our Company.

Some of our Directors (including our Promoters) and Key Management Personnel are interested in our Company to the extent of their shareholding and dividend entitlement in our Company, in addition to normal remuneration or benefits and reimbursement of expenses. We cannot assure you that our Directors or our Key Management Personnel would always exercise their rights as Shareholders to the benefit and best interest of our Company. As a result, our Directors will continue to exercise significant control over our Company, including being able to control the composition of our board of directors and determine decisions requiring simple or special majority voting, and our other Shareholders may be unable to affect the outcome of such voting. Our Directors may take or block actions with respect to our business, which may conflict with our best interests or the interests of other minority Shareholders, such as actions with respect to future capital raising or acquisitions. We cannot assure you that our Directors will always act to resolve any conflicts of interest in our favour, thereby adversely affecting our business and results of operations and prospects.



29. Our Promoters and the members of our Promoters Group will continue to retain significant control in the Company after the Issue, which will enable them to influence the outcome of matters submitted to shareholders for approval. Our Promoters and the members of our Promoter Group may have interests that are adverse to the interests of our other shareholders and may take positions with which our other shareholders do not agree.

After completion of the Issue, our Promoters and the members of our Promoter Group will hold 73.40% of the equity shares capital of the Company and continue to retain a significant control of the Company. As a result, our Promoters and our Promoter Group will have the ability to control our business, including matters relating to any sale of all or substantially all of our assets, the timing and distribution of dividends and the election or termination of appointment of our officers and directors. This control could delay, defer or prevent a change in control of the Company, impede a merger, consolidation, takeover or other business combination involving the Company, or discourage a potential acquirer from making a tender offer or otherwise attempting to obtain control of the Company even if it is in the Company's best interest. In addition, for so long as our Promoters and the members of our Promoter Group continue to exercise significant control over the Company they may influence the material policies of the Company in a manner that could conflict with the interests of our other shareholders. Our Promoters and the members of our Promoter Group may have interests that are adverse to the interests of our other shareholders and may take positions with which our other shareholders do not agree.

30. Our success depends largely upon the services of our Promoters and other Key Managerial Personnel and our ability to retain them. Our inability to attract and retain key managerial personnel may adversely affect the operations of our Company.

Our success largely depends on the continued services and performance of our management and other key personnel. The loss of service of the Promoters and other senior management could seriously impair the ability to continue to manage and expand the business efficiently. Further, the loss of any of the senior management or other key personnel may adversely affect the operations, finances and profitability of our Company. Any failure or inability of our Company to efficiently retain and manage its human resources would adversely affect our ability expand our business.

31. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.

Employee misconduct or errors could expose us to business risks or losses, including regulatory sanctions and serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees and agents may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

32. The Goods and Services Tax (GST) regimes enacted by the Government of India may have material impact on our operations.

The Government of India has enacted a comprehensive national Goods and Services Tax (GST) regime that will combine taxes and levies by the Central and State Governments into unified rate structure which has become effective from July 01, 2017. Any future increases or amendments may affect the overall tax efficiency of companies operating in India and may result in significant additional taxes becoming payable. Though the government is taking necessary steps to guide the impact of GST, we are unable to provide the impact of this tax regime on our operations.



#### II. Risk related to this Issue and our Equity Shares

33. Any future issue of Equity Shares may dilute your shareholding and sales of our Equity Shares by our Promoters or other major shareholders may adversely affect the trading price of the Equity Shares.

Any future equity issues by us, including in a primary offering, may lead to the dilution of investors' shareholdings in us. Any future equity issuances by us or sales of its Equity Shares by the Promoters may adversely affect the trading price of the Equity Shares. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Equity Shares.

34. Our ability to pay any dividends in the future will depend upon future earnings, financial condition, cash flows, working capital requirements and capital expenditures.

The amount of our future dividend payments, if any, will depend upon our Company's future earnings, financial condition, cash flows, working capital requirements, capital expenditures, applicable Indian legal restrictions and other factors. There can be no assurance that our Company will be able to pay dividends.

#### B. EXTERNAL RISK FACTORS

35. Natural calamities and force majeure events may have an adverse impact on our business.

Natural disasters may cause significant interruption to our operations, and damage to the environment that could have a material adverse impact on us. The extent and severity of these natural disasters determines their impact on the Indian economy. Prolonged spells of deficient or abnormal rainfall and other natural calamities could have an adverse impact on the Indian economy, which could adversely affect our business and results of operations.

36. The Issue Price of the Equity Shares may not be indicative of the market price of the Equity Shares after the Issue.

The Issue Price of the Equity Shares will be determined by our Company in consultation with the LM and will be based on numerous factors. For further information, see the section titled "Basis for Issue Price" on page 89 of this Draft Prospectus. The Issue Price may not be indicative of the market price for the Equity Shares after the Issue. The market price of the Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. There can be no assurances that applicants who are allotted Equity Shares through the Issue will be able to resell their Equity Shares at or above the Issue Price.

37. Political instability or changes in the Government could adversely affect economic conditions in India generally and our business in particular.

Our business, and the market price and liquidity of our Equity Shares, may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. Elimination or substantial change of policies or the introduction of policies that negatively affect the Company's business could cause its results of operations to suffer. Any significant change in India's economic policies could disrupt business and economic conditions in India generally and the Company's business in particular.



### 38. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

## 39. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

# 40. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the Mumbai terrorist attacks and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

## 41. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

#### 42. You may be subject to Indian taxes arising out of capital gains on sale of Equity Shares.

Under current Indian tax laws and regulations, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India. Any gain realized on the sale of listed equity shares on a stock exchange held for more than 12 months is not subject to capital gains tax in India if securities transaction tax ("STT") is paid on the transaction. STT will be levied on and collected by a domestic stock exchange on which the Equity Shares are sold. Any gain realized on the sale of equity shares held for more



than 12 months to an Indian resident, which are sold other than on a recognized stock exchange and on which no STT has been paid, will be subject to long term capital gains tax in India. Further, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short term capital gains tax. Any change in tax provisions may significantly impact your return on investments.

Capital gains arising from the sale of the Equity Shares will be exempt from taxation in India in cases where the exemption from taxation in India is provided under a treaty between India and the country of which the seller is resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdiction on a gain upon the sale of the Equity Shares. For further details, see the section titled "Statement of Tax Benefits" on page 91 of this Draft Prospectus.

In Finance Bill 2017, section 10(38) was amended to provide that exemption under this section for income arising on transfer of equity share acquired on or after 1<sup>st</sup> day of October, 2004 shall be available only if the acquisition of share is chargeable to Securities Transactions Tax (STT) under Chapter VII of the Finance (No 2) Act, 2004. In case this provision becomes effective, sale shares acquired on or after 1<sup>st</sup> day of October, 2004 on which STT was not charged will attract tax under provisions of Long Term Capital Gains.

#### PROMINENT NOTES

- a) The Public Issue of 18,12,000 Equity Shares of face value of Rs. 10/- each fully paid for cash at a price of Rs. 23/- per Equity Share aggregating Rs. 416.76 Lakhs ("the Issue"). Issue of Equity Shares will constitute 26.60 % of the fully diluted Post-Issue paid up capital of our Company. For more information, please refer to chapter titled "The Issue" on page 45 of this Draft Prospectus.
- b) The net worth of our Company is Rs. 1567.62 Lakhs, Rs. 1406.70 Lakhs and Rs. 1219.22 Lakhs as on March 31, 2017, March 31, 2016 and March 31, 2015 respectively as per audited restated standalone financial statements of our Company. The book value of each Equity Share is Rs. 31.21, Rs. 28.02 and Rs. 24.21 as on March 31, 2017, March 31, 2016 and March 31, 2015 respectively as per the audited restated standalone financial statements of our Company. For more information, please refer to section titled "Financial Statements" beginning on page 156 of this Draft Prospectus.
- c) The average cost of acquisition of per Equity Shares by our Promoters, which has been calculated by taking the average amount paid by them to acquire our Equity Shares, is as follows:

Name of the Promoters	No. of Shares held	Average cost of Acquisition (in Rs.)
Mr. Rajendra Chitbahal Vishwakarma	14,00,000	(0.13)
Mr. Mahendra Chitbahal Vishwakarma	14,00,000	(0.13)

- d) For details of Related Party Transactions entered into by our Company, please refer to the chapter titled "Related Party Transactions" beginning on page 154 of this Draft Prospectus.
- e) Except as disclosed in the chapter titled "Capital Structure", "Our Promoters and Promoter Group" and "Our Management" beginning on pages 55, 146 and 130 respectively, of this Draft Prospectus, none of our Promoters, Directors or Key Management Personnel have any interest in our Company.
- f) Except as disclosed in the chapter titled "Capital Structure" beginning on page 55 of this Draft Prospectus, we have not issued any Equity Shares for consideration other than cash.



- g) Investors may contact the LM or the Compliance Officer for any clarification / complaint or information relating to the Issue, which shall be made available by the LM and our Company to the investors at large. No selective or additional information will be available for a section of investors in any manner whatsoever. For contact details of the LM and the Compliance Officer, please refer to the chapter titled "General Information" beginning on page 46 of this Draft Prospectus.
- h) Investors are advised to refer to chapter titled "Basis for Issue Price" on page 89 of this Draft Prospectus.
- i) Trading and Allotment in Equity Shares for all investors shall be in dematerialized form only.
- j) There are no financing arrangements whereby the Promoter Group, the Directors of our Company who are the Promoters of our Company, the Independent Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of six months immediately preceding the date of filing of this Draft Prospectus.
- k) Except as stated in the chapter titled "Our Group Entities" beginning on page 150 and chapter titled "Related Party Transactions" beginning on page 154 of this Draft Prospectus.
- Investors may note that in case of over-subscription in the Issue, allotment to Retail applicants and other applicants shall be on a proportionate basis. For more information, please refer to the chapter titled "Issue Structure" beginning on page 220 of this Draft Prospectus.



#### SECTION III - INTRODUCTION

#### SUMMARY OF OUR INDUSTRY

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and other industry sources. Neither we nor any other person connected with this Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly investment decisions should not be based on such information.

#### OVERVIEW OF INDIAN ECONOMY

India's diverse economy encompasses traditional village farming, modern agriculture, handicrafts, a wide range of modern industries, and a multitude of services. Slightly less than half of the work force is in agriculture, but services are the major source of economic growth, accounting for nearly two-thirds of India's output but employing less than one-third of its labor force. India has capitalized on its large educated English-speaking population to become a major exporter of information technology services, business outsourcing services, and software workers.

Thus, the country is attracting many global majors for strategic investments owing to the presence of vast range of industries, investment avenues and a supportive government. Huge population, mostly comprising the youth, is a strong driver for demand and an ample source of manpower.

With 1.33 billion people and the world's fourth-largest economy, India's recent growth and development has been one of the most significant achievements of our times. Over the six and half decades since independence, the country has brought about a landmark agricultural revolution that has transformed the nation from chronic dependence on grain imports into a global agricultural powerhouse that is now a net exporter of food. Life expectancy has more than doubled, literacy rates have quadrupled, health conditions have improved, and a sizeable middle class has emerged. India is now home to globally recognized companies in pharmaceuticals and steel and information and space technologies, and a growing voice on the international stage that is more in keeping with its enormous size and potential.

(Source: IBEF)

#### **GDP AND OTHER INDICATORS**

Demonetisation had negative impact on India's growth which slowed down to 7.1% in 2016-17, despite a very good showing by the agricultural sector. India also lost the tag of the fastest growing economy to China in the March quarter with a GDP growth of 6.1%. The GDP, as per the new series with base year of 2011-12, had expanded by 8% in 2015-16. It was 7.9% as based on the old series.

According to the data released by the Central Statistics Office (CSO), the Gross Value Added (GVA) slipped sharply to 6.6% in 2017 ended March 31, from 7.9% growth in 2015-16. The demonetisation seems to have impacted the GVA in the third as well as fourth quarter of 2016-17 which slipped to 6.7% and 5.6% respectively, from 7.3% and 8.7% in the same quarter of 2015-16.

According to IMF World Economic Outlook Update (January 2017), Indian economy is expected to grow at 7.2% during FY 2016-17 and further accelerate to 7.7% during FY 2017-18.

Almost all sectors, with the exception of agriculture, showed deceleration in the aftermath of demonetisation. While the manufacturing sector output in the fourth quarter slowed to 5.3% versus 12.7% in the same period of last year, the construction sector slipped into the negative territory.

Source:http://www.imf.org/en/Publications/WEO/Issues/2017/07/07/world-economic-outlook-update-july-2017

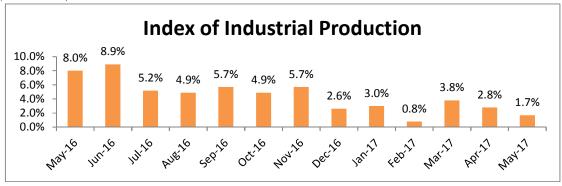


#### INDEX OF INDUSTRIAL PRODUCTION

The IIP registered a growth of 2.7% in March 2017 over the index of March 2016. The growth of index of manufacturing, mining, and electricity was 1.2%, 9.7% and 6.2% respectively during the month.

Cumulatively, the IIP registered a growth of 5.0% during April to March, 2016 -17 over corresponding period of previous year. The index of Manufacturing, Mining and Electricity sector grew by 4.9%, 5.3% and 5.8% respectively during April to March, 2016 – 17 over corresponding period of previous year.

(Source: RBI)



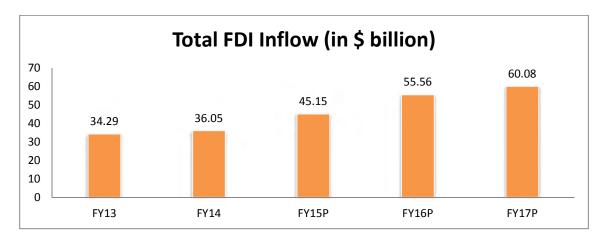
#### FOREIGN DIRECT INVESTMENT IN INDIA

The inflow of Foreign Direct Investment (FDI) to India has jumped to \$60.08 billion in the last three years. According to a release by Ministry of Commerce and Industry, the FDI inflow to India in the financial year 2016-17 was \$60.08 billion, which was around \$5 billion more than the record \$55.56 billion recorded in 2015-16. In the financial year ending March 2015, India had received \$45.15 billion as FDI as against the \$36.05 billion received in 2013-14.

#### FDI trends in 2016-17

- Total FDI equity inflow received during 2016-17 is \$ 43.48 billion, which is an increase of 9% compared to 2015-16 (\$ 40.00 billion). This is the highest ever for a particular financial year.
- The FDI equity inflow received through approval route during 2016-17 was US\$ 5.90 billion, which is 65% higher than the previous year (\$ 3.57 billion).
- Manufacturing sectors witnessed 52% growth in comparison to 2015-16 (i.e. from \$ 13.35 billion to \$ 20.26 billion).
- Total FDI inflow grew by 8% to \$60.08 billion in 2016-17 in comparison to \$55.56 billion of the previous year. This is the highest ever FDI inflow for a particular financial year. Before this, the highest FDI inflow was reported in 2015-16.





Source: https://www.cmie.com/kommon/bin/sr.php?kall=warticle&dt=2017-05-20%2014:49:32&msec=960
http://dipp.nic.in/sites/default/files/FDI\_FactSheet\_January\_March2017.pdf
http://www.financialexpress.com/economy/3-years-of-modi-rule-fdi-inflows-jump-to-60-billion-in-2016-17-from-36-billion-in-2013-14/676518/

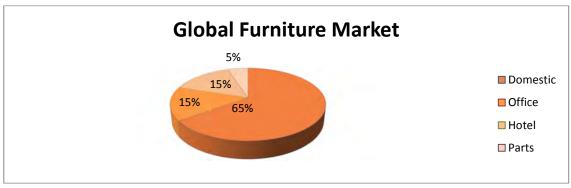
#### KEY ECONOMIC VARIABLES

Particulars	FY13	FY14	FY15	FY16 RE	FY17 AE
GDP %	5.6	6.6	7.2	7.9	7.1
GVA Growth Rate (%)	5.4	6.3	7.1	7.8	6.7
Export Growth (%)	-1.8	4.7	-1.3	-5.4	4.7
Import Growth (%)	0.3	-8.3	-0.5	-5.9	-0.17
Inflation – WPI	7.4	6	2	-0.85	-
Inflation- CPI	10.2	9.5	5.9	4.9e	-

(Source: RBI)

#### GLOBAL FURNITURE MARKET

The global furniture market can be broadly categorised into four categories - domestic furniture, office/corporate furniture, hotel furniture and furniture parts. Globally, domestic furniture accounts for 65 per cent of the production value, whilst corporate/office furniture represents 15 per cent, hotel furniture 15 per cent and furniture parts 5 per cent. According to a World Bank study, the organised furniture industry is expected to grow by 20 per cent every year. A large part of this growth is expected to come from the rapidly growing consumer markets of Asia, implying significant potential for growth in the Indian furniture sector.





#### INDIAN FURNITURE INDUSTRY

As of 2015, the Indian furniture market was estimated to be worth US\$ 17,922 million, of this wooden furniture accounts for US\$5,358 million. Imports have been growing at 50 to 60 percent every year. India is the largest furniture importer in the world, with a 19 percent share in the furniture imports worldwide. A total of 10,476 importers shipped furniture to India during 2015-16, mainly from Italy, Germany, Spain, China, Korea, Malaysia, Indonesia, Phillipines and Japan.

The furniture sector in India makes a marginal contribution to the gross domestic product (GDP) representing about 0.5percent of the total GDP. The major part of this industry, approximately 85% is in the unorganised sector. The remaining 15 percent comprises of large manufacturers such as Godrej & Boyce Manufacturing Co Ltd, BP Ergo, Featherlite, Haworth, Style Spa, Yantra, Renaissance, Millenium Lifestyles, Durian, Kian, Tangent, Furniture Concepts, Furniturewala, Zuari, Truzo etc.

Home furniture is the largest segment in the Indian furniture industry, accounting for about 65 percent of furniture sales. This is followed by, the office furniture segment with a 20 percent share and the contract segment, accounting for the remaining 15 percent.

The furniture market in India is pegged to be around USD 20 billion with furniture and furnishings having almost an equal split in the market. Within the furniture market of USD 10 billion, the residential sector accounts for a 70% share (USD 7 billion) and around 6% of this is organized (USD 400million).

The organized residential furniture market is expected to triple in size to become USD 1.3 billion in the next 5 years, growing at a CAGR of 27%, this would be around 9% of the USD 15billion(expected) residential furniture market by 2020.

The current USD 400 million organized residential furniture market is dominated by Godrej (USD 80 million sales in 2015), Style Spa (USD 30million sales in 2015) and other sub players. E-tailing has been a hit for the Indian furniture industry and is likely to post phenomenal growth in the years to come.

source: www.indianmirror.com/indian-industries/2016/furniture-2016.html



#### SUMMARY OF OUR BUSINESS

In this section, unless otherwise stated, references to "Company" or to "we", "us" and "our" refers to Total Transport Systems Limited. Unless otherwise stated or the context otherwise requires, the financial information used in this section is derived from our Restated Financial Statements.

#### **OVERVIEW**

Our Company was established in 1997 with a mission to provide premium quality commercial furniture to its customers. We set up our manufacturing unit in the year 2005. With manufacturing facility hosting sophisticated machinery and recent technology, we are well equipped to supply quality commercial furniture. From a single coffee table to a fully integrated fit out over a number of floors, our Company has the expertise to exceed customer's expectations. Fusing style and function, Omfurn produces innovative and operational commercial furniture solutions for all work and commercial environments. We manufacture and supply modular furniture which broadly includes hotel furniture, office furniture, school furniture, wooden shutter doors & door frames in terms of customized, system based or Turnkey project's throughout India & abroad.

Our Company has registered office situated at 109, Gundecha Industrial Complex, Akrurali Road, Kandivali East, Mumbai – 40010, Maharashtra.

Our manufacturing unit is situated in Umbergaon, Gujarat, having constructed area of appx. 80,000 sq. ft. This unit is equipped with latest woodworking CNC machines from Italy, Germany, Turkey & Austria of the leading international brands. Metal working section at the Umbergaon unit comprises of component manufacturing fabrication, pretreatment & Power Coating .Also at Umbergaon unit we have recently installed a finishing line which has a Wide Belt Sander machine from Germany and a Kleen Spray Booth from Cefla, Italy for Sanding and Polishing of Laquer/Veneer based products particularly to cater to hotel industries as well as growing industries of corporate world.

In addition to our wide range of stock products, we also design, manufacture and install custom furniture tailored to specific needs. Our Company specializes in the design and execution of turnkey interiors projects by bringing together under the same roof all of the resources necessary to meet the needs of any fit-out project. Projects ranging from Hotels, Residential, Offices, Shopping Malls, Hospital, IT Parks, International Schools, Pre-Finished doors, Fire Rated doors are executed through the complete design and build concept with highly innovative ideas and practical approach. We are also in a unique position to provide technical solutions to complicated fit-out projects, due to the fact that all engineering and shop drawing is performed in-house and under one roof.

Quality has been a driving force in our business activities. We have proclaimed the ISO 9001, 14001, and OHSAS 18001 certification to maintain and ensure optimum quality at all times under the stringent certification rules. It has been our continued endeavor to reach out to our customers understand them and provide cost effective reliable furniture solutions to meet their requirement and keep them satisfied with regards to service and maintenance. A team of experienced design personal is dedicated to design innovative and upgraded products to keep pace with the constantly changing times and the demand for cost effective and eco-friendly green furniture as designed in today's environment. Being an ISO and OHSAS certified company we have maintained an in-house design facility to provide comprehensive furniture solution keeping in view of the constantly changing international design. We believe in providing our clients a technologically correct, practical and efficient service as per required specification for producing optimum results in a timely and cost effective manner.



#### BRIEF FINANCIALS OF OUR COMPANY

As per Restated financials of our company:

(Rs. In Lakhs)

Particulars	As on March 31,						
1 at ticulars	2017	2016	2015	2014	2013		
Share Capital	500.00	50.00	50.00	50.00	50.00		
Reserve & Surplus	1,067.62	1,356.70	1,169.22	1,038.54	962.16		
Net Worth	1567.62	1406.7	1219.22	1088.54	1012.16		
Revenue from Operations	2,723.44	4,314.52	3,832.39	1,955.09	2,233.34		
Other Income	95.61	73.31	33.62	20.84	19.24		
Profit after Tax	160.93	187.47	130.69	76.38	62.25		
EPS (Basic & Diluted) (In Rs)	3.22	3.75	2.61	1.53	1.24		
Return on Net Worth (%)	10.31%	13.38%	10.80%	7.06%	6.16%		
Net Asset Value per Share (In Rs)	31.21	28.02	24.21	21.63	20.20		

The revenue of our Company has been fluctuative over the years because of sluggish economic conditions in last 2-3 years, especially in Real Estate & IT sector, which constitutes a substantial part of operative revenue. However, we have been able to maintain our profitability by keeping our costs under control.

### **OUR COMPETITIVE STRENGTH**

We believe the following competitive strengths contribute to our success and position us well for future growth.

### **Experienced Management and Motivated Team**

We believe that, leadership is the result of team work allowing issues and ideas to be developed, widening our competitive advantage. We have grown steadily under the vision, leadership and guidance of our promoters, Mr. Rajendra Chitbahal Vishwakarma and Mr. Mahendra Chitbahal Vishwakarma. Our promoters have played a key role in developing our business and we benefit from their industry expertise, vision and leadership.

#### Skilled and dedicated manpower

Also, our Company is managed by a team of experienced personnel. The team comprises of personnel having technical, operational and business development experience. We believe that our management team's experience and their understanding of the industry enable us to continue to take advantage of both current and future market opportunities. We take pride in relating our success to our employees for their consistent efforts and dedication they have shown towards the Company. We require application of high levels of technology at key stages of design and manufacturing processes. We have, therefore, been focused on recruiting, training and retaining a highly skilled employee base.

#### Range of Product Offerings

The Company offers a range of modular furniture which broadly includes hotel furniture, office furniture, school furniture, wooden shutter doors & door frames. The range of products that Company offers ensures the requirement of customer is fulfilled at one spot.



#### **Compliance with Quality Standards**

Our Company has received ISO 9001, 14001 and OHSAS 18001 Certifications for the quality of our products. We believe that such certification would allow us to market our products and it also provides assurance to our domestic as well as overseas customers for the quality of our products.

#### **Existing customer relationship**

We believe that we constantly try to address customer needs which help us to maintain a long term working relationship with our customers and improve our customer retention strategy. We believe that our existing relationship with our customers represents a competitive advantage in gaining new customers and increasing our business.

#### **SWOT ANALYSIS**

	Strengths	Weaknesses
1.	Experience of our promoter	1. Intense Competition from several unorganized
2.	Cordial relations with Customers.	players.
3.	Track record of about of two decades indicates our company's ability to survive business cycle.	Dependent upon availability of materials specially wood
4.	Established manufacturing facility.	
	Opportunities	Threats
1.	Opportunities  Growing domestic market.	Threats  1. Changes in government policy and regulatory
1. 2.		

#### **BUSINESS STRATEGY**

The Key elements of our business strategy are as follows:

#### Continue to develop customer relationships

We plan to grow our business primarily by increasing the number of customers, as we believe that increased customer relationships will add stability to our business. We seek to build on existing relationships and also focus on bringing into our portfolio more customers. Our Company believes that our business is a by-product of relationship. Our Company believes that a long-term customer relationship with large clients fetches better dividends. Long-term relations are built on trust and continuous meeting with the requirements of the customers.

#### Improving functional efficiency & quality standards

Our Company intends to improve operating efficiencies to achieve cost reductions to have a competitive edge over the peers. We believe that this can be done through technology and design improvements. We are committed to relentlessly focus on improved quality through constant upgradation & development.

#### Vision and Mission of our Business

We strive for effectiveness and high level of productivity in our actions and work performance. We are determined to grow as individuals in the working environment as well as improving personal well-being. We strive to enhance the interior and fit-out industry by providing all possible solutions and expertise to projects.



#### Continue to recruit, retain and train qualified personnel

We have assembled an experienced management team with expertise in areas that are important to our business. We believe the successful implementation of our business and growth strategies depends on our ability to hire and cultivate experienced, motivated and well trained members of our management and employee teams. We intend to continue to recruit, retain and train qualified personnel.

#### MANPOWER

#### **Design**

Headed by a director it comprises of experienced architect interior designers with CAD expertise focusing on innovative solutions to client's furniture requirements as well as meeting customized requirements. This is a continuous process to upgrade quality and offer innovative design as a trends setting corporate identity.

### **Procurement**

Driven by a director the focus of the team is on improved material procurement cost effectively within stringent time frames. The commitment to upgrade product is supplemented by sourcing improved better material.

#### Manufacturing

Manufacturing provides processes to ensure time based production under qualified factory managers, supervisor who runs the shop - floor, with a well equipped team of machine operators, maintenance, technicians, carpenters, welders, polishes, etc. manufacturing is computerized for manufacturing optimum quality and precision as per clients specifications and trends.

#### **Project**

Dedicated team of experienced projects managers handling very few projects at a time, ensure that projects are completed as per schedule as per clients specifications. Projects supervisors work continuously by organization and coordinating the installation team based at the site to enable the project being done appropriately within qualified norms.

#### **Administration/Finance**

Maintaining a computerized network within the head office and manufacturing units to enable that the processes from procurement to installation are well documented to ensure that data and information is readily available for future planning and assessment of fund flow is well organized so that project funding is not delayed in order to ensure that completion time frames are met.

### Quality

The Team ensures that the norms laid out by ISO, OHASIS, are met and optimum product quality are met.



# SUMMARY OF FINANCIAL STATEMENTS

# RESTATED STANDALONE STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Lakhs)

Sr.		Note	As at 31st March				s. in Lakns)
No.	Particulars	No.	2017	2016	2015	2014	2013
Α.	Equity and Liabilities	110.	2017	2010	2013	2014	2013
1	Shareholders' Funds						
1	Share Capital	I.1	500.00	50.00	50.00	50.00	50.00
	Reserves & Surplus	I.2	1,067.62	1,356.70	1,169.22	1,038.54	962.16
		1.2	1,007.02	1,330.70	1,109.22	1,036.34	902.10
	Share application money						
2	pending allotment Non-Current Liabilities						
		T 2	276.67	245.50	200.16	227.50	414.00
	Long-term borrowings	I.3	276.67	345.59	288.16	327.58	414.88
	Other Long term liabilities	I.4	24.96	24.00	24.73	0.66	1.42
_	Deferred Tax Liabilities (Net)	I.5	42.61	43.40	7.12	12.08	12.52
3	Current Liabilities			110.57	212.05		101.60
	Short Term Borrowings	I.6	432.15	410.65	212.06	224.87	181.68
	Trade Payables	I.7	340.85	367.07	321.30	245.84	371.74
	Other Current Liabilities	I.8	281.11	419.08	556.10	500.98	303.26
	Short Term Provisions	I.9	56.86	12.54	12.62	0.36	39.14
	Total		3,022.83	3,029.03	2,641.30	2,400.90	2,336.79
В.	Assets						
1	Non-Current Assets						
	Fixed Assets						
	Tangible Assets	I.10	848.71	927.19	860.21	949.23	995.61
	Intangible Assets	I.10	-	-	-	-	-
	Non-Current Investments	I.11	110.03	0.03	0.03	0.03	0.03
	Long Term Loans andAdvances	I.12	35.33	33.47	21.51	13.74	12.35
	Other Non-Current assets	I.13	-	3.58	-	-	-
2	Current Assets						
	Current Investment	I.14	-	-	-	-	-
	Inventories	I.15	667.14	383.04	476.01	547.63	179.30
	Trade Receivables	I.16	957.41	1,246.71	875.23	433.84	924.06
	Cash and Cash Equivalents	I.17	205.25	279.93	260.27	380.44	187.75
	Short-term loans and advances	I.18	67.19	40.88	28.84	46.47	21.06
	Other Current Assets	I.19	131.77	114.19	119.19	29.53	16.64
	Total		3,022.83	3,029.03	2,641.30	2,400.90	2,336.79



# RESTATED STANDALONE STATEMENT OF PROFIT AND LOSS

(Rs. in Lakhs)

						,	s. in Lakns)
Sr.	Particulars	Note		For The Y	Year Ended	March 31,	
No	Tarticulars	No.	2017	2016	2015	2014	2013
Α.	Revenue:						
	Revenue from Operations	II.1	2,723.44	4,314.52	3,832.39	1,955.09	2,233.34
	Other income	II.2	95.61	73.31	33.62	20.84	19.24
	Total revenue		2,819.06	4,387.83	3,866.01	1,975.93	2,252.59
В.	Expenses:						
	Cost of Material Consumed	II.3	1,933.65	3,080.84	2,727.16	1,521.44	1,450.60
	Changes in Inventories	II.4	(189.07)	88.39	110.00	(355.27)	12.89
	Manufacturing Expenses	II.5	223.16	273.09	199.70	171.94	169.98
	Employee benefit expenses	II.6	230.78	261.25	260.42	195.93	159.80
	Finance costs	II.7	87.50	88.15	65.38	62.68	54.44
	Depreciation	I.10	95.60	98.11	109.27	84.75	77.36
	Other expenses	II.8	200.01	214.25	198.34	181.33	229.46
	Total Expenses		2,581.62	4,104.08	3,670.28	1,862.80	2,154.54
	Profit/(Loss) before exceptional		237.43	283.75	195.73	113.13	98.05
	items and tax						
	Less/(Add) : Exceptional Items	II.9	1	-	1	-	-
	Profit before tax		237.43	283.75	195.73	113.13	98.05
	Tax expense :						
	Current tax		77.30	60.00	70.00	37.20	62.21
	Prior Period Taxes		-	-	-	-	-
	Deferred Tax		(0.80)	36.28	(4.95)	(0.45)	(26.41)
	Profit/(Loss) for the period/ year		160.93	187.47	130.69	76.38	62.25
	Earning per equity share in Rs.:						
	(1) Basic		3.22	3.75	2.61	1.53	1.24
	(2) Diluted		3.22	3.75	2.61	1.53	1.24



# RESTATEDSTANDALONE STATEMENT OF CASH FLOWS

(Rs. in Lakhs)

		For The W	oou Endod I	,	in Lakhs)
Particulars			ear Ended I	<u> </u>	T
	2017	2016	2015	2014	2013
A. CASH FLOW FROM OPERATING ACTIVI	TIES				
Profit/ (Loss) before tax	237.43	283.75	195.73	113.13	98.05
Adjustments for:					
Depreciation	95.60	98.11	109.27	84.75	77.36
Interest Expense	72.26	60.32	46.68	43.79	45.10
Interest/ Other Income Received	(22.89)	(22.05)	(23.62)	(20.73)	(19.15)
Dividend Income	i	(0.01)	(0.00)	(0.02)	(0.05)
(Profit)/Loss on Sale of Fixed Assets	1	0.62	-	(0.08)	(0.04)
Rent Received	(48.00)	(48.00)	(10.00)	-	-
Operating profit before working capital	334.40	372.75	318.07	220.83	201.27
changes					
Movements in working capital:					
(Increase)/ Decrease in Inventories	(284.10)	92.98	71.61	(368.32)	17.38
(Increase)/Decrease in Trade Receivables	289.30	(371.48)	(441.39)	490.22	(642.11)
(Increase)/Decrease in Other Current Assets/	(14.00)	1.42	(89.67)	(12.89)	-
Non-Current Assets					
(Increase)/Decrease in Loans & Advances	(28.16)	(24.01)	9.86	(26.80)	176.14
Increase/(Decrease) in Trade Payables and Other					
Current Liabilities	(118.90)	(92.05)	166.90	32.29	287.07
Cash generated from operations	178.54	(20.40)	35.38	335.32	39.75
Income taxpaid during the year	77.30	60.00	70.00	37.20	62.63
Net cash from operating activities (A)	101.24	(80.40)	(34.62)	298.12	(22.88)
B. CASH FLOW FROM INVESTING ACTIVIT		, ,			
(Purchase)/Sale of Fixed Assets	(17.12)	(165.71)	(20.26)	(38.29)	(425.65)
(Purchase)/ Sale of Long Term Investments	(110.00)	-	_	_	275.30
(Purchase)/ Sale of Current Investments	-	-	-	_	-
Dividend Income	_	0.01	0.00	0.02	0.05
Interest Received / Other Income	70.89	70.05	33.62	20.73	19.15
Net cash from investing activities (B)	(56.23)	(95.65)	13.37	(17.53)	(131.15)
C. CASH FLOW FROM FINANCING ACTIVI	TIES				
Interest paid on borrowings	(72.26)	(60.32)	(46.68)	(43.79)	(45.10)
Proceeds/(Repayment) of Borrowings	(47.43)	256.03	(52.24)	(44.11)	380.85
Net cash from financing activities (C)	(119.69)	195.71	(98.92)	(87.89)	335.75
Net increase in cash and cash equivalents					
(A+B+C)	(74.68)	19.66	(120.17)	192.69	181.72
Cash and cash equivalents at the beginning of	270.02	260.27	200 44	19775	<i>4</i> 02
the year	279.93	260.27	380.44	187.75	6.03
Cash and cash equivalents at the end of the	205.25	279.93	260.27	380.44	197 75
year	205.25	419.93	400.47	300.44	187.75



#### THE ISSUE

Particulars	Number of Equity Shares
Equity Shares Offered	18,12,000 Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at price of Rs. 23/-per Equity Share aggregating Rs. 416.76 Lakhs.
Fresh Issue Consisting of	
Issue Reserved for Market Makers	96,000 Equity Shares of face value of Rs. 10/-each fully paid of the Company for cash at price of Rs. 23/-per Equity Share aggregating Rs. 22.08 Lakhs.
	17,16,000 Equity Shares of face value of Rs. 10/-each fully paid of the Company for cash at price of Rs. 23/-per Equity Share aggregating Rs. 394.68 Lakhs.
	of which:
Net Issue to the Public	8,58,000Equity Shares of face value of Rs. 10/-each fully paid of the Company for cash at price of Rs. 23/-per Equity Share will be available for allocation to investors up to Rs. 2.00 Lakhs
	8,58,000Equity Shares of face value of Rs. 10/-each fully paid of the Company for cash at price of Rs. 23/-per Equity Share will be available for allocation to investors above Rs. 2.00 Lakhs
Equity Shares outstanding prior to the Issue	50,00,000 Equity Shares
Equity Shares outstanding after the Issue	68,12,000 Equity Shares
Objects of the Issue	See the chapter titled "Objects of the Issue" on page 79 of this Draft Prospectus

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations. The Issue is being made through the Fixed Price Process and hence, as per Regulation 43, sub regulation (4) of SEBI (ICDR) Regulations, the allocation in the net issue to public category shall be made as follows:

- (a) Minimum fifty percent to retail individual investors; and
- (b) remaining to:
  - (i) individual applicants other than retail individual investors; and
  - (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
- (c) the unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category.

For the purpose of Regulation 43(4), if the retail individual investor category is entitled to more than fifty percent, on proportionate basis, the retail individual investors shall be allocated that higher percentage.

For further details please refer to chapter titled "Issue Structure" beginning on page 220 of this Draft Prospectus.



#### GENERAL INFORMATION

Our Company was incorporated as Om Vishwakarma Furniture Private Limited under the provisions of the Companies Act 1956 vide certificate of incorporation dated November 13, 1997, issued by the Registrar of Companies, Maharashtra, Mumbai. Subsequently, the name of our Company was changed from Om Vishwakarma Furniture Private Limited to Omfurn India Private Limited vide shareholder's approval on April 03, 2013 and fresh certificate of incorporation dated April 21, 2013. Subsequently, our Company was converted into public limited company pursuant to which the name of our Company was changed to "Omfurn India Limited" vide shareholder's approval on May 30, 2017 and fresh certificate of incorporation dated June 15, 2017.

For further details please refer to chapter titled 'Our History and Certain Other Corporate Matters' beginning on 124 page of this Draft Prospectus.

### REGISTERED OFFICE OF OUR COMPANY

#### **OMFURN INDIA LIMITED**

109, Gundecha Industrial Complex,

Akrurali Road, Kandivali East,

Mumbai -400101, Maharashtra.

**Tel:** +91 22 42108900

Fax: +91 22 42108999

Email: omfurn@omfurnindia.com Website: www.omfurnindia.com Registration Number: 111887

Corporate Identification Number: U20200MH1997PLC111887

#### FACTORY ADDRESS OF OUR COMPANY

#### OMFURN INDIA LIMITED

Plot No. 6 to 8, 52 Hector,

Expansion Area, New GIDC,

Umbergaon-396171,

District Valsad, Gujarat.

Tel: 0260 2562076

### REGISTRAR OF COMPANIES

### REGISTRAR OF COMPANIES, MAHARASHTRA, MUMBAI

Registrar of Companies

Everest, 5th Floor

100, Marine Drive

Mumbai-400 002

Website: www.mca.gov.in



### DESIGNATED STOCK EXCHANGE

### NATIONAL STOCK EXCHANGE OF INDIA LTD (NSE)

Exchange Plaza, Plot no. C/1, G Block,

Bandra- Kurla Complex, Bandra (E)

Mumbai - 400051

For details in relation to the changes to the name of our Company, please refer to the chapter titled, "Our History and Certain Other Corporate Matters" beginning on page 124 of this Draft Prospectus.

# BOARD OF DIRECTORS OF OUR COMPANY

Sr. No.	Name	Age	DIN	Address	Designation
1.	Mr. Rajendra Chitbahal Vishwakarma	57	00091492	B/1603, Videocon Tower, Thakur Complex, Kandivali (East) Mumbai 400101.	Managing Director
2.	Mr. Mahendra Chitbahal Vishwakarma	52	00096586	A/1503, Videocon Towers, Thakur Complex, Kandivali (E) Mumbai 400101.	Whole-time Director & Chief Financial Officer
3.	Mr. Mahesh Kumar Ranchhoddas Panchal	64	00103313	Flat No. 61, Building No. 2-A, Rustomjee Regency Off. Jaywant Sawant Road, Dahishar (W) Mumbai- 400068.	Executive Director
4.	Mr. Narendra Chitbahal Vishwakarma	39	00103447	O2-301, Gokul Garden Thakur Complex, Kandivali (E) Mumbai 400101.	Executive Director
5.	Mr. Sudhir Jayantilal Shah	61	00302584	233/6090, Pant Nagar, Ghatkopar (E), Mumbai- 400075.	Non-Executive & Independent Director
6.	Mr. Parag Shrikrishna Edwankar	54	02834656	401, Galaxy Apts, T.H. Kataria Marg, Mahim Mumbai -400016.	Non-Executive & Independent Director
7.	Mr. Umesh Madhukar Desai	55	00167023	4, Madhusudan Society, Play Ground Road, Vile Parle (East), Mumbai -400057.	Non-Executive & Independent Director
8.	Ms. Sonali Mandar Gandre	43	07855383	20/601, Palash Chs, Pokharan Road No 2,Opp Prachi Hospital, Vasant Vihar, Thane-400610.	Non-Executive & Independent Director

For further details of our Directors, please refer to the chapter titled "Our Management" beginning on page 130 of this Draft Prospectus.



# COMPANY SECRETARY AND COMPLIANCE OFFICER

#### DHARA PRATIK SHAH

#### **OMFURN INDIA LIMITED**

### PRESENT RESIDENTIAL ADDRESS

109, Gundecha Industrial Complex,

Flat No 32, 3rd Floor, Jansukh Apartments,

Akrurali Road, Kandivali East,

Kasturba Road, Kandivali West, Mumbai-400067.

Mumbai -400101, Maharashtra.

**Tel**: +91 22 42108900 **Fax**: +91 22 42108999

Email: dharashah@omfurnindia.com

Investors may contact the Compliance Officer and / or the Registrar to the Issue and / or the LM to the Issue in case of any Pre-Issue or Post- Issue related matter such as non-receipt of letters of Allotment, credit of allotted Equity Shares in the respective beneficiary account unblocking of amount in ASBA, etc.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the concerned SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount blocked, ASBA Account number and the Designated Branch of the SCSB where the ASBA Application Form was submitted by the ASBA Applicant.

For all Issue related queries and for redressal of complaints, Applicants may also write to the Lead Manager. All complaints, queries or comments received by Stock Exchange/SEBI shall be forwarded to the Lead Manager, who shall respond to the same.

#### CHIEF FINANCIAL OFFICER

#### MAHENDRA CHITBAHAL VISHWAKARMA

# OMFURN INDIA LIMITED

# PRESENT RESIDENTIAL ADDRESS

109, Gundecha Industrial Complex,

A/1503, Videocon Towers,

Akrurali Road, Kandivali East,

Thakur Complex, Kandivali (E),

Mumbai -400101, Maharashtra.

Mumbai 400101.

**Tel**: +91 22 42108900 **Fax**: +91 22 42108999

Email: mahendray@omfurnindia.com

### STATUTORY AUDITOR

#### MEHTA BHARAT & ASSOCIATES

#### **Chartered Accountants**

16, Vasant Niwas, Nehru Road,

Vile Parle (East), Mumbai-400057

Tel: 022 26183609

E-mail: cbmassociates@gmail.com
Contact Person: Mr. Bharat Mehta



Firm Registration No.:106192W

Membership No.:031818

### PEER REVIEW AUDITOR

#### RPMD & ASSOCIATES

#### **Chartered Accountants**

AB-17, 1st Floor, Shalimar Bagh,

New Delhi - 110088

**Tel:** +91 11 27472042

**Mobile:** +91 9811613999

 $\pmb{E\text{-mail:}} \ in fo@rpmd.in$ 

Contact Person: Mr. Rahul Jain Firm Registration No.: 005961C

Membership No.:518352

### LEAD MANAGER

### SARTHI CAPITAL ADVISORS PRIVATE LIMITED

159/11, Amar Brass Compound Unit No. 411, 4th Floor, Pratap Bhawan,

Vidya Nagari Marg, Kalina 5, Bahadurshah Zafar Marg,

Santacruz (E), Mumbai – 400 098 New Delhi – 110002

**Tel:** (022) 26528671/72 **Tel:** (011)23739425/26/27

Fax: (022)26528673 Fax: (011)23739424

Contact Person: Mr. Deepak Sharma. Contact Person: Mr. Anand Lakhotia

Email: ipo@sarthiwm.in

SEBI Registration No.: INM000012011

#### REGISTRAR TO THE ISSUE

### BIGSHARE SERVICES PRIVATE LIMITED

E2 Ansa Industrial Estate,

Sakivihar Road, Sakinaka

Andheri East, Mumbai – 400072.

**Tel:** +91 22 62638200 **Fax:** +91 22 62638299

E-mail: ipo@bigshareonline.com
Website: www.bigshareonline.com
Contact Person: Mr. Ashok Shetty

**SEBI Registration No.:** INR000001385



### LEGAL ADVISOR TO THE ISSUE

#### TUFANIRAM SURYALI VISHWAKARMA

A-202, Veena Apartment

Sejal Park, Link Road

Near BEST Depot,

Goregaon- (W)

Mumbai - 400104.

**Tel:** +91 98204 44137

E-mail: vkt0808@yahoo.com

### BANKERS TO THE COMPANY

#### **UNIOIN BANK OF INDIA\***

[ADDRESS]

Tel: [ ● ]

Fax: [ ● ]

**Email:** [ ● ]

**Contact Person:** [●]

### BANKER TO THE ISSUE/ PUBLIC ISSUE BANK

[Will be finalized before filing of Final Prospectus]

[ADDRESS]

Tel: [ ● ]

Fax: [ ● ]

**Email:** [ ● ]

**Contact Person:** [ ● ]

**SEBI Registration No.:** [●]

### REFUND BANKER

[Will be finalized before filing of Final Prospectus]

[ADDRESS]

Tel: [ ● ]

Fax: [ ● ]

**Email:** [ ● ]

Contact Person:  $[ \bullet ]$ 

**SEBI Registration No.:** [●]

### SELF CERTIFIED SYNDICATE BANKS

The lists of banks that have been notified by SEBI to act as SCSB for the Applications Supported by Blocked Amount (ASBA) Process are provided on http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34. For details on

<sup>\*</sup> We are yet to receive consent and NOC from the Bank.



Designated Branches of SCSBs collecting the ASBA Application Form, please refer to the above-mentioned SEBI link.

#### CREDIT RATING

This being an issue of Equity shares, credit rating is not required.

#### IPO GRADING

Since the Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

#### APPRAISAL AND MONITORING AGENCY

As per Regulation 16(1) of the SEBI (ICDR) Regulations, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 10,000 Lakhs. Since the Issue size is only of Rs. 416.76 Lakhs, our Company has not appointed any monitoring agency for this Issue. However, the Audit Committee of our Company, would be monitoring the utilization of proceeds of the Issue.

#### INTER-SE ALLOCATION OF RESPONSIBILITIES

Since Sarthi Capital Advisors Pvt. Ltd. is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Lead Managers is not applicable.

#### **EXPERT OPINION**

Except the report of the Statutory Auditor on statement of tax benefits included in this Draft Prospectus, our Company has not obtained any other expert opinion.

#### DEBENTURE TRUSTEE

Since this is not a debenture issue, appointment of debenture trustee is not required.

#### UNDERWRITER

Our Company and LM to the issue hereby confirm that the Issue is 100% Underwritten. The underwriting agreement is dated August 18, 2017, pursuant to the terms of the underwriting agreement; the obligations of the underwriter are subject to certain conditions specified therein. The underwriter has indicated its intention to underwrite the following number of specified securities being offered through this Issue.

Name and Address of the Underwriter	Indicative Number of Equity shares to be Underwritten	Amount Underwritten (Rupees In Lakhs)	% of the Total Issue Size Underwritten
Sarthi Capital Advisors Private Limited  159/11, Amar Brass Compound, Vidya Nagari Marg, Kalina, Santacruz (E), Mumbai - 400098  Tel: (022) 26528671/72  Fax: (022) 26528673  Email: ipo@sarthiwm.in	18,12,000	416.76	100.00
Contact Person: Mr. Deepak Sharma			
SEBI Registration No.: INM000012011			
Total	18,12,000	416.76	100.00



In the opinion of the Board of Directors of the Company, the resources of the above mentioned underwriter are sufficient to enable them to discharge their respective underwriting obligations in full. Further, our Company shall not pay any underwriting commission, as it forms part of the compensation scheme worked out in the Issue Agreement.

#### DETAILS OF THE MARKET MAKING ARRANGEMENT

Our Company and the Lead Manager have entered into a tripartite agreement dated August 18, 2017 with the following Market Maker, duly registered with National Stock Exchange of India Limited to fulfill the obligations of Market Making:

### CHOICE EQUITY BROKING PRIVATE LIMITED

Shree Shakambhari Corporate Park,

156-158, Chakravati Ashok Society,

J.B. Nagar, Andheri (E), Mumbai – 400099

Tel: + 91 22 67079810

Fax: + 91 22 67079898

E-mail: sme@choiceindia.com

Contact Person: Mr. Premkumar Harikrishnan

SEBI Registration No.: INB231377335

Choice Equity Broking Private Limited, registered with SME segment (NSE-EMERGE) of NSE will act as the market maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI (ICDR) Regulations.

The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, as amended from time to time and the circulars issued by the NSE and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the
  time in a day. The same shall be monitored by the Stock Exchange. Further, the Market Maker(s) shall
  inform the Exchange in advance for each and every black out period when the quotes are not being offered
  by the Market Maker(s).
- 2. The minimum depth of the quote shall be Rs. 1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 3. After a period of three (3) months from the market making period, the market maker would be exempted to provide quote if the Shares of market maker in our Company reaches to 25 % of Issue Size (Including the 96,000 Equity Shares out to be allotted under this Issue.) Any Equity Shares allotted to Market Maker under this Issue over and above 96,000 Equity Shares would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of market maker in our Company reduce to 24% of Issue Size, the market maker will resume providing 2-way quotes.

Pursuant to SEBI Circular number CIR/MRD/DSA/31/ 2012 dated November 27, 2012, limits on the upper side for Market Makers during market making process has been made applicable, based on the issue size are as follows:



Issue size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Issue Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of Issue Size)
Up to Rs. 20 Crore	25%	24%
Rs. 20 crore to Rs. 50 crore	20%	19%
Rs. 50 to Rs. 80 crore	15%	14%
Above Rs. 80 crore	12%	11%

The Market Making arrangement, trading and other related aspects including all those specified above shall be subject to applicable provisions of law and/or norms issued by SEBI/NSE from time to time.

- 4. There shall be no exemption/threshold on downside. However, in the event the market maker exhausts his inventory through market making process, the concerned stock exchange may intimate the same to SEBI after due verification.
- 5. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 6. There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors. At this stage, Choice Equity Broking Private Limited is acting as the sole Market Maker.
- 7. On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- 8. The Marker Maker may also be present in the opening call auction, but there is no obligation on him to do
- 9. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 10. The Market Maker(s) shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Merchant Banker, who shall then be responsible to appoint a replacement Market Maker(s).

In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations, 2009. Further the Company and the Lead Manager reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our Registered Office from 11.00 a.m. to 5.00 p.m. on working days.

11. Emerge of NSE will have all margins which are applicable on the NSE Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.



12. Emerge of NSE will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker(s) in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.

The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties/ fines/ suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.

13. The price band shall be 20% and the Market Maker Spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.



# CAPITAL STRUCTURE

The share capital of our Company as of the date of this Draft Prospectus before and after the issue is set forth below:

(Rs. In Lakhs except share data)

Sr. No	Particulars -	Aggregate Value			
Sr. No	Faruculars	Face Value	Issue Price		
A	AUTHORISED SHARE CAPITAL				
	1,00,00,000 Equity Shares of face value of Rs. 10/each	1000.00			
В	ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL				
	50,00,000 fully paid up Equity Shares of face value of Rs. 10/- each	500.00			
С	PRESENT ISSUE IN TERMS OF DRAFT PROSPECTUS*				
	18,12,000 Equity Shares of face value of Rs. 10/- each	181.20	416.76		
	Which comprises of				
	96,000Equity Shares of face value of Rs.10/- each at a premium of Rs. 13/- per Equity Share reserved as Market Maker Portion	9.60	22.08		
	Net Issue to Public of 17,16,000 Equity Shares of face value of Rs. 10/- each at a premium of Rs. 13/-per Equity Share to the Public	171.60	394.68		
	Of which				
	8,58,000Equity Shares of face value of Rs.10/- each at a premium of Rs. 13/-per Equity Share will be available for allocation to Investors up to Rs. 2.00 Lakhs	85.80	197.34		
	8,58,000 Equity Shares of face value of Rs.10/- each at a premium of Rs. 13/- per Equity Share will be available for allocation to Investors above Rs. 2.00 Lakhs	85.80	197.34		
D	ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL AFTER THE ISSUE				
	68,12,000 Equity Shares of face value of Rs. 10 each	681.20			



E	SECURITIES PREMIUM ACCOUNT	
	Before the Issue	NIL
	After the Issue	235.56

\*The Issue has been authorized pursuant to a resolution of our Board dated June 24,2017 and by Special Resolution passed under Section 62 (1) (c) of the Companies Act, 2013 at an Extra Ordinary General Meeting of our shareholders held on June 27, 2017.

The Company has only one class of share capital i.e. Equity Shares of face value of Rs.10/- each only. All Equity Shares issued are fully paid-up.

Our Company has no outstanding convertible instruments as on the date of this Draft Prospectus.

### NOTES TO THE CAPITAL STRUCTURE:

History of change in authorized Equity Share capital of Our Company

- a) The Initial Authorized Share Capital of Rs. 5,00,000/- (Rupees Five Lakh only) consisting of 50,000 Equity shares of face value of Rs. 10/- each was increased to Rs. 1,00,00,000/- (Rupees One Crore only) consisting of 10,00,000Equity Shares of face value of Rs.10/- each pursuant to a resolution of the shareholders dated February 19, 2007.
- b) The Authorized Capital of Rs. 1,00,00,000 (Rupees One Crore only) consisting of 10,00,000 Equity Shares of face value of Rs.10/- each was increased to Rs.10,00,00,000/- (Rupees Ten Crore only) consisting of 1,00,00,000Equity Shares of face value of Rs.10/- each pursuant to a resolution of the shareholders dated January 30, 2017.

### 1. Equity Share Capital History:

Date of Allotment	No. of Shares Allotted	Face Value	Issue Price	Nature of Allotment	Nature of Consideration	Cumulative No. of Shares	Cumulativ e Paid up Capital
On Incorporation	20	10	10	Subscription to MOA <sup>(1)</sup>	Cash	20	200
July 13, 1998	42,480	10	10	Further Allotment <sup>(2)</sup>	Cash	42,500	4,25,000
July 31, 1998	7,500	10	10	Further Allotment <sup>(3)</sup>	Cash	50,000	5,00,000
March 26, 2007	4,50,000	10	Nil	Bonus Issue <sup>(4)</sup>	Consideration other than cash	5,00,000	50,00,000
February 22, 2017	45,00,000	10	Nil	Bonus Issue <sup>(5)</sup>	Consideration other than cash	Consideration 50.00.000	



(1) Initial Subscribers to Memorandum of Association hold 20 Equity Shares each of face value of Rs. 10/fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Mr. Rajendra Chitbahal Vishwakarma	10
2.	Mr. Mahendra Chitbahal Vishwakarma	10
	Total	20

(2) The Company allotted 42,480 Equity Shares of face value of Rs. 10/- each at par as per the details given below.

Sr. No	Name of Person	No. of Shares Allotted
1.	Mr. Rajendra Chitbahal Vishwakarma	21,240
2.	Mr. Mahendra Chitbahal Vishwakarma	21,240
	Total	42,480

(3) The Company allotted 7,500 Equity Shares of face value of Rs. 10/- each at par as per the details given below

Sr. No	Name of Person	No. of Shares Allotted
1.	Ms. Malati Vishwakarma	2,500
2.	Ms. Manbhavti Vishwakarma	2,500
3.	Mr. Ravindra Vishwakarma	2,500
	Total	7,500

(4) The Company allotted 4,50,000 Equity Shares as Bonus Shares of face value of Rs. 10/- each in the ratio of 9 (Four) Equity Shares for every 1 (One) Equity Share as per the details given below.

Sr. No	Name of Person	No. of Shares Allotted
1.	Mr. Rajendra Chitbahal Vishwakarma	1,57,500
2.	Mr. Mahendra Chitbahal Vishwakarma	1,57,500
3.	Ms. Malati Vishwakarma	22,500
4.	Ms. Manbhavti Vishwakarma	22,500
5.	Mr. Ravindra Vishwakarma	22,500
6.	Mr. Narendra Vishwakarma	45,000
7.	Ms. Nirmala Vishwakarma	22,500
	Total	4,50,000



(5) The Company allotted 45,00,000 Equity Shares Equity Shares as Bonus Shares of face value of Rs. 10/each in the ratio of 9(Nine) Equity Shares for every 1(One)Equity Share as per the details given below.

Sr. No	Name of Person	No. of Shares Allotted
1.	Mr. Rajendra Chitbahal Vishwakarma	12,60,000
2.	Mr. Mahendra Chitbahal Vishwakarma	12,60,000
3.	Ms. Malati Vishwakarma	2,25,000
4.	Ms. Manbhavti Vishwakarma	2,25,000
5.	Mr. Ravindra Vishwakarma	5,40,000
6.	Mr. Narendra Vishwakarma	7,65,000
7.	Ms. Nirmala Vishwakarma	2,25,000
	Total	45,00,000

2. (a) Issue of Equity Shares for consideration other than cash (Issue of Bonus Shares).

Date of Allotment	Number of Equity Shares	Face value(Rs.)	Issue Price(Rs.)	Nature of Consideration	Reasons for allotment	Allottees	No. of Shares Allotted
March 26, 2007	4,50,000	10	Nil	Other than cash	Bonus issue of Equity	Mr. Rajendra Chitbahal Vishwakarma	1,57,500
					Shares in the Ratio of 9:1	Mr. Mahendra Chitbahal Vishwakarma	1,57,500
						Ms. Malati Vishwakarma	22,500
						Ms. Manbhavti Vishwakarma	22,500
						Mr. Ravindra Vishwakarma	22,500
						Mr. Narendra Vishwakarma	45,000
						Ms. Nirmala Vishwakarma	22,500
						Total	4,50,000



(b) Issue of Equity Shares for consideration other than cash (Issue of Bonus Shares).

Date of Allotment	Number of Equity Shares	Face value(Rs.)	Issue Price(Rs.)	Nature of Consideration	Reasons for allotment	Allottees	No. of Shares Allotted
February 22, 2017	4,50,000	10	Nil	Other than cash	Bonus issue of Equity	Mr. Rajendra Chitbahal Vishwakarma	12,60,000
					Shares in the Ratio of 9:1	Mr. Mahendra Chitbahal Vishwakarma	12,60,000
						Ms. Malati Vishwakarma	2,25,000
						Ms. Manbhavti Vishwakarma	2,25,000
						Mr. Ravindra Vishwakarma	5,40,000
						Mr. Narendra Vishwakarma	7,65,000
						Ms. Nirmala Vishwakarma	2,25,000
						Total	45,00,000

No benefits have accrued to the Company out the above issuances.

- 3. We have not issued any Equity Shares out of revaluation reserves or in terms of any scheme approved under Sections 391- 394 of the Companies Act, 1956 or under section 230-234 of the Companies Act, 2013.
- 4. We have not issued any equity shares in last one year at price below Issue Price.
- 5. Details of shareholding of promoters.

### A. Rajendra Chitbahal Vishwakarma

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquis ition / Transf er price (Rs.)	Nature of Transactions	Pre-issue sharehold ing %	Post- issue shareho lding %	No. of Shares Pledged	% of Shares Pledge d
On Incorporation	10	10	10	Subscriber to MOA	Negligible	Negligi ble	0	0.00%
July 13, 1998	21,240	10	10	Further Allotment		0.31	0	0.00%
March 05, 2007	(3,750)	10	10	Transfer	(0.08)	(0.06)	0	0.00%
March 26,	1,57,500	10	Nil	Bonus Issue	3.15	2.31	0	0.00%



2007								
March 30, 2015	(35,000)	10	10	Transfer	(0.70)	(0.51)	0	0.00%
February 22, 2017	12,60,000	10	Nil	Bonus Issue	25.20	18.50	0	0.00%
Total	14,00,000				28.00	20.55	0	0.00%

#### B. Mahendra Chitbahal Vishwakarma

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquis ition / Transf er price (Rs.)	Nature of Transactions	Pre-issue sharehold ing %	Post- issue shareho lding %	No. of Shares Pledged	% of Shares Pledged
On Incorporation	10	10	10	Subscriber to MOA	Negligible	Negligi ble	0	0.00%
July 13, 1998	21,240	10	10	Further Allotment	0.42	0.31	0	0.00%
March 05,2007	(3,750)	10	10	Transfer	(0.08)	(0.06)	0	0.00%
March 26, 2007	1,57,500	10	Nil	Bonus Issue	3.15	2.31	0	0.00%
March 30, 2015	(35,000)	10	10	Transfer	(0.70)	(0.51)	0	0.00%
February 22, 2017	12,60,000	10	Nil	Bonus Issue	25.20	18.50	0	0.00%
Total	14,00,000				28.00	20.55	0	0.00%

- 6. Our Promoter Group, Directors and their immediate relatives have not purchased/sold Equity Shares of the Company during last 6 months.
- 7. Our Promoters have confirmed to the Company and the Lead Manager that the Equity Shares held by our Promoters have been financed from their personal funds or their internal accruals, as the case may be, and no loans or financial assistance from any bank or financial institution has been availed by them for this purpose.
- 8. There are no financing arrangements whereby the Promoter Group, the Directors of our Company and their relatives have financed the purchase by any other person of securities of the issuer other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of filing offer document with the Stock Exchanges.
- 9. Details of Promoter's Contribution locked in for three years:

Pursuant to Regulation 32 and 36 of SEBI (ICDR) Regulations an aggregate of 20% of the post-issue capital held by our Promoters shall be considered as Promoters' Contribution ("Promoters Contribution") and locked-in for a period of three years from the date of Allotment. The lock-in of the Promoters' Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.



Our Promoter have granted consent to include such number of Equity Shares held by them as may constitute 20.08 % of the post-issue Equity Share Capital of our Company as Promoters Contribution and have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoters Contribution from the date of filing of this Draft Prospectus until the completion of the lock-in period specified above.

Date of allotment	Date when made fully paid up	No. of Shares Allotted	Face Value	Issue Price	Nature of Allotment	% of Post Issue Capital									
	Mr. Rajendra Chitbahal Vishwakarma														
February 22, 2017	February 22, 2017	6,84,000	10	Nil	Bonus Shares	10.04									
Total															
	Mr. Mahendra Chitbahal Vishwakarma														
February 22, 2017	February 22, 2017	6,84,000	10	Nil	Bonus Shares	10.04									
Total		13,68,000				20.08									

We further confirm that as per Regulation 33 of SEBI (ICDR) Regulations, the aforesaid minimum Promoter Contribution of 20% which is subject to lock-in for three years does not consist of:

- Equity Shares acquired during the preceding three years for consideration other than cash and out of
  revaluation of assets or capitalization of intangible assets or bonus shares out of revaluation reserves or
  reserves without accrual of cash resources.
- Equity Shares acquired by the Promoters during the preceding one year, at a price lower than the price at which Equity Shares are being offered to public in the Initial Public Offer.
- The Equity Shares held by the Promoters and offered for minimum Promoters' Contribution are not subject to any pledge.
- Equity shares issued to our Promoter on conversion of partnership firm into limited company during the preceding one year, at a price lower than the price at which Equity Shares are being offered to public in the Initial Public Offer.
- Equity Shares for which specific written consent has not been obtained from the shareholders for inclusion of their subscription in the minimum Promoters' Contribution subject to lock-in.

The Promoters' Contribution can be pledged only with a scheduled commercial bank or public financial institution as collateral security for loans granted by such banks or financial institutions, in the event the pledge of the Equity Shares is one of the terms of the sanction of the loan. The Promoters' Contribution may be pledged only if in addition to the above stated, the loan has been granted by such banks or financial institutions for the purpose of financing one or more of the objects of this Issue.

The Equity Shares held by our Promoters may be transferred to and among the Promoter Group or to new Promoters or persons in control of our Company, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the Takeover Regulations, as applicable.



#### 10. Details of share capital locked in for one year

In addition to minimum 20% of the Post-Issue shareholding of our Company held by the Promoters (locked in for three years as specified above), in accordance with regulation 36 of SEBI (ICDR) Regulations, the entire pre-issue share capital of our Company shall be locked in for a period of one year from the date of Allotment in this Issue.

The Equity Shares held by persons other than our Promoters and locked-in for a period of one year from the date of Allotment, in accordance with regulation 37 of SEBI (ICDR) Regulations, in the Issue may be transferred to any other person holding Equity Shares which are locked-in, subject to the continuation of the lock-in the hands of transferees for the remaining period and compliance with the Takeover Regulations.



A. The table below represents the current shareholding pattern of our Company as per Regulation 31 of the SEBI (LODR) Regulations, 2015:

I. Summary of Shareholding Pattern

Categ	Catego	nary of Sha	No. of fully paid	No. of Par tly pai	No. of shares underl		Shareho lding as a % of total no. of shares (calculat ed as per SCRR, 1957)		ld in e	Voting F ach class rities*		No. of Shares Underl ying Outstan ding	Sharehol ding, as a % assumin g full conversi on of converti	Numb locke Share	d in	Sh ple oth	mber of nares edged or nerwis e cumb	Number of shares held in demateri alized form
ory Code	ry of shareh older	No. Of shareho lders	up equit y share s held	d up equ ity sha res hel d	ying	Total nos. shares held	As a % of (A+B+C 2)	No. of V	Voting	Rights	Total as a % of	convert ible securiti es (includi ng Warran ts)	ble securitie s ( as a percenta ge of diluted share Capital)	No. (a)	As a % of tota l sha res	N o. (a )	As a % of tota l sha res	
								Class X	Cl ass Y	Total	(A+B +C)		As a % of (A+B+C 2)		hel d (B)		hel d (B)	
I	П	III	IV	V	VI	VII=IV+ V+VI	VIII			IX		X	XI=VII +X	XI	I	Σ	KIII	XIV
(A)	Promot ers and Promot er	7	50,00, 000	-	-	50,00,00	100.00	50,00, 000	-	50,00, 000	100.0	-	100.00	50,00, 000	100. 00	-	1	-



(C2)	Shares held by Employ ee Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
(C1)	Shares underly ing DRs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C)	Non Promot er- Non Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(B)	Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Group																	

<sup>\*</sup>As on the date of this Draft Prospectus 1 Equity Shares holds 1 vote.

<sup>\*\*</sup>Shall be locked-in on or before the date of allotment in this Issue.



