

#### MARVEL DECOR LIMITED

Our Company was incorporated as Modele Blinds and Components Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated October 04, 1996, issued by Registrar of Companies, Gujarat, Ahmedabad. Subsequently, the name of our Company was changed from Modele Blinds and Components Private Limited to Accumax Interior Products Private Limited vide shareholder's approval on June 12, 2000 and certificate of incorporation dated June 30, 2000, issued by Registrar of Companies, Gujarat, Ahmedabad. Further, the name of our Company was changed from Accumax Interior Products Private Limited to Marvel Decor Private Limited vide shareholder's approval on December 04, 2017 and vide fresh certificate of incorporation dated January 05, 2018, issued by Registrar of Companies, Gujarat, Ahmedabad. Subsequently, the name of our Company was changed to Marvel Décor Limited pursuant to conversion into a public company vide shareholder's approval on January 05, 2018 and fresh certificate of incorporation dated January 23, 2018, issued by Registrar of Companies, Gujarat, Ahmedabad. The Corporate Identification Number of Our Company is U18109GJ1996PLC030870. For further details please refer to chapter titled 'Our History and Certain Other Corporate Matters' beginning on page 148 of this Prospectus.

Registered Office: Plot No 211 GIDC Phase II, Dared Jamnagar-361004, Gujarat, India.

Tel No: +91 288 2730601/602; Fax: +91 288 2730603; E-mail: info@marvellifestyle.com; Website: www.marvellifestyle.com

Contact Person: Mr. Ashok Ramniklal Paun, Chairman & Managing Director and Ms. Meera Keval Gudka, Company Secretary & Compliance Officer Promoters of our Company: Mr. Ashok Ramniklal Paun and Mr. Dipak Ramniklal Paun

#### THE ISSUE

PUBLIC ISSUE OF 46,16,000 EQUITY SHARES OF FACE VALUE OF Rs. 10/- EACH FULLY PAID UP OF MARVEL DECOR LIMITED ("MDL" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF Rs. 57/- PER EQUITY SHARE (THE "ISSUE PRICE") (INCLUDING A SHARE PREMIUM OF Rs. 47/- PER EQUITY SHARE AGGREGATING Rs. 2626.12 LAKHS (THE "ISSUE") BY OUR COMPANY, OF WHICH 2,36,000 EQUITY SHARES OF Rs. 10/- EACH FULLY PAID UP WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE ("MARKET MAKER RESERVATION PORTION") AND A RESERVATION OF 1,00,000 EQUITY SHARES FOR PURCHASE BY ELIGIBLE EMPLOYEES AT A DISCOUNT OF 8,77% (EQUIVALENT TO RS. 5/-) PER SHARE AGGREGRATING TO RS. 52.00 LAKHS (THE "EMPLOYEE RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION AND EMPLOYEE RESERVATION PORTION I.E. ISSUE OF 42,80,000 EQUITY SHARES OF Rs. 10/- EACH FULLY PAID UP IS HEREINAFTER REFERRED TO AS THE "NET ISSUE", THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 27.09% AND 25.12% RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF THE COMPANY.

### THE FACE VALUE OF THE EQUITY SHARES IS Rs. 10/- EACH.

THE ISSUE PRICE IS Rs. 57/- PER EQUITY SHARE. THE ISSUE PRICE IS 5.70 TIMES THE FACE VALUE.

THIS ISSUE IS BEING IN TERMS OF CHAPTER XB OF THE SEBI (ICDR) REGULATIONS, 2009 (AS AMENDED FROM TIME TO TIME)

For further details please refer to "Section VII - Issue Information" beginning on page 256 of this Prospectus.

All potential investors shall participate in the Issue through Application Supported by Blocked Amount ("ASBA") process providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to "Issue Procedure" on page 263 of this Prospectus.

### RISK IN RELATION TO THE FIRST ISSUE

This being the first issue of Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is Rs. 10/- and the Issue Price is 5.70 times of the face value. The Issue Price (as determined and justified by the Company and the Lead Manager as stated under chapter titled "Basis for Issue Price" beginning on page 93 of this Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares of our Company or regarding the price at which the Equity Shares will be traded after listing.

### GENERAL RISKS

Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the Risk Factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI") nor does SEBI guarantee the accuracy or adequacy of this Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" on page 20 of this Prospectus.

### COMPANY'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Prospectus contains all information with regard to our Company and the Issue, which is material in the context of this Issue; that the information contained in this Prospectus is true and correct in all material aspects and is not misleading in any material respect; that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

#### LISTING

The Equity Shares offered through this Prospectus are proposed to be listed on the NSE Emerge Platform. Our Company has received an In-principle letter dated February 28, 2018 from National Stock Exchange of India Limited ("NSE") for using its name in this offer document for listing of our Equity Shares on the NSE Emerge Platform. For the purpose of this Issue, the Designated Stock Exchange will be the National Stock Exchange of India Limited.

### LEAD MANAGER TO THE ISSUE

SARTHI CAPITAL ADVISORS PRIVATE LIMITED

159/11, Amar Brass Compound, Vidyanagari Marg, Kalina, Santacruz (E), Mumbai - 400098

Tel: +91 22 26528671/72 Fax: +91 22 26528673

Investor Grievance Email: ipo@sarthiwm.in

Website: www.sarthi.in

Contact Person: Mr. Deepak Sharma SEBI Registration No.: INM000012011



### REGISTRAR TO THE ISSUE BIGSHARE SERVICES PRIVATE LIMITED

Bharat Tin Works Building, 1<sup>st</sup> Floor, Opp. Vasant Oasis, Makwana Road, Marol, Andheri East, Mumbai – 400059

Tel: +91 22 62638200 Fax: +91 22 62638299

E-mail: ipo@bigshareonline.com Website: www.bigshareonline.com Contact Person: Mr. Ashok Shetty SEBI Registration No.: INR000001385

### ISSUE PROGRAMME

ISSUE OPENS ON: MARCH 12, 2018

**ISSUE CLOSES ON: MARCH 15, 2018** 



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The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended (U.S. Securities Actl) or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, —U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



### **SECTION – I GENERAL INFORMATION**

### **DEFINITIONS AND ABBREVIATIONS**

In this Prospectus, unless the context otherwise requires, the terms and abbreviations stated hereunder shall have the meanings as assigned therewith.

### **Company Related Terms**

Term	Description
Articles or Articles of Association or AOA	The Articles of Association of our Company, as amended from time to time.
Auditor or Statutory Auditor	The Auditor of the Company being M/s. Chetan Agarwal & Co., Chartered Accountants, having their office at 601/602, Swagat Complex, Opp. Hotel Regency, P.N. Marg, Jamnagar- 361008, Gujarat.
Bankers to our Company	HDFC Bank Limited.
"Board" or "Board of Directors" or "our Board"	The Board of Directors of our Company, as duly constituted from time to time, or committee(s) thereof.
Company Secretary and Compliance Officer	Ms. Meera Keval Gudka
Director(s)	The Director(s) of our Company, unless otherwise specified.
Equity Shares	Equity Shares of our Company of face value of Rs.10/-each.
Equity Shareholders	Persons holding equity shares of our Company
Group Companies	Includes those companies, firms and ventures promoted by our Promoters, irrespective of whether such entities are covered under the Companies Act and disclosed in the chapter titled "Our Group Entities" beginning on page 174 of this Prospectus.
"Marvel Decor Limited", or "MDL", or "the Company", or "our Company" or "we", "us", or "our" and the "Issuer Company".	Marvel Decor Limited, a public limited company incorporated under the provisions of the Companies Act, 1956.
Memorandum of Association or Memorandum or MOA	The Memorandum of Association of our Company, as amended from time to time.
"Promoters" or "our Promoters"	Promoters of our company being Mr. Ashok Ramniklal Paun and Mr. Dipak Ramniklal Paun
Peer Review Auditor	The Peer Review Auditor of the Company being M/s. Onali M Modi & Co., Chartered Accountants having their office at 461, 4 <sup>th</sup> Floor, Neo Square, P.N Marg, Near Income Tax Office, Jamnagar-361008, Gujarat.



Promoter Group		Includes such persons and entities constituting our promoter group in terms of Regulation 2(zb) of the SEBI (ICDR) Regulations and a list of which is provided in the chapter titled "Our Promoters and Promoter Group" beginning on page 170 of this Prospectus.
Registered Office		The Registered Office of our Company is located at Plot No. 211, GIDC Phase II, Dared Jamnagar -361004, Gujarat, India.
RoC		Registrar of Companies, Gujarat, Ahmedabad.
Wholly Owned Subsidiary	Subsidiary/	Callistus UK Limited (England)



### **Issue Related Terms**

Term	Description
Allocation / Allocation of Equity Shares	The Allocation of Equity Shares of our Company pursuant to Fresh Issue of Equity Shares to the successful Applicants
Allotment/ Allot/ Allotted	Issue an allotment of Equity Shares of our Company pursuant to Fresh Issue of the Equity Shares to the successful Applicants
Allottee(s)	Successful Applicants to whom Equity Shares of our Company shall have been allotted
Applicant	Any prospective investor who makes an application for Equity Shares of our Company in terms of this Prospectus.
Application Amount	The amount at which the Applicant makes an application for Equity Shares of our Company in terms of this Prospectus.
Application Form	The Form in terms of which the prospective investors shall apply for our Equity Shares in the Issue.
ASBA/ Application Supported by Blocked Amount.	Applications Supported by Blocked Amount (ASBA) means an application for Subscribing to the Issue containing an authorization to block the application money in a bank account maintained with SCSB.
ASBA Account	Account maintained with SCSBs which will be blocked by such SCSBs to the extent of the Application Amount.
ASBA Application Location(s)/ Specified Cities	Locations at which ASBA Applications can be uploaded by the SCSBs, namely Mumbai, New Delhi, Chennai, Kolkata, Ahmedabad, Rajkot, Bangalore, Hyderabad, Pune, Baroda and Surat.
ASBA Investor/ASBA applicant	Any prospective investor(s)/applicants(s) in this Issue who apply (ies) through the ASBA process.
Banker(s) to the Issue/ Public Issue Bank(s).	The banks which are clearing members and registered with SEBI as Banker to an Issue with whom the Public Issue Account will be opened and in this case being Axis Bank Limited.
Basis of Allotment	The basis on which Equity Shares will be Allotted to the successful Applicants under the Issue and which is described under chapter titled "Issue Procedure" beginning on page 263 of this Prospectus.
Controlling Branch	Such branch of the SCSBs which coordinate Applications under this Issue by the ASBA Applicants with the Registrar to the Issue and the Stock Exchange and a list of which is available at http://www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.
Demographic Details	The demographic details of the Applicants such as their address, PAN, occupation and bank account details.



Term	Description
Depository Participant	A Depository Participant as defined under the Depositories Act, 1996.
Designated Branches	Such branches of the SCSBs which shall collect the ASBA Forms from the ASBA Applicants and a list of which is available at www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.
Designated Date	The date on which funds are transferred from the amount blocked by the SCSBs is transferred from the ASBA Account to the Public Issue Account, as appropriate, after the Issue is closed, following which the Equity Shares shall be allotted/transfer to the successful Applicants.
Designated Stock Exchange	National Stock Exchange of India Limited (NSE) (Emerge Platform)
Draft Prospectus	The Draft Prospectus issued in accordance with section 26 of the Companies Act, 2013 and filed with the NSE under SEBI (ICDR) Regulations.
Eligible Employees	Pursuant to Regulation 42 of the SEBI Regulations, all or any of the following:
	(a) a permanent and fulltime employee of our Company (excluding such employees who are not eligible to invest in the Offer under applicable laws) as of the date of filing of the Prospectus and who continues to be an employee of our Company, until the submission of the Application Form; and
	(b) the maximum Application Amount under the Employee Reservation Portion by an Eligible Employee could not exceed Rs. 5,00,000. However, the initial Allotment to an Eligible Employee in the Employee Reservation Portion shall not exceed Rs. 2,00,000. Only in the event of an undersubscription in the Employee Reservation Portion post the initial allotment, such unsubscribed portion may be Allotted on a proportionate basis to Eligible Employees applying in the Employee Reservation Portion, for a value in excess of Rs. 200,000, subject to the total Allotment to an Eligible Employee not exceeding Rs. 500,000.
Eligible NRIs	NRIs from jurisdictions outside India where it is not unlawful to make an issue or invitation under the Issue and in relation to whom this Prospectus constitutes an invitation to subscribe to the Equity Shares offered herein.
Employee Discount	8.77% (equivalent to Rs. 5/-) per Equity Share on the Issue Price.
Employee Reservation Portion	The portion of the Offer being 1,00,000 Equity Shares aggregating to Rs. 52.00 Lakhs, available for allocation to Eligible Employees, on a proportionate basis.
Emerge Platform of NSE	The Emerge Platform of NSE for Listing of Equity Shares offered under Chapter XB of SEBI (ICDR) Regulations which was approved by SEBI as an NSE Emerge on October 14, 2011.
First/ Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form.
Issue/ Issue Size/ Initial Public Issue/ Initial Public Offer/	Public Issue of 46,16,000 Equity Shares of face value of Rs. 10/- each fully paid of Marvel Decor Limited for cash at a price of Rs. 57/- per Equity Share



Term	Description
Initial Public Offering/ IPO	(including a premium of Rs. 47/- per Equity Share) aggregating Rs. 2626.12 Lakhs. The issue includes a reservation of 1,00,000 equity shares (constituting 0.59% of paid-up share capital of the Company) for purchase by eligible employees at a discount of 8.77% (equivalent to Rs. 5/-).
Issue Agreement	The Agreement dated January 27, 2018 between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue.
Issue Closing Date	The date on which Issue closes for subscription.
Issue Opening Date	The date on which Issue opens for subscription.
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both the days during which prospective Investors may submit their application.
Issue Price	The price at which the Equity Shares are being issued by our Company under this Prospectus being Rs. 57/- per Equity Share of face value of Rs.10/- each fully paid. A discount of 8.77% (equivalent to Rs. 5/-) per Equity Share on the Offer Price is offered to Eligible Employees applying in the Employee Reservation Portion.
Issue Proceeds	Proceeds from the fresh Issue that will be available to our Company, being Rs. 2626.12 Lakhs.
Listing Agreement	The Equity Listing Agreement to be signed between our Company and the National Stock Exchange of India Limited.
Lead Manager/ LM	Lead Manager to the Issue in this case being Sarthi Capital Advisors Private Limited, SEBI Registered Category I Merchant Banker.
Market Making Agreement	Market Making Agreement dated January 27, 2018 between our Company, LM and Market Maker
Market Maker	Market Maker appointed by our Company from time to time, in this case being Choice Equity Broking Private Limited, who has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for any other period as may be notified by SEBI from time to time.
Market Maker Reservation Portion	The Reserved Portion of 2,36,000 Equity Shares of face value of Rs.10/- each fully paid for cash at a price of Rs. 57/- per Equity Share aggregating Rs. 134.52 Lakhs for the Market Maker in this Issue.
Mutual Fund(s)	A Mutual Fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time.
NIF	National Investment Fund set up by resolution F. No. 2/3/2005-DD-II dated November 23, 2005 of Government of India published in the Gazette of India.



Term	Description
Net Issue	The Issue (excluding the Market Maker Reservation Portion and Employee Reservation Portion) of 42,80,000 Equity Shares of face value of Rs. 10/each fully paid for cash at a price of Rs. 57/- Equity Share aggregating Rs. 2439.60 Lakhs by our Company.
Net Proceeds	The Issue Proceeds, less the Issue related expenses, received by the Company. For further information about use of the Issue Proceeds and the Issue expenses, please refer to the chapter titled "Objects of the Issue" beginning on page 87 of this Prospectus
Non Institutional Investors	All Applicants that are not Qualified Institutional Buyers or Retail Individual Investors and who have Applied for Equity Shares for an amount more than Rs. 2,00,000.
OCB/Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue.
Payment through electronic transfer of funds	Payment through NECS, NEFT or Direct Credit, as applicable.
Person/Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.
Prospectus	The Prospectus, filed with RoC containing, <i>interalia</i> , the issue opening and closing dates and other information.
Public Issue Account	Account(s) opened with the Public Issue Banks/Bankers to the Issue for the Issue.
Public Issue Account Agreement	Agreement to be entered into by our Company, the Registrar to the Issue, the Lead Manager, and the Public Issue Bank/Banker to the Issue for collection of the Application Amounts.
Qualified Institutional Buyers or QIBs	QIBs, as defined under the SEBI ICDR Regulations, including public financial institutions as specified in Section 2(72) of the Companies Act, 2013 scheduled commercial banks, mutual fund registered with SEBI, FII and sub-account (other than a sub-account which is a foreign corporate or foreign individual) registered with SEBI, multilateral and bilateral development financial institution, venture capital fund registered with SEBI, foreign venture capital investor registered with SEBI, state industrial development corporation, insurance company registered with Insurance Regulatory and Development Authority, provident fund with minimum corpus of Rs. 2,500 lakhs, pension fund with minimum corpus of Rs. 2,500 lakhs, NIF, insurance



Term	Description
	funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India.
Refund Account (s)	Account(s) to which monies to be refunded to the Applicants shall be transferred from the Public Issue Account in case listing of the Equity Shares does not occur.
Refund Bank(s) / Refund Banker(s)	Bank(s) which is / are clearing member(s) and registered with the SEBI as Bankers to the Issue at which the Refund Accounts will be opened in case listing of the Equity Shares does not occur, in this case being Axis Bank Limited
Registrar /Registrar to the Issue	Registrar to the Issue, in this case being Bigshare Services Private Limited having corporate office at Bharat Tin Works Building, 1st Floor, Opp. Vasant Oasis, Makwana Road, Marol, Andheri East, Mumbai – 400059
Retail Individual Investor	Individual Applicants, or minors applying through their natural guardians, including HUFs (applying through their <i>Karta</i> ) and ASBA Applicants, who apply for an amount less than or equal to Rs. 2,00,000.
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares in any of their Application Forms or any previous Revision Form(s).
SCSB/ Self Certified Syndicate Banker.	Shall mean a Banker to an Issue registered under SEBI (Bankers to an Issue) Regulations, 1994, as amended from time to time, and which offer the service of making Application/s Supported by Blocked Amount including blocking of bank account and a list of which is available on http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes &intmId=34 or at such other website as may be prescribed by SEBI from time to time.
Underwriter	Sarthi Capital Advisors Private Limited.
Underwriting Agreement	The agreement dated January 27, 2018 entered into between the Underwriter and our Company.
	Unless the context otherwise requires:
Working Day	Working Days, shall be all trading days of stock exchange excluding Sundays and bank holidays in accordance with the SEBI circular no. SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016.



### **Technical and Industry Terms**

Term	Description
DIY Extendable Curtain Rods Sets	Do it yourself Extendable Curtain Rods Sets
GFR	GRIM Forwarding Report
GIDC	Gujarat Industrial Development Corporation
GRIM	Goods Receipt Cum Inspection Memo
KV	Kilovolt
KVA	Kilovolt-Ampere
MRS	Material Requisition Slip
PVC	Polyvinyl chloride, also known as polyvinyl or vinyl, commonly abbreviated PVC, is the world's third-most widely produced synthetic plastic polymer
SRR	Short Receipt Against Requisition



### **Conventional and General Terms/ Abbreviations**

Term	Description
A/C	Account
Act	The Companies Act, 1956 still applicable to the extent not repealed and the Companies Act, 2013 applicable to the extent notified.
AGM	Annual General Meeting
Articles	The Articles of Association of our Company, as amended.
AS	Accounting Standards as issued by the Institute of Chartered Accountants of India
A.Y.	Assessment Year
ASBA	Applications Supported by Blocked Amount
B.A	Bachelor of Arts
B.Com	Bachelors Degree in Commerce
B.Des.	Bachelor of Design
BIFR	Board for Industrial and Financial Reconstruction
B.Sc	Bachelors Degree in Science
BL	Block Level
CAGR	Compounded Annual Growth Rate
CDSL	Central Depository Services (India) Limited
CESTAT	Customs, Excise and Service Tax Appellate Tribunal
CENVAT	Central Value Added Tax
CIN	Corporate Identification Number
Companies Act	Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon notification of the Notified Sections) and the Companies Act, 2013.
Companies Act, 2013	The Companies Act, 2013, to the extent in force pursuant to the notification of the notified sections
CSO	Central Statistical Organization
Depositories	NSDL and CDSL; Depositories registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations,



	1996, as amended from time to time.
Depositories Act	The Depositories Act, 1996, as amended from time to time.
DIN	Director Identification Number
DP	Depository Participant
DP ID	Depository Participant's Identity
DB	Designated Branch
EBIDTA	Earnings before Interest, Depreciation, Tax, Amortization and extraordinary items.
ECS	Electronic Clearing Services
EGM	Extraordinary General Meeting
ESIC	Employee State Insurance Corporation
ESOP	Employee Stock Option Plan
EPS	Earnings per Share
FDI	Foreign Direct Investment
FCNR Account	Foreign Currency Non Resident Account
FEMA	Foreign Exchange Management Act, as amended from time to time and the regulations framed there under.
FEMA Regulations	FEMA (Transfer or Issue of Security by Person Resident Outside India) Regulations, 2000 and amendments thereto.
FII(s)	Foreign Institutional Investors
FIs	Financial Institutions
FIPB	The Foreign Investment Promotion Board, Ministry of Finance, Government of India.
FV	Face Value
FVCI	Foreign Venture Capital Investor registered under the Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000.
F.Y	Financial Year
FPI/ Foreign Portfolio Investors	"Foreign Portfolio Investor" means a person who satisfies the eligibility criteria prescribed under regulation 4 and has been registered under Chapter II of Securities and Exchange Board of India (Foreign Portfolio Investors)Regulations, 2014, which shall be deemed to be an intermediary in



	terms of the provisions of the SEBI Act, 1992.
GAAP	Generally Accepted Accounting Principles
GDP	Gross Domestic Product
GOI	Government of India.
GST	Goods and Service Tax
HNI	High Networth Individual
HUF	Hindu Undivided Family
ICDR Regulations/ SEBI Regulations/ SEBI (ICDR) Regulations	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended from time to time.
Indian GAAP	Generally accepted accounting principles in India.
ISIN	International Securities Identification Number
ICAI	Institute of Chartered Accountants of India
ICSI	Institute of Company Secretaries of India
ICWAI	Institute of Cost Accountants of India
IFRS	International Financial Reporting Standards.
IPC	Indian Penal Code
IPO	Initial Public Offering
IPR	Intellectual Property Right
IT Act	The Income-tax Act, 1961 as amended from time to time except as stated otherwise.
IT Rules	The Income-tax Rules, 1962, as amended from time to time
INR	Indian National Rupee
JV	Joint venture
KMP	The officers declared as a Key Managerial Personnel and as mentioned in the chapter titled "Our Management" beginning on page 155 of this Prospectus.
Ltd.	Limited
MBA	Master in Business Administration
M.Com	Master Degree in Commerce
-	



MD	Managing Director	
MoU	Memorandum of Understanding	
MNC	Multinational corporation	
N/A or NA	Not Applicable	
NAV	Net Asset Value	
NECS	National Electronic Clearing Services	
NEFT	National Electronic Fund Transfer	
Net Worth	The aggregate of the paid-up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account	
NOC	No Objection Certificate	
NPV	Net Present Value	
NR	Non Resident	
NRE Account	Non Resident External Account	
NRI	Non Resident Indian, is a person resident outside India, who is a citizen of India or a person of Indian origin and shall have the same meaning as ascribed to such term in the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time.	
NRO Account	Non Resident Ordinary Account	
NSDL	National Securities Depository Limited.	
NSE	National Stock Exchange of India Limited	
p.a.	per annum	
PAN	Permanent Account Number	
PAT	Profit After Tax	
Pvt.	Private	
PBT	Profit Before Tax	
P/E Ratio	Price Earnings Ratio	
PGDM	Post Graduate Diploma in Management	
PG	Post Graduate	



POA	Power of Attorney
PIO	Persons of Indian Origin
QIB	Qualified Institutional Buyer
RBI	Reserve Bank of India
RBI Act	The Reserve Bank of India Act, 1934, as amended from time to time
Ron	Return on Net Worth.
Rs. / INR	Indian Rupees
RTGS	Real Time Gross Settlement
SCRA	Securities Contracts (Regulation) Act, 1956
SCRR	Securities Contracts (Regulation) Rules, 1957
SCSB	Self-Certified Syndicate Bank
SIDBI	Small Industries Bank of India
SEBI	Securities and Exchange Board of India.
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended from time to time.
SEBI Depository Regulations	Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996.
SEBI Regulations	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009.
SEBI Listing Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.
SEBI Insider Trading Regulations	The SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended from time to time, including instructions and clarifications issued by SEBI from time to time.
SEBI Takeover Regulations /Takeover Regulations / Takeover Code	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended from time to time, including instructions and clarifications issued by SEBI from time to time.
Sec.	Section
SICA	Sick Industrial Companies (Special Provisions) Act, 1985, as amended from time to time.
SSI Undertaking	Small Scale Industrial Undertaking



Stock Exchange (s)	National Stock Exchange of India Limited
Sq.	Square
Sq. Mtr	Square Meter
TAN	Tax Deduction Account Number
TRS	Transaction Registration Slip
TIN	Taxpayers Identification Number
TNW	Total Net Worth
u/s	Under Section
UIN	Unique Identification Number
US/ U.S. / USA	United States of America
USD or US\$	United States Dollar
U.S. GAAP	Generally accepted accounting principles in the United States of America
UOI	Union of India
Venture Capital Fund(s)/ VCF(s)	Venture capital funds as defined and registered with SEBI under the Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996, as amended from time to time.
WDV	Written Down Value
w.e.f.	With effect from
YBL	Yes Bank Limited
YoY	Year over Year

### Notwithstanding the following: -

(i) In the section titled 'Main Provisions of the Articles of Association' beginning on page 283 of this Prospectus, defined terms shall have the meaning given to such terms in that section;



- (ii) In the section titled 'Financial Statements' beginning on page 178 of this Prospectus, defined terms shall have the meaning given to such terms in that section; and
- (iii) In the chapter titled "Statement of Tax Benefits" beginning on page 95 of this Prospectus, defined terms shall have the meaning given to such terms in that chapter.



### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

### FINANCIAL DATA

Unless stated otherwise, the financial data included in this Prospectus are extracted from the restated financial statements of our Company, prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled 'Financial Statements' beginning on page 178 of this Prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act, and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on 1<sup>st</sup> April of each year and ends on 31<sup>st</sup> March of the next year. All references to a particular fiscal year are to the 12-month period ended 31<sup>st</sup> March of that year. In this Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly, to what extent, the financial statements included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled 'Financial Statements' beginning on page 178 of this Prospectus.

### **CURRENCY OF PRESENTATION**

In this Prospectus, references to "Rupees" or "Rs." or "INR" are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$" or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten millions' and 'billion / bn./ Billions' means 'one hundred crores'.

### INDUSTRY & MARKET DATA

Unless otherwise stated, Industry & Market data used throughout this Prospectus have been obtained from information made publicly available by Industry Research by Ministry of Statistics and Programme Implementation (MOSPI), RBI, Press Information Bureau, Global Industry Analysts, Inc., International Monetary Fund (IMF), Centre for Monitoring Indian Economy Pvt. Ltd (CMIE). Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness are not guaranteed and their reliability cannot be assured. Although we believe that industry data used in this Prospectus is reliable, it has not been independently verified. Similarly, internal Company reports, while believed by us to be reliable, have not been verified by any independent sources.

Further the extent to which the market and industry data presented in this Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.



### FORWARD-LOOKING STATEMENTS

This Prospectus contains certain "forward-looking statements". These forward-looking statements can generally be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "shall", "will", "will continue", "will pursue" or other words or phrases of similar meaning. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results and property valuations to differ materially from those contemplated by the relevant forward looking statement.

Important factors that could cause actual results to differ materially from our expectations include, among others:

- · Increase in price of materials specially fabric;
- Changes in customer preferences;
- Our ability to retain our Market Organizers and channel partners;
- Fluctuations in other operating costs;
- Higher interest outgo on our loans;
- · Inventory management;
- Our failure to keep in pace with changes in technology;
- Our ability to meet our capital expenditure and working capital expenditure requirements;
- Our ability to attract and retain qualified personnel;
- Our ability to successfully implement our growth strategy and expansion plans;
- General economic and business conditions in the markets in which we operate;
- Changes in political and social conditions in India, the monetary and interest rate policies of India;
- Changes in government policies and regulatory actions that apply to or affect our business;
- The occurrence of natural disasters or calamities;
- · Other factors beyond our control;
- Our ability to manage risks that arise from these factors.

for a further discussion of factors that could cause our actual results to differ, refer to section titled "Risk Factors" and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 20 and 226 respectively of this Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Future looking statements speak only as of the date of this Prospectus. Neither we, our Directors, Underwriter, Merchant Banker nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the LM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange.



### SECTION II - RISK FACTORS

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of this offer including the merits and risks involved. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks and uncertainties not known to us or that we currently deem immaterial may also have an adverse effect on our business. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations and financial condition could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. Additionally, our business operations could also be affected by additional factors that are not presently known to us or that we currently consider as immaterial to our operations.

Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other implications of any of the risks mentioned herein. To obtain a complete understanding, you should read this section in conjunction with the chapters titled "Our Business" beginning on page 105, "Our Industry" beginning on page 97 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 226 respectively, of this Prospectus as well as other financial information contained herein.

The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively;
- Some events may not be material at present but may have material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence the same has not been disclosed in such risk factors. Unless otherwise stated, the financial information of the Company used in this section is derived from our financial statements under Indian GAAP, as restated in this Prospectus. Unless otherwise stated, we are not in a position to specify or quantify the financial or other risks mentioned herein. For capitalized terms used but not defined in this chapter, refer to the chapter titled "Definitions and Abbreviations" beginning on page 3 of this Prospectus. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another.

### The risk factors are classified as under for the sake of better clarity and increased understanding:





### A. INTERNAL RISK FACTORS

### I. Business Risks/ Company specific Risk

1. A part of the proceeds of the Issue will be utilized for repayment / pre-payment of certain unsecured loans availed by our Company from our Promoters/Directors.

Our Company had availed long term unsecured loans from lenders including our Promoters/Directors. One of the Objects of the Issue is for repayment / pre-payment of unsecured loans aggregating to Rs. 650.04 Lakhs outstanding as on February 02, 2018 availed by our Company from our Promoters/Directors and presently carrying an interest rate of 12% p.a. These funds were utilised by our Company for working Capital needs in the past. A part of the IPO proceeds shall be utilized for retiring of debt and not for business operations. For further details, please see the chapter titled — Objects of the Issue beginning on page 87 of this Prospectus.

 We sell our products under our brand name "Marvel". If we are unable to maintain quality, our brand building exercise may be adversely affected. Any deterioration in the reputation and market perception of our brand may have an adverse effect on our sales, profitability and the implementation of our growth strategy.

We believe that the recognition and reputation of our brand "Marvel" among customers has contributed significantly to the growth and success of our business. The ability to differentiate our brand and our products from our competitors through our branding is an important factor in attracting customers. If we fail to maintain our reputation, enhance our brand recognition or increase positive awareness of our products, it may be difficult to maintain and grow our customer base, which could have a material adverse effect on our business and prospects. However, we have understood that our brand functions as a multiplier for us. It not only increases the voice and customer awareness, but it also gives an identity and worth to our Company. It generates desire and differentiation and motivates consumers to pay more for our products than they might otherwise. So, we also protect our reputation in order to preserve credibility and trust.

3. Increase in the cost of, or a shortfall in the availability of materials in particular of fabrics and aluminum sections could have an adverse effect on our business, results of operations and financial condition.

The principal material used by us for manufacturing blinds is fabrics and other components, which are made of aluminum or steel including curtain rods, mounting brackets, hold on brackets, wall finials, different types of holders, over lappers, cord handle, sliders, etc. The price of these materials has been fluctuating which is evident from the cost of materials consumed to revenue ratio of 46.12%, 53.14% and 61.33% of our total revenues for the period ended September 30, 2017 and the Fiscal Years 2016-17 and 2015-16 respectively. The price and availability of these materials depend on several factors beyond our control, including overall economic conditions, production levels, market demand and competition for such materials, import policy of the government, transportation cost, duties and taxes and trade restrictions. We usually do not enter into long term supply contracts with any of our material suppliers and typically place orders with them based on our assessment of demand for a particular product. The absence of long term contracts at fixed prices exposes us to volatility in the prices of the materials that we require. If we are unable to compensate for or pass on our increased costs to end-customer, such price increases could have an adverse impact on our result of operations, financial condition and cash flows. We also face a risk that one or more of our existing suppliers may discontinue their supplies to us. Any inability on our part to procure materials from alternate suppliers in a timely fashion, or on terms acceptable us, may adversely affect our operations. However, in the past we have not faced any problem on non-supply of materials by our suppliers and have been able to pass on increased cost to endcustomers.

4. Our operations are significantly dependent on our ability to successfully identify customer requirement and preferences and gain customer acceptance for our products. If we fail to do so, our business may suffer.

Our future success depends on our ability to ensure continued demand for our products in existing and proposed markets, which requires us to continuously anticipate and respond in a timely manner to



customer requirements and preferences. Further, our success is dependent on our ability to gain customer acceptance for our current and future products. If we are unable to successfully anticipate customer requirements, or are unable to modify our current portfolio of products or develop new products, in a timely manner, we may lose customers or become subject to greater pricing pressures. However, with continuous market survey, marketing tools, updates from the industry in which we operate, we try to maintain and reach expectations of customers to meet market trends.

# 5. We partially rely on third parties for manufacturing of our top 4 products i.e. Roller, Roman, Luzon and Vertical Blinds. Any withdrawal of supply from such parties or degradation of quality of these products may adversely affect our result of operations and future prospects.

Market organizers acts as mini factories for us who manufactures our top 4 products i.e. Roller, Roman, Luzon and Vertical Blinds at various locations and cater to our channel partners for area allotted to them. We rely on their local expertise and the decision-making. Their inability to manufacture and deliver in a timely and appropriate manner could have a negative impact on our brand and affect our operations and business. Further we are also exposed indirectly to the risks faced by our Market Organizers like strikes, frauds, compliances etc. However, our executives frequently visit Market Organizers to ensure they follow protocol for quality and on time delivery. We have established a rigorous inspection and quality control process for all our Market Organizers.

## 6. Our failure to correctly anticipate trends and adapt to the changing technological environment may result in obsolescence of and reduced demand for our products.

Though we are committed to product innovation to respond to changing technology in the window blinds industry, there can be no assurance that we would be successful in developing new products that respond to such changes or changes in customer requirements and preferences or that our products would gain acceptance in our existing or new markets. A decline in demand for our products, or an error in our forecasts for future demand, among other things, could lower our sales, increase inventory levels and may require us to sell our products at substantially marked-down prices. Moreover, failure to correctly anticipate trends and adapt to the changing technological environment may result in obsolescence of and reduced demand for our products. However, we have been keeping pace with changes in technology and also try to keep our inventories at reasonable levels.

# 7. Failure to manage our inventory could have an adverse effect on our sales, profitability, cash flow and liquidity.

The results of operations of our business are dependent on our ability to effectively manage our inventories and stocks. For the period ended September 30, 2017 and Fiscal Years ended 2016-17 & 2015-16, our inventories were Rs. 1851.59 Lakhs and Rs. 1928.46 Lakhs & Rs. 1545.25 Lakhs, respectively, which constituted 104.42% and 63.98% & 53.82% respectively of our total revenues for the same periods respectively, as per restated standalone financial statements. This indicates that we have to maintain high level of inventory due to our products variety, colors and range. Hence to effectively manage our inventory, we must be able to accurately estimate customer demand and our supply requirements and manufacture/import inventory accordingly. If we misjudge expected customer demand it could adversely impact the results by causing either a shortage of products or an accumulation of excess inventory. Further, if we fail to sell the inventory we manufacture, we may be required to write-down our inventory or create additional vendor financing, which could have an adverse impact on our income and cash flows. However, we closely monitor our inventories and any product which becomes slow moving, we try to sell at discounted prices so as to liquidate inventory.

## 8. Any delay or default in payment from our customers could result in the reduction of our profits and affect our cash flows.

Our operations involve extending credit, ranging typically from 60 to 90 days, to our market organisors and channel partners in respect of our products. Consequently, we face the risk of the uncertainty regarding the receipt of these outstanding amounts. Accordingly, we had and may continue to have high levels of outstanding receivables. For the period ended September 30, 2017 and Fiscal Years ended 2016-17 & 2015-16, our trade receivables were Rs. 639.56 Lakhs and Rs. 426.79 Lakhs & Rs. 467.98 Lakhs, respectively, which constituted 36.07% and 14.16% & 16.30% respectively of our total revenues for the same periods respectively as per restated standalone financial statements. Further our Debtors over six



months have remained constant at about Rs. 100.00 Lakhs in last 3 year. We have been managing our credit period diligently and have been recovering our dues in timely manner. There have been negligible bad debts in last 5 years of our operations.

# 9. Our Top 4 products contributed about 72.88%, 72.74% and 70.93% of our revenues for period ended September 30, 2017, March 31, 2017 and March 31, 2016 respectively. Any loss of business from these products may adversely affect our revenues and profitability.

Our Top 4 products contributed 72.88% and 72.74% of our revenues for period ended September 30, 2017, March 31, 2017 and March 31, 2016 respectively. Any decline in our quality standards, growing competition and any change in the demand for these products may adversely affect our ability to retain and fetch new customers. We cannot assure that we shall generate the same quantum of business, or any business at all, from these products, and loss of business from these products may adversely affect our revenues and profitability. However, the composition and revenue generated from these products might change as we continue to add new products and customers in normal course of business. We intend to retain our customers by giving them the design, build quality, reliability and serviceability of our product This helps us in providing better value to each customer thereby increasing our engagement with our new and existing customer base that presents a substantial opportunity for growth.

### 10. We are subject to risks arising from exchange rate fluctuations.

Our Company has been importing fabrics and few components including machines and remotes of automatic blinds. The imports constitute 45%-55% of our total purchases. The exchange rate between the Rupee and other currencies is variable and may continue to fluctuate in future. Any adverse fluctuations with respect to the exchange rate of any foreign currency for Indian Rupees may affect the Company's profitability.

Our Company has made below imports during the last 3 years:

(Rs. in Lakhs)

Sr.	Particulars	September 30,	March 31,	March 31,	March 31,
No.		2017	2017	2016	2015
1.	Value of Import on CIF Basis	392.43	1056.51	729.97	655.30

However, we closely monitor our foreign currency exposure, though generally we do not hedge our positions.

### 11. We may be subject to risks associated with product warranty for our blinds including components.

We are subject to risks and costs associated with product warranties on account of supply of defective or inferior quality products within the warranty periods. Any defects in the finished products may result in invocation of such warranties and may require repair or replacement resulting in additional costs for our Company. The defects in our products or any product liability claim against us could generate adverse publicity, leading to a loss of reputation, customers and/or increase our costs, thereby adversely affecting our reputation, business, results of operations, financial condition and cash flows. However, we manage our risks by bringing all the parties together to look at the whole design, development, manufacture and supply chain and identify risks 'in the whole' at the beginning of product launch.

### 12. We have not entered into long term contracts with our Market Organisers and Channel Partners.

We have not entered into formal agreements with our Market Organizers and Channel Partners for manufacturing and sale & distribution of our products respectively. If they terminate/rescind the agreement or stop selling our products, we may not be able to find new Market Organisers or Channel Partners with an appropriate level of expertise and capacity in a timely manner, which may result in our operations being affected. In such event, we may miss the business opportunities at respective location thereby adversely affecting our operating margins and our results of operations and profitability.



## 13. Our Company has filed certain forms as prescribed under the Companies Act with Registrar of Companies with additional fees.

Under the provisions of Companies Act, certain forms are required to be filed within prescribed timelines. In past, our Company has exceeded such timeline for filing the forms and has paid additional fees. If our company fails to comply with the provisions for filing of forms under the provisions of the Companies Act, then the company and every officer of the company who is in default is punishable with fine

Below are the details of forms filed late during last three financial years:

Sr. No.	Particulars	Status
1.	Annual Filing for F.Y. 2015-16	Delayed Filed with Additional Fees

### 14. Our Company has not maintained Fixed Assets Register.

Our company has invested Gross sum of Rs.1733.65 lakhs in fixed assets, predominantly into plant & machinery, buildings, furniture & fixtures and other equipment at its manufacturing units for the period ended September 30, 2017. However, our company has not maintained Fixed Asset Register in a proper manner, listing each asset our company owns. This register documents: what the asset is, where the asset is located, who is responsible for the asset, what the asset cost, and what the expected resale value is. There is financial consequence to not maintaining an accurate asset register. The tracking of assets can prevent theft and loss and the maintenance of assets can extend the life of the asset. As such we may have to incur loss due to theft or otherwise for unawareness of our assets.

### 15. We are susceptible to the risk of potential losses in the event fire breaks out in our factory.

The fabrics and chemicals that we use as our essential material for making blinds are both inflammable. In the wake of any blaze or fire-breakout in our factory due to short circuit or otherwise, it may potentially cripple our operations. This may lead to loss of revenue and profits. However, we have installed adequate fire-fighting equipment and security systems available to thwart any such fire.

# 16. Any shortage or non-availability of power supply may adversely affect our manufacturing processes and have an adverse impact on our results of operations and financial condition.

Our manufacturing process requires sustained power supply which is met by Paschim Gujarat Vij Company Limited. In the event there is any disruption of power supply for long from Paschim Gujarat Vij Company Limited, the same could result in disruption of our manufacturing process which may adversely affect our results of operations and financial condition of the company. However there have been no such instances of long outages in the past few years and as precautionary measures we have installed 25KVA generator at Plot No. 94 and 125KVA generator at plot no. 210 & 211 to support our manufacturing activities in case of shortage of power supply.

### 17. Our Company had deposited cash during demonetization period.

Our Company had deposited cash in bank accounts during demonetization from November 08, 2016 to December 30, 2016 aggregating to Rs. 5.17 Lakhs in specified bank notes. Our Company has not received any notice from the Income Tax department regarding the same as on the date of this Prospectus. However, if any notice is received from Income Tax Department in this regard, our company will have to prove the source of cash deposited.

### 18. The sale of counterfeit products may affect our reputation and profitability

Our products are subject to counterfeiting. As our brand 'Marvel' is gaining consumer recognition, we encounter counterfeiting of our products, such as unauthorized imitation or replication of our designs, trademarks or labeling by third parties from time to time. Although we have been actively taking actions to combat against counterfeiting of our products, there can be no assurance that such actions will be successful in prevention of counterfeiting. A significant presence of counterfeit products in the market



could have a negative impact on the value and image of our brand, result in a loss of consumer confidence in our brand, and as a consequence, adversely affect our business and results of operations.

19. Within the parameters as mentioned in the chapter titled 'Objects of this Issue' beginning on page 87 of this Prospectus, our Company's management will have flexibility in applying the proceeds of this Issue. The fund requirement and deployment mentioned in the Objects of this Issue have not been appraised by any bank or financial institution.

The fund requirement and deployment, as mentioned in the "Objects of the Issue" on page 87 of the Prospectus is based on the estimates of our management and has not been appraised by any bank or financial institution or any other independent agency. These fund requirements are based on our current business plan and order position. We cannot assure that the current business plan will be implemented or order shall be executed in its entirety or at all. In view of the highly competitive and dynamic nature of our business, we may have to revise our business plan from time to time and consequently these fund requirements. The deployment of the funds as stated under chapter "Objects of the Issue" is at the discretion of our Board of Directors and is not subject to monitoring by any external independent agency.

20. Any variation in the utilization of the Net Proceeds or in the terms of any contract as disclosed in the Prospectus would be subject to certain compliance requirements, including prior shareholders' approval.

We propose to utilise the Net Proceeds as stated under section titled "Objects of the Issue". For further details of the proposed objects of the Issue, please refer to section titled "Objects of the Issue" beginning on page 87 of the Prospectus. At this stage, we cannot determine with any certainty if we would require the Net Proceeds to meet any other expenditure or fund any exigencies arising out of competitive environment, business conditions, economic conditions or other factors beyond our control. In accordance with Section 27 of the Companies Act, 2013, we cannot undertake any variation in the utilisation of the Net Proceeds or in the terms of any contract as disclosed in this Prospectus without obtaining the shareholders' approval through a special resolution. In the event of any such circumstances that require us to undertake variation in the disclosed utilisation of the Net Proceeds, we may not be able to obtain the shareholders' approval in a timely manner, or at all. Any delay or in ability in obtaining such shareholders' approval may adversely affect our business or operations.

Further, our Promoters or controlling shareholders would be required to provide an exit opportunity to the shareholders who do not agree with our proposal to change the objects of the Issue or vary the terms of such contracts, at a price and manner as prescribed by SEBI. Additionally, the requirement on Promoters or controlling shareholders to provide an exit opportunity to such dissenting shareholders may deter the Promoters or controlling shareholders from agreeing to the variation of the proposed utilisation of the Net Proceeds, even if such variation is in the interest of our Company. Further, we cannot assure you that the Promoters or the controlling shareholders of our Company will have adequate resources at their disposal at all times to enable them to provide an exit opportunity at the price prescribed by SEBI.

In light of these factors, we may not be able to undertake variation of objects of the Issue to use any unutilized proceeds of the Fresh Issue, if any, or vary the terms of any contract referred to in this Prospectus, even if such variation is in the interest of our Company. This may restrict our Company's ability to respond to any change in our business or financial condition by re-deploying the unutilised portion of Net Proceeds, if any, or varying the terms of contract, which may adversely affect our business and results of operations.

21. Continued operations of our manufacturing facilities are critical to our business and any disruption in the operation of our manufacturing facilities may have a material adverse effect on our sales, results of operations and financial condition.

Our manufacturing facilities are subject to operating risks, such as break-down, obsolescence or failure of machinery, disruption in power supply or processes, performance below expected levels of efficiency, labour disputes, natural disasters and statutory and regulatory restrictions. Improper usage of machinery, handling of materials by labour during production process or otherwise, lifting of materials by humans, paint process, etc. may result in accidents which could cause injury to our labour, employees, other persons on the site and could also damage our properties there by affecting our operations. This may lead



to delay and disruption in our production process that could have an adverse impact on our sales, results of operations and financial conditions.

22. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.

Employee misconduct or errors could expose us to business risks or losses, including regulatory sanctions and serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

23. Our Company is dependent on third party transportation providers for the delivery of our goods and any disruptions in the operations or a decrease in the quality of their services could affect our Company's reputation and results of operations.

Our Company uses third party transportation providers for the delivery of goods. Though our business has not experienced any disruptions due to transportation strikes in the past, any future transportation strikes may have an adverse effect on our business. In addition, goods may be lost or damaged in transit for various reasons including occurrence of accidents or natural disasters. There may also be delay in delivery of products which may also affect our business and results of operations negatively. An increase in the freight costs or unavailability of freight for transportation of our products may have any adverse effect on our business and results of operations.

Further, disruptions of transportation services due to weather-related problems, strikes, lock-outs, inadequacies in the road/air/sea infrastructures or other events could impair ability to procure our products on time. Any such disruptions could materially and adversely affect our business, financial conditions and results of operations.

24. There are outstanding litigations by/against our Company, our Promoters, our Directors and our Group Entities and any adverse outcome in any of these proceedings may adversely affect our profitability and reputation and may have an adverse effect on our results of operations and financial condition.

There are certain outstanding legal proceedings involving our Company, our Promoters, our Directors and our Group Entities. These proceedings are pending at different levels of adjudication before various courts, tribunals, authorities, enquiry officers and appellate tribunals. The brief details of such outstanding litigation are as follows:

### • LITIGATION RELATING TO THE COMPANY

### **Case Pending with Tax Authorities:**

### Detail of Cases pending in Income Tax Department:

A.Y.	Section	Outstanding Demand Amount (in Lakhs)	Pending with Jurisdiction
2003-04	271(1)(c)	0.26	Assessing Officer

### **Details of outstanding demand in respect of TDS:**

A total demand of Rs. 1.64 Lakhs payable by our Company is outstanding in respect of TDS as on March 05, 2018 for various assessment years.



### • LITIGATIONS RELATING TO THE PROMOTERS OF OUR COMPANY

### Case Pending with Tax Authorities against Our Promoters

### **Detail of Cases pending in Income Tax Department:**

### • Mr. Dipak Ramniklal Paun

A.Y.	Section	Outstanding Demand Amount (in Lakhs)	Pending with Jurisdiction
2011-12	143(1a)	1.20	CPC

For further details of certain material legal proceedings against our Company, our Promoters, our Directors and our Group Entities, see the section titled "Outstanding Litigation and Material Developments" beginning on page 238 of this Prospectus.

We cannot assure you that these legal proceedings will be decided in favour of our Company, our Promoters, our Directors and our Group Entities, as the case may be, or that no further liability will arise out of these proceedings. Further, such legal proceedings could divert management time and attention and consume financial resources. Any adverse outcome in any of these proceedings may adversely affect our profitability and reputation and may have an adverse effect on our results of operations and financial condition.

## 25. The average cost of acquisition of Equity shares held by our Promoters is lower than the Issue price.

Our promoters' average cost of acquisition of Equity shares in our Company is lower than the Issue Price of Equity Shares. Average cost of acquisition of equity shares by our promoters is as follows:

Name of the Promoters	No. of shares Held	Average cost of Acquisition (COA) (in. Rs.)
Mr. Ashok Ramniklal Paun	86,96,060	0.57
Mr. Dipak Ramniklal Paun	18,65,040	0.48

# 26. Our Company had negative cash flows from our operating activities, investing activities and financing activities in some of the previous year(s) as per the Restated Standalone Financial Statements and the same are summarized as under:

Our Company had negative cash flows from our operating activities, investing activities and financing activities in some of the previous year(s) as per the Restated Standalone Financial Statements and the same are summarized as under:

(Rs. In Lakhs)

Particulars	As on September 30, 2017	As on March 31, 2017	As on March 31, 2016	As on March 31, 2015	As on March 31, 2014	As on March 31, 2013
Cash Flow from/ (used in) Operating Activities	123.42	52.98	292.74	306.85	(120.97)	(52.89)
Cash Flow from/ (used in) Investing Activities	(52.12)	(289.49)	(250.95)	(319.02)	(227.46)	(251.58)
Cash Flow from/ (used in) Financing Activities	(1.21)	54.12	(17.21)	(54.81)	311.74	(5.69)



Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If we are not able to generate sufficient cash flow in future, it may adversely affect our business and financial operations.

27. Our indebtedness and the restrictive covenants imposed upon us in certain debt facilities could restrict our ability to conduct our business and grow our operations, which would adversely affect our financial condition and results of operations.

As on date, we have aggregate fund based and non-fund based limits of Rs. 1725 Lakhs with HDFC Bank Ltd. The agreements governing our existing indebtedness contain restrictions and limitations, such as restriction on withdrawal of profits/ capital without prior approval of bank and retention of entire profits in the business, change in capital structure, etc. There can be no assurance that our Company has, and will, at all times comply with all of the terms of the said financing documents. Any failure to comply with the financial or other covenants or obtain the consents necessary to take the actions may affect our business and operations. Further, any failure to service our Company's indebtedness and/or to comply with all of the terms of the said financing documents could have an adverse effect on the operations and/or profitability of our Company. However, we have always maintained financial discipline with Banks and there is no instance of not meeting financial obligations or non-compliance with the terms and condition as on the date of this Prospectus. For further details on restrictive covenants, please refer to the chapter titled "Our History and Certain Other Corporate Matters" beginning on page 148 of this Prospectus.

28. Loans availed by our Company have been secured on personal guarantees of our Promoters and Promoter Group members. Our business, financial condition, results of operations, cash flows and prospects may be adversely affected in case of invocation of any personal guarantees or collateral securities provided by our Promoters and Promoter Group members.

Our Promoters and Promoter Group Members have provided personal guarantees as security to secure our existing borrowings of Rs. 1157.20 Lakhs as on September 30, 2017 taken from HDFC Bank Limited and may continue to provide such guarantees and other security post listing. In case of a default under our loan agreements, any of the personal guarantees provided by our Promoters and Promoter Group Members may be invoked and/ or the security may also be enforced, which could negatively impact the reputation and net worth of the Promoters. Also, we may face certain impediments in taking decisions in relation to our Company, which in turn would result in a material adverse effect on our financial condition, business, results of operations and prospects and would negatively impact our reputation. In addition, our Promoters and Promoter Group Members may be required to liquidate their shareholding in our Company to settle the claims of the lenders, thereby diluting their shareholding in our Company. We may also not be successful in procuring alternate guarantees/ alternate security satisfactory to the lenders, as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could affect our financial condition and cash flows. However, we have following policy of complying with all terms and conditions of loan agreements and we ensure timely compliance of its terms. For further details regarding loans availed by our Company, please refer "Statement of Financial Indebtedness" under chapter "Financial Statement" beginning on page 178 of this Prospectus.

29. The rate of interest for the loans obtained by us from the bank is variable and any increase in interest rates may adversely affect our results of operations and financial condition.

Our Company is susceptible to changes in interest rates and the risks arising there from. Our sanction letters provide for interest at variable rates with a provision for the periodic resetting of interest rates. Further the lenders are entitled to change the applicable rate of interest, which is a combination of a base rate that depends upon the policies of the RBI and a contractually agreed spread, and in the event of an adverse change in our Company's credit risk rating. As such, any increase in interest rates may have an adverse effect on our business, results of operations, cash flows and financial condition. However, with the inflation at ease, we do not expect any upward trend in the interest rate in short to medium term.



# 30. Our revenues and expenses are difficult to predict and can vary significantly from period to period, which could cause our share price to decline.

Our revenue and profitability have grown in certain years and are likely to vary significantly in the future from period to period. Therefore, we believe that period to period comparisons of our results of operations are not necessarily meaningful and should not be relied upon as an indication of our future performance. It is possible that in future our results of operations may be below market expectations, which could cause the share price of our equity shares to decline significantly.

### Our inability to meet our working capital requirements may have an adverse effect on our results of operations.

The Industry in which we operate is highly working capital intensive. A significant portion of our working capital is utilized towards trade receivables, inventories and other current assets. We intend to continue growing by expanding our business operations. Our inability to maintain sufficient cash flow, credit facility and other sources of fund in a timely manner, or at all, to meet the requirements of working capital could adversely affect on our financial condition & results of operations.

32. We have not made any alternate arrangements for meeting our working capital requirements for the Objects of the Issue. Further we have not identified any alternate source of financing the 'Objects of the Issue'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

As on date, we have not made any alternate arrangements for meeting our working capital requirements for the Objects of the Issue. Further, we have not identified any alternate source of working capital funding and hence any failure or delay on our part to raise money from this issue or any shortfall in the issue proceeds could adversely affect our growth plans. We meet our working capital requirements through our owned funds, internal accruals and debt. Any shortfall in our net owned funds, internal accruals and our inability to raise debt would result in us being unable to meet our working capital requirements, which in turn will negatively affect our financial condition and results of operations. For further details please refer to the chapter titled "Objects of the Issue" beginning on page 87 of this Prospectus.

## 33. Our rent agreements for Plot No. 93 & 94, GIDC Phase II, Dared Jamnagar, Gujarat have expired and not renewed.

Our rent agreements for Plot No. 93 & 94, GIDC Phase II, Dared Jamnagar, Gujarat have expired and not renewed. We cannot assure that we shall have the right to occupy these premises in future, or that we will be able to continue with the uninterrupted use of these premises. In case we are not allowed to use these premises, it may impair our operations and adversely affect our financial condition. For details on properties taken on lease/rent by us please refer to the heading titled "Property" in chapter titled "Our Business" beginning on page 105 of this Prospectus.

34. In case of our inability to obtain, renew or maintain the statutory and regulatory licenses, permits and approvals required to operate our business it may have a material adverse effect on our business.

We require certain statutory and regulatory permits, licenses and approvals to operate our business. We believe that we have obtained all the requisite permits and licenses which are adequate to run our business. However, there is no assurance that there are no other statutory/regulatory requirements which we are required to comply with.

Some of the approvals are granted for a fixed period of time and need renewal from time to time. We are required to renew such permits, licenses and approvals. Further, certain licenses and registrations obtained by our Company contain certain terms and conditions, which are required to be complied with. Any default by our Company in complying with the same, may result in interalia the cancellation of such licenses, consents, authorizations and/or registrations, which may adversely affect our operations. There can be no assurance that the relevant authorities will issue or renew any of such permits or approvals in time or at all. Failure to renew, maintain or obtain the required permits or approvals in time may result in the interruption of our operations and may have a material adverse effect on our business.



We have regular system of checking for any regulatory license being expiring & to apply for renewal within stipulated time. For further details, please refer to section titled "Government and Other Statutory Approvals" beginning on page 242 of this Prospectus.

Further, we have made application for availing approvals like Factory License and other statutory approvals in name of Marvel Decor Limited pursuant to change in name and conversion of our Company into public limited. There can be no assurance that the relevant authorities will issue or renew any of such permits or approvals in time or at all. Failure to obtain the required permits or approvals in name of 'Marvel Decors Limited' in time may result in the interruption of our operations and may have a material adverse effect on our business.

## 35. We face competition in our business from domestic and international brands. Such competition would have an adverse impact on our business and financial performance.

We face competition in our product categories and markets in which we operate. We compete with other international and national brands which own and operate well-known brands of good quality goods and may have greater financial resources and negotiation power with suppliers, vendors and other intermediaries than we do. Competition may result in pricing pressures, reduced profit margins or lost market share or a failure to grow our market share, any of which could substantially harm our business and results of operations. We believe that we compete primarily on the basis of our brand image, innovative design, product assortment and reputation for quality. If we are unable to compete successfully, our business and results of operations could be adversely affected.

## 36. We have entered into certain transactions with related parties. These transactions or any future transactions with our related parties could potentially involve conflicts of interest.

We have entered into certain transactions with our Promoters, Directors and their relatives and may continue to do so in future. For absolute value of all transactions entered into with our related party entities please refer to Statement of Related Party Transactions under chapter "Financial Statement" beginning on page 178 of this Prospectus. These transactions or any future transactions with our related parties could potentially involve conflicts of interest. The Company cannot assure you that such transactions, individually or in the aggregate, will not have an adverse effect on business and financial results. Our Company shall follow the provisions as laid down under Companies Act, 2013 and SEBI (LODR) Regulations, 2015.

# 37. Our Company may incur penalties or liabilities for some inaccuracy/clerical errors in the forms filed with ROC under certain provisions of the Companies Act.

There have been some inaccuracies/clerical mistakes in filing of certain forms with ROC, which may result in levy of penalties and which may adversely affect our reputation. Although no show cause notice have been issued against our Company till date in respect of above, we cannot rule out possibility of receiving a notice in future.

# 38. In addition to normal remuneration, other benefits and reimbursement of expenses some of our Directors (including our Promoters) and Key Management Personnel are interested in our Company to the extent of their shareholding and dividend entitlement in our Company.

Some of our Directors (including our Promoters) and Key Management Personnel are interested in our Company to the extent of their shareholding and dividend entitlement in our Company, in addition to normal remuneration or benefits and reimbursement of expenses. We cannot assure you that our Directors or our Key Management Personnel would always exercise their rights as Shareholders to the benefit and best interest of our Company. As a result, our Directors will continue to exercise significant control over our Company, including being able to control the composition of our board of directors and determine decisions requiring simple or special majority voting, and our other Shareholders may be unable to affect the outcome of such voting. Our Directors may take or block actions with respect to our business, which may conflict with our best interests or the interests of other minority Shareholders, such as actions with respect to future capital raising or acquisitions. We cannot assure you that our Directors will always act to resolve any conflicts of interest in our favour, thereby adversely affecting our business and results of operations and prospects.



39. Our success depends largely upon the services of our Management and other Key Managerial Personnel and our ability to retain them. Our inability to attract and retain key managerial personnel may adversely affect the operations of our Company.

Our Company and our Promoters have built relations with Market Organisers, Channel Partners, suppliers, customers and other persons who are connected with our business. Further, our Key Managerial Personal also possesses the requisite domain knowledge to provide efficient services to our clients. Accordingly, our Company's performance is dependent upon the services of our Promoters and other Key Managerial Personnel. Our future performance will, therefore, depend upon the continued services of these persons. Demand for key managerial personnel in the industry is intense and our inability to attract and retain Key Managerial Personnel may affect the operations of our Company.

40. Our insurance coverage may not be sufficient or may not adequately protect us against all material hazards, which may adversely affect our business, results of operations and financial condition.

We have taken insurance towards fire and perils which may not be adequate enough for covering the entire future unforeseen liabilities that might occur in the normal course of business. There can be no assurance that any claim under the insurance policies maintained by us will be honored fully, in part or on time by the insurers. In addition, our insurance coverage expires from time to time. We apply for the renewal of our insurance coverage in the normal course of our business, but we cannot assure you that such renewals will be granted in a timely manner, at acceptable cost or at all. To the extent that we suffer loss or damage for which we did not obtain or maintain insurance, and which is not covered by insurance, exceeds our insurance coverage or where our insurance claims are rejected, the loss would have to be borne by us and our results of operations, cash flows and financial performance could be adversely affected. For further details on insurance arrangements, see the section titled "Our Business" on page 105 of this Prospectus.

41. Any Penalty or demand raised by statutory authorities in future will affect our financial position of our Company.

Our Company is engaged in business of manufacturing of window blinds which attracts tax liability such as Income Tax, Excise, VAT, GST, Customs, Service Tax, etc. as per the applicable provisions of Law. Though, we have deposited the taxes and required returns under various applicable Acts but any demand or penalty raised by the concerned authority in future for any previous year and current year will affect the financial position of our Company.

42. We have not independently verified certain data in this Prospectus.

We have not independently verified data from the Industry and related data contained in this Prospectus and although we believe the sources mentioned in the report to be reliable, we cannot assure you that they are complete or reliable. Therefore, discussions of matters relating to India, its economy or the industries in which we operate that is included herein are subject to the caveat that the statistical and other data upon which such discussions are based have not been verified by us and may be incomplete, inaccurate or unreliable. Due to incorrect or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, we cannot assure you that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

43. Our Promoters and the members of our Promoters Group will continue to retain significant control in the Company after the Issue, which will enable them to influence the outcome of matters submitted to shareholders for approval. Our Promoters and the members of our Promoter Group may have interests that are adverse to the interests of our other shareholders and may take positions with which our other shareholders do not agree.

As on the date of this Prospectus, our Promoters and the members of our Promoter Group hold 100% equity share capital of the Company. After completion of the Issue, our Promoters and the members of our Promoter Group will hold 72.91% of the equity shares capital of the Company and continue to retain a significant control of the Company. As a result, our Promoters and our Promoter Group will have the ability to control our business, including matters relating to any sale of all or substantially all of our



assets, the timing and distribution of dividends and the election or termination of appointment of our officers and directors. This control could delay, defer or prevent a change in control of the Company, impede a merger, consolidation, takeover or other business combination involving the Company, or discourage a potential acquirer from making a tender offer or otherwise attempting to obtain control of the Company even if it is in the Company's best interest. In addition, for so long as our Promoters and the members of our Promoter Group continue to exercise significant control over the Company they may influence the material policies of the Company in a manner that could conflict with the interests of our other shareholders. Our Promoters and the members of our Promoter Group may have interests that are adverse to the interests of our other shareholders and may take positions with which our other shareholders do not agree.

### II. Risk related to this Issue and our Equity Shares

44. Any future issue of Equity Shares may dilute your shareholding and sales of our Equity Shares by our Promoters or other major shareholders may adversely affect the trading price of the Equity Shares.

Any future equity issues by us, including in a primary offering, may lead to the dilution of investors' shareholdings in us. Any future equity issuances by us or sales of its Equity Shares by the Promoters may adversely affect the trading price of the Equity Shares. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Equity Shares.

45. Our ability to pay any dividends in the future will depend upon future earnings, financial condition, cash flows, working capital requirements and capital expenditures.

The amount of our future dividend payments, if any, will depend upon our Company's future earnings, financial condition, cash flows, working capital requirements, capital expenditures, applicable Indian legal restrictions and other factors. There can be no assurance that our Company will be able to pay dividends.

### B. EXTERNAL RISK FACTORS

46. Natural calamities and force majeure events may have an adverse impact on our business.

Natural disasters may cause significant interruption to our operations, and damage to the environment that could have a material adverse impact on us. The extent and severity of these natural disasters determines their impact on the Indian economy. Prolonged spells of deficient or abnormal rainfall and other natural calamities could have an adverse impact on the Indian economy, which could adversely affect our business and results of operations.

47. The Issue Price of the Equity Shares may not be indicative of the market price of the Equity Shares after the Issue.

The Issue Price of the Equity Shares will be determined by our Company in consultation with the LM and will be based on numerous factors. For further information, see the section titled "Basis for Issue Price" on page 93 of this Prospectus. The Issue Price may not be indicative of the market price for the Equity Shares after the Issue. The market price of the Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. There can be no assurances that applicants who are allotted Equity Shares through the Issue will be able to resell their Equity Shares at or above the Issue Price.

48. You may be subject to Indian taxes arising out of capital gains on sale of Equity Shares.

Under current Indian tax laws and regulations, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India. Any gain realized on the sale of listed equity shares on a stock exchange held for more than 12 months is not subject to capital gains tax in India if securities transaction tax ("STT") is paid on the transaction. STT will be levied on and collected by a domestic stock exchange on which the Equity Shares are sold. Any gain realized on the sale of equity shares held for more than 12 months to an Indian resident, which are sold other than on a recognized stock exchange and on which no STT has been paid, will be subject to long term capital gains tax in India. Further, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short term capital gains tax. Any change in tax provisions may significantly impact your return on investments.



Capital gains arising from the sale of the Equity Shares will be exempt from taxation in India in cases where the exemption from taxation in India is provided under a treaty between India and the country of which the seller is resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdiction on a gain upon the sale of the Equity Shares. For further details, see the section titled "Statement of Tax Benefits" on page 95 of this Prospectus.

In Finance Bill 2017, section 10(38) was amended to provide that exemption under this section for income arising on transfer of equity share acquired on or after 1<sup>st</sup> day of October 2004 shall be available only if the acquisition of share is chargeable to Securities Transaction tax (STT) under Chapter VII of the Finance (No. 2) Act, 2004. In case this provision becomes effective, sale of share acquired on or after 1<sup>st</sup> day of October 2004 on which STT was not charged will attract tax under provisions of Long Term Capital Gains.

As per Finance Bill 2018, exemption under section 10(38) for income arising from long term gains on transfer of equity share shall not be available on or after April 01, 2018, which means that long term capital gains will become taxable.

49. We have not prepared, and currently do not intend to prepare, our financial statements in accordance with the International Financial Reporting Standards ("IFRS"). Our transition to IFRS reporting could have a material adverse effect on our reported results of operations or financial condition.

Public companies in India, including us, may be required to prepare annual and interim financial statements under IFRS in accordance with the roadmap for convergence with IFRS announced by the Ministry of Corporate Affairs, Government of India through a press note dated January 22, 2010 (the "IFRS Convergence Note"). The Ministry of Corporate Affairs by a press release dated February 25, 2011 has notified that 35 Indian Accounting Standards are to be converged with IFRS. The date of implementation of such converged Indian accounting standards has not yet been determined. Our financial condition, results of operations, cash flows or changes in shareholders' equity may appear materially different under IFRS than under Indian GAAP or our adoption of converged Indian Accounting Standards may adversely affect our reported results of operations or financial condition. This may have a material adverse effect on the amount of income recognized during that period and in the corresponding (restated) period in the comparative Fiscal/period.

50. Political instability or changes in the Government could adversely affect economic conditions in India generally and our business in particular.

Our business, and the market price and liquidity of our Equity Shares, may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. Elimination or substantial change of policies or the introduction of policies that negatively affect the Company's business could cause its results of operations to suffer. Any significant change in India's economic policies could disrupt business and economic conditions in India generally and the Company's business in particular.

51. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.



## 52. Economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

# 53. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the Mumbai terrorist attacks and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

### 54. Investors may be adversely affected due to retrospective tax law changes made by the GoI affecting us.

Certain recent changes to the Income Tax Act provide that income arising directly or indirectly through the sale of a capital asset of an offshore company, including shares, will be subject to tax in India, if such shares derive indirectly or directly their value substantially from assets located in India. The term "substantially" has not been defined under the Income Tax Act and therefore, the applicability and implications of these changes are largely unclear. Due to these recent changes, investors may be subject to Indian income taxes on the income arising directly or indirectly through the sale of the Equity Shares. In the past, there have been instances where changes in the Income Tax Act have been made retrospectively and to that extent, there cannot be an assurance that such retrospective changes will not happen again.



### **PROMINENT NOTES**

- a) The Public Issue of 46,16,000 Equity Shares of face value of Rs. 10/- each fully paid for cash at a price of Rs. 57/- per Equity Share aggregating Rs. 2626.12 Lakhs ("the Issue"). Issue of Equity Shares will constitute 27.09% of the fully diluted Post-Issue paid up capital of our Company. The Issue includes 1,00,000 equity shares (constituting 0.59% of paid-up share capital of the Company) for purchase by eligible employees at a discount of 8.77% (equivalent to Rs. 5/- per share). For more information, please refer to chapter titled "The Issue" on page 49 of this Prospectus.
- b) The net worth of our Company is Rs. 1400.60 Lakhs, Rs. 1258.91 Lakhs, Rs. 1129.25 Lakhs and Rs. 1045.46 Lakhs as on September 30, 2017, March 31, 2017, March 31, 2016 and March 31, 2015 respectively and the book value of each Equity Share is Rs. 11.27, Rs. 10.13, Rs. 9.09 and Rs. 8.42 as on September 30, 2017, March 31, 2017, March 31, 2016 and March 31, 2015 respectively as per the restated financial statements of our Company. For more information, please refer to section titled "Financial Statements" beginning on page 178 of this Prospectus.
- c) The average cost of acquisition of per Equity Shares by our Promoters, which has been calculated by taking the average amount paid by them to acquire our Equity Shares, is as follows:

Name of the Promoters	No. of shares Held	Average cost of Acquisition(COA) (in. Rs.)
Mr. Ashok Ramniklal Paun	86,96,060	0.57
Mr. Dipak Ramniklal Paun	18,65,040	0.48

- d) For details of Related Party Transactions entered into by our Company, please refer to the chapter titled "Related Party Transactions" beginning on page 176 of this Prospectus.
- e) Except as disclosed in the chapter titled "Capital Structure", "Our Promoters and Promoter Group" and "Our Management" beginning on page 59, 170 and 155 respectively, of this Prospectus, none of our Promoters, Directors or Key Management Personnel have any interest in our Company.
- f) Except as disclosed in the chapter titled "Capital Structure" beginning on page 59 of this Prospectus, we have not issued any Equity Shares for consideration other than cash.
- g) Investors may contact the LM or the Compliance Officer for any clarification / complaint or information relating to the Issue, which shall be made available by the LM and our Company to the investors at large. No selective or additional information will be available for a section of investors in any manner whatsoever. For contact details of the LM and the Compliance Officer, please refer to the chapter titled "General Information" beginning on page 51 of this Prospectus.
- h) Investors are advised to refer to chapter titled "Basis for Issue Price" on page 93 of this Prospectus.
- i) Trading and Allotment in Equity Shares for all investors shall be in dematerialized form only.
- j) There are no financing arrangements whereby the Promoter Group, the Directors of our Company who are the Promoters of our Company, the Independent Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of six months immediately preceding the date of filing of this Prospectus except shares gifted by one of our promoters to his mother.
- k) Except as stated in the chapter titled "Our Group Entities" beginning on page 174 and chapter titled "Related Party Transactions" beginning on page 176 of this Prospectus, our Group Entities have no business interest or other interest in our Company.
- Investors may note that in case of over-subscription in the Issue, allotment to Retail Applicants and other Applicants shall be on a proportionate basis. For more information, please refer to the chapter titled "Issue Structure" beginning on page 260 of this Prospectus.



#### SECTION III - INTRODUCTION

## SUMMARY OF OUR INDUSTRY

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and other industry sources. Neither we nor any other person connected with this Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly investment decisions should not be based on such information.

#### **Overview of Indian Economy**

India's diverse economy encompasses traditional village farming, modern agriculture, handicrafts, a wide range of modern industries, and a multitude of services. Slightly less than half of the work force is in agriculture, but services are the major source of economic growth, accounting for nearly two-thirds of India's output but employing less than one-third of its labor force. India has capitalized on its large educated English-speaking population to become a major exporter of information technology services, business outsourcing services, and software workers.

Thus, the country is attracting many global majors for strategic investments owing to the presence of vast range of industries, investment avenues and a supportive government. Huge population, mostly comprising the youth, is a strong driver for demand and an ample source of manpower.

With 1.33 billion people and the world's fourth-largest economy, India's recent growth and development has been one of the most significant achievements of our times. Over the six and half decades since independence, the country has brought about a landmark agricultural revolution that has transformed the nation from chronic dependence on grain imports into a global agricultural powerhouse that is now a net exporter of food. Life expectancy has more than doubled, literacy rates have quadrupled, health conditions have improved, and a sizeable middle class has emerged. India is now home to globally recognized companies in pharmaceuticals and steel and information and space technologies, and a growing voice on the international stage that is more in keeping with its enormous size and potential.

#### **GDP** and Other Indicators

Demonetisation had negative impact on India's growth which slowed down to 7.1% in 2016-17, despite a very good showing by the agricultural sector. India also lost the tag of the fastest growing economy to China in the March quarter with a GDP growth of 6.1%. The GDP, as per the new series with base year of 2011-12, had expanded by 8% in 2015-16. It was 7.9% as based on the old series.

According to the data released by the Central Statistics Office (CSO), the Gross Value Added (GVA) slipped sharply to 6.6% in 2017 ended March 31, from 7.9% growth in 2015-16. The demonetisation seems to have impacted the GVA in the third as well as fourth quarter of 2016-17 which slipped to 6.7% and 5.6% respectively, from 7.3% and 8.7% in the same quarter of 2015-16.

Almost all sectors, with the exception of agriculture, showed deceleration in the aftermath of demonetisation. While the manufacturing sector output in the fourth quarter slowed to 5.3% versus 12.7% in the same period of last year, the construction sector slipped into the negative territory.

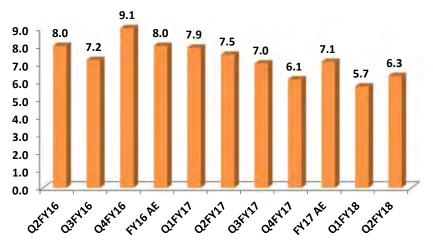
India's GDP (Gross Domestic Product) growth has recovered to 6.3% in the second quarter from a three-year low of 5.7% in first quarter, said the Ministry of Statistics and Programme Implementation (MOSPI).

The GDP at constant (2011-12) prices in Q2 of 2017-18 is estimated at Rs 31.66 lakh crore, as against Rs 29.79 lakh crore in Q2 of 2016-17, showing a growth rate of 6.3%. Quarterly GVA (Gross Value Added) at basic price at constant (2011-12) prices for Q2 of 2017-18 is estimated at Rs 29.18 lakh crore, as against Rs 27.51 lakh crore in Q2 of 2016-17, showing a growth rate of 6.1% over the corresponding quarter of previous year.

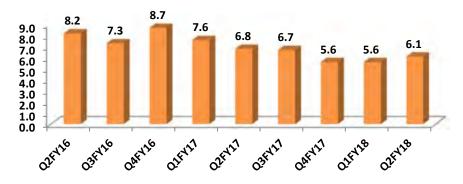
(Source: http://mospi.nic.in/sites/default/files/press release/PRESS NOTE-Q2 2017-18.pdf)



#### % GDP Growth at Constant Price 2011-12



% GVA Growth at Basic Prices at Constant Price 2011-12



Source RBI

## **Index of Industrial Production**

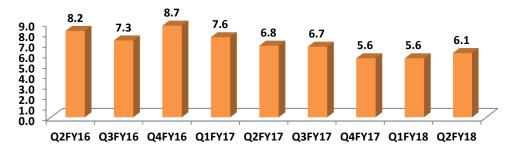
India's industrial production rose 8.4% in November 2017 compared to that in November 2016, data released by the Ministry of Statistics and Programme Implementation showed on Friday. Industrial output had grown by just 2.2% in October 2017. Industrial output also increased by 3.2% in the April-November 2017 period compared to the corresponding period in 2016, the data released on Friday showed.

The manufacturing sector's production surged at record and double digit pace, for current base year 2011-12:100 data, of 10.2% in November 2017. The mining output growth also rebounded to 1.1% in November 2017, while snapping 0.1% decline in November 2017. Further, the electricity generation growth also improved to 3.9% in November 2017, contributing to the improvement in overall industrial production growth in November 2017.

As per the use-based classification, primary goods output rose at higher pace of 3.2% in November 2017 over a year ago, while the output of capital goods surged 9.4% in November 2017. The output of intermediate goods galloped 5.5%.



% GVA Growth at Basic Prices at Constant Price 2011-12



(Source: http://www.mospi.gov.in/sites/default/files/press\_release/iip\_PR\_12jan18.pdf)

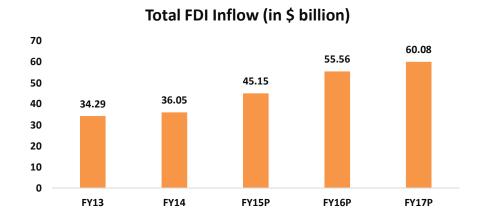
#### FDI in India

The inflow of Foreign Direct Investment (FDI) to India has jumped to \$60.08 billion in the last three years. According to a release by Ministry of Commerce and Industry, the FDI inflow to India in the financial year 2016-17 was \$60.08 billion, which was around \$5 billion more than the record \$55.56 billion recorded in 2015-16. In the financial year ending March 2015, India had received \$45.15 billion as FDI as against the \$36.05 billion received in 2013-14.

#### FDI trends in 2016-17

- Total FDI equity inflow received during 2016-17 is \$ 43.48 billion, which is an increase of 9% compared to 2015-16 (\$ 40.00 billion). This is the highest ever for a particular financial year.
- The FDI equity inflow received through approval route during 2016-17 was US\$ 5.90 billion, which is 65% higher than the previous year (\$ 3.57 billion).
- Manufacturing sectors witnessed 52% growth in comparison to 2015-16 (i.e. from \$ 13.35 billion to \$ 20.26 billion).
- Total FDI inflow grew by 8% to \$60.08 billion in 2016-17 in comparison to \$55.56 billion of the previous year. This is the highest ever FDI inflow for a particular financial year. Before this, the highest FDI inflow was reported in 2015-16.

(Source:http://pib.nic.in/newsite/PrintRelease.aspx?relid=161955)



(Source: https://www.cmie.com/kommon/bin/sr.php?kall=warticle&dt=2017-05-20%2014:49:32&msec=960)

(Source: http://dipp.nic.in/sites/default/files/FDI FactSheet January March2017.pdf)



(Source: http://www.financialexpress.com/economy/3-years-of-modi-rule-fdi-inflows-jump-to-60-billion-in-2016-17-from-36-billion-in-2013-14/676518/)

## **Key Economic Variables**

Particulars	FY13	FY14	FY15	FY16 RE	FY17 AE
GDP %	5.5	6.4	7.5	8.0	7.1
GVA Growth Rate (%)	5.4	6.3	7.1	7.9	6.6
Export Growth (%)	-1.8	4.7	-1.3	-5.4	4.7
Import Growth (%)	0.3	-8.3	-0.5	-5.9	-0.17
Index of industrial Production (%)	6.5	4.2	4.5	2.7	-

Source: RBI (MOSPI: http://mospi.nic.in/sites/default/files/press\_release/PRESS\_NOTE\_PE\_2016-17.pdf)

#### **Global Economy**

The pickup in growth projected in the April 2017 World Economic Outlook (WEO) is strengthening. The global growth forecast for 2017 and 2018—3.6% and 3.7%, respectively—is 0.1 percentage point higher in both years than in the April and July forecasts. Notable pickups in investment, trade, and industrial production, coupled with strengthening business and consumer confidence, are supporting the recovery. With growth outcomes in the first half of 2017 generally stronger than expected, upward revisions to growth are broad based, including for the euro area, Japan, China, emerging Europe, and Russia. These more than offset downward revisions for the United States, the United Kingdom, and India.

Among emerging market and developing economies, higher domestic demand in China and continued recovery in key emerging market economies supported growth in the first half of 2017. In India, growth momentum slowed, reflecting the lingering impact of the authorities' currency exchange initiative as well as uncertainty related to the midyear introduction of the country-wide Goods and Services Tax. Higher external demand boosted growth in other emerging market economies in East Asia. In Brazil, strong export performance and a diminished pace of contraction in domestic demand allowed the economy to return to positive growth in the first quarter of 2017, after eight quarters of decline.

(Source: http://www.imf.org/en/Publications/WEO/Issues/2017/04/04/world-economic-outlook-april-2017)



#### SUMMARY OF OUR BUSINESS

In this section, unless otherwise stated, references to "Company" or to "we", "us" and "our" refers to Marvel Decor Limited. Unless otherwise stated or the context otherwise requires, the financial information used in this section is derived from our Restated Financial Statements.

#### BACKGROUND

Our Company was incorporated as Modele Blinds and Components Private Limited in October 1996 with Mr. Ashok Ramniklal Paun, Mr. Dipak Paun, Ms. Minal Mayank Gandhi and Ms. Rashmi Ajay Bhargava as initial subscribers holding 100 shares each. Our Promoters Ashok Ramniklal Paun and Mr. Dipak Paun, were meanwhile conducting business in the name of Accumax Industries, a partnership firm, manufacturing accessories for blinds.

In the year 2000-2001, our Promoters Mr. Ashok Paun and Mr. Dipak Paun took over the command of our Company and accelerated the business with manufacturing of venetian blinds components and supplying it to the company making venetian blinds. Our first manufacturing unit was established in the year 2000 at Plot No. 93 & 94, GIDC Phase II, Dared, Jamnagar, Gujarat in which manufacturing of readymade venetian blinds specially for Reliance Refineries started and continued for five years. In the year 2005-2006 Mr. Ashok Paun established "Marvel" as a brand commencing with the manufacturing of Curtain rods. In year 2011-2012 manufacturing of Roller blinds commenced and we started supplying it to the furnishing stores. Later manufacturing of Bamboo, Vertical and Wooden Venetian blinds were added to the cart.

Having a vision of growing the brand "Marvel" and taking it to the PAN India level; in the year 2013-2014, Marvel took a great leap with a valiant decision of Mr. Ashok Ramniklal Paun introducing 9 blinds range at one single bound. Marvel started its second manufacturing unit at Plot No. 211, GIDC Phase II, Dared, Jamnagar, Gujarat. This was a turning and a challenging phase for Marvel as we also introduced "Gallery" concept for marketing our blinds making it a point to be a known brand providing niche range to its channel partners. Today, Marvel has marked its presence nationwide having 338 galleries, in 224 cities of 24 states. It definitely needed much of market expertise, knowing the business insights, aggressiveness and devotion to be at the peak. Ultimately it worked out and it enhanced the brand image, new blinds range were introduced in the market, excellence in manufacturing facilities and improvised awareness to people about blinds.

Thereafter, in the year 2016-2017 we started expanding our second manufacturing unit to Plot No. 210, GIDC Phase II, Dared, Jamnagar, Gujarat to increase our production capacity with ultra modern machineries. Within a period of 2 years since year 2014, we created PAN India presence through our channel partners. In order to eliminate the time constraint for delivering the products to the clients on/ before committed time frame, Marvel has introduced Market Organizers in 14 strategic locations across the nation who function as a mini factory to Marvel. The operating factories are designed and constructed as per company standards with adequate equipped machineries and are being in a stringent audit on a regular basis with equivalent quality check as per the company norms. Manufacturing of the highly demanded 4 products viz. Roller, Roman, Luzon and Vertical blinds takes place here whereas the semi finished materials are provided from our factory. This has helped to overcome the hindrance and living up to the word of commitment and serve our customers at its best.

The phase between the commencement of the business and 2014 was meeting the business requirements by providing the usual blinds running in the market. However, as cited 2014 to 2016 was an axis point embarking itself in to a substantial attainment.

Marvel over the years has established itself as a manufacturer of contemporary, high quality window furnishings. A dynamic in-house manufacturing, administration and design team and a nationwide distribution network, we assist our consumers with all of their design, stock, fittings and fabrication requirements. Our Company has grown by providing a service unmatched in the window blind industry under the leadership of Mr. Ashok Paun and Mr. Dipak Paun. Over the years the company has established itself as one of the leading manufacturer of quality window blinds in India under the brand name "Marvel". Marvel is one of the top leading brands in the Window Blinds segment with market network spread nationwide. Whether it's for a domestic or commercial application, Marvel has a variety of smart and innovative solutions for all jobs, great or small. Our range of products boasts of wide selection of stunning products, global design trends, accent on colors, materials and workmanship, which enhances the look and feel of residential and commercial spaces. We



are recognised for our commitment to providing the highest quality window furnishings and service support available.