# I. Shareholding Pattern of Promoters and Promoter Group

	Category& name of shareholder (I)	PAN (II)	No. of shar ehol ders	No. of fully paid up equit y share s	No. of Partly paid up equity sha	No. of shares underl ying Deposi tory Receip ts	Total nos. shares held	Shareh olding as a % of total no. of shares (calcula ted as per SCRR, 1957) As a % of (A+B+	hel No.	d in e			No. of Shares Underl ying Outsta nding conver tible securit ies (includ	Shareho lding, as a % assumin g full conversi on of converti ble securitie s ( as a percenta ge of	Numb locke Share	d in	r Sh ple oth	ambe of aares dged or aerwi se cumb red As a	Number of shares held in demater ialized form
				held (IV)	res hel d (V)	(VI)		C2)	Class : X	Cl ass : Y	Total	Total as a % of (A+B +C)	ing Warra nts) (X)	diluted share Capital) As a % of (A+B+C 2)		of tot al sha res hel d (B)	)	of tot al sha res hel d (B)	
	(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)= (IV)+(V )+(VI)	(VIII)		(	IX)		(X)	(XI)=(VI I)+(X)	(XI	I)	(X	III)	(XIV)
1	Indian																		
( a	Individual/Hin du Undivided	1	7	50,00	-	-	50,00,00	100.00	50,00	-	50,00	100.0	-	100.00	50,00	100 .00	-	1	-



) Family	у																		
Mr. Rajeı Chitbah Vishwaka	nal V(	ABP 0574 H	1	14,00 ,000	-	-	14,00,00	28.00	14,00	-	14,00 ,000	28.00	-	28.00	14,00	28. 00	-	-	-
Mr. Mahe Chitbah Vishwaka	nal V(	ABP 0571 C	1	14,00 ,000	1	-	14,00,00	28.00	14,00 ,000	-	14,00 ,000	28.00	-	28.00	14,00 ,000	28. 00	-	-	-
Mr. Narer Chitbah Vishwaka	nal V	DNP 6083 C	1	8,50, 000	ı	1	8,50,000	17.00	8,50, 000	ı	8,50, 000	17.00	-	17.00	8,50, 000	17. 00	1	1	1
Mr. Ravii Vishwaka	vrma V	ACP 4668 H	1	6,00, 000	1	-	6,00,000	12.00	6,00, 000	ı	6,00, 000	12.00	-	12.00	6,00, 000	12. 00	-	1	1
Ms. Mal Vishwaka	orma V	CPN 5085 B	1	2,50, 000	-	-	2,50,000	5.00	2,50, 000	-	2,50, 000	5.00	-	5.00	2,50, 000	5.0	-	-	-
Ms. Manb Vishwaka	rma V	CNP 5078 Q	1	2,50, 000	-	-	2,50,000	5.00	2,50, 000	-	2,50, 000	5.00	-	5.00	2,50, 000	5.0	-	-	-
Ms. Nirn Vishwaka	orma V(	WUP 0148 E	1	2,50, 000	-	-	2,50,000	5.00	2,50, 000	-	2,50, 000	5.00	-	5.00	2,50, 000	5.0	-	-	-
Centra Governm ( State b Governm ) s)	ent/	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



																			Creation out of your dreams
( c )	Financial Institutions /Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
( d )	Any other (Body Corporate)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	ı	-	-
	Sub-total (A) (1)	-	7	50,00	-	-	50,00,00	100.00	50,00 ,000	-	50,00	100.0	-	100.00	50,00 ,000	100 .00	-	-	-
( 2 )	Foreign																		
( a )	Individual (Non-Resident Individual/Fore ign Individual)	-	-	-	-	-	-	-	1	-	-	-	-	-	-	1	1	-	-
( b )	Government	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
( c )	Institutions	-	-	-	1	-	-	-	-	1	-	-	-	-	-	-	1	-	-
( d	Foreign Portfolio	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-



)	Investor																		
(f )	Any Other (specify)	-	1	-	ı	ı	-	ı	-	i	-	-	ı	1	ı	ı	ı	-	-
	Sub-Total (A) (2)	-	1	-	•	-	-	-	-	'	-	-	1	•	•	•	•	-	-
	Total Shareholding of Promoter and Promoter Group (A)=(A)(1)+(A )(2)	-	7	50,00,000	1	•	50,00,00	100.00	50,00	•	50,00	100.0	•	100.00	50,00	100 .00		-	-

<sup>\*</sup>As on the date of this Draft Prospectus 1 Equity Shares holds 1 vote.

<sup>\*\*</sup>Shall be locked-in on or before the date of allotment in this Issue.



# II. Shareholding Pattern of the Public shareholder.

	Category & name of shareholder	PA N	No. of shareho lders	No. of full y pai d up equ ity sha	No. of Par tly pai d up equ ity sha	No. of shares underly ing Deposit ory Receipt s	Total nos. shares held	As a % of (A+B+C	Righ No.		l in ea	ch class	No. of Shares Underly ing Outstan ding converti ble securiti es (includi	Sharehol ding, as a % assuming full conversio n of convertib le securities ( as a percentag e of	of loss Share No.	mber ocked in ares*  *  As a %	Sh ple other other r	mber of ares dged or erwis e umbe red	Number of shares held in demateri alized form
				res hel d	res hel d			2)	Cla ss: X	Cla ss: Y	Tot al	Total as a % of (A+B +C)	ng Warran ts)	diluted share Capital) As a % of (A+B+C2	(a )	of tota l sha res hel d (B)	(a )	of tota l sha res hel d (B)	
	(I)	(II )	(III)	(IV)	(V)	(VI)	(VII)= (IV)+(V) +(VI)	(VIII)		(	IX)		(X)	(XI)=(VII )+(X)	(2	XII)	(X	III)	(XIV)
(1	Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a )	Mutual Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



(b	Venture Capital Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c )	Alternate Investment Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d )	Foreign Venture Capital Investors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e )	Foreign Portfolio Investor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(f )	Financial Institutions/B anks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(g )	Insurance Companies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(h )	Provident Funds/ Pension Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(i )	Any other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (B)(1)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



																			Creation out of your dreams
(2	Central Government/ State Government(s )/ President of India	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	1	1	-
	Sub-Total (B)(2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(3	Non- Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Individuals-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a )	i. Individual shareholders holding nominal share capital up to Rs. 2 lakhs.																		
	ii. Individual shareholders holding nominal share capital in excess of Rs. 2 lakhs.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(b )	NBFCs registered with RBI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



( C )	Employee Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d )	Overseas Depositories (holding DRs) (balancing figure)	1	-	-	-	-	-	-	-	-	1	-	-	-	-	1	-	-	-
(e )	Any Other (specify)	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (B)(3)		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Public Shareholding (B)- (B)(1)+(B)(2) +(B)(3)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>\*</sup>As on the date of this Draft Prospectus 1 Equity Shares holds 1 vote.

<sup>\*\*</sup>Shall be locked-in on or before the date of allotment in this Issue.



# IV. Shareholding pattern of the Non Promoter- Non Public shareholder

					No. of Par tly	No. of		Shareho lding as a % of total no. of shares (calcula	Number of Voting Rights held in each class of securities		each	No. of Shares Underl	Total Sharehol ding, as a % assuming full conversio	lo	mber of cked in aares	Shares or oth	ber of pledged erwise ibered	Number of shares held in demateri alized form	
	Category & name of shareholde r	P A N	No. of shareho lders	pai d up equ ity sha res hel d	pai d up equ ity sha res hel d	shares underl ying Deposit ory Receipt s	Total nos. shares held	ted as per SCRR, 1957) As a % of (A+B+C 2)	No. of Voting Rights  Tot convert  al ible convertion  Outsta n of convertib convertib le (a % Ap		No. (Not Applic able)	As a % of total shares held (Not Applic able)							
	(I)	(II )	(III)	(IV )	( <b>V</b> )	(VI)	(VII)= (IV)+(V) +(VI)	(VIII)		(I	X)		(X)	(XI)=(VI I)+(X)	(2	XII)	(X)	III)	(XIV)
( 1 )	Custodian/ DR Holder	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



q	Name of DR Holder (if applicable)	-	-	-	-	-	-	-	-	-	-	1	-	-	1	-	-	-	-
( 2 )	Employee Benefit Trust (Under SEBI (Share based Employee Benefit) Regulations , 2014)	-	-	1	-	-	-	1	-	1	-	•	-	-	1	1	1	-	-
	Total Non- Promoter- Non Public Shareholdi ng (C)=(C)(1) +(C)(2)	-	-	-	-	-	-	-	-	•	-	-	-	-	•	-	-	-	-

<sup>\*</sup>In terms of SEBI circular bearing no. Cir/ISD/3/2011 dated June 17, 2011 and SEBI circular bearing no. SEBI/Cir/ISD/ 05 /2011, dated September 30, 2011, the Equity Shares held by the Promoters/Promoters Group Entities and 50% of the Equity Shares held by the public shareholders shall be dematerialised prior to filing the Prospectus with the RoC.

Our Company will file the shareholding pattern or our Company, in the form prescribed under Regulation 31 of the SEBI (LODR) Regulations, 2015 one day prior to the listing of the equity shares. The shareholding pattern will be uploaded on the website of NSE (National Stock Exchange of India Limited) before commencement of trading of such Equity Shares.



## B. Shareholding of our Promoters and Promoter Group

The table below presents the current shareholding pattern of our Promoters and Promoter Group (individuals).

		Pre – Is	ssue	Post –	Issue
Sr. No.	Name of the Shareholder	No. of Equity Shares	% of Pre- Issue Capital	No. of Equity Shares	% of Post- Issue Capital
(I)	(II)	(III)	(IV)	(V)	(VI)
	Promoters				
•	Mr. Rajendra Chitbahal Vishwakarma	14,00,000	28.00	14,00,000	20.55
•	Mr. Mahendra Chitbahal Vishwakarma	14,00,000	28.00	14,00,000	20.55
	Promoters Group				
1.	Mr. Narendra Chitbahal Vishwakarma	8,50,000	17.00	8,50,000	12.48
2.	Mr. Ravindra Vishwakarma	6,00,000	12.00	6,00,000	8.81
3.	Ms. Malati Vishwakarma	2,50,000	5.00	2,50,000	3.67
4.	Ms. Manbhavti Vishwakarma	2,50,000	5.00	2,50,000	3.67
5.	Ms. Nirmala Vishwakarma	2,50,000	5.00	2,50,000	3.67
	Total	50,00,000	100.00	50,00,000	73.40

The average cost of acquisition of or subscription to Equity Shares by our Promoters is set forth in the table below:

Name of the Promoters	No. of Shares held	Average cost of Acquisition (in Rs.)
Mr. Rajendra Chitbahal Vishwakarma	14,00,000	(0.13)
Mr. Mahendra Chitbahal Vishwakarma	14,00,000	(0.13)



## **Equity Shares held by top Ten shareholders**

Our top Ten\* shareholders and the number of Equity Shares held by them as on date of this Draft Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Mr. Rajendra Chitbahal Vishwakarma	14,00,000	28.00
2.	Mr. Mahendra Chitbahal Vishwakarma	14,00,000	28.00
3.	Mr. Narendra Chitbahal Vishwakarma	8,50,000	17.00
4.	Mr. Ravindra Vishwakarma	6,00,000	12.00
5.	Ms. Malati Vishwakarma	2,50,000	5.00
6.	Ms. Manbhavti Vishwakarma	2,50,000	5.00
7.	Ms. Nirmala Vishwakarma	2,50,000	5.00
	Total	50,00,000	100.00

<sup>\*</sup>Our Company has only seven Shareholders as on date of this Draft Prospectus.

Our top Seven\* shareholders and the number of Equity Shares held by them ten days prior to the date of this Draft Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Mr. Rajendra Chitbahal Vishwakarma	14,00,000	28.00
2.	Mr. Mahendra Chitbahal Vishwakarma	14,00,000	28.00
3.	Mr. Narendra Chitbahal Vishwakarma	8,50,000	17.00
4.	Mr. Ravindra Vishwakarma	6,00,000	12.00
5.	Ms. Malati Vishwakarma	2,50,000	5.00
6.	Ms. Manbhavti Vishwakarma	2,50,000	5.00
7.	Ms. Nirmala Vishwakarma	2,50,000	5.00
	Total	50,00,000	100.00

<sup>\*</sup>Our Company had only Seven Shareholders ten days prior to the date of this Draft Prospectus.



Our top Seven shareholders and the number of Equity Shares held by them two years prior to date of this Draft Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of then existing capital
1.	Mr. Rajendra Chitbahal Vishwakarma	1,40,000	28.00
2.	Mr. Mahendra Chitbahal Vishwakarma	1,40,000	28.00
3.	Mr. Narendra Chitbahal Vishwakarma	85,000	17.00
4.	Mr. Ravindra Vishwakarma	60,000	12.00
5.	Ms. Malati Vishwakarma	25,000	5.00
6.	Ms. Manbhavti Vishwakarma	25,000	5.00
7.	Ms. Nirmala Vishwakarma	25,000	5.00
	Total	5,00,000	100.00

- 11. There is no "Buyback", "Standby", or similar arrangement for the purchase of Equity Shares by our Company/Promoters/Directors/Lead Manager for purchase of Equity Shares offered through this Draft Prospectus.
- 12. The Equity Shares, which are subject to lock-in, shall carry the inscription "non-transferable" and the non-transferability details shall be informed to the depository. The details of lock-in shall also be provided to the Stock Exchange before the listing of the Equity Shares.
- 13. As on the date of this Draft Prospectus, none of the shares held by our Promoters/ Promoter Group are pledged with any financial institutions or banks or any third party as security for repayment of loans.
- 14. Except, as otherwise disclosed in the chapter titled "Objects of the Issue" beginning on page 79 of this Draft Prospectus, we have not raised any bridge loans against the proceeds of the Issue.
- 15. Investors may note that in case of over-subscription, allotment will be on proportionate basis as detailed in heading on "Basis of Allotment" beginning on page 232 of this Draft Prospectus.
- 16. The Equity Shares Issued pursuant to this Issue shall be fully paid-up at the time of Allotment, failing which no allotment shall be made.
- 17. Our Company has not issued any Equity Shares at a price less than the Issue Price in the last one year preceding the date of filing of this Draft Prospectus.
- 18. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 43 (4) of SEBI (ICDR) Regulations, as amended from time to time.
- 19. Under subscription, if any, in any category, shall be met with spill-over from any other category or combination of categories at the discretion of our Company, in consultation with the Lead Manager and National Stock Exchange of India Limited.
- 20. An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off while finalizing the basis of allotment to the nearest integer during finalizing the allotment, subject to minimum allotment lot. Consequently, the actual allotment may go up by a maximum of 10% of the Issue, as a result of



which, the post issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoters and subject to lock-in shall be suitably increased to ensure that 20% of the post issue paid-up capital is locked-in.

- 21. The Issue is being made through Fixed Price Method.
- 22. As on date of filing of this Draft Prospectus with Stock Exchange, the entire issued share capital of our Company is fully paid-up. The Equity Shares offered through this Public Issue will be fully paid up.
- 23. On the date of filing this Draft Prospectus with Stock Exchange, there are no outstanding financial instruments or any other rights that would entitle the existing Promoters or shareholders or any other person any option to receive Equity Shares after the Issue.
- 24. Our Company has not issued any Equity Shares out of revaluation reserves and not issued any bonus shares out of capitalization of revaluation reserves.
- 25. Lead Manager to the Issue viz. Sarthi Capital Advisors Private Limited and its associates do not hold any Equity Shares of our Company.
- 26. Our Company has not revalued its assets since incorporation.
- 27. Our Company has not made any Public Issue of any kind or class of securities since its incorporation.
- 28. There will be only one denomination of the Equity Shares of our Company unless otherwise permitted by law.
- 29. Our Company shall comply with such disclosure, and accounting norms as may be specified by SEBI from time to time.
- 30. There will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, and rights issue or in any other manner during the period commencing from submission of this Draft Prospectus with Stock Exchange until the Equity Shares to be issued pursuant to the Issue have been listed.
- 31. Except as disclosed in the Draft Prospectus, our Company presently does not have any intention or proposal to alter its capital structure for a period of six (6) months from the date of opening of the Issue, by way of spilt/consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise. However, during such period or a later date, it may issue Equity Shares or securities linked to Equity Shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company.
- 32. Our Company does not have any ESOS/ESPS scheme for our employees and we do not intend to allot any shares to our employees under ESOS/ESPS scheme from the proposed Issue. As and when, options are granted to our employees under the ESOP scheme, our Company shall comply with the SEBI (Share Based Employee Benefits) Regulations, 2014.
- 33. An investor cannot make an application for more than the number of Equity Shares offered in this Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investor.
- 34. No payment, direct, indirect in the nature of discount, commission, and allowance, or otherwise shall be made either by us or by our Promoters to the persons who receive allotments, if any, in this Issue.
- 35. Our Company has Seven (7) shareholders as on the date of filing of this Draft Prospectus.



#### **OBJECTS OF THE ISSUE**

Our Company proposes to utilize the funds which are being raised towards funding the following objects and achieve the benefits of listing on the NSE Emerge Platform.

The objects of the Issue are:-

- 1. To part finance the expansion project;
- 2. General Corporate Purposes
- 3. Issue Expenses.

Our Company believes that listing will enhance our Company's corporate image, brand name and create a public market for its Equity Shares in India besides unlocking the value of our Company. Having a listing on a stock exchange also affords our company increased credibility with the public, having the company indirectly endorsed through having their stock traded on the exchange. It also Improves supplier, investor and customer confidence and improves our standing in the marketplace.

The main objects clause of our Memorandum enables our Company to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the objects clause of our Memorandum.

#### **FUND REQUIREMENTS:**

Our funding requirements are dependent on a number of factors which may not be in the control of our management, changes in our financial condition and current commercial conditions. Such factors may entail rescheduling and / or revising the planned expenditure and funding requirement and increasing or decreasing the expenditure for a particular purpose from the planned expenditure.

We intend to utilize the proceeds of the Fresh Issue, in the manner set forth below:

(Rs. In lakhs)

Sr. No.	Particulars	Total			
1.	Expansion Project	249.91			
2.	General Corporate Purposes	104.00			
3.	*Issue Expenses	62.85			
	Total	416.76			

<sup>\*</sup>As on September 01, 2017 our Company has incurred a sum of Rs. 4,17,820/- (Rupees Four Lakhs Seventeen Thousand Eight Hundred and Twenty Only) towards issue expenses.

#### DETAILS OF UTILIZATION OF ISSUE PROCEEDS

#### **EXPANSION PROJECT**

Our Company is undertaking expansion of existing Plot No. 6 to 8, 52 Hector, Expansion Area, New GIDC, Umbergaon-396171, District Valsad, Gujarat to manufacture of door frames and shutters predominantly for real estate sector.



Currently, our company is manufacturing modular furniture products. A few years back our company had introduced a new product line which broadly included different types of door frames and shutters. Over the few years this product line received a very good response from the real estate sector. However, the demand good not be matched with equal supply due to restricted production capacity.

Primarily due to this reason our company was of the view that a separate production facility catering only to this product line is the need of the hour. The proposed facility has the following main features:

- Better use of unutilized plot area without additional investment
- Reduction in energy consumption with the use of transparent insulated roof top
- Earmarked areas for sanding and polishing to avoid dust collection on finished product
- Wide gangways within the plant area to avoid material breakage
- Efficient material management and handling
- Maximum shop floor automation
- Increased production quality and efficiency with better production process design

The fund requirements for expansion project has been appraised by Union Bank of India and it has sanctioned a term loan of Rs. 625 Lakhs vide its approval letter dated June 16, 2017 as per details hereunder:

#### **COST OF PROJECT**

(Rs. In Lakhs.)

Particulars	Expansion Project Amount
Expenditure towards construction of shed for new unit	297.88
Renovation of existing display unit in main factory building	46.40
Plant & Machinery (Indigenous)	188.45
Plant & Machinery (Imported)	179.61
Electrification, Installation, Transformer, GEB Deposit	18.00
Solar Power Installation	100.00
Shifting of existing machine, portable tools & Misc. Expenses	4.95
Provision for Contingencies	39.62
Total Capital Cost	874.91



#### **MEANS OF FINANCE**

(Rs. in Lakhs)

Particulars	Amount
Term Loan	625.00
Infusion of Equity Capital/Internal Reserves	249.91
Total	874.91

#### **SCHEDULE OF IMPLEMENTATION**

Sr. No.	Particulars	Expected date of completion
a)	Acquisition of Land	Already in possession
b)	Development of Land	Completed
c)	Civil works	
	Steel Structure	October 15, 2017
	Roofing	October 30, 2017
	Flooring & Plaster Work	November 15, 2017
	Electrical & Other Services	November 30, 2017
	Arrangement for power	Our Company already has sanctioned power connection of 200 KVA by DGVCL. Our company has made an application for additional 100KVA i.e to increase from 200 KVA to 300KVA, which will be made available by November 2017
	Machinery Installation	December 20, 2017
	Final Commission	December 31, 2017

The term loan of Rs 625 lakhs sanctioned by Union Bank of India is being utilised for construction of shed for new unit as well as advance for purchase of plant & machineries, equipments, electrification and other movable assets required for proposed expansion project of the company. Till September 01, 2017, total expenditure incurred towards expansion project is Rs. 185.51 Lakhs, out of which term loan in aggregate to Rs. 109.09 Lakhs has been disbursed and balance of Rs. 76.42 has been incurred out of internal accruals.



#### **LAND**

Our Company is undertaking expansion by constructing shed for new unit on existing land at Plot No. 6 to 8, 52 Hector, Expansion Area, New GIDC, Umbergaon-396171, District Valsad, Gujarat, which is already in the possession of the Company

# BUILDING

The shed is designed for smooth operation of the plant. Estimated cost of construction of proposed shed for new unit has been worked out to be Rs. 297.88 Lakhs. M/s Jay Bharat Construction, Civil Contractor, Umbergaon has been awarded the contract for construction of shed for new unit. The work is expected to be completed by November end.

The estimates for civil work are as under:

Sr. No.	Order Date	Particulars	Total Amount
		I. <u>Civil Work</u>	
1.	April 03, 2017	A. Earthwork	21.75
		B. Concrete Work	64.00
		C. Brickwork	11.60
		D. Plastering	14.56
		E. Painting	7.25
		F. Flooring	14.25
		G. Structural Steel Works	25.20
		H. Miscellaneous Items	4.78
		Total Civil Structural Works	163.39
		II. Water Supply & Drainage Works	9.80
		III. Electrical Work Internal Wiring	16.34
		IV. Site Development-Road Work & Path Ways	18.35
		V. Modifications External Cabling & Electrical Work	50.00
		VI. Renovation of show room	40.00
		TOTAL (I+II+III+IV+V+VI)	297.88



# PLANT & MACHINERY

# List of Plant & Machinery to be installed

Sr. No.	Description of Plant & Machinery (P&M)	Date of Purchase Order	Party from being purchased	Quantity	Unit Cost Amount in Lakhs
A1	INDIGNEOUS P&M				
1	Air Compressor	July 14, 2017	M/s Airkom Agencies (I) Pvt. Ltd. 111, Amit Indl., Estate 61, Dr. S. S Rao Road, Parel, Mumbai-12	1	8.53
2	Blaze 120-2 Day Light	July 14, 2017	M/s Biesse Manufacturing Company Pvt Ltd.  Survey No. 32, No. 469, Jakkasandra Village, Sondekoppa Road Nelamangala Taluk, Bangalore-562123	1	16.72
3	Jade 340	July 14, 2017	M/s Biesse Manufacturing Company Pvt Ltd.  Survey No. 32, No. 469, Jakkasandra Village, Sondekoppa Road Nelamangala Taluk, Bangalore-562123	1	29.90
4	6 Spindle Moulder – Compact	May 15, 2017	M/s Woodtech Consultants Pvt Ltd.  No. 31/2, Nadakerappa Industrial Estate, Andhrahalli Main Road, Near Peenya II Stage, Viswaneedam Post, Bangalore- 560091	1	29.68
5	Wide Belt Sander Opera5-2.3	N.A	Vendor not finalized	1	56.42
6	Screw Compressor G A30 200 CFM,	N.A	Vendor not finalized	1	10.20



Sr. No.	Description of Plant & Machinery (P&M)	Date of Purchase Order	Party from being purchased	Quantity	Unit Cost Amount in Lakhs
	30KW Motor				
7	Compressed Air Drier Pneumatic Line cost & Installation	N.A	Vendor not finalized	1	5.00
8	Manual Spray booth, drying chamber & Air handling unit	N.A	Vendor not finalized	1	10.00
9	Dust recovery unit + pipe layout & Commissioning	N.A	Vendor not finalized	1	22.00
	TOTAL A1				188.45
A2	IMPORTED P&M*				
1	Linear Sander Machine	April 11, 2017	M/s Foshan KaiyuanJingke Machinery Co. Ltd Straight Into 50m, Chongkou Industrial Area, Lunjiao Industrial Avenue, Shunde District, Foshan City, China	1	16.26
2	Hydraulic Hot Press	August 02, 2017	M/s Italpresse S.P.A 24060 Bannatica (BG)- Italica-Via De;;e Groane, 15	1	15.91
3	Cleaning Unit VEN CLEAN AIR & Spray Machine VEN SPRAY SMART	June 14, 2017	M/s Venjakob Maschinenbau Postfach 2509,D-33353 Rheda-Wiedenbruck	1	90.16
4	Multi Purpose Surface Sanding Machine	July 21, 2017	M/s Kalr Heesemann Maschinenfabrik GmbH & Co. KG Reuterstrasse 15, 32547 Bas Oeynhausen, Germany	1	57.28
	TOTAL A2				179.61



Sr. No.	Description of Plant & Machinery (P&M)	Date of Purchase Order	Party from being purchased	Quantity	Unit Cost Amount in Lakhs
В	Electrification				
	Electrification Power Material +Installation +Transformer +GEB Deposit	N.A	Vendor yet not finalised		18.00
	TOTAL B				18.00
С	Solar Power Installation				
	Solar Power installation-100KWP	July 14, 2017	M/s KBSol Energetics LLP B12/6, Vijay Vilas, Near New Horizon School, Off. Ghodbunder Road, Kavesar, Thane West, Mumbai- 400615	100KWP	53.79
	Solar Power installation-100KWP		Vendor yet not finalised		46.21
	TOTAL C				100.00
D	Cost of Shifting existing machine, Portable tools & Misc Expenses	N.A	Vendor not yet finalized	N.A	4.95
	TOTAL D				4.95

<sup>\*</sup>Exchange rates of respective dates have been taken so there may be slight difference in cost estimates given to Union Bank of India

The above cost estimates were given to Union Bank of India based on certain quotations and availability of machinery. However, our Company may change the machinery requirement to suit the overall project with approval from Union Bank of India. Also, the prices may vary which will be adjusted from provision for contingencies.

#### GENERAL CORPORATE PURPOSE

Our Company intends to deploy Issue Proceeds aggregating to Rs. 104.00 Lakhs for the General Corporate Purpose as decided by our Board from time to time, including but not restricted to, strategic initiatives, strengthening our marketing network and capability, meeting exigencies, working capital, brand building exercises in order to strengthen our operations. Our Management, in accordance with the policies of our Board, will have flexibility in utilizing proceeds embarked for General Corporate Purposes.



#### ISSUE RELATED EXPENSES

The expenses for this Issue include issue management fees, underwriting fees, registrar fees, legal advisor fees, printing and distribution expenses, advertisement expenses, brokerages and marketing fees, depository charges and listing fees to the Stock Exchange, among others. The total expenses for this Issue are estimated not to exceed Rs. 62.85 Lakhs.

Expenses	Expenses (Rs. in Lakhs)	Expenses (% of total Issue expenses)	Expenses (% of Issue size)
Payment to Merchant Banker including expenses towards printing, advertising, and payment to other intermediaries such as Registrars, Market Makers, Bankers etc.	42.00	66.83	10.08
Regulatory Fees & Other Expenses	20.85	33.17	5.00
Total estimated Issue expenses	62.85	100.00	15.08

#### **DEPLOYMENT OF FUNDS:**

As estimated by our management, the entire proceeds from the Issue shall be utilized as follows:

(Rs. In Lakhs)

Particulars	Total Funds required	Amount incurred till September 01, 2017	Balance deployment during FY 2017-18
Expansion Project	249.91	76.42	173.49
General Corporate Purpose	104.00	-	104.00
*Issue Expenses	62.85	4.18	58.67
Total	416.76	80.60	336.16

<sup>\*</sup>As on September 01, 2017, our Company has incurred a sum of Rs. 4,17,820/- (Four Lakhs Seventeen Thousand Eight Hundred and Twenty Only) towards issue expenses.

M/s. Mehta Bharat & Associates., Statutory Auditor have vide certificate dated September 01, 2017 confirmed that as on September 01, 2017 following funds were deployed for the proposed Objects of the Issue:

Source	Estimated Amount (Rs. in Lakhs)
Internal Accruals	80.60
Total	80.60



#### MEANS OF FINANCE

(Rs. in Lakhs)

Particulars	Estimated Amount
IPO Proceeds	416.76
Total	416.76

#### **Requirement under Regulation 4(2)(g)**

Particulars	Amount (Rs. In Lakhs)
Total estimated project cost	874.91
Amount already Deployed	185.51
Amount Proposed to be financed from IPO Proceeds	249.91
Funds required excluding funding from Net Proceeds	625.00
75% of funds required excluding the Net Proceeds	468.75
Funds from Term loan sanctioned by the Bank	625.00

Accordingly, we confirm that we have complied with requirement to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the proposed Issue.

The fund requirement for expansion project has been appraised by Union Bank of India. However, General Corporate Purpose and Issue expenses have not been appraised by any bank or financial institution and their deployment is based on internal management estimates. These are based on current conditions and are subject to change in light of changes in external circumstances or costs, other financial conditions, business or strategy, as discussed further below.

In case of variations in the actual utilization of funds allocated for the purposes set forth above, increased fund requirements for a particular purpose may be financed by surplus funds, if any, available in respect of the other purposes for which funds are being raised in this Issue. If surplus funds are unavailable, the required financing will be through our internal accruals and/or debt.

We may have to revise our fund requirements and deployment as a result of changes in commercial and other external factors, which may not be within the control of our management. This may entail rescheduling, revising or cancelling the fund requirements and increasing or decreasing the fund requirements for a particular purpose from its fund requirements mentioned above, at the discretion of our management. In case of any shortfall, we intend to meet our estimated expenditure from internal accruals and/or debt. In case of any such re-schedulement, it shall be made by compliance of the relevant provisions of the Companies Act, 2013.



#### APPRAISAL BY APPRAISING AGENCY

The fund requirement for expansion project has been appraised by Union Bank of India. However, General corporate purpose and Issue expenses have not been appraised by any bank or financial institution and their deployment is based on internal management estimates

#### INTERIM USE OF FUNDS

Pending utilization for the purposes described above, we intend to deposit the funds with scheduled commercial banks included in the second schedule of Reserve Bank of India Act, 1934. Our management, in accordance with the policies established by our Board of Directors from time to time, will deploy the Net Proceeds. Further, our Board of Directors hereby undertakes that full recovery of the said deposit shall be made without any sort of delays as and when need arises for utilization of proceeds for the objects of the issue.

#### **BRIDGE FINANCING FACILITIES**

Our Company has not raised any bridge loans from any bank or financial institution as on the date of this Draft Prospectus, which are proposed to be repaid from the Net Proceeds. However, depending on business exigencies, our Company may consider raising bridge financing for the Net Proceeds for Object of the Issue.

#### MONITORING UTILIZATION OF FUNDS

As the Net Proceeds of the Issue will be less than Rs. 10,000 Lakhs, under the SEBI (ICDR) Regulations it is not mandatory for us to appoint a monitoring agency.

Our Board and the management will monitor the utilization of the Net Proceeds through its audit committee. Pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half-yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Draft Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement will be certified by the Statutory Auditors of our Company.

No part of the Issue Proceeds will be paid by our Company as consideration to our Promoters, our Directors, Key Management Personnel or companies promoted by the Promoter, except as may be required in the usual course of business.

#### VARIATION IN OBJECTS

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Initial Public Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through a postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution ("Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in Marathi, the vernacular language of the jurisdiction where our Registered Office is situated. Our Promoters will be required to provide an exit opportunity to such shareholders who do not agree to the above stated proposal, at a price as may be prescribed by SEBI, in this regard.



#### **BASIS FOR ISSUE PRICE**

The Issue Price of Rs. 23 per Equity Share has been determined by our Company, in consultation with the Lead Manager on the basis of the following qualitative and quantitative factors. The face value of the Equity Share is Rs. 10 and Issue Price is Rs. 23 per Equity Share and is 2.30 times the face value.

#### **QUALITATIVE FACTORS**

Some of the qualitative factors, which form the basis for computing the price, are –

- Leveraging the Experience of our Promoters;
- Focus on consistently meeting quality standards;
- Existing customer base;
- Leveraging our Market skills and Relationships;

For further details, refer to heading 'Our Strengths' under chapter titled 'Our Business' beginning on page 100 of this Draft Prospectus.

#### **QUANTITATIVE FACTORS**

The information presented below relating to the Company is based on the restated financial statements of the Company for Financial Year 2014-15 2015-16 and 2016-17 prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

#### 1. Basic Earnings per Share (EPS) as per Accounting Standard 20:

As per our Restated Financial statements:

Year ended	EPS (Rs.)	Weight
March 31, 2015	2.61	1
March 31, 2016	3.75	2
March 31, 2017	3.22	3
Weighted Average	3.30	

**Note:** The EPS has been computed by dividing net profit as restated, attributable to equity shareholders by weighted average number of equity shares outstanding during the year.

# 2. Price to Earnings (P/E) ratio in relation to Issue Price of Rs. 23 per Equity Share of face value of Rs. 10/each.

Particulars	P/E Ratio
P/E ratio based on Basic EPS for FY 2016-17	7.14
P/E ratio based on Weighted Average EPS	6.98

#### 3. Average Return on Net worth (Ron) for the preceding three years.

Return on Net Worth ("Ron") as per Restated Financial Statements

Year ended	Ron (%)	Weight
March 31, 2015	10.80	1
March 31, 2016	13.38	2
March 31, 2017	10.31	3
Weighted Average	11.42	



**Note:** The Ron has been computed by dividing net profit after tax as restated, by Net Worth as at the end of the year excluding miscellaneous expenditure to the extent not written off.

# 4. Minimum Return on Total Net Worth after Issue needed to maintain Pre-Issue EPS for the year ended March 31, 2017 – 11.03%

#### 5. Net Asset Value (NAV)

Particulars	Amount(Rs.)
Net Asset Value per Equity Share as of March 31, 2017	31.21
Net Asset Value per Equity Share after the Issue	29.13
Issue Price per equity share	23.00

NAV per Equity Share has been calculated as Net Worth as divided by number of Equity Shares

#### 6. Comparison with other listed companies/Industry peers

We believe that there are no listed companies in India which are solely engaged in same type of business like ours. Hence a strict comparison is not possible.

The Company in consultation with the Lead Manager and after considering various valuation fundamentals including Book Value and other relevant factors believes that the issue price of Rs. 23.00 per share for the Public Issue is justified in view of the above parameters. The investors may also want to pursue the Risk Factors beginning on page 19 of this Draft Prospectus and Financials of the company as set out in the Financial Statements beginning on page 156 of this Draft Prospectus to have more informed view about the investment proposition. The Face Value of the Equity Shares is Rs. 10/- per share and the Issue Price is 2.30 times of the face value i.e. Rs. 23/- per share.

For further details see "Risk Factors" beginning on page 19 of this Draft Prospectus and the financials of the Company including profitability and return ratios, as set out in the "Financial Statements" beginning on page 156 of this Draft Prospectus for a more informed view.



#### STATEMENT OF TAX BENEFITS

#### Statement of possible special tax benefits available to the company and its shareholders

To
The Board of Directors,
Omfurn India Limited
109, Gundecha Industrial Complex,
Akrurali Road, Kandivali East,
Mumbai -400101, Maharashtra.

We refer to proposed issue of the shares of Omfurn India Limited, formerly known as **Omfurn India Private Limited** ('the Company'). We enclose herewith the statement showing the possible tax benefits available to the Company and the shareholders of the Company under the Income - Tax Act, 1961 ('Act'), as applicable to the assessment year 2018-19 relevant to the financial year 2017-18 for inclusion in the Draft Prospectus ("Draft Offer Documents") for the proposed issue of shares.

Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Income-tax Act 1961. Hence, the ability of the Company or its shareholders to derive these direct tax benefits is dependent upon their fulfilling such conditions, which is based on the business imperatives, the company or its shareholders may or may not choose to fulfill.

The benefits discussed in the enclosed statement are neither exhaustive nor conclusive. The contents stated in the Annexure are based on the information and explanations obtained from the Company. This statement is only intended to provide general information to guide the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult their own tax consultant with respect to specific tax implications arising out of participation in the issue. We are neither suggesting nor are we advising the investor to invest money or not to invest money based on this statement.

We do not express any opinion or provide any assurance as to whether:

- > the Company or its shareholders will continue to obtain these benefits in future;
- > the conditions prescribed for availing the benefits, where applicable have been/would be met;
- ➤ the revenue authorizes/courts will concur with the views expressed herein.

For MEHTA BHARAT & ASSOCIATES. Chartered Accountants F.R.N. 106192W

Bharat Mehta Proprietor M. No. 031818

Place: Mumbai

Date: August 21, 2017



# ANNEXURE TO THE STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO OMFURN INDIA LIMITED ("THE COMPANY") AND ITS SHAREHOLDERS UNDER THE APPLICABLE TAX LAWS IN INDIA

Outlined below are the possible Special tax benefits available to the Company and its shareholders under the direct tax laws in force in India. These benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant tax laws. Hence, the ability of the Company or its shareholders to derive the special tax benefits is dependent upon fulfilling such conditions, which based on business imperatives it faces in the future, it may not choose to fulfill.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULARSITUATION.

#### 1. Special Tax Benefits available to the Company

There are no Special tax benefits available to the Company.

#### 2. Special Tax Benefits available to the shareholders of the Company

There are no Special tax benefits available to the shareholders of the Company.

#### **Notes:**

- 1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law.
- 3. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement

For MEHTA BHARAT & ASSOCIATES. Chartered Accountants F.R.N. 106192W

Bharat Mehta Proprietor M. No. 031818

Place: Mumbai

Date: August 21, 2017



#### SECTION IV- ABOUT THE COMPANY

#### **OUR INDUSTRY**

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and other industry sources. Neither we nor any other person connected with this Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly investment decisions should not be based on such information.

#### OVERVIEW OF INDIAN ECONOMY

India's diverse economy encompasses traditional village farming, modern agriculture, handicrafts, a wide range of modern industries, and a multitude of services. Slightly less than half of the work force is in agriculture, but services are the major source of economic growth, accounting for nearly two-thirds of India's output but employing less than one-third of its labor force. India has capitalized on its large educated English-speaking population to become a major exporter of information technology services, business outsourcing services, and software workers.

Thus, the country is attracting many global majors for strategic investments owing to the presence of vast range of industries, investment avenues and a supportive government. Huge population, mostly comprising the youth, is a strong driver for demand and an ample source of manpower.

With 1.33 billion people and the world's fourth-largest economy, India's recent growth and development has been one of the most significant achievements of our times. Over the six and half decades since independence, the country has brought about a landmark agricultural revolution that has transformed the nation from chronic dependence on grain imports into a global agricultural powerhouse that is now a net exporter of food. Life expectancy has more than doubled, literacy rates have quadrupled, health conditions have improved, and a sizeable middle class has emerged. India is now home to globally recognized companies in pharmaceuticals and steel and information and space technologies, and a growing voice on the international stage that is more in keeping with its enormous size and potential.

#### (Source: IBEF)

#### **GDP AND OTHER INDICATORS**

Demonetisation had negative impact on India's growth which slowed down to 7.1% in 2016-17, despite a very good showing by the agricultural sector. India also lost the tag of the fastest growing economy to China in the March quarter with a GDP growth of 6.1%. The GDP, as per the new series with base year of 2011-12, had expanded by 8% in 2015-16. It was 7.9% as based on the old series.

According to the data released by the Central Statistics Office (CSO), the Gross Value Added (GVA) slipped sharply to 6.6% in 2017 ended March 31, from 7.9% growth in 2015-16. The demonetisation seems to have impacted the GVA in the third as well as fourth quarter of 2016-17 which slipped to 6.7% and 5.6% respectively, from 7.3% and 8.7% in the same quarter of 2015-16.

According to IMF World Economic Outlook Update (January 2017), Indian economy is expected to grow at 7.2% during FY 2016-17 and further accelerate to 7.7% during FY 2017-18.



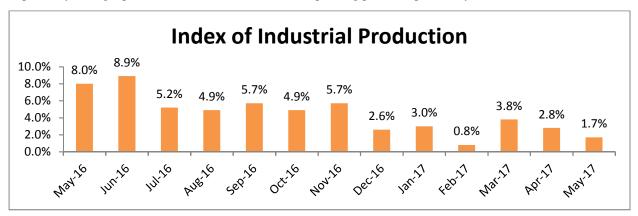
Almost all sectors, with the exception of agriculture, showed deceleration in the aftermath of demonetisation. While the manufacturing sector output in the fourth quarter slowed to 5.3% versus 12.7% in the same period of last year, the construction sector slipped into the negative territory.

Source: http://www.imf.org/en/Publications/WEO/Issues/2017/07/07/world-economic-outlook-update-july-2017

#### INDEX OF INDUSTRIAL PRODUCTION

The IIP registered a growth of 2.7% in March 2017 over the index of March 2016. The growth of index of manufacturing, mining, and electricity was 1.2%, 9.7% and 6.2% respectively during the month.

Cumulatively, the IIP registered a growth of 5.0% during April to March, 2016 -17 over corresponding period of previous year. The index of Manufacturing, Mining and Electricity sector grew by 4.9%, 5.3% and 5.8% respectively during April to March, 2016 – 17 over corresponding period of previous year.



(Source: RBI)

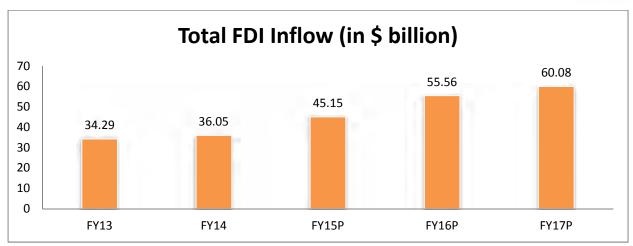
#### FOREIGN DIRECT INVESTMENT IN INDIA

The inflow of Foreign Direct Investment (FDI) to India has jumped to \$60.08 billion in the last three years. According to a release by Ministry of Commerce and Industry, the FDI inflow to India in the financial year 2016-17 was \$60.08 billion, which was around \$5 billion more than the record \$55.56 billion recorded in 2015-16. In the financial year ending March 2015, India had received \$45.15 billion as FDI as against the \$36.05 billion received in 2013-14.

#### **FDI trends in 2016-17**

- Total FDI equity inflow received during 2016-17 is \$ 43.48 billion, which is an increase of 9% compared to 2015-16 (\$ 40.00 billion). This is the highest ever for a particular financial year.
- The FDI equity inflow received through approval route during 2016-17 was US\$ 5.90 billion, which is 65% higher than the previous year (\$ 3.57 billion).
- Manufacturing sectors witnessed 52% growth in comparison to 2015-16 (i.e. from \$ 13.35 billion to \$ 20.26 billion).
- Total FDI inflow grew by 8% to \$60.08 billion in 2016-17 in comparison to \$55.56 billion of the previous year. This is the highest ever FDI inflow for a particular financial year. Before this, the highest FDI inflow was reported in 2015-16.





Source: https://www.cmie.com/kommon/bin/sr.php?kall=warticle&dt=2017-05-20%2014:49:32&msec=960 http://dipp.nic.in/sites/default/files/FDI\_FactSheet\_January\_March2017.pdf http://www.financialexpress.com/economy/3-years-of-modi-rule-fdi-inflows-jump-to-60-billion-in-2016-17-from-36-billion-in-2013-14/676518/

# KEY ECONOMIC VARIABLES

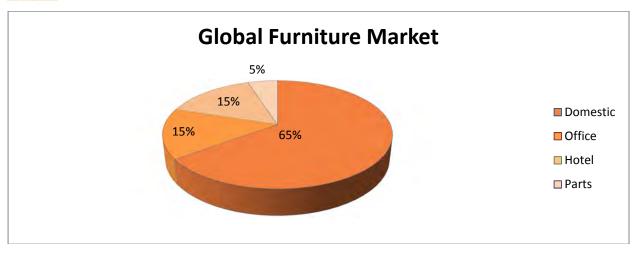
Particulars	FY13	FY14	FY15	FY16 RE	FY17 AE
GDP %	5.6	6.6	7.2	7.9	7.1
GVA Growth Rate (%)	5.4	6.3	7.1	7.8	6.7
Export Growth (%)	-1.8	4.7	-1.3	-5.4	4.7
Import Growth (%)	0.3	-8.3	-0.5	-5.9	-0.17
Inflation – WPI	7.4	6	2	-0.85	-
Inflation- CPI	10.2	9.5	5.9	4.9e	-

(Source: RBI)

#### GLOBAL FURNITURE MARKET

The global furniture market can be broadly categorised into four categories - domestic furniture, office/corporate furniture, hotel furniture and furniture parts. Globally, domestic furniture accounts for 65 per cent of the production value, whilst corporate/office furniture represents 15 per cent, hotel furniture 15 per cent and furniture parts 5 per cent. According to a World Bank study, the organised furniture industry is expected to grow by 20 per cent every year. A large part of this growth is expected to come from the rapidly growing consumer markets of Asia, implying significant potential for growth in the Indian furniture sector.





#### INDIAN FURNITURE INDUSTRY

As of 2015, the Indian furniture market was estimated to be worth US\$ 17,922 million, of this wooden furniture accounts for US\$5,358 million. Imports are growing at 50 to 60 percent every year. India is the largest furniture importer in the world, with a 19 percent share in the furniture imports worldwide. A total of 10,476 importers shipped furniture to India during 2015-16, mainly from Italy, Germany, Spain, China, Korea, Malaysia, Indonesia, Phillipines and Japan.

The furniture sector in India makes a marginal contribution to the gross domestic product (GDP) representing about 0.5percent of the total GDP. The major part of this industry, approximately 85% is in the unorganised sector. The remaining 15 percent comprises of large manufacturers such as Godrej & Boyce Manufacturing Co Ltd, BP Ergo, Featherlite, Haworth, Style Spa, Yantra, Renaissance, Millenium Lifestyles, Durian, Kian, Tangent, Furniturewala, Zuari, Truzo etc.

Home furniture is the largest segment in the Indian furniture industry, accounting for about 65 percent of furniture sales. This is followed by, the office furniture segment with a 20 percent share and the contract segment, accounting for the remaining 15 percent.

The furniture market in India is pegged to be around USD 20 billion with furniture and furnishings having almost an equal split in the market. Within the furniture market of USD 10 billion, the residential sector accounts for a 70% share (USD 7 billion) and around 6% of this is organized (USD 400million).

The organized residential furniture market is expected to triple in size to become USD 1.3 billion in the next 5 years, growing at a CAGR of 27%, this would be around 9% of the USD 15billion(expected) residential furniture market by 2020.

The current USD 400 million organized residential furniture market is dominated by Godrej (USD 80 million sales in 2015), Style Spa (USD 30million sales in 2015) and other sub players. E-tailing has been a hit for the Indian furniture industry and is likely to post phenomenal growth in the years to come.

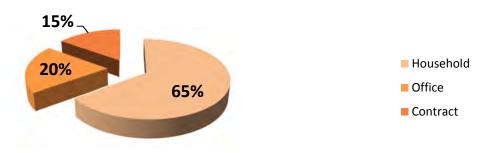
source: www.indianmirror.com/indian-industries/2016/furniture-2016.html



#### INDUSTRY COMPOSITION

As with the global market, home furniture is the largest segment in the Indian furniture market, accounting for about 65 per cent of furniture sales. This is followed by, the office furniture segment with a 20 per cent share and the contract segment, accounting for the remaining 15 per cent.

# **Industry Composition**



#### Home furniture

Home furniture in India is available in a wide range to cater to different customer needs. A typical middle class urban Indian home has five rooms (including kitchen and bathroom). About 25 per cent of the urban population live in homes with five rooms or more, while 45 per cent live in houses with three rooms or less. About 16 per cent is estimated to live in single-room homes. The type of furniture used depends on the customer's affluence and taste. Demand for furniture of international standards is limited to the larger cities.

#### **Office Furniture**

The office furniture segment caters to the commercial and office space. This segment has witnessed rapid growth in recent years, in line with the growth in the Indian economy and subsequent demand for office space. The thrust on real estate and office construction is expected to sustain in the near future, indicating continued growth for the furniture industry. High absorption levels and global investor interest will continue to bring life into India's office sector. In 2017, the office sector is likely to maintain its momentum with an anticipated absorption of 40 million sq. ft. - A strong trend of 'pre-commitment' in under constructed buildings IT/ ITES to continue to be the key demand driver for space across the country.

#### Contract segment

The contract segment caters primarily to hotels and its growth is consequently linked to growth in tourism and development of new hotels. There are around 1530 hotels in India in the organised sector. More than 10 per cent of these are in the 5-star and above categories.

Source: http://tourismpmis.nic.in/Scripts/InterfaceReport/Hotel/HotelSubCatlist.aspx



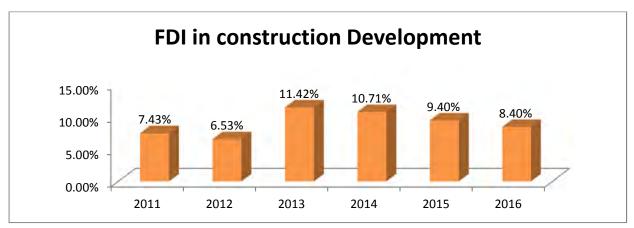
#### **Key Demand Drivers - Company Specific**

Steady growth in the Indian economy and the consequent rise in living standards, have been key influencers on demand generation in the Indian furniture industry. The three key drivers that have had a significant impact on the sector are:

- 1. Changing consumer demographics
- 2. Real estate/housing boom
- 3. Tourism and hospitality industry growth

#### FDI in Real Estate on an upward trend

Total FDI in the construction sector, from April 2000-March 2016 stood at US\$ 24.188 billion. During April 2000-March 2016, total cumulative inflows in the construction development sector accounted for 8.4 per cent of total inflows into the country.



Source: Dept of industrial policy and promotion

Growth in both, housing and commercial development will have a positive effect on furniture demand, driven by the need to furnish new constructions.

#### Tourism and hospitality industry growth

The number of FTAs in April, 2017 were 7.40 lakh as compared to FTAs of 5.99 lakh in April, 2016 and 5.42 lakh in April, 2015. The growth rate in FTAs in April, 2017 over April, 2016 is 23.5% compared to 10.7% in April, 2016 over April, 2015. FTAs during the period January- April 2017 were 35.85 lakh with a growth of 15.4%, as compared to the FTAs of 31.08 lakh with a growth of 10.1% in January- April 2016 over January- April 2015. These trends indicate significant potential for growth in the contract furniture segment. To sum it up, the furniture market in India is growing on strong fundamentals, with demand drivers likely to sustain over the medium term. At the same time, the supply side is also encouraging, as India has sufficient availability of key raw materials that are used as inputs for furniture making.



#### **School Furniture segment**

School furniture is a very niche segment out of the total furniture sector. Below is the data pertaining to the number of educational institutions by type for 2014-15.

	Туре	Number
Number of Schools	Primary	8,47,118
	Upper primary	4,25,094
	secondary	1,35,335
	senior secondary	1,09,318
	Total	15,16,865

Source: http://mhrd.gov.in/sites/upload\_files/mhrd/files/statistics/ESG2016\_0.pdf

As of 2015, the number of schools in India were around 15lacs and it would certainly increase going forward owing to the rise in the population rate to suffice the number of children from above poverty line families, who can afford to enroll their wards into International schools.



#### **OUR BUSINESS**

Some of the information contained in the following discussion, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the section "Forward-Looking Statements" for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the Twelvemonth period ended March 31 of that year. In this section, a reference to the "Company" or "we", "us" or "our" means Omfurn India Limited.

All financial information included herein is based on our "Financial information of the Company" included on page 156 of this Draft Prospectus.

#### **OVERVIEW**

Our Company was established in 1997 with a mission to provide premium quality commercial furniture to its customers. We set up our manufacturing unit in the year 2005. With manufacturing facility hosting sophisticated machinery and recent technology, we are well equipped to supply quality commercial furniture. From a single coffee table to a fully integrated fit out over a number of floors, our Company has the expertise to exceed customer's expectations. Fusing style and function, Omfurn produces innovative and operational commercial furniture solutions for all work and commercial environments. We manufacture and supply modular furniture which broadly includes hotel furniture, office furniture, school furniture, wooden shutter doors & door frames in terms of customized, system based or Turnkey project's throughout India & abroad.

Our Company has registered office situated at 109, Gundecha Industrial Complex, Akrurali Road, Kandivali East, Mumbai – 40010, Maharashtra.

Our manufacturing unit is situated in Umbergaon, Gujarat, having constructed area of appx. 80,000 sq. ft. This unit is equipped with latest woodworking CNC machines from Italy, Germany, Turkey & Austria of the leading international brands. Metal working section at the Umbergaon unit comprises of component manufacturing fabrication, pretreatment & Power Coating .Also at Umbergaon unit we have recently installed a finishing line which has a Wide Belt Sander machine from Germany and a Kleen Spray Booth from Cefla, Italy for Sanding and Polishing of Laquer/Veneer based products particularly to cater to hotel industries as well as growing industries of corporate world.

In addition to our wide range of stock products, we also design, manufacture and install custom furniture tailored to specific needs. Our Company specializes in the design and execution of turnkey interiors projects by bringing together under the same roof all of the resources necessary to meet the needs of any fit-out project. Projects ranging from Hotels, Residential, Offices, Shopping Malls, Hospital, IT Parks, International Schools, Pre-Finished doors, Fire Rated doors are executed through the complete design and build concept with highly innovative ideas and practical approach. We are also in a unique position to provide technical solutions to complicated fit-out projects, due to the fact that all engineering and shop drawing is performed in-house and under one roof.

Quality has been a driving force in our business activities. We have proclaimed the ISO 9001, 14001, and OHSAS 18001 certification to maintain and ensure optimum quality at all times under the stringent certification rules. It has been our continued endeavor to reach out to our customers understand them and provide cost effective reliable furniture solutions to meet their requirement and keep them satisfied with regards to service and maintenance. A team of experienced design personal is dedicated to design innovative and upgraded products to keep pace with the constantly changing times and the demand for cost effective and eco-friendly green furniture as designed in today's



environment. Being an ISO and OHSAS certified company we have maintained an in-house design facility to provide comprehensive furniture solution keeping in view of the constantly changing international design. We believe in providing our clients a technologically correct, practical and efficient service as per required specification for producing optimum results in a timely and cost effective manner.

#### BRIEF FINANCIALS OF OUR COMPANY

As per Restated financials of our company:

(Rs. In Lakhs)

Particulars	As on March 31,				
1 at ticulat 8	2017	2016	2015	2014	2013
Share Capital	500.00	50.00	50.00	50.00	50.00
Reserve & Surplus	1,067.62	1,356.70	1,169.22	1,038.54	962.16
Net Worth	1567.62	1406.7	1219.22	1088.54	1012.16
Revenue from Operations	2,723.44	4,314.52	3,832.39	1,955.09	2,233.34
Other Income	95.61	73.31	33.62	20.84	19.24
Profit after Tax	160.93	187.47	130.69	76.38	62.25
EPS (Basic & Diluted) (In Rs)	3.22	3.75	2.61	1.53	1.24
Return on Net Worth (%)	10.31%	13.38%	10.80%	7.06%	6.16%
Net Asset Value per Share (In Rs)	31.21	28.02	24.21	21.63	20.20

The revenue of our Company has been fluctuative over the years because of sluggish economic conditions in last 2-3 years, especially in Real Estate & IT sector, which constitutes a substantial part of operative revenue. However, we have been able to maintain our profitability by keeping our costs under control.

#### **OUR COMPETITIVE STRENGTH**

We believe the following competitive strengths contribute to our success and position us well for future growth.

#### **Experienced Management and Motivated Team**

We believe that, leadership is the result of team work allowing issues and ideas to be developed, widening our competitive advantage. We have grown steadily under the vision, leadership and guidance of our promoters, Mr. Rajendra Chitbahal Vishwakarma and Mr. Mahendra Chitbahal Vishwakarma. Our promoters have played a key role in developing our business and we benefit from their industry expertise, vision and leadership.

#### Skilled and dedicated manpower

Also, our Company is managed by a team of experienced personnel. The team comprises of personnel having technical, operational and business development experience. We believe that our management team's experience and their understanding of the industry enable us to continue to take advantage of both current and future market opportunities. We take pride in relating our success to our employees for their consistent efforts and dedication they have shown towards the Company. We require application of high levels of technology at key stages of design and manufacturing processes. We have, therefore, been focused on recruiting, training and retaining a highly skilled employee base.



#### **Range of Product Offerings**

The Company offers a range of modular furniture which broadly includes hotel furniture, office furniture, school furniture, wooden shutter doors & door frames. The range of products that Company offers ensures the requirement of customer is fulfilled at one spot.

#### **Compliance with Quality Standards**

Our Company has received ISO 9001, 14001 and OHSAS 18001 Certifications for the quality of our products. We believe that such certification would allow us to market our products and it also provides assurance to our domestic as well as overseas customers for the quality of our products.

#### **Existing customer relationship**

We believe that we constantly try to address customer needs which help us to maintain a long term working relationship with our customers and improve our customer retention strategy. We believe that our existing relationship with our customers represents a competitive advantage in gaining new customers and increasing our business.

#### **SWOT ANALYSIS**

	Strengths	Weaknesses
5. 6. 7.	Experience of our promoter  Cordial relations with Customers.  Track record of about of two decades indicates our company's ability to survive business cycle.  Established manufacturing facility.	<ul><li>3. Intense Competition from several unorganized players.</li><li>4. Dependent upon availability of materials specially wood</li></ul>
	Opportunities	Threats
3. 4.	Growing domestic market.  Increasing demand from key user segments.	<ul><li>3. Changes in government policy and regulatory norms in country.</li><li>4. There are no entry barriers in our industry, which puts us to the threat of competition from new entrants.</li></ul>

#### **BUSINESS STRATEGY**

The Key elements of our business strategy are as follows:

#### Continue to develop customer relationships

We plan to grow our business primarily by increasing the number of customers, as we believe that increased customer relationships will add stability to our business. We seek to build on existing relationships and also focus on bringing into our portfolio more customers. Our Company believes that our business is a by-product of relationship. Our Company believes that a long-term customer relationship with large clients fetches better dividends. Long-term relations are built on trust and continuous meeting with the requirements of the customers.



#### Improving functional efficiency & quality standards

Our Company intends to improve operating efficiencies to achieve cost reductions to have a competitive edge over the peers. We believe that this can be done through technology and design improvements. We are committed to relentlessly focus on improved quality through constant upgradation & development.

#### Vision and Mission of our Business

We strive for effectiveness and high level of productivity in our actions and work performance. We are determined to grow as individuals in the working environment as well as improving personal well-being. We strive to enhance the interior and fit-out industry by providing all possible solutions and expertise to projects.

#### Continue to recruit, retain and train qualified personnel

We have assembled an experienced management team with expertise in areas that are important to our business. We believe the successful implementation of our business and growth strategies depends on our ability to hire and cultivate experienced, motivated and well trained members of our management and employee teams. We intend to continue to recruit, retain and train qualified personnel.

#### **MANPOWER**

#### Design

Headed by a director it comprises of experienced architect interior designers with CAD expertise focusing on innovative solutions to client's furniture requirements as well as meeting customized requirements. This is a continuous process to upgrade quality and offer innovative design as a trends setting corporate identity.

#### **Procurement**

Driven by a director the focus of the team is on improved material procurement cost effectively within stringent time frames. The commitment to upgrade product is supplemented by sourcing improved better material.

#### Manufacturing

Manufacturing provides processes to ensure time based production under qualified factory managers, supervisor who runs the shop – floor, with a well equipped team of machine operators, maintenance, technicians, carpenters, welders, polishes, etc. manufacturing is computerized for manufacturing optimum quality and precision as per clients specifications and trends.

#### **Project**

Dedicated team of experienced projects managers handling very few projects at a time, ensure that projects are completed as per schedule as per clients specifications. Projects supervisors work continuously by organization and coordinating the installation team based at the site to enable the project being done appropriately within qualified norms.

#### Administration/Finance

Maintaining a computerized network within the head office and manufacturing units to enable that the processes from procurement to installation are well documented to ensure that data and information is readily available for future planning and assessment of fund flow is well organized so that project funding is not delayed in order to ensure that completion time frames are met.

#### Quality

The Team ensures that the norms laid out by ISO, OHASIS, are met and optimum product quality are met.





# Work Station

# **Office Furniture**









# **Tables**

# Cabin/Cubicle











Director/CEO table





Meeting/Conference







# Storage Unit





**Solid Wood Doors** 

#### **Laminated Doors**





# **Veneer Door**



# **PU Painted Door**





# **Hotel Furniture**

# Westin Hotel Mumbai





Shangri-la Hotel Mumbai





**Hyatt Regency Chandigarh** 







# MANFACTURING UNIT

Plot No. 6 to 8, 52 Hector, Expansion Area, New GIDC, Umbergaon-396171, District Valsad, Gujarat:







# MAJOR MACHINES



















#### PROPOSED EXPANSION PROJECT

Our Company is undertaking expansion of existing Plot No. 6 to 8, 52 Hector, Expansion Area, New GIDC, Umbergaon-396171, District Valsad, Gujarat to manufacture of door frames and shutters predominantly for real estate sector.

The fund requirements for expansion project has been appraised by Union Bank of India and it has sanctioned a term loan of Rs. 625 Lakhs vide its approval letter dated June 16, 2017 as per details hereunder:

# **COST OF PROJECT**

(Rs. in Lakhs)

Particulars	Expansion Project Amount
Expenditure towards construction of shed for new unit	299.50
Renovation of existing display unit in main factory building	46.40
Plant & Machinery (Indigenous)	185.97
Plant & Machinery (Imported)	178.43
Electrification, Installation, Transformer, GEB Deposit	18.00
Solar Power Installation	100.00
Shifting of existing machine, portable tools & Misc. Expenses	4.95
Provision for Contingencies	41.66
Total Capital Cost	874.91

Our Company has started with the construction work for the proposed project and it is expected to be completed by the end of November, 2017. Erection of the plant & machineries would be completed by mid December, 2017. Commissioning as well as Trial run of proposed plant is expected to complete by the end of December, 2017.

Union Bank of India has sanctioned term loan of Rs 625 lakhs for construction of shed for new unit as well as purchase of plant & machineries, electrification and other movable assets required for proposed expansion project vide its sanction letter dated June 16, 2017 and balance Rs. 249.91 Lakh will be meet through IPO proceeds.

#### **COLLABORATIONS**

As on the date of this Draft prospectus we have not entered into any technical or other collaboration.

#### **RAW MATERIAL**

The principle materials used in manufacture of modular furniture is wood, laminates, veneer, adhesives, nuts & bolts. Major suppliers for these materials include Agarwalla Timbers Pvt Ltd, Shyamji Lumbers Pvt Ltd, Jawahar Saw Mills Pvt Ltd, Shree Laxmi Saw Mills, Hettich India Pvt Ltd, Greenply Industries Ltd, Willmore Ply Pvt. Ltd.



etc. Mostly, we procure raw materials from local suppliers, sometimes we also import based on the clients requirements.

# **UTILITIES & INFRASTRUCTURE FACILITIES**

Our registered office is located at 109, Gundecha Industrial Complex, Akrurali Road, Kandivali East, Mumbai-400101, Maharashtra, which is well equipped with computer systems, servers, relevant software and other communication equipments, uninterrupted power supply, internet connectivity, security and other facility, which are required for our business operation to functions smoothly.

We have our manufacturing unit located at Plot No. 6 to 8, 52 Hector, Expansion Area, New GIDC, Umbergaon-396171, District Valsad, Gujarat. The unit is on 15000 sq mtr plot and constructed are is appx. 80000 sq. ft.

#### **Power**

The power requirement at the Manufacturing Unit is 200 KVA, which is met by Dakshin Gujarat Vij Company Limited. The Company has also made an application for additional 100KVA. We have also installed a DG set of 62.5 KVA.

#### Water

Our manufacturing operations require limited amount of water and the requirement of water at manufacturing Unit is met by Umargam Notified Area Authority.

#### **HUMAN RESOURCE**

We believe that our employees are key contributors to our business success. To achieve this, we focus on attracting and retaining the best possible talent. Our Company looks for specific skill-sets, interests and background that would be an asset for its kind of business. As on July 11, 2017 we have 147 employees comprising of administrative, skilled, semi-skilled and unskilled. Our manpower is a prudent mix of the experienced and young people which gives us the dual advantage of stability and growth, whereas execution of services within time and quality. Our skilled resources together with our strong management team have enabled us to successfully implement our growth plans.

# DEPARTMENT WISE EMPLOYEE BREAK-UP

Details of our employees as on July 31, 2017 are as follows:

Department	No. of Employees
Finance & Accounts	5
GM Accounts	1
Procurement	1
Production / Manufacturing	108
HR System/ISO/QHSE Department	5
Design	2
Project Manager & Supervisor	14
Purchase	3
Company Secretary	1
QS & Planning	2



Quality Control	2
Estimate & Tendering	3
Total	147

Apart from this, we also employ contact labour as and when need arises at manufacturing unit or at client sites.

# **COMPETITION**

We face substantial competition for our products from other brands in domestic market as well as small time players in unorganized sector. Our competition varies for our products and regions. We compete with other brands on the basis of product range, product quality, and product price including factors, based on reputation, regional needs, and customer convenience. While these factors are key parameters in client's decisions matrix in purchasing, product range, product quality and product price is often the deciding factor in most deals. We believe that the principal factors affecting competition in our business include customer relationships, reputation, the abilities of employees, market focus and the relative quality and price. Major competitors include:

- a) Shreeji Woodcraft Pvt Ltd
- b) V. K. Patel & Co.
- c) AFC Systems

# MARKETING

The efficiency of the marketing and sales network is critical success factor of our Company. Our success lies in the strength of our relationship with our customers who have been associated with our Company for a long period. Our marketing team along with our promoters through their experience and good rapport with customers owing to timely and quality delivery of service plays an instrumental role in creating and expanding our customer network. In order to maintain good relation with our customers, our promoters and our marketing team regularly interacts with them and focuses on gaining an insight into the additional needs of our customers.

#### **INSURANCE**

The Insurance policies covered by the company are:

Sr. No	Name of the Insurer	Type of policy	Policy No.	Description of Cover under the Policy	Address of the Properties where the insured assets are situated	Sum Insure d (Rs in lakhs)	Date of Expiry	Prem ium P.A. (Rs in lakhs
1.	The New India Assurance Company Limited	Standard Fire and Special Perils Policy	1406001116 0100005141	Building – Superstructure, Plant, Machinery and accessories, Stock and Stock in process, Furniture,	Plot No. 6, 7 & 8, 52 Hector, GIDC, Expansion Area, New GIDC, Umargam-	2111.7	Decemb er 31, 2017	4.59



				Fittings, Fixtures and other contents	396171, Gujarat.			
2.	The New India Assurance Company Limited	Standard Fire and Special Perils Policy	1406004816 1000000095	Building, Contents, Burglary, Money Insurance, Electronic Equipments, Baggage, Public Liability Insurance	106, 107, 109/110, Gundecha Industrial Complex, Akurli Road, Kandivali (East), Mumbai- 400101.	89.49	January 30, 2018	0.10

# LAND & PROPERTIES

The following table sets forth the significant properties owned by us:

Sr. No.	Location of the Property	Name of the Seller	Consideration (Rs. In lacs)	Usage	Title
	Unit No. 305, 3 <sup>rd</sup> Floor	Kanakia Spaces	Rs. 369.75	Rented to KMC	Mortgaged to
	Building No. 06	Private Limited		Oil tools India	Union Bank of
	Western Edge II,			Private Limited.	India
1.	Village Maghathane,				
	Dattapada Road,				
	Borivali (East),				
	Mumbai- 400066.				

The following table sets for the properties taken on long term lease:

Sr. No.	Location of the property	Document and Date	Licensor / Lessor	Lease period	Status
1.	Plot No. 6, 52 Hector, Expansion Area, New GIDC, Umbergaon- 396171, Gujarat.	Lease Agreement dated September 20, 2004	Gujarat Industrial Development Corporation	For a Term of 99 Years from August 16, 2004.	Mortgaged to Union Bank of India
2.	Plot No. 7 & 8, 52 Hector, Expansion Area, New GIDC, Umbergaon-	Lease Agreement dated January	Gujarat Industrial Development Corporation	For a Term of 99 Years from December 30, 2005	Mortgaged to Union Bank of India



Sr. No.	Location of the property	Document and Date	Licensor / Lessor	Lease period	Status
	396171, Gujarat	13, 2005			

The following table sets for the properties taken on lease / rent by us:

Sr. No.	Location of the property	Document and Date	Licensor / Lessor	Lease Rent/ License Fee (in Rs.)	Lease period
1.	110, 1st Floor, Gundecha Industrial Complex, Akurli Road, Kandivali (East), Mumbai- 400101	Lease Agreement dated August 1st, 2017	Mrs. Malti Mahendra Vishwakarma	Rs. 44100/- with 5% increase in Rent after expiry of every 12 months.	July 1 <sup>st</sup> , 2017 to June 30 <sup>th</sup> , 2020
2.	109, Gundecha Industrial Complex, Akurli Road, Kandivali (East), Mumbai- 400101.	Lease Agreement dated April 1 <sup>st</sup> , 2016	Mrs. Malti Mahendra Vishwakarma	Rs. 42,000/- with 5% increase after expiry of every 12 months	April 1 <sup>st</sup> , 2016 to March 31 <sup>st</sup> 2019
3.	107, Gundecha Industrial Complex, Akurli Road, Kandivali (East), Mumbai- 400101.	Lease Agreement dated April 1 <sup>st</sup> , 2016	Mr. Mahendra Chitbahal Vishwakarma	Rs. 42,000/- with 5% increase after expiry of every 12 months	April 1 <sup>st</sup> , 2016 to March 31 <sup>st</sup> 2019
4.	106, Gundecha Industrial Complex, Akurli Road, Kandivali (East), Mumbai- 400101.	Lease Agreement dated April 1st, 2016	Mr. Rajendra Chitbahal Vishwakarma	Rs. 57,150/- with 5% increase after expiry of every 12 months	April 1 <sup>st</sup> , 2016 to March 31 <sup>st</sup> 2019



# INTELLECTUAL PROPERTY

In order to protect our intellectual property rights, we have applied for registration of below mentioned trademark with the Trademark Registry:-

Sr. No.	Logo	Date of Application/Approval date	Application No./Trademark No.	Class	Current Status
1.	© OMFURN Creation out of your dreams	24/03/2003	1185059	20	Registered



# KEY INDUSTRY REGULATIONS AND POLICIES

The following description is a summary of various sector-specific laws and regulations in India, which are applicable to our Company. The information below has been obtained from publications in the public domain. It may not be exhaustive, and is only intended to provide general information and is neither designed nor intended to substitute for professional legal advice.

The business of our Company requires, at various stages, the sanction of the concerned authorities under the relevant Central, State legislation and local laws. The following description is an overview of certain laws and regulations in India, which are relevant to our Company. Certain information detailed in this chapter has been obtained from publications available in the public domain. The regulations set out below are not exhaustive, and are only intended to provide general information to applicants and is neither designed nor intended to be a substitute for professional legal advice.

The statements below are based on current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. For details of government approvals obtained by us, see the chapter titled "Government and Other Statutory Approvals" beginning on page 201 of this Draft Prospectus.

# **RELATED TO OUR BUSINESS**

#### Factories Act, 1948

This Act came into force on April 01, 1949 and extends to the whole of India, including Jammu and Kashmir. It has been enacted to regulate working conditions in factories and to ensure the provision of the basic minimum requirements for safety, health and welfare of the workers as well as to regulate the working hours, leave, holidays, employment of children, women, etc. It ensures annual leaves with wages, provides additional protection from hazardous processes, additional protection to women workers and prohibition of employment of children.

# The Payment of Wages Act, 1936

The Payment of Wages Act, 1936 as amended (the "Payment of Wages Act") has been enacted to regulate the payment of wages in a particular form at regular intervals without authorized deductions and to ensure a speedy and effective remedy to employees against illegal deductions and / or unjustified delay caused in paying wages. It applies to the persons employed in a factory, industrial or other establishment, whether directly or indirectly, through a sub-contractor and provides for the imposition of fines and deductions and lays down wage periods. The Payment of Wages Act is applicable to factories and industrial or other establishments where the monthly wages payable are less than `6,500 per month.

#### The Minimum Wages Act, 1948

Under the Minimum Wages Act, 1948 ("Minimum Wages Act") every employer is mandated to pay not less than the minimum wages to all employees engaged to do any work whether skilled, unskilled, manual or clerical (including out-workers) in any employment listed in the schedule to the Minimum Wages Act, in respect of which minimum rates of wages have been fixed or revised under the Minimum Wages Act.

#### The Payment of Bonus Act, 1965

The Payment of Bonus Act, 1965 as amended (the "Payment of Bonus Act") was enacted to provide for the payment of bonus to persons employed in establishments where 20 or more persons are employed on any day during an accounting year. The Payment of Bonus Act ensures that a minimum annual bonus is payable to every employee



regardless of whether the employer any allocable surplus in the accounting year in which the bonus is payable. Under the Payment of Bonus Act, every employer is bound to pay to every employee, in respect of the accounting year, a minimum bonus which is 8.33% of the salary or wage earned by the employee during the accounting year or `100, whichever is higher. Contravention of the provisions of the Payment of Bonus Act by a company is punishable with imprisonment for a term of up to six months or a fine of up to `1,000 or both, against persons in charge of, and responsible to the company for the conduct of the business of the company at the time of contravention, as well as the company.

## The Payment of Gratuity Act, 1972

The Payment of Gratuity Act, 1972 as amended (the "Payment of Gratuity Act") provides for payment of gratuity to an employee at the time of termination of services. Payment of Gratuity Act establishes a scheme for the payment of gratuity to employees engaged in establishments in which ten or more persons are employed or were employed on any day of the preceding 12 months; and as the Central Government may, by notification, specify. Gratuity under the Payment of Gratuity Act, is payable to an employee after he has rendered his services for a period not less than five years: (a) on his / her superannuation; (b) on his / her retirement or resignation; or (c) on his / her death or disablement due to accident or disease (in this case the minimum requirement of five years does not apply). Under the Payment of Gratuity Act, the maximum gratuity payable may not exceed `1,000,000.

#### Child Labour (Prohibition and Regulation) Act, 1986

The Child Labour (Prohibition and Regulation) Act, 1986, ("CLPRA Act") provides for prohibiting engagement of children below 14 years in factories, mines and hazardous employments and regulates the conditions of their employment in certain other employments. The CLPRA Act aims to regulate the number of hours, period of work and holidays to be given to child labourers. It specifies that the employer has to mandatorily furnish certain information regarding employment of child labour to the inspector and maintain a register which would contain details regarding the child labourers. The CLPRA Act also provides for health and safety measures to be complied with by the employer.

#### Shops and Commercial Establishments Acts

The establishment and operation of shops and commercial establishments is regulated by state specific shops and establishments legislations. Hence, we are subject to the provisions of the Andhra Pradesh Shops and Establishments Act, 1988, the Karnataka Shops and Commercial Establishments Act, 1961, the Delhi Shops and Establishments Act, 1954, the Maharashtra Shops and Establishments Act, 1948 and the rules prescribed thereunder. Such legislations regulate the working and employment conditions of the workers employed in shops and establishments including commercial establishments and provide for registration requirements, fixation of working hours, rest intervals, overtime, holidays, leave, termination of service, maintenance of shops and establishments and other rights and obligations of the employers and employees.

# The Contract Labour (Regulation and Abolition) Act, 1970

The Contract Labour (Regulation and Abolition) Act, 1970 ("CLRA Act") regulates the employment of contract labour in certain establishments and to provides for its abolition in certain cases. The CLRA Act applies to every establishment in which 20 or more workmen are employed or were employed in the preceding 12 months as contract labour and to every contractor who employs or employed on any day during the last 12 months, 20 workmen or more. The CLRA Act prescribes measures to be undertaken by the principal employer for the welfare of contract labourers. The CLRA Act requires the principal employer of the concerned establishment to make an application to the registering officer appointed by the appropriate government under the CLRA Act for registration of the



establishment and obtain registration within the prescribed time period, failing which contract labour cannot be employed in the particular establishment. Likewise, every contractor to whom the CLRA Act applies, is required to obtain a license and not to undertake or execute any work through contract labour, except under and in accordance with such license. The CLRA Act provides for the establishment of canteens, restrooms, first aid facility and provision for drinking water by the contractor within the specified time period and on failure on part of the contractor to provide such facility, the principal employer is responsible to make provision for the same. The contravention of the provisions of the CLRA and the rules and regulations thereunder is punishable with imprisonment up to three months and in case of a continuing contravention with an additional fine which may extend to `1,000 for every day during which the contravention continues.

#### The Employees' Provident Fund and Miscellaneous Provisions Act, 1952

The Employees Provident Fund and Miscellaneous Provisions Act, 1952 ("EPF Act") provides for the institution of provident fund, pension fund and deposit linked insurance funds for the benefit of eligible employees in factories, notified establishments and establishment which are factories engaged in certain specified industries which employ more than 20 persons. A liability is placed on the employers to make certain contributions to the funds mentioned above after obtaining the necessary registrations. The current rate of contribution is 12 % of the wage of the employee including dearness allowance and retaining allowance, if any. This contribution also attracts an interest, currently 12 per cent p.a., and the accumulated amount is paid on retirement to the employee along with the interest that has accrued. The EPF Act requires all such establishments to be registered with the Regional Provident Fund Commissioner and requires the employers and their employees to contribute in equal proportion to the employees' provident fund, the prescribed percentage of basic wages and dearness and other allowances payable to employees. The EPF Act also requires the employer to maintain registers and submit a monthly return to the Regional Provident Fund Commissioner.

#### The Employees' State Insurance Act, 1948

The Employees' State Insurance Act, 1948, as amended ("ESI Act") applies to all factories that are non seasonal in nature and establishments that are notified by the appropriate government in consultation with the Central Government from time to time. The ESI Act provides for a need based social insurance scheme under which the employer and the employee must contribute certain percentage of the monthly wage as prescribed by the Central Government from time to time to the Employees State Insurance Corporation established under the ESI Act. In case the contribution is not paid by the principal employer as per the provisions of the ESI Act, the principal employer shall be liable to pay simple interest at the rate of 12 % p.a or at such higher rate as may be specified in the ESI Act and the rules thereunder till the date of its actual payment. The ESI Act provides for benefits to employees in case of sickness, maternity and employment injury. However, where an employee is covered under the ESI scheme, (a) compensation under the Workmen's Compensation Act, 1923 cannot be claimed in respect of employment injury; and (b) benefits under the Maternity Benefits Act, 1961 cannot be claimed. In addition, the employer is also required to register himself under the ESI Act and maintain prescribed records and registers in addition to filing of forms with the concerned authorities.

# The Employees Compensation Act, 1923

The Employees Compensation Act, 1923 ("EC Act"), provides for payment of compensation to injured employees or workmen by certain classes of employers for personal injuries caused due to an accident arising out of and during the course of employment. Under the EC Act, the amount of compensation to be paid depends on the nature and severity of the injury. There are separate methods of calculation or estimation of compensation for injury sustained by the employee. The employer is required to submit to the Commissioner for Employees' Compensation a report regarding any fatal or serious bodily injury suffered by an employee within seven days of receiving a notice.



# **INTELLECTUAL PROPERTY LAWS**

# Trademarks Act, 1999

A trademark is used in relation to goods so as to indicate a connection in the course of trade between the goods and a person having the right as proprietor or user to use the mark. The Trademarks Act, 1999, (Trademarks Act) governs the registration, acquisition, transfer and infringement of trademarks and remedies available to a registered proprietor or user of a trademark. Registration is valid for a period of 10 years but can be renewed in accordance with the specified procedure.

As per the Trademarks (Amendment) Bill, 2009, Registrar of Trade Marks is empowered to deal with international applications originating from India as well as those received from the International Bureau and maintain a record of international registrations. It also removes the discretion of the Registrar to extend the time.

#### TAX RELATED LEGISLATIONS

#### The Goods and Services Tax Act, 2017 (GST)

GST is a single tax on the supply of goods and services, right from the manufacturer to the consumer. Credits of input taxes paid at each stage will be available in the subsequent stage of value addition, which makes GST essentially a tax only on value addition at each stage. The final consumer will thus bear only the GST charged by the last dealer in the supply chain, with set-off benefits at all the previous stages.

#### Income-Tax Act, 1961

The Income Tax Act, 1961 deals with the taxation of individuals, corporate, partnership firms and others. As per the provisions of this Act the rates at which they are required to pay tax is calculated on the income declared by them or assessed by the authorities, after availing the deductions and concessions accorded under the Act. The maintenance of Books of Accounts and relevant supporting documents and registers are mandatory under the Act. Filing of returns of Income is compulsory for all assesses.

#### Customs Act, 1962

The Customs Act came into force in India with effect from February 01, 1963. Customs duty is a duty or tax, which is levied by Central government on import of goods into and export of goods from, India. Any Company requiring to import or export any goods is first required to get itself registered and obtain an IEC (Importer Exporter Code). Imported goods in India attract basic customs duty, additional customs duty and education cess. The rates of basic customs duty are specified under the Customs Tariff Act 1975. Customs duty is calculated on the transaction value of the goods. Customs duties are administrated by Central Board of Excise and Customs under the Ministry of Finance. The said Act contains provision for levying the custom duty on imported goods, export goods, goods which are not cleared, goods warehoused or transshipped within 30 days after unloading etc. It also provides for storage of imported goods in warehouses pending clearance, for goods in transit etc, subject to prescribed conditions.

## The Central Excise Act, 1944

Excise duty imposes a liability on a manufacturer to pay excise duty on production or manufacture of goods in India. The Central Excise Act, 1944 is the principal legislation in this respect, which provides for the levy and collection of excise and also prescribes procedures for clearances from factory once the goods have been manufactured etc. Additionally, the Central Excise Tariff Act, 1985 prescribes the rates of excise duties for various goods



#### Service Tax Act, 1994

Service Tax Chapter V of the Finance Act, 1994 as amended, provides for the levy of a service tax in respect of 'taxable services', defined therein. The service provider of taxable services is required to collect service tax from the recipient of such services and pay such tax to the Government. Every person who is liable to pay this service tax must register himself with the appropriate authorities. According to Rule 6 of the Service Tax Rules, every assessee is required to pay service tax in TR 6 challan by the 6<sup>th</sup> of the month immediately following the month to which it relates. Further, under Rule 7 (1) of Service Tax Rules, the company is required to file a quarterly return in Form ST 3 by the 25<sup>th</sup> of the month immediately following the half year to which the return relates. Every assessee is required to file the half yearly return electronically.

#### Value Added Tax (VAT)

VAT is a system of multi-point levy on each of the purchases in the supply chain with the facility of set-off input tax on sales whereby tax is paid at the stage of purchase of goods by a trader and on purchase of raw materials by a manufacturer. VAT is based on the value addition of goods, and the related VAT liability of the dealer is calculated by deducting input tax credit for tax collected on the sales during a particular period. VAT is a consumption tax applicable to all commercial activities involving the production and distribution of goods and the provisions of services, and each state that has introduced VAT has its own VAT Act, under which, persons liable to pay VAT must register and obtain a registration number from Sales Tax Officer of the respective State.

#### The Companies Act, 1956 and The Companies Act, 2013

The consolidation and amendment in law relating to the Companies Act, 1956 made way to enactment of the Companies Act, 2013. The Companies Act, 1956 is still applicable to the extent not repealed and the Companies Act, 2013 is applicable to the extent notified. The act deals with incorporation and post incorporation. The conversion of private company into public company and vice versa is also laid down under the Companies Act, 2013. The provisions of this act shall also apply to banking companies, companies engaged in generation or supply of electricity and any other company governed by any special act for the time being in force. A company can be formed by seven or more persons in case of public company and by two or more persons in case of private company. A company can even be formed by one person i.e. One Person Company. The provisions relating to formation and allied procedures are mentioned in the act.



# **OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS**

Our Company was incorporated as Om Vishwakarma Furniture Private Limited under the provisions of the Companies Act 1956 vide certificate of incorporation dated November 13, 1997, issued by the Registrar of Companies, Maharashtra, Mumbai. Subsequently, the name of our Company was changed from Om Vishwakarma Furniture Private Limited to Omfurn India Private Limited vide shareholder's approval on April 03, 2013 and fresh certificate of incorporation dated April 21, 2013. Subsequently, our Company was converted into public limited company pursuant to which the name of our Company was changed to "Omfurn India Limited" vide shareholder's approval on May 30, 2017 and fresh certificate of incorporation dated June 15, 2017.

The Registered office of our company is situated at 109, Gundecha Industrial Complex, Akrurali Road, Kandivali East, Mumbai -400101.

For information on the Company's activities, market, growth, technology and managerial competence, please see the chapters "Our Management", "Our Business" and "Our Industry" beginning on pages 130, 100 and 93 respectively of this Draft Prospectus.

# **CHANGE IN REGISTERED OFFICE**

Effective Date	From	То
March 26, 2001	1	109, Gundecha Industrial Complex, Akrurali Road, Kandivali (East), Mumbai -400101.

# KEY EVENTS AND MILESTONES IN THE HISTORY OF OUR COMPANY

Year	Events
1997	Our company was incorporated as Om Vishwakarma Furniture Private Limited.
2005	Established manufacturing unit in GIDC, Umbergaon- 396171, Gujarat
2015	Turnover crossed Rs 2000.00 lakhs
2016	Obtained ISO, OHSAS
2017	Company was converted into Public Limited Company.
2017	Implementation of New project for manufacture of doors and shutters

#### OUR MAIN OBJECTS

The Main object of our Company, as contained in our Memorandum of Association is to carry on the business of manufacturers, importers, exporters, buyers, sellers, dealers, distributors, agents, commission agents, marketing, indenting agents of furniture, fixtures wooden articles, interior decorators and items required for the purposes.



# AMENDMENTS TO THE MEMORANDUM OF ASSOCIATION

Since incorporation, the following changes have been made to our Memorandum of Association:

Date of Shareholders' Approval	Amendment
February 19, 2007	The Initial Authorized Share Capital of Rs. 5,00,000 (Rupees Five Lakhs only) consisting of 50,000 Equity shares of face value of Rs. 10 each was increased to Rs. 1,00,00,000 (Rupees One Crore only) consisting of 10,00,000 Equity Shares of face value of Rs.10 each
April 03, 2013	Our Company changed its name from "Om Vishwakarma Furniture Private Limited" to "Omfurn India Private Limited" and also changed its Main Object Clause.
January 30, 2017	The Authorized Capital of Rs. 1,00,00,000 (Rupees One Crore only) consisting of 10,00,000 Equity Shares of face value of Rs.10 each was increased to Rs. 10,00,00,000 (Rupees Ten Crore only) consisting of 1,00,00,000 Equity Shares of face value of Rs.10 each
May 30, 2017	Conversion of private company into public company and subsequent change of name from 'Omfurn India Private Limited' to 'Omfurn India Limited'
August 23, 2017	New set of Memorandum of Association has been adopted according to the provisions of the Companies Act, 2013.

# HOLDING COMPANY OF OUR COMPANY

Our Company has no holding company as on the date of filing of this Draft Prospectus.

# SUBSIDIARY COMPANY OF OUR COMPANY

Our Company has no subsidiary company as on the date of filing of this Draft Prospectus

# INJUNCTIONS OR RESTRAINING ORDERS

The Company is not operating under any injunction or restraining order.

# DETAILS OF PAST PERFORMANCE

For details in relation to our financial performance in the previous five financial years, including details of non-recurring items of income, refer to section titled "Financial Statements" beginning on page 156 of this Draft Prospectus.

# SHAREHOLDERS AGREEMENTS

Our Company has not entered into any Shareholders agreement as on date of filing of this Draft Prospectus.

#### OTHER AGREEMENTS

Our Company has not entered into any specific or special agreements except it has been entered into in ordinary course of business the following agreements as on the date of filing of this Draft Prospectus:

- a) Agreement dated August 23, 2017 with Managing Director for his appointment
- b) Agreement dated August 23, 2017 Whole Time Director for his appointment.



# A) Below are the major terms and conditions of the Agreement with Managing Director dated August 23, 2017

- Managing, conducting and transacting all the business, affairs and operations of the company in accordance with the Memorandum and Articles of Association of the Company including power to enter into contracts and vary and rescind them;
- 2. Subject to the provisions of the Act, to raise or borrow (otherwise than by debentures) from time to time in the name or otherwise on behalf of the company by not exceeding the total amount specified by the Board from time to time, such sum or sums of money as the Managing Director may think expedient;
- 3. Subject to the provisions of section 179 and 180 of the Act and when so authorised by the Board and within the limits from time to time fixed by the Board, to invest and deal with the moneys of the company not immediately required, upon investments of such nature as may be specified by the Board from time to time or to deposit the same with banks, shroffs or persons and from time to time to realise and vary such investments:
- 4. Subject to the provisions of section 179 and 180 of the Act and when so authorised by the Board and within the limits from time to time fixed by the Board to make loans for such purposes and up to such maximum amount for such purpose as may be specified by the Board from time to time;
- 5. Generally to make all such arrangements and to do all acts, deeds, matters and things on behalf of the company as may be usual, necessary or expedient in the conduct and management of business, as are not governed by the Act or by the Memorandum and Articles of association of the Company or expressly required to be done by the Company in general meeting or by the Board.
- 6. The Managing Director shall throughout the said term, devote his entire time, attention and abilities to the business of the company and shall carry out the orders, from time to time, of the Board and in all respect conform to and comply with the directions and regulations made by the Board, and shall faithfully serve the company and use their utmost endeavors to promote the interests of the company.
- 7. Subject to the limits of 5% and 10% of the net profits as the case may be, and the overall limits of 11% of the net profits as laid down in sub-section (1) of section 197 of the Act and further subject to the approval of the Central Government in terms of sections 190, 196, 197, 198, 203 and other applicable provisions, if any of the Act and rules made there under read with Schedule V to the Act, the Company shall, in consideration of his services, the company shall pay to the Managing Director during the continuance of this agreement the remuneration not exceeding Rs. 1,68,00,000/- (Rupees one crore sixty eight lakhs Only) per year and
  - The perquisites shall be valued in terms of the actual expenditure. However, where such actual expenditure cannot be ascertained, such perquisites shall be valued as per the Income Tax Rules;
  - Managing Director shall not be entitled to any sitting fees for attending the meetings of the Board or of the Committee(s) of which he is Member.
  - Managing Director shall be subject to all other service conditions and employee benefit schemes, as applicable to any other employee of the Company.



8. The Managing Director shall not, during the period of his employment and without the previous consent in writing of the Board, engage or interest himself either directly or indirectly in the business or affairs of any other person, firm, company, body corporate or in any undertaking or business of a nature similar to or competing with the company's business and further, shall not, in any manner, whether directly or indirectly use, apply or utilize his knowledge or experience for or in the interest of any such person, firm, company or body corporate as aforesaid or any such competing undertaking or business as aforesaid.

# B) Below are the major terms and conditions of the Agreement with Whole Time Director dated August 23, 2017

- Managing, conducting and transacting all the business, affairs and operations of the company in accordance with the Memorandum and Articles of Association of the Company including power to enter into contracts and vary and rescind them;
- 2. Subject to the provisions of the Act, to raise or borrow (otherwise than by debentures) from time to time in the name or otherwise on behalf of the company by not exceeding the total amount specified by the Board from time to time, such sum or sums of money as the Managing Director may think expedient;
- 3. Subject to the provisions of section 179 and 180 of the Act and when so authorised by the Board and within the limits from time to time fixed by the Board, to invest and deal with the moneys of the company not immediately required, upon investments of such nature as may be specified by the Board from time to time or to deposit the same with banks, shroffs or persons and from time to time to realise and vary such investments:
- 4. Subject to the provisions of section 179 and 180 of the Act and when so authorised by the Board and within the limits from time to time fixed by the Board to make loans for such purposes and up to such maximum amount for such purpose as may be specified by the Board from time to time;
- 5. Generally, to make all such arrangements and to do all acts, deeds, matters and things on behalf of the company as may be usual, necessary or expedient in the conduct and management of business, as are not governed by the Act or by the Memorandum and Articles of association of the Company or expressly required to be done by the Company in general meeting or by the Board.
- 6. The WholeTime Director shall throughout the said term, devote his entire time, attention and abilities to the business of the company and shall carry out the orders, from time to time, of the Board and in all respect conform to and comply with the directions and regulations made by the Board, and shall faithfully serve the company and use their utmost endeavors to promote the interests of the company.
- 7. Subject to the limits of 5% and 10% of the net profits as the case may be, and the overall limits of 11% of the net profits as laid down in sub-section (1) of section 197 of the Act and further subject to the approval of the Central Government in terms of sections 190, 196, 197, 198, 203 and other applicable provisions, if any of the Act and rules made there under read with Schedule V to the Act, the Company shall, in consideration of his services, the company shall pay to the Whole Time Director during the continuance of this agreement the remuneration not exceeding Rs. 1,68,00,000/- (Rupees one crore sixty eight lakhs Only) per year and
  - The perquisites shall be valued in terms of the actual expenditure. However, where such actual expenditure cannot be ascertained, such perquisites shall be valued as per the Income Tax Rules;



- Whole Time Director shall not be entitled to any sitting fees for attending the meetings of the Board or of the Committee(s) of which he is Member.
- Managing Time Director shall be subject to all other service conditions and employee benefit schemes, as applicable to any other employee of the Company.

#### RESTRICTIVE COVENANTS IN LOAN AGREEMENTS

Our Company has renewed Credit facilities from Union Bank of India vide sanction letter dated June 16, 2017. We are in the process of obtaining No Objection Certificate from Union Bank of India in relation to our IPO.

Following are certain restrictive conditions which require prior permission in writing given by Union Bank of India for sanction of Credit facilities:

- 1. Effect any change or in any way alter the Firm/Company capital Structure
- 2. Formulate any scheme of expansion of amalgamation or reconstruction
- Invest by way of share capital in or lend or advance funds to or place deposits with any other concern; normal trade credit or security deposit in the normal course of business or advance to employees can, however, be extended
- 4. Declare dividends for any year except out of profits relating to that year after making all due and necessary provisions and provided further that no default had occurred in any term repayment obligation.
- The Firm/Company shall not make any drastic changes in their management set up without the Bank's prior permission.

The following is the charge created by Union Bank of India

Sr. No	Date of Charge Creation/Modi fication	Charge amount Secured	Charge Holder	Facilities	Security
1.	June 28, 2017	Rs. 22.73	Union Bank of India	Term Loan I-Rs. 0.66Cr Term Loan II-Rs. 0.82 Cr. Term Loan III-Rs. 6.25 Cr. CC General-5.00Cr. Letter of Guarantee-10.00 Cr Total- 22.73	<ol> <li>Primary Security</li> <li>Counter Indemnity and margin money in the form of Deposit (Lien on FDR).</li> <li>Hypothecation of stock and BD</li> <li>Collateral Security</li> <li>Office premises at Unit 305, 3rd Floor, Western Edge 2, Kanakia Spaces, Borivali East, Mumbai- 400066.</li> <li>Factory_land_and Building on Plot No. 6/7/8, New GIDC, 52 Hector Expansion Area, New GIDC, Umbergaon Industrial Estate, Umbergaon - 396171, Valsad</li> <li>Personal Gaurantee</li> <li>Mr. Rajendra Chitbahal Vishwakarma</li> <li>Mr. Mahendra Chitbahal</li> </ol>



		Vishwakarma
		3. Mr. Narendra Chitbahal
		Vishwakarma

# UNSECURED LOANS

Details of unsecured loans outstanding as on March 31, 2017 are as under:

Sr. No.	Name of Lenders	Interest Rate	Period	Amount (Rs. in Lakhs)
1.	Mr. Rajendra Chitbahal Vishwakarma	Nil	On demand	78.56
2.	Mr. Mahendra Chitbahal Vishwakarma	Nil	On demand	81.95
	Total			160.51

# STRATEGIC/ FINANCIAL PARTNERS

Our Company does not have any strategic/financial partner as on the date of filing of this Draft Prospectus.

# DEFAULTS OR RESCHEDULING OF BORROWINGS WITH FINANCIALINSTITUTIONSOR BANKS

There have been no defaults or rescheduling of borrowings with financial institutions or banks as on the date of this Draft Prospectus.

# NUMBER OF SHAREHOLDERS

Our Company has 7 (Seven) shareholders on date of this Draft Prospectus.



# **OUR MANAGEMENT**

# **BOARD OF DIRECTORS**

Under our Articles of Association we are required to have not less than 3 directors and not more than 15 directors, subject to Section 149 of Companies Act, 2013. We currently have Eight Directors on our Board.

The following table sets forth details regarding our Board of Directors as on the date of this Draft Prospectus other than Directorship in our Company:

Sr. No.	Name, Father's/Husband`s Name, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment	Other Directorships
1.	Name: Mr. Rajendra Chitbahal Vishwakarma Age: 57 Years  Father's Name: Mr. Chitbahal Vishwakarma Designation: Managing Director  Address: B/1603, Videocon Tower, Thakur Complex, Kandivali (East) Mumbai 400101.  Occupation: Business  Nationality: Indian Term: 5 years DIN: 00091492	Initial Appointment as Director on November 13, 1997  Re-Appointed as Managing Director on August 23, 2017	NIL
2.	Name: Mr. Mahendra Chitbahal Vishwakarma Age: 52 Years Father's Name: Mr. Chitbahal Vishwakarma Designation: Whole-time Director Address: A/1503, Videocon Towers, Thakur Complex, Kandivali (E) Mumbai 400101. Occupation: Business Nationality: Indian Term: 5 years DIN: 00096586	Initial Appointment as Director on November 13, 1997  Re-Appointed as Whole Time Director on August 23, 2017	NIL
3.	Name: Mr. Mahesh Kumar Ranchhoddas Panchal  Age: 53Years  Father's Name: Mr. Ranchhoddas Panchal	Appointed as Director on February 06, 2006	NIL



	<b>Designation:</b> Executive Director		
	Address: Flat No. 61, Building No. 2-A, Rustomjee Regency Off. Jaywant Sawant Road, Dahishar (W) Mumbai 400068.		
	Occupation: Business		
	Nationality: Indian		
	<b>Term:</b> Retire by rotation		
	<b>DIN:</b> 00103313		
4.	Name: Mr. Narendra Chitbahal Vishwakarma	Appointed on	NIL
	Age: 39 Years	June 30, 2004	
	Father' Name: Mr. Chitbahal Vishwakarma		
	<b>Designation:</b> Executive Director		
	Address: O2-301, Gokul Garden Thakur Complex, Kandivali (E) Mumbai 400101		
	Occupation: Business		
	Nationality: Indian		
	<b>Term:</b> Retire by rotation		
	<b>DIN:</b> 00103447		
5	Name: Mr. Sudhir Jayantilal Shah	Appointed on	Ameet Consultants And Engineers
	Age: 61 Years	June 27, 2017	Private Limited.
	Father' Name: Mr. Jayantilal Lalchand Shah		2. Ameet Impex India Private Limited.
	<b>Designation:</b> Non-Executive & Independent Director		3. Ameet Infra Innovations Private Limited.
	<b>Address:</b> 233/6090, Pant Nagar, Ghatkopar (E), Mumbai- 400075		
	Occupation: Business		
	Nationality: Indian		
	<b>Term:</b> 5 Years		
	<b>DIN:</b> 00302584		
6	Name: Mr. Parag Shrikrishna Edwankar	Appointed on	1. Tech-Mep Solutions Private Limited.
	Age: 54 Years	June 27, 2017	2. Contours Interio Private Limited.
	<b>Father' Name:</b> Mr. Shrikrishna Bhagwan Edwankar		
	<b>Designation:</b> Non-Executive & Independent		



	Director		
	Address: 401, Galaxy Apts, T.H. Kataria Marg, Mahim Mumbai -400016		
	Occupation: Business		
	Nationality: Indian		
	Term: 5 Years		
	<b>DIN:</b> 02834656		
7	Name: Mr. Umesh Madhukar Desai	Appointed on	Blazon Engineering Company Private
	Age: 55 Years	June 27, 2017	Limited.
	Father' Name: Mr.		
	<b>Designation:</b> Non-Executive & Independent Director		
	Address: 4, Madhusudan Society, Play Ground Road, Vile Parle (East), Mumbai - 400057		
	Occupation: Business		
	Nationality: Indian		
	Term: 5 Years		
	<b>DIN:</b> 00167023		
8	Name: Ms. Sonali Mandar Gandre	Appointed on	NIL
	Age: 43 Years	June 27, 2017	
	Father' Name: Mr.		
	<b>Designation:</b> Non-Executive & Independent Director		
	Address: 20/601, Palash Chs, Pokharan Road No 2,Opp Prachi Hospital, Vasant Vihar, Thane-400610		
	Occupation: Business		
	Nationality: Indian		
	Term: 5 Years		
	<b>DIN:</b> 07855383		



# BRIEF BIOGRAPHIES OF OUR DIRECTORS



Mr. Rajendra Chitbahal Vishwakarma, aged 57 years, is the Promoter and the Managing Director of our Company. He started his career with carpentry work in 1975. In 1985 he started his business as carpentry contractor with his brother Mr. Mahendra Chitbahal Vishwakarma, Practically working on machine for a long time and with his excellent business acumen, he established Om Vishwakarma Furniture Private Limited in the year 1997. He later established a partnership firm named R. M. Enterprises in the year 2000. He has been focusing on the strategic decisions and market orientation for our Company. He has developed excellent clientele over these years with impeccable track record for quality deliverables. He also looks after day to day affairs of the Company.



**Mr. Mahendra Chitbahal Vishwakarma**, aged 52 Years, is the Promoter and Whole-Time Director of our Company. He started his career with carpentry work in 1980. In the year 1985 he joined his brother Mr. Rajendra Chitbahal Vishwakarma as a carpentry contractor. He co-promoted our company in the year 1997. He looks after procurement, banking & finance as well as administration.



**Mr. Mahesh Kumar Ranchhoddas Panchal**, aged 64 Years, is Executive Director of our Company. He holds certificate in Mechanical Engineering. He has an experience of 18 years in the field of Mechanical Engineering. He looks after total technical aspect of machines & overall requirements of the plant.



**Mr. Narendra Chitbahal Vishwakarma,** aged 39 years, is the Executive Director of our Company. He holds qualifications in B. A., LL.B. He started his career with practical experience of furniture work & interior Business in the year 2003. At project site, he looks after the operations and also interacts with the representatives of customers. He also looks after the coordination of the site personnel for smooth functioning.



**Mr. Sudhir Jayantilal Shah,** aged 61 years, is the Non-Executive and Independent Director of our Company. He is a Commerce Graduate. He is the founder of the Company named Ameet Consultants & Engineers Pvt. Ltd. He has over 37 years experience in the plumbing engineering.





**Mr. Parag Shrikrishna Edwankar,** aged 54 years, is the Non-Executive and Independent Director of our Company. He has done B.E. (Civil) from University of Mumbai in the year 1985. He has been handling civil works for residential, commercial and industrial complexes. He has been successfully running his civil works business for last 22 years.



**Mr. Umesh Madhukar Desai,** aged 55 years, is the Non-Executive and Independent Director of our Company. He holds degree of Bachelor in Science from Mumbai University. He also holds certificate in Electrical Engineering from Board of Technical Examinations, Maharashtra. He is also a director in Blazon Engineering Company Private Limited a professionally managed company backed by an expert team of engineers and technicians.



**Ms. Sonali Mandar Gandre,** aged 43 years, is the Non-Executive and Independent Director of our Company. She has done Bachelors in Architecture from Kamala Raheja College of Architecture, Mumbai in the year 1998. She also holds Diploma in Advanced computing, DACA from CADAC Mumbai. She has been working as an independent architect for over a decade.

# CONFIRMATIONS

As on the date of this Draft Prospectus:

- 1. None of the Directors of the Company are related to each other except Mr. Rajendra Chitbahal Vishwakarma, Mr. Mahendra Chitbahal Vishwakarma and Mr. Narendra Chitbahal Vishwakarma who are related to each other as brothers pursuant to the provisions of Sec 2 (77) of the Companies Act, 2013 and SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009.
- 2. There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors or Key Management Personnel were selected as a Director or member of the senior management.
- 3. The Directors of Our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment.
- 4. None of the above mentioned Directors are on the RBI List of willful defaulters.
- 5. Further, none of our Directors are or were directors of any company whose shares were (a) suspended from trading by stock exchange(s) for more than 3 months during the five years prior to the date of filing the Prospectus or (b) delisted from the stock exchanges.
- 6. None of the Promoters, Persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory



authority. For further details refer Chapter titled "Outstanding Litigation and Material Developments" beginning on page 196 of this Draft Prospectus.

# REMUNERATION / COMPENSATION OF DIRECTORS

Directors of the Company may be paid sitting fees, commission and any other amounts as may be decided by our Board in accordance with the provisions of the Articles of Association, the Companies Act and other applicable laws and regulations. Except Mr. Rajendra Chitbahal Vishwakarma, Mr. Mahendra Chitbahal Vishwakarma, Mr. Narendra Chitbahak Vishwakarma and Mr. Mahesh Kumar Ranchhoddas Panchal who have been paid Gross Compensation of Rs. 11.91 Lakhs, Rs. 10.96 Lakhs, Rs. 10.50 Lakhs and Rs. 3.70 Lakhs each respectively during Fiscal Year 2016-17, none of our Directors had received any remuneration during preceding financial year.

# SHAREHOLDING OF OUR DIRECTORS IN OUR COMPANY

As per the Articles of Association of our Company, a Director is not required to hold any qualification shares.

The following table details the shareholding of our Directors as on the date of this Draft Prospectus.

Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Issue Equity Share Capital	% of Post Issue Equity Share Capital
1.	Mr. Rajendra Chitbahal Vishwakarma	14,00,000	28.00	20.55
2.	Mr. Mahendra Chitbahal Vishwakarma	14,00,000	28.00	20.55
3.	Mr. Narendra Chitbahal Vishwakarma	8,50,000	17.00	12.48
4.	Mr. Mahesh Kumar Ranchhoddas Panchal	NIL	NIL	NIL
5.	Mr. Sudhir Jayantilal Shah	NIL	NIL	NIL
6.	Mr. Parag Shrikrishna Edwankar	NIL	NIL	NIL
7.	Mr. Umesh Madhukar Desai	NIL	NIL	NIL
8.	Ms. Sonali Mandar Gandre	NIL	NIL	NIL

# INTERESTS OF DIRECTORS

All of our Directors may be deemed to be interested to the extent of fees payable, if any to them for attending meetings of the Board or a committee thereof as well as to the extent of other remuneration and reimbursement of expenses payable, if any to them under our Articles of Association, and/or to the extent of remuneration paid to them for services rendered as an officer or employee of our Company. Some of our Directors may be deemed to be interested to the extent of consideration received/paid or any loan or advances provided to anybody corporate including companies and firms and trusts, in which they are interested as directors, members, partners or trustees.

Our Directors may also be regarded as interested in the Equity Shares, if any, held by them or that may be subscribed by and allotted to the companies, firms, and trusts, if any, in which they are interested as directors, members, promoters, and /or trustees pursuant to this Issue. All of our Directors may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares, if any.



None of our Directors has been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

Except as stated in the chapter "Our Management" and 'Related Party Transactions' beginning on pages 130 and 154 respectively of this Draft Prospectus and described herein to the extent of shareholding in our Company, if any, our Directors do not have any other interest in our business.

Our Directors have no interest in any property acquired by our Company within two years of the date of this Draft Prospectus.

Our Directors are not interested in the appointment of or acting as Underwriters, Registrar and Bankers to the Issue or any such intermediaries registered with SEBI.

# PROPERTY INTEREST

Except as stated/referred to in the heading titled "Land & Properties" beginning on page 116 of this Draft Prospectus, our Directors has not entered into any contract, agreement or arrangements during the preceding two years from the date of this Draft Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.

# CHANGES IN OUR BOARD OF DIRECTORS DURING THE LAST THREE YEARS

Name	Date of event	Nature of event	Reason
Mr. Ravindra Chitbahal Vishwakarma	April 01, 2016	Appointment	Appointed as Director.
Mr. Nareshchandra Ambalal Berawala	June 24, 2017	Resignation	Resignation as Director due to Pre-Occupation.
Mr. Ravindra Chitbahal Vishwakarma	June 24, 2017	Resignation	Resignation as Director due to Pre-Occupation.
Mr. Sudhir Jayantilal Shah	June 27, 2017	Appointment	Appointment as Non Executive & Independent Director.
Mr. Parag Shrikrishna Edwankar	June 27, 2017	Appointment	Appointment as Non Executive & Independent Director.
Mr. Umesh Madhukar Desai	June 27, 2017	Appointment	Appointment as Non Executive & Independent Director.
Ms. Sonali Mandar Gandre	June 27, 2017	Appointment	Appointment as Non Executive & Independent Director.
Mr. Rajendra Chitbahal Vishwakarma	August 23, 2017	Re-Appointment	Re-appointed as Managing Director.
Mr. Mahendra Chitbahal Vishwakarma	August 23, 2017	Re-Appointment	Re-appointed as Whole-Time Director.

# BORROWING POWERS OF THE BOARD

Pursuant to a special resolution passed at Extra Ordinary General Meeting of our Company held on June 27, 2017 consent of the members of our Company was accorded to the Board of Directors of our Company pursuant to Section 180 (1)(c) of the Companies Act, 2013 for borrowing, from time to time, any sum or sums of money on such security and on such terms and conditions as the Board may deem fit, notwithstanding that the money to be



borrowed together with the money already borrowed by our Company (apart from temporary loans obtained from our Company's bankers in the ordinary course of business) may exceed in the aggregate, the paid-up capital of our Company and its free reserves, provided however, the total amount so borrowed in excess of the aggregate of the paid-up capital of our Company and its free reserves shall not at any time exceed Rs.100Crores (Rupees One Hundred Crore Only).

#### **CORPORATE GOVERNANCE**

Our Company stands committed to good corporate governance practices based on the principles such as accountability, transparency in dealings with our stakeholders, emphasis on communication and transparent reporting. We have complied with the requirements of the applicable regulations, including the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, in respect of corporate governance including constitution of the Board and Committees thereof. The corporate governance framework is based on an effective independent Board, the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

We have a Board constituted in compliance with the Companies Act, 2013 and as per the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015in accordance with best practices in corporate governance. The Board functions either as a full Board or through various committees constituted to oversee specific operational areas. Our executive management provides the Board detailed reports on its performance periodically.

Currently our Board has Eight Directors. We have One Managing Director, One Whole time Director, Two Executive Director and Four Non-Executive & Independent Directors. The constitution of our Board is in compliance with the requirements of Companies Act, 2013 and SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

#### The following committees have been formed in compliance with the corporate governance norms:

- A. Audit Committee
- B. Stakeholder Relationships Committee
- C. Nomination and Remuneration Committee

## A) Audit Committee

Our Company has reconstituted an audit committee ("Audit Committee"), as per the provisions of Section 177 of the Companies Act, 2013 and Regulation 18 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, vide resolution passed in the meeting of the Board of Directors held on August 22, 2017.

The terms of reference of Audit Committee complies with the requirements of Companies Act, 2013 and SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, proposed to be entered into with the Stock Exchange in due course. The committee presently comprises the following three (3) directors.

#### **Composition of Audit Committee:**

Name of the Director	Status	Nature of Directorship
Mr. Umesh Madhukar Desai	Chairman	Non-Executive & Independent Director
Mr. Sudhir Jayantilal Shah	Member	Non-Executive & Independent Director
Mr. Rajendra Chitbahal Vishwakarma	Member	Managing Director

Mr. Umesh Madhukar Desai is the Chairman of the Audit Committee.

The Company Secretary of the Company acts as the Secretary to the Audit committee.



#### Role of the audit committee:

- 1. Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees.
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors.
- 4. Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:
  - a. Matters required being included in the Directors Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act, 2013.
  - b. Changes, if any, in accounting policies and practices and reasons for the same.
  - c. Major accounting entries involving estimates based on the exercise of judgment by management.
  - d. Significant adjustments made in the financial statements arising out of audit findings.
  - e. Compliance with listing and other legal requirements relating to financial statements.
  - f. Disclosure of any related party transactions.
  - g. Modified opinion(s)in the draft audit report.
- 5. Reviewing, with the management, the half yearly and annual financial statements before submission to the board for approval
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- 7. Reviewing and monitoring the auditor's independence and performance and effectiveness of audit process.
- 8. Approval of any transactions of the Company with Related Parties, including any subsequent modification thereof.
- 9. Scrutiny of inter-corporate loans and investments.
- 10. Valuation of undertakings or assets of the Company, wherever it is necessary.
- 11. Evaluation of internal financial controls and risk management systems.
- 12. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 14. Discussion with internal auditors on any significant findings and follow up there on.



- 15. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- 16. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- 17. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.
- 18. To review the functioning of the Whistle Blower mechanism, in case the same exists.
- 19. Approval of appointment of CFO or any other person heading the finance function or discharging that function after assessing the qualifications, experience & background, etc. of the candidate.
- 20. To overview the Vigil Mechanism of the Company and took appropriate actions in case of repeated frivolous complaints against any Director or Employee.
- 21. To implement Ind AS (Indian Accounting Standards), whenever required.
- 22. Monitoring the end use of funds raised through public offers and related matters.

The Audit Committee shall mandatorily review the following information:

- 1. Management Discussion and Analysis of financial condition and results of operations.
- 2. Statement of significant related party transactions (as defined by the Audit Committee), submitted by management.
- 3. Management letters / letters of internal control weaknesses issued by the statutory auditors.
- 4. Internal audit reports relating to internal control weaknesses.
- 5. The appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.

## 23. Statement of deviations:

- a) Half yearly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
- b) Annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7).

#### **Powers of the Audit Committee:**

- > Investigating any activity within its terms of reference;
- Seeking information from any employee;
- > Obtaining outside legal or other professional advice; and
- > Securing attendance of outsiders with relevant expertise, if it considers necessary.



#### B) Stakeholder Relationships Committee

Our Company has constituted a stakeholder relationships committee ("stakeholder relationships Committee") to redress the complaints of the shareholders. The stakeholder relationships committee was constituted as per the provisions of Section 178(5) of the Companies Act, 2013 and Regulation 20 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015vide resolution passed at the meeting of the Board of Directors held on August 22, 2017.

#### **Composition of Stakeholder Relationships Committee**

Name of the Director	Status	Nature of Directorship
Mr. Sudhir Jayantilal Shah	Chairman	Non-Executive & Independent Director
Mr. Umesh Madhukar Desai	Member	Non-Executive & Independent Director
Mr. Rajendra Chitbahal Vishwakarma	Member	Managing Director

The Stakeholder Relationships Committee shall oversee all matters pertaining to investors of our Company. The terms of reference of the Investor Grievance Committee include the following:

- 1. Redressal of shareholders'/investors' complaints;
- 2. Reviewing on a periodic basis the Approval of transfer or transmission of shares, debentures or any other securities made by the Registrar and Share Transfer Agent;
- 3. Issue of duplicate certificates and new certificates on split/consolidation/renewal;
- 4. Non-receipt of declared dividends, balance sheets of the Company; and
- 5. Carrying out any other function as prescribed under the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

#### C) Nomination and Remuneration Committee

Our Company has reconstituted a Nomination and Remuneration Committee. The constitution of the Nomination and Remuneration committee as per the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015was approved by a Meeting of the Board of Directors held on August 22, 2017.

# **Composition of Nomination and Remuneration Committee**

Name of the Director	Status	Nature of Directorship
Mr. Parag Shrikrishna Edwankar	Chairman	Non-Executive & Independent Director
Mr. Sudhir Jayantilal Shah	Member	Non-Executive & Independent Director
Mr. Umesh Madhukar Desai	Member	Non-Executive & Independent Director

Mr. Parag Shrikrishna Edwankar the Chairman of the Nomination and Remuneration Committee.

The Company Secretary of the Company acts as the Secretary to the Nomination and Remuneration Committee.



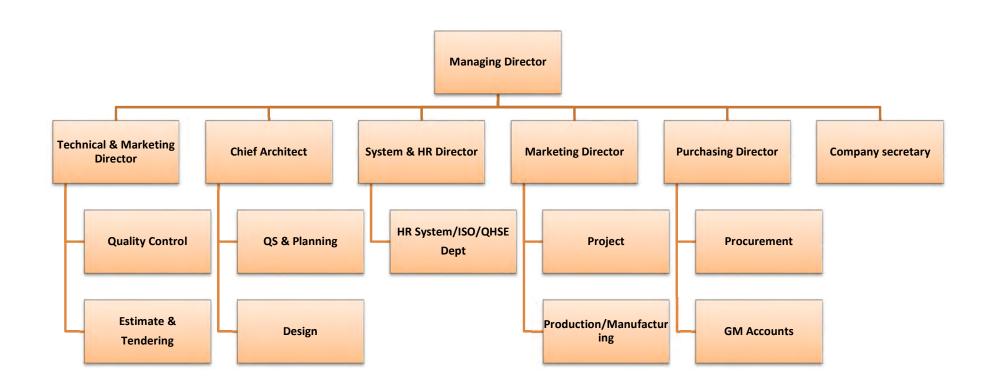
#### Role of Nomination and Remuneration Committee are:

- 1. Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board of Directors a policy relating to, the remuneration of the directors, Key Managerial Personnel and other employees.
- 2. Formulation of criteria for evaluation of performance of Independent Directors and the Board of Directors.
- 3. Devising a policy on diversity of Board of Directors.
- 4. Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board of Directors their appointment and removal.
- 5. Whether to extend or continue the term of appointment of the Independent Director, on the basis of the report of performance evaluation of Independent Directors.
- 6. Such other matters as may from time to time be required by any statutory, contractual or other regulatory requirements to be attended to by such committee.

# Policy on Disclosures and Internal Procedure for Prevention of Insider Trading

We will comply with the provisions of the SEBI (Prohibition of Insider Trading) Regulations, 2015after listing of our Company's shares on the Stock Exchange.

Mrs. Dhara Pratik Shah, Company Secretary and Compliance Officer, is responsible for setting forth policies, procedures, monitoring and adhering to the rules for the prevention of dissemination of price sensitive information and the implementation of the code of conduct under the overall supervision of the Board.





# KEY MANAGERIAL PERSONNEL

Mr. Rajendra Chitbahal Vishwakarma (Managing Director)

Mr. Rajendra Chitbahal Vishwakarma, aged 57 years, is the Promoter and the Managing Director of our Company. He started his career with carpentry work in 1975. In 1985 he started his business as carpentry contractor with his brother Mr. Mahendra Chitbahal Vishwakarma, Practically working on machine for a long time and with his excellent business acumen, he established Om Vishwakarma Furniture Private Limited in the year 1997. He later established a partnership firm named R. M. Enterprises in the year 2000. He has been focusing on the strategic decisions and market orientation for our Company. He has developed excellent clientele over these years with impeccable track record for quality deliverables. He also looks after day to day affairs of the Company. He has been paid a remuneration of Rs. 11.92 lakhs during Financial Year 2016-17.

Mr. Mahendra Chitbahal Vishwakarma (Whole-Time Director & Chief Financial Officer)

**Mr. Mahendra Chitbahal Vishwakarma**, aged 52 Years, is the Promoter and Whole-Time Director of our Company. He started his career with carpentry work in 1980. In the year 1985 he joined his brother Mr. Rajendra Chitbahal Vishwakarma as a carpentry contractor. He co-promoted our company in the year 1997. He looks after procurement, banking & finance as well as administration. He has been paid a remuneration of Rs. 10.96 lakhs during Financial Year 2016-17.

Mrs. Dhara Pratik Shah (Company Secretary & Compliance Officer)

Mrs. Dhara Pratik Shah, aged 30 years, is the Company Secretary & Compliance Officer of the Company. She is an associate member of the Institute of the Company Secretaries of India and also holds graduate degree in commerce. She joined the Company on August 22, 2017. Since she joined the Company in FY 2017-18, therefore no remuneration has been paid to her during Financial Year 2016-17.

Note: We are in the process of filing the forms with ROC for re-appointment of Managing Director & Whole-Time Director and for appointment of Chief Financial Officer and Company Secretary.

#### RELATIONSHIPS BETWEEN KEY MANAGERIAL PERSONNEL

Except Mr. Rajendra Chitbahal Vishwakarma and Mr. Mahendra Chitbahal Vishwakarma who are related to each other as brothers, there is no family relationship between the key managerial personnel.

#### FAMILY RELATIONSHIPS OF DIRECTORS WITH KEY MANAGERIAL PERSONNEL

Except Mr. Rajendra Chitbahal Vishwakarma, Mr. Mahendra Chitbahal Vishwakarma and Mr. Narendra Chitbahal Vishwakarma, who are related to each other as brothers, there is no other relationship between the Key Managerial Personnel and Directors of our Company pursuant to the provisions of the Companies Act, 2013 and SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009,

## ARRANGEMENTS AND UNDERSTANDING WITH MAJOR SHAREHOLDERS

None of our Directors has been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.



## SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

None of the KMP's holds any equity shares of our company as on the date of this Draft Prospectus except as following:

Name of Shareholders	No. of Shares
Mr. Rajendra Chitbahal Vishwakarma	14,00,000
Mr. Mahendra Chitbahal Vishwakarma	14,00,000

## BONUS OR PROFIT SHARING PLAN OF THE KEY MANAGERIAL PERSONNEL

Our Company has not entered into any Bonus or Profit Sharing Plan with any of the Key Managerial Personnel.

## LOANS TO KEY MANAGERIAL PERSONNEL

No loans and advances given to the Key Managerial Personnel as on the date of this Draft Prospectus.

## INTEREST OF KEY MANAGERIAL PERSONNEL

The key managerial personnel of our Company do not have any interest in our Company other than to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business and to the extent of Equity Shares held by them in our Company, if any.

Except as disclosed in this Draft Prospectus, none of our key managerial personnel have been paid any consideration of any nature from our Company, other than their remuneration.

#### CHANGES IN KEY MANAGERIAL PERSONNEL DURING LAST THREE (3) YEARS

The changes in the key Managerial Personnel in the last three years are as follows:

Name of Managerial Personnel	Designation	Date of Event	Reason
Mr. Rajendra Chitbahal Vishwakarma	Managing Director	August 23, 2017	Re-appointment as Managing Director
Mr. Mahendra Chitbahal Vishwakarma	Whole-Time Director	August 23, 2017	Re-appointment as Whole-Time Director
Mrs. Dhara Pratik Shah	Company Secretary	August 22, 2017	Appointment as Company Secretary & Compliance Officer
Mr. Mahendra Chitbahal Vishwakarma	Chief Financial Officer	August 22, 2017	Appointment as Chief Financial Officer

Other than the above changes, there have been no changes to the key managerial personnel of our Company that are not in the normal course of employment.

## ESOP/ESPS SCHEME TO EMPLOYEES

Presently, we do not have any ESOP/ESPS Scheme for employees.



## PAYMENT OR BENEFIT TO OUR OFFICERS

Except as disclosed in the heading titled "Related Party Disclosure" in the section titled "Financial Statements" beginning on page 156 of this Draft Prospectus, no amount or benefit has been paid or given within the two preceding years or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as officers or employees.



## **OUR PROMOTERS AND PROMOTER GROUP**

## **OUR INDIVIDUAL PROMOTERS**

- 1. Mr. Rajendra Chitbahal Vishwakarma
- 2. Mr. Mahendra Chitbahal Vishwakarma

#### DETAILS OF OUR INDIVIDUAL PROMOTERS

## 1. Mr. Rajendra Chitbahal Vishwakarma



Mr. Rajendra Chitbahal Vishwakarma, aged 57 years, is the Promoter and the Managing Director of our Company. He started his career with carpentry work in 1975. In 1985 he started his business as carpentry contractor with his brother Mr. Mahendra Chitbahal Vishwakarma, Practically working on machine for a long time and with his excellent business acumen, he established Om Vishwakarma Furniture Private Limited in the year 1997. He later established a partnership firm named R. M. Enterprises in the year 2000. He has been focusing on the strategic decisions and market orientation for our Company. He has developed excellent clientele over these years with impeccable track record for quality deliverables. He also looks after day to day affairs of the Company.

Particulars	Details
Permanent Account Number	AABPV0574H
Aadhaar No.	3188 6109 6954
Passport No.	K4532291
	Oriental Bank of Commerce
	Account No.: 05602010017660
Bank Account Details	Gokul Monarch Coop-Hsg Society, Kandivali (East),
	Mumbai- 400101.

## 2. Mr. Mahendra Chitbahal Vishwakarma



**Mr. Mahendra Chitbahal Vishwakarma**, aged 52 Years, is the Promoter and Whole-Time Director of our Company. He started his career with carpentry work in 1980. In the year 1985 he joined his brother Mr. Rajendra Chitbahal Vishwakarma as a carpentry contractor. He co-promoted our company in the year 1997. He looks after procurement, banking & finance as well as administration.



Particulars	Details
Permanent Account Number	AABPV0571C
Passport No.	K4532292
Aadhaar No.	4912 8457 1695
	Oriental Bank of Commerce
	Account No.: 05602010026070
Bank Account Details	Gokul Monarch Coop-Hsg Society, Kandivali (East),
	Mumbai- 400101.

## **OUR PROMOTER GROUP**

Our Promoter Group in terms of Regulation 2(1)(zb) of SEBI (ICDR) Regulations includes the following persons:

## a) Individual Promoter

The natural persons who are part of our Promoter Group (due to the relationship with our Promoter), other than the Promoter named above are as follows:

Sr. No.	Relationship	Mr. Rajendra Chitbahal Vishwakarma	Mr. Mahendra Chitbahal Vishwakarma
1.	Father	Chitbahal Vishwakarma	Chitbahal Vishwakarma
2.	Mother	Hardevi Vishwakarma	Hardevi Vishwakarma
3.	Spouse	Manbhavati Vishwakarma	Maltidevi Vishwakarma
4.	Brother	<ol> <li>Ravindra Vishwakarma,</li> <li>Mahendra Vishwakarma,</li> <li>Narendra Vishwakarma.</li> </ol>	<ol> <li>Ravindra Vishwakarma,</li> <li>Rajendra Vishwakarma,</li> <li>Narendra Vishwakarma</li> </ol>
5.	Sister	<ol> <li>Lalmani Vishwakarma,</li> <li>Sangeeta Vishwakarma,</li> <li>Meeta Vishwakarma,</li> <li>Sunita Vishwakarma,</li> <li>Rita Vishwakarma.</li> </ol>	<ol> <li>Lalmani Vishwakarma,</li> <li>Sangeeta Vishwakarma,</li> <li>Meeta Vishwakarma,</li> <li>Sunita Vishwakarma,</li> <li>Rita Vishwakarma.</li> </ol>
6.	Children	<ol> <li>Kamlesh Vishwakarma,</li> <li>Niklesh Vishwakarma,</li> <li>Sarita Vishwakarma,</li> <li>Deepa Vishwakarma,</li> <li>Prashant Vishwakarma,</li> </ol>	<ol> <li>Jayesh Vishwakarma,</li> <li>Parmanand Vishwakarma,</li> <li>Ruchi Vishwakarma</li> </ol>



		6. Karna Vishwakarma.	
7.	Spouse Father	Rampher Vishwakarma	Khaderu Vishwakarma
8.	Spouse Mother	Champa Vishwakarma	Phuldevi Vishwakarma
9.	Spouse Brother	-	<ol> <li>Rajendra Vishwakarma,</li> <li>Gulab Vishwakarma</li> </ol>
10.	Spouse Sister	-	Meena Vishwakarma

## b) Companies and proprietorship firms forming part of our Promoter Group are as follows:

	Promoters		
Relationship with promoter	Mr. Rajendra Chitbahal Vishwakarma	Mr. Mahendra Chitbahal Vishwakarma	
Any company in which 10% or more of the share capital is held by the promoters or an immediate relative of the promoters or a firm or HUF in which the promoters or any one or more of his immediate relative is a member	N	IL	
Any company in which a company (mentioned above) holds 10% of the total holding	N	IL	
Any HUF or firm in which the aggregate share of the promoters and his immediate relatives is equal to or more than 10% of the total holding	<ol> <li>Mahendra Vishwakarma HUF</li> <li>Narendra C. Vishwakarma HUF</li> </ol>		

#### OTHER CONFIRMATIONS

Our Company confirms that the details of Permanent Account Number, Bank Account Number and Passport Number of the Promoters will be submitted with this Draft Prospectus to NSE, where the securities of our Company are proposed to be listed.

## COMMON PURSUITS OF OUR PROMOTERS

None of the Promoter Group entities except R M Enterprises is having business objects similar to our business as mentioned in the Chapter "Our Group Entities" beginning on page 150 of this Draft Prospectus.



#### INTEREST OF THE PROMOTERS

#### Interest in the promotion of Our Company

Our promoters are Mr. Rajendra Chitbahal Vishwakarma and Mr. Mahendra Chitbahal Vishwakarma. Our Promoters may be deemed to be interested in the promotion of the Issuer to the extent of the Equity Shares held by them as well as their relatives and also to the extent of any dividend payable to them and other distributions in respect of the aforesaid Equity Shares. Further, Our Promoters may also be interested to the extent of Equity Shares held by or that may be subscribed by and allotted to companies and firms in which either of them are interested as a director, member or partner.

#### Interest in the property of Our Company

Our Promoters does not have any interest in any property acquired by our Company in last two years or proposed to be acquired by our Company.

#### Interest as Member of our Company

As on the date of this Draft Prospectus, Mr. Rajendra Chitbahal Vishwakarma and Mr. Mahendra Chitbahal Vishwakarma hold 14,00,000 and 14,00,000 Equity Shares respectively of our Company and are therefore interested to the extent of his shareholding and the dividend declared, if any, by our Company. Except to the extent of shareholding of the Promoters in our Company our Promoters do not hold any other interest in our Company.

#### Payment Amounts or Benefit to Our Promoters during the Last Two Years

No payment has been made or benefit given to our Promoters in the two years preceding the date of this Draft Prospectus except as mentioned / referred to in this chapter and in the section titled 'Our Management', 'Financial Statements' and 'Capital Structure' on pages 130, 156 and 55 respectively of this Draft Prospectus. Further as on the date of this Draft Prospectus, there is no bonus or profit sharing plan for our Promoters.

#### **CONFIRMATIONS**

For details on litigations and disputes pending against the Promoters and defaults made by them including criminal case and violations of securities laws, please refer to the section titled "Outstanding Litigation and Material Developments" on page 196 of this Draft Prospectus. Our Promoters have not been declared as a willful defaulter by the RBI or any other governmental authority. Further, our Promoters, Group Entity promoted by the Promoters have confirmed that they have not defaulted in respect of payment of interest and/or principal to the debenture/ bond/fixed deposit holder/ Banks/ FIs during the past three years.

## RELATED PARTY TRANSACTIONS

Except as disclosed in the "Related Party Transactions" beginning on page 154 of this Draft Prospectus, our Company has not entered into any related party transactions with our Promoters.



## **OUR GROUP ENTITIES**

Below mentioned are the details of Entities promoted by the Promoters of our Company. There are no companies promoted by our promoters and as such no equity shares of our group companies are listed on any stock exchange and nor they have made any public or rights issue of securities in the preceding three years.

## A. Group Entities:

1. R M Enterprises

## **B.** Other Group Entities includes:

- 1. Mahendra Vishwakarma HUF
- 2. Narendra C. Vishwakarma HUF
- 3. Rajendra Vishwakarma HUF

#### A. Group Entities:

## 1. R M Enterprises

#### **Brief Information**

M/s. R M Enterprises was established on August 01, 2000 as a Partnership Firm. The office of the Firm is situated at Room No. 173, Vadari Pada, Vadari Road, Hanuman Nagar, Kandivali (East), Mumbai-4000101. The permanent Account Number (PAN) of Firm is AAEFR1430M.

The partnership firm is carrying on the business of trading in Furniture and Fixtures and Interior Decoration.

As on date of this Draft Prospectus, the firm has two partners having profit sharing ratio as under:

Sr. No.	Particulars Particulars	%Stake
1.	Mr. Rajendra Chitbahal vishwakarma	50%
2.	Mr. Mahendra Chitbahal vishwakarma	50%
	Total	100%

## Financial performance of R M Enterprises for last three years as mentioned below:

Particulars	For the Year ended		
Faruculais	March 31, 2016	March 31, 2015	March 31, 2014
Total Income	1041.21	408.87	321.97
Profit	79.11	39.31	24.22
Tax Paid	24.73	12.17	7.54



#### **B.** Other Group Entities includes:

## 1. Mahendra Vishwakarma HUF

Mahendra Vishwakarma HUF was created on April 01, 2000 and is situated at A-1503, Videocon Towers, Thakur Complex, Kandivali (East), Mumbai-400101, Maharashtra. The Permanent Account Number (PAN) of the HUF is AAEHM8951L. Mahendra Vishwakarma HUF derives income from business of labour contracts and commission.

#### Members of Mahendra Vishwakarma HUF:

Sr. No.	Particulars	Status
1.	Mahendra Vishwakarma	Karta
2.	Maltidevi Vishwakarma	Co-Parcener
3.	Jayesh Vishwakarma	Co-Parcener
4.	Parmanand Vishwakarma,	Co-Parcener
5.	Ruchi Vishwakarma	Co-Parcener

## Financial Information of the HUF for last 3 years:

(Rs. in Lakhs)

Particulars	For the Year ended		
ratuculais	March 31, 2016	March 31, 2015	March 31, 2014
Total Income	4.10	4.30	1.44
Tax Paid	0.18	0.19	0.02

## 2. Narendra C. Vishwakarma HUF

Narendra C. Vishwakarma HUF was created on April 01, 2005 and is situated at 02/301, Gokul Garden, Kandibali East, Mumbai-400101, Maharashtra. The Permanent Account Number (PAN) of the HUF is AAEHN3185M. Narendra C. Vishwakarma HUF derives income from business of labour contracts and commission.

## Members of Narendra C. Vishwakarma HUF:

Sr. No.	Particulars	Status
1.	Narendra C. Vishwakarma	Karta
2.	Hemlata Vishwakarma	Co-Parcener



3.	Deepika Vishwakarma	Co-Parcener
4.	Aayushi Vishwakarma	Co-Parcener
5.	Anshika Vishwakarma	Co-Parcener
6.	Aradhya Vishwakarma	Co-Parcener

## Financial Information of the HUF for last 3 years:

(Rs. in Lakhs)

Doutionland		For the Year ended		
Particulars	March 31, 2016	March 31, 2015	March 31, 2014	
Total Income	4.02	2.36	1.79	
Tax Paid	0.18	-	-	

## 3. Rajendra Vishwakarma HUF

Rajendra Vishwakarma HUF was created on April 01, 2000 and is situated at 02/301, Gokul Garden, Thakur Complex, Kandibali East, Mumbai-400101, Maharashtra. The Permanent Account Number (PAN) of the HUF is AAFHR7809R. Rajendra Vishwakarma HUF derives income from business of labour contracts and commission.