The core part of the business is the dealer network, which now supplies through independent channel partners PAN India in over 224 cities of 24 states and is recognised within the Window Blind industry for its prompt delivery, speed of service and quality of products, post-sale support. Using only the best quality materials and manufacturing processes, we ensure that our products are not only superior in design and construction, but will also withstand the rigors of time. Our Company is having 2 ultra modern units with one of it spread over built up area of about 2 lacs sq. ft. which has world class facilities to manufacture window blinds situated at Plot No. 210 & 211, GIDC Phase II, Dared, Jamnagar, Gujarat.

#### **OVERVIEW**

We design, manufacture and sell wide range of window covering products like Blinds, Curtain Rods and Tracks. We are one of the largest production houses of window covering industry which is producing about 810 components of different type, size and colors as per customer requirement. Our Company has carved a niche by combination of research, quality, technology and experience. Our Company is one of the leading companies in India due to our quality, wide range of products, prompt services, and innovative ideas at affordable price.

The traditional way of covering windows was to use curtains which didn't give much choice as far as style was concerned. Marvel, has brought the trend of blinds in India. It has brought awareness in people that the blinds cannot be restricted for the commercial spaces but also can be used at residences. They have lot of advantages as they are useful for light and privacy control, are more durable, are energy efficient and have wide range of colors, design and easy to maintain.

We have incorporated a wholly owned subsidiary 'Callistus UK Limited' in England on November 16, 2017 as a Private Company. The subsidiary is incorporated with an object of entering into foreign markets. It has not commenced any business activity as on the date of this Prospectus.

#### WHY BLINDS

- Gives complete control over the amount of light that can pass through your windows
- Makes the room look bigger & consumes less space as compared to curtains
- Can be accurately installed, exactly covering the window.
- Can be operated both, vertically as well as horizontally.
- Since they are very useful in managing the levels of light in the house/office, they are also effective
  method of temperature control.
- They enable you to ensure your own privacy when you are at home
- With advance and innovative operating system, it's safer for children
- Beauty and safety
- Easy to maintain
- Help reduce your utility bills.
- Wide range to choose from.
- NO human touch involved and NO washing required.
- Protection from harsh UV rays & energy efficient.
- More agile & resistant fabric.

For these reason blinds are very much popular in the West both in homes and offices.

## WHY MARVEL

- Large range of Products.
  - ➤ 14 types of blinds and more than 900+ shades.
  - Largest range of 9 operating systems.
- Stringent international quality standards



- Affordable Prices
- Uniformity in Policy.
- Select, Key Channel Partners in most of the cities.
- Consistent innovation and improvement driven with our in-house R&D team
- Technical Support, prompt after sales service
- Presence across 24 states with a network of 224+ cities
- 300+ galleries & showrooms across the nation
- Ultra modern manufacturing factory spread across 2 lac sq. ft. at Jamnagar, Gujarat
- Dedicated & Hi-tech ERP system for smooth transitions of orders

#### **UNIQUE ASPECTS:**

Marvel specializes in Roller Blinds, Roman Blinds, Vertical blinds, Bamboo Blinds, Wooden Venetian Blinds, Luzon Blinds, Grayson Blinds, Eton Blinds, Patricia Blinds, Aric Blinds, Colby Blinds, Meliso Blinds, Dorren Blinds, Sierra Blinds, Curtain Rods, Automation and Tracks, with the State of the Art technology creating its presence globally.

Marvel is known for its quality and commitment to innovation. We choose the best quality of raw materials with vibrant & contemporary colors and latest designs that guarantees the value for money. We continue to deliver high, having an attitude of "Achieving to excellence".

We are a leader in Blinds for many reasons—design, quality and knowledge of the product based on our lengthy experience. Our company prides itself on making great products at a great price, and rises to the challenge of helping retailers meeting their margins. We are dedicated developing brands and products for our Customers and Consumers that create more enriched lives.

We are proud to be the India's first ISO 9001:2000 Certified Company in window covering industry. We aim to produce better products with competitive prices and keep conditioning ourselves by constantly improving our business and production process. We have well-equipped in house manufacturing facility that ensures we make customized products for our clients. We have acclaimed and recognized products across the nation.

#### **CORE VALUES**

Armored by our core values we are focused on serving our clients, mounting our people associated to us and contributing to the community as responsible corporate citizens. Our core values are fundamental beliefs, the guiding principles that dictate behavior and action. We at Marvel realize that strong core values provide both internal and external advantages to the company:

## **PASSION**

Passion of our whole team is to bring an ability to go beyond expectations, and capability to deliver remarkable design with unique combination of industry knowledge, insightful thinking; we always head being ready to move with the adaptability to continuous changing market trends. We look forward and have served the clients the best of the products with a regular approach of revamping our existing niche and introducing never before elements to the market. We have brought a revolution in the Indian blind industry by introducing internationally acclaimed products for window covering are an important category within home products. Being at the peak of the industry and providing never before ranges to its customers with the fullest of the satisfaction is the major motive of Marvel.

#### **INTEGRITY**

We strive to build a foundation of trust in all of our relationships by making every effort to do what is right and through honoring our word. We evaluate our actions and assess risks in order to uphold our values in our business decisions. Taking a pride of living up to the commitment and serving the right quality is what Marvel is known for. Our corporate ethics and code have always kept our clients foremost by throughout support as well as to our employees with required rewards and recognition. We have come along a journey emerging into a niche organization only because "We believe we are for the people, of the people, by the people".



#### **EXCELLENCE**

We seek the best people, products and endeavor to be the best in all that we do. We assess and measure performance to garner quality results and we believe that learning through education and experience promotes success. We always believe and make sure we have and do the best to serve the elite.

#### **LEADERSHIP**

We strive to create a culture of leadership by having a clear picture of our direction and effectively using our resources and work as a team to achieve strategic and leadership objectives. Values of being a leader conduct and aid others to craft an optimistic merit in their own lives and to add to a superior excellence. Morals enlighten the relevance of headship persona as the competencies of management are activate - learned, developed cultured, and practiced – contained by the set of core values. By valuing on what masses trust and assess, and then optimistically edifice on this perceptive, we have the prospective for impact extensive accomplishment than if we approached management improvement as a problem-solving action.

#### TECHNOLOGY POWER

The company has adopted latest technology for production and finishing. All our tools are made in house, molding, powder coating, anodizing having a captive tools room. A self-imposed high standard quality consciousness, adequate stock level, a strictly monitored service & quality parameter and exposure to international designs, and markets have made us Ready to give in the best in products, now and in the future. Our technology aspect has been enhanced mostly with the technical expertise of the industry since the beginning.

#### **MAN POWER**

We constantly upgrade the essential job skills of our employees, providing staff training and development activities in all areas to ensure optimal work performance. We provide safe and motivating work environment to encourage their skills. Highly educated team follows sincerely the latest and innovative ideas. Educated and experienced engineers & supervisors are ready to recommend you "Right thing for the right job". Highly skilled labour team always prepares to work with efficiency and clarity.

#### RESPONSIBLE GROWTH

We aim to grow our business through practices that respect the individuals with which we work and the earth in which we live by simplifying and streamlining processes in order to reduce inefficiencies and waste of material and non-material resources.



## SUMMARY OF FINANCIAL STATEMENTS

## RESTATED STANDALONE STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Lakhs)

	D 1				(1157 1	n Lakns)
,	Period Ended	As At March 31,				
	Sep-17	2017	2016	2015	2014	2013
EQUITY AND LIABILITIES	<b>Зср-1</b> 7	2017	2010	2013	2014	2013
I. Shareholders' Funds						
a. Share Capital	1,242.41	540.18	540.18	540.18	540.18	540.18
b. Reserves & Surplus	158.19	718.73	589.07	505.46	376.96	225.61
b. Reserves & Surpius	1,400.60	1,258.91	1,129.25	1,045.64	917.14	765.79
	1,400.00	1,230.71	1,127.23	1,043.04	)17 <b>.1</b> 4	703.77
II. Share Application Money Pending Allotment						
III. Non-Current Liabilities						
a. Long Term Borrowings	958.53	959.74	905.62	922.82	977.63	665.89
b. Deferred Tax Liabilities	13.20	21.53	14.56	23.91	36.00	31.66
c. Other Long Term Liabilities	334.35	326.17	235.42	198.39	101.84	82.19
d. Long Term Provisions	0.00	0.00	0.00	0.00	0.00	0.00
u. Bong form frovisions	1,306.09	1,307.44	1,155.60	1,145.13	1,115.4	779.74
IV. Current Liabilities					/	
a. Short Term Borrowings	840.42	880.57	725.86	735.91	701.24	622.93
b. Trade Payables	195.14	165.16	159.57	162.88	183.51	158.22
c. Other Current Liabilities	131.54	237.89	168.30	140.78	103.27	34.10
d. Short Term Provisions	95.87	56.60	49.08	28.59	0.00	0.00
a. Short 15th 110 tiblons	1,262.96	1,340.21	1,102.82	1,068.16	988.02	815.25
TOTAL(I+II+III+IV)	3,969.64	3,906.55	3,387.67	3,258.93	3,020.6	2,360.7
TOTAL (ITITITIV)	3,707.04	3,700.33	3,307.07	3,236.73	3	8
ASSETS						
V. Non -Current Assets						
a. Fixed Assets						
i. Tangible Assets	1,733.65	1,695.16	655.40	5.40.51		
Less: Accumulated Depreciation	1,/33.03			5/13 7/1	176 02	131 12
Less. Accumulated Deblectation			655.42	543.71	476.92	434.42
	429.40	332.00	255.20	543.71 177.02	476.92 98.08	434.42 75.88
ii. Intangible Assets (Net)	429.40	332.00	255.20	177.02	98.08	75.88
ii. Intangible Assets (Net) iii Capital Work in Progress	429.40	332.00	255.20 750.26	177.02 613.09	98.08 360.94	75.88 174.10
ii. Intangible Assets (Net) iii Capital Work in Progress Less: Accumulated Depreciation	0.00 0.00	0.00 0.00	750.26 0.00	177.02 613.09 0.00	98.08 360.94 0.00	75.88 174.10 0.00
ii. Intangible Assets (Net) iii Capital Work in Progress	429.40	332.00	255.20 750.26	177.02 613.09	98.08 360.94	75.88 174.10
ii. Intangible Assets (Net) iii Capital Work in Progress Less: Accumulated Depreciation	0.00 0.00	0.00 0.00	750.26 0.00	177.02 613.09 0.00	98.08 360.94 0.00	75.88 174.10 0.00
ii. Intangible Assets (Net) iii Capital Work in Progress Less: Accumulated Depreciation Net Block	0.00 0.00	0.00 0.00	750.26 0.00	177.02 613.09 0.00	98.08 360.94 0.00	75.88 174.10 0.00
ii. Intangible Assets (Net) iii Capital Work in Progress Less: Accumulated Depreciation Net Block b. Non-Current Investments	0.00 0.00 1,304.25	332.00 0.00 0.00 1,363.15	750.26 0.00 1,150.48	177.02 613.09 0.00 <b>979.78</b>	98.08 360.94 0.00 <b>739.78</b>	75.88 174.10 0.00 532.64
ii. Intangible Assets (Net) iii Capital Work in Progress Less: Accumulated Depreciation Net Block b. Non-Current Investments	429.40 0.00 0.00 1,304.25	332.00 0.00 0.00 1,363.15	255.20 750.26 0.00 <b>1,150.48</b> 8.78	177.02 613.09 0.00 <b>979.78</b> 6.70	98.08 360.94 0.00 739.78	75.88 174.10 0.00 <b>532.64</b> 8.51
ii. Intangible Assets (Net) iii Capital Work in Progress Less: Accumulated Depreciation  Net Block  b. Non-Current Investments c. Long Term Loans & Advances	429.40 0.00 0.00 1,304.25	332.00 0.00 0.00 1,363.15	255.20 750.26 0.00 <b>1,150.48</b> 8.78	177.02 613.09 0.00 <b>979.78</b> 6.70	98.08 360.94 0.00 739.78	75.88 174.10 0.00 <b>532.64</b> 8.51
ii. Intangible Assets (Net) iii Capital Work in Progress Less: Accumulated Depreciation Net Block b. Non-Current Investments c. Long Term Loans & Advances  VI. Current Assets	0.00 0.00 1,304.25 22.42 1,326.67	332.00 0.00 0.00 1,363.15 8.79 1,371.94	255.20 750.26 0.00 1,150.48 8.78 1,159.26	177.02 613.09 0.00 979.78 6.70 986.48	98.08  360.94 0.00 739.78  6.62 746.40  0.00 1,422.7	75.88 174.10 0.00 532.64 8.51 541.15
ii. Intangible Assets (Net) iii Capital Work in Progress Less: Accumulated Depreciation  Net Block  b. Non-Current Investments c. Long Term Loans & Advances  VI. Current Assets a. Other Current Investment	1,304.25 22.42 1,326.67 0.00 1,851.59	332.00 0.00 0.00 1,363.15 8.79 1,371.94	255.20 750.26 0.00 <b>1,150.48</b> 8.78 <b>1,159.26</b> 0.00 1,545.25	177.02 613.09 0.00 <b>979.78</b> 6.70 <b>986.48</b>	98.08  360.94 0.00 739.78  6.62 746.40  0.00 1,422.7 6	75.88  174.10 0.00 532.64  8.51 541.15  0.00 1,204.4
ii. Intangible Assets (Net) iii Capital Work in Progress Less: Accumulated Depreciation Net Block  b. Non-Current Investments c. Long Term Loans & Advances  VI. Current Assets a. Other Current Investment b. Inventories c . Trade Receivables	1,304.25 22.42 1,326.67 0.00 1,851.59 639.56	332.00 0.00 0.00 1,363.15 8.79 1,371.94 0.00 1,928.46 426.79	255.20 750.26 0.00 <b>1,150.48</b> 8.78 <b>1,159.26</b> 0.00 1,545.25 467.98	613.09 0.00 979.78 6.70 986.48 0.00 1,772.91	98.08  360.94  0.00  739.78  6.62  746.40  0.00  1,422.7  6  574.33	75.88  174.10 0.00 532.64  8.51 541.15  0.00 1,204.4 2 505.38
ii. Intangible Assets (Net) iii Capital Work in Progress Less: Accumulated Depreciation Net Block b. Non-Current Investments c. Long Term Loans & Advances  VI. Current Assets a. Other Current Investment b. Inventories	1,304.25 22.42 1,326.67 0.00 1,851.59	332.00 0.00 0.00 1,363.15 8.79 1,371.94 0.00 1,928.46	255.20 750.26 0.00 <b>1,150.48</b> 8.78 <b>1,159.26</b> 0.00 1,545.25	177.02 613.09 0.00 <b>979.78</b> 6.70 <b>986.48</b> 0.00 1,772.91 351.94	98.08  360.94 0.00 739.78  6.62 746.40  0.00 1,422.7 6	75.88  174.10 0.00 532.64  8.51 541.15  0.00 1,204.4 2



f. Other Current Assets	0.00	0.00	0.00	0.00	0.00	0.00
	2,642.97	2,534.61	2,228.41	2,272.45	2,274.2	1,819.6
	2,042.77	.97 2,334.01 2,228.41		2,272.43	3	3
TOTALOUND	2 000 04	2 006 55	2 207 (7	3,258.93	3,020.6	2,360.7
TOTAL(V+VI)	3,969.64	3,906.55	3,387.67	3,256.93	3	8



## RESTATED STANDALONE STATEMENT OF PROFIT AND LOSS

(Rs. In Lakhs)

	Di. d				(IXS.	. In Lakns)
Particulars	Period Ended		For the Y	ear Ended M	Tarch 31,	
	30/09/2017	2017	2016	2015	2014	2013
I. INCOME						
Revenue from Operations	1,773.18	3,014.35	2,871.08	2,235.24	2,773.59	2,352.71
Other Income	0.75	1.17	8.60	5.82	0.13	10.88
TOTAL REVENUE (I)	1,773.92	3,015.52	2,879.69	2,241.06	2,773.72	2,363.60
II. EXPENSES						
Cost of Raw Materials Consumed	746.62	1,973.05	1,522.44	1,461.85	1,807.87	1,566.39
Purchase of Stock-in-Trade	0.00	0.00	0.00	0.00	0.00	0.00
Changes in Inventories of Finished Goods, Traded Goods	71.17	-371.11	238.59	-361.35	-244.89	-300.39
Employee Benefit Expenses	196.54	274.49	207.81	213.29	223.93	159.70
Finance Costs	120.88	80.07	101.18	89.49	155.12	121.50
Depreciation and Amortisation Expense	97.39	76.80	78.18	78.94	22.21	17.90
Other Expenses	333.68	791.01	606.59	572.80	582.98	544.47
TOTAL EXPENSES (II)	1,566.29	2,824.31	2,754.78	2,055.02	2,547.21	2,109.56
III. RESTATED PROFIT/(LOSS) BEFORE TAX (I-II)	207.63	191.21	124.90	186.04	226.52	254.03
IV. Tax Expenses						
Current Tax	74.27	54.59	50.64	69.62	70.05	78.11
Deferred tax	-8.33	6.97	-9.35	-12.09	4.33	4.07
Prior Period Adjustment	0.00	0.00	0.00	0.00	0.79	1.51
TOTAL TAX EXPENSES (IV)	65.94	61.56	41.29	57.54	75.17	83.70
PROFIT FOR THE YEAR (III-IV)	141.69	129.66	83.61	128.50	151.34	170.34
V. RESTATED PROFIT FOR THE YEAR (III-IV)	141.69	129.66	83.61	128.50	151.34	170.34



## RESTATED STANDALONE STATEMENT OF CASH FLOWS

	(Rs. In Lak Period Ended For the Year Ended March 31,				In Lakhs)	
Particulars	30-Sep-17	2017	2016	2015	2014	2013
I. Cash Flows From Operating	30-Sep-17	2017	2010	2015	2014	2013
Activities:						
Net Profit Before Tax as per Restated	141.69	129.66	83.61	128.50	151.34	170.34
Statement of Profit And Loss	0.00	0.00	0.00	0.00	0.00	0.00
Adjusted for:	0.00	0.00	0.00	0.00	0.00	0.00
- Depreciation	97.39	76.80	78.18	78.94	22.21	17.90
- Non Cash Expenditure /	0.00	0.00	0.00	0.00	0.00	0.00
Amortization						
- Taxes Provided	0.00	0.00	0.00	0.00	0.00	0.00
- Current tax	74.27	54.59	50.64	69.62	70.05	78.11
- Deferred tax	(8.33)	6.97	(9.35)	(12.09)	4.33	4.07
Operating Profit Before Working	305.02	268.02	203.08	264.98	247.93	270.42
Capital Changes (As Restated)	303.02	200.02	203.00	204.70	247.93	270.42
Adjustment for Working Capital	0.00	0.00	0.00	0.00	0.00	0.00
Adjustments	0.00	0.00	0.00	0.00	0.00	0.00
- (Increase) / Decrease in Inventory	76.87	(383.21)	227.66	(350.15)	(218.34)	(344.61)
- (Increase) / Decrease in Receivables	(212.77)	41.18	(116.04)	222.39	(68.95)	9.41
- (Increase) / Decrease in Other	57.40	0.14	(52.05)	07.22	(125.60)	20.74
Current Assets	57.48	8.14	(53.05)	97.23	(125.68)	39.74
- Increase / (Decrease) in Sundry	20.00	5.50	(2.21)	(20, (2)	25.20	00.00
Creditors	29.98	5.58	(3.31)	(20.63)	25.29	80.08
- Increase / (Decrease) in Other	(50.00)	1.65.05	0.7.04	1.62.65	00.02	(20.02)
Current Liabilities	(58.89)	167.85	85.04	162.65	88.83	(29.82)
Cash Flows From/(Used) in		10				
Operations	197.69	107.57	343.38	376.47	(50.92)	25.22
Less: Direct Tax Paid	74.27	54.59	50.64	69.62	70.05	78.11
Net Cash Flows From/(Used in)						
Operating Activities: (I)	123.42	52.98	292.74	306.85	(120.97)	(52.89)
'/						
II. Cash Flow From Investing						
Activities:						
- (Increase) / Decrease in Fixed Assets	(38.50)	(289.47)	(248.88)	(318.94)	(229.35)	(251.49)
- (Increase) / Decrease in Investments	0.00	0.00	0.00	0.00	0.00	0.00
- (Increase) / Decrease in Long-Term	(13.63)	(0.02)	(2.08)	(0.08)	1.89	(0.10)
(moreuse) / Beereuse in Long-Term	(13.03)	(0.02)	(2.00)	(0.00)	1.07	(0.10)



Loans And Advances						
Net Cash Flow From/(Used in) Investing Activities: (II)	(52.12)	(289.49)	(250.95)	(319.02)	(227.46)	(251.58)
III. Cash Flows from Financing Activities:						
- Increase / (Decrease) in Capital	0.00	0.00	0.00	0.00	0.00	0.00
- Increase / (Decrease) in Term Loan	49.02	(5.25)	(38.03)	(48.71)	259.94	(6.22)
- Increase / (Decrease) in Unsecured Loan	(50.23)	59.37	20.82	(6.09)	51.80	0.54
Net Cash Flow From/(Used in) Financing Activities (III)	(1.21)	54.12	(17.21)	(54.81)	311.74	(5.69)
IV. Net Increase/(Decrease) in Cash & Cash Equivalents (I+II+III)	70.09	(182.39)	24.58	(66.98)	(36.69)	(310.16)
V. Opening Cash & Bank Balance	7.56	35.25	20.72	53.03	11.40	13.19
Opening Bank Borrowing or Cash Credit	(880.57)	(725.86)	(735.91)	(701.24)	(622.93)	(314.55)
Net Opening Balance	(873.00)	(690.62)	(715.19)	(648.21)	(611.53)	(301.36)
VI. Add: Surplus / (Deficit) (IV)	70.09	(182.39)	24.58	(66.98)	(36.69)	(310.16)
VII. Net Closing Balance	(802.92)	(873.00)	(690.62)	(715.19)	(648.21)	(611.53)
VII. Closing Cash & Bank Balance	37.50	7.56	35.25	20.72	53.03	11.40
Closing Bank Borrowing or Cash Credit	(840.42)	(880.57)	(725.86)	(735.91)	(701.24)	(622.93)
Net Closing Balance (As Per Balance Sheet)	(802.92)	(873.00)	(690.62)	(715.19)	(648.21)	(611.53)



## THE ISSUE

Particulars	Number of Equity Shares
Equity Shares Offered	46,16,000 Equity Shares (including 1,00,000 Equity Shares reserved for employees) of face value of Rs. 10/- each fully paid up at a price of Rs. 57/-per Equity Share of the Company (Rs. 52/- per Equity Share for employees) aggregating Rs. 2626.12 Lakhs
Fresh Issue Consisting of	
Issue Reserved for Market Makers	2,36,000 Equity Shares of face value of Rs. 10/-each fully paid of the Company for cash at price of Rs. 57/-per Equity Share aggregating Rs. 134.52 Lakhs.
Employee Reservation Portion	1,00,000 Equity Shares of face value of Rs. 10/-each fully paid of the Company for cash at price of Rs. 52/-per Equity Share (including discount of Rs. 5/- per share) aggregating Rs. 52.00 Lakhs.
	42,80,000 Equity Shares of face value of Rs. 10/-each fully paid of the Company for cash at price of Rs. 57/-per Equity Share aggregating Rs. 2439.60 Lakhs.
	of which:
Net Issue to the Public	21,40,000 Equity Shares of face value of Rs. 10/-each fully paid of the Company for cash at price of Rs. 57/-per Equity Share will be available for allocation to investors up to Rs. 2.00 Lakhs
	21,40,000 Equity Shares of face value of Rs. 10/-each fully paid of the Company for cash at price of Rs. 57/-per Equity Share will be available for allocation to investors above Rs. 2.00 Lakhs
Equity Shares outstanding prior to the Issue	1,24,24,140 Equity Shares
Equity Shares outstanding after the Issue	1,70,40,140 Equity Shares
Objects of the Issue	See the chapter titled "Objects of the Issue" on page 87 of this Prospectus

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations. The Issue is being made through the Fixed Price Process and hence, as per Regulation 43, sub regulation (4) of SEBI (ICDR) Regulations, the allocation in the net issue to public category shall be made as follows:

- (a) Minimum fifty percent to retail individual investors; and
- (b) remaining to:
  - (i) individual applicants other than retail individual investors; and
  - (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;



(c) the unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category.

For the purpose of Regulation 43(4), if the retail individual investor category is entitled to more than fifty percent, on proportionate basis, the retail individual investors shall be allocated that higher percentage.

For further details please refer to chapter titled "Issue Structure" beginning on page 260 of this Prospectus.



#### **GENERAL INFORMATION**

Our Company was incorporated as Modele Blinds and Components Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated October 04, 1996, issued by Registrar of Companies, Gujarat, Ahmedabad. Subsequently, the name of our Company was changed from Modele Blinds and Components Private Limited to Accumax Interior Products Private Limited vide shareholder's approval on June 12, 2000 and certificate of incorporation dated June 30, 2000, issued by Registrar of Companies, Gujarat, Ahmedabad. Further, the name of our Company was changed from Accumax Interior Products Private Limited to Marvel Decor Private Limited vide shareholder's approval on December 04, 2017 and vide fresh certificate of incorporation dated January 05, 2018, issued by Registrar of Companies, Gujarat, Ahmedabad. Subsequently, the name of our Company was changed to Marvel Decor Limited pursuant to conversion into a public company vide shareholder's approval on January 05, 2018 and fresh certificate of incorporation dated January 23, 2018, issued by Registrar of Companies, Gujarat, Ahmedabad.

For further details please refer to chapter titled 'Our History and Certain Other Corporate Matters' beginning on Page 148 of this Prospectus.

## REGISTERED & CORPORATE OFFICE OF OUR COMPANY

#### MARVEL DECOR LIMITED

(Formerly known as Accumax Interior Products Private Limited)

Plot No 211 GIDC Phase II,

Dared Jamnagar - 361004,

Gujarat, India

Tel: +91 288 2730601/602

**Fax:** +91 288 2730603

E-mail: info@marvellifestyle.com
Website: www.marvellifestyle.com
Registration Number: 030870

Corporate Identification Number: U18109GJ1996PLC030870

#### **REGISTRAR OF COMPANIES**

#### REGISTRAR OF COMPANIES, GUJARAT, AHMEDABAD

Roc Bhavan,

Opp. Rupal Park Society,

Behind Ankur Bus Stop,

Naranpura, Ahmedabad-380013

Website: www.mca.gov.in

#### **DESIGNATED STOCK EXCHANGE**

## NATIONAL STOCK EXCHANGE OF INDIA LIMITED (NSE)

Exchange Plaza, Plot No. C/1, G Block,

Bandra - Kurla Complex, Bandra (E),

Mumbai-400051, Maharashtra, India

For details in relation to the changes to the name of our Company, please refer to the chapter titled, "Our History and Certain Other Corporate Matters" beginning on page 148 of this Prospectus.



## **BOARD OF DIRECTORS OF OUR COMPANY**

Sr. No.	Name	Age	DIN	Address	Designation
1.	Ashok Ramniklal Paun	47	01662273	102, Akshay Residency Park Colony, Jamnagar 361008, Gujarat, India	Managing Director
2.	Dipak Ramniklal Paun	51	01662090	202, Akshay Residency - 1, Joggers Park Road, Park Colony, Jamnagar 361008, Gujarat, India	Whole-Time Director
3.	Urmi Ashok Paun	47	01662228	102, Akshay Residency - 1, Near Krunal Tower, Park Colony, Jamnagar 361008, Gujarat, India	Executive Director
4.	Dipti Dipak Paun	45	01662149	202, Akshay Residency, Park Colony, Jamnagar – 361008, Gujarat, India	Non-Executive Director
5.	Dhansukhbhai Jasmatbhai Devani	46	01023482	Fase - II, Plot No - 115A Valkeshwary Nagary Jamnagar 361001, Gujarat, India	Non-Executive & Independent Director
6.	Rajesh Jivanlal Morzaria	49	08042513	201 Saptak Appartment 3/5 Sardarnagar West Near Astron Chowk Tagore Road, Rajkot 360002 Gujarat, India	Non-Executive & Independent Director

For further details of our Directors, please refer to the chapter titled "Our Management" beginning on page 155 of this Prospectus.

## **COMPANY SECRETARY AND COMPLIANCE OFFICER**

## MEERA KEVAL GUDKA

## MARVEL DECOR LIMITED

(Formerly known as Accumax Interior Products Private Limited)

Plot No 211 GIDC Phase II,

Dared Jamnagar - 361004,

Gujarat, India

**Tel:** +91 288 2730601/602

Fax: +91 288 2730603

Email: cs.meera.gudka@marvellifestyle.com

Investors may contact the Compliance Officer and / or the Registrar to the Issue and / or the LM to the Issue in case of any Pre-Issue or Post-Issue related matter such as non-receipt of letters of Allotment, credit of allotted Equity Shares in the respective beneficiary account, unblocking of amount in ASBA etc.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the concerned SCSB, giving full details such as name, address of the applicant, number of Equity Shares



applied for, amount blocked, ASBA Account number and the Designated Branch of the SCSB where the ASBA Application Form was submitted by the ASBA Applicant.

For all issue related queries and for redressal of complaints, Applicants may also write to the Lead Manager. All complaints, queries or comments received by Stock Exchange/SEBI shall be forwarded to the Lead Manager, who shall respond to the same.

## **CHIEF FINANCIAL OFFICER**

#### URMI ASHOK PAUN

## MARVEL DECOR LIMITED

(Formerly known as Accumax Interior Products Private Limited)

Plot No 211 GIDC Phase II,

Dared Jamnagar - 361004,

Gujarat, India

Tel: +91 288 2730601/602

Fax: +91 288 2730603

Email: urmi@marvellifestyle.com

## **STATUTORY AUDITORS**

## Chetan Agarwal & Co.

#### **Chartered Accountants**

601/602, Swagat Complex,

Opp. Hotel Regency, P.N. Marg,

Jamnagar- 361008, Gujarat.

**Tel:** 2540052

Firm Registration No.: 120447W

Contact Person: Mr. Chetan Agarwal

Membership No.: 107547

E-mail: chetan fca@yahoo.co.in

## PEER REVIEW AUDITOR

## ONALI M MODI & CO.

## **Chartered Accountants**

461, 4th Floor,

Neo Square, P.N Marg,

Near Income Tax Office,

Jamnagar-361008, Gujarat.

Tel: +91 2882555097

E-mail: caonalimodi@gmail.com

Contact Person: Mr. Onali M. Modi Firm Registration No.: 129041W



## LEAD MANAGER TO THE ISSUE

## SARTHI CAPITAL ADVISORS PRIVATE LIMITED

Unit No. 411, Fourth Floor, Pratap Bhavan, 159/11, Amar Brass Compound

5 Bahadur Shah Zafar Marg, Vidya Nagari Marg, Kalina,

New Delhi-110002 Santacruz (E), Mumbai – 400098

Contact Person: Mr. Anand Lakhotia Contact Person: Mr. Deepak Sharma

Email: ipo@sarthiwm.in

SEBI Registration No.: INM000012011

## **REGISTRAR TO THE ISSUE**

#### **BIGSHARE SERVICES PRIVATE LIMITED**

Bharat Tin Works Building, 1st Floor,

Opp. Vasant Oasis, Makwana Road,

Marol, Andheri East, Mumbai-400059

Tel: +91 22 62638200 Fax: +91 22 62638299

E-mail: ipo@bigshareonline.com

Website: www.bigshareonline.com
Contact Person: Mr. Vipin Gupta

**SEBI Registration No.:** INR000001385

## LEGAL ADVISOR TO THE ISSUE

## HITEN I. BHATT

A/7, A, Ranjit Tower, Near Lal Bunglow Circle,

Jamnagar 361001

Tel: +91 9824481942

E-mail: hitenbhatt@lawyer.com
Contact Person: Mr. Hiten I. Bhatt

### **BANKER TO THE COMPANY**

## **HDFC Bank Limited**

KUBER - Ground Floor,

Near Joggers Park, Jamnagar - 361008

Tel: 0288 - 2912177

Email: sumeet.dudani@hdfcbank.com
Contact Person: Mr. Sumeet Dudani



## BANKER TO THE ISSUE/ PUBLIC ISSUE BANK/ REFUND BANKER

#### AXIS BANK LIMITED

Fortune 2000, Ground Floor, Bandra-Kurla Complex,

Bandra (E), Mumbai – 400051

Tel: +91-22-61483110 Fax: +91-22-61483119

Email: BKC.Operationshead@axisbank.com

Contact Person: Mr. Percy Badhniwala SEBI Registration No.: INBI00000017

## SELF CERTIFIED SYNDICATE BANKS

The lists of banks that have been notified by SEBI to act as SCSB for the Applications Supported by Blocked Amount (ASBA) Process are provided on http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34. For details on Designated Branches of SCSBs collecting the ASBA Application Form, please refer to the above-mentioned SEBI link.

#### **CREDIT RATING**

This being an issue of Equity shares, credit rating is not required.

#### **IPO GRADING**

Since the Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

#### APPRAISAL AND MONITORING AGENCY

As per Regulation 16(1) of the SEBI (ICDR) Regulations, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 10,000 Lakhs. Since the Issue size is only of Rs. 2626.12 Lakhs, our Company has not appointed any monitoring agency for this Issue. However, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the Issue.

#### **INTER-SE ALLOCATION OF RESPONSIBILITIES**

Since Sarthi Capital Advisors Private Limited is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Lead Managers is not applicable.

## **EXPERT OPINION**

Except the report of the Statutory Auditor on statement of tax benefits included in this Prospectus, our Company has not obtained any other expert opinion.

## **DEBENTURE TRUSTEE**

Since this is not a debenture issue, appointment of debenture trustee is not required.

## **UNDERWRITER**

Our Company and LM to the issue hereby confirm that the Issue is 100% Underwritten. The Underwriting Agreement is dated January 27, 2018 pursuant to the terms of the underwriting agreement; the obligations of the underwriter are subject to certain conditions specified therein. The underwriter has indicated its intention to underwrite the following number of specified securities being offered through this Issue.



Name and Address of the Underwriter	Indicative Number of Equity shares to be Underwritten	Amount Underwritten (Rupees in Lakhs)	% of the Total Issue Size Underwritten
Sarthi Capital Advisors Private Limited	46,16,000	2626.12	100.00
159/11, Amar Brass Compound,			
Vidya Nagari Marg, Kalina,			
Santacruz (E), Mumbai - 400098			
<b>Tel:</b> (022) 26528671/72			
Fax: (022) 26528673			
Email: ipo@sarthiwm.in			
Contact Person: Mr. Deepak Sharma			
SEBI Registration No.: INM000012011			
Total	46,16,000	2626.12	100.00

In the opinion of the Board of Directors of the Company, the resources of the above-mentioned underwriter are sufficient to enable them to discharge their respective underwriting obligations in full. Further, the underwriter shall not be paid any commission.

### **DETAILS OF THE MARKET MAKING ARRANGEMENT**

Our Company and the Lead Manager have entered into a tripartite agreement dated January 27, 2018 with the following Market Maker, duly registered with National Stock Exchange of India Limited to fulfil the obligations of Market Making:

## CHOICE EQUITY BROKING PRIVATE LIMITED

Shree Shakambhari Corporate Park,

156-158, Chakravati Ashok Society,

J.B. Nagar, Andheri (E), Mumbai – 400099

Tel:+ 91 22 67079810 Fax:+ 91 22 67079898

E-mail: sme@choiceindia.com

Contact Person: Mr. Premkumar Harikrishnan

**SEBI Registration No.:** INB231377335

Choice Equity Broking Private Limited, registered with SME segment (NSE-EMERGE) of NSE will act as the Market Maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI (ICDR) Regulations.

The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, as amended from time to time and the circulars issued by the NSE and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. Further, the Market Maker(s) shall



- inform the Exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2. The minimum depth of the quote shall be Rs. 1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 3. After a period of three months from the market making period, the market maker would be exempted to provide quote if the Shares of market maker in our Company reaches to 25 % of Issue Size (Including the 2,36,000 Equity Shares out to be allotted under this Issue.) Any Equity Shares allotted to Market Maker under this Issue over and above 2,36,000 Equity Shares would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of Market Maker in our Company reduce to 24% of Issue Size, the market maker will resume providing 2-way quotes.
- 4. There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, the concerned stock exchange may intimate the same to SEBI after due verification.
- 5. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 6. There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors. At this stage, Choice Equity Broking Private Limited is acting as the sole Market Maker.
- 7. On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- 8. The Marker Maker may also be present in the opening call auction, but there is no obligation on him to do
- 9. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 10. The Market Maker(s) shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Lead Manager, who shall then be responsible to appoint a replacement Market Maker(s).
  - In case of termination of the above-mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations, 2009. Further the Company and the Lead Manager reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our registered office, India from 11.00 a.m. to 5.00 p.m. on working days.
- 11. Emerge Platform of NSE will have all margins which are applicable on the NSE main board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- 12. Emerge Platform of NSE will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on



the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker(s) in case he is not present in the market (offering two-way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.

The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties/ fines/ suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.

13. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market maker(s) during market making process has been made applicable, based on the issue size and as follows:

Offer Size	Buy quote exemption threshold (including mandatory initial	Re-Entry threshold for buy quote (including mandatory initial
	inventory of 5% of the Issue Size)	inventory of 5% of the Issue Size)
Up to Rs. 20 Crores	25%	24%
Rs. 20 to Rs. 50 Crores	20%	19%
Rs. 50 to Rs. 80 Crores	15%	14%
Above Rs. 80 Crores	12%	11%

The Market Making arrangement, trading and other related aspects including all those specified above shall be subject to the applicable provisions of law and/or norms issued by SEBI/NSE from time to time.

14. All the above-mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.

The price band shall be 20% and the Market Maker Spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.



## CAPITAL STRUCTURE

The share capital of our Company as of the date of this Prospectus before and after the issue is set forth below:

(Rs. In Lakhs except share data)

Sr.	Post and and	Aggregate	Value
No.	Particulars	Face Value	Issue Price
A	AUTHORISED SHARE CAPITAL		
	2,00,00,000 Equity Shares of face value of Rs. 10/- each	2000.00	
В	ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL		
	1,24,24,140 fully paid up Equity Shares of face value of Rs. 10/- each	1242.41	
C	PRESENT ISSUE IN TERMS OF PROSPECTUS*		
	46,16,000 Equity Shares of face value of Rs. 10/- each at a premium of Rs. 47/-# per Equity Share.	461.60	2626.12**
	Which comprises of		
	2,36,000 Equity Shares of face value of Rs.10/- each at a premium of Rs. 47/- per Equity Share reserved as Market Maker Portion	23.60	134.52
	1,00,000 Equity Shares of face value of Rs.10/- each at a premium of Rs. 42/- per Equity Share reserved as Employees Reservation	10.00	52.00
	Net Issue to Public of 42,80,000 Equity Shares of face value of Rs. 10/- each at a premium of Rs. 47/- per Equity Share to the Public	428.00	2439.60
	Of which		
	21,40,000 Equity Shares of face value of Rs. 10/- each at a premium of Rs. 47/- per Equity Share will be available for allocation to Investors up to Rs. 2.00 Lakhs	214.00	1219.80
	21,40,000 Equity Shares of face value of Rs. 10/- each at a premium of Rs. 47/- per Equity Share will be available for allocation to Investors above Rs. 2.00 Lakhs	214.00	1219.80
D	ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL AFTER THE ISSUE		
	1,70,40,140 Equity Shares of face value of Rs. 10/- each	1704.01	



E	SECURITIES PREMIUM ACCOUNT	
	Before the Issue	NIL
	After the Issue	2164.52

<sup>\*</sup>The Issue has been authorized pursuant to a resolution of our Board dated January 24, 2018 and by Special Resolution passed under Section 62(1)(c) of the Companies Act, 2013 at an Extra Ordinary General Meeting of our shareholders held on January 24, 2018.

# A discount of 8.77% (equivalent of Rs. 5/-) per Equity Share is offered to Eligible Employees applying in the Employee Reservation Portion.

The Company has only one class of share capital i.e. Equity Shares of face value of Rs.10/- each only. All Equity Shares issued are fully paid-up.

Our Company has no outstanding convertible instruments as on the date of this Prospectus.

#### NOTES TO THE CAPITAL STRUCTURE:

History of change in authorized Equity Share capital of Our Company:

- a) The Initial Authorized Share Capital of Rs. 10,00,000 (Rupees Ten Lakhs only) consisting of 1,00,000 Equity shares of face value of Rs. 10/- each was increased to Rs. 20,00,000 (Rupees Twenty Lakhs only) consisting of 2,00,000 Equity Shares of face value of Rs.10/- each pursuant to a resolution of the shareholders dated February 08, 2010.
- b) The authorized Share Capital of Rs. 20,00,000 (Rupees Twenty Lakhs only) consisting of 2,00,000 Equity shares of face value of Rs. 10/- each was increased to Rs. 1,30,00,000 (Rupees One Crore Thirty Lakhs only) consisting of 13,00,000 Equity Shares of face value of Rs.10/- each pursuant to a resolution of the shareholders dated March 16, 2011.
- c) The authorized Share Capital of Rs. 1,30,00,000 (Rupees One Crore Thirty Lakhs only) consisting of 13,00,000 Equity shares of face value of Rs. 10/- each was increased to Rs. 3,61,00,000 (Rupees Three Crore Sixty-One Lakhs only) consisting of 36,10,000 Equity Shares of face value of Rs. 10/- each pursuant to a resolution of the shareholders dated March 20, 2012.
- d) The authorized share capital of Rs. 3,61,00,000 (Rupees Three Crore Sixty-One Lakhs only) consisting of 36,10,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 5,51,00,000 (Rupees Five Crore Fifty-One Lakhs only) consisting of 55,10,000 Equity Shares of face value of Rs.10/- each pursuant to a resolution of the shareholders dated March 25, 2013.
- e) The authorized share capital of Rs. 5,51,00,000 (Rupees Five Crore Fifty-One Lakhs only) consisting of 55,10,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 12,51,00,000 (Rupees Twelve Crore Fifty-One Lakhs only) consisting of 1,25,10,000 Equity Shares of face value of Rs.10/- each pursuant to a resolution of the shareholders dated September 21, 2017.
- f) The authorized share capital of Rs. 12,51,00,000 (Rupees Twelve Crore Fifty-One Lakhs only) consisting of 1,25,10,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 20,00,00,000 (Rupees Twenty Crore only) consisting of 2,00,00,000 Equity Shares of face value of Rs.10/- each pursuant to a resolution of the shareholders dated January 24, 2018.

<sup>\*\*</sup> This issue includes a reservation of 1,00,000 equity shares (constituting 0.59% of paid-up share capital of the Company) for purchase by eligible employees at a discount of 8.77% (equivalent to Rs. 5/-per share).



# 1. Equity Share Capital History:

Date of Allotment of the Equity shares	No. of Equity Shares Allotted	Face Value	Issue Price	Nature of Allotment	Nature of Consideration	Cumulative No. of Shares	Cumulative Paid up Capital
Since Incorporation	400	10	10	Subscription to MOA <sup>(1)</sup>	Cash	400	4,000
March 31, 2001	9,600	10	10	Further Allotment <sup>(2)</sup>	Cash	10,000	1,00,000
December 28, 2004	80,000	10	10	Further Allotment <sup>(3)</sup>	Cash	90,000	9,00,000
September 25, 2009	100	10	10	Further Allotment <sup>(4)</sup>	Cash	90,100	9,01,000
February 11, 2010	90,100	10	NIL	Bonus <sup>(5)</sup>	Consideration other than Cash	1,80,200	18,02,000
March 18, 2011	4,20,000	10	10	Further Allotment <sup>(6)</sup>	Cash	6,00,200	60,02,000
March 31, 2011	6,00,200	10	NIL	Bonus <sup>(7)</sup>	Consideration other than Cash	12,00,400	1,20,04,000
March 24, 2012	24,00,800	10	NIL	Bonus <sup>(8)</sup>	Consideration other than Cash	36,01,200	3,60,12,000
March 25, 2013	18,00,600	10	NIL	Bonus <sup>(9)</sup>	Consideration other than Cash	54,01,800	5,40,18,000
September 29, 2017	70,22,340	10	NIL	Bonus <sup>(10)</sup>	Consideration other than Cash	1,24,24,140	12,42,41,400

<sup>(1)</sup> Initial Subscribers to Memorandum of Association hold 400 Equity Shares each of face value of Rs. 10/fully paid up as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Ashok Ramniklal Paun	100
2.	Minal Mayank Gandhi	100



Sr. No.	Name of Person	No. of Shares Allotted
3.	Dipak Ramniklal Paun	100
4.	Rashmi Ajay Bhargava	100

<sup>(2)</sup> The Company allotted 9,600 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Ashok Ramniklal Paun	2,400
2.	Dipak Ramniklal Paun	2,400
3.	Dipti Dipak Paun	2,400
4.	Urmi Ashok Paun	2,400
	Total	9,600

<sup>(3)</sup> The Company allotted 80,000 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Ashok Ramniklal Paun	20,000
2.	Dipak Ramniklal Paun	20,000
3.	Dipti Dipak Paun	20,000
4.	Urmi Ashok Paun	20,000
	Total	80,000

<sup>(4)</sup> The Company allotted 100 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Pushpa Paun	100
	Total	100

<sup>(5)</sup> The Company allotted 90,100 Equity Shares as bonus issue of face value of Rs. 10/- each in the ratio of 1 equity share for every 1 equity share as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Ashok Ramniklal Paun	45,000
2.	Urmi Ashok Paun	45,000



Sr. No.	Name of Person	No. of Shares Allotted
3.	Pushpa Paun	100
	Total	90,100

<sup>(6)</sup> The Company allotted 4,20,000 Equity Shares of face value of Rs. 10/- each at par as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Ashok Ramniklal Paun	3,30,000
2.	Dipak Ramniklal Paun	90,000
	Total	4,20,000

<sup>(7)</sup> The Company allotted 6,00,200 Equity Shares as bonus issue of face value of Rs. 10/- each in the ratio of 1 equity share for every 1 equity share as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Ashok Ramniklal Paun	4,20,000
2.	Urmi Ashok Paun	90,000
3.	Pushpa Paun	200
4.	Dipak Ramniklal Paun	90,000
	Total	6,00,200

<sup>(8)</sup> The Company allotted 24,00,800 Equity Shares as bonus issue of face value of Rs. 10/- each in the ratio of 2 equity shares for every 1 equity share as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Ashok Ramniklal Paun	16,80,000
2.	Urmi Ashok Paun	3,60,000
3.	Pushpa Paun	800
4.	Dipak Ramniklal Paun	3,60,000
	Total	24,00,800

<sup>(9)</sup> The Company allotted 18,00,600 Equity Shares as bonus issue of face value of Rs. 10/- each in the ratio of 1 equity share for every 2 equity shares as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Ashok Ramniklal Paun	12,60,000



Sr. No.	Name of Person	No. of Shares Allotted
2.	Urmi Ashok Paun	2,70,000
3.	Pushpa Paun	600
4.	Dipak Ramniklal Paun	2,70,000
	Total	18,00,600

<sup>(10)</sup> The Company allotted 70,22,340 Equity Shares as bonus issue of face value of Rs. 10/- each in the ratio of 13 equity shares for every 10 equity shares as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Ashok Ramniklal Paun	49,15,170
2.	Urmi Ashok Paun	10,53,000
3.	Dipak Ramniklal Paun	10,54,170
	Total	70,22,340

2. Issue of Equity Shares for consideration other than cash.

Date of shareholder's approval	Number of Equity Shares	Face value(Rs.)	Issue Price(Rs.)	Nature of Consideration	Reasons for allotment	Allottees	No. of Shares Allotted
February 11, 2010	90,100	10	Nil	Other than cash	Bonus issue of Equity Shares in	Ashok Ramniklal Paun	45,000
					the Ratio	Urmi Ashok Paun	45,000
						Pushpa Paun	100
						Total	90,100
March 31, 2011	6,00,200	10	Nil	Other than cash	Bonus issue of Equity	Ashok Ramniklal Paun	4,20,000
					Shares in the Ratio of 1:1	Urmi Ashok Paun	90,000
						Pushpa Paun	200



						Dipak Ramniklal Paun	90,000
						Total	6,00,200
March 24, 2012	24,00,800	10	Nil	Other than cash	Bonus issue of Equity	Ashok Ramniklal Paun	16,80,000
					Shares in the Ratio of 1:1	Urmi Ashok Paun	3,60,000
						Pushpa Paun	800
						Dipak Ramniklal Paun	3,60,000
						Total	24,00,800
March 25, 2013	18,00,600	10	Nil	Other than cash	Bonus issue of Equity	Ashok Ramniklal Paun	12,60,000
					Shares in the Ratio of 2:1	Urmi Ashok Paun	2,70,000
						Pushpa Paun	600
						Dipak Ramniklal Paun	2,70,000
						Total	18,00,600
September 29, 2017	70,22,340	10	Nil	Other than cash	Bonus issue of Equity	Ashok Ramniklal Paun	49,15,170
					Shares in the Ratio of 13:10	Urmi Ashok Paun	10,53,000
						Dipak Ramniklal Paun	10,54,170



	Total	70,22,340
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- 3. We have not issued any Equity Shares out of revaluation reserves or in terms of any scheme approved under Sections 391- 394 of the Companies Act or under section 230-234 of the Companies Act, 2013.
- 4. We have not issued any equity shares in last one year at price below the Issue Price.
- 5. Details of shareholding of promoters:

## 1. Mr. Ashok Ramniklal Paun

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisiti on / Transfer price (Rs.)	Nature of Transactio ns	Pre- issue share holding	Post- issue share holding %	No. of Shares Pledged	% of Shares Pledged
On Incorporatio n	100	10	10	Subscriber to MOA	Negligibl e	Negligible	0.00	0.00
March 31, 2001	2,400	10	10	Further Allotment	0.02	0.01	0.00	0.00
December 28, 2004	20,000	10	10	Further Allotment	0.16	0.12	0.00	0.00
April 01, 2007	22,500	10	64	Transferred from Mr. Dipak Ramniklal Paun	0.18	0.13	0.00	0.00
February 11, 2010	45,000	10	Nil	Bonus Issue	0.36	0.26	0.00	0.00
March 18, 2011	3,30,000	10	10	Further Allotment	2.66	1.94	0.00	0.00
March 31, 2011	4,20,000	10	Nil	Bonus Issue	3.38	2.46	0.00	0.00
March 24, 2012	16,80,000	10	Nil	Bonus Issue	13.52	9.86	0.00	0.00
March 25, 2013	12,60,000	10	Nil	Bonus Issue	10.14	7.39	0.00	0.00
March 30, 2017	900	10	Nil	Transmissi on	0.01	0.01	0.00	0.00
September 29, 2017	49,15,170	10	Nil	Bonus Issue	39.56	28.84	0.00	0.00



January 01, 2018	(10)	10	60	Transfer	Negligibl e	Negligible	0.00	0.00
Total	al 86,96,060				69.99	51.03	0.00	0.00

# 2. Mr. Dipak Ramniklal Paun

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisi tion / Transfe r price (Rs.)	Nature of Transaction s	Pre-issue shareholdi ng %	Post- issue shareholdi ng %	No. of Shares Pledge d	% of Shares Pledge d
On Incorporatio n	100	10	10	Subscriber to MOA	Negligible	Negligible	0.00	0.00
March 31, 2001	2,400	10	10	Further Allotment	0.02	0.01	0.00	0.00
December 28, 2004	20,000	10	10	Further Allotment	0.16	0.12	0.00	0.00
April 01, 2007	(22,500)	10	64	Transferred to Mr. Ashok Raniklal Paun	-0.18	(0.13)	0.00	0.00
March 18, 2011	90,000	10	10	Further Allotment	0.72	0.53	0.00	0.00
March 31, 2011	90,000	10	Nil	Bonus Issue	0.72	0.53	0.00	0.00
March 24, 2012	3,60,000	10	Nil	Bonus Issue	2.90	2.11	0.00	0.00
March 25, 2013	2,70,000	10	Nil	Bonus Issue	2.17	1.58	0.00	0.00
March 30, 2017	900	10	Nil	Transmissio n	0.01	0.01	0.00	0.00
September 29, 2017	10,54,170	10	Nil	Bonus Issue	8.48	6.19	0.00	0.00
January 01, 2018	(30)	10	60	Transfer	Negligible	Negligible	0.00	0.00
Total	18,65,040				15.01	10.94	0.00	0.00



6. Our Promoter Group, Directors and their immediate relatives have not purchased/sold Equity Shares of the Company during last 6 months except as mentioned below.

Sr. No.	Name of Transferor	Name of Transferee	Date of Transfer	Transfer Price	No. of Shares
1.	Mr. Dipak Ramniklal Paun	Ms. Manyata Dipak Paun	January 01, 2018	60	10
2.	Mr. Dipak Ramniklal Paun	Mr. Manan Dipak Paun	January 01, 2018	60	10
3.	Mr. Dipak Ramniklal Paun	Mrs. Dipti Dipak Paun	January 01, 2018	60	10
4.	Mr. Ashok Ramniklal Paun	Ms. Khwahish Ashok Paun	January 01, 2018	60	10

The above shares were transferred for compliance under Section 3(1)(a) of Companies Act, 2013 for 7 (seven) shareholders.

- 7. Our Promoters have confirmed to the Company and the Lead Manager that the Equity Shares held by our Promoters have been financed from their personal funds or their internal accruals, as the case may be, and no loans or financial assistance from any bank or financial institution has been availed by them for this purpose.
- 8. There are no financing arrangements whereby the Promoter Group, the Directors of our Company and their relatives have financed the purchase by any other person of securities of the issuer other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of filing offer document with the Stock Exchange.
- 9. Details of Promoter's Contribution locked in for three years:

Pursuant to Regulation 32 and 36 of SEBI (ICDR) Regulations an aggregate of 20% of the post-issue capital, held by our Promoters shall be considered as Promoter's Contribution ("Promoter's Contribution") and locked-in for a period of three years from the date of allotment. The lock-in of the Promoter's Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

One of our Promoter has granted consent to include such number of Equity Shares held by him as may constitute 20.54% of the post-issue Equity Share Capital of our Company as Promoter's Contribution and have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoter's Contribution from the date of filing of the Prospectus until the commencement of the lock-in period specified above.

Date of allotment	Date when made fully paid up	fully Shares Face Issue Value Price			Nature of Allotment	% of Post Issue Capital
		Mr. A	shok Ram	ıniklal Paun	ı	
September 29, 2017	September 29, 2017	35,00,000	10	Nil	Bonus Issue	20.54
Tot	Total (A)					20.54

We further confirm that as per Regulation 33 of SEBI (ICDR) Regulations, the aforesaid minimum Promoter's Contribution of 20% which is subject to lock-in for three years does not consist of:



- Equity Shares acquired during the preceding three years for consideration other than cash and out of revaluation of assets or capitalization of intangible assets or bonus shares out of revaluation reserves or reserves without accrual of cash resources.
- Equity Shares acquired by the Promoter during the preceding one year, at a price lower than the price at which Equity Shares are being offered to public in the Initial Public Offer.
- The Equity Shares held by the Promoter and offered for minimum Promoter's Contribution are not subject to any pledge.
- Equity shares issued to our Promoter on conversion of partnership firm into Private limited company during the preceding one year, at a price lower than the price at which Equity Shares are being offered to public in the Initial Public Offer.
- Equity Shares for which specific written consent has not been obtained from the shareholders for inclusion of their subscription in the minimum Promoter's Contribution subject to lock-in.

The Promoter's Contribution can be pledged only with a scheduled commercial bank or public financial institution as collateral security for loans granted by such banks or financial institutions, in the event the pledge of the Equity Shares is one of the terms of the sanction of the loan. The Promoter's Contribution may be pledged only if in addition to the above stated, the loan has been granted by such banks or financial institutions for the purpose of financing one or more of the objects of this Issue.

The Equity Shares held by our Promoters may be transferred to and among the Promoter Group or to new Promoter or persons in control of our Company, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the Takeover Regulations, as applicable.

#### 10. Details of share capital locked in for one year

In addition to minimum 20% of the Post-Issue shareholding of our Company held by the Promoter (locked in for three years as specified above), in accordance with regulation 36 of SEBI (ICDR) Regulations, the entire pre-issue share capital of our Company shall be locked in for a period of one year from the date of Allotment in this Issue.

The Equity Shares held by persons other than our Promoters and locked-in for a period of one year from the date of Allotment, in accordance with regulation 37 of SEBI (ICDR) Regulations, in the Issue may be transferred to any other person holding Equity Shares which are locked-in, subject to the continuation of the lock-in the hands of transferees for the remaining period and compliance with the Takeover Regulations.



A. The table below represents the current shareholding pattern of our Company as per Regulation 31 of the SEBI (LODR) Regulations, 2015:

# I. Summary of Shareholding Pattern

Cat ego ry Co de	Category of shareholder	No. Of shareh olders	No. of fully paid up equit y	No. of Partly paid up equity shares held	No. of shares underlyi ng Deposito ry Receipts	held	Share holdin g as a % of total no. of shares (calcul ated as per SCRR,	holdin g as a each class of securities of voting Rights each class of securities of total no. of shares (calculated as per SCRR,		each class of securition		each class of securition		each class of securition		each class of securities*  No. of Voting Rights				No. of Shares Underl ying Outsta nding convert ible securiti es	Shareholdi ng, as a % assuming full conversion of convertible securities ( as a percentage	locl	As a % of total shares held	Shares or oth	As a % of total shares held	Numb er of shares held in demat erializ ed form
			s held				1957) As a % of (A+B+ C2)	Class X	Class Y	Total	% of (A+B +C)	(includi ng Warra nts)	of diluted share Capital) As a % of (A+B+C2)		(B)		(B)									
I	11	III	IV	V	VI	VII=I V+V +VI	VIII		Г	X		X	XI=VII +X	2	XII	X	Ш	XIV								
(A)	Promoters and Promoter Group	7	1,24,2 4,140	-	-	1,24,2 4,140	100.00	1,24,2 4,140	-	1,24,2 4,140	100.0	,	100.00	1,24, 24,1 40	100.00	-	-	1,24,24								



(B)	Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C)	Non Promoter- Non Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C1	Shares underlying DRs	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-
(C2 )	Shares held by Employee Trusts	-	-	-	-	-	-	ı	ı	-	-	-	-	-	-	1	-	-
	Total	7	1,24,2 4,140	-	-	1,24,2 4,140	100.00	1,24,2 4,140	-	1,24,2 4,140	100.0	-	100.00	1,24, 24,1 40	100.00	-	-	1,24,24

<sup>\*</sup>As on the date of this Prospectus 1 Equity Share holds 1 vote.

<sup>\*\*</sup>Shall be locked-in on or before the date of allotment in this Issue.



# II. Shareholding Pattern of promoters and Promoter Group

	Category & name of sharehol der (I)	PAN (II)	No. of shareh olders (III)	No. of fully paid up equit y share s held	No. of Pa rtl y pai d up eq uit y	No. of shares underl ying Deposi tory Receip	Total nos. shares held	Shareh olding as a % of total no. of shares (calcul ated as per SCRR, 1957) As a % of (A+B+	hel	d in e	_	_	No. of Shares Under lying Outsta nding conver tible securit ies (inclu	Shareh olding, as a % assumin g full convers ion of converti ble securiti es ( as a percent age of	Numl locke Shar No. (a)	ed in	Sh ple oth	ambe of nares edged or nerwi se cum ered As a	Numbe r of shares held in demate rialized form
	(3)			(IV)	sha res hel d (V)	(VI)		C2)	Class : X	Cl as s: Y	Total	Total as a % of (A+B +C)	ding Warra nts)	diluted share Capital) As a % of (A+B+ C2)		shar es held (B)	a )	of tot al sha res hel d (B)	
	<b>(I)</b>	(II)	(III)	(IV)	(V)	(VI)	(VII)= (IV)+( V)+(VI )	(VIII)		(	IX)		(X)	(XI)=(V II)+(X)	(X	II)	(2	XIII)	(XIV)
( 1 )	Indian																		



( a )	Individual /Hindu Undivide d Family		7	1,24,2 4,140	-	-	1,24,24, 140	100.00	1,24,2 4,140	-	1,24,2 4,140	100.0	-	100.00	1,24,2 4,140	100.0	-	-	1,24,24, 140
	Ashok Ramnikla l Paun	ABJPP 7453J	1	86,96, 060	1	-	86,96,0 60	69.99	86,96, 060	-	86,96, 060	69.99	-	69.99	86,96, 060	69.99	-	-	86,96,0 60
	Dipak Ramnikla l Paun	ABJPP 7454R	1	18,65, 040	ı	1	18,65,0 40	15.01	18,65, 040	-	18,65, 040	15.01	-	15.01	18,65, 040	15.01	-	ı	18,65,0 40
	Urmi Ashok Paun	AAOP P4504C	1	18,63, 000	-	-	18,63,0 00	15.00	18,63, 000	-	18,63, 000	15.00	-	15.00	18,63, 000	15.00	-	-	18,63,0 00
	Dipti Dipak Paun	AAOP P4456 H	1	10	•	-	10	Negligi ble	10	-	10	Negli gible	-	Negligib le	10	Negli gible	-	•	10
	Manyata Dipak Paun	DAQP P7483 D	1	10	-	-	10	Negligi ble	10	-	10	Negli gible	-	Negligib le	10	Negli gible	-	-	10
	Manan Dipak Paun	DYAP P5808 N	1	10	-	-	10	Negligi ble	10	-	10	Negli gible	-	Negligib le	10	Negli gible	-	-	10



	Khwahish Dipak Paun	EECPP 4581K	1	10	-	-	10	Negligi ble	10	-	10	Negli gible	-	Negligib le	10	Negli gible	-	-	0
( b )	Central Governm ent/State Governm ent(s)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-
( c )	Financial Institution s /Banks	1	-	-	1	-	-	-	-	-	-	-	-	-	-	-	1	1	-
( d )	Any other (Body Corporate )	1	-	-	1	-	-	-	-	-	-	-	-	-	-	-	1	1	-
	Sub- Total (A) (1)	-	7	1,24,2 4,140	-	-	1,24,24, 140	100.00	1,24,2 4,140	-	1,24,2 4,140	100.0	-	100.00	1,24,2 4,140	100.0	-	-	1,24,24, 140
( 2 )	Foreign																		
( a )	Individual (Non- Resident Individual /Foreign	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



	Individual )																		
( b )	Governm ent	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
( c )	Institution s	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-
( d )	Foreign Portfolio Investor	-	-	-	ı	1	-	-	-	-	1	-	ı	-	-	-	ı	1	-
( f )	Any Other (specify)	-	-	1	1	1	-	-	-	-	•	-	•	-	-	-	1	1	-
	Sub- Total (A) (2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-
	Total Sharehol ding of Promoter and Promoter Group (A)=(A)(	-	7	1,24,2 4,140	-	1	1,24,24, 140	100.00	1,24,2 4,140	-	1,24,2 4,140	100.0	,	1,24,24, 140	1,24,2 4,140	100.0		-	1,24,24, 140



1)+(A)(2)									
									i

<sup>\*</sup>As on the date of this Prospectus 1 Equity Shares holds 1 vote.

<sup>\*\*</sup>Shall be locked-in on or before the date of allotment in this Issue.



# III. Shareholding Pattern of the Public shareholder.

	Category& name of shareholder	PA N	No. of shareho lders	No. of full y pai d up equ ity sha	No. of Par tly pai d up equ ity sha	No. of shares underl ying Deposit ory Receipt s	Total nos. shares held	Shareho lding as a % of total no. of shares (calculat ed as per SCRR, 1957) As a % of	Ri cl	ights h	_	each	No. of Shares Underl ying Outstan ding convert ible securiti es (includi	Sharehol ding, as a % assuming full conversio n of convertib le securities ( as a percenta ge of	lo	mber of cked in ares* *	Sh ple oth	mber of ares edged or erwis e cumb red	Number of shares held in demateri alized form
				res hel d	res hel d	3		(A+B+C 2)	Cl ass : X	Cl ass : Y	To tal	Total as a % of (A+B +C)	ng Warran ts)	diluted share Capital) As a % of (A+B+C2)	(a )	of tota l sha res hel d (B)	(a )	of tota I sha res hel d (B)	
	<b>(I)</b>	(II )	(III)	(IV )	(V)	(VI)	(VII)= (IV)+(V) +(VI)	(VIII)		(	(IX)		(X)	(XI)=(VII )+(X)	(2	XII)	(X	XIII)	(XIV)
(1	Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	- 1	-	-
(a )	Mutual Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



(b	Venture Capital Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c )	Alternate Investment Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d )	Foreign Venture Capital Investors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e )	Foreign Portfolio Investor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(f )	Financial Institutions/B anks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(g )	Insurance Companies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(h )	Provident Funds/ Pension Funds	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-
(i )	Any other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (B)(1)	-	-	-	-	-	-	-	-	-	ı	-	-	-	-	-	-	-	-



(2	Central Government/ State Government( s)/ President of India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (B)(2)	-	-	-	-	-	-	-	-	1	-	-	-	-	1	-	-	1	-
(3	Non- Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Individuals-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a )	i. Individual shareholders holding nominal share capital up to Rs. 2 lakhs.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
	ii. Individual shareholders holding nominal share capital in excess of Rs. 2 lakhs.	-	-	-	-	-	-	-	1	-	1	-	-	-	-	-	-	1	-



(b	NBFCs registered with RBI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
( C )	Employee Trusts	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-
(d )	Overseas Depositories (holding DRs) (balancing figure)	-	-	-	-	-	-	-	-	1	1	-	-	-	1	-	-	,	-
(e )	Any Other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (B)(3)	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-
	Total Public Shareholdin g (B)- (B)(1)+(B)(2) +(B)(3)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>\*</sup>As on the date of this Prospectus 1 Equity Shares holds 1 vote.

<sup>\*\*</sup>Shall be locked-in on or before the date of allotment in this Issue.



# IV. Shareholding pattern of the Non-Promoter - Non-Public shareholder

	Category & name of	P	No. of	No. of full y pai d	No. of Par tly pai d	No. of shares underl ying	Total nos.	Shareh olding as a % of total no. of shares (calcula ted as per SCRR,	Rig cla No.	umber ghts ho ass of of Vo Rights	eld in securi	each	No. of Shares Underl ying Outsta nding convert	Total Sharehol ding, as a % assuming full conversi on of converti ble	Sh N o.	mber of cked in ares	Shares or oth encun No. (Not	pledged erwise abered	Number of shares held in demateri alized form
	shareholde r	A N	shareho Iders	equ ity sha res hel d	up equ ity sha res hel d	Deposi tory Receip ts	shares held	1957) As a % of (A+B+ C2)	Cl ass : X	Cl ass : Y	To tal	al as a % of Tot al Vot ing righ ts	ible securiti es (includi ng Warra nts)	securities (as a percenta ge of diluted share Capital) As a % of (A+B+C 2)	(a )	% of tota l sha res hel d (B)	Applic able)	shares held (Not Applic able)	
	(I)	(II )	(III)	(IV )	(V)	(VI)	(VII)= (IV)+(V) +(VI)	(VIII)		()	(X)		(X)	(XI)=(VI I)+(X)	(2	XII)	(X	III)	(XIV)
( 1 )	Custodian/ DR Holder	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-



( a )	Name of DR Holder (if applicable)	-	-	 -	-	-	-	-	-	1	-	-	1	-	-	-
( 2 )	Employee Benefit Trust (Under SEBI (Share based Employee Benefit) Regulation s, 2014)	-	-	 -	-	-	-	1	-	ı	-	-	ı	-	ı	-
	Total Non- Promoter- Non Public Shareholdi ng (C)=(C)(1) +(C)(2)	-	-	 -	-	-	-	-	-	·	-	-		-	-	-

<sup>\*</sup>In terms of SEBI circular bearing no. Cir/ISD/3/2011 dated June 17, 2011 and SEBI circular bearing no. SEBI/Cir/ISD/ 05 /2011, dated September 30, 2011, the Equity Shares held by the Promoters/Promoters Group Entities and 50% of the Equity Shares held by the public shareholders, shall be dematerialized. Accordingly, all the Equity Shares held by our Promoter / members of the Promoter Group have been dematerialized.

Our Company will file the shareholding pattern or our Company, in the form prescribed under Regulation 31 of the SEBI (LODR)Regulations, 2015 one day prior to the listing of the equity shares. The shareholding pattern will be uploaded on the website of NSE (National Stock Exchange of India Limited) before commencement of trading of such Equity Shares.



# B. Shareholding of our Promoters and Promoter Group

The table below presents the current shareholding pattern of our Promoters and Promoter Group. (Individuals and company).

Sr.		Pre –	Issue	Post –	Issue
No.	Name of the Shareholder	No. of Equity Shares	% of Pre- Issue Capital	No. of Equity Shares	% of Post- Issue Capital
<b>(I)</b>	(II)	(III)	(IV)	(V)	(VI)
	Promoters				
1.	Ashok Ramniklal Paun	86,96,060	69.99	86,96,060	51.03
2.	Dipak Ramniklal Paun	18,65,040	15.01	18,65,040	10.93
	Promoter Group				
3.	Urmi Ashok Paun	18,63,000	15.00	18,63,000	10.94
4.	Dipti Dipak Paun	10	Negligible	10	Negligible
5.	Khwahish Ashok Paun	10	Negligible	10	Negligible
6.	Manyata Dipak Paun	10	Negligible	10	Negligible
7.	Manan Dipak Paun	10	Negligible	10	Negligible
	Total	1,24,24,140	100.00	1,24,24,140	72.91

The average cost of acquisition of or subscription to Equity Shares by our Promoters is set forth in the table below:

Name of the Promoters	No. of Shares held	Average cost of Acquisition (COA) (in Rs.)
Ashok Ramniklal Paun	86,96,060	0.57
Dipak Ramniklal Paun	18,65,040	0.48

# **Equity Shares held by top Ten shareholders**

Our top ten shareholders and the number of Equity Shares held by them as on date of this Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Ashok Ramniklal Paun	86,96,060	69.99



Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
2.	Dipak Ramniklal Paun	18,65,040	15.01
3.	Urmi Ashok Paun	18,63,000	15.00
4.	Dipti Dipak Paun	10	Negligible
5.	Khwahish Ashok Paun	10	Negligible
6.	Manyata Dipak Paun	10	Negligible
7.	Manan Dipak Paun	10	Negligible
	Total	1,24,24,140	100.00

Our top ten shareholders and the number of Equity Shares held by them ten days prior to the date of this Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of pre-Issue capital
1.	Ashok Ramniklal Paun	86,96,060	69.99
2.	Dipak Ramniklal Paun	18,65,040	15.01
3.	Urmi Ashok Paun	18,63,000	15.00
4.	Dipti Dipak Paun	10	Negligible
5.	Khwahish Ashok Paun	10	Negligible
6.	Manyata Dipak Paun	10	Negligible
7.	Manan Dipak Paun	10	Negligible
	Total	1,24,24,140	100.00

Our top ten shareholders and the number of Equity Shares held by them two years prior to date of this Prospectus are as under:

Sr. No.	Name of shareholder	No. of Shares	% age of then existing capital
1.	Ashok Ramniklal Paun	37,80,000	69.97
2.	Dipak Ramniklal Paun	8,10,000	15.00
3.	Urmi Ashok Paun	8,10,000	15.00
4.	Pushpa Paun	1,800	0.03



Total	54,01,800	100.00
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- 11. There is no "Buyback", "Standby", or similar arrangement for the purchase of Equity Shares by our Company/Promoters/Directors/Lead Manager for purchase of Equity Shares offered through this Prospectus.
- 12. There are no safety net arrangements for this public issue.
- 13. The Equity Shares, which are subject to lock-in, shall carry the inscription "non-transferable" and the non-transferability details shall be informed to the depository. The details of lock-in shall also be provided to the Stock Exchange before the listing of the Equity Shares.
- 14. As on the date of this Prospectus, none of the shares held by our Promoters/ Promoter Group are pledged with any financial institutions or banks or any third party as security for repayment of loans.
- 15. Except, as otherwise disclosed in the chapter titled "Objects of the Issue" beginning on page 87 of this Prospectus, we have not raised any bridge loans against the proceeds of the Issue.
- 16. Investors may note that in case of over-subscription, allotment will be on proportionate basis as detailed in heading on "Basis of Allotment" beginning on page 274 of this Prospectus.
- 17. The Equity Shares Issued pursuant to this Issue shall be fully paid-up at the time of Allotment, failing which no allotment shall be made.
- 18. Our Company has not issued any Equity Shares at a price less than the Issue Price in the last one year preceding the date of filing of this Prospectus except as mentioned above in this chapter.
- 19. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 43 (4) of SEBI (ICDR) Regulations, as amended from time to time.
- 20. Under subscription, if any, in any category/ employee reservation portion, shall be met with spill-over from any other category/ employee reservation portion or combination of categories at the discretion of our Company, in consultation with the Lead Manager and NSE.
- 21. An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off while finalizing the basis of allotment to the nearest integer during finalizing the allotment, subject to minimum allotment lot. Consequently, the actual allotment may go up by a maximum of 10% of the Issue, as a result of which, the post issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoters and subject to lock-in shall be suitably increased to ensure that 20% of the post issue paid-up capital is locked-in.
- 22. The Issue is being made through Fixed Price Method.
- 23. As on date of filing of this Prospectus with Stock Exchange, the entire issued share capital of our Company is fully paid-up. The Equity Shares offered through this Public Issue will be fully paid up.
- 24. On the date of filing of this Prospectus with Stock Exchange, there are no outstanding financial instruments or any other rights that would entitle the existing Promoters or shareholders or any other person any option to receive Equity Shares after the Issue.
- 25. Our Company has not issued any Equity Shares out of revaluation reserves and not issued any bonus shares out of capitalization of revaluation reserves.
- 26. Lead Manager to the Issue viz. Sarthi Capital Advisors Private Limited and its associates do not hold any Equity Shares of our Company.
- 27. Our Company has not revalued its assets since incorporation.



- 28. Our Company has not made any Public Issue of any kind or class of securities since its incorporation.
- 29. There will be only one denomination of the Equity Shares of our Company unless otherwise permitted by law.
- 30. Our Company shall comply with such disclosure, and accounting norms as may be specified by SEBI from time to time.
- 31. There will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, and rights issue or in any other manner during the period commencing from submission of this Prospectus with Stock Exchange until the Equity Shares to be issued pursuant to the Issue have been listed.
- 32. Except as disclosed in this Prospectus, our Company presently does not have any intention or proposal to alter its capital structure for a period of six (6) months from the date of opening of the Issue, by way of spilt/consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise. However, during such period or a later date, it may issue Equity Shares or securities linked to Equity Shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company.
- 33. Our Company does not have any ESOS/ESPS scheme for our employees and we do not intend to allot any shares to our employees under ESOS/ESPS scheme from the proposed Issue. As and when, options are granted to our employees under the ESOP scheme, our Company shall comply with the SEBI (Employee Stock Option Scheme and Employees Stock Purchase Plan) Guidelines 1999.
- 34. An investor cannot make an application for more than the number of Equity Shares offered in this Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investor.
- 35. As per RBI regulations, OCBs are not allowed to participate in this Issue.
- 36. Our Promoters and the members of our Promoter Group will not participate in this Public Issue.
- 37. Our Company shall ensure that transactions in the Equity Shares by the Promoters and the Promoter Group between the date of filing the Prospectus and the Issue Closing Date shall be reported to the Stock Exchange within twenty-four hours of such transaction.
- 38. For the details of transactions by our Company with our Promoter Group during financial years ended March 31 2017, 2016, 2015, 2014 and 2013 and period ended on September 30, 2017, please refer to Annexure VII of restated financial statement under the section titled, 'Financial Statements' beginning on page 178 of this Prospectus.
- 39. None of our Directors or Key Managerial Personnel holds Equity Shares in our Company, except as stated above in this chapter and also in the chapter titled "Our Management" beginning on page 155 of this Prospectus.
- 40. No payment, direct, indirect in the nature of discount, commission, and allowance, or otherwise shall be made either by us or by our Promoters to the persons who receive allotments, if any, in this Issue.
- 41. Our Company has Seven (7) shareholders as on the date of filing of this Prospectus.



#### **OBJECTS OF THE ISSUE**

Our Company proposes to utilize the funds which are being raised towards funding the following objects and achieve the benefits of listing on the NSE Emerge Platform.

The objects of the Issue are: -

- 1. To meet the working capital requirements of our Company;
- 2. Repayment of Long-Term Unsecured Loans of Promoters/Directors;
- 3. General Corporate Purposes;
- 4. Issue Expenses.

Our Company believes that listing will enhance our Company's corporate image, brand name and create a public market for its Equity Shares in India. It will also make future financing easier and affordable in case of expansion or diversification of the business. Further, listing attracts interest of institutional investors as well as foreign institutional investors

The main objects clause of our Memorandum enables our Company to manufacture, sell and deal in venetian blinds, vertical blinds, drapery rods, components of venetian blinds, vertical blinds, drapery rods, carpets and all types of window and floor furnishings. The existing activities of our Company are within the objects clause of our Memorandum.

The fund requirement and deployment are based on internal management estimates and has not been appraised by any bank or financial institution.

#### **FUND REQUIREMENTS**

Our funding requirements are dependent on a number of factors which may not be in the control of our management, changes in our financial condition and current commercial conditions. Such factors may entail rescheduling and / or revising the planned expenditure and funding requirement and increasing or decreasing the expenditure for a particular purpose from the planned expenditure.

We intend to utilize the proceeds of the Fresh Issue, in the manner set forth below:

(Rs. In lakhs)

Sr. No.	Particulars	Total (in %)
1.	To meet the working capital requirements of our Company	1251.08
2.	Repayment of Unsecured Loans of Promoters/Directors	650.04
3.	General Corporate Purpose	450.00
4.	*Issue Expenses	275.00
	Total	2626.12

<sup>\*</sup>As on March 06, 2018, our Company has incurred a sum of Rs. 15,64,700/-(Rupees Fifteen Lakhs Sixty Four Thousand Seven Hundred Only) towards issue expenses.

The requirements of the objects detailed above are intended to be funded from the Proceeds of the Issue. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the proposed Issue.



The fund requirement and deployment are based on internal management estimates and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in light of changes in external circumstances or costs, other financial conditions, business or strategy, as discussed further below.

In case of variations in the actual utilization of funds allocated for the purposes set forth above, increased fund requirements for a particular purpose may be financed by surplus funds, if any, available in respect of the other purposes for which funds are being raised in this Issue. If surplus funds are unavailable, the required financing will be through our internal accruals and/or debt.

We may have to revise our fund requirements and deployment as a result of changes in commercial and other external factors, which may not be within the control of our management. This may entail rescheduling, revising or cancelling the fund requirements and increasing or decreasing the fund requirements for a particular purpose from its fund requirements mentioned below, at the discretion of our management. In case of any shortfall or cost overruns, we intend to meet our estimated expenditure from internal accruals and/or debt. In case of any such re-scheduling, it shall be made by compliance of the relevant provisions of the Companies Act 2013/ Companies Act, 1956.

#### DETAILS OF UTILIZATION OF ISSUE PROCEEDS

#### 1. WORKING CAPITAL REQUIREMENTS:

Particulars	2015-16 (Restated)	2016-17 (Restated)	2017-18 (Estimated)	2018-19 (Estimated)
Current Assets				
Cash & Cash Equivalents	35.25	7.56	1,323.79*	901.09*
Deposits for Margin Money	-	-	-	-
Trade Receivables	467.98	426.79	600.00	1,000.00
Inventories	1,545.25	1,928.47	1,987.20	2,559.40
Other Current Assets	123.80	148.29	233.83	393.52
Total (A)	2,172.28	2,511.11	4,144.82	4,894.00
Current Liabilities				
Trade Payables	159.57	165.16	159.00	265.00
Statutory Liabilities	14.26	14.22	35.00	50.00
Other Current Liabilities	154.05	223.67	135.00	110.08
Short Term Provisions	49.08	56.60	63.83	213.52
Total (B)	376.96	459.65	392.83	638.60
Net Working Capital (A)-(B)	1,795.32	2,051.46	3,751.99	4,255.41
Sources of Working Capital				
Fund Based Borrowings	725.86	880.57	900.00	900.00
IPO Proceeds	-	-	1,251.08	-
Net Worth/ Borrowings	1,069.46	1,170.89	1,600.91	3,355.41



\*Cash is higher since we have assumed that we will be utilizing entire fund-based borrowings of Rs. 900.00 Lakhs. Alternatively, we can reduce our fund-based borrowings by similar amount, which will entail savings on interest outgo on fund-based borrowings from HDFC Bank Ltd.

The Company's business is working capital intensive and they avail their working capital in the ordinary course of business from HDFC Bank Limited. As on March 31, 2016 and March 31, 2017 the Company's net working capital consisted of Rs. 1,795.32 Lakhs and Rs. 2,051.46 Lakhs respectively.

The total working capital requirement for the year 2017-18 and 2018-19 is estimated to be Rs. 3,751.99 Lakhs and Rs. 4,255.41 Lakhs respectively. A part of the incremental working capital requirement will be met through the Net Proceeds to the extent of Rs. 1,251.08 Lakhs and the balance portion will be met through Internal Accruals/ Borrowings.

#### **BASIS OF ESTIMATION**

The incremental working capital requirements are based on historical Company data and estimation of the future requirements in FY 2018-19 considering the growth in activities of our Company and in line with norms generally accepted by banker(s).

We have estimated future working capital requirements based on the following:

Particulars	Basis	2015-16	2016-17	2017-18	2018-19
Receivables	Collection Period	61	51	60	60
Inventory	Raw Material	25	21	21	21
	Stock in Process	-	-	-	-
	Finished Goods	279	265	270	210
Payables	Credit Period	39	30	30	30

# 2. REPAYMENT OF UNSECURED LOANS

Our Company had availed unsecured loans majorly for working capital requirement in the past from our Promoters/Directors. The interest rate on the unsecured loans is higher than secured loans availed through banks or financial institutions. We propose to retire high interest rate of unsecured loans, which will reduce the interest cost and in turn increase profitability. For further information please refer chapter titled "Financial Information" beginning on page 178 of this Prospectus.

Following are the details of unsecured loan availed by our Company, which we intend to repay out of the Issue Proceeds:

(Rs. in Lakhs)

S. No.	Name	Interest Rate (In %)	Amount#
1.	Ashok Ramniklal Paun	12.00	192.27
2.	Dipak Ramniklal Paun	12.00	238.37



3.	Dipti Dipak Paun	12.00	56.77
4.	Urmi Ashok Paun	12.00	162.62
	Total		650.04

<sup>\*</sup>Our Statutory Auditor, Chetan Agarwal & Co., Chartered Accountants through its certificate dated February 02, 2018 has confirmed that these borrowings have been utilized for the purposes of working capital.

#### 3. GENERAL CORPORATE PURPOSE

The Net Proceeds will be first utilized towards the Objects mentioned above. We, in accordance with the policies set up by our Board, will have flexibility in utilizing the balance Net Proceeds, if any, for general corporate purposes, subject to such utilization not exceeding 25% of the Gross Proceeds from the Issue in accordance with Regulation 4(4) of the SEBI Regulations, including but not restricted to strategic initiatives, strengthening our marketing network & capability, meeting exigencies, brand building exercises in order to strengthen our operations.

In case of variations in the actual utilization of funds designated for the purposes set forth above increased fund requirements for a particular purpose may be financed by surplus funds, if any, which are not applied to the other purposes, set out above.

#### 4. ISSUE RELATED EXPENSES

The expenses for this Issue include issue management fees, underwriting fees, registrar fees, legal advisor fees, printing and distribution expenses, advertisement expenses, depository charges and listing fees to the Stock Exchange, among others. The total expenses for this Issue are estimated not to exceed Rs. 275.00 Lakhs.

(Rs. in Lakhs)

Expenses	Expenses (Rs. in Lakhs)	Expenses (% of total Issue expenses)	Expenses (% of Issue size)
Payment to Merchant Banker including expenses towards printing, advertising, and payment to other intermediaries such as Registrars, Market Makers, Bankers and Regulatory Fees & Other Expenses etc.	36.00	13.09	1.37
Marketing expenses, Selling Commission and other expenses	239.00	86.91	9.10
Total estimated Issue expenses	275.00	100.00	10.47

# **DEPLOYMENT OF FUNDS:**

As estimated by our management, the entire proceeds from the Issue shall be utilized as follows:

(Rs. In Lakhs)

Particulars		Total Funds required	Amount incurred till March 06, 2018	Balance deployment during FY 2017- 18	Balance deployment during FY 2018- 19
Working Requirements	Capital	1251.08	-	-	1251.08



Total	2626.12	15.65*	909.39	1701.08
*Issue Expenses	275.00	15.65	259.35	-
General Corporate Purpose	450.00	-	-	450.00
Repayment of Unsecured Loans	650.04	-	650.04	-

<sup>\*</sup>As on March 06, 2018, our Company has incurred a sum of Rs. 15,64,700/- (Rupees Fifteen Lakhs Sixty Four Thousand Seven Hundred Only) towards issue expenses

M/s. Chetan Agarwal & Co., Chartered Accountants, Statutory Auditor have vide certificate dated March 06, 2018 confirmed that as on March 06, 2018 following funds were deployed for the proposed Objects of the Issue:

Source	Estimated Amount (in lacs)	
Internal Accruals	15.65	
Total	15.65	

#### **MEANS OF FINANCE**

(Rs. in Lakhs)

	Particulars	Estimated Amount
Net Proceeds		2626.12
Internal Accruals		Nil
Total		2626.12

## APPRAISAL BY APPRAISING AGENCY

The fund requirement and deployment are based on internal management estimates and has not been appraised by any bank or financial institution.