## Members of Rajendra Vishwakarma HUF:

Sr. No.	Particulars	Status
1.	Rajendra Vishwakarma	Karta
2.	Manbhavati Vishwakarma	Co-Parcener
3.	Kamlesh Vishwakarma	Co-Parcener
4.	Niklesh Vishwakarma	Co-Parcener
5.	Sarita Vishwakarma	Co-Parcener
6.	Deepa Vishwakarma	Co-Parcener
7.	Prashant Vishwakarma	Co-Parcener
8.	Karna Vishwakarma	Co-Parcener



### Financial Information of the HUF for last 3 years:

(Rs. in Lakhs)

Particulars		For the Year ended							
Farticulars	March 31, 2016	March 31, 2015	March 31, 2014						
Total Income	4.21	4.20	1.66						
Tax Paid	0.18	0.17	-						

#### **CONFIRMATION**

Our Promoters and persons forming part of Promoter Group have confirmed that they have not been declared as willful defaulters by the RBI or any other governmental authority and there are no violations of security laws committed by them in the past and no proceedings pertaining to such penalties are pending against them. Additionally, none of the Promoter and persons forming part of Promoter Group has been restrained from accessing the capital markets for any reasons by SEBI or any other authorities.

## INTERESTS OF OUR GROUP ENTITIES

None of our Group Entities are interested in the promotion of our Company except as disclosed in the section titled "Financial Statements" beginning on page 156 of this Draft Prospectus and to the extent of their shareholding in our Company. Our Group Entities do not have any other interest in our Company, including in relation to property or land acquired by our Company.

## SICK COMPANIES / WINDING UP

There are no group companies promoted by our promoters and as such no Promoter Group companies have been declared as a sick company under the Sick Industrial Companies (Special Provisions) Act, 1985 and no winding up proceedings against any of the Promoter Group Companies.

## LITIGATION

For details on litigations and disputes pending against the Promoters and Promoter Group Entities and defaults made by them, please refer to the chapter titled, 'Outstanding Litigations and Material Developments' beginning on page 196 of this Draft Prospectus.

## DISASSOCIATION BY THE PROMOTERS IN THE LAST THREE YEARS

None of our Promoter has disassociated himself from any of the companies/partnership firms during preceding three years.

## SALES/PURCHASES BETWEEN OUR COMPANY AND GROUP ENTITIES

For details please refer to chapter titled 'Related Party Transaction' beginning on page 154 of this Draft Prospectus.

## **COMMON PURSUITS**

None of our Group Entities except RM Enterprises have objects similar to that of our Company's business. Currently we do not have any non-compete agreement/arrangement with any of our Group Entities. Further, currently we do not have any non-compete agreement/arrangement with any of our Group Entities. Such a conflict of interest may have adverse effect on our business and growth. We shall adopt the necessary procedures and practices as permitted by law to address any conflict situations, as and when they may arise.



## RELATED PARTY TRANSACTIONS

For details on Related Party Transactions of our Company, please refer to Annexure VIII of restated financial statement under the section titled, 'Financial Statements' beginning on page 156 this Draft Prospectus.



## DIVIDEND POLICY

Under the Companies Act, an Indian company pays dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders, who have the right to decrease but not to increase the amount of dividend recommended by the Board of Directors. Under the Companies Act, dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion.

Dividends are payable within 30 days of approval by the Equity Shareholders at the Annual General Meeting of our Company. When dividends are declared, all the Equity Shareholders whose names appear in the register of members of our Company as on the "record date" are entitled to be paid the dividend declared by our Company. Any Equity Shareholder who ceases to be an Equity Shareholder prior to the record date, or who becomes an Equity Shareholder after the record date, will not be entitled to the dividend declared by our Company.

Our Company has not paid any dividend in the previous five Financial Years.



## SECTION V-FINANCIAL INFORMATION

## FINANCIAL INFORMATION, AS RESTATED IN RELATION TO PROSPECTUS

# INDEPENDENT AUDITOR'S REPORT AS REQUIRED BY SECTION 26 OF COMPANIES ACT, 2013 READ WITH RULE 4 OF THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014

To,
The Board of Directors,
Omfurn India Limited
(Formerly Omfurn India Pvt. Ltd.)
109, Gundecha Industrial Complex,
Akrurali Road, Kandivali (East),
Mumbai-400101, India

Dear Sirs,

- 1. We have examined the attached Restated Standalone Financial Information of **Omfurn India Limited** (Formerly Omfurn India Pvt. Ltd. and hereinafter referred to as "the Company") as approved by the Board of Directors of the Company in their meeting on August 30, 2017, prepared by the management of the company in terms of requirement of Section 26 of the Companies Act, 2013 read with the Companies (Prospectus and Allotment of Securities) Rule 2014, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended from time to time (the 'SEBI Regulations'), the Guidance Note on 'Reports in Company's Prospectus (Revised)' issued by the Institute of Chartered Accountants of India ('ICAI') to the extent applicable ('Guidance Note'), and in terms of our engagement agreed upon with you in accordance with our engagement letter dated July 29, 2017, in connection with the proposed Initial Public Offer (IPO) of the Company.
- 2. These Restated Standalone Financial Information (included in Annexure I to XIII) have been extracted by the Management of the Company from:
  - (a) The Company's Standalone Audited Financial Statements for the years ended March 31, 2017, 2016, 2015, 2014 and 2013, which have been approved by the Board of Directors at their meeting held on July 29, 2017, September 06, 2016, August 18, 2015, September 08, 2014 and September 05, 2013 respectively and books of accounts underlying those financial statements and other records of the Company, to the extent considered necessary for the preparation of the Restated Standalone Financial Information, are the responsibility of the Company's Management. The Standalone Financial Statement of the Company for the financial year ended March 31, 2017, 2016, 2015, 2014 and 2013 have been audited by Mehta Bharat & Associates as sole statutory auditors and had issued unqualified reports for these years.
- 3. In accordance with the requirement of Section 26 of the Companies Act, 2013 read with Companies (Prospectus and Allotment of Securities) Rules 2014, the SEBI Regulations, the Guidance Note, as amended from time to time and in terms of our engagement agreed with you, we further report that:
  - (i) The Restated Standalone Statement of Assets and Liabilities as at March 31, 2017, 2016, 2015, 2014 and 2013, examined by us, as set out un Annexure I (along with Annexures I.1 to I.17) to this report, read with the 'Basis of Preparation and Significant Accounting Policies of the Restated Standalone Financial Statements' appearing in Annexure- IV and 'Notes to the Restated Standalone Financial



Statements' appearing in Annexure VI are after making such adjustments and regrouping/reclassification as in our opinion were appropriate and are more fully described in the statement of Material Adjustments to the Standalone Financial Statements appearing in Annexure – V. As a result of these adjustments, the amounts reporting in the above mentioned statements are not necessarily the same as those appearing in the audited financial statements of the Company for the relevant financial interim years.

- (ii) The Restated Standalone Statement of Profit and Loss of the Company for years ended March 31, 2017, 2016, 2015, 2014 and 2013, examined by us, as set out un Annexure II (along with Annexures II.1 to II.10) to this report, read with the 'Basis of Preparation and Significant Accounting Policies of the Restated Standalone Financial Statements' appearing in Annexure- IV and 'Notes to the Restated Standalone Financial Statements' appearing in Annexure VI are after making such adjustments and regrouping/re-classification as in our opinion were appropriate and are more fully described in the statement of Material Adjustments to the Standalone Financial Statements appearing in Annexure V.As a result of these adjustments, the amounts reporting in the above mentioned statements are not necessarily the same as those appearing in the audited financial statements of the Company for the relevant financial years.
- (iii) The Restated Standalone Statement of Cash flows of the Company for the years ended March 31, 2017, 2016, 2015, 2014 and 2013, examined by us, as set out un Annexure III (to this report, read with the 'Basis of Preparation and Significant Accounting Policies of the Restated Standalone Financial Statements' appearing in Annexure- IV and 'Notes to the Restated Standalone Financial Statements' appearing in Annexure VI are after making such adjustments and regrouping/re-classification as in our opinion were appropriate and are more fully described in the statement of Material Adjustments to the Standalone Financial Statements appearing in Annexure V. As a result of these adjustments, the amounts reporting in the above mentioned statements are not necessarily the same as those appearing in the audited financial statements of the Company for the relevant financial years.
- 4. Based on the above, and to the best of our information and according to the explanation given to us, we are of the opinion that Restated Standalone Financial Information:
  - (a) have been made after incorporating adjustments for the changes in accounting policies retrospectively in respective financial years to reflect the same accounting treatment as per the changed accounting policies for all the reporting periods based on the significant accounting policies adopted by the Company as at March 31, 2017;
  - (b) have been made after incorporating adjustments for prior period and other material amounts in the respective financial years to which they relate to; and;
  - (c) do not contain any extra ordinary items that need to be disclosed separately other than those presented in the Restated Standalone Financial Information and do not contain any qualification requiring adjustments.
- 5. We have also examined the following other Restated Standalone Financial Information as set out in the Annexures to this report and forming part of the Restated Standalone Financial Information, prepared by the management of the Company and approved by the Board of Directors on August 30, 2017, relating to the company for the years ended March 31, 2017, 2016, 2015, 2014 and 2013:



- i) Restated Standalone Statement of Assets and Liabilities included in Annexure –I
- ii) Restated Standalone Statement of Share Capital included in Annexure I.1;
- iii) Restated Standalone Statement of Reserve & Surplus included in Annexure I.2;
- iv) Restated Standalone Statement of Long Term Borrowings included in Annexure I.3;
- v) Restated Standalone Statement of Other long term liabilities included in Annexure I.4;
- vi) Restated Standalone Statement of Deferred Tax liability/Assets (net)included in Annexure I.5;
- vii) Restated Standalone Statement of Short Term Borrowings included in Annexure I.6;
- viii) Restated Standalone Statement of Trade Payable included in Annexure I.7;
- ix) Restated Standalone Statement of Other Current Liabilities included in Annexure I.8;
- x) Restated Standalone Statement of Short Term provision included in Annexure I.9;
- xi) Restated Standalone Statement of Fixed Assets included in Annexure I.10;
- xii) Restated Standalone Statement of Non Current Investments included in Annexure I.11;
- xiii) Restated Standalone Statement of Long Term Loans and Advances included in Annexure I.12;
- xiv) Restated Standalone Statement of Other Non-Current Assets included in Annexure I.13;
- xv) Restated Standalone Statement of Current Investments included in Annexure I.14;
- xvi) Restated Standalone Statement of Inventories included in Annexure I.15;
- xvii) Restated Standalone Statement of Trade Receivables included in Annexure I.16;
- xviii) Restated Standalone Statement of Cash and Cash Equivalents included in Annexure I.17;
- xix) Restated Standalone Statement of Short Term Loans and Advances included in Annexure I.18;
- xx) Restated Standalone Statement of Other Current Assets included in Annexure I.19;
- xxi) Restated Standalone Statement of Profit and Loss included in Annexure -II
- xxii) Restated Standalone Statement of Revenue from operations included in Annexure II.1;
- xxiii) Restated Standalone Statement of Other Income included in Annexure II.2;
- xxiv) Restated Standalone Statement of Cost of Material Consumed included in Annexure II.3;
- xxv) Restated Standalone Statement of Changes in Inventories included in Annexure II.4;
- xxvi) Restated Standalone Statement of Manufacturing Expenses included in Annexure II.5;
- xxvii) Restated Standalone Statement of Employee benefit expense included in Annexure II.6;
- xxviii) Restated Standalone Statement of Finance Cost included in Annexure II.7;
- xxix) Restated Standalone Statement of Other Expenses included in Annexure II.8;
- xxx) Restated Standalone Statement of Exceptional Items included in Annexure II.9;
- xxxi) Restated Standalone Statement of Cash flows included in Annexure –III
- xxxii) Basis of Preparation and Significant Accounting Policies and Practices of the Restated Standalone Financial Statements for the years ended March 31, 2017, 2016, 2015, 2014 and 2013 included in Annexure –IV
- xxxiii) Material Adjustment to the Restated Standalone Financial Statement included in Annexure -V
- xxxiv) Notes to the Restated Standalone Financial Statements, included in Annexure VI
- xxxv) Restated Standalone Statement of Contingent Liabilities, included in Annexure VII;
- xxxvi) Restated Standalone Statement of Related Party Transaction, included in Annexure VIII;
- xxxvii) Restated Standalone Statement of Accounting Ratios, included in Annexure IX;
- xxxviii) Restated Standalone Statement of Capitalisation, included in Annexure X;
- xxxix) Restated Standalone Statement of Tax Shelters, included in Annexure XI.
- xl) Restated Standalone Statement of Financial indebtness, included in Annexure XII.
- xli) Restated Standalone Statement of Dividend, included in Annexure XIII.
- 6. This report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by us, nor should this report be construed as an opinion on any of the Standalone Financial Information referred to herein.



- 7. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 8. In our opinion, the above Restated Standalone Financial Information contained in Annexure I to XIII to this report read along with the Basis of Preparation and Significant Accounting policies (Refer Annexure IV) and Notes to Restated Standalone Financial Information (Refer Annexure VI) after making adjustments and regrouping/re-classification as considered appropriate and have been prepared in accordance with the provisions of Section 26 of the Companies Act, 2013 read with the Companies (Prospectus and Allotment of Securities) Rules 2014, to the extent applicable, the SEBI Regulations, the Guidance Note issued in this regard by the ICAI, as amended from time to time, and in terms of our engagement agreed with you.
- 9. Our report is intended solely for use of the Management and for inclusion in the offer documents in connection with the proposed issue of equity shares of the Company and is not to be used, referred to or distributed for any other purpose except with our prior written consent.

#### For RPMD & Associates.

Chartered Accountants, Firm Regn. No. 005961C

Rahul Jain Partner M.N. 518352

Place: Delhi

**Dated:** August 30, 2017



## ANNEXURE - I : RESTATED STANDALONE STATEMENT OF ASSETS AND LIABILITIES

Sr.		Note		Asa	t 31st Marc		s. in Lakns)
No.	Particulars	No.	2017	2016	2014	2013	
Α.	Equity and Liabilities		2017	2010	2015	2011	2010
1	Shareholders' Funds						
	Share Capital	I.1	500.00	50.00	50.00	50.00	50.00
	Reserves & Surplus	I.2	1,067.62	1,356.70	1,169.22	1,038.54	962.16
	Share application money		•	·	·	·	
	pending allotment						
2	Non-Current Liabilities						
	Long-term borrowings	I.3	276.67	345.59	288.16	327.58	414.88
	Other Long term liabilities	I.4	24.96	24.00	24.73	0.66	1.42
	Deferred Tax Liabilities (Net)	I.5	42.61	43.40	7.12	12.08	12.52
3	Current Liabilities						
	Short Term Borrowings	I.6	432.15	410.65	212.06	224.87	181.68
	Trade Payables	I.7	340.85	367.07	321.30	245.84	371.74
	Other Current Liabilities	I.8	281.11	419.08	556.10	500.98	303.26
	Short Term Provisions	I.9	56.86	12.54	12.62	0.36	39.14
	Total		3,022.83	3,029.03	2,641.30	2,400.90	2,336.79
В.	Assets						
1	Non-Current Assets						
	Fixed Assets						
	Tangible Assets	I.10	848.71	927.19	860.21	949.23	995.61
	Intangible Assets	I.10	-	-	ı	-	-
	Non-Current Investments	I.11	110.03	0.03	0.03	0.03	0.03
	Long Term Loans andAdvances	I.12	35.33	33.47	21.51	13.74	12.35
	Other Non-Current assets	I.13	-	3.58	-	-	-
2	Current Assets						
	Current Investment	I.14	-	-	-	-	-
	Inventories	I.15	667.14	383.04	476.01	547.63	179.30
	Trade Receivables	I.16	957.41	1,246.71	875.23	433.84	924.06
	Cash and Cash Equivalents	I.17	205.25	279.93	260.27	380.44	187.75
	Short-term loans and advances	I.18	67.19	40.88	28.84	46.47	21.06
	Other Current Assets	I.19	131.77	114.19	119.19	29.53	16.64
	Total		3,022.83	3,029.03	2,641.30	2,400.90	2,336.79



## ANNEXURE – II : RESTATED STANDALONE STATEMENT OF PROFIT AND LOSS

Sr.	D (1)	Note		For The Year Ended March 31,						
No	Particulars	No.	2017	2016	2015	2014	2013			
Α.	Revenue:									
	Revenue from Operations	II.1	2,723.44	4,314.52	3,832.39	1,955.09	2,233.34			
	Other income	II.2	95.61	73.31	33.62	20.84	19.24			
	Total revenue		2,819.06	4,387.83	3,866.01	1,975.93	2,252.59			
В.	<b>Expenses:</b>									
	Cost of Material Consumed	II.3	1,933.65	3,080.84	2,727.16	1,521.44	1,450.60			
	Changes in Inventories	II.4	(189.07)	88.39	110.00	(355.27)	12.89			
	Manufacturing Expenses	II.5	223.16	273.09	199.70	171.94	169.98			
	Employee benefit expenses	II.6	230.78	261.25	260.42	195.93	159.80			
	Finance costs	II.7	87.50	88.15	65.38	62.68	54.44			
	Depreciation	I.10	95.60	98.11	109.27	84.75	77.36			
	Other expenses	II.8	200.01	214.25	198.34	181.33	229.46			
	<b>Total Expenses</b>		2,581.62	4,104.08	3,670.28	1,862.80	2,154.54			
	Profit/(Loss) before exceptional		237.43	283.75	195.73	113.13	98.05			
	items and tax									
	Less/(Add): Exceptional Items	II.9	-	-	-	-	-			
	Profit before tax		237.43	283.75	195.73	113.13	98.05			
	Tax expense :									
	Current tax		77.30	60.00	70.00	37.20	62.21			
	Prior Period Taxes		-	-	_	-	-			
	Deferred Tax		(0.80)	36.28	(4.95)	(0.45)	(26.41)			
	Profit/(Loss) for the period/ year		160.93	187.47	130.69	76.38	62.25			
	Earning per equity share in Rs.:									
	(1) Basic		3.22	3.75	2.61	1.53	1.24			
	(2) Diluted		3.22	3.75	2.61	1.53	1.24			



## ANNEXURE - III: RESTATEDSTANDALONE STATEMENT OF CASH FLOWS

		For The Y	ear Ended N	`	in Lakhs)
Particulars Particulars	2017	2016	2015	2014	2013
A. CASH FLOW FROM OPERATING ACTIVIT	IES				
Profit/ (Loss) before tax	237.43	283.75	195.73	113.13	98.05
Adjustments for:					
Depreciation	95.60	98.11	109.27	84.75	77.36
Interest Expense	72.26	60.32	46.68	43.79	45.10
Interest/ Other Income Received	(22.89)	(22.05)	(23.62)	(20.73)	(19.15)
Dividend Income	-	(0.01)	(0.00)	(0.02)	(0.05)
(Profit)/Loss on Sale of Fixed Assets	-	0.62	-	(0.08)	(0.04)
Rent Received	(48.00)	(48.00)	(10.00)	-	-
Operating profit before working capital changes	334.40	372.75	318.07	220.83	201.27
Movements in working capital:					
(Increase)/ Decrease in Inventories	(284.10)	92.98	71.61	(368.32)	17.38
(Increase)/Decrease in Trade Receivables	289.30	(371.48)	(441.39)	490.22	(642.11)
(Increase)/Decrease in Other Current Assets/ Non-	(14.00)	1.42	(89.67)	(12.89)	-
Current Assets	` ,		` ,	, ,	
(Increase)/Decrease in Loans & Advances	(28.16)	(24.01)	9.86	(26.80)	176.14
Increase/(Decrease) in Trade Payables and Other					
Current Liabilities	(118.90)	(92.05)	166.90	32.29	287.07
Cash generated from operations	178.54	(20.40)	35.38	335.32	39.75
Income taxpaid during the year	77.30	60.00	70.00	37.20	62.63
Net cash from operating activities (A)	101.24	(80.40)	(34.62)	298.12	(22.88)
B. CASH FLOW FROM INVESTING ACTIVITIES	ES				<u> </u>
(Purchase)/Sale of Fixed Assets	(17.12)	(165.71)	(20.26)	(38.29)	(425.65)
(Purchase)/ Sale of Long Term Investments	(110.00)	-	=	-	275.30
(Purchase)/ Sale of Current Investments	-	-	=	-	-
Dividend Income	-	0.01	0.00	0.02	0.05
Interest Received / Other Income	70.89	70.05	33.62	20.73	19.15
Net cash from investing activities (B)	(56.23)	(95.65)	13.37	(17.53)	(131.15)
C. CASH FLOW FROM FINANCING ACTIVIT	IES				
Interest paid on borrowings	(72.26)	(60.32)	(46.68)	(43.79)	(45.10)
Proceeds/(Repayment) of Borrowings	(47.43)	256.03	(52.24)	(44.11)	380.85
Net cash from financing activities (C)	(119.69)	195.71	(98.92)	(87.89)	335.75
Net increase in cash and cash equivalents (A+B+C)	(74.68)	19.66	(120.17)	192.69	181.72
Cash and cash equivalents at the beginning of					
the year	279.93	260.27	380.44	187.75	6.03
Cash and cash equivalents at the end of the year	205.25	279.93	260.27	380.44	187.75



#### ANNEXURE- I.1: RESTATED STANDALONE STATEMENT OF SHARE CAPITAL

(Rs. In Lakhs)

Particulars	As at 31st March								
raiticulais	2017	2016	2015	2014	2013				
Authorized									
Equity Shares of Rs. 10 each	1,000.00	100.00	100.00	100.00	100.00				
Issued									
Equity Shares of Rs. 10 each	500.00	50.00	50.00	50.00	50.00				
Subscribed & Fully Paid Up									
Equity Shares of Rs. 10 each	500.00	50.00	50.00	50.00	50.00				
Total	500.00	50.00	50.00	50.00	50.00				

#### **Notes:**

#### I.1.1Right, Preferences and Restrictions attached to Shares:

The Company has one class of equity shares having a par value of Rs. 10/- per share. Each Shareholder is eligible for one vote per share held. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company in proportion of their shareholding.

## I.1.2Reconciliation of No. of Shares Outstanding at the end of the year

Particulars	As at 31st March								
1 at ticulars	2017	2016	2015	2014	2013				
Shares outstanding at the beginning of the year	500,000	500,000	500,000	500,000	500,000				
Shares issued during the year	-	-	-	-	-				
Bonus Shares issued during the year	4,500,000	-	-	-					
Shares bought back during the year	-	-	-	-	-				
Any other movement (please specify)	-	-	-	-	-				
Share outstanding at the end of the year	5,000,000	500,000	500,000	500,000	500,000				

- **I.1.3** The company has increased the Authorised Share Capital of Rs. 1,00,00,000 (divided into 10,00,000 Equity Shares of Rs. 10/- each) to Rs. 10,00,00,000 (divided into 1,00,00,000 Equity Shares of Rs. 10/- each) as approved vide ordinary resolution passed in the meetings of the members held on January 31, 2017.
- **I.1.4** The company has allotted 45,00,000 equity shares of face value of Rs. 10 each on February 22, 2017 as bonus shares in the ratio of 9 equity shares for every equity shares held as approved in the meeting of members held on January 31, 2017.



## I.1.5Details of Shareholding more than 5% of the aggregate shares in the company

	31-Ma	ar-17	31-Mar-16		31-Mar-15		31-Mar-14		31-Mar-13	
Name of Shareholder		% of		% of		% of		% of		% of
Name of Shareholder	Nos	Holdi	Nos	Holdi	Nos	Holdi	Nos	Holdi	Nos	Holdi
		ng		ng		ng		ng		ng
Rajendra Chitbahal	1,400,	28.00	140,0	28.00	140,0	28.00	175,0	35.00	175,0	35.00
Vishwakarma	000	%	00	%	00	%	00	%	00	%
Mahendra Chitbahal	1,400,	28.00	140,0	28.00	140,0	28.00	175,0	35.00	175,0	35.00
Vishwakarma	000	%	00	%	00	%	00	%	00	%
Narendra Chitbahal	850,00	17.00	85,00	17.00	85,00	17.00	50,00	10.00	50,00	10.00
Vishwakarma	0	%	0	%	0	%	0	%	0	%
Ravindra Chitbahal	600,00	12.00	60,00	12.00	60,00	12.00	50,00	10.00	50,00	10.00
Vishwakarma	0	%	0	%	0	%	0	%	0	%

## ANNEXURE – I.2: Restated Standalone Statement of Reserves and Surplus

Particulars	As at 31st March								
1 articulars	2017	2016	2015	2014	2013				
Balance in Statement of Profit & Loss									
Balance as at the beginning of the year	1,356.70	1,169.22	1,038.54	962.16	899.91				
Add: Profit for the year	160.93	187.47	130.69	76.38	62.25				
Less: Bonus Shares Issued	(450.00)								
Balance as at the end of the year	1,067.62	1,356.70	1,169.22	1,038.54	962.16				
Grand Total	1,067.62	1,356.70	1,169.22	1,038.54	962.16				



## ANNEXURE - I.3: RESTATED STANDALONE STATEMENT OF LONG TERM BORROWINGS

	31-M	ar-17	31-M	ar-16	31-Ma	ar-15	31-M	ar-14	31-M	ar-13
Particulars	Non- Current	Current								
Secured:										
Term Loan:										
From Banks:										
Rupee Loan:										
Union Bank of India Term										
Loan A/c No. 491506410000004	58.47	16.80	75.27	30.52	-	-	-	21.51	21.51	23.30
Union Bank of India Term Loan A/c No. 33088	-	-	-	3.67	3.67	5.82	9.49	6.30	15.79	3.21
Union Bank of India Term Loan A/c No 491506410000002	53.02	33.36	86.37	12.93	99.30	32.35	131.65	33.21	164.86	21.05
Union Bank of India Auto Loan A/c No. 33094	4.68	1.29	5.96	1.23	7.19	1.10	8.29	0.99	-	-
Unsecured:										
From Directors										
RajendraChitbahalVishwakarm a	78.56	-	90.46	-	90.46	-	90.46	-	106.58	-
MahendraChitbahalVishwakar ma	81.95	-	87.54	-	87.54	-	87.69	-	106.14	-
Total	276.67	51.45	345.59	48.35	288.16	39.27	327.58	62.01	414.88	47.56
Less: Amount disclosed under	4/0.0/	31.43	343.39	40.33	200.10	39.21	341.38	04.01	414.00	47.30
the head "Other current liabilities" (Refer Note I.7)	-	51.45	-	48.35	-	39.27	-	62.01	-	47.56
Total	276.67	-	345.59	-	288.16	-	327.58	124.02	414.88	95.12

**NotesI.3.1:** There have been no re-schedulement or default in the repayment of loans taken by the Company.



## **ANNEXURE - I.4: Other long term liabilities**

(Rs. In Lakhs)

Particulars	As at 31st March						
	2017	2016	2015	2014	2013		
Lease Rental Deposit	24.00	24.00	24.00	-			
Other Security Deposit	0.50	-	-	-	-		
Sundry Creditor for Fixed Assets	0.46	-	0.73	0.66	1.42		
Grand Total	24.96	24.00	24.73	0.66	1.42		

## ANNEXURE – I.5: Restated Standalone Statement of Deferred Tax Assets/(Liabilities) (Net)

(Rs. In Lakhs)

Particulars	As at 31st March						
rarticulars	2017	2016	2015	2014	2013		
Deferred Tax Assets							
Related to Fixed Assets	-	-	-	-	-		
Related to Prior period w/off	-	-	26.34	29.60	26.74		
Total (a)	-	-	26.34	29.60	26.74		
Deferred Tax Liability							
Related to Fixed Assets	37.67	38.46	33.47	41.68	39.26		
Related to Prior period w/off	4.94	4.94	-	-	-		
Total (b)	42.61	43.40	33.47	41.68	39.26		
Net deferred tax (asset)/liability{(b)-(a)}	42.61	43.40	7.12	12.08	12.52		

## **ANNEXURE – I.6: Restated Standalone Statement of Short Term Borrowings**

(Rs. In Lakhs)

Particulars	As at 31st March						
	2017	2016	2015	2014	2013		
Secured Loan Repayable on Demand:							
Cash Credit facility from Union Bank of India	432.15	410.65	212.06	224.87	181.68		
Grand Total	432.15	410.65	212.06	224.87	181.68		

## ANNEXURE - I.7: Restated Standalone Statement of Trade Payables

Particulars	As at 31st March							
	2017	2016	2015	2014	2013			
Trade Payables due to								
- Micro and Small Enterprises	-	-	-	-				
- Others	340.85	367.07	321.30	245.84	371.74			
Grand Total	340.85	367.07	321.30	245.84	371.74			



## ANNEXURE - I.8: Restated Standalone Statement of Other Current Liabilities

(Rs. In Lakhs)

Particulars	As at 31st March						
1 at ticulars	2017	2016	2015	2014	2013		
Current Maturities of Long Term Borrowing	51.45	48.35	39.27	62.01	47.56		
Statutory Remittances	76.32	136.82	145.78	61.55	33.11		
Sundry Creditor for Expenses	29.98	44.16	39.85	32.25	31.36		
Sundry Creditor for Labour Charges/Sub Contracts	98.08	173.68	110.04	68.58	75.92		
Advance from Customers	25.29	16.06	214.16	276.60	115.31		
Advance Rent			7.00	-	-		
Grand Total	281.11	419.08	556.10	500.98	303.26		

## ANNEXURE - I.9: Restated Standalone Statement of Short Term Provisions

(Rs. In Lakhs)

Particulars	As at 31st March						
	2017	2016	2015	2014	2013		
Provision for Income Tax (net of income tax paid)	56.86	12.54	12.62	0.36	39.14		
Grand Total	56.86	12.54	12.62	0.36	39.14		

## ANNEXURE - I.10: Restated Standalone Statement of Fixed Assets

Doutionland		As at 31st March							
Particulars	2017	2016	2015	2014	2013				
Tangible Assets									
Leasehold Land at GIDC									
Gross Block	116.86	116.86	116.86	116.86	110.89				
Less: Accumulated Depreciation	-	-	-	-	-				
Net Block	116.86	116.86	116.86	116.86	110.89				
Factory Building (Umbergaon)									
Gross Block	331.16	326.68	320.34	311.15	309.29				
Less: Accumulated Depreciation	196.08	182.13	167.63	152.40	134.89				
Net Block	135.08	144.55	152.71	158.75	174.40				
Residential Quarters									
Gross Block	43.52	43.52	43.52	43.52	43.52				
Less: Accumulated Depreciation	9.83	8.10	6.29	4.39	2.33				
Net Block	33.69	35.42	37.23	39.13	41.19				
Showroom									
Gross Block	403.12	403.12	403.12	403.12	403.12				
Less: Accumulated Depreciation	82.76	65.14	46.54	26.92	7.12				
Net Block	320.36	337.99	356.58	376.20	396.00				
Plant & Machinery									
Gross Block	709.45	702.05	556.72	548.33	540.58				
Less: Accumulated Depreciation	487.54	435.49	393.20	343.76	311.40				
Net Block	221.91	266.57	163.52	204.57	229.19				
Office Equipments									
Gross Block	17.76	17.76	16.31	21.91	16.65				
Less: Accumulated Depreciation	15.51	13.44	9.80	8.19	6.09				



Net Block	2.25	4.32	6.51	13.72	10.57
Motor Vehicles					
Gross Block	62.54	62.54	62.54	63.17	57.18
Less: Accumulated Depreciation	50.38	46.27	40.70	33.64	29.90
Net Block	12.16	16.27	21.83	29.52	27.28
Furniture & Fixtures					
Gross Block	3.77	3.77	3.77	20.46	20.46
Less: Accumulated Depreciation	3.01	2.73	2.31	16.79	15.97
Net Block	0.76	1.04	1.46	3.68	4.49
Computer Systems					
Gross Block	19.88	14.64	10.66	19.49	12.02
Less: Accumulated Depreciation	14.24	10.46	7.15	12.70	10.41
Net Block	5.64	4.18	3.51	6.79	1.60
Total Tangible Assets	848.71	927.19	860.21	949.23	995.61
Total Intangible Assets	-	-	-	-	-

## ANNEXURE - I.11: Restated Standalone Statement of Non-Current Investments

(Rs. In Lakhs)

Particulars	As at 31st March						
1 atticulars	2017	2016	2015	2014	2013		
Investment in:							
Equity Shares - Union Bank of India	0.03	0.03	0.03	0.03	0.03		
Mutual Funds - Union Capital Protection Fund Series 7	110.00	-	-	-	-		
Grand Total	110.03	0.03	0.03	0.03	0.03		

(Rs. In Lakhs)

Particulars	As at 31st March						
	2017	2016	2015	2014	2013		
Total Quoted Shares	0.03	0.03	0.03	0.03	0.03		
Total Unquoted Shares	1	-	1	1	-		

## ANNEXURE - I.12: Restated Standalone Statement of Long Term Loans and Advances

(Rs. In Lakhs)

Particulars	As at 31st March							
	2017	2016	2015	2014	2013			
(Unsecured considered good)								
Security Deposits	22.55	20.70	11.24	3.47	2.08			
Advance to Om Shanti Co op Hsg Society Ltd	12.78	12.78	10.27	10.27	10.27			
Grand Total	35.33	33.47	21.51	13.74	12.35			

## ANNEXURE – I.13: Restated Standalone Statement of Other Non-Current assets

Particulars	As at 31st March							
1 at ticulars	2017	2016	2015	2014	2013			
(Unsecured considered good)								
Advances for Capital Goods	-	3.58	-	-	-			
Grand Total	-	3.58	-	-	-			



## ANNEXURE - I.14: Restated Standalone Statement of Current Investments

(Rs. In Lakhs)

Particulars	As at 31st March						
	2017	2016	2015	2014	2013		
Investments in Equity Shares	-	-	-	-	-		
Grand Total	-	-	-	-	-		

(Rs. In Lakhs)

Particulars	As at 31st March						
	2017	2016	2015	2014	2013		
Total Quoted Shares	-	-	-	-	-		
Total Unquoted Shares	-	-	-	-	-		

## **ANNEXURE - I.15: Restated Standalone Statement of Inventories**

(Rs. In Lakhs)

Particulars	As at 31st March						
	2017	2016	2015	2014	2013		
(at cost or net realizable value, whichever is lower)							
Material	290.73	195.71	200.29	161.90	148.85		
Semi-Finished Goods	226.69	37.33	265.22	144.02	30.46		
Work-in-progress	149.71	150.00	10.51	241.70	-		
Grand Total	667.14	383.04	476.01	547.63	179.30		

## ANNEXURE - I.16: Restated Standalone Statement of Trade Receivables

(Rs. In Lakhs)

Particulars		As at 31st March							
raiticulais	2017	2016	2015	2014	2013				
Trade Receivables:									
Outstanding for a period less than									
six months from the date they are									
due for payment									
Unsecured, Considered Good	338.89	1,059.29	697.29	347.63	892.64				
Outstanding for a period exceeding									
six months from the date they are									
due for payment									
Unsecured, Considered Good	618.51	187.41	177.94	86.21	31.42				
Unsecured, Considered Doubtful	-	-	-	-	-				
Grand Total	957.41	1,246.71	875.23	433.84	924.06				

## ANNEXURE - I.17: Restated Standalone Statement of Cash and Bank Balances

Particulars	As at 31st March							
1 at ticulars	2017	2016	2015	2014	2013			
Cash & Cash Equivalents								
Cash in hand	0.90	0.78	1.66	1.20	0.72			
Balances with Banks:								



-in current accounts	(3.30)	(16.66)	(0.61)	20.41	18.65
Other Bank Balances:					
Term deposits kept as margin	207.66	245.08	32.99	30.36	27.90
money for Bank Guarantee					
	-	50.73	226.23	328.48	140.48
FDRs					
Grand Total	205.25	279.93	260.27	380.44	187.75

## ANNEXURE - I.18: Restated Standalone Statement of Short Term Loans and Advances

(Rs. In Lakhs)

Particulars	As at 31st March							
1 at ticulars	2017	2016	2015	2014	2013			
Loans/ advances to employees/	7.51	9.57	7.22	6.03	3.50			
others								
Balances with Revenue Authorities:								
Indirect Taxes	52.62	25.55	12.65	25.16	9.36			
Prepaid expenses	7.06	5.77	8.97	7.17	2.03			
Security / Earnest Money Deposit	-	-	=	8.11	6.17			
Grand Total	67.19	40.88	28.84	46.47	21.06			

Out of the above amounts outstanding from promoters/promoter group/group directors/relative of directors are as follows:

(Rs. In Lakhs)

Particulars	As at 31st March						
	2017	2016	2015	2014	2013		
From Promoters/Directors/Relatives	-	-	-	-	-		
From Group Companies	-	-	-	-	-		
TOTAL	-	-	-	-	-		

## ANNEXURE - I.19: Restated Standalone Statement of Other Current assets

(Rs. In Lakhs)

Particulars	As at 31st March						
	2017	2016	2015	2014	2013		
Retention Money with debtors	131.77	114.19	119.19	29.53	16.64		
Grand Total	131.77	114.19	119.19	29.53	16.64		

## **ANNEXURE - II.1: Restated Standalone Statement of Revenue from Operations**

Particulars		For The Year Ended March 31,					
raiticulais	2017	2016	2015	2014	2013		
Sale of Manufactured Products	3,193.32	4,997.43	4,223.08	1,957.53	2,331.91		
Sale of Services	23.96	79.84	68.65	168.75	20.36		
Less:							
Central Excise Duty	192.31	273.81	144.27	131.49	96.57		
Service Tax	69.49	116.69	152.06	29.89	3.38		
Value Added Tax	232.03	372.26	163.01	9.82	18.97		



Revenue from operations (net)	2,723,44	4,314.52	3,832.39	1,955.09	2,233.34
Revenue from operations (net)	2,123.44	4,314.34	3,034.33	1,733.07	2,233.34

## **ANNEXURE - II.2: Restated Standalone Statement of Other Income**

(Rs. In Lakhs)

Particulars	For The Year Ended March 31,							
1 at ticulars	2017	2016	2015	2014	2013			
Interest Income								
-On Bank deposits	22.89	22.05	23.38	20.56	18.98			
-Other	-	1	0.24	0.18	0.17			
Dividend income	-	0.01	0.00	0.02	0.05			
Gain/ (Loss) on disposal of Assets	-	(0.62)	-	0.08	0.04			
VAT Refund	-	3.87	-	-	-			
Rent received	48.00	48.00	10.00	-	-			
Debit/ Credit Balance written off	24.19	-	-	-	-			
Misc Income	0.53	-	-	-	-			
Grand Total	95.61	73.31	33.62	20.84	19.24			

## ANNEXURE - II.3: Restated Standalone Statement of Cost of Material Consumed

(Rs. In Lakhs)

Particulars	For The Year Ended March 31,							
1 at ticulars	2017 2016		2015	2014	2013			
Consumption of Material								
Inventory at the beginning of the year	195.71	200.29	161.90	148.85	153.34			
Add: Material Purchased (Less Returns)	1,773.97	2,233.28	2,020.91	1,204.35	1,231.78			
Add: Vendor Consumed	40.78	38.59	24.23	12.23	16.73			
Add: Sub Contract Payment	213.93	804.38	720.42	317.91	197.59			
Less: Inventory at the end of the year	(290.73)	(195.71)	(200.29)	(161.90)	(148.85)			
Grand Total	1,933.65	3,080.84	2,727.16	1,521.44	1,450.60			

## **ANNEXURE – II.4: Restated Standalone Statement of Changes in Inventories**

Particulars	For The Year Ended March 31,					
1 at uculai s	2017	2016	2015	2014	2013	
Inventory at end of the year						
Semi-Finished goods	226.69	37.33	265.22	144.02	30.46	
Work in progress	149.71	150.00	10.51	241.70	-	
Total	376.40	187.33	275.72	385.72	30.46	
Inventory at beginning of the year						
Semi-Finished goods	37.33	265.22	144.02	30.46	43.35	
Work in progress	150.00	10.51	241.70	-	-	
Total	187.33	275.72	385.72	30.46	43.35	
Grand Total	(189.07)	88.39	110.00	(355.27)	12.89	



## ANNEXURE - II.5: RESTATED STANDALONE STATEMENT OFMANUFACTURING EXPENSES

(Rs. In Lakhs)

Particulars	For The Year Ended March 31,				
r ar ucular s	2017	2016	2015	2014	2013
Coolie & Cartage	24.22	47.20	45.02	42.09	26.35
Tools, Stores and other materials	-	-	-	0.02	0.10
consumed					
Payments for Sub-contracts				-	11.81
Salaries & Wages	80.34	80.73	69.33	62.14	62.84
Incentives	28.66	34.39	29.74	22.27	16.35
Power & Fuel	29.27	27.68	17.62	15.60	14.09
Repairs & Maintainance to Plant &	27.29	33.71	20.70	16.29	21.69
Machinery					
Transport,Octroi, Loading &					
Unloading Charges	18.48	33.28	12.67	8.14	8.82
Water Charges	1.18	1.42	1.19	0.39	0.35
Other Direct Manufacturing	13.72	14.68	3.41	5.00	7.58
Expenses					
Grand Total	223.16	273.09	199.70	171.94	169.98

## ANNEXURE – II.6: Restated Standalone Statement of Employee benefit expense

(Rs. In Lakhs)

				(17.5.	. III Lakiis)		
Particulars		For The Year Ended March 31,					
Tarticulars	2017	2016	2015	2014	2013		
Salaries and wages	150.37	171.10	179.36	139.49	98.08		
Contribution to Provident Funds and ESIC	24.64	28.01	27.27	15.28	11.73		
Director's remuneration	41.68	46.03	40.96	28.61	38.46		
Staff Insurance expenses	8.38	10.71	8.86	7.41	5.87		
Staff welfare expenses	1.70	2.06	2.22	2.63	2.16		
Contribution to Gratuity Funds	4.00	3.34	1.75	2.52	3.50		
Grand Total	230.78	261.25	260.42	195.93	159.80		

## ANNEXURE – II.7: Restated Standalone Statement of Finance costs

Particulars	For The Year Ended March 31,					
1 articulars	2017	2016	2015	2014	2013	
Interest on Borrowings	72.26	60.32	46.68	43.79	45.10	
Interest on Delayed payment	-	-	0.73	0.20	-	
	7.43	10.29	8.23	2.47	0.13	
Interest on Delayed payment of Statutory Dues						
Other Borrowing Charges	7.81	17.53	9.74	16.22	9.21	
Grand Total	87.50	88.15	65.38	62.68	54.44	



## ANNEXURE - II.8: Restated Standalone Statement of Other Expenses

(Rs. In Lakhs)

Davidaniana	For The Year Ended March 31,					
Particulars	2017	2016	2015	2014	2013	
Advertisement Expenses	0.38	0.17	8.48	8.06	1.12	
Remuneration To Auditors:				-	-	
- Audit Fees	5.00	2.50	7.00	5.00	5.00	
- Tax Audit	-	1.50	2.50	1.50	1.50	
- Taxation & Other Matters	_	2.00	2.00	1.00	1.00	
Brokerage and Commission	6.62	-	5.00	17.52	5.24	
Business Promotion Expenses	10.94	15.71	10.13	11.05	14.03	
Delivery Van Expenses	_	0.43	0.41	3.20	3.11	
Electricity Expenses (Office)	2.78	3.86	6.24	4.23	1.85	
Insurance	10.91	12.55	6.38	11.79	7.84	
Internet Expenses	0.30	0.24	0.21	0.18	0.16	
Legal & Professional Charges	23.01	21.14	21.95	16.03	12.57	
Licenses & Other Statutory Taxes	13.55	5.26	2.00	1.85	4.34	
Membership and Subscription	2.21	0.46	0.15	0.32	1.40	
Miscellaneous expenses	3.80	5.37	5.63	7.17	4.88	
Motor Car Expenses	11.21	11.55	11.67	9.44	7.55	
Office maintenance and upkeepment	18.55	24.86	20.23	17.15	12.54	
Postage and Courier	0.90	0.78	0.81	0.58	0.64	
Printing amd Stationery	6.58	5.26	5.92	6.19	4.52	
Rent, Rates And Taxes	31.68	27.19	19.01	13.03	15.10	
Repairs & Maintenance	-	-	-	-	-	
- Building	8.27	23.04	10.29	4.01	8.04	
- Others	14.02	15.03	6.83	7.31	6.91	
Security Charges	4.23	3.99	3.80	3.53	3.65	
Sundry balances written off	-	0.98	14.28	9.16	87.24	
Telephone Expenses	7.13	7.55	7.91	6.80	4.58	
Travel & Tour expenses	17.93	22.84	19.50	15.23	14.66	
Grand Total	200.01	214.25	198.34	181.33	229.46	

## **ANNEXURE – II.9: Restated Standalone Statement of Exceptional Items**

	For The Year Ended March 31,						
Particulars	2017	2016	2015	2014	2013		
Profit /( Loss) on sale of investments	-	-	-	-	-		
Grand Total	•	1	•	-	-		



## ANNUXURE - IV

Basis of Preparation and Significant Accounting Policies and Practices of the Restated Standalone Financial Statements for the years ended March 31, 2017, 2016, 2015, 2014 and 2013.

#### 1) Company Overview

Our Company is in the business of manufacturing and supplying of furniture's like Executive office furniture, International school furniture, Modular office furniture, Bedroom Furniture, wooden door & frame etc. in terms of customized, system based or Turnkey project's throughout India & abroad. Company also specializes in the design and execution of turnkey interiors projects by bringing together under the same roof all of the resources necessary to meet the needs of any fit-out project. Projects ranging from Hotels, Residential, Offices, Shopping Malls, Hospital, IT Parks, International Schools, Pre-Finished doors, Fire Rated doors are executed through the complete design and build concept with highly innovative ideas and practical approach. We are also in a unique position to provide technical solutions to complicated fit-out projects, due to the fact that all engineering and shop drawing is performed in-house and under one roof.

#### 2) Basis of Preparation of Financial Statement

- 1. The Restated Standalone Financial Information has been prepared by applying necessary adjustments to:
  - a. the Standalone Financial Statements ('financial Statement') of the Company for the years ended 31st March 2017, 2016, 2015, 2014 and 2013, prepared and presented under the historical cost convention, except for certain financial instruments which are measured at fair value, using the accrual system of accounting in accordance with the generally accepted accounting principles in India ('Indian GAAP'), the provisions of the Companies Act, 1956 ( up to 31st March 2014), and notified sections, schedules and rules of the Comp[anise Act, 2013 (with the effect from 1st April 2014), including the Accounting Standards as prescribed by the Companies (Accounting Standards) Rules, 2006 as per the Section 211(3C) of the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013, ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014), to the extent applicable and in the manner so required, and;
- 2. The classification of assets and liabilities of the Company is done into current and non-current based on the operating cycle of the business of the Company. The operating cycle of the business of the Company is less than twelve months and therefore all current and non-current classifications are done based on the status of realisability and expected settlement of the respective asset and liability within a period of twelve months from the reporting date as required by Schedule III to the Companies Act, 2013.
- 3. The accounting policies adopted in the preparation of financial statements are consistent with those used in the previous year.
- 4. With the effect from 1<sup>st</sup> April 2014, Schedule III notified under the Act, has become applicable to the company for the preparation and presentation of its financial statements. Accordingly, previous year's figures have been regrouped/reclassified wherever applicable. Appropriate reclassification/regrouping have been made in the Restated Standalone Financial information wherever required, to corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the presentation and recognition as per the audited financial statements of the Company and the requirement of SEBI Regulations. The financial statements are prepared in Indian rupees round off to the nearest Lakhs.



#### 3) Use of Estimates

The preparation of the financial statements is in conformity with Generally Accepted Accounting principles which require management to make estimates/ assumptions that affect the reported amount of Assets and Liabilities, the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period reported. Examples of such estimates are useful lives of fixed assets, income taxes and provision for doubtful debts. Actual results could differ from those estimates. Difference between the actual results and estimates are recognised in the period in which the results are known/ materialized.

#### 4) Tangible Fixed Assets and Depreciation there on

- a) Tangible Assets are stated at cost net of recoverable taxes, trade discounts and rebates and include amounts added on revaluation, less accumulated depreciation and impairment loss, if any. The cost of Tangible Assets comprises its purchase price, borrowing cost and any cost directly attributable to bringing the asset to its working condition for its intended use, net charges on foreign exchange contracts and adjustments arising from exchange rate variations attributable to the assets.
- b) Subsequent expenditures related to an item of Tangible Asset are added to its book value only if they increase the future benefits from existing asset beyond its previously ascertained standard of performance.
- c) The Company has applied the estimated useful life as specified in Schedule II and calculated depreciation based on rates worked as per applicable accounting standard and guidance note issued by ICAI as under:

Type of Assets	Period
Computer Equipment	3 Years
Furniture & Fixtures	10 Years
Office Equipment's	5 Years
Plant & Machinery	15 Years
Motor Vehicles	10 Years
Factory Building	30 Years
Other Buildings	60 Years
Electrical Installation	10 Years

#### 5) Impairment of assets

On an annual basis the company makes an assessment of any indicator that may lead to impairment of assets. An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value. The recoverable amount is higher of an asset's net selling price and value in use. Value is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life.

## 6) Borrowing Cost

Borrowing Cost directly attributable to acquisition/ construction of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use. All other borrowing costs are recognised in Statement of Profit and loss in the period in which they are incurred.

#### 7) Investment

Investments that are readily realisable and intended to be held for not more than a year are classified as current investments. All other investments are classified as long-term investments. Current investments are carried at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost.



However, provision for diminution in value is made to recognise a decline other than temporary in the value of long term investments.

#### 8) Revenue Recognition

Revenue from operations is recognized to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. Revenue is measured on accrual basis at the fair value of the consideration received or receivable, taking into account contractually defined terms of payments and excluding taxes and duties collected on behalf of the Central or the State Government.

#### a) Sale of Goods

Revenue is recognized when significant risks and rewards of ownership of the goods have passed to the buyer. Net turnover from the operations represents amount of turnover after deduction of Discounts, Central excise duty and Sales Tax (VAT/CST)

#### b) Interest Income

Interest income is recognized on proportionate basis taking into account the amount outstanding and the rate applicable.

#### c) Sale of Services

Revenue from sale of services is recognized on accrual basis as and when the service provision is completed. It is recognized Net of Discounts and Service Tax.

#### 9) Foreign currency Transaction

#### a) Initial Recognition

The Company Financials statements are prepared in Indian Rupees which is the Company functional currency. The Transactions in foreign currency are recorded in the functional currency at the original rates of exchange in force at the time the transactions are effected. At the year end, monetary items, including those of foreign operations integral in nature, denominated in foreign currency are reported using the closing rates of exchange. Exchange differences arising thereon and on realization/payment of foreign exchange are accounted for in the relevant year as income or expenses.

#### b) Conversion

Foreign currency monetary items are reported using the closing rate. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction; non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates that existed when the values were determined.

#### c) Exchange Differences

Exchange differences arising on the settlement of monetary items or on reporting company's monetary items at rates different from those at which they were initially recorded during the year/period, or reported in previous financial statements, are recognised as income or as expenses in the year/period in which they arise except those arising from investments in non-integral operations.



#### 10) Employee Benefits

#### a) Defined Contribution Plan

Retirement benefits in the form of Provident Fund is a defined contribution scheme and contributions are charged to the Statement of Profit and Loss for the year when the contributions are due.

## b) Post-Employment Benefits

Post-Employment Benefits in the form of Gratuity is recognized as an expense in the Statement of Profit and Loss on actual 'basis during the period in which the eligible employee leaves the service of the Company and settlement of his dues are made.

#### c) Employee Leave Entitlement

The employees of the Company are entitled to leave as per the leave policy of the Company. The liability in respect of unutilised leave is charged to Statement of Profit And Loss on actual basis in the year when it is claimed.

#### 11) Taxation

#### a) Current Tax

Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Indian Income Tax Act, 1961.

#### b) Deferred Tax

Deferred income taxes reflects the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set-off current tax assets against current tax liabilities and the deferred tax assets and the deferred tax liabilities related to the taxes on income levied by same governing taxation laws. Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that they can be realised against future taxable profits.

The carrying amounts of deferred tax assets are reviewed at each balance sheet date. The Company writes down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

#### 12) Provisions, Contingent Liabilities and Contingent Assets

a) Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Provisions are not discounted to its present value and are determined based on best estimate required to settle the



obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

- b) Contingent Liabilities are not recognized but are disclosed in the notes to accounts.
- c) Contingent Assets are neither recognized nor disclosed in the financial statements.

## 13) Earnings Per Share

- a) The earnings considered in ascertaining the Company's Earnings Per Share comprises the net profit after tax. The number of shares used in computing Basic Earnings Per Share is the weighted average number of shares outstanding during the year.
- b) Diluted earnings per equity shares are computed using the weighted average number of equity shares and dilutive potential equity shares outstanding during the year.

## 14) Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise cash at bank and in hand and short-term investments with an original maturity of three months or less.

## 15) Related Party Transactions

Disclosure is being made separately for all the transactions with related parties as specified under Accounting Standard 18, issued by the Institute Chartered Accountants of India.

#### 16) General

Prepaid expenses and prior period expenses /income up to Rs. 5,000/- in each case are charged to relevant heads of account of the current year.

#### 17) Micro, Small & Medium Enterprises Development Act, 2006

The Company has not received any memorandum (as required to be filed by the suppliers with the notified authority under the Micro, Small and Medium Enterprises Development Act, 2006) claiming their status as Micro, Small and Medium Enterprises. Consequently the amount paid/ payable to these parties during the year is not ascertainable. Consequently, as of now, it is neither possible for the Company to ascertain whether payment to such enterprises has been made within 45 days from the date of acceptance of supply of goods or services rendered by a supplier nor to give the relevant disclosures as required under the Act. This has been relied upon by the auditors.

## ANNEXURE -V: MATERIAL ADJUSTMENT TO THERESTATED STANDALONE FINANCIAL STATEMENT

Particulars	For The Year Ended March 31,				
r at ticulars	2017	2016	2015	2014	2013
(A)Net Profits as per audited	160.93	124.14	123.91	82.64	117.49
financial statements (A)	100.93	124.14	123.91	82.04	117.49
Add/(Less): Adjustments on account					
of -					
1) Balances Written off pertaining to	_	94.62	10.04	(8.84)	(82.40)
another year	-	94.02	10.04	(8.84)	(82.40)
2) Taxation Impact on (1) above	-	(31.28)	(3.26)	2.87	26.74
3) Prior period taxes	-	-	-	(0.29)	0.42



Total Adjustments (B)	-	63.33	6.78	(6.26)	(55.25)
Restated Profit/ (Loss) (A+B)	160.93	187.47	130.69	76.38	62.25

## 3. Notes on Material Adjustments pertaining to prior years

#### 1. Balances Written off pertaining to another year

The sundry balances written off in years have been adjusted in the years to which they pertain. The balances pertaining to period earlier than 01-04-2012 have been adjusted in the opening balance of surplus in profit and loss account

## 2. Impact on taxation

The taxation impact on (1) above has been calculated at the applicable rates and adjusted to the deferred tax assets/liabilities.

#### 3. Prior Period Taxes

The prior period taxes have been traced to the relevant financial years and have been adjusted accordingly.

#### 4. Reconciliation of the Opening Balance of Balance in Profit & Loss Account for the FY 2012-13

(Rs. In Lakhs)

Particulars	For The Year Ended March 31, 2013
(A) Opening Balance of Balance in Profit & Loss Account as per audited financial statements (A)	913.46
Add/(Less): Adjustments on account of -	
Balances written off pertaining to earlier years	(13.42)
2. Provision for Income Taxes for Prior Period	(0.13)
Total Adjustments (B)	(13.55)
Restated opening Balance of balance in Profit & Loss Account(A+B)	899.91

#### Annexure VI: Notes to the Restated Standalone Financial Statements

- 1 The Company has not provided for the Gratuity and other defined benefit costs in the financial statements as per requirement of mandatory Accounting Standard 15 on Employee Benefits issued by Institute of Chartered Accountants of India.
- 2 Amount of deposits brought in by the promoters of the company or their relatives or by both, by way of unsecured loan in pursuance of stipulation of bank (secured lender) during these years is exempt from definition of Deposits under clause (xiii) of 2(C) specified under The Companies (Acceptance of deposits) Rules, 2014. Hence, the same is not treated as public deposits
- 3 The figures of the previous year have been regrouped / recast wherever necessary so as to make them comparable with current year's figures. Figures have been rounded off to the nearest lakhs.



4The company identifies the enterprises which have been providing goods and services to the company and which qualify under the definition of Micro Small and Medium Enterprise Development Act, 2006. As per the explanation given by the management, the company owes no dues to any company/entity that qualifies as Micro Small and Medium Enterprise for more than 30 Days.

5 In the opinion of the Board of Directors, the Current Assets, Loans & Advances are approximately of the value stated if realized in ordinary course of business. Provisions for known liabilities are made & not in excess of the amount reasonably necessary. Moreover, Balances of Unsecured Loans, Receivables, Loans & Advances and Current Liabilities are subject to confirmation, reconciliation and adjustments, if any.

6 The company has made fdrs against which margin money towards bank guarantee is adjusted by bank as and when issued. Also at times their associate firm also utilises FDRs for their margin money

## ANNEXURE -VII: RESTATED STANDALONE STATEMENT OF CONTINGENT LIABILITIES

(Rs. In Lakhs)

Particulars		As at 31st March								
1 at ticulars	2017	2017 2016 2015		2014	2013					
1. Bank Guarantee for which FDR margin money has been given to the bank as Security	399.00	472.00	132.00	121.00	112.00					
2. Income Tax Demand	4.63	4.63	4.54	4.50	4.50					
Total	403.63	476.63	136.54	125.50	116.50					



# ANNEXURE-VIII: RESTATED STANDALONE STATEMENT OF RELATED PARTY DISCLOSURES AS RESTATED

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

# A.List of Related Parties and Nature of Relationship:

Particulars	Name of Related Parties							
1 at ticulars	2017	2016	2015	2014	2013			
1.Related Parties:								
	Rajendra Chitbahal Vishwakarma							
a) Key Management Personnel's	Mahendra Chitbal	hal Vishwakarma						
	Narendra Chitbah	al Vishwakarma						
	Mahesh Panchal							
	Ravindra Chitbah	al Vishwakarma						
b) Relatives of Key Management Personnel's	Manbhavti Vishw	akarma						
b) Relatives of Key Management Personners	Ravindra Chitbahal Vishwakarma							
	Mahendra Chitbal	hal Vishwakarma (HUI	F)					
c) Entities where control exist	Narendra Chitbahal Vishwakarma (HUF)							
c) Endies where condor exist	R M Enterprise							
	Rajendra Chitbaha	al Vishwakarma (HUF)	)					



# C. Transactions carried out with related parties referred to in (1) above, in ordinary course of business:

(Rs. In Lakhs)

Nature of Transactions	Name of Related Parties		I	As at March 31		
Nature of Transactions	Name of Related Parties	2017	2016	2015	2014	2013
	Mahendra Chitbahal Vishwakarma	10.96	10.73	10.63	8.86	9.48
	Mahesh Panchal	3.70	-	-	-	-
1.Directors Remuneration	Narendra Chitbahal Vishwakarma	10.51	23.61	18.75	7.98	8.55
	Rajendra Chitbahal Vishwakarma	11.92	11.69	11.59	9.74	10.44
	Ravindra Chitbahal Vishwakarma	4.60	-	-	-	-
Total		41.68	46.03	40.96	26.58	28.46
2.Labour Charges Paid	Mahendra Chitbahal Vishwakarma (HUF)	-	-	-	-	9.43
2.Labour Charges Faid	Narendra Chitbahal Vishwakarma (HUF)	-	9.01	-	-	4.55
Total		-	9.01	-	-	13.98
	Mahendra Chitbahal Vishwakarma	5.04	3.30	3.30	3.30	3.30
3.Rent Paid	Manbhavati Vishwakarma	5.04	3.30	3.30	3.30	3.30
3.Kent Faid	Rajendra Chitbahal Vishwakarma	6.86	3.96	3.96	3.96	3.96
	Narendra Chitbahal Vishwakarma	6.00	4.00	-	-	-
Total	_	22.94	14.56	10.56	10.56	10.56
4. Purchases	R M Enterprise	-	-	20.07	-	-
T. I dichases	Rajendra Chitbahal Vishwakarma (HUF)	-	-	-	-	4.61
Total	Total		-	20.07	-	4.61

# D. Outstanding Balance as at the end of the year

(Rs. In Lakhs)

Nature of Transactions	Name of Related Parties	As at March 31						
Nature of Transactions	Name of Kelated I affles	2017	2016	2015	2014	2013		
	Narendra Chitbahal Vishwakarma	-	13.36	-	-	-		
1.Payables	Rajendra Chitbahal Vishwakarma (HUF)	-	-	-	-	4.61		
1.F ayables	Mahendra Chitbahal Vishwakarma (HUF)	-	-	-	-	9.24		
	Narendra Chitbahal Vishwakarma (HUF)	ı	8.83	ı		4.46		
Total		-	22.19	-	-	18.31		



#### ANNEXURE- IX: RESTATED STANDALONE STATEMENT OF ACCOUNTING RATIOS

Dantianlana		A	As at 31st Marc	ch ch	
Particulars	2017	2016	2015	2014	2013
Restated PAT as per P& L Account (Rs. in Lakhs)	160.93	187.47	130.69	76.38	62.25
Weighted Average Number of Equity Shares at the end of the Year (Note -2)	5,000,000	5,000,000	5,000,000	5,000,000	5,000,000
Net Worth	1560.56	1400.93	1210.25	1081.37	1010.13
<b>Earnings Per Share (with Bonus</b>					
affect)					
Basic (In Rupees) (Note 1.a)	3.22	3.75	2.61	1.53	1.24
Diluted (In Rupees)*(Note 1.b)	3.22	3.75	2.61	1.53	1.24
Return on Net Worth (%)	10.31%	13.38%	10.80%	7.06%	6.16%
Net Asset Value Per Share (Rs)	31.21	28.02	24.21	21.63	20.20
Nominal Value per Equity share after Share split (Rs.)	10	10	10	10	10

<sup>\*</sup> The Company does not have any diluted potential Equity Shares. Consequently the basic and diluted profit/earning per share of the company remain the same.

## **Notes:**

- 1) The ratios have been calculated as below:
  - a. Basic Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Equity Shares outstanding during the six months/year.
  - b. Diluted Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the six months/year.
  - c. Return on Net Worth (%) = Restated PAT attributable to Equity Shareholders/ Net Worth X 100
  - d. Restated Net Asset Value per equity share (Rs.) = Restated Net Worth as at the end of the six months/year/ Total Number of Equity Shares outstanding during the six months/year.
- 2) Weighted Average Number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion to total number of days during the year. Further, number of shares are after considering impact of the bonus shares in the ratio of 9 bonus share for 1 fully paid up equity share to the existing shareholders (Allotted on 22-02-2017), an issue without consideration, treating the said issue as if it had occurred prior to the beginning of the year 2012-13, the earliest period reported.
- Earnings Per Share calculation are in accordance with Accounting Standard 20- Earnings Per Share, notified under the Companies (Accounting Standards) Rules 2006, as amended.
- 4) Net Worth = Equity Share Capital + Reserve and Surplus (including surplus in the Statement of Profit & Loss)
- 5) The figures disclosed above are based on the Restated Standalone Financial Statements of the Company.



# ANNEXURE -X: RESTATED STANDALONE STATEMENT OF CAPITALISATION

(Rs. In Lakhs)

Sr. No	Particulars	Pre issue As at 31-03-2017	Post issue	
	Debts			
A	Long Term Debt	328.12	328.12	
В	Short Term Debt	432.15	432.15	
С	Total Debt	760.26	760.26	
	<b>Equity Shareholders Funds</b>			
	Equity Share Capital	500.00	681.20	
	Reserves and Surplus	1,067.62	1,303.18	
D	Total Equity	1,567.62	1,984.38	
Е	Total Capitalization	2,327.88	2,744.64	
	Long Term Debt/ Equity Ratio (A/D)	0.21	0.17	
	Total Debt/ Equity Ratio (C/D)	0.48	0.38	

**Notes:** Long Term Debt are borrowings other than short-term borrowings and also includes current maturities of long- term debt included in other current liabilities

# ANNEXURE - XI: RESTATED STANDALONE STATEMENT OF TAX SHELTERS

(Rs. In Lakhs)

Sr			As	s at 31st Marc	:h	
No	Particulars	2017	2016	2015	2014	2013
A	Restated Profit before tax	237.43	283.75	195.73	113.13	98.05
	Short Term Capital Gain at special rate	-	-	-	-	-
	Normal Corporate Tax Rates (%)	33.06%	33.06%	32.45%	32.45%	32.45%
	Short Term Capital Gain at special rate	-	-	-	-	-
	MAT Tax Rates (%)	20.39%	20.39%	20.01%	20.01%	20.01%
В	Tax thereon (including surcharge and education cess)					
	Tax on normal profits	78.50	93.82	63.51	36.70	31.81
	Short Term Capital Gain at special rate	-	-	-	-	-
	Total	78.50	93.82	63.51	36.70	31.81
	Adjustments:					
C	Permanent Differences					
	Deduction allowed under Income Tax Act	-		1	1	-
	Exempt Income	-	(0.01)	(0.00)	(0.02)	(0.09)
	Allowance of Expenses under the Income Tax Act	-	-	-	-	-
	Disallowance of Income under the Income Tax Act	-	-	-	-	-
	Disallowance of Expenses under the Income Tax Act	-	0.36	-	-	-
	<b>Total Permanent Differences</b>	-	0.34	(0.00)	(0.02)	(0.09)



D	Timing Differences					
	Difference between tax depreciation and book depreciation	2.45	(16.02)	25.31	(7.37)	(0.97)
	Expenses disallowed/allowed	-	(94.62)	(10.04)	8.84	82.40
	Expense disallowed u/s 43B	-	-	-	-	-
	<b>Total Timing Differences</b>	2.45	(110.64)	15.27	1.46	81.43
E	Net Adjustments E= (C+D)	2.45	(110.30)	15.27	1.44	81.34
F	Tax expense/(saving) thereon	0.81	(36.47)	4.95	0.47	26.39
G	Total Income/(loss) (A+E)	239.89	173.46	211.00	114.57	179.39
	Taxable Income/ (Loss) as per MAT	237.43	283.75	195.73	113.13	98.05
I	Income Tax as per normal provision	79.31	57.35	68.46	37.17	58.20
J	Income Tax under Minimum Alternative Taxunder Section 115 JB of the Income Tax Act	48.41	57.85	39.16	22.63	19.62
	Net Tax Expenses (Higher of I,J)	79.31	57.85	68.46	37.17	58.20
K	Adjustment for Interest on income tax	5.72	1.49	1.66	0.06	4.25
	<b>Total Current Tax Expenses</b>	85.03	59.34	70.12	37.23	62.45

**Note:** The figures for the year ended March 31, 2017 are based on the provisional computation of Total Income prepared by the company

# ANNEXURE - XII: RESTATED STANDALONE STATEMENT OF FINANCIAL INDEBTEDNESS

Secured Loans (Rs. In Lakhs)

Sr.			Facility Key to	erm	Outstandi	
No	Bank Name	Loan Amount	Rate of Interest (%)	Total Term (Months)	ng as on March 31, 2017	Security*
1	Union Bank of India Term Loan A/c No. 491506410000004	109.51 Lakhs	12.10%	60 Months	75.27	Hypothecation of machinery
2	Union Bank of India Term Loan A/c No. 491506410000002	200 Lakhs	12.10%	84 Months	86.37	
3.	Union Bank of India Cash Credit	500 Lakhs	MCLR1Y +2.65%	-	432.15	Hypothecation of stock & book
4	Union Bank of India bank Guarantee	650 Lakhs	-	-	399.00	debts. Counter Indemnity and margin in form of deposit.
5	Union Bank of India Auto Loan A/c No. 33094	9.53 Lakhs	10.7%	84 Months	5.96	Hypothecation of Vehicles

# \* Collaterals Securities:

- 1. Office Premises at 305 3<sup>rd</sup> floor, wester Edge 2, Kanakia Spaces, Borivilli East. Mumbai.
- 2. Factory Land and building on Plot No. 6/7/8 New GIDC, 52 Hectare Expansion Area, Umbergaon Industrial Estate, Umbergaon-396171, Valsad (Gujarat)



# **Unsecured Loans:**

Sr.		Facility Key te		Outstandi	
No	Party Name	Rate of Interest (%)	Total Term (Months)	ng as on March 31, 2017	Security
1	Rajendra Chitbahal Vishwakarma	Nil	On demand	78.56	Unsecured
2	Mahendra Chitbahal Vishwakarma	Nil	On demand	81.95	Unsecured

# ANNEXURE - XIII : RESTATED STANDALONE STATEMENT OF DIVIDEND

(Rs. In Lakhs)

Particulars		As at 31st March						
ratuculars	2017	2016	2015	2014	2013			
Share Capital								
Equity Share Capital	500.00	50.00	50.00	50.00	50.00			
Dividend on equity shares declared during the year	-	-	-	-	-			
Dividend in %	-	-	-	-	-			



# MANAGEMENTS' DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with our restated financial statements as of and for the years ended March 31, 2017, 2016, 2015, 2014 and 2013 prepared in accordance with the Companies Act, 2013 and Companies Act, 1956 to the extent applicable and Indian GAAP and restated in accordance with the SEBI ICDR Regulations, including the schedules, annexure and notes thereto and the reports thereon, included in "Financial Statements" beginning on page 156 of this Draft Prospectus.