#### **INTERIM USE OF FUNDS**

Pending utilization for the purposes described above, we intend to deposit the funds with scheduled commercial banks included in the second schedule of Reserve Bank of India Act, 1934. Our management, in accordance with the policies established by our Board of Directors from time to time, will deploy the Net Proceeds. Further, our Board of Directors hereby undertakes that full recovery of the said deposit shall be made without any sort of delays as and when need arises for utilization of proceeds for the objects of the issue.

# **BRIDGE FINANCING FACILITIES**

Our Company has not raised any bridge loans from any bank or financial institution as on the date of this Prospectus, which are proposed to be repaid from the Net Proceeds. However, depending on business exigencies, our Company may consider raising bridge financing for the Net Proceeds for Objects of the Issue.

# MONITORING UTILIZATION OF FUNDS

As the Net Proceeds of the Issue will be less than Rs. 10,000 Lakhs, under the SEBI (ICDR) Regulations it is not mandatory for us to appoint a monitoring agency.

Our Board and the management will monitor the utilization of the Net Proceeds through its audit committee. Pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half-yearly basis disclose to the Audit Committee the



applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement will be certified by the Statutory Auditors of our Company.

No part of the Issue Proceeds will be paid by our Company as consideration to our Promoters, our Directors, Key Management Personnel or companies promoted by the Promoter, except as may be required in the usual course of business.

# **VARIATION IN OBJECTS**

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Initial Public Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through a postal ballot. We shall also comply with regulation 32 of SEBI (LODR) 2015. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution ("Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in Gujarati, the vernacular language of the jurisdiction where our Registered Office is situated. Our Promoters will be required to provide an exit opportunity to such shareholders who do not agree to the above stated proposal, at a price as may be prescribed by SEBI, in this regard.



# **BASIS FOR ISSUE PRICE**

The Issue Price of Rs. 57/- per Equity Share (A discount of 8.77%, equivalent of Rs. 5/- per equity share is offered to Eligible Employees applying in the Employee Reservation Portion) has been determined by our Company, in consultation with the LM on the basis of an assessment of market demand for the Equity Shares through the Fixed Price Process and on the basis of the following qualitative and quantitative factors. The face value of the Equity Share of our Company is Rs. 10/- and Issue Price is 5.70 times the face value.

#### **QUALITATIVE FACTORS**

Some of the qualitative factors, which form the basis for computing the price, are –

- Well known Brand in window dressing industry;
- Established and proven track record;
- Leveraging the experience of our Promoters;
- Experienced management team and a motivated and efficient work force;
- Cordial relations with our customers;
- Quality Products.

For further details, refer to heading 'Our Strengths' under chapter titled 'Our Business' beginning on page 105 of this Prospectus.

# **QUANTITATIVE FACTORS**

The information presented below relating to the Company is based on the restated financial statements of the Company for Financial Year 2014-15, 2015-16 and 2016-17 prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

# 1. Basic Earnings per Share (EPS) as per Accounting Standard 20:

Year ended	EPS	Weight
March 31, 2015	1.03	1
March 31, 2016	0.67	2
March 31, 2017	1.04	3
Weighted Average	0.92	

For the period ended on September 30, 2017, the Basic Earnings per Share was 1.14.

**Note:** The EPS has been computed by dividing net profit as restated in financials, attributable to equity shareholders by weighted average number of equity shares outstanding during the year.

# 2. Price to Earnings (P/E) ratio in relation Issue Price of Rs. 57/- per Equity Share of face value of Rs. 10/- each.

Particulars	P/E Ratio
P/E ratio based on Basic EPS for FY 2016-17	54.81
P/E ratio based on Weighted Average EPS	61.96

# 3. Average Return on Net worth (Ron) for the preceding three years.

Return on Net Worth ("Ron") as per restated financial statements:



Year ended	Ron (%)	Weight
March 31, 2015	12.29	1
March 31, 2016	7.40	2
March 31, 2017	10.30	3
Weighted Average	9.67	

For the period ended on September 30, 2017, the RoN was 10.12%.

**Note:** The Ron has been computed by dividing net profit after tax as restated, by Net Worth as at the end of the year excluding miscellaneous expenditure to the extent not written off.

# 4. Minimum Return on Total Net Worth after Issue needed to maintain Pre-Issue EPS for the year ended March 31, 2017 – 4.55 %

# 5. Net Asset Value (NAV)

Particulars	Amount (Rs.)
Net Asset Value per Equity Share as of March 31, 2017	10.13
Net Asset Value per Equity Share after the Issue	
Issue Price per equity share	

<sup>\*</sup>NAV per Equity Share has been calculated as Net Worth as divided by number of Equity Shares.

#This issue includes a reservation of 1,00,000 equity shares (constituting 0.59% of paid-up share capital of the Company) for purchase by eligible employees at a discount of 8.77% (equivalent to Rs. 5/-).

# 6. Comparison with other listed companies/Industry peers

We believe that there are no listed companies in India which are solely engaged in same type of business like ours. Hence a strict comparison is not possible.

The Company in consultation with the Lead Manager and after considering various valuation fundamentals including Book Value and other relevant factors believes that the issue price of Rs. 57/- per share for the Public Issue is justified in view of the above parameters. The investors may also want to pursue the Risk Factors beginning on page 20 of this Prospectus and Financials of the company as set out in the Financial Statements beginning on page 178 of this Prospectus to have more informed view about the investment proposition. The Face Value of the Equity Shares is Rs. 10/- per share and the Issue Price is 5.70 times of the face value i.e. Rs. 57/- per share.

For further details see "Risk Factors" beginning on page 20 of this Prospectus and the financials of the Company including profitability and return ratios, as set out in the "Financial Statements" beginning on page 178 of this Prospectus for a more informed view.



#### STATEMENT OF TAX BENEFITS

# Statement of possible tax benefits available to the company and its shareholders

To,
The Board of Directors,
Marvel Decor Limited
Plot No 211, GIDC Phase II, Dared,
Jamnagar-361004,
Gujarat, India

We refer to proposed issue of the shares of Marvel Decor Limited, formerly known as Marvel Decor Private Limited ('the Company'). We enclose herewith the statement showing the possible tax benefits available to the Company and the shareholders of the Company under the Income - Tax Act, 1961 ('Act'), as applicable to the assessment year 2018-19 relevant to the financial year 2017-18 for inclusion in the Draft Prospectus as well as Final Prospectus ("Offer Documents") for the proposed issue of shares.

Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Income-tax Act 1961. Hence, the ability of the Company or its shareholders to derive these direct tax benefits is dependent upon their fulfilling such conditions, which is based on the business imperatives, the company or its shareholders may or may not choose to fulfill.

The benefits discussed in the enclosed statement are neither exhaustive nor conclusive. The contents stated in the Annexure are based on the information and explanations obtained from the Company. This statement is only intended to provide general information to guide the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult their own tax consultant with respect to specific tax implications arising out of participation in the issue. We are neither suggesting nor are we advising the investor to invest money or not to invest money based on this statement.

We do not express any opinion or provide any assurance as to whether:

- > the Company or its shareholders will continue to obtain these benefits in future;
- > the conditions prescribed for availing the benefits, where applicable have been/would be met;
- ➤ the revenue authorizes/courts will concur with the views expressed herein.

For Chetan Agarwal & Co. Chartered Accountants F.R.N. 127222W

Chetan Agarwal Partner M. No. 107547

Place: Jamnagar

Date: February 01, 2018



# ANNEXURE TO THE STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO MARVEL DECOR LIMITED ("THE COMPANY") AND ITS SHAREHOLDERS UNDER THE APPLICABLE TAX LAWS IN INDIA

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholders under the Income Tax Act 1961 presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS ANDCONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULARSITUATION.

# 1. Special Tax Benefits available to the Company

There are no Special tax benefits available to the Company.

# 2. Special Tax Benefits available to the shareholders of the Company

There are no Special tax benefits available to the shareholders of the Company.

#### **Notes:**

- 1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law.
- 3. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.

For Chetan Agarwal & Co. Chartered Accountants F.R.N. 127222W

Chetan Agarwal Partner M. No. 107547

Place: Jamnagar

Date: February 01, 2018



# SECTION IV- ABOUT THE COMPANY

#### **OUR INDUSTRY**

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and other industry sources. Neither we nor any other person connected with this Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly investment decisions should not be based on such information.

# **Overview of Indian Economy**

India's diverse economy encompasses traditional village farming, modern agriculture, handicrafts, a wide range of modern industries, and a multitude of services. Slightly less than half of the work force is in agriculture, but services are the major source of economic growth, accounting for nearly two-thirds of India's output but employing less than one-third of its labor force. India has capitalized on its large educated English-speaking population to become a major exporter of information technology services, business outsourcing services, and software workers.

Thus, the country is attracting many global majors for strategic investments owing to the presence of vast range of industries, investment avenues and a supportive government. Huge population, mostly comprising the youth, is a strong driver for demand and an ample source of manpower.

With 1.33 billion people and the world's fourth-largest economy, India's recent growth and development has been one of the most significant achievements of our times. Over the six and half decades since independence, the country has brought about a landmark agricultural revolution that has transformed the nation from chronic dependence on grain imports into a global agricultural powerhouse that is now a net exporter of food. Life expectancy has more than doubled, literacy rates have quadrupled, health conditions have improved, and a sizeable middle class has emerged. India is now home to globally recognized companies in pharmaceuticals and steel and information and space technologies, and a growing voice on the international stage that is more in keeping with its enormous size and potential.

#### **GDP** and Other Indicators

Demonetisation had negative impact on India's growth which slowed down to 7.1% in 2016-17, despite a very good showing by the agricultural sector. India also lost the tag of the fastest growing economy to China in the March quarter with a GDP growth of 6.1%. The GDP, as per the new series with base year of 2011-12, had expanded by 8% in 2015-16. It was 7.9% as based on the old series.

According to the data released by the Central Statistics Office (CSO), the Gross Value Added (GVA) slipped sharply to 6.6% in 2017 ended March 31, from 7.9% growth in 2015-16. The demonetisation seems to have impacted the GVA in the third as well as fourth quarter of 2016-17 which slipped to 6.7% and 5.6% respectively, from 7.3% and 8.7% in the same quarter of 2015-16.

Almost all sectors, with the exception of agriculture, showed deceleration in the aftermath of demonetisation. While the manufacturing sector output in the fourth quarter slowed to 5.3% versus 12.7% in the same period of last year, the construction sector slipped into the negative territory.

India's GDP (Gross Domestic Product) growth has recovered to 6.3% in the second quarter from a three-year low of 5.7% in first quarter, said the Ministry of Statistics and Programme Implementation (MOSPI).

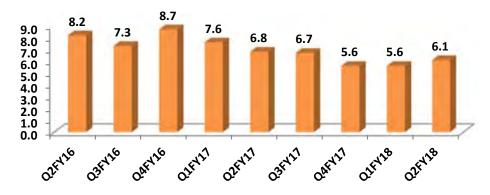
The GDP at constant (2011-12) prices in Q2 of 2017-18 is estimated at Rs 31.66 lakh crore, as against Rs 29.79 lakh crore in Q2 of 2016-17, showing a growth rate of 6.3%. Quarterly GVA (Gross Value Added) at basic price at constant (2011-12) prices for Q2 of 2017-18 is estimated at Rs 29.18 lakh crore, as against Rs 27.51 lakh crore in Q2 of 2016-17, showing a growth rate of 6.1% over the corresponding quarter of previous year.



(Source: http://mospi.nic.in/sites/default/files/press\_release/PRESS\_NOTE-Q2\_2017-18.pdf)



% GVA Growth at Basic Prices at Constant Price 2011-12



Source RBI

#### **Index of Industrial Production**

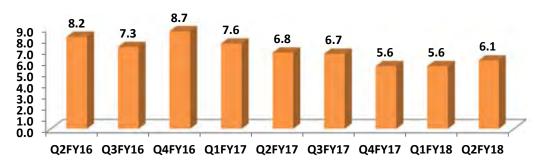
India's industrial production rose 8.4% in November 2017 compared to that in November 2016, data released by the Ministry of Statistics and Programme Implementation showed on Friday. Industrial output had grown by just 2.2% in October 2017. Industrial output also increased by 3.2% in the April-November 2017 period compared to the corresponding period in 2016, the data released on Friday showed.

The manufacturing sector's production surged at record and double digit pace, for current base year 2011-12:100 data, of 10.2% in November 2017. The mining output growth also rebounded to 1.1% in November 2017, while snapping 0.1% decline in November 2017. Further, the electricity generation growth also improved to 3.9% in November 2017, contributing to the improvement in overall industrial production growth in November 2017.

As per the use-based classification, primary goods output rose at higher pace of 3.2% in November 2017 over a year ago, while the output of capital goods surged 9.4% in November 2017. The output of intermediate goods galloped 5.5%.



% GVA Growth at Basic Prices at Constant Price 2011-12



(Source: http://www.mospi.gov.in/sites/default/files/press release/iip PR 12jan18.pdf)

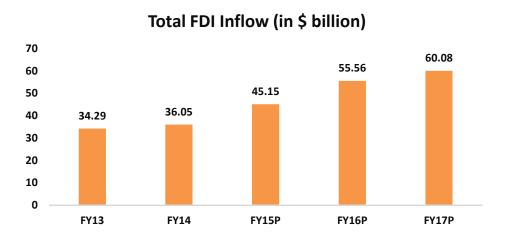
#### **FDI** in India

The inflow of Foreign Direct Investment (FDI) to India has jumped to \$60.08 billion in the last three years. According to a release by Ministry of Commerce and Industry, the FDI inflow to India in the financial year 2016-17 was \$60.08 billion, which was around \$5 billion more than the record \$55.56 billion recorded in 2015-16. In the financial year ending March 2015, India had received \$45.15 billion as FDI as against the \$36.05 billion received in 2013-14.

#### FDI trends in 2016-17

- Total FDI equity inflow received during 2016-17 is \$ 43.48 billion, which is an increase of 9% compared to 2015-16 (\$ 40.00 billion). This is the highest ever for a particular financial year.
- The FDI equity inflow received through approval route during 2016-17 was US\$ 5.90 billion, which is 65% higher than the previous year (\$ 3.57 billion).
- Manufacturing sectors witnessed 52% growth in comparison to 2015-16 (i.e. from \$ 13.35 billion to \$ 20.26 billion).
- Total FDI inflow grew by 8% to \$60.08 billion in 2016-17 in comparison to \$55.56 billion of the previous year. This is the highest ever FDI inflow for a particular financial year. Before this, the highest FDI inflow was reported in 2015-16.

(Source: http://pib.nic.in/newsite/PrintRelease.aspx?relid=161955)





(Source: https://www.cmie.com/kommon/bin/sr.php?kall=warticle&dt=2017-05-20%2014:49:32&msec=960)

(Source: http://dipp.nic.in/sites/default/files/FDI\_FactSheet\_January\_March2017.pdf)

(Source: http://www.financialexpress.com/economy/3-years-of-modi-rule-fdi-inflows-jump-to-60-billion-in-2016-17-from-36-billion-in-2013-14/676518/)

## **Key Economic Variables**

Particulars	FY13	FY14	FY15	FY16 RE	FY17 AE
GDP %	5.5	6.4	7.5	8.0	7.1
GVA Growth Rate (%)	5.4	6.3	7.1	7.9	6.6
Export Growth (%)	-1.8	4.7	-1.3	-5.4	4.7
Import Growth (%)	0.3	-8.3	-0.5	-5.9	-0.17
Index of industrial Production (%)	6.5	4.2	4.5	2.7	-

Source: RBI (MOSPI: http://mospi.nic.in/sites/default/files/press\_release/PRESS\_NOTE\_PE\_2016-17.pdf)

#### **Global Economy**

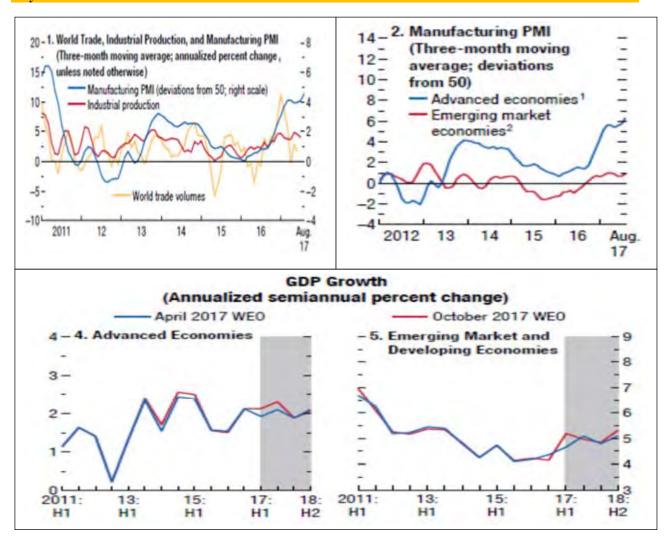
The pickup in growth projected in the April 2017 World Economic Outlook (WEO) is strengthening. The global growth forecast for 2017 and 2018—3.6% and 3.7%, respectively—is 0.1 percentage point higher in both years than in the April and July forecasts. Notable pickups in investment, trade, and industrial production, coupled with strengthening business and consumer confidence, are supporting the recovery. With growth outcomes in the first half of 2017 generally stronger than expected, upward revisions to growth are broad based, including for the euro area, Japan, China, emerging Europe, and Russia. These more than offset downward revisions for the United States, the United Kingdom, and India.

Among emerging market and developing economies, higher domestic demand in China and continued recovery in key emerging market economies supported growth in the first half of 2017. In India, growth momentum slowed, reflecting the lingering impact of the authorities' currency exchange initiative as well as uncertainty related to the midyear introduction of the country-wide Goods and Services Tax. Higher external demand boosted growth in other emerging market economies in East Asia. In Brazil, strong export performance and a diminished pace of contraction in domestic demand allowed the economy to return to positive growth in the first quarter of 2017, after eight quarters of decline.

(Source: http://www.imf.org/en/Publications/WEO/Issues/2017/04/04/world-economic-outlook-april-2017)



#### **Key Indicators**



#### **Home Furnishing and Decor Market**

The boom in the residential real estate industry over the last few decades has given an impetus to the home décor market. Also driving the growth of this section is an increased consciousness among home owners for stylish interiors and beautiful indoors.

The home and interiors category has varied constituents as different as chalk and cheese. The home textiles, household hardware, décor items, furniture for home and office, kitchenware, and such related items, constitute this vibrant category. No single item seems to be out of demand going by the housing sector's growth and urbanisation of many cities in the country. The consumption is not limited to new houses but has even crept into the psyche of those consumers who are looking forward to redo their home or office space as well. These days such redoing is no more a once in a lifetime, one-off occasion but keeps repeating the cycle more often.



#### **Market Size & Growth**

Total retail market is worth Rs 102,750 crore (US\$ 17.13 bn) growing at 12-13 per cent and is expected to be worth Rs 144,323 crore (US\$ 24.05 bn) by 2017. Modern retail is estimated at 19% of this total market and is expected to grow at 24-27%. Retail expansion grew at 16-21% in terms of number of retail outlets and retail space with same store revenue growth being around 15%.

# **Market Segmentation**

The category's three broad segments – furnishings, furniture and décor, have been growing positively. There is a small shift of market share from furniture to décor during last couple of years. This is due to the reason of controlled consumption which resulted in spending less on high value items like furniture. Consumers continued to spend on furnishings as it has been and invested more in upgrading interiors and décor items to get refreshing look at home and office. The furniture market saw marginal drop of 1 per cent and décor gained with same since previous retail report.

The furniture segment contributes highest in the overall market with small furniture like chair, table, stools, cabinets, desks etc. Collection of such items generates volume business for the category. The large furniture items such as beds, sofa set, dining furniture set, large wardrobes, cup-boards are high ticket items which require higher investments. The market share of small furniture is 75 per cent and that of large is 25 per cent.

Home furnishings segment, on the other hand, contributes the lowest share of 26 per cent. The segment is further broken into sub-segments of bed linen, towels and robes, kitchen linen, curtains, upholstery, blankets, rugs and carpets. Among these sub-segments bed linen has the largest share close to half of total market. But the faster growing sub-segments are curtains, upholstery, blankets, rugs and carpets.

#### Challenges faced by the sector

- The perception and outlook of the industry also needs to change. It is still not open to innovation and experiment. Second major issue is the skyrocketing real estate price which makes it very difficult for new ventures to be profitable. Indian market is also susceptible to global economic volatility which makes an impact on the home furnishing players. However, in spite of all this I feel Indian artists, designers brands have lot of potential to market themselves globally but a lot of effort needs to be there for marketing and promotion
- Currently people like to shop online rather than to shop offline because of the many advantages and benefits available. There are many schemes, discounts and pocket-friendly offers that are offered by many retailers that attracts the customers and yet it is the another way to save money. Also, Government should start financial benefit programs for small scale workers who make very alluring handmade products and still not getting the enough wages to fulfill their needs to feed their family.
- Improper distribution channels and retail infrastructure are the major factors affecting growth of this industry. Quality also has been an issue that needs to be taken a note off.

# The factors which are propelling the growth of Home Decor and Furnishing sector

- People have started taking their home as the reflection of themselves and so, a lot of people are now spending more on both furniture and fixtures and also on home decor.
- Working women are spending a lot on home fashion.
- Disposable income, better education and also the growing trend of individuals opting for professional services to do their interiors have together led to a rise in this category.
- Indians are well travelled now and have an exposure to lifestyles in other countries, this inspires them to have a similar lifestyle for themselves too.

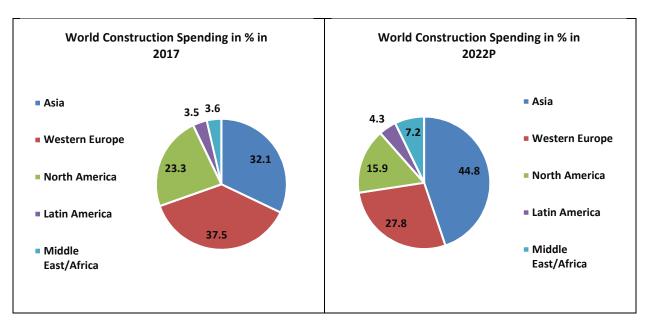


(Source: http://www.indiaretailing.com/2017/05/01/retail/india-home-furnishing-market-prospects-and-opportunities)

# **Global Binds and Shades Industry**

The global market for Blinds and Shades is projected to reach US\$16.7 billion by 2022, driven by the wide array of design ideas, styles, fashion trends and product functionality improvements. Other major factors driving growth in the market include recovering construction activity, growing consumer preference for custom blinds, rising popularity of automated blinds and shades, and rise in smart homes and the ensuing demand for smart-glass based window shade solutions that maximize energy savings. The United States represents the largest market worldwide. Asia-Pacific is forecast to emerge as the fastest growing market with a CAGR of 4.3% over the analysis period. The growth in the region is led by rapid urbanization, growing sophistication of interior Decor preferences among the upwardly mobile middleclass population, increasing investments in commercial real estate, and strong demand for "green" eco-friendly solutions like shades & blinds manufactured from woven wood, reeds, bamboo, grasses, and jute.

Window blinds and shades present an attractive option for home owners to add elegance and style to interiors while enjoying the privacy and letting in natural light to ensure desirable warmth. Blinds and shades allow users to brighten interiors and transform the overall atmosphere. The market for window blinds and shades is witnessing an increasing popularity of bold prints, environment-friendly fabrics, exciting colors, motorized products, and roman shades. Blinds represent the most preferred window covering option supported by its superior attributes over curtains in terms of sturdiness; being the most economical; space saving due to the absence of any type of poles or holdbacks; less obtrusive and therefore ideal for smaller recesses and windows; and the ability to withstand conditions of high humidity, especially in spaces such as bathrooms and kitchens.



Future growth in the market will be driven by ever-changing fashion and functionality trends, immense popularity of automated blinds and shades owing to their ability to maximize energy savings and make homes smarter; launch of smart-glass based window shade solutions in place of electronic window shades; and growing prominence of green or organic materials. Apart from their durability, aesthetic appeal and easy maintenance, constant innovations and advancements in production and design processes bode well for market growth. Few of the newer trends, features, styles, and designs that are driving increasing market adoption include apex blinds, cellular blinds, colinear blinds, roller blinds, a combination of pleated and roller blinds, pleated shades such as Roman shades, roller shades, sheer horizontal shades and solar shades, Roman blinds, open Roman blinds, venetian blinds, vertical blinds, wooden blinds, among others. Other important growth drivers include positive outlook for the global



construction industry; increasing focus on custom blinds; rising demand for cellular blinds, multi-layered windows and motorized window blinds; favorable demographic trends, and huge opportunities in the retrofit segment driven by the global 'green' standards and other statutory requirements.

As stated by the new market research report on Blinds and Shades, the United States represents the largest market worldwide. Asia-Pacific is forecast to emerge as the fastest growing market with a CAGR of 4.3% over the analysis period. Growth in the region is led by population growth, increased urbanization, and expanding base of affluent middle class population. Increased manufacturing activity due to ready low cost feedstock and easy access to cheap labor is particularly benefiting the market in China and India. On the production front, the region has emerged as a significant provider of customized blinds and shades, with several low-cost producers entering the fray, especially in China.

Key players include 3 Day Blinds LLC; Chicology; Comfortex Window Fashions; Decora Blind Systems Ltd.; Draper, Inc.; Elite Window Fashions<sup>TM</sup>; Graber; Hunter Douglas N.V.; Insolroll; Lotus & Windoware, Inc., Louvolite; Maxxmar Window Fashions; Mecho Shade®; Nien Made Enterprise Co. Ltd., Norman Window Fashions; Roll-A-Shade, Inc., Rollease Acmeda; Springs Window Fashions, LLC; Timber Blinds Metro Shade; Top Window Covering LLC; and Vasa Window Coverings, among others.

# **KEY GROWTH DRIVERS**

- Ever-Changing Fashion and Functionality Trends: The Two Fundamental Growth Drivers
- Rising Popularity of Smart Homes Drives Strong Demand for Automated Blinds and Shades
- Focus on Intelligent Light Management in Rooms Drives Demand for Roller Shades
- Rising Prominence of Energy Efficient Insulating Products to Spur Demand for Cellular Blinds
- Addressing Cord-Related Child Safety Issues: The Need of the Hour

(Source:http://www.strategyr.com/MarketResearch/infographTemplate.asp?code=MCP-6154 http://www.strategyr.com/pressMCP-6154.asp)



#### **OUR BUSINESS**

In this section, unless otherwise stated, references to "Company" or to "we", "us" and "our" refers to Marvel Decor Limited. Unless otherwise stated or the context otherwise requires, the financial information used in this section is derived from our Restated Financial Statements.

#### BACKGROUND

Our Company was incorporated as Modele Blinds and Components Private Limited in October 1996 with Mr. Ashok Ramniklal Paun, Mr. Dipak Paun, Ms. Minal Mayank Gandhi and Ms. Rashmi Ajay Bhargava as initial subscribers holding 100 shares each. Our Promoters Ashok Ramniklal Paun and Mr. Dipak Paun, were meanwhile conducting business in the name of Accumax Industries, a partnership firm, manufacturing accessories for blinds.

In the year 2000-2001, our Promoters Mr. Ashok Paun and Mr. Dipak Paun took over the command of our Company and accelerated the business with manufacturing of venetian blinds components and supplying it to the company making venetian blinds. Our first manufacturing unit was established in the year 2000 at Plot No. 93 & 94, GIDC Phase II, Dared, Jamnagar, Gujarat in which manufacturing of readymade venetian blinds specially for Reliance Refineries started and continued for five years. In the year 2005-2006 Mr. Ashok Paun established "Marvel" as a brand commencing with the manufacturing of Curtain rods. In year 2011-2012 manufacturing of Roller blinds commenced and we started supplying it to the furnishing stores. Later manufacturing of Bamboo, Vertical and Wooden Venetian blinds were added to the cart.

Having a vision of growing the brand "Marvel" and taking it to the PAN India level; in the year 2013-2014, Marvel took a great leap with a valiant decision of Mr. Ashok Ramniklal Paun introducing 9 blinds range at one single bound. Marvel started its second manufacturing unit at Plot No. 211, GIDC Phase II, Dared, Jamnagar, Gujarat. This was a turning and a challenging phase for Marvel as we also introduced "Gallery" concept for marketing our blinds making it a point to be a known brand providing niche range to its channel partners. Today, Marvel has marked its presence nationwide having 338 galleries, in 224 cities of 24 states. It definitely needed much of market expertise, knowing the business insights, aggressiveness and devotion to be at the peak. Ultimately it worked out and it enhanced the brand image, new blinds range were introduced in the market, excellence in manufacturing facilities and improvised awareness to people about blinds.

Thereafter, in the year 2016-2017 we started expanding our second manufacturing unit to Plot No. 210, GIDC Phase II, Dared, Jamnagar, Gujarat to increase our production capacity with ultra modern machineries. Within a period of 2 years since year 2014, we created PAN India presence through our channel partners. In order to eliminate the time constraint for delivering the products to the clients on/ before committed time frame, Marvel has introduced Market Organizers in 14 strategic locations across the nation who function as a mini factory to Marvel. The operating factories are designed and constructed as per company standards with adequate equipped machineries and are being in a stringent audit on a regular basis with equivalent quality check as per the company norms. Manufacturing of the highly demanded 4 products viz. Roller, Roman, Luzon and Vertical blinds takes place here whereas the semi finished materials are provided from our factory. This has helped to overcome the hindrance and living up to the word of commitment and serve our customers at its best.

The phase between the commencement of the business and 2014 was meeting the business requirements by providing the usual blinds running in the market. However, as cited 2014 to 2016 was an axis point embarking itself in to a substantial attainment.

Marvel over the years has established itself as a manufacturer of contemporary, high quality window furnishings. A dynamic in-house manufacturing, administration and design team and a nationwide distribution network, we assist our consumers with all of their design, stock, fittings and fabrication requirements. Our Company has grown by providing a service unmatched in the window blind industry under the leadership of Mr. Ashok Paun and Mr. Dipak Paun. Over the years the company has established itself as one of the leading manufacturer of quality window blinds in India under the brand name "Marvel". Marvel is one of the top leading brands in the Window Blinds segment with market network spread nationwide. Whether it's for a domestic or commercial application, Marvel has a variety of smart and innovative solutions for all jobs, great or small. Our range of products boasts of wide selection of stunning products, global design trends, accent on colors, materials and workmanship, which enhances the look and



feel of residential and commercial spaces. We are recognised for our commitment to providing the highest quality window furnishings and service support available.

The core part of the business is the dealer network, which now supplies through independent channel partners PAN India in over 224 cities of 24 states and is recognised within the Window Blind industry for its prompt delivery, speed of service and quality of products, post-sale support. Using only the best quality materials and manufacturing processes, we ensure that our products are not only superior in design and construction, but will also withstand the rigors of time. Our Company is having 2 ultra modern units with one of it spread over build up area of about 1.25 lacs sq. ft. which has world class facilities to manufacture window blinds situated at Plot No. 210 & 211, GIDC Phase II, Dared, Jamnagar, Gujarat.

#### OVERVIEW

We design, manufacture and sell wide range of window covering products like Blinds, Curtain Rods and Tracks. We are one of the largest production houses of window covering industry which is producing about 810 components of different type, size and colors as per customer requirement. Our Company has carved a niche by combination of research, quality, technology and experience. Our Company is one of the leading companies in India due to our quality, wide range of products, prompt services, and innovative ideas at affordable price.

The traditional way of covering windows was to use curtains which didn't give much choice as far as style was concerned. Marvel, has brought the trend of blinds in India. It has brought awareness in people that the blinds cannot be restricted for the commercial spaces but also can be used at residences. They have lot of advantages as they are useful for light and privacy control, are more durable, are energy efficient and have wide range of colors, design and easy to maintain.

We have incorporated a wholly owned subsidiary 'Callistus UK Limited' in England bearing Company Registration No. 11067808 on November 16, 2017 as a Private Company. The subsidiary is incorporated with an object of entering into foreign markets. It has not commenced any business activity as on the date of this Prospectus.

## WHY BLINDS

- Gives complete control over the amount of light that can pass through your windows
- Makes the room look bigger & consumes less space as compared to curtains
- Can be accurately installed, exactly covering the window.
- Can be operated both, vertically as well as horizontally.
- Since they are very useful in managing the levels of light in the house/office, they are also effective method of temperature control.
- They enable you to ensure your own privacy while when you are at home
- With advance and innovative operating system, it's safer for children
- Beauty and safety
- Easy to maintain
- Help reduce your utility bills.
- Wide range to choose from.
- NO human touch involved and NO washing required.
- Protection from harsh UV rays & energy efficient.
- More agile & resistant fabric.

For these reason blinds are very much popular in the West both in homes and offices.



# WHY MARVEL

- Large range of Products.
  - ➤ 14 types of blinds and more than 900+ shades.
  - Largest range of 9 operating systems.
- Stringent international quality standards
- Affordable Prices
- Uniformity in Policy.
- Select, Key Channel Partners in most of the cities.
- Consistent innovation and improvement driven with our in-house R&D team
- Technical Support, prompt after sales service
- Presence across 24 states with a network of 224+ cities
- 300+ galleries & showrooms across the nation
- Ultra modern manufacturing factory spread across 2 lac sq. ft. at Jamnagar, Gujarat
- Dedicated & Hi-tech ERP system for smooth transitions of orders

#### **UNIQUE ASPECTS:**

Marvel specializes in Roller Blinds, Roman Blinds, Vertical blinds, Bamboo Blinds, Wooden Venetian Blinds, Luzon Blinds, Grayson Blinds, Eton Blinds, Patricia Blinds, Aric Blinds, Colby Blinds, Meliso Blinds, Dorren Blinds, Sierra Blinds, Curtain Rods, Automation and Tracks, with the State of the Art technology creating its presence globally.

Marvel is known for its quality and commitment to innovation. We choose the best quality of raw materials with vibrant & contemporary colors and latest designs that guarantees the value for money. We continue to deliver high, having an attitude of "Achieving to excellence".

We are a leader in Blinds for many reasons—design, quality and knowledge of the product based on our lengthy experience. Our company prides itself on making great products at a great price, and rises to the challenge of helping retailers meeting their margins. We are dedicated developing brands and products for our Customers and Consumers that create more enriched lives.

We are proud to be the India's first ISO 9001:2000 Certified Company in window covering industry. We aim to produce better products with competitive prices and keep conditioning ourselves by constantly improving our business and production process. We have well-equipped in house manufacturing facility that ensures we make customized products for our clients. We have acclaimed and recognized products across the nation.

#### CORE VALUES

Armored by our core values we are focused on serving our clients, mounting our people associated to us and contributing to the community as responsible corporate citizens. Our core values are fundamental beliefs, the guiding principles that dictate behavior and action. We at Marvel realize that strong core values provide both internal and external advantages to the company:

# **PASSION**

Passion of our whole team is to bring an ability to go beyond expectations, and capability to deliver remarkable design with unique combination of industry knowledge, insightful thinking; we always head being ready to move with the adaptability to continuous changing market trends. We look forward and have served the clients the best of the products with a regular approach of revamping our existing niche and introducing never before elements to the market. We have brought a revolution in the Indian blind industry by introducing internationally acclaimed products for window covering are an important category within home products. Being at the peak of the industry and providing never before ranges to its customers with the fullest of the satisfaction is the major motive of Marvel.



#### INTEGRITY

We strive to build a foundation of trust in all of our relationships by making every effort to do what is right and through honoring our word. We evaluate our actions and assess risks in order to uphold our values in our business decisions. Taking a pride of living up to the commitment and serving the right quality is what Marvel is known for. Our corporate ethics and code have always kept our clients foremost by throughout support as well as to our employees with required rewards and recognition. We have come along a journey emerging into a niche organization only because we believe we are for the people, of the people, to the people.

#### **EXCELLENCE**

We seek the best people, products and endeavor to be the best in all that we do. We assess and measure performance to garner quality results and we believe that learning through education and experience promotes success. We always believe and make sure we have and do the best to serve the elite.

#### **LEADERSHIP**

We strive to create a culture of leadership by having a clear picture of our direction and effectively using our resources and work as a team to achieve strategic and leadership objectives. Values of being a leader conduct and aid others to craft an optimistic merit in their own lives and to add to a superior excellence. Morals enlighten the relevance of headship persona as the competencies of management are activate - learned, developed cultured, and practiced – contained by the set of core values. By valuing on what masses trust and assess, and then optimistically edifice on this perceptive, we have the prospective for impact extensive accomplishment than if we approached management improvement as a problem-solving action.

#### TECHNOLOGY POWER

The company has adopted latest technology for production and finishing. All our tools are made in house, molding, powder coating, anodizing having a captive tools room. A self-imposed high standard quality consciousness, adequate stock level, a strictly monitored service & quality parameter and exposure to international designs, and markets have made us Ready to give in the best in products, now and in the future. Our technology aspect has been enhanced mostly with the technical expertise of the industry since the beginning.

#### MAN POWER

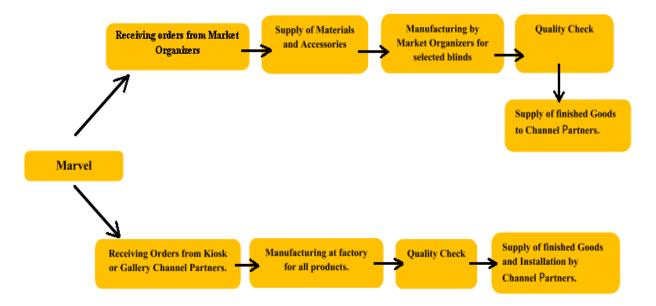
We constantly upgrade the essential job skills of our employees, providing staff training and development activities in all areas to ensure optimal work performance. We provide safe and motivating work environment to encourage their skills. Highly educated team follows sincerely the latest and innovative ideas. Educated and experienced engineers & supervisors are ready to recommend you "Right thing for the right job". Highly skilled labour team always prepares to work with efficiency and clarity.

### RESPONSIBLE GROWTH

We aim to grow our business through practices that respect the individuals with which we work and the earth in which we live by simplifying and streamlining processes in order to reduce inefficiencies and waste of material and non-material resources.



#### **BUSINESS MODEL**



- In the journey of becoming a leader in the Window Covering Fashion industry the key to success of Marvel has been its vision with, cost management, planning, marketing & distribution strategies and promotional activities.
- The prediction of growth of industry and utilizing the best of the opportunity has been the forte of Marvel.
- Marvel has set its goal of playing the role predominantly in the growth of Window covering Fashion Industry
  and hence has started its journey towards it already.
- Marvel as a leading brand has undertaken the responsibility of building up market to reach the desired Goal and growth globally.
- Marvel aims to not only be a leader of the window fashion industry but also to make the society aware of the relevancy of the window fashion so as to standardize lifestyle.
- Marvel as a leader strongly believes to create awareness at end-users level.

#### **Indent and Sales:**

#### Orders from Market Organizers'

- **Step 1:** Company receives measurement and product, shade and other details order from the Installation team of Market Organizers.
- Step 2: Once the order is received, semi finished goods and accessories are checked for quality and dispatched.
- **Step 3:** Market Organizer manufactures the blinds as per the specifications under the supervision of experienced staff.
- Step 4: Once the blinds are manufactured it goes through quality check by the Quality Check team.
- **Step 5:** After Quality Check, products are packed and dispatched to the Channel Partner. Installation team of Channel Partner installs blinds at the site as per customer specification and requirement.



### **Orders from Channel Partners:**

- **Step 1:** Installation team of the Channel Partner visits site for measurement and product specifications.
- **Step 2:** Measurements and product specifications are forwarded to the manufacturing department of our Company or nearest Market Organizer.
- **Step 3:** Manufacturing is done as per the specifications under supervision of experienced staff in the Company's factory/ Market Organizer.
- **Step 4:** After manufacturing quality check is done by Quality Control team.
- **Step 5:** After Quality Check, products are packed and dispatched. Installation team of Channel Partner installs blinds at the site as per customer specifications and requirement.

#### SALES & DISTRIBUTION MODEL

At Marvel Blinds, we want to see our channel partners to benefit from selling our brand.

When a person becomes a Marvel associate, he can expect ongoing personalized service, product training, and support all the way.

From sales and marketing support, to an attentive customer service team, and an online ordering process through ERP (Enterprise resource planning) – Marvel provide the tools needed to run their business effectively.

Being a Marvel customer brings real benefits designed to improve their bottom line:

- High quality, reliable products and service
- Short and reliable turnaround times all year round.
- 95% of stock availability at any given point of time.
- Innovative products and fabrics allowing the end user 'something different''
- Use of the best suppliers from around the world.
- Simple online ordering process allowing a quick and easy transaction for channel partners
- Sales and Marketing support helping them to close the sale

### 1. Market Organizers

Market Organizers are the partners who manufacture and sell blinds under the brand 'Marvel'. They also have their galleries for display of blinds. Our Company enters into an agreement with the Market organizers for manufacturing and sale of blinds under our brand 'Marvel' as per company's standard ensuring the right quality products is delivered to the end client maintain the set quality norms. The operating factories are designed and constructed as per company standards with adequate equipped machineries and are being in a stringent audit on a regular basis with equivalent quality check as per the company norms. Manufacturing of the highly demanded 4 products viz. Roller, Roman, Luzon and Vertical take place here whereas the semi finished materials are provided right from our factory. This has helped to overcome the hindrance and living up to the word of commitment and serve our customers at its best. They are spread across the country and have been helpful in delivering to the customers on time.

The Market Makers are billed on the basis of wholesale price list of Market Organisors for various products. Market Organisors, in turn bill to channel partners based on the common Price List of Channel Partners for each product. However, if a Channel Partner is billed directly from our factory due to any reason, our Company pays 3% commission to the Market Organisor in whose territory the Channel Partner belongs.



### 2. Gallery Channel Partners

Gallery Channel Partners are the furnishing showroom who make gallery and display our products in their showroom as per company standards. Gallery Channel Partners generally the one who take the orders from the end client and give it to Marvel to which company provides final product to the channel partners which is ultimately delivered to the end client. Orders received by the galleries are forwarded to our Company or to the nearest market organizer as the case may be.

The channel partners are not paid any commission and their margins are in built in pricing. They are billed either by our Company or Market Organisors on the basis of common price list of channel partners for each product.

## A glimpse of our Galleries:

### **CURTAINS HOME – COIMBATORE**

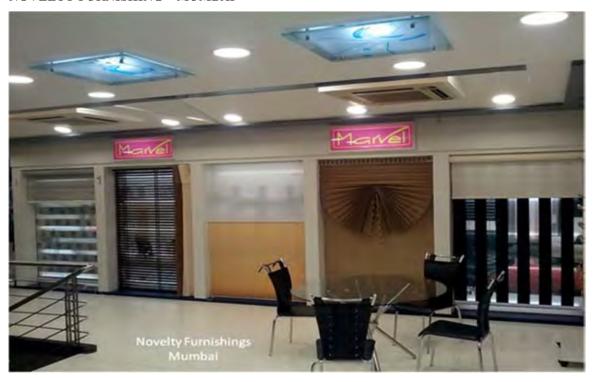


#### DREAMZ FURNISHING - JALGAON





## **NOVELTY FURNISHING – MUMBAI**



### 3. Kiosk Channel Partner

Kiosk Channel Partners are similar to the Gallery Channel Partners. The only difference is that the Kiosk Channel Partners are the one who have our kiosk as they cannot display our products in the store due to space constraint. They sell products using and showcasing our products from our Shade Selectors to the clients. Shade selectors consist of sample materials and designs of blinds.

### Kiosk desk:





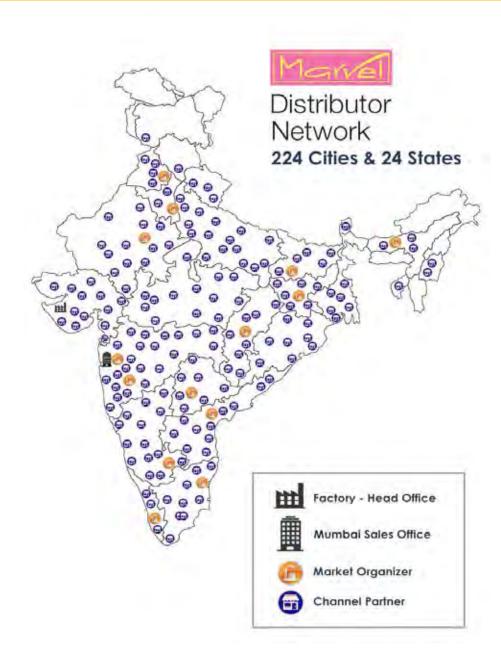
### 4. Commercial Projects

Commercial projects are received by our company though tenders and channel partners. We have exclusive division to fetch business from the large projects. They pitch the projects coming up on regular basis. In case where orders of large projects are received from the channel partners, mutually agreed margin is shared on the sale price of the final product.

## 5. Digital Marketing

We also have presence on electronic platforms such as website, social media marketing (our presence is there in Facebook, Google+, YouTube, Instagram, LinkedIn, etc.).

### **OUR PRESENCE IN INDIA**





## Our Market Organizers are present in blow States and Union Territories:

- > Andhra Pradesh
- > Assam
- ➤ Bihar
- > Chhattisgarh
- ➤ Delhi NCR
- > Jharkhand
- Karnataka

- Kerala
- Maharashtra
- Punjab & Chandigarh
- > Rajasthan
- > Tamil Nadu & Pondicherry
- > Telangana

## **State wise sales:**

(Rs. in Lacs)
Financial Year Ended

Sr. No.	State	Period E September 3		
	State	Amount	%	
1.	Maharashtra	292.14	16.48	
2.	Gujarat	288.55	16.27	
3.	Karnataka	129.65	7.31	
4.	Andhra Pradesh	127.4	7.18	
5.	Tamilnadu	121.03	6.83	
6.	Telangana	115.14	6.49	
7.	Rajasthan	84.8	4.78	
8.	Orissa	81.85	4.62	
9.	Uttar Pradesh	69.54	3.92	
10.	Chhattisgarh	68.02	3.84	
11.	Madhya Pradesh	63.46	3.58	
12.	West Bengal	58.94	3.32	
13.	Kerala	45.35	2.56	
14.	Bihar	42.56	2.40	
15.	Assam	37.88	2.14	
16.	Jharkhand	34.96	1.97	
17.	Goa	24.42	1.38	
18.	Chandigarh	21.8	1.23	
19.	Haryana	17.92	1.01	
20.	Punjab	14.3	0.81	
21.	Delhi	12.59	0.71	
22.	Pondichery	9.97	0.56	
23.	Export	5.18	0.29	
24.	Uttrakhand	3.76	0.21	

State	Financial Year Ended March 31, 2017			
~	Amount	%		
Maharashtra	460.66	15.28		
Gujarat	455.05	15.10		
Karnataka	295.59	9.81		
Tamilnadu	226.86	7.53		
Telangana	185.22	6.14		
Uttar Pradesh	173.46	5.75		
Orissa	172.25	5.71		
Andhra Pradesh	164.21	5.45		
Rajasthan	155.52	5.16		
Madhya Pradesh	125.05	4.15		
Kerala	95.21	3.16		
Chandigarh	69.48	2.30		
Chhattisgarh	69.25	2.30		
West Bengal	57.93	1.92		
Jharkhand	55.96	1.86		
Assam	49.15	1.63		
Bihar	45.85	1.52		
Goa	42.98	1.43		
Delhi	27.08	0.90		
Haryana	26.76	0.89		
Punjab	25.01	0.83		
Export	21.72	0.72		
Pondichery	12.46	0.41		
Uttrakhand	1.53	0.05		



	Total	1773.18	100.00
26.	Himachal Pradesh	0.47	0.03
25.	Jammu & Kashmir	1.5	0.08

Total	3014.35	100.00
Jammu & Kashmir	0.03	0.00
Himachal Pradesh	0.08	0.00

### **BLIND MANUFACTURING PROCESS**

- **Step 1:** Measurement and product description from Channel Partner Installation team to the company.
- **Step 2:** Material (Fabric) is matched with the shade selector to ensure correct shade and designs of fabric are forwarded for manufacturing.
- **Step 3:** Material is then forwarded to manufacturing department along with other accessories like curtain rods, mounting brackets, hold on brackets, roller chain, wall finials, holders, over lappers, cord handle, etc.
- **Step 4:** Fabrics/ woods/ bamboos are cut as per the specifications provided by the installation team.
- **Step 5:** Curtain rods and brackets are cut as per the specifications provided by the installation team.
- **Step 6:** All the material and all other accessories are assembled to get the final product.
- **Step 7:** Final product is sent for quality check where blinds are check as per the specification including quality and shade of fabric, fittings, operation of blinds, etc.
- **Step 8:** Final Products are sent for packaging.

Same manufacturing procedure is followed by the Market Organizers' and to ensure quality control our executives visit market organizers regularly for inspection.

#### MANUFACTURING OF ACCESSORIES

Our Company manufactures various accessories like components of various blinds and multiple ranges of components of curtain rods at our manufacturing unit situated at Plot No. 93 & 94, GIDC Phase II, Dared, Jamnagar, Gujarat. About 810 components of different type, size and colours are manufactured as per customer requirement. Different accessories goes through different manufacturing process and thus manufacturing processes for accessories are not described in this Prospectus.

Having in-house manufacturing facilities for majority of the accessories give us an edge over our competitors with respect to cost and timely delivery of our products.

### PRODUCT PORTFOLIO

#### **ROLLER BLINDS**





# ROMAN BLINDS



# LUZON BLINDS





# **COLBY BLINDS**



# WOODEN VENETIAN BLINDS





## **GRAYSON BLINDS**



# PATRICIA BLINDS





# ARIC BLINDS

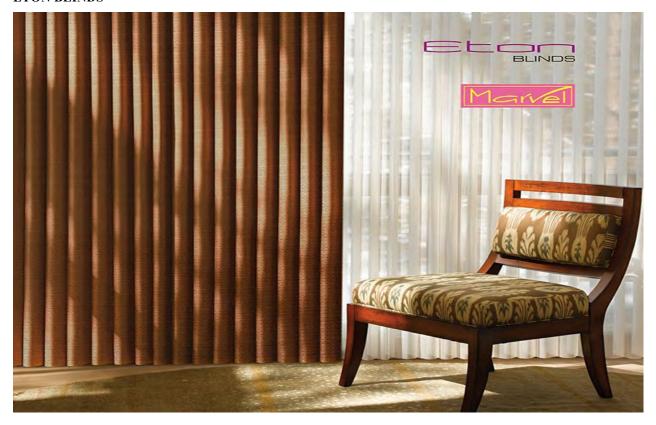


# SIERRA BLINDS

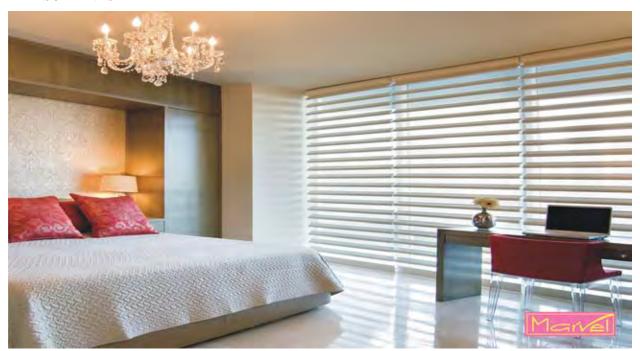




# ETON BLINDS



# MELISO BLINDS





# DORREN BLINDS



# VERTICAL BLINDS





## **BAMBOO BLINDS**



# **CURTAIN RODS**





## MARVEL OFFERS LARGEST RANGE OF OPERATING SYSTEM

## Marvel blinds come with various operation options as follows:

- Manual
- Automation with wire
- Automation wire free
- Moto Up
- Moto Down
- One touch Up
- One touch Down
- Ultra smooth spring
- Top Down Bottom Up with string
- Top Down Bottom Up with ball chain
- Day & Night Manual with string
- Day & Night Manual with ball chain
- Colby with clutch & one touchdown system

## **BRIEF FINANCIALS OF OUR COMPANY**

## As per Restated financials of our company:

(Rs. In Lakhs)

Particulars	As on September 30, 2017	As on March 31,					
ratuculars	30, 2017	2017	2016	2015	2014	2013	
Share Capital	1,242.41	540.18	540.18	540.18	540.18	540.18	
Reserve & Surplus	158.19	718.73	589.07	505.46	376.96	225.61	
Net Worth	1,400.60	1,258.91	1,129.25	1,045.64	917.14	765.79	
Income from Operations	1,773.18	3,014.35	2,871.08	2,235.24	2,773.59	2,352.71	
Other Income	0.75	1.17	8.60	5.82	0.13	10.88	
Raw Material Consumed	746.62	1,973.05	1,522.44	1,461.85	1,807.87	1,566.39	
Changes in Inventories	71.17	-371.11	238.59	-361.35	-244.89	-300.39	
Depreciation and Amortisation Expense	97.39	76.80	78.18	78.94	22.21	17.90	
Financial Cost	120.88	80.07	101.18	89.49	155.12	121.50	
Depreciation	97.39	76.80	78.18	78.94	22.21	17.90	
Total Expenses	1,566.29	2,824.31	2,754.78	2,055.02	2,547.21	2,109.56	
Profit before Tax	207.63	191.21	124.90	186.04	226.52	254.03	
Profit after Tax	141.69	129.66	83.61	128.50	151.34	170.34	



EPS (Basic) (In Rs)	1.14	1.04	0.67	1.03	1.22	1.37
EPS (Diluted) (In Rs)	1.14	1.04	0.67	1.03	1.22	1.37
Return on Net Worth (%)	10.12%	10.30%	7.40%	12.29%	16.50%	22.24%
Net Asset Value per Share (In Rs)	11.27	10.13	9.09	8.42	7.38	6.16

The profit during the FY 2016-17 was lower since new range of blinds were launched which entails more marketing expenditure and higher inventories. As a result of which expenses were higher. The expansion of Unit II at Plot 210 was completed in March 2017. The result of expansion will have affect from FY 2017-18 onwards.

## **PRODUCT WISE REVENUE**

(Rs. In Lakhs)

Sr.	Particulars	As on September 30,	As on March 31,	As on March 31,
No.		2017	2017	2016
Major	Products			
1.	Roller-Roman Blinds	665.82	1124.33	859.15
2.	Luzon Blinds	327.54	468.02	533.51
3.	Curtain Rods	176.34	303.59	365.75
4.	Wooden Venetian Blinds	141.97	300.65	274.61
Other 1	Products			
5.	Vertical Blinds	143.72	232.21	296.98
6.	Automation	102.92	152.92	143.73
7.	Grayson Blinds	62.64	114.81	82.05
8.	Colby Blinds	55.26	96.39	66.53
9.	Others*	39.31	62.40	36.84
10.	Sierra Blinds	19.27	43.79	53.18
11.	Patricia Blinds	18.56	33.88	36.08
12.	Bamboo Blinds	10.00	30.77	52.15
13.	Eton Blinds	17.33	27.04	25.12
14.	Dorren Blinds	9.23	10.52	12.62
15.	Meliso Blinds	5.52	10.27	13.96
16.	Aric Blinds	4.20	8.29	14.14
	Total	1799.65	3019.91	2,866.39

<sup>\*</sup>Other products includes machineries sold to Market Organizers. The effect of sales return is not given in product wise revenue.

### **MANUFACTURING FACILITY**

Our Company's manufacturing facilities are located at the following Plots of land in GIDC, Dared, Jamnagar, Gujarat:



Location	Plot No. 93 & 94	Plot No. 210	Plot No. 211	
Land Area (in Sq. Ft.)	67,000	24900	15700	
No. of Floors	Ground Only	G+3	G+2	
Buildup Area (in Sq. Ft.)	49962.45	53600	20000	

Plot No. 93 & 94 has established unit for manufacturing blinds accessories

Plot No. 211, has Gallery show easing our products, Accounts, HR and administration departments

Plot No. 210 which has been newly constructed comprise of G+3 floors and has following usage:

Floor	Usage
Ground	Dispatch & component store
First	Fabric store
Second	Assembly unit for 4 most running blinds
Third	Other Blinds

#### **OUR COMPETITIVE STRENGTH**

We believe that the following strengths have contributed to success and will be of competitive advantages for us, supporting our strategy and contribution to improvements in financial performance:

With an immense of industry experience, Marvel understands what it takes running a business and keeping their customers happy.

We appreciate the demands of being a retailer, interior designer or commercial builder and know the importance of having a great quality product, delivered on time, every time.

That's why we are "hung upon perfection."

#### **Established Brand**

"Marvel" has been one of the fastest growing window furnishings brand which supplies most window furnishings destinations in India, with presence in more than 224 cities.

With over 2 decades' experience, Marvel Brands is a dynamic and innovative designer and marketer of window covering products. Industry leaders in both custom made and readymade window coverings, Marvel Brands has been the fastest growing window furnishings and window covering products company in India.

### **Experienced Management and Team**

We believe that, leadership is the result of team work allowing issues and ideas to be developed, widening our competitive advantage. We have grown steadily under the vision, leadership and guidance of Mr. Ashok Ramiklal Paun and Mr. Dipak Ramniklal Paun. They have played a key role in developing our business and we benefit from their industry expertise, vision and leadership. Also, our Company is managed by a team of experienced personnel who have experience and their understanding of the industry which enabled us to continue to take advantage of both current and future market opportunities.



#### **Innovative**

Marvel Blinds always look to the future.

From future fashions, fabrics and designs, to technological advances and improved processes, Marvel only deals with the best suppliers from around the world. Marvel likes to lead the way with their products and production techniques allowing their customers the opportunity to be ahead of the masses. Our Company strives for new innovative ideas to enhance our products and improve end user satisfaction.

### Continuous improvement in working style & method for satisfying the needs & expectations of the customers

Each one of us is expected to perform ongoing quality assurance. The objective is to avoid passing defective products to following workstations and to make workers aware of quality. Use small teams of workers for process improvement. Our motto is to create long term-relationships with our customers by providing an exclusive service. We have been working hard all over the years in an effort to give esteemed customers good quality products & best services. We have a positive thinking "Let's grow together, today is the time of helping others to grow and not just think of ourselves".

#### Wide Range of Products at affordable prices

Our Company has wide range of products. We provide large range of categories ranging from manual to automatic blinds with various fabric options with about 1000 shades. And all these at reasonable prices.

#### **Consumer Focus**

Our primarily goal is to understand and meet today's consumers' needs. We create products with the focus on modern consumer style directions, their living habits, as well as their design and quality requirements. We are constantly pushing ourselves to renovate and innovate the product to fill voids in the market and fulfill our consumers' expectations. The products are designed as such to suit the offices as well as interiors of home.

### **Quality and Customer Service**

We pride ourselves in setting and meeting high quality standards in our products and in our services. Our products undergo a comprehensive quality control check. Marvel implements strict quality control procedures, whilst all staff is trained specialists, dedicated to producing amazing products.

Our Customer Service is dedicated to provide essential support to our customers and consumers with a goal to enhance their experience.

### **SWOT ANALYSIS**

	Strengths		Weaknesses
1.	'Marvel' is a leading brand for blinds.	1.	Competition from other brands.
2.	Wide Product Portfolio.	2.	High working capital requirements.
3.	Extensive Dealer network.	3.	Duplication of Marvel products.
4.	Excellent Consumer experience.		
5.	Trained Staff.		
6.	High End Quality		
7.	Continuous R&D and innovations		
8.	Aggressive market strategy		



	Opportunities		Threats
1.	Niche Market.	1.	Changing consumer trends.
2.	Huge potential for homes	2.	Availability of trained manpower.
3.	Customer is more brands conscious.		
4.	E-branding.		
5.	Vacuum of people awareness.		

#### **OUR STRATEGY**

We are united by our core values that bind every team member to deliver the best to our customers. We strive to live up to these values and make our every product with the same rigor and consistency all through our journey with our customers.

#### **Brand Image and Promotional Activities:**

To strengthen our position in the industry in which we operate, we undertake extensive sales and marketing to promote our brand on a continuous basis. These activities are integral to creating, maintaining and enhancing brand visibility and correspondingly to create, sustain and enhance our market share in the industry. We do many promotional activities which enhances the growth. Promotional activities are carried out through Magazines, Social Media Marketing, Exhibitions, Formal Events, Gallery Displays, Presentation of Samples Shade Selectors, Brochure, Display Galleries, etc.

#### Planning and goal setting:

One of the primarily responsibilities of managers is to decide where the organization should go in the future & hope to get it there with clear goals and plans, managers follows a well-defined planning framework. The company establishes a basic mission and develops formal goals and strategic plans for carrying it.

#### **Expansion of Products:**

Our Company continuously seeks opportunity for innovating new products. Our R&D team thoroughly brings in innovations and modernization which goes hand in hand with the changing trends. Visiting worldwide countries and understanding the international trends; creating and implementation of the same has helped to expand our product range more efficaciously.

#### **Integrity & Commitment:**

We are committed by the value of integrity and would not pursue any deviation to help our customers. We work for the benefit of our customers while preserving the value for our existence. Our integrity is important to retain and acquire our customers. Our commitment to customer satisfaction is the vision & mission we set out for ourselves is the cornerstone for our success.



## PLANT & MACHINERY

Manufacturing Unit situated at Plot No. 93 & 94, GIDC Phase II Dared, Jamnagar, Gujarat – 361004.

# Major Machineries used in manufacturing of accessories are as follows:

**Metal Cutting** 



# **Channel Cutting**





# **Engineering Division**



# **Engineering Division**





# **Automatic Plastic Molding Division**



**Plastic Molding Division.** 





# **Part Assembly Division**



**Part Packing Division** 





# Warehouse



**Blinds Assembly Division** 







**Blinds Checking Division** 







**Blinds Packing Division** 





## **Shade Selector Division**



# Jamnagar Office

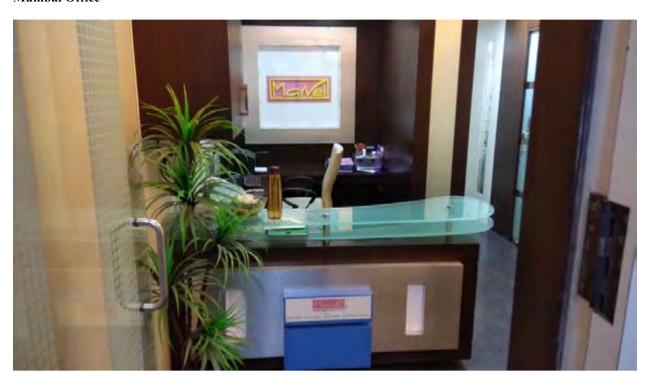




# **Conference cum Meeting Hall**



# Mumbai Office





### COLLABORATIONS

We have not entered into any technical or other collaboration.

### **UTILITIES & INFRASTRUCTURE FACILITIES**

Our registered office is located at Jamnagar, Gujarat. Our Sales office is in Mumbai. Our offices are equipped with computer systems, servers and other communication equipment, uninterrupted power supply, internet connectivity, security and other facilities, which are required for our business operations to function smoothly.

Our manufacturing units are situated at Plot No. 93, 94, 210 & 211, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004.

#### **Power**

Power supply is by PGVCL (Paschim Gujarat Vij Company Ltd.) and we have 25KVA generator at Plot No. 94 and 125KVA generator at plot no. 210 & 211 to support our manufacturing activities in case of shortage of power supply.

#### Water

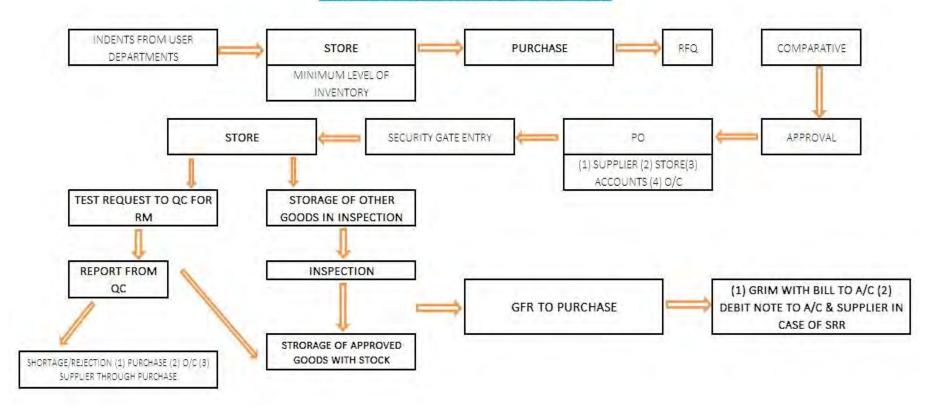
Water is supplied by GIDC at our manufacturing units and we have own bore-well at Plot No. 93 & 94. The requirements are fully met at the existing premises.



#### **MATERIALS**

Material used for manufacturing of blinds is fabrics, wooden strips, bamboo strips with fabrics constituting about 55-60%. For manufacturing accessories like curtain rods, mounting brackets, hold on brackets, wall finials, different types of holders, over lappers, cord handle, sliders, etc., we use aluminum sections, SS pipes & strips, colors and chemicals etc. We import all our fabric from the best suppliers in the World. Below is our material management system:

# MATERIAL MANAGEMENT SYSTEM





#### **HUMAN RESOURCE**

Human resource has always boosted our reputation in the market and aids us in maintaining a unique stature in this domain. Hence, we have hired a competent team of proficient personnel, which aids us in offering an unmatched range of window blinds at clients' premises. We believe that our employees are key contributors to our business success. To achieve this, we focus on attracting and retaining the best possible talent. Our Company looks for specific skill-sets, interests and background that would be an asset for its kind of business. As on December 31, 2017 we have 203 employees with our Company. Our manpower is a prudent mix of the experienced and young people which gives us the dual advantage of stability and growth, whereas execution of services within time and quality. Our skilled resources together with our strong management team have enabled us to successfully implement our growth plans.

#### DEPARTMENT WISE EMPLOYEE BREAK-UP

Department wise employee break-up of our Company as on December 31,2017:

Department s  Locations	Sales & Marketing *	Account s & Finance	Buying & Sourcin g	Productio n	Design & Developme nt	Logistics & Warehousin g	Human Resourc e	Tota I
Maharashtra	9	-	-	-	-	-	-	9
Gujarat	15	5	4	152	2	5	2	185
Karnataka	1	-	-	-	-	-	-	1
Kerala	1	-	-	-	-	-	-	1
Tamil Nadu	1	-	-	-	-	-	-	1
Andhra Pradesh	1	-	-	-	-	-	-	1
Jharkhand	1	-	-	-	-	-	-	1
Odhisa	1	-	-	-	-	-	-	1
Madhya Pradesh	1	-	-	-	-	-	-	1
Chhattisgarh	1	-	-	-	-	-	-	1
Bihar	1	-	-	-	-	-	-	1
Grand Total	33	5	4	152	2	5	2	203

Sales and marketing team are field employees and report at registered or corporate office as the case may be.

## **COMPETITION**

The window covering fashion industry market in India is characterized by a large number of differentiated products with considerable overlap in the functional utility of such products. Customers have a choice of range of products which have similar characteristics but sold by different suppliers.

The organized segment of the market, while competing amongst the players in organized segment, also competes with players in the unorganized segment in respect of products differentiated by only the brand but otherwise having



similar characteristics. Thus, in the Indian retail market, the customers look at suppliers/retailers in both the organized and unorganized segments in exercising their shopping choices, but after implementation of GST, the competition from unorganized players is reduced.

Our Major competitors are Hunter Douglas, Alps Industries Limited (Vista), D'décor and lot of regional players in both organized and unorganized market.

We have vast experience in the industry we operated and we believe that our Company will not only maintain but further enhance its position in the industry. We believe that our ability to compete effectively is primarily dependent on ensuring consistent quality of the products that we offer, with complete customer satisfaction at competitive prices. Our research & development helps us in adopting the changing requirements of our customers in timely manner which gives us an edge over our competitors.

#### MARKETING

Effective marketing starts with a considered, well-informed marketing strategy. A good marketing strategy helps define vision, mission and business goals, and outlines the steps needed to take to achieve desired goals. Our marketing services are designed with an objective of enhancing the brand awareness and spreading reach of our products. Our experienced management team through their experience and our brand owing to quality of products and solutions plays an instrumental role in creating and expanding a work platform for our Company. We drive our marketing initiatives through various channels like Magazines, Social Media Marketing, Exhibitions, Formal Events, Gallery Displays, Presentation of Samples Shade Selectors, Brochure, Display Galleries, etc. Our dedicated team guide creative and execution activities to ensure complete management of all marketing activities. We have developed a marketing network across most of the states in India.

#### **INSURANCE**

The major Insurance policies covered by the company are:

Sr. No	Policy No.	Name of the Insurer	Description of the Policy	Address of the Properties where the insured assets are situated	Covera ge (Rs. in Lakhs)	Date of Expiry	Premiu m P.A. (Rs. In Lakhs)
1.	2111201245 273702000	HDFC ERGO General Insurance Company Limited	Stocks & Stocks in process & Building – Manufacturing unit of window covering products viz. blinds, components, curtain rods and tracks.	Plot No. 211, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004 Registered Office	1523.00	Novembe r 28, 2018	1.34
2.	2111200581 394404000	HDFC ERGO General Insurance Company Limited	Building (without plinth & foundation) Plant & Machinery Furniture, Fixtures & Fittings	Plot No. 210, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004	369.00	Septembe r 16, 2018	0.36



## INTELLECTUAL PROPERTY

In order to protect our intellectual property rights, we have registered our below mentioned trademark with the Trademark Registry:

Sr. No.	Logo	Date of Application/ Approval date	Application No./ Trademark No.	Class	Status	Validity
1.	Marvel	December 27, 2005	936744	20	Registered	July 04, 2020

### **LAND & PROPERTIES**

The following table sets for the significant properties owned by us on long term lease:

3	Location of the property	Document and Date	Area	Vendor Details	Purchase Consideration (Rs. in Lakhs)	Status
1.	Plot No. 211, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004 (Registered Office)	July 01, 2006	1463.04 Sq. Mts.	GIDC	1.76	Leasehold Mortgaged with HDFC Bank
2.	Plot No. 210, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004	July 19, 2013	2390.34 Sq. Mts	GIDC	2.75	Leasehold Mortgaged with HDFC Bank

The following table sets for the properties taken on lease / rent by us:

Sr.	Location of the property	Document	Licensor /	Lease Rent/	Lease period	
No.		and Date	Lessor	License Fee	From	To
1.	Plot No. 93, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004	December 04, 2010	Mr. Jayesh Ranchod Bhusha	Rs. 14,000/- per month	*	*
2.	Plot No. 94, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004	December 04, 2010	Mr. Mahesh Ranchod Bhusha	Rs. 14,000/- per month	*	*
3.	Unit No. 604, 6 <sup>th</sup> Floor, Palms Spring Complex, Link Road, Malad (W), Mumbai – 400064 Corporate Office	March 16, 2015	Ms. Madhavi Shrikant Patnakar & Mr. Shrikant Madhukar Patnakar	Rs. 80,000/- per month	April 01, 2015	March 31, 2018
4.	Flat No. 401, 4 <sup>th</sup> Floor, Satguru Flying Carpet, 13 <sup>th</sup> & 17 <sup>th</sup> Road Corner, Khar (W), Mumbai – 400052	August 28, 2017	Mr. Prem Kumar Sahu	Rs. 1,80,000/- per month	September 01, 2017	August 31, 2020

<sup>\*</sup>Our Company has been using the facility for long. There has been no formal agreement but mutual understanding among the owners of the industrial plots and our company.



#### KEY INDUSTRY REGULATIONS AND POLICIES

The following description is a summary of various sector-specific laws and regulations in India, which are applicable to our Company. The information below has been obtained from publications in the public domain. It may not be exhaustive, and is only intended to provide general information and is neither designed nor intended to substitute for professional legal advice.

The business of our Company requires, at various stages, the sanction of the concerned authorities under the relevant Central, State legislation and local laws. The following description is an overview of certain laws and regulations in India, which are relevant to our Company. Certain information detailed in this chapter has been obtained from publications available in the public domain. The regulations set out below are not exhaustive, and are only intended to provide general information to applicants and is neither designed nor intended to be a substitute for professional legal advice.

The statements below are based on current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. For details of government approvals obtained by us, see the chapter titled "Government and Other Statutory Approvals" beginning on page 242 of this Prospectus.

### **RELATED TO OUR BUSINESS**

#### THE INDIAN CONTRACT ACT, 1872

The Contract Act is the legislation which lays down the general principles relating to formation, performance and enforceability of contracts. The rights and duties of parties and the specific terms of agreement are decided by the contracting parties themselves, under the general principles set forth in the Contract Act. The Contract Act also provides for circumstances under which contracts will be considered as 'void' or 'voidable'. The Contract Act contains provisions governing certain special contracts, including indemnity, guarantee, bailment, pledge, and agency.

### FOREIGN TRADE (DEVELOPMENT AND REGULATION) ACT, 1992 ("FTA")

The Foreign Trade (Development and Regulation) Act, 1992 ("FTA") read along with relevant rules inter-alia provides for the development and regulation of foreign trade by facilitating imports into, and augmenting exports from, India and for matters connected therewith or incidental thereto. As per the provisions of the FTA, the Government:- (i) may make provisions for facilitating and controlling foreign trade; (ii) may prohibit, restrict and regulate exports and imports, in all or specified cases as well as subject them to exemptions; (iii) is authorized to formulate and announce an export and import policy and also amend the same from time to time, by notification in the Official Gazette; (iv) is also authorized to appoint a 'Director General of Foreign Trade' for the purpose of the Act, including formulation and implementation of the Export-Import ("EXIM") Policy. FTA read with the Indian Foreign Trade Policy inter-alia provides that no export or import can be made by a company without an Importer-Exporter Code number unless such company is specifically exempt. An application for an Importer-Exporter Code number has to be made to the office of the Joint Director General of Foreign Trade, Ministry of Commerce.

### **FACTORIES ACT, 1948**

This Act came into force on 1st April, 1949 and extends to the whole of India, including Jammu and Kashmir. It has been enacted to regulate working conditions in factories and to ensure the provision of the basic minimum requirements for safety, health and welfare of the workers as well as to regulate the working hours, leave, holidays, employment of children, women, etc. It ensures annual leaves with wages, provides additional protection from hazardous processes, additional protection to women workers and prohibition of employment of children.



#### THE PAYMENT OF WAGES ACT, 1936

The Payment of Wages Act, 1936 as amended (the "Payment of Wages Act") has been enacted to regulate the payment of wages in a particular form at regular intervals without unauthorized deductions and to ensure a speedy and effective remedy to employees against illegal deductions and / or unjustified delay caused in paying wages. It applies to the persons employed in a factory, industrial or other establishment, whether directly or indirectly, through a sub-contractor and provides for the imposition of fines and deductions and lays down wage periods. The Payment of Wages Act is applicable to factories and industrial or other establishments where the monthly wages payable is less than `6,500 per month.

#### THE PAYMENT OF BONUS ACT, 1965

The Payment of Bonus Act, 1965 as amended (the "Payment of Bonus Act") was enacted to provide for the payment of bonus to persons employed in establishments where 20 or more persons are employed on any day during an accounting year. The Payment of Bonus Act ensures that a minimum annual bonus is payable to every employee regardless of whether the employer any allocable surplus in the accounting year in which the bonus is payable. Under the Payment of Bonus Act, every employer is bound to pay to every employee, in respect of the accounting year, a minimum bonus which is 8.33% of the salary or wage earned by the employee during the accounting year or `100, whichever is higher. Contravention of the provisions of the Payment of Bonus Act by a company is punishable with imprisonment for a term of up to six months or a fine of up to `1,000 or both, against persons in charge of, and responsible to the company for the conduct of the business of the company at the time of contravention, as well as the company.

#### THE PAYMENT OF GRATUITY ACT, 1972

The Payment of Gratuity Act, 1972 as amended (the "Payment of Gratuity Act") provides for payment of gratuity to an employee at the time of termination of services. Payment of Gratuity Act establishes a scheme for the payment of gratuity to employees engaged in establishments in which ten or more persons are employed or were employed on any day of the preceding 12 months; and as the Central Government may, by notification, specify. Gratuity under the Payment of Gratuity Act, is payable to an employee after he has rendered his services for a period not less than five years: (a) on his / her superannuation; (b) on his / her retirement or resignation; or (c) on his / her death or disablement due to accident or disease (in this case the minimum requirement of five years does not apply). Under the Payment of Gratuity Act, the maximum gratuity payable may not exceed `1,000,000.

#### THE MINIMUM WAGES ACT, 1948

Under the Minimum Wages Act, 1948 ("Minimum Wages Act") every employer is mandated to pay not less than the minimum wages to all employees engaged to do any work whether skilled, unskilled, manual or clerical (including out-workers) in any employment listed in the schedule to the Minimum Wages Act, in respect of which minimum rates of wages have been fixed or revised under the Minimum Wages Act.

#### CHILD LABOUR (PROHIBITION AND REGULATION) ACT, 1986

The Child Labour (Prohibition and Regulation) Act, 1986, ("CLPRA Act") provides for prohibiting engagement of children below 14 years in factories, mines and hazardous employments and regulates the conditions of their employment in certain other employments. The CLPRA Act aims to regulate the number of hours, period of work and holidays to be given to child labourers. It specifies that the employer has to mandatorily furnish certain information regarding employment of child labour to the inspector and maintain a register which would contain details regarding the child labourers. The CLPRA Act also provides for health and safety measures to be complied with by the employer.



#### THE CONTRACT LABOUR (REGULATION AND ABOLITION) ACT, 1970

The Contract Labour (Regulation and Abolition) Act, 1970 ("CLRA Act") regulates the employment of contract labour in certain establishments and to provides for its abolition in certain cases. The CLRA Act applies to every establishment in which 20 or more workmen are employed or were employed in the preceding 12 months as contract labour and to every contractor who employs or employed on any day during the last 12 months, 20 workmen or more. The CLRA Act prescribes measures to be undertaken by the principal employer for the welfare of contract labourers. The CLRA Act requires the principal employer of the concerned establishment to make an application to the registering officer appointed by the appropriate government under the CLRA Act for registration of the establishment and obtain registration within the prescribed time period, failing which contract labour cannot be employed in the particular establishment. Likewise, every contractor to whom the CLRA Act applies, is required to obtain a license and not to undertake or execute any work through contract labour, except under and in accordance with such license. The CLRA Act provides for the establishment of canteens, restrooms, first aid facility and provision for drinking water by the contractor within the specified time period and on failure on part of the contractor to provide such facility, the principal employer is responsible to make provision for the same. The contravention of the provisions of the CLRA and the rules and regulations thereunder are punishable with imprisonment up to three months and in case of a continuing contravention with an additional fine which may extend to `1,000 for every day during which the contravention continues.

## THE EMPLOYEES' PROVIDENT FUND AND MISCELLANEOUS PROVISIONS ACT, 1952

The Employees' Provident Funds and Miscellaneous Provisions Act, 1952 is a social welfare legislation to provide for the institution of Provident Fund, Pension Fund and Deposit Linked Insurance Fund for employees working in factories and other establishments. The Act aims at providing social security and timely monetary assistance to industrial employees and their families when they are in distress.

The Act is administered by the Government of India through the Employees' Provident Fund Organization (EPFO). The following three schemes have been framed under the Act by the Central Government:

- (a) he Employees' Provident Fund Schemes, 1952;
- (b) The Employees' Pension Scheme, 1995; and
- (c) The Employees' Deposit-Linked Insurance Scheme; 1976.

The Central Government has been constituted Employees' Provident Funds Appellate Tribunal to exercise the powers and discharge the functions conferred on such by Employees' Provident Funds and Miscellaneous Provisions Act, 1952.

#### **WORKMEN'S COMPENSATION ACT 1923**

This Act came into force on April 01, 1924. It aims at providing financial protection to workmen and their dependents in case of accidental injury by means of payment of compensation by the employers. However, here the employer shall not be liable in respect of any injury that does not result in the total or partial disablement of the workmen for a period exceeding 3 days in respect of any injury not resulting in death, caused by an accident which was due to the reason that workman was under the influence of drugs, or due to his willful disobedience of an order expressly given to him, or a willful removal or disregard of any safety device by the workmen, or when the employee has contacted a disease which is not directly attributable to a specific injury caused by the accident or to the occupation.



# SEXUAL HARASSMENT AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("SHWW Act") provides for the protection of women and prevention of sexual harassment at work place. The SHWW Act also provides for a redressal mechanism to manage complaints in this regard. Sexual harassment includes one or more of the following acts or behaviour namely, physical contact and advances or a demand or request for sexual favors or making sexually coloured remarks, showing pornography or any other unwelcome physical, verbal or non-verbal conduct of sexual nature. The SHWW Act makes it mandatory for every employer of a workplace to constitute an Internal Complaints Committee which shall always be presided upon by a woman. It also provides for the manner and time period within which a complaint shall be made to the Internal Complaints Committee i.e. a written complaint is to be made within a period of 3 (three) months from the date of the last incident. If the establishment has less than 10 (ten) employees, then the complaints from employees of such establishments as also complaints made against the employer himself shall be received by the Local Complaints Committee. The penalty for noncompliance with any provision of the SHWW Act shall be punishable with a fine extending to Rs. 50,000.

#### THE COMPETITION ACT, 2002

The Competition Act, 2002 (the "Competition Act") prohibits anti-competitive agreements, abuse of dominant positions by enterprises and regulates "combinations" in India. The Competition Act also established the Competition Commission of India (the "CCI") as the authority mandated to implement the Competition Act. The provisions of the Competition Act relating to combinations were notified recently on March 4, 2011 and came into effect on June 1, 2011. Combinations which are Likely to cause an appreciable adverse effect on competition in a relevant market in India are void under the Competition Act. A combination is defined under Section 5 of the Competition Act as an acquisition, merger or amalgamation of enterprise(s) that meets certain asset or turnover thresholds. There are also different thresholds for those categorized as Individuals and Group. The CCI may enquire into all combinations, even if taking place outside India, or between parties outside India, if such combination is Likely to have an appreciable adverse effect on competition in India. Effective June 1, 2011, all combinations have to be notified to the CCI within 30 days of the execution of any agreement or other document for any acquisition of assets, shares, voting rights or control of an enterprise under Section 5(a) and (b) of the Competition Act (including any binding document conveying an agreement or decision to acquire control, shares, voting rights or assets of an enterprise); or the board of directors of a company (or an equivalent authority in case of other entities) approving a proposal for a merger or amalgamation under Section 5(c) of the Competition Act. The obligation to notify a combination to the CCI falls upon the acquirer in case of an acquisition, and on all parties to the combination jointly in case of a merger or amalgamation.

#### PROPERTY RELATED LAWS

#### **TRANSFER OF PROPERTY ACT, 1882**

The transfer of property, including immovable property, between living persons, as opposed to the transfer of property by the operation of law, is governed by the Transfer of Property Act, 1882 ("T.P. Act"). The T.P. Act establishes the general principles relating to the transfer of property including among other things identifying the categories of property that are capable of being transferred, the persons competent to transfer property, the validity of restrictions and conditions imposed on the transfer and the creation of contingent and vested interest in the property.

#### THE INDIAN STAMP ACT, 1899

Stamp duty is payable on all instruments/ documents evidencing a transfer or creation or extinguishment of any right, title or interest in immoveable property. The Indian Stamp Act, 1899 (the "Stamp Act") provides for the imposition of stamp duty at the specified rates on instruments listed in Schedule I of the Stamp Act. However, under the Constitution of India, the states are also empowered to prescribe or alter the stamp duty payable on such documents executed within the state. Instruments chargeable to duty under the Stamp Act but which have not been duly stamped, are incapable of being admitted in court as evidence of the transaction contained therein. The Stamp



Act also provides for impounding of instruments by certain specified authorities and bodies and imposition of 138 penalties, for instruments which are not sufficiently stamped or not stamped at all. Instruments which have not been properly stamped instruments can be validated by paying a penalty of up to 10 times of the total duty payable on such instruments.

#### **INTELLECTUAL PROPERTY LAWS**

#### **TRADEMARKS ACT, 1999**

A trademark is used in relation to goods so as to indicate a connection in the course of trade between the goods and a person having the right as proprietor or user to use the mark. The Trademarks Act, 1999, (Trademarks Act) governs the registration, acquisition, transfer and infringement of trademarks and remedies available to a registered proprietor or user of a trademark. Registration is valid for a period of 10 years but can be renewed in accordance with the specified procedure.

As per the Trademarks (Amendment) Bill, 2009, Registrar of Trade Marks is empowered to deal with international applications originating from India as well as those received from the International Bureau and maintain a record of international registrations. It also removes the discretion of the Registrar to extend the time.

# **IN GENERAL**

#### **INCOME-TAX ACT, 1961**

The Income Tax Act, 1961 deals with the taxation of individuals, corporate, partnership firms and others. As per the provisions of this Act the rates at which they are required to pay tax is calculated on the income declared by them or assessed by the authorities, after availing the deductions and concessions accorded under the Act. The maintenance of Books of Accounts and relevant supporting documents and registers are mandatory under the Act. Filing of returns of Income is compulsory for all assesses.