Indian GAAP differs in certain material respects from U.S. GAAP and IFRS. We have not attempted to quantify the impact of IFRS or U.S. GAAP on the financial data included in this Draft Prospectus, nor do we provide a reconciliation of our financial statements to those under U.S. GAAP or IFRS. Accordingly, the degree to which the Indian GAAP financial statements included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with the Companies Act, Indian GAAP and the SEBI ICDR Regulations.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those set forth in "Risk Factors" and "Forward-Looking Statements" beginning on pages 19 and 18 respectively, of this Draft Prospectus.

#### BUSINESS OVERVIEW

Our Company was incorporated in the year 1997 as Om Vishwakarma Furniture India Private limited under the Companies Act, 1956 vide certificate of incorporation dated November 13, 1997 issued by Registrar of Companies, Maharashtra, Mumbai. Subsequently the name of our Company was changed from 'Om Vishwakarma Furniture India Private limited' to 'Omfurn India Private Limited' vide shareholder's approval dated April 03, 2013 and certificate of incorporation dated April 21, 2013. Subsequently the name of Company was changed to 'Omfurn India Limited' pursuant to conversion into public company vide Shareholders approval dated May 30, 2017 and Fresh certificate of incorporation was issued on June 15, 2017, by the Registrar of Companies, Maharashtra, Mumbai.

Our Company is in the business of manufacturing and supplying of modular furniture like Executive office furniture, International school furniture, Modular office furniture, Bedroom Furniture, wooden door & frame etc. in terms of customized, system based or Turnkey project's throughout India & abroad.

Our Company specializes in the design and execution of turnkey interiors projects by bringing together under the same roof all of the resources necessary to meet the needs of any fit-out project. Projects ranging from Hotels, Residential, Offices, Shopping Malls, Hospital, IT Parks, International Schools, Pre-Finished doors, Fire Rated doors are executed through the complete design and build concept with highly innovative ideas and practical approach. We are also in a unique position to provide technical solutions to complicated fit-out projects, due to the fact that all engineering and shop drawing is performed in-house and under one roof.

# SIGNIFICANT DEVELOPMENTS SUBSEQUENT TO THE LAST FINANCIAL YEAR

In the opinion of the Board of Directors of our Company, there have not arisen, since the date of the last financial statements disclosed in this Draft Prospectus i.e. March 31, 2017, any significant developments or any circumstance that materially or adversely affect or are likely to affect the profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months except as follows:

1. Appointment of Mr. Sudhir Jayantilal Shah, Mr. Parag Shrikrishna Edwankar, Mr. Umesh Madhukar Desai and Ms. Sonali Mandar Gandreas Non-Executive & Independent Director on June 27, 2017.



- The Company was converted into Public Limited Company vide shareholders' approval on May 30, 2017 and fresh Certificate of Incorporation dated June 15, 2017 issued by Registrar of Companies, Maharashtra, Mumbai
- 3. Re-appointment of Mr. Rajendra Chitbahal Vishwakarma as Managing Director on August 23, 2017.
- 4. Re-appointment of Mr. Mahendra Chitbahal Vishwakarma as Whole-Time Director on August 23, 2017.
- 5. Term Loan of Rs. 625 Lakhs sanctioned by Union bank of India for new project being implemented.

# SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factor" beginning on page 19 of this Draft Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- Increase in cost of material & manufacturing expenses;
- Our ability to attract and retain qualified personnel;
- Technology upgradation;
- Recovery of receivables;
- Changes in laws and regulations relating to the sectors/areas in which we operate;
- Our ability to successfully implement our growth strategy;
- Our ability to meet our working capital requirements;
- Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies.
- Changes in government policies and regulatory actions that apply to or affect our business;

# DISCUSSION ON RESULT OF OPERATION

The following discussion on results of operations should be read in conjunction with the restated financial results of our Company for years ended March 31, 2017, 2016, 2015, 2014 and 2013.

# Overview of Revenue & Expenditure

## Revenues

Our Company's revenue is primarily generated from Sale of manufactured products & services and other misc. incomes: -

(Rs. In Lakhs)

Particulars		As at March 31						
1 at ticulat 5	2017	2016	2015	2014	2013			
Income								
Revenue from Operations	2,723.45	4,314.52	3,832.39	1,955.10	2,233.34			
Increase/Decrease in %	(36.88)	12.58	96.02	(12.46)	NA			
Other Income	95.61	73.31	33.62	20.84	19.24			
Increase/Decrease in %	30.42	118.06	61.36	8.27	NA			
Total Revenue	2819.06	4387.83	3866.01	1975.93	2252.59			



The following is the Income mix in terms of value of total income of our Company from manufactured products and services.

(Rs. In Lakhs)

Particulars	As at March 31					
rarticulars	2017	2016	2015	2014	2013	
<b>Revenue from Operation</b>						
Sale of Manufactured Products	3,193.32	4,997.43	4,223.08	1,957.53	2,331.91	
Sale of Services	23.96	79.84	68.65	168.75	20.36	
Less: Duties/taxes	493.83	762.75	459.34	171.19	118.92	
<b>Total Revenue from Operation</b>	2723.45	4314.52	3832.39	1955.10	2233.34	

The following is the Income mix in terms of percentage of total income of our Company from manufactured products and services.

Particulars	As at March 31					
raruculars	2017	2016	2015	2014	2013	
Revenue from Operation						
Sale of Manufactured Products	117.25%	115.83%	110.19%	100.12%	104.41%	
Sale of Services	0.88%	1.85%	1.79%	8.63%	0.91%	
Less: Duties/tax	18.13%	17.68%	11.99%	8.76%	5.32%	
<b>Total Revenue from Operation</b>	100.00%	100.00%	100.00%	100.00%	100.00%	

# **Other Income**

Other operating revenue consists of Interest Income, Dividend income, rental and miscellaneous income.

(Rs. In Lakhs)

Particulars	As at March 31					
Farticulars	2017	2016	2015	2014	2013	
Interest Income						
-on Bank deposits	22.89	22.05	23.38	20.56	18.98	
-Other	-	-	0.24	0.18	0.17	
Dividend income	-	0.01	-	0.02	0.05	
Gain/ (Loss) on disposal of Assets	-	(0.62)	-	0.08	0.04	
VAT Refund	-	3.87	1	-	-	
Rent received	48.00	48.00	10.00	-	-	
Balance written back	24.19	-		-	-	
Misc Income	0.53	-	-	-	-	
Total Other Income	95.61	73.31	33.62	20.84	19.24	

The following is the other income mix in terms of percentage of other income of our Company for other incomes:

Particulars	As at March 31					
r at tictifat s	2017	2016	2015	2014	2013	
Interest Income	-	1	1	1	-	
-on Bank deposits	23.94%	30.08%	69.54%	98.67%	98.63%	
-Other	-	-	0.71%	0.85%	0.88%	



Dividend income	-	0.02%	0.01%	0.10%	0.26%
Gain/ (Loss) on disposal of Assets	-	-0.85%	-	0.38%	0.23%
VAT Refund	-	5.28%	-	1	-
Rent received	50.20%	65.47%	29.74%	-	-
Debit/ Credit Balance written off	25.30%	-	-	-	-
Miss. Income	0.55%	-	-	-	-
Total Other Income	100.00%	100.00%	100.00%	100.00%	100.00%

The following table presents the details of our Company's trade receivables:

Doutionland	As at March 31				
Particulars Particulars	2017	2016	2015	2014	2013
Unsecured and Considered Good					
Outstanding for a period not exceeding six months	338.89	1,059.29	697.29	347.63	892.64
As a % of total Trade receivables	35.40%	84.97%	79.67%	80.13%	96.60%
Outstanding for a period exceeding six months	618.51	187.41	177.94	86.21	31.42
As a % of total Trade receivables	64.60	15.03	20.33	19.87	3.40
Less: Provision for doubtful debts	0.00	0.00	0.00	0.00	0.00
Total Trade receivables	957.40	1246.70	875.23	433.84	924.06
Avg. Trade receivables	1102.05	1060.97	654.54	678.95	NA
Trade receivables Turnover Ratio	2.84	3.46	4.38	4.51	2.42
Average Collection Period (in days)	128.31	105.47	83.36	80.99	151.02

# **Expenditure**

Our Company's operating expenditure consists of following:-

• Cost of material, Changes in inventories, Manufacturing Expenses, Employees Benefit Expenses, Finance Cost, Depreciation and Other Expenses.

# RESULTS OF OPERATIONS

# Statement of profits and losses

The following table sets forth, for the fiscal years indicated, certain items derived from our Company's audited restated financial statements, in each case stated in absolute terms and as a percentage of total sales and/or total revenue.

(Rs. In Lakhs)

Particulars	For the Year Ended March 31,				
rarticulars	2017	2016	2015	2014	2013
INCOME					
Revenue from Operations					
Revenue	2723.45	4314.52	3832.39	1955.10	2233.34
Increase/Decrease in %	-36.88	12.58	96.02	-12.46	NA
Other Income	95.61	73.31	33.62	20.84	19.24
Increase/Decrease in %	30.42	118.06	61.36	8.27	NA
Total Revenue	2819.06	4387.83	3866.01	1975.93	2252.59
EXPENDITURE					
Cost of Material Consumed and Changes in Inventories	1,744.58	3,169.23	2,837.16	1,166.17	1,463.49



As a % of Total Revenue	61.89%	72.23%	73.39%	59.02%	64.97%
Manufacturing Expenses	223.16	273.09	199.70	171.94	169.98
As a % of Total Revenue	7.92%	6.22%	5.17%	8.70%	7.55%
Employee benefit expenses	230.78	261.25	260.42	195.93	159.80
As a % of Total Revenue	8.19%	5.95%	6.74%	9.92%	7.09%
Finance costs	87.50	88.15	65.38	62.68	54.44
As a % of Total Revenue	3.10%	2.01%	1.69%	3.17%	2.42%
Depreciation	95.60	98.11	109.27	84.75	77.36
As a % of Total Revenue	3.39%	2.24%	2.83%	4.29%	3.43%
Other expenses	200.01	214.25	198.34	181.33	229.49
As a % of Total Revenue	7.09%	4.88%	5.13%	9.18%	10.19%
Total Expenditure	2581.63	4104.08	3670.27	1862.80	2154.56
As a % of Total Revenue	91.58%	93.53%	94.94%	94.27%	95.65%
Profit Before Exceptional &	237.43	283.75	195.74	113.13	98.03
Extraordinary items and tax	237.43	203.13	193.74	113.13	90.03
As a % of Total Revenue	8.42%	6.47%	5.06%	5.73%	4.35%
Exceptional Items	0.00	0.00	0.00	0.00	0.00
As a % of Total Revenue	0.00%	0.00%	0.00%	0.00%	0.00%
Extraordinary Items	0.00	0.00	0.00	0.00	0.00
As a % of Total Revenue	0.00%	0.00%	0.00%	0.00%	0.00%
Profit before tax	237.43	283.75	195.74	113.13	98.03
PBT Margin	8.42%	6.47%	5.06%	5.73%	4.35%
Tax expense:					
(i) Current tax	77.30	60.00	70.00	37.20	62.21
(ii) Prior Period Taxes	-	-	-	-	-
(iii) Deferred Tax Liability/(Assets)	(0.80)	36.28	(4.95)	(0.45)	(26.41)
Total	76.50	96.28	65.05	36.75	35.80
As a % of Total Revenue	2.71%	2.19%	1.68%	1.86%	1.59%
Profit for the year	160.93	187.47	130.69	76.38	62.23
PAT Margin	5.71%	4.27%	3.38%	3.87%	2.76%
Cash Profit	256.53	285.58	239.96	161.13	139.59
Cash Profit Margin	9.10%	6.51%	6.21%	8.15%	6.20%

FISCAL YEAR ENDED MARCH 31, 2017 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2016

# Income

Total revenue decreased by Rs. 1,568.77 Lakhs and 35.75% from Rs. 4387.83Lakhs in the fiscal year ended March 31, 2016 to Rs. 2819.06Lakhs in the fiscal year ended March 31, 2017. The revenue has decreased due to decrease in sales of our products & services as market conditions were sluggish, especially in Real Estate & IT sector.

# Expenditure

Total Expenditure decreased by Rs. 1,522.45Lakhs and 37.10%, from Rs. 4104.08 Lakhs in the fiscal year ended March 31, 2016 to Rs. 2581.63 Lakhs in the fiscal year ended March 31, 2017. Overall expenditure has decreased mainly due to decrease in cost of material consumed &changes in inventories and other expenses related to the operations.



## **Cost of Material Consumed and Changes in Inventories**

The cost of material Consumed and Changes in inventories decreased by Rs. 1,424.65 Lakhs and 44.95% from Rs. 3,169.23 Lakhs in the fiscal year ended March 31, 2016 to Rs. 1,744.58 Lakhs in the fiscal year ended March 31, 2017. Cost of material consumed and changes in Inventories has decreased due to decrease in sales of the Company in comparison to the last financial year.

## **Manufacturing Expenses**

The Manufacturing Expenses decreased by Rs. 49.93Lakhs and 18.28%, from Rs. 273.09 Lakhs in the fiscal year ended March 31, 2016 to Rs. 223.16Lakhs in the fiscal year ended March 31, 2017. The Manufacturing Expenses has decreased due to decrease in amount incurred on coolie& cartage, transportation & other direct manufacturing expenses, commensurate to decrease in sales.

# **Employee Benefit Expenses**

Employee Benefit Expenses in terms of value and percentage decreased by Rs. 30.47Lakhs and 11.66% from Rs. 261.25 Lakhs in the fiscal year ended March 31, 2016 to Rs. 230.78 Lakhs in the fiscal year ended March 31, 2017. Overall employee cost has decreased due to decrease in director's remuneration & salaries to employees paid and contribution towards various funds and expenses incurred for staff welfare.

#### **Finance Costs**

Finance Costs decreased by Rs. 0.65Lakhs and 0.74% from Rs. 88.15 Lakhs in the fiscal year ended March 31, 2016 to Rs. 87.50 Lakhs in the fiscal year ended March 31, 2017. Finance Costs has decreased marginally mainly due to decrease in Interest on Delayed payment of Statutory dues and other borrowing charges, though interest on borrowings has increased.

#### **Depreciation**

Depreciation in terms of value decreased by Rs. 2.51Lakhs and 2.56% from Rs.98.11 Lakhs in the fiscal year ended March 31, 2016 to Rs. 95.60 Lakhs in the fiscal year ended March 31, 2017. Decrease in depreciation is normal as no major assets were purchased.

# Other Expenses

Other Expenses in terms of value and percentage decreased by Rs. 14.24 Lakhs and 6.65% from Rs. 214.25 Lakhs in the fiscal year ended March 31, 2016 to Rs. 200.01 Lakhs in the fiscal year ended March 31, 2017. Other Expenses have decreased mainly due to decrease in business promotion expenses, office maintenance, repair & maintenance cost of building and travel & tour expenses.

# Profit before exceptional & extraordinary items and Tax

Profit before exceptional & extraordinary items and Tax has decreased by Rs. 46.32 Lakhs and 16.32% from Rs. 283.75 Lakhs in the fiscal year ended March 31, 2016 to Rs. 237.43 Lakhs in the fiscal year ended March 31, 2017. Profit before exceptional & extraordinary items and Tax has decreased due to lower margins on account of decrease in revenue from sale of products & services.

## Net Profit after Tax and Extraordinary items

Net Profit has decreased by Rs. 26.54Lakhs and 14.16% from profit of Rs. 187.47 Lakhs in the fiscal year ended March 31, 2016 to profit of Rs. 160.93 Lakhs in the fiscal year ended March 31, 2017. Net profit after tax has decreased due to lower margins on account of decrease in revenue from sale of products & services.

FISCAL YEAR ENDED MARCH 31, 2016 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2015

## **Income**

Total revenue increased by Rs. 521.82Lakhs and 13.50%, from Rs. 3866.01 Lakhs in the fiscal year ended March 31, 2015 to Rs. 4387.83 Lakhs in the fiscal year ended March 31, 2016. The revenue has increased due to increase in sale of products of our Company & increase in rental income.



#### Expenditure

Total Expenditure increased by Rs. 433.81Lakhs, and 11.82%, from Rs. 3670.27 Lakhs in the fiscal year ended March 31, 2015 to Rs. 4104.08 Lakhs in the fiscal year ended March 31, 2016. Overall expenditure has increased mainly due to increase in cost of material consumed, manufacturing expenses and other expenses, in line with increase in sales.

# **Cost of Material Consumed and Changes in Inventories**

The expenses on material consumed& changes in inventories increased by Rs. 332.07 Lakhs and 11.70% from Rs. 2,837.16 Lakhs in the fiscal year ended March 31, 2015 to Rs. 3,169.23 Lakhs in the fiscal year ended March 31, 2016. Cost of material consumed and changes in inventories has increased due to increase in purchases of raw material for production, commensurate to the increase in sales.

# **Manufacturing Expenses**

The Manufacturing Expenses increased by Rs. 73.39 Lakhs and 36.75%, from Rs. 199.70 Lakhs in the fiscal year ended March 31, 2015 to Rs. 273.09 Lakhs in the fiscal year ended March 31, 2016. The Manufacturing Expenses has increased due to increase in coolie & cartage, salaries & wages, incentives, transportation charges. The expenses have increased due to increased production.

## **Employee Benefit Expenses**

Employee benefit expenses increased by Rs. 0.83Lakhs and 0.32% from Rs. 260.42 Lakhs in the fiscal year ended March 31, 2015 to Rs. 261.25 Lakhs in the fiscal year ended March 31, 2016. Overall employee cost has increased due to increase in director's remuneration, contribution towards PF & other funds and staff insurance expenses.

## **Finance Costs**

Finance Costs increased by Rs. 22.77Lakhs and 34.83% from Rs. 65.38Lakhs in the fiscal year ended March 31, 2015 to Rs. 88.15Lakhs in the fiscal year ended March 31, 2016. Finance Costs has increased mainly due to increase in interest on fresh & existing borrowings, Interest on Delayed payment of Statutory dues& other borrowing charges.

# Depreciation

Depreciation in terms of value decreased by 11.16 Lakhs and 10.21% from Rs.109.27 Lakhs in the fiscal year ended March 31, 2015 to Rs. 98.11 Lakhs in the fiscal year ended March 31, 2016. Decrease in Depreciation is due to revision in rates of depreciation as per Companies Act, 2013.

#### Other Expenses

Other Expenses increased by Rs. 15.91Lakhs and 8.02% from Rs. 198.34Lakhs in the fiscal year ended March 31, 2015 to Rs. 214.25Lakhs in the fiscal year ended March 31, 2016. Other Expenses have increased mainly due increase in business promotion expenses, insurance cost, office maintenance, rent, rates & taxes, repair & maintenance cost and travel & tour expenses.

## Profit before exceptional & extraordinary items and Tax

Profit before exceptional & extraordinary items and Tax has increased by Rs. 88.01Lakhs and 44.96% from Rs. 195.74 Lakhs in the fiscal year ended March 31, 2015 to Rs. 283.75 Lakhs in the fiscal year ended March 31, 2016. Profit before exceptional & extraordinary items and Tax has increased due to increase in sale of products & services of the Company.

# Net Profit after Tax and Extraordinary items

Net Profit has increased by Rs. 56.78Lakhs and 43.45% from Rs. 130.69 Lakhs in the fiscal year ended March 31, 2015 to Rs. 187.47 Lakhs in the fiscal year ended March 31, 2016. Net profit has increased due to increased due to increase in sale of products & services of the Company.



# FISCAL YEAR ENDED MARCH 31, 2015 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2014

#### **Income**

Total revenue increased by Rs. 1,890.08 Lakhs and 95.66%, from Rs. 1975.93 Lakhs in the fiscal year ended March 31, 2014 to Rs. 3866.01 Lakhs in the fiscal year ended March 31, 2015. The revenue has increased due to increase in sale of manufactured products.

## **Expenditure**

Total Expenditure increased by Rs. 1,807.47 Lakhs and 97.03%, from Rs. 1862.80Lakhs in the fiscal year ended March 31, 2014 to Rs. 3670.27Lakhs in the fiscal year ended March 31, 2015. Overall expenditure has increased mainly due to increase in cost of raw material consumed, manufacturing expenses, depreciation, employee benefit expenses and other business related expenses in line with increase in revenue.

# **Cost of Material Consumed and Changes in Inventories**

The expenses Consumed increased by Rs. 1,670.99 Lakhs and 143.29% from Rs. 1,166.17 Lakhs in the fiscal year ended March 31, 2014 to Rs. 2,837.16 Lakhs in the fiscal year ended March 31, 2015. Cost of material consumed and changes in inventories have increased due to increase in purchases of raw material for production.

## **Manufacturing Expenses**

The Manufacturing Expenses increased by Rs. 27.76 Lakhs and 16.15%, from Rs. 171.94Lakhs in the fiscal year ended March 31, 2014 to Rs. 199.70 Lakhs in the fiscal year ended March 31, 2015. The Manufacturing Expenses have increased due to increase in coolie &cartage, salaries & wages, incentives, transportation charges in relation to increased production.

# **Employee Benefit Expenses**

Employee benefit expenses increased by Rs. 64.49Lakhs and 32.91% from Rs. 195.93 Lakhs in the fiscal year ended March 31, 2014 to Rs. 260.42 Lakhs in the fiscal year ended March 31, 2015. Overall employee cost has increased mainly due to increase in no. of employees, general increments, Directors remuneration, staff insurance expenses and contribution to provident fund and other funds.

## **Finance Costs**

Finance Costs increased by Rs. 2.70Lakhs and 4.31% from Rs. 62.68Lakhs in the fiscal year ended March 31, 2014 to Rs. 65.38Lakhs in the fiscal year ended March 31, 2015. Finance Costs have increased mainly due to increase in interest on borrowings and Interest on Delayed payment of statutory dues of the Company.

## Depreciation

Depreciation increased by 24.52 Lakhs and 28.93% from Rs. 84.75 Lakhs in the fiscal year ended March 31, 2014 to Rs. 109.27 Lakh in the fiscal year ended March 31, 2015. Increase in Depreciation is due to addition of assets & effect of depreciation rates as per Schedule II of Companies Act, 2013.

## Other Expenses

Other Expenses increased by Rs. 17.01Lakhs and 9.38% from Rs. 181.33Lakhs in the fiscal year ended March 31, 2014 to Rs. 198.34 Lakhs in the fiscal year ended March 31, 2015. Other expenses have increased mainly due to increase in Auditors fees, office electricity expenses, Legal & professional charges, office maintenance, rent, rates & taxes, Bank charges, repair & maintenance, sundry balance written off and tour & travel expense.

## Profit before Exceptional & Extraordinary items and Tax

Profit before exceptional & extraordinary items and tax has increased by Rs. 82.61Lakhs and 73.02% from Rs. 113.13 Lakhs in the fiscal year ended March 31, 2014 to Rs. 195.74 Lakhs in the fiscal year ended March 31, 2015. Profit before exceptional & extraordinary items and tax has increased due to increase in revenue from operations of the Company.



#### Net Profit after Tax and Extraordinary items

Net Profit has increased by 54.31Lakhsand 71.10% from Rs. 76.38 Lakhs in the fiscal year ended March 31, 2014 to Rs. 130.69 Lakhs in the fiscal year ended March 31, 2015. Net profit has increased due to increase in revenue from operations.

#### OTHER MATTERS

## 1. Unusual or infrequent events or transactions

Except as described in this Draft Prospectus, during the periods under review there have been no transactions or events, which in our best judgment, would be considered unusual or infrequent.

# 2. Significant economic changes that materially affected or are likely to affect income from continuing operations

Other than as described in the section titled "Risk Factors" beginning on page 19 of this Draft Prospectus respectively, to our knowledge there are no known significant economic changes that materially affected or are likely to affect income from continuing operations.

# 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations

Other than as described in the section titled "Risk Factors beginning on page 19 of this Draft Prospectus respectively to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

#### 4. Future relationship between Costs and Income

Our Company's future costs and revenues will be determined by economic activity, government policies and availability of manpower.

## 5. The extent to which material decreases in net revenue are due to decrease in sale of our products.

Decrease in revenues are by and large linked to increase in volume of business activities carried out by the Company.

## 6. Total turnover of each major industry segment in which the issuer company operates.

The Company is operating in Furniture Industry, Relevant industry data, as available, has been included in the chapter titled "Our Industry" beginning on page 93 of this Draft Prospectus.

# 7. Status of any publicly announced new products or business segments

Our Company has not announced any new products or segment, other than through this Draft Prospectus.

## 8. The extent to which the business is seasonal

Our Company business is not seasonal in nature.

## 9. Any significant dependence on a single or few clients.

Our business is dependent on few clients. Our top five customers contributed 87.71%, 89.23% and 86.20% of total revenue from operations for F.Y. 2016-17, 2015-16 and 2014-15 respectively.

# 10. Competitive Conditions

We face competition from existing and potential competitors which is common for any business. We have, over a period of time, developed certain competitive strengths which have been discussed in section titled "Our Business" on page 100 of this Draft Prospectus.



#### SECTION VI - LEGAL AND OTHER INFORMATION

## **OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS**

Except as stated below there are no outstanding litigations, suits, criminal or civil prosecutions, proceedings or tax liabilities against/by the Company, its Directors, its Promoters and its Group Companies and there are no defaults, non-payment of statutory dues, over-dues to banks/financial institutions, defaults against banks/financial institutions by the Company, default in creation of full security as per terms of issue/other liabilities, no amounts owed to small scale undertakings or any other creditor exceeding Rs. 1 lakh, which is outstanding for more than 30 days, no proceedings initiated for economic/civil/any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under Schedule V to the Companies Act, 2013) other than unclaimed liabilities of our Company and no disciplinary action has been taken by SEBI or any stock exchange against the Company, its Promoters, its Directors and Group Companies.

Further, except as stated herein, there are no past cases in which penalties have been imposed on the Company, its Promoters, its Directors or its Group Companies, and there is no outstanding litigation against any other Company whose outcome could have a material adverse effect on the position of the Company. Further, there are no cases of litigation, defaults etc. in respect of companies/firms/ventures with which the Promoters were associated in the past but are no longer associated, in respect of which the name(s) of the Promoters continues to be associated.

Further, apart from those as stated below, there are no show-cause notices / claims served on the Company, its Promoters, its Directors or it's Group Companies from any statutory authority / revenue authority that would have a material adverse effect on our business.

#### I. LITIGATION RELATING TO THE COMPANY

# **Cases Filed By the Company**

NIL

# Case Filed Against Our Company

NIL

# **Cases pending with Tax Authorities**

 Our Company has received Scrutiny notice under section 143(2) of Income Tax Act, 1961 dated July 28, 2016 for AY 2015-16. The details are being submitted and any demand may crystallize on finalization of assessment proceedings

# **Details of Outstanding Demand in respect of Income Tax**

A.Y	Section	Outstanding demand amount (Rs. in Lakhs)	Pending with Jurisdiction
2007-08	143(1)	4.45	Assessing officer
2009-10	220(2)	0.09	CPC
2010-11	156	0.05	Assessing officer
2013-14	143(1)(a)	0.04	CPC
Total		4.63	



# II. LITIGATIONS RELATING TO THE PROMOTERS OF OUR COMPANY

# **Cases filed by our Promoters**

Nil

# Cases filed against our Promoters

Nil

# **Case Pending with Tax Authorities**

Income Tax demand pending against our promoters

# • Mr. Rajendra Chitbahal Vishwakarma

A.Y	Section	Outstanding demand amount (Rs.in Lakhs)	Pending with Jurisdiction
2008-09	143(1)	6.93	Assessing officer
2009-10	154	0.12	CPC
2010-11	154	0.22	Assessing officer
2015-16	220(2)	0.01	CPC
Total		7.28	

# • Mr. Mahendra Chitbahal Vishwakarma

A.Y	Section	Outstanding demand amount (In Rs.in Lakhs)	Pending with Jurisdiction
2001-02	220(2)	0.01	CPC
2003-04	220(2)	0.01	CPC
2004-05	143(1)	0.01	Assessing officer
2005-06	143(1)	0.41	Assessing officer
2008-09	143(1)	6.26	Assessing officer
2009-10	154	0.13	CPC
2010-11	154	0.20	Assessing officer
2010-11	143(3)	0.30	Assessing officer
2014-15	143(1)(a)	0.03	CPC
2015-16	220(2)	0.01	CPC
2016-17	143(1)(a)	0.05	CPC
Total		7.43	



# III. LITIGATIONS RELATING TO THE DIRECTORS OTHER THAN PROMOTER OF THE COMPANY

Cases filed against the Directors

Nil

**Cases filed by the Directors** 

Nil

**Case Pending With Tax Authorities** 

**Income Tax demand pending against our Directors** 

# • Mr. Narendra Chitbahal Vishwakarma

A.Y.	Section	Outstanding demand amount (In Rs. in Lakhs)	Pending with jurisdiction
2006-07	143(1)	0.02	Assessing officer
2011-12	143(1)(a)	0.01	CPC
Total		0.03	

# IV. LITIGATIONS RELATING TO THE GROUP COMPANIES

**Cases Filed Against the Group Companies/Entities** 

N.A

**Cases Filed By the Group Companies/Entities** 

N.A

**Cases pending with Tax Authorities** 

Income Tax demand pending against our Group Entity

# • R M Enterprises

A.Y.	Section	Outstanding demand amount (in Rs.)	Pending with jurisdiction
2008-09	143(1)	3.25	Assessing Officer
2009-10	220(2)	0.44	CPC
2010-11	220(2)	0.04	Assessing Officer
2011-12	220(2)	0.01	Assessing Officer



2012-13	220(2)	0.35	CPC
2014-15	154	0.28	Assessing Officer
Total		4.37	

## V. LITIGATIONS RELATING TO THE DIRECTORS OF GROUP COMPANIES

## **Cases Filed Against the Directors of Group Companies**

Nil

## **Cases Filed By the Directors of Group Companies**

Nil

## VI. PAST CASES IN WHICH PENALTIES HAVE BEEN IMPOSED ON THE COMPANY

There are no cases in the last five years in which penalties have been imposed on the Company

# VII. CREDITORS OF THE COMPANY FOR THE AMOUNT EXCEEDING RS. 1 LAKHS OUTSTANDING FOR MORE THAN 30 DAYS

The Company has total of 22 trade creditors as on March 31, 2017 for the total amount of Rs. 93.54 Lakhs which is outstanding for more than 30 days.

#### MATERIAL DEVELOPMENTS

Except as stated in the chapter titled "Management's Discussion and Analysis of Financial Conditions and Results of Operations" beginning on page 187 of this Draft Prospectus, no material developments have taken place after March 31, 2017, the date of the latest balance sheet, that would materially adversely affect the performance of prospectus of the Company. In accordance with SEBI requirements, our Company and the Lead Manager shall ensure that investors are informed of material developments until such time as the grant of listing and trading permission by the National Stock Exchange of India Limited.

We certify that except as stated herein above:

- a. There are no pending proceedings for offences for non-payment of statutory dues by the promoters of the Company.
- b. There are no cases of litigation pending against the Company or against any other Company in which Directors are interested, whose outcome could have a materially adverse effect on the financial position of the Company.
- c. There are no pending litigation against the Promoters/ Directors in their personal capacities and also involving violation of statutory regulations or criminal offences.
- d. There are no pending proceedings initiated for economic offences against the Directors, Promoters, Companies and firms promoted by the Promoters.
- e. There are no outstanding litigation, defaults etc. pertaining to matters likely to affect the operations and finances of the Company including disputed tax liability or prosecution under any enactment.
- f. There are no litigations against the Promoters / Directors in their personal capacity.
- g. The Company, its Promoters and other Companies with which promoters are associated have neither been suspended by SEBI nor has any disciplinary action been taken by SEBI.



h. Following are the trade creditors as on March 31, 2017 to whom Company owes sum exceeding Rs. 1,00,000 and are outstanding for more than 30 days as certified by the management of Our Company.

Sr. No.	Organization	Amount (Rs.)
1.	Mittal Precision Steel Tubes Pvt Ltd	5,88,810
2.	Aryamman Interior Solution Pvt Ltd	3,60,000
3.	Hettich India Pvt. Ltd	1,93,384
4.	R.V Enterprise	8,54,660
5.	The Glass Solutions	1,76,280
6.	Timex Art Décor Pvt. Ltd	2,41,302
7.	Bhavya Décor	3,23,591
8.	Mayank Trading Corporation	2,10,471
9.	Mistry Vinod Kumar & Bros	6,76,367
10.	Narendra C Vishwakarma HUF	8,82,549
11.	Nehal D Mehta	3,50,000
12.	Nirmal Mfg Company	1,42,511
13.	Om Parkash Fateh Chand & Co.	1,15,093
14.	Paradise Fancy Hardware	3,49,116
15.	Perfect Ply-N-Wood	2,35,180
16.	R M Enterprises	21,56,254
17.	Royal Interior)	1,39,289
18.	Shree Laxmi Lime Depot	1,56,018
19.	Shree Laxmi Saw Mill	4,03,253
20.	Sunflex Sports Surfaces	1,25,875
21.	The Glass Solutions	4,59,665
22.	Wood Art Interior	2,14,248
	TOTAL	93,53,916



## GOVERNMENT AND OTHER STATUTORY APPROVALS

We have received the necessary consents, licenses, permissions and approvals from the Government and various governmental agencies required for our present business and except as mentioned below, and no further approvals are required for carrying on our present business or to undertake the Issue. Unless otherwise stated, these approvals are all valid as on the date of this Draft Prospectus.

# I. APPROVALS FOR THE ISSUE

# **Corporate Approvals**

- 1. Our Board has, pursuant to a resolution passed at its meeting held on June 24, 2017authorized the Issue.
- 2. Our shareholders have pursuant to a resolution passed at their meeting dated June 27, 2017 under Section 62(1) (c) of the Companies Act 2013, authorized the Issue.

## **Approvals from Lenders**

1. Our Company is in the process of obtaining approval from Union Bank of India in relation to our IPO.

# II. INCORPORATION DETAILS

- 1. Corporate Identity Number: U20200MH1997PLC111887
- 2. Certificate of Incorporation dated November 13, 1997 issued by the Registrar of Companies, Maharashtra, Mumbai (RoC) in the name of OM Vishwakarma Furniture Private Limited.
- 3. Fresh Certificate of Incorporation dated April 21, 2013 issued by RoC consequent upon change of name from OM Vishwakarma Furniture Private Limited to Omfurn India Private Limited.
- 4. Fresh Certificate of Incorporation dated June 15, 2017 issued by the Registrar of Companies, Maharashtra, Mumbai consequent upon conversion to public limited company.

# III. APPROVALS/ LICENSES IN RELATION TO THE BUSINESS OF OUR COMPANY

We require various approvals and/ or licenses under various rules and regulations to conduct our business. Some of the material approvals required by us to undertake our business activities are set out below:

## A. Under Direct and Indirect Laws

Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	Registration in Income Tax Department	Income Tax Department, Govt. of India	PAN: AAACO1314L	Perpetual	-
2.	Allotment of Tax Deduction Account Number (TAN)	Income Tax Department, Govt. of India	TAN No: MUMO01759C	Perpetual	-
3.	Registration under Gujarat Sales Tax Act, 1969	Commercial Tax Officer, Sales Tax Department, Gujarat State	Registration No.: 24250501695	Perpetual	-



Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
4.	Registration under Central Sales Tax (Registration and Turnover)Rules, 1957	Assistant Commissioner of Sales Tax., Gujarat	Registration No.: 24750501695	Perpetual	-
5.	Registration under Maharashtra Value Added Tax Act, 2002	Sales Tax Officer, Mumbai	TIN No.: 27170766300V	Perpetual	Manufacturer, Reseller, Works Contractor
6.	Registration under Central Sales Tax (Registration and Turnover)Rules, 1957	Sales Tax Officer, Mumbai	TIN No.: 27170766300C	Perpetual	Manufacturer, Reseller, Works Contractor
7.	Registration under Karnataka Value Added Tax Act, 2003	Assistant Commissioner of Commercial Taxes	TIN No.: 29221361771	Perpetual	-
8.	Registration Under Tamil Nadu Value Added Tax, 2006	Assistant Commissioner, Vepery Assessment Circle	TIN No.: 33160525307	Perpetual	-
9.	Registration under Central Sales Tax Act, 1956, Tamil Nadu	Assistant Commissioner, Vepery Assessment Circle	C.S.T. No.: 1063355	Perpetual	Manufacturing, Wholesale, Contracting
10.	Registration under Service Tax, 109, Gundecha Industrial Complex, Akurali Road Kandivali East, Mumbai -400101	Superintendent of Central Excise, Mumbai	Service Tax Code: AAACO1314LSD00 5	Perpetual	-
11.	Central Excise Registration, Plot No. 6 to 8, 52 Hector, Expansion Area, New GIDC, Umbergaon-396171, District Valsad, Gujarat.	Commissioner of Central Excise, Vapi	Registration No.: AAACO1314LXM0 02	Perpetual	-



Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
12.	Service Tax Registration, Plot No. 6 to 8, 52 Hector, Expansion Area, New GIDC, Umbergaon-396171, District Valsad, Gujarat.	Superintendent of Central Excise, Vapi	Service Tax Code: AAACO1314LST00 2	Perpetual	-
13.	GST Provisional Registration	Government of Gujarat	24AAACO1314L1Z S	Provisional	-
14.	GST Provisional Registration	Government of Maharashtra	27AAACO1314L1Z M	Provisional	-
15.	Registration under Karnataka Tax on Profession, Trades, Callings and Employment Act, 1976	Assistant Commissioner of Commercial Taxes	Enrollment No.: 29221361771	Perpetual	-
16.	Certificate of Importer-Exporter Code	Foreign Trade Development officer	IEC No.: 0399053042	Perpetual	-

# B. Under Industrial and Labour Law

Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	Registration under Employees' State Insurance Corporation	ESIC Inspector, Mumbai	Code No.: 35000239660000999	Perpetual	-
2.	Registration under Employees' Provident Fund and Miscellaneous Provisions Act, 1952	Regional Provident Fund Commissioner, Mumbai.	Code: MH/91324	Perpetual	For Registered Office.



Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
3.	Registration under Employees' Provident Fund and Miscellaneous Provisions Act, 1952	Assistant Provident Fund Commissioner, Umbergaon, District Valsad.	Code:SRVAP0045554	Perpetual	For Factory
4.	Entrepreneurs' Memorandum for setting up Micro, Small or Medium Enterprise	General Manager, District Industries Centre, Valsad.	Memorandum No.: EM22402512000580	Perpetual	Modular Furniture for Office, Modular work station for office use, modular partition, House furniture, kitchen furniture.
5.	Registration for License to work as a factory	Deputy Director, Industrial Safety and Health, Valsad.	Registration No.: 1478/20221/2006	December 31, 2021	-

# C. Miscellaneous Approval/ Licenses / Registration

Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	ISO Certificate	Nimbus Certifications Private Limited	ISO 9001:2015	September 25, 2019	Designing, Manufacturing, Marketing & Supplying of Modular Furniture, Doors and Fire Resistant, Rated & Retardant Doors.



Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
2.	ISO Certificate	Nimbus Certifications Private Limited	ISO 14001:2015	September 25, 2019	Designing, Manufacturing, Marketing & Supplying of Modular Furniture, Doors and Fire Resistant, Rated & Retardant Doors.
3.	OHSAS Certificate	Nimbus Certifications Private Limited	OHSAS 18001:2007	September 25, 2019	Designing, Manufacturing, Marketing & Supplying of Modular Furniture, Doors and Fire Resistant, Rated & Retardant Doors.
4.	Member of Indian Green Building Council(IGBC)	Confederation of Indian Industry	Membership No.: IGBC-MP-1380	December 31, 2017	-

# INTELLECTUAL PROPERTY

In order to protect our intellectual property rights, we have applied for registration of below mentioned trademark with the Trademark Registry:-

Sr. No.	Logo	Date of Application/Approval date	Application No./Trademark No.	Class	Current Status
1.	8	24/03/2003	1185059	20	Registered
	OMFURN Creation out of your dreams				



#### OTHER REGULATORY AND STATUTORY DISCLOSURES

## **AUTHORITY FOR THE ISSUE**

The Issue has been authorized by a resolution passed by our Board of Directors at its meeting held on June 24, 2017 and by the shareholders of our Company by a special resolution, pursuant to Section 62(1)(c) of the Companies Act, 2013, passed at the Extra-Ordinary General Meeting of our Company held on June 27, 2017at registered office of the Company.

# PROHIBITION BY SEBI, RBI OR OTHER GOVERNMENTAL AUTHORITIES

Our Company, our Promoters, our Directors, our Promoter Group and our Group Entities, have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

The companies with which our Promoters, our Directors or persons in control of our Company are/ were associated as promoters, directors or persons in control have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

None of our Directors are in any manner associated with the securities market. There has been no action taken by SEBI against any of our Directors or any entity our Directors are associated with as directors.

# PROHIBITION BY RBI

Neither our Company, nor our Promoters, or the relatives (as defined under the Companies Act) of our Promoters or Group Entities have been identified as willful defaulters by the RBI or any other governmental authority. There are no violations of securities laws committed by them in the past or no proceedings thereof are pending against them.

## **ELIGIBILITY FOR THIS ISSUE**

Our Company is eligible for the Issue in terms of Regulation 106M(1) of chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post issue face value capital does not exceeds Rs. 1,000 Lakhs, may issue shares to the public in accordance with the provisions of Chapter XB the SEBI (ICDR) Regulations, 2009.Our Company also complies with the eligibility conditions laid by the National Stock Exchange of India Limited (NSE) for listing of our Equity Shares.

#### We confirm that:

- In accordance with regulation 106(P) of the SEBI ICDR Regulations, this Issue will be 100% underwritten
  and that the LM will underwrite at least 15% of the total issue size. For further details pertaining to
  underwriting please refer to chapter titled "General Information" beginning on page 46 of this Draft
  Prospectus.
- 2. In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, than our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed u/s 40 of the Companies Act, 2013
- 3. In accordance with Regulation 106(O) of the SEBI (ICDR) Regulations, we have not filed any Offer Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Lead Manager submits the copy of Draft Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- 4. In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the Lead Manager will ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue. For further details of the market making arrangement see chapter titled "General Information" beginning on page 46 of this Draft Prospectus.



- 5. The Company has Net Tangible assets of at least Rs. 1 crore as per the latest audited financial results.
- 6. The Net worth (excluding revaluation reserves) of the Company is at least Rs. 1crores as per the latest audited financial results. Net worth of the Company as on March 31, 2017 is Rs. 1567.62 Lakhs.
- 7. The Post-issue paid up capital of the Company shall be at least Rs. 1 Crore. The paid up capital shall be Rs. 6.81Crore after the issue.
- 8. The Company shall mandatorily facilitate trading in demat securities and is in the process of entering into agreement with both the depositories.
- 9. The Company has not been referred to Board for Industrial and Financial Reconstruction.
- 10. No petition for winding up is admitted by a court of competent jurisdiction or a liquidator has been appointed against the Company.
- 11. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
- 12. The Company has a website: www.omfurnindia.com

We further confirm that we shall be complying with all the other requirements as laid down for such an Issue under Chapter X-B of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to us in this Issue

# DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE OFFER DOCUMENT TO SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED TO MEAN THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THIS ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, AS FOR THE TIME BEING IN FORCE. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS DRAFT PROSPECTUS, THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED, IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED, HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED, SEPTEMBER 01, 2017, IN ACCORDANCE WITH THE SEBI (MERCHANT BANKERS) REGULATIONS, 1992.

"WE, THE UNDER NOTED LEAD MANAGER TO THE ABOVE MENTIONED FORTHCOMING ISSUE STATE AS FOLLOWS:

1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, CIVIL LITIGATIONS, DISPUTES WITH



- COLLABORATORS, CRIMINAL LITIGATIONS ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE DRAFT PROSPECTUS PERTAINING TO THE SAID ISSUE:
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:
  - A. THE DRAFT PROSPECTUS FILED WITH THE BOARD IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
  - B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS GUIDELINES, INSTRUCTIONS, ETC. FRAMED/ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
  - C. THE DISCLOSURES MADE IN THE DRAFT PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 1956/ THE COMPANIES ACT, 2013, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE SHALL SATISFY OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS.
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTERS HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE DRAFT PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE DRAFT PROSPECTUS.
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE DRAFT PROSPECTUS.
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE



- THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN A PUBLIC ISSUE ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. NOT APPLICABLE
- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.
- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SECTION 40 OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE DRAFT PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION NOTED FOR COMPLIANCE
- 10. WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE DRAFT PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT OR PHYSICAL MODE. NOT APPLICABLE. UNDER SECTION 29 OF THE COMPANIES ACT, 2013, EQUITY SHARES IN THE OFFER/ISSUE HAVE TO BE ISSUED IN DEMATERIALISED FORM ONLY.
- 11. WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE DRAFT PROSPECTUS:
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE.
- 14. WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE THAT HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OF THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS EXPERIENCE, ETC.
- 15. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE DRAFT PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.



- 16. WE ENCLOSE STATEMENT ON PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKERS AS PER FORMAT SPECIFIED BY THE BOARD (SEBI) THROUGH CIRCULAR DETAILS ARE ENCLOSED IN "ANNEXURE A"
- 17. WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTION HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS."

ADDITIONAL CONFIRMATIONS/ CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH OFFER DOCUMENT REGARDING SME EXCHANGE

- (1) "WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- (2) WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN DRAFT PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES/ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
- (3) WE CONFIRM THAT THE ABRIDGED PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009. NOTED FOR COMPLIANCE.
- (4) WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER. NOTED FOR COMPLIANCE
- (5) WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUB-REGULATION (4)OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE DRAFT PROSPECTUS.-NOT APPLICABLE
- (6) WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION [106P] AND [106V] OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE."

# Note:

The filing of this Draft Prospectus does not, however, absolve our Company from any liabilities under section 34, section 35, section 36 OR section 38(1) of the Companies Act, 2013 or from the requirement of obtaining such statutory and other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the Lead manager any irregularities or lapses in the Draft Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Draft Prospectus with the Registrar of Companies Mumbai, in terms of sections 26, 32 and 33 of the Companies Act, 2013.



# DISCLAIMER STATEMENT FROM OUR COMPANY AND THE LEAD MANAGER

Our Company, our Directors and the Lead Manager accept no responsibility for statements made otherwise than in this Draft Prospectus or in the advertisements or any other material issued by or at instance of our Company and anyone placing reliance on any other source of information, including our website, www.omfurnindia.com would be doing so at his or her own risk.

#### Caution

The Lead Manager accepts no responsibility, save to the limited extent as provided in the Agreement for Issue Management entered into among the Lead Manager and our Company dated August 18, 2017, the Underwriting Agreement dated August 18, 2017 entered into among the Underwriter and our Company and the Market Making Agreement dated August 18, 2017 entered into among the Market Maker, Lead Manager and our Company.

Our Company and the Lead Manager shall make all information available to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centres, *etc*.

Investors who apply in this Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares and will not offer, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares. Our Company and the Lead Manager and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.

# PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE LEAD MANAGER

For details regarding the price information and the track record of the past Issues handled by the Lead Manager to the Issue as specified in Circular reference CIR/CFD/DIL/7/2015dated October 30, 2015 issued by the SEBI, please refer to 'Annexure A' to this Draft Prospectus and the website of the Lead Manager at www.sarthiwm.in

# DISCALIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are not minors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with minimum corpus of Rs. 2,500 Lakhs, pension funds with minimum corpus of Rs. 2,500 Lakhs and the National Investment Fund, and permitted non-residents including FIIs, Eligible NRIs, QFIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, provided that they are eligible under all applicable laws and regulations to hold Equity Shares of the Company. The Draft Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Draft Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Mumbai only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Draft Prospectus has been filed with NSE for its observations and NSE shall give its observations in due course. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Draft Prospectus may not be distributed, in any jurisdiction, except in



accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Draft Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

#### DISCLAIMER CLAUSE OF THE NSE

As required, a copy of this Draft Prospectus shall be submitted to NSE. The Disclaimer Clause as intimated by NSE to us, post scrutiny of this Draft Prospectus, shall be included in the Prospectus prior to the RoC filing.

#### FILING

This Draft Prospectus shall not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in term of Regulation 106(M)(3). However, a copy of the Prospectus shall be filed with SEBI at the SEBI Head Office situated at Plot No.C4-A,'G' Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400051, Maharashtra, India. A copy of the Prospectus, along with the documents required to be filed under Section 26 of the Companies Act, 2013 will be delivered to the RoC situated at 100, Everest, Marine Drive, Mumbai – 400002, Maharashtra, India.

## **LISTING**

An application will be made to the NSE for obtaining permission to deal in and for an official quotation of our Equity Shares. NSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized.

The National Stock Exchange of India Limited has given its in-principal approval for using its name in our Draft Prospectus vide its letter dated  $[\bullet]$ .

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the National Stock Exchange of India Limited, our Company will forthwith repay, without interest, all moneys received from the applicants in pursuance of the Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 days, be liable to repay the money, with interest at the rate of 15% per annum on application money, as prescribed under section 40 of the Companies Act, 2013.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the NSE EMERGE Platform mentioned above are taken within Six Working Days from the Issue Closing Date.

#### CONSENTS

Consents in writing of: (a) the Directors, the Promoters, the Company Secretary and Compliance Officer, Chief Financial Officer, the Statutory Auditor, Peer Review Auditor, Secretarial Auditor, the Banker to the Company, Lenders and (b) Lead manager, Underwriter, Market Maker, Registrar to the Issue, Banker(s) to the Issue, Legal Advisor to the Issue to act in their respective capacities have been obtained and shall be filed along with a copy of the Prospectus with the RoC, as required under Section 26 of Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC. Our Auditors have given their written consent to the inclusion of their report in the form and context in which it appears in this



Draft Prospectus and such consent and report is not withdrawn up to the time of delivery of this Draft Prospectus with NSE.

# EXPERT TO THE ISSUE

Except as stated below, our Company has not obtained any expert opinions:

1. Report of the Statutory Auditor on Statement of Tax Benefits

## **EXPENSES OF THE ISSUE**

The expenses of this Issue include, among others, underwriting and management fees, selling commission, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. For details of total expenses of the Issue, see the chapter "Objects of the Issue" beginning on page 79 of this Draft Prospectus.

# DETAILS OF FEES PAYABLE

## Fees Payable to the Lead Manager

The total fees payable to the Lead Manager will be as per the Mandate Letter dated April 18, 2017 issued by the Lead Manager to the company, the copy of which is available for inspection at our Registered Office.

## Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue will be as per the Agreement signed by our Company and the Registrar to the Issue dated August 18, 2017 a copy of which is available for inspection at our Registered Office. The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty and communication expenses. Adequate funds will be provided by the Company to the Registrar to the Issue to enable them to send refund orders or allotment advice by registered post/ under certificate of posting.

# Fees Payable to Others

The total fees payable to the Legal Advisor, Auditor and Advertiser, etc. will be as per the terms of their respective engagement letters.

# UNDERWRITING COMMISSION, BROKERAGE AND SELLING COMMISSION

The underwriting commission and selling commission for this Issue is as set out in the Underwriting Agreement entered into between our Company and the Lead Manager. Payment of underwriting commission, brokerage and selling commission would be in accordance with applicable laws.

## PREVIOUS RIGHTS AND PUBLIC ISSUES DURING THE LAST FIVE YEARS

We have not made any previous rights and/or public issues during the last five years, and are an "Unlisted Issuer" in terms of the SEBI ICDR Regulations and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations.

# PREVIOUS ISSUES OF SHARES OTHERWISE THAN FOR CASH

Except as stated in the chapter titled "Capital Structure" beginning on page 55 of this Draft Prospectus, our Company has not issued any Equity Shares for consideration otherwise than for cash.

# COMMISSION AND BROKERAGE ON PREVIOUS ISSUES

Since this is the initial public offer of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares since our inception.



PARTICULARS IN REGARD TO OUR COMPANY AND OTHER LISTED COMPANIES UNDER THE SAME MANAGEMENT WITHIN THE MEANING OF SECTION 186 OF THE COMPANIES ACT, 2013 WHICH MADE ANY CAPITAL ISSUE DURING THE LAST THREE YEARS

None of the equity shares of our Group Entities are listed on any recognized stock exchange. None of the above companies have raised any capital during the past 3 years.

# PROMISE VERSUS PERFORMANCE FOR OUR COMPANY

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations. Therefore, data regarding promise versus performance is not applicable to us.

OUTSTANDING DEBENTURES, BONDS, REDEEMABLE PREFERENCE SHARES AND OTHER INSTRUMENTS ISSUED BY OUR COMPANY

As on the date of this Draft Prospectus, our Company has no outstanding debentures, bonds or redeemable preference shares.

# STOCK MARKET DATA FOR OUR EQUITY SHARES

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations. Thus there is no stock market data available for the Equity Shares of our Company.

# MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Agreement between the Registrar and our Company provides for retention of records with the Registrar for a period of at least three year from the last date of dispatch of the letters of allotment, demat credit to enable the investors to approach the Registrar to this Issue for redressal of their grievances. All grievances relating to this Issue may be addressed to the Registrar with a copy to the Company Secretary and Compliance Officer, giving full details such as the name, address of the applicant, number of Equity Shares applied for, amount paid on application and the bank branch or collection centres of SCSB swhere the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA applicants.

# DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

Our Company or the Registrar to the Issue or the SCSB in case of ASBA Applicant shall redress routine investor grievances within 15 working days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

We have constituted the Stakeholders Relationships Committee of the Board *vide* resolution passed at the Board Meeting held on August 22, 2017. For further details, please refer to the chapter titled "Our Management" beginning on page 130 of this Draft Prospectus.

Our Company has appointed Mrs. Dhara Pratik Shah as the Company Secretary and Compliance Officer and she may be contacted at the following address:

## **Omfurn India Limited**

109, Gundecha Industrial Complex,

Akrurali Road Kandivali East,

Mumbai -400101

**Tel**: + 91 22 42108900 **Fax**: +91 22 42108999



Email: omfurn@omfurnindia.com

Website: www.omfurnindia.com

Investors can contact the Company Secretary and Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account, *etc*.

# CHANGES IN AUDITORS DURING THE LAST THREE FINANCIAL YEARS

There have been no changes in the statutory auditors of our Company in the last three financial years.

# CAPITALISATION OF RESERVES OR PROFITS

Save and except as stated in the chapter titled "Capital Structure" beginning on page 55 of this Draft Prospectus, our Company has not capitalized its reserves or profits at any time since inception.

# REVALUATION OF ASSETS

Our Company has not revalued its assets since incorporation.

# PURCHASE OF PROPERTY

Other than as disclosed in this Draft Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Draft Prospectus.

Except as stated elsewhere in this Draft Prospectus, our Company has not purchased any property in which the Promoters and/or Directors have any direct or indirect interest in any payment made thereunder.

## SERVICING BEHAVIOR

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.



#### SECTION VII – ISSUE INFORMATION

### TERMS OF THE ISSUE

The Equity Shares being issued are subject to the provisions of the Companies Act, the Memorandum and Articles, the terms of this Draft Prospectus, Application Form, the Revision Form, the Confirmation of Allocation Note ('CAN') and other terms and conditions as may be incorporated in the Allotment advices and other documents/ certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws, guidelines, notifications and regulations relating to the issue of capital and listing of securities issued from time to time by SEBI, the Government of India, NSE, RoC, RBI and/or other authorities, as in force on the date of the Issue and to the extent applicable.

Please note that, in accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process.

## RANKING OF EQUITY SHARES

The Equity Shares being offered shall be subject to the provisions of the Companies Act, 2013, our Articles of Association and shall rank *pari-passu* in all respects with the existing Equity Shares including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details, please refer to the section titled, 'Main Provisions of the Articles of Association of the Company' on page 242 of this Draft Prospectus.

### MODE OF PAYMENT OF DIVIDEND

The declaration and payment of dividend will be as per the provisions of Companies Act 2013 and recommended by the Board of Directors at their discretion and approved by the shareholders and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act, 2013. For further details, please refer to the chapter titled 'Dividend Policy' on page 155 of this Draft Prospectus.

## FACE VALUE AND ISSUE PRICE

The Equity Shares having a Face Value of Rs. 10/- each are being offered in terms of this Draft Prospectus at the price of Rs. 23/- per Equity Share. The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the chapter titled 'Basis for Issue Price' beginning on page 89 of this Draft Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

## RIGHTS OF THE EQUITY SHAREHOLDERS

Subject to applicable laws, the equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to attend general meetings and exercise voting powers, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive annual reports and notices to members;
- Right to receive offers for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; Right of free transferability; and
- Such other rights, as may be available to a shareholder of a listed public company under the Companies Act and the Memorandum and Articles of Association of the Company.



## MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

As per the provisions of the Depositories Act, 1996 & regulations made thereunder and Section 29(1) of the Companies Act, 2013, the equity shares of a body corporate can be in dematerialized form i.e. not in the form of physical certificates, but be fungible and be represented by the statement issued through electronic mode. The trading of the Equity Shares will happen in the minimum contract size of 6,000 Equity Shares and the same may be modified by the NSE from time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Issue will be done in multiples of 6,000 Equity Shares subject to a minimum allotment of 6,000 Equity Shares to the successful Applicants terms of the SEBI circular No.CIR/MRD/DSA/06/2012 dated February 21, 2012.

## MINIMUM NUMBER OF ALLOTTEES

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and all the monies blocked by SCSBs shall be unblocked within 6 working days of closure of Issue.

## JOINT HOLDERS

Where two or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

## NOMINATION FACILITY TO INVESTOR

In accordance with Section 72 of the Companies Act, 2013, read with Companies (Share Capital and Debentures) Rules, 2014, the sole Applicant, or the first Applicant along with other joint Applicants, may nominate any one person in whom, in the event of the death of sole Applicant or in case of joint Applicants, death of all the Applicants, as the case may be, the Equity Shares Allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with section 72 of the Companies Act, 2013, be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to equity share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of Equity Share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office or Corporate Office or to the registrar and transfer agents of our Company.

Any person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013, shall upon the production of such evidence as may be required by the Board, elect either:

- a. to register himself or herself as the holder of the Equity Shares; or
- b. to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may, at any time, give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 days, the Board may, thereafter, withhold payment of all dividends, bonuses or other monies payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment of Equity Shares in the Issue will be made only in dematerialised form, there is no need to make a separate nomination with our Company. Nominations registered with respective depository participant of the applicant would prevail. If the Applicants require changing of their nomination, they are requested to inform their respective depository participant.

## MINIMUM SUBSCRIPTION

In the event our Company does not receive a minimum subscription of 100% of the Issue, subject to the Issue being made for at least 25% of the post-Issue paid up Indian Equity Share capital of our Company, in accordance with Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, including devolvement to the Underwriters within 60 days from the Issue Closing Date, we shall forthwith refund the entire



subscription amount received not later than 70 days from the Issue Closing Date. If there is a delay beyond eight days after the expiry of 70 days from the Issue Closing Date, the Directors of our Company who are officers in default shall jointly and severally be liable to repay the money with such interest as prescriber under section 39(3) of the Companies Act, 2013 and Companies (Prospectus and Allotment of Securities) Rules, 2014. Further Section 39(5) states that in case of default under section 39(3), the Company and its officers who are in default shall be liable to a penalty of Rs. 1,000 for each day during which the default continues or Rs. 100,000, whichever is less.

Additionally, section 40(3) of the 2013 Act requires application money to be refunded in the event of failure to Allot Equity Shares for any other reason. If a default is made in complying with the provisions of this section the Company shall be punishable with a fine which shall not be less than Rs. 500,000, but which may extend to Rs. 5,000,000 and every officer of the Company who is in default shall be punishable with imprisonment for a term which may extend to one year or with fine which shall not be less than Rs. 50,000 but which may extend to Rs. 3,00,000 or with both.

## MIGRATION TO MAIN BOARD

Our company may migrate to the main board of National Stock Exchange of India Limited at a later date subject to the following:

a) If the Paid up Capital of our Company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), our Company shall apply to NSE for listing of its shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

OR

b) If the Paid up Capital of our company is more than 10 crores but below Rs. 25 crores, our Company may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

## MARKET MAKING

The shares offered through this issue are proposed to be listed on the NSE Emerge Platform wherein the Lead Manager to the issue shall ensure compulsory Market Making through registered Market Makers of the National Stock Exchange of India Limited for a minimum period of three years from the date of listing of shares offered though this Draft Prospectus. For further details of the Market Making arrangement see chapter titled "General Information - Details of the Market Making Arrangements for this Issue" beginning on page 46 of this Draft Prospectus.

# RESTRICTIONS, IF ANY, ON TRANSFER AND TRANSMISSION OF SHARES OR DEBENTURES AND ON THEIR CONSOLIDATION OR SPLITTING

Except for lock-in of the pre-Issue Equity Shares and Promoter's minimum contribution as detailed in chapter titled "Capital Structure" beginning on page 55 of this Draft Prospectus, and except as provided in the Articles of Association, there are no restrictions on transfers of Equity Shares. There are no restrictions on transmission of Equity Shares and on their consolidation/ splitting except as provided in the Articles of Association. Please refer to the section "Main Provisions of the Articles of Association" beginning on page 242 of this Draft Prospectus.



## ARRANGEMENTS FOR DISPOSAL OF ODD LOTS

The trading of the Equity Shares will happen in the minimum contract size of 6,000 shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the NSE Emerge Platform.

## ALLOTMENT OF EQUITY SHARES IN DEMATERIALIZED FORM

Our Company shall issue shares only in dematerialized form. Investors making application in dematerialized form may get the specified securities rematerialized subsequent to allotment.

## NEW FINANCIAL INSTRUMENTS

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company.

## JURISDICTION

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Mumbai, Maharashtra, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



### **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 106(M) (1) of Chapter XB of SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post-issue face value capital does not exceeds ten crore rupees, shall issue shares to the public and propose to list the same on the Emerge Platform of NSE ('NSE Exchange', in this case being the Emerge Platform of NSE). For further details regarding the salient features and terms of such an Issue please refer to the chapters titled 'Terms of the Issue' and 'Issue Procedure' beginning on page 216 and 222 of this Draft Prospectus.

The Issue is being made by way of Fixed Price method.

## FOLLOWING IS THE ISSUE STRUCTURE:

Public Issue of 18,12,000 Equity shares of face value of Rs. 10/- each fully paid (the 'Equity Shares') for cash at a price of Rs. 23/- per Equity Share aggregating to Rs. 416.76 Lakhs ('the Issue') by our Company.

The Issue comprises a Net Issue to Public of 17,16,000 Equity Shares ('the Net Issue') and a reservation of 96,000 Equity Shares for subscription by the designated Market Maker ('the Market Maker Reservation Portion').

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares available for allocation	17,16,000 Equity Shares	96,000 Equity Shares
Percentage of Issue Size available for allocation	94.70% of the Issue size (50% to Retail Individual Investors and the balance 50% to other investors).	5.30% of the Issue size
Basis of Allotment	Proportionate subject to minimum allotment of 6,000 Equity Shares and further allotment in multiples of 6,000 Equity Shares each.  For further details, please refer to the "Basis of Allotment" on page 232 of this Draft Prospectus.	Firm Allotment
Mode of Application	All Applicants must compulsorily apply through ASBA Process (online or the physical form)	Through ASBA Process Only
Minimum Application Size	For QIB and NII:  Such number of Equity Shares in multiples of 6,000 Equity Shares such that the Application Value exceeds Rs. 2,00,000/-  For Retail Individuals: 6,000 Equity Shares	96,000 Equity Shares
Maximum Application Size	For QIB and NII: Such number of equity shares in multiples of 6,000 Equity Shares such that the Application Size does not exceed 17,16,000 Equity Shares.	Application size shall be 96,000 equity shares since there is a firm allotment



Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
	For Retail Individuals:  Such number of Equity Shares in multiples of 6,000 Equity Shares such that the Application Value does not exceed Rs. 2,00,000/	
Mode of Allotment	Dematerialized Form	Dematerialized Form
Trading Lot	6,000 Equity Shares	6,000 Equity Shares, However the Market Maker may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2009.
Terms of Payment	The entire Application Amount will be pay of the Application Form.	yable at the time of submission

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. For further details, please refer to "Issue Structure" on page 220 of this Draft Prospectus.

\*As per Regulation 43, sub regulation (4) of the SEBI (ICDR) Regulations, the allocation in the net issue to public category shall be made as follows:

- a) Minimum fifty percent to retail individual investors; and
- b) Remaining to:
  - i. individual applicants other than retail individual investors; and
  - ii. other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
- c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

For the purpose of Regulation 43(4), if the retail individual investor category is entitled to more than fifty percent, on proportionate basis, the retail individual investors shall be allocated that higher percentage.

ISSUE OPENING DATE	[●]
ISSUE CLOSING DATE	[●]

Applications and any revision to the same (except that on the Issue Closing Date) will be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Application Form. On the Issue Closing date application and revision to the same will be accepted between 10.00 a.m. and 3.00 p.m. Applications will be accepted only on Working Days, i.e., all trading days of stock exchange excluding Sundays and bank holidays.



#### ISSUE PROCEDURE

All Applicants should review the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013 notified by SEBI ("General Information Document") included below under section "PART B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act 2013 (to the extent notified), the Companies Act, 1956 (to the extent not repealed by the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the SEBI ICDR Regulations as amended. The General Information Document has been updated to include reference to the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, SEBI Listing Regulations 2015 and certain notified provisions of the Companies Act, 2013, to the extent applicable to a public issue. The General Information Document is also available on the websites of the Stock Exchanges and the Lead Manager. Please refer to the relevant portions of the General Information Document which are applicable to this Issue.

Pursuant to the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) (Fifth Amendment) Regulations, 2015, there have been certain changes in the issue procedure for initial public offerings including making ASBA Process mandatory for all investors, allowing registrar, share transfer agents, collecting depository participants and stock brokers to accept application forms. Further, SEBI, by its circular No. (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015, reduced the time taken for listing after the closure of an issue to six working days. These changes are applicable for all public issues which open on or after January 01, 2016.

Please note that the information stated/ covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Applicants are advised to make their independent investigations and ensure that their Applications do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Draft Prospectus and the Prospectus.