## **CUSTOMS ACT, 1962**

The Customs Act came into force in India with effect from February 01, 1963. Customs duty is a duty or tax, which is levied by Central government on import of goods into and export of goods from India. Any Company requiring to import or export any goods is first required to get itself registered and obtain an IEC (Importer Exporter Code). Imported goods in India attract basic customs duty, additional customs duty and education cess. The rates of basic customs duty are specified under the Customs Tariff Act 1975. Customs duty is calculated on the transaction value of the goods. Customs duties are administrated by Central Board of Excise and Customs under the Ministry of Finance. The said Act contains provision for levying the custom duty on imported goods, export goods, goods which are not cleared, goods warehoused or transshipped within 30 days after unloading etc. It also provides for storage of imported goods in warehouses pending clearance, for goods in transit etc, subject to prescribed conditions.

# THE CENTRAL GOODS & SERVICES TAX ACT, 2017 (GST)

GST is a single tax on the supply of goods and services, right from the manufacturer to the consumer. Credits of input taxes paid at each stage will be available in the subsequent stage of value addition, which makes GST essentially a tax only on value addition at each stage. The final consumer will thus bear only the GST charged by the last dealer in the supply chain, with set-off benefits at all the previous stages.



#### THE COMPANIES ACT, 1956

The Companies Act, 1956 deals with laws relating to companies and certain other associations. It was enacted by the parliament in 1956. The Companies Act primarily regulates the formation, financing, functioning and winding up of companies. The Act prescribes regulatory mechanism regarding all relevant aspects, including organizational, financial and managerial aspects of companies. Regulation of the financial and management aspects constitutes the main focus of the Companies Act. In the functioning of the corporate sector, although freedom of companies is important, protection of the investors and shareholders, on whose funds they flourish, is equally important. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.

#### **THE COMPANIES ACT, 2013**

The Companies Act, 2013, has been introduced to replace the existing Companies Act, 1956 in a phased manner. The Ministry of Corporate Affairs has vide its notification dated September 12, 2013 notified 100 Sections and on March 26, 2014 notified 183 Sections of the Companies Act, 2013. The same are applicable from September 12, 2013 and April 01, 2014, respectively. The Ministry of Corporate Affairs has issued the rules and new improved eforms complementary to the Act establishing the procedure to be followed by companies in order to comply with the substantive provisions of the Act.



## **OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS**

Our Company was incorporated as Modele Blinds and Components Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated October 04, 1996, issued by Registrar of Companies, Gujarat, Ahmedabad. Subsequently, the name of our Company was changed from Modele Blinds and Components Private Limited to Accumax Interior Products Private Limited vide shareholder's approval on June 12, 2000 and certificate of incorporation dated June 30, 2000, issued by Registrar of Companies, Gujarat, Ahmedabad. Further, the name of our Company was changed from Accumax Interior Products Private Limited to Marvel Decor Private Limited vide shareholder's approval on December 04, 2017 and vide fresh certificate of incorporation dated January 05, 2018, issued by Registrar of Companies, Gujarat, Ahmedabad. Subsequently, the name of our Company was changed to Marvel Decor Limited pursuant to conversion into a public company vide shareholder's approval on January 05, 2018 and fresh certificate of incorporation dated January 23, 2018, issued by Registrar of Companies, Gujarat, Ahmedabad.

The registered office of our company is situated at Plot No 211 GIDC Phase II, Dared Jamnagar 361004 Gujarat.

Corporate Identification number: U18109GJ1996PLC030870.

For information on the Company's activities, market, growth, technology and managerial competence, please see the chapters "Our Management", "Our Business" and "Our Industry" beginning on pages 155, 105 and 97 respectively of this Prospectus.

#### **CHANGE IN REGISTERED OFFICE**

The details of changes in the registered office of our Company are given below:

Date of change	Details of change in the address of the Registered Office
February 01, 2010	From Sanidhaya Appartment Block No. 4 51 Digvijay Plot Jamnagar Gujarat 361005, India to Plot No 211 GIDC Phase II, Dared Jamnagar 361004 Gujarat, India.

The change in the Registered Office was made for better management of operations.

#### KEY EVENTS AND MILESTONES IN THE HISTORY OF OUR COMPANY

Year	Event
1996	Our Company was incorporated as Modele Blinds and Components Private Limited
2000	The name of our Company was changed to Accumax Interior Products Private Limited and we stared manufacturing blinds accessories.
2005	First Indian company to get ISO 9001:2000 certificates in window covering Industry.
2011	Company started one more addition in window furnishing segment, started manufacturing window Blinds.
2013	Marvel started their Corporate Sales Office at a prime location of Malad West-Mumbai
2014	Marvel launched nine amazing products at one go     Turnover crossed Rs. 25 Cr.



2016	"First ever international conference for Blinds" at Goa – India was done by us
2017	Production at Plot No. 210 started with modern machineries
2018	The name of our Company was changed to Marvel Decor Private Limited     Our Company was converted into Public Limited Company

# **OUR MAIN OBJECTS**

The main objects of our Company, as contained in our Memorandum of Association, are as set forth below:

- To manufacture, sell and deal in venetian blinds, vertical blinds, drapery rods, components of venetian blinds, vertical blinds, drapery rods, carpets and all types of window and floor furnishings.

# AMENDMENTS TO THE MEMORANDUM OF ASSOCIATION

Since incorporation, the following changes have been made to our Memorandum of Association:

Date of Shareholders' Approval	Amendment
February 08, 2010	The Initial Authorized Share Capital of Rs. 10,00,000 (Rupees Ten Lakhs only) consisting of 1,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 20,00,000 (Rupees Twenty Lakhs only) consisting of 2,00,000 Equity Shares of Face Value Rs. 10/- each.
June 12, 2010	The name of our Company was changed from Modele Blinds and Components Private Limited to Accumax Interior Products Private Limited.
March 16, 2011	The Authorized Share Capital of Rs. 20,00,000 (Rupees Twenty Lakhs only) consisting of 2,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 1,30,00,000 (Rupees One Crore Thirty Lakhs only) consisting of 13,00,000 Equity Shares of Face Value Rs. 10/- each.
March 20, 2012	The Authorized Share Capital of Rs. 1,30,00,000 (Rupees One Crore Thirty Lakhs only) consisting of 13,00,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 3,61,00,000 (Rupees Three Crore Sixty-One Lakhs only) consisting of 36,10,000 Equity Shares of Face Value Rs. 10/- each.
March 25, 2013	The Authorized Share Capital of Rs. 3,61,00,000 (Rupees Three Crore Sixty-One Lakhs only) consisting of 36,10,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 5,51,00,000 (Rupees Five Crore Fifty-One Lakhs only) consisting of 55,10,000 Equity Shares of Face Value Rs. 10/- each.
September 21, 2017	The Authorized Share Capital of Rs. 5,51,00,000 (Rupees Five Crore Fifty-One Lakhs only) consisting of 55,10,000 Equity Shares of face value of Rs. 10/- each was increased to Rs. 12,51,00,000 (Rupees Twelve Crore Fifty-One Lakhs only) consisting of 1,25,10,000 Equity Shares of Face Value Rs. 10/- each.
December 04, 2017	The name of our Company was changed from Accumax Interior Products Private



	Limited to Marvel Decor Private Limited.
January 05, 2018	Conversion of private company into public company from 'Marvel Decor Private Limited' to 'Marvel Decor Limited'.
January 24, 2018	The Authorized Share Capital of Rs. 12,51,00,000 (Rupees Twelve Crore Fifty-One Lakhs only) consisting of 1,25,10,000 Equity Shares of Face Value Rs. 10/- each was increased to Rs. 20,00,00,000 (Rupees Twenty Crore only) consisting of 2,00,00,000 Equity Shares of face value of Rs.10/

#### HOLDING COMPANY OF OUR COMPANY

Our Company has no holding company as on the date of filing of this Prospectus.

#### SUBSIDIARY COMPANY OF OUR COMPANY

Our Company has no subsidiary company as on the date of filing of this Prospectus.

## INJUNCTIONS OR RESTRAINING ORDERS

The Company is not operating under any injunction or restraining order.

#### **DETAILS OF PAST PERFORMANCE**

For details in relation to our financial performance in the previous five financial years, including details of non-recurring items of income, refer to section titled "Financial Statements" beginning on page 178 of this Prospectus.

#### SHAREHOLDERS AGREEMENTS

Our Company has not entered into any shareholders agreement as on date of filing of this Prospectus.

#### **OTHER AGREEMENTS**

Our Company has not entered into any specific or special agreements except that have been entered into in ordinary course of business as on the date of filing of this Prospectus.

- a) Agreement dated January 25, 2018 with Managing Director for his appointment
- b) Agreement dated January 25, 2018 Whole Time Director for his appointment.

# A) Below are the major terms and conditions of the Agreement with Managing Director dated January 25, 2018:

- Managing, conducting and transacting all the business, affairs and operations of the company in accordance with the Memorandum and Articles of Association of the Company including power to enter into contracts and vary and rescind them;
- Subject to the provisions of the Act, to raise or borrow (otherwise than by debentures) from time to time
  in the name or otherwise on behalf of the company by not exceeding the total amount specified by the
  Board from time to time, such sum or sums of money as the Managing Director may think expedient;
- 3. Subject to the provisions of section 179 and 180 of the Act and when so authorised by the Board and within the limits from time to time fixed by the Board, to invest and deal with the moneys of the company not immediately required, upon investments of such nature as may be specified by the Board from time to time;



- 4. Subject to the provisions of section 179 and 180 of the Act and when so authorised by the Board and within the limits from time to time fixed by the Board to make loans for such purposes and up to such maximum amount for such purpose as may be specified by the Board from time to time;
- 5. Generally to make all such arrangements and to do all acts, deeds, matters and things on behalf of the company as may be usual, necessary or expedient in the conduct and management of business, as are not governed by the Act or by the Memorandum and Articles of association of the Company or expressly required to be done by the Company in general meeting or by the Board.
- 6. The Managing Director shall throughout the said term, devote his entire time, attention and abilities to the business of the company and shall carry out the orders, from time to time, of the Board and in all respect conform to and comply with the directions and regulations made by the Board, and shall faithfully serve the company and use their utmost endeavors to promote the interests of the company.
- 7. Subject to the limits of 5% and 10% of the net profits as the case may be, and the overall limits of 11% of the net profits as laid down in sub-section (1) of section 197 of the Act and further subject to the approval of the Central Government in terms of sections 190, 196, 197, 198, 203 and other applicable provisions, if any of the Act and rules made there under read with Schedule V to the Act, the Company shall, in consideration of his services, the company shall pay to the Managing Director during the continuance of this agreement the remuneration not exceeding Rs. 30,00,000/- (Rupees Thirty Lakhs Only) per year and
  - The perquisites shall be valued in terms of the actual expenditure. However, where such actual expenditure cannot be ascertained, such perquisites shall be valued as per the Income Tax Rules;
  - Managing Director shall not be entitled to any sitting fees for attending the meetings of the Board or of the Committee(s) of which he is Member.
  - Managing Director shall be subject to all other service conditions and employee benefit schemes, as applicable to any other employee of the Company.
- 8. The Managing Director shall not, during the period of his employment and without the previous consent in writing of the Board, engage or interest himself either directly or indirectly in the business or affairs of any other person, firm, company, body corporate or in any undertaking or business of a nature similar to or competing with the company's business and further, shall not, in any manner, whether directly or indirectly use, apply or utilize his knowledge or experience for or in the interest of any such person, firm, company or body corporate as aforesaid or any such competing undertaking or business as aforesaid.
- B) Below are the major terms and conditions of the Agreement with Whole Time Director dated January 25, 2018:
- Managing, conducting and transacting all the business, affairs and operations of the company in accordance
  with the Memorandum and Articles of Association of the Company including power to enter into contracts
  and vary and rescind them;
- 2. Subject to the provisions of the Act, to raise or borrow (otherwise than by debentures) from time to time in the name or otherwise on behalf of the company by not exceeding the total amount specified by the Board from time to time, such sum or sums of money as the Managing Director may think expedient;



- 3. Subject to the provisions of section 179 and 180 of the Act and when so authorised by the Board and within the limits from time to time fixed by the Board, to invest and deal with the moneys of the company not immediately required, upon investments of such nature as may be specified by the Board from time to time;
- 4. Subject to the provisions of section 179 and 180 of the Act and when so authorised by the Board and within the limits from time to time fixed by the Board to make loans for such purposes and up to such maximum amount for such purpose as may be specified by the Board from time to time;
- 5. Generally, to make all such arrangements and to do all acts, deeds, matters and things on behalf of the company as may be usual, necessary or expedient in the conduct and management of business, as are not governed by the Act or by the Memorandum and Articles of association of the Company or expressly required to be done by the Company in general meeting or by the Board.
- 6. The Whole Time Director shall throughout the said term, devote his entire time, attention and abilities to the business of the company and shall carry out the orders, from time to time, of the Board and in all respect conform to and comply with the directions and regulations made by the Board, and shall faithfully serve the company and use their utmost endeavors to promote the interests of the company.
- 7. Subject to the limits of 5% and 10% of the net profits as the case may be, and the overall limits of 11% of the net profits as laid down in sub-section (1) of section 197 of the Act and further subject to the approval of the Central Government in terms of sections 190, 196, 197, 198, 203 and other applicable provisions, if any of the Act and rules made there under read with Schedule V to the Act, the Company shall, in consideration of his services, the company shall pay to the Whole Time Director during the continuance of this agreement the remuneration not exceeding Rs. 21,00,000/- (Rupees Twenty-One Lakhs) per year and
  - The perquisites shall be valued in terms of the actual expenditure. However, where such actual expenditure cannot be ascertained, such perquisites shall be valued as per the Income Tax Rules;
  - Whole Time Director shall not be entitled to any sitting fees for attending the meetings of the Board or of the Committee(s) of which he is Member.
  - Whole Time Director shall be subject to all other service conditions and employee benefit schemes, as applicable to any other employee of the Company

# RESTRICTIVE COVENANTS IN LOAN AGREEMENTS

Our Company has renewed Credit facilities, term loan and availed a new term loans from HDFC Bank Limited *vide* Sanction letter dated November 01, 2017. The Bank has issued us No Objection Certificate in relation to our IPO vide letter dated February 06, 2018:

Following are certain covenants given by HDFC Bank Ltd for sanction of credit facilities and term loans of Rs. 1725.00 Lakhs:

- i. Ops Ensure That the Client Id Is Created of Proprietor, Guarantor and Collateral Security.
- ii. The Promoters Tangible Net Worth (Including Unsecured Loans from Relatives Less Loans and Advances to Relatives/Group Firms Less Investments Outside Business) to be maintained at Rs. 2018.80 Lacs during the Currency of The Overdraft.



Apart from the above specific covenants, HDFC Bank Limited has also imposed general terms and conditions on our Company.

# Details of borrowing and charges of HDFC Bank Limited:

Date of Creation of Charge	Date of Last Modification of Charge	Charge amount secured,	Charge Holder	Facility	Security
		Interest & Tenure (Rs. In Lakhs)			
July 28, 2006	August 31, 2016	900.00 (3.52) (900.00) (100.00) 500.00 325.00	HDFC Bank Limited	Cash Credit  Sub Limits  Bank Gtee  Buyers Credit  PSR  Term Loan I for capex  Term Loan II for construction, plant & machinery and furniture & fixtures	Hypothecation by way of first and exclusive charge on all present & future current assets inclusive of all stocks, book debts. Hypothecation by way of first and exclusive charge on all Fixed assets inclusive of all plant and machinery.  Personal Guarantee of: All Directors and Shareholder Holding 75% Of Shares of Co And Collateral Security Owners on Record.  Equitable Mortgage of:  1. Industrial Property situated at Plot No. 211, GIDC, R.S no. 1184/Paiki, Phase II, Dared Jamnagar.  Area: 1463.04 Sq.mt.  2. Industrial Property situated at Plot No. 210, Revenue Survey No. 1184 Paiki, GIDC, Phase II, Dared Jamnagar.  Area: 2390.34 Sq.Mt
Total		1725.00			

<sup>\*</sup>The Company has created two separate charges for same borrowing (Charge created on July 28, 2006 is for registration of Deed of Hypothecation and charge created on June 03, 2009 is for registration of Equitable Mortgagee) against borrowings of Rs.17.25 Cr.



## **UNSECURED LOANS**

Details of unsecured loans outstanding as on September 30, 2017 are as under:

Sr. No	Name of Lenders Relationship with the Company		Interest Rate p.a.	Amount in (Rs. in Lakhs)
1.	Mr. Ashok Ramniklal Paun	Promoter & Managing Director		239.98
2.	Mr. Dipak Ramniklal Paun	Promoter & Whole Time Director	12%	247.70
3.	Mrs. Dipti Dipak Paun	Director & Shareholder	12%	65.77
4.	Mrs. Urmi Ashok Paun	Director & Shareholder		169.75
	Total			723.20

## STRATEGIC/ FINANCIAL PARTNERS

Our Company does not have any strategic/financial partner as on the date of filing of this Prospectus.

# DEFAULTS OR RESCHEDULING OF BORROWINGS WITH FINANCIAL INSTITUTIONS OR BANKS

There have been no defaults or rescheduling of borrowings with financial institutions or banks as on the date of this Prospectus. Further, Our Promoters, Entities promoted by the Promoters have confirmed that they have not defaulted in respect of payment of interest and/or principal to the debenture/ bond/fixed deposit holder/ Banks/ FIs during the past three years.

# **NUMBER OF SHAREHOLDERS**

Our Company has 7 (Seven) shareholders on date of this Prospectus.



# **OUR MANAGEMENT**

# **BOARD OF DIRECTORS**

Under our Articles of Association, we are required to have not less than 3 directors and not more than 15 directors, subject to provisions of Section 149 of Companies Act, 2013. We currently have six Directors on our Board.

The following table sets forth details regarding our Board of Directors as on the date of this Prospectus other than Directorship in our Company:

Sr. No	Name, Father's/Husband`s Name, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment	Other Directorships
1.	Name: Mr. Ashok Ramniklal Paun Age: 47 years Father's Name: Mr. Ramniklal Paun Designation: Managing Director Address: 102, Akshay Residency Park Colony, Jamnagar 361008, Gujarat, India. Occupation: Business Nationality: Indian Term: 5 years DIN: 01662273	October 04, 1996.  Appointed as Managing Director on January 24, 2018.	Nil
2.	Name: Mr. Dipak Ramniklal Paun  Age: 51 years  Father's Name: Mr. Ramniklal Paun  Designation: Whole Time Director  Address: 202, Akshay Residency - 1,	April 01, 2010. Further, Appointed as Whole-Time Director on January 24, 2018.	Nil
3.	Name: Mrs. Urmi Ashok Paun.  Age: 47 years	October 07, 2000.	Nil



	Father's Name: Mr. Prafulchandra Ganatra		
	<b>Designation:</b> Executive Director		
	Address: 102, Akshay Residency - 1, Near Krunal Tower, Park Colony, Jamnagar 361008, Gujarat, India		
	Occupation: Business		
	Nationality: India		
	Term: Liable Retire by rotation		
	<b>DIN:</b> 01662228		
4.	Name: Mrs. Dipti Dipak Paun	April 01, 2010.	Nil
	Age: 45 Years		
	Father's Name: Mr. Dilipbhai Thakker.		
	<b>Designation:</b> Non-Executive Director		
	Address: 202, Akshay Residency, Park Colony, Jamnagar – 361008, Gujarat, India		
	Occupation: Business		
	Nationality: Indian		
	Term: Liable Retire by rotation		
	<b>DIN:</b> 01662149		
5.	Name: Mr. Dhansukhbhai Jasmatbhai Devani	January 24, 2018.	Nil
	Age: 46 Years		
	Father's Name: Mr. Jasmatbhai Limbabhai Devani		
	<b>Designation:</b> Non-Executive & Independent Director		
	Address: Fase - II, Plot No - 115A Valkeshwary Nagary Jamnagar 361001, Gujarat, India.		
	Occupation: Business		
	Nationality: Indian		
	Term: 5 Years		
	<b>DIN:</b> 01023482		
6.	Name: Mr. Rajesh Jivanlal Morzaria	January 24, 2018.	Nil



Age: 49 Years

Father's Name: Mr. Jivanlal Dayalal

Morzaria

**Designation:** Non-Executive & Independent

Director

Address: 201 Saptak Appartment 3/5

Sardarnagar West Near Astron Chowk Tagore Road, Rajkot

360002 Gujarat, India

**Occupation:** Business

Nationality: Indian

Term: 5 Years

**DIN:** 08042513

#### **BRIEF BIOGRAPHIES OF OUR DIRECTORS**



Mr. Ashok Ramniklal Paun aged 47 years is the Promoter and Managing Director of the Company looks in to the core matters of the Company. Having 25 years of experience for Industrial management, planning, manpower skill development planning and adopting new technology he has been undertaking activities for Nation acceptance to be Digital India. He is being thoroughly overlooking business ongoing and insights on regular basis. His contribution to the research and development aspect to bring in innovations in our products has been significant.



**Mr. Dipak Ramniklal Paun** aged 52 years, is the Promoter and Whole Time Director of our Company looks after pre-dispatch activities of the Company, like planning of material procurement, production and streaming of dispatch of finish goods. He has his involvement in Finance, fund flows with respect to collection as well as payment. He has also vital role in the implementation of Rules, Regulation & Policy made, which has played a major role in the operation and success of the Company. He undertakes the comprehensive ongoing of both the factories.





Mrs. Urmi Ashok Paun aged 47 years is the Executive Director of the Company looking in to complete matters with respect to Finance & Purchase segment of the Company. She serves a noteworthy and major part in the Research & Development and Procurement division. She also looks after the banking activities. Her presence has been significant towards the journey of the Company.



**Mrs. Dipti Dipak Paun** aged 45 years is the Non - Executive Director of our Company. She has significant experience in the field of administration. She is Director of the company since 2010.



Mr. Dhansukhbhai Jasmatbhai Devani aged 46 years is a Non-Executive Independent Director of the Company. Having a Bachelor's Degree in Civil Engineering, he has a vast experience of 21 Years in managing companies which is engaged in Civil Construction. He is also the Director of M/s. Shanti Construction (Guj) Pvt. Ltd., Jamnagar (Gujarat) which is into civil construction of Commercial & Residential Building and Government contracts.



**Mr. Rajesh Jivanlal Morzaria** aged 49 years is a Non-Executive Independent Director of the Company. He is a partner in the firm named GOLDEN ENGINERING Co. which is engaged in to manufacturing of bearing cage and supplying bearing cage to the leading bearing manufacturers. He has an experience of more than 3 decades in engineering and manufacturing.



#### **CONFIRMATIONS**

As on the date of this Prospectus:

- 1. Apart from Mr. Ashok Ramniklal Paun, Mrs. Urmi Ashok Paun, Mr. Dipak Ramniklal Paun and Mrs. Dipti Dipak Paun who are related to each other, none of the Directors of the Company are related to each other.
- There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors or Key Management Personnel were selected as a Director or member of the senior management.
- 3. The Directors of our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment
- 4. None of the above-mentioned Directors are on the RBI List of willful defaulters.
- 5. Further, none of our Directors are or were directors of any company whose shares were (a) suspended from trading by stock exchange(s) for more than 3 months during the five years prior to the date of filing the Prospectus or (b) or delisted from stock exchanges.
- 6. None of the Promoters, Persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority. For further details refer Chapter titled "Outstanding Litigation and Material Developments" beginning on the page 238 of this Prospectus.

#### REMUNERATION / COMPENSATION OF DIRECTORS

Directors of the Company may be paid sitting fees, commission and any other amounts as may be decided by our Board in accordance with the provisions of the Articles of Association, the Companies Act and other applicable laws and regulations. Except Mr. Ashok Ramniklal Paun and Mr. Dipak Ramniklal Paun, Mrs. Urmi Ashok Paun who have been paid Gross Compensation of Rs 24.00 lakhs, Rs. 15.00 lakhs and Rs. 12 Lakhs respectively during Fiscal Year 2016-17, none of our Directors had received any remuneration during preceding financial year.

#### REMUNERATION / COMPENSATION OF RELATIVES OF DIRECTORS / PROMOTERS

Following are the details of relatives of directors / promoters employed in the Company and their remuneration paid in FY 2016-17:

Name	Relationship with the Management	Nature of Payment	(Rs. In Lakhs)
Ms. Manyata Dipak Paun	Daughter of Mr. Dipak Ramniklal Paun, Whole Time Director	Salary	3.19



## SHAREHOLDING OF OUR DIRECTORS IN OUR COMPANY

As per the Articles of Association of our Company, a Director is not required to hold any qualification shares.

The following table details the shareholding of our Directors as on the date of this Prospectus:

Sr. No.	Name of the Director	Name of the Director  No. of Equity Shares  No. of Equity Capital		% of Post Issue Equity Share Capital
1.	Mr. Ashok Ramniklal Paun	86,96,060	69.99	51.03
2.	Mr. Dipak Ramniklal Paun	18,65,040	15.01	10.94
3.	Mrs. Urmi Ashok Paun	18,63,000	15.00	10.93
4.	Mrs. Dipti Dipak Paun	10	Negligible	Negligible

#### **INTERESTS OF DIRECTORS**

All of our Directors may be deemed to be interested to the extent of fees payable, if any to them for attending meetings of the Board or a committee thereof as well as to the extent of other remuneration and reimbursement of expenses, lease rent payable, if any to them under our Articles of Association, and/or to the extent of remuneration paid to them for services rendered as an officer or employee of our Company. Some of our Directors may be deemed to be interested to the extent of consideration received/paid or any loan or advances provided to anybody corporate including companies and firms and trusts, in which they are interested as directors, members, partners or trustees.

Our Directors may also be regarded as interested in the Equity Shares, if any, held by them or that may be subscribed by and allotted to the companies, firms, and trusts, if any, in which they are interested as directors, members, promoter, and /or trustees pursuant to this Issue. All of our Directors may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares, if any.

None of our Directors has been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

Except as stated in the chapter "Our Management" and 'Related Party Transactions' beginning on page 155 and 176 respectively of this Prospectus and described herein to the extent of shareholding in our Company, if any, our Directors do not have any other interest in our business.

Our Directors have no interest in any property acquired by our Company within two years of the date of this Prospectus.

Our Directors are not interested in the appointment of or acting as Underwriters, Registrar and Bankers to the Issue or any such intermediaries registered with SEBI.

## **PROPERTY INTEREST**

Except as stated/referred to in the heading titled "Land & Properties" beginning on page 114 of this Prospectus, our Directors has not entered into any contract, agreement or arrangements during the preceding two years from the date of this Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.



#### CHANGES IN OUR BOARD OF DIRECTORS DURING THE LAST THREE YEARS

Name	Date of Event	Nature of Event	Reason
Ashok Ramniklal Paun	January 24, 2018	Change in	Change in Designation as
Ashok Kaninikiai Faun	January 24, 2016	Designation	Managing Director
Dipak Ramniklal Paun	January 24, 2018	Appointment	Appointment as Whole Time
Dipak Kallilikiai I auli	January 24, 2016	Арропипен	Director
Dhansukhbhai Jasmatbhai	January 24, 2018		Appointment as Non-
Devani		Appointment	Executive & Independent
Devam			Director
			Appointment as Non-
Rajesh Jivanlal Morzaria	orzaria January 24, 2018	Appointment	Executive & Independent
			Director

#### BORROWING POWERS OF THE BOARD

Pursuant to a special resolution passed at Extra-Ordinary General Meeting of our Company held on January 24, 2018 consent of the members of our Company was accorded to the Board of Directors of our Company pursuant to Section 180 (1)(c) of the Companies Act, 2013 for borrowing, from time to time, any sum or sums of money on such security and on such terms and conditions as the Board may deem fit, notwithstanding that the money to be borrowed together with the money already borrowed by our Company (apart from temporary loans obtained from our Company's bankers in the ordinary course of business) may exceed in the aggregate, the paid-up capital of our Company and its free reserves, provided however, the total amount so borrowed in excess of the aggregate of the paid-up capital of our Company and its free reserves shall not at any time exceed Rs. 300.00 Crores (Rupees Three Hundred Crores only.)

#### **CORPORATE GOVERNANCE**

Our Company stands committed to good corporate governance practices based on the principles such as accountability, transparency in dealings with our stakeholders, emphasis on communication and transparent reporting. We have complied with the requirements of the applicable regulations, including the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, in respect of corporate governance including constitution of the Board and Committees thereof. The corporate governance framework is based on an effective independent Board, the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

We have a Board constituted in compliance with the Companies Act, 2013 and as per the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 in accordance with best practices in corporate governance. The Board functions either as a full Board or through various committees constituted to oversee specific operational areas. Our executive management provides the Board detailed reports on its performance periodically.

Currently our Board has 6 (Six) Directors. We have 1 (one) Managing Director, 1 (One) Whole Time Director, 1 (One) Executive Director, 1 (One) Non-Executive Director and 2 (Two) Independent & Non-Executive Director. The constitution of our Board is in compliance with the Companies Act, 2013

#### The following committees have been formed in compliance with the corporate governance norms:

- A. Audit Committee
- B. Stakeholder Relationships Committee
- C. Nomination and Remuneration Committee

#### A) Audit Committee

Our Company has constituted an audit committee ("Audit Committee"), as per the provisions of Section 177 of the Companies Act, 2013 and Regulation 18 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 vide resolution passed in the meeting of the Board of Directors held on January 27, 2018.



The terms of reference of Audit Committee complies with the requirements of the Companies Act, 2013. The committee presently comprises the following three (3) directors.

#### **Composition of Audit Committee:**

Name of the Director	Status	Nature of Directorship
Mr. Dhansukhbhai Jasmatbhai Devani	Chairman	Non-Executive & Independent Director
Mr. Rajesh Jivanlal Morzaria	Member	Non-Executive & Independent Director
Mr. Ashok Ramniklal Paun	Member	Managing Director

Mr. Dhansukhbhai Jasmatbhai Devani the Chairman of the Audit Committee.

The Company Secretary of the Company acts as the Secretary to the Audit committee.

#### Role of the audit committee:

- 1. Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees.
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors.
- 4. Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:
  - a. Matters required being included in the Directors Responsibility Statement to be included in the Board's report in terms of clause (c) of sub section 3 of section 134 of the Companies Act, 2013.
  - b. Changes, if any, in accounting policies and practices and reasons for the same.
  - c. Major accounting entries involving estimates based on the exercise of judgment by management.
  - d. Significant adjustments made in the financial statements arising out of audit findings.
  - e. Compliance with listing and other legal requirements relating to financial statements.
  - f. Disclosure of any related party transactions.
  - g. Modified opinion(s) in the audit report.
- 5. Reviewing, with the management, the half yearly and annual financial statements before submission to the board for approval.
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- 7. Reviewing and monitoring the auditor's independence and performance and effectiveness of audit process.
- 8. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 9. Discussion with internal auditors on any significant findings and follow up there on.
- 10. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.



- 11. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- 12. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of nonpayment of declared dividends) and creditors.
- 13. To review the functioning of the Whistle Blower mechanism, in case the same is existing.
- 14. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate.
- 15. To overview the Vigil Mechanism of the Company and took appropriate actions in case of repeated frivolous complaints against any Director or Employee.
- 16. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.
- 17. Scrutiny of inter-corporate loans and investments.
- 18. Valuation of Undertakings or assets of the company, wherever it is necessary.
- 19. Evaluation of internal financial controls and risk management systems.
- 20. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.
- 21. Monitoring the end use of funds raised through public offers and related matters

The Audit Committee shall mandatorily review the following information

- 1. Management Discussion and Analysis of financial condition and results of operations.
- 2. Statement of significant related party transactions (as defined by the Audit Committee), submitted by management.
- 3. Management letters / letters of internal control weaknesses issued by the statutory auditors.
- 4. Internal audit reports relating to internal control weaknesses.
- 5. The appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- 6. Statement of deviations:
  - a) Half yearly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
  - b) Annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7).

## **Powers of the Audit Committee:**

- Investigating any activity within its terms of reference;
- > Seeking information from any employee;
- > Obtaining outside legal or other professional advice; and
- > Securing attendance of outsiders with relevant expertise, if it considers necessary.

#### B) Stakeholder Relationships Committee

Our Company has constituted a stakeholder relationships committee ("stakeholder relationships Committee") to redress the complaints of the shareholders. The stakeholder relationships committee was constituted as per the provisions of Section 178(5) of the Companies Act, 2013 and Regulation 20 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 vide resolution passed at the meeting of the Board of Directors held on January 27, 2018.



# **Composition of Stakeholder Relationships Committee**

Name of the Director	Status	Nature of Directorship
Mrs. Dipti Dipak Paun	Chairman	Non-Executive Director
Mr. Dipak Ramniklal Paun	Member	Executive Director
Mr. Ashok Ramniklal Paun	Member	Managing Director

The Stakeholder Relationships Committee shall oversee all matters pertaining to investors of our Company. The terms of reference of the Investor Grievance Committee include the following:

Redressal of shareholders'/investors' complaints;

Reviewing on a periodic basis the Approval of transfer or transmission of shares, debentures or any other securities made by the Registrar and Share Transfer Agent;

Issue of duplicate certificates and new certificates on split/consolidation/renewal;

Non-receipt of declared dividends, balance sheets of the Company; and

Carrying out any other function as prescribed under the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

#### C) Nomination and Remuneration Committee

Our Company has constituted a Nomination and Remuneration Committee. The constitution of the Nomination and Remuneration Committee as per the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 was approved by a Meeting of the Board of Directors held on January 27, 2018.

# **Composition of Nomination and Remuneration Committee**

Name of the Director	Status	Nature of Directorship
Mr. Dhansukhbhai Jasmatbhai Devani	Chairman	Non-Executive & Independent Director
Mr. Rajesh Jivanlal Morzaria	Member	Non-Executive & Independent Director
Mrs. Dipti Dipak Paun	Member	Non-Executive Director

Mr. Dhansukhbhai Jasmatbhai Devani is the Chairman of the Nomination and Remuneration Committee.

The Company Secretary of the Company acts as the Secretary to the Nomination and Remuneration Committee.

# The terms of reference of the Nomination and Remuneration Committee are:

To recommend to the Board, the remuneration packages of the Company's Managing/Joint Managing/Deputy Managing/Whole time / Executive Directors, including all elements of remuneration package (i.e. salary, benefits, bonuses, perquisites, commission, incentives, stock options, pension, retirement benefits, details of fixed component



and performance linked incentives along with the performance criteria, service contracts, notice period, severance fees etc.);

To be authorized at its duly constituted meeting to determine on behalf the Board of Directors and on behalf of the shareholders with agreed terms of reference, the Company's policy on specific remuneration packages for Company's Managing/Joint Managing/ Deputy Managing/ Whole time/Executive Directors, including pension rights and any compensation payment;

Such other matters as may from time to time be required by any statutory, contractual or other regulatory requirements to be attended to by such committee.

# Policy on Disclosures and Internal Procedure for Prevention of Insider Trading

We will comply with the provisions of the SEBI (Prohibition of Insider Trading) Regulations, 2015 after listing of our Company's shares on the Stock Exchange.

Ms. Meera Keval Gudka, Company Secretary and Compliance Officer, is responsible for setting forth policies, procedures, monitoring and adhering to the rules for the prevention of dissemination of price sensitive information and the implementation of the code of conduct under the overall supervision of the Board.



#### **ORGANIZATIONAL STRUCTURE** Board of Directors Chairman & M.D. Executive Company Secretary Wholetime Research & Sales & Director HR Development Marketing Director & CFO Sales & Sales & General Purchase & Finance & Manager (HR) Marketing Marketing Purchase Manager Admin Finance Accounts (Factory) (Domestic) (International) Deputy Logistics & Executive General Manager Quality General Operations Production (HR) Manager Warehousing Accounts Manager Deputy Manager -Executive General Business Accounts Manager Development Assistant Executivew -General Business Manager Development **Regional Sales** Manager Area Sales Manager Relationship Manager



#### **KEY MANAGERIAL PERSONNEL**

## Mr. Ashok Ramniklal Paun (Managing Director)

Mr. Ashok Ramniklal Paun aged 47 years is the Promoter and Managing Director of the Company looks in to the core matters of the Company. Having 25 years of experience for Industrial management, planning, manpower skill development planning and adopting new technology he has been undertaking activities for Nation acceptance to be Digital India. He is being thoroughly overlooking business ongoing and insights on regular basis. His contribution to the research and development aspect to bring in innovations in our products has been significant. He has drawn a salary of Rs. 24 lakhs during Financial Year FY 2016-17.

#### Mr. Dipak Ramniklal Paun (Whole Time Director)

Mr. Dipak Ramniklal Paun aged 52 years, is the Promoter and Whole Time Director of our Company looks after pre-dispatch activities of the Company, like planning of material procurement, production and streaming of dispatch of finish goods. He has his involvement in Finance, fund flows with respect to collection as well as payment. He has also vital role in the implementation of Rules, Regulation & Policy made, which has played a major role in the operation and success of the Company. He undertakes the comprehensive ongoing of both the factories. He has drawn a salary of Rs. 15 lakhs during Financial Year FY 2016-17.

#### Mrs. Urmi Ashok Paun (Chief Financial Officer)

Mrs. Urmi Ashok Paun, aged 47 years is the Chief Financial Officer of the Company. She has knowledge on complete matters with respect to Finance & Purchase segment of the Company. She is appointed as Chief Financial Officer of the Company with effect from January 24, 2018. Since she is appointed in as Chief Financial Officer in FY 2017-18, therefore no remuneration has been paid to her during Financial Year 2016-17 as Chief Financial Officer. However, she has drawn a salary of Rs. 12 lakhs as Director during Financial Year FY 2016-17.

#### Ms. Meera Keval Gudka (Company Secretary & Compliance Officer)

Ms. Meera Keval Gudka, aged 23 years, is the Company Secretary & Compliance Officer of the Company. She is an associate member of the Institute of the Company Secretaries of India. Since she joined the Company in FY 2017-18, therefore no remuneration has been paid to her during Financial Year 2016-17.

## RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

There is no family relationship between the Key Managerial Personnel of our Company except Mr. Ashok Ramniklal Paun and Mr. Dipak Ramniklal Paun who are related to each other as Brothers, Mr. Ashok Ramniklal Paun and Mrs. Urmi Ashok Paun who are related to each other as Husband and Wife

# FAMILY RELATIONSHIPS OF DIRECTORS WITH KEY MANAGERIAL PERSONNEL

There is no family relationship between the key managerial personnel and Director of our Company except Mr. Ashok Ramniklal Paun and Mr. Dipak Ramniklal Paun who are related to each other as Brothers, Mr. Ashok Ramniklal Paun and Mrs. Urmi Ashok Paun who are related to each other as Husband and Wife, Mr. Dipak Ramniklal Paun and Mrs. Dipti Dipak Paun who are related to each other as Husband and Wife pursuant to section 2(77). All the Key Managerial Personnel are permanent employees of our company.

#### ARRANGEMENTS AND UNDERSTANDING WITH MAJOR SHAREHOLDERS

None of our Directors has been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.



#### SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

None of the KMPs holds any Equity shares of our Company as on the date of this Prospectus except the following:

Sr. No.	Name of the shareholder	No. of shares held
1.	Mr. Ashok Ramniklal Paun	86,96,060
2.	Mr. Dipak Ramniklal Paun	18,65,040
3.	Mrs. Urmi Ashok Paun	18,63,000

#### BONUS OR PROFIT SHARING PLAN OF THE KEY MANAGERIAL PERSONNEL

Our Company has not entered into any Bonus or Profit Sharing Plan with any of the Key Managerial Personnel.

#### LOANS TO KEY MANAGERIAL PERSONNEL

No loans and advances given to the Key Managerial Personnel as on the date of this Prospectus.

## INTEREST OF KEY MANAGERIAL PERSONNEL

The key managerial personnel of our Company do not have any interest in our Company other than to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business and to the extent of Equity Shares held by them in our Company, if any.

Except as disclosed in this Prospectus, none of our key managerial personnel have been paid any consideration of any nature from our Company, other than their remuneration and reimbursement of expenses.

Our Key Managerial Personnel have no interest in any property acquired by our Company within two years of the date of this Prospectus.

## CHANGES IN KEY MANAGERIAL PERSONNEL DURING LAST THREE (3) YEARS

The changes in the key managerial personnel in the last three years are as follows:

Name of Managerial Personnel	Designation	Date of Event	Reason
Mr. Ashok Ramniklal Paun	Managing Director	January 24, 2018	Appointed as Managing Director
Mr. Dipak Ramniklal Paun	Whole Time Director	January 24, 2018	Appointed as Whole Time Director
Mrs. Urmi Ashok Paun	Chief Financial Officer	January 24, 2018	Appointed as Chief Financial Officer
Ms. Meera Keval Gudka	Company Secretary & Compliance Officer	January 24, 2018	Appointed as Company Secretary & Compliance Officer

Other than the above changes, there have been no changes to the key managerial personnel of our Company that are not in the normal course of employment.

# **ESOP/ESPS SCHEME TO EMPLOYEESs**

Presently, we do not have any ESOP/ESPS Scheme for employees.



# **PAYMENT OR BENEFIT TO OUR OFFICERS**

Except as disclosed in the heading titled "Related Party Disclosure" in the section titled "Financial Statements beginning on page 178 of this Prospectus, no amount or benefit has been paid or given within the two preceding years or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as officers or employees.



## **OUR PROMOTERS AND PROMOTER GROUP**

## **OUR INDIVIDUAL PROMOTERS**

- 1. Mr. Ashok Ramniklal Paun
- 2. Mr. Dipak Ramniklal Paun

## **DETAILS OF OUR INDIVIDUAL PROMOTERS**

#### 1. Mr. Ashok Ramniklal Paun



**Mr. Ashok Ramniklal Paun** aged 47 years is the Promoter and Managing Director of the Company looks in to the core matters of the Company. Having 25 years of experience for Industrial management, planning, manpower skill development planning and adopting new technology he has been undertaking activities for Nation acceptance to be Digital India. He is being thoroughly overlooking business ongoing and insights on regular basis. His contribution to the research and development aspect to bring in innovations in our products has been significant. .

<b>Particulars</b>	Details
Permanent Account Number	ABJPP7453J
Passport No.	Z3622996
Adhaar No.	6558 8696 3617
Bank Account Details	HDFC Bank Ltd.  Kuber Shop No.1, Ground Floor, Park Colony, Opp.  Jogger'S Park, Jamnagar 361008, Gujarat.  A/c No.: 01771500002395  D.O.D - 01778020000204

# 2. Mr. Dipak Ramniklal Paun



**Mr. Dipak Ramniklal Paun** aged 52 years, is the Promoter and Whole Time Director of our Company looks after pre-dispatch activities of the Company, like planning of material procurement, production and streaming of dispatch of finish goods. He has his involvement in Finance, fund flows with respect to collection as well as payment. He has also vital role in the implementation of Rules, Regulation & Policy made, which has played a major role in the operation and success of the Company. He undertakes the comprehensive ongoing of both the factories.



Particulars	Details
Permanent Account Number	ABJPP7454R
Passport No.	R1314898
Adhaar No.	7245 6875 7407
Bank Account Details	HDFC Bank Ltd. Kuber Shop No.1, Ground Floor, Park Colony, Opp. Jogger'S Park, Jamnagar 361008, Gujarat. A/c No.: 01771000047911

# **OUR PROMOTER GROUP**

Our Promoter Group in terms of Regulation 2(1) (zb) of SEBI (ICDR) Regulations includes the following persons:

# a) Individual Promoters

The natural persons who are part of our Promoter Group (due to the relationship with our Promoters), other than the Promoters named above are as follows:

Sr. No.	Relationship	Mr. Ashok Ramniklal Paun	Mr. Dipak Ramniklal Paun
1.	Father	Ramniklal Karamsinh Paun	Ramniklal Karamsinh Paun
2.	Mother	Puspaben Ramniklal Paun	Puspaben Ramniklal Paun
3.	Spouse	Urmi Ashok Paun	Dipti Dipak Paun
4.	Brother	Dipak Ramniklal Paun	Ashok Ramiklal Paun
5.	Sister	Rekhaben Prabhudas Kanani	Rekhaben Prabhudas Kanani
6.	Children	<ol> <li>Khushagra Ashok Paun</li> <li>Khushi Ashok Paun</li> <li>Khwashish Ashok Paun</li> </ol>	Manan Dipak Paun     Manyata Dipak Paun
7.	Spouse Father	Prafulchandra Ganatra	Dilipbhai Thakker
8.	Spouse Mother	Jashumatiben Ganatra	Hanshaben Thakker
9.	Spouse Brother	Manish Prafulchandra Ganatra	Rajesh Dilipbhai Thakker     Jimmy Dilipbhai Thakker
10.	Spouse Sister		Ketana Kalpesh Raichura     Ashita Kishor Parmani



# b) Companies and proprietorship firms forming part of our Promoter Group are as follows:

Relationship	Promoters	
with promoters	Mr. Ashok Ramniklal Paun	Mr. Dipak Ramniklal Paun
Any company in which 10% or more of the share capital is held by the promoters or an immediate relative of the promoters or a firm or HUF in which the promoters or any one or more of his immediate relative is a member	Nil	Nil
Any company in which a company (mentioned above) holds 10% of the total holding	Nil	Nil
Any HUF or firm in which the aggregate share of the promoters and his immediate relatives is equal to or more than 10% of the total holding	<ol> <li>A R Paun (HUF)</li> <li>D R Paun (HUF)</li> </ol>	1. A R Paun (HUF) 2. D R Paun (HUF)

# OTHER UNDERTAKINGS AND CONFIRMATIONS

Our Company undertakes that the details of Permanent Account Number, Bank Account Number and Passport Number of the Promoters will be submitted to the NSE, where the securities of our Company are proposed to be listed at the time of submission of this Prospectus.

# **COMMON PURSUITS OF OUR PROMOTERS**

None of our Group Entities have objects similar to that of our Company's business, please refer to the section titled "Our Group Entities" beginning on page 174 of this Prospectus.



#### **INTEREST OF THE PROMOTERS**

# Interest in the promotion of Our Company

Our promoters are Mr. Ashok Ramniklal Paun and Mr. Dipak Ramniklal Paun. Our Promoters may be deemed to be interested in the promotion of the Issuer to the extent of the Equity Shares held by them as well as their relatives and also to the extent of any dividend payable to them and other distributions in respect of the aforesaid Equity Shares. Further, our Promoters may also be interested to the extent of Equity Shares held by or that may be subscribed by and allotted to companies and firms in which either of them is interested as a director, member or partner.

## Interest in the property of Our Company

Our Promoters do not have any interest in any property acquired by our Company in last two years or proposed to be acquired by our Company.

#### Interest as Member of our Company

As on the date of this Prospectus, our Promoters Mr. Ashok Ramniklal Paun and Mr. Dipak Ramniklal Paun holds 86,96,060 and 18,65,040 Equity Shares respectively of our Company and are therefore interested to the extent of their shareholding and the dividend declared, if any, by our Company. Except to the extent of shareholding of the Promoters in our Company. Our Promoters do not hold any other interest in our Company.

#### Payment Amounts or Benefit to Our Promoters during the Last Two Years

No payment has been made or benefit given to our Promoters in the two years preceding the date of this Prospectus except as mentioned / referred to in this chapter and in the section titled 'Our Management', 'Financial Statements' and 'Capital Structure' on page 155, 178 and 59 respectively of this Prospectus. Further as on the date of this Prospectus, there is no bonus or profit sharing plan for our Promoters.

#### **CONFIRMATIONS**

For details on litigations and disputes pending against the Promoters and defaults made by them including violations of securities laws, please refer to the section titled "Outstanding Litigation and Material Developments" on page 238 this Prospectus. Our Promoters have not been declared a wilful defaulter by the RBI or any other governmental authority. Further, Our Promoters, Group Company (ies), entities promoted by the Promoters have confirmed that they have not defaulted in respect of payment of interest and/or principal to the debenture/ bond/fixed deposit holder/ Banks/ FIs during the past three years.

## RELATED PARTY TRANSACTIONS

Except as disclosed in the "Related Party Transactions" beginning on page 176 of this Prospectus, our Company has not entered into any related party transactions with our Promoters.



## **OUR GROUP ENTITIES**

Below mentioned are the details of Companies / Entities promoted by the Promoters of our Company. No equity shares of our Group Companies are listed on any stock exchange and they have not made any public or rights issue of securities in the preceding three years.

# A. Our Group Companies includes:

Nil

## **B.** Other Group Entities includes:

- 1. A R Paun HUF
- 2. DR Paun HUF

## **Other Group Entities includes:**

The details of our other Group Entities are provided below:

#### 1. A R Paun HUF

A R Paun HUF is an ancestral HUF and is situated at 102, Akshay Residency Park Colony Jamnagar 361008, Gujarat. The Permanent Account Number (PAN) of the HUF is AAJHA6100Q. A R Paun HUF derives income from investment business.

#### Members of A R Paun HUF:

Sr. No.	Particulars	Status
1.	Ashok Ramniklal Paun	Karta
2.	Urmi Ashok Paun	Co-Parcener
3.	Khwahish Ashok Paun	Co-Parcener
4.	Khushi Ashok Paun	Co-Parcener
5.	Khushagra Ashok Paun	Co-Parcener

#### 2. DR Paun HUF

D R Paun HUF is an ancestral HUF and is situated at 202, Akshay Residency - 1, Joggers Park Road, Park Colony Jamnagar 361008, Gujarat. The Permanent Account Number (PAN) of the HUF is AAFHD9827H. D R Paun HUF derives income from investment business.

# Members of D R Paun HUF:

Sr. No.	Particulars	Status
1.	Dipak Ramniklal Paun	Karta
2.	Dipti Dipak Paun	Co-Parcener
3.	Manan Dipak Paun	Co-Parcener



4.	Manyata Dipak Paun	Co-Parcener
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#### **CONFIRMATION**

Our Promoters and persons forming part of Promoter Group have confirmed that they have not been declared as willful defaulters by the RBI or any other governmental authority and there are no violations of security laws committed by them in the past and no proceedings pertaining to such penalties are pending against them. Additionally, none of the Promoter and persons forming part of Promoter Group has been restrained from accessing the capital markets for any reasons by SEBI or any other authorities. None of the Group Entities has a negative net worth as on the date of this Prospectus.

#### **INTERESTS OF OUR GROUP COMPANIES**

There are no group Companies under the same management.

## SICK COMPANIES / WINDING UP

There are no group companies under the same management.

#### **LITIGATION**

For details on litigations and disputes pending against the Promoters and Promoter Group Entities and defaults made by them, please refer to the chapter titled, 'Outstanding Litigations and Material Developments' beginning on page 238 of this Prospectus.

#### DISASSOCIATION BY THE PROMOTERS IN THE LAST THREE YEARS

None of our Promoter has disassociated himself from any of the companies/partnership firms during preceding three years.

#### SALES/PURCHASES BETWEEN OUR COMPANY AND GROUP ENTITIES

For details please refer to chapter titled 'Related Party Transactions' beginning on page 176 of this Prospectus.

# **COMMON PURSUITS**

None of our Group Entities have objects similar to that of our Company's business, please refer to the section titled "Our Group Entities" beginning on page 174 of this Prospectus.



# RELATED PARTY TRANSACTIONS

For details on Related Party Transactions of our Company, please refer to **ANNEXURE-VII** of restated financial statement under the section titled, 'Financial Statements' beginning on page 178 this Prospectus.



## **DIVIDEND POLICY**

Under the Companies Act, an Indian company pays dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders, who have the right to decrease but not to increase the amount of dividend recommended by the Board of Directors. Under the Companies Act, dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion.

Dividends are payable within 30 days of approval by the Equity Shareholders at the Annual General Meeting of our Company. When dividends are declared, all the Equity Shareholders whose names appear in the register of members of our Company as on the "record date" are entitled to be paid the dividend declared by our Company. Any Equity Shareholder who ceases to be an Equity Shareholder prior to the record date, or who becomes an Equity Shareholder after the record date, will not be entitled to the dividend declared by our Company.

Our Company has not paid any dividend in the previous five Financial Years.



#### SECTION V – FINANCIAL INFORMATION

## FINANCIAL INFORMATION, AS RESTATED IN RELATION TO PROSPECTUS

INDEPENDENT AUDITOR'S REPORT AS REQUIRED BY SECTION 26 OF COMPANIES ACT, 2013 WITH RULE 4 OF THE COMPANIES (PROSPECTUS AND ALLOTMENT OF SECURITIES) RULES, 2014

To,
The Board of Directors,
Marvel Decor Ltd.
(Formerly Known as Accumax Interior Products Pvt Ltd.)
Plot No. 211, G.I.D.C. Phase-2,
Near Dared, Jamnagar

Dear Sirs,

- 1. We have examined the attached Restated Standalone Financial Information of Marvel Decor Ltd. (Formerly known as Accumax Interior Products Pvt Ltd., hereinafter referred to as "the Company") as approved by the Board of Directors of the Company in their meeting in January 24, 2018, prepared by the management of the company in terms of requirement of Section 26 of the Companies Act, 2013 read with the Companies (Prospectus and Allotment of Securities) Rule 2014, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended from time to time (the 'SEBI Regulations'), the Guidance Note on 'Reports in Company's Prospectus (Revised)' issued by the Institute of Chartered Accountants of India ('ICAI') to the extent applicable ('Guidance Note'), and in terms of our engagement agreed upon with you in accordance with our engagement letter dated November 15, 2017, in connection with the proposed Initial Public Offer (IPO) of the Company.
- 2. These Restated Standalone Financial Information (included in Annexure I to XII) have been extracted by the Management of the Company from:
  - (a) The Company's Standalone Audited Financial Statements for the period ended September 30, 2017 and year ended March 31, 2017, 2016, 2015, 2014 and 2013, which have been approved by the Board of Directors at their meeting held on January 18, 2018 and 01st September, 2017, 30th September, 2016, 02nd September, 2015, 29th September, 2014 and 19th September, 2013 respectively and books of accounts underlying those financial statements and other records of the Company, to the extent considered necessary for the preparation of the Restated Standalone Financial Information, are the responsibility of the Company's Management. The Standalone Financial Statement of the Company for the period ended September 30, 2017 and financial year ended March 31, 2017, 2016, 2015, 2014 and 2013 has been audited by us as sole statutory auditors and had issued unqualified reports for these years.
- 3. In accordance with the requirement of Section 26 of the Companies Act, 2013 read with Companies (Prospectus and Allotment of Securities) Rules 2014, the SEBI Regulations, the Guidance Note, as amended from time to time and in terms of our engagement agreed with you, we further report that:
  - (i) The Restated Standalone Statement of Assets and Liabilities as at September 30, 2017, March 31, 2017, 2016, 2015, 2014 and 2013, examined by us, as set out in Annexure I (along with Annexures I.1 to I.19) to this report, read with the 'Significant Accounting Policies and Notes to the Restated Standalone Financial Statements' appearing in Annexure- IV are after making such adjustments and regrouping/re-



classification as in our opinion were appropriate and are more fully described in the statement of Material Adjustments to the Standalone Financial Statements appearing in Annexure -V to Annexure -V.1. As a result of these adjustments, the amounts reporting in the above-mentioned statements are not necessarily the same as those appearing in the audited financial statements of the Company for the relevant financial interim years.

- (ii) The Restated Standalone Statement of Profit and Loss of the Company for period ended September 30, 2017 and year ended March 31, 2017, 2016, 2015, 2014 and 2013, examined by us, as set out un Annexure II (along with Annexures II.1 to II.147) to this report, read with the 'Significant Accounting Policies and Notes to the Restated Standalone Financial Statements' appearing in Annexure- IV are after making such adjustments and regrouping/re-classification as in our opinion were appropriate and are more fully described in the statement of Material Adjustments to the Standalone Financial Statements appearing in Annexure V to Annexure V.1. As a result of these adjustments, the amounts reporting in the abovementioned statements are not necessarily the same as those appearing in the audited financial statements of the Company for the relevant financial years.
- (iii) The Restated Standalone Statement of Cash flows of the Company for the period ended September 30, 2017 and year ended March 31, 2017, 2016, 2015, 2014 and 2013, examined by us, as set out un Annexure III (to this report, read with the 'Significant Accounting Policies and Notes to the Restated Standalone Financial Statements' appearing in Annexure- IV are after making such adjustments and regrouping/re-classification as in our opinion were appropriate and are more fully described in the statement of Material Adjustments to the Standalone Financial Statements appearing in Annexure V to Annexure V.1. As a result of these adjustments, the amounts reporting in the above-mentioned statements are not necessarily the same as those appearing in the audited financial statements of the Company for the relevant financial years.
- 4. Based on the above, and to the best of our information and according to the explanation given to us, we are of the opinion that Restated Standalone Financial Information:
  - (a) have been made after incorporating adjustments for the changes in accounting policies retrospectively in respective financial years to reflect the same accounting treatment as per the changed accounting policies for all the reporting periods based on the significant accounting policies adopted by the Company as at September 30, 2017;
  - (b) have been made after incorporating adjustments for prior period and other material amounts in the respective financial years to which they relate to; and;
  - (c) Do not contain any extra ordinary items that need to be disclosed separately other than those presented in the Restated Standalone Financial Information and do not contain any qualification requiring adjustments.
- 5. We have also examined the following other Restated Standalone Financial Information as set out in the Annexures to this report and forming part of the Restated Standalone Financial Information, prepared by the management of the Company and approved by the Board of Directors in January 24, 2018, relating to the company for the period ended September 30, 2017 and year ended March 31, 2017, 2016, 2015, 2014 and 2013:



Restated Standalone Statement of Assets and Liabilities included in Annexure -I

- 1) Restated Standalone Statement of Share Capital included in Annexure –I.1;
- 2) Restated Standalone Statement of Reserve & Surplus included in Annexure I.2;
- 3) Restated Standalone Statement of Long Term Borrowings included in Annexure I.3;
- 4) Restated Standalone Statement of Deferred Tax liability/Assets (net) included in Annexure I.4;
- 5) Restated Standalone Statement of Other Long-term Liabilities included in Annexure –I.5;
- 6) Restated Standalone Statement of Long Term Provisions included in Annexure –I.6;
- 7) Restated Standalone Statement of Short Term Borrowings included in Annexure I.7;
- 8) Restated Standalone Statement of Trade Payable included in Annexure I.8;
- 9) Restated Standalone Statement of Other Current Liabilities included in Annexure I.9;
- 10) Restated Standalone Statement of Short Term Provisions included in Annexure I.10;
- 11) Restated Standalone Statement of Fixed Assets included in Annexure I.11;
- 12) Restated Standalone Statement of Non-current investments included in Annexure –I.12;
- 13) Restated Standalone Statement of Long Term Loans and Advances included in Annexure I.13;
- 14) Restated Standalone Statement of Other Current Investments included in Annexure I.14;
- 15) Restated Standalone Statement of Inventories included in Annexure I.15;
- 16) Restated Standalone Statement of Trade Receivables included in Annexure I.16;
- 17) Restated Standalone Statement of Cash and Cash Equivalents included in Annexure I.17;
- 18) Restated Standalone Statement of Short Term Loans and Advances included in Annexure I.18;
- 19) Restated Standalone Statement of other current assets included in Annexure I.19;
- 20) Restated Standalone Statement of Profit and Loss included in Annexure –II;
- 21) Restated Standalone Statement of Revenue from operations included in Annexure II.1;
- 22) Restated Standalone Statement of Other Income included in Annexure II.2;
- 23) Restated Standalone Statement of Change in Cost of raw material consumed included in Annexure II.3;
- 24) Restated Standalone Statement of Change in Purchase of stock-in-trade included in Annexure II.4;
- 25) Restated Standalone Statement of changes in inventories of finished goods, traded goods included in Annexure II.5;
- 26) Restated Standalone Statement of employee benefit expenses included in Annexure II.6;
- 27) Restated Standalone Statement of finance costs included in Annexure II.7;
- 28) Restated Standalone Statement of depreciation and amortization expense included in Annexure II.8;
- 29) Restated Standalone Statement of other expenses included in Annexure II.9;
- 30) Restated Standalone Statement of CIF value of imports included in Annexure II.10;
- 31) Restated Standalone Statement of expenditure in foreign currency included in Annexure II.11;
- 32) Restated Standalone Statement of earnings in foreign currency included in Annexure II.12;
- 33) Restated Standalone Statement of managerial remuneration included in Annexure II.13;
- 34) Restated Standalone Statement of Auditors' remuneration included in Annexure II.14;



- 35) Restated Standalone Statement of Cash flows included in Annexure –III;
- 36) Significant Accounting Policies and Notes to the Restated Standalone Financial Statements for the period ended September 30, 2017 and year ended March 31, 2017, 2016, 2015, 2014 and 2013 included in Annexure- IV;
- 37) Material Adjustment to the Restated Standalone Financial Statement included in Annexure –V;
- 38) Notes to Restated Standalone Financial Information as included in Annexure V.I;
- 39) Restated Standalone Statement of Contingent Liabilities, included in Annexure VI;
- 40) Restated Standalone Statement of Related Party Transaction, included in Annexure VII;
- 41) Restated Standalone Statement of Accounting Ratios, included in Annexure VIII;
- 42) Restated Standalone Statement of Capitalisation, included in Annexure IX;
- 43) Restated Standalone Statement of Tax Shelters, included in Annexure X;
- 44) Restated Standalone Statement of Financial Indebtness, included in Annexure XI;
- 45) Restated Standalone Statement of Dividend, included in Annexure XII.
- This report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by us, nor should this report be construed as an opinion on any of the Standalone Financial Information referred to herein.
- 7. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 8. In our opinion, the above Restated Standalone Financial Information contained in Annexure I to XI to this report read along with the 'Significant Accounting Policies and Notes to the Restated Standalone Financial Statements' appearing in Annexure- IV after making adjustments and regrouping/re-classification as considered appropriate and have been prepared in accordance with the provisions of Section 26 of the Companies Act, 2013 read with the Companies (Prospectus and Allotment of Securities) Rules 2014, to the extent applicable, the SEBI Regulations, the Guidance Note issued in this regard by the ICAI, as amended from time to time, and in terms of our engagement agreed with you.
- 9. Our report is intended solely for use of the Management and for inclusion in the offer documents in connection with the proposed issue of equity shares of the Company and is not to be used, referred to or distributed for any other purpose except with our prior written consent.

For Onali M Modi & Co. **Chartered Accountants** FRN: 129041W

Onali M. Modi (Partner) M. No. 110239 Place: Jamnagar

Date: Tuesday, 30 January 2018



## > Restated Standalone Statement of Assets and Liabilities included in Annexure –I

# ANNEXURE I STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

		ъ				(R	s. in Lakhs)
Particulars	Annex	Period Ended		A	As At Mar	ch 31,	
1 ar ticular 3	ure	Sep-17	2017	2016	2015	2014	2013
EQUITY AND LIABILITIES		•					
I. Shareholders' Funds							
a. Share Capital	I.1	1,242.41	540.18	540.18	540.18	540.18	540.18
b. Reserves & Surplus	1.2	158.19	718.73	589.07	505.46	376.96	225.61
•		1,400.60	1,258.9 1	1,129. 25	1,045.6 4	917.14	765.79
II. Share Application Money Pending Allotment							
III. Non-Current Liabilities							
a. Long Term Borrowings	I.3	958.53	959.74	905.62	922.82	977.63	665.89
b. Deferred Tax Liabilities	I.4	13.20	21.53	14.56	23.91	36.00	31.66
c. Other Long Term Liabilities	I.5	334.35	326.17	235.42	198.39	101.84	82.19
d. Long Term Provisions	I.6	0.00	0.00	0.00	0.00	0.00	0.00
		1,306.09	1,307.4 4	1,155. 60	1,145.1 3	1,115.4 7	779.74
IV. Current Liabilities			4	00	3	/	
a. Short Term Borrowings	I.7	840.42	880.57	725.86	735.91	701.24	622.93
b. Trade Payables	I.8	195.14	165.16	159.57	162.88	183.51	158.22
c. Other Current Liabilities	I.9	131.54	237.89	168.30	140.78	103.27	34.10
d. Short Term Provisions	I.10	95.87	56.60	49.08	28.59	0.00	0.00
		1,262.96	1,340.2	1,102. 82	1,068.1	988.02	815.25
T O T A L (I+II+III+IV)		3,969.64	3,906.5 5	3,387. 67	3,258.9	3,020.6	2,360.78
ASSETS							
V. Non -Current Assets							
a. Fixed Assets	I.11						
i. Tangible Assets		1,733.65	1,695.1 6	655.42	543.71	476.92	434.42
Less: Accumulated Depreciation		429.40	332.00	255.20	177.02	98.08	75.88
ii. Intangible Assets (Net)							
iii Capital Work in Progress		0.00	0.00	750.26	613.09	360.94	174.10
Less: Accumulated Depreciation		0.00	0.00	0.00	0.00	0.00	0.00
Net Block		1,304.25	1,363.1 5	1,150. 48	979.78	739.78	532.64
b. Non-Current Investments	I.12						
c. Long Term Loans & Advances	I.12	22.42	8.79	8.78	6.70	6.62	8.51
c. Long Term Loans & Advances	1.13	1,326.67	1,371.9 4	1,159. 26	986.48	746.40	541.15



VI. Current Assets							
a. Other Current Investment	I.14	0.00	0.00	0.00	0.00	0.00	0.00
b. Inventories	I.15	1,851.59	1,928.	1,545.	1,772.	1,422.	1,204.42
b. Inventories	1.13	1,651.59	46	25	91	76	1,204.42
c . Trade Receivables	I.16	639.56	426.79	467.98	351.94	574.33	505.38
d. Cash and Cash Equivalents	I.17	37.50	7.56	35.25	20.72	53.03	11.40
e. Short Term Loans & Advances	I.18	114.32	171.80	179.93	126.89	224.11	98.43
f. Other Current Assets	I.19	0.00	0.00	0.00	0.00	0.00	0.00
		2,642.97	2,534.	2,228.	2,272.	2,274.	1 910 62
		2,042.97	61	41	45	23	1,819.63
TOTAL (V+VI)		3,969.64	3,906.	3,387.	3,258.	3,020.	2,360.78
TOTAL(V+VI)		3,909.04	55	67	93	63	2,300.78



## > Restated Standalone Statement of Profit and Loss included in Annexure –II;

# ANNEXURE II STATEMENT OF PROFIT AND LOSS AS RESTATED

			I			(17.5	in Lakhs)
Particulars	Annexure	Period Ended	Hor the Veer Ended Merch 31				
		30/09/2017	2017	2016	2015	2014	2013
I. INCOME							
Revenue from Operations	II.1	1,773.18	3,014.35	2,871.08	2,235.24	2,773.59	2,352.71
Other Income	II.2	0.75	1.17	8.60	5.82	0.13	10.88
TOTAL REVENUE (I)		1,773.92	3,015.52	2,879.69	2,241.06	2,773.72	2,363.60
II. EXPENSES							
Cost of Raw Materials Consumed	II.3	746.62	1,973.05	1,522.44	1,461.85	1,807.87	1,566.39
Purchase of Stock-in-Trade	II.4	0.00	0.00	0.00	0.00	0.00	0.00
Changes in Inventories of Finished Goods, Traded Goods	II.5	71.17	-371.11	238.59	-361.35	-244.89	-300.39
Employee Benefit Expenses	II.6	196.54	274.49	207.81	213.29	223.93	159.70
Finance Costs	II.7	120.88	80.07	101.18	89.49	155.12	121.50
Depreciation and Amortisation Expense	II.8	97.39	76.80	78.18	78.94	22.21	17.90
Other Expenses	II.9 to II.14	333.68	791.01	606.59	572.80	582.98	544.47
_							
TOTAL EXPENSES (II)		1,566.29	2,824.31	2,754.78	2,055.02	2,547.21	2,109.56
III. RESTATED PROFIT/(LOSS) BEFORE TAX (I-II)		207.63	191.21	124.90	186.04	226.52	254.03
IV. Tax Expenses							
Current Tax		74.27	54.59	50.64	69.62	70.05	78.11
Deferred tax		-8.33	6.97	-9.35	-12.09	4.33	4.07
Prior Period Adjustment		0.00	0.00	0.00	0.00	0.79	1.51
The Tened Hajastinene		0.00	0.00	0.00	0.00	0.77	1.01
TOTAL TAX EXPENSES (IV)		65.94	61.56	41.29	57.54	75.17	83.70
PROFIT FOR THE YEAR (III-IV)		141.69	129.66	83.61	128.50	151.34	170.34
V. RESTATED PROFIT FOR THE YEAR (III-IV)		141.69	129.66	83.61	128.50	151.34	170.34



## > Restated Standalone Statement of Cash flows included in Annexure –III;

# ANNEXURE III STATEMENT OF CASH FLOWS AS RESTATED

Dest's Learn	Period Ended		For the	Year End	ed March 31,	in Lakhs)
Particulars	30-Sep-17	2017	2016	2015	2014	2013
I. Cash Flows From Operating						
Activities:						
Net Profit Before Tax as per Restated	141.69	129.66	83.61	128.50	151.34	170.34
Statement of Profit And Loss	141.09	129.00	85.01	128.30	131.34	1/0.34
Adjusted for:	0.00	0.00	0.00	0.00	0.00	0.00
- Depreciation	97.39	76.80	78.18	78.94	22.21	17.90
- Non Cash Expenditure /	0.00	0.00	0.00	0.00	0.00	0.00
Amortization	0.00	0.00	0.00	0.00	0.00	0.00
- Taxes Provided	0.00	0.00	0.00	0.00	0.00	0.00
- Current tax	74.27	54.59	50.64	69.62	70.05	78.11
- Deferred tax	(8.33)	6.97	(9.35)	(12.09)	4.33	4.07
<b>Operating Profit Before Working</b>	305.02	268.02	203.08	264.98	247.93	270.42
<b>Capital Changes (As Restated)</b>	303.02	200.02	203.00	204.90	247.93	270.42
Adjustment for Working Capital	0.00	0.00	0.00	0.00	0.00	0.00
Adjustments	0.00	0.00	0.00	0.00	0.00	0.00
- (Increase) / Decrease in Inventory	76.87	(383.21)	227.66	(350.15)	(218.34)	(344.61)
- (Increase) / Decrease in Receivables	(212.77)	41.18	(116.04)	222.39	(68.95)	9.41
- (Increase) / Decrease in Other	57.48	8.14	(53.05)	97.23	(125.68)	39.74
Current Assets	37.46	0.14	(33.03)	91.23	(123.06)	39.74
- Increase / (Decrease) in Sundry	29.98	5.58	(3.31)	(20.63)	25.29	80.08
Creditors	29.98	3.36	(3.31)	(20.03)	23.29	80.08
- Increase / (Decrease) in Other	(58.89)	167.85	85.04	162.65	88.83	(29.82)
Current Liabilities	(36.69)	107.83	83.04	102.03	66.63	(29.62)
Cash Flows From/(Used) in	197.69	107.57	343.38	376.47	(50.92)	25.22
Operations	157.00	10.10.		070017	(0002)	20122
Less: Direct Tax Paid	74.27	54.59	50.64	69.62	70.05	78.11
Net Cash Flows From/(Used in)	123.42	52.98	292.74	306.85	(120.97)	(52.89)
Operating Activities: (I)	120, 72	22.70	2,2,1,1	20000	(120071)	(02.07)
H. Cook Flow From Louistins						
II. Cash Flow From Investing						



Activities:						
- (Increase) / Decrease in Fixed	(38.50)	(289.47)	(248.88)	(318.94)	(229.35)	(251.49)
Assets	(50.50)	(20))	(2:0:00)	(210.5.)	(==>:50)	(2011.15)
- (Increase) / Decrease in Investments	0.00	0.00	0.00	0.00	0.00	0.00
- (Increase) / Decrease in Long-Term	(13.63)	(0.02)	(2.08)	(0.08)	1.89	(0.10)
Loans And Advances	(13.03)	(0.02)	(2.08)	(0.08)	1.09	(0.10)
Net Cash Flow From/(Used in)	(52.12)	(289.49)	(250.95)	(319.02)	(227.46)	(251.58)
Investing Activities: (II)	(32.12)	(20).15)	(230.53)	(819.02)	(227.10)	(231.30)
III. Cash Flows from Financing						
Activities:						
- Increase / (Decrease) in Capital	0.00	0.00	0.00	0.00	0.00	0.00
- Increase / (Decrease) in Term Loan	49.02	(5.25)	(38.03)	(48.71)	259.94	(6.22)
- Increase / (Decrease) in Unsecured	(50.23)	59.37	20.82	(6.09)	51.80	0.54
Loan	(30.23)	39.37	20.82	(0.09)	31.00	0.54
Net Cash Flow From/(Used in)	(1.21)	54.12	(17.21)	(54.81)	311.74	(5.69)
Financing Activities (III)	(1.21)	34.12	(17.21)	(34.01)	311.74	(3.03)
IV. Net Increase/(Decrease) in Cash & Cash Equivalents (I+II+III)	70.09	(182.39)	24.58	(66.98)	(36.69)	(310.16)
V. Opening Cash & Bank Balance	7.56	35.25	20.72	53.03	11.40	13.19
Opening Bank Borrowing or	7.30	33.23	20.72	33.03	11.40	13.17
Cash Credit	(880.57)	(725.86)	(735.91)	(701.24)	(622.93)	(314.55)
Net Opening Balance	(873.00)	(690.62)	(715.19)	(648.21)	(611.53)	(301.36)
VI. Add : Surplus / (Deficit) (IV)	70.09	(182.39)	24.58	(66.98)	(36.69)	(310.16)
VII. Net Closing Balance	(802.92)	(873.00)	(690.62)	(715.19)	(648.21)	(611.53)
VII. Closing Cash & Bank Balance	37.50	7.56	35.25	20.72	53.03	11.40
Closing Bank Borrowing or Cash Credit	(840.42)	(880.57)	(725.86)	(735.91)	(701.24)	(622.93)
Net Closing Balance (As Per	(802.92)	(873.00)	(690.62)	(715.19)	(648.21)	(611.53)
Balance Sheet)	(002.72)	(073.00)	(070.02)	(/13.17)	(070.21)	(011.33)
Difference	(0)	0	0	(0)	0	(0)



## > Restated Standalone Statement of Share Capital included in Annexure –I.1;

# ANNEXURE I . 1 STATEMENT OF SHARE CAPITAL AS RESTATED

	Period 1	Ended		As At March 31,							Í	
Particulars	30th Sep	ot 2017	20	17	2016		2015		2014		2013	
1 ar creatar s	No. of Shares	Amount	No. of Shares	Amount	No. of Shares	Amount	No. of Shares	Amount	No. of Shares	Amount	No. of Shares	Amount
I. Authorised Share Capital												
Equity Shares of Rs. 10 Each	12510000	1251.00	5510000	551.00	5510000	551.00	5510000	551.00	5510000	551.00	5510000	551.00
TOTAL	12510000	1251.00	5510000	551.00	5510000	551.00	5510000	551.00	5510000	551.00	5510000	551.00
II. Issued, Subscribed And Paid Up Share Capital												
Equity Shares of Rs. 10 Each	12424140	1242.41	5401800	540.18	5401800	540.18	5401800	540.18	5401800	540.18	5401800	540.18
TOTAL	12424140	1242.41	5401800	540.18	5401800	540.18	5401800	540.18	5401800	540.18	5401800	540.18



## i. RECONCILIATION OF NUMBER OF EQUITY SHARES OUTSTANDING AS AT THE BEGINNING AND AS AT THE END OF THE YEAR

(No. of Shares)

Particulars	Period Ended		For the Year March 31,						
Particulars	30-Sep-17	2017	2016	2015	2014	2013			
Equity Shares of Rs. 10/- Each									
Equity Shares As At the Beginning of the Year	54,01,800	54,01,800	54,01,800	54,01,800	54,01,800	36,01,200			
Add: Number of Shares Issued For Consideration in Cash	0	0	0	0	0	0			
Add: Number of Shares Issued as Bonus Shares	70,22,340	0	0	0	0	18,00,600			
Equity Shares As At the End of the Year	1,24,24,140	54,01,800	54,01,800	54,01,800	54,01,800	54,01,800			

#### **Notes:**

- 1. Bonus shares were issued to the shareholders in the ratio of 1:2
- ii. DETAILS OF SHAREHOLDER HOLDING 5% OR MORE SHARES IN THE COMPANY

(No. of Shares)

	Period	Ended					As At M	arch 31,						
Name of the	30th Sept 2017		201	2017		2016		2015		14	2013			
Shareholder	No. of Shares	%	No. of Shares	%	No. of Shares	%								
Shri Ashokbhai R. Paun	8696070	69.99%	3780900	69.99%	3780000	69.98%	3780000	69.98%	3780000	69.98%	3780000	69.98%		
Shri Deepakbhai R. Paun	1865070	15.01%	810900	15.01%	810000	15.00%	810000	15.00%	810000	15.00%	810000	15.00%		
Smt. Pushpaben R. Paun	0	0.00%	0	0.00%	1800	0.03%	1800	0.03%	1800	0.03%	1800	0.03%		
Smt. Urmiben A. Paun	1863000	15.00%	810000	15.00%	810000	15.00%	810000	15.00%	810000	15.00%	810000	15.00%		
	12424140	100%	5401800	100%	5401800	100%	5401800	100%	5401800	100%	5401800	100%		



## > Restated Standalone Statement of Reserve & Surplus included in Annexure – I.2;

# ANNEXURE I . 2 STATEMENT OF RESERVES AND SURPLUS AS RESTATED

Doutionland	Period Ended			As At M	arch 31,	
Particulars	30/09/2017	2017	2016	2015	2014	2013
I. SECURITIES PREMIUM						
Opening Balance	0.00	0.00	0.00	0.00	0.00	0.00
Less: Utilised For Allotment of Bonus Shares	0.00	0.00	0.00	0.00	0.00	0.00
Closing Balance	0.00	0.00	0.00	0.00	0.00	0.00
I. GENERAL RESERVES						
Opening Balance	0.00	0.00	0.00	0.00	0.00	
Add: Transfer from Profit and Loss Account	0.00	0.00	0.00	0.00	0.00	0.00
Less: Utilised For Allotment of Bonus Shares		0.00	0.00	0.00	0.00	0.00
Closing Balance	0.00	0.00	0.00	0.00	0.00	0.00
II. SURPLUS IN STATEMENT OF PROFIT AND LOSS						
Opening Balance	718.73	589.07	505.46	376.96	225.61	235.34
Add: Restated Profit for the Year	141.69	129.66	83.61	128.50	151.34	170.34
Less: Utilised For Allotment of Bonus Shares	702.23	0.00	0.00	0.00	0.00	180.06
Closing Balance	158.19	718.73	589.07	505.46	376.96	225.61
						-
TOTAL(I+II)	158.19	718.73	589.07	505.46	376.96	225.61



## > Restated Standalone Statement of Long Term Borrowings included in Annexure I.3;

ANNEXURE I . 3
STATEMENT OF LONG TERM BORROWINGS AS RESTATED

					(113.	in Lakiis)
Particulars	Period Ended		As A	At March 31	l,	
	30/09/2017	2017	2016	2015	2014	2013
I. SECURED LOANS						
A.TERM LOANS FROM BANKS						
Rate of Interest	10.75%	11.35%	11.55%	12.45%	12.35%	0.00%
HDFC Bank Ltd. (Security Primary: - Secured against hypothecation by way of first and exclusive charge on all present & future current assets inclusive of all stocks, book debts. Hypothecation by way of first and exclusive charge on all fixed assets inclusive of all plant & machinery and personal guarantee of directors)	235.33	186.31	187.55	229.59	273.19	0.00
(Security Collateral :- Equitable mortgage of properties as per valuation report of Bank's approved valuer - To be registered with registrar of assurance)						
B. VEHICLE LOANS						
			10.25%	10.29%	10.29%	10.29%
Rate of Interest	10.25%	10.25%	&	&	&	&
			10.29%	10.53%	10.53%	10.53%
From HDFC Bank Ltd. (Secured against hymotheoption of Vehicles)	0.00	0.00	4.01	0.00	5.11	18.36
(Secured against hypothecation of Vehicles)						
Total	235.33	186.31	191.56	229.59	278.30	18.36
II. UNSECURED LOANS	-					
From Directors/Shareholders & Their Associates/Relatives	723.20	773.43	714.06	693.24	699.33	647.53
Inter Corporate Loans	0.00	0.00	0.00	0.00	0.00	0.00
	723.20	773.43	714.06	693.24	699.33	647.53
TOTAL(I+II)	958.53	959.74	905.62	922.82	977.63	665.89



## NATURE OF SECURITY AND TERMS OF REPAYMENT FOR TERM LOANS FROM BANKS

Nature of Security	Terms of Repayment	Guarantee
Term Loans:		
Term Loan 1 Rs. 5,00,00,000/- Term Loan 2 Rs. 3,25,00,000/-	60 & 61 Monthly equated installments	Personal Guarantee Of All Directors And Shareholders Holding 75% Of Shares Of Co. And Collateral Security Owner On Record
Vehicle Loans:	 	
Secured against Hypothecation of Respective Vehicles		



## > Restated Standalone Statement of Deferred Tax liability/Assets (net) included in Annexure I.4;

# ANNEXURE I . 4 STATEMENT OF DEFERRED TAX LIABILITIES AS RESTATED

(Rs. in Lakhs)

					(143. 111	Lakiis)
Doutionlans	Period Ended		A	s At Mar	ch 31,	
Particulars	30/09/2017	2017	2016	2015	2014	2013
Opening Balance	21.53	14.56	23.91	36.00	31.66	27.59
Depreciation	0.00	0.00	0.00	0.00	0.00	0.00
As per Companies Act 2013	97.39	76.80	78.18	78.94	22.21	17.90
As per Income Tax Act 1961	72.19	97.89	49.91	39.82	34.96	31.27
Net Difference	(25.20)	21.08	(28.27)	(39.12)	12.75	13.37
Deferred Leaflate Expense	0.00	0.00	0.00	0.00	0.00	0.00
Deferred Sales Promotion Expense	0.00	0.00	0.00	0.00	0.00	0.00
Deferred Leaflate Expense of Previous Year dissallowable under I.T. Act (Reversed during the year)	0.00	0.00	0.00	0.00	0.00	0.00
Net Deferred Tax Liabilities	(25.20)	21.08	(28.27)	(39.12)	12.75	13.37
Additional Deferred Tax Liabilities	(8.33)	6.97	(9.35)	(12.09)	4.33	4.07
Less : Prior Period Deferred Tax Adjustment	0.00	0.30	0.00	0.00	0.00	0.00
Total Deferred Tax Laibility	(8.33)	6.97	(9.35)	(12.09)	4.33	4.07
TOTAL	13.20	21.53	14.56	23.91	36.00	31.66

## > Restated Standalone Statement of Other Long-term Liabilities included in Annexure –I.5;

# ANNEXURE I. 5 STATEMENT OF OTHER LONG TERM LIABILITIES AS RESTATED

(HS III EURIIS)								
	Period Ended	As At March 31,						
<b>Particulars</b>	30/09/2017	2017	2016	2015	2014	2013		
Deposits From Company Dealers	334.35	326.17	235.42	198.39	101.84	82.19		
TOTAL	334.35	326.17	235.42	198.39	101.84	82.19		



## > Restated Standalone Statement of Long Term Provisions included in Annexure –I.6;

# ANNEXURE I .6 STATEMENT OF LONG TERM PROVISIONS AS RESTATED

(Rs.in Lakhs)

Particulars -	Period Ended		As A	t Marc	h 31,	
	30/09/2017	2017	2016	2015	2014	2013
	-	-	1	1	-	-
	-	-	-	-	-	-
TOTAL	-	-	-	•	-	-

> Restated Standalone Statement of Short Term Borrowings included in Annexure I.7;

# ANNEXURE I . 7 STATEMENT OF SHORT TERM BORROWINGS AS RESTATED

(Rs. in Lakhs)							
Particulars	Period Ended			At March			
	30/09/2017	2017	2016	2015	2014	2013	
I. SECURED WORKING CAPITAL							
FROM BANKS:							
CASH CREDIT							
Rate of Interest	10.75%	11.35%	11.55%	12.45%	12.35%	12.55%	
From HDFC Bank Ltd., Kuber Shop, Park	815.53	845.00	675.21	679.10	651.24	516.78	
Colony, Jamnagar	013.33	015.00	073.21	077.10	031.21	310.70	
BANK OVERDRAFT							
Rate of Interest	12.25%	12.25%	12.25%	12.25%	12.25%		
From HDFC Bank Ltd., Kuber Shop, Park	24.26	35.57	50.65	56.81	50.00	0.00	
Colony, Jamnagar	24.20	33.37	30.03	30.01	30.00	0.00	
Cash Credit & Bank Overwas secured							
against							
(Security Primary :- Secured against							
hypothecation by way of first and							
exclusive charge on all present & future							
current assets inclusive of all stocks, book							
debts. Hypothecation by way of first and							
exclusive charge on all fixed assets							
inclusive of all plant & machinery and							
personal guarantee of directors)							
(Security Collateral :- Equitable mortgage							
of properties as per valuation report of							
Bank's approved valuer - To be registered							
with registrar of assurance )							
TOTAL	839.80	880.57	725.86	735.91	701.24	516.78	
BUYERS CREDIT							
						Libor	
						+	
Rate of Interest						200bps	
						+	
						1.75%	
From HDFC Bank Ltd., Kuber Shop, Park	0.62	0.00	0.00	0.00	0.00	106.15	