This section applies to all the Applicants, please note that all the Applicants are required to make payment of the full Application Amount along with the Application Form

Our Company and the LM are not liable for any amendments, modifications or change in applicable laws or regulations, which may occur after the date of this Draft Prospectus

### FIXED PRICE ISSUE PROCEDURE

This Issue is being made in terms of Regulation 106(M) (1) of Chapter XB of SEBI (ICDR) Regulations, 2009 via Fixed Price Process.

Applicants are required to submit their Applications to the SCSB or Registered Brokers of Stock Exchanges or Registered Registrar to an Issue and Share Transfer Agents (RTAs) or Depository Participants (DPs) registered with SEBI.

In case of QIB Applicants, the Company in consultation with the Lead Manager may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing. In case of Non-Institutional Applicants and Retail Individual Applicants, our Company would have a right to reject the Applications only on technical grounds.

As per the provisions Section 29(1) of the Companies Act, 2013, the Allotment of Equity Shares in the Issue shall be only in a de-materialized form, (i.e., not in the form of physical certificates but be fungible and be represented by the statement issued through the electronic mode). The Equity Shares on Allotment shall, however, be traded only in the dematerialized segment of the Stock Exchange, as mandated by SEBI.



## APPLICATION FORM

Applicants shall only use the specified Application Form for the purpose of making an Application in terms of this Draft Prospectus. The Application Form shall contain space for indicating number of specified securities subscribed for in demat form.

ASBA Applicants shall submit an Application Form either in physical or electronic form to the SCSB's authorizing blocking funds that are available in the bank account specified in the Application Form used by ASBA applicants.

The prescribed color of the Application Form for various categories is as follows:

Category	Color of Application Form
Resident Indians and Eligible NRIs applying on a non-repatriation basis	White
Non-Residents and Eligible NRIs applying on a repatriation basis	Blue

In accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process.

## WHO CAN APPLY?

Persons eligible to invest under all applicable laws, rules, regulations and guidelines:-

- Indian nationals resident in India who are not incompetent to contract in single or joint names (not more than three) or in the names of minors as natural/legal guardian;
- Hindu Undivided Families or HUFs, in the individual name of the *Karta*. The applicant should specify that the application is being made in the name of the HUF in the Application Form as follows: Name of Sole or First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the *Karta*. Applications by HUFs would be considered at par with those from individuals;
- Companies, Corporate Bodies and Societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- Mutual Funds registered with SEBI;
- Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- FIIs and sub-accounts registered with SEBI, other than a sub-account which is a foreign corporate or a foreign individual under the QIB Portion;
- Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- Sub-accounts of FIIs registered with SEBI, which are foreign corporates or foreign individuals only under the Non-Institutional applicants category;
- Alternative Investment Funds, Venture Capital Funds, Foreign Venture Capital Investors registered with SEBI;
- Portfolio Manager registered with SEBI;
- State Industrial Development Corporations;



- Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- Provident Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Pension Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Multilateral and Bilateral Development Financial Institutions;
- National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- Insurance funds set up and managed by army, navy or air force of the Union of India

As per the existing regulations, OCBs cannot participate in this Issue.

## PARTICIPATION BY ASSOCIATES OF LM

The LM shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting obligations. However, associates and affiliates of the LM may subscribe to Equity Shares in the Issue, either in the QIB Portion and Non-Institutional Portion where the allotment is on a proportionate basis. All categories of Applicants, including associates and affiliates of the LM, shall be treated equally for the purpose of allocation to be made on a proportionate basis.

### AVAILABILITY OF PROSPECTUS AND APPLICATION FORMS

The Memorandum Form 2A containing the salient features of the Prospectus together with the Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, Lead Manager to the Issue and The Registrar to the Issue, as mentioned in the Application Form. The application forms may also be downloaded from the website of National Stock Exchange of India Limited i.e. www.nseindia.com.

## OPTION TO SUBSCRIBE IN THE ISSUE

- a) As per Section 29(1) of the Companies Act 2013, Investors will get the allotment of Equity Shares in dematerialization form only.
- b) The Equity Shares, on allotment, shall be traded on Stock Exchange in demat segment only.
- c) In a single Application Form any investor shall not exceed the investment limit/minimum number of specified securities that can be held by him/her/it under the relevant regulations/statutory guidelines and applicable law.

# APPLICATION BY INDIAN PUBLIC INCLUDING ELIGIBLE NRIS APPLYING ON NON-REPATRIATION

Application must be made only in the names of individuals, limited companies or Statutory Corporations/institutions and not in the names of minors, foreign nationals, non-residents (except for those applying on non-repatriation), trusts, (unless the trust is registered under the Societies Registration Act, 1860 or any other applicable trust laws and is authorized under its constitution to hold shares and debentures in a company), Hindu undivided families, partnership firms or their nominees. In case of HUF's application shall be made by the Karta of the HUF. An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public. Eligible NRIs applying on a non-repatriation basis should authorize their SCSB to block their NRE/FCNR accounts as well as NRO accounts.



## APPLICATION BY MUTUAL FUNDS

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Application Form. Failing this, our Company reserves the right to reject any application without assigning any reason thereof. Applications made by asset management companies or custodians of Mutual Funds shall specifically state names of the concerned schemes for which such Applications are made. As per the current regulations, the following restrictions are applicable for investments by mutual funds:

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any single Company provided that the limit of 10% shall not be applicable for investments in case of index funds or sector or industry specific funds/Schemes. No mutual fund under all its schemes should own more than 10% of any Company's paid up share capital carrying voting rights.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

## APPLICATIONS BY ELIGIBLE NRIS

Application Forms have been made available for Eligible NRIs at our Company's registered Office and at the office of Lead Manager to the Issue. Eligible NRI applicants may please note that only such applications as are accompanied by payment in free foreign exchange shall be considered for Allotment.

Under the Foreign Exchange Management Act, 1999 (FEMA) general permission is granted to the companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRI's subject to the terms and conditions stipulated therein. The Companies are required to file the declaration in the prescribed form to the concerned Regional Office of RBI within 30 days from the date of issue of shares for allotment to NRI's on repatriation basis. Allotment of Equity Shares to Non Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity Shares will be allowed to be repatriated along with the income thereon subject to permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws. The Company does not require approvals from FIPB or RBI for the issue of equity shares to eligible NRIs, FIIs, Foreign Venture Capital Investors registered with SEBI and multilateral and bilateral development financial institutions.

Eligible NRIs applying on non-repatriation basis are advised to use the Application Form for residents (white in colour) and should authorise their SCSBs to block their Non-Resident Ordinary ("NRO") accounts the full application amount, at the time of submission of the Application Form.

Eligible NRIs applying on a repatriation basis are advised to use the Application Form meant for Non-Residents (blue in colour). NRIs applying on a repatriation basis should authorise their SCSBs to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") accounts the full application amount, at the time of submission of the Application Form.

## APPLICATIONS BY ELIGIBLE FIIs/FPIs

On January 07, 2014, SEBI notified the FPI Regulations pursuant to which the existing classes of portfolio investors namely 'foreign institutional investors' and 'qualified foreign investors' will be subsumed under a new category namely 'foreign portfolio investors' or 'FPIs'. On March 13, 2014, the RBI amended the FEMA Regulations and laid down conditions and requirements with respect to investment by FPIs in Indian companies.

In terms of the FPI Regulations, an FII who holds a valid certificate of registration from SEBI shall be deemed to be a registered FPI until the expiry of the block of three years for which fees have been paid as per the FII Regulations. Accordingly, such FIIs can participate in the Issue in accordance with Schedule 2 of the FEMA Regulations. An FII shall not be eligible to invest as an FII after registering as an FPI under the FPI Regulations.

The issue of Equity Shares to a single FPI or FII should not exceed 10% of our post-Issue paid- up capital. In respect of an FPI or FII investing in the Equity Shares on behalf of its sub-accounts, the investment on behalf of each sub-account shall not exceed 10% of our total issued capital of the Company or 5% of the total issued



capital, in case such sub-account is a foreign corporate or an individual. In accordance with the foreign investment limits applicable to our Company, such investment must be made out of funds raised or collected or brought from outside India through normal banking channels and the investment must not exceed the overall ceiling specified for FIIs. Under the portfolio investment scheme, the aggregate issue of equity shares to FIIs and their sub-accounts should not exceed 24% of post-issue paid-up equity capital of a company. However, this limit can be increased to the permitted sectoral cap/statutory limit, as applicable to our Company after obtaining approval of its Board of Directors followed by a special resolution to that effect by its shareholders in their general meeting. As on the date of this Draft Prospectus, no such resolution has been recommended to the shareholders of our Company for adoption.

Subject to compliance with all applicable Indian laws, rules, regulations guidelines and approvals in terms of Regulation 15A(1) of the SEBI (Foreign Institutional Investors) Regulations 1995, as amended, by the SEBI (Foreign Institutional Investors)(Amendment) Regulations, 2008 ('SEBI FII Regulations'), an FII, as defined in the SEBI FII Regulations, or its sub account may issue, deal or hold, off shore derivative instruments (defined under the SEBI FII Regulations, as any instrument, by whatever name called, which is issued overseas by a foreign institutional investor against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with 'know your client' norms. The FII or sub-account is also required to ensure that no further issue or transfer of any offshore derivative instrument issued by an appropriate foreign regulatory authority as defined under the SEBI FII Regulations. Associates and affiliates of the underwriters including the LM that are FIIs may issue offshore derivative instruments against Equity Shares Allotted to them in the Issue. Any such offshore derivative instrument does not constitute any obligation or claim or claim on or an interest in, our Company.

In case of FII's in NRI/FII Portion, number of Equity Shares applied shall not exceed issue size.

# AS PER THE CURRENT REGULATIONS, THE FOLLOWING RESTRICTIONS ARE APPLICABLEFOR INVESTMENTS BY FPIS:

- 1. A foreign portfolio investor shall invest only in the following securities, namely- (a) Securities in the primary and secondary markets including shares, debentures and warrants of companies, listed or to be listed on a recognized stock exchange in India; (b) Units of schemes floated by a domestic mutual funds, whether listed on a recognized stock exchange or not; (c) Units of Schemes floated by a collective investment scheme; (d) Derivatives traded on a recognized Stock Exchange; (e) Treasury bills and dated government securities; (f) Commercial papers issued by an Indian Company; (g) Rupee denominated credit enhanced bonds; (h) Security receipts issued by asset reconstruction companies; (i) Perpetual debt instruments and debt capital instruments, as specified by the Reserve Bank of India from time to time; (j) Listed and unlisted nonconvertible debentures/bonds issued by an Indian company in the infrastructure sector, where 'infrastructure' is defined in terms of the extant External Commercial Borrowings (ECB) guidelines; (k) Non-Convertible debentures or bonds issued by Non Banking Financial Companies categorized as 'Infrastructure Finance Companies' (IFC) by the Reserve Bank of India; (i) Rupee denominated bonds or units issued by infrastructure debt funds; (m) Indian depository receipts; and (n) Such other instruments specified by the Board from time to time.
- 2. Where a foreign institutional investor or a sub account, prior to commencement of SEBI (Foreign Portfolio Investors) Regulations, 2014, hold equity shares in a company whose shares are not listed on any recognized stock exchange, and continues to hold such shares after Initial Public Offering and listing thereof, such shares shall be subject to lock-in for the same period, if any, as is applicable to shares held by a foreign direct investor placed in similar position, under the policy of the Government of India relating to foreign direct investment from the time being in force.



- 3. In respect of investments in the secondary market, the following additional conditions shall apply:
  - A foreign portfolio investor shall transact in the securities in India only on the basis of taking and giving delivery of securities purchased or sold;
  - b) Nothing contained in clause (a) shall apply to:
    - ❖ Any transactions in derivatives on a recognized stock exchange;
    - Short selling transactions in accordance with the framework specified by the Board;
    - Any transaction in securities pursuant to an agreement entered into with the merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009
    - ❖ Any other transaction specified by the Board.
  - c) No transaction on the stock exchange shall be carried forward;
  - d) The transaction of business in securities by a foreign portfolio investor shall be only through stockbrokers registered by the Board; provided nothing contained in this clause shall apply to;
    - transactions in Government securities and such other securities falling under the purview of the Reserve Bank of India which shall be carried out in the manner specified by the Reserve Bank of India:
    - ii. Sale of securities in response to a letter of offer sent by an acquirer in accordance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers)Regulations, 2011;
    - iii. Sale of securities in response to an offer made by any promoter or acquirer in accordance with the Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
    - iv. Sale of securities, in accordance with the Securities and Exchange Board of India (Buy Back of Securities) Regulations, 1998;
    - v. divestment of securities in response to an offer by Indian Companies in accordance with Operative Guidelines of Disinvestment of shares of Indian Companies in the overseas market through issue of American Depository Receipts or Global Depository Receipts as notified by the Government of India and directions issued by Reserve Bank of India from time to time;
    - vi. Any bid for, or acquisition of, securities in response to an offer for disinvestment of shares made by the Central Government or any State Government;
    - vii. Any transaction in securities pursuant to an agreement entered into with merchant banker in the process of market making portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
    - viii. Any other transaction specified by Board.
  - e) A foreign portfolio investor shall hold, deliver or cause to be delivered securities only in dematerialized form: Provided that any shares held in non-dematerialized form, before the commencement of these regulation, can be held in non-dematerialized form, if such shares cannot be dematerialized.
- 4. Unless otherwise approved by the Board, securities shall be registered in the name of the foreign portfolio investor as a beneficial owner for the purposes of the Depositories Act, 1996.
- 5. The purchase of Equity Shares of each company by a single foreign portfolio investor or an investor group shall be below ten percent of the total issued capital of the company.
- 6. The investment by the foreign portfolio investor shall also be subject to such other conditions and restrictions as may be specified by the Government of India from time to time.



- 7. In cases where the Government of India enters into agreements or treaties with other sovereign Governments and where such agreements or treaties specifically recognize certain entities to be distinct and separate, the Board may, during the validity of such agreements or treaties, recognize them as such, subject to conditions as may be specified by it.
- A foreign portfolio investor may lend or borrow securities in accordance with the framework specified by the Board in this regard.

No foreign portfolio investor may issue, subscribe to or otherwise deal in offshore derivative instruments, directly or indirectly, unless the following conditions are satisfied:

- a) Such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority
- b) Such offshore derivatives instruments are issued after compliance with 'know your client' norms:

Provided that those unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated shall not issue, subscribe or otherwise deal, in offshore derivatives instruments directly or indirectly.

Provided further that no Category III foreign portfolio investor shall issue, subscribe to or otherwise deal in offshore derivatives instruments directly or indirectly.

A foreign portfolio investor shall ensure that further issue or transfer of any offshore derivative instruments issued by or on behalf of it is made only to persons who are regulated by an appropriate foreign regulatory authority.

Foreign portfolio investors shall fully disclose to the Board any information concerning the terms of and parties to off-shore derivative instruments such as participatory notes, equity linked notes or any other such instruments, by whatever names they are called, entered into by it relating to any securities listed or proposed to be listed in any stock exchange in India, as and when and in such form as the Board may specify.

Any offshore derivative instruments issued under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 before commencement of SEBI (Foreign Portfolio Investors) Regulation, 2014 shall be deemed to have been issued under the corresponding provision of SEBI (Foreign Portfolio Investors) Regulation, 2014.

The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below 10 per cent of the total issued capital of the company.

An FII or its subaccount which holds a valid certificate of registration shall, subject to the payment of conversion fees, be eligible to continue to buy, sell or otherwise deal in securities till the expiry of its registration as a foreign institutional investor or sub-account, or until he obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

Qualified foreign investor may continue to buy, sell or otherwise deal in securities subject to the provision of SEBI (Foreign Portfolio Investors) Regulation, 2014, for a period of one year from the date of commencement of aforesaid regulations, or until it obtains a certificate of registration as foreign portfolio investor, whichever isearlier.

# APPLICATIONS BY SEBI REGISTERED ALTERNATIVE INVESTMENT FUND (AIF), VENTURE CAPITAL FUNDS AND FOREIGN VENTURE CAPITAL INVESTORS

The SEBI (Venture Capital) Regulations, 1996 and the SEBI (Foreign Venture Capital Investor) Regulations, 2000 prescribe investment restrictions on venture capital funds and foreign venture capital investors registered with SEBI. As per the current regulations, the restrictions are applicable for SEBI registered venture capital funds and foreign venture capital investors:



The holding by any individual venture capital fund registered with SEBI in one company should not exceed 25% of the corpus of the venture capital fund; a Foreign Venture Capital Investor can invest its entire funds committed for investments into India in one company. Further, Venture Capital Funds and Foreign Venture Capital Investor can invest only up to 33.33% of the funds available for investment by way of subscription to a Further Public Offer.

The SEBI (Alternative Investment Funds) Regulations, 2012 prescribes investment restrictions for various categories of AIF's.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than  $1/3^{rd}$  of its corpus by way of subscription to a further public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulations until the existing fund or scheme managed by the fund is wound up and such fund shall not launch any new scheme after the notification of the SEBI AIF Regulations.

Notwithstanding as prescribed under the general information document, AIFs that are owned or controlled by Non-Resident investors, VCFs and Non-Resident investors, including multilateral and bilateral financial institutions and any other QIB that is a Non-Resident and/or owned or controlled by Non-Residents/Persons resident outside India, as defined under FEMA are not eligible to participate in this Issue. Any application received from such category of investor(s) or application wherein a foreign address is provided by the depositories would be rejected.

## APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS

In case of applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

## APPLICATIONS BY INSURANCE COMPANIES

In case of applications made by insurance companies registered with the IRDAI, a certified copy of certificate of registration issued by IRDAI must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended (the "IRDA Investment Regulations"), are broadly set forth below:

- 1. equity shares of a company: the lower of 10% of the outstanding Equity Shares (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- 2. the entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- 3. the industry sector to which the investee company belongs: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under points (a), (b) and (c) above, as the case may be.

In addition, the IRDAI partially amended the exposure limits applicable to investments in public limited companies in the infrastructure and housing sectors on December 26, 2008, providing, among other things, that the exposure of an insurer to an infrastructure company may be increased to not more than 20%, provided that in case of equity investment, a dividend of not less than 4% including bonus should have been declared for at least five preceding years. This limit of 20% would be combined for debt and equity taken together, without sub ceilings.



Further, investments in equity including preference shares and the convertible part of debentures shall not exceed 50% of the exposure norms specified under the IRDAI Investment Regulations.

Insurance companies participating in the Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

#### APPLICATIONS BY BANKING COMPANIES

**Applications by Banking Companies:** In case of Applications made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Application Form, failing which our Company reserves the right to reject any Application without assigning any reason.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, as amended (the "Banking Regulation Act"), and the Master Direction – Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, is 10% of the paid-up share capital of the investee company or 10% of the banks' own paid-up share capital and reserves, whichever is less. Further, the aggregate investment by a banking company in subsidiaries and other entities engaged in financial and non-financial services company cannot exceed 20% of the bank's paid-up share capital and reserves. A banking company may hold up to 30% of the paid-up share capital of the investee company with the prior approval of the RBI provided that the investee company is engaged in non-financial activities in which banking companies are permitted to engage under the Banking Regulation Act.

**Applications by SCSBs:** SCSBs participating in the Issue are required to comply with the terms of the SEBI circulars CIR/CFD/DIL/12/2012 and CIR/CFD/DIL/1/2013 dated September 13, 2012 and January 02, 2013 respectively. Such SCSBs are required to ensure that for making applications on their own account, using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account.

## APPLICATION BY PROVIDENT FUNDS/ PENSION FUNDS

In case of applications made by provident funds/pension funds, subject to applicable laws, with minimum corpus of Rs. 2,500 Lakhs, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

# APPLICATION UNDER POWER OF ATTORNEY

In case of Applications made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, eligible FPIs (including FIIs), Mutual Funds, insurance companies, insurance funds set up by the army, navy or air force of the India, insurance funds set up by the Department of Posts, India or the National Investment Fund and provident funds with a minimum corpus of Rs. 2,500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2,500 Lakhs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/ or bye laws must be lodged along with the Application Form. Failing this, our Company reserve the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

Our Company in consultation with the Lead Manager in their absolute discretion, reserve the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application form.

In addition to the above, certain additional documents are required to be submitted by the following entities:

(a) With respect to applications by VCFs, FVCIs, FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.



- (b) With respect to applications by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged with the Application Form as applicable. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- (c) With respect to applications made by provident funds with minimum corpus of Rs. 250.00 million (subject to applicable law) and pension funds with a minimum corpus of Rs. 250.00 million, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject such application, in whole or in part, in either case without assigning any reasons thereof.

Our Company in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application Form, subject to such terms and conditions that our Company, the lead manager may deem fit.

Our Company, in its absolute discretion, reserves the right to permit the holder of the power of attorney to request the Registrar to the Issue that, for the purpose of mailing of the Allotment Advice / CANs / letters notifying the unblocking of the bank accounts of ASBA applicants, the Demographic Details given on the Application Form should be used (and not those obtained from the Depository of the application). In such cases, the Registrar to the Issue shall use Demographic Details as given on the Application Form instead of those obtained from the Depositories.

The above information is given for the benefit of the Applicants. The Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

## MAXIMUM AND MINIMUM APPLICATION SIZE

## a) For Retail Individual Applicants

The Application must be for a minimum of 6000 Equity Shares. As the Application Price payable by the Applicant cannot exceed Rs. 2,00,000/-, they can make Application for only minimum Application size i.e. for 6000 Equity Shares.

## b) For Other Applicants (Non Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares such that the Application Amount exceeds Rs. 2,00,000/- and in multiples of 6000 Equity Shares thereafter. An Application cannot be submitted for more than the Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application. In case of revision in Applications, the Non Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000/- for being considered for allocation in the Non Institutional Portion.

Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Draft Prospectus.

## INFORMATION FOR THE APPLICANTS

- a) Our Company will file the Prospectus with the Registrar of Companies, Maharashtra, Mumbai least 3 (three) days before the Issue Opening Date.
- b) Any investor (who is eligible to invest in our Equity Shares) who would like to obtain the Prospectus and/ or the Application Form can obtain the same from our Registered Office or from the office of the LM.
- c) Applicants who are interested in subscribing for the Equity Shares should approach the LM or their authorized agent(s) to register their Applications.



### INSTRUCTIONS FOR COMPLETING THE APPLICATION FORM

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are liable to be rejected. ASBA Application Forms should bear the stamp of the SCSB's. ASBA Application Forms, which do not bear the stamp of the SCSB, will be rejected.

Applicants residing at places where the designated branches of the Banker to the Issue are not located may submit/ mail their applications at their sole risk along with Demand payable at Mumbai.

SEBI, vide Circular No. CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit application forms in public issues using the stock broker ("broker") network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of National Stock Exchange of India Limited i.e. www.nseindia.com.

## APPLICANT'S DEPOSITORY ACCOUNT AND BANK DETAILS

Please note that, providing bank account details in the space provided in the application form is mandatory and applications that do not contain such details are liable to be rejected.

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form, the Registrar to the Issue will obtain from the Depository the demographic details including address, Applicants bank account details and occupation (hereinafter referred to as 'Demographic Details'). Applicants should carefully fill in their Depository Account details in the Application Form.

These Demographic Details would be used for all correspondence with the Applicants including mailing of the CANs / Allocation Advice. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

### BASIS OF ALLOTMENT

Allotment will be made in consultation with the National Stock Exchange of India Limited (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

- 1. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category x number of Shares applied for).
- 2. The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- 3. For applications where the proportionate allotment works out to less than 6000 equity shares the allotment will be made as follows:
  - a) Each successful applicant shall be allotted 6000 equity shares; and
  - b) The successful applicants out of the total applicants for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- 4. If the proportionate allotment to an applicant works out to a number that is not a multiple of 6000 equity shares, the applicant would be allotted Shares by rounding off to the nearest multiple of 6000 equity shares subject to a minimum allotment of 6000 equity shares.
- 5. If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares. If as a result of the process of



rounding off to the nearest multiple of 6000 equity shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in this Draft Prospectus.

- 6. The above proportionate allotment of shares in an Issue that is oversubscribed shall be subject to the reservation for small individual applicants as described below:
  - a) As the retail individual investor category is entitled to more than fifty percent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
  - b) The balance net offer of shares to the public shall be made available for allotment to
    - i. Individual applicants other than retails individual investors and
    - Other investors, including Corporate Bodies/ Institutions irrespective of number of shares applied for.
  - c) The unsubscribed portion of the net offer to any one of the categories specified in a) or b) shall/may be made available for allocation to applicants in the other category, if so required.

'Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000/-. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with NSE.

For the purpose of Regulation 43(4), if the retail individual investor category is entitled to more than fifty percent, on proportionate basis, the retail individual investors shall be allocated that higher percentage.

The Executive Director / Managing Director of NSE – the Designated Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

#### PAYMENT BY STOCK INVEST

In terms of the Reserve Bank of India Circular No. DBOD No. FSC BC 42/24.47.00/2003 04 dated November 5, 2003; the option to use the stock invest instrument in lieu of cheques or bank drafts for payment of Application money has been withdrawn. Hence, payment through stock invest would not be accepted in this Issue.

### GENERAL INSTRUCTIONS

# Do's:

- Check if you are eligible to apply;
- Read all the instructions carefully and complete the applicable Application Form;
- Ensure that the details about Depository Participant and Beneficiary Account are correct as Allotment of Equity Shares will be in the dematerialized form only;
- Each of the Applicants should mention their Permanent Account Number (PAN) allotted under the Income Tax Act, 1961;
- Ensure that the Demographic Details (as defined herein below) are updated, true and correct in all respects;
- Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.
- All Applicants should submit their application through ASBA process only.

#### Don'ts:

- Do not apply for lower than the minimum Application size;
- Do not apply at a Price Different from the Price Mentioned herein or in the Application Form
- Do not apply on another Application Form after you have submitted an Application to the Bankers of the Issue.
- Do not pay the Application Price in cash, by money order or by postal order or by stock invest;
- Do not send Application Forms by post.



- Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue Size and/ or
  investment limit or maximum number of Equity Shares that can be held under the applicable laws or
  regulations or maximum amount permissible under the applicable regulations;
- Do not submit the GIR number instead of the PAN as the Application is liable to be rejected on this ground.

#### OTHER INSTRUCTIONS

## Joint Applications in the case of Individuals

Applications may be made in single or joint names (not more than three). In the case of joint Applications, all payments will be made out in favour of the Applicant whose name appears first in the Application Form or Revision Form. All communications will be addressed to the First Applicant and will be dispatched to his or her address as per the Demographic Details received from the Depository.

## **Multiple Applications**

An Applicant should submit only one Application (and not more than one) for the total number of Equity Shares required. Two or more Applications will be deemed to be multiple Applications if the sole or First Applicant is one and the same.

In this regard, the procedures which would be followed by the Registrar to the Issue to detect multiple applications are given below:

- (i) All applications are electronically strung on first name, address (1<sup>st</sup> line) and applicant's status. Further, these applications are electronically matched for common first name and address and if matched, these are checked manually for age, signature and father/ husband's name to determine if they are multiple applications
- (ii) Applications which do not qualify as multiple applications as per above procedure are further checked for common DP ID/ beneficiary ID. In case of applications with common DP ID/ beneficiary ID, are manually checked to eliminate possibility of data entry error to determine if they are multiple applications.
- (iii) Applications which do not qualify as multiple applications as per above procedure are further checked for common PAN. All such matched applications with common PAN are manually checked to eliminate possibility of data capture error to determine if they are multiple applications.

In case of a mutual fund, a separate Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

In cases where there are more than 20 valid applications having a common address, such shares will be kept in abeyance, post allotment and released on confirmation of know your client norms by the depositories. The Company reserves the right to reject, in our absolute discretion, all or any multiple Applications in any or all categories.

## PERMANENT ACCOUNT NUMBER OR PAN

Pursuant to the circular MRD/DoP/Circ 05/2007 dated April 27, 2007, SEBI has mandated Permanent Account Number ('PAN') to be the sole identification number for all participants transacting in the securities market, irrespective of the amount of the transaction w.e.f. July 2, 2007. Each of the Applicants should mention his/her PAN allotted under the IT Act. Applications without this information will be considered incomplete and are liable to be rejected. It is to be specifically noted that Applicants should not submit the GIR number instead of the PAN, as the Application is liable to be rejected on this ground.



## RIGHT TO REJECT APPLICATIONS

In case of QIB Applicants, the Company in consultation with the LM may reject Applications provided that the reasons for rejecting the same shall be provided to such Applicant in writing. In case of Non Institutional Applicants, Retail Individual Applicants who applied, the Company has a right to reject Applications based on technical grounds.

## **GROUNDS FOR REJECTIONS**

Applicants are advised to note that Applications are liable to be rejected inter alia on the following technical grounds:

- Amount paid does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Application by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Application Form, duplicate PAN and mismatch of PAN;
- GIR number furnished instead of PAN;
- Applications for lower number of Equity Shares than specified for that category of investors;
- Applications at a price other than the Fixed Price of The Issue;
- Applications for number of Equity Shares which are not in multiples of 6000;
- Category not ticked;
- Multiple Applications as defined in this Draft Prospectus;
- In case of Application under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Applications accompanied by Stock invest/ money order/ postal order/ cash;
- Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicant within the time prescribed as per the Application
  Forms, Issue Opening Date advertisement and the Prospectus and as per the instructions in the Prospectus
  and the Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Applications by OCBs;
- Applications by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Applications by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Applications that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;



- Applications by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- Applications or revisions thereof by QIB Applicants, Non Institutional Applicants where the Application Amount is in excess of Rs. 2,00,000, received after 3.00 pm on the Issue Closing Date;

### IMPERSONATION

Attention of the applicants is specifically drawn to the provisions of section 38(1) of the Companies Act, 2013 which is reproduced below:

'Any person who:

- a. makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b. makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c. otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,
  - Shall be liable for action under section 447 of Companies Act, 2013 and shall be treated as Fraud.

## SIGNING OF UNDERWRITING AGREEMENT

Vide an Underwriting agreement dated August 18, 2017 this issue is 100% Underwritten.

## FILING OF THE PROSPECTUS WITH THE ROC

The Company will file a copy of the Prospectus with the Registrar of Companies, Maharashtra, Mumbai in terms of Section 26 of Companies Act, 2013.

#### PRE-ISSUE ADVERTISEMENT

Subject to Section 30 of the Companies Act, 2013 the Company shall, after registering the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation. In the pre-issue advertisement, we shall state the Offer Opening Date and the Offer Closing Date. This advertisement, subject to the provisions of Section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule XIII of the SEBI Regulations.

## DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

The Company will issue and dispatch letters of allotment/ securities certificates and/ or letters of regret or credit the allotted securities to the respective beneficiary accounts, if any within a period of 4 working days of the Issue Closing Date.

In case the Company issues Letters of allotment, the corresponding Security Certificates will be kept ready within two months from the date of allotment thereof or such extended time as may be approved by the Company Law Board under Section 56 of the Companies Act, 2013 or other applicable provisions, if any.

Allottees are requested to preserve such Letters of Allotment, which would be exchanged later for the Security Certificates. After the funds are transferred from the SCSB's to Public Issue Account on the Designated Date, the Company would ensure the credit to the successful Applicants depository account. Allotment of the Equity Shares to the Allottees shall be within one working day of the date of approval of Basis of Allotment by Designated Stock Exchange. Investors are advised to instruct their Depository Participants to accept the Equity Shares that may be allocated/allotted to them pursuant to this issue.

#### PAYMENT OF REFUND

In the event that the listing of the Equity Shares does not occur in the manner described in this Draft Prospectus, the Lead Manager shall intimate Public Issue bank and Public Issue Bank shall transfer the funds from Public Issue account to Refund Account as per the written instruction from lead Manager and the Registrar for further payment to the beneficiary applicants.



## UNDERTAKINGS BY OUR COMPANY

The Company undertakes the following:

- 1. That the complaints received in respect of this Issue shall be attended to by us expeditiously;
- That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within six working days of closure of the issue;
- 3. That the letter of allotment/ unblocking of funds to the non-resident Indians shall be dispatched within specified time; and
- 4. That no further issue of Equity Shares shall be made till the Equity Shares offered through this Draft Prospectus are listed.

## UTILIZATION OF ISSUE PROCEEDS

Our Board certifies that:

- 1. All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in Section 40 of the Companies Act, 2013;
- 2. Details of all monies utilized out of the issue referred to in point 1 above shall be disclosed and continued to be disclosed till the time any part of the issue proceeds remains unutilized under an appropriate separate head in the balance-sheet of the issuer indicating the purpose for which such monies had been utilized;
- 3. Details of all unutilized monies out of the Issue referred to in 1, if any shall be disclosed under the appropriate head in the balance sheet indicating the form in which such unutilized monies have been invested and
- 4. Our Company shall comply with the requirements of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.
- 5. Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.

## WITHDRAWAL OF THE ISSUE

Our Company, in consultation with the Lead Manager, reserves the right not to proceed with the Issue, in whole or any part thereof at any time after the Issue Opening Date but before the Allotment, with assigning reason thereof. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared within Two days of Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for such decision and. The LM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. Our Company shall also inform the same to the Stock Exchange on which Equity Shares are proposed to be listed. Notwithstanding the foregoing, the Issue is also subject to obtaining the following:

- 1. The final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment, and
- 2. The final RoC approval of the Prospectus after it is filed with the concerned RoC.

If our Company withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with afresh public offering of Equity Shares, our Company shall file a fresh Draft Prospectus with Stock Exchange.

## EQUITY SHARES IN DEMATERIALISED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company is in the process of entering into following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

(a) We are in the process of entering into tripartite agreement between NSDL, the Company and the Registrar to the Issue.



(b) We are in the process of entering into tripartite agreement between CDSL, the Company and the Registrar to the Issue.

The Company's Equity shares bear an ISIN No. [●]

An Applicant applying for Equity Shares must have at least one beneficiary account with either of the Depository Participants of either NSDL or CDSL prior to making the Application.

- The Applicant must necessarily fill in the details (including the Beneficiary Account Number and Depository Participant's identification number) appearing in the Application Form or Revision Form.
- Allotment to a successful Applicant will be credited in electronic form directly to the beneficiary account (with the Depository Participant) of the Applicant.
- Names in the Application Form or Revision Form should be identical to those appearing in the account details in the Depository. In case of joint holders, the names should necessarily be in the same sequence as they appear in the account details in the Depository.
- If incomplete or incorrect details are given under the heading 'Applicants Depository Account Details' in the Application Form or Revision Form, it is liable to be rejected.
- The Applicant is responsible for the correctness of his or her Demographic Details given in the Application Form vis à vis those with his or her Depository Participant.
- Equity Shares in electronic form can be traded only on the stock exchanges having electronic connectivity
  with NSDL and CDSL. The Stock Exchange where our Equity Shares are proposed to be listed has
  electronic connectivity with CDSL and NSDL.
- The allotment and trading of the Equity Shares of the Company would be in dematerialized form only for all investors.

## **COMMUNICATIONS**

All future communications in connection with the Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Banker to the Issue where the Application was submitted and a copy of the acknowledgement slip. Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

# ISSUE PROCEDURE FOR ASBA (APPLICATION SUPPORTED BY BLOCKED ACCOUNT) APPLICANTS

This section is for the information of investors proposing to subscribe to the Issue through the ASBA process. Our Company and the LM are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. ASBA Applicants are advised to make the independent investigations and to ensure that the ASBA Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34. For details on designated branches of SCSB collecting the Application Form, please refer the above mentioned SEBI link.



## ASBA PROCESS

A Resident Retail Individual Investor shall submit his Application through an Application Form, either in physical or electronic mode, to the SCSB with whom the bank account of the ASBA Applicant or bank account utilized by the ASBA Applicant ('ASBA Account') is maintained. The SCSB shall block an amount equal to the Application Amount in the bank account specified in the ASBA Application Form, physical or electronic, on the basis of an authorization to this effect given by the account holder at the time of submitting the Application.

The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against the allocated shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the ASBA Application, as the case may be.

The ASBA data shall thereafter be uploaded by the SCSB in the electronic IPO system of the Stock Exchange. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant bank accounts and for transferring the amount allocable to the successful ASBA Applicants to the Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the LM.

ASBA Applicants are required to submit their Applications, either in physical or electronic mode. In case of application in physical mode, the ASBA Applicant shall submit the ASBA Application Form at the Designated Branch of the SCSB or Registered Brokers or Registered RTAs or DPs registered with SEBI. In case of application in electronic form, the ASBA Applicant shall submit the Application Form either through the internet banking facility available with the SCSB, or such other electronically enabled mechanism for applying and blocking funds in the ASBA account held with SCSB, and accordingly registering such Applications.

### Who can apply?

In accordance with the SEBI (ICDR) Regulations, 2009 in public issues w.e.f. May 1, 2010 all the investors can apply through ASBA process and after SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all investors must apply through the ASBA Process.

## **Mode of Payment**

Upon submission of an Application Form with the SCSB, whether in physical or electronic mode, each ASBA Applicant shall be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount, in the bank account maintained with the SCSB.

Application Amount paid in cash, by money order or by postal order or by stockinvest, or ASBA Application Form accompanied by cash, , money order, postal order or any mode of payment other than blocked amounts in the SCSB bank accounts, shall not be accepted.

After verifying that sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the ASBA Application Form till the Designated Date.

On the Designated Date, the SCSBs shall transfer the amounts allocable to the ASBA Applicants from the respective ASBA Account, in terms of the SEBI Regulations, into the Public Issue Account. The balance amount, if any against the said Application in the ASBA Accounts shall then be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the Issue.

The entire Application Amount, as per the Application Form submitted by the respective ASBA Applicants, would be required to be blocked in the respective ASBA Accounts until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against allocated shares to the Public Issue Account, or until withdrawal/failure of the Issue or until rejection of the ASBA Application, as the case may be.



## **Unblocking of ASBA Account**

On the basis of instructions from the Registrar to the Issue, the SCSBs shall transfer the requisite amount against each successful ASBA Applicant to the Public Issue Account as per the provisions of section 40(3) of the Companies Act, 2013 and shall unblock excess amount, if any in the ASBA Account. However, the Application Amount may be unblocked in the ASBA Account prior to receipt of intimation from the Registrar to the Issue by the Controlling Branch of the SCSB regarding finalization of the Basis of Allotment in the Issue, in the event of withdrawal/failure of the Issue or rejection of the ASBA Application, as the case may be.



#### RESTRICTION ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Foreign investment is allowed up to 100% under automatic route in our Company.

India's current Foreign Direct Investment ("FDI") Policy issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, GoI ("DIPP") by circular of 2016 with effect from June 07, 2016 ("Circular of 2016"), consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DIPP. The Government usually updates the consolidated circular on FDI Policy once every Year and therefore, this circular of 2016 will be valid until the DIPP issues an updated circular.

The transfer of shares between an Indian resident and a Non-resident does not require the prior approval of the FIPB or the RBI, subject to fulfilment of certain conditions as specified by DIPP / RBI, from time to time. Such conditions include (i) the activities of the investee company are under the automatic route under the foreign direct investment ("FDI") Policy and the non-resident shareholding is within the sectoral limits under the FDI policy; (ii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI and such other conditions as provided in the FDI Policy from time to time. Investors are advised to refer to the exact text of the relevant statutory provisions of law before investing and / or subsequent purchase or sale transaction in the Equity Shares of Our Company.

The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended (U.S. Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur. However the Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them.



## SECTION VIII - MAIN PROVISION OF ARTICLES OF ASSOCIATION

Pursuant to Schedule I of the Companies Act and the SEBI Regulation, the main provisions of our Articles relating to, inter alia, voting rights, dividend, lien, forfeiture, restrictions on transfer and transmission of Equity Shares or debentures and/or on their consolidation/splitting are detailed below. Please note that each Provision herein below is numbered as per the corresponding article number in our Articles and capitalized/defined terms herein have the same meaning given to them in our Articles.

## CAPITAL AND INCREASE AND REDUCTION OF CAPITAL

Title of Article	Article Number and contents
	3.
Share Capital	The Authorised Share Capital of the Company shall be such amount, divided into such class(es) denomination(s) and number of shares in the Company as stated in Clause V of the Memorandum Of Association of the Company, with power to increase or reduce such Capital from time to time and power to divide the shares in the Capital for the time being into other classes and to attach thereto respectively such preferential, convertible, deferred, qualified, or other special rights, privileges, conditions or restrictions and to vary, modify or abrogate the same in such manner as may be determined by or in accordance with the regulations of the Company or the provisions of the Company or the provisions of the law for the time being in force.
	4.
Increase of capital by the Company how carried into effect	The Company may in General Meeting from time to time by Ordinary Resolution increase its capital by creation of new Shares which may be unclassified and may be classified at the time of issue in one or more classes and of such amount or amounts as may be deemed expedient. The new Shares shall be issued upon such terms and conditions and with such rights and privileges annexed thereto as the resolution shall prescribe and in particular, such Shares may be issued with a preferential or qualified right to dividends and in the distribution of assets of the Company and with a right of voting at General Meeting of the Company in conformity with Section 47 of the Companies Act, 2013. Whenever the capital of the Company has been increased under the provisions of this Article the Directors shall comply with the provisions of Section 64 of the Companies Act, 2013.
	5.
New Capital same as existing capital	Except so far as otherwise provided by the conditions of issue or by These Presents, any capital raised by the creation of new Shares shall be considered as part of the existing capital, and shall be subject to the provisions herein contained, with reference to the payment of calls and installments, forfeiture, lien, surrender, transfer and transmission, voting and otherwise.
	6.
Redeemable Preference Shares	Subject to the provisions of Section 55 of the Companies Act, 2013, the Company shall have the power to issue preferenceshares which are or at the option of the Company, liable to be redeemed and the resolution authorizing such issue shall prescribe the manner, terms and conditions of redemption.



Title of Article	Article Number and contents
	7.
Voting rights of preference shares	The holder of Preference Shares shall have a right to vote only on Resolutions, which directly affect the rights attached to his Preference Sharesand in circumstances provided under Section 47(2).
	8.
Provisions to apply on issue of	On the issue of redeemable preference shares under the provisions of Article 7 hereof, the following provisions-shall take effect:
Redeemable Preference Shares	(a) No such Shares shall be redeemed except out of profits of which would otherwise be available for dividend or out of proceeds of a fresh issue of shares made for the purpose of the redemption.
	(b) No such Shares shall be redeemed unless they are fully paid.
	(c) The premium, if any payable on redemption shall have been provided for out of the profits of the Company or out of the Company's security premium account, before the Shares are redeemed.
	(d) Where any such Shares are redeemed otherwise then out of the proceeds of a fresh issue, there shall out of profits which would otherwise have been available for dividend, be transferred to a reserve fund, to be called "the Capital Redemption Reserve Account", a sum equal to the nominal amount of the Shares redeemed, and the provisions of the Act relating to the reduction of the share capital of the Company shall, except as provided in Section 55 of the Companies Act, 2013 apply as if the Capital Redemption Reserve Account were paid-up share capital of the Company.
	(e) Subject to the provisions of Section 55 of the Companies Act, 2013, the redemption of preference shares hereunder may be affected in accordance with the terms and conditions of their issue and in the absence of any specific terms and conditions in that behalf, in such manner as the Directors may think fit.
	9.
Reduction of capital	The Company may (subject to the provisions of section 52, 55(1) & (2) of the Companies Act, 2013 and Section 80 of the Companies Act, 1956, to the extent applicable, and Section 100 to 105 of the Companies Act, 1956, both inclusive, and other applicable provisions, if any, of the Act) from time to time by Special Resolution reduce
	(a) the share capital;
	(b) any capital redemption reserve account; or
	(c) any security premium account.
	In any manner for the time being, authorized by law and in particular capital may be paid off on the footing that it may be called up again or otherwise. This Article is not



Title of Article	Article Number and contents
	to derogate from any power the Company would have, if it were omitted.
Purchase of own Shares	The Company shall have power, subject to and in accordance with all applicable provisions of the Act, to purchase any of its own fully paid Shares whether or not they are redeemable and may make a payment out of capital in respect of such purchase.
Sub-division consolidation and cancellation of Shares	Subject to the provisions of Section 61 of the Companies Act, 2013 and other applicable provisions of the Act, the Company in General Meeting may, from time to time, sub-divide or consolidate its Shares, or any of them and the resolution whereby any Share is sub-divided may determine that, as between the holders of the Shares resulting from such sub-divisions, one or more of such Shares shall have some preference or special advantage as regards dividend, capital or otherwise over or as compared with the other(s). Subject as aforesaid, the Company in General Meeting may also cancel shares which have not been taken or agreed to be taken by any person and diminish the amount of its share capital by the amount of the Shares so cancelled.

# MODIFICATION OF RIGHTS

Title of Article	Article Number and contents
	Whenever the capital, by reason of the issue of preference shares or otherwise, is divided into different classes of Shares, all or any of the rights and privileges attached to each class may, subject to the provisions of Sections 106 and 107 of the Companies Act 1956, be modified, commuted, affected, abrogated, dealt with or varied with the consent in writing of the holders of not less than three-fourth of the issued capital of that class or with the sanction of a Special Resolution passed at a separate General Meeting of the holders of Shares of that class, and all the provisions hereafter contained as to General Meeting shall mutatis mutandis apply to every such Meeting. This Article is not to derogate from any power the Company would have if this Article was omitted.  The rights conferred upon the holders of the Shares (including preference shares, if any) of any class issued with preferred or other rights or privileges shall, unless otherwise expressly provided by the terms of the issue of Shares of that class, be deemed not to be modified, commuted, affected, dealt with or varied by the creation or issue of further Shares ranking paripassu therewith.



# SHARES, CERTIFICATES AND DEMATERIALISATION

Title of Article	Article Number and contents
	13.
Restriction on allotment and return of allotment	The Board of Directors shall observe the restrictions on allotment of Shares to the public contained in Section 39 of the Companies Act, 2013, and shall cause to be made the returns as to allotment provided for in Section 39 of the Companies Act, 2013.
	14.
Further issue of shares	(1) Where at any time, a company having a share capital proposes to increase its subscribed capital by the issue of further shares, such shares shall be offered-
	(a) to persons who, at the date of the offer, are holders of equity shares of the company in proportion, as nearly as circumstances admit, to the paid-up share capital on those shares by sending a letter of offer subject to the following conditions, namely:—
	(i) the offer shall be made by notice specifying the number of shares offered and limiting a time not being less than fifteen days and not exceeding thirty days from the date of the offer within which the offer, if not accepted, shall be deemed to have been declined;
	(ii) the offer aforesaid shall not have the right exercisable by the person concerned to renounce the shares offered to him or any of them in favour of any other person; and the notice referred to in clause (b) shall contain a statement to this effect.
	(iii) after the expiry of the time specified in the notice aforesaid, or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the shares offered, the Board of Directors may dispose of them in such manner which is not dis-advantageous to the shareholders and the company;
	<ul> <li>(b) to employees under a scheme of employees' stock option, subject to special resolution passed by company and subject to such conditions as may be prescribed; or</li> </ul>
	(c) to any persons, if it is authorized by a special resolution, whether or not those persons include the persons referred to in clause (a) or clause (b), either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation report of a registered valuer subject to such conditions as may be prescribed.
	(2) The notice referred to in sub-clause (a)(i) of Clause (1) shall be dispatched through registered post or speed post or through electronic mode to all the existing shareholders at least three days before the opening of the issue.
	(3) Nothing aforesaid shall apply to the increase of the subscribed capital of a company caused by the exercise of an option as a term attached to the



Title of Article	Article Number and contents
	debentures issued or loan raised by the company to convert such debentures or loans into shares in the company:
	Provided that the terms of issue of such debentures or loan containing such an option have been approved before the issue of such debentures or the raising of loan by a special resolution passed by the company in general meeting.
	15.
Shares at the disposal of the Directors	Subject to the provisions of Section 62 of the Companies Act, 2013 and these Articles, the Shares in the capital of the Company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such person, in such proportion and on such terms and conditions and either at a premium or at par or (subject to the compliance with the provision of Section 53 of the Companies Act, 2013) at a discount and at such time as they may from time to time think fit and with sanction of the Company in the General Meeting to give to any person or persons the option or right to call for any Shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot Shares in the capital of the Company on payment in full or part of any property sold and transferred or for any services rendered to the Company in the conduct of its business and any Shares which may so be allotted may be issued as fully paid up Shares and if so issued, shall be deemed to be fully paid Shares. Provided that option or right to call for Shares shall not be given to any person or persons without the sanction of the Company in the General Meeting.
	15A
Power to offer Shares/options to acquire Shares	(1) Without prejudice to the generality of the powers of the Board under Article 16 or in any other Article of these Articles of Association, the Board or any Committee thereof duly constituted may, subject to the applicable provisions of the Act, rules notified thereunder and any other applicable laws, rules and regulations, at any point of time, offer existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions as may be required) to its employees, including Directors (whether whole-time or not), whether at par, at discount or at a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force.
	(2) In addition to the powers of the Board under Article 16A(1), the Board may also allot the Shares referred to in Article 16A(1) to any trust, whose principal objects would <i>inter alia</i> include further transferring such Shares to the Company's employees [including by way of options, as referred to in Article 16A(1)] in accordance with the directions of the Board or any Committee thereof duly constituted for this purpose. The Board may make such provision of moneys for the purposes of such trust, as it deems fit.
	(3) The Board, or any Committee thereof duly authorized for this purpose, may do all such acts, deeds, things, etc. as may be necessary or expedient for the purposes of achieving the objectives set out in Articles 16A(1) and (2) above.



Title of Article	Article Number and contents	
	16.	
Application of premium received on Shares	(1) Where the Company issues Shares at a premium whether for cash or otherwise, a sum equal to the aggregate amount or value of the premium on these Shares shall be transferred to an account, to be called "the securities premium account" and the provisions of the Act relating to the reduction of the share capital of the Company shall except as provided in this Article, apply as if the securities premium account were paid up share capital of the Company.	
	(2) The securities premium account may, notwithstanding anything in clause (1) thereof be applied by the Company:	
	<ul> <li>(a) In paying up unissued Shares of the Company, to be issued to the Members of the Company as fully paid bonus shares;</li> <li>(b) In writing off the preliminary expenses of the Company;</li> <li>(c) In writing off the expenses of or the commission paid or discount allowed or any issue of Shares or debentures of the Company; or</li> <li>(d) In providing for the premium payable on the redemption of any redeemable preference shares or of any debentures of the Company.</li> <li>(e) For the purchase of its own shares or other securities under Section 68 of the Companies Act, 2013.</li> </ul>	
	17.	
Power also to Company in General Meeting to issue Shares	In addition to and without derogating from the powers for that purpose conferred on the Board under these Articles, the Company in General Meeting may, subject to the provisions of Section 62 of the Companies Act, 2013, determine that any Shares (whether forming part of the original capital or of any increased capital of the Company) shall be offered tosuch persons (whether Members or not) in such proportion and on such terms and conditions and either (subject to compliance with the provisions of Sections 52 and 53 of the Companies Act, 2013) at a premium or at par or at a discount as such General Meeting shall determine and with full power to give any person (whether a Member or not) the option or right to call for or buy allotted Shares of any class of the Company either (subject to compliance with the provisions of Sections 52 and 53 of the Companies Act, 2013) at a premium or at par or at a discount, such option being exercisable at such times and for such consideration as may be directed by such General Meeting or the Company in General Meeting may make any other provision whatsoever for the issue, allotment, or disposal of any Shares.	
	17A	
Power of General Meeting to authorize Board to offer Shares/Options to employees	(1) Without prejudice to the generality of the powers of the General Meeting under Article 18 or in any other Article of these Articles of Association, the General Meeting may, subject to the applicable provisions of the Act, rules notified thereunder and any other applicable laws, rules and regulations, determine, or give the right to the Board or any Committee thereof to determine, that any existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such	



Title of Article	Article Number and contents
	consents and permissions as may be required) be allotted/granted to its employees, including Directors (whether whole-time or not), whether at par, at discount or a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force. The General Meeting may also approve any Scheme/Plan/ other writing, as may be set out before it, for the aforesaid purpose.  (2) In addition to the powers contained in Article 18A(1), the General Meeting may authorize the Board or any Committee thereof to exercise all such powers and do all such things as may be necessary or expedient to achieve the objectives of
	any Scheme/Plan/other writing approved under the aforesaid Article.
	18.
Shares at a discount	The Company shall not issue Shares at a discount except the issue of Sweat Equity Shares of a class already issued, if the following conditions are fulfilled, namely:
	(a) the issue is authorized by a special resolution passed by the company;
	(b) the resolution specifies the number of shares, the current market price, consideration, if any, and the class or classes of directors or employees to whom such equity shares are to be issued;
	(c) not less than one year has, at the date of such issue, elapsed since the date on which the company had commenced business; and
	(d) where the equity shares of the company are listed on a recognized stock exchange, the sweat equity shares are issued in accordance with the regulations made by the Securities and Exchange Board in this behalf and if they are not so listed, the sweat equity shares are issued in accordance with the prescribed rules.
	19.
Installments of Shares to be duly paid	If by the conditions of any allotment of any Shares the whole or any part of the amount or issued price thereof shall, be payable by installments, every such installment shall when due, be paid to the Company by the person who for the time being and from time to time shall be the registered holder of the Shares or his legal representatives, and shall for the purposes of these Articles be deemed to be payable on the date fixed for payment and in case of non-payment the provisions of these Articles as to payment of interest and expenses forfeiture and like and all the other relevant provisions of the Articles shall apply as if such installments were a call duly made notified as hereby provided.
	20.
The Board may issue Shares as fully paid-up	Subject to the provisions of the Act and these Articles, the Board may allot and issue Shares in the Capital of the Company as payment for any property purchased or acquired or for services rendered to the Company in the conduct of its business or in satisfaction of any other lawful consideration. Shares which may be so issued may be issued as fully paid-up or partly paid up Shares.



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	21.
Acceptance of Shares	Any application signed by or on behalf of an applicant for Share(s) in the Company, followed by an allotment of any Share therein, shall be an acceptance of Share(s) within the meaning of these Articles, and every person who thus or otherwise accepts any Shares and whose name is therefore placed on the Register of Members shall for the purpose of this Article, be a Member.
	22.
Deposit and call etc., to be debt payable	The money, if any which the Board of Directors shall on the allotment of any Shares being made by them, require or direct to be paid by way of deposit, call or otherwise, in respect of any Shares allotted by them shall immediately on the inscription of the name of the allottee in the Register of Members as the holder of such Shares, become a debt due to and recoverable by the Company from the allottee thereof, and shall be paid by him accordingly.
	23.
Liability of Members	Every Member, or his heirs, executors or administrators to the extent of his assets which come to their hands, shall be liable to pay to the Company the portion of the capital represented by his Share which may, for the time being, remain unpaid thereon in such amounts at such time or times and in such manner as the Board of Directors shall, from time to time, in accordance with the Company's requirements require or fix for the payment thereof.
	24.(A)
Dematerialisation	Definitions:
of securities	<b>Beneficial Owner</b> "Beneficial Owner" means a person whose name is recorded as such with a Depository.
	SEBI "SEBI" means the Securities and Exchange Board of India.
	<b>Bye-Laws</b> "Bye-Laws" mean bye-laws made by a depository under Section 26 of the Depositories Act, 1996;
	<b>Depositories Act</b> "Depositories Act" means the Depositories Act, 1996 including any statutory modifications or re-enactment thereof for the time being in force;
	<b>Depository</b> "Depository" means a company formed and registered under the Companies Act, 1956 and which has been granted a certificate of registration under sub-section (1A) of Section 12 of the Securities and Exchange Board of India Act, 1992;
	<b>Record</b> "Record" includes the records maintained in the form of books or stored in a computer or in such other form as may be determined by the regulations made by SEBI;
	Regulations "Regulations" mean the regulations made by SEBI;
	Security "Security" means such security as may be specified by SEBI.



Title of Article	Article Number and contents
	24.(B)
Dematerialisation of securities	Either on the Company or on the investor exercising an option to hold his securities with a depository in a dematerialised form, the Company shall enter into an agreement with the depository to enable the investor to dematerialise the Securities, in which event the rights and obligations of the parties concerned shall be governed by the Depositories Act.
	24.(C)
Options to receive security certificates or hold securities with depository	Every person subscribing to securities offered by the Company shall have the option to receive the Security certificates or hold securities with a depository.
	Where a person opts to hold a Security with a depository, the Company shall intimate such depository the details of allotment of the Security, and on receipt of such information the depository shall enter in its record the name of the allotted as the Beneficial Owner of that Security.
	24.(D)
Securities in depositories to be in fungible form	All Securities held by a Depository shall be dematerialised and shall be in a fungible form;
	24.(E)
Rights of depositories and beneficial owners	(1) Notwithstanding anything to the contrary contained in the Articles, a Depository shall be deemed to be a registered owner for the purposes of effecting transfer of ownership of Security on behalf of the Beneficial Owner;
	(2) Save as otherwise provided in (1) above, the Depository as a registered owner shall not have any voting rights or any other rights in respect of Securities held by it;
	(3) Every person holding equity share capital of the Company and whose name is entered as Beneficial Owner in the Records of the Depository shall be deemed to be a Member of the Company. The Beneficial Owner shall be entitled to all the rights and benefits and be subjected to all the liabilities in respect of the Securities held by a Depository.
	24.(F)
Depository To Furnish Information	Every Depository shall furnish to the Company information about the transfer of Securities in the name of the Beneficial Owner at such intervals and in such manner as may be specified by the bye-laws and the Company in that behalf.
	24.(G)
Service of	Notwithstanding anything in the Act or these Articles to the contrary, where securities are held in a depository, the records of the beneficial ownership may be



Title of Article	Article Number and contents
documents	served by such depository on the Company by means of electronic mode or by delivery of floppies or discs.
	24.(H)
Option to opt out in respect of any security	If a Beneficial Owner seeks to opt out of a Depository in respect of any Security, the Beneficial Owner shall inform the Depository accordingly. The Depository shall on receipt of information as above make appropriate entries in its Records and shall inform the Company. The Company shall, within thirty (30) days of the receipt of intimation from the depository and on fulfillment of such conditions and on payment of such fees as may be specified by the regulations, issue the certificate of securities to the Beneficial Owner or the transferee as the case may be.
	24.(I)
Sections 45 and 56 of the Companies Act, 2013 not to apply	Notwithstanding anything to the contrary contained in the Articles:
	(1) Section 45 of the Companies Act, 2013 shall not apply to the Shares held with a Depository;
	(2) Section 56 of the Companies Act, 2013 shall not apply to transfer of Security affected by the transferor and the transferee both of whom are entered as Beneficial Owners in the Records of a Depository.
	25.
Share certificate	(a) Every Member or allottee of Shares is entitled, without payment, to receive one certificate for all the Shares of the same class registered in his name.
	(b) Any two or more joint allottees or holders of Shares shall, for the purpose of this Article, be treated as a single Member and the certificate of any Share which may be the subject of joint ownership may be delivered to any one of such joint owners, on behalf of all of them.
	26.
Limitation of time for issue of certificates	Every Member shall be entitled, without payment to one or more certificates in marketable lots, for all the shares of each class or denomination registered in his name, or if the directors so approve (upon paying such fee as the Directors so time determine) to several certificates, each for one or more of such shares and the Company shall complete and have ready for delivery such certificates within three months from the date of allotment, unless the conditions of issue thereof otherwise provide, or within two months of the receipt of application of registration of transfer, transmission, sub-division, consolidation or renewal of any of its Shares as the case may be. Every certificate of Shares shall be under the seal of the company and shall specify the number and distinctive numbers of Shares in respect of which it is issued and amount paid-up thereon and shall be in such form as the directors may prescribe and approve, provided that in respect of a Share or Shares held jointly by several persons, the Company shall not be bound to issue more than one certificate and delivery of a certificate of Shares to one or several joint holders shall be a sufficient delivery to all such holder.



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	27.
Renewal of share certificates	No certificate of any Share or Shares shall be issued either in exchange for those, which are sub-divided or consolidated or in replacement of those which are defaced, torn or old, decrepit, worn out, or where the pages on the reverse for recording transfer have been duly utilised unless the certificate in lieu of which it is issued is surrendered to the Company.
	PROVIDED THAT no fee shall be charged for issue of new certificate in replacement of those which are old, decrepit or worn out or where the pages on the reverse for recording transfer have been fully utilized.
	28.
Issue of new certificate in place of one defaced, lost or destroyed	If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new Certificate may be issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the company deem adequate, being given, a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed Certificate. Every certificate under the article shall be issued without payment of fees if the Directors so decide, or on payment of such fees (not exceeding Rs.2/- for each certificate) as the Directors shall prescribe. Provided that no fee shall be charged for issue of new Certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.
	Provided that notwithstanding what is stated above the Directors shall comply with such rules or regulations or requirements of any Stock Exchange or the rules made under the Act or rules made under Securities Contracts (Regulation) Act, 1956 or any other Act, or rules applicable thereof in this behalf.
	The provision of this Article shall mutatis mutandis apply to Debentures of the Company.
	29.
The first name joint holder deemed sole holder	If any Share(s) stands in the name of two or more persons, the person first named in the Register of Members shall, as regards receipt of dividends or bonus or service of notice and all or any other matters connected with Company except voting at Meetings and the transfer of the Shares be deemed the sole holder thereof but the joint holders of a Share shall severally as well as jointly be liable for the payment of all incidents thereof according to the Company's Articles.
	30.
Issue of Shares without Voting Rights	In the event it is permitted by law to issue shares without voting rights attached to them, the Directors may issue such share upon such terms and conditions and with such rights and privileges annexed thereto as thought fit and as may be permitted by law.



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	31.
Buy-Back of Shares and Securities	Notwithstanding anything contained in these articles, in the event it is permitted by law for a company to purchase its own shares or securities, the Board of Directors may, when and if thought fit, buy back, such of the Company's own shares or securities as it may think necessary, subject to such limits, upon such terms and conditions, and subject to such approvals, provision of section 67 and SEBI (Buy Back of Shares) Regulations as may be permitted by law.
	32.
Employees Stock Options Scheme/ Plan	The Directors shall have the power to offer , issue and allot Equity Shares in or Debentures (Whether fully/ partly convertible or not into Equity Shares) of the Company with or without Equity Warrants to such of the Officers, Employees, Workers of the Company or of its Subsidiary and / or Associate Companies or Managing and Whole Time Directors of the Company (hereinafter in this Article collectively referred to as "the Employees") as may be selected by them or by the trustees of such trust as may be set up for the benefit of the Employees in accordance with the terms and conditions of the Scheme, trust, plan or proposal that may be formulated, created, instituted or set up by the Board of Directors or the Committee thereof in that behalf on such terms and conditions as the Board may in its discretion deem fit.
	33.
Sweat Equity	Subject to the provisions of the Act (including any statutory modification or re- enactment thereof, for the time being in force), shares of the Company may be issued at a discount or for consideration other than cash to Directors or employees who provide know-how to the Company or create an intellectual property right or other value addition.
	34.
Company not bound to recognize any interest in Shares other than of registered holder	Except as ordered by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognize, even when having notice thereof any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.
	35.
Trust recognized	(a) Except as ordered, by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognize, even when having notice thereof, any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the



Title of Article	Article Number and contents	
	survivor or survivors of them.  (b) Shares may be registered in the name of an incorporated Company or other body corporate but not in the name of a minor or of a person of unsound mind (except in case where they are fully paid) or in the name of any firm or partnership.  36.	
Declaration by person not holding beneficial interest in any Shares	(1) Notwithstanding anything herein contained a person whose name is at any time entered in Register of Member of the Company as the holder of a Share in the Company, but who does not hold the beneficial interest in such Shares, shall, if so required by the Act within such time and in such forms as may be prescribed, make declaration to the Company specifying the name and other particulars of the person or persons who hold the beneficial interest in such Share in the manner provided in the Act.	
	(2) A person who holds a beneficial interest in a Share or a class of Shares of the Company, shall if so required by the Act, within the time prescribed, after his becoming such beneficial owner, make a declaration to the Company specifying the nature of his interest, particulars of the person in whose name the Shares stand in the Register of Members of the Company and such other particulars as may be prescribed as provided in the Act.	
	(3) Whenever there is a change in the beneficial interest in a Share referred to above, the beneficial owner shall, of so required by the Act, within the time prescribed, from the date of such change, make a declaration to the Company in such form and containing such particulars as may be prescribed in the Act	
	(4) Notwithstanding anything contained in the Act and Articles 35 and 36 hereof, where any declaration referred to above is made to the Company, the Company shall, if so required by the Act, make a note of such declaration in the Register of Members and file within the time prescribed from the date of receipt of the declaration a return in the prescribed form with the Registrar with regard to such declaration.	
	37.	
Funds of Company not to be applied in purchase of Shares of the Company	No funds of the Company shall except as provided by Section 67 of the Companies Act, 2013 be employed in the purchase of its own Shares, unless the consequent reduction of capital is effected and sanction in pursuance of Sections 52, 55 (to the extent applicable) of Companies Act, 2013 and Sections 80 and 100 to 105 of the Companies Act, 1956 and these Articles or in giving either directly or indirectly and whether by means of a loan, guarantee, the provision of security or otherwise, any financial assistance for the purpose of or in connection with a purchase or subscription made or to be made by any person of or for any Share in the Company in its holding Company.	



## UNDERWRITING AND BROKERAGE

Title of Article	Article Number and contents
Commission may be paid	Subject to the provisions of Section 40 of the Companies Act, 2013, the Company may at anytime pay commission to any person in consideration of his subscribing or agreeing to subscribe (whether absolutely or conditionally) for any Shares in or debentures of the Company.
Brokerage	The Company may on any issue of Shares or Debentures or on deposits pay such brokerage as may be reasonable and lawful.
Commission to be included in the annual return	Where the Company has paid any sum by way of commission in respect of any Shares or Debentures or allowed any sums by way of discount in respect to any Shares or Debentures, such statement thereof shall be made in the annual return as required by Section 92 to the Companies Act, 2013.

## **DEBENTURES**

Title of Article	Arti	icle Number and contents
	41.	
Debentures with voting rights not to be issued	(a)	The Company shall not issue any debentures carrying voting rights at any Meeting of the Company whether generally or in respect of particular classes of business.
	(b)	Payments of certain debts out of assets subject to floating charge in priority to claims under the charge may be made in accordance with the provisions of Section 327 of the Companies Act, 2013.
	(c)	Certain charges (which expression includes mortgage) mentioned in Section 77 of the Companies Act, 2013 shall be void against the Liquidator or creditor unless registered as provided in Section 77 of the Companies Act, 2013.
	(d)	A contract with the Company to take up and pay debentures of the Company may be enforced by a decree for specific performance.
	(e)	Unless the conditions of issue thereof otherwise provide, the Company shall (subject to the provisions of Section 56 of the Companies Act, 2013) within six months after the allotment of its debentures or debenture-stock and within one month after the application for the registration of the transfer of any such debentures or debentures-stock have completed and ready for delivery the certificate of all debenture-stock allotted or transferred.
	(f)	The Company shall comply with the provisions of Section 71 of the Companies Act, 2013 as regards supply of copies of Debenture Trust Deed and



Title of Article	Article Number and contents	
	inspection thereof.  (g) The Company shall comply with the provisions of Section 2(16), 77 to 87 (inclusive) of the Companies Act, 2013 as regards registration of charges.	