Colony, Jamnagar						
II. UNSECURED LOANS						
From Directors /Shareholders & Their Associates	0	0	0	0	0	0
Inter Corporate Loans	0	0	0	0	0	0
	0	0	0	0	0	0
T O T A L (I+II)	840.42	880.57	725.86	735.91	701.24	622.93

Nature of Security	ecurity Terms of Repayment			
Working Capital:	·			
Cash Credit facility of Rs. 9,00,00,000/- Bank Guarantee (Sub Credit of CC) of Rs. 3,52,00,000/- Buyer's Caredit (Sub Credit of CC) of Rs. 9,00,00,000/- PSR (Sub Credit of CC) of Rs. 1,00,00,000/-	Monthly unless otherwise specified. Interest needs to be service by 3rd of every month.  Monthly Repayment (Including Interest)	Personal Guarantee Of All Directors And Shareholders Holding 75% Of Shares Of Co. And Collateral Security Owner On Record		

## > Restated Standalone Statement of Trade Payable included in Annexure I.8;

# ANNEXURE I . 8 STATEMENT OF TRADE PAYABLES AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended		A	As At Mai	At March 31,			
Farticulars	30/09/2017	2017	2016	2015	2014	2013		
For Materials & Goods	105.74	82.85	92.45	94.60	116.69	84.60		
For Expenses & Services	36.38	46.59	49.34	48.96	47.29	50.83		
For Other Liabilities & Provisions	53.01	35.72	17.78	19.33	19.54	22.79		
TOTAL	195.14	165.16	159.57	162.88	183.51	158.22		

## DETAILS OF TRADE PAYABLES TO RELATED PARTIES

Particulars	Period Ended		As At March 31,				
rarticulars	30/09/2017	2017	2016	2015	2014	2013	
Due to Directors, Their Relatives & Associates	-	1	-	1	1	-	
TOTAL	-	-	-	-	-	-	



## > Restated Standalone Statement of Other Current Liabilities included in Annexure I.9;

# ANNEXURE I . 9 STATEMENT OF OTHER CURRENT LIABILITIES AS RESTATED

(Rs. in Lakhs)

Poution lour	Period Ended		As	At March	31,	
Particulars Particulars	30/09/2017	2017	2016	2015	2014	2013
I. Current Maturities of Long Term						
Debts						
SECURED LOANS						
TERM LOANS FROM BANKS						
Rate of Interest	10.75%	11.35%	11.55%	12.45%	12.35%	0.00%
From HDFC Bank Ltd., Kuber Shop, Park Colony, Jamnagar	80.02	162.21	124.20	96.96	62.13	0.00
VEHICLE LOANS						
Rate of Interest	10.25%	10.25%	10.25% & 10.29%	10.29% & 10.53%	10.29% & 10.53%	10.29% & 10.53%
From HDFC Bank Ltd., Kuber Shop, Park Colony, Jamnagar	2.06	4.01	3.98	5.11	13.25	11.95
	82.07	166.22	128.17	102.07	75.38	11.95
II. Other Payables						
Statutory Dues	34.70	14.22	14.26	10.91	23.10	17.27
Advances from Customers	14.77	57.44	25.86	27.80	4.79	4.88
	49.46	71.66	40.12	38.71	27.89	22.15
TOTAL(I+II)	131.54	237.89	168.30	140.78	103.27	34.10

### > Restated Standalone Statement of Short Term Provisions included in Annexure I.10;

# ANNEXURE I . 10 STATEMENT OF SHORT TERM PROVISIONS AS RESTATED

Particulars	Period Ended		As At M	arch 31,		
Farticulars	30/09/2017	2017	2016	2015	2014	2013
Provision for Income Tax (Net of Advance Tax)	95.87	56.60	49.08	28.59	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	95.87	56.60	49.08	28.59	0.00	0.00



## > Restated Standalone Statement of Fixed Assets included in Annexure I.11;

## ANNEXURE I . 11 STATEMENT OF FIXED ASSETS AS RESTATED

	D 1 1				()	Rs. in Lakhs)
	Period		As	at 31st March	1	
Particulars	Ended					
	30/09/2017	2017	2016	2015	2014	2013
Tangible Assets						
Electrification &						
Fittings						
Gross Block	31.51	30.26	10.19	-	-	-
Less:						
Accumulated	6.82	3.22	0.30	-	-	-
Depreciation						
Net Block	24.69	27.03	9.89	_	-	-
Furniture &						
Fixtures						
Gross Block	116.36	112.00	41.81	31.56	26.43	22.89
Less:						
Accumulated	41.32	29.76	22.99	16.61	8.57	7.02
Depreciation						
Net Block	75.04	82.23	18.82	14.95	17.85	15.87
Computer						
Systems						
Gross Block	52.97	43.98	40.03	31.89	26.28	22.34
Less:	02.57	.5.50	.0.02	21.09		
Accumulated	43.22	37.88	33.53	27.77	18.40	14.28
Depreciation	13.22	37.00	33.33	27.77	10.10	11.20
Net Block	9.75	6.10	6.50	4.11	7.88	8.06
Plant &						
Machinery						
Gross Block	324.52	310.94	267.30	197.59	142.09	111.11
Less:						



Accumulated Depreciation	153.31	128.30	96.14	61.41	28.52	22.69
Net Block	171.22	182.64	171.17	136.18	113.58	88.42
Motor Vehicles						
Gross Block	122.14	122.10	111.90	98.50	97.95	93.90
Less:						
Accumulated Depreciation	96.43	91.85	76.15	54.63	30.41	21.47
Net Block	25.72	30.25	35.76	43.87	67.54	72.43
Factory Building						
Gross Block	1,086.14	1,075.88	184.18	184.18	184.18	184.18
Less: Accumulated Depreciation	88.31	40.99	26.09	16.60	12.19	10.42
Net Block	997.84	1,034.89	158.09	167.58	171.99	173.76
Capital Work in Progress						
Gross Block	-	-	750.26	613.09	360.94	174.10
Less: Accumulated Depreciation	-	-	-	-	-	-
Net Block	-	-	750.26	613.09	360.94	174.10
Total Tangible Assets	1,304.25	1,363.15	1,150.48	979.78	739.78	532.64
Total Intangible Assets	-	-	-	-	-	-



### > Restated Standalone Statement of Non-current investments included in Annexure –I.12;

### **ANNEXURE I.12**

### STATEMENT OF NON-CURRENT INVESTMENTS AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended		As	At Mar	ch 31,	
Particulars	30/09/2017	2017	2016	2015	2014	2013
I. Investments Quoted-At Cost	-	-	-	-	-	•
II. Investments-Unquoted-At Cost	-	-	-	-	-	-
TOTAL(I+II)	-	-	-	-	-	-

### MARKET VALUE OF QUOTED INVESTMENTS

Particulars	Period Ended		As	At Mar	At March 31,		
	30/09/2017	2017	2016	2015	2014	2013	
TOTAL	-	-	-	-	-	-	

### > Restated Standalone Statement of Long Term Loans and Advances included in Annexure I.13;

### **ANNEXURE I.13**

## STATEMENT OF LONG TERM LOANS & ADVANCES AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended	As At March 31,					
1 ai ucuiai s	30/09/2017	2017	2016	2015	2014	2013	
<b>Unsecured But Considered Good</b>							
Security Deposits	22.42	8.79	8.78	6.70	6.62	8.51	
Pre-Paid Expenses	-	-	-	-	-	-	
TOTAL	22.42	8.79	8.78	6.70	6.62	8.51	

### > Restated Standalone Statement of Other Current Investments included in Annexure I.14;

### ANNEXURE I. 14

## STATEMENT OF CURRENT INVESTMENTS AS RESTATED

Particulars	Period Ended		As A	s At March 31,		
Farticulars	30/09/2017	2017	2016	2015	2014	2013
I. Investments Quoted-At Cost	-	-	-	•	-	-
II. Investments-Unquoted-At Cost	-	-	-	-	-	-
TOTAL(I+II)	-	-	-	ı	-	-



## MARKET VALUE OF QUOTED INVESTMENTS

Particulars	Period Ended		As A	As At March 31,		
	30/09/2017	2017	2016	2015	2014	2013
	-	-	-	-	1	-
TOTAL	-	-	-	-	-	-

### > Restated Standalone Statement of Inventories included in Annexure I.15;

# ANNEXURE I. 15 STATEMENT OF INVENTORIES AS RESTATED

(Rs. in Lakhs)

						rs: in Lukiis)
Particulars	Period Ended		I	As At Marc	ch 31,	
Farticulars	30/09/2017	2017	2016	2015	2014	2013
I. INVENTORIES						
Raw Materials	110.03	115.74	103.64	92.71	103.90	130.45
Work-in-Process	-	-	-	-	-	1
Finished Goods	1,741.55	1,812.72	1,441.61	1,680.20	1,318.86	1,073.97
TOTAL	1,851.59	1,928.46	1,545.25	1,772.91	1,422.76	1,204.42

## > Restated Standalone Statement of Trade Receivables included in Annexure I.16;

# ANNEXURE I . 16 STATEMENT OF TRADE RECEIVABLES AS RESTATED

Particulars	Period Ended		As A	At March	31,	
Particulars	30/09/2017	2017	2016	2015	2014	2013
I. Unsecured But Considered Good						
Less Than Six Months	537.87	324.84	362.91	250.69	495.72	427.44
More Than Six Months	101.70	101.95	105.07	101.25	78.62	77.94
II. Unsecured And Considered Doubtful	-	-	-	ı	-	-
Less Than Six Months	-	-	-	ı	-	-
More Than Six Months	-	-	-	ı	-	-
Less: Provision For Doubtful Debts	-	-	-	-	-	-
TOTAL(I+II)	639.56	426.79	467.98	351.94	574.33	505.38



### DETAILS OF TRADE RECEIVABLES FROM RELATED PARTIES

Particulars	Period Ended	As At March 31,					
	30/09/2017	2017	2016	2015	2014	2013	
From:							
Key Management Persons	-	-	-	-	-	1	
Relatives of Key Management Persons	-	-	-	-	-	-	
Associate Concerns	-	-	-	-	-	-	
TOTAL	-	-	-	-	-	-	

## > Restated Standalone Statement of Cash and Cash Equivalents included in Annexure I.17;

ANNEXURE I . 17
STATEMENT OF CASH AND CASH EQUIVALENTS AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended	As At March			h 31,	ı 31,		
Farticulars	30/09/2017	2017	2016	2015	2014	2013		
I. Balances With Banks								
In Current Account	21.25	2.70	2.92	0.05	44.48	1.14		
FD with Bank As Margin Money/Security Deposits	-	-	1	-	-	ı		
II. Cash on Hand	16.25	4.86	32.33	20.67	8.55	10.26		
TOTAL(I+II)	37.50	7.56	35.25	20.72	53.03	11.40		

### > Restated Standalone Statement of Short Term Loans and Advances included in Annexure I.18;

# ANNEXURE I . 18 STATEMENT OF SHORT TERM LOANS & ADVANCES AS RESTATED

Paret and are	Period Ended		As	At Marc	ch 31,	Í
Particulars	30/09/2017	2017	2016	2015	2014	2013
I. Unsecured But Considered Good						
Advances for Capital Goods	15.25	23.51	56.13	0.00	0.00	0.00
Advances to Suppliers for Goods & Services	64.33	145.38	122.68	123.94	214.72	52.28
Advances for Expenses & Other Debit Balances	-	-	-	-	-	-
Claims Receivables & Sundry Debit Balances	-	-	-	-	-	1
Sundry Advances to Staff	-	-	-	-	-	•
Deferred Revenue Expenditure	-	-	-	-	-	1
Balances with Government Authorities	34.74	2.90	1.12	2.94	9.39	46.15
II. Unsecured and Considered Doubtful Claims Receivables & Sundry Debit Balances	-	-	-	-	-	-
TOTAL(I+II)	114.32	171.80	179.93	126.89	224.11	98.43



### DETAILS OF SHORT TERM LOANS & ADVANCES FROM RELATED PARTIES

Particulars	Period Ended	Α	•,			
raruculars	30/09/2017	2017	2016	2015	2014	2013
From:						
Key Management Persons	-	-	-	-	-	-
Relatives of Key Management Persons	-	1	ı	-	ı	-
Associate Concerns	-	1	ı	-	ı	-
TOTAL	-	-	-	-	•	-

> Restated Standalone Statement of other current assets included in Annexure I.19;

# ANNEXURE I . 19 STATEMENT OF OTHER CURRENT ASSETS AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended	As At March 31			h 31,	
	30/09/2017	2017	2016	2015	2014	2013
	-	-	-	-	-	-
TOTAL	-	-	-	-	-	-

Restated Standalone Statement of Revenue from operations included in Annexure II.1;

# ANNEXURE II . 1 STATEMENT OF REVENUE FROM OPERATIONS AS RESTATED

Described and according	Period Ended		For the Y	ear Ended	March 31,	
Particulars	30/09/2017	2017	2016	2015	2014	2013
I. REVENUE FROM SALE OF PRODUCTS:						
- Sales : Manufacturing Activity	974.17	1,675.64	1,509.72	1,050.87	779.94	479.30
- Sales : Trading Activity	813.82	1,395.52	1,419.48	1,241.57	2,054.09	1,902.24
Less: Excise on Sales	15.98	58.02	60.05	57.99	61.73	28.82
TOTAL(I)	1,772.02	3,013.14	2,869.14	2,234.44	2,772.30	2,352.71
II. OTHER OPERATING REVENUE	-	-	-	-	-	-
Assembly Work Charges Recovered	-	_	0.08	-	0.08	-
Installation & Fitting Income	1.16	1.21	1.86	0.80	1.21	-
TOTAL(II)	1.16	1.21	1.94	0.80	1.29	-
REVENUE FROM OPERATIONS (NET) (I+II)	1,773.18	3,014.35	2,871.08	2,235.24	2,773.59	2,352.71



## DETAILS OF PRODUCTS SOLD

Particulars	Period Ended		For the Y	ear Ended	March 31,	
1 at ticulars	30/09/2017	2017	2016	2015	2014	2013
Ready Made Blinds	882.53	1,427.74	1,235.01	729.96	416.78	105.57
Fabrics	393.93	729.52	699.15	578.45	1,043.46	1,057.00
Control Unit & Accessories	62.68	110.31	150.43	131.33	222.45	198.19
Cassate, Tube & Accessories	115.10	193.54	222.22	186.45	312.12	280.31
Rods & Accessories	170.70	306.48	365.13	362.08	513.97	585.25
Automation	103.88	147.67	143.73	129.03	203.07	37.94
Others	43.22	97.87	53.48	117.13	60.45	88.46
TOTAL	1,772.02	3,013.14	2,869.14	2,234.44	2,772.30	2,352.71

## > Restated Standalone Statement of Other Income included in Annexure II.2;

# ANNEXURE II . 2 STATEMENT OF OTHER INCOME AS RESTATED

Particulars	30/09/2017	For t	the Year	· Ended	March	31,	Recurring /Non-	Related / Not Related
		2017	2016	2015	2014	2013	Recurring	to Business Activities
Interest Income On Electricity Deposits	0.000	0.163	0.085	0.046	0.000	0.000	Recurring	Related to Business Activities
Bad Debts Wrtitten off Income	0.000	0.000	0.248	0.000	0.000	0.000	Non- Recurring	Related to Business Activities
Damage / Loss Claims	0.744	0.054	0.307	0.203	0.021	0.358	Recurring	Related to Business Activities
Excess Provision of Prior Period Income Tax	0.000	0.300	0.000	0.000	0.000	0.000	Non- Recurring	Related to Business Activities
Foreign Exchange Fluctuation (Net off)	0.000	0.000	6.213	0.389	0.000	10.512	Recurring	Related to Business Activities
Insurance Claim Received	0.000	0.368	0.886	5.016	0.000	0.000	Recurring	Related to Business Activities
Packing Charges Recovered	0.000	0.035	0.064	0.167	0.110	0.011	Recurring	Related to



								Business Activities
Registration Fees	0.000	0.000	0.800	0.000	0.000	0.000	Non- Recurring	Related to Business Activities
Retention Money Income	0.000	0.250	0.000	0.000	0.002	0.000	Non- Recurring	Related to Business Activities
Rounding off	0.002	0.000	0.000	0.000	0.000	0.000	Non- Recurring	Related to Business Activities
TOTAL	0.747	1.169	8.603	5.821	0.133	10.881		

## > Restated Standalone Statement of Change in Cost of raw material consumed included in II.3;

# ANNEXURE II . 3 STATEMENT OF COST OF MATERIALS CONSUMED AS RESTATED

(Rs. in Lakhs)

Denti and an	Period Ended		For the Yea	r Ended M	arch 31,	,
Particulars	30/09/2017	2017	2016	2015	2014	2013
I.						
Opening Stock						
Raw Material	115.74	103.64	92.71	103.90	130.45	86.24
Add: Purchases (Net of VAT Set off)	734.39	1,615.63	1,276.56	1,238.99	1,507.97	1,431.78
Add: Custom Duty, Clearing & Forwarding Charges	120.09	385.28	264.49	213.95	273.35	183.28
Less: Sales of Raw Materials	-	_	-	-	-	-
Less: Rate /Quality Rate Difference on Raw Materials	-	12.40	-	-	-	-
Less: Quantity Discount	-	3.36	7.68	2.29	0.00	-
Less: Cenvat	113.56	_	-	-	-	4.45
Less: Insurance Claim	-	_	-	-	-	-
Less : Closing Stocks	-		-	-	-	-
Raw Material	110.03	115.74	103.64	92.71	103.90	130.45
COST OF MATERIALS CONSUMED (I+II)	746.62	1,973.05	1,522.44	1,461.85	1,807.87	1,566.39

## CLASSES OF RAW MATERIALS CONSUMED AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended	For the Year Ended March 31,					
1 ai ticuiai s	30/09/2017	2017	2016	2015	2014	2013	
Aluminum Section	108.13	198.23	195.70	193.46	234.00	232.65	
Automation Items	69.97	110.78	96.89	100.21	168.39	43.48	
Brass Items							

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TOTAL	746.62	1,973.05	1,522.44	1,461.85	1,807.87	1,566.39
Track & Accessories	91.46	284.33	176.82	174.89	222.83	172.94
Tools & Spares	4.40	8.14	9.14	3.78	11.33	10.20
S.S. Pipes Coil & Strips	12.68	33.70	50.78	64.52	68.51	109.08
Plastic Granules	9.61	29.81	38.01	40.39	42.13	69.66
Packing Material	28.46	61.54	62.37	49.45	59.50	56.81
Other Consumable Materials	41.43	54.68	33.54	80.30	41.80	54.90
M.S. Pipes Coil & Strips	4.06	35.30	34.76	32.43	41.38	88.13
Fabrics Material	365.84	1,137.32	805.50	699.56	891.33	691.75
Color & Chemicals	9.16	17.33	17.95	20.56	21.30	31.64
	1.41	1.90	0.98	2.31	5.37	5.15

## DETAILS IMPORTED AND INDIGENOUS RAW MATERIALS CONSUMED AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended		For the Yea	r Ended M	arch 31,	
Farticulars	30/09/2017	2017	2016	2015	2014	2013
Imported (Amount)	511.56	1,421.64	982.31	874.45	1,114.16	864.69
Imported (%)	61.25%	72.05%	64.52%	59.82%	61.63%	55.20%
Indigenous (Amount)	323.66	551.41	540.12	587.40	693.71	701.70
Indigenous (%)	38.75%	27.95%	35.48%	40.18%	38.37%	44.80%
TOTAL (AMOUNT)	835.22	1,973.05	1,522.44	1,461.85	1,807.87	1,566.39
T O T A L (%)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

<sup>&</sup>gt; Restated Standalone Statement of Change in Purchase of stock-in-trade included in Annexure II 4.

# ANNEXURE II . 4 STATEMENT OF PURCHASE OF STOCK IN TRADE AS RESTATED

Particulars	Period Ended	-	Iarch 31,			
	30/09/2017	2017	2016	2015	2014	2013
Raw Material	-	-	-	ı	ı	-
Finished Goods	-	-	-	ı	ı	-
TOTAL	-	-			-	-



> Restated Standalone Statement of changes in inventories of finished good, traded goods included in Annexure II.5;

ANNEXURE II . 5
STATEMENT OF CHANGES IN INVENTORY OF FINISHED GOODS AND WIP AS RESTATED
(Rs. in Lakhs)

Particulars	Period Ended		For the Yea	ar Ended M	arch 31,	
Particulars	30/09/2017	2017	2016	2015	2014	2013
I. Closing Stock						
Raw Material						
Finished Goods	1741.55	1812.72	1441.61	1680.20	1318.86	1073.97
TOTAL	1741.55	1812.72	1441.61	1680.20	1318.86	1073.97
II. Opening Stock						
Raw Material						
Finished Goods	1,812.72	1,441.61	1,680.20	1,318.86	1,073.97	773.58
TOTAL	1,812.72	1,441.61	1,680.20	1,318.86	1,073.97	773.58
(Increase)/Decrease Inventories (I-II)	71.17	-371.11	238.59	-361.35	-244.89	-300.39

> Restated Standalone Statement of employee benefit expenses included in Annexure II.6;

# ANNEXURE II. 6 STATEMENT OF EMPLOYEE BENEFIT EXPENSES AS RESTATED

Particulars	Period Ended		For the	Year End	led Marc	h 31,
Farticulars	30/09/2017	2017	2016	2015	2014	2013
Salary, Wages & Bonus	152.26	205.11	143.07	128.49	124.91	74.94
Directors' Remuneration	33.00	51.00	51.00	72.50	87.00	71.00
Contribution to Provident & Other Funds	3.03	6.73	3.15	2.91	3.88	1.68
Staff Welfare	0.34	0.36	0.09	0.15	0.03	0.06
Security Charges	2.54	3.70	3.14	3.05	2.65	2.37
Staff Recruitment & Training Expenses	0.84	1.83	3.41	1.67	0.56	5.04
Petrol & Conveyance	4.54	5.77	3.94	4.52	4.90	4.61
TOTAL	196.54	274.49	207.81	213.29	223.93	159.70



### > Restated Standalone Statement of finance costs included in Annexure II.7;

# ANNEXURE II. 7 STATEMENT OF FINANCIAL EXPENSES AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended		For the	Year Er	nded Mar	ch 31,
Particulars	30/09/2017	2017	2016	2015	2014	2013
Bank Commission & Charges	0.85	2.80	2.67	1.70	2.31	3.14
Bank Interest	25.34	1.90	6.23	7.07	3.84	39.56
Bank Loan Renewal & Processing Charges	2.59	10.18	1.97	1.97	6.26	4.77
Interest on Car Loan	0.16	0.68	1.07	1.28	2.59	1.91
Interest on Cash Credit	47.81	50.15	78.69	72.16	67.74	1
Interest on Deposits	0.05	7.26	4.81	5.31	3.28	1
Interest on Unsecured Loan	44.07	5.58	5.30	-	69.10	72.12
Interest on Income Tax	-	1.08	-	-	-	-
Interest on TDS	-	0.09	-	-	-	-
Interest Others	0.02	0.33	0.43	-	-	-
TOTAL	120.88	80.07	101.18	89.49	155.12	121.50

## > Restated Standalone Statement of depreciation and amortization expense included in Annexure II.8;

# ANNEXURE II . 8 STATEMENT OF DEPRECIATION & AMORTIZATION AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended	For the	e Year F	r Ended March 31,			
	30/09/2017	2017	2016	2015	2014	2013	
Depreciation & Amortization	97.39	76.80	78.18	78.94	22.21	17.90	
TOTAL	97.39	76.80	78.18	78.94	22.21	17.90	

> Restated Standalone Statement of other expenses included in Annexure II.9;

# ANNEXURE II. 9 STATEMENT OF OTHER EXPENSES AS RESTATED

Particulars	Period Ended	F	31,			
	30/09/2017	2017	2016	2015	2014	2013
I. MANUFACTURING EXPENSES						
- Central Excise Duty	_	-	-	-	-	0.08
- Courier & Angadiya Expense	0.95	-	-	-	-	-
- Display Board Material						



	1.18	0.72	0.42	4.93	5.67	2.80
- Factory Building Repairing & Maintenance	0.82	0.42	1.61	0.65	0.05	1.27
- Factory Rent	1.68	-	-	-	-	-
- Inspection & Testing Charges	0.03	16.19	0.45	0.36	0.37	0.43
- Jobwork Charges	13.62	21.50	16.90	23.78	27.61	45.36
- Lathe & Dies Work	-	-	0.26	0.28	0.03	1.52
- Machinery Repairing & Maintenance	0.33	0.55	0.80	0.76	0.40	0.72
- Short / Damage / Loss of Mat. Expenses	0.57	2.81	0.60	6.64	1.96	0.25
- Motive Power	7.16	7.89	7.27	6.53	7.01	8.22
- Pollution Control & Laboratory Expense	-	0.02	-	0.05	0.25	-
- Office Rent	4.80	12.96	12.96	15.00	13.56	12.24
- Sample and R & D Mat. Expenses	0.01	-	0.01	0.05	0.57	1
- Tea & Snacks to Factory Worker	4.36	7.67	8.05	5.38	5.37	5.66
- Transportation & Courier	49.62	113.7 6	106.0 6	88.59	95.96	71.53
- VAT Reversal	0.53	1.74	1.93	3.57	4.91	8.88
- Water Charges	0.09	4.37	1.02	0.33	1.22	0.82
- Worker Overtime Wages	5.81	19.80	17.17	13.47	9.62	_
- Worker Wages	95.11	178.5 0	137.9 0	106.8	93.20	88.52
- Worker Welfare	-	1.07	1.11	0.57	0.52	1.15
- Workers Bonus	0.33	21.33	10.16	7.77	5.37	8.85
II. ADMINISTRATIVE, SELLING & OTHER EXPENSES						
Administrative Expense						
- Brokerage Charges	1.80	-	0.09	-	0.49	-
- Comp./ Soft. Rep. & Maint. Expense	3.35	-	-	-	-	-
- General Repairing & Maintenance	2.16	8.97	10.07	9.75	6.90	7.66
- Festival Expenses	0.93	1.67	1.71	1.33	1.28	1.57
- Generator Expense	-	0.57	0.32	0.55	0.51	0.41
- Guest House Rent	1.80	0.38	0.65	4.93	4.88	2.16
- Bad Debts	_	-	-	-	1.27	-



- Insurance (Stock & Building)	0.41	0.74	1.54	1.50	1.50	0.83
- Foreign Exchange Fluctuation (Net off)	0.19	3.18	1	1	26.93	-
- Internet & Website Design	1.64	3.15	3.03	3.07	0.94	0.41
- Kasar & Rounding Off	0.00	0.11	0.22	0.01	-	-
- Membership Registration Fees	0.05	_	-	1	-	-
- Rate Difference, Kasar, Damage & Short Material	2.96	-	1	1	-	-
- ROC Filing Fees	0.01	0.01	1	1	2.10	
- Legal & Professional Fees	1.66	2.00	2.32	2.96	1.92	1.31
- Lightening & Power Expenses	4.14	6.61	6.90	7.22	7.44	4.80
- Local Conveyance Charges	-	0.57	0.45	1.14	0.87	-
- Miscellaneous Expenses	1.60	3.60	3.53	3.53	3.43	3.36
- News Paper & Subscription	0.52	0.46	0.07	0.46	0.43	0.54
- Postage & Courier	0.00	0.03	0.02	0.02	0.00	0.00
- Professional Tax	-	0.03	0.02	0.05		0.02
- VAT Assessment Tax	-	0.00	2.72	-	0.02	-
- Service Tax	-	2.56	1.44	1.63	0.80	0.70
- Stationery & Printing	3.35	9.29	6.66	6.20	7.32	6.01
- Telephone Expenses	5.24	11.62	10.74	9.77	8.67	6.81
- TDS on Foreign Remittance	-	_	-	-		0.06
- Vehicle Insurance	0.77	2.45	1.72	1.58	1.40	1.15
- Vehicle Running & Maintenance	1.57	6.15	3.55	3.51	5.82	2.40
Selling & Distribution Expense						
- Advertisement	0.15	1.19	2.71	0.50	12.09	10.19
- Business Promotion (Event)	16.72	120.2	24.47	38.76	52.33	68.21
- Leaflate Printing & Sales Promotion (Exhibition)	5.66	42.75	73.56	75.88	58.04	87.37
- Commission on Sales	-	_	1	1	0.28	0.64
- Discount & Incentive	27.02	48.75	40.25	27.10	29.18	30.19
- Foreign Traveling	6.01	1.02	0.80	5.04	8.41	5.28
- Toleigh Havening	6.01	1.02	0.80	3.04	0.41	3.20



TOTAL(I+II)	333.68	791.0	606.5	572.8	582.98	544.47
- For other Services	-	_	_	-	1	-
- Statutory Auditor	0.35	0.74	0.32	0.12	0.51	0.50
Payment to Auditor as	_					
	52.25	95.59	74.89	74.85	48.70	41.01
- Travelling Expenses	50.05	05.50	74.00	74.05	40.70	41.01

> Restated Standalone Statement of CIF value of imports included in Annexure II.10;

### **ANNEXURE II.10**

### STATEMENT OF CIF VALUE OF IMPORTS AS RESTATED

(Rs. in Lakhs)

Dantianland	Period Ended	Period Ended For the Year Ended March 31,				
Particulars	30/09/2017	2017	2016	2015	2014	2013
Purchase	392.43	1056.51	729.97	655.30	824.80	709.05
TOTAL	392.43	1056.51	729.97	655.30	824.80	709.05

### > Restated Standalone Statement of expenditure in foreign currency included in Annexure II.11;

### **ANNEXURE II.11**

### STATEMENT OF EXPENDITURE IN FOREIGN CURRENCY AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended	For the Year Ended March 31,				
Farticulars	30/09/2017	2017	2016	2015	2014	2013
Purchase Import Account	392.43	1056.51	729.97	655.30	824.80	709.05
Travelling Exp. by Credit Card	0.00	0.00	0.00	1.34	1.22	1.53
Travelling Exp. by Currency Purchase	2.05	0.59	0.76	2.99	2.93	1.08
Exchange Rate Diff.	2.50	9.94	10.22	4.50	41.78	0.00
TOTAL	396.98	1067.04	740.95	664.12	870.72	711.66

### > Restated Standalone Statement of earnings in foreign currency included in Annexure II.12;

### ANNEXURE II.12

### STATEMENT OF EARNINGS IN FOREIGN CURRENCY AS RESTATED

Particulars	Period Ended	Ended For the Year Ended March 31,				
Faruculars	30/09/2017	2017	2016	2015	2014	2013
Trading Sales	4.43	21.95	14.61	27.38	71.86	16.57
Exchange Rate Diff.	1.56	8.43	3.59	4.79	14.85	10.51
TOTAL	5.99	30.37	18.20	32.17	86.71	27.08



#### > Restated Standalone Statement of managerial remuneration included in Annexure II.13;

### ANNEXURE II.13 STATEMENT OF MANAGERIAL REMUNERATION AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended	For	the Yea	r Ende	r Ended March 31,		
1 articulars	30/09/2017	2017	2016	2015	2014	2013	
Directors' Remuneration	33.00	51.00	51.00	72.50	87.00	71.00	
TOTAL	33.00	51.00	51.00	72.50	87.00	71.00	

#### > Restated Standalone Statement of Auditors' remuneration included in Annexure II.14;

### ANNEXURE II.14 STATEMENT OF AUDITORS' REMUNERATION AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended	For the Year Ended March 31,				
Tar eleular s	30/09/2017	2017	2016	2015	2014	2013
As Auditors						
- Statutory Auditor	0.35	0.74	0.32	0.12	0.51	0.50
- For other Services	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.35	0.74	0.32	0.12	0.51	0.50

> Significant Accounting Policies and Notes to the Restated Standalone Financial Statements for the period ended September 30, 2017 and year ended March 31, 2017, 2016, 2015, 2014 and 2013 included in Annexure- IV;

ANNUXURE – IV: SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS OF THE RESTATED STANDALONE FINANCIAL STATEMENTS FOR THE PERIOD ENDED AS AT SEPTEMBER 30, 2017 AND FOR THE YEARS ENDED MARCH 31, 2017, 2016, 2015, 2014 AND 2013.

## 1. Company Overview

The Company was incorporated as Modele Blinds and Components Private Limited under the provisions of the Companies Act, 1956 vide certificate of incorporation dated October 04, 1996, issued by Registrar of Companies, Ahmedabad, and Gujarat. Subsequently, the name of the Company was changed from Modele Blinds and Components Private Limited to Accumax Interior Products Private Limited vide shareholder's approval on June 12, 2000 and certificate of incorporation dated June 30, 2000, issued by Registrar of Companies, Ahmedabad, Gujarat. Further, the name of the Company was changed from Accumax Interior Products Private Limited to Marvel Decor Private Limited vide shareholder's approval on December 04, 2017 vide certificate of incorporation dated June 30, 2000, issued by Registrar of Companies, Ahmedabad, Gujarat. Subsequently, the name of the Company was changed to Marvel Decor Limited pursuant to conversion into a public company vide shareholder's approval on June 12, 2000 and fresh certificate of incorporation dated March 22, 2017, issued by Registrar of Companies, Ahmedabad, Gujarat.

Marvel specializes in Roller Blinds, Roman Blinds, Vertical blinds, Bamboo Blinds, Wooden Venetian Blinds, Luzon Blinds, Grayson Blinds, Eton Blinds, Patricia Blinds, Aric Blinds, Colby Blinds, Meliso



Blinds, Dorren Blinds, Sierra Blinds, Curtain Rods, Automation and Tracks, with the State of Art technology creating its presence globally. Marvel design, manufacture and sell wide range of window covering products like Blinds, Curtain Rods and Tracks.

#### 2. Basis of Preparation of Financial Statement

- a. The Restated Standalone Financial Information has been prepared by applying necessary adjustments to the Standalone Financial Statements ('financial Statement') of the Company for the period ended on 30<sup>th</sup> September, 2017 and years ended 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013, prepared and presented under the historical cost convention, except for certain financial instruments which are measured at fair value, using the accrual system of accounting in accordance with the generally accepted accounting principles in India ('Indian GAAP'), the provisions of the Companies Act, 1956 (up to 31<sup>st</sup> March 2014), and notified sections, schedules and rules of the Companies Act, 2013 (with the effect from 1<sup>st</sup> April 2014), including the Accounting Standards as prescribed by the Companies (Accounting Standards) Rules, 2006 as per the Section 211(3C) of the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013, ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014), to the extent applicable and in the manner so required, and;
- b. All assets and liabilities have been classified as current and non-current as per company's normal operating cycle and other criteria as set out in Schedule II to the Companies Act 2013. The company has ascertained its operating cycle as twelve months for the purpose of current and non-current classifications of assets & liabilities.
- c. The accounting policies adopted in the preparation of financial statements are consistent with those used in the previous year.
- d. With the effect from 1<sup>st</sup> April 2014, Schedule III notified under the Act, has become applicable to the company for the preparation and presentation of its financial statements. Accordingly, previous year's figures have been regrouped/reclassified wherever applicable. Appropriate reclassification/regrouping have been made in the Restated Standalone Financial information wherever required, to corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the presentation and recognition as per the audited financial statements of the Company and the requirement of SEBI Regulations. The financial statements are prepared in Indian rupees round off to the nearest Lakhs.

#### 3. Use of Estimates

The preparation of the financial statements is in conformity with Generally Accepted Accounting principles which require management to make estimates/ assumptions that affect the reported amount of Assets and Liabilities, the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period reported. Difference between the actual results and estimates are recognized in the period in which the results are known/ materialized.

#### 4. Fixed Assets, Depreciation and amortization

- a. Fixed Assets are valued and stated at cost of acquisition less accumulated depreciation thereon. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition of its intended use. Such costs include taxes, duties, freight and incidental expenses relating to the acquisition and installation of fixed assets.
- b. Depreciation/ Amortization on addition/ deletion to fixed assets calculated pro-rata from/ up to the date of such addition/ deletions. Depreciation is provided on written down value method on the cost of tangible assets less estimated residual value in accordance with the rates prescribed under Schedule II to the Companies Act, 2013. Intangible assets are amortized over their estimated useful life.



#### 5. Impairment of assets

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable value. The recoverable amount is higher of the asset's net selling price and value in use. After impairment, depreciation is provided on the carrying amount of the asset over its remaining useful life.

### 6. Current Assets, loans & advances

In the opinion of the Board of Directors, the Current Assets, Loans & Advances are approximately of the value stated if realized in ordinary course of business. Provisions for known liabilities are made & not in excess of the amount reasonably necessary. Moreover, Balances of Receivables, Loans & Advances and Current Liabilities are subject to confirmation, reconciliation and adjustments, if any.

### 7. Borrowing Cost

Borrowing Cost directly attributable to acquisition/ construction of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use. All other borrowing costs are recognized in Statement of Profit and loss in the period in which they are incurred.

#### 8. Investment

Investments that are readily realizable and intended to be held for not more than a year are classified as current investments. All other investments are classified as long-term investments. Current investments are carried at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of long term investments.

### 9. Revenue Recognition

- a. In case of franchisees, corporate sales, distributors, online and modern trade: The sales are recognized as soon as goods are dispatched from premises.
- b. In case of own showrooms retail sales, the sales are recognized when goods are sold to final customer.

#### 10. Foreign currency Transaction

#### a. Initial Recognition

Foreign currency transactions are recorded in the reporting currency by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

### b. Conversion

Foreign currency monetary items are reported using the closing rate. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction; non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates that existed when the values were determined.

### c. Exchange Differences

Exchange differences arising on the settlement of monetary items or on reporting company's monetary items at rates different from those at which they were initially recorded during the year/period, or reported in previous financial statements, are recognized as income or as expenses in the year/period in which they arise except those arising from investments in non-integral operations.



#### 11. Employee Benefits

#### a. Defined Contribution Plan

Retirement benefits in the form of Provident Fund are a defined contribution scheme and contributions are charged to the Statement of Profit and Loss for the year when the contributions are due.

#### b. Post-Employment Benefits

Post-Employment Benefits in the form of Gratuity is recognized as an expense in the Statement of Profit and Loss on actual 'basis during the period in which the eligible employee leaves the service of the Company and settlements of his dues are made.

#### c. Employee Leave Entitlement

The employees of the Company are entitled to leave as per the leave policy of the Company. The liability in respect of unutilized leave is charged to Statement of Profit and Loss on actual basis in the year when it is claimed.

#### 12. Taxation

#### a. Current Tax

Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Indian Income Tax Act. 1961.

#### b. Deferred Tax

Deferred income taxes reflect the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized.

The carrying amounts of deferred tax assets are reviewed at each balance sheet date. The Company writes down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

## 13. Provisions, Contingent Liabilities and Contingent Assets

- a. Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.
- b. Contingent Liabilities are not recognized but are disclosed in the notes to accounts.
- c. Contingent Assets are neither recognized nor disclosed in the financial statements.

### 14. Earnings Per Share

a. The earnings considered in ascertaining the Company's Earnings per Share comprises the net profit after tax. The number of shares used in computing Basic Earnings per Share is the weighted average number of shares outstanding during the year.



b. Diluted earnings per equity shares are computed using the weighted average number of equity shares and dilutive potential equity shares outstanding during the year.

### 15. Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise cash at bank and in hand and short-term investments with an original maturity of three months or less.

### 16. Related Party Transactions

Disclosure is being made separately for all the transactions with related parties as specified under Accounting Standard 18, issued by the Institute Chartered Accountants of India.

### 17. Micro, Small & Medium Enterprises Development Act, 2006

As per the explanation given by the management, the company owes no dues to any company/entity that are required to be furnished u/s 22 of the Micro Small and Medium Enterprise. This has been relied upon by the auditors.

### Annexure IVB - Non Adjusting Items

Other audit qualifications included in the Annexure to the Independent Auditors' Report issued under the Companies (Auditor's Report) Order 2016, 2015 and 2013 (as amended), respectively on the financial statements for the years ended March 31, 2017, 2016, 2015, 2014 and 2013, which do not require any corrective adjustments in the Restated Summary Financial Statement are as follows:

- i. Clause (vi)
- ii. Clause (vii)(a)

### I. For the Financial Year 2015-16

### Annexure IVC - Material regroupings

W.e.f April 01, 2014, Schedule III of the Companies Act, 2013 has become applicable to the Company for the preparation and presentation of its financial statements which is in line with the erstwhile Revised Schedule VI under the Companies Act, 1956 which became applicable to the Company w.e.f April 01, 2011 for the preparation and presentation of its financial statements.

The adoption of the Schedule III of the Companies Act, 2013/Revised Schedule VI of the Companies Act, 1956 does not impact recognition and measurement principles followed for preparation of financial statements. There is no significant impact on the presentation and disclosures made in the financial statements on adoption of Schedule III as compared to Revised Schedule VI. The restated summary financial statements have been prepared based on the presentation requirements specified under Schedule III of the Companies Act, 2013, which is in line with the erstwhile Revised Schedule VI under the Companies Act, 1956.

Appropriate adjustments have been made in the restated summary statements of assets and liabilities, statement of profits and losses and cash flows, wherever required, by reclassification of the corresponding items of income, expenses, assets, liabilities and cash flows, in order to bring them in line with the regroupings as per the audited financial statements of the Company for the financial year ended March 31, 2017, prepared in accordance with Schedule III of Companies Act, 2013, and the requirements of the Securities and Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations, 2009, as amended.

Below mentioned is the summary results of the adjustments made in the audited financial statements of the respective financial years and its impact on the restated summary statement of profit and of the company.



## Material Adjustment to the Restated Standalone Financial Statement included in Annexure –V

### Annexure V

Notes on Material Adjustments to the Restated Financial Statements of the respective Financial years

The summary of the material adjustments in audited financial statements of the respective years and their impact on the restated summary statement of profit and loss have been given as under:

D (C. )	Period Ended	F	or the Ye	ar Ended	March 3	1,
Particulars	30-Sep-17	2017	2016	2015	2014	2013
I. Profit/(Loss) After Tax As Per Audited Financial Statements	141.69	127.99	91.98	110.17	147.34	193.58
II. Restatement Adjustments						
Change In Depreciation (Refer To Note No. 1 below)						
Prior Period Expenses (Refer To Note No. 2 below)						
Prior Period Income (Refer To Note No. 3 below)						
Preliminary Expenses (Refer To Note No. 4 below)						
Employee Gratuity (Refer To Note No. 5 below)						
Tax Impact	0.00	1.66	(11.04)	(34.49)	0.45	6.01
Deferred Tax Liability / (Asset) Adjustment (Refer To Note No. 5 below)						
Add :- Deferred Tax Assets \ Liability	0.00	0.00	(10.66)	30.28	2.51	9.21
Less: - Deferred Tax Assets \ Liability	0.00	0.00	9.35	12.09	(4.33)	(4.07)
Add :- Deferred Revenue Expenditure	0.00	0.00	77.54	86.34	63.42	52.97
Less :- Deferred Revenue Expenditure	0.00	0.00	(73.56)	(75.88)	(58.04)	(87.36)
III. Restated Profit/(Loss) After Tax (I-II)	141.69	129.65	83.61	128.51	151.34	170.33

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- 1. The company had policy to adjust prior period expenses to opening balance of profit/(loss) of earlier years as carried forward. However, in the restated summary financial statements expenses have been charged to the statement of profit & loss of the period to which such expenses relate.
- 2. The company had policy to adjust prior period income to opening balance of profit/(loss) of earlier years as carried forward. However, in the restated summary financial statements incomes have been credited to the statement of profit & loss of the period to which such incomes relate.



- 3. The company had policy to charge 1/5<sup>th</sup> of preliminary expenses incurred in form of expenses relating to incorporation and raising of capital to the statement of profit & loss in the year in which such expenses were incurred and balance had been carried forward for charging 1/5<sup>th</sup> of the expenses to the statement of profit & loss for the subsequent four financial years. In the restated summary financial statements, such expenses have been debited to the statement of profit & loss for the period in which such expenses were incurred.
- 4. The company did not charge gratuity in the statement of profit & loss for each of the financials years ended on March 31, 2013, 2014, 2015 & 2016. The restated summary financial statements, the company has now charged the gratuity to the statement of profit & loss of the respective year as per actuarial valuation report.

#### > Notes to Restated Standalone Financial Information as included in Annexure V.I;

#### ANNEXURE V.I: OTHER SIGNIFICANT NOTES

- 1. Closing stock is as taken, valued & certified by the management of the company.
- 2. The company cannot identify the enterprises which have been providing goods and services to the company and which qualify under the definition of Micro Small and Medium Enterprise Development Act, 2006. Hence, the details required to be disclosed in this respect, cannot be disclosed.
- 3. In the opinion of the Board of Directors, the Current Assets, Loans & Advances are approximately of the value stated if realized in ordinary course of business. Provisions for known liabilities are made & not in excess of the amount reasonably necessary. Moreover, Balances of Unsecured Loans, Receivables, Loans & Advances and Current Liabilities are subject to confirmation, reconciliation and adjustments, if any.
- 4. The figures of the previous year have been regrouped / recast wherever necessary so as to make them comparable with current year's figures. Figures have been rounded to nearest rupees in Lakhs.

#### > Restated Standalone Statement of Contingent Liabilities, included in Annexure VI;

# ANNEXURE VI STATEMENT OF CONTINGENT LIABILITIES AS RESTATED

(Rs. in Lakhs)

Postinulous	Period Ended	As At March 31,				
Particulars	30/09/2017	2017	2016	2015	2014	2013
Income tax (TDS)	1.93	0	0	0	0	0
Income tax (A Y 2003-04)	0.26	0.26	0.26	0.26	0.26	0.26
TOTAL	2.19	0	0	0	0	0



# > Restated Standalone Statement of Related Party Transaction, included in Annexure VII;

# ANNEXURE VII

# STATEMENT OF RELATED PARTY TRANSACTIONS AS RESTATED

As per AS-18 "Related Party Disclosures" issued by the ICAI and notified by MCA, the disclosure of related parties and transactions with them as defined in the accounting standard has been given as under:

# I. NAMES OF RELATED PARTIES AND RELATED PARTY RELATIONSHIP

Related Party Relationship	Period Ended	Name of the Related Parties  For the Year Ended March 31,					
	30/09/2017	2017	2016	2015	2014	2013	
	Shri Ashokbhai R. Paun	Shri Ashokbhai R. Paun	Shri Ashokbha i R. Paun	Shri Ashokbha i R. Paun	Shri Ashokbha i R. Paun	Shri Ashokbha i R. Paun	
A. Key Management	Shri Deepakbhai R. Paun	Shri Deepakbha i R. Paun	Shri Deepakbh ai R. Paun	Shri Deepakbh ai R. Paun	Shri Deepakbh ai R. Paun	Shri Deepakbh ai R. Paun	
Personnel	Smt. Urmiben A. Paun	Smt. Urmiben A. Paun	Smt. Urmiben A. Paun	Smt. Urmiben A. Paun	Smt. Urmiben A. Paun	Smt. Urmiben A. Paun	
	Smt. Diptiben D. Paun	Smt. Diptiben D. Paun	Smt. Diptiben D. Paun	Smt. Diptiben D. Paun	Smt. Diptiben D. Paun	Smt. Diptiben D. Paun	

B. Associate Concerns/ Entities in which managerial personnel/relative of key managerial personnel have significant influence			Not Applic	able		
C. Relatives of Key Management Personnel	Miss Manyta D. Paun	Miss Manyta D. Paun	Miss Manyta D. Paun	NA	NA	NA



# II. TRANSACTIONS WITH RELATED PARTIES DURING THE RELEVANT YEAR

(Rs. in Lakhs)

		Period Ended		For	r the year End		CS. III Lakiis)
Name of	Nature of	30-Sep-17	2017	2016	2015	2014	2013
the Related Party	Transaction s	Amount of Transactio n					
	Interest on Loan	12.46	0.00	0.00	0.00	15.79	19.51
Ashok R.	Loan Taken	139.25	332.32	162.57	127.20	377.55	122.60
Paun	Loan Repaid	121.41	259.99	231.71	120.50	324.36	187.21
	Director Remuneratio n	15.00	24.00	24.00	35.00	42.00	35.00
	1						
	Interest on Loan	15.22	0.00	0.00	0.00	23.91	25.77
D: 1 D	Loan Taken	19.80	10.56	86.26	17.52	78.92	42.10
Dipak R. Paun	Loan Repaid	36.05	29.32	24.77	9.84	109.94	8.36
	Director Remuneratio n	10.5.00	15.00	15.00	25.00	30.00	24.00
	Interest on Loan	11.01	0.00	0.00	0.00	20.45	18.06
TT '1	Loan Taken	19.50	18.63	16.69	12.25	54.44	27.91
Urmiben A. Paun	Loan Repaid	45.36	17.90	0.25	31.92	26.17	5.31
	Director Remuneratio n	7.50	12.00	12.00	12.50	15.00	12.00
	Interest on Loan	5.37	5.58	5.30	0.00	8.95	8.77
Deeptibe n D. Paun	Loan Taken	5.50	4.25	12.55	0.00	18.71	9.30
	Loan Repaid	38.20	4.20	0.54	0.81	17.35	0.50



	Director Remuneratio n	0.00	0.00	0.00	0.00	0.00	0.00
	Interest on Loan	0.00	0.00	0.00	0.00	0.00	0.00
Manyata	Loan Taken	0.00	0.00	0.00	0.00	0.00	0.00
D. Paun	Loan Repaid	0.00	0.00	0.00	0.00	0.00	0.00
	Salary Paid	2.40	3.19	0.50	0.00	0.00	0.00

# III. OUTSTANDING BALANCE AS AT THE END OF THE YEAR

(Rs. in Lakhs)

	Name of	Period Ended		For the year Ended						
Nature of Transactions	the Related	30-Sep- 17	2017	2016	2015	2014	2013			
	Party	Amount Payable	Amount Payable	Amount Payable	Amount Payable	Amount Payable	Amount Payable			
	Ashok Ramniklal Paun	239.98	219.34	147.01	216.14	209.44	156.24			
Loan Taken	Dipak Ramniklal Paun	247.70	261.50	280.26	218.77	211.09	242.11			
and Interest on Loan	Urmi Ashok Paun	169.75	194.36	193.63	177.18	196.86	168.58			
	Deepti Dipak Paun	65.77	98.23	93.16	81.14	81.95	80.59			

# > Restated Standalone Statement of Accounting Ratios, included in Annexure VIII;

# ANNEXURE VIII

# STATEMENT OF KEY ACCOUNTING RATIOS AS RESTATED

(Rs. in Lakhs)

Particulars	Period Ended	For the Year Ended March 31,					
	30/09/2017	2017	2016	2015	2014	2013	
I. Restated PAT As Per Statement of Profit & Loss	141.69	129.66	83.61	128.50	151.34	170.34	
II. Weighted Average Number of Equity Shares At The End of The	12424140	1242414 0	1242414 0	1242414 0	1242414 0	1242414 0	



Year						
III. Number of Shares Outstanding At The End of The Year	12424140	1242414 0	1242414 0	1242414 0	1242414 0	1242414 0
IV. Net Worth	1,400.60	1,258.91	1,129.25	1,045.64	917.14	765.79
V. Earnings Per Share (I/II)						
- Basic	1.14	1.04	0.67	1.03	1.22	1.37
- Diluted	1.14	1.04	0.67	1.03	1.22	1.37
VI. Return on Net Worth (%)	10.12%	10.30%	7.40%	12.29%	16.50%	22.24%
VI. Net Assets Value Per Share (Rs.)	11.27	10.13	9.09	8.42	7.38	6.16
VII. Nominal Value Per Share (Rs.)	10	10	10	10	10	10

# **Notes:**

- 1. The Ratios have been computed on the basis of the Restated Summary Financial Statements.
- 2. The Ratio have been computed as per the following formulas:

Sr. No.	Particulars	Formula		
	Basic Earnings Per Share	Restated Profit/(Loss) After Tax For the Year Attributable to Equity Shareholders		
a.	(Rs.)	Weighted Average Number of Equity Shares Outstanding During Year		
h	Diluted Earnings Per	Restated Profit/(Loss) After Tax For the Year Attributable to Equity Shareholders		
b.	Share (Rs.)	Weighted Average Number of Equity Shares Outstanding During Year		
c.	Return on Net Worth (%)	Restated Profit/(Loss) After Tax For the Year Attributable to Equity Shareholders		
	, ,	Net Worth As At The End Of The Year		
	Net Assets Value Per	Net Worth As At The End Of The Year		
d.	Share (Rs.)	Total Number of Equity Shares Outstanding As At The End Of The Year		



- 3. Weighted average number of equity shares is the number of equity shares outstanding at the beginning of the year, adjusted by the number of equity shares issued during the year multiplied by the time-weighting factor. The time-weighting factor is the number of days for which the specific shares are outstanding as a proportion of the total number of days during the year.
- 4. Net worth for ratios mentioned represents sum of share capital and reserves and surplus (surplus in the statement of profit and loss).
- 5. The above statement should be read with the notes to restated summary financial statements of assets and liabilities, profits and losses and cash flows as appearing in Annexure and with the notes on adjustments for the Restated Statement of the Assets and Liabilities, the Restated Statement of Profit and Loss and the Restated of Cash Flows.

# > Restated Standalone Statement of Capitalisation, included in Annexure IX;

# ANNEXURE IX CAPITALISATION STATEMENT AS AT SEPTEMBER 30, 2017

(Rs. in Lakhs)

Particulars	Pre-Issue	Post-Issue
I. BORROWINGS		
A. SHORT TERM DEBTS	922.49	922.49
B. LONG TERM DEBTS	958.53	235.33
TOTAL DEBTS (I)	1881.02	1157.82
II. SHAREHOLDERS' FUND		
C. EQUITY SHARE CAPITAL	1242.41	1704.01
D. RESERVES & SURPLUS-AS RESTATED	158.19	2322.71
TOTAL SHAREHOLDERS' FUND (II)	1400.60	4026.72
E. LONG TERM DEBTS/EQUITY (B/II)	0.68	0.06
F. TOTAL DEBTS/EQUITY (I/II)	1.34	0.29



# > Restated Standalone Statement of Tax Shelters, included in Annexure X;

# ANNEXURE X

# STATEMENT OF TAX SHELTER AS RESTATED

(Rs. in Lakhs)

	Period Ended		As	At March	31,	
Particulars	30/09/2017	2017	2016	2015	2014	2013
I. Profit/(Loss) Before Tax As Restated	207.63	191.21	124.90	186.04	226.52	254.03
II. Tax Rates						
A. Income Tax	31.90%	31.90%	33.06%	30.90%	32.45%	32.45%
B. Minimum Alternate Tax Rate	20.35%	20.35%	20.35%	19.98%	19.98%	19.98%
III. Income Considered Under Other Heads of Income	0	0.1628	0	0	0	0
Rent Income						
Less: Standard Deductions Section 24(a) of Income Tax Act, 1961						
Net Income Under Other Heads of Income	0	0.1628	0	0	0	0
IV. Net Adjustments for Allowance/Disallowances:						
C. Permanent Differences						
- Effects of Allowances/Disallowances						
- Income Under Other Head of Income						
D. Timing Differences						
- Book Depreciation	97.39	76.80	78.18	78.94	22.21	17.90
- Effects of Allowances/Disallowances	0.00	1.17	0.00	0.16	2.10	0.06
- Provision for Doubtful Debts						
- Income Tax Depreciation Allowance	72.19	97.91	49.91	39.82	34.96	31.27
V. Set off For Carried Forward Unabsorbed Depreciation/Unabsorbed Business Losses	0	0	0	0	0	0
Unabsorbed Business Losses	0	0	0	0	0	0
Unabsorbed Depreciation	0	0	0	0	0	0
VI. Net Adjustments (IV+V)	25.20	(20.10)	28.27	39.28	(10.65)	(13.31)



VII. Taxable Income (I+III-VI)	232.83	171.12	153.17	225.32	215.87	240.72
VIII. Book Profit						
Profit/(Loss) Before Tax As Restated	207.63	191.21	124.90	186.04	226.52	254.03
Add: Interest On Income Tax	0.00	0.00	0.00	0.00	0.00	0.00
Add: Provision for Doubtful Debts	0.00	0.00	0.00	0.00	0.00	0.00
Less: Unabsorbed Depreciation/Unabsorbed Business Losses As per Books Whichever is Lower	0.00	0.00	0.00	0.00	0.00	0.00

Restated Profit/(Loss) As Per Section 115JB	207.63	191.21	124.90	186.04	226.52	254.03
IX. Income Tax on Restated Taxable Income (VII*II(A))	74.27	54.59	50.64	69.62	70.05	78.11
X. MAT On Restated Book Profit (VIII*II(B)	42.25	38.91	25.42	37.17	45.26	50.76
XI. TAX Paid As Per Normal Rate or MAT	74.27	54.59	50.64	69.62	70.05	78.11

# > Restated Standalone Statement of Financial Indebtness, included in Annexure XI;

# ANNEXURE XI STATEMENT OF FINANCIAL INDEBTNESS AS RESTATED

(Rs. In Lakhs)

						(Rs. In Lakhs)
		F	acility Key t	erm	Outstanding	
Name of Bank	Loan No.	Loan Amount (In Lakhs)	Amount (In Page 1997)  Rate of Total September 30, 2017  (Months)		as on September 30, 2017 (In Lakhs)	Security
HDFC Bank – TL - I	80679436	500.00	10.75%	61	177.93	1. Primary Security (Security Primary: Secured against Hypothecation by way of first and exclusive charge on all present & future current assets inclusive of all stocks, book debts. Hypothecation by way of first and exclusive charge on all Fixed assets inclusive of all plant and machinery and personal guarantee of Directors.) (Security Collateral: Equitable mortgage of the properties as per the valuation report of Bank's approved valuer - To be registered with registrar of
HDFC Bank – TL – II	3971185	325.00	10.75%	60	137.42	assurance).  2. Collateral Security



						1) Industrial Property located at Plot No. 211 and 210, GIDC Phase II, Dared, Jamnagar.  2) Residantial Property located at Akshay Residency/1, Park Colony, Jamnagar.  3. Guarantee  Personal guarantee of all
						Directors and Shareholders holding 75% of shares of the Company and collateral security owner on record.
HDFC Bank (CC)	1772790000047	900.00	10.75%	-	815.53	First charge on entire current assets of the Company including raw materials, stock in process,
HDFC Bank (D.O.D A/c.)	50200004715245	56.25	12.25%	120	24.26	finished goods, spares and receivables (not more than 90 days) present and future.
HDFC Bank (Car Loan)	31889244	11.00	10.25%	60	2.06	Secured against Hypothecation of respective vehicles.
		Total:			1157.20	

NOTE: The Company has created two separate charges (Charge created on July 28, 2006 is for registration of Deed of Hypothecation and charge created on June 03, 2009 for registration of Equitable Mortgagee) against borrowings of Rs.31.25 Cr approved vide sanction letter dated July 17, 2015.

## > Restated Standalone Statement of Dividend, included in Annexure XII.

# ANNEXURE XII STATEMENT OF DIVIDEND AS RESTATED

(Rs. in Lakhs)

Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Share Capital						
Equity Share Capital	1,242.41	540.18	540.18	540.18	540.18	540.18
Dividend on equity shares declared during the year	1	-	1	1	ı	-
Dividend in %	-	-	-	-	-	-

# > Disclosures on Specified Bank Notes (SBNs)

For the Financial Year 2016-17

As required by MCA Notification No. G.S.R. 308(E) dated 31st March, 2017, the details of Specified Bank Notes (SBNs) and Other Denominations Notes for the period from 8th November, 2016 to 30th December, 2016 have been given as under:



Particulars	Specified Bank Notes (SBNs) (Rs.)	Other Denomination Notes (Rs.)	Total (Rs.)
Closing Cash On Hand As On 8th November, 2016	5.17	12.67	17.84
(+) Permitted Receipts	0.00	0.00	6.86
(-) Permitted Payments	0.00	0.00	14.35
(-) Amount Deposited In Banks	5.17	0.00	5.17

1. The company has initiated the process of obtaining confirmations from suppliers as to their status as Micro, Small or Medium Enterprise registered under the applicable category as per the provisions of the Micro, Small and Medium Enterprises (Development) Act, 2006 (MSMED Act, 2006). In absence of the relevant information as to the status of the suppliers, the balance due to Micro, Small and Medium Enterprises and interest due to them if any as per the provision of the Micro, Small and Medium Enterprises (Development) Act, 2006 (MSMED Act, 2006) could not be disclosed or provided.



# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The following discussion of our financial condition and results of operations should be read in conjunction with our restated financial statements as of and for the years ended March 31, 2017, 2016, 2015, 2014 and 2013 prepared in accordance with the Companies Act, 2013 and Companies Act, 1956 to the extent applicable and Indian GAAP and restated in accordance with the SEBI ICDR Regulations, including the schedules, annexure and notes thereto and the reports thereon, included in "Financial Statements" beginning on page 178 of this Prospectus.

Indian GAAP differs in certain material respects from U.S. GAAP and IFRS. We have not attempted to quantify the impact of IFRS or U.S. GAAP on the financial data included in this Prospectus, nor do we provide a reconciliation of our financial statements to those under U.S. GAAP or IFRS. Accordingly, the degree to which the Indian GAAP financial statements included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with the Companies Act, Indian GAAP and the SEBI ICDR Regulations.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those set forth in "Risk Factors" and "Forward-Looking Statements" beginning on pages 20 and 19 respectively, of this Prospectus.

#### **COMPANY OVERVIEW**

Our Company was incorporated as Modele Blinds and Components Private Limited under the provisions of the Companies Act 1956 vide certificate of incorporation dated October 04, 1996, issued by the Registrar of Companies, Ahmedabad, Gujarat. Subsequently, the name of our Company was changed from Modele Blinds and Components Private Limited to Accumax Interior Products Private Limited vide shareholder's approval on June 12, 2000 and certificate of incorporation dated June 30, 2000, issued by Registrar of Companies, Ahmedabad, Gujarat. Further, the name of our Company was changed from Accumax Interior Products Private Limited to Marvel Decor Private Limited vide shareholder's approval on December 04, 2017 vide certificate of incorporation dated January 05, 2018, issued by Registrar of Companies, Ahmedabad, Gujarat. Subsequently, our Company was converted into public limited company pursuant to which the name of our Company was changed to "Marvel Decor Limited" vide shareholder's approval on January 05, 2018 and fresh certificate of incorporation dated January 23, 2018.

Our Company has been promoted by Mr. Ashok Ramniklal Paun and Mr. Dipak Ramniklal Paun with a vision to offer the highest quality in window furnishings with the best customer service and to have our product in every home and creating a better & greener tomorrow.

### **BUSINESS OVERVIEW**

We design, manufacture and sell wide range of window covering products like Blinds, Curtain Rods and Tracks. We are one of the largest production house of window covering industry which is producing about 810 components of different type, size and colours as per customer requirement. Our Company has carved a niche by combination of research, quality, technology and experience. Our Company is one of the leading companies in India in window blinds due to our quality, wide range of products, prompt services, and innovative ideas at affordable prices. The orthodox way of covering windows was to use curtains which didn't give much choice as far as style was concerned. Marvel, has brought the trend of blinds in India. It has brought awareness in people that the blinds cannot be restricted to offices but also can be used at homes. They have lot of advantages as they are light, soft, have wide range of colours, Design and easy to maintain.

Marvel specializes in Roller Blinds, Roman Blinds, Vertical blinds, Bamboo Blinds, Wooden Venetian Blinds, Luzon Blinds, Grayson Blinds, Eton Blinds, Patricia Blinds, Aric Blinds, Colby Blinds, Meliso Blinds, Dorren Blinds, Sierra Blinds, Curtain Rods, Automation and Tracks, with the State of Art technology creating its presence globally. We are a leader in Blinds for many reasons—design, quality and knowledge of the product



based on our lengthy experience. Our company prides itself on making great products at a great price, and rises to the challenge of helping retailers meet their margins. We are dedicated to developing brands and products for our Customers and Consumers that create more enriched lives.

#### **COMPETITION**

The window covering fashion industry market in India is characterized by a large number of differentiated products with considerable overlap in the functional utility of such products. Customers have a choice of range of products which have similar characteristics but sold by different suppliers.

The organised segment of the market, while competing amongst the players in organised segment, also competes with players in the un-organised segment in respect of products differentiated by only the brand but otherwise having similar characteristics. Thus, in the Indian retail market, the customers look at suppliers/retailers in both the organised and unorganised segments in exercising their shopping choices, but after implementation of GST, the competition from unorganized players is reduced.

We have over two decades of experience in the industry we operated and we believe that our Company will not only maintain but further enhance its position in the industry. We believe that our ability to compete effectively is primarily dependent on ensuring consistent quality of the products that we offer, with complete customer satisfaction at competitive prices. Our research & development helps us in adopting the changing requirements of our customers in timely manner which gives us an edge over our competitors.

#### SIGNIFICANT DEVELOPMENTS SUBSEQUENT TO THE LAST FINANCIAL YEAR

In the opinion of the Board of Directors of our Company, there have not arisen, since the date of the last financial statements disclosed in this Prospectus i.e. March 31, 2017, any significant developments or any circumstance that materially or adversely affect or are likely to affect the profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months except as follows:

- 1. The Authorized Share Capital of Rs. 5,51,00,000 (Rupees Five Crore Fifty-One Lakhs only) consisting of 55,10,000 Equity shares of face value of Rs. 10/- each was increased to Rs. 12,51,00,000 (Rupees Twelve Crore Fifty-One Lakhs only) consisting of 1,25,10,000 Equity Shares of face value of Rs.10/- each pursuant to a resolution of the shareholders dated September 21, 2017.
- 2. Bonus in the ratio 13 shares for every 10 shares held was declared on September 29,2017
- 3. The name of our Company was changed from Accumax Interior Products Private Limited to Marvel Decor Private Limited pursuant to a resolution of the shareholders dated December 04, 2017 and fresh Certificate of Incorporation dated January 05, 2018 issued by Registrar of Companies, Ahmedabad, Gujarat.
- The Company was converted into Public Limited Company vide shareholders' approval on January 05, 2018 and fresh Certificate of Incorporation dated January 23, 2018 issued by Registrar of Companies, Ahmedabad, Gujarat.
- 5. Change in designation of Mr. Ashok Ramniklal Paun as Managing Director on January 24, 2018.
- 6. Appointment of Mr. Dipak Ramniklal Paun as Whole Time Director on January 24, 2018.
- 7. Appointment of Mr. Dhansukhbhai Jasmatbhai Devani, Mr. Rajesh Jivanlal Morzaria as Non-Executive & Independent Director on January 24, 2018.

#### SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factor" beginning on page 20 of this Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- Increase in cost of raw materials;
- Our ability to attract and retain qualified personnel;
- Consumer preferences;



- Interest rate fluctuation;
- Recovery of receivables;
- Changes in laws and regulations relating to the sectors/areas in which we operate;
- Our ability to successfully implement our growth strategy;
- Our ability to meet our working capital requirements;
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies.
- Changes in government policies and regulatory actions that apply to or affect our business;

# DISCUSSION ON RESULT OF OPERATION

The following discussion on results of operations should be read in conjunction with the restated financial results of our Company for years ended March 31, 2017, 2016, 2015, 2014 and 2013.

# **OVERVIEW OF REVENUE & EXPENDITURE**

#### Revenues

Our Company's revenue is primarily generated from sale of products, other operating revenues and other incomes: -

(Rs. In Lakhs)

Doutionlove	As at March 31							
Particulars	2017	2016	2015	2014	2013			
Income								
Revenue from Operations	3,014.35	2,871.08	2,235.24	2,773.59	2,352.71			
Increase/Decrease in %	4.99	28.45	-19.41	17.89	NA			
Other Income	1.17	8.60	5.82	0.13	10.88			
Increase/Decrease in %	-86.40	47.77	4,376.92	-98.81	NA			
Total Revenue	3,015.52	2,879.68	2,241.06	2,773.72	2,363.59			

The following is the Income mix in terms of value of total income of our Company from sale of products & other operating revenues.

(Rs. In Lakhs)

Particulars		As at March 31								
i ai ucuiais	2017	2016	2015	2014	2013					
Revenue from Operations										
Sale of Products	3,071.17	2,929.20	2,292.44	2,834.03	2,381.54					
Less: Duties/taxes	58.02	60.05	57.99	61.73	28.82					
Other Operating Revenues	1.21	1.94	0.80	1.29	-					
<b>Total Revenue from Operation</b>	3,014.36	2,871.09	2,235.25	2,773.59	2,352.72					

The following is the Income mix in terms of percentage of total income of our Company from sale of products & other operating revenues.

Particulars	As at March 31					
	2017	2016	2015	2014	2013	
Revenue from Operation						



Total Revenue from Operation	100.00%	100.00%	100.00%	100.00%	100.00%
Other Operating Revenues	0.04%	0.07%	0.04%	0.05%	
Sale of Products	99.96%	99.93%	99.96%	99.95%	100.00%

### Other Income

Other Income consists of Interest Income on Electricity Deposits, Foreign Exchange Fluctuation, Bad debts written off, damage/loss claims, excess provision of prior period income tax, insurance claim received, registration fees, retention money income and packing charges recovered.

(Rs. In Lakhs)

Particulars	As at March 31						
1 articulars	2017	2016	2015	2014	2013		
Interest Income on Electricity Deposits	0.16	0.08	0.05	1	-		
Bad debts written off Income	-	0.25		1	-		
Damage/Loss Claims	0.05	0.31	0.20	0.02	0.36		
Excess provision of prior period income tax	0.30	-	-	-	-		
Foreign Exchange Fluctuation (Net off)	-	6.21	0.39	1	10.51		
Insurance claim received	0.37	0.89	5.02	1	-		
Packing charges recovered	0.03	0.06	0.17	0.11	0.01		
Registration Fees	-	0.80		1	-		
Retention Money Income	0.25	-	-	1	-		
<b>Total Other Income</b>	1.16	8.60	5.83	0.13	10.88		

The following is the other income mix in terms of percentage of other income of our Company for other incomes:

Particulars	As at March 31						
Faruculars	2017	2016	2015	2014	2013		
Interest Income on Electricity Deposits	13.79%	0.93%	0.86%	-	-		
Bad debts written off Income	-	2.91%	-	-	-		
Damage/Loss Claims	4.31%	3.60%	3.43%	15.38%	3.31%		
Excess provision of prior period income tax	25.86%	-	-	-	-		
Foreign Exchange Fluctuation (Net off)	-	72.21%	6.69%	-	96.60%		
Insurance claim received	31.90%	10.35%	86.11%	-	-		
Packing charges recovered	2.59%	0.70%	2.92%	84.62%	0.09%		
Registration Fees	-	9.30%	-	-	-		
Retention Money Income	21.55%	-	-	-	-		
Total Other Income	100.00%	100.00%	100.00%	100.00%	100.00%		

# Main Components of our Revenues

# Income

Our total income comprises of revenue from operations and other income.

Revenue from Operations

Revenue from Operations includes income from sale of products and other operating revenues. Sale of products is either manufactured or traded goods. Since various components goes into Blind making including fabric



which is imported, we have classified components sold as manufactured sale. Our revenue from operations as a percentage of total income was 99.96%, 99.70% and 99.74% in fiscals 2017, 2016 and 2015 respectively.

#### Other Income

Our other income includes Interest Income on Electricity Deposits, Foreign Exchange Fluctuation, Bad debts written off, damage/loss claims, excess provision of prior period income tax, insurance claim received, registration fees, retention money income and packing charges recovered. Other income, as a percentage of total income was 0.04%, 0.30% and 0.26% in fiscals 2017, 2016 and 2015 respectively.

#### **Expenditure**

Our total expenditure primarily consists of (i) Cost of Raw Material Consumed (ii) Changes in Inventories of Finished Goods, Traded Goods (iii) Employee Benefit Expenses (iv) Finance Costs (v) Depreciation and Amortization and (vi) Other Expenses.

The following table sets forth our expenditure in Rupees and as a percentage of our total revenue for the periods indicated:

(Rs. in Lakhs)

Particulars	For the Year Ended March 31,						
rarticulars	2017	2016	2015	2014	2013		
EXPENDITURE							
Cost of Raw Material Consumed and							
Changes in Inventories of Finished Goods,	1,601.94	1,761.03	1,100.50	1,562.98	1,266.00		
Traded Goods							
As a % of Total Revenue	53.12%	61.15%	49.11%	56.35%	53.56%		
Employee benefit expenses	274.49	207.81	213.29	223.93	159.70		
As a % of Total Revenue	9.10%	7.22%	9.52%	8.07%	6.76%		
Finance costs	80.07	101.18	89.49	155.12	121.50		
As a % of Total Revenue	2.66%	3.51%	3.99%	5.59%	5.14%		
Depreciation & Amortization	76.80	78.18	78.94	22.21	17.90		
As a % of Total Revenue	2.55%	2.71%	3.52%	0.80%	0.76%		
Other expenses	791.01	606.59	572.80	582.98	544.47		
As a % of Total Revenue	26.23%	21.06%	25.56%	21.02%	23.04%		
Total Expenditure	2,824.31	2,754.79	2,055.02	2,547.22	2,109.57		

## Main Components of our Expenditure

Cost of Raw Material Consumed and Changes in Inventories of Finished Goods, Traded Goods

Cost of raw material consumed includes fabrics, aluminium sections, automation elements etc. and Changes in Inventories of Finished Goods, Traded Goods is accounted for 53.12%, 61.15% and 49.11% of our total revenue for the financial year ended on March 31, 2017, 2016 and 2015 respectively. Fabric is imported by our company from countries like UK, USA etc.

#### Employee Benefit Expenses

Expenses in relation to employees' remuneration and benefits include salary and allowances, director's remuneration, contribution to Provident and other funds, staff welfare, security charges, etc. Employee benefit expenses accounted for 9.10%, 7.22% and 9.52% of our total revenue for the financial year ended as on March 31, 2017, 2016 and 2015 respectively.

Finance Cost



Finance Cost primarily consists of Interest paid on working capital loans and term loans, interest paid on unsecured loan, bank commission and charges and bank loan renewal & processing charges etc. Our finance costs accounted for 2.66%, 3.51% and 3.99% of our total revenue for the financial year ended as on March 31, 2017, 2016 and 2015 respectively.

### Depreciation & Amortization

Depreciation & Amortization primarily consist of depreciation on the assets of our Company which primarily includes electrification & fittings, furniture & fixtures, computer systems, plant & machinery, motor vehicles, factory building. It is provided using the written down value method as per the useful lives of assets estimated by the management or at the rates as per the useful life prescribed under Schedule II of the Companies Act, 2013. Our depreciation and amortization expense accounted for 2.55%, 2.71% and 3.52% of our total revenue for the financial year ended as on March 31, 2017, 2016 and 2015 respectively.

## Other Expenses

Other expenses primarily include manufacturing expenses, administrative, selling & other expenses. Other expenses accounted for 26.23%, 21.06%, and 25.56% of our total revenue for the financial year ended as on March 31, 2017, 2016 and 2015 respectively.

### Provision for Tax

Income taxes are accounted for in accordance with Accounting Standard – 22 on "Accounting for Taxes on Income" ("AS-22"), prescribed under the Companies (Accounting Standards) Rules, 2006. Our Company provides for current tax as well as deferred tax, as applicable.

Provision for current taxes is made at the current tax rates after taking into consideration the benefits available to our Company under the provisions of the IT Act.

Deferred tax arises from the timing differences between book profits and taxable profits that originate in one period and are capable of reversal in one or more subsequent periods and is measured using the tax rates and laws applicable as of the date of the financial statements. Our Company provides for deferred tax asset / liability on such timing differences subject to prudent considerations in respect of deferred tax assets.

## **Statement of Profits and Losses**

The following table sets forth, for the fiscal years indicated, certain items derived from our Company's audited restated financial statements, in each case stated in absolute terms and as a percentage of total sales and/or total revenue.

(Rs. in Lakhs)

Particulars	For the Year Ended March 31,					
1 at ticular s	2017	2016	2015	2014	2013	
Income						
Revenue from Operations	3,014.36	2,871.09	2,235.25	2,773.59	2,352.72	
Increase/Decrease in %	4.99%	28.45%	-19.41%	17.89	NA	
Other Income	1.16	8.60	5.83	0.13	10.88	
Increase/Decrease in %	-86.51	47.51	4,384.62	-98.81	NA	
Total Revenue	3,015.52	2,879.69	2,241.08	2,773.72	2,363.60	
EXPENDITURE						
Cost of Raw Material Consumed and Changes in Inventories of Finished Goods, Traded Goods	1,601.94	1,761.03	1,100.50	1,562.98	1,266.00	
As a % of Total Revenue	53.12%	61.15%	49.11%	56.35%	53.56%	
Employee benefit expenses	274.49	207.81	213.29	223.93	159.70	



As a % of Total Revenue	9.10%	7.22%	9.52%	8.07%	6.76%
Finance costs	80.07	101.18	89.49	155.12	121.50
As a % of Total Revenue	2.66%	3.51%	3.99%	5.59%	5.14%
Depreciation & Amortization	76.80	78.18	78.94	22.21	17.90
As a % of Total Revenue	2.55%	2.71%	3.52%	0.80%	0.76%
Other expenses	791.01	606.59	572.80	582.98	544.47
As a % of Total Revenue	26.23%	21.06%	25.56%	21.02%	23.04%
Total Expenditure	2,824.31	2,754.79	2,055.02	2,547.22	2,109.57
As a % of Total Revenue	93.66%	95.66%	91.70%	91.83%	89.25%
Profit Before Exceptional & Extraordinary items and tax	191.21	124.90	186.06	226.50	254.03
As a % of Total Revenue	6.34%	4.34%	8.30%	8.17%	10.75%
Exceptional Items	-	-	-	-	-
As a % of Total Revenue	-	-	-	-	-
Extraordinary Items	-	-	-	-	-
As a % of Total Revenue	-	-	-	-	-
Profit before tax	191.21	124.90	186.06	226.50	254.03
PBT Margin	6.34%	4.34%	8.30%	8.17%	10.75%
Tax expense:					
(i) Current tax	54.59	50.64	69.62	70.05	78.11
(ii) Deferred Tax	6.97	-9.35	-12.09	4.33	4.07
(iii) Prior Period Adjustment	-	-	-	0.79	1.51
Total	61.56	41.29	57.53	75.17	83.69
As a % of Total Revenue	2.04%	1.43%	2.57%	2.71%	3.54%
Profit for the year	129.65	83.61	128.53	151.33	170.34
PAT Margin	4.30%	2.90%	5.74%	5.46%	7.21%
Cash Profit	206.45	161.79	207.47	173.54	188.24
Cash Profit Margin	6.85%	5.62%	9.26%	6.26%	7.96%

# The following table presents the details of our Company's trade receivables:

(Rs. in Lakhs)

Particulars	As at March 31					
Farticulars	2017	2016	2015	2014	2013	
Unsecured and Considered Good						
Outstanding for a period not exceeding six months	324.84	362.91	250.69	495.72	427.44	
As a % of total Trade receivables	76.11%	77.55%	71.23%	86.31%	84.58%	
Outstanding for a period exceeding six months	101.95	105.07	101.25	78.62	77.94	
- Considered Good	101.95	105.07	101.25	78.62	77.94	
- Considered Doubtful	-	-	-	-	-	
As a % of total Trade receivables	23.89%	22.45%	28.77%	13.69%	15.42%	
Less: Provision for doubtful debts	-	-	-	-	-	
Total Trade receivables	426.79	467.98	351.94	574.34	505.38	



Avg. Trade receivables	447.39	409.96	463.14	539.86	NA
Trade receivables Turnover Ratio	7.06	6.14	6.35	4.83	4.66
Average Collection Period (in days)	51.68	59.49	57.47	75.58	78.40

# FISCAL YEAR ENDED MARCH 31, 2017 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2016

#### Income

Total revenue increased by Rs. 135.83 Lakhs and 4.72% from Rs. 2,879.69 Lakhs in the fiscal year ended March 31, 2016 to Rs. 3,015.52 Lakhs in the fiscal year ended March 31, 2017, reflecting growth in our business operations. The revenue has increased marginally due to increase in sales in comparison to the last financial year. The slow growth can be attributed to demonetization period since people deferred their non-essential purchases.

### Expenditure

Total Expenditure increased by Rs. 69.52 Lakhs and 2.52% from Rs. 2,754.79 Lakhs in the fiscal year ended March 31, 2016 to Rs. 2,824.31 Lakhs in the fiscal year ended March 31, 2017. Overall expenditure has increased mainly due to cost of raw material consumed, Employee Benefit expenses, and other expenses directly related to the increase in operations.

#### Cost of Raw Materials Consumed and Changes in Inventories of Finished Goods, Traded Goods

The cost of raw materials consumed and Changes in Inventories of Finished Goods, Traded Goods have decreased by Rs. 159.09 Lakhs and 9.03% from Rs. 1,761.03 Lakhs in the fiscal year ended March 31, 2016 to Rs. 1,601.94 Lakhs in the fiscal year ended March 31, 2017. Cost of raw materials consumed and Changes in Inventories of Finished Goods, Traded Goods have decreased.

#### **Employee Benefit Expenses**

Employee Benefit Expenses in terms of value and percentage increased by Rs. 66.68 Lakhs and 32.09 % from Rs. 207.81 Lakhs in the fiscal year ended March 31, 2016 to Rs. 274.49 Lakhs in the fiscal year ended March 31, 2017. Employees cost has increased due to increase in no. of personnel, general increment in salaries, contribution to provident and other funds.

#### **Finance Costs**

Finance Costs decreased by Rs. 21.11 Lakhs and 20.86% from Rs. 101.18 Lakhs in the fiscal year ended March 31, 2016 to Rs. 80.07 Lakhs in the fiscal year ended March 31, 2017. Finance Costs has decreased mainly due to decrease in Interest on cash credit and another bank interest due to better management of funds and increase in interest free unsecured loans.

#### **Depreciation and Amortization**

Depreciation and Amortization in terms of value decreased by Rs. 1.38 Lakhs and 1.77% from Rs. 78.18 Lakhs in the fiscal year ended March 31, 2016 to Rs. 76.80 Lakhs in the fiscal year ended March 31, 2017. Decrease in Depreciation & amortization is marginal. Our company commenced production of new plant on March 01, 2017, hence the increase in depreciation will reflect in FY 2017-18.

#### Other Expenses

Other Expenses in terms of value and percentage increased by Rs. 184.42 Lakhs and 30.40% from Rs. 606.59 Lakhs in the fiscal year ended March 31, 2016 to Rs. 791.01 Lakhs in the fiscal year ended March 31, 2017. Other Expenses have increased mainly due to increase in manufacturing expenses which includes workers' wages and allowances, inspection and testing charges, job work charges, Transportation & Courier, etc., increase in administrative, selling & distribution expenses which includes Stationery & Printing, telephone expenses, vehicle running & maintenance and insurance, Business Promotion, Discounts & Incentive, Travelling Expenses, etc.



#### Profit before exceptional & extraordinary items and Tax

Profit before exceptional & extraordinary items and Tax has increased by Rs. 66.31 Lakhs and 53.09% from Rs. 124.90 Lakhs in the fiscal year ended March 31, 2016 to Rs. 191.21 Lakhs in the fiscal year ended March 31, 2017. Profit before exceptional & extraordinary items and Tax has increased due to increase in revenue which is more than the comparative increase in the expenses.

### Net Profit after Tax and Extraordinary items

Net Profit has increased by Rs. 46.04 Lakhs and 55.07% from profit of Rs. 83.61 Lakhs in the fiscal year ended March 31, 2016 to profit of Rs. 129.65 Lakhs in the fiscal year ended March 31, 2017. Net Profit has increased due to comparative increase in revenue than expenses.

# FISCAL YEAR ENDED MARCH 31, 2016 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2015

#### Income

Total revenue increased by Rs. 638.61 Lakhs and 28.50% from Rs. 2,241.08 Lakhs in the fiscal year ended March 31, 2015 to Rs. 2,879.69 Lakhs in the fiscal year ended March 31, 2016. The revenue has increased due to increase in sales of products of the Company.

#### Expenditure

Total Expenditure increased by Rs. 699.77 Lakhs and 34.05% from Rs. 2,055.02 Lakhs in the fiscal year ended March 31, 2015 to Rs. 2,754.79 Lakhs in the fiscal year ended March 31, 2016. Overall expenditure has increased mainly due to cost of raw material consumed & changes in inventories, finance costs and other expenses related to the increase in operations.

### Cost of Raw Materials Consumed and Changes in Inventories of Finished Goods, Traded Goods

The cost of raw materials consumed and Changes in Inventories of Finished Goods, Traded Goods increased by Rs. 660.53 Lakhs and 60.02% from Rs. 1,100.50 Lakhs in the fiscal year ended March 31, 2015 to Rs. 1,761.03 Lakhs in the fiscal year ended March 31, 2016. Cost of raw materials consumed and Changes in Inventories of Finished Goods, Traded Goods has increased in relation to increases in sales.