## CALLS

Title of Article	Article Number and contents	
	42.	
Directors may make calls	(a) Subject to the provisions of Section 49 of the Companies Act, 2013 the Board of Directors may from time to time by a resolution passed at a meeting of a Board (and not by a circular resolution) make such calls as it thinks fit upon the Members in respect of all moneys unpaid on the Shares or by way of premium, held by them respectively and not by conditions of allotment thereof made payable at fixed time and each Member shall pay the amount of every call so made on him to person or persons and at the times and places appointed by the Board of Directors. A call may be made payable by installments. A call may be postponed or revoked as the Board may determine. No call shall be made payable within less than one month from the date fixed for the payment of the last preceding call.	
	(b) The joint holders of a Share shall be jointly and severally liable to pay all calls in respect thereof.	
	43.	
Notice of call when to be given	Not less than <b>fourteen days</b> notice in writing of any call shall be given by the Company specifying the time and place of payment and the person or persons to whom such call shall be paid.	
	44.	
Call deemed to have been made	A call shall be deemed to have been made at the time when the resolution authorizing such call was passed at a meeting of the Board of Directors and may be made payable by the Members of such date or at the discretion of the Directors on such subsequent date as shall be fixed by the Board of Directors.	
	45.	
Directors may extend time	The Directors may, from time to time, at their discretion, extend the time fixed for the payment of any call, and may extend such time as to all or any of the members who from residence at a distance or other cause, the Directors may deem fairly entitled to such extension, but no member shall be entitled to such extension, save as a matter of grace and favour.	
	46.	
Amount payable at fixed time or by	If by the terms of issue of any Share or otherwise any amount is made payable at any fixed time or by installments at fixed time (whether on account of the amount of the	



Title of Article	Article Number and contents
installments to be treated as calls	Share or by way of premium) every such amount or installment shall be payable as if it were a call duly made by the Directors and of which due notice has been given and all the provisions herein contained in respect of calls shall apply to such amount or installment accordingly.
	47.
When interest on call or installment payable	If the sum payable in respect of any call or installment is not paid on or before the day appointed for the payment thereof, the holder for the time being or allottee of the Share in respect of which the call shall have been made or the installment shall be due, shall pay interest on the same at such rate not exceeding ten percent per annum as Directors shall fix from the day appointed for the payment thereof upto the time of actual payment but the Directors may waive payment of such interest wholly or in part.
	48.
Evidence in action by Company against share holder	On the trial of hearing of any action or suit brought by the Company against any Member or his Legal Representatives for the recovery of any money claimed to be due to the Company in respectof his Shares, it shall be sufficient to prove that the name of the Member in respect of whose Shares the money is sought to be recovered is entered on the Register of Members as the holder or as one of the holders at or subsequent to the date at which the money sought to be recovered is alleged to have become due on the Shares in respect of which the money is sought to be recovered, that the resolution making the call is duly recorded in the minute book and the notice of such call was duly given to the Member or his legal representatives sued in pursuance of these Articles and it shall not be necessary to prove the appointment of Directors who made such call, nor that a quorum of Directors was present at the Board meeting at which any call was made nor that the meeting at which any call was made was duly convened or constituted nor any other matter whatsoever but the proof of the matters aforesaid shall be conclusive evidence of the debt.
	49.
Payment in anticipation of calls may carry interest	The Directors may, if they think fit, subject to the provisions of Section 50 of the Companies Act, 2013, agree to and receive from any Member willing to advance the same whole or any part of the moneys due upon the shares held by him beyond the sums actually called for, and upon the amount so paid or satisfied in advance, or so much thereof as from time to time exceeds the amount of the calls then made upon the shares in respect of which such advance has been made, the Company may pay interest at such rate, as the member paying such sum in advance and the Directors agree upon provided that money paid in advance of calls shall not confer a right to participate in profits or dividend. The Directors may at any time repay the amount so advanced.
	The Members shall not be entitled to any voting rights in respect of the moneys so paid by him until the same would but for such payment, become presently payable.
	The provisions of these Articles shall <i>mutatis mutandis</i> apply to the calls on Debentures of the Company.



## LIEN

Title of Article	Article Number and contents
	50.
Partial payment not to preclude forfeiture	Neither the receipt by the Company of a portion of any money which shall, from time to time be due from any Member to the Company in respect of his Shares, either by way of principal or interest, or any indulgence granted by the Company in respect of the payment of such money, shall preclude the Company from thereafter proceeding to enforce a forfeiture of such Shares as hereinafter provided.
	51.
Company's lien on Shares/ Debentures	The Company shall have first and paramount lien upon all Shares/Debentures (other than fully paid up Shares/ Debentures) registered in the name of each Member (whether solely or jointly with others) and upon the proceeds of sale thereof, for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such Shares/ Debentures and no equitable interest in any Share shall be created except upon the footing and condition that this Article will have full effect and such lien shall extend to all dividends and bonuses from time to time declared in respect of such Shares/Debentures; Unless otherwise agreed the registration of a transfer of Shares/ Debentures shall operate as a waiver of the Company's lien if any, on such Shares/Debentures. The Directors may at any time declare any Shares/ Debentures wholly or in part exempt from the provisions of this Article.
	52.
As to enforcing lien by sale	The Company may sell, in such manner as the Board thinks fit, any Shares on which the Company has lien for the purpose of enforcing the same.
	PROVIDED THAT no sale shall be made:-
	<ul> <li>(a) Unless a sum in respect of which the lien exists is presently payable; or</li> <li>(b) Until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is /presently payable has been given to the registered holder for the time being of the Share or the person entitled thereto by reason of his death or insolvency.</li> </ul>
	For the purpose of such sale the Board may cause to be issued a duplicate certificate in respect of such Shares and may authorize one of their members to execute a transfer there from on behalf of and in the name of such Members
	The purchaser shall not be bound to see the application of the purchase money, nor shall his title to the Shares be affected by any irregularity, or invalidity in the proceedings in reference to the sale.
	53.
Application of proceeds of sale	(a) The net proceeds of any such sale shall be received by the Company and applied in or towards satisfaction of such part of the amount in respect of which the lien exists as is presently payable, and



Title of Article	Article Number and contents	
	(b) The residue if any, after adjusting costs and expenses if any incurred shall be paid to the person entitled to the Shares at the date of the sale (subject to a like lien for sums not presently payable as existed on the Shares before the sale).	

# FORFEITURE OF SHARES

Title of Article	Article Number and contents
If money payable on Shares not paid notice to be given	If any Member fails to pay the whole or any part of any call or any installments of a call on or before the day appointed for the payment of the same or any such extension thereof, the Board of Directors may, at any time thereafter, during such time as the call for installment remains unpaid, give notice to him requiring him to pay the same together with any interest that may have accrued and all expenses that may have been incurred by the Company by reason of such non-payment.
Sum payable on allotment to be deemed a call	55. For the purposes of the provisions of these Articles relating to forfeiture of Shares, the sum payable upon allotment in respect of a share shall be deemed to be a call payable upon such Share on the day of allotment.
Form of notice	The notice shall name a day, (not being less than fourteen days form the day of the notice) and a place or places on and at which such call in installment and such interest thereon at such rate notexceedingeighteen percent per annum as the Directors may determine and expenses as aforesaid are to be paid. The notice shall also state that in the event of the non-payment at or before the time and at the place appointed, Shares in respect of which the call was made or installment is payable will be liable to be forfeited.
In default of payment Shares to be forfeited	57.  If the requirements of any such notice as aforesaid are not complied with, any Share or Shares in respect of which such notice has been given may at any time thereafter before payment of all calls or installments, interests and expenses due in respect thereof, be forfeited by a resolution of the Board of Directors to that effect. Such forfeiture shall include all dividends declared or any other moneys payable in respect of the forfeited Shares and not actually paid before the forfeiture.
Notice of forfeiture to a Member	When any Share shall have been so forfeited, notice of the forfeiture shall be given to the Member in whose name it stood immediately prior to the forfeiture, and an entry of the forfeiture, with the date thereof, shall forthwith be made in the Register of Members, but no forfeiture shall be in any manner invalidated by any omission or neglect to give such notice or to make any such entry as aforesaid.



Title of Article	Article Number and contents	
Forfeited Shares to be the property of the Company and may be sold etc.	Any Share so forfeited, shall be deemed to be the property of the Company and may be sold, re-allotted or otherwise disposed of, either to the original holder or to any other person, upon such terms and in such manner as the Board of Directors shall think fit.	
Member still liable for money owning at the time of forfeiture and interest	Any Member whose Shares have been forfeited shall notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company on demand all calls, installments, interest and expenses owing upon or in respect of such Shares at the time of the forfeiture together with interest thereon from the time of the forfeiture until payment, at such rate not exceeding eighteen percent per annum as the Board of Directors may determine and the Board of Directors may enforce the payment of such moneys or any part thereof, if it thinks fit, but shall not be under any obligation to do so.	
Effects of forfeiture	61.  The forfeiture of a Share shall involve the extinction at the time of the forfeiture, of all interest in and all claims and demand against the Company in respect of the Share and all other rights incidental to the Share, except only such of those rights as by these Articles are expressly saved.	
Power to annul forfeiture	62. The Board of Directors may at any time before any Share so forfeited shall have been sold, re-allotted or otherwise disposed of, annul the forfeiture thereof upon such conditions as it thinks fit.	
Declaration of forfeiture	<ul> <li>(a) A duly verified declaration in writing that the declarant is a Director, the Managing Director or the Manager or the Secretary of the Company, and that Share in the Company has been duly forfeited in accordance with these Articles, on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.</li> <li>(b) The Company may receive the consideration, if any, given for the Share on any sale, re-allotment or other disposal thereof and may execute a transfer of the Share in favour of the person to whom the Share is sold or disposed off.</li> <li>(c) The person to whom such Share is sold, re-allotted or disposed of shall thereupon be registered as the holder of the Share.</li> <li>(d) Any such purchaser or allotee shall not (unless by express agreement) be liable to pay calls, amounts, installments, interests and expenses owing to the Company prior to such purchase or allotment nor shall be entitled (unless by express agreement) to any of the dividends, interests or bonuses accrued or which might have accrued upon the Share before the time of completing such purchase or before such allotment.</li> </ul>	
	(e) Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the Share be effected by the irregularity or invalidity in the proceedings in reference to the forfeiture, sale,	



Title of Article	Article Number and contents
	re-allotment or other disposal of the Shares.
Provisions of these articles as to forfeiture to apply in case of nonpayment of any sum	64.  The provisions of these Articles as to forfeiture shall apply in the case of non-payment of any sum which by the terms of issue of a Share becomes payable at a fixed time, whether on account of the nominal value of Share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.
Cancellation of shares certificates in respect of forfeited Shares	Upon sale, re-allotment or other disposal under the provisions of these Articles, the certificate or certificates originally issued in respect of the said Shares shall (unless the same shall on demand by the Company have been previously surrendered to it by the defaulting Member) stand cancelled and become null and void and of no effect and the Directors shall be entitled to issue a new certificate or certificates in respect of the said Shares to the person or persons entitled thereto.
Evidence of forfeiture	66. The declaration as mentioned in Article 64(a) of these Articles shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.
Validity of sale	Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board may appoint some person to execute an instrument of transfer of the Shares sold and cause the purchaser's name to be entered in the Register of Members in respect of the Shares sold, and the purchasers shall not be bound to see to the regularity of the proceedings or to the application of the purchase money, and after his name has been entered in the Register of Members in respect of such Shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.
Surrender of Shares	68.  The Directors may subject to the provisions of the Act, accept surrender of any share from any Member desirous of surrendering on such terms and conditions as they think fit.

#### TRANSFER AND TRANSMISSION OF SHARES

Title of Article	Article Number and contents
No transfers to minors etc.	69.  No Share which is partly paid-up or on which any sum of money is due shall in any circumstances be transferred to any minor, insolvent or person of unsound mind.
Instrument of transfer	<b>70.</b> The instrument of transfer shall be in writing and all provisions of Section 56 of the Companies Act, 2013 and statutory modification thereof for the time being shall be duly complied with in respect of all transfer of shares and registration thereof.



Title of Article	Article Number and contents
Application for transfer	<ul><li>71.</li><li>(a) An application for registration of a transfer of the Shares in the Company may be made either by the transferor or the transferee.</li></ul>
	(b) Where the application is made by the transferor and relates to partly paid Shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.
	(c) For the purposes of clause (b) above notice to the transferee shall be deemed to have been duly given if it is dispatched by prepaid registered post to the transferee at the address, given in the instrument of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.
Execution of transfer	The instrument of transfer of any Share shall be duly stamped and executed by or on behalf of both the transferor and the transferee and shall be witnessed. The transferor shall be deemed to remain the holder of such Share until the name of the transferee shall have been entered in the Register of Members in respect thereof. The requirements of provisions of Section 56 of the Companies Act, 2013 and any statutory modification thereof for the time being shall be duly complied with.
Transfer by legal representatives	73. A transfer of Share in the Company of a deceased Member thereof made by his legal representative shall, although the legal representative is not himself a Member be as valid as if he had been a Member at the time of the execution of the instrument of transfer.
Register of Members etc when closed	74.  The Board of Directors shall have power on giving not less than seven days pervious notice by advertisement in some newspaper circulating in the district in which the registered office of the Company is situated to close the Register of Members and/or the Register of debentures holders, in accordance with Section 91 of the Companies Act, 2013 and rules made there under, at such time or times and for such period or periods, not exceeding thirty days at a time and not exceeding in the aggregate forty five days in each year as it may seem expedient to the Board.
Directors may refuse to register transfer	Subject to the provisions of Section 58 & 59 of the Companies Act, 2013, these Articles and other applicable provisions of the Act or any other law for the time being in force, the Board may refuse whether in pursuance of any power of the company under these Articles or otherwise to register the transfer of, or the transmission by operation of law of the right to, any Shares or interest of a Member in or Debentures of the Company. The Company shall within one month from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission, as the case may be, giving reasons for such refusal. Provided that the registration of a transfer shall not be refused on the ground of the transferor being either alone or



Title of Article	Article Number and contents
	jointly with any other person or persons indebted to the Company on any account whatsoever except where the Company has a lien on Shares.
Death of one or more joint holders of Shares	76. In case of the death of any one or more of the persons named in the Register of Members as the joint holders of any Share, the survivor or survivors shall be the only persons recognised by the Company as having any title or interest in such Share, but nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on Shares held by him with any other person.
Titles of Shares of deceased Member	The Executors or Administrators of a deceased Member or holders of a Succession Certificate or the Legal Representatives in respect of the Shares of a deceased Member (not being one of two or more joint holders) shall be the only persons recognized by the Company as having any title to the Shares registered in the name of such Members, and the Company shall not be bound to recognize such Executors or Administrators or holders of Succession Certificate or the Legal Representative unless such Executors or Administrators or Legal Representative shall have first obtained Probate or Letters of Administration or Succession Certificate as the case may be from a duly constituted Court in the Union of India provided that in any case where the Board of Directors in its absolute discretion thinks it, the Board upon such terms as to indemnity or otherwise as the Directors may deem proper dispense with production of Probate or Letters of Administration or Succession Certificate and register Shares standing in the name of a deceased Member, as a Member. However, provisions of this Article are subject to Sections 72 and 56 of the Companies Act, 2013.
Notice of application when to be given	<b>78.</b> Where, in case of partly paid Shares, an application for registration is made by the transferor, the Company shall give notice of the application to the transferee in accordance with the provisions of Section 56 of the Companies Act, 2013.
Registration of persons entitled to Shares otherwise than by transfer (Transmission Clause)	Subject to the provisions of the Act and Article 77 hereto, any person becoming entitled to Share in consequence of the death, lunacy, bankruptcy or insolvency of any Member or by any lawful means other than by a transfer in accordance with these Articles may, with the consent of the Board (which it shall not be under any obligation to give), upon producing such evidence that he sustains the character in respect of which he proposes to act under this Article or of such title as the Board thinks sufficient, either be registered himself as the holder of the Share or elect to have some person nominated by him and approved by the Board registered as such holder; provided nevertheless, that if such person shall elect to have his nominee registered as a holder, he shall execute an instrument of transfer in accordance with the provisions herein contained, and until he does so, he shall not be freed from any liability in respect of the Shares. This clause is hereinafter referred to as the "Transmission Clause".
Refusal to register nominee	80. Subject to the provisions of the Act and these Articles, the Directors shall have the same right to refuse to register a person entitled by transmission to any Share of his



Title of Article	Article Number and contents
	nominee as if he were the transferee named in an ordinary transfer presented for registration.
Person entitled may receive dividend without being registered as a Member	81.  A person entitled to a Share by transmission shall subject to the right of the Directors to retain dividends or money as is herein provided, be entitled to receive and may give a discharge for any dividends or other moneys payable in respect of the Share.
No fee on transfer or transmissions	No fee shall be charged for registration of transfer, transmission, Probate, Succession Certificate & Letters of Administration, Certificate of Death or Marriage, Power of Attorney or other similar document.
Transfer to be presented with evidence of title	83.  Every instrument of transfer shall be presented to the Company duly stamped for registration accompanied by such evidence as the Board may require to prove the title of the transferor, his right to transfer the Shares and generally under and subject to such conditions and regulations as the Board may, from time to time prescribe, and every registered instrument of transfer shall remain in the custody of the Company until destroyed by order of the Board.
Company not liable for disregard of a notice prohibiting registration of transfer	84.  The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer of Shares made or purporting to be made by any apparent legal owner thereof (as shown or appearing in the Register of Members) to the prejudice of persons having or claiming any equitable right, title or interest to or in the said Shares, notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting registration of such transfer, and may have entered such notice, or referred thereto, in any book of the Company, and the Company shall not be bound to be required to regard or attend to give effect to any notice which may be given to it of any equitable right, title or interest or be under any liability whatsoever for refusing or neglecting to do so, though it may have been entered or referred to in some book of the Company, but the Company shall nevertheless be at liberty to regard and attend to any such notice and give effect thereto if the Board shall so think fit.

#### CONVERSION OF SHARES INTO STOCK AND RECONVERSION

Title of Article	Article Number and contents
	85.
Share may be converted into stock	The Company may, by Ordinary Resolution convert any fully paid up Share into stock, and reconvert any stock into fully paid-up Shares.
	86.
Transfer of stock	The several holders of such stock may transfer their respective interest therein or any part thereof in the same manner and subject to the same regulations under which the



Title of Article	Article Number and contents
	stock arose might before the conversion, have been transferred, or as near thereto as circumstances admit.
	PROVIDED THAT the Board may, from time to time, fix the minimum amount of stock transferable, so however that such minimum shall not exceed the nominal amount of the Shares from which stock arose.
	87.
Right of stock holders	The holders of stock shall, according to the amount of stock held by them, have the same right, privileges and advantages as regards dividends, voting at meeting of the Company, and other matters, as if they held them in Shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the Company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in Shares, have conferred those privileges or advantages.
	88.
Regulation applicable to stock and share warrant	Such of the regulations of the Company as are applicable to the paid up Shares shall apply to stock and the words "Share" and "Shareholder" in these regulations shall include "stock" and "stock holder" respectively.

#### **BORROWING POWERS**

Title of Article	Article Number and contents
	89.
Power to borrow	Subject to the provisions of Sections 73, 74 and 179 of the Companies Act, 2013 and these Articles, the Board of Directors may, from time to time at its discretion by a resolution passed at a meeting of the Board, borrow, accept deposits from Members either in advance of calls or otherwise and generally raise or borrow or secure the payment of any such sum or sums of money for the purposes of the Company from any source.
	PROVIDED THAT, where the moneys to be borrowed together with the moneys already borrowed (apart from temporary loans obtained from the Company's bankers in the ordinary course of business) exceed the aggregate of the paid up capital of the Company and its free reserves (not being reserves set apart for any specific purpose) the Board of Directors shall not borrow such money without the sanction of the Company in General Meeting. No debts incurred by the Company in excess of the limit imposed by this Article shall be valid or effectual unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed by this Article had been exceeded.
	90.
The payment or repayment of moneys borrowed	The payment or repayment of moneys borrowed as aforesaid may be secured in such manner and upon such terms and conditions in all respects as the Board of Directors may think fit, and in particular in pursuance of a resolution passed at a meeting of the Board (and not by circular resolution) by the issue of bonds, debentures or



Title of Article	Article Number and contents
	debentures stock of the Company, charged upon all or any part of the property of the Company, (both present and future), including its un-called capital for the time being and the debentures and the debenture stock and other securities may be made assignable free from any equities between the Company and the person to whom the same may be issued.
	91.
Bonds, Debentures, etc. to be subject to control of Directors	Any bonds, debentures, debenture-stock or other securities issued or to be issued by the Company shall be under the control of the Directors who may issue them upon such terms and conditions and in such manner and for such consideration as they shall consider being for the benefit of the Company.
	92.
Terms of issue of Debentures	Any Debentures, Debenture-stock or other securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible into Shares of any denomination, and with any privileges and conditions as to redemption, surrender, drawing, allotment of Shares, attending (but not voting) at the General Meeting, appointment of Directors and otherwise. However, Debentures with the right to conversion into or allotment of Shares shall be issued only with the consent of the Company in the General Meeting by a Special Resolution.
	93.
Mortgage of uncalled capital	If any uncalled capital of the Company is included in or charged by mortgage or other security, the Directors may, subject to the provisions of the Act and these Articles, make calls on the Members in respect of such uncalled capital in trust for the person in whose favour such mortgage or security has been executed.
	94.
Indemnity may be given	Subject to the provisions of the Act and these Articles, if the Directors or any of them or any other person shall incur or about to incur any liability as principal or surety for the payment of any sum primarily due from the Company, the Directors may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of the assets of the Company by way of indemnity to secure the Directors or person so becoming liable as aforesaid from any loss in respect of such liability.

## RELATED PARTY TRANSACTIONS

Title of Article	Article Number and contents
Related Party Transactions	<ul> <li>95.</li> <li>A. Subject to the provisions of the Act, the Company may enter into contracts with the Related Party which are at arm's length and are in ordinary course of business of the company with approval of the Audit Committee.</li> </ul>
	<b>B.</b> Subject to the provisions of the Act, the Company may enter into contracts with the related parties which are of such nature wherein it requires consent of



Title of Article	Article Number and contents
	shareholders in terms of Act or Listing Regulations or any other law for the time being in force, with approval of the shareholders in the general meeting.

#### MEETING OF MEMBERS

Title of Ar	ticle	Article Number and contents
		96.
Annual Meeting	General	(a) An Annual General Meeting of the Company shall be held within six months after the expiry of each financial year, provided that not more than fifteen months shall lapse between the date of one Annual General Meeting and that of next.
		(b) Nothing contained in the foregoing provisions shall be taken as affecting the right conferred upon the Registrar under the provisions of Section 96(1) of the Act to extend the time with which any Annual General Meeting may be held.
		(c) Every Annual General Meeting shall be called at a time during business hours i.e. 9 a.m. to 6 p.m., on a day that is not a national holiday, and shall be held at the office of the Company or at some other place within the city in which the Registered Office of the Company is situated as the Board may determine and the notices calling the Meeting shall specify it as the Annual General Meeting.
		(d) The company may in any one Annual General Meeting fix the time for its subsequent Annual General Meeting.
		(e) Every Member of the Company shall be entitled to attend, either in person or by proxy and the Auditors of the Companyshall have the right to attend and be heard at any General Meeting which he attends on any part of the business which concerns him as an Auditor.
		(f) At every Annual General Meeting of the Company, there shall be laid on the table the Director's Report and Audited statement of accounts, the Proxy Register with proxies and the Register of Director's Shareholding, which Registers shall remain open and accessible during the continuance of the Meeting.
		(g) The Board shall cause to be prepared the annual list of Members, summary of share capital, balance sheet and profit and loss account and forward the same to the Registrar in accordance with Sections 92 and 137 of the Act.
		97.
Report s and registe laid befo Annual Meeting		The Company shall in every Annual General Meeting in addition to any other Report or Statement lay on the table the Director's Report and audited statement of accounts, Auditor's Report (if not already incorporated in the audited statement of accounts), the Proxy Register with proxies and the Register of Director's Shareholdings, which Registers shall remain open and accessible during the continuance of the Meeting.



Title of Article	Article Number and contents
	98.
Extra-Ordinary General Meeting\	All General Meeting other than Annual General Meeting shall be called Extra-Ordinary General Meeting.
	99.
Requisitionists' Meeting	(1) Subject to the provisions of Section 111 of the Companies Act, 2013, the Directors shall on the requisition in writing of such number of Members as is hereinafter specified:-
	<ul><li>(a) Give to the Members of the Company entitled to receive notice of the next Annual General Meeting, notice of any resolution which may properly be moved and is intended to be moved at that meeting.</li><li>(b) Circulate to the Members entitled to have notice of any General Meeting sent to them, any statement with respect to the matter referred to in any proposed resolution or any business to be dealt with at that Meeting.</li></ul>
	(2) The number of Members necessary for a requisition under clause (1) hereof shall be such number of Members as represent not less than one-tenth of the total voting power of all the Members having at the date of the resolution a right to vote on the resolution or business to which the requisition relates; or
	(3) Notice of any such resolution shall be given and any such statement shall be circulated, to Members of the Company entitled to have notice of the Meeting sent to them by serving a copy of the resolution or statement to each Member in any manner permitted by the Act for service of notice of the Meeting and notice of any such resolution shall be given to any other Member of the Company by giving notice of the general effect of the resolution in any manner permitted by the Act for giving him notice of meeting of the Company. The copy of the resolution shall be served, or notice of the effect of the resolution shall be given, as the case may be in the same manner, and so far as practicable, at the same time as notice of the Meeting and where it is not practicable for it to be served or given at the time it shall be served or given as soon as practicable thereafter.
	(4) The Company shall not be bound under this Article to give notice of any resolution or to circulate any statement unless:
	<ul> <li>(a) A copy of the requisition signed by the requisitionists (or two or more copies which between them contain the signature of all the requisitionists) is deposited at the Registered Office of the Company.</li> <li>i. In the case of a requisition, requiring notice of resolution, not less than six weeks before the Meeting;</li> <li>ii. In the case of any other requisition, not less than two weeks before the Meeting, and</li> </ul>
	(b) There is deposited or tendered with the requisition sum reasonably sufficient to meet the Company's expenses in giving effect thereto.
	PROVIDED THAT if, after a copy of the requisition requiring notice of a



Title of Article	Article Number and contents
	resolution has been deposited at the Registered Office of the Company, an Annual General Meeting is called for a date six weeks or less after such copy has been deposited, the copy although not deposited within the time required by this clause, shall be deemed to have been properly deposited for the purposes thereof.
	(5) The Company shall also not be bound under this Article to circulate any statement, if on the application either of the Company or of any other person who claims to be aggrieved, the Company Law Board is satisfied that the rights conferred by this Article are being abused to secure needless publicity for defamatory matter.
	(6) Notwithstanding anything in these Articles, the business which may be dealt with at Annual General Meeting shall include any resolution for which notice is given in accordance with this Article, and for the purposes of this clause, notice shall be deemed to have been so given, notwithstanding the accidental omission in giving it to one or more Members.
	100.
Extra-Ordinary General Meeting by Board and by requisition	(a) The Directors may, whenever they think fit, convene an Extra-Ordinary General Meeting and they shall on requisition of the Members as herein provided, forthwith proceed to convene Extra-Ordinary General Meeting of the Company.
When a Director or any two Members may call an ExtraOrdinary General Meeting	(b) If at any time there are not within India sufficient Directors capable of acting to form a quorum, or if the number of Directors be reduced in number to less than the minimum number of Directors prescribed by these Articles and the continuing Directors fail or neglect to increase the number of Directors to that number or to convene a General Meeting, any Director or any two or more Members of the Company holding not less than one-tenth of the total paid up share capital of the Company may call for an Extra-Ordinary General Meeting in the same manner as nearly as possible as that in which meeting may be called by the Directors.
	101.
Contents of requisition, and number of requisitionists required and the conduct of Meeting	<ul> <li>(1) In case of requisition the following provisions shall have effect:</li> <li>(a) The requisition shall set out the matter for the purpose of which the Meeting is to be called and shall be signed by the requisitionists and shall be deposited at the Registered Office of the Company.</li> <li>(b) The requisition may consist of several documents in like form each signed by one or more requisitionists.</li> </ul>
	(c) The number of Members entitled to requisition a Meeting in regard to any matter shall be such number as hold at the date of the deposit of the requisition, not less than one-tenth of such of the paid-up share capital of the Company as that date carried the right of voting in regard to that matter.



Title of Article	Article Number and contents
	(d) Where two or more distinct matters are specified in the requisition, the provisions of sub-clause (c) shall apply separately in regard to each such matter and the requisition shall accordingly be valid only in respect of those matters in regard to which the conditions specified in that clause are fulfilled.
	<ul> <li>(e) If the Board does not, within twenty-one days from the date of the deposit of a valid requisition in regard to any matters, proceed duly to call a Meeting for the consideration of those matters on a day not later than forty-five days from the date of the deposit of the requisition, the Meeting may be called: <ol> <li>(i) by the requisitionists themselves; or</li> <li>(ii) by such of the requisitionists as represent either a majority in value of the paid up share capital held by all of them or not less than one touth of the paid up share capital of the Company as is referred to in</li> </ol> </li> </ul>
	tenth of the paid-up share capital of the Company as is referred to in sub clauses (c) of clause (I) whichever is less.
	PROVIDED THAT for the purpose of this sub-clause, the Board shall, in the case of a Meeting at which a resolution is to be proposed as a Special Resolution, be deemed not to have duly convened the Meeting if they do not give such notice thereof as is required by sub-section (2) of Section 114 of the Companies Act, 2013.
	(2) A meeting called under sub-clause (c) of clause (1) by requisitionists or any of them:
	(a) shall be called in the same manner as, nearly as possible, as that in which meeting is to be called by the Board; but
	(b) shall not be held after the expiration of three months from the date of deposit of the requisition.
	PROVIDED THAT nothing in sub-clause (b) shall be deemed to prevent a Meeting duly commenced before the expiry of the period of three months aforesaid, from adjourning to some days after the expiry of that period.
	(3) Where two or more Persons hold any Shares in the Company jointly; a requisition or a notice calling a Meeting signed by one or some only of them shall, for the purpose of this Article, have the same force and effect as if it has been signed by all of them.
	(4) Any reasonable expenses incurred by the requisitionists by reason of the failure of the Board to duly to call a Meeting shall be repaid to the requisitionists by the Company; and any sum repaid shall be retained by the Company out of any sums due or to become due from the Company by way of fees or other remuneration for their services to such of the Directors as were in default.



Title of Article	Article Number and contents
	102.
Length of notice of Meeting	(1) A General Meeting of the Company may be called by giving not less than twenty-one days notice in writing.
	<ul> <li>(2) A General Meeting may be called after giving shorter notice than that specified in clause (1) hereof, if consent is accorded thereto:</li> <li>(i) In the case of Annual General Meeting by all the Members entitled to vote thereat; and</li> <li>(ii) In the case of any other Meeting, by Members of the Company holding not less than ninety-five percent of such part of the paid up share capital of the Company as gives a right to vote at the Meeting.</li> </ul>
	PROVIDED THAT where any Members of the Company are entitled to vote only on some resolution, or resolutions to be moved at a Meeting and not on the others, those Members shall be taken into account for the purposes of this clause in respect of the former resolutions and not in respect of the later.
	103.
Contents and manner of service of notice and persons on whom it	(1) Every notice of a Meeting of the Company shall specify the place and the day and hour of the Meeting and shall contain a statement of the business to be transacted thereat.
is to be served	(2) Subject to the provisions of the Act notice of every General Meeting shall be given;
	(a) to every Member of the Company, in any manner authorized by Section 20 of the Companies Act, 2013;
	(b) to the persons entitled to a Share in consequence of the death or insolvency of a Member, by sending it through post in a prepaid letter addressed to them by name or by the title of representative of the deceased, or assignees of the insolvent, or by like description, at the address, if any in India supplied for the purpose by the persons claiming to be so entitled or until such an address has been so supplied, by giving the notice in any manner in which it might have been given if the death or insolvency had not occurred; and
	(c) to the Auditor or Auditors for the time being of the Company
	(3) Every notice convening a Meeting of the Company shall state with reasonable prominence that a Member entitled to attend and vote at the Meeting is entitled to appoint one or more proxies to attend and vote instead of himself and that a proxy need not be a Member of the Company.
	104.
Special and ordinary business and explanatory	<ul> <li>(1) (a) In the case of an Annual General Meeting all business to be transacted at the Meeting shall be deemed special, with the exception of business relating to</li> <li>(i) the consideration of the accounts, balance sheet, the reports of the Board</li> </ul>



Title of Article	Article Number and contents
statement	of Directors and Auditors;  (ii) the declaration of dividend;  (iii) the appointment of Directors in the place of those retiring; and  (iv) the appointment of, and the fixing of the remuneration of the Auditors, and  (b) In the case of any other meeting, all business shall be deemed special.
	(2) Where any items of business to be transacted at the Meeting of the Company are deemed to be special as aforesaid, there shall be annexed to the notice of the Meeting a statement setting out all material facts concerning each such item of business, including in particular the nature of the concern or interest, if any, therein of every Director.
	PROVIDED THAT where any such item of special business at the Meeting of the Company relates to or affects, any other company, the extent of shareholding interest in that other company of every Director of the Company shall also be set out in the statement, if the extent of such shareholding interest is not less than twenty percent of the paid up-share capital of the other company.
	(3) Where any item of business consists of the according of approval to any document by the Meeting, the time and place where the document can be inspected shall be specified in the statement aforesaid.
	105.
Omission to give notice not to invalidate proceedings	The accidental omission to give such notice as aforesaid to or non-receipt thereof by any Member or other person to whom it should be given, shall not invalidate the proceedings of any such Meeting.
	106.
Notice of business to be given	No General Meeting, Annual or Extra-Ordinary shall be competent to enter upon, discuss or transact any business which has not been mentioned in the notice or notices convening the Meeting.
	107.
Quorum	The quorum for General Meetings shall be as under:-
	(i) five members personally present if the number of members as on thedate of meeting is not more than one thousand;
	(ii) fifteen members personally present if the number of members as on thedate of meeting is more than one thousand but up to five thousand;
	(iii) thirty members personally present if the number of members as on thedate of the meeting exceeds five thousand;
	No business shall be transacted at the General Meeting unless the quorum requisite is present at the commencement of the Meeting. A body corporate being a Member shall be deemed to be personally present if it is represented in accordance with



Title of Article	Article Number and contents
	Section 113 of the Companies Act, 2013. The President of India or the Governor of a State being a Member of the Company shall be deemed to be personally present if it is presented in accordance with Section 113 of the Companies Act, 2013.
	108.
If quorum not present when Meeting to be dissolved and when to be adjourned	If within half an hour from the time appointed for holding a Meeting of the Company, a quorum is not present, the Meeting, if called by or upon the requisition of the Members shall stand dissolved and in any other case the Meeting shall stand, adjourned to the same day in the next week or if that day is a public holiday until the next succeeding day which is not a public holiday, at the same time and place or to such other day and at such other time and place as the Board may determine. If at the adjourned meeting also, a quorum is not present within half an hour from the time appointed for holding the Meeting, the Members present shall be a quorum and may transact the business for which the Meeting was called.
	109.
Resolution passed at adjourned Meeting	Where a resolution is passed at an adjourned Meeting of the Company, the resolution for all purposes is treated as having been passed on the date on which it was in fact passed and shall not be deemed to have been passed on any earlier date.
	110.
Chairman of General Meeting.	At every General Meeting the Chair shall be taken by the Chairman of the Board of Directors. If at any Meeting, the Chairman of the Board of Directors is not present within ten minutes after the time appointed for holding the Meeting or though present, is unwilling to act as Chairman, the Vice Chairman of the Board of Directors would act as Chairman of the Meeting and if Vice Chairman of the Board of Directors is not present or, though present, is unwilling to act as Chairman, the Directors present may choose one of themselves to be a Chairman, and in default or their doing so or if no Directors shall be present and willing to take the Chair, then the Members present shall choose one of themselves, being a Member entitled to vote, to be Chairman.
	111.
Act for resolution sufficiently done or passed by Ordinary Resolution unless otherwise required	Any act or resolution which, under the provisions of these Articles or of the Act, is permitted or required to be done or passed by the Company in General Meeting shall be sufficiently done so or passed if effected by an Ordinary Resolution unless either the Act or the Articles specifically require such act to be done or resolution be passed by a Special Resolution.
	112.
Business confined to election of Chairman whilst the Chair is vacant	No business shall be discussed at any General Meeting except the election of a Chairman whilst the Chair is vacant.



Title of Article	Article Number and contents
	113.
Chairman may adjourn Meeting	(a) The Chairman may with the consent of Meeting at which a quorum is present and shall if so directed by the Meeting adjourn the Meeting from time to time and from place to place.
	<ul> <li>(b) No business shall be transacted at any adjourned Meeting other than the business left unfinished at the Meeting from which the adjournment took place</li> <li>(c) When a Meeting is adjourned for thirty days or more notice of the adjourned Meeting shall be given as in the case of an original Meeting.</li> </ul>
	(d) Save as aforesaid, it shall not be necessary to give any notice of an adjournment of or of the business to be transacted at any adjourned Meeting.
	114.
How questions are decided at Meetings	Every question submitted to a General Meeting shall be decided in the first instance by a show of hands unless the poll is demanded as provided in these Articles.
	115.
Chairman's declaration of result of voting on show of hands	A declaration by the Chairman of the Meeting that on a show of hands, a resolution has or has not been carried either unanimously or by a particular majority, and an entry to that effect in the book containing the minutes of the proceeding of the Company's General Meeting shall be conclusive evidence of the fact, without proof of the number or proportion of votes cast in favour of or against such resolution.
	116.
Demand of poll	Before or on the declaration of the result of the voting on any resolution on a show of hands a poll may be ordered to be taken by the Chairman of the Meeting on his own motion and shall be ordered to be taken by him on a demand made in that behalf by any Member or Members present in person or by proxy and holding Shares in the Company which confer a power to vote on the resolution not being less than one-tenth of the total voting power in respect of the resolution, or on which an aggregate sum of not less than fifty thousand rupees has been paid up. The demand for a poll may be withdrawn at any time by the Person or Persons who made the demand.
	117.
Time of taking poll	A poll demanded on a question of adjournment or election of a Chairman shall be taken forthwith. A poll demanded on any other question shall be taken at such time not being later than forty-eight hours from the time when the demand was made and in such manner and place as the Chairman of the Meeting may direct and the result of the poll shall be deemed to be the decision of the Meeting on the resolution on which the poll was taken.
	118.
Chairman's casting vote	In the case of equality of votes, the Chairman shall both on a show of hands and on a poll (if any) have a casting vote in addition to the vote or votes to which he may be entitled as a Member.



Title of Article	Article Number and contents
	119.
Appointment of scrutineers	Where a poll is to be taken, the Chairman of the Meeting shall appoint two scrutineers to scrutinise the vote given on the poll and to report thereon to him. One of the scrutineers so appointed shall always be a Member (not being an officer or employee of the Company) present at the Meeting, provided such a Member is available and willing to be appointed. The Chairman shall have power, at any time before the result of the poll is declared, to remove a scrutineer from office and fill vacancies in the office of the scrutineer arising from such removal or from any other cause.
	120.
Demand for poll not to prevent transaction of other business	The demand for a poll shall not prevent transaction of other business (except on the question of the election of the Chairman and of an adjournment) other than the question on which the poll has been demanded.
	121.
Special notice	Where by any provision contained in the Act or in these Articles, special notice is required for any resolution, the notice of the intention to move the resolution shall be given to the Company not less than fourteen days before the Meeting at which it is to be moved, exclusive of the day which the notice is served or deemed to be served on the day of the Meeting. The Company shall immediately after the notice of the intention to move any such resolution has been received by it, give its Members notice of the resolution in the same manner as it gives notice of the Meeting, or if that is not practicable shall give them notice thereof, either by advertisement in a newspaper having an appropriate circulation or in any other mode allowed by these presents not less than seven days before the Meeting.
	122.
Postal Ballot	The Company may pass such resolution by postal ballot in the manner prescribed by Section 110 of the Companies Act, 2013 and such other applicable provisions of the Act and any future amendments or re-enactment thereof and as may be required by any other law including Listing Regulations as amended from time to time. Notwithstanding anything contained in the provisions of the Act, the Company shall in the case of a resolution relating to such business, as the Central Government may, by notification, declare to be conducted only by postal ballot, get such resolution passed by means of postal ballot instead of transacting such business in a general meeting of the Company.

## **VOTES OF MEMBERS**

Title of Article	Article Number and contents
	123.
Member paying money in advance not	



Title of Article	Article Number and contents
to be entitled to vote in respect thereof	to any voting rights in respect of moneys so paid by him until the same would but for such payment become presently payable.
Restriction on exercise of voting rights of Members who have not paid calls	No Member shall exercise any voting rights in respect of any Shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has exercised any right of lien.
Number of votes to which Member entitled	Subject to the provisions of Article 123, every Member of the Company holding any equity share capital and otherwise entitled to vote shall, on a show of hands when present in person (or being a body corporate present by a representative duly authorized) have one vote and on a poll, when present in person (including a body corporate by a duly authorized representative), or by an agent duly authorized under a Power of Attorney or by proxy, his voting right shall be in proportion to his share
	of the paid-up equity share capital of the Company.  Provided however, if any preference shareholder is present at any meeting of the Company, (save as provided in sub-section (2) of Section 47 of Companies Act, 2013) he shall have a right to vote only on resolutions before the Meeting which directly affect the rights attached to his preference shares.
	A Member is not prohibited from exercising his voting rights on the ground that he has not held his Shares or interest in the Company for any specified period preceding the date on which the vote is taken.
Votes of Members of unsound mind	A Member of unsound mind, or in respect of whom order has been made by any Court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian and any such committee or guardian may, on a poll, vote by proxy.
Votes of joint Members	If there be joint registered holders of any Shares, one of such persons may vote at any Meeting personally or by an agent duly authorized under a Power of Attorney or by proxy in respect of such Shares, as if he were solely entitled thereto but the proxy so appointed shall not have any right to speak at the Meeting, and if morethan one of such joint holders be present at any Meeting either personally or by agent or by proxy, that one of the said persons so present whose name appears higher on the Register of Members shall alone be entitled to speak and to vote in respect of such Shares, but the other holder(s) shall be entitled to vote in preference to a person present by an agent duly authorized under a Power of Attorney or by proxy although the name of such person present by agent or proxy stands first or higher in the Register of Members in respect of such Shares. Several executors or administrators of a deceased Member in whose name Shares stand shall for the purpose of these Articles be deemed joint holders thereof.



Title of Article	Article Number and contents
	128.
Representation of body corporate	(a) A body corporate (whether a company within the meaning of the Act or not) may, if it is a Member or creditor of the Company (including a holder of Debentures) authorize such person as it thinks fit by a resolution of its Board of Directors or other governing body, to act as its representative at any Meeting of the Company or any class of shareholders of the Company or at any meeting of the creditors of the Company or Debenture-holders of the Company. A person authorized by resolutions aforesaid shall be entitled to exercise the same rights and powers (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise if it were an individual Member, shareholder, creditor or holder of Debentures of the Company. The production of a copy of the resolution referred to above certified by a Director or the Secretary of such body corporate before the commencement of the Meeting shall be accepted by the Company as sufficient evidence of the validity of the said representatives' appointment and his right to vote thereat.
	(b) Where the President of India or the Governor of a State is a Member of the Company, the President or as the case may be the Governor may appoint such person as he thinks fit to act as his representative at any Meeting of the Company or at any meeting of any class of shareholders of the Company and such a person shall be entitled to exercise the same rights and powers, including the right to vote by proxy, as the President, or as the case may be, the Governor could exercise as a Member of the Company.
	129.
Votes in respects of deceased or insolvent Members	Any person entitled under the Transmission Article to transfer any Shares may vote at any General Meeting in respect thereof in the same manner as if he was the registered holder of such Shares; provided that at least forty-eight hours before the time of holding the Meeting or adjourned Meeting, as the case may be, at which he proposes to vote, he shall satisfy the Directors of the right to transfer such Shares and give such indemnity (if any) as the Directors may require unless the Directors shall have previously admitted his right to vote at such Meeting in respect thereof.
	130.
Voting in person or by proxy	Subject to the provisions of these Articles, votes may be given either personally or by proxy. A body corporate being a Member may vote either by a proxy or by a representative duly authorized in accordance with Section 105 of the Companies Act, 2013.
	131.
Rights of Members to use votes differently	On a poll taken at a Meeting of the Company a Member entitled to more than one vote or his proxy, or other persons entitled to vote for him, as the case may be, need not, if he votes, use all his votes or cast in the same way all the votes he uses



Title of Article	Article Number and contents
	132.
Proxies	Any Member of the Company entitled to attend and vote at a Meeting of the Company, shall be entitled to appoint another person (whether a Member or not) as his proxy to attend and vote instead of himself. PROVIDED that a proxy so appointed shall not have any right whatsoever to speak at the Meeting. Every notice convening a Meeting of the Company shall state that a Member entitled to attend and vote is entitled to appoint one or more proxies to attend and vote instead of himself, and that a proxy need not be a Member of the Company.
	133.
Proxy either for specified meeting or for a period	An instrument of proxy may appoint a proxy either for the purposes of a particular Meeting specified in the instrument and any adjournment thereof or it mayappoint a proxy for the purpose of every Meeting to be held before a date specified in the instrument and every adjournment of any such Meeting.
	134.
No proxy to vote on a show of hands	No proxy shall be entitled to vote by a show of hands.
	135.
Instrument of proxy when to be deposited	The instrument appointing a proxy and the Power of Attorney or authority (if any) under which it is signed or a notarially certified copy of that Power of Attorney or authority, shall be deposited at the Registered Office of the Company at least forty-eight hours before the time for holding the Meeting at which the person named in the instrument purposes to vote and in default the instrument of proxy shall not be treated as valid.
	136.
Form of Proxy	Every instrument of proxy whether for a specified Meeting or otherwise shall, as nearly as circumstances will admit, be in any of the forms as prescribed in the Companies Act, 2013, and signed by the appointer or his attorney duly authorized in writing or if the appointer is a body corporate, be under its seal or be signed by any officer or attorney duly authorized by it.
	137.
Validity of votes given by proxy notwithstanding revocation of authority	A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the principal, or revocation of the proxy or of any Power of Attorney under which such proxy was signed, or the transfer of the Share in respect of which the vote is given, provided that no intimation in writing of the death, insanity, revocation or transfer shall have been received by the Company at the Registered Office before the commencement of the Meeting or adjourned Meeting at which the proxy is used provided nevertheless that the Chairman of any Meeting shall be entitled to require such evidence as he may in his discretion think fit of the due execution of an instrument of proxy and of the same not having been revoked.



Title of Article	Article Number and contents
Time for objection to vote	No objection shall be made to the qualification of any voter or to the validity of a vote except at the Meeting or adjourned Meeting at which the vote objected to is given or tendered, and every vote, whether given personally or by proxy, not disallowed at such Meeting, shall be valid for all proposes and such objection made in due time shall be referred to the Chairman of the Meeting.
Chairman of any Meeting to be the judge of Validity of any value	The Chairman of any Meeting shall be the sole judge of the validity of every vote tendered at such Meeting. The Chairman present at the taking of a poll shall be the sole judge of the validity of every vote tendered at such poll. The decision of the Chairman shall be final and conclusive.
Custody of Instrument	If any such instrument of appointment is confined to the object of appointing at attorney or proxy for voting at Meetings of the Company, it shall remain permanently or for such time as the Directors may determine, in the custody of the Company. If such instrument embraces other objects, a copy thereof examined with the original shall be delivered to the Company to remain in the custody of the Company.

## DIRECTORS

Title of Article	Article Number and contents
Number of Directors	Until otherwise determined by a General Meeting of the Company and subject to the provisions of Section 149 of the Companies Act, 2013, the number of Directors shall not be less than three and not more than fifteen.
Appointment of Directors	The appointment of Directors of the Company shall be in accordance with the provisions of the Act and these Articles, to the extent applicable.
	143.
Debenture Directors	Any Trust Deed for securing Debentures may if so arranged, provide for the appointment, from time to time by the Trustees thereof or by the holders of Debentures, of some person to be a Director of the Company and may empower such Trustees or holder of Debentures, from time to time, to remove and re-appoint any Director so appointed. The Director appointed under this Article is herein referred to as "Debenture Director" and the term "Debenture Director" means the Director for the time being in office under this Article. The Debenture Director shall not be liable to retire by rotation or be removed by the Company. The Trust Deed may contain such ancillary provisions as may be agreed between the Company and the Trustees and all such provisions shall have effect notwithstanding any of the



Title of Article	Article Number and contents
	other provisions contained herein.
	144.
Nominee Director or Corporation Director	(a) Notwithstanding anything to the contrary contained in these Articles, so long as any moneys remain owing by the Company to any Finance Corporation or Credit Corporation or to any Financing company or body, (which corporation or body is hereinafter in this Article referred to as "the corporation") out of any loans granted or to be granted by them to the Company or so long as the corporation continue to hold Debentures in the Company by direct subscription or private placement, or so long as the Corporation holds Shares in the Company as a result of underwriting or direct subscription or so long as any liability of the Company arising out of any guarantee furnished by the Corporation on behalf of the Company remains outstanding, the Corporation shall have a right to appoint from time to time any person or persons as a Director, whole time or non-whole time (which Director or Directors is/are hereinafter referred to as "Nominee Director(s)") on the Board of the Company and to remove from such office any persons so appointed and to appoint any person or persons in his/their places.
	(b) The Board of Directors of the Company shall have no power to remove from office the Nominee Director(s). Such Nominee Director(s) shall not be required to hold any Share qualification in the Company. Further Nominee Director shall not be liable to retirement by rotation of Directors. Subject as aforesaid, the Nominee Directors(s) shall be entitled to the same rights and privileges and be subject to the obligations as any other Director of the Company.
	(c) The Nominee Director(s) so appointed shall hold the said office only so long as any moneys remain owing by the Company to the Corporation and the Nominee Director/s so appointed in exercise of the said power, shall <i>ipso facto</i> vacate such office immediately on the moneys owing by the Company to the Corporation being paid off.
	(d) The Nominee Director(s) appointed under this Article shall be entitled to receive all notices of and attend all General Meetings, Board Meetings and all the Meetings of the Committee of which the Nominee Director(s) is/are Member(s) as also the minutes of such Meetings. The Corporation shall also be entitled to receive all such notices and minutes.
	(e) The sitting fees in relation to such Nominee Director(s) shall also accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any other fees, commission, moneys or remuneration in any form is payable to the Nominee Director of the Company, such fees, commission, moneys and remuneration in relation to such Nominee Director(s) shall accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any expenses that may be incurred by the Corporation or such Nominee Director(s), in connection with their appointment or Directorship, shall also be paid or reimbursed by the Company to the Corporation or as the case may be to such Nominee Director/s provided that if any such Nominee Director/s is/are an officer(s) of the Corporation



Title of Article	Article Number and contents
	Provided also that in the event of the Nominee Director(s) being appointed as Whole-time Director(s); such Nominee Director/s shall exercise such power and duties as may be approved by the lenders and have such rights as are usually exercised or available to a whole-time Director in the management of the affairs of Company. Such Nominee Director shall be entitled to receive such remuneration, fees, commission and moneys as may be approved by the Corporation(s) nominated by him.
	145.
Special Director	(a) In connection with any collaboration arrangement with any company or corporation or any firm or person for supply of technical know-how and/or machinery or technical advice the directors may authorize such company, corporation, firm or person herein-after in this clause referred to as "collaboration" to appoint from time to time any person as director of the company (hereinafter referred to as "special director") and may agree that such special director shall not be liable to retire by rotation and need not possess any qualification shares to qualify him for office of such director, so however that such special director shall hold office so long as such collaboration arrangement remains in force unless otherwise agreed upon between the Company and such collaborator under the collaboration arrangements or at any time thereafter.
	(b) The collaborators may at any time and from time to time remove any such special director appointed by it and may at the time of such removal and also in the case of death or resignation of the person so appointed, at any time appoint any other person as special director in his place and such appointment or removal shall be made in writing signed by such company or corporation or any partner or such person and shall be delivered to the Company at its registered office.
	(c) It is clarified that every collaborator entitled to appoint a director under this article may appoint one such person as a director and so that if more then one collaborator is so entitled there may be at any time as may special directors as the collaborators eligible to make the appointment.
	146.
Limit on number of non-retiring Directors	The provisions of Articles 143, 144 and 145 are subject to the provisions of Section 152 of the Companies Act, 2013 and number of such Directors appointed shall not exceed in the aggregate one third of the total number of Directors for the time being in office.
	147.
Alternate Director	The Board may appoint, an Alternate Director recommended for such appointment by the Director (hereinafter in this Article called "the Original Director") to act for him during his absence for a period of not less than three months from the State in which the meetings of the Board are ordinarily held. Every such Alternate Director shall, subject to his giving to the Company an address in India at which notice may be served on him, be entitled to notice of meetings of Directors and to attend and



Title of Article	Article Number and contents
	vote as a Director and be counted for the purposes of a quorum and generally at such Meetings to have and exercise all the powers and duties and authorities of the Original Director. The Alternate Director appointed under this Article shall vacate office as and when the Original Director returns to the State in which the meetings of the Board are ordinarily held and if the term of office of the Original Director is determined before he returns to as aforesaid, any provisions in the Act or in these Articles for automatic reappointment of retiring Director in default of another appointment shall apply to the Original Director and not the Alternate Director.
	148.
Directors may fill in vacancies	The Directors shall have power at any time and from time to time to appoint any person to be a Director to fill a casual vacancy. Such casual vacancy shall be filled by the Board of Directors at a meeting of the Board. Any person so appointed shall hold office only upto the date to which the Director in whose place he is appointed would have held office, if it had not been vacated as aforesaid. However, he shall then be eligible for re-election.
	149.
Additional Directors	Subject to the provisions of Section 161 of the Companies Act, 2013 the Directors shall have the power at any time and from time to time to appoint any other person to be a Director as an addition to the Board ("Additional Director") so that the total number of Directors shall not at any time exceed the maximum fixed by these Articles. Any person so appointed as an Additional Director to the Board shall hold his office only up to the date of the next Annual General Meeting and shall be eligible for election at such Meeting.
	150.
Qualification shares	A Director need not hold any qualification shares.
	151.
Directors' sitting fees	The fees payable to a Director for attending each Board meeting shall be such sum as may be fixed by the Board of Directors not exceeding such sum as may be prescribed by the Central Government for each of the meetings of the Board or a Committee thereof and adjournments thereto attended by him. The Directors, subject to the sanction of the Central Government (if any required) may be paid such higher fees as the Company in General Meeting shall from time to time determine.
	152.
Extra remuneration to Directors for special work	Subject to the provisions of Sections 188 and 197 of the Companies Act, 2013, if any Director, being willing, shall be called upon to perform extra services (which expression shall include work done by a Director as a Member of any Committee formed by the Directors or in relation to signing share certificate) or to make special exertions in going or residing or residing out of his usual place of residence or otherwise for any of the purposes of the Company, the Company may remunerate the Director so doing either by a fixed sum or otherwise as may be determined by the Director, and such remuneration may be either in addition to or in substitution for his share in the remuneration herein provided.



Title of Article	Article Number and contents
	Subject to the provisions of the Act, a Director who is neither in the whole time employment nor a Managing Director may be paid remuneration either:  i. by way of monthly, quarterly or annual payment with the approval of the Central Government; or
	ii. by way of commission if the Company by a Special Resolution authorized such payment.
Traveling expenses incurred by Directors on Company's business	The Board of Directors may subject to the limitations provided by the Act allow and pay to any Director who attends a meeting of the Board of Directors or any Committee thereof or General Meeting of the Company or in connection with the business of the Company at a place other than his usual place of residence, for the purpose of attending a Meeting such sum as the Board may consider fair compensation for traveling, hotel, and other incidental expenses properly incurred by him in addition to his fees for attending such Meeting as above specified.
Director may act notwithstanding vacancy	The continuing Director or Directors may act notwithstanding any vacancy in their body, but if and so long as their number is reduced below the quorum fixed by these Articles for a meeting of the Board, the Director or Directors may act for the purpose of increasing the number of Directors or that fixed for the quorum or for summoning a General Meeting of the Company but for no other purposes.
Board resolution necessary for certain contracts	<ul> <li>(1) Subject to the provisions of Section 188 of the Companies Act, 2013, except with the consent of the Board of Directors of the Company, a Director of the Company or his relative, a firm in which such a Director or relative is partner, any other partner in such a firm or a private company of which the Director is a member or director, shall not enter into any contract with the Company: <ul> <li>(a) For the sale, purchase or supply of goods, materials or services; or</li> <li>(b) for underwriting the subscription of any Share in or debentures of the Company;</li> <li>(c) nothing contained in clause (a) of sub-clause (1) shall affect:-</li> <li>(i) the purchase of goods and materials from the Company, or the sale of goods and materials to the Company by any Director, relative, firm, partner or private company as aforesaid for cash at prevailing market prices; or</li> <li>(ii) any contract or contracts between the Company on one side and any such Director, relative, firm, partner or private company on the other for sale, purchase or supply of any goods, materials and services in which either the Company, or the Director, relative, firm, partner or private company, as the case may be regularly trades or does business.</li> </ul> </li> <li>PROVIDED THAT such contract or contracts do not relate to goods</li> </ul>



Title of Article	Article Number and contents
	and materials the value of which, or services the cost of which, exceeds five thousand rupees in the aggregate in any year comprised in the period of the contract or contracts.
	(b) Notwithstanding any contained in sub-clause (1) hereof, a Director, relative, firm partner or private company as aforesaid may, in circumstances of urgent necessity, enter without obtaining the consent of the Board, into any contract with the Company for the sale, purchase or supply of any goods, materials or services even if the value of such goods or cost of such services exceeds rupees five thousand in the aggregate in any year comprised in the period of the contract; but in such a case the consent of the Board shall be obtained at a Meeting within three months of the date on which the contract was entered into.
	(c) Every consent of the Board required under this Article shall be accorded by a resolution passed at a meeting of the Board required under clause (1) and the same shall not be deemed to have been given within the meaning of that clause unless the consent is accorded before the contract is entered into or within three months of the data on which was entered into.
	(d) If consent is not accorded to any contract under this Article, anything done in pursuance of the contract will be voidable at the option of the Board.
	(e) The Directors, so contracting or being so interested shall not be liable to the Company for any profit realised by any such contract or the fiduciary relation thereby established.
	156.
Disclosure to the	When the Company:-
Members of Directors' interest in contract appointing Managers,	(a) enters into a contract for the appointment of a Managing Director or Whole- time Director in which contract any Director of the Company is whether directly or indirectly, concerned or interested; or
Managing Director or Whole-time Director	(b) varies any such contract already in existence and in which a Director is concerned or interested as aforesaid, the provisions of Section 190 of the Companies Act, 2013 shall be complied with.
Directors interest	<ul><li>(a) A Director of the Company who is in any way, whether directly or indirectly concerned or interested in a contract entered into or to be entered into by or on behalf of the Company shall disclose the nature of his concern or interest at a meeting of the Board in the manner provided in Section 184 of the Companies Act, 2013.</li></ul>
General notice of disclosure	(b) A general notice, given to the Board by the Director to the effect that he is a director or is a member of a specified body corporate or is a member of a specified firm under Sections 184 of the Companies Act, 2013 shall expire at the end of the financial year in which it shall be given but may be renewed for



Title of Article	Article Number and contents
	a further period of one financial year at a time by fresh notice given in the last month of the financial year in which it would have otherwise expired. No such general notice and no renewal thereof shall be of effect unless, either it is given at a meeting of the Board or the Director concerned takes reasonable steps to secure that is brought up and read at the first meeting of the Board after it is given.
	158.
Directors and Managing Director may contract with Company	Subject to the provisions of the Act the Directors (including a Managing Director and Whole time Director) shall not be disqualified by reason of his or their office as such from holding office under the Company or from contracting with the Company either as vendor, purchaser, lender, agent, broker, lessor or lessee or otherwise, nor shall any such contract or any contracts or arrangement entered into by or on behalf of the Company with any Director or with any company or partnership of or in which any Director shall be a member or otherwise interested be avoided nor shall any Director so contracting be liable to account to the Company for any profit realized by such contract or arrangement by reason only of such Director holding that office or of the fiduciary relation thereby established, but it is declared that the nature of his interest shall be disclosed as provided by Section 184 of the Companies Act, 2013 and in this respect all the provisions of Section 184 and 189 of the Companies Act, 2013 shall be duly observed and complied with.
	159.
Disqualification of the Director	A person shall not be capable of being appointed as a Director of the Company if:-  (a) he has been found to be of unsound mind by a Court
	of competent jurisdiction and the finding is in force;
	(b) he is an undischarged insolvent;
	(c) he has applied to be adjudged an insolvent and his application is pending;
	(d) he has been convicted by a Court of any offence involving moral turpitude sentenced in respect thereof to imprisonment for not less than six months and a period of five years has not elapsed form the date of expiry of the sentence;
	(e) he has not paid any call in respect of Shares of the Company held by him whether alone or jointly with others and six months have lapsed from the last day fixed for the payment of the call; or
	(f) an order disqualifying him for appointment as Director has been passed by a Court, unless the leave of the Court has been obtained for his appointment.
	160.
Vacation of office by Directors	The office of Director shall become vacant if:-
	(a) he is found to be of unsound mind by a Court of competent jurisdiction; or
	(b) he applies to be adjudged an insolvent; or
	(c) he is adjudged an insolvent; or
	(d) he is convicted by a Court of any offence involving moral turpitude and



Title of Article	Article Number and contents
	sentenced in respect thereof to imprisonment for less than six months; or
	(e) he fails to pay any call in respect of Shares of the Company held by him, whether alone or jointly with others within six months from the last date fixed for the payment of the call unless the Central Government, by a notification in the Official Gazette removes the disqualification incurred by such failure; or
	(f) absents himself from three consecutive meetings of the Board of Directors, or from all meetings of the Board for a continuous period of three months, whichever is longer, without obtaining leave of absence from the Board; or
	(g) he (whether by himself or by any person for his benefit or on his account or any firm in which he is a partner or any private company of which he is a director), accepts a loan, or any guarantee or security for a loan, from the Company in contravention of Section 185 of the Companies Act, 2013; or
	(h) he being in any way whether directly or indirectly concerned or interested in a contract or arrangement or proposed contract or arrangement, entered into or to be entered into by or on behalf of the Company fails to disclose the nature of his concern or interest at a meeting of the Board of Directors as required by Section 184 of the Companies Act, 2013; or
	(i) he is removed by an Ordinary Resolution of the Company before the expiry of his period of notice; or
	(j) if by notice in writing to the Company, he resigns his office, or
	(k) having been appointed as a Director by virtue of his holding any office or other employment in the Company, he ceases to hold such office or other employment in the Company.
	161.
Vacation of office by Directors (contd.)	Notwithstanding anything contained in sub-clauses (c), (d) and (i) of Article 160 hereof, the disqualification referred to in these clauses shall not take effect:
	(a) for thirty days from the date of the adjudication, sentence or order;
	(b) where any appeal or petition is preferred within thirty days aforesaid against the adjudication, sentence or conviction resulting in the sentence or order until the expiry of seven days from the date on which such appeal or petition is disposed of; or
	(c) where within the seven days aforesaid, any further appeal or petition is preferred in respect of the adjudication, sentence, conviction or order, and the appeal or petition, if allowed, would result in the removal of the disqualification, until such further appeal or petition is disposed of.
	162.
Removal of Directors	(a) The Company may subject to the provisions of Section 169 and other applicable provisions of the Companies Act, 2013 and these Articles by Ordinary Resolution remove any Director not being a Director appointed by the Central Government in pursuance of Section 242 of the Companies Act, 2013 before the expiry of his period of office.
	(b) Special Notice as provided by these Articles or Section 115 of the Companies



Title of Article	Article Number and contents
	Act, 2013 shall be required of any resolution to remove a Director under this Article or to appoint some other person in place of a Director so removed at the Meeting at which he is removed.
	(c) On receipt of notice of a resolution to remove a Director under this Article; the Company shall forthwith send a copy thereof to the Director concerned and the Director (whether or not he is a Member of a Company) shall be entitled to be heard on the resolution at the Meeting.
	(d) where notice is given of a resolution to remove a Director under this Article and the Director concerned makes with respect thereto representations in writing to the Company (not exceeding reasonable length) and requests their notification to Members of the Company, the Company shall, unless the representations are, received by it too late for it to do so:
	(i) in the notice of the resolution given to the Members of the Company state the fact of the representations having been made, and
	(ii) send a copy of the representations to every Member of the Company to whom notice of the Meeting is sent (before or after the representations by the Company) and if a copy of the representations is not sent as aforesaid because they were received too late\or because of the Company's default, the Director may (without prejudice to his right to be heard orally) require that the representation shall be read out at the Meeting:
	<b>Provided</b> that copies of the representation need not be sent or read out at the Meeting if, on the application either of the Company or of any other person who claims to be aggrieved, the Court is satisfied that the rights concerned by this sub-clause are being abused to secure needless publicity for defamatory matter.
	(e) A vacancy created by theremoval of the Director under this Article may, if he had been appointed by the Company in General Meeting or by the Board, in pursuance of Article 153 or Section 161 of the Companies Act, 2013 be filled by the appointment of another Director in his place by the Meeting at which he is removed, provided special notice of the intended appointment has been given under clause (b) hereof. A Director so appointed shall hold office until the date upto which his predecessor would have held office if he had not been removed as aforesaid.
	(f) If the vacancy is not filled under sub-clause (e) hereof, it may be filled as a casual vacancy in accordance with the provisions, in so far as they are applicable of Article 148 or Section 161 of the Companies Act, 2013 and all the provisions of that Article and Section shall apply accordingly
	Provided that the Director who was removed from office under this Article shall not be re-appointed as a Director by the Board of Directors.
	(g) Nothing contained in this Article shall be taken:-
	(i) as depriving a person removed hereunder of any compensation of damages payable to him in respect of the termination of his appointment as Director, or
	(ii) as derogating from any power to remove a Director which may exist apart from this Article.



Title of Article	Article Number and contents
	163.
Interested Directors not to participate or vote in Board's proceedings	No Director shall as a Director take part in the discussion of or vote on any contract arrangement or proceedings entered into or to be entered into by or on behalf of the Company, if he is in any way, whether directly or indirectly, concerned or interested in such contract or arrangement, not shall his presence count for the purpose of forming a quorum at the time of any such discussion or voting, and if he does vote, his vote shallbe void.
	Provided however, that nothing herein contained shall apply to:-
	(a) any contract of indemnity against any loss which the Directors, or any one or more of them, may suffer by reason of becoming or being sureties or a surety for the Company;
	(b) any contract or arrangement entered into or to be entered into with a public company or a private company which is a subsidiary of a public company in which the interest of the Director consists solely;
	(i) in his being:
	(a) a director of such company; and
	(b) the holder of not more than shares of such number of value therein as is requisite to qualify him for appointment as a director, thereof, he having been nominated as director by the company, or
	(ii) in his being a member holding not more than two percent of its paid-up share capital.
	164.
Director may be director of companies promoted by the Company	A Director may be or become a director of any company promoted by the Company, or in which it may be interested as a vendor, shareholder, or otherwise and no such Director shall be accountable for any benefit received as director or shareholder of such company except in so far Section 197 or Section 188 of the Companies Act, 2013 may be applicable.