### **Employee Benefit Expenses**

Employee benefit expenses decreased by Rs. 5.48 Lakhs and 2.57% from Rs. 213.29 Lakhs in the fiscal year ended March 31, 2015 to Rs. 207.81 Lakhs in the fiscal year ended March 31, 2016. Overall Employees cost has decreased due to decrease in director's remuneration, though the salary and other allowances have increases due to general increment of salaries.

#### **Finance Costs**

Finance Costs increased by Rs. 11.69 Lakhs and 13.06% from Rs. 89.49 Lakhs in the fiscal year ended March 31, 2015 to Rs. 101.18 Lakhs in the fiscal year ended March 31, 2016. Finance Costs has increased mainly due to increase in interest outgo on working capital loans.

### **Depreciation and Amortization**

Depreciation and Amortization in terms of value and percentage decreased by 0.76 Lakhs and 0.96% from Rs. 78.94 Lakhs in the fiscal year ended March 31, 2015 to Rs. 78.18 Lakhs in the fiscal year ended March 31, 2016. Decrease in Depreciation is marginal.

# Other Expenses

Other Expenses increased by Rs. 33.79 Lakhs and 5.90% from Rs. 572.80 Lakhs in the fiscal year ended March 31, 2015 to Rs. 606.59 Lakhs in the fiscal year ended March 31, 2016. Other Expenses have increased mainly due to increase in manufacturing expenses which includes workers' wages and allowances, motive power,



Transportation & Courier, etc. increase in administrative, selling & distribution expenses which includes increase in Brokerage Charges, General Repairing & Maintenance, Telephone Expenses, Discounts & Incentive, etc.

## Profit before exceptional & extraordinary items and Tax

Profit before exceptional & extraordinary items and Tax has decreased by Rs. 61.16 Lakhs and 32.87% from Rs. 186.06 Lakhs in the fiscal year ended March 31, 2015 to Rs. 124.90 Lakhs in the fiscal year ended March 31, 2016. Profit before exceptional & extraordinary items and Tax has decreased due to comparative increase in expenses of the company than revenues.

#### Net Profit after Tax and Extraordinary items

Net Profit has decreased by Rs. 44.92 Lakhs and 34.95% from Rs. 128.53 Lakhs in the fiscal year ended March 31, 2015 to Rs. 83.61 Lakhs in the fiscal year ended March 31, 2016. Net Profit has decreased due as comparative increase in expenses of the company than revenues.

# FISCAL YEAR ENDED MARCH 31, 2015 COMPARED WITH THE FISCAL YEAR ENDED MARCH 31, 2014

#### Income

Total revenue decreased by Rs. 532.64 Lakhs and 19.20% from Rs. 2,773.72 Lakhs in the fiscal year ended March 31, 2014 to Rs. 2,241.08 Lakhs in the fiscal year ended March 31, 2015. The revenue has decreased due to decrease in trading activity of the company mainly fabrics.

# Expenditure

Total Expenditure decreased by Rs. 492.20 Lakhs and 19.32%, from Rs. 2,547.22 Lakhs in the fiscal year ended March 31, 2014 to Rs. 2,055.02 Lakhs in the fiscal year ended March 31, 2015. Overall expenditure has decreased mainly due to decrease in cost of raw material consumed, employee benefit expenses, finance costs and other expenses which is in line with decrease in sales.

# Cost of Raw Materials Consumed and Changes in Inventories of Finished Goods, Traded Goods

The cost of raw materials consumed decreased by Rs. 462.48 Lakhs and 29.59% from Rs. 1,562.98 Lakhs in the fiscal year ended March 31, 2014 to Rs. 1,100.50 Lakhs in the fiscal year ended March 31, 2015. Cost of raw materials consumed have decreased due to production consequent to decrease in sales.

#### **Employee Benefit Expenses**

Employee benefit expenses has decreased by Rs. 10.64 Lakhs and 4.75% from Rs. 223.93 Lakhs in the fiscal year ended March 31, 2014 to Rs. 213.29 Lakhs in the fiscal year ended March 31, 2015. Overall employee cost has decreased mainly due to decrease in director's remuneration.

#### **Finance Costs**

Finance Costs decreased by Rs. 65.63 Lakhs and 42.31% from Rs. 155.12 Lakhs in the fiscal year ended March 31, 2014 to Rs. 89.49 Lakhs in the fiscal year ended March 31, 2015. Finance Costs have decreased mainly due to decrease in interest outgo on unsecured borrowings, no interest was paid to directors and others.

### **Depreciation and Amortization**

Depreciation and Amortization increased by 56.73 Lakhs and 255.43% from Rs. 22.21 Lakhs in the fiscal year ended March 31, 2014 to Rs. 78.94 Lakh in the fiscal year ended March 31, 2015. Increase in Depreciation is due to change in depreciation as required under Companies Act, 2013.

#### Other Expenses

Other Expenses decreased by Rs. 10.18 Lakhs and 1.75% from Rs. 582.98 Lakhs in the fiscal year ended March 31, 2014 to Rs. 572.80 Lakhs in the fiscal year ended March 31, 2015. Other expenses have decreased mainly due to decrease in manufacturing expenses which includes job work charges, motive power, Transportation &



Courier, etc. decrease in administrative, selling & distribution expenses which includes Foreign Exchange Fluctuation (Net), Postage & Courier, Stationery & Printing, Vehicle Running & Maintenance, Advertisement, Business Promotion, Traveling expenses etc.

## Profit before Exceptional & Extraordinary items and Tax

Profit before exceptional & extraordinary items and tax has decreased by Rs. 40.44 Lakhs and 17.85% from Rs. 226.50 Lakhs in the fiscal year ended March 31, 2014 to Rs. 186.06 Lakhs in the fiscal year ended March 31, 2015. Profit before exceptional & extraordinary items and Tax has decreased due to lower sales over higher fixed expenses.

#### Net Profit after Tax and Extraordinary items

Net Profit has decreased by 22.80 Lakhs and 15.07% from Rs. 151.33 Lakhs in the fiscal year ended March 31, 2014 to Rs. 128.53 Lakhs in the fiscal year ended March 31, 2015. Net Profit has decreased due to comparative decrease in revenue than expenses.

#### **CASH FLOWS**

(Rs. In Lakhs)

Posti aulana	Year ended March 31,			
Particulars	2017	2016	2015	
Net Cash from Operating Activities	14.93	266.63	280.16	
Net Cash from Investing Activities	(289.49)	(250.95)	(319.02)	
Net Cash from Financial Activities	54.12	(17.21)	(54.81)	

#### Cash Flows from Operating Activities

Net cash generated from operating activities in fiscal 2017 was Rs. 14.93 lakhs as compared to the PBT of Rs. 191.21 lakhs for the same period. This difference is primarily on account of changes in inventory, trade receivables, other current assets, sundry creditors and other current liabilities.

Net cash generated from operating activities in fiscal 2016 was Rs. 266.63 lakhs as compared to the PBT of Rs. 124.90 lakhs for the same period. This difference is primarily on account of changes in inventory, trade receivables, other current assets, sundry creditors and other current liabilities.

Net cash flow from operating activities in fiscal 2015 was Rs. 280.16 lakhs as compared to the PBT of Rs. 186.04 lakhs for the same period. This difference is primarily on account of changes in inventory, trade receivables, other current assets, sundry creditors and other current liabilities.

#### Cash Flows from Investment Activities

In fiscal 2017, the net cash invested in Investing Activities was negative Rs. 289.49 lakhs. This was mainly on account of long term loans & advances and purchase of fixed Assets.

In fiscal 2016, the net cash invested in Investing Activities was negative Rs. 250.95 lakhs. This was mainly on account of long term loans & advances and purchase of fixed assets.

In fiscal 2015, the net cash invested in Investing Activities was negative Rs. 319.02 lakhs. This was mainly on account of long term loans & advances and purchase of fixed assets.

#### Cash Flows from Financing Activities

Net cash from financing activities in fiscal 2017 was Rs. 54.12 lakhs. This was on account of borrowings.

Net cash from financing activities in fiscal 2016 was negative Rs. 17.21 lakhs. This was on account of borrowings.

Net cash from financing activities in fiscal 2015 was negative Rs. 54.81 lakhs. This was on account of borrowings.



### **OTHER MATTERS**

### 1. Unusual or infrequent events or transactions.

Except as described in this Prospectus, during the periods under review there have been no transactions or events, which in our best judgment, would be considered unusual or infrequent.

# 2. Significant economic changes that materially affected or are likely to affect income from continuing operations.

Other than as described in the section titled "Risk Factors" beginning on page 20 of this Prospectus respectively, to our knowledge there are no known significant economic changes that materially affected or are likely to affect income from continuing operations.

# 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations.

Other than as described in the section titled "Risk Factors beginning on page 20 of this Prospectus respectively to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

#### 4. Future relationship between Costs and Income.

Our Company's future costs and revenues will be determined by economic activity, government policies and consumer preferences.

# 5. The extent to which material increases/decreases in net revenue are due to increase/decrease in sale of our products.

Increase/decrease in revenues are by and large linked to increase/decrease in volume of business activities carried out by the Company.

#### 6. Total turnover of each major industry segment in which the issuer company operates.

The Company designs, manufactures and sells wide range of window covering products. Relevant industry data, as available, has been included in the chapter titled "Our Industry" beginning on page 97 of this Prospectus.

#### 7. Status of any publicly announced new products or business segments.

Our Company has not announced any new products or segment, other than through this Prospectus.

# 8. The extent to which the business is seasonal.

Our Company's business is not seasonal in nature.

### 9. Any significant dependence on a single or few clients.

Our business is not significantly dependent on few customers.

#### 10. Competitive Conditions.

We face competition from existing and potential brands which is common for window dressing business. We have, over a period of time, developed certain competitive strengths which have been discussed in section titled "Our Business" on page 105 of this Prospectus.



#### SECTION VI - LEGAL AND OTHER INFORMATION

#### **OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS**

Except as stated below there are no outstanding litigations, suits, criminal or civil prosecutions, proceedings or tax liabilities against/by the Company, its Directors, its Promoters and its Group Companies and there are no defaults, non-payment of statutory dues, over-dues to banks/financial institutions, defaults against banks/financial institutions by the Company, default in creation of full security as per terms of issue/other liabilities, no amounts owed to small scale undertakings or any other creditor exceeding Rs. 1 lakh, which is outstanding for more than 30 days, no proceedings initiated for economic/civil/any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under Schedule V to the Companies Act, 2013) other than unclaimed liabilities of our Company and no disciplinary action has been taken by SEBI or any stock exchange against the Company, its Promoters, its Directors and Group Companies.

Further, except as stated herein, there are no past cases in which penalties have been imposed on the Company, its Promoters, its Directors or its Group Companies, and there is no outstanding litigation against any other Company whose outcome could have a material adverse effect on the position of the Company. Further, there are no cases of litigation, defaults etc. in respect of companies/firms/ventures with which the Promoters were associated in the past but are no longer associated, in respect of which the name(s) of the Promoters continues to be associated.

Further, apart from those as stated below, there are no show-cause notices / claims served on the Company, its Promoters, its Directors or its Group Companies from any statutory authority / revenue authority that would have a material adverse effect on our business.

#### I. LITIGATION RELATING TO THE COMPANY

#### **Case Filed Against Our Company**

Nil

# Cases Filed By the Company

Nil

## **Case Pending with Tax Authorities:**

## **Detail of Cases pending in Income Tax Department**:

A.Y.	Section	Outstanding Demand Amount (in Lakhs)	Pending with Jurisdiction
2003-04	271(1)(c)	0.26	Assessing Officer

# **Details of outstanding demand in respect of TDS**:

A total demand of Rs. 1.64 Lakhs payable by our Company is outstanding in respect of TDS as on March 05, 2018 for various assessment years.



### II. LITIGATIONS RELATING TO THE PROMOTERS OF OUR COMPANY

# **Cases filed by Our Promoters**

Nil

Cases filed against our Promoters

Nil

# Case Pending with Tax Authorities against Our Promoters

# **Detail of Cases pending in Income Tax Department:**

### • Mr. Dipak Ramniklal Paun

A.Y.	Section	Outstanding Demand Amount (in Lakhs)	Pending with Jurisdiction
2011-12	143(1a)	1.20	СРС

# III. LITIGATIONS RELATING TO THE DIRECTORS OTHER THAN PROMOTERS OF THE COMPANY

# Cases filed against the Directors

Nil

# **Cases filed by the Directors**

Nil

# Case Pending with Tax Authorities Against Our Directors other than Promoters

# **Detail of Cases pending in Income Tax Department:**

### • Mr. Dhansukh Devani

A.Y.	Section	Outstanding Demand Amount (in Lakhs)	Pending with Jurisdiction
2005-06	143(1)	0.01	Assessing Officer
2014-15	143(1a)	1.82	Assessing Officer

# IV. LITIGATIONS RELATING TO THE GROUP COMPANIES

# **Cases Filed Against the Group Companies**

Nil



#### **Cases Filed By the Group Companies**

Nil

### **Case Pending with Tax Authorities:**

Nil

#### V. PAST CASES IN WHICH PENALTIES HAVE BEEN IMPOSED ON THE COMPANY

There are no cases in the last five years in which penalties have been imposed on the Company.

# VI. CREDITORS OF THE COMPANY FOR THE AMOUNT EXCEEDING RS.1 LAKHS OUTSTANDING FOR MORE THAN 30 DAYS.

The Company has total 21 creditors as on September 30, 2017 for the total amount of Rs. 67.22 Lakhs which is outstanding for more than 30 days.

### **MATERIAL DEVELOPMENTS**

Except as stated in the chapter titled "Management's Discussion and Analysis of Financial Conditions and Results of Operations" beginning on page 226 of this Prospectus, no material developments have taken place after March 31, 2017, the date of the latest balance sheet, that would materially adversely affect the performance of Prospectus of the Company. In accordance with SEBI requirements, our Company and the Lead Manager shall ensure that investors are informed of material developments until such time as the grant of listing and trading permission by the NSE EMERGE Platform.

We certify that except as stated herein above:

- a. There are no pending proceedings for offences for non-payment of statutory dues by the promoters of the Company.
- b. There are no cases of litigation pending against the Company or against any other Company in which Directors are interested, whose outcome could have a materially adverse effect on the financial position of the Company.
- c. There are no pending litigation against the Promoters/ Directors in their personal capacities and also involving violation of statutory regulations or criminal offences.
- d. There are no pending proceedings initiated for economic offences against the Directors, Promoters, Companies and firms promoted by the Promoters.
- e. There are no outstanding litigation, defaults etc. pertaining to matters likely to affect the operations and finances of the Company including disputed tax liability or prosecution under any enactment.
- f. There are no litigations against the Promoters / Directors in their personal capacity.
- g. The Company, its Promoters and other Companies with which promoters are associated have neither been suspended by SEBI nor has any disciplinary action been taken by SEBI.
- h. Following are the creditors as on September 30, 2017 to whom Company owes sum exceeding Rs. 1,00,000 and are outstanding for more than 30 days as certified by the management of Our Company.

Sr. No.	List of Creditors	Amount in Rs.
1.	Somfy India Private Limited	18,84,285
2.	Prime Tech Cast Pvt. Ltd.	9,54,952
3.	Shah Pipes Pvt. Ltd.	5,18,854
4.	Easy Packs	4,47,176
5.	Satyam Technocast	4,31,847
6.	A. Pravin & Co.	3,50,804



	Total	67,21,648
21.	Prince Plastics	65,726
20.	Kapil Multi Print	39,409
19.	Saumil Trading Corporation	1,24,006
18.	Chandan Polythene Industries	1,15,311
17.	Paragon Enterprise	88,598
16.	2A Color Explorer	1,01,641
15.	Ahmedabad Strips Pvt. Ltd.	1,92,311
14.	Girdharlal Kalidas	1,62,629
13.	Patel Pack Industries	1,40,367
12.	P.K. Plastic International Pvt. Ltd	72,098
11.	P. K. Polymers	2,56,200
10.	Rushabh Industries	1,78,232
9.	Hi-Tech Poly Formulation	1,65,313
8.	A-1 Packaging	1,98,762
7.	Vimal Print Xpress	2,33,127



#### GOVERNMENT AND OTHER STATUTORY APPROVALS

We have received the necessary consents, licenses, permissions and approvals from the Government and various governmental agencies required for our present business and except as mentioned below, and no further approvals are required for carrying on our present business or to undertake the Issue. Unless otherwise stated, these approvals are all valid as on the date of this Prospectus.

### I. APPROVALS FOR THE ISSUE

#### **Corporate Approvals**

- 1. Our Board has, pursuant to a resolution passed at its meeting held on January 24, 2018 authorized the Issue.
- 2. Our shareholders have pursuant to a resolution passed at their meeting dated January 24, 2018, 2018 under Section 62(1)(c) of the Companies Act 2013, authorized the Issue.

#### **Approvals from Lenders**

Our Company has obtained approval from HDFC Bank Limited vide letter dated February 06, 2018 in relation to the IPO.

### II. INCORPORATION DETAILS

- 1. Corporate Identity Number: U18109GJ1996PLC030870
- 2. Certificate of Incorporation dated October 04, 1996 issued by the Registrar of Companies, Gujarat, Ahmedabad in the name of "Modele Blinds and Components Private Limited".
- 3. Fresh Certificate of Incorporation dated June 30, 2000 issued by the Registrar of Companies, Gujarat, Ahmedabad in the name of "Accumax Interior Products Private Limited".
- 4. Fresh Certificate of Incorporation dated January 05, 2018 issued by the Registrar of Companies, Gujarat, Ahmedabad in the name of "Marvel Decor Private Limited"
- 5. Fresh Certificate of Incorporation dated January 23, 2018, issued by the Registrar of Companies, Gujarat, Ahmedabad consequent upon the conversion of our Company into a Public Limited Company.

# III. APPROVALS/ LICENSES IN RELATION TO THE BUSINESS OF OUR COMPANY

We require various approvals and/ or licenses under various rules and regulations to conduct our business. Some of the material approvals required by us to undertake our business activities are set out below:

#### A. Under Direct and Indirect Laws

Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	Registration in Income Tax Department	Income Tax Department, Govt. of India	PAN: AADCA2345N	Perpetual	-
2.	Allotment of Tax Deduction Account Number (TAN)	Income Tax Department, Govt. of India	TAN: RKTA0018E	Perpetual	TAN shall be quoted while furnishing TDS returns including e-TDS return



Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
3.	Goods and Service Tax Registration, Gujarat.	Government of India and Government of Gujarat	GSTIN: 24AADCA2345N1ZQ	Perpetual	-
4.	Certificate of Importer-Exporter Code	Foreign Trade Development Officer	IEC No: 2402005114	Perpetual	-
5.	Gujarat State Tax on profession, Trades, Calling and Employments Act, 1976	Jamnagar Municipal Corporation	P.T.E.C. No: PEC060027314	Perpetual	-
6.	Gujarat State Tax on profession, Trades, Calling and Employments Act, 1976	Jamnagar Municipal Corporation	P.T.R.C. No: PRC060000715	Perpetual	-

# B. Under Industrial And Labour Law

Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	Registration under Employees Provident Funds and Miscellaneous Provisions Act, 1952 Gujarat	Assistant PF Commissioner, Sub regional Office, Rajkot	EPF Code: GJRAJ0043733000	Perpetual	-
2.	*Factory License (Plot No. 211, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004)	Assistant Director Industrial Safety and Health, Jamnagar	Reg No:55241/13929/2012	December 31, 2021	Maximum Number of workers to be employed on any day during the year 50 And Maximum installed power in B.H.P on any day. during the year is 50



Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
3.	Factory License (Plot No. 93, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004)	Assistant Director Industrial Safety and Health, Jamnagar	Reg No:197/27202/2010	December 31, 2018	Maximum Number of workers to be employed on any day during the year 100 And Maximum installed power in B.H.P on any day. during the year is 100
4.	Entrepreneurs Memorandum for Manufacture	General Manager, District Industries Centre, Jamnagar	Entrepreneurs Memorandum No.:04/010/11/00055	Perpetual	-
5.	Pollution Control under Water (Prevention and Control of Pollution) Act-1974, Air (Prevention and Control of Pollution)-1981and Hazardous Waste (Management, Handling and Transboundary Movement) Rules 2008 (Plot No. 94, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004	Gujarat Pollution Control Board, Sr. Environment Engineer	Consent order No: AWH-55364	May 01, 2018	-

<sup>\*</sup>The Company has made an application to amend the license by including Plot 210 GIDC Phase II, Dared, Jamnagar, Gujarat – 361004. The Company had also made application for availing Factory License in the name of Marvel Decor Limited pursuant to change of name and conversion into public limited company.



# C. Under Previous Indirect Laws

Sr. No.	Nature of License / Approvals	Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	The Central Sales Tax (Registration and Turnover) Rules, 1957	Commercial Tax Department	TIN No: 24600200278	Perpetual	-
2.	Gujarat Value Added Tax Act, 2003	Commercial Tax Department	TIN No: 24100200278	Perpetual	-
3.	Central Excise Registration (Plot No. 211, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004)	Assistant Commissioner Central Excise, Jamnagar	Reg no: AADCA2345NEM00 2	Perpetual	-
4.	Central Excise Registration (Plot No. 93-94, GIDC Phase II, Dared, Jamnagar, Gujarat – 361004	Deputy Commissioner Central Excise, Jamnagar	Reg no: AADCA2345NEM00 1	Perpetual	-
5.	Registration for Service Tax	Superintendent Service Tax Range Jamnagar	ST Code: AADCA2345NST001	Perpetual	-

# IV. INTELECTUAL PROPERTY

In order to protect our intellectual property rights, we have registered our below mentioned trademark with the Trademark Registry:

Sr. No.	Logo	Date of Application/ Approval date	Application No./ Trademark No.	Class	Status	Validity
1.	Marvel	December 27, 2005	936744	20	Registered	July 04, 2020



#### OTHER REGULATORY AND STATUTORY DISCLOSURES

#### **AUTHORITY FOR THE ISSUE**

The Issue has been authorized by a resolution passed by our Board of Directors at its meeting held on January 24, 2018 and by the shareholders of our Company by a special resolution, pursuant to Section 62(1)(c) of the Companies Act, 2013, passed at the Extra-Ordinary General Meeting of our Company held on January 24, 2018 at registered office of the Company.

## PROHIBITION BY SEBI, RBI OR OTHER GOVERNMENTAL AUTHORITIES

Our Company, our Promoters, our Directors, our Promoter Group and our Group Entities, have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

The companies with which our Promoters, our Directors or persons in control of our Company are/ were associated as promoters, directors or persons in control have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

None of our Directors are in any manner associated with the securities market. There has been no action taken by SEBI against any of our Directors or any entity our Directors are associated with as directors.

#### **PROHIBITION BY RBI**

Neither our Company, nor our Promoters, or the relatives (as defined under the Companies Act) of our Promoters or Group Entities have been identified as willful defaulters by the RBI or any other governmental authority. There are no violations of securities laws committed by them in the past or no proceedings thereof are pending against them.

#### **ELIGIBILITY FOR THIS ISSUE**

Our Company is eligible for the Issue in terms of Regulation 106M(2) of chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post issue face value capital exceeds Rs. 1,000 Lakhs, may issue shares to the public in accordance with the provisions of Chapter XB the SEBI (ICDR) Regulations, 2009.Our Company also complies with the eligibility conditions laid by the National Stock Exchange of India Limited (NSE) for listing of our Equity Shares.

#### We confirm that:

- 1. In accordance with regulation 106(P) of the SEBI ICDR Regulations, this Issue will be 100% underwritten and that the LM will underwrite at least 15% of the total issue size. For further details pertaining to underwriting please refer to chapter titled "General Information" beginning on page 51 of this Prospectus.
- 2. In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, than our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed u/s 40 of the Companies Act, 2013
- 3. In accordance with Regulation 106(O) of the SEBI (ICDR) Regulations, we have not filed any Offer Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Lead Manager submits the copy of Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- 4. In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the Lead Manager will ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue. For further details of the market making arrangement see chapter titled "General Information" beginning on page 51 of this Prospectus.



- 5. The Company has Net Tangible assets of at least Rs. 1 crore as per the latest audited financial results.
- 6. The Net worth (excluding revaluation reserves) of the Company is at least Rs. 1 crores as per the latest audited financial results. Net worth of the Company as on March 31, 2017 was Rs. 12.59 crore.
- 7. The Post-issue paid up capital of the Company shall be at least Rs. 1 Crore. The paid up capital shall be Rs. 17.04 Crore after the issue.
- 8. The Company shall mandatorily facilitate trading in demat securities and is in the process of entering into agreement with both the depositories.
- 9. The Company has not been referred to Board for Industrial and Financial Reconstruction.
- 10. No petition for winding up is admitted by a court of competent jurisdiction or a liquidator has been appointed against the Company.
- 11. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
- 12. The Company has a website: www.marveldecor.com

We further confirm that we shall be complying with all the other requirements as laid down for such an Issue under Chapter X-B of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to us in this Issue.

The name of our Company was changed from Accumax Interior Products Private Limited to Marvel Decor Private Limited vide shareholder's approval on December 04, 2017 and vide fresh certificate of incorporation dated January 05, 2018, issued by Registrar of Companies, Gujarat, Ahmedabad. In order to match our company name with our Brand name "Marvel", we have changed the name. There is no change in the activities conducted by our Company and revenues for past years have been from window blinds and furnishings.

### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE OFFER DOCUMENT TO SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED TO MEAN THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THIS ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, AS FOR THE TIME BEING IN FORCE. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS PROSPECTUS, THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED, IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MANAGER, SARTHI CAPITAL ADVISORS PRIVATE LIMITED, HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED, MARCH 07, 2018, IN ACCORDANCE WITH THE SEBI (MERCHANT BANKERS) REGULATIONS, 1992.



"WE, THE UNDER NOTED LEAD MANAGER TO THE ABOVE MENTIONED FORTHCOMING ISSUE STATE AS FOLLOWS:

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, CIVIL LITIGATIONS, DISPUTES WITH COLLABORATORS, CRIMINAL LITIGATIONS ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE PROSPECTUS PERTAINING TO THE SAID ISSUE:
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:
  - A. THE PROSPECTUS FILED WITH THE BOARD IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
  - B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS GUIDELINES, INSTRUCTIONS, ETC. FRAMED/ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
  - C. THE DISCLOSURES MADE IN THE PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 1956/ THE COMPANIES ACT, 2013, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE SHALL SATISFY OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS.
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTERS HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE PROSPECTUS.
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE PROSPECTUS.
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE



RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN A PUBLIC ISSUE ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. – NOT APPLICABLE

- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.
- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SECTION 40 OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION NOTED FOR COMPLIANCE
- 10. WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT OR PHYSICAL MODE. NOT APPLICABLE. UNDER SECTION 29 OF THE COMPANIES ACT, 2013, EQUITY SHARES IN THE OFFER/ISSUE HAVE TO BE ISSUED IN DEMATERIALISED FORM ONLY.
- 11. WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE PROSPECTUS:
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE.
- 14. WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE THAT HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OF THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS EXPERIENCE, ETC.
- 15. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF



- COMPLIANCE, PAGE NUMBER OF THE PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.
- 16. WE ENCLOSE STATEMENT ON PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKERS AS PER FORMAT SPECIFIED BY THE BOARD (SEBI) THROUGH CIRCULAR DETAILS ARE ENCLOSED IN "ANNEXURE A"
- 17. WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTION HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS."

ADDITIONAL CONFIRMATIONS/ CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH OFFER DOCUMENT REGARDING SME EXCHANGE

- (1) "WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- (2) WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES/ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
- (3) WE CONFIRM THAT THE ABRIDGED PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009. NOTED FOR COMPLIANCE.
- (4) WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER..
- (5) WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUB-REGULATION (4)OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE PROSPECTUS.-NOT APPLICABLE
- (6) WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION [106P] AND [106V] OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE."

## Note:

The filing of this Prospectus does not, however, absolve our Company from any liabilities under section 34, section 35, section 36 OR section 38(1) of the Companies Act, 2013 or from the requirement of obtaining such statutory and other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the Lead manager any irregularities or lapses in the Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies Ahmedabad, in terms of sections 26, 32 and 33 of the Companies Act, 2013.



#### DISCLAIMER STATEMENT FROM OUR COMPANY AND THE LEAD MANAGER

Our Company, our Directors and the Lead Manager accept no responsibility for statements made otherwise than in this Prospectus or in the advertisements or any other material issued by or at instance of our Company and anyone placing reliance on any other source of information, including our website www.marveldecor.com would be doing so at his or her own risk.

#### Caution

The Lead Manager accepts no responsibility, save to the limited extent as provided in the Agreement for Issue Management entered into among the Lead Manager and our Company dated January 27, 2018, the Underwriting Agreement dated January 27, 2018 entered into among the Underwriter and our Company and the Market Making Agreement dated January 27, 2018 entered into among the Market Maker, Lead Manager and our Company.

Our Company and the Lead Manager shall make all information available to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centres, *etc*.

Investors who apply in this Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares and will not offer, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares. Our Company and the Lead Manager and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.

# PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE LEAD MANAGER

For details regarding the price information and the track record of the past Issues handled by the Lead Manager to the Issue as specified in Circular reference CIR/CFD/DIL/7/2015dated October 30, 2015 issued by the SEBI, please refer to 'Annexure A' to this Prospectus and the website of the Lead Manager at www.sarthiwm.in

## DISCALIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are not minors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with minimum corpus of Rs. 2,500 Lakhs, pension funds with minimum corpus of Rs. 2,500 Lakhs and the National Investment Fund, and permitted non-residents including FIIs, Eligible NRIs, QFIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, provided that they are eligible under all applicable laws and regulations to hold Equity Shares of the Company. The Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Ahmedabad only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Prospectus has been filed with NSE for its observations and NSE shall give its observations in due course. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Prospectus may not be distributed, in any jurisdiction, except in accordance



with the legal requirements applicable in such jurisdiction. Neither the delivery of this Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

### DISCLAIMER CLAUSE OF THE NSE

National Stock Exchange of India Limited (NSE) has given in-principle approval vide letter dated February 28, 2018, to use its name in the offer documents in respect of the proposed issue of equity shares. The Disclaimer Clause as intimated by NSE exchange is as given below:

"As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter Ref.: NSE/LIST/38718 dated February 28, 2018 permission to the Issuer to use the Exchange's name in this Offer Document as one of the stock exchanges on which this Issuer's securities are proposed to be listed. The Exchange has scrutinized this draft offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of this Issuer.

Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever."

## **FILING**

This Prospectus shall not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in term of Regulation 106(M)(3). However, a copy of the Prospectus shall be filed with SEBI at the SEBI Western Regional Office, Unit No: 002, Ground Floor, SAKAR I, Near Gandhigram Railway Station, Opp. Nehru Bridge, Ashram Road, Ahmedabad, Gujarat- 380009. A copy of the Prospectus, along with the documents required to be filed under Section 26 of the Companies Act, 2013 will be delivered to the RoC situated at ROC Bhavan, Opp. Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad, Gujarat-380013.

## LISTING

An application will be made to the NSE for obtaining permission to deal in and for an official quotation of our Equity Shares. NSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized.

The National Stock Exchange of India Limited has given its in-principal approval for using its name in our Prospectus vide its letter dated February 28, 2018.

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the National Stock Exchange of India Limited, our Company will forthwith repay, without interest, all moneys received from



the applicants in pursuance of the Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 days, be liable to repay the money, with interest at the rate of 15% per annum on application money, as prescribed under section 40 of the Companies Act, 2013.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the NSE EMERGE Platform mentioned above are taken within Six Working Days from the Issue Closing Date.

### **CONSENTS**

Consents in writing of: (a) the Directors, the Promoters, the Company Secretary and Compliance Officer, Chief Financial Officer, the Statutory Auditor, Peer Review Auditor, Secretarial Auditor, the Banker to the Company, Lenders and (b) Lead manager, Underwriter, Market Maker, Registrar to the Issue, Banker(s) to the Issue, Legal Advisor to the Issue to act in their respective capacities have been obtained and shall be filed along with a copy of the Prospectus with the RoC, as required under Section 26 of Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC. Our Auditors have given their written consent to the inclusion of their report in the form and context in which it appears in this Prospectus and such consent and report is not withdrawn up to the time of delivery of this Prospectus with NSE.

## **EXPERT TO THE ISSUE**

Except as stated below, our Company has not obtained any expert opinions:

1. Report of the Statutory Auditor on Statement of Tax Benefits

### **EXPENSES OF THE ISSUE**

The expenses of this Issue include, among others, underwriting and management fees, selling commission, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. For details of total expenses of the Issue, see the chapter "Objects of the Issue" beginning on page 87 of this Prospectus.

## **DETAILS OF FEES PAYABLE**

## Fees Payable to the Lead Manager

The total fees payable to the Lead Manager will be as per the Mandate Letter dated December 28, 2017 issued by the Lead Manager to the company, the copy of which is available for inspection at our Registered Office.

### Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue will be as per the Agreement signed by our Company and the Registrar to the Issue dated January 27, 2018 a copy of which is available for inspection at our Registered Office. The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty and communication expenses. Adequate funds will be provided by the Company to the Registrar to the Issue to enable them to send refund orders or allotment advice by registered post/ under certificate of posting.

### Fees Payable to Others

The total fees payable to the Legal Advisor, Auditor and Advertiser, etc. will be as per the terms of their respective engagement letters.

## UNDERWRITING COMMISSION, BROKERAGE AND SELLING COMMISSION

The underwriting commission and selling commission for this Issue is as set out in the Underwriting Agreement entered into between our Company and the Lead Manager. Payment of underwriting commission, brokerage and selling commission would be in accordance with applicable laws.

## PREVIOUS RIGHTS AND PUBLIC ISSUES DURING THE LAST FIVE YEARS



We have not made any previous rights and/or public issues during the last five years and are an "Unlisted Issuer" in terms of the SEBI ICDR Regulations and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations.

### PREVIOUS ISSUES OF SHARES OTHERWISE THAN FOR CASH

Except as stated in the chapter titled "Capital Structure" beginning on page 59 of this Prospectus, our Company has not issued any Equity Shares for consideration otherwise than for cash.

## **COMMISSION AND BROKERAGE ON PREVIOUS ISSUES**

Since this is the initial public offer of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares since our inception.

PARTICULARS IN REGARD TO OUR COMPANY AND OTHER LISTED COMPANIES UNDER THE SAME MANAGEMENT WITHIN THE MEANING OF SECTION 186 OF THE COMPANIES ACT, 2013 WHICH MADE ANY CAPITAL ISSUE DURING THE LAST THREE YEARS

There are no companies under the same management.

## PROMISE VERSUS PERFORMANCE FOR OUR COMPANY

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations. Therefore, data regarding promise versus performance is not applicable to us.

# OUTSTANDING DEBENTURES, BONDS, REDEEMABLE PREFERENCE SHARES AND OTHER INSTRUMENTS ISSUED BY OUR COMPANY

As on the date of this Prospectus, our Company has no outstanding debentures, bonds or redeemable preference shares.

### STOCK MARKET DATA FOR OUR EQUITY SHARES

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI ICDR Regulations. Thus there is no stock market data available for the Equity Shares of our Company.

## MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Agreement between the Registrar and our Company provides for retention of records with the Registrar for a period of at least three year from the last date of dispatch of the letters of allotment, demat credit to enable the investors to approach the Registrar to this Issue for redressal of their grievances. All grievances relating to this Issue may be addressed to the Registrar with a copy to the Company Secretary and Compliance Officer, giving full details such as the name, address of the applicant, number of Equity Shares applied for, amount paid on application and the bank branch or collection centres of SCSB swhere the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA applicants.

## DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

Our Company or the Registrar to the Issue or the SCSB in case of ASBA Applicant shall redress routine investor grievances within 15 working days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.



We have constituted the Stakeholders Relationships Committee of the Board *vide* resolution passed at the Board Meeting held on January 27, 2018. For further details, please refer to the chapter titled "Our Management" beginning on page 155 of this Prospectus.

Our Company has appointed Ms. Meera Keval Gudka as the Company Secretary and Compliance Officer and she may be contacted at the following address:

### MARVEL DECOR LIMITED

Plot No 211 GIDC Phase II.

Dared Jamnagar

Gujarat-361004, India

Tel: +91-288-2730601-02

Fax: +91-288-2730603

Email: cs.meera.gudka@marvellifestyle.com

Website: www.marveldecor.com

Investors can contact the Company Secretary and Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account, *etc*.

## CHANGES IN AUDITORS DURING THE LAST THREE FINANCIAL YEARS

There have been no changes in the statutory auditors of our Company in the last three financial years.

## **CAPITALISATION OF RESERVES OR PROFITS**

Save and except as stated in the chapter titled "Capital Structure" beginning on page 59 of this Prospectus, our Company has not capitalized its reserves or profits at any time since inception.

## **REVALUATION OF ASSETS**

Our Company has not revalued its assets since incorporation.

### PURCHASE OF PROPERTY

Other than as disclosed in this Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Prospectus.

Except as stated elsewhere in this Prospectus, our Company has not purchased any property in which the Promoters and/or Directors have any direct or indirect interest in any payment made thereunder.

## **SERVICING BEHAVIOR**

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits. Our Promoters, Group Company (ies), Companies promoted by the Promoter have confirmed that they have not defaulted in respect of payment of interest and/or principal to the debenture/ bond/fixed deposit holder/ Banks/ FIs during the past three years.



### SECTION VII - ISSUE INFORMATION

### TERMS OF THE ISSUE

The Equity Shares being issued are subject to the provisions of the Companies Act, the Memorandum and Articles, the terms of this Prospectus, Application Form, the Revision Form, the Confirmation of Allocation Note ('CAN') and other terms and conditions as may be incorporated in the Allotment advices and other documents/ certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws, guidelines, notifications and regulations relating to the issue of capital and listing of securities issued from time to time by SEBI, the Government of India, NSE, RoC, RBI and/or other authorities, as in force on the date of the Issue and to the extent applicable.

Please note that, in accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process.

### **RANKING OF EQUITY SHARES**

The Equity Shares being offered shall be subject to the provisions of the Companies Act, 2013, our Articles of Association and shall rank *pari-passu* in all respects with the existing Equity Shares including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details, please refer to the section titled, 'Main Provisions of the Articles of Association of the Company' on page 283 of this Prospectus.

## MODE OF PAYMENT OF DIVIDEND

The declaration and payment of dividend will be as per the provisions of Companies Act 2013 and recommended by the Board of Directors at their discretion and approved by the shareholders and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act, 2013. For further details, please refer to the chapter titled 'Dividend Policy' on page 177 of this Prospectus.

## FACE VALUE AND ISSUE PRICE

The Equity Shares having a Face Value of Rs. 10/- each are being offered in terms of this Prospectus at the price of Rs. 57/- per Equity Share. A discount of 8.77% (equivalent of Rs. 5) per Equity Share on the price is offered to Eligible Employees applying in the Employee Reservation Portion. The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the chapter titled 'Basis for Issue Price' beginning on page 93 of this Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

## RIGHTS OF THE EQUITY SHAREHOLDERS

Subject to applicable laws, the equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to attend general meetings and exercise voting powers, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive annual reports and notices to members;
- Right to receive offers for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; Right of free transferability; and
- Such other rights, as may be available to a shareholder of a listed public company under the Companies Act and the Memorandum and Articles of Association of the Company.



### MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

As per the provisions of the Depositories Act, 1996 & regulations made thereunder and Section 29(1) of the Companies Act, 2013, the equity shares of a body corporate can be in dematerialized form i.e. not in the form of physical certificates, but be fungible and be represented by the statement issued through electronic mode. The trading of the Equity Shares will happen in the minimum contract size of 2,000 Equity Shares and the same may be modified by the NSE from time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Issue will be done in multiples of 2,000 Equity Shares subject to a minimum allotment of 2,000 Equity Shares to the successful Applicants terms of the SEBI circular No.CIR/MRD/DSA/06/2012 dated February 21, 2012.

### MINIMUM NUMBER OF ALLOTTEES

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and all the monies blocked by SCSBs shall be unblocked within 6 working days of closure of Issue.

## **JOINT HOLDERS**

Where two or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

## NOMINATION FACILITY TO INVESTOR

In accordance with Section 72 of the Companies Act, 2013, read with Companies (Share Capital and Debentures) Rules, 2014, the sole Applicant, or the first Applicant along with other joint Applicants, may nominate any one person in whom, in the event of the death of sole Applicant or in case of joint Applicants, death of all the Applicants, as the case may be, the Equity Shares Allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with section 72 of the Companies Act, 2013, be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to equity share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of Equity Share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office or Corporate Office or to the registrar and transfer agents of our Company.

Any person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013, shall upon the production of such evidence as may be required by the Board, elect either:

- a. to register himself or herself as the holder of the Equity Shares; or
- b. to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may, at any time, give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 days, the Board may, thereafter, withhold payment of all dividends, bonuses or other monies payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment of Equity Shares in the Issue will be made only in dematerialised form, there is no need to make a separate nomination with our Company. Nominations registered with respective depository participant of the applicant would prevail. If the Applicants require changing of their nomination, they are requested to inform their respective depository participant.



### **MINIMUM SUBSCRIPTION**

In the event our Company does not receive a minimum subscription of 100% of the Issue, subject to the Issue being made for at least 25% of the post-Issue paid up Indian Equity Share capital of our Company, in accordance with Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, including devolvement to the Underwriters within 60 days from the Issue Closing Date, we shall forthwith refund the entire subscription amount received not later than 70 days from the Issue Closing Date. If there is a delay beyond eight days after the expiry of 70 days from the Issue Closing Date, the Directors of our Company who are officers in default shall jointly and severally be liable to repay the money with such interest as prescriber under section 39(3) of the Companies Act, 2013 and Companies (Prospectus and Allotment of Securities) Rules, 2014. Further Section 39(5) states that in case of default under section 39(3), the Company and its officers who are in default shall be liable to a penalty of Rs. 1,000 for each day during which the default continues or Rs. 100,000, whichever is less.

Additionally, section 40(3) of the 2013 Act requires application money to be refunded in the event of failure to Allot Equity Shares for any other reason. If a default is made in complying with the provisions of this section the Company shall be punishable with a fine which shall not be less than Rs. 500,000, but which may extend to Rs. 5,000,000 and every officer of the Company who is in default shall be punishable with imprisonment for a term which may extend to one year or with fine which shall not be less than Rs. 50,000 but which may extend to Rs. 3,00,000 or with both.

### MIGRATION TO MAIN BOARD

Our company may migrate to the main board of National Stock Exchange of India Limited at a later date subject to the following:

a) If the Paid up Capital of our Company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), our Company shall apply to NSE for listing of its shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

OR

b) If the Paid up Capital of our company is more than 10 crores but below Rs. 25 crores, our Company may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

## **MARKET MAKING**

The shares offered through this issue are proposed to be listed on the NSE Emerge Platform wherein the Lead Manager to the issue shall ensure compulsory Market Making through registered Market Makers of the National Stock Exchange of India Limited for a minimum period of three years from the date of listing of shares offered though this Prospectus. For further details of the Market Making arrangement see chapter titled "General Information - Details of the Market Making Arrangements for this Issue" beginning on page 51 of this Prospectus.



# RESTRICTIONS, IF ANY, ON TRANSFER AND TRANSMISSION OF SHARES OR DEBENTURES AND ON THEIR CONSOLIDATION OR SPLITTING

Except for lock-in of the pre-Issue Equity Shares and Promoter's minimum contribution as detailed in chapter titled "Capital Structure" beginning on page 59 of this Prospectus, and except as provided in the Articles of Association, there are no restrictions on transfers of Equity Shares. There are no restrictions on transmission of Equity Shares and on their consolidation/splitting except as provided in the Articles of Association. Please refer to the section "Main Provisions of the Articles of Association" beginning on page 283 of this Prospectus.

### ARRANGEMENTS FOR DISPOSAL OF ODD LOTS

The trading of the Equity Shares will happen in the minimum contract size of 2,000 shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the NSE Emerge Platform.

### ALLOTMENT OF EQUITY SHARES IN DEMATERIALIZED FORM

Our Company shall issue shares only in dematerialized form. Investors making application in dematerialized form may get the specified securities rematerialized subsequent to allotment.

### NEW FINANCIAL INSTRUMENTS

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company.

### **JURISDICTION**

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Ahmedabad, Gujarat, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



### ISSUE STRUCTURE

This Issue is being made in terms of Regulation 106(M) (2) of Chapter XB of SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post-issue face value capital exceeds ten crore rupees, shall issue shares to the public and propose to list the same on the Emerge Platform of NSE ('NSE Exchange', in this case being the Emerge Platform of NSE). For further details regarding the salient features and terms of such an Issue please refer to the chapters titled 'Terms of the Issue' and 'Issue Procedure' beginning on page 256 and 263 of this Prospectus.

The Issue is being made by way of Fixed Price method.

## **FOLLOWING IS THE ISSUE STRUCTURE:**

Public Issue of 46,16,000 Equity shares of face value of Rs. 10/- each fully paid (the 'Equity Shares') for cash at a price of Rs. 57/- per Equity Share aggregating to Rs. 2626.12 Lakhs ('the Issue') by our Company. The issue includes a reservation of 1,00,000 equity shares for subscription by Eligible Employees under the Employee Reservation Portion (constituting 0.59% of paid-up share capital of the Company) at a discount of 8.77% (equivalent to Rs. 5/-).

The Issue comprises a Net Issue to Public of 42,80,000 Equity Shares ('the Net Issue') and a reservation of 2,36,000 Equity Shares for subscription by the designated Market Maker ('the Market Maker Reservation Portion').

Particulars of the Issue	Net Issue to Public*	Market Maker Employee Reservation Portion Reservation Po	
Number of Equity Shares available for allocation	42,80,000 Equity Shares	2,36,000 Equity Shares	1,00,000 Equity Shares
Percentage of Issue Size available for allocation	92.72% of the Issue size (50% to Retail Individual Investors and the balance 50% to other investors).	5.11% of the Issue size	2.17% of the Issue size
Basis of Allotment	Proportionate subject to minimum allotment of 2,000 Equity Shares and further allotment in multiples of 2,000 Equity Shares each.  For further details, please refer to the "Basis of Allotment" on page 274 of this Prospectus.	Firm Allotment	Allotment to Eligible Employees in the Employee Reservation Portion may exceed Rs. 200,000 only in the event of an under subscription in the Employee Reservation Portion and such unsubscribed portion may be Allotted on a proportionate basis to Eligible Employees applying in the Employee Reservation Portion for a value in excess of Rs. 200,000, subject to the total Allotment to Eligible Employee not exceeding Rs. 5,00,000
Mode of Application	All Applicants must compulsorily apply through ASBA Process (online or the	Through ASBA Process Only	Through ASBA Process Only



Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion	Employee Reservation Portion
	physical form)		
Minimum Application Size	For QIB and NII:  Such number of Equity Shares in multiples of 2,000 Equity Shares such that the Application Value exceeds Rs. 2,00,000/-  For Retail Individuals: 2,000 Equity Shares	2,36,000 Equity Shares	2,000 Equity Shares
Maximum Application Size	For QIB and NII:  Such number of equity shares in multiples of 2,000 Equity Shares such that the Application Size does not exceed 42,80,000 Equity Shares.  For Retail Individuals:  Such number of Equity Shares in multiples of 2,000 Equity Shares such that the Application Value does not exceed Rs. 2,00,000/	Application size shall be 2,36,000 equity shares since there is a firm allotment	2,000 Equity Shares
Mode of Allotment	Dematerialized Form	Dematerialized Form	Dematerialized Form
Trading Lot	2,000 Equity Shares	2,000 Equity Shares, However the Market Maker may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2009.	2,000 Equity Shares
Terms of Payment	The entire Application Amount Application Form.	will be payable at the time of submission of the	

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. For further details, please refer to "Issue Structure" on page 260 of this Prospectus.

- a) Minimum fifty percent to retail individual investors; and
- b) Remaining to:
  - i. individual applicants other than retail individual investors; and

<sup>\*</sup>As per Regulation 43, sub regulation (4) of the SEBI (ICDR) Regulations, the allocation in the net issue to public category shall be made as follows:



- ii. other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
- c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.\*
- \* Under subscription, if any, in any category/ employee reservation portion, shall be met with spill-over from any other category/ employee reservation portion or combination of categories at the discretion of our Company, in consultation with the Lead Manager and NSE

For the purpose of Regulation 43(4), if the retail individual investor category is entitled to more than fifty percent, on proportionate basis, the retail individual investors shall be allocated that higher percentage.

ISSUE OPENING DATE	MARCH 12, 2018
ISSUE CLOSING DATE	MARCH 15, 2018

Applications and any revision to the same (except that on the Issue Closing Date) will be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Application Form. On the Issue Closing date application and revision to the same will be accepted between 10.00 a.m. and 3.00 p.m. Applications will be accepted only on Working Days, i.e., all trading days of stock exchange excluding Sundays and bank holidays.



### ISSUE PROCEDURE

All Applicants should review the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013 notified by SEBI ("General Information Document") included below under section "PART B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act 2013 (to the extent notified), the Companies Act, 1956 (to the extent not repealed by the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the SEBI ICDR Regulations as amended. The General Information Document has been updated to include reference to the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, SEBI Listing Regulations 2015 and certain notified provisions of the Companies Act, 2013, to the extent applicable to a public issue. The General Information Document is also available on the websites of the Stock Exchanges and the Lead Manager. Please refer to the relevant portions of the General Information Document which are applicable to this Issue.

Pursuant to the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) (Fifth Amendment) Regulations, 2015, there have been certain changes in the issue procedure for initial public offerings including making ASBA Process mandatory for all investors, allowing registrar, share transfer agents, collecting depository participants and stock brokers to accept application forms. Further, SEBI, by its circular No. (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015, reduced the time taken for listing after the closure of an issue to six working days. These changes are applicable for all public issues which open on or after January 01, 2016.

Please note that the information stated/ covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Applicants are advised to make their independent investigations and ensure that their Applications do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in the Draft Prospectus and this Prospectus.

This section applies to all the Applicants, please note that all the Applicants are required to make payment of the full Application Amount along with the Application Form

Our Company and the LM are not liable for any amendments, modifications or change in applicable laws or regulations, which may occur after the date of this Prospectus

### FIXED PRICE ISSUE PROCEDURE

This Issue is being made in terms of Regulation 106(M) (2) of Chapter XB of SEBI (ICDR) Regulations, 2009 via Fixed Price Process.

Applicants are required to submit their Applications to the SCSB or Registered Brokers of Stock Exchanges or Registered Registrar to an Issue and Share Transfer Agents (RTAs) or Depository Participants (DPs) registered with SEBI.

In case of QIB Applicants, the Company in consultation with the Lead Manager may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing. In case of Non-Institutional Applicants and Retail Individual Applicants, our Company would have a right to reject the Applications only on technical grounds.

As per the provisions Section 29(1) of the Companies Act, 2013, the Allotment of Equity Shares in the Issue shall be only in a de-materialized form, (i.e., not in the form of physical certificates but be fungible and be represented by the statement issued through the electronic mode). The Equity Shares on Allotment shall, however, be traded only in the dematerialized segment of the Stock Exchange, as mandated by SEBI.



### **APPLICATION FORM**

Applicants shall only use the specified Application Form for the purpose of making an Application in terms of this Prospectus. The Application Form shall contain space for indicating number of specified securities subscribed for in demat form.

ASBA Applicants shall submit an Application Form either in physical or electronic form to the SCSB's authorizing blocking funds that are available in the bank account specified in the Application Form used by ASBA applicants.

The prescribed color of the Application Form for various categories is as follows:

Category	Color of Application Form
Resident Indians and Eligible NRIs applying on a non-repatriation basis	White
Non-Residents and Eligible NRIs applying on a repatriation basis	Blue
Eligible Employees applying under the Employee Reservation Portion	Pink

In accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process.

## WHO CAN APPLY?

Persons eligible to invest under all applicable laws, rules, regulations and guidelines:-

- Indian nationals resident in India who are not incompetent to contract in single or joint names (not more than three) or in the names of minors as natural/legal guardian;
- Hindu Undivided Families or HUFs, in the individual name of the *Karta*. The applicant should specify
  that the application is being made in the name of the HUF in the Application Form as follows: Name of
  Sole or First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of
  the *Karta*. Applications by HUFs would be considered at par with those from individuals;
- Companies, Corporate Bodies and Societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- Mutual Funds registered with SEBI;
- Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- FIIs and sub-accounts registered with SEBI, other than a sub-account which is a foreign corporate or a foreign individual under the QIB Portion;
- Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- Sub-accounts of FIIs registered with SEBI, which are foreign corporates or foreign individuals only under the Non-Institutional applicants category;
- Alternative Investment Funds, Venture Capital Funds, Foreign Venture Capital Investors registered with SEBI;
- Portfolio Manager registered with SEBI;



- State Industrial Development Corporations;
- Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law
  relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- Provident Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Pension Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Multilateral and Bilateral Development Financial Institutions;
- National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- Insurance funds set up and managed by army, navy or air force of the Union of India
- Eligible Employees (excluding such other persons not eligible under applicable laws, rules, regulations and guidelines)

As per the existing regulations, OCBs cannot participate in this Issue.

## PARTICIPATION BY ASSOCIATES OF LM

The LM shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting obligations. However, associates and affiliates of the LM may subscribe to Equity Shares in the Issue, either in the QIB Portion and Non-Institutional Portion where the allotment is on a proportionate basis. All categories of Applicants, including associates and affiliates of the LM, shall be treated equally for the purpose of allocation to be made on a proportionate basis.

### AVAILABILITY OF PROSPECTUS AND APPLICATION FORMS

The Memorandum Form 2A containing the salient features of the Prospectus together with the Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, Lead Manager to the Issue and The Registrar to the Issue, as mentioned in the Application Form. The application forms may also be downloaded from the website of National Stock Exchange of India Limited i.e. www.nseindia.com.

## **OPTION TO SUBSCRIBE IN THE ISSUE**

- a) As per Section 29(1) of the Companies Act 2013, Investors will get the allotment of Equity Shares in dematerialization form only.
- b) The Equity Shares, on allotment, shall be traded on Stock Exchange in demat segment only.
- c) In a single Application Form any investor shall not exceed the investment limit/minimum number of specified securities that can be held by him/her/it under the relevant regulations/statutory guidelines and applicable law.

# APPLICATION BY INDIAN PUBLIC INCLUDING ELIGIBLE NRIS APPLYING ON NON-REPATRIATION

Application must be made only in the names of individuals, limited companies or Statutory Corporations/institutions and not in the names of minors, foreign nationals, non-residents (except for those applying on non-repatriation), trusts, (unless the trust is registered under the Societies Registration Act, 1860 or any other applicable trust laws and is authorized under its constitution to hold shares and debentures in a company), Hindu undivided families, partnership firms or their nominees. In case of HUF's application shall be made by the Karta of the HUF. An applicant in the Net Public Category cannot make an application for that



number of Equity Shares exceeding the number of Equity Shares offered to the public. Eligible NRIs applying on a non-repatriation basis should authorize their SCSB to block their NRE/FCNR accounts as well as NRO accounts.

### **APPLICATION BY MUTUAL FUNDS**

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Application Form. Failing this, our Company reserves the right to reject any application without assigning any reason thereof. Applications made by asset management companies or custodians of Mutual Funds shall specifically state names of the concerned schemes for which such Applications are made. As per the current regulations, the following restrictions are applicable for investments by mutual funds:

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any single Company provided that the limit of 10% shall not be applicable for investments in case of index funds or sector or industry specific funds/Schemes. No mutual fund under all its schemes should own more than 10% of any Company's paid up share capital carrying voting rights.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

## **APPLICATIONS BY ELIGIBLE NRIS**

Application Forms have been made available for Eligible NRIs at our Company's registered Office and at the office of Lead Manager to the Issue. Eligible NRI applicants may please note that only such applications as are accompanied by payment in free foreign exchange shall be considered for Allotment.

Under the Foreign Exchange Management Act, 1999 (FEMA) general permission is granted to the companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRI's subject to the terms and conditions stipulated therein. The Companies are required to file the declaration in the prescribed form to the concerned Regional Office of RBI within 30 days from the date of issue of shares for allotment to NRI's on repatriation basis. Allotment of Equity Shares to Non Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity Shares will be allowed to be repatriated along with the income thereon subject to permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws. The Company does not require approvals from FIPB or RBI for the issue of equity shares to eligible NRIs, FIIs, Foreign Venture Capital Investors registered with SEBI and multilateral and bilateral development financial institutions.

Eligible NRIs applying on non-repatriation basis are advised to use the Application Form for residents (white in colour) and should authorise their SCSBs to block their Non-Resident Ordinary ("NRO") accounts the full application amount, at the time of submission of the Application Form.

Eligible NRIs applying on a repatriation basis are advised to use the Application Form meant for Non-Residents (blue in colour). NRIs applying on a repatriation basis should authorise their SCSBs to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") accounts the full application amount, at the time of submission of the Application Form.

## **APPLICATIONS BY ELIGIBLE FIIs/FPIs**

On January 07, 2014, SEBI notified the FPI Regulations pursuant to which the existing classes of portfolio investors namely 'foreign institutional investors' and 'qualified foreign investors' will be subsumed under a new category namely 'foreign portfolio investors' or 'FPIs'. On March 13, 2014, the RBI amended the FEMA Regulations and laid down conditions and requirements with respect to investment by FPIs in Indian companies.

In terms of the FPI Regulations, an FII who holds a valid certificate of registration from SEBI shall be deemed to be a registered FPI until the expiry of the block of three years for which fees have been paid as per the FII Regulations. Accordingly, such FIIs can participate in the Issue in accordance with Schedule 2 of the FEMA Regulations. An FII shall not be eligible to invest as an FII after registering as an FPI under the FPI Regulations.



The issue of Equity Shares to a single FPI or FII should not exceed 10% of our post-Issue paid- up capital. In respect of an FPI or FII investing in the Equity Shares on behalf of its sub-accounts, the investment on behalf of each sub-account shall not exceed 10% of our total issued capital of the Company or 5% of the total issued capital, in case such sub-account is a foreign corporate or an individual. In accordance with the foreign investment limits applicable to our Company, such investment must be made out of funds raised or collected or brought from outside India through normal banking channels and the investment must not exceed the overall ceiling specified for FIIs. Under the portfolio investment scheme, the aggregate issue of equity shares to FIIs and their sub-accounts should not exceed 24% of post-issue paid-up equity capital of a company. However, this limit can be increased to the permitted sectoral cap/statutory limit, as applicable to our Company after obtaining approval of its Board of Directors followed by a special resolution to that effect by its shareholders in their general meeting. As on the date of this Prospectus, no such resolution has been recommended to the shareholders of our Company for adoption.

Subject to compliance with all applicable Indian laws, rules, regulations guidelines and approvals in terms of Regulation 15A(1) of the SEBI (Foreign Institutional Investors) (Regulations 1995, as amended, by the SEBI (Foreign Institutional Investors) (Amendment) Regulations, 2008 ('SEBI FII Regulations'), an FII, as defined in the SEBI FII Regulations, or its sub account may issue, deal or hold, off shore derivative instruments (defined under the SEBI FII Regulations, as any instrument, by whatever name called, which is issued overseas by a foreign institutional investor against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued after compliance with 'know your client' norms. The FII or sub-account is also required to ensure that no further issue or transfer of any offshore derivative instrument issued by it is made to any persons that are not regulated by an appropriate foreign regulatory authority as defined under the SEBI FII Regulations. Associates and affiliates of the underwriters including the LM that are FIIs may issue offshore derivative instruments against Equity Shares Allotted to them in the Issue. Any such offshore derivative instrument does not constitute any obligation or claim or claim on or an interest in, our Company.

In case of FII's in NRI/FII Portion, number of Equity Shares applied shall not exceed issue size.

# AS PER THE CURRENT REGULATIONS, THE FOLLOWING RESTRICTIONS ARE APPLICABLEFOR INVESTMENTS BY FPIS:

- 1. A foreign portfolio investor shall invest only in the following securities, namely- (a) Securities in the primary and secondary markets including shares, debentures and warrants of companies, listed or to be listed on a recognized stock exchange in India; (b) Units of schemes floated by a domestic mutual funds, whether listed on a recognized stock exchange or not; (c) Units of Schemes floated by a collective investment scheme; (d) Derivatives traded on a recognized Stock Exchange; (e) Treasury bills and dated government securities; (f) Commercial papers issued by an Indian Company; (g) Rupee denominated credit enhanced bonds; (h) Security receipts issued by asset reconstruction companies; (i) Perpetual debt instruments and debt capital instruments, as specified by the Reserve Bank of India from time to time; (j) Listed and unlisted nonconvertible debentures/bonds issued by an Indian company in the infrastructure sector, where 'infrastructure' is defined in terms of the extant External Commercial Borrowings (ECB) guidelines; (k) Non-Convertible debentures or bonds issued by Non Banking Financial Companies categorized as 'Infrastructure Finance Companies' (IFC) by the Reserve Bank of India; (i) Rupee denominated bonds or units issued by infrastructure debt funds; (m) Indian depository receipts; and (n) Such other instruments specified by the Board from time to time.
- 2. Where a foreign institutional investor or a sub account, prior to commencement of SEBI (Foreign Portfolio Investors) Regulations, 2014, hold equity shares in a company whose shares are not listed on any recognized stock exchange, and continues to hold such shares after Initial Public Offering and listing thereof, such shares shall be subject to lock-in for the same period, if any, as is applicable to shares held by a foreign direct investor placed in similar position, under the policy of the Government of India relating to foreign direct investment from the time being in force.



- 3. In respect of investments in the secondary market, the following additional conditions shall apply:
  - a) A foreign portfolio investor shall transact in the securities in India only on the basis of taking and giving delivery of securities purchased or sold;
  - b) Nothing contained in clause (a) shall apply to:
    - ❖ Any transactions in derivatives on a recognized stock exchange;
    - Short selling transactions in accordance with the framework specified by the Board;
    - Any transaction in securities pursuant to an agreement entered into with the merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009
    - ❖ Any other transaction specified by the Board.
  - c) No transaction on the stock exchange shall be carried forward;
  - d) The transaction of business in securities by a foreign portfolio investor shall be only through stockbrokers registered by the Board; provided nothing contained in this clause shall apply to;
    - transactions in Government securities and such other securities falling under the purview of the Reserve Bank of India which shall be carried out in the manner specified by the Reserve Bank of India;
    - ii. Sale of securities in response to a letter of offer sent by an acquirer in accordance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
    - iii. Sale of securities in response to an offer made by any promoter or acquirer in accordance with the Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
    - Sale of securities, in accordance with the Securities and Exchange Board of India (Buy Back of Securities) Regulations, 1998;
    - v. divestment of securities in response to an offer by Indian Companies in accordance with Operative Guidelines of Disinvestment of shares of Indian Companies in the overseas market through issue of American Depository Receipts or Global Depository Receipts as notified by the Government of India and directions issued by Reserve Bank of India from time to time;
    - vi. Any application for, or acquisition of, securities in response to an offer for disinvestment of shares made by the Central Government or any State Government;
    - vii. Any transaction in securities pursuant to an agreement entered into with merchant banker in the process of market making portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
    - viii. Any other transaction specified by Board.
  - e) A foreign portfolio investor shall hold, deliver or cause to be delivered securities only in dematerialized form: Provided that any shares held in non-dematerialized form, before the commencement of these regulation, can be held in non-dematerialized form, if such shares cannot be dematerialized.
- 4. Unless otherwise approved by the Board, securities shall be registered in the name of the foreign portfolio investor as a beneficial owner for the purposes of the Depositories Act, 1996.
- 5. The purchase of Equity Shares of each company by a single foreign portfolio investor or an investor group shall be below ten percent of the total issued capital of the company.



- 6. The investment by the foreign portfolio investor shall also be subject to such other conditions and restrictions as may be specified by the Government of India from time to time.
- 7. In cases where the Government of India enters into agreements or treaties with other sovereign Governments and where such agreements or treaties specifically recognize certain entities to be distinct and separate, the Board may, during the validity of such agreements or treaties, recognize them as such, subject to conditions as may be specified by it.
- 8. A foreign portfolio investor may lend or borrow securities in accordance with the framework specified by the Board in this regard.

No foreign portfolio investor may issue, subscribe to or otherwise deal in offshore derivative instruments, directly or indirectly, unless the following conditions are satisfied:

- a) Such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority
- b) Such offshore derivatives instruments are issued after compliance with 'know your client' norms:

Provided that those unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated shall not issue, subscribe or otherwise deal, in offshore derivatives instruments directly or indirectly.

Provided further that no Category III foreign portfolio investor shall issue, subscribe to or otherwise deal in offshore derivatives instruments directly or indirectly.

A foreign portfolio investor shall ensure that further issue or transfer of any offshore derivative instruments issued by or on behalf of it is made only to persons who are regulated by an appropriate foreign regulatory authority.

Foreign portfolio investors shall fully disclose to the Board any information concerning the terms of and parties to off-shore derivative instruments such as participatory notes, equity linked notes or any other such instruments, by whatever names they are called, entered into by it relating to any securities listed or proposed to be listed in any stock exchange in India, as and when and in such form as the Board may specify.

Any offshore derivative instruments issued under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 before commencement of SEBI (Foreign Portfolio Investors) Regulation, 2014 shall be deemed to have been issued under the corresponding provision of SEBI (Foreign Portfolio Investors) Regulation, 2014.

The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below 10 per cent of the total issued capital of the company.

An FII or its subaccount which holds a valid certificate of registration shall, subject to the payment of conversion fees, be eligible to continue to buy, sell or otherwise deal in securities till the expiry of its registration as a foreign institutional investor or sub-account, or until he obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

Qualified foreign investor may continue to buy, sell or otherwise deal in securities subject to the provision of SEBI (Foreign Portfolio Investors) Regulation, 2014, for a period of one year from the date of commencement of aforesaid regulations, or until it obtains a certificate of registration as foreign portfolio investor, whichever isearlier.

# APPLICATIONS BY SEBI REGISTERED ALTERNATIVE INVESTMENT FUND (AIF), VENTURE CAPITAL FUNDS AND FOREIGN VENTURE CAPITAL INVESTORS

The SEBI (Venture Capital) Regulations, 1996 and the SEBI (Foreign Venture Capital Investor) Regulations, 2000 prescribe investment restrictions on venture capital funds and foreign venture capital investors registered with SEBI. As per the current regulations, the restrictions are applicable for SEBI registered venture capital funds and foreign venture capital investors:



The holding by any individual venture capital fund registered with SEBI in one company should not exceed 25% of the corpus of the venture capital fund; a Foreign Venture Capital Investor can invest its entire funds committed for investments into India in one company. Further, Venture Capital Funds and Foreign Venture Capital Investor can invest only up to 33.33% of the funds available for investment by way of subscription to a Further Public Offer.

The SEBI (Alternative Investment Funds) Regulations, 2012 prescribes investment restrictions for various categories of AIF's.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than  $1/3^{rd}$  of its corpus by way of subscription to a further public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulations until the existing fund or scheme managed by the fund is wound up and such fund shall not launch any new scheme after the notification of the SEBI AIF Regulations.

Notwithstanding as prescribed under the general information document, AIFs that are owned or controlled by Non-Resident investors, VCFs and Non-Resident investors, including multilateral and bilateral financial institutions and any other QIB that is a Non-Resident and/or owned or controlled by Non-Residents/Persons resident outside India, as defined under FEMA are not eligible to participate in this Issue. Any application received from such category of investor(s) or application wherein a foreign address is provided by the depositories would be rejected.

### APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS

In case of applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

## **APPLICATIONS BY INSURANCE COMPANIES**

In case of applications made by insurance companies registered with the IRDAI, a certified copy of certificate of registration issued by IRDAI must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended (the "IRDA Investment Regulations"), are broadly set forth below:

- 1. equity shares of a company: the lower of 10% of the outstanding Equity Shares (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- 2. the entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- 3. the industry sector to which the investee company belongs: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under points (a), (b) and (c) above, as the case may be.

In addition, the IRDAI partially amended the exposure limits applicable to investments in public limited companies in the infrastructure and housing sectors on December 26, 2008, providing, among other things, that the exposure of an insurer to an infrastructure company may be increased to not more than 20%, provided that in case of equity investment, a dividend of not less than 4% including bonus should have been declared for at least five preceding years. This limit of 20% would be combined for debt and equity taken together, without sub ceilings.



Further, investments in equity including preference shares and the convertible part of debentures shall not exceed 50% of the exposure norms specified under the IRDAI Investment Regulations.

Insurance companies participating in the Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

### APPLICATIONS BY BANKING COMPANIES

**Applications by Banking Companies:** In case of Applications made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Application Form, failing which our Company reserves the right to reject any Application without assigning any reason.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, as amended (the "Banking Regulation Act"), and the Master Direction – Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, is 10% of the paid-up share capital of the investee company or 10% of the banks' own paid-up share capital and reserves, whichever is less. Further, the aggregate investment by a banking company in subsidiaries and other entities engaged in financial and non-financial services company cannot exceed 20% of the bank's paid-up share capital and reserves. A banking company may hold up to 30% of the paid-up share capital of the investee company with the prior approval of the RBI provided that the investee company is engaged in non-financial activities in which banking companies are permitted to engage under the Banking Regulation Act.

**Applications by SCSBs:** SCSBs participating in the Issue are required to comply with the terms of the SEBI circulars CIR/CFD/DIL/12/2012 and CIR/CFD/DIL/1/2013 dated September 13, 2012 and January 02, 2013 respectively. Such SCSBs are required to ensure that for making applications on their own account, using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account.

### APPLICATION BY PROVIDENT FUNDS/ PENSION FUNDS

In case of applications made by provident funds/pension funds, subject to applicable laws, with minimum corpus of Rs. 2,500 Lakhs, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

## APPLICATION UNDER POWER OF ATTORNEY

In case of Applications made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, eligible FPIs (including FIIs), Mutual Funds, insurance companies, insurance funds set up by the army, navy or air force of the India, insurance funds set up by the Department of Posts, India or the National Investment Fund and provident funds with a minimum corpus of Rs. 2,500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2,500 Lakhs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/ or bye laws must be lodged along with the Application Form. Failing this, our Company reserve the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

Our Company in consultation with the Lead Manager in their absolute discretion, reserve the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application form.

In addition to the above, certain additional documents are required to be submitted by the following entities:

(a) With respect to applications by VCFs, FVCIs, FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.



- (b) With respect to applications by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged with the Application Form as applicable. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- (c) With respect to applications made by provident funds with minimum corpus of Rs. 250.00 million (subject to applicable law) and pension funds with a minimum corpus of Rs. 250.00 million, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject such application, in whole or in part, in either case without assigning any reasons thereof.

Our Company in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application Form, subject to such terms and conditions that our Company, the lead manager may deem fit.

Our Company, in its absolute discretion, reserves the right to permit the holder of the power of attorney to request the Registrar to the Issue that, for the purpose of mailing of the Allotment Advice / CANs / letters notifying the unblocking of the bank accounts of ASBA applicants, the Demographic Details given on the Application Form should be used (and not those obtained from the Depository of the application). In such cases, the Registrar to the Issue shall use Demographic Details as given on the Application Form instead of those obtained from the Depositories.

The above information is given for the benefit of the Applicants. The Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

## **APPLICATION BY EMPLOYEES**

The application must be for a minimum lot size of 2000 Equity Shares and in multiples of 2000 Equity Shares thereafter so as to ensure that the Application Amount payable by the Eligible Employee does not exceed Rs. 5,00,000. The Allotment in the Employee Reservation Portion will be on a proportionate basis. However, Allotments to Eligible Employees in excess of Rs. 2,00,000 up to Rs. 5,00,000 shall be considered on a proportionate basis, in the event of under subscription in the Employee Reservation Portion. Subsequent under subscription, if any, in the Employee Reservation Portion shall be added back to the Net Offer. Eligible Employees under the Employee Reservation Portion shall apply at a price of Rs. 52/- per Equity Share.

### Application under Employee Reservation Portion by Eligible Employees shall be:

- Made only in the prescribed Application Form or Revision Form (i.e. pink colour form).
- Only Eligible Employees (excluding such other persons not eligible under applicable laws, rules, regulations and guidelines) as at the date of the Prospectus) would be eligible to apply under the Employee Reservation Portion.
- In case of joint application, the sole/ First applicant shall be the Eligible Employee.
- Application by Eligible Employees shall be made at Price of Rs. 52/- per equity share.
- Only those applications, which are received at Price of Rs. 52/- per equity share, would be considered for allocation under Employee Reservation Portion.
- The application must be for a minimum lot size of 2000 Equity Shares and in multiples of 2000 Equity Shares thereafter so as to ensure that the Application Amount payable by the Eligible Employee does not exceed Rs. 5,00,000
- Applications by Eligible Employees in the Employee Reservation Portion and in the Net Offer portion shall
  not be treated as multiple applications. Our Company reserves the right to reject, in its absolute discretion,
  all or any multiple applications in any or all portions.
- Under-subscription, if any, in Employee Reservation Portion, would be allowed to be met with spill-over from any other portion or a combination of portions at the discretion of our Company in consultation with the Lead Manager and the Designated Stock Exchange.



### MAXIMUM AND MINIMUM APPLICATION SIZE

### a) For Retail Individual Applicants

The Application must be for a minimum of 2000 Equity Shares. As the Application Price payable by the Applicant cannot exceed Rs. 2,00,000/-, they can make Application for only minimum Application size i.e. for 2000 Equity Shares.

## b) For Other Applicants (Non Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares such that the Application Amount exceeds Rs. 2,00,000/- and in multiples of 2000 Equity Shares thereafter. An Application cannot be submitted for more than the Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application. In case of revision in Applications, the Non Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000/- for being considered for allocation in the Non Institutional Portion.

Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Prospectus.

### **INFORMATION FOR THE APPLICANTS**

- a) Our Company will file the Prospectus with the Registrar of Companies, Gujarat, Ahmedabad, least 3 (three) days before the Issue Opening Date.
- b) Any investor (who is eligible to invest in our Equity Shares) who would like to obtain the Prospectus and/ or the Application Form can obtain the same from our Registered Office or from the office of the LM.
- c) Applicants who are interested in subscribing for the Equity Shares should approach the LM or their authorized agent(s) to register their Applications.

## INSTRUCTIONS FOR COMPLETING THE APPLICATION FORM

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are liable to be rejected. ASBA Application Forms should bear the stamp of the SCSB's. ASBA Application Forms, which do not bear the stamp of the SCSB, will be rejected.

SEBI, vide Circular No. CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit application forms in public issues using the stock broker ("broker") network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of National Stock Exchange of India Limited i.e. www.nseindia.com.

## APPLICANT'S DEPOSITORY ACCOUNT AND BANK DETAILS

Please note that, providing bank account details in the space provided in the application form is mandatory and applications that do not contain such details are liable to be rejected.

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form, the Registrar to the Issue will obtain from the Depository the demographic details including address, Applicants bank account details and occupation (hereinafter referred to as 'Demographic Details'). Applicants should carefully fill in their Depository Account details in the Application Form.

These Demographic Details would be used for all correspondence with the Applicants including mailing of the CANs / Allocation Advice. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue.



By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

## **BASIS OF ALLOTMENT**

Allotment will be made in consultation with the National Stock Exchange of India Limited (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

- 1. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category x number of Shares applied for).
- 2. The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- 3. For applications where the proportionate allotment works out to less than 2000 equity shares the allotment will be made as follows:
  - a) Each successful applicant shall be allotted 2000 equity shares; and
  - b) The successful applicants out of the total applicants for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- 4. If the proportionate allotment to an applicant works out to a number that is not a multiple of 2000 equity shares, the applicant would be allotted Shares by rounding off to the nearest multiple of 2000 equity shares subject to a minimum allotment of 2000 equity shares.
- 5. If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of 2000 equity shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in this Prospectus.
- 6. The above proportionate allotment of shares in an Issue that is oversubscribed shall be subject to the reservation for small individual applicants as described below:
  - a) As the retail individual investor category is entitled to more than fifty percent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
  - b) The balance net offer of shares to the public shall be made available for allotment to
    - i. Individual applicants other than retails individual investors and
    - Other investors, including Corporate Bodies/ Institutions irrespective of number of shares applied for.
  - c) The unsubscribed portion of the net offer to any one of the categories specified in a) or b) shall/may be made available for allocation to applicants in the other category, if so required.

'Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000/-. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with NSE.

For the purpose of Regulation 43(4), if the retail individual investor category is entitled to more than fifty percent, on proportionate basis, the retail individual investors shall be allocated that higher percentage.

The Executive Director / Managing Director of NSE – the Designated Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

## PAYMENT BY STOCK INVEST

In terms of the Reserve Bank of India Circular No. DBOD No. FSC BC 42/24.47.00/2003 04 dated November 5, 2003; the option to use the stock invest instrument in lieu of cheques or bank drafts for payment of



Application money has been withdrawn. Hence, payment through stock invest would not be accepted in this Issue.

### **GENERAL INSTRUCTIONS**

### Do's:

- Check if you are eligible to apply;
- Read all the instructions carefully and complete the applicable Application Form;
- Ensure that the details about Depository Participant and Beneficiary Account are correct as Allotment of Equity Shares will be in the dematerialized form only;
- Each of the Applicants should mention their Permanent Account Number (PAN) allotted under the Income Tax Act, 1961;
- Ensure that the Demographic Details (as defined herein below) are updated, true and correct in all respects;
- Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.
- All Applicants should submit their application through ASBA process only.

### Don'ts:

- Do not apply for lower than the minimum Application size;
- Do not apply at a Price Different from the Price Mentioned herein or in the Application Form
- Do not apply on another Application Form after you have submitted an Application to the Bankers of the Issue
- Do not pay the Application Price in cash, by money order or by postal order or by stock invest;
- Do not send Application Forms by post.
- Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue Size and/ or
  investment limit or maximum number of Equity Shares that can be held under the applicable laws or
  regulations or maximum amount permissible under the applicable regulations;
- Do not submit the GIR number instead of the PAN as the Application is liable to be rejected on this ground.

## **OTHER INSTRUCTIONS**

### Joint Applications in the case of Individuals

Applications may be made in single or joint names (not more than three). In the case of joint Applications, all payments will be made out in favour of the Applicant whose name appears first in the Application Form or Revision Form. All communications will be addressed to the First Applicant and will be dispatched to his or her address as per the Demographic Details received from the Depository.

## **Multiple Applications**

An Applicant should submit only one Application (and not more than one) for the total number of Equity Shares required. Two or more Applications will be deemed to be multiple Applications if the sole or First Applicant is one and the same.

In this regard, the procedures which would be followed by the Registrar to the Issue to detect multiple applications are given below:

(i) All applications are electronically strung on first name, address (1<sup>st</sup> line) and applicant's status. Further, these applications are electronically matched for common first name and address and if matched, these are checked manually for age, signature and father/ husband's name to determine if they are multiple applications



- (ii) Applications which do not qualify as multiple applications as per above procedure are further checked for common DP ID/ beneficiary ID. In case of applications with common DP ID/ beneficiary ID, are manually checked to eliminate possibility of data entry error to determine if they are multiple applications.
- (iii) Applications which do not qualify as multiple applications as per above procedure are further checked for common PAN. All such matched applications with common PAN are manually checked to eliminate possibility of data capture error to determine if they are multiple applications.

In case of a mutual fund, a separate Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

In cases where there are more than 20 valid applications having a common address, such shares will be kept in abeyance, post allotment and released on confirmation of know your client norms by the depositories. The Company reserves the right to reject, in our absolute discretion, all or any multiple Applications in any or all categories.

### PERMANENT ACCOUNT NUMBER OR PAN

Pursuant to the circular MRD/DoP/Circ 05/2007 dated April 27, 2007, SEBI has mandated Permanent Account Number ('PAN') to be the sole identification number for all participants transacting in the securities market, irrespective of the amount of the transaction w.e.f. July 2, 2007. Each of the Applicants should mention his/her PAN allotted under the IT Act. Applications without this information will be considered incomplete and are liable to be rejected. It is to be specifically noted that Applicants should not submit the GIR number instead of the PAN, as the Application is liable to be rejected on this ground.

### RIGHT TO REJECT APPLICATIONS

In case of QIB Applicants, the Company in consultation with the LM may reject Applications provided that the reasons for rejecting the same shall be provided to such Applicant in writing. In case of Non Institutional Applicants, Retail Individual Applicants who applied, the Company has a right to reject Applications based on technical grounds.

### **GROUNDS FOR REJECTIONS**

Applicants are advised to note that Applications are liable to be rejected inter alia on the following technical grounds:

- Amount paid does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Application by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Application Form, duplicate PAN and mismatch of PAN;
- GIR number furnished instead of PAN;
- Applications for lower number of Equity Shares than specified for that category of investors;
- Applications at a price other than the Fixed Price of The Issue;
- Applications for number of Equity Shares which are not in multiples of 2000;
- Category not ticked;
- Multiple Applications as defined in this Prospectus;
- In case of Application under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;



- Applications accompanied by Stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicant within the time prescribed as per the Application
  Forms, Issue Opening Date advertisement and the Prospectus and as per the instructions in the Prospectus
  and the Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Applications by OCBs;
- Applications by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Applications by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Applications that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Applications by persons who are not eligible to acquire Equity Shares of the Company in terms of all
  applicable laws, rules, regulations, guidelines, and approvals;
- Applications or revisions thereof by QIB Applicants, Non Institutional Applicants where the Application Amount is in excess of Rs. 2,00,000, received after 3.00 pm on the Issue Closing Date;
- Detailed of ASBA Account not provided in the Application Form;
- Amount not blocked in ASBA within prescribed time;
- More than five application forms blocked from one ASBA Account.

## **IMPERSONATION**

Attention of the applicants is specifically drawn to the provisions of section 38(1) of the Companies Act, 2013 which is reproduced below:

'Any person who:

- a. makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities: or
- b. makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c. otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,
  - Shall be liable for action under section 447 of Companies Act, 2013 and shall be treated as Fraud.

## SIGNING OF UNDERWRITING AGREEMENT

Vide an Underwriting agreement dated January 27, 2018 this issue is 100% Underwritten.

## FILING OF THE PROSPECTUS WITH THE ROC

The Company will file a copy of the Prospectus with the Registrar of Companies, Gujarat, Ahmedabad, in terms of Section 26 of Companies Act, 2013.



## PRE-ISSUE ADVERTISEMENT

Subject to Section 30 of the Companies Act, 2013 the Company shall, after registering the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation. In the pre-issue advertisement, we shall state the Offer Opening Date and the Offer Closing Date. This advertisement, subject to the provisions of Section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule XIII of the SEBI Regulations.

### DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

The Company will issue and dispatch letters of allotment/ securities certificates and/ or letters of regret or credit the allotted securities to the respective beneficiary accounts, if any within a period of 4 working days of the Issue Closing Date.

In case the Company issues Letters of allotment, the corresponding Security Certificates will be kept ready within two months from the date of allotment thereof or such extended time as may be approved by the Company Law Board under Section 56 of the Companies Act, 2013 or other applicable provisions, if any.

Allottees are requested to preserve such Letters of Allotment, which would be exchanged later for the Security Certificates. After the funds are transferred from the SCSB's to Public Issue Account on the Designated Date, the Company would ensure the credit to the successful Applicants depository account. Allotment of the Equity Shares to the Allottees shall be within one working day of the date of approval of Basis of Allotment by Designated Stock Exchange. Investors are advised to instruct their Depository Participants to accept the Equity Shares that may be allocated/allotted to them pursuant to this issue.

### **PAYMENT OF REFUND**

In the event that the listing of the Equity Shares does not occur in the manner described in this Prospectus, the Lead Manager shall intimate Public Issue bank and Public Issue Bank shall transfer the funds from Public Issue account to Refund Account as per the written instruction from lead Manager and the Registrar for further payment to the beneficiary applicants.

## UNDERTAKINGS BY OUR COMPANY

The Company undertakes the following:

- 1. That the complaints received in respect of this Issue shall be attended to by us expeditiously;
- That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within six working days of closure of the issue;
- 3. That the letter of allotment/ unblocking of funds to the non-resident Indians shall be dispatched within specified time; and
- 4. That no further issue of Equity Shares shall be made till the Equity Shares offered through this Prospectus are listed.

## **UTILIZATION OF ISSUE PROCEEDS**

Our Board certifies that:

- 1. All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in Section 40 of the Companies Act, 2013;
- 2. Details of all monies utilized out of the issue referred to in point 1 above shall be disclosed and continued to be disclosed till the time any part of the issue proceeds remains unutilized under an appropriate separate head in the balance-sheet of the issuer indicating the purpose for which such monies had been utilized;
- 3. Details of all unutilized monies out of the Issue referred to in 1, if any shall be disclosed under the appropriate head in the balance sheet indicating the form in which such unutilized monies have been invested and



- 4. Our Company shall comply with the requirements of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.
- 5. Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.

### WITHDRAWAL OF THE ISSUE

Our Company, in consultation with the Lead Manager, reserves the right not to proceed with the Issue, in whole or any part thereof at any time after the Issue Opening Date but before the Allotment, with assigning reason thereof. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared within Two days of Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for such decision and. The LM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. Our Company shall also inform the same to the Stock Exchange on which Equity Shares are proposed to be listed. Notwithstanding the foregoing, the Issue is also subject to obtaining the following:

- The final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment, and
- 2. The final RoC approval of the Prospectus after it is filed with the concerned RoC.