# ROTATION AND APPOINTMENT OF DIRECTORS

Title of Article		Article Number and contents
Rotation Directors	of	Not less than two third of the total number of Directors shall:  (a) Be persons whose period of the office is liable to termination by retirement by rotation and  (b) Save as otherwise expressly provided in the Articles be appointed by the Company in General Meeting.
Retirement	of	Subject to the provisions of Articles 145 and 147, the non-retiring Directors should be appointed by the Board for such period or periods as it may in its discretion deem



Title of Article	Article Number and contents
Directors	appropriate.
Retiring Directors	Subject to the provisions of Section 152 of the Companies Act, 2013 and Articles 143 to 154, at every Annual General Meeting of the Company, one-third or such of the Directors for the time being as are liable to retire by rotation; or if their number is not three or a multiple of three the number nearest to one-third shall retire from office. The Debenture Directors, Nominee Directors, Corporation Directors, Managing Directors if any, subject to Article 180, shall not be taken into account in determining the number of Directors to retire by rotation. In these Articles a "Retiring Director" means a Director retiring by rotation.
Appointment of Technical or Executive Directors	<ul> <li>(a) The Board of Directors shall have the right from time to time to appoint any person or persons as Technical Director or Executive Director/s and remove any such persons from time to time without assigning any reason whatsoever. A Technical Director or Executive Director shall not be required to hold any qualification shares and shall not be entitled to vote at any meeting of the Board of Directors.</li> <li>(b) Subject to the provisions of Section 161 of the Companies Act, 2013 if the office of any Director appointed by the Company in General Meeting vacated before his term of office will expire in the normal course, the resulting casual vacancy may in default of and subject to any regulation in the Articles of the Company be filled by the Board of Directors at the meeting of the Board and the Director so appointed shall hold office only up to the date up to which the Director in whose place he is appointed would have held office if had not been vacated as aforesaid.</li> </ul>
Ascertainment of Directors retiring by rotation and filling of vacancies  Eligibility for re-	Subject to Section 152 of the Companies Act, 2013 the Directors retiring by rotation under Article 167 at every Annual General Meeting shall be those, who have been longest in office since their last appointment, but as between those who became Directors on the same day, those who are to retire shall in default of and subject to any agreement amongst themselves be determined by the lot.  170.  A retiring Director shall be eligible for re-election and shall act as a Director through
Company to fill vacancies	out and till the conclusion of the Meeting at which he retires.  171.  At the General Meeting, at which a Director retires as aforesaid, the Company may fill up the vacancy by appointing the retiring Director or some other person thereto.
Provision in default of	<ul><li>(a) If the place of retiring Director is not so filled up and the Meeting has not expressly resolved not to fill the vacancy, the Meeting shall stand adjourned till the same day in the next week, at the same time and place, or if that day is a</li></ul>



Title of Article	Article Number and contents
appointment	public holiday, till the next succeeding day which is not a public holiday, at the same time and place.
	(b) If at the adjourned Meeting also, the place of the retiring Director is not filled up and the Meeting also has not expressly resolved not to fill the vacancy, the retiring Director shall be deemed to have been re-appointed at the adjourned Meeting, unless:
	(i) at that Meeting or the previous Meeting a resolution for the reappointment of such Director has been put to the Meeting and lost.
	(ii) the retiring Director has by a notice in writing addressed to the Company or its Board of Directors expressed his unwillingness to be so reappointed.
	(iii) he is not qualified or is disqualified for appointment.
	(iv) a resolution, whether Special or Ordinary is required for his appointment or re-appointment by virtue of any provisions of the Act, or
	(v) section 162 of the Companies Act, 2013 is applicable to the case
	173.
Company may increase or reduce the number of Directors or remove any Director	Subject to the provisions of Section 149 and 152 of the Companies Act, 2013 the Company may by Ordinary Resolution from time to time, increase or reduce the number of Directors and may alter qualifications.
	174.
Appointment of Directors to be voted individually	(a) No motion, at any General Meeting of the Company shall be made for the appointment of two or more persons as Directors of the Company by a single resolution unless a resolution that it shall be so made has been first agreed to by the Meeting without any vote being given against it.
	(b) A resolution moved in contravention of clause (a) hereof shall be void, whether or not objection was taken at the time of its being so moved, provided where a resolution so moved has passed no provisions or the automatic re-appointment of retiring Directors in default of another appointment as therein before provided shall apply.
	(c) For the purposes of this Article, a motion for approving a person's appointment, or for nominating a person for appointment, shall be treated as a motion for his appointment.
	175.
Notice of candidature for office of Directors except in certain	(1) No person not being a retiring Director shall be eligible for election to the office of Director at any General Meeting unless he or some other Member intending to propose him has given at least fourteen days' notice in writing under his hand signifying his candidature for the office of a Director or the intention of such



Title of Article	Article Number and contents
cases	person to propose him as Director for that office as the case may be, along with a deposit of one lakh rupees or such higher amount as may be prescribed which shall be refunded to such person or, as the case may be, to such Member, if the person succeeds in getting elected as a Director or gets more than twenty-five per cent. of total valid votes cast either on show of hands or on poll on such resolution.
	(2) The Company shall inform its Members of the candidature of the person for the office of Director or the intention, of a Member to propose such person as candidate for that office in such manner as may be prescribed.
	(3) Every person (other than Director retiring by rotation or otherwise or a person who has left at the office of the Company a notice under Section 160 of the Companies Act, 2013 signifying his candidature for the office of a Director) proposed as a candidate for the office a Director shall sign and file with the Company his consent in writing to act as a Director, if appointed.
	(4) A person other than:
	(a) a Director appointed after retirement by rotation or immediately on the expiry of his term of office, or
	(b) an Additional or Alternate Director or a person filling a casual vacancy in the office of a Director under Section 161 of the Companies Act, 2013 appointed as a Director or re-appointed as an additional or alternate Director, immediately on the expiry of his term of office
	shall not act as a Director of the Company unless he has within thirty days of his appointment signed and filled with the Registrar his consent in writing to act as such Director.
	176.
Disclosure by Directors of their holdings of their Shares and debentures of the Company	Every Director and every person deemed to be Director of the Company by virtue of Section 170 of the Companies Act, 2013 shall give notice to the Company of such matters relating to himself as may be necessary for the purpose of enabling the Company to comply with the provisions of that Section. Any such notice shall be given in writing and if it is not given at a meeting of the Board the person giving the notice shall take all reasonable steps to secure that it is brought up and read at the next meeting of the Board after it is given.
	177.
Votes of Body Corporate	A body corporate, whether a company within the meaning of the Act or not, which is a member of the Company, may by resolution of its Board of Directors or other governing body, authorize such person as it thinks fit to act as its representative at any meeting of the company or at any meeting of any class of members of the company and the persons so authorized shall be entitled to exercise the same rights and power (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise as if it were an individual member of the company and the production of a copy of the Minutes of such resolution certified by a director or the copy of the Minutes of such resolution certified by a Director or the



Title of Article	Article Number and contents
	Secretary of such body corporate as being a true copy of the Minutes of such resolution shall be accepted as sufficient evidence of the validity of the said representative's appointment and of his right to vote.

## MANAGING DIRECTOR

Title of Article	Article Number and contents
	178.
Powers to appoint Managing Director	Subject to the provisions of Section 196 and 203 of the Companies Act, 2013 the Board may, from time to time, appoint one or more Directors to be Managing Director or Managing Directors or Whole-time Directors of the Company, for a fixed term not exceeding five years as to the period for which he is or they are to hold such office, and may, from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.
	(a) The Managing Director shall perform such functions and exercise such powers as are delegated to him by the Board of Directors of the Company in accordance with the provisions of the Companies Act, 2013 and Companies Act, 1956, to the extent applicable.
	(b) Subject to the provisions of Section 152 of the Companies Act, 2013 the Managing Director shall not be, while he continues to hold that office, subject to retirement by rotation.
	179.
Remuneration of Managing Director	Subject to the provisions of Sections 196 and 197 of the Companies Act, 2013 a Managing Director shall, in addition to any remuneration that might be payable to him as a Director of the Company under these Articles, receive such remuneration as may from time to time be approved by the Company.
	180.
Special position of Managing Director	Subject to any contract between him and the Company, a Managing or Whole-time Director shall not, while he continues to hold that office, be subject to retirement by rotation and he shall not be reckoned as a Director for the purpose of determining the rotation of retirement of Directors or in fixing the number of Directors to retire but (subject to the provision of any contract between him and the Company), he shall be subject to the same provisions as to resignation and removal as the Directors of the Company and shall, <i>ipso facto</i> and immediately, cease to be a Managing Director if he ceases to hold the office of Director from any cause.
	181.
Powers of Managing Director	The Director may from time to time entrust to and confer upon a Managing Director or Whole-time Director for the time being such of the powers exercisable under these provisions by the Directors, as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions, as they think expedient and they may confer such



Title of Article	Article Number and contents
	powers either collaterally with or to the exclusion of and in substitution for all or any of the powers of the Directors in that behalf and from time to time, revoke, withdraw, alter, or vary all or any of such powers.
	182.
	The Company's General Meeting may also from time to time appoint any Managing Director or Managing Directors or Whole-time Director or Whole-time Directors of the Company and may exercise all the powers referred to in these Articles.
	183.
	Receipts signed by the Managing Director for any moneys, goods or property received in the usual course of business of the Company or for any money, goods, or property lent to or belonging to the Company shall be an official discharge on behalf of and against the Company for the money, funds or property which in such receipts shall be acknowledged to be received and the persons paying such moneys shall not be bound to see to the application or be answerable for any misapplication thereof. The Managing Director shall also have the power to sign, accept and endorse cheques on behalf of the Company.
	184.
	The Managing Director shall be entitled to sub-delegate (with the sanction of the Directors where necessary) all or any of the powers, authorities and discretions for the time being vested in him in particular from time to time by the appointment of any attorney or attorneys for the management and transaction of the affairs of the Company in any specified locality in such manner as they may think fit.
	185.
	Notwithstanding anything contained in these Articles, the Managing Director is expressly allowed generally to work for and contract with the Company and especially to do the work of Managing Director and also to do any work for the Company upon such terms and conditions and for such remuneration (subject to the provisions of the Act) as may from time to time be agreed between him and the Directors of the Company.
	186.
Appointment and powers of Manager	The Board may, from time to time, appoint any person as Manager (under Section 2(53) of the Companies Act, 2013) to manage the affairs of the Company. The Board may from time to time entrust to and confer upon a Manager such of the powers exercisable under these Articles by the Directors, as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions as they think expedient.



## WHOLE TIME DIRECTOR

Title of Article	Article Number and contents
	187.
Power to appoint Whole-Time Director and/or Whole-time Directors	Subject to the provisions of the Act and of these Articles, the Board may from time to time with such sanction of the Central Government as may be required by law appoint one or more of its Director/s or other person/s as Whole-Time Director or Whole-Time Directors of the Company out of the Directors/persons nominated under Article only either for a fixed term that the Board may determine or permanently for life time upon such terms and conditions as the Board may determine and thinks fit. The Board may by ordinary resolution and/or an agreement/s vest in such Whole-Time Director or Whole Time Directors such of the powers, authorities and functions hereby vested in the Board generally as it thinks fit and such powers may be made exercisable and for such period or periods and upon such conditions and subject to such restrictions as it may be determined or specified by the Board and the Board has the powers to revoke, withdraw, alter or vary all or any of such powers and/or remove or dismiss him or them and appoint another or others in his or their place or places again out of the Directors/persons nominated under Article 188 only. The Whole Time Director or Whole Time Directors will be entitled for remuneration as may be fixed and determined by the Board from time to time either by way of ordinary resolution or a Court act/s or an agreement/s under such terms not expressly prohibited by the Act.
	188.
To what provisions Whole time Directors shall subject	Subject to the provisions of Section 152 of the Companies Act, 2013 and these Articles, a Whole Time Director or Whole Time Directors shall not, while he/they continue to hold that office, be liable to retirement by rotation but (subject to the provisions of any contract between him/they and the Company) he/they shall be subject to the same provision as to resignation and removal as the other Directors and he/they shall <i>ipso facto</i> and immediately ceases or otherwise cease to hold the office of Director/s for any reason whatsoever save that if he/they shall vacate office whether by retirement, by rotation or otherwise under the provisions of the Act in any Annual General Meeting and shall be re-appointed as a Director or Directors at the same meeting he/they shall not by reason only of such vacation, cease to be a Whole Time Director or Whole Time Directors.
	189.
Seniority of Whole Time Director and Managing Director	If at any time the total number of Managing Directors and Whole Time Directors is more than one-third who shall retire shall be determined by and in accordance with their respective seniorities. For the purpose of this Article, the seniorities of the Whole Time Directors and Managing Directors shall be determined by the date of their respective appointments as Whole Time Directors and Managing Directors of the Company.



## PROCEEDINGS OF THE BOARD OF DIRECTORS

Title of Article	Article Number and contents
	190.
Meeting of Directors	The Directors may meet together as a Board for the dispatch of business from time to time, and unless the Central Government by virtue of the provisions of Section 173 of the Companies Act, 2013 allow otherwise, Directors shall so meet at least once in every three months and at least four such Meetings shall be held in every year. The Directors may adjourn and otherwise regulate their Meetings as they think fit. The provisions of this Article shall not be deemed to have been contravened merely by reason of the fact that the meeting of the Board which had been called in compliance with the terms of this Article could not be held for want of a quorum.
	191.
Quorum	(a) Subject to Section 174 of the Companies Act, 2013 the quorum for a meeting of the Board of Directors shall be one-third of its total strength (excluding Directors, if any, whose place may be vacant at the time and any fraction contained in that one third being rounded off as one) or two Directors whichever is higher.
	PROVIDED that where at any time the number of interested Directors at any meeting exceeds or is equal to two-third of the Total Strength, the number of the remaining Directors that is to say, the number of directors who are not interested present at the Meeting being not less than two shall be, the quorum during such time.
	(b) For the purpose of clause (a)
	(i) "Total Strength" means total strength of the Board of Directors of the Company determined in pursuance of the Act after deducting there from number of the Directors if any, whose places may be vacant at the time, and
	(ii) "Interested Directors" mean any Directors whose presence cannot by reason of any provisions in the Act count for the purpose of forming a quorum at a meeting of the Board at the time of the discussion or vote on any matter.
	192.
Procedure when Meeting adjourned for want of quorum	If a meeting of the Board could not be held for want of quorum then, the Meeting shall automatically stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday, till thenext succeeding day which is not a public holiday at the same time and place, unless otherwise adjourned to a specific date, time and place.
	193.
Chairman of Meeting	The Chairman of the Board of Directors shall be the Chairman of the meetings of Directors, provided that if the Chairman of the Board of Directors is not present within five minutes after the appointed time for holding the same, meeting of the Director shall choose one of their members to be Chairman of such Meeting.



Title of Article	Article Number and contents
	194.
Question at Board meeting how decided	Subject to the provisions of Section 203 of the Companies Act, 2013 questions arising at any meeting of the Board shall be decided by a majority of votes, and in case of any equality of votes, the Chairman shall have a second or casting vote.
	195.
Powers of Board meeting	A meeting of the Board of Directors at which a quorum is present shall be competent to exercise all or any of the authorities, powers and discretions which by or under the Act, or the Articles for the time being of the Company which are vested in or exercisable by the Board of Directors generally.
	196.
Directors may appoint Committee	The Board of Directors may subject to the provisions of Section 179 and other relevant provisions of the Companies Act, 2013 and of these Articles delegate any of the powers other than the powers to make calls and to issue debentures to such Committee or Committees and may from time to time revoke and discharge any such Committee of the Board, either wholly or in part and either as to the persons or purposes, but every Committee of the Board so formed shall in exercise of the powers so delegated conform to any regulation(s) that may from time to time be imposed on it by the Board of Directors. All acts done by any such Committee of the Board in conformity with such regulations and in fulfillment of the purpose of their appointments, but not otherwise, shall have the like force and effect, as if done by the Board.
	197.
Meeting of the Committee how to be governed	The meetings and proceedings of any such Committee of the Board consisting of two or more members shall be governed by the provisions here in contained for regulating the meetings and proceedings of the Directors, so far as the same are applicable thereto and are not superseded by any regulations made by the Directors under the last preceding article. Quorum for the Committee meetings shall be two.
	198.
Circular resolution	(a) A resolution passed by circulation without a meeting of the Board or a Committee of the Board appointed under Article 197 shall subject to the provisions of sub-clause (b) hereof and the Act, be as valid and effectual as the resolution duly passed at a meeting of Directors or of a Committee duly called and held.
	(b) A resolution shall be deemed to have been duly passed by the Board or by a Committee thereof by circulation if the resolution has been circulated in draft together with necessary papers if any to all the Directors, or to all the members of the Committee, then in India (not being less in number than the quorum fixed for a meeting of the Board or Committee as the case may be) and to all other Directors or members of the Committee at their usual addresses in India or to such other addresses outside India specified by any such Directors or members of the Committee and has been approved by such of theDirectors or members of the Committee, as are then in India, or by a majority of such of them as are



Title of Article	Article Number and contents
	entitled to vote on the resolution.
	199.
Acts of Board or	All acts done by any meeting of the Board or by a Committee of the Board or by any
Committee	person acting as a Director shall, notwithstanding that it shall afterwards be
valid	discovered; that there was some defect in the appointment of one or more of such
notwithstanding	Directors or any person acting as aforesaid; or that they or any of them were
defect in	disqualified or had vacated office or that the appointment of any of them is deemed to
appointment	be terminated by virtue of any provision contained in the Act or in these Articles, be
	as valid as if every such person had been duly appointed and was qualified to be a
	Director; provided nothing in the Article shall be deemed to give validity to acts done
	by a Director after his appointment has been shown to the Company to be invalid or
	to have terminated.

## POWERS OF THE BOARD

Title of Article	Article Number and contents
	200.
General powers of management vested in the Board of Directors	The Board may exercise all such powers of the Company and do all such acts and things as are not, by the Act, or any other Act or by the Memorandum or by the Articles of the Company required to be exercised by the Company in General Meeting, subject nevertheless to these Articles, to the provisions of the Act, or any other Act and to such regulations being not inconsistent with the aforesaid Articles, as may be prescribed by the Company in General Meeting but no regulation made by the Company in General Meeting shall invalidate any prior act of the Board which would have been valid if that regulation had not been made.
	Provided that the Board shall not, except with the consent of the Company in General Meeting:-
	(a) sell, lease or otherwise dispose of the whole, or substantially the whole, of the undertaking of the Company, or where the Company owns more than one undertaking of the whole, or substantially the whole, of any such undertaking;
	(b) remit, or give time for the repayment of, any debt due by a Director,
	(c) invest otherwise than in trust securities the amount of compensation received by the Company in respect of the compulsory acquisition or any such undertaking as is referred to in clause (a) or of any premises or properties used for any such undertaking and without which it cannot be carried on or can be carried on only with difficulty or only after a considerable time;
	(d) borrow moneys where the moneys to be borrowed together with the moneys already borrowed by the Company (apart from temporary loans obtained from the Company's bankers in the ordinary course of business), will exceed the aggregate of the paid-up capital of the Company and its free reserves that is to say, reserves not set apart for any specific purpose;
	(e) contribute to charitable and other funds not directly relating to the business of the Company or the welfare of its employees, any amounts the aggregate of which



Title of Article	Article Number and contents
	will, in any financial year, exceed fifty thousand rupees or five per cent of its average net profits as determined in accordance with the provisions of Section 349 and 350 of the Act during the three financial years immediately preceding whichever is greater, provided that the Company in the General Meeting or the Board of Directors shall not contribute any amount to any political party or for any political purposes to any individual or body;
	(i) Provided that in respect of the matter referred to in clause (d) and clause (e) such consent shall be obtained by a resolution of the Company which shall specify the total amount upto which moneys may be borrowed by the Board under clause (d) of as the case may be total amount which may be contributed to charitable or other funds in a financial year under clause (e)
	(ii) Provided further that the expression "temporary loans" in clause (d) above shall mean loans repayable on demand or within six months from the date of the loan such as short term cash credit arrangements, the discounting of bills and the issue of other short term loans of a seasonal character, but does not include loans raised for the purpose of financing expenditure of a capital nature.
	201.
Certain powers to be exercised by the Board only at Meetings	(1) Without derogating from the powers vested in the Board of Directors under these Articles, the Board shall exercise the following powers on behalf of the Company and they shall do so only by means of resolutions passed at the meeting of the Board;
	(a) the power to make calls, on shareholders in respect of money unpaid on their Shares,
	(b) the power to issue Debentures,
	(c) the power to borrow moneys otherwise than on Debentures,
	(d) the power to invest the funds of the Company, and
	(e) the power to make loans
	Provided that the Board may, by resolution passed at a Meeting, delegate to any Committee of Directors, the Managing Director, the Manager or any other principal officer of the Company, the powers specified in sub-clause (c),(d) and (e) to the extent specified below.
	(2) Every resolution delegating the power referred to in sub-clause (1)(c) above shall specify the total amount outstanding at any one time, upto which moneys may be borrowed by the delegate.
	(3) Every resolution delegating the power referred to in sub-clause (1)(d) above shall specify the total amount upto which the funds of the Company may be invested, and the nature of the investments which may be made by the delegate.
	(4) Every resolution delegating the power referred to in sub-clause (1)(e) above shall specify the total amount upto which loans may be made and the maximum amount of loans which may be made for each such purpose in individual cases.



Title of Article	Article Number and contents
	202.
Certain powers of the Board	Without prejudice to the general powers conferred by the last preceding Article and so as not in any way to limit or restrict those powers, and without prejudice to the other powers conferred by these Articles, but subject to the restrictions contained in the last preceding Article, it is hereby declared that the Directors shall have the following powers, that is to say, power:
	(1) To pay the cost, charges and expenses preliminary and incidental to the promotion, formation, establishment and registration of the Company.
	(2) To pay and charge to the capital account of the Company any commission or interest lawfully payable thereon under the provisions of Sections 76 and 208 of the Act.
	(3) Subject to Section 292 and 297 and other provisions applicable of the Act to purchase or otherwise acquire for the Company any property, right or privileges which the Company is authorized to acquire, at or for such price or consideration and generally on such terms and conditions as they may think fit and in any such purchase or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory.
	(4) At their discretion and subject to the provisions of the Act to pay for any property, rights or privileges acquired by or services rendered to the Company, either wholly or partially in cash or in share, bonds, debentures, mortgages, or other securities of the Company, and any such Shares may be issued either as fully paid-up or with such amount credited as paid-up thereon as may be agreed upon and any such bonds, debentures, mortgages or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged.
	(5) To secure the fulfillment of any contracts or engagement entered into by the Company by mortgage or charge of all or any of the property of the Company and its uncalled capital for the time being or in such manner as they may think fit.
	(6) To accept from any Member, as far as may be permissible by law to a surrender of his Shares or any part thereof, on such terms and conditions as shall be agreed.
	(7) To appoint any person to accept and hold in trust for the Company any property belonging to the Company, in which it is interested, or for any other purpose and to execute and do all such deeds and things as may be required in relation to any trust, and to provide for the remuneration of such trustee or trustees.
	(8) To institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its officers or otherwise concerning the affairs of the Company, and also to compound and allow time for payment or satisfaction of any debts due and of any claim or demands by or against the Company and to refer any differences to arbitration and observe and perform any awards made thereon either according to Indian law or according to foreign law and either in India or abroad and to observe and perform or challenge any award made thereon.
	(9) To act on behalf of the Company in all matters relating to bankruptcy and insolvency, winding up and liquidation of companies.
	(10) To make and give receipts, releases and other discharges for moneys payable to



Title of Article	Article Number and contents
	the Company and for the claims and demands of the Company.
	(11) Subject to the provisions of Sections 291, 292, 295, 370, 372 and all other applicable provisions of the Act, to invest and deal with any moneys of the Company not immediately required for the purpose thereof upon such security (not being Shares of this Company), or without security and in such manner as they may think fit and from time to time vary or realise such investments. Save as provided in Section 49 of the Act, all investments shall be made and held in the Company's own name.
	(12) To execute in the name and on behalf of the Company, in favour of any Director or other person who may incur or be about to incur any personal liability whether as principal or surety, for the benefit of the Company, such mortgages of the Company's property (present and future) as they think fit, and any such mortgage may contain a power of sale and such other powers, provisions, covenants and agreements as shall be agreed upon.
	(13) To open bank account and to determine from time to time who shall be entitled to sign, on the Company's behalf, bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and documents and to give the necessary authority for such purpose.
	(14) To distribute by way of bonus amongst the staff of the Company a Share or Shares in the profits of the Company and to give to any Director, officer or other person employed by the Company a commission on the profits of any particular business or transaction and to charge such bonus or commission as a part of the working expenses of the Company.
	(15) To provide for the welfare of Directors or ex-Directors or employees or exemployees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing, to provide other associations, institutions, funds or trusts and by providing or subscribing or contributing towards place of instruction and recreation, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit and subject to the provision of Section 293(1)(e) of the Act, to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or other institutions or object which shall have any moral or other claim to support or aid by the Company, either by reason of locality of operation, or of the public and general utility or otherwise.
	(16) Before recommending any dividend, to set aside out of the profits of the Company such sums as they may think proper for depreciation or to depreciation fund, or to an insurance fund, or as reserve fund or any special fund to meet contingencies or to repay redeemable preference shares or debentures or debenture stock, or for special dividends or for equalising dividends or for repairing, improving, extending and maintaining any of the property of the Company and for such other purposes (including the purpose referred to in the preceding clause), as the Board may in their absolute discretion, think conducive to the interest of the Company and subject to Section 292 of the Act, to invest several sums so set aside or so much thereof as required to be invested, upon such investments (other than Shares of the Company) as they may think fit, and



Title of Article	Article Number and contents
	from time to time to deal with and vary such investments and dispose of and apply and expend all or any such part thereof for the benefit of the Company, in such a manner and for such purposes as the Board in their absolute discretion, think conducive to the interest of the Company notwithstanding that the matters to which the Board apply or upon which they expend the same or any part thereof or upon which the capital moneys of the Company might rightly be applied or expended; and to divide the general reserve or reserve fund into such special funds as the Board may think fit with full power to transfer the whole or any portion of reserve fund or division of a reserve fund and with full power to employ the assets constituting all or any of the above funds, including the depreciation fund, in the business of the Company or in the purchase or repayment of redeemable preference shares or debentures or debenture stock, and without being bound to keep the same separate from the other assets and without being bound to pay interest on the same with power however, to the Board at their discretion to pay or allow to the credit of such funds interest at such rate as the Board may think proper.
	(17) To appoint, and at their discretion, remove or suspend, such general managers, managers, secretaries, assistants, supervisors, scientists, technicians, engineers, consultants, legal, medical or economic advisors, research workers, laborers, clerks, agents and servants for permanent, temporary or special services as they may from time to time think fit and to determine their powers and duties, and fix their salaries or emoluments or remuneration, and to require security in such instances and to such amount as they may think fit. And also from time to time to provide for the management and transaction of the affairs of the Company in any specified locality in India or elsewhere in such manner as they think and the provisions contained in the four next following sub-clauses shall be without prejudice to the general powers conferred by this sub-clause.
	(18) To appoint or authorize appointment of officers, clerks and servants for permanent or temporary or special services as the Board may from time to time think fit and to determine their powers and duties and to fix their salaries and emoluments and to require securities in such instances and of such amounts as the Board may think fit and to remove or suspend any such officers, clerks and servants. Provided further that the Board may delegate matters relating to allocation of duties, functions, reporting etc. of such persons to the Managing Director or Manager.
	(19) From time to time and at any time to establish any local Board for managing any of the affairs of the Company in any specified locality in India or elsewhere and to appoint any person to be members of such local Boards, and to fix their remuneration or salaries or emoluments.
	(20) Subject to Section 292 of the Act, from time to time and at any time to delegate to any person so appointed any of the powers, authorities and discretions for the time being vested in the Board, other than their power to make calls or to make loans or borrow money, and to authorize the members for the time being of any such local Board, or any of them to fill up any vacancies therein and to act notwithstanding vacancies, and any such appointment or delegation may be made on such terms and subject to such terms and subject to such conditions as the Board may think fit, and Board may at any time remove any person so appointed, and may annul or vary any such delegation.



Title of Article	Article Number and contents
	(21) At any time and from time to time by Power of Attorney under the Seal of the Company, to appoint any person or person to be the Attorney or Attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under these presents and subject to the provisions of Section 292 of the Act) and for such period and subject to such conditions as the Board may from time to time think fit; and any such appointment may (if the Board thinks fit) be made in favour of any company, or the shareholders, directors, nominees, or managers of any company or firm or otherwise in favour of any fluctuating body of persons whether nominated directly or indirectly by the Board and such Power of Attorney may contain such powers for the protection or convenience of persons dealing with such Attorneys as the Board may think fit, and may contain powers enabling any such delegates or attorneys as aforesaid to sub-delegate all or any of the powers authorities and discretions for the time being vested in them.
	(22) Subject to Sections 294 and 297 and other applicable provisions of the Act, for or in relation to any of the matters aforesaid or, otherwise for the purposes of the Company to enter into all such negotiations and contracts and rescind and vary all such contracts, and execute and do all such acts, deeds and things in the name and on behalf of the Company as they may consider expedient.
	(23) From time to time to make, vary and repeal bye-laws for the regulations of the business of the Company, its officers and servants.
	(24) To purchase or otherwise acquire any land, buildings, machinery, premises, hereditaments, property, effects, assets, rights, credits, royalties, business and goodwill of any joint stock company carrying on the business which the Company is authorized to carry on in any part of India.
	(25) To purchase, take on lease, for any term or terms of years, or otherwise acquire any factories or any land or lands, with or without buildings and outhouses thereon, situated in any part of India, at such price or rent and under and subject to such terms and conditions as the Directors may think fit. And in any such purchase, lease or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory.
	(26) To insure and keep insured against loss or damage by fire or otherwise for such period and to such extent as it may think proper all or any part of the buildings, machinery, goods, stores, produce and other movable property of the Company, either separately or co jointly, also to insure all or any portion of the goods, produce, machinery and other articles imported or exported-by the Company and to sell, assign, surrender or discontinue any policies of assurance effected in pursuance of this power.
	(27) To purchase or otherwise acquire or obtain license for the use of and to sell, exchange or grant license for the use of any trade mark, patent, invention or technical know-how.
	(28) To sell from time to time any articles, materials, machinery, plants, stores and other articles and thing belonging to the Company as the Board may think proper and to manufacture, prepare and sell waste and by-products.
	(29) From time to time to extend the business and undertaking of the Company by adding, altering or enlarging all or any of the buildings, factories, workshops,



Title of Article	Article Number and contents
	premises, plant and machinery, for the time being the property of or in the possession of the Company, or by erecting new or additional buildings, and to expend such sum of money for the purpose aforesaid or any of them as they be thought necessary or expedient.
	(30) To undertake on behalf of the Company any payment of rents and the performance of the covenants, conditions and agreements contained in or reserved by any lease that may be granted or assigned to or otherwise acquired by the Company and to purchase the reversion or reversions, and otherwise to acquire on freehold sample of all or any of the lands of the Company for the time being held under lease or for an estate less than freehold estate.
	(31) To improve, manage, develop, exchange, lease, sell, resell and re-purchase, dispose off, deal or otherwise turn to account, any property (movable or immovable) or any rights or privileges belonging to or at the disposal of the Company or in which the Company is interested.
	(32) To let, sell or otherwise dispose of subject to the provisions of Section 293 of the Act and of the other Articles any property of the Company, either absolutely or conditionally and in such manner and upon such terms and conditions in all respects as it thinks fit and to accept payment in satisfaction for the same in cash or otherwise as it thinks fit.
	(33) Generally subject to the provisions of the Act and these Articles, to delegate the powers/authorities and discretions vested in the Directors to any person(s), firm, company or fluctuating body of persons as aforesaid.
	(34) To comply with the requirements of any local law which in their opinion it shall in the interest of the Company be necessary or expedient to comply with.

## MANAGEMENT

Title of Article	Article Number and contents
Appointment of different categories of Key managerial personnel	203.  The Company shall have the following whole-time key managerial personnel,—  (i) managing director, or Chief Executive Officer or manager and in their absence, a whole-time director;  (ii) company secretary; and  (iii) Chief Financial Officer
Same person may be Chairperson of the Board and MD/CEO	203A.  The same individual may, at the same time, be appointed as the Chairperson of the Company as well as the Managing Director or Chief Executive Officer of the Company.



## **MINUTES**

Title of Article	Article Number and contents
	204.
Minutes to be made	(1) The Company shall cause minutes of all proceedings of General Meeting and of all proceedings of every meeting of the Board of Directors or every Committee thereof within thirty days of the conclusion of every such meeting concerned by making entries thereof in books kept for that purpose with their pages consecutively numbered.
	(2) Each page of every such books shall be initialed or signed and the last page of the record of proceedings of each Meeting in such books shall be dated and signed:
	(a) in the case of minutes of proceedings of a meeting of Board or of a Committee thereof by the Chairman of the said meeting or the Chairman of the next succeeding meeting.
	(b) in the case of minutes of proceeding of the General Meeting, by the Chairman of the said meeting within the aforesaid period of thirty days or in the event of the death or inability of that Chairman within that period by a Director duly authorized by the Board for the purpose.
	205.
Minutes to be evidence of the proceeds	(a) The minutes of proceedings of every General Meeting and of the proceedings of every meeting of the Board or every Committee kept in accordance with the provisions of Section 118 of the Companies Act, 2013 shall be evidence of the proceedings recorded therein.
Books of minutes of General Meeting to be kept	(b) The books containing the aforesaid minutes shall be kept at the Registered Office of the Company and be open to the inspection of any Member without charge as provided in Section 119 and Section 120 of the Companies Act, 2013 and any Member shall be furnished with a copy of any minutes in accordance with the terms of that Section.
	206.
Presumptions	Where the minutes of the proceedings of any General Meeting of the Company or of any meeting of the Board or of a Committee of Directors have been kept in accordance with the provisions of Section 118 of the Companies Act, 2013 until the contrary is proved, the meeting shall be deemed to have been duly called and held, all proceedings thereat to have been duly taken place and in particular all appointments of Directors or Liquidators made at the meeting shall be deemed to be valid.

#### THE SECRETARY

Title of Article	Article Number and contents
	207.
Secretary	The Directors may from time to time appoint, and at their discretion, remove any individual, (hereinafter called "the Secretary") to perform any functions, which by the Act are to be performed by the Secretary, and to execute any other ministerial or



Title of Article	Article Number and contents
	administrative duties, which may from time to time be assigned to the Secretary by the Directors. The Directors may also at any time appoint some person (who need not be the Secretary) to keep the registers required to be kept by the Company. The appointment of Secretary shall be made according to the provisions of the Companies Act, read with rules made thereunder.
The Seal, its custody and use	208.  (a) The Board shall provide for the safe custody of the seal.  (b) The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorized by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.

## DIVIDENDS AND CAPITALISATION OF RESERVES

Title of Article	Article Number and contents
Division of profits	<ul> <li>(a) Subject to the rights of persons, if any, entitled to Shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the Shares in respect whereof the dividend is paid but if and so long as nothing is paid upon any of Share in the Company, dividends may be declared and paid according to the amounts of the Shares;</li> <li>(b) No amount paid or credited as paid on a Share in advance of calls shall be treated for the purpose of this Article as paid on the Shares.</li> </ul>
The Company at General Meeting may declare dividend	210.  The Company in General Meeting may declare dividends, to be paid to Members according to their respective rights and interest in the profits and may fix the time for payment and the Company shall comply with the provisions of Section 127 of the Companies Act, 2013 but no dividends shall exceed the amount recommended by the Board of Directors. However, the Company may declare a smaller dividend than that recommended by the Board in General Meeting.
Dividends out of profits only	No dividend shall be payable except out of profits of the Company arrived at the manner provided for in Section 123 of the Companies Act, 2013.
Interim Dividend	The Board of Directors may from time to time pay to the Members such interim dividends as in their judgment the position of the Company justifies.



Title of Article	Article Number and contents
	213.
Debts may be deducted	(a) The Directors may retain any dividends on which the Company has a lien and may apply the same in or towards the satisfaction of the debts, liabilities or engagements in respect of which the lien exists.
	(b) The Board of Directors may retain the dividend payable upon Shares in respect of which any person is, under the Transmission Article, entitled to become a Member or which any person under that Article is entitled to transfer until such person shall become a Member or shall duly transfer the same.
	214.
Capital paid-up in advance to carry interest, not the right to earn dividend	Where the capital is paid in advance of the calls upon the footing that the same shall carry interest, such capital shall not, whilst carrying interest, confer a right to dividend or to participate in profits.
	215.
Dividends in proportion to amounts paid-up	All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the Shares during any portion or portions of the period in respect of which the dividend is paid, but if any Share is issued on terms provided that it shall rank for dividends as from a particular date such Share shall rank for dividend accordingly.
	216.
No Member to receive dividend while indebted to the Company and the Company's right in respect thereof	No Member shall be entitled to receive payment of any interest or dividend or bonus in respect of his Share or Shares, whilst any money may be due or owing from him to the Company in respect of such Share or Shares (or otherwise however either alone or jointly with any other person or persons) and the Board of Directors may deduct from the interest or dividend to any Member all such sums of money so due from him to the Company.
	217.
Effect of transfer of Shares	A transfer of Shares shall not pass the right to any dividend declared therein before the registration of the transfer.
	218.
Dividend to joint holders	Any one of several persons who are registered as joint holders of any Shares may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such Shares.



Title of Article	Article Number and contents
	219.
Dividend how remitted	The dividend payable in cash may be paid by cheque or warrant sent through post directly to registered address of the shareholder entitled to the payment of the dividend or in case of joint holders to the registered address of that one of the joint holders who is first named on the Register of Members or to such person and to such address as the holder or joint holders may in writing direct. The Company shall not be liable or responsible for any cheque or warrant or pay slip or receipt lost in transit or for any dividend lost, to the Member or person entitled thereto by forged endorsement of any cheque or warrant or forged signature on any pay slip or receipt or the fraudulent recovery of the dividend by any other means.
	220.
Notice of dividend	Notice of the declaration of any dividend whether interim or otherwise shall be given to the registered holders of Share in the manner herein provided.
	221.
Reserves	The Directors may, before recommending or declaring any dividend set aside out of the profits of the Company such sums as they think proper as reserve or reserves, which shall, at the discretion of the Directors, be applicable for meeting contingencies or for any other purposes to which the profits of the Company may be properly applied and pending such application, may at the like discretion, either be employed in the business of the Company or be invested in such investments (other than Shares of the Company) as the Directors may from time to time think fit.
	222.
Dividend to be paid within time required by law.	The Company shall pay the dividend, or send the warrant in respect thereof to the shareholders entitled to the payment of dividend, within such time as may be required by law from the date of the declaration unless:-
	(a) where the dividend could not be paid by reason of the operation on any law; or
	(b) where a shareholder has given directions regarding the payment of the dividend and those directions cannot be complied with; or
	(c) where there is dispute regarding the right to receive the dividend; or
	(d) where the dividend has been lawfully adjusted by the Company against any sum due to it from shareholder; or
	(e) where for any other reason, the failure to pay the dividend or to post the warrant within the period aforesaid was not due to any default on the part of the Company.
	223.
Unpaid or unclaimed dividend	(a) Where the Company has declared a dividend but which has not been paid or claimed within 30 days from the date of declaration, to any shareholder entitled to the payment of dividend, the Company shall within seven days from the date of expiry of the said period of thirty days, transfer the total amount of dividend which remains unpaid or unclaimed within the said period of thirty days, to a special account to be opened by the Company in



Title of Article	Article Number and contents
	that behalf in any scheduled bank, to be called "Omfurn India Limited(year) Unpaid Dividend Account".  (b) Any money transferred to the unpaid dividend account of a company which remains unpaid or unclaimed for a period of seven years from the date of such transfer, shall be transferred by the company to the Fund known as Investor Education and Protection Fund established under section 125 of the Companies Act, 2013.  (c) No unclaimed or unpaid divided shall be forfeited by the Board.
	224.
Set-off of calls against dividends	Any General Meeting declaring a dividend may on the recommendation of the Directors make a call on the Members of such amount as the Meeting fixes but so that the call on each Member shall not exceed the dividend payable to him, and so that the call be made payable at the same time as the dividend, and the dividend may, if so arranged between the Company and the Members, be set off against the calls.
Dividends in cash	No dividends shall be payable except in cash, provided that nothing in this Article shall be deemed to prohibit the capitalisation of the profits or reserves of the Company for the purpose of issuing fully paid up bonus Shares or paying up any amount for the time being unpaid on any Shares held by Members of the Company.
	226.
Capitalisation	<ul><li>(1) The Company in General Meeting may, upon the recommendation of the Board, resolve:</li><li>(a) That is desirable to capitalise any part of the amount for the time being</li></ul>
	standing to the credit of the Company's reserve accounts or to the credit of the profit and loss account or otherwise available for distribution, and
	(b) That such sum be accordingly set free for distribution in the manner specified in clause (2) amongst the Members who would have been entitled thereto, if distributed by way of dividend and in the same proportion.
	(2) The sum aforesaid shall not be paid in cash but shall be applied, subject to the provisions contained in clause (3) either in or towards;
	(a) paying up any amount for the time being unpaid on any Shares held by such Members respectively, or
	(b) paying up in full unissued Shares of the Company to be allocated and distributed, credited as fully paid up, to and amongst Members in the proportion aforesaid, or
	(c) partly in the way specified in sub clause (a) and partly in that specified in sub-clause(b)
	(3) A security premium account and capital redemption reserve account may, for the purpose of this Article, only be applied in the paying up of unissued Shares to be issued to Members of the Company as fully paid bonus shares.



Title of Article	Article Number and contents
Board to give effect	227.  The Board shall give effect to the resolution passed by the Company in pursuance of above Article.
	228.
Fractional certificates	<ul> <li>(1) Whenever such a resolution as aforesaid shall have been passed, the Board shall;</li> <li>(a) make all appropriations and applications of the undivided profits resolved to be capitalised thereby and all allotments and issues of fully paid Shares and</li> </ul>
	(b) Generally do all acts and things required to give effect thereto.
	<ul><li>(2) The Board shall have full power:</li><li>(a) to make such provision by the issue of fractional cash certificate or by payment in cash or otherwise as it thinks fit, in the case of Shares becoming distributable in fractions, also</li></ul>
	(b) to authorize any person to enter, on behalf of all the Members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid up, of any further Shares to which they may be entitled upon such capitalisation or (as the case may require) for the payment by the Company on their behalf by the application thereof of the respective proportions of the profits resolved to be capitalised of the amounts remaining unpaid on their existing Shares.
	(3) Any agreement made under such authority shall be effective and binding on all such Members.
	(4) That for the purpose of giving effect to any resolution, under the preceding paragraph of this Article, the Directors may give such directions as may be necessary and settle any question or difficulties that may arise in regard to any issue including distribution of new Shares and fractional certificates as they think fit.

# ACCOUNTS

Title of Article	Article Number and Contents
	229.
Books to be kept	(1) The Company shall keep at its Registered Office proper books of account as would give a true and fair view of the state of affairs of the Company or its transactions with respect to:
	(a) all sums of money received and expended by the Company and the matters in respect of which the receipt and expenditure takes place
	(b) all sales and purchases of goods by the Company
	(c) the assets and liabilities of the Company and
	(d) if so required by the Central Government, such particulars relating to



	utilisation of material or labour or to other items of cost as may be prescribed by the Government
	Provided that all or any of the books of account aforesaid may be kept at such other place in India as the Board of Directors may decide and when the Board of Directors so decides the Company shall within seven days of the decision file with the Registrar a notice in writing giving the full address of that other place.
	(2) Where the Company has a branch office, whether in or outside India, the Company shall be deemed to have complied with the provisions of clause (1) if proper books of account relating to the transaction effected at the branch are kept at that office and proper summarised returns, made upto date at intervals of not more than three months, are sent by the branch office to the Company at its Registered Office or the other place referred to in sub-clause (1). The books of accounts and other books and papers shall be open to inspection by any Director during business hours.
	230.
Inspection by Members	No Members (not being a Director) shall have any right of inspecting any account books or documents of the Company except as allowed by law or authorized by the Board.
	231.
Statements of accounts to be furnished to General Meeting	The Board of Directors shall from time to time in accordance with Sections 129, 133, and 134 of the Companies Act, 2013, cause to be prepared and laid before each Annual General Meeting a profit and loss account for the financial year of the Company and a balance sheet made up as at the end of the financial year which shall be a date which shall not precede the day of the Meeting by more than six months or such extended period as shall have been granted by the Registrar under the provisions of the Act.
	232.
Right of Members or others to copies of balance sheet	(1) The Company shall comply with the requirements of Section 136 of the Companies Act, 2013.
and Auditors' report and statement under Section 136	(2) The copies of every balance sheet including the Profit & Loss Account, the Auditors' Report and every other document required to be laid before the Company in General Meeting shall be made available for inspection at the Registered Office of the Company during working hours for a period of 21 days before the Annual General Meeting.
	(3) A statement containing the salient features of such documents in the prescribed form or copies of the documents aforesaid, as the Company may deem fit will be sent to every Member of the Company and to every trustee of the holders of any Debentures issued by the Company not less than 21 days before the date of the Meeting.
	233.
Accounts to be audited	Once at least in every year the accounts of the Company shall be examined, balanced and audited and the correctness of the profit and loss Account and the balance sheet ascertained by one or more Auditor or Auditors.



#### 234.

# Appointment of Auditors

- (1) Auditors shall be appointed and their qualifications, rights and duties regulated in accordance with Section 139 to 146 of the Companies Act, 2013.
- (2) The Company shall at each Annual General Meeting appoint an individual or a firm as an auditor who shall hold office from the conclusion of that meeting till the conclusion of its sixth annual general meeting and thereafter till the conclusion of every sixth meeting. The company shall place the matter relating to such appointment for ratification by members at every annual general meeting. The company shall also inform the auditor concerned of his or its appointment, and also file a notice of such appointment with the Registrar within fifteen days of the meeting in which the auditor is appointed.
- (3) The company or shall not appoint or re-appoint—
- (a) an individual as auditor for more than one term of five consecutive years; and
- (b) an audit firm as auditor for more than two terms of five consecutive years:

#### Provided that-

- (i) an individual auditor who has completed his term under clause (a) shall not be eligible for re-appointment as auditor in the same company for five years from the completion of his term;
- (ii) an audit firm which has completed its term under clause (b), shall not be eligible for re-appointment as auditor in the same company for five years from the completion of such term:
- (4) Subject to the provisions of Clause (1) and the rules made thereunder, a retiring auditor may be re-appointed at an annual general meeting, if—
- (a) he is not disqualified for re-appointment;
- (b) he has not given the company a notice in writing of his unwillingness to be reappointed; and
- (c) a special resolution has not been passed at that meeting appointing some other auditor or providing expressly that he shall not be re-appointed.
- (5) Where at any annual general meeting, no auditor is appointed or re-appointed, the existing auditor shall continue to be the auditor of the company.
- (6) Any casual vacancy in the office of an auditor shall be filled by the Board of Directors within thirty days, but if such casual vacancy is as a result of the resignation of an auditor, such appointment shall also be approved by the company at a general meeting convened within three months of the recommendation of the Board and he shall hold the office till the conclusion of the next annual general meeting.
- (7) Special notice shall be required for a resolution at an annual general meeting appointing as auditor a person other than a retiring auditor, or providing expressly that a retiring auditor shall not be re-appointed, except where the retiring auditor



	has completed a consecutive tenure of five years or, as the case may be, ten years, as provided under Clause (3).
	235.
Accounts when audited and approved to be conclusive except as to errors discovered within 3 months	Every account when audited and approved by a General Meeting shall be conclusive except as regards any errors discovered therein within the next three months after the approval thereof. Whenever any such error is discovered within that period, the account shall be corrected, and amendments effected by the Directors in pursuance of this Article shall be placed before the Members in General Meeting for their consideration and approval and, on such approval, shall be conclusive.

#### DOCUMENTS AND NOTICES

Title of Article	Article Number and Contents
	236.
To whom documents must be served or given	Document or notice of every Meeting shall be served or given on or to (a) every Member (b) every person entitled to a Share in consequence of the death or insolvency of a Member and (c) the Auditor or Auditors for the time being of the Company
	237.
Members bound by documents or notices served on or given to previous holders	Every person, who by operation of law, transfer or other means whatsoever, shall become entitled to any Share, shall be bound by every document or notice in respect of such Share, which prior to his name and address being entered in the Register of Members shall have been duly served on or given to the person from whom he derived, his title to such Share.
	238.
Service of documents on the Company	A document may be served on the Company or an officer thereof by sending it to the Company or officer at the Registered Office of the Company by post under a certificate of posting or by registered post or by leaving it at its Registered Office.
	239.
Authentication of documents and proceedings	Save as otherwise expressly provided in the Act, a document or proceedings requiring authentication by the Company may be signed by a Director, the Managing Director, or the Secretary or other authorized officer of the Company and need not be under the Seal of the Company.

# REGISTERS AND DOCUMENTS

Title of Article	Article Number and Contents
	240.
Registers and documents to be	The Company shall keep and maintain registers, books and documents required by the Act or these Articles, including the following:
maintained by the	(a) Register of investments made by the Company but not held in its own name, as



Title of Article	Article Number and Contents
Company	required by Section 187 of the Companies Act, 2013
	(b) Register of mortgages and charges as required by Section 85 of the Companies Act, 2013 and copies of instruments creating any charge requiring registration according to Section 85 of the Companies Act, 2013.
	(c) Register and index of Members and debenture holders as required by Section 88 of the Companies Act, 2013.
	(d) Foreign register, if so thought fit, as required by Section 88 of the Companies Act, 2013.
	(e) Register of contracts, with companies and firms in which Directors are interested as required by Section 189 of the Companies Act, 2013.
	(f) Register of Directors and Secretaries etc. as required by Section 170 of the Companies Act, 2013.
	(g) Register as to holdings by Directors of Shares and/or Debentures in the Company as required by Section 170 of the Companies Act, 2013.
	(h) Register of investments made by the Company in Shares and Debentures of the bodies corporate in the same group as required by Section 186 of the Companies Act, 2013.
	(i) Copies of annual returns prepared under Section 92 of the Companies Act, 2013 together with the copies of certificates and documents required to be annexed thereto under Section 92 of the Companies Act, 2013.
	241.
Inspection of Registers	The registers mentioned in clauses (f) and (i) of the foregoing Article and the minutes of all proceedings of General Meetings shall be open to inspection and extracts may be taken therefrom and copies thereof may be required by any Member of the Company in the same manner to the same extent and on payment of the same fees as in the case of the Register of Members of the Company provided for in clause (c) thereof. Copies of entries in the registers mentioned in the foregoing article shall be furnished to the persons entitled to the same on such days and during such business hours as may be consistent with the provisions of the Act in that behalf as determined by the Company in General Meeting.

# WINDING UP

Title of Article	Article Number and Contents
	242.
Distribution of assets	If the Company shall be wound up, and the assets available for distribution among the Members as such shall be insufficient to repay the whole of the paid up capital, such assets shall be distributed so that as nearly as may be the losses shall be borne by the Members in the proportion to the capital paid up or which ought to have been paid up at the commencement of the winding up, on the Shares held by them respectively, and if in the winding up the assets available for distribution among the Members shall be more than sufficient to repay the whole of the capital paid up at the commencement of the winding up, the excess shall be distributed amongst the Members in proportion to



Title of Article	Article Number and Contents
	the capital at the commencement of the winding up, paid up or which ought to have been paid up on the Shares held by them respectively. But this Article is to be without prejudice to the rights of the holders of Shares issued upon special terms and conditions.
	243.
Distribution in specie or kind	(a) If the Company shall be wound up, whether voluntarily or otherwise, the Liquidator may, with the sanction of a Special Resolution, divide amongst the contributories in specie or kind, any part of the assets of the Company and may, with the like sanction, vest any part of the assets of the Company in trustees upon such trusts for the benefit of the contributories or any of them, as the liquidator, with the like sanction, shall think fit.
	(b) If thought expedient any such division may subject to the provisions of the Act be otherwise than in accordance with the legal rights of the contributions (except where unalterably fixed by the Memorandum of Association and in particular any class may be given preferential or special rights or may be excluded altogether or in part but in case any division otherwise than in accordance with the legal rights of the contributories, shall be determined on any contributory who would be prejudicial thereby shall have a right to dissent and ancillary rights as if such determination were a Special Resolution passed pursuant to Section 494 of the Act.
	(c) In case any Shares to be divided as aforesaid involve a liability to calls or otherwise any person entitled under such division to any of the said Shares may within ten days after the passing of the Special Resolution by notice in writing direct the Liquidator to sell his proportion and pay him the net proceeds and the Liquidator shall, if practicable act accordingly.
	244.
Right of shareholders in case of sale	A Special Resolution sanctioning a sale to any other Company duly passed pursuant to Section 319 of the Companies Act, 2013 may subject to the provisions of the Act in like manner as aforesaid determine that any Shares or other consideration receivable by the liquidator be distributed against the Members otherwise than in accordance with their existing rights and any such determination shall be binding upon all the Members subject to the rights of dissent and consequential rights conferred by the said sanction.
	245.
Directors and others right to indemnity	Every Director or officer, or servant of the Company or any person (whether an officer of the Company or not) employed by the Company as Auditor, shall be indemnified by the Company against and it shall be the duty of the Directors, out of the funds of the Company to pay all costs, charges, losses and damages which any such person may incur or become liable to pay by reason of any contract entered into or any act, deed, matter or thing done, concurred in or omitted to be done by him in any way in or about the execution or discharge of his duties or supposed duties (except such if any as he shall incur or sustain through or by his own wrongful act, neglect or default) including expenses, and in particular and so as not to limit the generality of the foregoing provisions against all liabilities incurred by him as such Director, officer or Auditor or



Title of Article	Article Number and Contents
	other office of the Company in defending any proceedings whether civil or criminal in which judgment is given in his favour, or in which he is acquitted or in connection with any application under Section 463 of the Companies Act, 2013 in which relief is granted to him by the Court.
	246.
Director, officer not responsible for acts of others	Subject to the provisions of Section 201 of the Act, no Director, Auditor or other officer of the Company shall be liable for the acts, receipts, neglects, or defaults of any other Director or officer or for joining in any receiptor other act for conformity or for any loss or expenses happening to the Company through the insufficiency or deficiency of the title to any property acquired by order of the Directors for and on behalf of the Company or for the insufficiency or deficiency of any security in or upon which any of the moneys of the Company shall be invested for any loss or damages arising from the insolvency or tortuous act of any person, firm or Company to or with whom any moneys, securities or effects shall be entrusted or deposited or any loss occasioned by any error of judgment, omission, default or oversight on his part of for any other loss, damage, or misfortune whatever shall happen in relation to execution of the duties of his office or in relation thereto unless the same shall happen through his own dishonesty.

#### SECRECY CLAUSE

Title of Article	Article Number and Contents
	247.
Secrecy Clause	Every Director/Manager, Auditor, treasurer, trustee, member of a committee, officer, servant, agent, accountant or any other person-employed in the business of the Company shall, if so required by the Director, before entering upon his duties, sign a declaration pledging himself, to observe a strict secrecy respecting all transactions and affairs of the Company with the Company customers and the state of the accounts with individuals and in matter thereto and shall by such declaration pledge himself not to reveal any of the matters which may come to his knowledge in discharge of his duties except when required to do so by the Directors or by law or by the person to whom such matters relate and except so far as may be necessary in order to comply with any of the provisions in these presents contained.
	248.
No Member to enter the premises of the Company without permission	No Member or other person (not being a Director) shall be entitled to visit or inspect any property or premises of the Company without the permission of the Board of Directors or Managing Director, or to inquire discovery of or any information respecting any details of the Company's trading or any matter which is or may be in the nature of a trade secret, mystery of trade, secret process or any other matter which relate to the conduct of the business of the Company and which in the opinion of the Directors, it would be inexpedient in the interest of the Company to disclose.



# **GENERAL**

Title of Article	Article Number and Contents
General Power	Wherever in the Act, it has been provided that the Company shall have any right, privilege or authority or that the Company could carry out any transaction only if the Company is so authorized by its articles, then and in that case this Article authorizes and empowers the Company to have such rights, privileges or authorities and to carry out such transactions as have been permitted by the Act, without there being any specific Article in that behalf herein provided.



#### SECTION IX - OTHER INFORMATION

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of this Draft Prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which will be attached to the copy of this Draft Prospectus will be delivered to the RoC for registration and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company located at 109, Gundecha Industrial Complex, Akrurali Road, Kandivali (East), Mumbai-400101, Maharashtra, India, from the date of filing this Draft Prospectus with RoC to Issue Closing Date on working days from 10.00 a.m. to 5.00 p.m.

#### MATERIAL CONTRACTS

- 1. Mandate letter dated April 18, 2017 issue by lead manager to the Company.
- 2. Issue Agreement dated August 18, 2017 between our Company and the Lead Manager.
- 3. Agreement dated August 18, 2017 between our Company and the Registrar to the Issue.
- 4. Public Issue Account Agreement dated [●] among our Company, the Lead Manager, the Public Issue Bank/Banker to the issue, and the Registrar to the Issue.
- 5. Underwriting agreement dated August 18, 2017 between our Company and Lead Manager.
- 6. Market Making Agreement dated August 18, 2017 between our Company, the Lead Manager and the Market Maker.
- 7. Tripartite agreement dated [●], among NSDL, our Company and the Registrar to the Issue.
- 8. Tripartite agreement dated [●], 2017, among CDSL, our Company and the Registrar to the Issue.

#### MATERIAL DOCUMENTS

- 1. Certified true copy of the Memorandum and Articles of Association of our Company, as amended from time to time including certificates of incorporation.
- 2. Resolution of the Board dated June 24, 2017 authorizing the Issue.
- 3. Special Resolution of the shareholders passed at the Extra-Ordinary General Meeting dated June 27, 2017 authorizing the Issue.
- 4. Statement of Tax Benefits dated August 21, 2017, issued by Statutory Auditor, M/s. Mehta Bharat & Associates, Chartered Accountants.
- Report of the Peer Review Auditor, RPMD & Associates., Chartered Accountants, on the Restated Financial Statements for the Financial Year ended on March 31, 2017, 2016, 2015, 2014 and 2013 of our Company.
- 6. Consents of Promoter, Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Statutory Auditors, Peer Review Auditor, Banker to our Company, the Lead Manager, Underwriter, Registrar to the Issue, Market Maker to the Issue, Legal Advisor, Banker to the Issue/Public Issue Bank, Refund Banker to the Issue, to act in their respective capacities.
- 7. Copy of approval from NSE *vide* letter dated [●] to use the name of NSE in this offer document for listing of Equity Shares on NSE EMERGE Platform.
- 8. Due Diligence Certificate dated September 01, 2017 from the Lead Manager.
- 9. Copy of Managing Director Agreement with Mr. Rajendra Chitbahal Vishwakarma and our Company dated August 23, 2017 for his re-appointment.



- 10. Copy of the Special Resolution dated August 23, 2017 for the detailed terms of re-appointment of Mr. Rajendra Chitbahal Vishwakarma Managing Director of the Company.
- 11. Copy of Whole-Time Director Agreement with Mr. Mahendra Chitbahal Vishwakarma and our Company dated August 23, 2017 for his re-appointment.
- 12. Copy of the Special Resolution dated August 23, 2017 for the detailed terms of re-appointment of Mr. Mahendra Chitbahal Vishwakarma Whole-Time Director of the Company.

Any of the contracts or documents mentioned in this Draft Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by other parties, subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



#### **DECLARATION**

We, the under signed, hereby certify and declare that, all relevant provisions of the Companies Act, and the guidelines issued by the Government of India or the regulations / guidelines issued by Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in the Draft Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. We further certify that all the disclosures and statements made in the Draft Prospectus are true and correct.

**Signed by the Directors of our Company** 

Name	DIN	Designation	Signature
Rajendra Chitbahal Vishwakarma	00091492	Managing Director	Sd/-
Mahendra Chitbahal Vishwakarma	00096586	Whole Time Director	Sd/-
Mahesh Kumar Ranchhoddas Panchal	00103313	Executive Director	Sd/-
Narendra Chitbahak Vishwakarma	00103447	Executive Director	Sd/-
Sudhir Jayantilal Shah	00302584	Independent & Non- Executive Director	Sd/-
Parag Shrikrishna Edwankar	02834656	Independent & Non- Executive Director	Sd/
Umesh Madhukar Desai	00167023	Independent & Non- Executive Director	Sd/
Sonali Mandar Gandre	07855383	Independent & Non- Executive Director	Sd/
Dhara Pratik Shah	CKMPS7937J	Company Secretary & Compliance Officer	Sd/
Mahendra Chitbahal Vishwakarma	AABPV0571C	Chief Financial Officer	Sd/

Date: September 01, 2017

Place: Mumbai



#### Annexure A

#### DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY SARTHI CAPITAL ADVISORS PRIVATE LIMITED

## TABLE 1

Sr. No.	Issue Name	Issue Size (Cr)	Issue Price (Rs.)	Listing date	Opening price on listing date	+/- % change in closing price, [+/- % change in closing Benchmark]- 30 <sup>th</sup> calendar day from listing	+/- % change in closing price, [+/- % change in closing Benchmark]- 90 <sup>th</sup> calendar day from listing	+/- % change in closing price, [+/- % change in closing Benchmark]- 180 <sup>th</sup> calendar day from listing
1.	Bothra Metals & Alloys Limited	12.21	25.00	March 25, 2013	25.50	11.00 [3.88]	7.40 [-0.75]	30.00 [6.23]
2.	Tiger Logistics (India) Limited <sup>§</sup>	7.52	66.00	September 12, 2013	69.20	-13.17 [4.17]	-7.38 [7.02]	-8.10 [10.34]
3.	R J Bio-Tech Limited	5.00	20.00	September 25, 2013	21.00	92.97 [4.17]	63.49 [5.92]	36.05 [11.08]
4.	RCI Industries & Technologies Limited <sup>\$</sup>	11.52	40.00	January 21, 2014	41.00	-8.02 [-3.36]	6.31 [7.12]	-2.76 [21.01]
5.	B.C. Power Controls Limited	10.36	18.00	March 14, 2014	17.15	1.10 [3.10]	1.10 [17.27]	2.21 [24.06]
6.	Starlit Power Systems Limited	2.95	18.00	October 22, 2014	18.10	-3.96 [5.78]	-17.68 [7.46]	-33.51[4.10]
7.	JLA Infraville Shoppers Limited	2.00	10.00	November 12, 2014	11.05	5.17 [-2.35]	68.97 [1.24]	72.84 [-1.79]
8.	Akme Starhousing Finance Limited <sup>\$</sup>	4.80	30.00	March 20, 2015	32.00	-3.94 [-1.33]	6.14 [-4.05]	11.81 [-8.10]
9.	Mahabir Metallex Limited#	3.90	10.00	March 27, 2015	10.30	22.77 [-1.03]	21.78 [1.59]	2.97 [-5.96]



10.	Pecos Hotels And Pubs Limited	2.29	50.00	August 11, 2015	56.00	-4.69 [-8.05]	-6.10 [-6.26]	7.14 [-12.84]
11.	Shaival Reality Limited	5.28	100.00	October 01, 2015	100.50	-0.50 [6.06]	2.49 [4.02]	2.49 [0.08]
12.	Ahimsa Industries Limited	3.79	25.00	October 15, 2015	26.00	-3.08 [-4.56]	-3.85 [-7.54]	-3.85 [-5.75]
13.	Fourth Dimension Solutions Limited	8.68	30.00	January 22, 2016	31.80	107.78 [-2.53]	94.44 [6.60]	108.33 [15.40]
14.	Hi-Tech Pipes Limited	13.65	50.00	February 25, 2016	60.00	2.55 [9.25]	65.11 [13.83]	100.85 [23.84]
15.	Wealth First Portfolio Managers Limited	8.40	50.00	March 30, 2016	52.00	-4.85 [1.48]	-4.76 [5.08]	-8.74 [12.77]
16.	HEC Infra Projects Limited	5.39	100.00	March 30, 2016	102.00	3.17 [1.48]	15.93 [5.08]	3.17 [12.77]
17.	Crown Lifters Limited	6.68	121.00	September 27, 2016	122.80	0.92 [-1.05]	-12.84 [-9.17]	-30.73 [3.89]
18.	Husys Consulting Limited	4.19	69.00	September 27, 2016	72.90	1.82 [-1.05]	-42.08 [-9.17]	-26.57 [3.89]
19.	AVSL Industries Limited	5.18	36.00	October 06, 2016	38.00	-25.83 [-2.44]	-21.67 [-5.96]	-6.94 [6.38]
20.	Jet Knitwears Limited	4.22	39.00	October 07, 2016	46.80	102.99 [-2.31]	70.94 [-4.87]	45.51 [6.53]
21.	Jet Freight Logistics Limited	4.07	28.00	December 06, 2016	33.60	61.16 [1.60]	116.07 [10.07]	101.34 [18.81]
22.	Libas Designs Limited*	13.60	68.00	January 09, 2017	78.25	-3.36 [6.47]	-8.26 [11.48]	-18.77[18.64]
23.	Focus Lighting and Fixtures Limited*	4.05	45.00	April 13, 2017	54.00	135.00 [3.22]	177.78[7.27]	-
24.	M K Proteins Limited*	10.23	70.00	April 18, 2017	72.00	-0.14 [3.56]	2.50[8.90]	-



25.	Infobeans Technologies Limited*	36.78	58.00	May 02, 2017	69.60	-1.87 [3.25]	-3.09 [8.20]	-
26.	Jalan Transolutions (India) Limited*	17.71	46.00	May 31, 2017	42.25	-14.18 [-1.04]	-	-
27.	Shri Ram Switchgears Limited*	5.07	19.00	June 07, 2017	22.80	0.88 [0.02]	-	-
28.	Pushpanjali Realms and Infratech Limited*	14.55	55.00	July 10, 2017	55.00	11.27 [1.40]	-	-
29.	Salasar Techno Engineering Limited*	35.95	108	July 25, 2017	250.00	-23.31 [-1.08]	-	-
30.	Total Transport Systems Limited*	17.01	45.00	August 07, 2017	54.00	-	-	-
31.	Servotech Power Systems Limited*	15.13	31.00	August 24, 2017	30.70	-	-	-

Sources: All share price data is from www.bseindia.com / www.nseindia.com

#### Note:-

- 1. The BSE Sensex/ Nifty is considered as the Benchmark Index
- 2. Price on BSE/ NSE is considered for all of the above calculations
- 3. In case 30th/90th/180th day is not a trading day (trading holiday), closing price on BSE/ NSE of the next trading day has been considered
- 4. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day there is no trade then the closing price of the next day when trading has taken place has been considered



TABLE 2: SUMMARY STATEMENT OF DISCLOSURE

Financial year Total no. of IPOs			No. of IPOs trading at discount – 30 <sup>th</sup> calendar days from listing			No. of IPOs trading at premium – 30 <sup>th</sup> calendar days from listing			No. of IPOs trading at discount – 180 <sup>th</sup> calendar day from listing			No. of IPOs trading at premium – 180 <sup>th</sup> calendar day from listing		
	(Rs. in Crores)	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	
12-13	1	12.21	-	-	-	-	-	1	-	-	-	-	1	-
13-14	4	34.39	-		2	1		1	-	-	2	-	1	1
14-15	4	13.65	-	-	2	1	-	2	-	1	-	1	-	2
15-16	7	47.48	-	-	4	1	-	2	-	-	2	2	-	3
16-17	6*	37.94	-	1	1	2	-	2	-	2	1	-	1	-
17-18	9*	156.48	-	-	3	1	-	1	-	-	-	-	-	-

<sup>\*</sup>In Table 1 and Table 2 the shares of few company(s) have not reached the consequent milestones.

<sup>\*</sup>The name of Mahabir Metallex Limited has been changed to SVP Housing Limited vide Certificate dated March 14, 2017.

<sup>\$</sup>The companies Tiger Logistics (India) Limited, RCI Industries & Technologies Limited and Akme Star Housing Finance Limited have been migrated to the Main Board of BSE.