If our Company withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with afresh public offering of Equity Shares, our Company shall file a fresh Prospectus with Stock Exchange.

## EQUITY SHARES IN DEMATERIALISED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company has entered into following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- (a) We have entered into tripartite agreement between NSDL, the Company and the Registrar to the Issue on March 01, 2018.
- (b) We have entered into tripartite agreement between CDSL, the Company and the Registrar to the Issue on February 27, 2018.

The Company's Equity shares bear an ISIN No. INE575Z01010

An Applicant applying for Equity Shares must have at least one beneficiary account with either of the Depository Participants of either NSDL or CDSL prior to making the Application.

- The Applicant must necessarily fill in the details (including the Beneficiary Account Number and Depository Participant's identification number) appearing in the Application Form or Revision Form.
- Allotment to a successful Applicant will be credited in electronic form directly to the beneficiary account (with the Depository Participant) of the Applicant.
- Names in the Application Form or Revision Form should be identical to those appearing in the account
  details in the Depository. In case of joint holders, the names should necessarily be in the same sequence as
  they appear in the account details in the Depository.
- If incomplete or incorrect details are given under the heading 'Applicants Depository Account Details' in the Application Form or Revision Form, it is liable to be rejected.
- The Applicant is responsible for the correctness of his or her Demographic Details given in the Application Form vis à vis those with his or her Depository Participant.
- Equity Shares in electronic form can be traded only on the stock exchanges having electronic connectivity
  with NSDL and CDSL. The Stock Exchange where our Equity Shares are proposed to be listed has
  electronic connectivity with CDSL and NSDL.



 The allotment and trading of the Equity Shares of the Company would be in dematerialized form only for all investors.

## **COMMUNICATIONS**

All future communications in connection with the Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Banker to the Issue where the Application was submitted and a copy of the acknowledgement slip. Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

# ISSUE PROCEDURE FOR ASBA (APPLICATION SUPPORTED BY BLOCKED ACCOUNT) APPLICANTS

This section is for the information of investors proposing to subscribe to the Issue through the ASBA process. Our Company and the LM are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Prospectus. ASBA Applicants are advised to make the independent investigations and to ensure that the ASBA Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34. For details on designated branches of SCSB collecting the Application Form, please refer the above mentioned SEBI link.

### **ASBA PROCESS**

A Resident Retail Individual Investor shall submit his Application through an Application Form, either in physical or electronic mode, to the SCSB with whom the bank account of the ASBA Applicant or bank account utilized by the ASBA Applicant ('ASBA Account') is maintained. The SCSB shall block an amount equal to the Application Amount in the bank account specified in the ASBA Application Form, physical or electronic, on the basis of an authorization to this effect given by the account holder at the time of submitting the Application.

The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against the allocated shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the ASBA Application, as the case may be.

The ASBA data shall thereafter be uploaded by the SCSB in the electronic IPO system of the Stock Exchange. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant bank accounts and for transferring the amount allocable to the successful ASBA Applicants to the Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the LM.

ASBA Applicants are required to submit their Applications, either in physical or electronic mode. In case of application in physical mode, the ASBA Applicant shall submit the ASBA Application Form at the Designated Branch of the SCSB or Registered Brokers or Registered RTAs or DPs registered with SEBI. In case of application in electronic form, the ASBA Applicant shall submit the Application Form either through the internet banking facility available with the SCSB, or such other electronically enabled mechanism for applying and blocking funds in the ASBA account held with SCSB, and accordingly registering such Applications.



## Who can apply?

In accordance with the SEBI (ICDR) Regulations, 2009 in public issues w.e.f. May 1, 2010 all the investors can apply through ASBA process and after SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all investors must apply through the ASBA Process.

### **Mode of Payment**

Upon submission of an Application Form with the SCSB, whether in physical or electronic mode, each ASBA Applicant shall be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount, in the bank account maintained with the SCSB.

Application Amount paid in cash, by money order or by postal order or by stockinvest, or ASBA Application Form accompanied by cash, , money order, postal order or any mode of payment other than blocked amounts in the SCSB bank accounts, shall not be accepted.

After verifying that sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the ASBA Application Form till the Designated Date.

On the Designated Date, the SCSBs shall transfer the amounts allocable to the ASBA Applicants from the respective ASBA Account, in terms of the SEBI Regulations, into the Public Issue Account. The balance amount, if any against the said Application in the ASBA Accounts shall then be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the Issue.

The entire Application Amount, as per the Application Form submitted by the respective ASBA Applicants, would be required to be blocked in the respective ASBA Accounts until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against allocated shares to the Public Issue Account, or until withdrawal/failure of the Issue or until rejection of the ASBA Application, as the case may be.

### **Unblocking of ASBA Account**

On the basis of instructions from the Registrar to the Issue, the SCSBs shall transfer the requisite amount against each successful ASBA Applicant to the Public Issue Account as per the provisions of section 40(3) of the Companies Act, 2013 and shall unblock excess amount, if any in the ASBA Account. However, the Application Amount may be unblocked in the ASBA Account prior to receipt of intimation from the Registrar to the Issue by the Controlling Branch of the SCSB regarding finalization of the Basis of Allotment in the Issue, in the event of withdrawal/failure of the Issue or rejection of the ASBA Application, as the case may be.



## RESTRICTION ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Foreign investment is allowed up to 100% under automatic route in our Company.

India's current Foreign Direct Investment ("FDI") Policy issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, GoI ("DIPP") by circular of 2016 with effect from June 07, 2016 ("Circular of 2016"), consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DIPP. The Government usually updates the consolidated circular on FDI Policy once every Year and therefore, this circular of 2016 will be valid until the DIPP issues an updated circular.

The transfer of shares between an Indian resident and a Non-resident does not require the prior approval of the FIPB or the RBI, subject to fulfilment of certain conditions as specified by DIPP / RBI, from time to time. Such conditions include (i) the activities of the investee company are under the automatic route under the foreign direct investment ("FDI") Policy and the non-resident shareholding is within the sectoral limits under the FDI policy; (ii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI and such other conditions as provided in the FDI Policy from time to time. Investors are advised to refer to the exact text of the relevant statutory provisions of law before investing and / or subsequent purchase or sale transaction in the Equity Shares of Our Company.

The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended (U.S. Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur. However, the Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them.



## SECTION VIII - MAIN PROVISIONS OF ARTICLES OF ASSOCIATION

Pursuant to Schedule I of the Companies Act and the SEBI Regulation, the main provisions of our Articles relating to, inter alia, voting rights, dividend, lien, forfeiture, restrictions on transfer and transmission of Equity Shares or debentures and/or on their consolidation/splitting are detailed below. Please note that each Provision herein below is numbered as per the corresponding article number in our Articles and capitalized/defined terms herein have the same meaning given to them in our Articles.

## CAPITAL AND INCREASE AND REDUCTION OF CAPITAL

Title of Article	Article Number and contents
	3.
Share Capital	The Authorised Share Capital of the Company shall be such amount, divided into such class(es) denomination(s) and number of shares in the Company as stated in Clause V of the Memorandum Of Association of the Company, with power to increase or reduce such Capital from time to time and power to divide the shares in the Capital for the time being into other classes and to attach thereto respectively such preferential, convertible, deferred, qualified, or other special rights, privileges, conditions or restrictions and to vary, modify or abrogate the same in such manner as may be determined by or in accordance with the regulations of the Company or the provisions of the Company or the provisions of the law for the time being in force.
	4.
Increase of capital by the Company how carried into effect	The Company may in General Meeting from time to time by Ordinary Resolution increase its capital by creation of new Shares which may be unclassified and may be classified at the time of issue in one or more classes and of such amount or amounts as may be deemed expedient. The new Shares shall be issued upon such terms and conditions and with such rights and privileges annexed thereto as the resolution shall prescribe and in particular, such Shares may be issued with a preferential or qualified right to dividends and in the distribution of assets of the Company and with a right of voting at General Meeting of the Company in conformity with Section 47 of the Companies Act, 2013. Whenever the capital of the Company has been increased under the provisions of this Article the Directors shall comply with the provisions of Section 64 of the Companies Act, 2013.
	5.
New Capital same as existing capital	Except so far as otherwise provided by the conditions of issue or by These Presents, any capital raised by the creation of new Shares shall be considered as part of the existing capital, and shall be subject to the provisions herein contained, with reference to the payment of calls and installments, forfeiture, lien, surrender, transfer and transmission, voting and otherwise.
	6.
Redeemable Preference Shares	Subject to the provisions of Section 55 of the Companies Act, 2013, the Company shall have the power to issue preference shares which are or at the option of the Company, liable to be redeemed and the resolution authorizing such issue shall prescribe the manner, terms and conditions of redemption.



Title of Article	Article Number and contents	
	7.	
Voting rights of preference shares	The holder of Preference Shares shall have a right to vote only on Resolutions, which directly affect the rights attached to his Preference Shares and in circumstances provided under Section 47(2).	
	8.	
Provisions to apply on issue of Redeemable	On the issue of redeemable preference shares under the provisions of Article 7 hereof, the following provisions-shall take effect:	
Preference Shares	(a) No such Shares shall be redeemed except out of profits of which would otherwise be available for dividend or out of proceeds of a fresh issue of shares made for the purpose of the redemption.	
	(b) No such Shares shall be redeemed unless they are fully paid.	
	(c) The premium, if any payable on redemption shall have been provided for out of the profits of the Company or out of the Company's security premium account, before the Shares are redeemed.	
	(d) Where any such Shares are redeemed otherwise then out of the proceeds of a fresh issue, there shall out of profits which would otherwise have been available for dividend, be transferred to a reserve fund, to be called "the Capital Redemption Reserve Account", a sum equal to the nominal amount of the Shares redeemed, and the provisions of the Act relating to the reduction of the share capital of the Company shall, except as provided in Section 55 of the Companies Act, 2013 apply as if the Capital Redemption Reserve Account were paid-up share capital of the Company.	
	(e) Subject to the provisions of Section 55 of the Companies Act, 2013, the redemption of preference shares hereunder may be affected in accordance with the terms and conditions of their issue and in the absence of any specific terms and conditions in that behalf, in such manner as the Directors may think fit.	
	9.	
Reduction of capital	The Company may (subject to the provisions of section 52, 55(1) & (2) of the Companies Act, 2013 and Section 80 of the Companies Act, 1956, to the extent applicable, and Section 100 to 105 of the Companies Act, 1956, both inclusive, and other applicable provisions, if any, of the Act) from time to time by Special Resolution reduce	
	(a) the share capital;	
	(b) any capital redemption reserve account; or	
	(c) any security premium account.	
	inany manner for the time being, authorized by law and in particular capital may be paid off on the footing that it may be called up again or otherwise. This Article is not to derogate from any power the Company would have, if it were omitted.	
	10.	
Purchase of own Shares	The Company shall have power, subject to and in accordance with all applicable provisions of the Act, to purchase any of its own fully paid Shares whether or not they are redeemable and may make a payment out of capital in respect of such	



Title of Article	Article Number and contents
	purchase.
Sub-division consolidation and cancellation of Shares	Subject to the provisions of Section 61 of the Companies Act, 2013 and other applicable provisions of the Act, the Company in General Meeting may, from time to time, sub-divide or consolidate its Shares, or any of them and the resolution whereby any Share is sub-divided may determine that, as between the holders of the Shares resulting from such sub-divisions, one or more of such Shares shall have some preference or special advantage as regards dividend, capital or otherwise over or as compared with the other(s). Subject as aforesaid, the Company in General Meeting may also cancel shares which have not been taken or agreed to be taken by any person and diminish the amount of its share capital by the amount of the Shares so cancelled.

## MODIFICATION OF RIGHTS

Title of Article	Article Number and contents
	12.
Modification of rights	Whenever the capital, by reason of the issue of preference shares or otherwise, is divided into different classes of Shares, all or any of the rights and privileges attached to each class may, subject to the provisions of Sections 106 and 107 of the Companies Act 1956, be modified, commuted, affected, abrogated, dealt with or varied with the consent in writing of the holders of not less than three-fourth of the issued capital of that class or with the sanction of a Special Resolution passed at a separate General Meeting of the holders of Shares of that class, and all the provisions hereafter contained as to General Meeting shall mutatis mutandis apply to every such Meeting. This Article is not to derogate from any power the Company would have if this Article was omitted.  The rights conferred upon the holders of the Shares (including preference shares, if any) of any class issued with preferred or other rights or privileges shall, unless otherwise expressly provided by the terms of the issue of Shares of that class, be deemed not to be modified, commuted, affected, dealt with or varied by the creation or issue of further Shares ranking paripassu therewith.

# SHARES, CERTIFICATES AND DEMATERIALISATION

Title of Article	Article Number and contents
	13.
Restriction on allotment and return of allotment	The Board of Directors shall observe the restrictions on allotment of Shares to the public contained in Section 39 of the Companies Act, 2013, and shall cause to be made the returns as to allotment provided for in Section 39 of the Companies Act, 2013.

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Title of A	Article		Article Number and contents
			14.
Further shares	issue	of	(1) Where at any time, a company having a share capital proposes to increase its subscribed capital by the issue of further shares, such shares shall be offered-
			(a) to persons who, at the date of the offer, are holders of equity shares of the company in proportion, as nearly as circumstances admit, to the paid-up share capital on those shares by sending a letter of offer subject to the following conditions, namely:—
			(i) the offer shall be made by notice specifying the number of shares offered and limiting a time not being less than fifteen days and not exceeding thirty days from the date of the offer within which the offer, if not accepted, shall be deemed to have been declined;
			(ii) the offer aforesaid shall not have the right exercisable by the person concerned to renounce the shares offered to him or any of them in favour of any other person; and the notice referred to in clause (b) shall contain a statement to this effect.
			(iii) after the expiry of the time specified in the notice aforesaid, or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the shares offered, the Board of Directors may dispose of them in such manner which is not dis-advantageous to the shareholders and the company;
			<ul> <li>(b) to employees under a scheme of employees' stock option, subject to special resolution passed by company and subject to such conditions as may be prescribed; or</li> </ul>
			(c) to any persons, if it is authorized by a special resolution, whether or not those persons include the persons referred to in clause (a) or clause (b), either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation report of a registered valuer subject to such conditions as may be prescribed.
			(2) The notice referred to in sub-clause (a)(i) of Clause (1) shall be dispatched through registered post or speed post or through electronic mode to all the existing shareholders at least three days before the opening of the issue.
			(3) Nothing aforesaid shall apply to the increase of the subscribed capital of a company caused by the exercise of an option as a term attached to the debentures issued or loan raised by the company to convert such debentures or loans into shares in the company:
			Provided that the terms of issue of such debentures or loan containing such an option have been approved before the issue of such debentures or the raising of loan by a special resolution passed by the company in general meeting.
			15.
Shares disposal Directors	at of	the the	Subject to the provisions of Section 62 of the Companies Act, 2013 and these Articles, the Shares in the capital of the Company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such person, in such proportion and on such terms and conditions and either at a premium or at par or (subject to the compliance with the provision of



Title of Article	Article Number and contents	
	Section 53 of the Companies Act, 2013) at a discount and at such time as they may from time to time think fit and with sanction of the Company in the General Meeting to give to any person or persons the option or right to call for any Shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot Shares in the capital of the Company on payment in full or part of any property sold and transferred or for any services rendered to the Company in the conduct of its business and any Shares which may so be allotted may be issued as fully paid up Shares and if so issued, shall be deemed to be fully paid Shares. Provided that option or right to call for Shares shall not be given to any person or persons without the sanction of the Company in the General Meeting.	
	15A	
Power to offer Shares/options to acquire Shares	(1) Without prejudice to the generality of the powers of the Board under Article 16 or in any other Article of these Articles of Association, the Board or any Committee thereof duly constituted may, subject to the applicable provisions of the Act, rules notified thereunder and any other applicable laws, rules and regulations, at any point of time, offer existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions as may be required) to its employees, including Directors (whether whole-time or not), whether at par, at discount or at a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force.	
	(2) In addition to the powers of the Board under Article 16A(1), the Board may also allot the Shares referred to in Article 16A(1) to any trust, whose principal objects would <i>inter alia</i> include further transferring such Shares to the Company's employees [including by way of options, as referred to in Article 16A(1)] in accordance with the directions of the Board or any Committee thereof duly constituted for this purpose. The Board may make such provision of moneys for the purposes of such trust, as it deems fit.	
	(3) The Board, or any Committee thereof duly authorized for this purpose, may do all such acts, deeds, things, etc. as may be necessary or expedient for the purposes of achieving the objectives set out in Articles 16A(1) and (2) above.	
	16.	
Application of premium received on Shares	(1) Where the Company issues Shares at a premium whether for cash or otherwise, a sum equal to the aggregate amount or value of the premium on these Shares shall be transferred to an account, to be called "the securities premium account" and the provisions of the Act relating to the reduction of the share capital of the Company shall except as provided in this Article, apply as if the securities premium account were paid up share capital of the Company.	
	(2) The securities premium account may, notwithstanding anything in clause (1) thereof be applied by the Company:	
	<ul> <li>(a) In paying up unissued Shares of the Company, to be issued to the Members of the Company as fully paid bonus shares;</li> <li>(b) In writing off the preliminary expenses of the Company;</li> <li>(c) In writing off the expenses of or the commission paid or discount allowed or any issue of Shares or debentures of the Company; or</li> <li>(d) In providing for the premium payable on the redemption of any redeemable preference shares or of any debentures of the Company.</li> <li>(e) For the purchase of its own shares or other securities under Section 68 of the Companies Act, 2013.</li> </ul>	



Title of Article	Article Number and contents	
	17.	
Power also to Company in General Meeting to issue Shares	In addition to and without derogating from the powers for that purpose conferred on the Board under these Articles, the Company in General Meeting may, subject to the provisions of Section 62 of the Companies Act, 2013, determine that any Shares (whether forming part of the original capital or of any increased capital of the Company) shall be offered to such persons (whether Members or not) in such proportion and on such terms and conditions and either (subject to compliance with the provisions of Sections 52 and 53 of the Companies Act, 2013) at a premium or at par or at a discount as such General Meeting shall determine and with full power to give any person (whether a Member or not) the option or right to call for or buy allotted Shares of any class of the Company either (subject to compliance with the provisions of Sections 52 and 53 of the Companies Act, 2013) at a premium or at par or at a discount, such option being exercisable at such times and for such consideration as may be directed by such General Meeting or the Company in General Meeting may make any other provision whatsoever for the issue, allotment, or disposal of any Shares.	
	17A	
Power of General Meeting to authorize Board to offer Shares/Options to employees	(1) Without prejudice to the generality of the powers of the General Meeting under Article 18 or in any other Article of these Articles of Association, the General Meeting may, subject to the applicable provisions of the Act, rules notified thereunder and any other applicable laws, rules and regulations, determine, or give the right to the Board or any Committee thereof to determine, that any existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions as may be required) be allotted/granted to its employees, including Directors (whether whole-time or not), whether at par, at discount or a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force. The General Meeting may also approve any Scheme/Plan/ other writing, as may be set out before it, for the aforesaid purpose.	
	(2) In addition to the powers contained in Article 18A(1), the General Meeting may authorize the Board or any Committee thereof to exercise all such powers and do all such things as may be necessary or expedient to achieve the objectives of any Scheme/Plan/other writing approved under the aforesaid Article.	
	18.	
Shares at a discount	The Company shall not issue Shares at a discount except the issue of Sweat Equity Shares of a class already issued, if the following conditions are fulfilled, namely:	
	(a) the issue is authorized by a special resolution passed by the company;	
	(b) the resolution specifies the number of shares, the current market price, consideration, if any, and the class or classes of directors or employees to whom such equity shares are to be issued;	
	(c) not less than one year has, at the date of such issue, elapsed since the date on which the company had commenced business; and	
	(d) where the equity shares of the company are listed on a recognized stock exchange, the sweat equity shares are issued in accordance with the regulations made by the Securities and Exchange Board in this behalf and if they are not so listed, the sweat equity shares are issued in accordance with	



Title of Article	Article Number and contents		
	the prescribed rules.		
	19.		
Installments of Shares to be duly paid	If by the conditions of any allotment of any Shares the whole or any part of the amount or issued price thereof shall, be payable by installments, every such installment shall when due, be paid to the Company by the person who for the time being and from time to time shall be the registered holder of the Shares or his legal representatives, and shall for the purposes of these Articles be deemed to be payable on the date fixed for payment and in case of non-payment the provisions of these Articles as to payment of interest and expenses forfeiture and like and all the other relevant provisions of the Articles shall apply as if such installments were a call duly made notified as hereby provided.		
	20.		
The Board may issue Shares as fully paid-up	Subject to the provisions of the Act and these Articles, the Board may allot and issue Shares in the Capital of the Company as payment for any property purchased or acquired or for services rendered to the Company in the conduct of its business or in satisfaction of any other lawful consideration. Shares which may be so issued may be issued as fully paid-up or partly paid up Shares.		
	21.		
Acceptance of Shares	Any application signed by or on behalf of an applicant for Share(s) in the Company, followed by an allotment of any Share therein, shall be an acceptance of Share(s) within the meaning of these Articles, and every person who thus or otherwise accepts any Shares and whose name is therefore placed on the Register of Members shall for the purpose of this Article, be a Member.		
	22.		
Deposit and call etc., to be debt payable	The money, if any which the Board of Directors shall on the allotment of any Shares being made by them, require or direct to be paid by way of deposit, call or otherwise, in respect of any Shares allotted by them shall immediately on the inscription of the name of the allottee in the Register of Members as the holder of such Shares, become a debt due to and recoverable by the Company from the allottee thereof, and shall be paid by him accordingly.		
	23.		
Liability of Members	Every Member, or his heirs, executors or administrators to the extent of his assets which come to their hands, shall be liable to pay to the Company the portion of the capital represented by his Share which may, for the time being, remain unpaid thereon in such amounts at such time or times and in such manner as the Board of Directors shall, from time to time, in accordance with the Company's requirements require or fix for the payment thereof.		
	24.(A) Definitions:		
Dematerialisation of securities	<b>Beneficial Owner</b> "Beneficial Owner" means a person whose name is recorded as such with a Depository.		



Title of Article	Article Number and contents		
	SEBI "SEBI" means the Securities and Exchange Board of India.		
	<b>Bye-Laws</b> "Bye-Laws" mean bye-laws made by a depository under Section 26 of the Depositories Act, 1996;		
	<b>Depositories Act</b> "Depositories Act" means the Depositories Act, 1996 including any statutory modifications or re-enactment thereof for the time being in force;		
	<b>Depository</b> "Depository" means a company formed and registered under the Companies Act, 1956 and which has been granted a certificate of registration under sub-section (1A) of Section 12 of the Securities and Exchange Board of India Act, 1992;		
	<b>Record</b> "Record" includes the records maintained in the form of books or stored in a computer or in such other form as may be determined by the regulations made by SEBI;		
	Regulations "Regulations" mean the regulations made by SEBI;		
	Security "Security" means such security as may be specified by SEBI.		
	24.(B)		
Dematerialisation of securities	Either on the Company or on the investor exercising an option to hold his securities with a depository in a dematerialised form, the Company shall enter into an agreement with the depository to enable the investor to dematerialise the Securities, in which event the rights and obligations of the parties concerned shall be governed by the Depositories Act.		
	24.(C)		
Options to receive security certificates	Every person subscribing to securities offered by the Company shall have the option to receive the Security certificates or hold securities with a depository.		
or hold securities with depository	Where a person opts to hold a Security with a depository, the Company shall intimate such depository the details of allotment of the Security, and on receipt of such information the depository shall enter in its record the name of the allotted as the Beneficial Owner of that Security.		
	24.(D)		
Securities in depositories to be in fungible form			
	24.(E)		
Rights of depositories and beneficial owners	(1) Notwithstanding anything to the contrary contained in the Articles, a Depository shall be deemed to be a registered owner for the purposes of effecting transfer of ownership of Security on behalf of the Beneficial Owner;		
	(2) Save as otherwise provided in (1) above, the Depository as a registered owner shall not have any voting rights or any other rights in respect of Securities held by it;		
	(3) Every person holding equity share capital of the Company and whose name is		



Title of Article	Article Number and contents	
	entered as Beneficial Owner in the Records of the Depository shall be deemed to be a Member of the Company. The Beneficial Owner shall be entitled to all the rights and benefits and be subjected to all the liabilities in respect of the Securities held by a Depository.	
	24.(F)	
Depository To Furnish Information	Every Depository shall furnish to the Company information about the transfer of Securities in the name of the Beneficial Owner at such intervals and in such manner as may be specified by the bye-laws and the Company in that behalf.	
	24.(G)	
Service of documents	Notwithstanding anything in the Act or these Articles to the contrary, where securities are held in a depository, the records of the beneficial ownership may be served by such depository on the Company by means of electronic mode or by delivery of floppies or discs.	
	24.(H)	
Option to opt out in respect of any security	If a Beneficial Owner seeks to opt out of a Depository in respect of any Security, the Beneficial Owner shall inform the Depository accordingly. The Depository shall on receipt of information as above make appropriate entries in its Records and shall inform the Company. The Company shall, within thirty (30) days of the receipt of intimation from the depository and on fulfilment of such conditions and on payment of such fees as may be specified by the regulations, issue the certificate of securities to the Beneficial Owner or the transferee as the case may be.	
	24.(I)	
Sections 45 and 56	Notwithstanding anything to the contrary contained in the Articles:	
of the Companies Act, 2013 not to apply	(1) Section 45 of the Companies Act, 2013 shall not apply to the Shares held with a Depository;	
	(2) Section 56 of the Companies Act, 2013 shall not apply to transfer of Security affected by the transferor and the transferee both of whom are entered as Beneficial Owners in the Records of a Depository.	
	25.	
Share certificate	(a) Every Member or allottee of Shares is entitled, without payment, to receive one certificate for all the Shares of the same class registered in his name.	
	(b) Any two or more joint allottees or holders of Shares shall, for the purpose of this Article, be treated as a single Member and the certificate of any Share which may be the subject of joint ownership may be delivered to any one of such joint owners, on behalf of all of them.	
	26.	
Limitation of time for issue of certificates	Every Member shall be entitled, without payment to one or more certificates in marketable lots, for all the shares of each class or denomination registered in his name, or if the directors so approve (upon paying such fee as the Directors so time determine) to several certificates, each for one or more of such shares and the Company shall complete and have ready for delivery such certificates within three months from the date of allotment, unless the conditions of issue thereof otherwise	



Title of Article	Article Number and contents		
	provide, or within two months of the receipt of application of registration of transfer, transmission, sub-division, consolidation or renewal of any of its Shares as the case may be. Every certificate of Shares shall be under the seal of the company and shall specify the number and distinctive numbers of Shares in respect of which it is issued and amount paid-up thereon and shall be in such form as the directors may prescribe and approve, provided that in respect of a Share or Shares held jointly by several persons, the Company shall not be bound to issue more than one certificate and delivery of a certificate of Shares to one or several joint holders shall be a sufficient delivery to all such holder.		
	27.		
Renewal of share certificates	No certificate of any Share or Shares shall be issued either in exchange for those, which are sub-divided or consolidated or in replacement of those which are defaced, torn or old, decrepit, worn out, or where the pages on the reverse for recording transfer have been duly utilised unless the certificate in lieu of which it is issued is surrendered to the Company.		
	PROVIDED THAT no fee shall be charged for issue of new certificate in replacement of those which are old, decrepit or worn out or where the pages on the reverse for recording transfer have been fully utilized.		
	28.		
Issue of new certificate in place of one defaced, lost or destroyed	If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new Certificate may be issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the company deem adequate, being given, a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed Certificate. Every certificate under the article shall be issued without payment of fees if the Directors so decide, or on payment of such fees (not exceeding Rs.2/- for each certificate) as the Directors shall prescribe. Provided that no fee shall be charged for issue of new Certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.		
	Provided that notwithstanding what is stated above the Directors shall comply with such rules or regulations or requirements of any Stock Exchange or the rules made under the Act or rules made under Securities Contracts (Regulation) Act, 1956 or any other Act, or rules applicable thereof in this behalf.		
	The provision of this Article shall mutatis mutandis apply to Debentures of the Company.		
	29.		
The first name joint holder deemed sole holder	If any Share(s) stands in the name of two or more persons, the person first named in the Register of Members shall, as regards receipt of dividends or bonus or service of notice and all or any other matters connected with Company except voting at Meetings and the transfer of the Shares be deemed the sole holder thereof but the joint holders of a Share shall severally as well as jointly be liable for the payment of all incidents thereof according to the Company's Articles.		



Title of Article	Article Number and contents
	30.
Issue of Shares without Voting Rights	In the event it is permitted by law to issue shares without voting rights attached to them, the Directors may issue such share upon such terms and conditions and with such rights and privileges annexed thereto as thought fit and as may be permitted by law.
	31.
Buy-Back of Shares and Securities	Notwithstanding anything contained in these articles, in the event it is permitted by law for a company to purchase its own shares or securities, the Board of Directors may, when and if thought fit, buy back, such of the Company's own shares or securities as it may think necessary, subject to such limits, upon such terms and conditions, and subject to such approvals, provision of section 67 and SEBI (Buy Back of Shares) Regulations as may be permitted by law.
	32.
Employees Stock Options Scheme/Plan	The Directors shall have the power to offer , issue and allot Equity Shares in or Debentures (Whether fully/ partly convertible or not into Equity Shares) of the Company with or without Equity Warrants to such of the Officers, Employees, Workers of the Company or of its Subsidiary and / or Associate Companies or Managing and Whole Time Directors of the Company (hereinafter in this Article collectively referred to as "the Employees") as may be selected by them or by the trustees of such trust as may be set up for the benefit of the Employees in accordance with the terms and conditions of the Scheme, trust, plan or proposal that may be formulated , created, instituted or set up by the Board of Directors or the Committee thereof in that behalf on such terms and conditions as the Board may in its discretion deem fit.
	33.
Sweat Equity	Subject to the provisions of the Act (including any statutory modification or re- enactment thereof, for the time being in force), shares of the Company may be issued at a discount or for consideration other than cash to Directors or employees who provide know-how to the Company or create an intellectual property right or other value addition.
	34.
Company not bound to recognize any interest in Shares other than of registered holder	Except as ordered by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognize, even when having notice thereof any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.
	35.
Trust recognized	(a) Except as ordered, by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognize, even when having notice



Title of Article	Article Number and contents	
	thereof, any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.	
	(b) Shares may be registered in the name of an incorporated Company or other body corporate but not in the name of a minor or of a person of unsound mind (except in case where they are fully paid) or in the name of any firm or partnership.	
	36.	
Declaration by person not holding beneficial interest in any Shares	(1) Notwithstanding anything herein contained a person whose name is at any time entered in Register of Member of the Company as the holder of a Share in the Company, but who does not hold the beneficial interest in such Shares, shall, if so required by the Act within such time and in such forms as may be prescribed, make declaration to the Company specifying the name and other particulars of the person or persons who hold the beneficial interest in such Share in the manner provided in the Act.	
	(2) A person who holds a beneficial interest in a Share or a class of Shares of the Company, shall if so required by the Act, within the time prescribed, after his becoming such beneficial owner, make a declaration to the Company specifying the nature of his interest, particulars of the person in whose name the Shares stand in the Register of Members of the Company and such other particulars as may be prescribed as provided in the Act.	
	(3) Whenever there is a change in the beneficial interest in a Share referred to above, the beneficial owner shall, of so required by the Act, within the time prescribed, from the date of such change, make a declaration to the Company in such form and containing such particulars as may be prescribed in the Act	
	(4) Notwithstanding anything contained in the Act and Articles 35 and 36 hereof, where any declaration referred to above is made to the Company, the Company shall, if so required by the Act, make a note of such declaration in the Register of Members and file within the time prescribed from the date of receipt of the declaration a return in the prescribed form with the Registrar with regard to such declaration.	
	37.	
Funds of Company not to be applied in purchase of Shares of the Company	No funds of the Company shall except as provided by Section 67 of the Companies Act, 2013 be employed in the purchase of its own Shares, unless the consequent reduction of capital is effected and sanction in pursuance of Sections 52, 55 (to the extent applicable) of Companies Act, 2013 and Sections 80 and 100 to 105 of the Companies Act, 1956 and these Articles or in giving either directly or indirectly and whether by means of a loan, guarantee, the provision of security or otherwise, any financial assistance for the purpose of or in connection with a purchase or subscription made or to be made by any person of or for any Share in the Company in its holding Company.	

## UNDERWRITING AND BROKERAGE



Title of Article	Article Number and contents	
Commission may be paid	Subject to the provisions of Section 40 of the Companies Act, 2013, the Company may at anytime pay commission to any person in consideration of his subscribing or agreeing to subscribe (whether absolutely or conditionally) for any Shares in or debentures of the Company.	
Brokerage	39.  The Company may on any issue of Shares or Debentures or on deposits pay such brokerage as may be reasonable and lawful.	
Commission to be included in the annual return	Where the Company has paid any sum by way of commission in respect of any Shares or Debentures or allowed any sums by way of discount in respect to any Shares or Debentures, such statement thereof shall be made in the annual return as required by Section 92 to the Companies Act, 2013.	

#### **DEBENTURES**

Title of Article	Article Number and contents	
	41.	
Debentures with voting rights not to be issued	(a)	The Company shall not issue any debentures carrying voting rights at any Meeting of the Company whether generally or in respect of particular classes of business.
	(b)	Payments of certain debts out of assets subject to floating charge in priority to claims under the charge may be made in accordance with the provisions of Section 327 of the Companies Act, 2013.
	(c)	Certain charges (which expression includes mortgage) mentioned in Section 77 of the Companies Act, 2013 shall be void against the Liquidator or creditor unless registered as provided in Section 77 of the Companies Act, 2013.
	(d)	A contract with the Company to take up and pay debentures of the Company may be enforced by a decree for specific performance.
	(e)	Unless the conditions of issue thereof otherwise provide, the Company shall (subject to the provisions of Section 56 of the Companies Act, 2013) within six months after the allotment of its debentures or debenture-stock and within one month after the application for the registration of the transfer of any such debentures or debentures-stock have completed and ready for delivery the certificate of all debenture-stock allotted or transferred.
	(f)	The Company shall comply with the provisions of Section 71 of the Companies Act, 2013 as regards supply of copies of Debenture Trust Deed and inspection thereof.
	(g)	The Company shall comply with the provisions of Section 2(16), 77 to 87 (inclusive) of the Companies Act, 2013 as regards registration of charges.



# CALLS

Title of Article	Article Number and contents		
	42.		
Directors may make calls	(a) Subject to the provisions of Section 49 of the Companies Act, 2013 the Board of Directors may from time to time by a resolution passed at a meeting of a Board (and not by a circular resolution) make such calls as it thinks fit upon the Members in respect of all moneys unpaid on the Shares or by way of premium, held by them respectively and not by conditions of allotment thereof made payable at fixed time and each Member shall pay the amount of every call so made on him to person or persons and at the times and places appointed by the Board of Directors. A call may be made payable by installments. A call may be postponed or revoked as the Board may determine. No call shall be made payable within less than one month from the date fixed for the payment of the last preceding call.		
	(b) The joint holders of a Share shall be jointly and severally liable to pay all calls in respect thereof.		
	43.		
Notice of call when to be given	Not less than <b>fourteen days</b> notice in writing of any call shall be given by the Company specifying the time and place of payment and the person or persons to whom such call shall be paid.		
	44.		
Call deemed to have been made	A call shall be deemed to have been made at the time when the resolution authorizing such call was passed at a meeting of the Board of Directors and may be made payable by the Members of such date or at the discretion of the Directors on such subsequent date as shall be fixed by the Board of Directors.		
	45.		
Directors may extend time	The Directors may, from time to time, at their discretion, extend the time fixed for the payment of any call, and may extend such time as to all or any of the members who from residence at a distance or other cause, the Directors may deem fairly entitled to such extension, but no member shall be entitled to such extension, save as a matter of grace and favour.		
	46.		
Amount payable at fixed time or by installments to be treated as calls	If by the terms of issue of any Share or otherwise any amount is made payable at any fixed time or by installments at fixed time (whether on account of the amount of the Share or by way of premium) every such amount or installment shall be payable as if it were a call duly made by the Directors and of which due notice has been given and all the provisions herein contained in respect of calls shall apply to such amount or installment accordingly.		
	47.		
When interest on call or installment payable	If the sum payable in respect of any call or installment is not paid on or before the day appointed for the payment thereof, the holder for the time being or allottee of the Share in respect of which the call shall have been made or the installment shall be due, shall pay interest on the same at such rate not exceeding ten percent per annum as Directors shall fix from the day appointed for the payment thereof upto the		



Title of Article	Article Number and contents		
	time of actual payment but the Directors may waive payment of such interest wholly or in part.		
	48.		
Evidence in action by Company against share holder	On the trial of hearing of any action or suit brought by the Company against any Member or his Legal Representatives for the recovery of any money claimed to be due to the Company in respect of his Shares, it shall be sufficient to prove that the name of the Member in respect of whose Shares the money is sought to be recovered is entered on the Register of Members as the holder or as one of the holders at or subsequent to the date at which the money sought to be recovered is alleged to have become due on the Shares in respect of which the money is sought to be recovered, that the resolution making the call is duly recorded in the minute book and the notice of such call was duly given to the Member or his legal representatives sued in pursuance of these Articles and it shall not be necessary to prove the appointment of Directors who made such call, nor that a quorum of Directors was present at the Board meeting at which any call was made nor that the meeting at which any call was made was duly convened or constituted nor any other matter whatsoever but the proof of the matters aforesaid shall be conclusive evidence of the debt.		
Payment in anticipation of calls may carry interest	The Directors may, if they think fit, subject to the provisions of Section 50 of the Companies Act, 2013, agree to and receive from any Member willing to advance the same whole or any part of the moneys due upon the shares held by him beyond the sums actually called for, and upon the amount so paid or satisfied in advance, or so much thereof as from time to time exceeds the amount of the calls then made upon the shares in respect of which such advance has been made, the Company may pay interest at such rate, as the member paying such sum in advance and the Directors agree upon provided that money paid in advance of calls shall not confer a right to participate in profits or dividend. The Directors may at any time repay the amount so advanced.  The Members shall not be entitled to any voting rights in respect of the moneys so paid by him until the same would but for such payment, become presently payable.		
	The provisions of these Articles shall <i>mutatis mutandis</i> apply to the calls on Debentures of the Company.		

## LIEN

Title of Article	Article Number and contents
	50.
Partial payment not to preclude forfeiture	Neither the receipt by the Company of a portion of any money which shall, from time to time be due from any Member to the Company in respect of his Shares, either by way of principal or interest, or any indulgence granted by the Company in respect of the payment of such money, shall preclude the Company from thereafter proceeding to enforce a forfeiture of such Shares as hereinafter provided.



Title of Article	Article Number and contents
	51.
Company's lien on Shares/ Debentures	The Company shall have first and paramount lien upon all Shares/Debentures (other than fully paid up Shares/ Debentures) registered in the name of each Member (whether solely or jointly with others) and upon the proceeds of sale thereof, for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such Shares/ Debentures and no equitable interest in any Share shall be created except upon the footing and condition that this Article will have full effect and such lien shall extend to all dividends and bonuses from time to time declared in respect of such Shares/Debentures; Unless otherwise agreed the registration of a transfer of Shares/ Debentures shall operate as a waiver of the Company's lien if any, on such Shares/Debentures. The Directors may at any time declare any Shares/ Debentures wholly or in part exempt from the provisions of this Article.
	52.
As to enforcing lien by sale	The Company may sell, in such manner as the Board thinks fit, any Shares on which the Company has lien for the purpose of enforcing the same.
	PROVIDED THAT no sale shall be made:-
	<ul> <li>(a) Unless a sum in respect of which the lien exists is presently payable; or</li> <li>(b) Until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is /presently payable has been given to the registered holder for the time being of the Share or the person entitled thereto by reason of his death or insolvency.</li> </ul>
	For the purpose of such sale the Board may cause to be issued a duplicate certificate in respect of such Shares and may authorize one of their members to execute a transfer there from on behalf of and in the name of such Members
	The purchaser shall not be bound to see the application of the purchase money, nor shall his title to the Shares be affected by any irregularity, or invalidity in the proceedings in reference to the sale.
	53.
Application of proceeds of sale	(a) The net proceeds of any such sale shall be received by the Company and applied in or towards satisfaction of such part of the amount in respect of which the lien exists as is presently payable, and
	(b) The residue if any, after adjusting costs and expenses if any incurred shall be paid to the person entitled to the Shares at the date of the sale (subject to a like lien for sums not presently payable as existed on the Shares before the sale).

## FORFEITURE OF SHARES

Title of Article	Article Number and contents
	54.
If money payable on	If any Member fails to pay the whole or any part of any call or any installments of a

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Title of Article	Article Number and contents
Shares not paid notice to be given	call on or before the day appointed for the payment of the same or any such extension thereof, the Board of Directors may, at any time thereafter, during such time as the call for installment remains unpaid, give notice to him requiring him to pay the same together with any interest that may have accrued and all expenses that may have been incurred by the Company by reason of such non-payment.
	55.
Sum payable on allotment to be deemed a call	For the purposes of the provisions of these Articles relating to forfeiture of Shares, the sum payable upon allotment in respect of a share shall be deemed to be a call payable upon such Share on the day of allotment.
	56.
Form of notice	The notice shall name a day, (not being less than fourteen days from the day of the notice) and a place or places on and at which such call in installment and such interest thereon at such rate not exceeding eighteen percent per annum as the Directors may determine and expenses as aforesaid are to be paid. The notice shall also state that in the event of the non-payment at or before the time and at the place appointed, Shares in respect of which the call was made or installment is payable will be liable to be forfeited.
	57.
In default of payment Shares to be forfeited	If the requirements of any such notice as aforesaid are not complied with, any Share or Shares in respect of which such notice has been given may at any time thereafter before payment of all calls or installments, interests and expenses due in respect thereof, be forfeited by a resolution of the Board of Directors to that effect. Such forfeiture shall include all dividends declared or any other moneys payable in respect of the forfeited Shares and not actually paid before the forfeiture.
	58.
Notice of forfeiture to a Member	When any Share shall have been so forfeited, notice of the forfeiture shall be given to the Member in whose name it stood immediately prior to the forfeiture, and an entry of the forfeiture, with the date thereof, shall forthwith be made in the Register of Members, but no forfeiture shall be in any manner invalidated by any omission or neglect to give such notice or to make any such entry as aforesaid.
	59.
Forfeited Shares to be the property of the Company and may be sold etc.	Any Share so forfeited, shall be deemed to be the property of the Company and may be sold, re-allotted or otherwise disposed of, either to the original holder or to any other person, upon such terms and in such manner as the Board of Directors shall think fit.
	60.
Member still liable for money owning at the time of forfeiture and interest	Any Member whose Shares have been forfeited shall notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company on demand all calls, installments, interest and expenses owing upon or in respect of such Shares at the time of the forfeiture together with interest thereon from the time of the forfeiture until payment, at such rate not exceeding eighteen percent per annum as the Board of Directors may determine and the Board of Directors may enforce the payment of such moneys or any part thereof, if it thinks fit, but shall not be under any obligation to do so.



Title of Article	Article Number and contents
	61.
Effects of forfeiture	The forfeiture of a Share shall involve the extinction at the time of the forfeiture, of all interest in and all claims and demand against the Company in respect of the Share and all other rights incidental to the Share, except only such of those rights as by these Articles are expressly saved.
	62.
Power to annul forfeiture	The Board of Directors may at any time before any Share so forfeited shall have been sold, re-allotted or otherwise disposed of, annul the forfeiture thereof upon such conditions as it thinks fit.
	63.
Declaration of forfeiture	(a) A duly verified declaration in writing that the declarant is a Director, the Managing Director or the Manager or the Secretary of the Company, and that Share in the Company has been duly forfeited in accordance with these Articles, on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.
	(b) The Company may receive the consideration, if any, given for the Share on any sale, re-allotment or other disposal thereof and may execute a transfer of the Share in favour of the person to whom the Share is sold or disposed off.
	(c) The person to whom such Share is sold, re-allotted or disposed of shall thereupon be registered as the holder of the Share.
	(d) Any such purchaser or allotee shall not (unless by express agreement) be liable to pay calls, amounts, installments, interests and expenses owing to the Company prior to such purchase or allotment nor shall be entitled (unless by express agreement) to any of the dividends, interests or bonuses accrued or which might have accrued upon the Share before the time of completing such purchase or before such allotment.
	(e) Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the Share be effected by the irregularity or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposal of the Shares.
	64.
Provisions of these articles as to forfeiture to apply in case of non-payment of any sum	The provisions of these Articles as to forfeiture shall apply in the case of non-payment of any sum which by the terms of issue of a Share becomes payable at a fixed time, whether on account of the nominal value of Share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.
	65.
Cancellation of shares certificates in respect of forfeited Shares	Upon sale, re-allotment or other disposal under the provisions of these Articles, the certificate or certificates originally issued in respect of the said Shares shall (unless the same shall on demand by the Company have been previously surrendered to it by the defaulting Member) stand cancelled and become null and void and of no effect and the Directors shall be entitled to issue a new certificate or certificates in respect of the said Shares to the person or persons entitled thereto.
	66.
Evidence of	The declaration as mentioned in Article 64(a) of these Articles shall be conclusive



Title of Article	Article Number and contents
forfeiture	evidence of the facts therein stated as against all persons claiming to be entitled to the Share.
	67.
Validity of sale	Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board may appoint some person to execute an instrument of transfer of the Shares sold and cause the purchaser's name to be entered in the Register of Members in respect of the Shares sold, and the purchasers shall not be bound to see to the regularity of the proceedings or to the application of the purchase money, and after his name has been entered in the Register of Members in respect of such Shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.
Surrender of Shares	68.  The Directors may subject to the provisions of the Act, accept surrender of any share from any Member desirous of surrendering on such terms and conditions as they think fit.

#### TRANSFER AND TRANSMISSION OF SHARES

Title of Article	Article Number and contents
	69.
No transfers to minors etc.	No Share which is partly paid-up or on which any sum of money is due shall in any circumstances be transferred to any minor, insolvent or person of unsound mind.
	70.
Instrument of transfer	The instrument of transfer shall be in writing and all provisions of Section 56 of the Companies Act, 2013 and statutory modification thereof for the time being shall be duly complied with in respect of all transfer of shares and registration thereof.
	71.
Application for transfer	(a) An application for registration of a transfer of the Shares in the Company may be made either by the transferor or the transferee.
	(b) Where the application is made by the transferor and relates to partly paid Shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.
	(c) For the purposes of clause (b) above notice to the transferee shall be deemed to have been duly given if it is dispatched by prepaid registered post to the transferee at the address, given in the instrument of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.



Title of Article	Article Number and contents
	72.
Execution of transfer	The instrument of transfer of any Share shall be duly stamped and executed by or on behalf of both the transferor and the transferee and shall be witnessed. The transferor shall be deemed to remain the holder of such Share until the name of the transferee shall have been entered in the Register of Members in respect thereof. The requirements of provisions of Section 56 of the Companies Act, 2013 and any statutory modification thereof for the time being shall be duly complied with.
	73.
Transfer by legal representatives	A transfer of Share in the Company of a deceased Member thereof made by his legal representative shall, although the legal representative is not himself a Member be as valid as if he had been a Member at the time of the execution of the instrument of transfer.
	74.
Register of Members etc. when closed	The Board of Directors shall have power on giving not less than seven days pervious notice by advertisement in some newspaper circulating in the district in which the registered office of the Company is situated to close the Register of Members and/or the Register of debentures holders, in accordance with Section 91 of the Companies Act, 2013 and rules made thereunder, at such time or times and for such period or periods, not exceeding thirty days at a time and not exceeding in the aggregate forty five days in each year as it may seem expedient to the Board.
	75.
Directors may refuse to register transfer	Subject to the provisions of Section 58 & 59 of the Companies Act, 2013, these Articles and other applicable provisions of the Act or any other law for the time being in force, the Board may refuse whether in pursuance of any power of the company under these Articles or otherwise to register the transfer of, or the transmission by operation of law of the right to, any Shares or interest of a Member in or Debentures of the Company. The Company shall within one month from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission, as the case may be, giving reasons for such refusal. Provided that the registration of a transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever except where the Company has a lien on Shares.
	76.
Death of one or more joint holders of Shares	In case of the death of any one or more of the persons named in the Register of Members as the joint holders of any Share, the survivor or survivors shall be the only persons recognised by the Company as having any title or interest in such Share, but nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on Shares held by him with any other person.
	77.
Titles of Shares of deceased Member	The Executors or Administrators of a deceased Member or holders of a Succession Certificate or the Legal Representatives in respect of the Shares of a deceased Member (not being one of two or more joint holders) shall be the only persons



Title of Article	Article Number and contents
	recognized by the Company as having any title to the Shares registered in the name of such Members, and the Company shall not be bound to recognize such Executors or Administrators or holders of Succession Certificate or the Legal Representative unless such Executors or Administrators or Legal Representative shall have first obtained Probate or Letters of Administration or Succession Certificate as the case may be from a duly constituted Court in the Union of India provided that in any case where the Board of Directors in its absolute discretion thinks it, the Board upon such terms as to indemnity or otherwise as the Directors may deem proper dispense with production of Probate or Letters of Administration or Succession Certificate and register Shares standing in the name of a deceased Member, as a Member. However, provisions of this Article are subject to Sections 72 and 56 of the Companies Act, 2013.
	78.
Notice of application when to be given	Where, in case of partly paid Shares, an application for registration is made by the transferor, the Company shall give notice of the application to the transferee in accordance with the provisions of Section 56 of the Companies Act, 2013.
	79.
Registration of persons entitled to Shares otherwise than by transfer (Transmission Clause)	Subject to the provisions of the Act and Article 77 hereto, any person becoming entitled to Share in consequence of the death, lunacy, bankruptcy or insolvency of any Member or by any lawful means other than by a transfer in accordance with these Articles may, with the consent of the Board (which it shall not be under any obligation to give), upon producing such evidence that he sustains the character in respect of which he proposes to act under this Article or of such title as the Board thinks sufficient, either be registered himself as the holder of the Share or elect to have some person nominated by him and approved by the Board registered as such holder; provided nevertheless, that if such person shall elect to have his nominee registered as a holder, he shall execute an instrument of transfer in accordance with the provisions herein contained, and until he does so, he shall not be freed from any liability in respect of the Shares. This clause is hereinafter referred to as the "Transmission Clause".
	80.
Refusal to register nominee	Subject to the provisions of the Act and these Articles, the Directors shall have the same right to refuse to register a person entitled by transmission to any Share of his nominee as if he were the transferee named in an ordinary transfer presented for registration.
	81.
Person entitled may receive dividend without being registered as a Member	A person entitled to a Share by transmission shall subject to the right of the Directors to retain dividends or money as is herein provided, be entitled to receive and may give a discharge for any dividends or other moneys payable in respect of the Share.
	82.
No fee on transfer or transmissions	No fee shall be charged for registration of transfer, transmission, Probate, Succession Certificate & Letters of Administration, Certificate of Death or



Title of Article	Article Number and contents
	Marriage, Power of Attorney or other similar document.
	83.
Transfer to be presented with evidence of title	Every instrument of transfer shall be presented to the Company duly stamped for registration accompanied by such evidence as the Board may require to prove the title of the transferor, his right to transfer the Shares and generally under and subject to such conditions and regulations as the Board may, from time to time prescribe, and every registered instrument of transfer shall remain in the custody of the Company until destroyed by order of the Board.
`	84.
Company not liable for disregard of a notice prohibiting registration of transfer	The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer of Shares made or purporting to be made by any apparent legal owner thereof (as shown or appearing in the Register of Members) to the prejudice of persons having or claiming any equitable right, title or interest to or in the said Shares, notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting registration of such transfer, and may have entered such notice, or referred thereto, in any book of the Company, and the Company shall not be bound to be required to regard or attend to give effect to any notice which may be given to it of any equitable right, title or interest or be under any liability whatsoever for refusing or neglecting to do so, though it may have been entered or referred to in some book of the Company, but the Company shall nevertheless be at liberty to regard and attend to any such notice and give effect thereto if the Board shall so think fit.

#### CONVERSION OF SHARES INTO STOCK AND RECONVERSION

Title of Article	Article Number and contents
	85.
Share may be converted into stock	The Company may, by Ordinary Resolution convert any fully paid up Share into stock, and reconvert any stock into fully paid-up Shares.
	86.
Transfer of stock	The several holders of such stock may transfer their respective interest therein or any part thereof in the same manner and subject to the same regulations under which the stock arose might before the conversion, have been transferred, or as near thereto as circumstances admit.
	PROVIDED THAT the Board may, from time to time, fix the minimum amount of stock transferable, so however that such minimum shall not exceed the nominal amount of the Shares from which stock arose.
	87.
Right of stock holders	The holders of stock shall, according to the amount of stock held by them, have the same right, privileges and advantages as regards dividends, voting at meeting of the Company, and other matters, as if they held them in Shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the Company and in the assets on winding up) shall be conferred by an



Title of Article	Article Number and contents
	amount of stock which would not, if existing in Shares, have conferred those
	privileges or advantages.  88.
Regulation applicable to stock and share warrant	Such of the regulations of the Company as are applicable to the paid up Shares shall apply to stock and the words "Share" and "Shareholder" in these regulations shall include "stock" and "stock holder" respectively.

## **BORROWING POWERS**

Title of Article	Article Number and contents
	89.
Power to borrow	Subject to the provisions of Sections 73, 74 and 179 of the Companies Act, 2013 and these Articles, the Board of Directors may, from time to time at its discretion by a resolution passed at a meeting of the Board, borrow, accept deposits from Members either in advance of calls or otherwise and generally raise or borrow or secure the payment of any such sum or sums of money for the purposes of the Company from any source.
	PROVIDED THAT, where the moneys to be borrowed together with the moneys already borrowed (apart from temporary loans obtained from the Company's bankers in the ordinary course of business) exceed the aggregate of the paid up capital of the Company and its free reserves (not being reserves set apart for any specific purpose) the Board of Directors shall not borrow such money without the sanction of the Company in General Meeting. No debts incurred by the Company in excess of the limit imposed by this Article shall be valid or effectual unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed by this Article had been exceeded.
	90.
The payment or repayment of moneys borrowed	The payment or repayment of moneys borrowed as aforesaid may be secured in such manner and upon such terms and conditions in all respects as the Board of Directors may think fit, and in particular in pursuance of a resolution passed at a meeting of the Board (and not by circular resolution) by the issue of bonds, debentures or debentures stock of the Company, charged upon all or any part of the property of the Company, (both present and future), including its un-called capital for the time being and the debentures and the debenture stock and other securities may be made assignable free from any equities between the Company and the person to whom the same may be issued.
	91.
Bonds, Debentures, etc. to be subject to control of Directors	Any bonds, debentures, debenture-stock or other securities issued or to be issued by the Company shall be under the control of the Directors who may issue them upon such terms and conditions and in such manner and for such consideration as they shall consider being for the benefit of the Company.
	92.



Title of Article	Article Number and contents	
Terms of issue of Debentures	Any Debentures, Debenture-stock or other securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible into Shares of any denomination, and with any privileges and conditions as to redemption, surrender, drawing, allotment of Shares, attending (but not voting) at the General Meeting, appointment of Directors and otherwise. However, Debentures with the right to conversion into or allotment of Shares shall be issued only with the consent of the Company in the General Meeting by a Special Resolution.	
Mortgage of uncalled capital	If any uncalled capital of the Company is included in or charged by mortgage or other security, the Directors may, subject to the provisions of the Act and these Articles, make calls on the Members in respect of such uncalled capital in trust for the person in whose favour such mortgage or security has been executed.	
Indemnity may be given	Subject to the provisions of the Act and these Articles, if the Directors or any of them or any other person shall incur or about to incur any liability as principal or surety for the payment of any sum primarily due from the Company, the Directors may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of the assets of the Company by way of indemnity to secure the Directors or person so becoming liable as aforesaid from any loss in respect of such liability.	

## RELATED PARTY TRANSACTIONS

Title of Article	Article Number and contents
	95.
Related Party Transactions	<b>A.</b> Subject to the provisions of the Act, the Company may enter into contracts with the Related Party which are at arm's length and are in ordinary course of business of the company with approval of the Audit Committee.
	<b>B.</b> Subject to the provisions of the Act, the Company may enter into contracts with the related parties which are of such nature wherein it requires consent of shareholders in terms of Act or Listing Regulations or any other law for the time being in force, with approval of the shareholders in the general meeting.

## MEETING OF MEMBERS

Title of Ar	ticle	Arti	cle Number and contents
		96.	
Annual Meeting	General	(a)	An Annual General Meeting of the Company shall be held within six months after the expiry of each financial year, provided that not more than fifteen months shall lapse between the date of one Annual General Meeting and that of next.
		(b)	Nothing contained in the foregoing provisions shall be taken as affecting the right conferred upon the Registrar under the provisions of Section 96(1) of the Act to extend the time with which any Annual General Meeting may be held.



Title of Article	Article Number and contents
	(c) Every Annual General Meeting shall be called at a time during business hours i.e. 9 a.m. to 6 p.m., on a day that is not a national holiday, and shall be held at the office of the Company or at some other place within the city in which the Registered Office of the Company is situated as the Board may determine and the notices calling the Meeting shall specify it as the Annual General Meeting.
	(d) The company may in any one Annual General Meeting fix the time for its subsequent Annual General Meeting.
	(e) Every Member of the Company shall be entitled to attend, either in person or by proxy and the Auditors of the Companyshall have the right to attend and be heard at any General Meeting which he attends on any part of the business which concerns him as an Auditor.
	(f) At every Annual General Meeting of the Company, there shall be laid on the table the Director's Report and Audited statement of accounts, the Proxy Register with proxies and the Register of Director's Shareholding, which Registers shall remain open and accessible during the continuance of the Meeting.
	(g) The Board shall cause to be prepared the annual list of Members, summary of share capital, balance sheet and profit and loss account and forward the same to the Registrar in accordance with Sections 92 and 137 of the Act.
	97.
Report statement and registers to be laid before the Annual General Meeting	The Company shall in every Annual General Meeting in addition to any other Report or Statement lay on the table the Director's Report and audited statement of accounts, Auditor's Report (if not already incorporated in the audited statement of accounts), the Proxy Register with proxies and the Register of Director's Shareholdings, which Registers shall remain open and accessible during the continuance of the Meeting.
	98.
Extra-Ordinary General Meeting	All General Meeting other than Annual General Meeting shall be called Extra-Ordinary General Meeting.
	99.
Requisitionists' Meeting	(1) Subject to the provisions of Section 111 of the Companies Act, 2013, the Directors shall on the requisition in writing of such number of Members as is hereinafter specified:-
	(a) Give to the Members of the Company entitled to receive notice of the next Annual General Meeting, notice of any resolution which may properly be moved and is intended to be moved at that meeting.
	(b) Circulate to the Members entitled to have notice of any General Meeting sent to them, any statement with respect to the matter referred to in any proposed resolution or any business to be dealt with at that Meeting.
	(2) The number of Members necessary for a requisition under clause (1) hereof shall be such number of Members as represent not less than one-tenth of the total voting power of all the Members having at the date of the resolution a right to vote on the resolution or business to which the requisition relates; or
	(3) Notice of any such resolution shall be given and any such statement shall be circulated, to Members of the Company entitled to have notice of the Meeting sent to them by serving a copy of the resolution or statement to each Member in any manner permitted by the Act for service of notice of the Meeting and notice of any such resolution shall be given to any other Member of the Company by giving notice of the general effect of the resolution in any manner



Title of Article	Article Number and contents
	permitted by the Act for giving him notice of meeting of the Company. The copy of the resolution shall be served, or notice of the effect of the resolution shall be given, as the case may be in the same manner, and so far as practicable, at the same time as notice of the Meeting and where it is not practicable for it to be served or given at the time it shall be served or given as soon as practicable thereafter.
	(4) The Company shall not be bound under this Article to give notice of any resolution or to circulate any statement unless:
	(a) A copy of the requisition signed by the requisitionists (or two or more copies which between them contain the signature of all the requisitionists) is deposited at the Registered Office of the Company.
	<ul> <li>i. In the case of a requisition, requiring notice of resolution, not less than six weeks before the Meeting;</li> </ul>
	ii. In the case of any other requisition, not less than two weeks before the Meeting, and
	(b) There is deposited or tendered with the requisition sum reasonably sufficient to meet the Company's expenses in giving effect thereto.
	PROVIDED THAT if, after a copy of the requisition requiring notice of a resolution has been deposited at the Registered Office of the Company, an Annual General Meeting is called for a date six weeks or less after such copy has been deposited, the copy although not deposited within the time required by this clause, shall be deemed to have been properly deposited for the purposes thereof.
	(5) The Company shall also not be bound under this Article to circulate any statement, if on the application either of the Company or of any other person who claims to be aggrieved, the Company Law Board is satisfied that the rights conferred by this Article are being abused to secure needless publicity for defamatory matter.
	(6) Notwithstanding anything in these Articles, the business which may be dealt with at Annual General Meeting shall include any resolution for which notice is given in accordance with this Article, and for the purposes of this clause, notice shall be deemed to have been so given, notwithstanding the accidental omission in giving it to one or more Members.
	100.
Extra-Ordinary General Meeting by Board and by requisition	(a) The Directors may, whenever they think fit, convene an Extra-Ordinary General Meeting and they shall on requisition of the Members as herein provided, forthwith proceed to convene Extra-Ordinary General Meeting of the Company.
When a Director or any two Members may call an Extra Ordinary General Meeting	(b) If at any time there are not within India sufficient Directors capable of acting to form a quorum, or if the number of Directors be reduced in number to less than the minimum number of Directors prescribed by these Articles and the continuing Directors fail or neglect to increase the number of Directors to that number or to convene a General Meeting, any Director or any two or more Members of the Company holding not less than one-tenth of the total paid up share capital of the Company may call for an Extra-Ordinary General Meeting in the same manner as nearly as possible as that in which meeting may be called by the Directors.
	101.
Contents of requisition, and	<ul><li>(1) In case of requisition the following provisions shall have effect:</li><li>(a) The requisition shall set out the matter for the purpose of which the</li></ul>



Title of Article	Article Number and contents
number of requisitionists	Meeting is to be called and shall be signed by the requisitionists and shall be deposited at the Registered Office of the Company.
required and the conduct of Meeting	(b) The requisition may consist of several documents in like form each signed by one or more requisitionists.
	(c) The number of Members entitled to requisition a Meeting in regard to any matter shall be such number as hold at the date of the deposit of the requisition, not less than one-tenth of such of the paid-up share capital of the Company as that date carried the right of voting in regard to that matter.
	(d) Where two or more distinct matters are specified in the requisition, the provisions of sub-clause (c) shall apply separately in regard to each such matter and the requisition shall accordingly be valid only in respect of those matters in regard to which the conditions specified in that clause are fulfilled.
	(e) If the Board does not, within twenty-one days from the date of the deposit of a valid requisition in regard to any matters, proceed duly to call a Meeting for the consideration of those matters on a day not later than forty-five days from the date of the deposit of the requisition, the Meeting may be called:
	(i) by the requisitionists themselves; or
	(ii) by such of the requisitionists as represent either a majority in value of the paid up share capital held by all of them or not less than one tenth of the paid-up share capital of the Company as is referred to in sub clauses (c) of clause (I) whichever is less.
	PROVIDED THAT for the purpose of this sub-clause, the Board shall, in the case of a Meeting at which a resolution is to be proposed as a Special Resolution, be deemed not to have duly convened the Meeting if they do not give such notice thereof as is required by sub-section (2) of Section 114 of the Companies Act, 2013.
	(2) A meeting called under sub-clause (c) of clause (1) by requisitionists or any of them:
	(a) shall be called in the same manner as, nearly as possible, as that in which meeting is to be called by the Board; but
	(b) shall not be held after the expiration of three months from the date of deposit of the requisition.
	PROVIDED THAT nothing in sub-clause (b) shall be deemed to prevent a Meeting duly commenced before the expiry of the period of three months aforesaid, from adjourning to some days after the expiry of that period.
	(3) Where two or more Persons hold any Shares in the Company jointly; a requisition or a notice calling a Meeting signed by one or some only of them shall, for the purpose of this Article, have the same force and effect as if it has been signed by all of them.
	(4) Any reasonable expenses incurred by the requisitionists by reason of the failure of the Board to duly to call a Meeting shall be repaid to the requisitionists by the Company; and any sum repaid shall be retained by the Company out of any sums due or to become due from the Company by way of fees or other remuneration for their services to such of the Directors as were in default.



Title of Article	Article Number and contents
	102.
Length of notice of Meeting	(1) A General Meeting of the Company may be called by giving not less than twenty-one days notice in writing.
	(2) A General Meeting may be called after giving shorter notice than that specified in clause (1) hereof, if consent is accorded thereto:
	(i) In the case of Annual General Meeting by all the Members entitled to vote thereat; and
	(ii) In the case of any other Meeting, by Members of the Company holding not less than ninety-five percent of such part of the paid up share capital of the Company as gives a right to vote at the Meeting.
	PROVIDED THAT where any Members of the Company are entitled to vote only on some resolution, or resolutions to be moved at a Meeting and not on the others, those Members shall be taken into account for the purposes of this clause in respect of the former resolutions and not in respect of the later.
	103.
Contents and manner of service	(1) Every notice of a Meeting of the Company shall specify the place and the day and hour of the Meeting and shall contain a statement of the business to be transacted thereat.
of notice and persons on whom it is to be served	(2) Subject to the provisions of the Act notice of every General Meeting shall be given;
is to be served	(a) to every Member of the Company, in any manner authorized by Section 20 of the Companies Act, 2013;
	(b) to the persons entitled to a Share in consequence of the death or insolvency of a Member, by sending it through post in a prepaid letter addressed to them by name or by the title of representative of the deceased, or assignees of the insolvent, or by like description, at the address, if any in India supplied for the purpose by the persons claiming to be so entitled or until such an address has been so supplied, by giving the notice in any manner in which it might have been given if the death or insolvency had not occurred; and
	(c) to the Auditor or Auditors for the time being of the Company
	(3) Every notice convening a Meeting of the Company shall state with reasonable prominence that a Member entitled to attend and vote at the Meeting is entitled to appoint one or more proxies to attend and vote instead of himself and that a proxy need not be a Member of the Company.
	104.
Special and ordinary business and explanatory statement	<ul> <li>(1) (a) In the case of an Annual General Meeting all business to be transacted at the Meeting shall be deemed special, with the exception of business relating to</li> <li>(i) the consideration of the accounts, balance sheet, the reports of the Board of Directors and Auditors;</li> <li>(ii) the declaration of dividend;</li> <li>(iii) the appointment of Directors in the place of those retiring; and</li> <li>(iv) the appointment of, and the fixing of the remuneration of the Auditors, and</li> </ul>



Title of Article	Article Number and contents	
	(b) In the case of any other meeting, all business shall be deemed special.	
	(2) Where any items of business to be transacted at the Meeting of the Company are deemed to be special as aforesaid, there shall be annexed to the notice of the Meeting a statement setting out all material facts concerning each such item of business, including in particular the nature of the concern or interest, if any, therein of every Director.	
	PROVIDED THAT where any such item of special business at the Meeting of the Company relates to or affects, any other company, the extent of shareholding interest in that other company of every Director of the Company shall also be set out in the statement, if the extent of such shareholding interest is not less than twenty percent of the paid up-share capital of the other company.	
	(3) Where any item of business consists of the according of approval to any document by the Meeting, the time and place where the document can be inspected shall be specified in the statement aforesaid.	
	105.	
Omission to give notice not to invalidate proceedings	The accidental omission to give such notice as aforesaid to or non-receipt thereof by any Member or other person to whom it should be given, shall not invalidate the proceedings of any such Meeting.	
	106.	
Notice of business to be given	No General Meeting, Annual or Extra-Ordinary shall be competent to enter upon, discuss or transact any business which has not been mentioned in the notice or notices convening the Meeting.	
	107.	
Quorum	The quorum for General Meetings shall be as under:-	
	(i) five members personally present if the number of members as on the date of meeting is not more than one thousand;	
	(ii) fifteen members personally present if the number of members as on the date of meeting is more than one thousand but up to five thousand;	
	(iii) thirty members personally present if the number of members as on the date of the meeting exceeds five thousand;	
	No business shall be transacted at the General Meeting unless the quorum requisite is present at the commencement of the Meeting. A body corporate being a Member shall be deemed to be personally present if it is represented in accordance with Section 113 of the Companies Act, 2013. The President of India or the Governor of a State being a Member of the Company shall be deemed to be personally present if it is presented in accordance with Section 113 of the Companies Act, 2013.	
	108.	
If quorum not present when Meeting to be	If within half an hour from the time appointed for holding a Meeting of the Company, a quorum is not present, the Meeting, if called by or upon the requisition of the Members shall stand dissolved and in any other case the Meeting shall stand,	



Title of Article	Article Number and contents
Title of Afficie	Afticle Number and Contents
dissolved and when to be adjourned	adjourned to the same day in the next week or if that day is a public holiday until the next succeeding day which is not a public holiday, at the same time and place or to such other day and at such other time and place as the Board may determine. If at the adjourned meeting also, a quorum is not present within half an hour from the time appointed for holding the Meeting, the Members present shall be a quorum and may transact the business for which the Meeting was called.
	109.
Resolution passed at adjourned Meeting	Where a resolution is passed at an adjourned Meeting of the Company, the resolution for all purposes is treated as having been passed on the date on which it was in fact passed and shall not be deemed to have been passed on any earlier date.
	110.
Chairman of General Meeting.	At every General Meeting the Chair shall be taken by the Chairman of the Board of Directors. If at any Meeting, the Chairman of the Board of Directors is not present within ten minutes after the time appointed for holding the Meeting or though present, is unwilling to act as Chairman, the Vice Chairman of the Board of Directors would act as Chairman of the Meeting and if Vice Chairman of the Board of Directors is not present or, though present, is unwilling to act as Chairman, the Directors present may choose one of themselves to be a Chairman, and in default or their doing so or if no Directors shall be present and willing to take the Chair, then the Members present shall choose one of themselves, being a Member entitled to vote, to be Chairman.
	111.
Act for resolution sufficiently done or passed by Ordinary Resolution unless otherwise required	Any act or resolution which, under the provisions of these Articles or of the Act, is permitted or required to be done or passed by the Company in General Meeting shall be sufficiently done so or passed if effected by an Ordinary Resolution unless either the Act or the Articles specifically require such act to be done or resolution be passed by a Special Resolution.
	112.
Business confined to election of Chairman whilst the Chair is vacant	No business shall be discussed at any General Meeting except the election of a Chairman whilst the Chair is vacant.
	113.
Chairman may adjourn Meeting	(a) The Chairman may with the consent of Meeting at which a quorum is present and shall if so directed by the Meeting adjourn the Meeting from time to time and from place to place.
	(b) No business shall be transacted at any adjourned Meeting other than the business left unfinished at the Meeting from which the adjournment took place
	(c) When a Meeting is adjourned for thirty days or more notice of the adjourned Meeting shall be given as in the case of an original Meeting.
	(d) Save as aforesaid, it shall not be necessary to give any notice of an adjournment of or of the business to be transacted at any adjourned Meeting.
	114.
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Title of Article	Article Number and contents
How questions are decided at Meetings	Every question submitted to a General Meeting shall be decided in the first instance by a show of hands unless the poll is demanded as provided in these Articles.
	115.
Chairman's declaration of result of voting on show of hands	A declaration by the Chairman of the Meeting that on a show of hands, a resolution has or has not been carried either unanimously or by a particular majority, and an entry to that effect in the book containing the minutes of the proceeding of the Company's General Meeting shall be conclusive evidence of the fact, without proof of the number or proportion of votes cast in favour of or against such resolution.
	116.
Demand of poll	Before or on the declaration of the result of the voting on any resolution on a show of hands a poll may be ordered to be taken by the Chairman of the Meeting on his own motion and shall be ordered to be taken by him on a demand made in that behalf by any Member or Members present in person or by proxy and holding Shares in the Company which confer a power to vote on the resolution not being less than one-tenth of the total voting power in respect of the resolution, or on which an aggregate sum of not less than fifty thousand rupees has been paid up. The demand for a poll may be withdrawn at any time by the Person or Persons who made the demand.
	117.
Time of taking poll	A poll demanded on a question of adjournment or election of a Chairman shall be taken forthwith. A poll demanded on any other question shall be taken at such time not being later than forty-eight hours from the time when the demand was made and in such manner and place as the Chairman of the Meeting may direct and the result of the poll shall be deemed to be the decision of the Meeting on the resolution on which the poll was taken.
	118.
Chairman's casting vote	In the case of equality of votes, the Chairman shall both on a show of hands and on a poll (if any) have a casting vote in addition to the vote or votes to which he may be entitled as a Member.
	119.
Appointment of scrutineers	Where a poll is to be taken, the Chairman of the Meeting shall appoint two scrutineers to scrutinise the vote given on the poll and to report thereon to him. One of the scrutineers so appointed shall always be a Member (not being an officer or employee of the Company) present at the Meeting, provided such a Member is available and willing to be appointed. The Chairman shall have power, at any time before the result of the poll is declared, to remove a scrutineer from office and fill vacancies in the office of the scrutineer arising from such removal or from any other cause.
	120.
Demand for poll not to prevent transaction of other business	The demand for a poll shall not prevent transaction of other business (except on the question of the election of the Chairman and of an adjournment) other than the question on which the poll has been demanded.



Title of Article	Article Number and contents
	121.
Special notice	Where by any provision contained in the Act or in these Articles, special notice is required for any resolution, the notice of the intention to move the resolution shall be given to the Company not less than fourteen days before the Meeting at which it is to be moved, exclusive of the day which the notice is served or deemed to be served on the day of the Meeting. The Company shall immediately after the notice of the intention to move any such resolution has been received by it, give its Members notice of the resolution in the same manner as it gives notice of the Meeting, or if that is not practicable shall give them notice thereof, either by advertisement in a newspaper having an appropriate circulation or in any other mode allowed by these presents not less than seven days before the Meeting.
Postal Ballot	The Company may pass such resolution by postal ballot in the manner prescribed by Section 110 of the Companies Act, 2013 and such other applicable provisions of the Act and any future amendments or re-enactment thereof and as may be required by any other law including Listing Regulations as amended from time to time. Notwithstanding anything contained in the provisions of the Act, the Company shall in the case of a resolution relating to such business, as the Central Government may, by notification, declare to be conducted only by postal ballot, get such resolution passed by means of postal ballot instead of transacting such business in a general meeting of the Company.

### **VOTES OF MEMBERS**

Title of Article	Article Number and contents
	123.
Member paying money in advance not to be entitled to vote in respect thereof	A Member paying the whole or a part of the amount remaining unpaid on any Share held by him although no part of that amount has been called up, shall not be entitled to any voting rights in respect of moneys so paid by him until the same would but for such payment become presently payable.
	124.
Restriction on exercise of voting rights of Members who have not paid calls	No Member shall exercise any voting rights in respect of any Shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has exercised any right of lien.
	125.
Number of votes to which Member entitled	Subject to the provisions of Article 123, every Member of the Company holding any equity share capital and otherwise entitled to vote shall, on a show of hands when present in person (or being a body corporate present by a representative duly authorized) have one vote and on a poll, when present in person (including a body corporate by a duly authorized representative), or by an agent duly authorized under a Power of Attorney or by proxy, his voting right shall be in proportion to his share



Title of Article	Article Number and contents
	of the paid-up equity share capital of theCompany.
	Provided however, if any preference shareholder is present at any meeting of the Company, (save as provided in sub-section (2) of Section 47 of Companies Act, 2013) he shall have a right to vote only on resolutions before the Meeting which directly affect the rights attached to his preference shares.
	A Member is not prohibited from exercising his voting rights on the ground that he has not held his Shares or interest in the Company for any specified period preceding the date on which the vote is taken.
	126.
Votes of Members of unsound mind	A Member of unsound mind, or in respect of whom order has been made by any Court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian and any such committee or guardian may, on a poll, vote by proxy.
	127.
Votes of joint Members	If there be joint registered holders of any Shares, one of such persons may vote at any Meeting personally or by an agent duly authorized under a Power of Attorney or by proxy in respect of such Shares, as if he were solely entitled thereto but the proxy so appointed shall not have any right to speak at the Meeting, and if more than one of such joint holders be present at any Meeting either personally or by agent or by proxy, that one of the said persons so present whose name appears higher on the Register of Members shall alone be entitled to speak and to vote in respect of such Shares, but the other holder(s) shall be entitled to vote in preference to a person present by an agent duly authorized under a Power of Attorney or by proxy although the name of such person present by agent or proxy stands first or higher in the Register of Members in respect of such Shares. Several executors or administrators of a deceased Member in whose name Shares stand shall for the purpose of these Articles be deemed joint holders thereof.
	128.
Representation of body corporate	(a) A body corporate (whether a company within the meaning of the Act or not) may, if it is a Member or creditor of the Company (including a holder of Debentures) authorize such person as it thinks fit by a resolution of its Board of Directors or other governing body, to act as its representative at any Meeting of the Company or any class of shareholders of the Company or at any meeting of the creditors of the Company or Debenture-holders of the Company. A person authorized by resolutions aforesaid shall be entitled to exercise the same rights and powers (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise if it were an individual Member, shareholder, creditor or holder of Debentures of the Company. The production of a copy of the resolution referred to above certified by a Director or the Secretary of such body corporate before the commencement of the Meeting shall be accepted by the Company as sufficient evidence of the validity of the said representatives' appointment and his right to vote thereat.
	(b) Where the President of India or the Governor of a State is a Member of the Company, the President or as the case may be the Governor may appoint such person as he thinks fit to act as his representative at any Meeting of the Company or at any meeting of any class of shareholders of the Company and



Title of Article	Article Number and contents
	such a person shall be entitled to exercise the same rights and powers, including the right to vote by proxy, as the President, or as the case may be, the Governor could exercise as a Member of the Company.
	129.
Votes in respects of deceased or insolvent Members	Any person entitled under the Transmission Article to transfer any Shares may vote at any General Meeting in respect thereof in the same manner as if he was the registered holder of such Shares; provided that at least forty-eight hours before the time of holding the Meeting or adjourned Meeting, as the case may be, at which he proposes to vote, he shall satisfy the Directors of the right to transfer such Shares and give such indemnity (if any) as the Directors may require unless the Directors shall have previously admitted his right to vote at such Meeting in respect thereof.
	130.
Voting in person or by proxy	Subject to the provisions of these Articles, votes may be given either personally or by proxy. A body corporate being a Member may vote either by a proxy or by a representative duly authorized in accordance with Section 105 of the Companies Act, 2013.
	131.
Rights of Members to use votes differently	On a poll taken at a Meeting of the Company a Member entitled to more than one vote or his proxy, or other persons entitled to vote for him, as the case may be, need not, if he votes, use all his votes or cast in the same way all the votes he uses
	132.
Proxies	Any Member of the Company entitled to attend and vote at a Meeting of the Company, shall be entitled to appoint another person (whether a Member or not) as his proxy to attend and vote instead of himself. PROVIDED that a proxy so appointed shall not have any right whatsoever to speak at the Meeting. Every notice convening a Meeting of the Company shall state that a Member entitled to attend and vote is entitled to appoint one or more proxies to attend and vote instead of himself, and that a proxy need not be a Member of the Company.
	133.
Proxy either for specified meeting or for a period	An instrument of proxy may appoint a proxy either for the purposes of a particular Meeting specified in the instrument and any adjournment thereof or it mayappoint a proxy for the purpose of every Meeting to be held before a date specified in the instrument and every adjournment of any such Meeting.
	134.
No proxy to vote on a show of hands	No proxy shall be entitled to vote by a show of hands.
	135.
Instrument of proxy when to be deposited	The instrument appointing a proxy and the Power of Attorney or authority (if any) under which it is signed or a notarially certified copy of that Power of Attorney or authority, shall be deposited at the Registered Office of the Company at least forty-eight hours before the time for holding the Meeting at which the person named in the instrument purposes to vote and in default the instrument of proxy shall not be



Title of Article	Article Number and contents
	treated as valid.
	136.
Form of Proxy	Every instrument of proxy whether for a specified Meeting or otherwise shall, as nearly as circumstances will admit, be in any of the forms as prescribed in the Companies Act, 2013, and signed by the appointer or his attorney duly authorized in writing or if the appointer is a body corporate, be under its seal or be signed by any officer or attorney duly authorized by it.
	137.
Validity of votes given by proxy notwithstanding revocation of authority	A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the principal, or revocation of the proxy or of any Power of Attorney under which such proxy was signed, or the transfer of the Share in respect of which the vote is given, provided that no intimation in writing of the death, insanity, revocation or transfer shall have been received by the Company at the Registered Office before the commencement of the Meeting or adjourned Meeting at which the proxy is used provided nevertheless that the Chairman of any Meeting shall be entitled to require such evidence as he may in his discretion think fit of the due execution of an instrument of proxy and of the same not having been revoked.
	138.
Time for objection to vote	No objection shall be made to the qualification of any voter or to the validity of a vote except at the Meeting or adjourned Meeting at which the vote objected to is given or tendered, and every vote, whether given personally or by proxy, not disallowed at such Meeting, shall be valid for all proposes and such objection made in due time shall be referred to the Chairman of the Meeting.
	139.
Chairman of any Meeting to be the judge of Validity of any value	The Chairman of any Meeting shall be the sole judge of the validity of every vote tendered at such Meeting. The Chairman present at the taking of a poll shall be the sole judge of the validity of every vote tendered at such poll. The decision of the Chairman shall be final and conclusive.
	140.
Custody of Instrument	If any such instrument of appointment is confined to the object of appointing at attorney or proxy for voting at Meetings of the Company, it shall remain permanently or for such time as the Directors may determine, in the custody of the Company. If such instrument embraces other objects, a copy thereof examined with the original shall be delivered to the Company to remain in the custody of the Company.

# **DIRECTORS**

Title of Article	Article Number and contents
	141.
Number of Directors	Until otherwise determined by a General Meeting of the Company and subject to the



Title of Article	Article Number and contents
	provisions of Section 149 of the Companies Act, 2013, the number of Directors shall not be less than three and not more than fifteen.
	142.
Appointment of Directors	The appointment of Directors of the Company shall be in accordance with the provisions of the Act and these Articles, to the extent applicable.
	143.
Debenture Directors	Any Trust Deed for securing Debentures may if so arranged, provide for the appointment, from time to time by the Trustees thereof or by the holders of Debentures, of some person to be a Director of the Company and may empower such Trustees or holder of Debentures, from time to time, to remove and re-appoint any Director so appointed. The Director appointed under this Article is herein referred to as "Debenture Director" and the term "Debenture Director" means the Director for the time being in office under this Article. The Debenture Director shall not be liable to retire by rotation or be removed by the Company. The Trust Deed may contain such ancillary provisions as may be agreed between the Company and the Trustees and all such provisions shall have effect notwithstanding any of the other provisions contained herein.
	144.
Nominee Director or Corporation Director	(a) Notwithstanding anything to the contrary contained these Articles, so long as any moneys remain owing by the Company to any Finance Corporation or Credit Corporation or to any Financing company or body, (which corporation or body is hereinafter in this Article referred to as "the corporation") out of any loans granted or to be granted by them to the Company or so long as the corporation continue to hold Debentures in the Company by direct subscription or private placement, or so long as the Corporation holds Shares in the Company as a result of underwriting or direct subscription or so long as any liability of the Company arising out of any guarantee furnished by the Corporation on behalf of the Company remains outstanding, the Corporation shall have a right to appoint from time to time any person or persons as a Director, whole time or non-whole time (which Director or Directors is/are hereinafter referred to as "Nominee Director(s)") on the Board of the Company and to remove from such office any persons so appointed and to appoint any person or persons in his/their places.
	(b) The Board of Directors of the Company shall have no power to remove from office the Nominee Director(s). Such Nominee Director(s) shall not be required to hold any Share qualification in the Company. Further Nominee Director shall not be liable to retirement by rotation of Directors. Subject as aforesaid, the Nominee Directors(s) shall be entitled to the same rights and privileges and be subject to the obligations as any other Director of the Company.
	(c) The Nominee Director(s) so appointed shall hold the said office only so long as any moneys remain owing by the Company to the Corporation and the Nominee Director/s so appointed in exercise of the said power, shall <i>ipso facto</i> vacate such office immediately on the moneys owing by the Company to the Corporation being paid off.
	(d) The Nominee Director(s) appointed under this Article shall be entitled to receive all notices of and attend all General Meetings, Board Meetings and all the Meetings of the Committee of which the Nominee Director(s) is/are Member(s) as also the minutes of such Meetings. The Corporation shall also be



Title of Article	Article Number and contents
	entitled to receive all such notices and minutes.
	(e) The sitting fees in relation to such Nominee Director(s) shall also accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any other fees, commission, moneys or remuneration in any form is payable to the Nominee Director of the Company, such fees, commission, moneys and remuneration in relation to such Nominee Director(s) shall accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any expenses that may be incurred by the Corporation or such Nominee Director(s), in connection with their appointment or Directorship, shall also be paid or reimbursed by the Company to the Corporation or as the case may be to such Nominee Director/s provided that if any such Nominee Director/s is/are an officer(s) of the Corporation.
	Provided also that in the event of the Nominee Director(s) being appointed as Whole-time Director(s); such Nominee Director/s shall exercise such power and duties as may be approved by the lenders and have such rights as are usually exercised or available to a whole-time Director in the management of the affairs of Company. Such Nominee Director shall be entitled to receive such remuneration, fees, commission and moneys as may be approved by the Corporation(s) nominated by him.
	145.
Special Director	(a) In connection with any collaboration arrangement with any company or corporation or any firm or person for supply of technical know-how and/or machinery or technical advice the directors may authorize such company, corporation, firm or person herein-after in this clause referred to as "collaboration" to appoint from time to time any person as director of the company (hereinafter referred to as "special director") and may agree that such special director shall not be liable to retire by rotation and need not possess any qualification shares to qualify him for office of such director, so however that such special director shall hold office so long as such collaboration arrangement remains in force unless otherwise agreed upon between the Company and such collaborator under the collaboration arrangements or at any time thereafter.
	(b) The collaborators may at any time and from time to time remove any such special director appointed by it and may at the time of such removal and also in the case of death or resignation of the person so appointed, at any time appoint any other person as special director in his place and such appointment or removal shall be made in writing signed by such company or corporation or any partner or such person and shall be delivered to the Company at its registered office.
	(c) It is clarified that every collaborator entitled to appoint a director under this article may appoint one such person as a director and so that if more then one collaborator is so entitled there may be at any time as may special directors as the collaborators eligible to make the appointment.
	146.
Limit on number of non-retiring Directors	The provisions of Articles 143, 144 and 145 are subject to the provisions of Section 152 of the Companies Act, 2013 and number of such Directors appointed shall not exceed in the aggregate one third of the total number of Directors for the time being in office.



Title of Article	Article Number and contents
	147.
Alternate Director	The Board may appoint, an Alternate Director recommended for such appointment by the Director (hereinafter in this Article called "the Original Director") to act for him during his absence for a period of not less than three months from the State in which the meetings of the Board are ordinarily held. Every such Alternate Director shall, subject to his giving to the Company an address in India at which notice may be served on him, be entitled to notice of meetings of Directors and to attend and vote as a Director and be counted for the purposes of a quorum and generally at such Meetings to have and exercise all the powers and duties and authorities of the Original Director. The Alternate Director appointed under this Article shall vacate office as and when the Original Director returns to the State in which the meetings of the Board are ordinarily held and if the term of office of the Original Director is determined before he returns to as aforesaid, any provisions in the Act or in these Articles for automatic reappointment of retiring Director in default of another appointment shall apply to the Original Director and not the Alternate Director.
Directors man Cill	
Directors may fill in vacancies	The Directors shall have power at any time and from time to time to appoint any person to be a Director to fill a casual vacancy. Such casual vacancy shall be filled by the Board of Directors at a meeting of the Board. Any person so appointed shall hold office only upto the date to which the Director in whose place he is appointed would have held office, if it had not been vacated as aforesaid. However, he shall then be eligible for re-election.
	149.
Additional Directors	Subject to the provisions of Section 161 of the Companies Act, 2013 the Directors shall have the power at any time and from time to time to appoint any other person to be a Director as an addition to the Board ("Additional Director") so that the total number of Directors shall not at any time exceed the maximum fixed by these Articles. Any person so appointed as an Additional Director to the Board shall hold his office only up to the date of the next Annual General Meeting and shall be eligible for election at such Meeting.
	150.
Qualification shares	A Director need not hold any qualification shares.
	151.
Directors' sitting fees	The fees payable to a Director for attending each Board meeting shall be such sum as may be fixed by the Board of Directors not exceeding such sum as may be prescribed by the Central Government for each of the meetings of the Board or a Committee thereof and adjournments thereto attended by him. The Directors, subject to the sanction of the Central Government (if any required) may be paid such higher fees as the Company in General Meeting shall from time to time determine.
	152.
Extra remuneration to Directors for	Subject to the provisions of Sections 188 and 197 of the Companies Act, 2013, if any Director, being willing, shall be called upon to perform extra services (which expression shall include work done by a Director as a Member of any Committee



Title of Article	Article Number and contents
special work	formed by the Directors or in relation to signing share certificate) or to make special exertions in going or residing or residing out of his usual place of residence or otherwise for any of the purposes of the Company, the Company may remunerate the Director so doing either by a fixed sum or otherwise as may be determined by the Director, and such remuneration may be either in addition to or in substitution for his share in the remuneration herein provided.
	Subject to the provisions of the Act, a Director who is neither in the whole time employment nor a Managing Director may be paid remuneration either:
	i. by way of monthly, quarterly or annual payment with the approval of the Central Government; or
	ii. by way of commission if the Company by a Special Resolution authorized such payment.
	153.
Traveling expenses incurred by Directors on Company's business	The Board of Directors may subject to the limitations provided by the Act allow and pay to any Director who attends a meeting of the Board of Directors or any Committee thereof or General Meeting of the Company or in connection with the business of the Company at a place other than his usual place of residence, for the purpose of attending a Meeting such sum as the Board may consider fair compensation for traveling, hotel, and other incidental expenses properly incurred by him in addition to his fees for attending such Meeting as above specified.
	154.
Director may act notwithstanding vacancy	The continuing Director or Directors may act notwithstanding any vacancy in their body, but if and so long as their number is reduced below the quorum fixed by these Articles for a meeting of the Board, the Director or Directors may act for the purpose of increasing the number of Directors or that fixed for the quorum or for summoning a General Meeting of the Company but for no other purposes.
	155.
Board resolution necessary for certain contracts	(1) Subject to the provisions of Section 188 of the Companies Act, 2013, except with the consent of the Board of Directors of the Company, a Director of the Company or his relative, a firm in which such a Director or relative is partner, any other partner in such a firm or a private company of which the Director is a member or director, shall not enter into any contract with the Company:
	(a) For the sale, purchase or supply of goods, materials or services; or
	(b) for underwriting the subscription of any Share in or debentures of the Company;
	(c) nothing contained in clause (a) of sub-clause (1) shall affect:-
	<ul> <li>(i) the purchase of goods and materials from the Company, or the sale of goods and materials to the Company by any Director, relative, firm, partner or private company as aforesaid for cash at prevailing market prices; or</li> </ul>
	(ii) any contract or contracts between the Company on one side and any such Director, relative, firm, partner or private company on the other for sale, purchase or supply of any goods, materials and services in which either the Company, or the Director, relative, firm, partner or private company, as the case may be regularly trades or does business.



Title of Article	Article Number and contents
	PROVIDED THAT such contract or contracts do not relate to goods and materials the value of which, or services the cost of which, exceeds five thousand rupees in the aggregate in any year comprised in the period of the contract or contracts.
	(b) Notwithstanding any contained in sub-clause (1) hereof, a Director, relative, firm partner or private company as aforesaid may, in circumstances of urgent necessity, enter without obtaining the consent of the Board, into any contract with the Company for the sale, purchase or supply of any goods, materials or services even if the value of such goods or cost of such services exceeds rupees five thousand in the aggregate in any year comprised in the period of the contract; but in such a case the consent of the Board shall be obtained at a Meeting within three months of the date on which the contract was entered into.
	(c) Every consent of the Board required under this Article shall be accorded by a resolution passed at a meeting of the Board required under clause (1) and the same shall not be deemed to have been given within the meaning of that clause unless the consent is accorded before the contract is entered into or within three months of the data on which was entered into.
	(d) If consent is not accorded to any contract under this Article, anything done in pursuance of the contract will be voidable at the option of the Board.
	(e) The Directors, so contracting or being so interested shall not be liable to the Company for any profit realised by any such contract or the fiduciary relation thereby established.
	156.
Disclosure to the	When the Company:-
Members of Directors' interest in contract appointing Managers,	(a) enters into a contract for the appointment of a Managing Director or Whole- time Director in which contract any Director of the Company is whether directly or indirectly, concerned or interested; or
Managing Director or Whole-time Director	(b) varies any such contract already in existence and in which a Director is concerned or interested as aforesaid, the provisions of Section 190 of the Companies Act, 2013 shall be complied with.
	157.
Directors of interest	(a) A Director of the Company who is in any way, whether directly or indirectly concerned or interested in a contract entered into or to be entered into by or on behalf of the Company shall disclose the nature of his concern or interest at a meeting of the Board in the manner provided in Section 184 of the Companies Act, 2013.
General notice of disclosure	(b) A general notice, given to the Board by the Director to the effect that he is a director or is a member of a specified body corporate or is a member of a specified firm under Sections 184 of the Companies Act, 2013 shall expire at the end of the financial year in which it shall be given but may be renewed for a further period of one financial year at a time by fresh notice given in the last month of the financial year in which it would have otherwise expired. No such general notice and no renewal thereof shall be of effect unless, either it is given at a meeting of the Board or the Director concerned takes reasonable steps to secure that is brought up and read at the first meeting of the Board after it is given.



Title of Article	Article Number and contents
	158.
Directors and Managing Director may contract with Company	Subject to the provisions of the Act the Directors (including a Managing Director and Whole time Director) shall not be disqualified by reason of his or their office as such from holding office under the Company or from contracting with the Company either as vendor, purchaser, lender, agent, broker, lessor or lessee or otherwise, nor shall any such contract or any contracts or arrangement entered into by or on behalf of the Company with any Director or with any company or partnership of or in which any Director shall be a member or otherwise interested be avoided nor shall any Director so contracting be liable to account to the Company for any profit realized by such contract or arrangement by reason only of such Director holding that office or of the fiduciary relation thereby established, but it is declared that the nature of his interest shall be disclosed as provided by Section 184 of the Companies Act, 2013 and in this respect all the provisions of Section 184 and 189 of the Companies Act, 2013 shall be duly observed and complied with.
	159.
Disqualification of the Director	A person shall not be capable of being appointed as a Director of the Company if:-  (a) he has been found to be of unsound mind by a Court
	of competent jurisdiction and the finding is in force;
	(b) he is an undischarged insolvent;
	(c) he has applied to be adjudged an insolvent and his application is pending;
	(d) he has been convicted by a Court of any offence involving moral turpitude sentenced in respect thereof to imprisonment for not less than six months and a period of five years has not elapsed form the date of expiry of the sentence;
	(e) he has not paid any call in respect of Shares of the Company held by him whether alone or jointly with others and six months have lapsed from the last day fixed for the payment of the call; or
	(f) an order disqualifying him for appointment as Director has been passed by a Court, unless the leave of the Court has been obtained for his appointment.
	160.
Vacation of office by Directors	The office of Director shall become vacant if:-
by Directors	(a) he is found to be of unsound mind by a Court of competent jurisdiction; or
	(b) he applies to be adjudged an insolvent; or
	(c) he is adjudged an insolvent; or
	(d) he is convicted by a Court of any offence involving moral turpitude and sentenced in respect thereof to imprisonment for less than six months; or
	(e) he fails to pay any call in respect of Shares of the Company held by him, whether alone or jointly with others within six months from the last date fixed for the payment of the call unless the Central Government, by a notification in the Official Gazette removes the disqualification incurred by such failure; or
	(f) absents himself from three consecutive meetings of the Board of Directors, or from all meetings of the Board for a continuous period of three months, whichever is longer, without obtaining leave of absence from the Board; or
	(g) he (whether by himself or by any person for his benefit or on his account or any firm in which he is a partner or any private company of which he is a



Title of Article	rticle Number and contents	
	director), accepts a loan, or any guarantee or securi Company in contravention of Section 185 of the Comp	
	he being in any way whether directly or indirectly con- contract or arrangement or proposed contract or arrange be entered into by or on behalf of the Company fails his concern or interest at a meeting of the Board of I Section 184 of the Companies Act, 2013; or	ement, entered into or to to disclose the nature of
	he is removed by an Ordinary Resolution of the Comp his period of notice; or	any before the expiry of
	if by notice in writing to the Company, he resigns his o	ffice, or
	having been appointed as a Director by virtue of his ho employment in the Company, he ceases to hold employment in the Company.	
	1.	
Vacation of office by Directors (contd.)	otwithstanding anything contained in sub-clauses (c), (d) reof, the disqualification referred to in these clauses shall r	
	for thirty days from the date of the adjudication, senten-	ce or order;
	where any appeal or petition is preferred within thirty the adjudication, sentence or conviction resulting in the the expiry of seven days from the date on which su disposed of; or	e sentence or order until
	where within the seven days aforesaid, any furthe preferred in respect of the adjudication, sentence, con- appeal or petition, if allowed, would result in disqualification, until such further appeal or petition is	viction or order, and the the removal of the
	2.	
Removal of Directors	The Company may subject to the provisions of applicable provisions of the Companies Act, 2013 Ordinary Resolution remove any Director not being a the Central Government in pursuance of Section 242 2013 before the expiry of his period of office.	and these Articles by a Director appointed by
	Special Notice as provided by these Articles or Section Act, 2013 shall be required of any resolution to remo Article or to appoint some other person in place of a Di Meeting at which he is removed.	ve a Director under this
	On receipt of notice of a resolution to remove a Director Company shall forthwith send a copy thereof to the Director (whether or not he is a Member of a Company heard on the resolution at the Meeting.	rector concerned and the
	where notice is given of a resolution to remove a Dir and the Director concerned makes with respect the writing to the Company (not exceeding reasonable le notification to Members of the Company, the Cor representations are, received by it too late for it to do so	ereto representations in ngth) and requests their mpany shall, unless the
	(i) in the notice of the resolution given to the Membe the fact of the representations having been made, a	
	(ii) send a copy of the representations to every Mem whom notice of the Meeting is sent (before or after	



Title of Article	Article Number and contents
	the Company) and if a copy of the representations is not sent as aforesaid because they were received too late\or because of the Company's default, the Director may (without prejudice to his right to be heard orally) require that the representation shall be read out at the Meeting:
	<b>Provided</b> that copies of the representation need not be sent or read out at the Meeting if, on the application either of the Company or of any other person who claims to be aggrieved, the Court is satisfied that the rights concerned by this sub-clause are being abused to secure needless publicity for defamatory matter.
	(e) A vacancy created by the removal of the Director under this Article may, if he had been appointed by the Company in General Meeting or by the Board, in pursuance of Article 153 or Section 161 of the Companies Act, 2013 be filled by the appointment of another Director in his place by the Meeting at which he is removed, provided special notice of the intended appointment has been given under clause (b) hereof. A Director so appointed shall hold office until the date upto which his predecessor would have held office if he had not been removed as aforesaid.
	(f) If the vacancy is not filled under sub-clause (e) hereof, it may be filled as a casual vacancy in accordance with the provisions, in so far as they are applicable of Article 148 or Section 161 of the Companies Act, 2013 and all the provisions of that Article and Section shall apply accordingly
	Provided that the Director who was removed from office under this Article shall not be re-appointed as a Director by the Board of Directors.
	(g) Nothing contained in this Article shall be taken:-
	(i) as depriving a person removed hereunder of any compensation of damages payable to him in respect of the termination of his appointment as Director, or
	(ii) as derogating from any power to remove a Director which may exist apart from this Article.
	163.
Interested Directors not to participate or vote in Board's proceedings	arrangement or proceedings entered into or to be entered into by or on behalf of the
	Provided however, that nothing herein contained shall apply to:-
	(a) any contract of indemnity against any loss which the Directors, or any one or more of them, may suffer by reason of becoming or being sureties or a surety for the Company;
	(b) any contract or arrangement entered into or to be entered into with a public company or a private company which is a subsidiary of a public company in which the interest of the Director consists solely;
	(i) in his being:
	(a) a director of such company; and
	(b) the holder of not more than shares of such number of value therein as



Title of Article	Article Number and contents	
	is requisite to qualify him for appointment as a director, thereof, he having been nominated as director by the company, or	
	(ii) in his being a member holding not more than two percent of its paid-up share capital.	
	164.	
Director may be director of companies promoted by the Company	A Director may be or become a director of any company promoted by the Company, or in which it may be interested as a vendor, shareholder, or otherwise and no such Director shall be accountable for any benefit received as director or shareholder of such company except in so far Section 197 or Section 188 of the Companies Act, 2013 may be applicable.	



### ROTATION AND APPOINTMENT OF DIRECTORS

Title of Article	Article Number and contents
	165.
Rotation of	Not less than two third of the total number of Directors shall:
Directors	(a) Be persons whose period of the office is liable to termination by retirement by rotation and
	(b) Save as otherwise expressly provided in the Articles be appointed by the Company in General Meeting.
	166.
Retirement of Directors	Subject to the provisions of Articles 145 and 147, the non-retiring Directors should be appointed by the Board for such period or periods as it may in its discretion deem appropriate.
	167.
Retiring Directors	Subject to the provisions of Section 152 of the Companies Act, 2013 and Articles 143 to 154, at every Annual General Meeting of the Company, one-third or such of the Directors for the time being as are liable to retire by rotation; or if their number is not three or a multiple of three the number nearest to one-third shall retire from office. The Debenture Directors, Nominee Directors, Corporation Directors, Managing Directors if any, subject to Article 180, shall not be taken into account in determining the number of Directors to retire by rotation. In these Articles a "Retiring Director" means a Director retiring by rotation.
	168.
Appointment of Technical or Executive Directors	(a) The Board of Directors shall have the right from time to time to appoint any person or persons as Technical Director or Executive Director/s and remove any such persons from time to time without assigning any reason whatsoever. A Technical Director or Executive Director shall not be required to hold any qualification shares and shall not be entitled to vote at any meeting of the Board of Directors.
	(b) Subject to the provisions of Section 161 of the Companies Act, 2013 if the office of any Director appointed by the Company in General Meeting vacated before his term of office will expire in the normal course, the resulting casual vacancy may in default of and subject to any regulation in the Articles of the Company be filled by the Board of Directors at the meeting of the Board and the Director so appointed shall hold office only up to the date up to which the Director in whose place he is appointed would have held office if had not been vacated as aforesaid.
	169.
Ascertainment of Directors retiring by rotation and filling of vacancies	Subject to Section 152 of the Companies Act, 2013 the Directors retiring by rotation under Article 167 at every Annual General Meeting shall be those, who have been longest in office since their last appointment, but as between those who became Directors on the same day, those who are to retire shall in default of and subject to any agreement amongst themselves be determined by the lot.
	170.
Eligibility for re- election	A retiring Director shall be eligible for re-election and shall act as a Director through out and till the conclusion of the Meeting at which he retires.



Title of Article	Article Number and contents	
	171.	
Company to fill vacancies	At the General Meeting, at which a Director retires as aforesaid, the Company may fill up the vacancy by appointing the retiring Director or some other person thereto.	
	172.	
Provision in default of appointment	(a) If the place of retiring Director is not so filled up and the Meeting has not expressly resolved not to fill the vacancy, the Meeting shall stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday, till the next succeeding day which is not a public holiday, at the same time and place.	
	(b) If at the adjourned Meeting also, the place of the retiring Director is not filled up and the Meeting also has not expressly resolved not to fill the vacancy, the retiring Director shall be deemed to have been re-appointed at the adjourned Meeting, unless:	
	(i) at that Meeting or the previous Meeting a resolution for the reappointment of such Director has been put to the Meeting and lost.	
	(ii) the retiring Director has by a notice in writing addressed to the Company or its Board of Directors expressed his unwillingness to be so reappointed.	
	(iii) he is not qualified or is disqualified for appointment.	
	(iv) a resolution, whether Special or Ordinary is required for his appointment or re-appointment by virtue of any provisions of the Act, or	
	(v) section 162 of the Companies Act, 2013 is applicable to the case	
	173.	
Company may increase or reduce the number of Directors or remove any Director	Subject to the provisions of Section 149 and 152 of the Companies Act, 2013 the Company may by Ordinary Resolution from time to time, increase or reduce the number of Directors and may alter qualifications.	
	174.	
Appointment of Directors to be voted individually	(a) No motion, at any General Meeting of the Company shall be made for the appointment of two or more persons as Directors of the Company by a single resolution unless a resolution that it shall be so made has been first agreed to by the Meeting without any vote being given against it.	
	(b) A resolution moved in contravention of clause (a) hereof shall be void, whether or not objection was taken at the time of its being so moved, provided where a resolution so moved has passed no provisions or the automatic re-appointment of retiring Directors in default of another appointment as therein before provided shall apply.	
	(c) For the purposes of this Article, a motion for approving a person's appointment, or for nominating a person for appointment, shall be treated as a motion for his appointment.	
	175.	
Notice of candidature for	(1) No person not being a retiring Director shall be eligible for election to the office of Director at any General Meeting unless he or some other Member intending to	



Title of Article	Article Number and contents
office of Directors except in certain cases	propose him has given at least fourteen days' notice in writing under his hand signifying his candidature for the office of a Director or the intention of such person to propose him as Director for that office as the case may be, along with a deposit of one lakh rupees or such higher amount as may be prescribed which shall be refunded to such person or, as the case may be, to such Member, if the person succeeds in getting elected as a Director or gets more than twenty-five per cent. of total valid votes cast either on show of hands or on poll on such resolution.
	(2) The Company shall inform its Members of the candidature of the person for the office of Director or the intention, of a Member to propose such person as candidate for that office in such manner as may be prescribed.
	(3) Every person (other than Director retiring by rotation or otherwise or a person who has left at the office of the Company a notice under Section 160 of the Companies Act, 2013 signifying his candidature for the office of a Director) proposed as a candidate for the office a Director shall sign and file with the Company his consent in writing to act as a Director, if appointed.
	(4) A person other than:
	(a) a Director appointed after retirement by rotation or immediately on the expiry of his term of office, or
	(b) an Additional or Alternate Director or a person filling a casual vacancy in the office of a Director under Section 161 of the Companies Act, 2013 appointed as a Director or re-appointed as an additional or alternate Director, immediately on the expiry of his term of office
	shall not act as a Director of the Company unless he has within thirty days of his appointment signed and filled with the Registrar his consent in writing to act as such Director.
Disclosure by Directors of their holdings of their Shares and debentures of the Company	Every Director and every person deemed to be Director of the Company by virtue of Section 170 of the Companies Act, 2013 shall give notice to the Company of such matters relating to himself as may be necessary for the purpose of enabling the Company to comply with the provisions of that Section. Any such notice shall be given in writing and if it is not given at a meeting of the Board the person giving the notice shall take all reasonable steps to secure that it is brought up and read at the next meeting of the Board after it is given.
	177.
Votes of Body Corporate	A body corporate, whether a company within the meaning of the Act or not, which is a member of the Company, may by resolution of its Board of Directors or other governing body, authorize such person as it thinks fit to act as its representative at any meeting of the company or at any meeting of any class of members of the company and the persons so authorized shall be entitled to exercise the same rights and power (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise as if it were an individual member of the company and the production of a copy of the Minutes of such resolution certified by a director or the copy of the Minutes of such resolution certified by a Director or the Secretary of such body corporate as being a true copy of the Minutes of such resolution shall be accepted as sufficient evidence of the validity of the said representative's appointment and of his right to vote.



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#### MANAGING DIRECTOR

Title of Article	Article Number and contents
	178.
Powers to appoint Managing Director	Subject to the provisions of Section 196 and 203 of the Companies Act, 2013 the Board may, from time to time, appoint one or more Directors to be Managing Director or Managing Directors or Whole-time Directors of the Company, for a fixed term not exceeding five years as to the period for which he is or they are to hold such office, and may, from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.
	(a) The Managing Director shall perform such functions and exercise such powers as are delegated to him by the Board of Directors of the Company in accordance with the provisions of the Companies Act, 2013 and Companies Act, 1956, to the extent applicable.
	(b) Subject to the provisions of Section 152 of the Companies Act, 2013 the Managing Director shall not be, while he continues to hold that office, subject to retirement by rotation.
	179.
Remuneration of Managing Director	Subject to the provisions of Sections 196 and 197 of the Companies Act, 2013 a Managing Director shall, in addition to any remuneration that might be payable to him as a Director of the Company under these Articles, receive such remuneration as may from time to time be approved by the Company.
	180.
Special position of Managing Director	Subject to any contract between him and the Company, a Managing or Whole-time Director shall not, while he continues to hold that office, be subject to retirement by rotation and he shall not be reckoned as a Director for the purpose of determining the rotation of retirement of Directors or in fixing the number of Directors to retire but (subject to the provision of any contract between him and the Company), he shall be subject to the same provisions as to resignation and removal as the Directors of the Company and shall, <i>ipso facto</i> and immediately, cease to be a Managing Director if he ceases to hold the office of Director from any cause.
	181.
Powers of Managing Director	The Director may from time to time entrust to and confer upon a Managing Director or Whole-time Director for the time being such of the powers exercisable under these provisions by the Directors, as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions, as they think expedient and they may confer such powers either collaterally with or to the exclusion of and in substitution for all or any of the powers of the Directors in that behalf and from time to time, revoke, withdraw, alter, or vary all or any of such powers.
	182.
	The Company's General Meeting may also from time to time appoint any Managing Director or Managing Directors or Whole-time Director or Whole-time Directors of the Company and may exercise all the powers referred to in these Articles.



Title of Article	Article Number and contents	
	183.	
	Receipts signed by the Managing Director for any moneys, goods or property received in the usual course of business of the Company or for any money, goods, or property lent to or belonging to the Company shall be an official discharge on behalf of and against the Company for the money, funds or property which in such receipts shall be acknowledged to be received and the persons paying such moneys shall not be bound to see to the application or be answerable for any misapplication thereof. The Managing Director shall also have the power to sign, accept and endorse cheques on behalf of the Company.	
	184.	
	The Managing Director shall be entitled to sub-delegate (with the sanction of the Directors where necessary) all or any of the powers, authorities and discretions for the time being vested in him in particular from time to time by the appointment of any attorney or attorneys for the management and transaction of the affairs of the Company in any specified locality in such manner as they may think fit.	
	185.	
	Notwithstanding anything contained in these Articles, the Managing Director is expressly allowed generally to work for and contract with the Company and especially to do the work of Managing Director and also to do any work for the Company upon such terms and conditions and for such remuneration (subject to the provisions of the Act) as may from time to time be agreed between him and the Directors of the Company.	
	186.	
Appointment and powers of Manager	The Board may, from time to time, appoint any person as Manager (under Section 2(53) of the Companies Act, 2013) to manage the affairs of the Company. The Board may from time to time entrust to and confer upon a Manager such of the powers exercisable under these Articles by the Directors, as they may think fit, and may confer such powers for such time and to be exercised for such objects and purposes and upon such terms and conditions and with such restrictions as they think expedient.	

# WHOLE TIME DIRECTOR

Title of Article	Article Number and contents
	187.
Power to appoint Whole-Time Director and/or Whole-time Directors	Subject to the provisions of the Act and of these Articles, the Board may from time to time with such sanction of the Central Government as may be required by law appoint one or more of its Director/s or other person/s as Whole-Time Director or Whole-Time Directors of the Company out of the Directors/persons nominated under Article only either for a fixed term that the Board may determine or permanently for life time upon such terms and conditions as the Board may determine and thinks fit. The Board may by ordinary resolution and/or an agreement/s vest in such Whole-Time Director or Whole Time Directors such of the powers, authorities and functions hereby vested in the Board generally as it thinks fit and such powers may be made exercisable and for such period or periods and upon such conditions and subject to such restrictions as it



	may be determined or specified by the Board and the Board has the powers to revoke, withdraw, alter or vary all or any of such powers and/or remove or dismiss him or them and appoint another or others in his or their place or places again out of the Directors/persons nominated under Article 188 only. The Whole Time Director or Whole Time Directors will be entitled for remuneration as may be fixed and determined by the Board from time to time either by way of ordinary resolution or a Court act/s or an agreement/s under such terms not expressly prohibited by the Act.
To what provisions Whole time Directors shall subject	Subject to the provisions of Section 152 of the Companies Act, 2013 and these Articles, a Whole Time Director or Whole Time Directors shall not, while he/they continue to hold that office, be liable to retirement by rotation but (subject to the provisions of any contract between him/they and the Company) he/they shall be subject to the same provision as to resignation and removal as the other Directors and he/they shall <i>ipso facto</i> and immediately ceases or otherwise cease to hold the office of Director/s for any reason whatsoever save that if he/they shall vacate office whether by retirement, by rotation or otherwise under the provisions of the Act in any Annual General Meeting and shall be re-appointed as a Director or Directors at the same meeting he/they shall not by reason only of such vacation, cease to be a Whole Time Director or Whole Time Directors.
	189.
Seniority of Whole Time Director and Managing Director	If at any time the total number of Managing Directors and Whole Time Directors is more than one-third who shall retire shall be determined by and in accordance with their respective seniorities. For the purpose of this Article, the seniorities of the Whole Time Directors and Managing Directors shall be determined by the date of their respective appointments as Whole Time Directors and Managing Directors of the Company.

# PROCEEDINGS OF THE BOARD OF DIRECTORS

Title of Article	Article Number and contents	
Meeting of Directors	The Directors may meet together as a Board for the dispatch of business from time to time, and unless the Central Government by virtue of the provisions of Section 173 of the Companies Act, 2013 allow otherwise, Directors shall so meet at least once in every three months and at least four such Meetings shall be held in every year. The Directors may adjourn and otherwise regulate their Meetings as they think fit. The provisions of this Article shall not be deemed to have been contravened merely by reason of the fact that the meeting of the Board which had been called in compliance with the terms of this Article could not be held for want of a quorum.	
Quorum	<ul> <li>(a) Subject to Section 174 of the Companies Act, 2013 the quorum for a meeting of the Board of Directors shall be one-third of its total strength (excluding Directors, if any, whose place may be vacant at the time and any fraction contained in that one third being rounded off as one) or two Directors whichever is higher.</li> </ul>	



Title of Article	Article Number and contents
Thie of Article	THE COMMISSION AND CONTROLLS
	PROVIDED that where at any time the number of interested Directors at any meeting exceeds or is equal to two-third of the Total Strength, the number of the remaining Directors that is to say, the number of directors who are not interested present at the Meeting being not less than two shall be, the quorum during such time.
	(b) For the purpose of clause (a)
	(i) "Total Strength" means total strength of the Board of Directors of the Company determined in pursuance of the Act after deducting there from number of the Directors if any, whose places may be vacant at the time, and
	(ii) "Interested Directors" mean any Directors whose presence cannot by reason of any provisions in the Act count for the purpose of forming a quorum at a meeting of the Board at the time of the discussion or vote on any matter.
	192.
Procedure when Meeting adjourned for want of quorum	If a meeting of the Board could not be held for want of quorum then, the Meeting shall automatically stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday, till thenext succeeding day which is not a public holiday at the same time and place, unless otherwise adjourned to a specific date, time and place.
	193.
Chairman of Meeting	The Chairman of the Board of Directors shall be the Chairman of the meetings of Directors, provided that if the Chairman of the Board of Directors is not present within five minutes after the appointed time for holding the same, meeting of the Director shall choose one of their members to be Chairman of such Meeting.
	194.
Question at Board meeting how decided	Subject to the provisions of Section 203 of the Companies Act, 2013 questions arising at any meeting of the Board shall be decided by a majority of votes, and in case of any equality of votes, the Chairman shall have a second or casting vote.
	195.
Powers of Board meeting	A meeting of the Board of Directors at which a quorum is present shall be competent to exercise all or any of the authorities, powers and discretions which by or under the Act, or the Articles for the time being of the Company which are vested in or exercisable by the Board of Directors generally.
	196.
Directors may appoint Committee	The Board of Directors may subject to the provisions of Section 179 and other relevant provisions of the Companies Act, 2013 and of these Articles delegate any of the powers other than the powers to make calls and to issue debentures to such Committee or Committees and may from time to time revoke and discharge any such Committee of the Board, either wholly or in part and either as to the persons or purposes, but every Committee of the Board so formed shall in exercise of the powers so delegated conform to any regulation(s) that may from time to time be imposed on it by the Board of Directors. All acts done by any such Committee of the Board in conformity with such regulations and in fulfillment of the purpose of their appointments, but not otherwise, shall have the like force and effect, as if done by the



Title of Article	Article Number and contents
	Board.
Meeting of the Committee how to be governed	The meetings and proceedings of any such Committee of the Board consisting of two or more members shall be governed by the provisions herein contained for regulating the meetings and proceedings of the Directors, so far as the same are applicable thereto and are not superseded by any regulations made by the Directors under the last preceding article. Quorum for the Committee meetings shall be two.
Circular resolution	<ul> <li>(a) A resolution passed by circulation without a meeting of the Board or a Committee of the Board appointed under Article 197 shall subject to the provisions of sub-clause (b) hereof and the Act, be as valid and effectual as the resolution duly passed at a meeting of Directors or of a Committee duly called and held.</li> <li>(b) A resolution shall be deemed to have been duly passed by the Board or by a Committee thereof by circulation if the resolution has been circulated in draft together with necessary papers if any to all the Directors, or to all the members of the Committee, then in India (not being less in number than the quorum fixed for a meeting of the Board or Committee as the case may be) and to all other Directors or members of the Committee at their usual addresses in India or to such other addresses outside India specified by any such Directors or members of the Committee and has been approved by such of the Directors or members of the Committee, as are then in India, or by a majority of such of them as are entitled to vote on the resolution.</li> </ul>
	199.
Acts of Board or Committee valid notwithstanding defect in appointment	All acts done by any meeting of the Board or by a Committee of the Board or by any person acting as a Director shall, notwithstanding that it shall afterwards be discovered; that there was some defect in the appointment of one or more of such Directors or any person acting as aforesaid; or that they or any of them were disqualified or had vacated office or that the appointment of any of them is deemed to be terminated by virtue of any provision contained in the Act or in these Articles, be as valid as if every such person had been duly appointed and was qualified to be a Director; provided nothing in the Article shall be deemed to give validity to acts done by a Director after his appointment has been shown to the Company to be invalid or to have terminated.

### POWERS OF THE BOARD

Title of Article	Article Number and contents
	200.
General powers of	The Board may exercise all such powers of the Company and do all such acts and
management	things as are not, by the Act, or any other Act or by the Memorandum or by the
vested in the	Articles of the Company required to be exercised by the Company in General Meeting,
Board of	subject nevertheless to these Articles, to the provisions of the Act, or any other Act and
Directors	to such regulations being not inconsistent with the aforesaid Articles, as may be
	prescribed by the Company in General Meeting but no regulation made by the
	Company in General Meeting shall invalidate any prior act of the Board which would



Title of Article	Article Number and contents
	have been valid if that regulation had not been made.
	Provided that the Board shall not, except with the consent of the Company in General Meeting:-
	(a) sell, lease or otherwise dispose of the whole, or substantially the whole, of the undertaking of the Company, or where the Company owns more than one undertaking of the whole, or substantially the whole, of any such undertaking;
	(b) remit, or give time for the repayment of, any debt due by a Director,
	(c) invest otherwise than in trust securities the amount of compensation received by the Company in respect of the compulsory acquisition or any such undertaking as is referred to in clause (a) or of any premises or properties used for any such undertaking and without which it cannot be carried on or can be carried on only with difficulty or only after a considerable time;
	(d) borrow moneys where the moneys to be borrowed together with the moneys already borrowed by the Company (apart from temporary loans obtained from the Company's bankers in the ordinary course of business), will exceed the aggregate of the paid-up capital of the Company and its free reserves that is to say, reserves not set apart for any specific purpose;
	(e) contribute to charitable and other funds not directly relating to the business of the Company or the welfare of its employees, any amounts the aggregate of which will, in any financial year, exceed fifty thousand rupees or five per cent of its average net profits as determined in accordance with the provisions of Section 349 and 350 of the Act during the three financial years immediately preceding whichever is greater, provided that the Company in the General Meeting or the Board of Directors shall not contribute any amount to any political party or for any political purposes to any individual or body;
	(i) Provided that in respect of the matter referred to in clause (d) and clause (e) such consent shall be obtained by a resolution of the Company which shall specify the total amount upto which moneys may be borrowed by the Board under clause (d) of as the case may be total amount which may be contributed to charitable or other funds in a financial year under clause (e)
	(ii) Provided further that the expression "temporary loans" in clause (d) above shall mean loans repayable on demand or within six months from the date of the loan such as short term cash credit arrangements, the discounting of bills and the issue of other short term loans of a seasonal character, but does not include loans raised for the purpose of financing expenditure of a capital nature.
	201.
Certain powers to be exercised by the Board only at Meetings	(1) Without derogating from the powers vested in the Board of Directors under these Articles, the Board shall exercise the following powers on behalf of the Company and they shall do so only by means of resolutions passed at the meeting of the Board;
	(a) the power to make calls, on shareholders in respect of money unpaid on their Shares,
	(b) the power to issue Debentures,
	(c) the power to borrow moneys otherwise than on Debentures,



Title of Article	Article Number and contents
	(d) the power to invest the funds of the Company, and
	(e) the power to make loans  Provided that the Board may, by resolution passed at a Meeting, delegate to any Committee of Directors, the Managing Director, the Manager or any other principal officer of the Company, the powers specified in sub-clause (c),(d) and (e) to the extent specified below.
	(2) Every resolution delegating the power referred to in sub-clause (1)(c) above shall specify the total amount outstanding at any one time, upto which moneys may be borrowed by the delegate.
	(3) Every resolution delegating the power referred to in sub-clause (1)(d) above shall specify the total amount upto which the funds of the Company may be invested, and the nature of the investments which may be made by the delegate.
	(4) Every resolution delegating the power referred to in sub-clause (1)(e) above shall specify the total amount upto which loans may be made and the maximum amount of loans which may be made for each such purpose in individual cases.
	202.
Certain powers of the Board	Without prejudice to the general powers conferred by the last preceding Article and so as not in any way to limit or restrict those powers, and without prejudice to the other powers conferred by these Articles, but subject to the restrictions contained in the last preceding Article, it is hereby declared that the Directors shall have the following powers, that is to say, power:
	(1) To pay the cost, charges and expenses preliminary and incidental to the promotion, formation, establishment and registration of the Company.
	(2) To pay and charge to the capital account of the Company any commission or interest lawfully payable thereon under the provisions of Sections 76 and 208 of the Act.
	(3) Subject to Section 292 and 297 and other provisions applicable of the Act to purchase or otherwise acquire for the Company any property, right or privileges which the Company is authorized to acquire, at or for such price or consideration and generally on such terms and conditions as they may think fit and in any such purchase or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory.
	(4) At their discretion and subject to the provisions of the Act to pay for any property, rights or privileges acquired by or services rendered to the Company, either wholly or partially in cash or in share, bonds, debentures, mortgages, or other securities of the Company, and any such Shares may be issued either as fully paid-up or with such amount credited as paid-up thereon as may be agreed upon and any such bonds, debentures, mortgages or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged.
	(5) To secure the fulfillment of any contracts or engagement entered into by the Company by mortgage or charge of all or any of the property of the Company and its uncalled capital for the time being or in such manner as they may think fit.
	(6) To accept from any Member, as far as may be permissible by law to a surrender of his Shares or any part thereof, on such terms and conditions as shall be agreed.
	(7) To appoint any person to accept and hold in trust for the Company any property belonging to the Company, in which it is interested, or for any other purpose and to execute and do all such deeds and things as may be required in relation to any



Title of Article	Article Number and contents
	trust, and to provide for the remuneration of such trustee or trustees.
	To institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its officers or otherwise concerning the affairs of the Company, and also to compound and allow time for payment or satisfaction of any debts due and of any claim or demands by or against the Company and to refer any differences to arbitration and observe and perform any awards made thereon either according to Indian law or according to foreign law and either in India or abroad and to observe and perform or challenge any award made thereon.
	9) To act on behalf of the Company in all matters relating to bankruptcy and insolvency, winding up and liquidation of companies.
	10) To make and give receipts, releases and other discharges for moneys payable to the Company and for the claims and demands of the Company.
	11) Subject to the provisions of Sections 291, 292, 295, 370, 372 and all other applicable provisions of the Act, to invest and deal with any moneys of the Company not immediately required for the purpose thereof upon such security (not being Shares of this Company), or without security and in such manner as they may think fit and from time to time vary or realise such investments. Save as provided in Section 49 of the Act, all investments shall be made and held in the Company's own name.
	12) To execute in the name and on behalf of the Company, in favour of any Director or other person who may incur or be about to incur any personal liability whether as principal or surety, for the benefit of the Company, such mortgages of the Company's property (present and future) as they think fit, and any such mortgage may contain a power of sale and such other powers, provisions, covenants and agreements as shall be agreed upon.
	13) To open bank account and to determine from time to time who shall be entitled to sign, on the Company's behalf, bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and documents and to give the necessary authority for such purpose.
	14) To distribute by way of bonus amongst the staff of the Company a Share or Shares in the profits of the Company and to give to any Director, officer or other person employed by the Company a commission on the profits of any particular business or transaction and to charge such bonus or commission as a part of the working expenses of the Company.
	15) To provide for the welfare of Directors or ex-Directors or employees or exemployees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwelling or chawls, or by grants of moneys, pension, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing, to provide other associations, institutions, funds or trusts and by providing or subscribing or contributing towards place of instruction and recreation, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit and subject to the provision of Section 293(1)(e) of the Act, to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or other institutions or object which shall have any moral or other claim to support or aid by the Company, either by reason of locality of operation, or of the public and general utility or otherwise.
	16) Before recommending any dividend, to set aside out of the profits of the Company such sums as they may think proper for depreciation or to depreciation fund, or to an insurance fund, or as reserve fund or any special fund to meet contingencies or to repay redeemable preference shares or debentures or



Title of Article	Article Number and contents
	debenture stock, or for special dividends or for equalising dividends or for repairing, improving, extending and maintaining any of the property of the Company and for such other purposes (including the purpose referred to in the preceding clause), as the Board may in their absolute discretion, think conducive to the interest of the Company and subject to Section 292 of the Act, to invest several sums so set aside or so much thereof as required to be invested, upon such investments (other than Shares of the Company) as they may think fit, and from time to time to deal with and vary such investments and dispose of and apply and expend all or any such part thereof for the benefit of the Company, in such a manner and for such purposes as the Board in their absolute discretion, think conducive to the interest of the Company notwithstanding that the matters to which the Board apply or upon which they expend the same or any part thereof or upon which the capital moneys of the Company might rightly be applied or expended; and to divide the general reserve or reserve fund into such special funds as the Board may think fit with full power to transfer the whole or any portion of reserve fund or division of a reserve fund and with full power to employ the assets constituting all or any of the above funds, including the depreciation fund, in the business of the Company or in the purchase or repayment of redeemable preference shares or debentures or debenture stock, and without being bound to keep the same separate from the other assets and without being bound to pay interest on the same with power however, to the Board at their discretion to pay or allow to the credit of such funds interest at such rate as the Board may think proper.
	(17) To appoint, and at their discretion, remove or suspend, such general managers, managers, secretaries, assistants, supervisors, scientists, technicians, engineers, consultants, legal, medical or economic advisors, research workers, laborers, clerks, agents and servants for permanent, temporary or special services as they may from time to time think fit and to determine their powers and duties, and fix their salaries or emoluments or remuneration, and to require security in such instances and to such amount as they may think fit. And also from time to time to provide for the management and transaction of the affairs of the Company in any specified locality in India or elsewhere in such manner as they think and the provisions contained in the four next following sub-clauses shall be without prejudice to the general powers conferred by this sub-clause.
	(18) To appoint or authorize appointment of officers, clerks and servants for permanent or temporary or special services as the Board may from time to time think fit and to determine their powers and duties and to fix their salaries and emoluments and to require securities in such instances and of such amounts as the Board may think fit and to remove or suspend any such officers, clerks and servants. Provided further that the Board may delegate matters relating to allocation of duties, functions, reporting etc. of such persons to the Managing Director or Manager.
	(19) From time to time and at any time to establish any local Board for managing any of the affairs of the Company in any specified locality in India or elsewhere and to appoint any person to be members of such local Boards, and to fix their remuneration or salaries or emoluments.
	(20) Subject to Section 292 of the Act, from time to time and at any time to delegate to any person so appointed any of the powers, authorities and discretions for the time being vested in the Board, other than their power to make calls or to make loans or borrow money, and to authorize the members for the time being of any such local Board, or any of them to fill up any vacancies therein and to act notwithstanding vacancies, and any such appointment or delegation may be made on such terms and subject to such terms and subject to such conditions as the Board may think fit, and Board may at any time remove any person so appointed, and may annul or vary any such delegation.



Title of Article	article Number and contents
	At any time and from time to time by Power of Attorney under the Seal of the Company, to appoint any person or person to be the Attorney or Attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under these presents and subject to the provisions of Section 292 of the Act) and for such period and subject to such conditions as the Board may from time to time think fit; and any such appointment may (if the Board thinks fit) be made in favour of any company, or the shareholders, directors, nominees, or managers of any company or firm or otherwise in favour of any fluctuating body of persons whether nominated directly or indirectly by the Board and such Power of Attorney may contain such powers for the protection or convenience of persons dealing with such Attorneys as the Board may think fit, and may contain powers enabling any such delegates or attorneys as aforesaid to sub-delegate all or any of the powers authorities and discretions for the time being vested in them.
	22) Subject to Sections 294 and 297 and other applicable provisions of the Act, for or in relation to any of the matters aforesaid or, otherwise for the purposes of the Company to enter into all such negotiations and contracts and rescind and vary all such contracts, and execute and do all such acts, deeds and things in the name and on behalf of the Company as they may consider expedient.
	23) From time to time to make, vary and repeal bye-laws for the regulations of the business of the Company, its officers and servants.
	24) To purchase or otherwise acquire any land, buildings, machinery, premises, hereditaments, property, effects, assets, rights, credits, royalties, business and goodwill of any joint stock company carrying on the business which the Company is authorized to carry on in any part of India.
	25) To purchase, take on lease, for any term or terms of years, or otherwise acquire any factories or any land or lands, with or without buildings and out-houses thereon, situated in any part of India, at such price or rent and under and subject to such terms and conditions as the Directors may think fit. And in any such purchase, lease or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory.
	To insure and keep insured against loss or damage by fire or otherwise for such period and to such extent as it may think proper all or any part of the buildings, machinery, goods, stores, produce and other movable property of the Company, either separately or co jointly, also to insure all or any portion of the goods, produce, machinery and other articles imported or exported-by the Company and to sell, assign, surrender or discontinue any policies of assurance effected in pursuance of this power.
	27) To purchase or otherwise acquire or obtain license for the use of and to sell, exchange or grant license for the use of any trade mark, patent, invention or technical know-how.
	28) To sell from time to time any articles, materials, machinery, plants, stores and other articles and thing belonging to the Company as the Board may think proper and to manufacture, prepare and sell waste and by-products.
	29) From time to time to extend the business and undertaking of the Company by adding, altering or enlarging all or any of the buildings, factories, workshops, premises, plant and machinery, for the time being the property of or in the possession of the Company, or by erecting new or additional buildings, and to expend such sum of money for the purpose aforesaid or any of them as they be thought necessary or expedient.
	30) To undertake on behalf of the Company any payment of rents and the performance of the covenants, conditions and agreements contained in or reserved by any lease that may be granted or assigned to or otherwise acquired by



Title of Article	Article Number and contents
	the Company and to purchase the reversion or reversions, and otherwise to acquire on freehold sample of all or any of the lands of the Company for the time being held under lease or for an estate less than freehold estate.
	(31) To improve, manage, develop, exchange, lease, sell, resell and re-purchase, dispose off, deal or otherwise turn to account, any property (movable or immovable) or any rights or privileges belonging to or at the disposal of the Company or in which the Company is interested.
	(32) To let, sell or otherwise dispose of subject to the provisions of Section 293 of the Act and of the other Articles any property of the Company, either absolutely or conditionally and in such manner and upon such terms and conditions in all respects as it thinks fit and to accept payment in satisfaction for the same in cash or otherwise as it thinks fit.
	(33) Generally subject to the provisions of the Act and these Articles, to delegate the powers/authorities and discretions vested in the Directors to any person(s), firm, company or fluctuating body of persons as aforesaid.
	(34) To comply with the requirements of any local law which in their opinion it shall in the interest of the Company be necessary or expedient to comply with.

### MANAGEMENT

Title of Article	Article Number and contents
	203.
Appointment of	The Company shall have the following whole-time key managerial personnel,—
different categories of Key	(i) managing director, or Chief Executive Officer or manager and in their absence,
managerial personnel	a whole-time director;
	(ii) company secretary; and
	(iii) Chief Financial Officer
	203A.
Same person may be Chairperson of the Board and MD/CEO	The same individual may, at the same time, be appointed as the Chairperson of the Company as well as the Managing Director or Chief Executive Officer of the Company.

## **MINUTES**

Title of Article	Article Number and contents
	204.
Minutes to be made	(1) The Company shall cause minutes of all proceedings of General Meeting and of all proceedings of every meeting of the Board of Directors or every Committee thereof within thirty days of the conclusion of every such meeting concerned by making entries thereof in books kept for that purpose with their pages consecutively numbered.
	(2) Each page of every such books shall be initialled or signed and the last page of



Title of Article	Article Number and contents
	the record of proceedings of each Meeting in such books shall be dated and signed:
	(a) in the case of minutes of proceedings of a meeting of Board or of a Committee thereof by the Chairman of the said meeting or the Chairman of the next succeeding meeting.
	(b) in the case of minutes of proceeding of the General Meeting, by the Chairman of the said meeting within the aforesaid period of thirty days or in the event of the death or inability of that Chairman within that period by a Director duly authorized by the Board for the purpose.
	205.
Minutes to be evidence of the proceeds	(a) The minutes of proceedings of every General Meeting and of the proceedings of every meeting of the Board or every Committee kept in accordance with the provisions of Section 118 of the Companies Act, 2013 shall be evidence of the proceedings recorded therein.
Books of minutes of General Meeting to be kept	(b) The books containing the aforesaid minutes shall be kept at the Registered Office of the Company and be open to the inspection of any Member without charge as provided in Section 119 and Section 120 of the Companies Act, 2013 and any Member shall be furnished with a copy of any minutes in accordance with the terms of that Section.
	206.
Presumptions	Where the minutes of the proceedings of any General Meeting of the Company or of any meeting of the Board or of a Committee of Directors have been kept in accordance with the provisions of Section 118 of the Companies Act, 2013 until the contrary is proved, the meeting shall be deemed to have been duly called and held, all proceedings thereat to have been duly taken place and in particular all appointments of Directors or Liquidators made at the meeting shall be deemed to be valid.

### THE SECRETARY

Title of Article	Article Number and contents
	207.
Secretary	The Directors may from time to time appoint, and at their discretion, remove any individual, (hereinafter called "the Secretary") to perform any functions, which by the Act are to be performed by the Secretary, and to execute any other ministerial or administrative duties, which may from time to time be assigned to the Secretary by the Directors. The Directors may also at any time appoint some person (who need not be the Secretary) to keep the registers required to be kept by the Company. The appointment of Secretary shall be made according to the provisions of the Companies Act, read with rules made thereunder.
	208.
The Seal, its custody and use	(a) The Board shall provide for the safe custody of the seal.
	(b) The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorized by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors



Title of Article	Article Number and contents
	and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.

### DIVIDENDS AND CAPITALISATION OF RESERVES

Article Number and contents
209.
(a) Subject to the rights of persons, if any, entitled to Shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the Shares in respect whereof the dividend is paid but if and so long as nothing is paid upon any of Share in the Company, dividends may be declared and paid according to the amounts of the Shares;
(b) No amount paid or credited as paid on a Share in advance of calls shall be treated for the purpose of this Article as paid on the Shares.
210.
The Company in General Meeting may declare dividends, to be paid to Members according to their respective rights and interest in the profits and may fix the time for payment and the Company shall comply with the provisions of Section 127 of the Companies Act, 2013 but no dividends shall exceed the amount recommended by the Board of Directors. However, the Company may declare a smaller dividend than that recommended by the Board in General Meeting.
211.
No dividend shall be payable except out of profits of the Company arrived at the manner provided for in Section 123 of the Companies Act, 2013.
212.
The Board of Directors may from time to time pay to the Members such interim dividends as in their judgment the position of the Company justifies.
213.
(a) The Directors may retain any dividends on which the Company has a lien and may apply the same in or towards the satisfaction of the debts, liabilities or engagements in respect of which the lien exists.
(b) The Board of Directors may retain the dividend payable upon Shares in respect of which any person is, under the Transmission Article, entitled to become a Member or which any person under that Article is entitled to transfer until such person shall become a Member or shall duly transfer the same.
214.
Where the capital is paid in advance of the calls upon the footing that the same shall carry interest, such capital shall not, whilst carrying interest, confer a right to dividend or to participate in profits.
215.



Title of Article	Article Number and contents
Dividends in proportion to amounts paid-up	All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the Shares during any portion or portions of the period in respect of which the dividend is paid, but if any Share is issued on terms provided that it shall rank for dividends as from a particular date such Share shall rank for dividend accordingly.
	216.
No Member to receive dividend while indebted to the Company and the Company's right in respect thereof	No Member shall be entitled to receive payment of any interest or dividend or bonus in respect of his Share or Shares, whilst any money may be due or owing from him to the Company in respect of such Share or Shares (or otherwise however either alone or jointly with any other person or persons) and the Board of Directors may deduct from the interest or dividend to any Member all such sums of money so due from him to the Company.
	217.
Effect of transfer of Shares	A transfer of Shares shall not pass the right to any dividend declared therein before the registration of the transfer.
	218.
Dividend to joint holders	Any one of several persons who are registered as joint holders of any Shares may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such Shares.
	219.
Dividend how remitted	The dividend payable in cash may be paid by cheque or warrant sent through post directly to registered address of the shareholder entitled to the payment of the dividend or in case of joint holders to the registered address of that one of the joint holders who is first named on the Register of Members or to such person and to such address as the holder or joint holders may in writing direct. The Company shall not be liable or responsible for any cheque or warrant or pay slip or receipt lost in transit or for any dividend lost, to the Member or person entitled thereto by forged endorsement of any cheque or warrant or forged signature on any pay slip or receipt or the fraudulent recovery of the dividend by any other means.
	220.
Notice of dividend	Notice of the declaration of any dividend whether interim or otherwise shall be given to the registered holders of Share in the manner herein provided.
	221.
Reserves	The Directors may, before recommending or declaring any dividend set aside out of the profits of the Company such sums as they think proper as reserve or reserves, which shall, at the discretion of the Directors, be applicable for meeting contingencies or for any other purposes to which the profits of the Company may be properly applied and pending such application, may at the like discretion, either be employed in the business of the Company or be invested in such investments (other than Shares of the Company) as the Directors may from time to time think fit.
	ALL.



Title of Article	Article Number and contents
Dividend to be paid within time required by law.	The Company shall pay the dividend, or send the warrant in respect thereof to the shareholders entitled to the payment of dividend, within such time as may be required by law from the date of the declaration unless:-
	(a) where the dividend could not be paid by reason of the operation on any law; or
	(b) where a shareholder has given directions regarding the payment of the dividend and those directions cannot be complied with; or
	(c) where there is dispute regarding the right to receive the dividend; or
	(d) where the dividend has been lawfully adjusted by the Company against any sum due to it from shareholder; or
	(e) where for any other reason, the failure to pay the dividend or to post the warrant within the period aforesaid was not due to any default on the part of the Company.
	223.
Unpaid or unclaimed dividend	(a) Where the Company has declared a dividend but which has not been paid or claimed within 30 days from the date of declaration, to any shareholder entitled to the payment of dividend, the Company shall within seven days from the date of expiry of the said period of thirty days, transfer the total amount of dividend which remains unpaid or unclaimed within the said period of thirty days, to a special account to be opened by the Company in that behalf in any scheduled bank, to be called "Marvel Decor Limited (year) Unpaid Dividend Account".
	(b) Any money transferred to the unpaid dividend account of a company which remains unpaid or unclaimed for a period of seven years from the date of such transfer, shall be transferred by the company to the Fund known as Investor Education and Protection Fund established under section 125 of the Companies Act, 2013.
	(c) No unclaimed or unpaid divided shall be forfeited by the Board.
	224.
Set-off of calls against dividends	Any General Meeting declaring a dividend may on the recommendation of the Directors make a call on the Members of such amount as the Meeting fixes but so that the call on each Member shall not exceed the dividend payable to him, and so that the call be made payable at the same time as the dividend, and the dividend may, if so arranged between the Company and the Members, be set off against the calls.
	225.
Dividends in cash	No dividends shall be payable except in cash, provided that nothing in this Article shall be deemed to prohibit the capitalisation of the profits or reserves of the Company for the purpose of issuing fully paid up bonus Shares or paying up any amount for the time being unpaid on any Shares held by Members of the Company.
	226.
Capitalisation	(1) The Company in General Meeting may, upon the recommendation of the Board, resolve:
	(a) That is desirable to capitalise any part of the amount for the time being standing to the credit of the Company's reserve accounts or to the credit of the profit and loss account or otherwise available for distribution, and
	(b) That such sum be accordingly set free for distribution in the manner specified in clause (2) amongst the Members who would have been entitled



Title of Article	Article Number and contents
	thereto, if distributed by way of dividend and in the same proportion.
	<ul><li>(2) The sum aforesaid shall not be paid in cash but shall be applied, subject to the provisions contained in clause (3) either in or towards;</li></ul>
	(a) paying up any amount for the time being unpaid on any Shares held by such Members respectively, or
	(b) paying up in full unissued Shares of the Company to be allocated and distributed, credited as fully paid up, to and amongst Members in the proportion aforesaid, or
	(c) partly in the way specified in sub clause (a) and partly in that specified in sub-clause(b)
	(3) A security premium account and capital redemption reserve account may, for the purpose of this Article, only be applied in the paying up of unissued Shares to be issued to Members of the Company as fully paid bonus shares.
	227.
Board to give effect	The Board shall give effect to the resolution passed by the Company in pursuance of above Article.
	228.
Fractional	(1) Whenever such a resolution as aforesaid shall have been passed, the Board shall;
certificates	(a) make all appropriations and applications of the undivided profits resolved to be capitalised thereby and all allotments and issues of fully paid Shares and
	(b) Generally do all acts and things required to give effect thereto.
	(2) The Board shall have full power:
	(a) to make such provision by the issue of fractional cash certificate or by payment in cash or otherwise as it thinks fit, in the case of Shares becoming distributable in fractions, also
	(b) to authorize any person to enter, on behalf of all the Members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid up, of any further Shares to which they may be entitled upon such capitalisation or (as the case may require) for the payment by the Company on their behalf by the application thereof of the respective proportions of the profits resolved to be capitalised of the amounts remaining unpaid on their existing Shares.
	(3) Any agreement made under such authority shall be effective and binding on all such Members.
	(4) That for the purpose of giving effect to any resolution, under the preceding paragraph of this Article, the Directors may give such directions as may be necessary and settle any question or difficulties that may arise in regard to any issue including distribution of new Shares and fractional certificates as they think fit.

### **ACCOUNTS**

Title of Article	Article Number and Contents
	229.
	(1) The Company shall keep at its Registered Office proper books of account as

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Books to be kept	would give a true and fair view of the state of affairs of the Company or its transactions with respect to:
	(a) all sums of money received and expended by the Company and the matters in respect of which the receipt and expenditure takes place
	(b) all sales and purchases of goods by the Company
	(c) the assets and liabilities of the Company and
	(d) if so required by the Central Government, such particulars relating to utilisation of material or labour or to other items of cost as may be prescribed by the Government
	Provided that all or any of the books of account aforesaid may be kept at such other place in India as the Board of Directors may decide and when the Board of Directors so decides the Company shall within seven days of the decision file with the Registrar a notice in writing giving the full address of that other place.
	(2) Where the Company has a branch office, whether in or outside India, the Company shall be deemed to have complied with the provisions of clause (1) if proper books of account relating to the transaction effected at the branch are kept at that office and proper summarised returns, made upto date at intervals of not more than three months, are sent by the branch office to the Company at its Registered Office or the other place referred to in sub-clause (1). The books of accounts and other books and papers shall be open to inspection by any Director during business hours.
	230.
Inspection by Members	No Members (not being a Director) shall have any right of inspecting any account books or documents of the Company except as allowed by law or authorized by the Board.
	231.
Statements of accounts to be furnished to General Meeting	The Board of Directors shall from time to time in accordance with Sections 129, 133, and 134 of the Companies Act, 2013, cause to be prepared and laid before each Annual General Meeting a profit and loss account for the financial year of the Company and a balance sheet made up as at the end of the financial year which shall be a date which shall not precede the day of the Meeting by more than six months or such extended period as shall have been granted by the Registrar under the provisions of the Act.
	232.
Right of Members or others to copies of balance sheet	(1) The Company shall comply with the requirements of Section 136 of the Companies Act, 2013.
and Auditors' report and statement under Section 136	(2) The copies of every balance sheet including the Profit & Loss Account, the Auditors' Report and every other document required to be laid before the Company in General Meeting shall be made available for inspection at the Registered Office of the Company during working hours for a period of 21 days before the Annual General Meeting.
	(3) A statement containing the salient features of such documents in the prescribed form or copies of the documents aforesaid, as the Company may deem fit will be sent to every Member of the Company and to every trustee of the holders of any Debentures issued by the Company not less than 21 days before the date of the Meeting.



	233.
Accounts to be audited	Once at least in every year the accounts of the Company shall be examined, balanced and audited and the correctness of the profit and loss Account and the balance sheet ascertained by one or more Auditor or Auditors.
	234.
Appointment of Auditors	(1) Auditors shall be appointed and their qualifications, rights and duties regulated in accordance with Section 139 to 146 of the Companies Act, 2013.
	(2) The Company shall at each Annual General Meeting appoint an individual or a firm as an auditor who shall hold office from the conclusion of that meeting till the conclusion of its sixth annual general meeting and thereafter till the conclusion of every sixth meeting. The company shall place the matter relating to such appointment for ratification by members at every annual general meeting. The company shall also inform the auditor concerned of his or its appointment, and also file a notice of such appointment with the Registrar within fifteen days of the meeting in which the auditor is appointed.
	(3) The company or shall not appoint or re-appoint—
	(a) an individual as auditor for more than one term of five consecutive years; and
	(b) an audit firm as auditor for more than two terms of five consecutive years:
	Provided that—
	(i) an individual auditor who has completed his term under clause (a) shall not be eligible for re-appointment as auditor in the same company for five years from the completion of his term;
	( <i>ii</i> ) an audit firm which has completed its term under clause ( <i>b</i> ), shall not be eligible for re-appointment as auditor in the same company for five years from the completion of such term:
	(4) Subject to the provisions of Clause (1) and the rules made thereunder, a retiring auditor may be re-appointed at an annual general meeting, if—
	(a) he is not disqualified for re-appointment;
	(b) he has not given the company a notice in writing of his unwillingness to be reappointed; and
	(c) a special resolution has not been passed at that meeting appointing some other auditor or providing expressly that he shall not be re-appointed.
	(5) Where at any annual general meeting, no auditor is appointed or re-appointed, the existing auditor shall continue to be the auditor of the company.
	(6) Any casual vacancy in the office of an auditor shall be filled by the Board of Directors within thirty days, but if such casual vacancy is as a result of the resignation of an auditor, such appointment shall also be approved by the company at a general meeting convened within three months of the recommendation of the Board and he shall hold the office till the conclusion of the next annual general meeting.
	(7) Special notice shall be required for a resolution at an annual general meeting appointing as auditor a person other than a retiring auditor, or providing expressly that a retiring auditor shall not be re-appointed, except where the retiring auditor has completed a consecutive tenure of five years or, as the case may be, ten years, as provided under Clause (3).



	235.
Accounts when audited and approved to be conclusive except as to errors discovered within 3 months	Every account when audited and approved by a General Meeting shall be conclusive except as regards any errors discovered therein within the next three months after the approval thereof. Whenever any such error is discovered within that period, the account shall be corrected, and amendments effected by the Directors in pursuance of this Article shall be placed before the Members in General Meeting for their consideration and approval and, on such approval, shall be conclusive.

#### DOCUMENTS AND NOTICES

Title of Article	Article Number and Contents
	236.
To whom documents must be served or given	Document or notice of every Meeting shall be served or given on or to (a) every Member (b) every person entitled to a Share in consequence of the death or insolvency of a Member and (c) the Auditor or Auditors for the time being of the Company
	237.
Members bound by documents or notices served on or given to previous holders	Every person, who by operation of law, transfer or other means whatsoever, shall become entitled to any Share, shall be bound by every document or notice in respect of such Share, which prior to his name and address being entered in the Register of Members shall have been duly served on or given to the person from whom he derived, his title to such Share.
	238.
Service of documents on the Company	A document may be served on the Company or an officer thereof by sending it to the Company or officer at the Registered Office of the Company by post under a certificate of posting or by registered post or by leaving it at its Registered Office.
	239.
Authentication of documents and proceedings	Save as otherwise expressly provided in the Act, a document or proceedings requiring authentication by the Company may be signed by a Director, the Managing Director, or the Secretary or other authorized officer of the Company and need not be under the Seal of the Company.

# REGISTERS AND DOCUMENTS

Title of Article	Article Number and Contents
	240.
Registers and documents to be	The Company shall keep and maintain registers, books and documents required by the Act or these Articles, including the following:
maintained by the Company	(a) Register of investments made by the Company but not held in its own name, as required by Section 187 of the Companies Act, 2013
	(b) Register of mortgages and charges as required by Section 85 of the Companies Act, 2013 and copies of instruments creating any charge requiring registration according to Section 85 of the Companies Act, 2013.



Title of Article	Article Number and Contents
	(c) Register and index of Members and debenture holders as required by Section 88 of the Companies Act, 2013.
	(d) Foreign register, if so thought fit, as required by Section 88 of the Companies Act, 2013.
	(e) Register of contracts, with companies and firms in which Directors are interested as required by Section 189 of the Companies Act, 2013.
	(f) Register of Directors and Secretaries etc. as required by Section 170 of the Companies Act, 2013.
	(g) Register as to holdings by Directors of Shares and/or Debentures in the Company as required by Section 170 of the Companies Act, 2013.
	(h) Register of investments made by the Company in Shares and Debentures of the bodies corporate in the same group as required by Section 186 of the Companies Act, 2013.
	(i) Copies of annual returns prepared under Section 92 of the Companies Act, 2013 together with the copies of certificates and documents required to be annexed thereto under Section 92 of the Companies Act, 2013.
	241.
Inspection of Registers	The registers mentioned in clauses (f) and (i) of the foregoing Article and the minutes of all proceedings of General Meetings shall be open to inspection and extracts may be taken therefrom and copies thereof may be required by any Member of the Company in the same manner to the same extent and on payment of the same fees as in the case of the Register of Members of the Company provided for in clause (c) thereof. Copies of entries in the registers mentioned in the foregoing article shall be furnished to the persons entitled to the same on such days and during such business hours as may be consistent with the provisions of the Act in that behalf as determined by the Company in General Meeting.

# WINDING UP

Title of Article	Article Number and Contents
	242.
Distribution of assets	If the Company shall be wound up, and the assets available for distribution among the Members as such shall be insufficient to repay the whole of the paid up capital, such assets shall be distributed so that as nearly as may be the losses shall be borne by the Members in the proportion to the capital paid up or which ought to have been paid up at the commencement of the winding up, on the Shares held by them respectively, and if in the winding up the assets available for distribution among the Members shall be more than sufficient to repay the whole of the capital paid up at the commencement of the winding up, the excess shall be distributed amongst the Members in proportion to the capital at the commencement of the winding up, paid up or which ought to have been paid up on the Shares held by them respectively. But this Article is to be without prejudice to the rights of the holders of Shares issued upon special terms and conditions.
	243.
Distribution in	(a) If the Company shall be wound up, whether voluntarily or otherwise, the



Title of Article	Article Number and Contents
specie or kind	Liquidator may, with the sanction of a Special Resolution, divide amongst the contributories in specie or kind, any part of the assets of the Company and may, with the like sanction, vest any part of the assets of the Company in trustees upon such trusts for the benefit of the contributories or any of them, as the liquidator, with the like sanction, shall think fit.
	(b) If thought expedient any such division may subject to the provisions of the Act be otherwise than in accordance with the legal rights of the contributions (except where unalterably fixed by the Memorandum of Association and in particular any class may be given preferential or special rights or may be excluded altogether or in part but in case any division otherwise than in accordance with the legal rights of the contributories, shall be determined on any contributory who would be prejudicial thereby shall have a right to dissent and ancillary rights as if such determination were a Special Resolution passed pursuant to Section 494 of the Act.
	(c) In case any Shares to be divided as aforesaid involve a liability to calls or otherwise any person entitled under such division to any of the said Shares may within ten days after the passing of the Special Resolution by notice in writing direct the Liquidator to sell his proportion and pay him the net proceeds and the Liquidator shall, if practicable act accordingly.
	244.
Right of shareholders in case of sale	A Special Resolution sanctioning a sale to any other Company duly passed pursuant to Section 319 of the Companies Act, 2013 may subject to the provisions of the Act in like manner as aforesaid determine that any Shares or other consideration receivable by the liquidator be distributed against the Members otherwise than in accordance with their existing rights and any such determination shall be binding upon all the Members subject to the rights of dissent and consequential rights conferred by the said sanction.
	245.
Directors and others right to indemnity	Every Director or officer, or servant of the Company or any person (whether an officer of the Company or not) employed by the Company as Auditor, shall be indemnified by the Company against and it shall be the duty of the Directors, out of the funds of the Company to pay all costs, charges, losses and damages which any such person may incur or become liable to pay by reason of any contract entered into or any act, deed, matter or thing done, concurred in or omitted to be done by him in any way in or about the execution or discharge of his duties or supposed duties (except such if any as he shall incur or sustain through or by his own wrongful act, neglect or default) including expenses, and in particular and so as not to limit the generality of the foregoing provisions against all liabilities incurred by him as such Director, officer or Auditor or other office of the Company in defending any proceedings whether civil or criminal in which judgment is given in his favour, or in which he is acquitted or in connection with any application under Section 463 of the Companies Act, 2013 in which relief is granted to him by the Court.
	246.
Director, officer not responsible for acts of others	Subject to the provisions of Section 201 of the Act, no Director, Auditor or other officer of the Company shall be liable for the acts, receipts, neglects, or defaults of any other Director or officer or for joining in any receipt or other act for conformity or for any loss or expenses happening to the Company through the insufficiency or deficiency of the title to any property acquired by order of the Directors for and on behalf of the Company or for the insufficiency or deficiency of any security in or upon which any of



Title of Article	Article Number and Contents
	the moneys of the Company shall be invested for any loss or damages arising from the insolvency or tortuous act of any person, firm or Company to or with whom any moneys, securities or effects shall be entrusted or deposited or any loss occasioned by any error of judgment, omission, default or oversight on his part of for any other loss, damage, or misfortune whatever shall happen in relation to execution of the duties of his office or in relation thereto unless the same shall happen through his own dishonesty.

### SECRECY CLAUSE

Title of Article	Article Number and Contents
	247.
Secrecy Clause	Every Director/Manager, Auditor, treasurer, trustee, member of a committee, officer, servant, agent, accountant or any other person-employed in the business of the Company shall, if so required by the Director, before entering upon his duties, sign a declaration pledging himself, to observe a strict secrecy respecting all transactions and affairs of the Company with the Company customers and the state of the accounts with individuals and in matter thereto and shall by such declaration pledge himself not to reveal any of the matters which may come to his knowledge in discharge of his duties except when required to do so by the Directors or by law or by the person to whom such matters relate and except so far as may be necessary in order to comply with any of the provisions in these presents contained.
	248.
No Member to enter the premises of the Company without permission	No Member or other person (not being a Director) shall be entitled to visit or inspect any property or premises of the Company without the permission of the Board of Directors or Managing Director, or to inquire discovery of or any information respecting any details of the Company's trading or any matter which is or may be in the nature of a trade secret, mystery of trade, secret process or any other matter which relate to the conduct of the business of the Company and which in the opinion of the Directors, it would be inexpedient in the interest of the Company to disclose.

### GENERAL

Title of Article	Article Number and Contents
	249.
General Power	Wherever in the Act, it has been provided that the Company shall have any right, privilege or authority or that the Company could carry out any transaction only if the Company is so authorized by its articles, then and in that case this Article authorizes and empowers the Company to have such rights, privileges or authorities and to carry out such transactions as have been permitted by the Act, without there being any specific Article in that behalf herein provided.

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#### SECTION IX - OTHER INFORMATION

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of this Prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which will be attached to the copy of this Prospectus will be delivered to the RoC for registration and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company located at Plot No 211 GIDC Phase II, Dared Jamnagar – 361004, Gujarat, India, from the date of filing the Prospectus with RoC to Issue Closing Date on working days from 10.00 a.m. to 5.00 p.m.

#### MATERIAL CONTRACTS

- 1. Mandate letter dated December 28, 2017 issue by lead manager to the Company.
- 2. Issue Agreement dated January 27, 2018 between our Company and the Lead Manager.
- 3. Agreement dated January 27, 2018 between our Company and the Registrar to the Issue.
- 4. Public Issue Account Agreement dated March 05, 2018 among our Company, the Lead Manager, the Public Issue Bank/Banker to the issue, and the Registrar to the Issue.
- 5. Underwriting agreement dated January 27, 2018 between our Company and Lead Manager.
- 6. Market Making Agreement dated January 27, 2018 between our Company, the Lead Manager and the Market Maker.
- 7. Tripartite agreement dated March 01, 2018, among NSDL, our Company and the Registrar to the Issue.
- 8. Tripartite agreement dated February 27, 2018, among CDSL, our Company and the Registrar to the Issue.

#### MATERIAL DOCUMENTS

- 1. Certified true copy of the Memorandum and Articles of Association of our Company, as amended from time to time including certificates of incorporation.
- 2. Resolution of the Board dated January 24, 2018 authorizing the Issue.
- 3. Special Resolution of the shareholders passed at the Extra-Ordinary General Meeting dated January 24, 2018 authorizing the Issue.
- 4. Statement of Tax Benefits dated February 01, 2018, issued by Statutory Auditor, M/s. Chetan Agarwal & Co., Chartered Accountants.
- 5. Report of the Peer Review Auditor, Onali M Modi & Co., Chartered Accountants, on the Restated Financial Statements for the period ended September 30, 2017 and Financial Year ended on March 31, 2017, 2016, 2015, 2014 and 2013 of our Company.
- 6. Consents of Promoter, Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Statutory Auditors, Peer Review Auditor, Banker to our Company, Lenders, the Lead Manager, Underwriter, Registrar to the Issue, Market Maker to the Issue, Legal Advisor, Banker to the Issue/Public Issue Bank, Refund Banker to the Issue, to act in their respective capacities.
- 7. Copy of approval from NSE *vide* letter dated February 28, 2018 to use the name of NSE in this offer document for listing of Equity Shares on NSE EMERGE Platform.
- 8. Due Diligence Certificate dated March 07, 2018 from the Lead Manager.
- 9. Copy of Managing Director Agreement with Mr. Ashok Ramniklal Paun and our Company dated January 25, 2018 for his re-appointment.
- 10. Copy of the Ordinary Resolution dated January 24, 2018 for the detailed terms of appointment of Mr. Ashok Ramiklal Paun, Managing Director of the Company.



- 11. Copy of Whole-Time Director Agreement with Mr. Dipak Ramniklal Paun and our Company dated January 25, 2018 for his re-appointment.
- 12. Copy of the Ordinary Resolution dated January 24, 2018 for the detailed terms of appointment of Mr. Dipak Ramniklal Paun, Whole-Time Director of the Company.

Any of the contracts or documents mentioned in this Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by other parties, subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



#### **DECLARATION**

We, the under signed, hereby certify and declare that, all relevant provisions of the Companies Act, and the guidelines issued by the Government of India or the regulations / guidelines issued by Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. We further certify that all the disclosures and statements made in the Prospectus are true and correct.

Signed by the Directors, Company Secretary & Compliance Officer and Chief Financial Officer of our Company

Name	DIN	Designation	Signature
Ashok Ramniklal Paun	01662273	Chairman & Managing Director	Sd/-
Dipak Ramniklal Paun	01662090	Whole Time Director	Sd/-
Urmi Ashok Paun	01662228	Executive Director	Sd/-
Dipti Dipak Paun	01662149	Non-Executive Director	Sd/-
Rajesh Jivanlal Morzaria	08042513	Independent & Non- Executive Director	Sd/-
Dhansukh Jasmatbhai Devani	01023482	Independent & Non- Executive Director	Sd/-
Meera Keval Gudka	AJHPC8086C	Company Secretary & Compliance Officer	Sd/-
Urmi Ashok Paun	AAOPP4504C	Chief Financial Officer	Sd/-

Date: March 07, 2018 Place: Jamnagar



#### Annexure A

## DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY SARTHI CAPITAL ADVISORS PRIVATE LIMITED

## TABLE 1

Sr. No.	Issue Name	Issue Size (Cr)	Issue Price (Rs.)	Listing date	Opening price on listing date	+/- % change in closing price, •+/- % change in closing Benchmark]- 30 <sup>th</sup> calendar day from listing	+/- % change in closing price, [+/- % change in closing Benchmark]- 90 <sup>th</sup> calendar day from listing	+/- % change in closing price, [+/- % change in closing Benchmark]-180 <sup>th</sup> calendar day from listing
1.	Bothra Metals & Alloys Limited	12.21	25.00	March 25, 2013	25.50	11.00 [3.88]	7.40 [-0.75]	30.00 [6.23]
2.	Tiger Logistics (India) Limited <sup>§</sup>	7.52	66.00	September 12, 2013	69.20	-13.17 [4.17]	-7.38 [7.02]	-8.10 [10.34]
3.	R J Bio-Tech Limited	5.00	20.00	September 25, 2013	21.00	92.97 [4.17]	63.49 [5.92]	36.05 [11.08]
4.	RCI Industries & Technologies Limited <sup>§</sup>	11.52	40.00	January 21, 2014	41.00 -8.02 [-3.36] 6.31		6.31 [7.12]	-2.76 [21.01]
5.	B.C. Power Controls Limited <sup>§</sup>	10.36	18.00	March 14, 2014	17.15 1.10 [3.10]		1.10 [17.27]	2.21 [24.06]
6.	Starlit Power Systems Limited	2.95	18.00	October 22, 2014	18.10	3.96 [5.78] -17.68 [		-33.51[4.10]
7.	JLA Infraville Shoppers Limited	2.00	10.00	November 12, 2014	11.05	5.17 [-2.35]	68.97 [1.24]	72.84 [-1.79]
8.	Akme Starhousing Finance Limited <sup>\$</sup>	4.80	30.00	March 20, 2015	32.00	-3.94 [-1.33]	6.14 [-4.05]	11.81 [-8.10]
9.	Mahabir Metallex Limited <sup>#</sup>	3.90	10.00	March 27, 2015	10.30	22.77 [-1.03]	21.78 [1.59]	2.97 [-5.96]
10.	Pecos Hotels And Pubs Limited	2.29	50.00	August 11, 2015	56.00	-4.69 [-8.05]	-6.10 [-6.26]	7.14 [-12.84]



11.	Shaival Reality Limited	5.28	100.00	October 01, 2015	100.50	-0.50 [6.06]	2.49 [4.02]	2.49 [0.08]
12.	Ahimsa Industries Limited	3.79	25.00	October 15, 2015	26.00 -3.08 [-4.56]		-3.85 [-7.54]	-3.85 [-5.75]
13.	Fourth Dimension Solutions Limited	8.68	30.00	January 22, 2016	31.80 107.78 [-2.53]		94.44 [6.60]	108.33 [15.40]
14.	Hi-Tech Pipes Limited	13.65	50.00	February 25, 2016	60.00	2.55 [9.25]	65.11 [13.83]	100.85 [23.84]
15.	Wealth First Portfolio Managers Limited	8.40	50.00	March 30, 2016	52.00	-4.85 [1.48]	-4.76 [5.08]	-8.74 [12.77]
16.	HEC Infra Projects Limited	5.39	100.00	March 30, 2016	102.00	3.17 [1.48]	15.93 [5.08]	3.17 [12.77]
17.	Crown Lifters Limited	6.68	121.00	September 27, 2016	122.80	0.92 [-1.05]	-12.84 [-9.17]	-30.73 [3.89]
18.	Husys Consulting Limited	4.19	69.00	September 27, 2016	72.90	1.82 [-1.05]	-42.08 [-9.17]	-26.57 [3.89]
19.	AVSL Industries Limited	5.18	36.00	October 06, 2016	38.00	-25.83 [-2.44]	-21.67 [-5.96]	-6.94 [6.38]
20.	Jet Knitwears Limited	4.22	39.00	October 07, 2016	46.80	102.99 [-2.31]	70.94 [-4.87]	45.51 [6.53]
21.	Jet Freight Logistics Limited	4.07	28.00	December 06, 2016	33.60	61.16 [1.60]	116.07 [10.07]	101.34 [18.81]
22.	Libas Designs Limited	13.60	68.00	January 09, 2017	78.25	-3.36 [6.47]	-8.26 [11.48]	-18.77[18.64]
23.	Focus Lighting and Fixtures Limited	4.05	45.00	April 13, 2017	54.00	135.00 [3.22]	177.78[7.27]	112.78[9.47]
24.	M K Proteins Limited	10.23	70.00	April 18, 2017	72.00	-0.14 [3.56]	2.50[8.90]	3.40[12.36]
25.	Infobeans Technologies Limited	36.78	58.00	May 02, 2017	69.60	-1.87 [3.25]	-3.09 [3.25]	-13.36[11.27]



26.	Jalan Transolutions (India) Limited	17.71	46.00	May 31, 2017	42.25	-14.18 [-1.04]	-19.07 [-1.04]	-7.98[8.09]
27.	Shri Ram Switchgears Limited*	5.07	19.00	June 07, 2017	22.80	0.88 [0.02]	-26.10 [2.98]	-1.32[4.80]
28.	Pushpanjali Realms and Infratech Limited	14.55	55.00	July 10, 2017	55.00	11.27 [1.40]	44.27[2.23]	63.75[8.73]
29.	Salasar Techno Engineering Limited	35.95	108.00	July 25, 2017	259.15	-25.63 [-1.96]	6.65[1.18]	14.66[11.08]
30.	Total Transport Systems Limited*	17.01	45.00	August 07, 2017	54.00	0.00 [-1.40]	-15.65[3.92]	-
31.	Servotech Power Systems Limited*	15.13	31.00	August 24, 2017	30.70	30.30 [1.09]	19.31[4.92]	-
32.	Aarvi Encon Limited*	21.24	54.00	October 05, 2017	56.00	32.75[5.69]	94.50[5.61]	-
33.	D P Wires Limited*	26.88	75.00	October 05, 2017	78.00	-1.33[5.69]	37.33[5.61]	-
34.	Omfurn India Limited*	4.17	23.00	October 13, 2017	27.60	-8.10[0.56] 8.53[4.76		-
35.	Sanghvi Brands Limited*	18.96	69.00	November 22, 2017	75.90	104.59[14.03]	27.48[9.70]	-
36.	Pulz Electronics Limited*	3.92	54.00	November 24, 2017	64.80	-18.50[1.36]	-30[-0.07]	-
37.	Brand Concepts Limited	12.62	45.00	January 10, 2018	54.00	1.85[0.63]	-	-
38.	Arvee Laboratories (India) Limited	8.91	61.00	February 22,2018	61.00	-	-	-

<sup>\*</sup>In Table 1 and Table 2 the shares of few company(s) have not reached the consequent milestones.

<sup>\*</sup>The name of Mahabir Metallex Limited has been changed to SVP Housing Limited vide Certificate dated March 14, 2017.

<sup>\$</sup>The companies Tiger Logistics (India) Limited, RCI Industries & Technologies Limited, Akme Starhousing Finance Limited and B.C. Power Controls Limited have been migrated to the Main Board of BSE.



Sources: All share price data is from www.bseindia.com / www.nseindia.com

#### Note:-

- 1. The BSE Sensex/ Nifty is considered as the Benchmark Index.
- 2. Price on BSE/ NSE is considered for all of the above calculations.
- 3. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day is not a trading day (trading holiday), closing price on BSE/ NSE of the next trading day has been considered.

In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day if there is no trade then the closing price of the next day when trading has taken place has been considered.



## SUMMARY STATEMENT OF DISCLOSURE

Financial	Total no. of	Total funds	No. of IPOs trading at discount – 30 <sup>th</sup> calendar days from listing		O <sup>th</sup>	No. of IPOs trading at premium – 30 <sup>th</sup> calendar days from listing			No. of IPOs trading at discount – 180 <sup>th</sup> calendar day from listing			No. of IPOs trading at premium – 180 <sup>th</sup> calendar day from listing		
year of raised (Rs. in Crores)		Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	
12-13	1	12.21	-	-	-	-	-	1	-	-	1	-	1	-
13-14	4	34.39	-		2	1		1	-	-	2	-	1	1
14-15	4	13.65	-	-	2	-	-	2	-	1	-	1	-	2
15-16	7	47.48	-	-	4	1	-	2	-	-	2	2	-	3
16-17	6*	37.94	-	1	1	2	-	2	-	2	1	1	1	-
17-18	16*	253.18	-	-	4	2	1	1	-	-	-	2	-	2

<sup>\*</sup>In Table 1 and Table 2 the shares of few company(s) have not reached the consequent milestones.